

Update on Economic Reorganization and an overview of International Trade Products and Services

**Omari Wooden (ITMD) &
Kyle Vezina (EID)**

Why Did we Reorganize?



To solve current problems

- **Improve our agility, efficiency, and effectiveness**
 - **Staff perform duplicative functions**
 - **It is difficult to share resources**
- **Implement standards consistently across the Bureau and Directorate**
- **Establish one point of authority for programs at the appropriate levels**
- **Consistently and fairly plan and implement practices related to career development, training, and opportunities**

Summary



New Environment

- **Portfolio Management Governing Board (PMGB)**
- **ECON HUB**
- **MATRIX Management**
- **Employee Engagement Strategies**
- **GS15 Advisory Board**

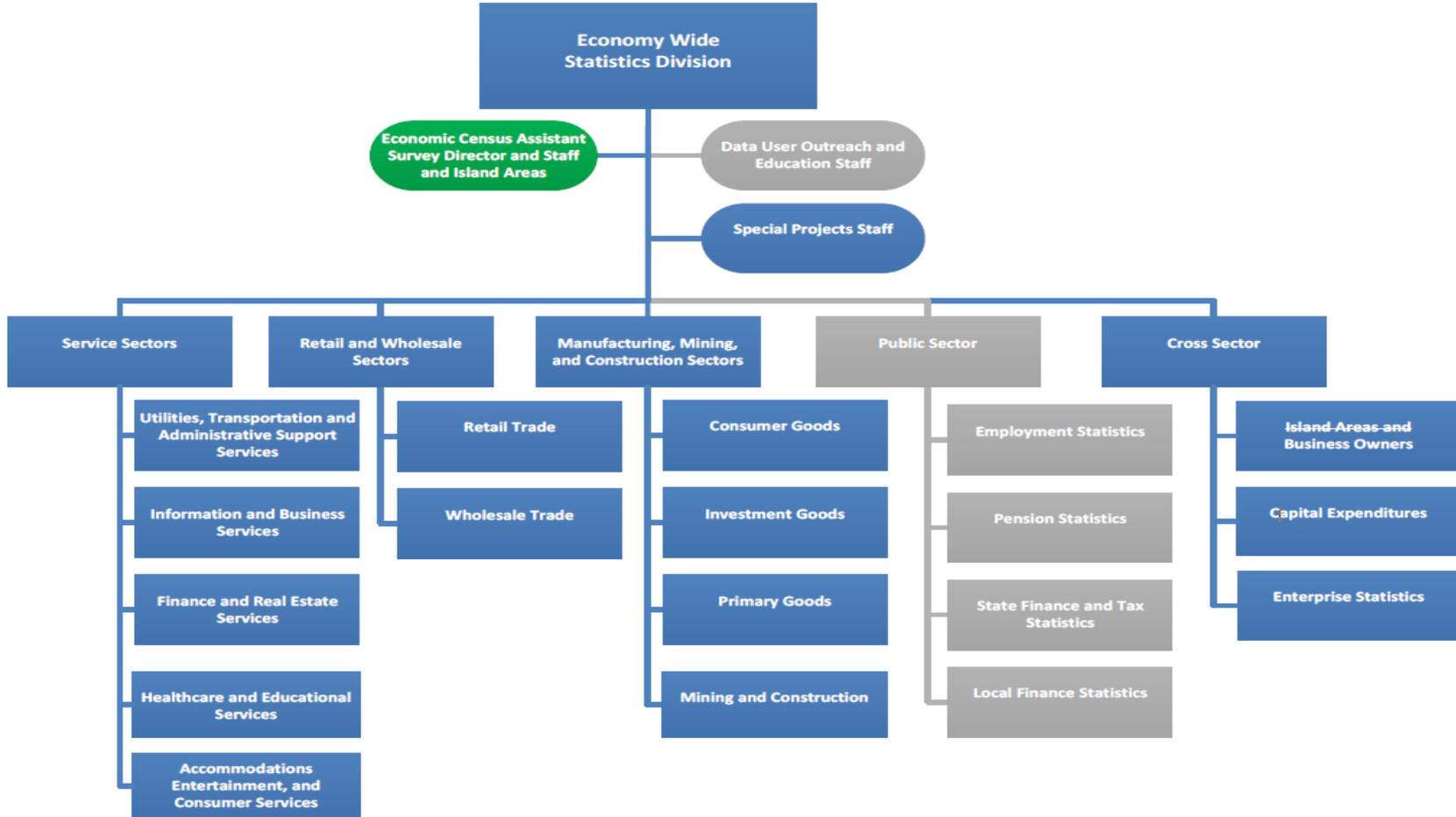
Economy Wide Statistics Division

**ECON Directorate
Organization Profile**

Level: Division

Name: Economy Wide Statistics Division

**Anticipated
Structure Oct. 2016**



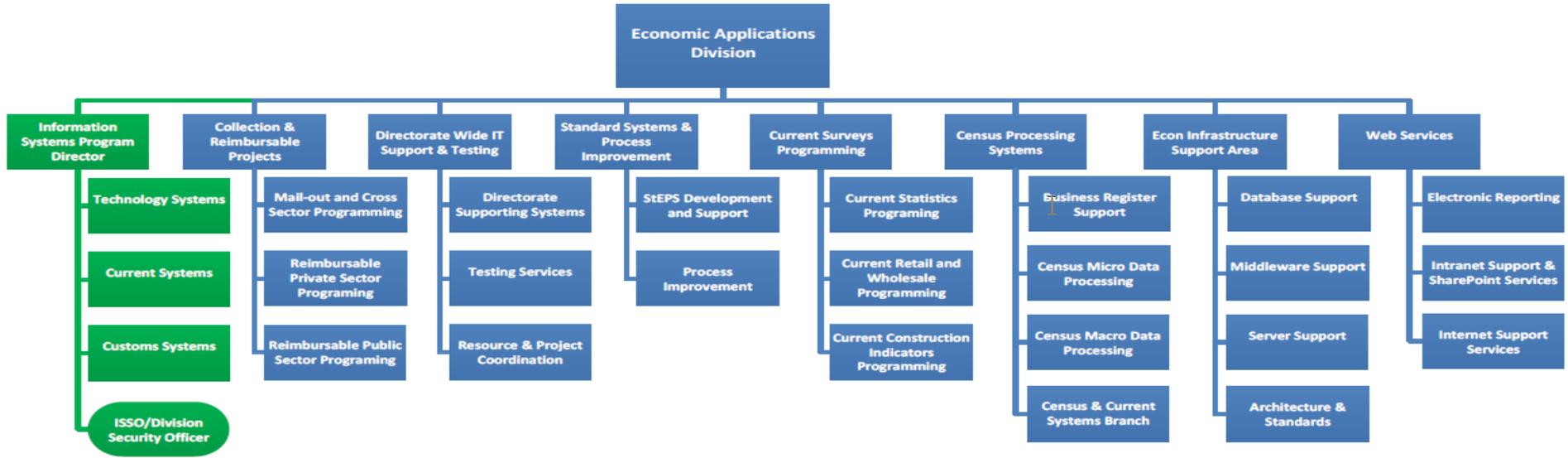
Economic Applications Division

**ECON Directorate
Organization Profile**

Level: Division

Name: Economic Applications Division

**Anticipated
Structure Oct. 2016**



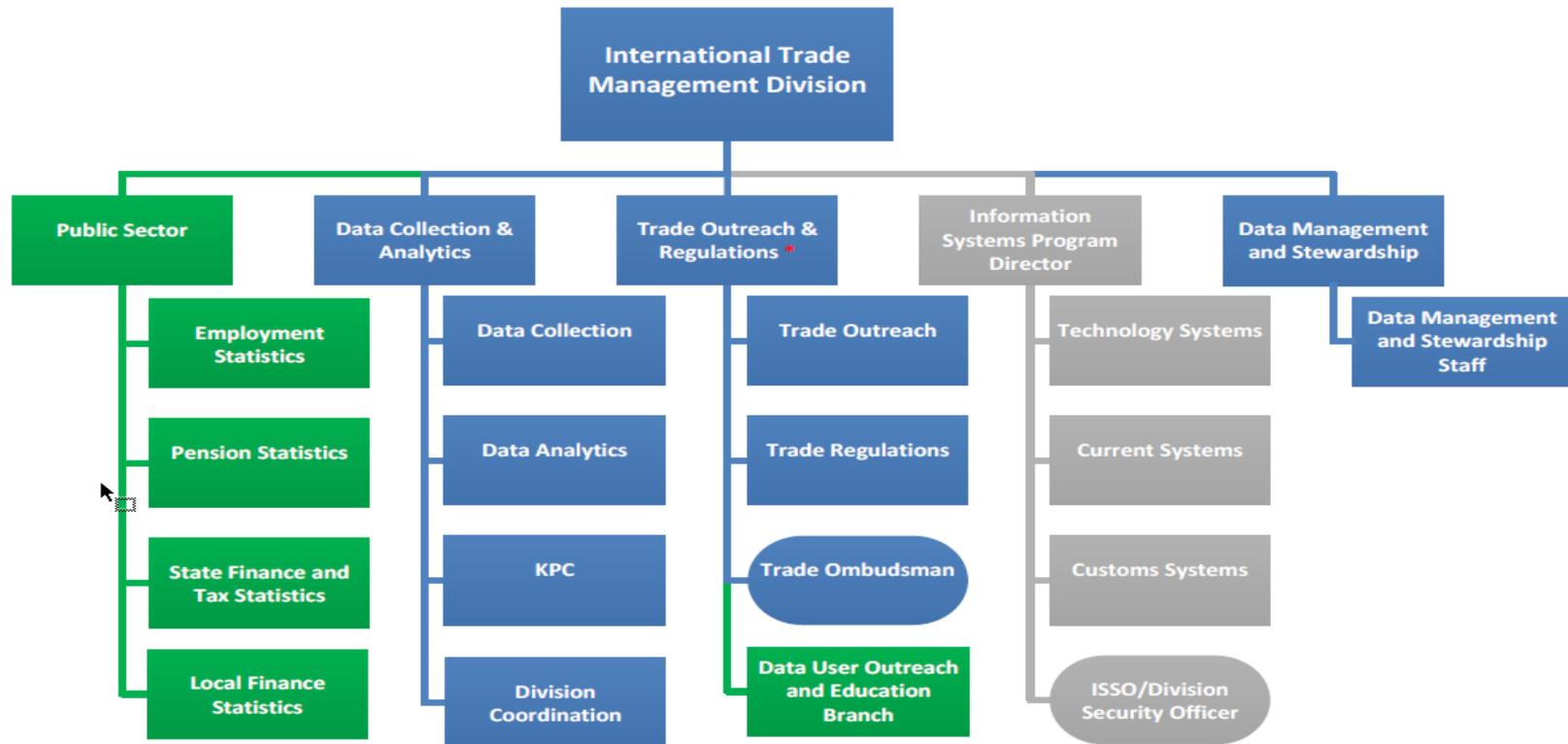
International Trade Management Division

ECON Directorate
Organization Profile

Level: Division

Name: International Trade Management Division

Anticipated
Structure Oct. 2016



*will include outreach work conducted by EID, EWD, and SPMO

Today's Topics

- Data Resources
- Commodity Classification
- Foreign Trade Regulations (FTR)
- Automated Export System (AES)



U.S. Census Bureau

The **U.S. Census Bureau** is the *official* source for U.S. export and import statistics and is responsible for issuing regulations governing the reporting of all export shipments from the United States.

How Can International Trade Statistics Help Us?



- Analyze Market Share
- Find Emerging Markets
- Measure the impact of Foreign Competition

Who Uses International Trade Data?



Small Businesses

Manufacturers

Local and State Governments

Federal Government Agencies

Congress and Policy Makers

Foreign Governments

Universities

Data Resources

Press Releases

- FT900: U.S. International Trade in Goods and Services
- Advance Economic Indicators Report
- Other: U.S. Imports For Consumption of Steel Products, Related Parties, Company Profile, and Merchandise Trade Highlights, Manufacturing and International Trade Report

Internet Products

- USA Trade Online
- International Trade Website

FT-900: U.S. International Trade in Goods and Services

Official Source of U.S. Export and Import Statistics

- One of the principal economic indicators used to measure the economy
- Produced by the Census Bureau and the Bureau of Economic Analysis (BEA)
- Statistics Canada

CB 15-34 | BEA 15-09 | FT-900 (15-01)

U.S. Census Bureau U.S. Bureau of Economic Analysis **NEWS**

U.S. Department of Commerce • Washington, DC 20230

FOR IMMEDIATE RELEASE AT 8:30 A.M. EST, FRIDAY, MARCH 6, 2015

For information on goods contact:
U.S. Census Bureau
Matthew Przybocki 301-763-3148
Maria Leman 301-763-2311

For information on services contact:
U.S. Bureau of Economic Analysis
Technical: Jeffrey Bogen 202-606-9592
Media: Jeannine Aversa 202-606-2649

U.S. INTERNATIONAL TRADE IN GOODS AND SERVICES January 2015

The U.S. Census Bureau and the U.S. Bureau of Economic Analysis, through the Department of Commerce, announced today that the goods and services deficit was \$41.8 billion in January, down \$3.8 billion from \$45.6 billion in December, revised. January exports were \$189.4 billion, down \$5.6 billion from December. January imports were \$231.2 billion, down \$9.4 billion from December.

The January decrease in the goods and services deficit reflected a decrease in the goods deficit of \$3.4 billion and an increase in the services surplus of \$0.5 billion to \$19.9 billion.

Year-over-year, the goods and services deficit increased \$2.9 billion, or 7.5 percent, from January 2014. Exports decreased \$3.3 billion or 1.7 percent. Imports decreased \$0.4 billion or 0.2 percent.

Goods and Services Three-Month Moving Averages (Exhibit 2)

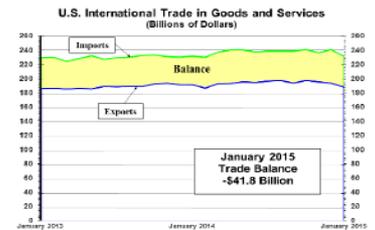
The average goods and services deficit decreased less than \$0.1 billion to \$42.3 billion for the three months ending in January.

- Average exports of goods and services decreased \$3.1 billion to \$193.7 billion in January.
- Average imports of goods and services decreased \$3.2 billion to \$236.0 billion in January.

Year-over-year, the average goods and services deficit increased \$4.9 billion from the three months ending in January 2014.

- Average exports of goods and services increased \$0.2 billion from January 2014.
- Average imports of goods and services increased \$5.1 billion from January 2014.

NOTE: All statistics referenced are seasonally adjusted; statistics are on a balance of payments basis unless otherwise specified. Additional statistics, including not seasonally adjusted statistics and details for goods on a Census basis, are available in Exhibits 1-20b of this release. For information on data sources, definitions, and scheduled release dates through December 2015, see the information section on page A-1 of this release. The next release is April 2, 2015.



Advance Economic Indicators Report

Information

- Advance estimates for international trade in goods and wholesale and retail inventories
- Released 4-7 days in advance of FT-900

Benefits

- Earlier decision making
- Improved GDP estimate

	 ADVANCE INTERNATIONAL TRADE: GOODS DEFICIT
JULY 2016	\$59.3 Billion -8.1% ^o
JUNE 2016	\$64.5 Billion

USA Trade Online

OFFICIAL SOURCE

more than
9,000

export commodity codes

more than
17,000

import commodity codes

Free to all users

Classification Systems: HS vs. NAICS

<p>HS</p> <p>Harmonized System</p>	<p>Categories up to 10-digit level</p> <p>Exports based on Schedule B: census.gov/foreign-trade/schedules/b</p> <p>Imports based on Harmonized Tariff Schedule (HTS) - hts.usitc.gov</p> <p>Product level classification</p> <p>Ex: Schedule B 4011.20.0005 (New Pneumatic Tires for Light Trucks)</p>
<p>NAICS</p> <p>North American Industry Classification System</p>	<p>Categories up to 6-digit level</p> <p>Industry classification</p> <p>Ex: NAICS 326211 (Tires & Tire Parts)</p>

State Trade Data

Exports

- Monthly from 2002-present
- State of Origin of Movement
- 6-digit HS, 4-digit NAICS

Imports

- Monthly from 2008-present
- State of Destination
- 6-digit HS, 4-digit NAICS

USA Trade Online – Examples

International Trade Statistics

U.S. Exports to Brazil

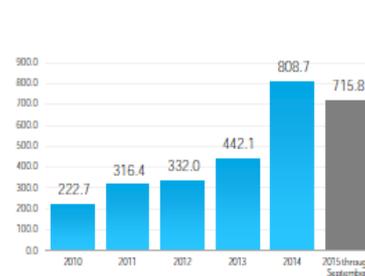


Export and Import data – Trend Analysis

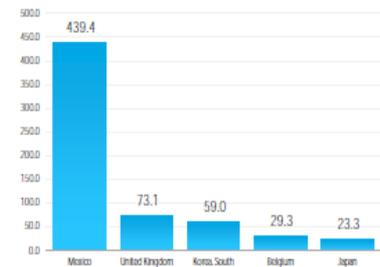
EXPORTS of AUTOMOTIVE CATALYTIC CONVERTERS

HS CODE: 8421.39.4000 | DATA: 2015 through September

World Total (Values in Millions)



Top Countries (Values in Millions)



Commodity Specific – Top Export Countries ...

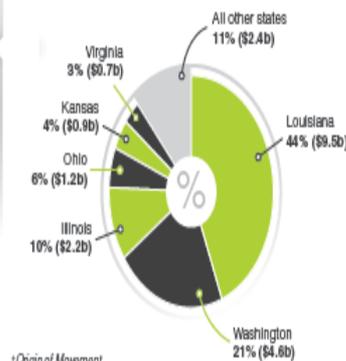
Top Commodities

values in billions of dollars, 5-digit NAICS codes



Top States for Soybeans

values in billions of dollars, Harmonized System code: 1201



U.S. Exports of Agricultural Products, 2013

*Origin of Movement

State level data for specific commodities ...

INTERNATIONAL TRADE STATISTICS

Top 10 Importing Ports

(Values in Billions of Dollars, Based on 2013 Values)

Ports	2013	2012	2011	2011-2013 % Change
Total All Ports	2,266.9	2,275.3	2,208.1	2.7%
Los Angeles, CA	245.2	241.3	230.0	6.6%
Newark, NJ	147.0	145.1	138.2	6.4%
Chicago, IL	117.4	112.7	108.9	7.8%
Laredo, TX	97.1	92.0	81.6	19.0%
JFK Int'l Airport, NY	94.4	88.5	94.9	-0.5%
Houston, TX	74.4	83.4	80.5	-7.6%
Long Beach, CA	69.8	65.3	59.9	16.5%
Detroit, MI	67.7	69.0	63.5	6.5%
New Orleans, LA	64.5	61.6	61.0	5.7%
Los Angeles Int'l Airport, CA	46.7	45.4	43.4	7.6%
All Other Ports	1,242.9	1,271.0	1,246.4	-0.3%

Top 10 Exporting Ports

(Values in Billions of Dollars, Based on 2013 Values)

Ports	2013	2012	2011	2011-2013 % Change
Total All Ports	1,578.9	1,545.7	1,480.3	6.7%
JFK Int'l Airport, NY	97.5	96.0	97.4	0.2%
Houston, TX	94.1	93.2	88.5	6.3%
Laredo, TX	83.3	76.6	68.2	21.8%
Detroit, MI	72.2	79.3	74.8	-2.5%
New Orleans, LA	63.0	61.0	57.2	10.0%
Port Huron, MI	45.2	45.1	45.2	(-)
Los Angeles Int'l Airport, CA	45.0	41.5	41.2	9.2%
Buffalo-Niagara Falls, NY	44.0	47.5	47.0	-6.4%
Los Angeles, CA	40.9	42.7	43.8	-6.5%
Miami Int'l Airport, FL	40.4	44.8	41.6	-2.9%
All Other Ports	953.5	918.0	875.5	8.9%

Port level data for imports and exports...

USA Trade Online – Getting Started

<https://usatrade.census.gov>

The screenshot shows the USA Trade Online website. At the top right, it says "U.S. Department of Commerce | Blogs | I". Below this is a search bar. A navigation bar contains the following items: Topics (Population, Economy), Geography (Maps, Products), Library (Infographics, Publications), Data (Tools, Developers), Surveys/Programs (Respond, Survey Data), Newsroom (News, Blogs), and About Us (Our Research). The main content area is divided into several sections. On the left, there is a "USA Trade Online" header with a "Subscribers Sign-In" section containing buttons for "SIGN-UP NOW", "LOG IN", and "ACCOUNT", along with links for "Forgot Account Information?" and "Login with other credentials", and a "GET EMAIL UPDATES" button. To the right of this is a "Welcome to UTO" section with links for "Latest International Trade Data", "World Pop Clock", "Related Party Trade", "Profile of Companies", and "MITR". The largest section is a promotional banner for "USA Trade Online Official International Trade Statistics" which lists features like "UP TO DATE", "COMPLETE AND DETAILED EXPORT AND IMPORT DATA", "HARMONIZED SYSTEM AND NAICS CLASSIFICATIONS", and "DISTRICT, PORT, AND STATE LEVEL DATA". A large red "FREE" stamp is overlaid on the banner. At the bottom of the banner is the United States Census Bureau logo and social media icons. Below the banner is a navigation bar with "About USA Trade Online", "Trade Resources", "Release Schedule", and "Help and FAQs". The "About USA Trade Online" section contains two columns of text. The left column, titled "The Official Source of Trade Statistics", describes the tool's capabilities. The right column, titled "Changes to USA Trade Online", announces that the service is now free to all users and provides a link for more details.

State Export Report Sample

Use USA Trade *Online* to identify Virginia's **top export commodities!**

State <input checked="" type="checkbox"/>	Virginia			
Time <input checked="" type="checkbox"/>	2016 through August	2015	2014	2013
Commodity <input checked="" type="checkbox"/>	↑ ↓ <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	↑ ↓ <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	↑ ↓ <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	↑ ↓ <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
854232 Memories, Electron...	388,688,236	716,850,748	780,321,821	758,658,383
270112 Bituminous Coal, N...	359,401,208	638,584,988	500,259,441	67,234,287
844399 Pts & Acc Of Print...	293,232,513	489,236,267	510,640,205	556,045,865
120190 Soybeans, Nesoi	278,434,427	586,236,529	784,315,854	726,250,755
481032 Kraft Paper Ov150g...	275,579,446	428,990,018	413,968,375	438,030,809
870120 Road Tractors For ...	219,123,947	591,904,917	587,636,144	362,118,910
880000 Civilian Aircraft,...	214,269,818	248,571,227	219,749,473	356,329,532
240120 Tobacco, Partly Or...	187,283,926	246,126,170	197,547,668	261,520,086
550200 Artificial Filamen...	169,578,488	299,075,676	436,618,498	430,369,706
470321 Chemical Woodpulp,...	134,371,412	232,686,580	204,905,397	185,091,197
300420 Antibiotics Nesoi,...	130,467,686	174,825,035	177,080,459	188,673,336

State Export Report Sample

Use USA Trade *Online* to identify Pennsylvania's **top export destinations!**

State <input checked="" type="checkbox"/>	Pennsylvania			
Time <input checked="" type="checkbox"/>	2016 through August	2015	2014	2013
Country <input checked="" type="checkbox"/>	↑ ↓ 📄 📄 📄	↑ ↓ 📄 📄 📄	↑ ↓ 📄 📄 📄	↑ ↓ 📄 📄 📄
Canada	6,689,091,295	11,677,300,051	12,333,028,922	11,723,636,311
Mexico	2,448,528,180	4,181,438,789	3,729,781,958	3,452,868,754
United Kingdom	1,592,154,569	2,341,599,731	1,849,562,268	1,464,828,928
China	1,363,891,046	2,060,836,352	2,398,494,092	2,926,263,761
Netherlands	986,893,711	1,404,336,358	1,912,341,460	2,407,216,996
Germany	912,644,127	1,576,314,862	1,451,949,067	1,681,003,418
Japan	890,110,942	1,668,439,026	1,580,860,113	1,566,132,907
Belgium	828,139,229	1,289,088,918	1,214,930,981	1,038,627,637
Korea, South	608,005,280	915,957,460	1,009,648,102	1,213,246,282
Brazil	490,786,521	981,444,109	1,152,121,408	1,434,183,585
Australia	413,705,534	586,294,828	740,375,487	645,121,544
France	407,193,552	642,630,037	620,719,313	639,010,132

U.S. International Trade Website

<http://www.census.gov/trade>

U.S. Department of Commerce | Blogs | Index A-Z | Glossary | FAQs

Search

United States Census Bureau

Topics: Population, Economy | Geography: Maps, Products | Library: Infographics, Publications | Data: Tools, Developers | Surveys/Programs: Respond, Survey Data | Newsroom: News, Blogs | About Us: Our Research

You are here: [Census.gov](#) > [Business & Industry](#) > Foreign Trade

Foreign Trade

Main | About | Data | Outreach | **AES** | Regulations | Reference | Definitions | Schedule B | FAQs

Important Links

- Global Reach Blog
- Newsletters
- ACE AESDirect
- DropBox
- Guide to Foreign Trade
- Foreign Trade Products
- Download Subscription
- USA Trade Online

Related Sites

- Business and Industry
- Briefing Room
- North American Industry Classification System (NAICS)

Economic Indicator Database

FOREIGN TRADE is the official source for U.S. export and import statistics and responsible for issuing regulations governing the reporting of all export shipments from the United States. If you're searching for import or export statistics, information on export regulations, commodity classifications, or a host of other trade related topics, this is the place to get the information you need.

News

- [The U.S. International Trade in Goods and Services Deficit increased in August 2016](#)
The Nation's international trade deficit in goods and services increased to \$40.7 billion in August from \$39.5 billion in July (revised), as imports increased more than exports. (October 5, 2016)
- [The Advance International Trade in Goods Deficit Decreased in August 2016](#)
The Nation's international advance trade in goods deficit decreased to \$58.4 billion in August from \$58.8 billion in July as exports increased more than imports. (September 29, 2016)
- [Profile of U.S. Importing and Exporting Companies, 2013-2014](#)
The Department of Commerce released the report, A Profile of U.S. Importing and Exporting Companies, 2013-2014. It provides information on identified companies and their known import or export value. (April 5, 2016)
- [The 2014 Manufacturing and International Trade Report \(MITR\)](#)
The Manufacturing and International Trade Report (MITR) is an annual report from the U.S. Census Bureau, which provides a comprehensive comparison between detailed manufacturing product class data and associated import and export data. The 2014 MITR combines statistics from 2014 Annual Survey of Manufactures and official U.S. export and import merchandise trade statistics. (January 29, 2016)
- [Updates to the U.S. World Population Clock Web Tool](#)
The U.S. Census Bureau recently updated its popular U.S. and World Population Clock web tool with features and information for over 220 countries. In addition to featuring the ten most populous countries, already available in the clock, it now includes country profiles with trade and population statistics, such as total population, population per square mile and goods exported from and imported to the United States. Additional features include interactive graphics on population projections and top exported goods by U.S. State or Territory. (September 3, 2015)
- [Imports and Exports by Related Parties, 2014](#)
The Department of Commerce released the report, U.S. Goods Trade: Imports & Exports by Related-Parties 2014. Related-party trade accounted for 42.3 percent (\$1,667.3 billion) of total goods trade (\$3,937.4 billion). Related-party total goods trade is based on consumption imports and total exports. (May 5, 2015)

August 2016 Trade in Goods and Services

Deficit: \$40.7 Billion
Exports: \$187.9 Billion
Imports: \$228.6 Billion

Next release: November 4, 2016
[Complete Release Schedule](#)

Export Training Videos

[Collection of videos](#) to enhance export training.

Upcoming Training

[AES Compliance Seminars](#)

Tuesday, September 20, 2016
Orlando, FL

Wednesday, October 12, 2016
Laredo, TX*

Wednesday, November 02, 2016
Chicago, IL

Wednesday, December 07,

Data Resources

The **Data** tab is the central navigation tool for trade statistics

U.S. Department of Commerce | Blogs | Index A-Z | Glossary | FAQs

United States Census Bureau

Search

Topics: Population, Economy | Geography: Maps, Products | Library: Infographics, Publications | Data: Tools, Developers | Surveys/Programs: Respond, Survey Data | Newsroom: News, Blogs | About Us: Our Research

You are here: [Census.gov](#) | [Business & Industry](#) | [Foreign Trade](#) | U.S. International Trade Data

Foreign Trade

- Main
- About
- Data**
- Outreach
- AES
- Regulations
- Reference
- Definitions
- Schedule B
- FAQs

More DATA

- Trade Highlights
- Balance by Partner Country
- Country/Product Trade
- State Data
- Historical Series
- Notices and Corrections
- Related Party Trade
- Other Releases
- Data Products

Important Links

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[Economic Indicator Database](#)

U.S. International Trade Data

Overview

The Nation's international trade deficit in goods and services increased to \$40.7 billion in August from \$39.5 billion in July (revised), as imports increased more than exports. (October 5, 2016)

[GET EMAIL UPDATES](#)

Advance

- [Latest Advance Economic Indicators Report](#)

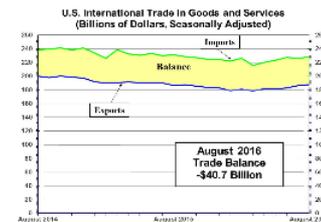
Latest U.S International Trade in Goods and Services Report

- [Latest U.S. International Trade in Goods and Services Report-PDF | ZIP \(TXT\) | ZIP \(XLS & DOC\)](#)
- [Summary](#)
- [Trade Highlights](#)
 - August real dollar exports (\$123.0 billion) were the highest since December 2014 (\$123.0 billion). [Click here](#) for more information.
 - August exports of capital goods (\$42.1 billion) were the lowest since September 2011 (\$41.6 billion). [Click here](#) for more information.

Previous Releases

International Trade Data Sources

- [USA Trade Online](#), our free international trade database. This software allows users to create customized reports and colorful charts detailing international trade data at different levels. All data are updated each month with the release of the latest U.S. International Trade in Goods and Services Report.
- [Foreign Trade data products](#) available for purchase.



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Chicago, IL

Wednesday, December 07, 2016
Boston, MA

Country and Product Trade Data

www.census.gov/foreign-trade/statistics/country/

- Trade in Goods by Country
- Top Trading Partners
- North American Industrial Classification System (NAICS)
- End-Use
- Standard International Trade Classification (SITC)
- Advanced Technology Products (ATP)
- Trade w/ Puerto Rico and U.S. Possessions

Country Trade Balance

- Current export, import, and trade balance data by month
- Historical data available
- Country Groups
 - European Union
 - OPEC

Trade in Goods with Canada

Available years:

- [2016](#) | [2015](#) | [2014](#) | [2013](#) | [2012](#) | [2011](#) | [2010](#) | [2009](#) | [2008](#) | [2007](#) | [2006](#) | [2005](#) | [2004](#) | [2003](#) | [2002](#) | [2001](#) | [2000](#) | [1999](#) | [1998](#) | [1997](#) | [1996](#) | [1995](#) | [1994](#) | [1993](#) | [1992](#) | [1991](#) | [1990](#) | [1989](#) | [1988](#) | [1987](#) | [1986](#) | [1985](#)
- [Notes](#)

2016 : U.S. trade in goods with Canada

NOTE: All figures are in millions of U.S. dollars on a nominal basis, not seasonally adjusted unless otherwise specified. Details may not equal totals due to rounding.

Month	Exports	Imports	Balance
January 2016	19,628.3	22,164.3	-2,535.9
February 2016	20,859.2	21,818.5	-959.3
March 2016	23,132.2	23,249.8	-117.6
April 2016	23,276.8	22,512.5	764.3
May 2016	22,936.4	23,032.2	-95.8
June 2016	24,178.6	24,253.6	-75.0
July 2016	20,861.5	21,568.8	-707.3
August 2016	23,100.0	24,186.4	-1,086.4
TOTAL 2016	177,973.2	182,786.1	-4,812.9

Product Detail by Country

http://censtats.census.gov/naic3_6/naics3_6.shtml



The screenshot shows the 'U.S. International Trade Statistics' website. It features a logo with a bar chart and a globe. Below the logo, there are two search filters. The first filter is '3-digit and 6-digit NAICS by country', with a dropdown menu set to '(111) Agricultural Products' and a 'Go' button. The second filter is 'Country by 3-digit and 6-digit NAICS', with a dropdown menu set to 'British Indian Ocean Terr.' and a 'Go' button.

- NAICS data by Country
- Country data by NAICS
- Data available:
 - Exports
 - Imports
 - Monthly and Year-to-Date

Product Detail by Country

Data available for download in .TXT and .CSV formats



**Value of Exports, General Imports, and Imports for Consumption by (NAICS - 336)
Transportation Equipment**

(336) Transportation Equipment Go

Select 6-digit NAICS Go

- Select 6-digit NAICS
- (336111) Automobiles and Light Duty Motor Vehicles, Including Chassis
- (336120) Heavy Duty Trucks and Chassis
- (336211) Motor Vehicle Bodies
- (336212) Truck Trailers
- (336213) Motor Homes
- (336214) Transportation Equipment, Nesoi Including Trailers and Campers
- (33631X) Motor Vehicle Gasoline Engines and Engine Parts
- (336321) Vehicular Lighting Equipment
- (336322) Motor Vehicle Electrical and Electronic Equipment, Nesoi
- (336330) Motor Vehicle Steering and Suspension Components (except Spring)
- (336340) Motor Vehicle Brake Systems
- (336350) Motor Vehicle Transmission and Power Train Parts
- (336360) Motor Vehicle Seating and Interior Trim
- (336370) Motor Vehicle Metal Stampings
- (336391) Motor Vehicle Air-Conditioning
- (336399) Motor Vehicle Parts, Nesoi
- (336411) Aircraft
- (336412) Aircraft Engines and Engine Parts
- (336413) Aircraft Parts and Auxiliary Equipment, Nesoi

Country name	Exports		Imports		Imports for Consumption through July 2012		
	E.A.S. Value Basis	Customs Value Basis	I.F. Value Basis	Consumption Imports	Customs Value Basis	C.I.E. Value Basis	
World	18,377,518	25,200,000	3,401,956	177,786,793	180,745,654		
Afghanistan	31,019		564	563	564		
Albania	848		37	36	37		
Algeria	19,772						

Additional Classification Data

- End-Use
- Standard International Trade Classification (SITC)
- Advanced Technology Products (ATP)

01 – Biotechnology

06 – Flexible Manufacturing

02 – Life Science

07 – Advanced Materials

03 – Opto-Electronics

08 – Aerospace

04 – Information & Communications

09 – Weapons

05 – Electronics

10 – Nuclear Technology

State Data

Top 25 Harmonized System (HS) Commodity Exports and Imports by State

State Exports from Maryland

Contents:

- [Top Commodities](#)
- [Top Countries](#)

Total U.S. Exports (Origin of Movement) from Maryland Top 25 6-digit HS Commodities Based on 2015 Dollar Value

U.S. Exports by Origin State ([Origin of Movement Series](#)). Values in millions of dollars. Percent Change is from 2014 - 2015.

Rank	HS Code	Description	2012 Value	2013 Value	2014 Value	2015 Value	2012 % Share	2013 % Share	2014 % Share	2015 % Share	% Change, 2014 - 2015
---	---	Total Maryland Exports and % Share of U.S. Total	11,745	11,747	12,228	10,053	0.8	0.7	0.8	0.7	-17.8
---	---	Total, Top 25 Commodities and % Share of State Total	5,150	5,504	6,139	4,644	43.8	46.9	50.2	46.2	-24.4
1	870324	PASS VEH SPK-IG INT COM RCPR P ENG > 3000 CC	1,475	1,517	1,540	810	12.6	12.9	12.6	8.1	-47.4
2	851762	MACH FOR RECP/CONVR/TRANS/REGN OF VOICE/IMAGE	622	601	611	358	5.3	5.1	5.0	3.6	-41.4
3	382200	COMPOSITE DIAGNOSTIC/LAB REAGENTS, EXC PHARMA	277	295	296	337	2.4	2.5	2.4	3.4	14.0
4	381519	SUPPORTED CATALYSTS, NESOI	319	256	277	324	2.7	2.2	2.3	3.2	16.9
5	880000	CIVILIAN AIRCRAFT, ENGINES, AND PARTS	340	262	454	310	2.9	2.2	3.7	3.1	-31.7
6	300490	MEDICAMENTS NESOI, MEASURED DOSES, RETAIL PK	385	423	441	292	3.3	3.6	3.6	2.9	-33.8
7	880330	PARTS OF AIRPLANES OR HELICOPTERS, NESOI	223	177	129	274	1.9	1.5	1.1	2.7	111.7
8	300210	ANTISERA, BLOOD FRACTIONS & IMMUNOLOGICAL PRO	47	79	294	268	0.4	0.7	2.4	2.7	-8.7
9	870323	PASS VEH SPK-IG INT COM RCPR P	365	723	655	215	3.1	6.2	5.4	2.1	-67.1

State Data

Top 25 Countries Exports and Imports by State

Total U.S. Imports to Maryland Top 25 Countries Based on 2015 Dollar Value

U.S. Imports by State of Final Destination ([State Import Series](#)). Values in millions of dollars. Percent Change is from 2014 - 2015.

Rank	Country	2012 Value	2013 Value	2014 Value	2015 Value	2012 % Share	2013 % Share	2014 % Share	2015 % Share	% Change, 2014 - 2015
---	Total Maryland Imports and % Share of U.S. Total	25,082	26,578	30,095	31,517	1.1	1.2	1.3	1.4	4.7
---	Total, Top 25 Countries and % Share of State Total	21,767	23,137	26,137	28,134	86.8	87.1	86.8	89.3	7.6
1	Germany	5,071	5,596	5,874	5,352	20.2	21.1	19.5	17.0	-8.9
2	China	2,878	2,842	3,130	3,398	11.5	10.7	10.4	10.8	8.6
3	United Kingdom	1,300	1,022	1,320	2,962	5.2	3.8	4.4	9.4	124.4
4	Mexico	1,740	2,213	2,474	2,827	6.9	8.3	8.2	9.0	14.3
5	Japan	1,186	1,603	2,206	2,181	4.7	6.0	7.3	6.9	-1.1
6	Canada	1,970	2,054	2,106	1,995	7.9	7.7	7.0	6.3	-5.3
7	Thailand	683	912	912	1,005	2.7	3.4	3.0	3.2	10.2
8	Brazil	891	746	1,043	917	3.6	2.8	3.5	2.9	-12.1
9	Sweden	447	342	499	833	1.8	1.3	1.7	2.6	67.0
10	Italy	585	737	708	703	2.3	2.8	2.4	2.2	-0.8
11	Russia	559	418	498	570	2.2	1.6	1.7	1.8	14.4
12	India	559	416	712	537	2.2	1.6	2.4	1.7	-24.6
13	South Africa	880	956	473	532	3.5	3.6	1.6	1.7	12.5
14	Belgium	246	223	229	507	1.0	0.8	0.8	1.6	121.7
15	France	472	554	595	485	1.9	2.1	2.0	1.5	-18.5
16	Finland	259	325	412	482	1.0	1.2	1.4	1.5	17.1

Historical Data

www.census.gov/foreign-trade/statistics/historical/

- Annual Trade Totals, 1960 – present
- Monthly Trade, 1992 – present
- Petroleum historical data, 1992 – present
- Chained-dollar data 1994-present

Data Products

www.census.gov/foreign-trade/statistics/dataproducts/

Standard Data Products

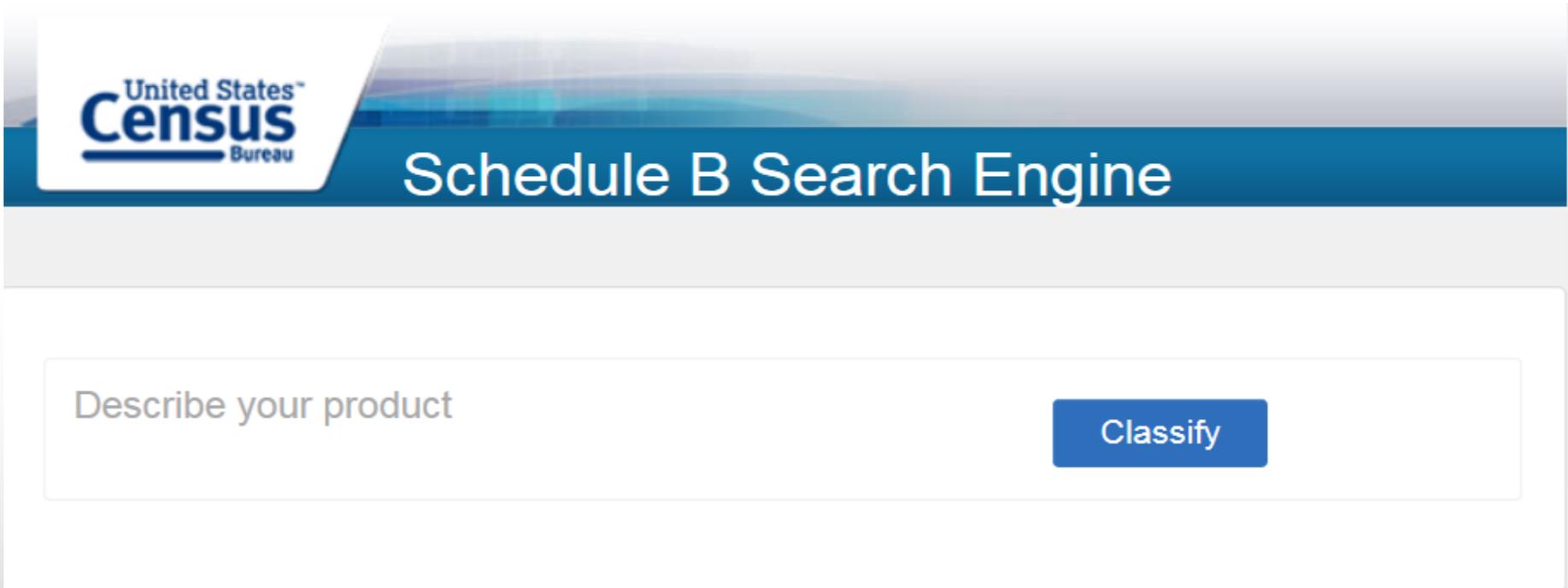
- Imports and Exports of Merchandise
- Imports and Exports History
- State and Port Data

Personalized reports

- Selected Commodity Subscription Service (“1 to 10” Service)
- Custom Reports

Schedule B Product Classification

<https://uscensus.prod.3ceonline.com/>



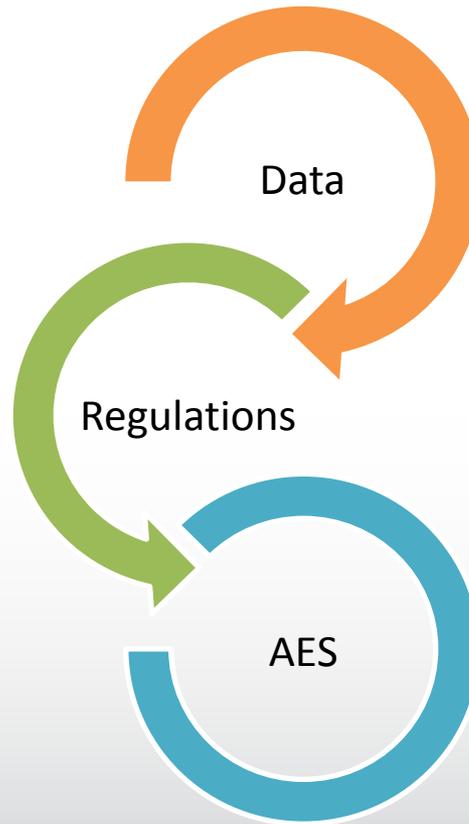
United States[™]
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Schedule B Search Engine

Describe your product

Classify

International Trade



Foreign Trade Regulations

Export Statistics:

- U.S. International Trade in Goods and Services (FT900)

Enforcement:



Foreign Trade Regulations

The Foreign Trade Regulations (FTR) set forth roles and responsibilities for all parties involved in the export transaction, including:

- Information to be reported in the Automated Export System
- Definitions of terms
- Penalty provisions
- Reporting requirements based on method of transportation
- Exemptions and exclusions from reporting requirements

Other useful information found in the FTR:

- Sample Power of attorney and written authorization
- Concordance between the existing and previous regulations

Automated Export System

AES is a collaborative effort between the U.S. Census Bureau, U.S. Customs and Border Protection and other federal agencies to allow for exports to be reported electronically. AES was transitioned to the Automated Commercial Environment (ACE) in March 2014 to facilitate the development of the single window system for imports and exports mandated by Executive Order.

Benefits of electronic reporting:

- Improves trade statistics
- Improves compliance for export community
- Response messages returned within seconds
- Reduces reporting burden

AESDirect

- FREE Service Offered by the Census Bureau implemented in 1999
- Available in ACE in November 2015
<https://ace.cbp.dhs.gov/>
- Available 24 hours per day, 365 days per year
- Allows exporters and Authorized Agents to submit export shipments and receive responses from the AES
- AESDirect is secure, encrypted, and paperless

Outreach and Training



Outreach and Training

Export Compliance Seminars

- Full day training for exporters covering topics of reporting requirements, export regulations, classification assistance and enforcement issues

Domestic/International Trade Shows

- Partnership with trade promotion agencies to provide real time training and expertise to help businesses expand abroad

Training Federal Agencies

- Provide training to Customs agents at the port of export
- Create awareness of Census' role with international trade

Webinars

Trade Webinars & ACE Transition

- Includes webinars on BIS Export Compliance, Standard vs Routed Export Transactions, Q&A sessions for the Notice of Proposed Rulemaking revising the Foreign Trade Regulations, and multiple joint webinars and Q&A sessions with CBP covering the transition of AESDirect to ACE, ACE Exporter Accounts and Reports.

Go Global Series

- 11-part webinar series in partnership with multiple government agencies to consolidate trade resources for US businesses

International Trade Helpline

Call Us: (800) 549-0595

- **Opt. 1 – Automated Export System** askaes@census.gov
- **Opt. 2 – Classification Assistance** eid.scheduleb@census.gov
- **Opt. 3 – Regulations** itmd.askregs@census.gov
- **Opt. 4 – Data Dissemination** eid.international.trade.data@census.gov
- **Opt. 5 – Trade Outreach** exportreports@census.gov

Website: www.census.gov/trade

Blog: <http://globalreach.blogs.census.gov/>

USA TRADE ONLINE Quick Reference for Exports

<https://usatrade.census.gov>

Data Product	Dimensions	Commodity	Measures	Time Periods
District Level:	<i>Domestic Indicator</i> <i>Foreign Indicator</i> Commodity Country Districts Measures Time	10-digit HS	<i>Card Count</i> Quantity 1 <i>Quantity 2</i> Value Unit Value	Monthly & Year-to-Date: 2002 - Present Annual: 1992 - Present
Port Level:	Port/District Commodity Country Measures Time	6-digit HS	Value Air Value Air Shipping Weight Vessel Value Vessel Shipping Weight Containerized Vessel Value Containerized Vessel Shipping Weight	Monthly, Annual & Year-to-Date 2003 - Present
State Level	State Commodity Country Measures Time	6-digit HS 4-digit NAICS	Value Air Value Air Shipping Weight Vessel Value Vessel Shipping Weight Containerized Vessel Value Containerized Vessel Shipping Weight	Monthly, Annual & Year-to-Date 2002 - Present
NAICS	Commodity Country District Measures Time	6-digit NAICS	Total Export Value <i>Foreign Export Value</i> <i>Domestic Export Value</i> Balance (Total Export Value - General Customs Import Value)	Monthly, Annual & Year-to-Date 2002 - Present

*Unless otherwise specified "Value" is Total Export Value and General Customs Import Value

USA TRADE ONLINE Quick Reference for Imports

<https://usatrade.census.gov>

Data Product	Dimensions	Commodity	Measures	Time Periods
District Level: General Imports	Commodity Country Districts Measures Time <i>Country SubCode</i> <i>Rate Provision Code</i>	10-digit HS	<i>Card Count</i> Quantity 1 <i>Quantity 2</i> Unit Value <i>CIF Value</i> Unit Price	Monthly & Year-to-Date: 2002 - Present Annual: 1992 - Present
District Level: <i>Imports for Consumption</i>	Commodity Country Districts Measures Time <i>Country Subcode</i> <i>Rate Provision Code</i>	10-digit HS	<i>Card Count</i> <i>Quantity 1</i> <i>Quantity 2</i> <i>Total Value</i> <i>Unit Value</i> <i>Dutiable Value</i> <i>CIF Value</i> <i>Calculated Duty</i>	Monthly & Year-to-Date: 2002 - Present Annual: 1992 - Present
Port Level:	Port/District Commodity Country Measures Time	6-digit HS	Value Air Value Air Shipping Weight Vessel Value Vessel Shipping Weight Containerized Vessel Value Containerized Vessel Shipping Weight	Monthly, Annual & Year-to-Date 2003 - Present
State Level	State Commodity Country Measures Time	6-digit HS 4-digit NAICS	Value Air Value Air Shipping Weight Vessel Value Vessel Shipping Weight Containerized Vessel Value Containerized Vessel Shipping Weight	Monthly, Annual & Year-to-Date 2008 - Present
NAICS	Commodity Country District Measures Time	6-digit NAICS	General Customs Import Value General CIF Import Value Consumption Customs Import Value Consumption CIF Import Value Balance (Total Export Value - General Customs Import Value)	Monthly, Annual & Year-to-Date 2002 - Present

*Unless otherwise specified "Value" is Total Export Value and General Customs Import Value.

Classification Systems

System	Source	Purpose
Harmonized System (HS)	U.S. Census Bureau (exports) and U.S. International Trade Commission (Imports)	Detailed trade data classification, collection and publication
End-use	Bureau of Economic Analysis 	Principal use of the merchandise
Standard International Trade Classification (SITC)	United Nations 	U.N. International standard
North American Industry Classification System (NAICS)	U.S. Census Bureau 	Correlate with U.S. domestic manufacturing data

America's Economy: Mobile App

<https://www.youtube.com/watch?v=cd9cZ9sPSpl>

Indicators Available:

- Advance Monthly Retail Sales
- Advance Report Durable Goods
- Business Inventories
- Construction Spending
- Consumer Price Index
- Homeownership Rate
- International Trade
- Manufacturers' Goods
- Monthly Wholesale
- New Residential Construction
- New Residential Sales
- Nonfarm Payroll
- Personal Income
- Producer Price Index
- QFR–Manufacturing
- QFR–Retail Trade
- Quarterly Services Survey
- Real Gross Domestic Product
- Unemployment Rate



www.census.gov/mobile

Available for iPhone, iPad,
and Android devices



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