

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2005

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail and food services sales, total	2,019,131	2,158,299	2,335,650	2,456,129	2,609,561	2,732,043	2,859,332
	Total (excl. motor vehicle and parts dealers)	1,599,778	1,684,351	1,793,415	1,875,287	1,980,874	2,077,030	2,169,653
	Retail sales, total	1,815,716	1,942,248	2,110,021	2,222,504	2,366,665	2,474,003	2,587,105
	Retail sales, total (excl. motor vehicle and parts dealers)	1,396,363	1,468,300	1,567,786	1,641,662	1,737,978	1,818,990	1,897,426
	GAFO¹	534,367	571,790	617,379	651,071	683,678	714,453	759,063
441	Motor vehicle and parts dealers	419,353	473,948	542,235	580,842	628,687	655,013	689,679
4411, 4412	Automobile and other motor vehicle dealers	377,230	428,933	492,780	528,722	572,902	596,250	629,449
4411	Automobile dealers	359,110	407,832	468,869	502,482	544,789	565,509	594,400
44111	New car dealers	333,801	379,522	435,661	464,642	502,340	518,972	542,559
44112	Used car dealers	25,309	28,310	33,208	37,840	42,449	46,537	51,841
4413	Auto parts, access., and tire stores	42,123	45,015	49,455	52,120	55,785	58,763	60,230
442, 443	Furniture, home furnishings, electronics and appliance stores	95,230	104,347	117,964	128,520	136,363	143,074	152,255
442	Furniture and home furnishings stores	52,467	55,587	60,551	63,601	67,848	72,863	77,569
4421	Furniture stores	31,608	33,356	35,562	37,034	39,231	41,945	44,182
4422	Home furnishings stores	20,859	22,231	24,989	26,567	28,617	30,918	33,387
443	Electronics and appliance stores	42,763	48,760	57,413	64,919	68,515	70,211	74,686
44311	Appl., TV, and other elect. stores	29,002	32,610	37,942	42,142	43,310	43,060	46,655
443111	Household appliance stores	8,443	9,143	9,051	9,986	10,221	10,380	11,105
443112	Radio, TV, and other elect. stores	20,559	23,467	28,891	32,156	33,089	32,680	35,550
44312	Computer and software stores	11,453	13,851	17,187	20,502	22,905	24,803	25,387
444	Building mat. and garden equip. and supplies dealers	131,244	141,220	157,497	164,831	176,972	191,345	202,724
4441	Building mat. and supplies dealers	110,495	120,613	135,297	141,218	150,656	162,277	172,426
44413	Hardware stores	12,720	13,051	13,831	13,764	13,955	13,998	15,010
445	Food and beverage stores	371,451	375,440	385,265	391,312	402,020	410,288	417,433
4451	Grocery stores	337,925	341,855	351,056	356,932	366,075	373,072	378,675
4453	Beer, wine, and liquor stores	21,825	21,675	22,240	22,145	23,300	24,222	25,533
446	Health and personal care stores	89,782	92,671	96,442	101,719	109,646	118,769	129,699
44611	Pharmacies and drug stores	77,806	79,720	82,006	85,851	91,821	98,833	108,426
447	Gasoline stations	156,556	162,587	171,416	181,294	194,601	199,856	191,887
448	Clothing and clothing access. stores	120,346	125,001	129,341	131,593	136,851	140,565	149,433
4481	Clothing stores	85,459	88,222	90,260	90,809	93,820	97,831	104,237
44811	Mens' clothing stores	10,185	9,968	10,039	9,322	9,554	10,077	10,204
44812	Women's clothing stores	31,840	32,377	30,611	28,723	28,266	27,851	28,363
44814	Family clothing stores	33,159	35,311	38,118	40,014	42,275	45,259	50,169
4482	Shoe stores	18,630	19,042	19,921	20,354	21,248	21,463	22,251
44831	Jewelry stores	15,184	16,571	17,996	19,152	20,317	19,778	21,430
451	Sporting goods, hobby, book, and music stores	49,296	52,368	57,538	60,922	64,055	65,573	68,939
45111	Sporting goods stores	15,702	16,913	18,951	19,986	20,931	21,286	22,408
451211	Book stores	8,338	9,119	10,119	11,208	11,918	12,755	13,294
452	General merchandise stores	247,968	266,088	285,278	300,589	315,398	331,454	351,186
4521	Department stores (excl. L.D.)	177,089	187,685	198,945	205,920	212,203	220,108	223,290
452111	Department Stores (except discount dept. stores)	85,153	86,325	89,402	89,300	92,172	93,985	94,308
452112	Discount dept. stores	91,936	101,360	109,543	116,620	120,031	126,123	128,982
4521	Department stores (incl. L.D.) ²	181,255	192,125	203,808	210,919	217,001	225,062	228,934
452111	Department Stores (except discount dept. stores)	87,384	88,720	92,015	92,258	95,065	97,013	97,523
452112	Discount dept. stores	93,871	103,405	111,793	118,661	121,936	128,049	131,411
4529	Other general merchandise stores	70,879	78,403	86,333	94,669	103,195	111,346	127,896
45291	Warehouse clubs and superstores	40,025	46,628	57,756	65,101	73,079	81,919	98,493
45299	All other general merchandise stores	30,854	31,775	28,577	29,568	30,116	29,427	29,403
453	Miscellaneous store retailers	55,833	62,601	70,585	77,177	84,109	91,669	99,757
454	Nonstore retailers	78,657	85,977	96,460	103,705	117,963	126,397	134,113
4541	Electronic shopping and mail-order houses	35,252	40,725	47,093	52,741	61,174	70,136	80,366
45431	Fuel dealers	16,669	17,570	18,704	19,824	22,567	21,946	18,931
722	Food services and drinking places	203,415	216,051	225,629	233,625	242,896	258,040	272,227
7221	Full-service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited-service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2005 -Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Retail and food services sales, total	3,093,569	3,294,217	3,385,577	3,466,136	3,615,170	3,846,316	4,088,031
	Total (excl. motor vehicle and parts dealers)	2,328,020	2,496,649	2,568,636	2,645,867	2,773,955	2,981,775	3,199,724
	Retail sales, total	2,808,556	2,988,756	3,067,725	3,134,322	3,265,477	3,474,340	3,693,430
	Retail sales, total (excl. motor vehicle and parts dealers)	2,043,007	2,191,188	2,250,784	2,314,053	2,424,262	2,609,799	2,805,123
	GAFO¹	816,827	863,903	883,866	913,925	948,246	1,007,195	1,065,523
441	Motor vehicle and parts dealers	765,549	797,568	816,941	820,269	841,215	864,541	888,307
4411, 4412	Automobile and other motor vehicle dealers	702,650	733,875	755,592	757,354	776,620	797,292	816,934
4411	Automobile dealers	662,768	688,733	708,623	707,675	721,032	734,729	749,989
44111	New car dealers	606,167	630,123	649,413	645,759	656,885	665,894	675,726
44112	Used car dealers	56,601	58,610	59,210	61,916	64,147	68,835	74,263
4413	Auto parts, access., and tire stores	62,899	63,693	61,349	62,915	64,595	67,249	71,373
442, 443	Furniture, home furnishings, electronics and appliance stores	163,589	173,691	172,039	178,507	184,485	200,114	214,579
442	Furniture and home furnishings stores	84,451	91,328	91,644	94,610	97,528	105,303	112,403
4421	Furniture stores	47,094	50,689	50,646	51,342	52,070	56,476	60,293
4422	Home furnishings stores	37,357	40,639	40,998	43,268	45,458	48,827	52,110
443	Electronics and appliance stores	79,138	82,363	80,395	83,897	86,957	94,811	102,176
44311	Appl., TV, and other elect. stores	52,228	58,260	60,245	63,343	66,129	72,247	77,531
443111	Household appliance stores	12,088	12,636	13,485	14,211	14,524	15,725	17,035
443112	Radio, TV, and other elect. stores	40,140	45,624	46,760	49,132	51,605	56,522	60,496
44312	Computer and software stores	23,898	20,713	16,930	17,311	17,512	19,096	21,127
444	Building mat. and garden equip. and supplies dealers	218,611	229,320	239,707	248,888	265,052	298,782	327,410
4441	Building mat. and supplies dealers	188,156	197,890	207,263	217,445	231,984	263,604	290,323
44413	Hardware stores	15,631	16,224	16,584	17,009	17,610	18,122	18,755
445	Food and beverage stores	434,599	445,666	463,330	465,794	477,130	494,966	516,851
4451	Grocery stores	394,724	402,988	418,596	420,288	429,962	444,610	463,580
4453	Beer, wine, and liquor stores	26,635	28,668	29,783	30,061	30,676	32,434	34,386
446	Health and personal care stores	142,829	155,372	166,678	180,143	192,224	198,933	208,711
44611	Pharmacies and drug stores	121,293	130,867	141,781	153,946	164,588	167,243	175,429
447	Gasoline stations	212,682	249,975	251,537	250,770	273,566	320,435	373,344
448	Clothing and clothing access. stores	160,043	167,968	167,583	172,617	178,778	190,079	201,896
4481	Clothing stores	111,792	118,210	119,323	122,954	128,303	137,057	146,315
44811	Mens' clothing stores	9,675	9,515	8,632	8,119	8,488	9,051	9,465
44812	Women's clothing stores	29,581	31,480	31,487	31,280	32,525	34,734	36,948
44814	Family clothing stores	55,333	58,928	60,165	64,305	67,272	71,963	77,510
4482	Shoe stores	22,704	22,888	22,897	23,215	23,219	23,740	25,488
44831	Jewelry stores	23,857	24,988	23,728	24,816	25,543	27,543	28,216
451	Sporting goods, hobby, book, and music stores	72,764	76,112	77,138	76,988	77,335	80,061	82,456
45111	Sporting goods stores	23,826	25,436	26,286	26,347	27,168	28,853	31,179
451211	Book stores	14,185	14,892	15,110	15,450	16,179	16,757	16,977
452	General merchandise stores	380,291	404,344	427,586	446,648	468,734	497,174	524,950
4521	Department stores (excl. L.D.)	230,304	232,475	228,377	220,743	214,427	215,657	214,244
452111	Department Stores (except discount dept. stores)	96,652	96,282	90,782	86,857	85,982	86,110	86,106
452112	Discount dept. stores	133,652	136,193	137,595	133,886	128,445	129,547	128,138
4521	Department stores (incl. L.D.) ²	236,847	239,921	235,579	227,773	221,030	221,972	220,541
452111	Department Stores (except discount dept. stores)	100,302	100,284	93,871	90,228	89,298	89,274	89,575
452112	Discount dept. stores	136,545	139,637	141,708	137,545	131,732	132,698	130,966
4529	Other general merchandise stores	149,987	171,869	199,209	225,905	254,307	281,517	310,706
45291	Warehouse clubs and superstores	118,809	139,614	164,716	191,252	216,327	242,423	270,177
45299	All other general merchandise stores	31,178	32,255	34,493	34,653	37,980	39,094	40,529
453	Miscellaneous store retailers	105,577	108,052	104,381	104,163	103,056	105,253	110,593
454	Nonstore retailers	152,022	180,688	180,805	189,535	203,902	224,002	244,333
4541	Electronic shopping and mail-order houses	94,361	113,877	114,844	122,313	131,171	147,199	161,598
45431	Fuel dealers	19,918	26,699	26,100	23,988	28,961	31,879	37,199
722	Food services and drinking places	285,013	305,461	317,852	331,814	349,693	371,976	394,601
7221	Full-service restaurants	125,706	134,204	140,682	148,211	155,085	163,834	172,241
7222	Limited-service eating places	119,991	127,879	132,924	138,302	147,087	158,699	169,684
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,168	19,033

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

²Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated End-of-Year Retail Inventories Held Inside and Outside the United States by Kind of Business: 2004 and 2005

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	Total Inventories		Inventories Held Inside the United States		Percent of Total		Inventories Held Outside of the United States		Percent of Total	
		2005	2004	2005	2004	2005	2004	2005	2004	2005	2004
	Retail inventories, total	469,256	456,464	468,567	455,915	99.9	99.9	689	549	0.1	0.1
	Total (excl. motor vehicle and parts dealers)	312,551	298,833	311,879	298,290	99.8	99.8	672	543	0.2	0.2
441	Motor vehicle and parts dealers	156,705	157,631	156,688	157,625	(S)	(S)	(S)	(S)	(S)	(S)
442	Furniture, home furnishings, electronics, and appliance stores	17,093	16,625	16,967	16,535	99.3	99.5	126	90	0.7	0.5
443	Electronics and appliance stores	14,098	13,674	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
444	Building mat. and garden equip. and supplies dealers	44,912	41,253	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
445	Food and beverage stores	34,669	34,136	34,653	34,130	(S)	(S)	(S)	(S)	(S)	(S)
446	Health and personal care stores	27,628	26,302	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
447	Gasoline Stations	8,010	7,279	8,010	7,279	100.0	100.0	0	0	0.0	0.0
448	Clothing and clothing access. stores	40,697	38,579	40,442	38,326	99.4	99.3	255	253	0.6	0.7
451	Sporting goods, hobby, book, and music stores	20,551	20,385	20,544	20,385	(S)	(S)	(S)	(S)	(S)	(S)
452	General merchandise stores	69,525	67,190	69,370	67,080	99.8	99.8	155	110	0.2	0.2
453	Miscellaneous store retailers	17,322	16,964	17,281	16,935	99.8	99.8	(S)	(S)	(S)	(S)
454	Nonstore retailers	18,046	16,446	17,985	16,402	99.7	99.7	61	44	0.3	0.3

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2005

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail inventories, total	256,810	274,748	300,517	318,021	328,912	339,565	351,996
	Total (excl. motor vehicle and parts dealers)	185,195	196,932	211,758	221,462	228,456	234,858	245,964
441	Motor vehicle and parts dealers	71,615	77,816	88,759	96,559	100,456	104,707	106,032
442	Furniture, home furnishings, electronics, and appliance stores	9,288	10,043	10,867	11,064	11,586	11,970	12,607
443	Electronics and appliance stores	6,985	8,131	9,534	10,644	10,469	9,899	9,803
444	Building mat. and garden equip. and supplies dealers	20,467	21,964	24,158	25,619	26,727	28,136	30,037
445	Food and beverage stores	28,088	28,179	28,830	29,425	30,398	30,617	31,575
446	Health and personal care stores	15,200	15,871	16,745	17,267	18,109	19,621	20,860
447	Gasoline stations	5,056	4,963	5,187	5,323	5,648	5,719	6,000
448	Clothing and clothing access. stores	25,297	25,938	27,234	27,002	27,445	28,674	29,825
451	Sporting goods, hobby, book, and music stores	12,182	13,425	15,402	16,477	16,194	16,396	17,258
452	General merchandise stores	45,765	49,479	52,529	55,343	56,302	56,416	57,192
4521	Department stores	35,151	37,545	38,849	40,326	40,903	41,074	40,224
453	Miscellaneous store retailers	9,811	11,357	12,581	14,042	14,899	15,926	17,709
454	Nonstore retailers	7,056	7,582	8,691	9,256	10,679	11,484	13,098

See footnotes at end of table.

Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2005 -Con.

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NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Retail inventories, total	379,695	401,479	389,121	410,813	427,255	456,464	469,256
	Total (excl. motor vehicle and parts dealers)	260,486	269,675	267,128	272,629	278,491	298,833	312,551
441	Motor vehicle and parts dealers	119,209	131,804	121,993	138,184	148,764	157,631	156,705
442	Furniture, home furnishings, electronics, and appliance stores	13,495	14,493	14,073	14,535	15,165	16,625	17,093
443	Electronics and appliance stores	10,378	10,945	10,306	11,256	12,058	13,674	14,098
444	Building mat. and garden equip. and supplies dealers	32,125	33,420	33,493	35,401	36,899	41,253	44,912
445	Food and beverage stores	33,377	32,794	33,837	33,531	33,177	34,136	34,669
446	Health and personal care stores	22,280	22,679	23,894	23,596	24,680	26,302	27,628
447	Gasoline stations	6,797	6,828	6,614	6,728	6,629	7,279	8,010
448	Clothing and clothing access. stores	31,213	34,085	33,092	34,744	35,777	38,579	40,697
451	Sporting goods, hobby, book, and music stores	18,497	19,899	19,550	19,222	19,422	20,385	20,551
452	General merchandise stores	59,783	60,441	60,441	61,824	62,791	67,190	69,525
4521	Department stores	40,595	39,516	37,478	35,933	34,267	34,857	34,870
453	Miscellaneous store retailers	18,342	18,633	17,231	17,028	16,500	16,964	17,322
454	Nonstore retailers	14,199	15,458	14,597	14,764	15,393	16,446	18,046

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svds/www/artstbl.html.

Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2005

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail purchases, total	1,321,248	1,417,725	1,543,636	1,617,741	1,721,937	1,801,325	1,881,323
	Total (excl. motor vehicle and parts dealers)	983,791	1,034,943	1,104,767	1,151,001	1,215,675	1,270,208	1,318,337
	GAFO ¹	358,920	386,713	420,356	444,092	464,032	482,529	510,098
441	Motor vehicle and parts dealers	337,457	382,782	438,869	466,740	506,262	531,117	562,986
4411	Automobile dealers	297,188	338,174	389,223	413,796	449,349	470,345	497,625
4413	Automotive parts, access., and tire stores	26,322	28,447	31,240	33,181	35,548	37,368	38,178
442	Furniture and home furnishings stores	30,629	32,872	35,406	37,143	39,672	42,299	44,659
443	Electronics and appliance stores	30,761	35,853	42,538	48,991	51,462	52,131	55,578
444	Building mat. and garden equip. and supplies dealers	94,899	102,798	114,608	120,175	128,882	141,306	147,919
4441	Building mat. and supplies dealers	80,102	88,130	98,861	103,248	109,866	119,611	125,868
445	Food and beverage stores	279,212	281,895	289,000	290,339	298,228	303,648	306,847
4451	Grocery stores	255,595	258,502	265,630	267,156	273,955	278,255	280,707
4453	Beer, wine, and liquor stores	16,558	16,272	16,354	16,076	16,940	17,875	18,633
446	Health and personal care stores	63,228	64,902	67,807	71,849	76,981	82,838	90,385
44611	Pharmacies and drug stores	57,974	59,069	61,231	64,660	68,886	73,737	80,588
447	Gasoline stations	125,357	128,699	134,851	140,133	151,168	155,665	149,710
448	Clothing and clothing access. stores	71,698	74,360	76,832	78,287	81,084	83,534	87,253
4481	Clothing stores	52,346	54,089	54,957	55,343	56,541	59,142	61,207
44811	Men's clothing stores	5,922	5,699	5,572	5,213	5,333	5,689	5,759
44812	Women's clothing stores	20,203	20,373	18,963	17,665	17,170	16,965	16,909
44814	Family clothing stores	20,420	21,952	23,861	25,174	26,270	28,212	30,060
4482	Shoe stores	10,866	10,876	11,369	11,594	12,281	12,685	13,063
451	Sporting goods, hobby, book, and music stores	31,054	33,658	36,935	39,247	40,928	41,069	44,081
452	General merchandise stores	181,988	195,516	212,511	223,054	232,700	243,438	256,471
4521	Department stores	126,955	134,713	145,528	150,387	154,830	159,714	153,741
452112	Discount dept. stores	72,955	79,712	87,969	92,892	95,903	99,604	93,960
4529	Other general merchandise stores	55,033	60,803	66,983	72,667	77,870	83,724	102,730
45291	Warehouse clubs and superstores	34,313	39,738	48,431	53,501	58,649	65,255	83,351
45299	All other gen. merchandise stores	20,720	21,065	18,552	19,166	19,221	18,469	19,379
453	Miscellaneous store retailers	31,525	36,274	40,996	44,814	48,645	53,094	58,669
454	Nonstore retailers	43,440	48,116	53,283	56,969	65,925	71,186	76,765
4541	Electronic shopping and mail-order houses	19,307	22,946	26,870	30,108	35,215	41,223	48,319

See footnotes at end of table.

Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2005 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Retail purchases, total	2,052,375	2,187,079	2,242,102	2,286,310	2,358,269	2,509,159	2,668,326
	Total (excl. motor vehicle and parts dealers)	1,421,790	1,521,703	1,557,377	1,599,550	1,658,367	1,792,391	1,933,910
	GAFO ¹	548,144	578,945	593,444	617,103	627,883	666,571	700,461
441	Motor vehicle and parts dealers	630,585	665,376	684,725	686,760	699,902	716,768	734,416
4411	Automobile dealers	560,393	589,761	610,330	607,982	616,673	628,629	640,434
4413	Automotive parts, access., and tire stores	39,167	40,334	37,425	38,198	38,501	38,918	41,497
442	Furniture and home furnishings stores	47,970	51,213	50,241	51,457	52,571	55,951	59,751
443	Electronics and appliance stores	59,016	60,621	59,188	62,339	64,011	70,296	74,934
444	Building mat. and garden equip. and supplies dealers	159,706	162,858	168,233	176,267	184,926	208,023	225,523
4441	Building mat. and supplies dealers	137,641	140,073	144,449	153,057	160,415	181,836	197,335
445	Food and beverage stores	317,007	324,154	331,785	331,296	337,850	350,474	366,680
4451	Grocery stores	289,988	294,795	301,061	300,116	305,644	316,078	330,621
4453	Beer, wine, and liquor stores	19,582	21,350	22,242	22,386	22,731	24,009	25,190
446	Health and personal care stores	101,409	108,988	117,978	125,653	134,443	137,719	145,728
44611	Pharmacies and drug stores	91,405	97,622	106,364	113,548	121,985	124,625	131,959
447	Gasoline stations	167,897	201,373	202,760	204,552	221,092	261,581	308,939
448	Clothing and clothing access. stores	92,303	97,948	95,698	97,958	97,835	103,652	109,028
4481	Clothing stores	64,953	69,182	68,809	70,517	70,493	75,013	79,134
44811	Men's clothing stores	5,294	5,293	4,640	4,328	4,229	4,417	4,653
44812	Women's clothing stores	17,359	17,867	17,245	16,859	16,295	17,235	18,157
44814	Family clothing stores	32,934	35,910	36,653	39,087	40,102	42,885	45,292
4482	Shoe stores	13,127	13,343	13,102	12,991	12,359	12,424	12,949
451	Sporting goods, hobby, book, and music stores	46,102	47,981	46,859	46,998	46,962	48,170	49,546
452	General merchandise stores	278,867	296,565	318,640	336,296	344,781	365,757	382,986
4521	Department stores	158,019	158,050	156,101	153,001	146,339	143,486	143,850
452112	Discount dept. stores	97,431	97,963	100,233	98,443	92,011	90,545	92,131
4529	Other general merchandise stores	120,848	138,515	162,539	183,295	198,442	222,271	239,136
45291	Warehouse clubs and superstores	100,682	117,717	140,274	160,511	174,209	197,233	212,841
45299	All other gen. merchandise stores	20,166	20,798	22,265	22,784	24,233	25,038	26,295
453	Miscellaneous store retailers	62,344	62,585	59,866	58,491	56,712	58,760	62,548
454	Nonstore retailers	89,169	107,417	106,129	108,243	117,184	132,008	148,247
4541	Electronic shopping and mail-order houses	58,339	70,134	69,794	72,849	77,630	87,960	98,575

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Annual Gross Margin of Retail Firms by Kind of Business: 1993 Through 2005

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999
	Retail gross margin, total	542,461	592,154	622,267	655,619	683,331	718,213	783,880
	Total (excl. motor vehicle and parts dealers)	445,094	477,845	500,365	529,297	555,184	590,195	635,739
	GAFO ¹	193,478	205,890	212,529	221,276	233,567	253,015	275,480
441	Motor vehicle and parts dealers	97,367	114,309	121,902	126,322	128,147	128,018	148,141
4411	Automobile dealers	75,074	89,677	95,869	97,669	98,054	96,970	113,344
4413	Automotive parts, access., and tire stores	16,955	19,006	19,369	21,254	21,967	22,220	24,782
442	Furniture and home furnishings stores	23,470	25,969	26,655	28,698	30,948	33,547	37,369
443	Electronics and appliance stores	14,053	16,278	17,038	16,878	17,510	19,012	20,697
444	Building mat. and garden equip. and supplies dealers	39,919	45,083	46,117	49,198	51,448	56,706	60,993
4441	Building mat. and supplies dealers	33,841	38,373	38,923	41,860	43,665	48,130	52,386
445	Food and beverage stores	93,636	96,916	101,568	104,765	106,859	111,544	119,394
4451	Grocery stores	83,571	86,032	90,361	92,916	94,921	98,499	106,327
4453	Beer, wine, and liquor stores	5,270	5,931	6,062	6,531	6,437	7,295	7,232
446	Health and personal care stores	28,440	29,509	30,392	33,507	37,443	40,553	42,840
44611	Pharmacies and drug stores	21,152	21,432	21,552	23,570	26,347	28,877	31,034
447	Gasoline stations	33,795	36,789	41,297	43,758	44,262	42,458	45,582
448	Clothing and clothing access. stores	51,282	53,805	53,074	56,210	58,260	63,331	69,128
4481	Clothing stores	34,296	35,960	34,948	37,376	39,928	43,729	47,446
44811	Men's clothing stores	4,217	4,470	3,910	4,186	4,435	4,514	4,277
44812	Women's clothing stores	11,960	11,296	10,668	11,032	10,937	11,486	12,308
44814	Family clothing stores	13,656	15,119	14,793	16,129	18,035	20,719	22,814
4482	Shoe stores	8,166	8,674	8,738	8,985	8,919	9,333	9,712
451	Sporting goods, hobby, book, and music stores	19,953	22,580	22,750	22,844	24,706	25,720	27,901
452	General merchandise stores	74,286	75,817	80,349	83,657	88,130	95,491	104,015
4521	Department stores	55,366	54,721	57,010	57,950	60,565	68,699	72,656
452112	Discount dept. stores	22,824	22,083	24,532	23,695	26,307	34,777	36,541
4529	Other general merchandise stores	18,920	21,096	23,339	25,707	27,565	26,792	31,359
45291	Warehouse clubs and superstores	7,959	11,345	12,442	15,129	17,296	16,365	20,187
45299	All other gen. merchandise stores	10,961	9,751	10,897	10,578	10,269	10,427	11,172
453	Miscellaneous store retailers	27,873	30,813	33,824	36,321	39,602	42,871	43,866
454	Nonstore retailers	38,387	44,286	47,301	53,461	56,016	58,962	63,954
4541	Electronic shopping and mail-order houses	18,213	21,020	23,064	26,911	29,982	32,848	36,957

See footnotes at end of table.

Estimated Annual Gross Margin of Retail Firms by Kind of Business: 1993 Through 2005 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000	2001	2002	2003	2004	2005
	Retail gross margin, total	823,461	813,265	869,704	923,650	994,390	1,037,896
	Total (excl. motor vehicle and parts dealers)	678,674	690,860	720,004	771,757	837,750	884,931
	GAFO ¹	291,570	286,961	300,796	323,786	352,032	370,356
441	Motor vehicle and parts dealers	144,787	122,405	149,700	151,893	156,640	152,965
4411	Automobile dealers	109,613	87,894	113,879	113,465	111,420	106,058
4413	Automotive parts, access., and tire stores	23,555	23,382	25,112	26,242	28,950	30,644
442	Furniture and home furnishings stores	41,113	40,983	43,615	45,587	50,812	53,120
443	Electronics and appliance stores	22,309	20,568	22,508	23,748	26,131	27,666
444	Building mat. and garden equip. and supplies dealers	67,757	71,547	74,529	81,624	95,113	105,546
4441	Building mat. and supplies dealers	58,844	62,719	66,073	72,745	85,708	96,344
445	Food and beverage stores	120,929	132,588	134,192	138,926	145,451	150,704
4451	Grocery stores	107,220	118,381	119,859	123,769	129,018	133,218
4453	Beer, wine, and liquor stores	7,667	7,710	7,690	8,090	8,788	9,470
446	Health and personal care stores	46,783	49,915	54,192	58,865	62,836	64,309
44611	Pharmacies and drug stores	33,418	36,681	40,034	43,556	43,909	44,426
447	Gasoline stations	48,633	48,563	46,332	52,375	59,504	65,136
448	Clothing and clothing access. stores	72,892	70,892	76,311	81,976	89,229	94,986
4481	Clothing stores	50,907	49,927	53,186	58,377	63,661	68,323
44811	Men's clothing stores	4,348	3,878	3,782	4,388	4,763	4,877
44812	Women's clothing stores	13,888	13,990	14,495	16,367	17,808	18,927
44814	Family clothing stores	24,168	23,139	25,678	27,295	29,909	32,863
4482	Shoe stores	9,500	9,516	10,385	10,791	11,416	12,924
451	Sporting goods, hobby, book, and music stores	29,533	29,930	29,662	30,573	32,854	33,076
452	General merchandise stores	108,437	108,946	111,735	124,920	135,816	144,299
4521	Department stores	73,346	70,238	66,197	66,422	72,761	70,407
452112	Discount dept. stores	37,281	37,506	33,734	34,809	39,696	36,640
4529	Other general merchandise stores	35,091	38,708	45,538	58,498	63,055	73,892
45291	Warehouse clubs and superstores	23,560	26,532	33,844	44,131	48,449	59,597
45299	All other gen. merchandise stores	11,531	12,176	11,694	14,367	14,606	14,295
453	Miscellaneous store retailers	45,758	43,113	45,469	45,816	46,957	48,403
454	Nonstore retailers	74,530	73,815	81,459	87,347	93,047	97,686
4541	Electronic shopping and mail-order houses	44,532	44,112	49,432	54,190	59,937	64,271

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Annual Gross Margin as a Percentage of Sales of Retail Firms by Kind of Business: 1993 Through 2005

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999
	Retail gross margin	27.9	28.1	28.0	27.7	27.6	27.8	27.9
	Total (excl. motor vehicle and parts dealers)	30.3	30.5	30.5	30.5	30.5	31.1	31.1
	GAFO ¹	33.8	33.3	32.6	32.4	32.7	33.3	33.7
441	Motor vehicle and parts dealers	20.5	21.1	21.0	20.1	19.6	18.6	19.4
4411	Automobile dealers	18.4	19.1	19.1	17.9	17.3	16.3	17.1
4413	Automotive parts, access., and tire stores	37.7	38.4	37.2	38.1	37.4	36.9	39.4
442	Furniture and home furnishings stores	42.2	42.9	41.9	42.3	42.5	43.2	44.2
443	Electronics and appliance stores	28.8	28.4	26.2	24.6	24.9	25.5	26.2
444	Building mat. and garden equip. and supplies dealers	28.3	28.6	28.0	27.8	26.9	28.0	27.9
4441	Building mat. and supplies dealers	28.1	28.4	27.6	27.8	26.9	27.9	27.8
445	Food and beverage stores	24.9	25.2	26.0	26.1	26.0	26.7	27.5
4451	Grocery stores	24.4	24.5	25.3	25.4	25.4	26.0	26.9
4453	Beer, wine, and liquor stores	24.3	26.7	27.4	28.0	26.6	28.6	27.2
446	Health and personal care stores	30.7	30.6	29.9	30.6	31.5	31.3	30.0
44611	Pharmacies and drug stores	26.5	26.1	25.1	25.7	26.7	26.6	25.6
447	Gasoline stations	20.8	21.5	22.8	22.5	22.1	22.1	21.4
448	Clothing and clothing access. stores	41.0	41.6	40.3	41.1	41.4	42.4	43.2
4481	Clothing stores	38.9	39.8	38.5	39.8	40.8	42.0	42.4
44811	Men's clothing stores	42.3	44.5	41.9	43.8	44.0	44.2	44.2
44812	Women's clothing stores	36.9	36.9	37.1	39.0	39.3	40.5	41.6
44814	Family clothing stores	38.7	39.7	37.0	38.2	39.8	41.3	41.2
4482	Shoe stores	42.9	43.5	42.9	42.3	41.6	41.9	42.8
451	Sporting goods, hobby, book, and music stores	38.1	39.2	37.3	35.7	37.7	37.3	38.3
452	General merchandise stores	27.9	26.6	26.7	26.5	26.6	27.2	27.4
4521	Department stores	29.5	27.5	27.7	27.3	27.5	30.8	31.5
452112	Discount dept. stores	22.5	20.2	21.0	19.7	20.9	27.0	27.3
4529	Other general merchandise stores	24.1	24.4	24.7	24.9	24.8	20.9	20.9
45291	Warehouse clubs and superstores	17.1	19.6	19.1	20.7	21.1	16.6	17.0
45299	All other gen. merchandise stores	34.5	34.1	36.9	35.1	34.9	35.5	35.8
453	Miscellaneous store retailers	44.5	43.7	43.8	43.2	43.2	43.0	41.5
454	Nonstore retailers	44.6	45.9	45.6	45.3	44.3	44.0	42.1
4541	Electronic shopping and mail-order houses	44.7	44.6	43.7	44.0	42.7	40.9	39.2

See footnotes at end of table.

Estimated Annual Gross Margin as a Percentage of Sales of Retail Firms by Kind of Business: 1993 Through 2005 -Con.

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000	2001	2002	2003	2004	2005
	Retail gross margin	27.6	26.5	27.7	28.3	28.6	28.1
	Total (excl. motor vehicle and parts dealers)	31.0	30.7	31.1	31.8	32.1	31.5
	GAFO ¹	33.8	32.5	32.9	34.1	35.0	34.8
441	Motor vehicle and parts dealers	18.2	15.0	18.3	18.1	18.1	17.2
4411	Automobile dealers	15.9	12.4	16.1	15.7	15.2	14.1
4413	Automotive parts, access., and tire stores	37.0	38.1	39.9	40.6	43.0	42.9
442	Furniture and home furnishings stores	45.0	44.7	46.1	46.7	48.3	47.3
443	Electronics and appliance stores	27.1	25.6	26.8	27.3	27.6	27.1
444	Building mat. and garden equip. and supplies dealers	29.5	29.8	29.9	30.8	31.8	32.2
4441	Building mat. and supplies dealers	29.7	30.3	30.4	31.4	32.5	33.2
445	Food and beverage stores	27.1	28.6	28.8	29.1	29.4	29.2
4451	Grocery stores	26.6	28.3	28.5	28.8	29.0	28.7
4453	Beer, wine, and liquor stores	26.7	25.9	25.6	26.4	27.1	27.5
446	Health and personal care stores	30.1	29.9	30.1	30.6	31.6	30.8
44611	Pharmacies and drug stores	25.5	25.9	26.0	26.5	26.3	25.3
447	Gasoline stations	19.5	19.3	18.5	19.1	18.6	17.4
448	Clothing and clothing access. stores	43.4	42.3	44.2	45.9	46.9	47.0
4481	Clothing stores	43.1	41.8	43.3	45.5	46.4	46.7
44811	Men's clothing stores	45.7	44.9	46.6	51.7	52.6	51.5
44812	Women's clothing stores	44.1	44.4	46.3	50.3	51.3	51.2
44814	Family clothing stores	41.0	38.5	39.9	40.6	41.6	42.4
4482	Shoe stores	41.5	41.6	44.7	46.5	48.1	50.7
451	Sporting goods, hobby, book, and music stores	38.8	38.8	38.5	39.5	41.0	40.1
452	General merchandise stores	26.8	25.5	25.0	26.7	27.3	27.5
4521	Department stores	31.6	30.8	30.0	31.0	33.7	32.9
452112	Discount dept. stores	27.4	27.3	25.2	27.1	30.6	28.6
4529	Other general merchandise stores	20.4	19.4	20.2	23.0	22.4	23.8
45291	Warehouse clubs and superstores	16.9	16.1	17.7	20.4	20.0	22.1
45299	All other gen. merchandise stores	35.7	35.3	33.7	37.8	37.4	35.3
453	Miscellaneous store retailers	42.3	41.3	43.7	44.5	44.6	43.8
454	Nonstore retailers	41.2	40.8	43.0	42.8	41.5	40.0
4541	Electronic shopping and mail-order houses	39.1	38.4	40.4	41.3	40.7	39.8

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated End-of-Year Accounts Receivable of Retail Firms by Type of Account and Kind of Business: 2004 and 2005

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Total accounts receivable		Open-end		Closed-end	
		2005	2004	2005	2004	2005	2004
	Retail accounts receivables, total	46,271	45,141	25,804	32,568	20,467	12,573
	Total (excl. Motor vehicle and parts dealers)	39,519	38,739	22,571	27,615	16,948	11,124
441	Motor vehicle and parts dealers	6,752	6,402	3,233	4,953	3,519	1,449
442	Furniture and home furnishing stores	3,724	3,459	1,890	2,466	1,834	993
443	Electronics and appliance stores	732	685	451	486	281	199
444	Building mat. and garden equip. and supplies dealers	12,206	11,072	6,764	8,398	5,442	2,674
445	Food and beverage stores	565	545	354	389	211	156
446	Health and personal care stores	1,831	1,748	1,035	1,386	796	362
447	Gasoline stations	1,122	985	722	837	400	148
448	Clothing access. stores	2,902	2,954	2,407	2,589	S	365
451	Sporting goods, hobby, book, and music stores	713	683	400	S	S	S
452	General merchandise stores	3,946	5,924	3,935	5,633	S	291
4521	Department stores	3,833	5,814	3,832	5,525	1	289
453	Miscellaneous store retailers	1,504	1,357	1,000	1,123	504	234
454	Nonstore retailers	10,274	9,327	3,613	3,849	6,661	5,478

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Per Capita Retail Sales by Selected Kind of Business: 1992 Through 2005

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the Census Bureau's Population Estimates Program¹]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Per capita spending, total²	7,120	7,534	8,105	8,457	8,923	9,239	9,573
	Total (excl. motor vehicle and parts dealers)	5,475	5,696	6,022	6,247	6,553	6,793	7,021
441	Motor vehicle and parts dealers	1,644	1,839	2,083	2,210	2,370	2,446	2,552
442	Furniture and home furnishings stores	206	216	233	242	256	272	287
443	Electronics and appliance stores	168	189	221	247	258	262	276
444	Building mat. and garden equip. and supplies dealers	515	548	605	627	667	715	750
445	Food and beverage stores	1,456	1,456	1,480	1,489	1,516	1,532	1,545
446	Health and personal care stores	352	359	370	387	413	444	480
447	Gasoline stations	614	631	658	690	734	746	710
448	Clothing and clothing access. stores	472	485	497	501	516	525	553
451	Sporting goods, hobby, book and music stores	193	203	221	232	242	245	255
452	General merchandise stores	972	1,032	1,096	1,144	1,189	1,238	1,299
453	Miscellaneous store retailers	219	243	271	294	317	342	369
454	Nonstore retailers	308	334	371	395	445	472	496
722	Food services and drinking places	798	838	867	889	916	964	1,007

See footnotes at end of table.

Estimated Per Capita Retail Sales by Selected Kind of Business: 1992 Through 2005 -Con.

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the Census Bureau's Population Estimates Program¹]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Per capita spending, total²	10,299	10,590	10,755	10,878	11,229	11,832	12,456
	Total (excl. motor vehicle and parts dealers)	7,492	7,764	7,891	8,031	8,337	8,888	9,461
441	Motor vehicle and parts dealers	2,807	2,826	2,864	2,847	2,893	2,944	2,996
442	Furniture and home furnishings stores	310	324	321	328	335	359	379
443	Electronics and appliance stores	290	292	282	291	299	323	345
444	Building mat. and garden equip. and supplies dealers	802	813	840	864	911	1,018	1,104
445	Food and beverage stores	1,594	1,579	1,624	1,617	1,641	1,686	1,743
446	Health and personal care stores	524	551	584	625	661	677	704
447	Gasoline stations	780	886	882	870	941	1,091	1,259
448	Clothing and clothing access. stores	587	595	588	599	615	647	681
451	Sporting goods, hobby, book and music stores	267	270	270	267	266	273	278
452	General merchandise stores	1,395	1,433	1,499	1,550	1,612	1,693	1,770
453	Miscellaneous store retailers	387	383	366	362	354	358	373
454	Nonstore retailers	557	640	634	658	701	763	824
722	Food services and drinking places	1,045	1,082	1,114	1,152	1,203	1,267	1,331

¹Time Series of National Population Estimates, U.S. Census Bureau, Population estimates (in thousands) as of July 1 of:

1992: 255,030 1999: 272,691

1993: 257,783 2000: 282,217

1994: 260,327 2001: 285,226

1995: 262,803 2002: 288,126

1996: 265,229 2003: 290,796

1997: 267,784 2004: 293,638

1998: 270,248 2005: 296,507

For Additional information, see <http://www.census.gov/popest/estimates.php>

²Estimates for food services and drinking places not included in total retail.

Note: Estimates have not been adjusted for price changes. Measures of sampling variability for these estimates have not been computed. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svds/www/artstbl.html.

Estimated Accommodation and Food Services Sales by Kinds of Business: 1992 Through 2005

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
72	Accommodation and Food Services, total	275,265	292,267	308,661	322,818	338,821	361,278	382,449
721	Accommodation	71,850	76,216	83,032	89,193	95,925	103,238	110,222
7211	Traveler Accommodation	68,645	72,912	79,494	85,526	92,111	99,197	105,959
7212	RV Parks and Recreational Camps	2,335	2,405	2,601	2,749	2,853	3,026	3,247
7213	Rooming and Boarding Houses	870	899	937	918	961	1,015	1,016
722	Food services and drinking places	203,415	216,051	225,629	233,625	242,896	258,040	272,227
7221	Full service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Estimated Accommodation and Food Services Sales by Kinds of Business: 1992 Through 2005 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005
72	Accommodation and Food Services, total	407,870	443,642	451,300	463,678	484,174	516,580	547,799
721	Accommodation	122,857	138,181	133,448	131,864	134,481	144,604	153,198
7211	Traveler Accommodation	118,495	133,582	128,591	127,050	129,610	139,731	148,155
7212	RV Parks and Recreational Camps	3,332	3,608	3,838	3,799	3,884	3,863	3,978
7213	Rooming and Boarding Houses	1,030	991	1,019	1,015	987	1,010	1,065
722	Food services and drinking places	285,013	305,461	317,852	331,814	349,693	371,976	394,601
7221	Full service restaurants	125,706	134,204	140,682	148,211	155,085	163,834	172,241
7222	Limited service eating places	119,991	127,879	132,924	138,302	147,087	158,699	169,684
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,168	19,033

Note: Accommodations and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, and Gross Margin by Kind of Business: 2005

[Estimates are shown as percents and are based on data from the 2005 Annual Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Coefficients of variation for				Standard errors for Gross Margin as percentage of Sales
		Sales	End of year Inventories	Purchases	Gross Margin	
	Retail and food services, total	0.4	NP	NP	NP	NP
	Total (excl. motor vehicle and parts dealers)	0.4	NP	NP	NP	NP
	Retail, total	0.7	0.5	0.6	0.5	0.1
	Retail, total (excl. motor vehicle and parts dealers)	0.5	0.4	0.6	0.5	0.1
	GAFO¹	0.2	NP	0.3	0.3	0.1
441	Motor vehicle and parts dealers	0.9	1.4	0.9	1.4	0.2
4411, 4412	Automobile and other motor vehicle dealers	1.0	NP	NP	NP	NP
4411	Automobile dealers	1.0	NP	1.0	2.3	0.2
44111	New car dealers	1.1	NP	NP	NP	NP
44112	Used car dealers	2.7	NP	NP	NP	NP
4413	Auto parts, access., and tire stores	1.8	NP	1.9	2.3	0.5
442, 443	Furniture, home furnishings, electronics and appliance stores	0.8	NP	NP	NP	NP
442	Furniture and home furnishings stores	0.7	1.6	0.9	1.2	0.4
4421	Furniture stores	1.4	NP	NP	NP	NP
4422	Home furnishings stores	1.5	NP	NP	NP	NP
443	Electronics and appliance stores	1.1	1.5	1.1	1.7	0.3
44311	Appl., TV, and other elect. stores	1.1	NP	NP	NP	NP
443111	Household appliance stores	1.4	NP	NP	NP	NP
443112	Radio, TV, and other elect. stores	1.4	NP	NP	NP	NP
44312	Computer and software stores	3.1	NP	NP	NP	NP
444	Building mat. and garden equip. and supplies dealers	0.9	1.9	1.0	1.1	0.3
4441	Building mat. and supplies dealers	0.7	NP	0.8	0.8	0.2
44413	Hardware stores	2.7	NP	NP	NP	NP
445	Food and beverage stores	0.6	1.1	0.6	0.8	0.1
4451	Grocery stores	0.6	NP	0.6	0.8	0.1
4453	Beer, wine, and liquor stores	1.8	NP	1.8	2.4	0.3
446	Health and personal care stores	0.9	1.2	0.9	1.7	0.4
44611	Pharmacies and drug stores	1.0	NP	1.0	1.7	0.3
447	Gasoline stations	3.4	4.4	3.3	4.1	0.3
448	Clothing and clothing access. stores	1.0	2.1	1.1	1.0	0.2
4481	Clothing stores	1.1	NP	1.2	1.1	0.2
44811	Mens' clothing stores	1.5	NP	2.0	2.1	0.7
44812	Women's clothing stores	1.2	NP	1.9	2.2	0.8
44814	Family clothing stores	1.9	NP	1.9	2.1	0.3
4482	Shoe stores	2.7	NP	3.1	2.9	0.5
44831	Jewelry stores	3.2	NP	NP	NP	NP
451	Sporting goods, hobby, book, and music stores	1.1	1.7	1.2	1.6	0.3
45111	Sporting goods stores	2.3	NP	NP	NP	NP
451211	Book stores	1.1	NP	NP	NP	NP
452	General merchandise stores	0.2	0.2	0.2	0.2	0.0
4521	Department stores (excl. L.D.)	0.0	0.0	0.0	0.0	0.0
452111	Department Stores (except discount dept. stores)	0.0	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	0.0	0.0	0.0
4521	Department stores (incl. L.D.) ²	0.0	NP	NP	NP	NP
452111	Department Stores (except discount dept. stores)	0.0	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	NP	NP	NP
4529	Other general merchandise stores	0.3	NP	0.3	0.4	0.0
45291	Warehouse clubs and superstores	0.0	NP	0.0	0.0	0.0
45299	All other general merchandise stores	2.3	NP	2.3	2.2	0.2
453	Miscellaneous store retailers	1.1	2.3	1.5	1.7	0.6
454	Nonstore retailers	1.0	2.6	1.2	1.5	0.4
4541	Electronic shopping and mail-order houses	1.0	NP	1.3	1.1	0.3
45431	Fuel dealers	1.8	NP	NP	NP	NP
721	Accommodation	1.3	NP	NP	NP	NP
7211	Traveler Accommodation	1.3	NP	NP	NP	NP
7212	RV Parks and Recreational Camps	4.1	NP	NP	NP	NP
7213	Rooming and Boarding Houses	6.9	NP	NP	NP	NP
722	Food services and drinking places	1.2	NP	NP	NP	NP
7221	Full-service restaurants	2.2	NP	NP	NP	NP
7222	Limited-service eating places	2.3	NP	NP	NP	NP
7224	Drinking places	3.6	NP	NP	NP	NP

NP Not Published

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

²Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.

Estimated Measures of Sampling Variability for End-of-Year Accounts Receivable Estimates by Kind of Business: 2005

[Estimates are shown as percents and are based on data from the 2005 Annual Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Coefficients of variation for		
		Total accounts receivable	Open-end	Closed-end
	Retail accounts receivables, total	1.1	2.1	2.0
	Total (excl. Motor vehicle and parts dealers)	1.3	2.1	2.3
441	Motor vehicle and parts dealers	3.7	6.2	7.2
442	Furniture and home furnishing stores	4.1	4.0	7.5
443	Electronics and appliance stores	4.8	7.7	4.0
444	Building mat. and garden equip. and supplies dealers	3.3	5.7	4.5
445	Food and beverage stores	2.4	3.3	4.6
446	Health and personal care stores	10.8	16.8	13.2
447	Gasoline stations	5.8	7.7	11.1
448	Clothing access. stores	5.1	2.8	22.4
451	Sporting goods, hobby, book, and music stores	7.2	12.5	7.0
452	General merchandise stores	0.2	0.2	31.1
4521	Department stores	0.0	0.0	0.0
453	Miscellaneous store retailers	4.9	5.0	9.1
454	Nonstore retailers	1.1	1.8	1.4

Note: Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.

Estimated Measures of Sampling Variability for End-of-Year Accounts Receivable Estimates by Kind of Business: 2004

[Estimates are shown as percents and are based on data from the 2005 Annual Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Coefficients of variation for		
		Total accounts receivable	Open-end	Closed-end
	Retail accounts receivables, total	1.0	1.8	0.9
	Total (excl. Motor vehicle and parts dealers)	1.2	1.8	1.0
441	Motor vehicle and parts dealers	3.7	5.1	2.0
442	Furniture and home furnishing stores	3.8	4.5	3.9
443	Electronics and appliance stores	4.3	6.9	1.3
444	Building mat. and garden equip. and supplies dealers	3.6	5.7	1.4
445	Food and beverage stores	2.5	3.4	1.6
446	Health and personal care stores	11.5	16.4	3.5
447	Gasoline stations	6.5	7.3	5.6
448	Clothing access. stores	4.9	3.3	3.3
451	Sporting goods, hobby, book, and music stores	7.6	13.2	4.8
452	General merchandise stores	0.1	0.1	0.1
4521	Department stores	0.0	0.0	0.0
453	Miscellaneous store retailers	7.5	9.3	5.9
454	Nonstore retailers	1.3	1.6	1.2

Note: Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>..

Estimated Measures of Sampling Variability for End-of-Year Retail Inventories Held Inside and Outside the United States by Kind of Business: 2004 and 2005

[Estimates are shown as percents and are based on data from the 2005 Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	Total Inventories		Inventories Held Inside the United States		Percent of Total		Inventories Held Outside of the United States		Percent of Total	
		2005	2004	2005	2004	2005	2004	2005	2004	2005	2004
	Retail inventories, total	0.5	0.4	0.5	0.4	0.0	0.0	4.7	3.1	4.6	3.0
	Total (excl. motor vehicle and parts dealers)	0.4	0.4	0.4	0.4	0.0	0.0	4.5	3.1	4.2	2.9
441	Motor vehicle and parts dealers	1.4	1.0	1.4	1.0	(S)	(S)	(S)	(S)	(S)	(S)
442	Furniture, home furnishings, electronics, and appliance stores	1.6	1.3	1.6	1.4	0.0	0.0	4.1	1.3	4.6	1.8
443	Electronics and appliance stores	1.5	1.4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
444	Building mat. and garden equip. and supplies dealers	1.9	2.1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
445	Food and beverage stores	1.1	0.8	1.1	0.8	(S)	(S)	(S)	(S)	(S)	(S)
446	Health and personal care stores	1.2	0.9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
447	Gasoline Stations	4.4	3.8	4.4	3.8	0.0	0.0	(Z)	(Z)	(Z)	(Z)
448	Clothing and clothing access. stores	2.1	2.1	2.1	2.1	0.1	0.0	11.2	6.7	10.1	6.0
451	Sporting goods, hobby, book, and music stores	1.7	1.2	1.7	1.2	(S)	(S)	(S)	(S)	(S)	(S)
452	General merchandise stores	0.2	0.3	0.2	0.3	0.0	0.0	1.2	0.6	1.0	0.5
453	Miscellaneous store retailers	2.3	2.5	2.3	2.5	0.1	0.0	(S)	(S)	(S)	(S)
454	Nonstore retailers	2.6	2.6	2.5	2.6	0.0	0.0	6.8	3.1	7.0	3.7

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

(Z) Estimate is less than 0.05.

Note: Estimates exclude food services. Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.