

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail and food services sales, total	2,019,131	2,158,299	2,335,650	2,456,129	2,609,561	2,732,043	2,859,332
	Total (excl. motor vehicle and parts dealers)	1,599,778	1,684,351	1,793,415	1,875,287	1,980,874	2,077,030	2,169,653
	Retail sales, total	1,815,716	1,942,248	2,110,021	2,222,504	2,366,665	2,474,003	2,587,105
	Retail sales, total (excl. motor vehicle and parts dealers)	1,396,363	1,468,300	1,567,786	1,641,662	1,737,978	1,818,990	1,897,426
	GAFO¹	534,367	571,790	617,379	651,071	683,678	714,453	759,063
441	Motor vehicle and parts dealers	419,353	473,948	542,235	580,842	628,687	655,013	689,679
4411, 4412	Automobile and other motor vehicle dealers	377,230	428,933	492,780	528,722	572,902	596,250	629,449
4411	Automobile dealers	359,110	407,832	468,869	502,482	544,789	565,509	594,400
44111	New car dealers	333,801	379,522	435,661	464,642	502,340	518,972	542,559
44112	Used car dealers	25,309	28,310	33,208	37,840	42,449	46,537	51,841
4413	Auto parts, access., and tire stores	42,123	45,015	49,455	52,120	55,785	58,763	60,230
442, 443	Furniture, home furnishings, electronics and appliance stores	95,230	104,347	117,964	128,520	136,363	143,074	152,255
442	Furniture and home furnishings stores	52,467	55,587	60,551	63,601	67,848	72,863	77,569
4421	Furniture stores	31,608	33,356	35,562	37,034	39,231	41,945	44,182
4422	Home furnishings stores	20,859	22,231	24,989	26,567	28,617	30,918	33,387
443	Electronics and appliance stores	42,763	48,760	57,413	64,919	68,515	70,211	74,686
44311	Appl., TV, and other elect. stores	29,002	32,610	37,942	42,142	43,310	43,060	46,655
443111	Household appliance stores	8,443	9,143	9,051	9,986	10,221	10,380	11,105
443112	Radio, TV, and other elect. stores	20,559	23,467	28,891	32,156	33,089	32,680	35,550
44312	Computer and software stores	11,453	13,851	17,187	20,502	22,905	24,803	25,387
444	Building mat. and garden equip. and supplies dealers	131,244	141,220	157,497	164,831	176,972	191,345	202,724
4441	Building mat. and supplies dealers	110,495	120,613	135,297	141,218	150,656	162,277	172,426
44413	Hardware stores	12,720	13,051	13,831	13,764	13,955	13,998	15,010
445	Food and beverage stores	371,451	375,440	385,265	391,312	402,020	410,288	417,433
4451	Grocery stores	337,925	341,855	351,056	356,932	366,075	373,072	378,675
4453	Beer, wine, and liquor stores	21,825	21,675	22,240	22,145	23,300	24,222	25,533
446	Health and personal care stores	89,782	92,671	96,442	101,719	109,646	118,769	129,699
44611	Pharmacies and drug stores	77,806	79,720	82,006	85,851	91,821	98,833	108,426
447	Gasoline stations	156,556	162,587	171,416	181,294	194,601	199,856	191,887
448	Clothing and clothing access. stores	120,346	125,001	129,341	131,593	136,851	140,565	149,433
4481	Clothing stores	85,459	88,222	90,260	90,809	93,820	97,831	104,237
44811	Mens' clothing stores	10,185	9,968	10,039	9,322	9,554	10,077	10,204
44812	Women's clothing stores	31,840	32,377	30,611	28,723	28,266	27,851	28,363
44814	Family clothing stores	33,159	35,311	38,118	40,014	42,275	45,259	50,169
4482	Shoe stores	18,630	19,042	19,921	20,354	21,248	21,463	22,251
44831	Jewelry stores	15,184	16,571	17,996	19,152	20,317	19,778	21,430
451	Sporting goods, hobby, book, and music stores	49,296	52,368	57,538	60,922	64,055	65,573	68,939
45111	Sporting goods stores	15,702	16,913	18,951	19,986	20,931	21,286	22,408
451211	Book stores	8,338	9,119	10,119	11,208	11,918	12,755	13,294
452	General merchandise stores	247,968	266,088	285,278	300,589	315,398	331,454	351,186
4521	Department stores (excl. L.D.)	177,089	187,685	198,945	205,920	212,203	220,108	223,290
452111	Department Stores (except discount dept. stores)	85,153	86,325	89,402	89,300	92,172	93,985	94,308
452112	Discount dept. stores	91,936	101,360	109,543	116,620	120,031	126,123	128,982
4521	Department stores (incl. L.D.) ²	181,255	192,125	203,808	210,919	217,001	225,062	228,934
452111	Department Stores (except discount dept. stores)	87,384	88,720	92,015	92,258	95,065	97,013	97,523
452112	Discount dept. stores	93,871	103,405	111,793	118,661	121,936	128,049	131,411
4529	Other general merchandise stores	70,879	78,403	86,333	94,669	103,195	111,346	127,896
45291	Warehouse clubs and superstores	40,025	46,628	57,756	65,101	73,079	81,919	98,493
45299	All other general merchandise stores	30,854	31,775	28,577	29,568	30,116	29,427	29,403
453	Miscellaneous store retailers	55,833	62,601	70,585	77,177	84,109	91,669	99,757
454	Nonstore retailers	78,657	85,977	96,460	103,705	117,963	126,397	134,113
4541	Electronic shopping and mail-order houses	35,252	40,725	47,093	52,741	61,174	70,136	80,366
45431	Fuel dealers	16,669	17,570	18,704	19,824	22,567	21,946	18,931
722	Food services and drinking places	203,415	216,051	225,629	233,625	242,896	258,040	272,227
7221	Full-service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited-service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Retail and food services sales, total	3,093,569	3,294,217	3,385,577	3,466,136	3,615,170	3,846,316	4,081,692	4,307,730
	Total (excl. motor vehicle and parts dealers)	2,328,020	2,496,649	2,568,636	2,645,867	2,773,955	2,981,775	3,195,695	3,409,106
	Retail sales, total	2,808,556	2,988,756	3,067,725	3,134,322	3,265,477	3,474,340	3,688,059	3,887,363
	Retail sales, total (excl. motor vehicle and parts dealers)	2,043,007	2,191,188	2,250,784	2,314,053	2,424,262	2,609,799	2,802,062	2,988,739
	GAFO¹	816,827	863,903	883,866	913,925	948,246	1,007,195	1,062,366	1,120,147
441	Motor vehicle and parts dealers	765,549	797,568	816,941	820,269	841,215	864,541	885,997	898,624
4411, 4412	Automobile and other motor vehicle dealers	702,650	733,875	755,592	757,354	776,620	797,292	814,829	824,540
4411	Automobile dealers	662,768	688,733	708,623	707,675	721,032	734,729	748,143	755,672
44111	New car dealers	606,167	630,123	649,413	645,759	656,885	665,894	675,402	675,425
44112	Used car dealers	56,601	58,610	59,210	61,916	64,147	68,835	72,741	80,247
4413	Auto parts, access., and tire stores	62,899	63,693	61,349	62,915	64,595	67,249	71,168	74,084
442, 443	Furniture, home furnishings, electronics and appliance stores	163,589	173,691	172,039	178,507	184,485	200,114	213,372	226,021
442	Furniture and home furnishings stores	84,451	91,328	91,644	94,610	97,528	105,303	111,763	117,659
4421	Furniture stores	47,094	50,689	50,646	51,342	52,070	56,476	59,848	61,930
4422	Home furnishings stores	37,357	40,639	40,998	43,268	45,458	48,827	51,915	55,729
443	Electronics and appliance stores	79,138	82,363	80,395	83,897	86,957	94,811	101,609	108,362
44311	Appl., TV, and other elect. stores	52,228	58,260	60,245	63,343	66,129	72,247	77,577	83,110
443111	Household appliance stores	12,088	12,636	13,485	14,211	14,524	15,725	17,031	18,054
443112	Radio, TV, and other elect. stores	40,140	45,624	46,760	49,132	51,605	56,522	60,546	65,056
44312	Computer and software stores	23,898	20,713	16,930	17,311	17,512	19,096	20,515	21,676
444	Building mat. and garden equip. and supplies dealers	218,611	229,320	239,707	248,888	265,052	298,782	327,192	344,728
4441	Building mat. and supplies dealers	188,156	197,890	207,263	217,445	231,984	263,604	290,366	306,853
44413	Hardware stores	15,631	16,224	16,584	17,009	17,610	18,122	18,564	19,357
445	Food and beverage stores	434,599	445,666	463,330	465,794	477,130	494,966	514,998	533,779
4451	Grocery stores	394,724	402,988	418,596	420,288	429,962	444,610	462,568	477,736
4453	Beer, wine, and liquor stores	26,635	28,668	29,783	30,061	30,676	32,434	33,902	36,737
446	Health and personal care stores	142,829	155,372	166,678	180,143	192,224	198,933	209,008	224,752
44611	Pharmacies and drug stores	121,293	130,867	141,781	153,946	164,588	167,243	175,834	189,109
447	Gasoline stations	212,682	249,975	251,537	250,770	273,566	320,435	373,855	416,246
448	Clothing and clothing access. stores	160,043	167,968	167,583	172,617	178,778	190,079	201,534	214,876
4481	Clothing stores	111,792	118,210	119,323	122,954	128,303	137,057	146,145	156,207
44811	Mens' clothing stores	9,675	9,515	8,632	8,119	8,488	9,051	9,479	9,903
44812	Women's clothing stores	29,581	31,480	31,487	31,280	32,525	34,734	36,823	39,100
44814	Family clothing stores	55,333	58,928	60,165	64,305	67,272	71,963	77,441	82,031
4482	Shoe stores	22,704	22,888	22,897	23,215	23,219	23,740	25,315	26,686
44831	Jewelry stores	23,857	24,988	23,728	24,816	25,543	27,543	28,199	29,906
451	Sporting goods, hobby, book, and music stores	72,764	76,112	77,138	76,988	77,335	80,061	81,801	84,772
45111	Sporting goods stores	23,826	25,436	26,286	26,347	27,168	28,853	30,887	34,289
451211	Book stores	14,185	14,892	15,110	15,450	16,179	16,757	16,861	16,733
452	General merchandise stores	380,291	404,344	427,586	446,648	468,734	497,174	525,248	552,109
4521	Department stores (excl. L.D.)	230,304	232,475	228,377	220,743	214,427	215,657	214,346	212,749
452111	Department Stores (except discount dept. stores)	96,652	96,282	90,782	86,857	85,982	86,110	86,327	83,499
452112	Discount dept. stores	133,652	136,193	137,595	133,886	128,445	129,547	128,019	129,250
4521	Department stores (incl. L.D.) ²	236,847	239,921	235,579	227,773	221,030	221,972	220,688	218,982
452111	Department Stores (except discount dept. stores)	100,302	100,284	93,871	90,228	89,298	89,274	89,636	86,677
452112	Discount dept. stores	136,545	139,637	141,708	137,545	131,732	132,698	131,052	132,305
4529	Other general merchandise stores	149,987	171,869	199,209	225,905	254,307	281,517	310,902	339,360
45291	Warehouse clubs and superstores	118,809	139,614	164,716	191,252	216,327	242,423	270,177	296,749
45299	All other general merchandise stores	31,178	32,255	34,493	34,653	37,980	39,094	40,725	42,611
453	Miscellaneous store retailers	105,577	108,052	104,381	104,163	103,056	105,253	108,398	115,802
454	Nonstore retailers	152,022	180,688	180,805	189,535	203,902	224,002	246,656	275,654
4541	Electronic shopping and mail-order houses	94,361	113,877	114,844	122,313	131,171	147,199	164,345	190,865
45431	Fuel dealers	19,918	26,699	26,100	23,988	28,961	31,879	37,023	39,311
722	Food services and drinking places	285,013	305,461	317,852	331,814	349,693	371,976	393,633	420,367
7221	Full-service restaurants	125,706	134,204	140,682	148,211	155,085	163,834	171,660	183,102
7222	Limited-service eating places	119,991	127,879	132,924	138,302	147,087	158,699	169,175	179,872
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,168	19,120	21,005

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

²Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated End-of-Year Retail Inventories Held Inside and Outside the United States by Kind of Business: 2004 through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	Total Inventories			Inventories Held Inside the United States			Percent of Total			Inventories Held Outside of the United States			Percent of Total		
		2004	2005	2006	2004	2005	2006	2004	2005	2006	2004	2005	2006	2004	2005	2006
	Retail inventories, total	455,568	465,874	482,153	454,675	464,903	481,074	99.8	99.8	99.8	893	971	1,079	0.2	0.2	0.2
	Total (excl. motor vehicle and parts dealers)	298,468	310,365	325,687	297,632	309,459	324,657	99.7	99.7	99.7	836	906	1,030	0.3	0.3	0.3
441	Motor vehicle and parts dealers	157,100	155,509	156,466	157,043	155,444	156,417	100.0	100.0	100.0	57	65	49	Z	Z	Z
442	Furniture, home furnishings, electronics, and appliance stores ..	16,824	17,229	17,787	16,710	17,107	17,667	99.3	99.3	99.3	114	122	120	0.7	0.7	0.7
443	Electronics, and appliance stores	13,230	13,598	13,787	13,221	13,590	13,783	99.9	99.9	100.0	9	8	4	0.1	0.1	Z
444	Building mat. and garden equip. and supplies dealers	40,995	44,602	46,289	40,987	44,592	46,274	100.0	100.0	100.0	8	10	15	Z	Z	Z
445	Food and beverage stores	34,537	34,860	35,776	34,524	34,842	35,761	100.0	99.9	100.0	13	18	15	Z	0.1	Z
446	Health and personal care stores	26,161	27,457	29,921	26,143	27,442	29,891	99.9	99.9	99.9	18	15	30	0.1	0.1	0.1
447	Gasoline Stations	7,126	7,737	7,860	7,126	7,737	7,860	100.0	100.0	100.0	0	0	0	Z	Z	Z
448	Clothing and clothing access. stores	38,340	40,089	44,271	37,993	39,756	43,912	99.1	99.2	99.2	347	333	359	0.9	0.8	0.8
451	Sporting goods, hobby, book, and music stores	20,531	20,579	21,139	20,518	20,566	21,129	99.9	99.9	100.0	13	13	10	0.1	0.1	Z
452	General merchandise stores	67,136	69,553	72,033	66,960	69,299	71,683	99.7	99.6	99.5	176	254	350	0.3	0.4	0.5
453	Miscellaneous store retailers	16,678	16,384	17,223	16,620	16,333	17,178	99.7	99.7	99.7	58	51	45	0.3	0.3	0.3
454	Nonstore retailers	16,910	18,277	19,601	16,830	18,195	19,519	99.5	99.6	99.6	80	82	82	0.5	0.4	0.4

Z Estimate is less than 0.05.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artsttbl.html.

Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail inventories, total	256,810	274,748	300,517	318,021	328,912	339,565	351,996
	Total (excl. motor vehicle and parts dealers)	185,195	196,932	211,758	221,462	228,456	234,858	245,964
441	Motor vehicle and parts dealers	71,615	77,816	88,759	96,559	100,456	104,707	106,032
442	Furniture, home furnishings, electronics, and appliance stores	9,288	10,043	10,867	11,064	11,586	11,970	12,607
443	Electronics and appliance stores	6,985	8,131	9,534	10,644	10,469	9,899	9,803
444	Building mat. and garden equip. and supplies dealers	20,467	21,964	24,158	25,619	26,727	28,136	30,037
445	Food and beverage stores	28,088	28,179	28,830	29,425	30,398	30,617	31,575
446	Health and personal care stores	15,200	15,871	16,745	17,267	18,109	19,621	20,860
447	Gasoline stations	5,056	4,963	5,187	5,323	5,648	5,719	6,000
448	Clothing and clothing access. stores	25,297	25,938	27,234	27,002	27,445	28,674	29,825
451	Sporting goods, hobby, book, and music stores	12,182	13,425	15,402	16,477	16,194	16,396	17,258
452	General merchandise stores	45,765	49,479	52,529	55,343	56,302	56,416	57,192
4521	Department stores	35,151	37,545	38,849	40,326	40,903	41,074	40,224
453	Miscellaneous store retailers	9,811	11,357	12,581	14,042	14,899	15,926	17,709
454	Nonstore retailers	7,056	7,582	8,691	9,256	10,679	11,484	13,098

See footnotes at end of table.

Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Retail inventories, total	379,626	401,305	388,818	410,347	426,609	455,568	465,874	482,153
	Total (excl. motor vehicle and parts dealers)	260,483	269,653	267,061	272,489	278,270	298,468	310,365	325,687
441	Motor vehicle and parts dealers	119,143	131,652	121,757	137,858	148,339	157,100	155,509	156,466
442	Furniture, home furnishings, electronics, and appliance stores	13,524	14,550	14,160	14,654	15,319	16,824	17,229	17,787
443	Electronics and appliance stores	10,325	10,833	10,132	11,008	11,731	13,230	13,598	13,787
444	Building mat. and garden equip. and supplies dealers	32,097	33,359	33,395	35,262	36,716	40,995	44,602	46,289
445	Food and beverage stores	33,442	32,933	34,051	33,812	33,516	34,537	34,860	35,776
446	Health and personal care stores	22,263	22,642	23,833	23,513	24,571	26,161	27,457	29,921
447	Gasoline stations	6,779	6,787	6,548	6,637	6,512	7,126	7,737	7,860
448	Clothing and clothing access. stores	31,182	34,017	32,986	34,599	35,587	38,340	40,089	44,271
451	Sporting goods, hobby, book, and music stores	18,519	19,936	19,607	19,297	19,520	20,531	20,579	21,139
452	General merchandise stores	59,773	60,423	60,416	61,792	62,748	67,136	69,553	72,033
4521	Department stores	40,596	39,519	37,483	35,939	34,275	34,866	34,999	35,084
453	Miscellaneous store retailers	18,308	18,561	17,112	16,855	16,277	16,678	16,384	17,223
454	Nonstore retailers	14,271	15,612	14,821	15,060	15,773	16,910	18,277	19,601

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes.

Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at

www.census.gov/svsd/www/artstbl.html.

Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail purchases, total	1,321,248	1,417,725	1,543,636	1,617,741	1,721,937	1,801,325	1,881,323
	Total (excl. motor vehicle and parts dealers)	983,791	1,034,943	1,104,767	1,151,001	1,215,675	1,270,208	1,318,337
	GAFO ¹	358,920	386,713	420,356	444,092	464,032	482,529	510,098
441	Motor vehicle and parts dealers	337,457	382,782	438,869	466,740	506,262	531,117	562,986
4411	Automobile dealers	297,188	338,174	389,223	413,796	449,349	470,345	497,625
4413	Automotive parts, access., and tire stores	26,322	28,447	31,240	33,181	35,548	37,368	38,178
442	Furniture and home furnishings stores	30,629	32,872	35,406	37,143	39,672	42,299	44,659
443	Electronics and appliance stores	30,761	35,853	42,538	48,991	51,462	52,131	55,578
444	Building mat. and garden equip. and supplies dealers	94,899	102,798	114,608	120,175	128,882	141,306	147,919
4441	Building mat. and supplies dealers	80,102	88,130	98,861	103,248	109,866	119,611	125,868
445	Food and beverage stores	279,212	281,895	289,000	290,339	298,228	303,648	306,847
4451	Grocery stores	255,595	258,502	265,630	267,156	273,955	278,255	280,707
4453	Beer, wine, and liquor stores	16,558	16,272	16,354	16,076	16,940	17,875	18,633
446	Health and personal care stores	63,228	64,902	67,807	71,849	76,981	82,838	90,385
44611	Pharmacies and drug stores	57,974	59,069	61,231	64,660	68,886	73,737	80,588
447	Gasoline stations	125,357	128,699	134,851	140,133	151,168	155,665	149,710
448	Clothing and clothing access. stores	71,698	74,360	76,832	78,287	81,084	83,534	87,253
4481	Clothing stores	52,346	54,089	54,957	55,343	56,541	59,142	61,207
44811	Men's clothing stores	5,922	5,699	5,572	5,213	5,333	5,689	5,759
44812	Women's clothing stores	20,203	20,373	18,963	17,665	17,170	16,965	16,909
44814	Family clothing stores	20,420	21,952	23,861	25,174	26,270	28,212	30,060
4482	Shoe stores	10,866	10,876	11,369	11,594	12,281	12,685	13,063
451	Sporting goods, hobby, book, and music stores	31,054	33,658	36,935	39,247	40,928	41,069	44,081
452	General merchandise stores	181,988	195,516	212,511	223,054	232,700	243,438	256,471
4521	Department stores	126,955	134,713	145,528	150,387	154,830	159,714	153,741
452112	Discount dept. stores	72,955	79,712	87,969	92,892	95,903	99,604	93,960
4529	Other general merchandise stores	55,033	60,803	66,983	72,667	77,870	83,724	102,730
45291	Warehouse clubs and superstores	34,313	39,738	48,431	53,501	58,649	65,255	83,351
45299	All other gen. merchandise stores	20,720	21,065	18,552	19,166	19,221	18,469	19,379
453	Miscellaneous store retailers	31,525	36,274	40,996	44,814	48,645	53,094	58,669
454	Nonstore retailers	43,440	48,116	53,283	56,969	65,925	71,186	76,765
4541	Electronic shopping and mail-order houses	19,307	22,946	26,870	30,108	35,215	41,223	48,319

See footnotes at end of table.

Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Retail purchases, total	2,051,821	2,185,828	2,240,066	2,283,395	2,354,343	2,503,845	2,653,417	2,792,563
	Total (excl. motor vehicle and parts dealers)	1,421,347	1,520,705	1,555,741	1,597,172	1,655,135	1,787,922	1,927,826	2,064,503
	GAFO ¹	548,291	579,196	593,717	617,291	627,920	666,424	698,711	738,982
441	Motor vehicle and parts dealers	630,474	665,123	684,325	686,223	699,208	715,923	725,591	728,060
4411	Automobile dealers	560,289	589,525	609,954	607,481	616,028	627,848	632,451	632,311
4413	Automotive parts, access., and tire stores	39,165	40,329	37,418	38,187	38,487	38,899	41,331	42,429
442	Furniture and home furnishings stores	48,000	51,275	50,337	51,587	52,737	56,162	59,559	61,679
443	Electronics and appliance stores	59,034	60,663	59,246	62,417	64,107	70,418	74,348	79,880
444	Building mat. and garden equip. and supplies dealers	159,338	162,092	167,072	174,720	182,943	205,417	223,442	234,024
4441	Building mat. and supplies dealers	137,347	139,455	143,516	151,814	158,827	179,729	195,900	206,194
445	Food and beverage stores	317,005	324,146	331,768	331,267	337,815	350,427	366,164	377,686
4451	Grocery stores	290,028	294,878	301,190	300,291	305,869	316,362	330,691	339,675
4453	Beer, wine, and liquor stores	19,536	21,252	22,087	22,172	22,458	23,665	24,716	26,797
446	Health and personal care stores	101,471	109,131	118,212	125,990	134,902	138,288	146,492	158,000
44611	Pharmacies and drug stores	91,482	97,797	106,652	113,963	122,545	125,325	132,887	142,472
447	Gasoline stations	167,755	201,058	202,244	203,840	220,136	260,289	308,141	348,025
448	Clothing and clothing access. stores	92,413	98,180	96,054	98,431	98,408	104,376	109,662	116,143
4481	Clothing stores	65,090	69,467	69,245	71,095	71,193	75,889	79,981	84,684
44811	Men's clothing stores	5,297	5,298	4,646	4,335	4,239	4,428	4,671	4,904
44812	Women's clothing stores	17,462	18,078	17,565	17,285	16,818	17,889	18,929	20,126
44814	Family clothing stores	32,920	35,881	36,607	39,021	40,016	42,775	44,983	47,597
4482	Shoe stores	13,099	13,287	13,017	12,879	12,223	12,260	12,752	13,580
451	Sporting goods, hobby, book, and music stores	46,192	48,167	47,153	47,398	47,479	48,826	49,864	51,576
452	General merchandise stores	278,677	296,106	317,825	335,029	343,007	363,336	380,808	403,747
4521	Department stores	158,020	158,053	156,105	153,006	146,346	143,494	143,897	142,315
452112	Discount dept. stores	97,432	97,965	100,236	98,447	92,016	90,551	92,054	91,104
4529	Other general merchandise stores	120,657	138,053	161,720	182,023	196,661	219,842	236,911	261,432
45291	Warehouse clubs and superstores	100,492	117,257	139,457	159,242	172,432	194,809	210,644	234,308
45299	All other gen. merchandise stores	20,165	20,796	22,263	22,781	24,229	25,033	26,267	27,124
453	Miscellaneous store retailers	62,355	62,612	59,919	58,572	56,831	58,910	61,799	65,960
454	Nonstore retailers	89,107	107,275	105,911	107,921	116,770	131,473	147,547	167,783
4541	Electronic shopping and mail-order houses	58,323	70,094	69,726	72,752	77,498	87,784	98,569	116,117

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Annual Gross Margin of Retail Firms by Kind of Business: 1993 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999
	Retail gross margin, total	542,461	592,154	622,267	655,619	683,331	718,213	784,365
	Total (excl. motor vehicle and parts dealers)	445,094	477,845	500,365	529,297	555,184	590,195	636,179
	GAFO ¹	193,478	205,890	212,529	221,276	233,567	253,015	275,301
441	Motor vehicle and parts dealers	97,367	114,309	121,902	126,322	128,147	128,018	148,186
4411	Automobile dealers	75,074	89,677	95,869	97,669	98,054	96,970	113,422
4413	Automotive parts, access., and tire stores	16,955	19,006	19,369	21,254	21,967	22,220	24,746
442	Furniture and home furnishings stores	23,470	25,969	26,655	28,698	30,948	33,547	37,368
443	Electronics and appliance stores	14,053	16,278	17,038	16,878	17,510	19,012	20,626
444	Building mat. and garden equip. and supplies dealers	39,919	45,083	46,117	49,198	51,448	56,706	61,333
4441	Building mat. and supplies dealers	33,841	38,373	38,923	41,860	43,665	48,130	52,639
445	Food and beverage stores	93,636	96,916	101,568	104,765	106,859	111,544	119,461
4451	Grocery stores	83,571	86,032	90,361	92,916	94,921	98,499	106,373
4453	Beer, wine, and liquor stores	5,270	5,931	6,062	6,531	6,437	7,295	7,268
446	Health and personal care stores	28,440	29,509	30,392	33,507	37,443	40,553	42,761
44611	Pharmacies and drug stores	21,152	21,432	21,552	23,570	26,347	28,877	30,950
447	Gasoline stations	33,795	36,789	41,297	43,758	44,262	42,458	45,706
448	Clothing and clothing access. stores	51,282	53,805	53,074	56,210	58,260	63,331	68,987
4481	Clothing stores	34,296	35,960	34,948	37,376	39,928	43,729	47,282
44811	Men's clothing stores	4,217	4,470	3,910	4,186	4,435	4,514	4,270
44812	Women's clothing stores	11,960	11,296	10,668	11,032	10,937	11,486	12,215
44814	Family clothing stores	13,656	15,119	14,793	16,129	18,035	20,719	22,805
4482	Shoe stores	8,166	8,674	8,738	8,985	8,919	9,333	9,733
451	Sporting goods, hobby, book, and music stores	19,953	22,580	22,750	22,844	24,706	25,720	27,833
452	General merchandise stores	74,286	75,817	80,349	83,657	88,130	95,491	104,195
4521	Department stores	55,366	54,721	57,010	57,950	60,565	68,699	72,656
452112	Discount dept. stores	22,824	22,083	24,532	23,695	26,307	34,777	36,539
4529	Other general merchandise stores	18,920	21,096	23,339	25,707	27,565	26,792	31,539
45291	Warehouse clubs and superstores	7,959	11,345	12,442	15,129	17,296	16,365	20,377
45299	All other gen. merchandise stores	10,961	9,751	10,897	10,578	10,269	10,427	11,162
453	Miscellaneous store retailers	27,873	30,813	33,824	36,321	39,602	42,871	43,821
454	Nonstore retailers	38,387	44,286	47,301	53,461	56,016	58,962	64,088
4541	Electronic shopping and mail-order houses	18,213	21,020	23,064	26,911	29,982	32,848	37,078

See footnotes at end of table.

Estimated Annual Gross Margin of Retail Firms by Kind of Business: 1993 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000	2001	2002	2003	2004	2005	2006
	Retail gross margin, total	824,607	815,172	872,456	927,396	999,454	1,044,948	1,111,079
	Total (excl. motor vehicle and parts dealers)	679,653	692,451	722,309	774,908	842,075	886,133	939,558
	GAFO ¹	291,271	286,640	300,548	323,681	352,106	368,388	389,528
441	Motor vehicle and parts dealers	144,954	122,721	150,147	152,488	157,379	158,815	171,521
4411	Automobile dealers	109,819	88,238	114,342	114,071	112,153	111,726	122,665
4413	Automotive parts, access., and tire stores	23,509	23,342	25,075	26,203	28,920	30,599	32,608
442	Furniture and home furnishings stores	41,079	40,917	43,517	45,456	50,646	52,609	56,538
443	Electronics and appliance stores	22,208	20,448	22,356	23,573	25,892	27,629	28,671
444	Building mat. and garden equip. and supplies dealers	68,490	72,671	76,035	83,563	97,644	107,357	112,391
4441	Building mat. and supplies dealers	59,414	63,600	67,258	74,270	87,717	97,871	102,250
445	Food and beverage stores	121,011	132,680	134,288	139,019	145,560	149,157	157,009
4451	Grocery stores	107,235	118,350	119,779	123,633	128,834	131,997	138,638
4453	Beer, wine, and liquor stores	7,754	7,853	7,890	8,350	9,114	9,410	10,249
446	Health and personal care stores	46,620	49,657	53,833	58,380	62,235	63,812	69,216
44611	Pharmacies and drug stores	33,235	36,384	39,610	42,986	43,198	43,946	48,312
447	Gasoline stations	48,925	49,054	47,019	53,305	60,760	66,325	68,344
448	Clothing and clothing access. stores	72,623	70,498	75,799	81,358	88,456	93,621	102,915
4481	Clothing stores	50,590	49,458	52,571	57,636	62,737	67,329	73,734
44811	Men's clothing stores	4,339	3,869	3,772	4,374	4,748	4,897	5,142
44812	Women's clothing stores	13,688	13,681	14,079	15,856	17,169	18,053	19,516
44814	Family clothing stores	24,171	23,158	25,715	27,351	29,983	33,090	35,622
4482	Shoe stores	9,548	9,592	10,490	10,919	11,572	12,887	13,450
451	Sporting goods, hobby, book, and music stores	29,362	29,656	29,280	30,079	32,246	31,985	33,756
452	General merchandise stores	108,888	109,754	112,995	126,683	138,226	146,857	150,842
4521	Department stores	73,345	70,236	66,193	66,417	72,754	70,582	70,519
452112	Discount dept. stores	37,279	37,503	33,730	34,804	39,689	36,584	37,580
4529	Other general merchandise stores	35,543	39,518	46,802	60,266	65,472	76,275	80,323
45291	Warehouse clubs and superstores	24,021	27,351	35,115	45,910	50,876	61,784	64,801
45299	All other gen. merchandise stores	11,522	12,167	11,687	14,356	14,596	14,491	15,522
453	Miscellaneous store retailers	45,693	43,013	45,334	45,647	46,744	46,305	50,681
454	Nonstore retailers	74,754	74,103	81,853	87,845	93,666	100,476	109,195
4541	Electronic shopping and mail-order houses	44,700	44,314	49,660	54,480	60,292	66,799	76,251

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Annual Gross Margin as a Percentage of Sales of Retail Firms by Kind of Business: 1993 Through 2006

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999
	Retail gross margin	27.9	28.1	28.0	27.7	27.6	27.8	27.9
	Total (excl. motor vehicle and parts dealers)	30.3	30.5	30.5	30.5	30.5	31.1	31.1
	GAFO ¹	33.8	33.3	32.6	32.4	32.7	33.3	33.7
441	Motor vehicle and parts dealers	20.5	21.1	21.0	20.1	19.6	18.6	19.4
4411	Automobile dealers	18.4	19.1	19.1	17.9	17.3	16.3	17.1
4413	Automotive parts, access., and tire stores	37.7	38.4	37.2	38.1	37.4	36.9	39.3
442	Furniture and home furnishings stores	42.2	42.9	41.9	42.3	42.5	43.2	44.2
443	Electronics and appliance stores	28.8	28.4	26.2	24.6	24.9	25.5	26.1
444	Building mat. and garden equip. and supplies dealers	28.3	28.6	28.0	27.8	26.9	28.0	28.1
4441	Building mat. and supplies dealers	28.1	28.4	27.6	27.8	26.9	27.9	28.0
445	Food and beverage stores	24.9	25.2	26.0	26.1	26.0	26.7	27.5
4451	Grocery stores	24.4	24.5	25.3	25.4	25.4	26.0	26.9
4453	Beer, wine, and liquor stores	24.3	26.7	27.4	28.0	26.6	28.6	27.3
446	Health and personal care stores	30.7	30.6	29.9	30.6	31.5	31.3	29.9
44611	Pharmacies and drug stores	26.5	26.1	25.1	25.7	26.7	26.6	25.5
447	Gasoline stations	20.8	21.5	22.8	22.5	22.1	22.1	21.5
448	Clothing and clothing access. stores	41.0	41.6	40.3	41.1	41.4	42.4	43.1
4481	Clothing stores	38.9	39.8	38.5	39.8	40.8	42.0	42.3
44811	Men's clothing stores	42.3	44.5	41.9	43.8	44.0	44.2	44.1
44812	Women's clothing stores	36.9	36.9	37.1	39.0	39.3	40.5	41.3
44814	Family clothing stores	38.7	39.7	37.0	38.2	39.8	41.3	41.2
4482	Shoe stores	42.9	43.5	42.9	42.3	41.6	41.9	42.9
451	Sporting goods, hobby, book, and music stores	38.1	39.2	37.3	35.7	37.7	37.3	38.3
452	General merchandise stores	27.9	26.6	26.7	26.5	26.6	27.2	27.4
4521	Department stores	29.5	27.5	27.7	27.3	27.5	30.8	31.5
452112	Discount dept. stores	22.5	20.2	21.0	19.7	20.9	27.0	27.3
4529	Other general merchandise stores	24.1	24.4	24.7	24.9	24.8	20.9	21.0
45291	Warehouse clubs and superstores	17.1	19.6	19.1	20.7	21.1	16.6	17.2
45299	All other gen. merchandise stores	34.5	34.1	36.9	35.1	34.9	35.5	35.8
453	Miscellaneous store retailers	44.5	43.7	43.8	43.2	43.2	43.0	41.5
454	Nonstore retailers	44.6	45.9	45.6	45.3	44.3	44.0	42.2
4541	Electronic shopping and mail-order houses	44.7	44.6	43.7	44.0	42.7	40.9	39.3

See footnotes at end of table.

Estimated Annual Gross Margin as a Percentage of Sales of Retail Firms by Kind of Business: 1993 Through 2006 -Con.

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000	2001	2002	2003	2004	2005	2006
	Retail gross margin	27.6	26.6	27.8	28.4	28.8	28.3	28.6
	Total (excl. motor vehicle and parts dealers)	31.0	30.8	31.2	32.0	32.3	31.6	31.4
	GAFO ¹	33.7	32.4	32.9	34.1	35.0	34.7	34.8
441	Motor vehicle and parts dealers	18.2	15.0	18.3	18.1	18.2	17.9	19.1
4411	Automobile dealers	15.9	12.5	16.2	15.8	15.3	14.9	16.2
4413	Automotive parts, access., and tire stores	36.9	38.0	39.9	40.6	43.0	43.0	44.0
442	Furniture and home furnishings stores	45.0	44.6	46.0	46.6	48.1	47.1	48.1
443	Electronics and appliance stores	27.0	25.4	26.6	27.1	27.3	27.2	26.5
444	Building mat. and garden equip. and supplies dealers	29.9	30.3	30.5	31.5	32.7	32.8	32.6
4441	Building mat. and supplies dealers	30.0	30.7	30.9	32.0	33.3	33.7	33.3
445	Food and beverage stores	27.2	28.6	28.8	29.1	29.4	29.0	29.4
4451	Grocery stores	26.6	28.3	28.5	28.8	29.0	28.5	29.0
4453	Beer, wine, and liquor stores	27.0	26.4	26.2	27.2	28.1	27.8	27.9
446	Health and personal care stores	30.0	29.8	29.9	30.4	31.3	30.5	30.8
44611	Pharmacies and drug stores	25.4	25.7	25.7	26.1	25.8	25.0	25.5
447	Gasoline stations	19.6	19.5	18.7	19.5	19.0	17.7	16.4
448	Clothing and clothing access. stores	43.2	42.1	43.9	45.5	46.5	46.5	47.9
4481	Clothing stores	42.8	41.4	42.8	44.9	45.8	46.1	47.2
44811	Men's clothing stores	45.6	44.8	46.5	51.5	52.5	51.7	51.9
44812	Women's clothing stores	43.5	43.4	45.0	48.8	49.4	49.0	49.9
44814	Family clothing stores	41.0	38.5	40.0	40.7	41.7	42.7	43.4
4482	Shoe stores	41.7	41.9	45.2	47.0	48.7	50.9	50.4
451	Sporting goods, hobby, book, and music stores	38.6	38.4	38.0	38.9	40.3	39.1	39.8
452	General merchandise stores	26.9	25.7	25.3	27.0	27.8	28.0	27.3
4521	Department stores	31.5	30.8	30.0	31.0	33.7	32.9	33.1
452112	Discount dept. stores	27.4	27.3	25.2	27.1	30.6	28.6	29.1
4529	Other general merchandise stores	20.7	19.8	20.7	23.7	23.3	24.5	23.7
45291	Warehouse clubs and superstores	17.2	16.6	18.4	21.2	21.0	22.9	21.8
45299	All other gen. merchandise stores	35.7	35.3	33.7	37.8	37.3	35.6	36.4
453	Miscellaneous store retailers	42.3	41.2	43.5	44.3	44.4	42.7	43.8
454	Nonstore retailers	41.4	41.0	43.2	43.1	41.8	40.7	39.6
4541	Electronic shopping and mail-order houses	39.3	38.6	40.6	41.5	41.0	40.6	40.0

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated End-of-Year Accounts Receivable of Retail Firms by Type of Account and Kind of Business: 2004 through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey]

NAICS Code	Kind of business	Total accounts receivable			Open-end			Closed-end		
		2004	2005	2006	2004	2005	2006	2004	2005	2006
	Retail accounts receivables, total	67,374	68,476	66,376	37,848	37,508	36,675	29,526	30,968	29,701
	Total (excl. Motor vehicle and parts dealers)	55,655	56,443	54,777	32,072	31,749	30,819	23,583	24,694	23,958
441	Motor vehicle and parts dealers	11,719	12,033	11,599	5,776	5,759	5,856	5,943	6,274	5,743
442	Furniture and home furnishing stores	5,403	5,706	5,487	2,360	2,453	2,588	3,043	3,253	2,899
443	Electronics and appliance stores	1,044	1,102	1,204	678	712	742	366	390	462
444	Building mat. and garden equip. and supplies dealers	18,844	20,189	20,223	10,920	11,375	11,573	7,924	8,814	8,650
445	Food and beverage stores	744	764	1,041	D	486	681	D	278	360
446	Health and personal care stores	3,370	3,523	3,698	1,956	2,249	2,339	1,414	1,274	1,359
447	Gasoline stations	1,774	1,921	2,648	1,077	1,176	2,064	697	745	584
448	Clothing access. stores	3,639	3,461	3,570	2,829	2,713	3,080	810	748	490
451	Sporting goods, hobby, book, and music stores	1,090	1,063	1,118	610	591	591	S	S	S
452	General merchandise stores	5,958	3,966	590	D	3,948	571	D	S	S
4521	Department stores	5,827	3,833	D	D	3,832	D	D	1	ZZ
453	Miscellaneous store retailers	2,081	2,086	2,216	1,245	1,264	1,367	836	822	849
454	Nonstore retailers	11,708	12,662	12,982	4,268	4,782	5,223	7,440	7,880	7,759

ZZ Estimate is less than \$500,000.

D Estimate in table is withheld to avoid disclosing data of individual companies; data are included in higher level totals.

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Per Capita Retail Sales by Selected Kind of Business: 1992 Through 2006

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the Census Bureau's Population

Estimates Program¹]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Per capita spending, total²	7,120	7,534	8,105	8,457	8,923	9,239	9,573
	Total (excl. motor vehicle and parts dealers)	5,475	5,696	6,022	6,247	6,553	6,793	7,021
441	Motor vehicle and parts dealers	1,644	1,839	2,083	2,210	2,370	2,446	2,552
442	Furniture and home furnishings stores	206	216	233	242	256	272	287
443	Electronics and appliance stores	168	189	221	247	258	262	276
444	Building mat. and garden equip. and supplies dealers	515	548	605	627	667	715	750
445	Food and beverage stores	1,456	1,456	1,480	1,489	1,516	1,532	1,545
446	Health and personal care stores	352	359	370	387	413	444	480
447	Gasoline stations	614	631	658	690	734	746	710
448	Clothing and clothing access. stores	472	485	497	501	516	525	553
451	Sporting goods, hobby, book and music stores	193	203	221	232	242	245	255
452	General merchandise stores	972	1,032	1,096	1,144	1,189	1,238	1,299
453	Miscellaneous store retailers	219	243	271	294	317	342	369
454	Nonstore retailers	308	334	371	395	445	472	496
722	Food services and drinking places	798	838	867	889	916	964	1,007

See footnotes at end of table.

Estimated Per Capita Retail Sales by Selected Kind of Business: 1992 Through 2006 -Con.

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the Census Bureau's Population Estimates Program¹]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Per capita spending, total²	10,299	10,591	10,760	10,887	11,243	11,850	12,460	13007
	Total (excl. motor vehicle and parts dealers)	7,492	7,765	7,894	8,038	8,347	8,901	9,465	9999
441	Motor vehicle and parts dealers	2,807	2,826	2,865	2,849	2,896	2,949	2,994	3008
442	Furniture and home furnishings stores	310	324	321	329	336	359	378	394
443	Electronics and appliance stores	290	292	282	291	299	323	343	363
444	Building mat. and garden equip. and supplies dealers	802	813	841	865	913	1,019	1,106	1154
445	Food and beverage stores	1,594	1,579	1,625	1,618	1,643	1,688	1,740	1787
446	Health and personal care stores	524	551	585	626	662	679	706	752
447	Gasoline stations	780	886	882	871	942	1,093	1,263	1393
448	Clothing and clothing access. stores	587	595	588	600	616	648	679	718
451	Sporting goods, hobby, book and music stores	267	270	271	267	266	273	276	284
452	General merchandise stores	1,395	1,433	1,500	1,551	1,614	1,696	1,775	1848
453	Miscellaneous store retailers	387	383	366	362	355	359	363	385
454	Nonstore retailers	557	640	634	658	702	764	834	923
722	Food services and drinking places	1,045	1,082	1,115	1,153	1,204	1,269	1,330	1407

¹Time Series of National Population Estimates, U.S. Census Bureau, Population estimates (in thousands) as of July 1 of:.

1992: 255,030	1999: 272,691	2006: 298,755
1993: 257,783	2000: 282,194	
1994: 260,327	2001: 285,112	
1995: 262,803	2002: 287,888	
1996: 265,229	2003: 290,448	
1997: 267,784	2004: 293,192	
1998: 270,248	2005: 295,896	

For Additional information, see <http://www.census.gov/popest/estimates.php>

²Estimates for food services and drinking places not included in total retail.

Note: Estimates have not been adjusted for price changes. Measures of sampling variability for these estimates have not been computed. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svcsd/www/artstbl.html.

Estimated Accommodation and Food Services Sales by Kinds of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
72	Accommodation and Food Services, total	275,265	292,267	308,661	322,818	338,821	361,278	382,449
721	Accommodation	71,850	76,216	83,032	89,193	95,925	103,238	110,222
7211	Traveler Accommodation	68,645	72,912	79,494	85,526	92,111	99,197	105,959
7212	RV Parks and Recreational Camps	2,335	2,405	2,601	2,749	2,853	3,026	3,247
7213	Rooming and Boarding Houses	870	899	937	918	961	1,015	1,016
722	Food services and drinking places	203,415	216,051	225,629	233,625	242,896	258,040	272,227
7221	Full service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Estimated Accommodation and Food Services Sales by Kinds of Business: 1992 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
72	Accommodation and Food Services, total	407,870	443,642	451,300	463,678	484,174	516,580	545,713	578,949
721	Accommodation	122,857	138,181	133,448	131,864	134,481	144,604	152,080	158,582
7211	Traveler Accommodation	118,495	133,582	128,591	127,050	129,610	139,731	147,014	153,070
7212	RV Parks and Recreational Camps	3,332	3,608	3,838	3,799	3,884	3,863	4,004	4,335
7213	Rooming and Boarding Houses	1,030	991	1,019	1,015	987	1,010	1,062	1,177
722	Food services and drinking places	285,013	305,461	317,852	331,814	349,693	371,976	393,633	420,367
7221	Full service restaurants	125,706	134,204	140,682	148,211	155,085	163,834	171,660	183,102
7222	Limited service eating places	119,991	127,879	132,924	138,302	147,087	158,699	169,175	179,872
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,168	19,120	21,005

Note: Accommodations and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes.

Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at

www.census.gov/svsd/www/artstbl.html.

Estimated Annual Expenses of Retail and Food Service Firms¹ by Kind of Business: 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2006
	Retail expenses, total²	862,790
	Total (excl. motor vehicle and parts dealers)	732,148
	GAFO ³	320,171
441	Motor vehicle and parts dealers	130,642
4411	Automobile dealers	93,191
4413	Automotive parts, access., and tire stores	24,519
442	Furniture and home furnishings stores	45,017
443	Electronics and appliance stores	28,352
444	Building mat. and garden equip. and supplies dealers	83,827
4441	Building mat. and supplies dealers	75,118
445	Food and beverage stores	127,262
4451	Grocery stores	114,373
4453	Beer, wine, and liquor stores	6,880
446	Health and personal care stores	55,856
44611	Pharmacies and drug stores	40,979
447	Gasoline stations	41,233
448	Clothing and clothing access. stores	75,753
4481	Clothing stores	56,000
44811	Men's clothing stores	4,158
44812	Women's clothing stores	15,158
44814	Family clothing stores	26,748
4482	Shoe stores	9,149
451	Sporting goods, hobby, book, and music stores	26,862
452	General merchandise stores	129,833
4521	Department stores	59,090
452112	Discount dept. stores	32,079
4529	Other general merchandise stores	70,743
45291	Warehouse clubs and superstores	59,187
45299	All other gen. merchandise stores	11,556
453	Miscellaneous store retailers	36,863
454	Nonstore retailers	81,290
4541	Electronic shopping and mail-order houses	61,520
72	Accommodation and food services, total	393,164
721	Accommodation	118,356
722	Food services and drinking places	274,808

¹Estimates include data only for businesses with paid employees.

²Excludes accommodation and food services.

³GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, Expenses, and Gross Margin by Kind of Business: 2006

[Estimates are shown as percents and are based on data from the 2006 Annual Retail Trade Survey]

NAICS Code	Kind of business	Coefficients of variation for					Standard errors for
		Sales	End of year inventories	Purchases	Expenses ¹	Gross margin	Gross margin as percentage of sales
	Retail and food services, total	0.5	NP	NP	NP	NP	NP
	Total (excl. motor vehicle and parts dealers)	0.5	NP	NP	NP	NP	NP
	Retail, total	0.6	0.5	0.7	0.4	0.5	0.1
	Retail, total (excl. motor vehicle and parts dealers)	0.5	0.5	0.6	0.4	0.4	0.1
	GAFO²	0.3	NP	0.3	0.4	0.5	0.1
441	Motor vehicle and parts dealers	1.1	1.3	1.1	1.1	1.7	0.3
4411, 4412	Automobile and other motor vehicle dealers	1.3	NP	NP	NP	NP	NP
4411	Automobile dealers	1.3	NP	1.3	1.3	2.2	0.3
44111	New car dealers	1.3	NP	NP	NP	NP	NP
44112	Used car dealers	3.2	NP	NP	NP	NP	NP
4413	Auto parts, access., and tire stores	2.8	NP	2.9	3.3	3.8	0.8
442, 443	Furniture, home furnishings, electronics and appliance stores	0.8	NP	NP	NP	NP	NP
442	Furniture and home furnishings stores	1.1	1.6	1.2	1.1	1.6	0.5
4421	Furniture stores	1.9	NP	NP	NP	NP	NP
4422	Home furnishings stores	1.8	NP	NP	NP	NP	NP
443	Electronics and appliance stores	1.3	1.2	1.4	1.6	1.5	0.2
44311	Appl., TV, and other elect. stores	1.5	NP	NP	NP	NP	NP
443111	Household appliance stores	1.5	NP	NP	NP	NP	NP
443112	Radio, TV, and other elect. stores	1.9	NP	NP	NP	NP	NP
44312	Computer and software stores	2.6	NP	NP	NP	NP	NP
444	Building mat. and garden equip. and supplies dealers	0.9	1.4	1.0	1.4	1.7	0.4
4441	Building mat. and supplies dealers	0.6	NP	0.8	1.1	1.5	0.4
44413	Hardware stores	2.9	NP	NP	NP	NP	NP
445	Food and beverage stores	0.8	1.0	0.8	1.0	0.9	0.1
4451	Grocery stores	0.8	NP	0.8	1.1	1.0	0.1
4453	Beer, wine, and liquor stores	1.9	NP	2.0	3.0	2.1	0.3
446	Health and personal care stores	1.4	1.7	1.4	2.2	2.0	0.3
44611	Pharmacies and drug stores	1.3	NP	1.3	1.7	1.7	0.2
447	Gasoline stations	3.5	3.8	3.3	3.8	4.4	0.2
448	Clothing and clothing access. stores	1.0	2.0	1.2	1.2	1.1	0.3
4481	Clothing stores	1.1	NP	1.3	1.2	1.1	0.2
44811	Mens' clothing stores	2.0	NP	2.5	2.5	3.2	1.0
44812	Women's clothing stores	1.3	NP	1.5	1.6	1.3	0.3
44814	Family clothing stores	2.0	NP	1.9	2.3	2.2	0.2
4482	Shoe stores	2.7	NP	3.0	3.5	2.6	0.6
44831	Jewelry stores	3.6	NP	NP	NP	NP	NP
451	Sporting goods, hobby, book, and music stores	1.3	1.8	1.4	2.2	1.8	0.3
45111	Sporting goods stores	2.8	NP	NP	NP	NP	NP
451211	Book stores	1.2	NP	NP	NP	NP	NP
452	General merchandise stores	0.2	0.3	0.2	0.2	0.3	Z
4521	Department stores (excl. L.D.)	0.0	0.0	0.0	0.0	0.0	0.0
452111	Department stores (except discount dept. stores)	0.0	NP	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	0.0	0.0	0.0	0.0
4521	Department stores (incl. L.D.) ³	0.0	NP	NP	NP	NP	NP
452111	Department stores (except discount dept. stores)	0.0	NP	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	NP	NP	NP	NP
4529	Other general merchandise stores	0.3	NP	0.3	0.4	0.5	Z
45291	Warehouse clubs and superstores	0.0	NP	0.0	0.0	0.0	0.0
45299	All other general merchandise stores	2.4	NP	2.5	2.0	2.5	0.2
453	Miscellaneous store retailers	1.1	2.0	1.2	1.4	1.6	0.4
454	Nonstore retailers	1.0	1.8	1.0	1.5	1.5	0.3
4541	Electronic shopping and mail-order houses	1.0	NP	1.0	1.1	1.2	0.2
45431	Fuel dealers	2.5	NP	NP	NP	NP	NP
72	Accommodation and food services, total	1.1	NP	NP	1.3	NP	NP
721	Accommodation	1.4	NP	NP	1.4	NP	NP
7211	Traveler accommodation	1.4	NP	NP	NP	NP	NP
7212	RV parks and recreational camps	4.6	NP	NP	NP	NP	NP
7213	Rooming and boarding houses	4.2	NP	NP	NP	NP	NP
722	Food services and drinking places	1.3	NP	NP	1.6	NP	NP
7221	Full-service restaurants	2.2	NP	NP	NP	NP	NP
7222	Limited-service eating places	2.3	NP	NP	NP	NP	NP
7224	Drinking places	4.5	NP	NP	NP	NP	NP

Z Estimate is less than 0.05.

NP Not Published.

¹Estimates include data only for businesses with paid employees.

²GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

³Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.

Estimated Measures of Sampling Variability for End-of-Year Accounts Receivable Estimates by Kind of Business: 2006

[Estimates are shown as percents and are based on data from the 2006 Annual Retail Trade Survey]

NAICS Code	Kind of business	Coefficients of variation for		
		Total accounts receivable	Open-end	Closed-end
	Retail accounts receivables, total	1.7	2.9	2.9
	Total (excl. Motor vehicle and parts dealers)	1.9	2.2	3.4
441	Motor vehicle and parts dealers	4.9	8.4	9.1
442	Furniture and home furnishing stores	6.5	10.0	8.3
443	Electronics and appliance stores	4.6	8.5	7.2
444	Building mat. and garden equip. and supplies dealers	4.2	5.4	6.1
445	Food and beverage stores	6.8	10.9	3.7
446	Health and personal care stores	9.0	11.9	15.1
447	Gasoline stations	5.5	6.0	9.2
448	Clothing access. stores	3.5	3.0	17.2
451	Sporting goods, hobby, book, and music stores	5.1	9.2	S
452	General merchandise stores	2.7	2.4	S
4521	Department stores	D	D	0.0
453	Miscellaneous store retailers	9.5	8.6	21.2
454	Nonstore retailers	1.4	3.1	2.1

D Estimate in table is withheld to avoid disclosing data of individual companies; data are included in higher level totals.

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.

Estimated Measures of Sampling Variability for End-of-Year Retail Inventories Held Inside and Outside the United States by Kind of Business: 2006

[Estimates are shown as percents and are based on data from the 2006 Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	Total Inventories	Inventories Held Inside the United States	Percent of Total	Inventories Held Outside of the United States	Percent of Total
		Coefficients of Variation	Coefficients of Variation	Standard Error	Coefficients of Variation	Standard Error
	Retail inventories, total	0.5	0.5	Z	2.3	Z
	Total (excl. motor vehicle and parts dealers)	0.5	0.5	Z	1.8	Z
441	Motor vehicle and parts dealers	1.3	1.3	Z	18.7	Z
442	Furniture, home furnishings, electronics, and appliance stores	1.6	1.6	Z	3.2	Z
443	Electronics, and appliance stores	1.2	1.2	Z	7.9	Z
444	Building mat. and garden equip. and supplies dealers	1.4	1.4	Z	26.0	Z
445	Food and beverage stores	1.0	1.0	Z	23.2	Z
446	Health and personal care stores	1.7	1.7	Z	12.9	Z
447	Gasoline Stations	3.8	3.8	Z	7.8	Z
448	Clothing and clothing access. stores	2.0	2.1	Z	4.0	Z
451	Sporting goods, hobby, book, and music stores	1.8	1.8	Z	2.5	Z
452	General merchandise stores	0.3	0.3	Z	0.8	Z
453	Miscellaneous store retailers	2.0	2.0	0.1	26.7	0.1
454	Nonstore retailers	1.8	1.8	Z	11.8	Z

Z Estimate is less than 0.05.

Note: Estimates exclude food services. Information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at <www.census.gov/mrts/www/nrely.html>.