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KINDS OF BUSINESS DESCRIBED

The various kinds of business into which all wholesale establishments are classified are described below. Kind-of-business group classifications are designated by roman numerals.

I. Amusement and Sporting Goods

Bicycles and supplies.—Establishments primarily engaged in selling bicycles and bicycle supplies to retailers, to bicycle shops, and to rental agencies.

Cameras and photographic supplies.—This classification includes establishments engaged principally in selling cameras, films, photographic paper, and other photographic supplies and equipment to distributors, to retailers, and to photographic studios.

Motion picture equipment and supplies (except films).—Establishments primarily engaged in selling motion picture studio and theater equipment—raw film, projectors, talking picture apparatus and sound equipment, and theater equipment and supplies. Amateur motion picture films and equipment pertaining thereto are included under *Cameras and photographic supplies*.

Motion picture film exchanges.—Independent, export, and producer exchanges primarily engaged in renting or selling developed films for exposition. Exchanges handling advertising films and "previews" as well as those handling "shorts" and full-length pictures are included. Independent exchanges are classified by type of operation as wholesale merchants, export exchanges as exporters, and producer exchanges as manufacturers' sales branches.

Sporting goods.—Here are included establishments selling a rather general line of athletic goods for such outdoor and indoor sports as baseball, basketball, football, track and field events, hunting—small arms and ammunition—fishing, trapping, winter sports, etc. Large establishments selling chiefly to schools and other institutions are included as well as establishments selling primarily to retailers.

Toys, novelties, and fireworks.—This classification includes establishments specializing in the sale of toys, novelties, carnival premiums, games, and fireworks to distributors, civic bodies, institutions, and to concessions or places of amusement.

All other.—Establishments primarily engaged in selling at wholesale such recreational and hobby goods as stamps and philatelic supplies, billiard and bowling supplies, coin-operated amusement devices, etc. This classification also includes establishments specializing in the sale at wholesale of one or, at most, only a few items of gymnasium, athletic, and field equipment.

II. Automotive

Automobiles (new and used).—Distributors, manufacturers' sales branches, manufacturers' sales offices, and agents engaged primarily in selling passenger automobiles (new and used) and motor vehicles to distributors, to dealers, or for export are included here. Many distributors, included as service and limited-function wholesalers, do some retail business. Only those selling primarily to other distributors or to dealers are included here. Those selling chiefly to consumers are classified in the retail census.

Trucks and tractors.—Included in this classification are establishments primarily engaged in selling new or used commercial trucks, tractors, trailers, semitrailers, and related vehicles

and parts. Businesses selling special-purpose tractors, such as those used for farming or road building, along with other equipment and supplies are included under their respective kinds of business rather than here. Truck and tractor dealers, some times thought of as retailers, are included here, rather than in the retail census, on the basis of kinds of goods sold. Many of these dealers have important service departments.

Automotive accessories and equipment.—Establishments engaged chiefly in selling accessories and equipment useful and convenient in the successful operation, but not considered as necessary parts, of a motor vehicle—such as car radios, heaters, tools, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints, lacquers, etc.—are included here. Substantial amounts of automotive parts may also be handled, but the primary business of establishments in this classification is the selling of automotive accessories and equipment.

Automotive parts.—The distinction in principle between this classification and *Automotive accessories and equipment* lies in the fact that establishments engaged principally in selling integral parts of motor vehicles, such as wheels, engines, frames, bodies, batteries, bearings, etc., are included here. The distinction is not always clear-cut nor absolute, as many houses sell both lines of merchandise. Hence, for most purposes, the figures for the two classifications might well be combined. Distributors of used, as well as of new, parts are included.

Tires and tubes.—Establishments specializing in the sale to distributors, dealers, and service shops, of tires and tubes for all classes of motor vehicles.

III. Beer, Wines, and Liquors

Beer and ale.—Distributors and manufacturers' sales branches or offices selling beer, ale, porter, stout, and other malt liquors to dealers, hotels, restaurants, etc., are included in this classification. Many beer distributors also handle soft drinks, confectionery, tobacco, and related items. Only those engaged principally in selling beer and other malt liquors at wholesale are included here.

Wines and liquors.—This classification includes establishments primarily engaged in selling all types of wines, whisky, gin, rum, brandy, liquors, etc., at wholesale, including establishments which bottle and sell wines and liquors manufactured in bulk by others. Depots supplying State liquor stores are not included in the wholesale census.

IV. Chemicals and Paints

Dyestuffs.—Establishments primarily engaged in selling dyes and dyestuffs, colors, and chemicals for use in textile and converting industries. Establishments engaged principally in selling wood and bark from which tanning materials are extracted are classified with *Forest products (except lumber)*, and not here.

Explosives.—Establishments primarily engaged in selling dynamite, nitroglycerin, blasting powder, etc., for mining, construction, industrial, and other uses. (Concerns engaged primarily in selling fireworks and ammunition for small arms are included under *Amusement and sporting goods*, not here.)

Industrial chemicals.—Establishments primarily engaged in the distribution of any one or more industrial and heavy chemicals, not elsewhere classified, such as primary and intermediate coal tar products, plastic materials, compressed and liquefied gases, sulphuric and other acids, ammonia, caustic and other sodas, industrial alcohol, and other heavy chemicals.

Naval stores.—Establishments primarily engaged in selling turpentine, resin, pine tar, and pitch.

Paints and varnishes.—Establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, and stains.

Paints with glass and/or wallpaper.—Establishments primarily engaged in selling paints, varnishes, lacquers, enamels, etc., but also selling substantial amounts of wallpaper and/or glass.

All other.—This classification includes two general types of establishments: (a) Those engaged in selling a combination of chemicals as listed above, no one predominating, and (b) establishments engaged primarily in selling chemicals not listed above, such as insecticides, synthetic resins, glycerin, metal polishes, and the like.

V. Clothing and Furnishings

Clothing and furnishings (general line).—Establishments primarily engaged in the wholesale distribution to retail stores and to other dealers of a diversified combination of the lines of men's, women's, and children's clothing and furnishings usually sold in the retail apparel and accessory stores.

Men's and boys'.—Establishments primarily engaged in selling men's and boys' suits, coats, overcoats, work clothing, hats and caps, shirts, undergarments, and other furnishings, except shoes.

Women's and children's.—Establishments primarily engaged in selling women's coats (except fur), suits, dresses, and other outer garments for street, office, home, or evening wear; and children's wear.

Furs, dressed, and fur clothing.—Establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings to retailers or to clothing makers.

Millinery and millinery supplies.—Establishments primarily engaged in selling women's millinery, millinery trimmings, and millinery supplies at wholesale.

Shoes and other footwear.—Establishments primarily engaged in selling men's, boys', women's, children's, and infants' leather and rubber shoes and other footwear to retailers, to other dealers, and to institutions or industrial users.

VI. Coal and Coke

Establishments primarily engaged in selling bituminous coal, anthracite coal, and coke to dealers, distributors, or to industrial users. Establishments operating coal yards and selling at wholesale are included as well as those primarily engaged in shipping direct from mines to customers.

VII. Drugs (General Line)

Establishments primarily engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary (patent) medicines, druggists' rubber goods, cosmetics, toiletries, and novelties to retail stores. Under this heading are three subdivisions:

(a) *Service wholesalers (without liquor).*—Wholesale merchants selling a general line of drugs, but not liquors.

(b) *Service wholesalers (with liquor).*—Wholesale merchants selling liquors along with a general line of drugs.

(c) *Cooperatives and voluntary groups.*—Establishments handling a full line of drugs, but which by virtue of agreements with customers do not perform all of the services characteristic of wholesale merchants. In the case of cooperatives, retailers own and operate the wholesale organization.

VIII. Drugs and Drug Sundries (Specialty Lines)

Proprietary medicines.—Establishments primarily engaged in selling patented and proprietary medicines.

Toiletries.—Establishments primarily engaged in selling (at wholesale) perfumes, cosmetics, and other toilet preparations such as toilet waters, face powders, washes and lotions, hair tonics, dentifrices, toilet soaps, and toilet articles—combs, brushes, mirrors, etc.

Drug specialties and sundries.—Establishments primarily engaged in selling druggists' sundries, such as medicinal glass and rubber goods, bandages and antiseptics, razors and razor blades, sanitary supplies, medicine cabinets and sick room sundries (except surgical, dental, and hospital equipment) and the like.

IX. Dry Goods (General Line)

Establishments primarily engaged in the wholesale distribution to retail stores and to other dealers of a diversified combination of lines usually sold in retail dry goods stores, including piece goods, home furnishings, ready-to-wear furnishings and accessories, notions, and other dry goods. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of commodities handled.

X. Dry Goods (Specialty Lines)

Hosiery and lingerie.—Establishments primarily engaged in selling ladies' hosiery, lingerie, and the like to retailers. Some sales are made to wholesalers.

Notions.—Establishments primarily engaged in selling sewing, shoe, and hair accessories—thread, tapes, buttons, braids, zippers, needles, etc.

Piece goods.—Establishments engaged in selling textiles in the piece or bolt to retailers or to manufacturers, converters, and to the cutting-up and needle trades. Five subdivisions of this classification are distinguished, those selling: (1) A combination of lines of piece goods; (2) cotton goods; (3) silks, linens, rayons, and velvets; (4) woolens and worsteds; and (5) "other" as defined below.

Other (piece goods).—This classification consists of two general types of establishments: (a) Those primarily engaged in selling two- or three-piece goods lines but not sufficiently broad to be classified as "general line" and (b) those handling such items as coated fabrics, mill ends, rubberized fabrics, vellings, curtain materials and the like.

Other dry goods specialties.—Establishments primarily engaged in selling miscellaneous items such as smallwares, miscellaneous knit goods, cloth labels, fancy linen and needle work; also establishments handling a miscellaneous combination of dry goods.

XI. Electrical Goods

Electrical merchandise (general line).—Establishments primarily engaged in selling a full line of electrical goods including wiring supplies and construction materials, apparatus and equipment, radios, refrigerators, and appliances to retail stores, to distributors, to construction contractors, and to other industrial users. The division of sales of general-line houses is somewhat as follows: Approximately 40 to 50 percent wiring supplies and electrical construction materials; 10 percent electrical apparatus and equipment; 35-40 percent radios, refrigerators, and other appliances; the remainder being made up of miscellaneous items.

Apparatus and equipment.—Establishments primarily engaged in selling electrical prime movers and other electric power equipment for the generation, transmission, or the utilization of electric energy by electrical public utilities; radio broadcasting, telephone, and telegraph facilities; and manufacturing, mining, and transportation (except automotive) industries.

Wiring supplies and construction materials.—Establishments primarily engaged in selling interior wiring and construction

materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole and line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent lamps. Sales are to retailers, distributors, contractors, and other industrial users. Many establishments in this classification carry almost a full line of electrical goods.

Radios and equipment.—Establishments primarily engaged in selling radio sets (midget, console, and combination—but not automobile); tubes; parts and accessories (antennas, equipment, repair parts, etc.) to distributors, dealers, and to shops.

Refrigerators and equipment (household).—Establishments primarily engaged in selling domestic refrigerators, accessories, and parts.

All other.—Establishments primarily engaged in selling electrical appliances (other than radios and refrigerators) and specialties—mixers, polishers and scrubbers, sewing machines, heating appliances, fans, clocks, irons (domestic), etc.

XII. Farm Products—Raw Materials

Cotton.—Establishments primarily engaged in selling raw cotton and cotton linters to (or buying for) shippers, dealers, exporters, or industrial users. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

Grains.—Establishments primarily engaged in selling corn, wheat, oats, rye, and other grains to (or buying such items for) dealers, distributors, exporters, and mills or other industrial users.

Hides, skins, and raw furs.—Establishments primarily engaged in selling untanned hides, skins, and raw furs—cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals to (or buying for) dealers or processors and other industrial users.

Horses and mules.—Establishments primarily engaged in selling horses and mules to (or buying for) dealers, shippers, or industrial concerns.

Livestock.—Establishments primarily engaged in selling (or buying) cattle, hogs, sheep, goats, and other livestock (except horses and mules).

Silk (raw).—Establishments, principally importers, primarily engaged in selling raw silk to mills and other users.

Tobacco (leaf).—Establishments such as auction companies, assemblers, and dealers engaged primarily in selling leaf tobacco to (or buying for) manufacturers, export concerns, or other dealers.

Wool and mohair.—Establishments primarily engaged in selling (or buying) wool (tops, noils, clippings, etc.) and mohair.

All other.—This classification includes two general types of establishments: (a) Those handling a combination of raw farm products, no one predominating, and (b) those specializing in the sale of such products as feathers, hair, bristles, broomcorn, moss, vegetable fibers, etc.

XIII. Farm Products—Consumer Goods

Dairy products.—Establishments primarily engaged in selling (or buying, as in the case of cream stations) fluid milk, cream, butter, ice cream, cheese, etc. Establishments primarily engaged in pasteurizing or bottling fluid milk and cream are included in this classification only when conducting a wholesale business. Establishments engaged chiefly in distributing milk and other dairy products by daily delivery to homes are classified in the retail census.

Dairy and poultry products.—Establishments primarily engaged in selling (or buying) a combination of lines of dairy products including milk, cream, butter, and cheese, together with fresh and preserved fowl and eggs.

Poultry and poultry products.—Establishments primarily

engaged in selling (or buying) fresh and cold storage eggs, and live, dressed, and frozen poultry.

Fruits and vegetables (fresh).—Establishments primarily engaged in selling (or buying) a combination of lines of fresh fruits, vegetables, berries, melons, and the like.

Fresh fruits only.—Establishments primarily engaged in selling (or buying) fresh fruits and berries.

All other.—Establishments primarily engaged in selling miscellaneous lines of edible farm products such as honey, cider, home-produced molasses and sirups, and the like.

XIV. Farm Supplies

Feed.—Establishments primarily engaged in selling mixed and other feeds to distributors, dealers, and buying associations.

Fertilizer.—Establishments primarily engaged in selling fertilizers, and materials for use in making fertilizers.

Seeds.—Establishments primarily engaged in selling field, garden, and flower seeds.

All other.—This classification includes two general types of establishments: (a) Those handling a combination of feeds, fertilizers, and seeds, no one item predominating, and (b) those specializing in miscellaneous farm supplies such as hay, straw, alfalfa, and the like.

XV. Furniture and House Furnishings

China, glassware, and crockery.—Establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified under *Restaurant and hotel supply houses*, and not here.

Floor coverings.—Establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings. Contractors primarily engaged in laying linoleum or setting tile floors, etc., are not considered as a part of wholesale trade.

Furniture (general line).—Establishments engaged in selling a combination of lines of office and household furniture, wooden or metal.

Furniture (household).—Establishments primarily engaged in selling living room, bedroom, dining room, kitchen, porch, hall, and juvenile furniture made of wood, metal, fiber, rattan, reed, or willow.

Furniture (office).—Establishments primarily engaged in selling wood, and fiber or metal office and store furniture (chairs, desks, tables, filing cabinets and cases, and the like). Store fixtures are included under *Store fixtures and equipment*.

House furnishings (except as specified).—Establishments primarily engaged in selling a specialized line of house furnishings not elsewhere classified, such as brooms, brushes, mops, curtains, draperies, lamps, lamp shades, linens, domestics, pictures, frames, mattresses, tapestries, window shades, etc.

Musical instruments and sheet music.—Establishments primarily engaged in selling household musical instruments (phonographs—but not radios or radio-phonograph combinations—pianos, organs, phonograph records, and the like); band and orchestra instruments; and sheet music.

XVI. Groceries (General Line)

Establishments handling a rather complete line of foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, dry groceries, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation of the commodities handled. The classification includes four general types of establishments:

(a) *Those not sponsoring cooperative or voluntary groups.*—Service and limited-function wholesalers (except cash-and-

carry depots) not sponsoring or affiliated with voluntary or cooperative groups.

(b) *Voluntary group wholesalers.*—(For description see types of operation.)

(c) *Retailer-cooperative warehouse.*—(For description see types of operation.)

(d) *Cash-and-carry depots.*—(For description see types of operation.)

XVII. Groceries and Foods (Specialty Lines)

Breakfast cereals.—Establishments primarily engaged in selling packaged breakfast cereals.

Canned foods.—Establishments primarily engaged in selling various kinds of canned fruits, vegetables, meats, milk, sea foods, and the like.

Coffee, tea, and spices.—Establishments (importers, import agents, and merchants) primarily engaged in selling coffee—green or roasted—tea, and spices to wholesale and to retail organizations. (For coffee roasting and spice grinding, see below.)

Coffee roasting and spice grinding.—Establishments primarily engaged in roasting and grinding coffee and spices, and selling the products to the trade, wholesale and retail.

Confectionery.—Establishments primarily engaged in selling candy, confections, chewing gum, salted nuts, stuffed dates, and the like to distributors or to retailers. (Soda fountain sirups and requisites are classified under *Soda fountain equipment and supplies*, and not here.)

Fish and sea foods.—Establishments primarily engaged in selling (or in packing and shipping) fresh, frozen, cured, and processed (but not canned) fish, crustacea, and mollusks.

Flour.—Establishments (chiefly manufacturers' sales branches) primarily engaged in selling flour, including prepared and packaged flours.

Fruits and vegetables (frozen).—Establishments primarily engaged in selling quick frozen fruits and vegetables to retail stores, institutions, and eating places.

Meats and provisions.—Establishments primarily engaged in selling fresh, frozen, cured, and processed (but not canned) meat, lard, and other edible meat products.

Other food and grocery specialties.—This classification includes two general types of establishments: (a) Those handling a combination of items listed above, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line," and (b) establishments primarily engaged in selling such items as bakery products, chocolate, cocoa, pretzels, potato chips, sugar, table salt, laundry soaps, washing powders, starch, matches, edible vegetable oils, yeast, soft drinks, nuts (except salted), dried fruits and vegetables, dry beans and the like.

XVIII. Hardware

General line.—Establishments primarily engaged in selling a diversified combination of lines usually sold in retail hardware stores, including builders' hardware, heavy hardware, shelf and light hardware, tools and cutlery, sporting goods, radios and electrical appliances, automotive supplies, paints and varnishes, wire and wire products, and the like. Two classes of general line hardware establishments are distinguished: (a) General line with industrial department—establishments selling, in addition to a general line of hardware, a rather complete line of mine, mill, and industrial supplies to industries in their area, and (b) general line without industrial department—establishments primarily engaged in selling a rather general line of hardware to retail stores, contractors, and builders.

Specialty lines.—Establishments primarily engaged in selling one or, at most, a few hardware lines such as hand tools, cutlery, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

XIX. Jewelry

Jewelry (general line).—Establishments selling a general line of jewelry—diamonds and other precious stones, clocks, watches, rings, silverware, costume jewelry, and similar articles made of precious and semiprecious materials.

Clocks and watches.—Establishments primarily engaged in selling clocks, watches, and other time-recording devices to retailers and to industrial, commercial, or institutional buyers.

Diamonds and other precious stones.—Establishments primarily engaged in selling diamonds and other precious stones (cut or uncut).

All other.—Establishments primarily engaged in selling one or, at most, a few lines of jewelry such as semiprecious stones, insignia, plated trophies, emblems, costume jewelry, rings, bracelets, and the like.

XX. Lumber and Construction Materials

Builders' supplies (general line).—Establishments primarily engaged in selling to dealers and to contractors a diversified combination of building materials, such as lumber, millwork, brick, tile, terra cotta, cement, lime, plaster, stucco, sheet glass, sand, gravel, crushed stone, building stone, slate, concrete products, roofing, building metal work, and the like.

Lumber.—Establishments primarily engaged in selling rough, dressed, and finished lumber to dealers, distributors, or to contractors and builders.

Lumber and millwork.—Establishments primarily engaged in selling a combination of lumber and millwork—rough and heavy lumber, sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, blinds, interior woodwork and trim.

Millwork.—Establishments primarily engaged in selling wooden doors, sashes, frames, blinds, interior woodwork, moulding, plywood, veneers, etc.

Brick, tile, and terra cotta.—Establishments primarily engaged in selling common, hollow, and paving brick; tile, including hollow and drain; and glazed and unglazed terra cotta to dealers or to contractors and builders.

Cement, lime, and plaster.—Establishments primarily engaged in selling cement, hydrated and quicklime, plaster, and stucco.

Glass.—Establishments primarily engaged in selling plate, window, and other flat glass.

All other.—Establishments primarily engaged in selling a limited combination of lumber and construction materials, no one predominating; or such building materials as asbestos products, wallboard, nonmetallic roofing, building stone, slate, concrete products, sand, gravel, crushed stone, etc.

XXI. Machinery—Equipment—Supplies

Commercial Equipment and Supplies

Office machines and equipment.—Establishments primarily engaged in selling office machines and equipment (except furniture), such as adding machines, cash registers, typewriters, dictaphones, addressing, sealing, computing, manifolding, stapling, and office duplicating machines—including supplies and parts for such machines—filing, posting, and loose leaf devices, and miscellaneous office supplies.

Restaurant and hotel supply houses.—Establishments primarily engaged in selling such restaurant, cafeteria, and hotel supplies as coffee urns, steam tables, china, glassware, silverware, linens, and the like.

Garage and filling station equipment.—Establishments primarily engaged in selling such garage and filling station equipment and supplies as air, gasoline, and oil pumps, tanks, hydraulic jacks and lifts, grease guns and equipment, hydrometers, etc.

Soda fountain equipment and supplies.—Establishments primarily engaged in selling such soda fountain equipment and supplies as dispensers, fountain and counter fixtures, crockery and other containers, refrigerating equipment, sirups, preserved fruits, nuts, and similar fountain supplies, etc.

Store machines.—Establishments primarily engaged in selling such store machines as scales, meat slicers and grinders, coffee grinders, cash registers, and the like.

Store fixtures and equipment.—Establishments primarily engaged in selling such store fixtures and equipment as show cases, commercial refrigerators, counters, display racks and stands, and the like.

All other.—Establishments primarily engaged in selling a combination of commercial equipment and supplies, no one predominating, or such items as automatic vending machines, popcorn machines, parking meters, etc.

Farm and Dairy

Dairy equipment.—Establishments primarily engaged in selling such dairy machinery and equipment (including parts and supplies) as cream separators, churns, milking machines, milk containers, and the like.

Farm implements.—Establishments primarily engaged in selling such farm implements as plows, harrows, seeders, rakes, and the like.

Farm machinery and equipment.—Establishments selling a combination of such farm machinery and equipment as dairy equipment, farm tractors, harvesters, combines, wagons, incubators, brooders, spraying machines, orchard heaters, and other machinery and equipment used in the operations and processes pertaining to agriculture.

Industrial Machinery, Equipment, and Supplies

(Many establishments included under this classification are frequently thought of as retailers because they sell to users. They are included here primarily on the basis of goods sold and the fact that they sell to industrial users, rather than to household or individual consumers.)

Industrial (general line).—Establishments primarily engaged in selling a broad line of industrial equipment and supplies to industries in their respective areas—belting, hose, packing, tools, equipment, supplies, rope, cordage, wire, cable, and the like.

Belting, hose, and packing.—Establishments primarily engaged in selling all forms of industrial belting, hose, packing, and mechanical rubber goods.

Construction (except road building).—Establishments primarily engaged in selling to contractors and other industrial users such construction (except road building) machinery, equipment, and supplies as concrete mixers, cranes, derricks, contractors' engines, trenching machines, excavators, materials elevators, wheelbarrows, concrete construction clamps and forms, scaffolding, etc., but not building materials.

Road building.—Establishments primarily engaged in selling to contractors and other industrial users such road building equipment and supplies as graders, mixers, power shovels, pavers, spreaders, rollers, pneumatic paving tools, curb and sidewalk forms, and the like, but not road building materials.

Machine tools.—Establishments primarily engaged in selling power driven bending, boring, riveting, and drilling tools; lathes, pneumatic hammers, and similar tools, the operation of which is other than by hand power.

Mine and mill supplies.—Establishments primarily engaged in selling mining, quarrying, well drilling, and pumping machinery; and all forms of industrial supplies that enter into the installation, repair, and upkeep of mine and mill equipment. This classification also includes safety devices and equipment used in mines and mills.

Oil well supply houses.—Establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field, and crude petroleum refining operations.

Power plant and power transmission.—Establishments primarily engaged in selling power plant and power transmission equipment, and supplies, including pulleys, hangers, bearings, clutches, drive shafts, etc.

Printing and lithographing (except paper).—Establishments primarily engaged in selling such printing and lithographing machines and equipment as printing and duplicating machinery, printers' and bookbinders' supplies, printing and lithographing inks and chemicals, type metal, plates, etc., but not paper.

Rope, cordage, and twine.—Establishments primarily engaged in selling rope, cordage, twine, etc., braided or twisted, and made from hemp, flax, cotton, manila, jute, paper, and other fiber.

Textile.—Establishments primarily engaged in selling for use in the textile industries, looms, braiding machines, machinery for bleaching, dyeing, mercerizing, etc., including parts, attachments, spindles, and accessories.

Used machinery and equipment.—Establishments primarily engaged in selling all forms of used industrial machinery, equipment, and supplies such as used construction machinery, used machine tools, used textile and shoe machinery, used oil-well machinery, etc.

All other.—Establishments primarily engaged in selling machinery and supplies for use in the food products, woodworking, tanning, paper and pulp, shoe manufacturing, smelting and metal refining industries, etc.; a limited combination of industrial machinery, no one predominating; or such industrial equipment and supplies as welding equipment and supplies, warehouse scales, materials-handling equipment, including conveyor systems, foundry equipment and supplies, electroplating supplies, containers such as glass bottles and tin cans, decalcomanias, industrial abrasives, etc.

Professional Equipment and Supplies

Dental supply houses.—Establishments primarily engaged in selling mechanical devices, equipment and supplies used by dentists such as sterilizers, cabinets, chairs, instruments, and such materials as dental gold and alloys, waxes and plasters, teeth, and the like.

Religious supply houses.—Establishments primarily engaged in selling to dealers, churches, and large users, a limited or complete line of church goods and religious articles such as statuary, vestments, fonts, candelabra, candles, religious pictures, calendars, and literature; religious articles made from precious and semi-precious materials, etc. (Bibles are included in this classification when handled by religious supply houses, otherwise they are included under the classification *Books, periodicals, and newspapers*.)

School equipment and supplies.—Establishments primarily engaged in selling a limited or complete line of equipment and supplies such as desks, blackboards, chalk, rulers, wall and globe maps, and the like to dealers or to institutions.

Surgical, medical, and hospital.—Establishments primarily engaged in selling a limited or complete line of surgical and orthopedic appliances such as braces, trusses, splints, etc.; crutches and artificial limbs, surgical and medical instruments and parts, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals, hospital furniture and wheel goods, etc.

All other.—Establishments primarily engaged in selling to dealers or to professional users a combination of professional equipment and supplies, no one predominating; or such items as engineering instruments and supplies, artists' supplies, etc.

Service Equipment and Supplies

Barber and beauty supply houses.—Establishments primarily engaged in selling to dealers, barber shops, and beauty parlors a limited or complete line of such barber and beauty parlor equipment and supplies as chairs, dryers, permanent waving machines, scissors, clippers, razors, vibrators, hair tonics, barbers' soaps, and the like.

Laundry and dry cleaning.—Establishments primarily engaged in selling to laundries and dry cleaning establishments a more or less complete line of laundry and dry cleaning equipment and supplies such as washing and ironing machines, laundry inks, soaps, chemicals, dry cleaning fluids, pressing machines, laundry trays and baskets, etc.

Tailors' supplies.—Establishments primarily engaged in selling a limited or complete line of tailors' equipment and supplies, such as suitings, trimmings, buttons, tape measures, pressing machines, shears, needles, chalk, etc.

Undertakers' supplies.—Establishments primarily engaged in selling to dealers or to morticians a limited or complete line of caskets and burial cases (wooden and metal), burial garments, embalming fluids, lowering devices, embalming tables, and the like.

Upholsterers' supplies.—Establishments primarily engaged in selling to dealers and to upholsterers a limited or complete line of upholstery fabrics, upholstery leathers and hardware, wire springs, excelsior, wadding, and other upholstery filling, etc.

All other.—Establishments primarily engaged in selling a combination of service equipment and supplies, no one predominating, or such service equipment and supplies as bootblacks' and hat cleaners' supplies, janitors' supplies, jewelers' and watchmakers' supplies, fire protection equipment, shoe repair equipment and supplies, furriers' supplies, etc.

Transportation Equipment and Supplies

Aircraft and aeronautical.—Establishments primarily engaged in selling to dealers and to industrial or large users, all forms of aircraft, both lighter than air and heavier than air, aircraft engines and parts, parachutes, aeronautical instruments, accessories and parts, etc.

Railroad.—Establishments primarily engaged in selling such railroad equipment and supplies as rails, frogs, switches, signal and safety devices, and all forms of equipment and supplies that enter into the operation, maintenance, and repair of track and rolling stock.

Marine.—Establishments primarily engaged in selling motor, sail, and steamboats, and equipment, supplies, and parts for boats.

Other.—Establishments primarily engaged in selling a combination of transportation equipment and supplies, no one predominating, or such equipment and supplies as used in the maintenance and repair of streetcar, bus, and taxicab transportation systems.

XXII. Metals and Metal Work (Except Scrap)

Building metal work.—Establishments primarily engaged in selling a complete or limited line of ornamental metal work, fire escapes, ventilators, metal roofing and siding, storage tanks, metal lath, metal doors, sashes and partitions, etc.

Iron and steel products (general line).—Establishments primarily engaged in selling a diversified line of iron and steel building metal work, semifinished and flat iron and steel products, iron and steel wire and wire products, iron and steel finished products other than flat and wire, etc.

Iron and steel products (semifinished).—Establishments primarily engaged in selling pig iron; ingots, blooms, billets, and slabs; sheet and tin-plate bars, wire rods, rough castings and foundry products; forgings; etc.

Iron and steel products (flat).—Establishments primarily engaged in selling flat iron and steel products such as plates, strips, and sheets; black plate; tin plate; etc.

Wire and wire products.—Establishments primarily engaged in selling iron and steel wire and wire products such as woven-wire fence and gates, barbed and twisted wire, wire rope and cable (except insulated), strand, reinforcement mesh, drawn wire, etc.

Iron and steel finished products (n. e. c.).—Establishments primarily engaged in selling iron and steel finished products such as tie plates, splice bars, concrete reinforcing bars, structural shapes, cast-iron and steel pipe, steel tubing, steel drums and barrels, etc.

Copper.—Establishments primarily engaged in selling copper sheets, plates, bars, rods, etc.

All other.—Establishments primarily engaged in selling to dealers and industrial users a combination of metals and metal work (except scrap), no one predominating; or such nonferrous metals as aluminum, brass, bronze, lead, zinc, babbitt metal, tin, etc.

XXIII. Paper and Its Products

Wrapping or coarse paper and products.—Establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing), cardboard and paperboard, paper products such as bags, boxes, cups, dishes, napkins, towels, bottle caps, etc.

Printing and writing papers.—Establishments primarily engaged in selling newsprint, book, writing, cover and other papers designed for printing (except wallpaper stock), etc.

Stationery and stationery supplies.—Establishments primarily engaged in selling commercial and social stationery, including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and such stationery supplies as pens, pencils, writing inks, crayons, gummed labels and paper, greeting cards, calendars, blotters, etc.

Wallpaper.—Establishments primarily engaged in selling to dealers, contractors, paperhangers, and other large users, embossed and printed wallpaper for use in covering or decorating interior walls and ceilings.

XXIV. Petroleum and Its Products

Establishments primarily engaged in selling a limited or complete line of petroleum products such as gasoline and naphthas, lubricants, crude oil, kerosene and other fuel oils, etc.

XXV. Plumbing and Heating Equipment and Supplies

Plumbing and heating (general line).—Establishments primarily engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures, including sanitary ware; steam and hot water heating boilers, radiators, parts, and fittings; stoves, ranges, furnaces, and heating apparatus (except electric); oil burners; air-conditioning equipment; gas appliances and supplies; pipe, valves, and fittings; etc.

Heating (including stoves and ranges).—Establishments primarily engaged in selling stoves, ranges, furnaces, and heating apparatus and parts (except gas and electric), steam and hot water heating boilers, radiators, parts, and steam fittings, etc.

Plumbing fixtures, equipment, and supplies.—Establishments, primarily engaged in selling such plumbing fixtures, equipment and supplies, as bathtubs, sinks, lavatories, tubs, etc.; plumbers' brass goods, such as faucets, spigots, valves, fittings, etc.; and miscellaneous fixtures and supplies used in plumbers' work.

All other.—Establishments primarily engaged in selling a limited combination of plumbing and heating equipment and supplies, no one predominating, or such items as air-condi-

tioning equipment (except electric); ventilating equipment; gas appliances, including gas refrigerators, and ranges; and the like.

XXVI. Tobacco and Products (Except Leaf)

Establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, and snuff.

XXVII. Waste Materials

Iron and steel scrap.—Establishments primarily engaged in assembling, breaking up, sorting, and selling to industrial users, other wholesalers and foreign buyers, all forms of scrap iron and steel.

Junk and scrap (general line).—Establishments primarily engaged in assembling, breaking up, sorting and selling to industrial users and other wholesalers a diversified line of scrap iron, steel, waste paper, rags, rubber, nonferrous scrap metals, etc.

Waste paper, rags, and rubber.—Establishments primarily engaged in assembling, sorting and selling to industrial users and other wholesalers a limited or complete line of waste paper, rags, industrial textile clippings and waste (wool, cotton, rayon, etc.) and scrap rubber.

Nonferrous metals.—Establishments primarily engaged in assembling, breaking up, sorting and selling nonferrous scrap metals such as copper, brass, lead, zinc, tin, etc.

All other.—Establishments primarily engaged in assembling, grading, etc., and selling to industrial users and to other wholesalers a limited combination of waste materials, no one predominating, such as scrap iron and waste paper; or scrap iron and nonferrous scrap metals; or such items as scrap leather, bones, bottles, and boxes.

XXVIII. All Other Products

Books, periodicals, and newspapers.—Establishments primarily engaged in selling a limited or complete line of books, magazines, periodicals, newspapers, etc.

Flowers and nursery stock.—Establishments primarily engaged in selling cut flowers, evergreens, plants, and other nursery stock.

Forest products (except lumber).—Establishments primarily engaged in selling to dealers and to industrial users timber products such as logs, poles, posts, hewn ties, pulpwood, cordwood; and such items as box shooks, cooperage stock, wooden barrels, crates, baskets; and excelsior, sawdust, etc.

General merchandise.—Establishments primarily engaged in selling a general line of merchandise, normally consisting of several of the following items, no one predominating—food and related products, clothing and dry goods, hardware, farm products, electrical goods, machinery, metals, lumber, etc. Several large export-import establishments are included in this classification.

Leather and shoe findings.—Establishments primarily engaged in selling tanned, curried, and finished leather; boot and shoe findings and cut stock, such as soles, heels, lifts, counters, vamps, etc.

Leather goods.—Establishments primarily engaged in selling a limited or complete line of luggage, saddlery, harness, and other leather products except footwear, clothing, and belting.

Oils and greases (animal and vegetable).—Establishments primarily engaged in selling vegetable oils, and animal oils and greases, such as cottonseed and linseed oil, essential oils, tallow and fat, fish oils, etc.

Optical goods.—Establishments primarily engaged in selling to dealers and professional users a limited or complete line of optical and ophthalmic goods (except photographic), such as spectacles and eyeglasses, frames, mountings, lenses, etc.

Textiles and materials (other than dry goods).—Establishments primarily engaged in selling miscellaneous textiles and materials such as burlap and other textile bags, canvas, felt, etc.

Yarns.—Establishments primarily engaged in selling to dealers and industrial users a limited or complete line of cotton, rayon, silk, woolen, worsted, and other yarns.

Miscellaneous kinds of business.—Establishments primarily engaged in selling miscellaneous items not elsewhere classified, such as crude rubber, wood pulp, artificial leather, ice, artificial flowers, oyster shells, sponges, chamois, ores, pet supplies, pipes (smokers'), signs, advertising specialties, etc.

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KIND-OF-BUSINESS CLASSIFICATIONS: 1939, 1935, and 1929

1939	1935 (equivalent)	1929 (equivalent)
<p>I. Amusement and Sporting Goods:</p> <ol style="list-style-type: none"> (1) Bicycles and supplies. (2) Cameras and photographic supplies. (3) Motion picture equipment and supplies (except films). (4) Motion picture film exchanges. (5) Sporting goods. (6) Toys, novelties, and fireworks. (7) All other. 	<p>Amusement and Sporting Goods:</p> <p>All other (in part).</p> <p>Cameras and motion picture equipment and supplies (in part).</p> <p>Cameras and motion picture equipment and supplies (in part).</p> <p>Moving picture films.</p> <p>Sporting goods (full line).</p> <p>Toys, novelties, and fireworks.</p> <p>All other (in part).</p>	<p>Amusement and Sporting Goods:</p> <p>Bicycles and supplies.</p> <p>Cameras and photographic supplies.</p> <p>Moving-picture apparatus.</p> <p>Talking-picture apparatus.</p> <p>Moving-picture films.</p> <p>Sporting goods (general line).</p> <p>Toys, novelties, and fireworks.</p> <p>Novelties.</p> <p>Amusement and sporting goods (general line).</p> <p>Amusement equipment and supplies.</p> <p>Billiards, bowling equipment and supplies.</p> <p>Other amusement and sporting goods.</p>
<p>II. Automotive:</p> <ol style="list-style-type: none"> (1) Automobiles (new and used). (2) Trucks and tractors. (3) Automotive accessories and equipment. (4) <i>Automotive parts.</i> (5) Tires and tubes. 	<p>Automotive:</p> <p>Automobiles and other motor vehicles (in part).</p> <p>Automobiles and other motor vehicles (in part).</p> <p>Automotive equipment (in part).</p> <p><i>Automotive equipment (in part).</i></p> <p>Tires and tubes.</p>	<p>Automotive:</p> <p>Automobiles (new and used).</p> <p>Automobiles (used).</p> <p>Automobiles and other motor vehicles (general line).</p> <p>Trucks and tractors.</p> <p>Automobile accessories.</p> <p>Automotive equipment (general line).</p> <p>Automotive equipment (specialty lines).</p> <p>Automobile parts (new).</p> <p>Automobile parts (used).</p> <p>Tires and tubes.</p>
<p>III. Beer, Wines, and Liquors:</p> <ol style="list-style-type: none"> (1) Beer and ale. (2) Wines and liquors. 	<p>Beer, Wines, and Liquors:</p> <p>Beer and other fermented malt liquors.</p> <p>Wines and liquors.</p>	<p>(Prohibition Era.)</p>
<p>IV. Chemicals and Paints:</p> <ol style="list-style-type: none"> (1) Dyestuffs. (2) Explosives. (3) Industrial chemicals. (4) Naval stores. (5) Paints and varnishes. (6) Paints with glass and/or wall-paper. (7) All other. 	<p>Chemicals and Paints:</p> <p>Dyestuffs.</p> <p>Explosives.</p> <p>Industrial chemicals.</p> <p>Naval stores.</p> <p>Paints and varnishes.</p> <p>All other.</p>	<p>Chemicals, Drugs, and Allied Products (in Part):</p> <p>Dyestuffs.</p> <p>Explosives.</p> <p>Chemicals, industrial.</p> <p>Naval stores.</p> <p>Paints, varnishes, lacquers, and enamels.</p> <p>Dyes, dry-cleaning supplies, and allied products.</p> <p>Insecticides.</p> <p>Other chemicals.</p>

1939	1935 (equivalent)	1929 (equivalent)
<p>V. Clothing and Furnishings:</p> <p>(1) Clothing and furnishings (general line).</p> <p>(2) Men's and boys'.</p> <p>(3) Women's and children's.</p> <p>(4) Furs, dressed, and fur clothing.</p> <p>(5) Millinery and millinery supplies.</p> <p>(6) Shoes and other footwear.</p>	<p>Clothing and Furnishings (in Part):</p> <p>Clothing and/or furnishings (full line).</p> <p>Men's and boys'.</p> <p>Women's and children's.</p> <p>Furs, dressed and fur clothing.</p> <p>Millinery and millinery supplies.</p> <p>Shoes and other footwear.</p>	<p>Dry Goods and Apparel (in Part):</p> <p>Clothing (general line).</p> <p>Clothing and furnishings.</p> <p>Furnishings (general line).</p> <p>Clothing, men's and boys'.</p> <p>Clothing, second-hand (in part).</p> <p>Furnishings, men's and boys'.</p> <p>Hats and caps.</p> <p>Gloves (in part).</p> <p>Clothing, women's and children's.</p> <p>Clothing, second-hand (in part).</p> <p>Furnishings, women's and children's (in part).</p> <p>Gloves (in part).</p> <p>Furs and fur clothing.</p> <p>Furs (dressed).</p> <p>Millinery and millinery supplies.</p> <p>Shoes and other footwear.</p>
<p>VI. Coal and Coke.</p>	<p>Coal and Coke.</p>	<p>Metals and Minerals, Except Petroleum and Scrap (in Part):</p> <p>Coal (general line).</p> <p>Coal, anthracite.</p> <p>Coal, bituminous.</p> <p>Coal and coke.</p> <p>Fuel.</p>
<p>VII. Drugs (General Line):</p> <p>(1) Service wholesalers (without liquor).</p> <p>(2) Service wholesalers (with liquor).</p> <p>(3) Cooperatives and voluntary groups.</p>	<p>Drugs (Full Line).</p>	<p>Drugs and Drug Sundries (General Line).</p>
<p>VIII. Drugs and Drug Sundries (Specialty Lines):</p> <p>(1) Proprietary medicines.</p> <p>(2) Toiletries.</p> <p>(3) Drug specialties and sundries.</p>	<p>Drugs and Drug Sundries (Specialty Lines):</p> <p>Patent medicines.</p> <p>Toilet articles and preparations.</p> <p>Drug specialties.</p> <p>All other.</p>	<p>Drugs and Drug Sundries (Specialty Toilet Articles and Preparations):</p> <p>Patent medicines.</p> <p>Toilet articles and preparations:</p> <p>Toilet articles.</p> <p>Toilet preparations.</p> <p>Drugs.</p> <p>Drug sundries.</p> <p>Rubber goods (druggists').</p> <p>Sanitary supplies, insecticides, etc.</p>
<p>IX. Dry Goods (General Line).</p>	<p>Dry Goods (Full Line).</p>	<p>Dry Goods and Apparel (in Part):</p> <p>Dry goods (general line).</p>
<p>X. Dry Goods (Specialty Lines):</p> <p>(1) Hosiery and lingerie.</p> <p>(2) Notions.</p> <p>(3) Piece goods:</p> <p>(a) General line.</p> <p>(b) Cotton.</p> <p>(c) Silk, linen, rayon, and velvet.</p> <p>(d) Woolen and worsted.</p> <p>(e) Other.</p> <p>(4) Other dry goods specialties.</p>	<p>Dry Goods (Specialty Lines):</p> <p>Hosiery.</p> <p>Notions.</p> <p>Piece goods.</p> <p>All other.</p>	<p>Dry Goods and Apparel (in Part):</p> <p>Hosiery.</p> <p>Other clothing and furnishings (in part).</p> <p>Furnishings, women's and children's (in part).</p> <p>Notions:</p> <p>Buttons.</p> <p>Laces and embroideries.</p> <p>Notions (general line).</p> <p>Piece goods:</p> <p>Piece goods, general line (in part).</p> <p>Cotton goods.</p> <p>Linens.</p> <p>Rayons.</p> <p>Silks and velvets.</p> <p>Woolens and worsteds.</p> <p>Piece goods, general line (in part).</p> <p>Dry goods (specialty, other than specified):</p> <p>Knit goods.</p> <p>Other dry goods.</p>

CENSUS OF BUSINESS

1939	1935 (equivalent)	1929 (equivalent)
XI. Electrical Goods: (1) Electrical merchandise (general line). (2) Apparatus and equipment. (3) Wiring supplies and construction materials. (4) Radios and equipment. (5) Refrigerators and equipment (household). (6) All other.	Electrical Goods: Electrical merchandise (full line). Apparatus and equipment. Wiring supplies and construction materials. Radios, refrigerators, and appliances (in part). Radios, refrigerators, and appliances (in part). Radios, refrigerators, and appliances (in part).	Electrical: Electrical merchandise (general line). Batteries. Electrical equipment and supplies, general line (in part). Motors and generators. Electrical equipment and supplies, general line (in part). Radios and radio equipment. Refrigerators (electric). Electrical appliances.
XII. Farm Products—Raw Materials: (1) Cotton. (2) Grains. (3) Hides, skins, and raw furs. (4) Horses and mules. (5) Livestock. (6) Silk (raw). (7) Tobacco (leaf). (8) Wool and mohair. (9) All other.	Farm Products—Raw Materials: Cotton. Grain. Hides, skins, and furs (raw). Horses and mules. Livestock. Silk (raw). Tobacco (leaf). Wool and mohair. All other.	Farm Products, Not Elsewhere Specified (in Part): Cotton: Cotton. Cotton linters. Cotton and cottonseed. Grain: Corn. Oats. Rice. Wheat. Grain (general line). Other grains. Hides, skins, and furs: Furs (raw). Hides and skins. Horses and mules: Horses and mules. Mules. Livestock (except horses and mules): Calves. Cattle. Hogs. Livestock (general line). Sheep and lambs. Silk (raw). Tobacco (leaf). Wool and mohair. Other farm products: Bristles and hair. Cottonseed. Cotton, cottonseed, and fertilizer. Farm products (not elsewhere classified). Feathers.
XIII. Farm Products—Consumer Goods: (1) Dairy products. (2) Dairy and poultry products. (3) Poultry and poultry products. (4) Fruits and vegetables (fresh). (5) Fresh fruits only. (6) All other.	Farm Products—Consumer Goods: Dairy products. Dairy and poultry products. Poultry and poultry products. Fruits and vegetables, fresh (in part). Fruits and vegetables, fresh (in part). All other.	Food Products, Not Elsewhere Specified (in Part): Dairy products: Butter. Butter and cheese. Cheese. Dairy products (general line). Ice cream. Milk and cream. Dairy and poultry products. Poultry and poultry products: Eggs. Poultry. Poultry and poultry products (general line). Fruits and vegetables (general line): Produce. Vegetables. Fruits.

1939	1935 (equivalent)	1929 (equivalent)
XIV. Farm Supplies:	Farm Supplies:	Farm Supplies (Except Machinery and Equipment):
(1) Feed.	Feed.	Feed: Feed (exclusively, mixed and other). Feed and fertilizer. Hay, grain, and feed. Flour and feed (in part). Flour, feed, and coal. Fertilizer and fertilizer materials. Seeds. Farm supplies (general line). Straw.
(2) Fertilizer.	Fertilizer.	
(3) Seeds.	Seeds.	
(4) All other.	All other.	
XV. Furniture and House Furnishings:	Furniture and House Furnishings:	Furniture and House Furnishings:
(1) China, glassware, and crockery.	China, glassware, and crockery.	China, glassware, and crockery.
(2) Floor coverings.	Floor coverings.	Floor coverings.
(3) Furniture (general line).	Furniture, household and office (in part).	Furniture (general line).
(4) Furniture (household).	Furniture, household and office (in part).	Furniture, second-hand (in part).
		Furniture (household).
		Furniture, second-hand (in part).
		Other furniture, specialty lines (in part).
(5) Furniture (office).	Furniture, household and office (in part).	Furniture (office).
		Furniture, second-hand (in part).
(6) House furnishings (except as specified).	House furnishings (except as specified).	Other furniture, specialty lines (in part).
		Antique goods.
		Art goods.
		Brooms and brushes.
		Curtains and draperies.
		House furnishings (general line).
		Household supplies.
		Lamps and lamp shades.
		Pictures and picture frames.
(7) Musical instruments and sheet music.	Musical instruments and sheet music.	Musical instruments and sheet music:
		Musical instruments, accessories, and parts.
		Pianos.
		Phonographs and phonograph supplies.
		Sheet music.
XVI. Groceries (General Line):	Groceries (Full Line).	Groceries (General Line).
(1) Not sponsoring cooperative or voluntary groups.		
(2) Voluntary group wholesalers.		
(3) Retailer-cooperative warehouses.		
(4) Cash-and-carry depots.		
XVII. Groceries and Foods (Specialty Lines):	Groceries and Foods (Specialty Lines):	Groceries and Foods Specialties (in Part):
(1) Breakfast cereals.	Other food and grocery specialties (in part).	Cereals.
(2) Canned foods.	Canned foods.	Canned fruits and vegetables.
		Canned goods (general line).
		Canned sea foods.
(3) Coffee, tea, and spices.	Coffee, tea, and spices.	Coffee.
		Coffee, tea, and spices.
(4) Coffee roasting and spice grinding.	(1)	Extracts and spices (in part).
(5) Confectionery.	Confectionery.	(1)
		Confectionery and soft drinks, general line (in part).
		Confectionery.
(6) Fish and sea foods.	Fish and sea foods.	Fish and sea foods:
		Fish and sea foods (fresh and cured).
		Fish and sea foods (fresh).
		Fish and sea foods (cured).
(7) Flour.	Flour.	Flour.
		Flour and feed (in part).

¹ Included for the first time in 1939.

1939	1935 (equivalent)	1929 (equivalent)
XVII. Groceries and Foods—Continued. (8) Fruits and vegetables (frosted). (9) Meats and provisions. (10) Other food and grocery specialties.	Groceries and Foods—Continued. Other food and grocery specialties (in part). Meats and meat products. Soft drinks. Sugar. Other food and grocery specialties (in part).	Groceries and Foods Specialties—Con. Meats and meat products: Lard. Meats (cured). Meats (fresh). Meats and meat products (general line). Meats and provisions. Bakery products. Beans, dried. Biscuits and crackers. Delicatessen products. Extracts and spices (in part). Fruits and vegetables (dried). Lard substitutes. Soaps and soap powders. Sugar. Confectionery and soft drinks, general line (in part). Soft drinks. Other food and grocery specialties.
XVIII. Hardware: (1) General line (with industrial department). (2) General line (without industrial department). (3) Specialty lines.	Hardware: Hardware, full line (in part). Hardware, full line (in part). Hardware (specialty lines).	Hardware: Hardware, general line (in part). Hardware, general line (in part). Hardware (specialty): Builders' hardware. Heavy hardware. Shelf hardware. Tools and cutlery. Other hardware (specialty lines).
XIX. Jewelry: (1) Jewelry (general line). (2) Clocks and watches. (3) Diamonds and other precious stones. (4) All other.	Jewelry and Optical Goods (in Part): Jewelry (full line). Clocks and watches. Diamonds and other precious stones. Other jewelry specialties.	Jewelry and Optical Goods (in Part): Jewelry (general line). Clocks and watches. Diamonds and other precious stones. Silverware. Other jewelry.
XX. Lumber and Construction Materials: (1) Builders' supplies (general line). (2) Lumber. (3) Lumber and millwork. (4) Millwork. (5) Brick, tile, and terra cotta. (6) Cement, lime, and plaster. (7) Glass. (8) All other.	Lumber and Construction Materials: Builders' supplies (full line). Lumber and millwork (in part). Lumber and millwork (in part). Lumber and millwork (in part). Brick, tile, and terra cotta. Cement, lime, and plaster. Glass. Sand, gravel, and crushed stone. All other.	Lumber and Building Materials (Other Than Metal): Builders' supplies. Lumber. Lumber and millwork. Millwork. Brick and tile. Cement. Lime, plaster, etc. Glass. Asbestos products. Building stone. Granite and marble. Roofing materials (nonmetallic). Sand, gravel, and crushed stone. Other building materials.
XXI. Machinery—Equipment—Supplies: (1) Commercial equipment and supplies: (a) Office machines and equipment. (b) Restaurant and hotel supply houses. (c) Garage and filling station equipment.	Machinery, Equipment, and Supplies: Commercial machinery, equipment, and supplies: Office (except furniture). Store, restaurant, and hotel (in part). All other (in part).	Machinery, Equipment, and Supplies (Except Electrical): Commercial equipment and supplies: Office equipment and supplies (other than furniture). Hotel and restaurant equipment and supplies. Filling station equipment and supplies.

1939	1935 (equivalent)	1929 (equivalent)
XXI. Machinery—Equipment—Supplies— Continued.	Machinery, Equipment, and Supplies— Continued.	Machinery, Equipment, and Supplies— Continued.
(1) Commercial equipment and supplies—Continued.	Commercial machinery, equipment, and supplies—Continued.	Commercial equipment and supplies—Continued.
(d) Soda fountain equipment and supplies.	Store, restaurant, and hotel (in part).	Soda fountain equipment and supplies.
(e) Store machines.	All other (in part).	Other commercial equipment and supplies (in part).
(f) Store fixtures and equipment.	Store, restaurant, and hotel (in part).	Store equipment and supplies (general line).
(g) All other.	Store, restaurant, and hotel (in part).	Other commercial equipment and supplies (in part).
(2) Farm and dairy:	All other (in part).	Automatic vending machinery.
(a) Dairy equipment.	Farm and dairy machinery and equipment.	Butchers' equipment and supplies.
(b) Farm implements.		Florists' supplies.
(c) Farm machinery and equipment.	Industrial equipment and supplies (in part):	Other commercial equipment and supplies (in part).
(3) Industrial machinery, equipment, and supplies:	Industrial machinery (in part):	Farm machinery and equipment:
(a) Industrial (general line).	Industrial (full line).	Dairy equipment.
(b) Belting, hose, and packing.	Belting, hose, and packing.	Farm implements.
(c) Construction (except road building).	Industrial equipment and supplies (in part):	Farm machinery and equipment.
(d) Road building.	All other (in part).	Manufacturing, mining, and drilling machinery, equipment, and supplies:
(e) Machine tools.	Industrial machinery (in part):	Other industrial machinery, equipment, and supplies (in part)
(f) Mine and mill supplies.	Construction, including road building (in part).	(Combination of specialty lines).
(g) Oil-well supply houses.	Industrial equipment and supplies (in part):	Mechanical rubber goods.
(h) Power plant and power transmission.	All other (in part).	Belting (leather).
(i) Printing and lithographing (except paper).	Industrial machinery (in part):	Construction equipment.
	Construction, including road building (in part).	Construction machinery.
	Machine tools.	Construction machinery, equipment, and supplies, general line (in part).
	Industrial equipment and supplies (in part):	Road machinery and equipment.
	All other (in part).	Construction machinery, equipment, and supplies, general line (in part).
	Industrial machinery (in part):	Machine tools.
	Mining and quarrying.	Mill and mine supplies (general line).
	Industrial equipment and supplies (in part):	Oil-well machinery, equipment, and supplies.
	All other (in part).	Power house equipment.
	Industrial machinery (in part):	Printers' and lithographers' supplies.
	Oil well and oil refining.	
	Industrial equipment and supplies (in part):	
	Power transmission equipment.	
	Industrial machinery (in part):	
	Power plant.	
	Industrial equipment and supplies (in part):	
	All other (in part).	
	Industrial machinery (in part):	
	All other (in part).	

1939	1935 (equivalent)	1929 (equivalent)
XXI. Machinery—Equipment—Supplies— Continued.	Machinery, Equipment, and Supplies— Continued.	Machinery, Equipment, and Supplies— Continued.
(3) Industrial machinery—Con.	Industrial equipment—Continued.	Manufacturing, mining—Continued.
(j) Rope, cordage, and twine.	Rope, cordage, and twine.	Cordage and twine.
(k) Textile.	Industrial equipment and supplies (in part):	Textile machinery and equipment.
	All other (in part).	
	Industrial machinery (in part): Textile.	
	Used machinery and equipment.	
(l) Used machinery and equipment.		Other industrial machinery, equip- ment, and supplies (in part).
(m) All other.	Industrial equipment and supplies (in part):	Bakers' equipment and supplies.
	All other (in part).	Bottles and bottling equipment.
	Industrial machinery (in part): All other (in part).	Canning machinery.
		Chemical equipment and supplies.
		Conveyor and hoisting machinery.
		Drilling machinery.
		Foundry equipment and supplies.
		Jewelers' equipment and supplies.
		Power engines.
		Pumps, pump parts, and supplies.
		Shoe machinery.
		Welding equipment.
		Other industrial machinery, equip- ment and supplies (in part).
(4) Professional equipment and sup- plies:	Professional equipment and supplies:	Professional equipment and supplies:
(a) Dental supply houses.	Dental.	Dental supplies and equipment.
(b) Religious supply houses.	All other (in part).	Church equipment and supplies.
(c) School equipment and supplies.	All other (in part).	School equipment and supplies.
(d) Surgical, medical, and hospital.	Surgical, medical, and hospital.	Surgical, medical, and hospital equip- ment and supplies.
(e) All other.	All other (in part).	Art supplies.
		Pharmacists' supplies.
		Scientific and laboratory equipment and supplies.
		Other professional equipment and supplies.
(5) Service equipment and supplies:	Service equipment and supplies:	Service equipment and supplies:
(a) Barber and beauty sup- ply houses.	Barber and beauty parlor.	Barber and beauty parlor equipment and supplies.
(b) Laundry and dry clean- ing.	Laundry.	Dry cleaners' supplies and allied products.
	All other (in part).	Laundry equipment and supplies.
(c) Tailors' supplies.	All other (in part).	Tailors' trimmings and supplies.
(d) Undertakers' supplies.	All other (in part).	Undertakers' supplies.
(e) Upholsterers' supplies.	Upholsterers'.	Upholsterers' supplies.
(f) All other.	All other (in part).	Bootblacks' and hat cleaners' equip- ment and supplies.
		Fire protection equipment.
		Janitors' equipment and supplies.
		Plumbers' equipment and supplies.
		Service equipment and supplies (gen- eral line).
		Shoe repairers' equipment and sup- plies.
		Warehouse equipment and supplies.
(6) Transportation equipment and supplies:	Transportation equipment and sup- plies:	Transportation equipment and sup- plies:
(a) Aircraft and aeronauti- cal.	Aircraft and aeronautical.	Aircraft and aeronautical equipment.
(b) Railroad.	Railroad.	Railroad equipment and supplies.
(c) Marine.	Boats (including motor, sail, and steam).	Ship equipment and supplies.
(d) Other.	All other.	Boats. Other transportation equipment and supplies.

1939	1935 (equivalent)	1929 (equivalent)
<p>XXII. Metals and Metal Work (Except Scrap):</p> <ul style="list-style-type: none"> (1) Building metal work. (2) Iron and steel products (general line). (3) Iron and steel products (semifinished). (4) Iron and steel products (flat). (5) Wire and wire products. (6) Iron and steel finished products (n. e. c.). (7) Copper. (8) All other. 	<p>Metals and Metal Work (Except Scrap):</p> <ul style="list-style-type: none"> Iron and steel (except structural). Structural iron and steel. Sheet metal products (in part). Wire, wire fence, and wire rope. Copper. Other metals and metal work. Sheet metal products (in part). 	<p>Metals and Minerals, Except Petroleum and Scrap (in Part):</p> <ul style="list-style-type: none"> Iron and steel (except scrap). Castings, metal (in part). Iron and steel products, n. e. c. (in part). Sheet metal products (in part). Iron and steel products, n. e. c. (in part). Copper. Brass and brass products. Lead and zinc. Tin. Other metals and metal work. Sheet metal products (in part). Castings, metal (in part).
<p>XXIII. Paper and Its Products:</p> <ul style="list-style-type: none"> (1) Wrapping or coarse paper and products. (2) Printing and writing papers. (3) Stationery and stationery supplies. (4) Wallpaper. 	<p>Paper and Its Products:</p> <ul style="list-style-type: none"> Wrapping or coarse paper and products. Fine or printing and writing paper. Stationery and stationery supplies. Wallpaper. 	<p>Paper and Paper Products:</p> <ul style="list-style-type: none"> Paper and paper products, general line (in part). Paper (in part). Wrapping paper and paper bags. Other paper products. Paper and paper products, general line (in part). Paper (in part). Stationery and stationery supplies. Wallpaper.
<p>XXIV. Petroleum and Its Products.</p>	<p>Petroleum and Its Products.</p>	<p>Petroleum and Petroleum Products:</p> <ul style="list-style-type: none"> Crude oil. Fuel oil. Gasoline and oil. Gasoline and naphthas. Lubricating oils and greases. Petroleum and petroleum products (general line). Other petroleum and petroleum products.
<p>XXV. Plumbing and Heating Equipment and Supplies:</p> <ul style="list-style-type: none"> (1) Plumbing and heating (general line). (2) Heating (including stoves and ranges). (3) Plumbing fixtures, equipment, and supplies. (4) All other. 	<p>Plumbing and Heating Equipment and Supplies:</p> <ul style="list-style-type: none"> Plumbing and heating (full line). Heating (including stoves and ranges). Plumbing fixtures, equipment, and supplies. All other. 	<p>Plumbing and Heating Equipment and Supplies:</p> <ul style="list-style-type: none"> Plumbing and heating equipment and supplies (general line). Heating equipment and supplies: <ul style="list-style-type: none"> Furnaces. Heating equipment (general line). Oil burners. Stoves and ranges. Pipe, valves, and fittings. Plumbing and mill supplies. Ventilating equipment and supplies. Other plumbing and heating equipment and supplies.
<p>XXVI. Tobacco and Products (Except Leaf).</p>	<p>Tobacco and Its Products (Except Leaf).</p>	<p>Tobacco and Tobacco Products (Except Leaf):</p> <ul style="list-style-type: none"> Cigars. Cigars, cigarettes, and tobacco. Tobacco. Tobacco products.

1939	1935 (equivalent)	1929 (equivalent)
XXVII. Waste Materials:	Waste Materials:	Iron and Steel Scrap and Other Waste Materials:
(1) Iron and steel scrap. (2) Junk and scrap (general line). (3) Waste paper, rags, and rubber.	Iron and steel scrap. Junk and scrap (full line). Waste paper, rags, and rubber.	Iron and steel scrap. Junk and scrap (in part). Waste rubber, rags, and paper: Paper (waste). Rags. Rubber (scrap). Junk and scrap (in part).
(4) Nonferrous metals. (5) All other.	Nonferrous metals.	Junk and scrap (in part).
XXVIII. All Other Products:	All Other Products:	All Other (in Part):
(1) Books, periodicals, and newspapers. (2) Flowers and nursery stock.	Books, periodicals, and newspapers. Flowers and nursery stock.	Books and periodicals. Newspapers and magazines. Flowers and nursery stock: Florists (flowers). Flowers and nursery stock. Seeds, bulbs, and nursery stock. Forest products (except lumber): Boxes, shooks, and cooperage: Boxes and box shooks. Cooperage. Logs, railroad ties, piles, etc.: Firewood. Logs, piles, and posts. Railroad ties. Other forest products.
(3) Forest products (except lumber).	Forest products (except lumber).	General merchandise. Leather and leather goods, general line (in part): Leather. Shoe findings and cut stock: Cut stock (leather). Shoe findings.
(4) General merchandise. (5) Leather and shoe findings.	General merchandise. Leather and leather goods (in part).	Leather and leather goods, general line (in part): Leather. Shoe findings and cut stock: Cut stock (leather). Shoe findings.
(6) Leather goods.	Leather and leather goods (in part).	Leather and leather goods, general line (in part): Luggage and leather goods: Leather goods (n. e. c.). Luggage. Saddlery and harness.
(7) Oils and greases (animal and vegetable).	Oils and greases (animal and vegetable).	Oils and greases (animal and vegetable): Animal oils (including grease and tallow). Essential oils. Vegetable oils (cottonseed, linseed, etc.).
(8) Optical goods. (9) Textiles and materials (other than dry goods).	Optical goods. Textiles and materials (other than dry goods).	Optical goods. Bags and bagging. Burlap. Tents and awnings. Textiles and textile materials, other than dry goods (general line). Other textiles (exclusive of dry goods, not specified above).
(10) Yarns. (11) Miscellaneous kinds of business.	Yarn. Miscellaneous kinds of business. Rubber (crude).	Yarn. Miscellaneous kinds of business: Advertising goods. Artificial flowers and plants. Baskets. Ice. Rubber, crude. Smokers' supplies. Miscellaneous kinds of business (other than specified). Rubber goods (general line).

WHOLESALE TRADE: 1939

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CENSUS OF
BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS
BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM. PER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprie- tors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
TOTAL, 1935	176,758	\$42,902,913	\$4,163,480	97,225	1,230,553	\$2,022,202	\$1,978,337	\$45,925	\$2,106,609
TYPES OF OPERATION									
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89,931	17,661,691	2,228,347	61,598	759,556	1,162,275	1,139,130	23,145	2,087,649
Wholesale merchants	78,277	14,446,316	1,904,174	54,685	674,098	1,008,833	988,505	20,328	1,662,259
Voluntary-group wholesalers	128	100,569	9,402	33	3,470	5,431	5,442	30	13,444
Converters	502	294,121	24,541	235	5,834	12,273	12,130	143	46,374
Exporters	513	571,490	51,598	340	7,369	12,831	12,257	574	75,328
Importers	2,241	1,009,234	90,475	1,313	21,834	46,461	45,947	514	147,738
Industrial distributors	1,033	444,877	72,939	309	24,724	41,678	41,039	539	94,811
Drop shippers or desk jobbers	1,031	335,978	23,545	497	4,901	12,252	11,869	393	3,511
Mail-order wholesalers	140	13,934	3,228	151	1,189	1,539	1,289	50	2,116
Retailer-cooperative warehouses	131	153,393	9,393	---	---	5,245	5,208	37	14,885
Wagon distributors	4,250	212,776	31,064	4,023	12,742	15,932	15,444	533	7,173
MANUFACTURERS' SALES BRANCHES (with stocks)	11,634	7,443,014	811,155	299	211,280	402,700	398,733	3,988	596,559
MANUFACTURERS' SALES OFFICES (without stocks)	4,198	3,620,074	239,889	149	42,095	100,093	105,268	827	---
BULK TANK STATIONS (PETROLEUM)	27,333	2,704,047	391,095	3,546	(1)	(1)	(1)	(1)	157,687
Independent stations	3,830	293,827	37,147	3,075	12,901	17,460	16,929	531	13,697
Chain-operated stations	17,017	2,002,548	284,859	471	78,259	129,481	128,032	1,429	122,719
Commission stations	6,438	402,874	69,089	---	(1)	(1)	(1)	(1)	21,302
AGENTS AND BROKERS	14,147	8,904,076	256,749	14,950	68,285	129,800	125,415	4,451	89,565
Auction companies	609	532,857	10,692	630	6,565	6,094	4,740	1,354	2,716
Brokers	3,877	2,609,546	39,411	3,255	9,006	20,306	20,002	394	3,216
Commission merchants	3,136	2,682,491	67,364	2,818	14,298	34,104	33,089	1,015	30,486
Export agents	498	276,568	14,338	305	3,651	6,382	6,206	76	3,602
Import agents	335	212,573	10,357	207	1,277	3,134	3,084	70	5,478
Manufacturers' agents	7,548	769,619	44,082	6,557	14,300	23,905	22,966	1,089	12,902
Selling agents	1,712	1,439,710	63,412	885	11,759	31,228	30,802	420	25,179
Other agents	300	275,774	9,763	293	2,335	4,533	4,506	27	192
ASSEMBLERS	26,615	2,493,011	106,245	16,695	87,378	74,401	62,827	11,574	195,150
Country buyers of farm products	10,013	646,147	32,961	10,635	21,028	14,795	12,694	2,211	68,633
Cream stations	3,619	29,854	1,479	2,239	2,232	1,033	692	151	222
Cooperative marketing associations	2,117	955,727	60,318	---	22,692	23,406	20,504	2,902	59,557
Elevators (grain)	8,482	600,363	30,147	2,751	16,104	15,160	13,769	1,291	41,758
Packers and shippers	1,604	230,920	41,320	1,070	26,282	20,007	15,068	4,912	5,982
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS									
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS	89,931	17,661,691	2,228,347	61,598	759,556	1,162,275	1,139,130	23,145	2,087,649
Amusement and sporting goods	1,089	117,045	21,303	641	7,076	12,092	11,611	291	14,223
Cameras and motion picture equipment and supplies	74	4,897	1,058	44	407	624	600	18	915
Moving picture films	191	38,268	6,063	43	1,623	3,447	3,390	51	1,420
Sporting goods (full line)	134	17,020	3,631	78	1,275	1,682	1,963	19	4,053
Toys, novelties, and fireworks	461	35,393	6,974	349	2,543	4,102	3,997	115	5,168
All other	208	21,467	3,607	127	1,228	1,937	1,859	78	2,869
Automotive	5,872	780,424	131,401	3,383	49,514	75,278	74,539	737	107,830
Automobiles and other motor vehicles	399	378,728	36,051	130	11,316	19,118	18,942	176	23,782
Automotive equipment	4,040	349,180	87,285	2,932	36,511	52,042	51,546	496	74,867
Tires and tubes	433	62,512	8,085	301	2,687	4,116	4,051	65	9,181
Beer, wines, and liquors	5,498	998,511	91,814	4,298	31,380	43,682	42,485	1,197	55,043
Beer and other fermented malt liquors	4,018	281,259	40,791	3,490	15,379	18,379	17,604	775	9,974
Wines and liquors	1,460	417,252	51,023	802	16,001	25,303	24,881	422	45,069
Chemicals and paints	1,428	275,301	46,008	627	10,741	20,530	20,191	339	32,559
Dyestuffs	57	15,816	4,160	18	675	1,694	1,690	4	1,697
Explosives	28	1,615	286	12	121	149	125	24	291
Industrial chemicals	204	80,310	9,922	40	2,549	5,350	5,281	69	8,452
Naval stores	38	33,148	1,683	3	470	849	833	16	2,817
Paints and varnishes	772	66,328	15,083	370	4,997	7,931	7,788	145	12,855
All other	351	78,084	14,894	184	2,129	4,567	4,478	81	6,447
Clothing and furnishings	3,860	648,881	86,577	3,177	25,333	46,350	45,761	589	73,495
Clothing and/or furnishings (full line)	674	65,505	9,407	523	3,057	4,978	4,884	82	8,948
Men's and boys'	1,001	117,443	16,124	874	4,745	8,270	8,113	157	17,137
Women's and children's	1,055	233,808	31,344	775	6,638	17,044	16,901	143	18,253
Furs, dressed, and fur clothing	277	33,093	3,919	268	815	1,848	1,800	48	3,772
Hosiery	208	35,657	3,942	173	1,140	1,909	1,876	33	3,931
Millinery and millinery supplies	350	42,161	7,095	258	2,281	3,775	3,700	75	4,538
Shoes and other footwear	461	121,420	16,748	350	4,710	8,528	8,477	51	16,918
Coal and coke	773	368,695	34,955	292	8,847	16,464	15,881	603	26,052
Drugs (full line)	295	324,113	41,274	36	15,077	22,465	22,399	66	55,346

* Includes no compensation for proprietors and firm members of unincorporated businesses.

1 Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are not included.

2 Includes stocks not owned but held on consignment valued at \$124,872,000.

CENSUS OF
BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS
BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (Continued)									
KINDS OF BUSINESS									
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.									
Drugs and drug sundries (specialty lines).....	1,269	\$123,469	\$25,760	774	8,010	\$12,420	\$12,212	\$209	\$13,206
Drug specialties.....	342	29,554	4,844	259	1,964	2,701	2,645	56	3,993
Patent medicines.....	215	21,995	4,110	111	1,110	1,893	1,855	43	1,356
Toilet articles and preparations.....	426	40,671	11,140	256	3,465	5,535	5,443	93	3,322
All other.....	295	31,249	5,066	178	1,471	2,285	2,249	36	4,030
Dry goods (full line).....	300	265,724	38,428	184	14,272	22,030	21,944	86	46,295
Dry goods (specialty lines).....	3,301	719,878	82,223	2,477	22,652	43,393	42,919	479	118,543
Notions.....	915	90,778	17,878	712	6,082	10,387	10,251	136	16,740
Piece goods.....	1,873	593,697	50,891	1,304	14,908	30,393	30,103	290	96,491
All other.....	513	29,031	4,661	461	1,662	2,613	2,565	48	5,317
Electrical goods.....	2,438	576,542	99,460	1,051	30,088	52,495	51,924	571	75,424
Electrical merchandise (full line).....	419	184,233	26,933	39	8,405	14,787	14,697	90	28,669
Apparatus and equipment.....	199	20,931	4,415	104	1,719	2,645	2,595	44	3,041
Wiring supplies and construction material.....	734	76,059	14,456	354	5,331	8,352	8,136	216	13,053
Radios, refrigerators, and appliances.....	1,086	294,519	53,657	554	14,633	26,713	26,496	217	32,661
Farm products—raw materials.....	2,199	1,562,487	105,198	1,557	21,693	34,200	31,953	2,247	235,379
Cotton.....	263	518,244	34,807	206	2,403	5,304	5,032	242	68,532
Grain.....	474	493,949	27,080	334	5,998	9,983	9,784	219	74,997
Hides, skins, and furs (raw).....	974	139,342	15,232	698	3,689	7,004	6,703	301	24,266
Horses and mules.....	9	1,058	148	13	29	36	36	---	85
Livestock.....	26	2,557	329	28	113	137	154	13	313
Silk (raw).....	18	67,393	2,059	9	223	879	877	2	9,229
Tobacco (leaf).....	224	73,933	10,732	137	6,071	5,158	3,901	1,355	25,532
Wool and mohair.....	135	156,173	9,261	121	1,439	3,442	3,313	129	24,827
All other.....	178	69,855	5,500	113	1,950	2,329	2,243	86	7,545
Farm products—consumer goods.....	11,189	1,941,059	213,552	10,129	77,316	107,165	104,118	3,017	47,140
Dairy products.....	2,178	427,966	72,198	1,384	25,181	37,459	37,111	348	9,833
Poultry and poultry products.....	1,778	230,602	18,124	1,712	7,750	8,517	7,999	518	5,884
Dairy and poultry products.....	1,019	304,576	24,995	622	6,373	12,912	12,571	341	6,229
Fruits and vegetables (fresh).....	6,164	972,532	97,704	6,235	35,813	47,373	46,133	1,810	22,895
All other.....	49	5,583	531	45	219	304	304	---	299
Farm supplies.....	1,433	281,731	35,100	692	12,739	18,566	15,840	226	33,213
Feed.....	951	149,087	14,001	633	5,524	6,768	6,572	196	11,241
Fertilizer.....	78	32,015	3,289	50	562	1,006	970	36	2,906
Seeds.....	354	90,759	16,848	186	6,290	8,348	7,882	466	19,289
All other.....	50	9,870	982	23	363	444	416	28	771
Furniture and house furnishings.....	1,959	243,457	43,345	1,335	13,978	23,106	22,737	369	50,742
China, glassware, and crockery.....	321	33,497	8,228	196	2,728	4,577	4,532	45	9,657
Floor coverings.....	568	89,021	12,321	202	3,551	6,144	6,086	58	22,559
Furniture (household and office).....	375	38,164	7,628	249	2,542	4,074	3,971	103	5,917
House furnishings (except as specified).....	784	69,327	11,151	643	3,875	6,051	5,917	134	11,746
Musical instruments and sheet music.....	113	13,446	4,021	45	1,282	2,260	2,231	29	3,663
General merchandise.....	209	361,647	28,076	122	9,296	13,942	13,782	160	34,052
Groceries (full line).....	3,833	1,953,762	173,757	1,443	67,563	98,077	97,352	725	242,071
Groceries and foods (specialty lines).....	12,156	1,692,961	209,791	10,434	79,848	108,429	105,638	2,591	132,911
Canned goods.....	251	77,222	10,550	222	2,605	4,250	4,290	---	9,724
Coffee, tea, and spices.....	964	220,489	36,029	591	11,631	16,547	16,400	147	25,493
Confectionery.....	2,070	111,867	13,447	1,666	6,596	7,602	7,591	221	9,198
Fish and sea foods.....	1,285	120,054	22,337	1,078	6,497	11,481	10,925	556	6,610
Flour.....	505	77,909	7,399	365	2,459	3,418	2,335	578	5,005
Meats and meat products.....	2,218	441,852	46,634	2,171	16,288	24,848	24,415	432	12,593
Soft drinks.....	499	20,815	3,936	333	1,636	2,150	2,075	75	1,486
Sugar.....	123	82,392	3,220	97	1,154	1,702	1,640	62	5,498
Other food and grocery specialties.....	4,268	550,372	66,223	3,651	28,760	34,407	33,887	520	59,314
Hardware.....	1,129	428,249	77,991	454	30,741	48,178	45,951	327	106,989
Hardware (full line).....	610	397,020	69,255	137	27,597	41,214	40,980	234	97,427
Hardware (specialty lines).....	519	41,229	8,736	317	3,554	4,964	4,971	93	9,553
Jewelry and optical goods.....	1,801	180,695	35,491	1,300	11,105	19,195	18,973	212	47,213
Jewelry (full line).....	224	42,107	6,999	174	2,031	3,513	3,470	43	12,700
Clocks and watches.....	160	29,198	5,230	110	1,044	2,542	2,485	56	4,045
Diamonds and other precious stones.....	274	27,732	3,256	280	569	1,272	1,252	20	17,759
Other jewelry specialties.....	759	55,854	9,678	611	3,098	5,564	5,284	70	13,141
Optical goods.....	595	27,614	10,318	125	4,564	6,504	6,484	20	4,568
Lumber and construction materials.....	2,817	491,857	82,051	1,251	27,245	42,613	40,839	1,974	63,652
Builders' supplies (full line).....	504	78,051	16,182	212	5,758	8,740	8,154	606	10,733
Lumber and millwork.....	1,597	339,092	48,013	701	15,170	24,558	23,633	723	41,410
Brick, tile, and terra cotta.....	119	8,732	1,882	46	577	943	908	35	1,414
Cement, lime, and plaster.....	130	16,856	3,424	54	1,220	1,757	1,689	68	1,532
Glass.....	262	21,638	6,684	154	2,707	4,080	3,864	216	5,300
Sand, gravel, and crushed stone.....	110	10,257	2,920	52	952	1,434	1,293	141	1,040
All other.....	95	17,131	2,966	52	861	1,503	1,318	185	2,223

* Includes no compensation for proprietors and firm members of unincorporated businesses.

GENSUS OF BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS (Continued)									
KINDS OF BUSINESS									
FULL-SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.									
Machinery—equipment—supplies.....	7,198	\$935,647	\$171,511	3,705	57,140	\$95,410	\$93,625	\$1,785	\$157,474
Commercial machinery, equipment, and supplies:									
Office (except furniture).....	194	14,300	4,194	151	1,058	2,472	2,425	47	2,040
Store, restaurant, and hotel.....	673	44,860	11,757	484	4,443	6,738	6,569	149	7,587
All other.....	68	5,195	1,050	39	402	658	646	10	595
Farm and dairy machinery and equipment.....	336	45,250	8,153	191	2,918	4,327	4,237	90	9,047
Industrial equipment and supplies:									
Industrial (full line).....	189	79,828	15,176	20	5,282	8,800	8,735	65	18,420
Baling, hose, and packing.....	109	12,281	3,092	88	959	1,779	1,750	29	1,976
Power transmission equipment.....	66	6,776	1,610	21	530	616	606	22	1,353
Rope, cordage, and twine.....	56	14,087	1,535	33	465	852	841	11	1,394
All other.....	1,028	102,508	21,282	552	7,248	12,240	11,985	255	17,379
Industrial machinery:									
Construction (including road building).....	277	53,831	10,310	87	3,027	5,358	5,261	107	8,846
Machine tools.....	79	10,889	1,852	41	603	1,091	1,077	14	2,659
Mining and quarrying.....	97	11,184	2,098	37	717	1,210	1,183	27	2,588
Oil well and oil refining.....	759	152,273	18,799	157	4,050	8,163	7,889	274	27,188
Power plant.....	65	5,808	1,329	40	444	799	771	28	897
Textile.....	48	5,149	1,333	20	453	882	854	8	874
Used machinery and equipment.....	192	11,851	3,353	143	1,235	1,821	1,733	88	2,881
All other.....	354	24,382	6,379	205	2,143	3,728	3,611	117	4,618
Professional equipment and supplies:									
Dental.....	256	23,202	6,528	110	2,418	4,120	4,100	20	6,406
Surgical, medical, and hospital.....	207	26,035	7,410	78	2,313	4,266	4,203	23	4,481
All other.....	252	30,121	7,513	139	2,553	3,999	3,937	62	7,021
Service equipment and supplies:									
Barber and beauty parlor.....	645	38,346	12,063	470	4,485	6,733	6,664	69	7,836
Laundry.....	128	11,788	4,802	35	1,278	2,581	2,551	30	2,688
Upholsterers.....	200	25,636	5,887	101	1,746	3,033	2,989	44	6,784
All other.....	623	34,510	8,457	411	3,359	5,046	4,937	109	8,005
Transportation equipment and supplies:									
Aircraft and aeronautical.....	15	1,445	895	3	100	191	189	2	323
Railroad.....	33	16,588	3,691	7	601	1,535	1,515	20	1,522
Boats (including motor, sail, and steam).....	71	5,447	1,094	47	372	611	603	8	1,245
All other.....	123	12,373	2,470	67	826	1,361	1,301	60	3,313
Metals and metal work (except scrap).....	810	281,996	37,315	307	10,623	19,324	19,029	298	30,939
Iron and steel (except structural).....	345	114,884	20,572	121	5,078	9,994	9,915	79	16,719
Structural iron and steel.....	63	18,965	3,877	22	1,641	2,342	2,291	51	3,358
Wire, wire fence, and wire rope.....	61	7,759	1,152	30	655	955	900	65	1,078
Copper.....	19	4,635	488	12	145	262	261	1	687
Sheet metal products.....	179	40,243	6,253	78	2,155	3,402	3,341	61	5,520
Other metals and metal work.....	113	95,510	4,973	44	1,227	2,049	2,028	41	12,597
Paper and its products.....	2,549	408,935	74,043	1,417	25,005	44,459	43,957	502	57,933
Wrapping or coarse paper and products.....	211	291,576	49,837	914	17,307	30,149	29,819	260	39,320
Fine or printing and writing paper.....	1,272	62,540	11,153	54	3,197	6,764	6,730	34	8,099
Stationery and stationery supplies.....	804	38,209	8,487	337	3,359	5,003	4,978	127	6,411
Wallpaper.....	262	16,810	5,566	112	1,742	2,543	2,492	61	3,513
Petroleum and its products.....	674	132,399	17,137	389	4,437	8,089	7,977	112	6,485
Plumbing and heating equipment and supplies.....	1,743	243,173	48,202	636	18,918	26,851	26,396	455	50,612
Plumbing and heating (full line).....	598	119,892	27,480	83	7,789	12,321	12,167	154	26,454
Heating (including stoves and ranges).....	284	64,882	5,622	103	1,850	3,157	3,089	69	4,547
Plumbing fixtures, equipment and supplies.....	865	68,465	17,551	392	6,369	9,744	9,533	211	16,391
All other.....	146	10,164	2,588	78	971	1,629	1,598	31	1,420
Tobacco and its products (except leaf).....	2,253	733,368	42,853	1,859	14,687	21,547	21,315	232	40,902
Waste materials.....	4,793	399,684	58,093	4,405	29,401	30,462	29,230	1,232	34,117
Iron and steel scrap.....	1,458	186,161	20,731	1,320	8,058	10,525	10,060	445	14,845
Junk and scrap (full line).....	1,537	79,537	13,238	1,541	8,233	7,131	6,879	452	8,293
Waste paper, rags, and rubber.....	1,578	128,984	21,597	1,369	11,413	11,673	11,349	324	9,528
Nonferrous metals.....	222	27,952	2,487	175	753	1,155	1,122	31	1,451
All other products.....	4,184	550,233	72,850	3,052	29,352	39,250	38,275	975	68,711
Books, periodicals, and newspapers.....	658	128,550	20,454	338	9,060	12,005	11,697	318	8,445
Flowers and nursery stock.....	539	25,124	5,048	462	1,954	2,593	2,513	80	1,397
Forest products (except lumber).....	550	80,373	8,487	437	2,073	4,482	4,354	136	6,355
Leather and leather goods.....	1,057	104,878	13,534	859	4,487	7,834	7,106	102	18,256
Oils and greases (animal and vegetable).....	77	43,212	3,409	58	674	1,655	1,626	9	5,527
Rubber (crude).....	27	62,436	2,761	5	333	1,077	1,077	—	12,255
Textiles and materials other than dry goods.....	305	35,445	5,203	262	2,592	2,976	2,898	83	4,580
Yarns.....	178	41,562	3,800	115	1,185	1,939	1,849	50	4,100
Miscellaneous kinds of business.....	818	46,858	9,784	521	3,410	5,289	5,074	195	5,637
MANUFACTURERS' SALES BRANCHES (With stocks)									
KINDS OF BUSINESS									
MANUFACTURERS' SALES BRANCHES (With stocks).....	11,634	7,446,014	891,155	299	211,280	402,706	398,739	3,968	590,556
Amusement and sporting goods.....	241	102,000	19,228	---	5,458	9,304	9,282	22	11,838
Moving picture films.....	93	42,408	8,395	---	2,471	4,710	4,704	6	4,297
Sporting goods (full line).....	56	14,893	4,485	---	992	1,414	1,405	9	2,459
Toys, novelties, and fireworks.....	16	4,038	1,046	---	275	494	489	5	725
All other.....	74	39,981	5,302	---	1,718	2,886	2,684	2	4,357

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS

CENSUS OF
BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS
BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (With stocks) (Continued)									
KINDS OF BUSINESS									
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.									
Automotive.....	896	\$1,261,065	\$90,159	6	25,611	\$45,242	\$44,667	\$375	\$69,593
Automobiles and other motor vehicles.....	432	1,006,177	57,474	—	15,340	28,633	28,397	236	44,930
Automotive equipment.....	193	46,950	7,690	6	1,989	3,900	3,676	24	5,198
Tires and tubes.....	271	208,738	24,995	—	6,282	12,709	12,594	115	18,455
Beer, wines, and liquors.....	377	205,612	37,390	6	5,284	11,533	11,469	65	19,759
Beer and other fermented malt liquors.....	201	88,275	13,319	0	2,697	4,979	4,954	25	2,501
Wines and liquor.....	116	197,537	24,071	—	2,587	6,554	6,514	40	17,258
Chemicals and paints.....	591	427,535	64,137	12	10,945	25,427	25,179	249	36,117
Dyestuffs.....	33	33,034	4,403	—	651	2,088	2,068	—	2,149
Explosives.....	43	32,377	4,217	—	606	1,679	1,675	4	2,435
Industrial chemicals.....	73	122,562	12,052	—	1,328	3,373	3,361	12	7,344
Paints and varnishes.....	495	168,199	30,531	2	6,455	12,802	12,828	174	19,158
All other.....	147	70,773	12,934	10	1,905	5,495	5,427	58	5,031
Clothing and furnishings.....	345	282,167	34,298	62	6,205	16,195	16,092	103	39,915
Clothing and/or furnishings.....	20	3,911	1,151	—	347	725	709	16	1,172
Men's and boys'.....	137	10,799	13,219	35	2,792	6,533	6,507	26	16,707
Women's and children's.....	103	47,908	5,944	41	1,303	3,447	3,435	14	4,487
Furs, dressed, and fur clothing.....	5	622	85	4	21	41	41	—	75
Hosiery.....	14	13,550	1,469	—	473	747	747	—	1,429
Millinery and millinery supplies.....	11	1,370	244	1	77	118	117	1	158
Shoes and other footwear.....	55	111,667	12,204	1	3,192	6,584	6,538	46	14,867
Coal and coke.....	10	6,331	1,470	—	359	694	692	2	261
Drugs and drug sundries.....	270	128,468	33,997	11	7,050	13,566	13,544	22	11,924
Drug specialties.....	115	73,163	17,254	—	4,168	8,773	8,765	7	7,440
Patent medicines.....	30	23,391	8,485	2	634	1,397	1,394	3	1,502
Toilet articles and preparations.....	99	27,153	7,269	4	2,070	3,063	3,057	6	2,714
All other.....	16	4,781	1,009	5	146	333	327	6	268
Dry goods.....	209	180,322	19,532	28	4,690	10,207	10,163	44	36,700
Electrical goods.....	420	349,819	31,685	6	7,632	17,676	17,554	122	21,800
Farm products—consumer goods.....	327	71,570	17,555	5	4,313	7,129	7,056	73	2,527
Farm supplies.....	74	31,785	4,831	2	917	1,630	1,615	15	2,679
Feed.....	30	2,904	301	2	121	150	156	4	800
Fertilizer.....	39	29,409	4,446	—	774	1,621	1,610	11	2,599
All other.....	5	472	84	—	22	49	49	—	81
Furniture and house furnishings.....	250	79,959	10,998	17	2,473	4,930	4,921	59	6,739
Floor coverings.....	50	23,443	2,917	—	544	1,113	1,093	23	4,277
Furniture (household and office).....	121	32,292	4,273	6	1,112	2,251	2,222	29	1,920
House furnishings (except as specified).....	72	15,937	3,106	10	703	1,315	1,308	7	1,939
All other.....	7	2,357	599	1	111	298	298	—	653
Groceries and foods (specialty lines).....	3,102	2,252,166	202,190	32	51,579	87,295	86,224	1,041	82,245
Canned goods.....	230	161,939	21,418	—	4,349	8,701	8,439	217	11,090
Coffee, tea, and spices.....	14	12,338	2,373	—	322	673	665	8	352
Confectionery.....	81	37,096	3,826	3	974	1,910	1,893	14	2,125
Flour.....	165	122,060	7,537	3	2,197	3,748	3,695	51	5,410
Meats and meat products.....	937	1,080,929	64,497	11	22,350	33,540	33,084	456	30,433
Soft drinks.....	31	6,843	2,590	5	732	1,544	1,269	75	573
All other.....	1,644	931,056	100,149	10	20,353	37,351	37,128	225	32,232
Hardware.....	62	18,327	2,770	1	714	1,453	1,443	10	3,954
Jewelry and optical goods.....	249	91,458	10,921	10	3,102	5,368	5,357	9	11,405
Jewelry.....	43	72,507	3,722	10	753	1,824	1,817	7	7,995
Optical goods.....	206	18,951	7,199	—	2,349	3,542	3,540	2	3,410
Lumber and construction materials.....	281	112,792	13,694	6	5,510	10,253	9,816	437	13,485
Builders' supplies (full line).....	45	32,474	5,623	—	1,272	2,732	2,732	—	2,335
Lumber and millwork.....	39	13,186	2,295	6	565	1,390	1,193	12	3,332
Brick, tile, and terra cotta.....	44	5,403	1,156	1	279	549	535	14	794
Cement, lime, and plaster.....	27	11,452	2,452	—	403	953	949	4	1,612
Sand, gravel, and crushed stone.....	4	118	32	—	18	19	18	—	82
All other.....	105	50,159	7,126	1	2,978	4,802	4,400	402	5,050
Machinery—equipment—supplies.....	2,642	693,332	145,642	28	43,085	63,199	62,292	917	112,239
Commercial machinery, equipment, and supplies:									
Office (except furniture).....	955	109,920	34,510	1	13,303	23,701	23,572	129	11,858
Store, restaurant, and hotel.....	81	18,935	5,692	5	1,542	2,753	2,550	213	1,424
Farm and dairy machinery and equipment.....	252	193,308	35,200	—	8,873	14,041	13,691	350	36,146
Industrial machinery and supplies:									
Industrial (full line).....	7	3,693	583	—	237	346	345	1	979
Belling, hose, and packing.....	51	28,839	3,479	—	975	2,132	2,114	18	1,787
Power transmission equipment.....	81	7,208	1,054	—	339	716	710	6	784
Rope, cordage, and twine.....	18	6,683	707	—	134	339	307	32	1,184
All other.....	316	95,182	16,292	1	5,140	9,214	9,200	14	13,712

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprie- tors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (With stocks) (Continued)									
KINDS OF BUSINESS									
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.									
Machinery—equipment—supplies—Con.									
Industrial machinery:									
Construction (including road building)	81	\$18,848	\$5,180	---	876	\$1,493	\$1,489	\$4	\$2,227
Machine tools	21	7,869	1,103	---	269	514	514	---	583
Mining and quarrying	52	22,179	2,970	---	617	1,705	1,704	1	1,588
Oil well and oil refining	150	29,038	2,796	4	752	1,592	1,546	46	8,607
Power plant	9	5,919	624	---	124	296	295	1	506
Textile	20	16,068	4,991	---	1,284	3,617	3,617	---	2,150
All other	91	41,422	7,835	---	2,722	5,115	5,099	28	11,959
Professional equipment and supplies:									
Dental	58	11,220	2,680	---	770	1,486	1,486	---	2,354
Surgical, medical, and hospital	117	16,869	4,269	2	1,045	2,250	2,249	1	5,298
All other	24	3,799	848	---	274	555	552	1	444
Service equipment and supplies:									
Barber and beauty parlor	18	3,598	1,042	6	204	454	448	6	181
Laundry	50	14,871	3,648	---	875	2,508	2,250	58	2,719
Upholsterers'	43	6,192	1,304	---	285	565	565	---	937
All other	188	31,518	9,907	6	2,471	4,680	4,673	7	4,870
Transportation equipment and supplies	9	2,911	940	---	161	518	518	---	242
Metals and metal work (except scrap)	271	243,350	23,986	5	7,041	12,685	12,615	70	42,027
Iron and steel (except structural)	110	106,011	15,542	---	3,964	6,995	6,950	43	17,616
Structural iron and steel	43	22,063	3,526	1	1,258	2,108	2,106	2	5,710
Wire, wire fence, and wire rope	50	27,282	2,094	2	517	1,050	1,032	18	2,114
Sheet metal products	23	19,350	2,341	1	662	896	894	2	1,645
All other	45	66,844	2,665	1	620	1,658	1,653	5	14,942
Paper and its products	204	180,420	18,490	6	4,435	9,168	9,148	20	14,354
Petroleum and its products	56	18,175	3,601	---	814	1,910	1,904	6	1,981
Plumbing and heating equipment and supplies	387	102,251	21,310	8	6,513	9,701	9,461	240	17,885
Tobacco and its products (except leaf)	65	407,528	50,103	7	3,380	7,007	7,007	---	16,261
All other products	368	157,468	18,090	19	4,177	8,916	8,846	68	24,872
Books, periodicals, and newspapers	48	19,551	5,493	3	1,362	2,774	2,772	2	4,999
Forest products (except lumber)	39	12,170	1,678	1	337	707	695	14	2,017
Leather and leather goods	90	59,745	4,219	6	942	2,141	2,118	23	8,105
Oils and greases (animal and vegetable)	29	29,839	1,026	---	182	441	441	---	1,021
Textiles and materials other than dry goods	25	19,389	2,206	---	398	1,213	1,212	1	5,045
Yarns	17	18,915	1,490	1	372	759	759	---	2,897
Miscellaneous kinds of business	118	8,079	1,966	8	584	881	855	28	788
MANUFACTURERS' SALES OFFICES (Without stocks)									
KINDS OF BUSINESS									
MANUFACTURERS' SALES OFFICES (Without stocks)									
Amusement and sporting goods	140	119,173	19,265	1	5,552	10,311	10,309	2	---
Moving picture films	151	84,950	12,127	---	4,069	6,444	6,442	2	---
All other	9	34,243	7,138	1	1,483	3,867	3,867	---	---
Automotive	36	53,549	3,375	---	688	1,687	1,686	1	---
Beer, wines, and liquors	37	81,290	9,248	---	928	2,470	2,470	---	---
Chemicals and paints	209	190,157	16,822	1	2,484	7,164	7,127	37	---
Clothing and furnishings	208	101,042	7,572	52	1,286	3,823	3,784	39	---
Coal and coke	6	11,528	348	---	48	136	136	---	---
Drugs and drug sundries (specialty lines)	31	9,940	2,155	8	518	1,024	1,014	10	---
Dry goods (specialty lines)	153	225,476	6,182	9	1,395	4,491	4,472	19	---
Notions	22	11,818	787	2	285	588	586	---	---
Piece goods	107	212,323	7,154	5	1,315	3,806	3,788	18	---
All other	4	1,335	241	2	104	99	96	1	---
Electrical goods	263	137,180	8,387	1	1,655	4,377	4,285	92	---
Farm products—consumer goods	5	3,350	696	---	57	109	109	---	---
Farm supplies	35	17,043	2,293	1	343	673	651	22	---
Furniture and house furnishings	114	58,079	4,547	17	598	1,845	1,835	8	---
Groceries and foods (specialty lines)	206	253,777	34,223	6	3,243	7,010	7,004	6	---
Hardware	31	10,072	926	1	216	541	540	1	---
Jewelry and optical goods	41	6,515	644	7	146	402	400	2	---
Lumber and construction materials	277	169,299	18,868	6	4,421	9,964	9,932	62	---

* Includes no compensation for proprietors and firm members of unincorporated businesses.

CENSUS OF BUSINESS

CENSUS OF BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprietors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES OFFICES (Without stocks) (Continued)									
KINDS OF BUSINESS									
MANUFACTURERS' SALES OFFICES (Without stocks)—Con.									
Machinery—equipment—supplies.....	1,148	\$492,453	\$51,111	19	6,714	\$17,847	\$17,818	\$251	---
Commercial machinery, equipment, and supplies.....	518	21,647	4,825	9	1,649	5,655	5,528	150	---
Farm and dairy machinery and equipment.....	9	886	149	---	45	58	58	---	---
Industrial equipment and supplies.....	512	272,374	9,301	---	1,817	4,598	4,579	19	---
Industrial machinery.....	345	66,949	10,821	6	2,281	6,234	6,159	75	---
Professional equipment and supplies.....	44	5,528	1,215	---	294	689	689	---	---
Service equipment and supplies.....	72	55,779	2,824	---	501	1,684	1,681	3	---
Transportation equipment and supplies.....	48	59,592	2,177	4	349	1,355	1,529	4	---
Metals and metal work (except scrap).....	476	1,021,893	29,371	4	5,502	15,703	15,625	78	---
Paper and its products.....	181	156,845	7,988	3	1,069	3,282	3,195	87	---
Petroleum and its products.....	25	46,880	7,017	1	955	2,550	2,550	---	---
Plumbing and heating equipment and supplies.....	178	22,954	5,130	3	666	1,497	1,441	58	---
Tobacco and its products (except leaf).....	128	516,358	7,995	1	1,358	2,781	2,781	---	---
All other products.....	292	157,267	15,588	8	2,765	6,778	6,704	74	---
Books, periodicals, and newspapers.....	108	51,788	7,809	2	1,718	3,663	3,660	3	---
Forest products (except lumber).....	70	29,751	1,599	2	359	1,051	1,049	2	---
Leather and leather goods.....	22	10,820	522	2	127	320	319	1	---
Oils and greases (animal and vegetable).....	6	6,515	205	---	53	150	150	---	---
Textiles and materials other than dry goods.....	15	6,950	477	---	89	281	271	10	---
Yarns.....	22	46,254	1,416	---	225	681	650	51	---
Miscellaneous kinds of business.....	51	5,391	1,440	2	258	652	645	7	---
BULK TANK STATIONS									
Petroleum and its products.....	27,335	2,704,047	391,095	3,546	(1)	(1)	(1)	(1)	\$157,687
AGENTS AND BROKERS									
KINDS OF BUSINESS									
AGENTS AND BROKERS									
Amusement and sporting goods.....	18,147	8,808,078	256,749	14,950	68,285	129,866	125,415	4,451	89,585
Cameras and motion picture equipment and supplies.....	245	25,951	5,277	216	607	1,542	1,514	28	355
Moving picture films.....	13	1,449	126	7	44	87	86	1	55
Sporting goods (full line).....	40	4,291	1,641	19	310	708	704	4	18
Toys, novelties, and fireworks.....	19	2,280	112	22	29	37	35	2	54
All other.....	157	13,065	1,185	139	562	690	578	12	195
Automotive.....	36	2,866	213	30	63	120	111	9	35
Automobiles and other motor vehicles.....	448	68,661	4,038	327	995	1,691	1,647	44	2,423
Automotive equipment.....	32	14,970	618	25	157	305	304	1	239
Tires and tubes.....	592	45,593	2,500	550	747	1,215	1,172	41	912
Beer, wines, and liquors.....	24	6,519	1,122	21	91	175	171	2	1,272
Beer and other fermented malt liquors.....	75	21,475	916	49	250	482	477	5	354
Wines and liquors.....	5	95	4	6	2	2	2	---	---
Chemicals and paints.....	68	21,578	912	43	228	480	475	5	354
Dyestuffs.....	420	98,427	9,857	290	1,085	2,540	2,460	80	1,557
Explosives.....	7	1,102	104	2	21	64	62	2	2
Industrial chemicals.....	9	535	64	3	20	27	26	1	16
Naval stores.....	75	28,107	1,406	47	266	744	756	8	584
Paints and varnishes.....	35	15,198	815	15	165	403	402	1	376
All other.....	70	6,624	451	51	142	275	249	26	31
Clothing and furnishings.....	224	47,161	7,039	172	469	1,027	985	42	548
Clothing and/or furnishings (full line).....	1,203	417,125	15,035	1,133	5,754	7,807	7,722	85	788
Men's and boys'.....	183	71,941	2,710	153	723	1,667	1,659	8	74
Women's and children's.....	177	29,812	1,222	178	512	647	657	10	155
Furs, dressed, and fur clothing.....	538	251,878	6,082	485	1,926	5,885	5,857	48	171
Hosiery.....	74	9,786	374	76	99	153	150	3	196
Millinery and millinery supplies.....	87	47,741	1,755	75	400	1,035	1,035	2	65
Shoes and other footwear.....	99	15,256	609	101	185	296	295	5	94
Coal and coke.....	87	10,729	301	65	89	122	111	11	51
Drugs and drug sundries (specialty lines).....	440	427,346	25,300	82	5,874	10,087	9,911	176	12,443
Drug specialties.....	140	26,894	1,854	123	643	1,078	1,071	7	194
Patent medicines.....	38	10,565	445	52	145	248	245	3	92
Toilet articles and preparations.....	21	3,863	414	18	120	271	270	1	2
All other.....	59	6,948	548	53	229	280	277	3	37
Dry goods (full line).....	22	5,718	447	20	149	279	279	---	65
Dry goods (specialty lines).....	14	25,061	289	11	78	174	175	1	5
Notions.....	958	1,015,100	28,405	814	5,851	15,817	15,725	94	12,528
Piece goods.....	113	28,003	5,787	106	743	1,466	1,449	17	4,654
All other.....	767	961,461	24,397	650	5,044	14,252	14,177	75	7,854
Electrical goods.....	58	5,658	219	58	64	99	97	2	20
Electrical merchandise (full line).....	658	45,865	5,367	554	1,221	1,852	1,775	57	1,782
Apparatus and equipment.....	7	1,289	68	6	25	38	34	4	24
Wiring supplies and construction materials.....	148	9,567	716	115	270	417	408	9	358
Radio, refrigerators, and appliances.....	253	20,351	1,304	192	441	722	704	18	1,014
	250	14,878	1,279	223	485	655	629	26	386

* Includes no compensation for proprietors and firm members of unincorporated businesses.

1 Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are not included.

WHOLESALE TRADE: 1939

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CENSUS OF
BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

**TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS
BY TYPES OF OPERATION AND KINDS OF BUSINESS**

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprie- tors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
AGENTS AND BROKERS (Continued)									
KINDS OF BUSINESS									
AGENTS AND BROKERS—Con.									
Farm products—raw materials.....	3,010	\$2,710,088	\$44,892	2,978	16,987	\$22,004	\$20,147	\$1,857	\$20,151
Cotton.....	476	334,791	5,589	479	1,054	1,781	1,754	47	8,945
Grain.....	414	599,345	8,066	271	1,485	3,198	3,161	37	798
Hides, skins, and furs (raw).....	185	64,687	1,705	154	479	947	909	38	1,290
Horses and mules.....	69	35,085	1,427	100	541	515	447	68	541
Livestock.....	1,262	1,245,651	17,457	1,361	6,781	9,214	8,613	601	2,466
Silk (raw).....	14	8,225	179	8	51	85	82	1	103
Tobacco (leaf).....	568	229,487	8,875	397	6,046	4,959	3,952	1,027	2,085
Wool and mohair.....	190	102,277	1,970	125	365	785	730	55	2,004
All other.....	74	92,574	1,448	61	225	544	539	5	1,509
Farm products—consumer goods.....	1,484	766,282	28,907	1,182	8,125	14,969	14,420	569	5,109
Dairy products.....	55	30,285	565	25	95	271	225	46	153
Poultry and poultry products.....	163	78,801	2,668	126	758	1,494	1,411	83	753
Dairy and poultry products.....	69	52,462	1,018	40	251	481	485	16	542
Fruits and vegetables (fresh).....	1,211	604,514	24,492	968	6,965	12,884	12,200	484	3,580
All other.....	7	2,420	154	5	58	79	79	---	81
Farm supplies.....	287	67,542	2,218	249	529	975	948	27	542
Feed.....	145	66,116	1,450	118	312	614	599	15	86
Fertilizer.....	125	27,515	649	115	173	284	272	12	181
Seeds.....	12	2,978	98	8	52	61	61	---	39
All other.....	7	758	41	8	12	16	16	---	26
Furniture and house furnishings.....	428	75,285	4,026	562	1,181	2,552	2,278	74	1,485
China, glassware, and crockery.....	82	10,466	751	65	219	446	450	18	25
Floor coverings.....	64	19,175	917	59	244	575	555	22	1,027
Furniture (household and office).....	156	14,420	1,255	123	408	717	692	25	307
House furnishings (except as specified).....	142	31,900	1,110	152	307	605	592	11	119
Musical instruments and sheet music.....	4	522	33	6	6	11	11	---	7
General merchandise.....	69	69,475	2,450	57	658	1,477	1,460	27	245
Groceries (full line).....	21	11,565	262	17	79	155	155	---	120
Groceries and foods (specialty lines).....	2,219	1,796,919	26,616	1,745	7,044	14,602	14,408	194	11,253
Canned goods.....	482	284,404	5,697	558	1,583	3,308	3,265	41	3,079
Coffee, tea, and spices.....	142	112,603	1,344	145	330	681	676	5	77
Confectionery.....	40	17,339	594	35	84	210	207	3	19
Fish and sea foods.....	63	35,080	788	40	198	429	418	11	304
Flour.....	125	65,908	1,008	119	232	445	434	11	185
Meats and meat products.....	59	91,120	758	52	168	385	382	3	75
Sugar.....	228	568,227	4,641	144	1,070	2,619	2,599	20	1,646
Other food and grocery specialties.....	1,085	614,480	11,720	846	3,401	6,527	6,427	100	5,870
Hardware.....	289	52,509	2,099	254	648	1,105	1,081	42	428
Hardware (full line).....	19	9,201	727	18	194	388	388	---	87
Hardware (specialty lines).....	289	23,307	1,372	238	454	717	675	42	531
Jewelry and optical goods.....	124	6,882	429	119	117	216	213	3	298
Jewelry (full line).....	6	1,056	137	4	32	67	67	---	40
Clocks and watches.....	7	1,582	71	6	14	45	45	---	---
Diamonds and other precious stones.....	24	982	27	24	9	11	11	---	87
Other jewelry specialties.....	61	2,741	141	62	44	49	46	3	130
Optical goods.....	6	541	53	3	18	44	44	---	41
Lumber and construction materials.....	794	139,147	6,632	555	2,228	4,515	4,103	212	1,082
Builders' supplies (full line).....	197	8,885	1,218	156	400	820	526	94	63
Lumber and millwork.....	277	99,725	5,329	253	1,229	2,554	2,459	75	655
Brick, tile, and terra cotta.....	79	6,413	848	57	246	453	413	20	53
Cement, lime, and plaster.....	19	1,953	196	11	57	128	119	9	3
Glass.....	35	2,602	195	28	69	114	111	3	26
Sand, gravel, and crushed stone.....	47	16,050	572	22	137	357	355	2	233
All other.....	43	3,559	274	26	95	149	140	9	9
Machinery—equipment—supplies.....	2,466	210,757	20,400	1,922	5,529	11,262	10,795	467	5,237
Commercial machinery, equipment, and supplies:									
Office (except furniture).....	154	4,225	954	117	376	628	608	20	402
Store, restaurant, and hotel.....	178	7,318	976	155	387	605	549	54	235
All other.....	29	1,528	299	20	64	160	159	2	74
Farm and dairy machinery and equipment.....	71	5,904	418	61	148	251	244	7	222
Industrial equipment and supplies:									
Industrial (full line).....	7	2,579	217	4	65	152	152	---	51
Belting, hose, and packing.....	85	8,891	524	64	176	325	317	8	49
Power transmission equipment.....	37	1,957	169	30	63	89	84	4	86
Rope, cordage, and twine.....	37	16,198	702	22	175	454	427	7	782
All other.....	577	45,624	3,612	472	1,071	2,045	1,940	103	1,110
Industrial machinery:									
Construction (including road building).....	97	5,908	850	67	205	355	347	8	313
Machine tools.....	97	15,617	1,565	60	295	558	537	19	68
Mining and quarrying.....	49	3,025	313	36	85	160	157	3	46
Oil well and oil refining.....	43	7,559	878	29	135	354	343	11	262
Power plant.....	160	11,566	1,055	110	328	638	611	27	194
Textile.....	24	2,539	167	18	35	75	71	2	1
Used machinery and equipment.....	26	640	92	23	28	31	28	3	32
All other.....	259	17,618	1,801	199	555	1,032	970	62	315

CENSUS OF BUSINESS

CENSUS OF
BUSINESS

WHOLESALE DISTRIBUTION: 1935

UNITED STATES SUMMARY

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL, AND STOCKS
BY TYPES OF OPERATION AND KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	NET SALES (add 000)	OPERATING EXPENSES (including pay roll) (add 000)	Active proprie- tors and firm members	Employees (full-time and part- time). Av- erage for year	PAY ROLL *			Stocks on hand, end of year (add 000)
						Total (add 000)	Full-time (add 000)	Part-time (add 000)	
AGENTS AND BROKERS (Continued)									
KINDS OF BUSINESS									
AGENTS AND BROKERS—Con.									
Machinery—equipment—supplies—Con.									
Service equipment and supplies:									
Barber and beauty parlor.....	55	\$1,255	\$254	59	87	\$104	\$100	\$4	\$51
Laundry.....	13	457	87	13	28	53	52	1	56
Upholsterers'.....	57	11,788	817	55	182	309	300	9	80
All other.....	169	5,477	427	158	189	210	195	17	88
Transportation equipment and supplies:									
Aircraft and aeronautical.....	12	11,773	1,198	5	156	592	591	1	319
Railroad.....	159	22,028	2,970	96	513	1,427	1,341	86	279
Boats (including motor, sail, and steam).....	21	953	72	15	52	49	48	1	19
All other.....	22	934	170	18	37	90	90	---	19
Metals and metal work (except scrap).....	377	175,229	5,178	282	1,098	2,844	2,751	115	1,524
Iron and steel (except structural).....	175	80,922	2,775	120	524	1,517	1,474	43	928
Structural iron and steel.....	42	5,884	515	25	84	168	155	11	18
Wire, wire fence, and wire rope.....	56	3,968	249	28	78	156	148	8	95
Copper.....	10	2,178	161	7	44	113	111	2	50
Sheet metal products.....	27	2,550	105	27	55	47	44	3	3
Other metals and metal work.....	89	77,869	1,873	77	303	1,045	999	46	256
Paper and its products.....	250	58,989	2,014	255	542	1,084	1,055	29	162
Wrapping or coarse paper and products.....	146	29,844	1,524	155	592	803	785	20	85
Fine or printing and writing paper.....	14	6,402	259	8	50	165	164	1	7
Stationery and stationery supplies.....	85	2,893	228	84	96	114	108	6	45
Wallpaper.....	5	50	5	6	2	2	2	---	---
Petroleum and its products.....	109	72,755	1,729	65	327	667	641	26	144
Plumbing and heating equipment and supplies.....	427	25,790	2,890	513	898	1,482	1,409	55	658
Plumbing and heating (full line).....	8	758	44	8	20	18	15	3	48
Heating (including stoves and ranges).....	105	4,248	588	74	201	354	324	10	82
Plumbing fixtures, equipment, and supplies.....	162	13,282	1,109	129	349	585	564	21	575
All other.....	152	7,542	941	102	318	525	506	19	153
Tobacco and its products (except leaf).....	9	1,529	49	10	12	26	26	---	1
Waste materials.....	112	40,389	1,950	59	310	901	891	10	558
Iron and steel scrap.....	42	25,900	1,093	17	151	555	529	6	105
Junk and scrap (full line).....	8	684	73	8	25	27	25	2	11
Waste paper, rags, and rubber.....	52	10,918	569	29	108	289	287	2	264
Nonferrous metals.....	10	2,889	195	5	26	70	70	---	178
All other products.....	1,084	484,590	12,224	907	3,499	6,202	6,051	171	8,855
Books, periodicals, and newspapers.....	289	16,215	1,854	253	1,418	1,217	1,117	100	1,059
Flowers and nursery stock.....	75	9,558	1,360	35	485	749	742	7	113
Forest products (except lumber).....	74	36,781	1,182	54	219	691	681	10	1,624
Leather and leather goods.....	152	48,846	1,290	147	342	670	660	10	1,682
Oils and greases (animal and vegetable).....	69	143,983	1,544	48	190	668	661	5	207
Rubber (crude).....	15	72,882	562	10	69	258	256	---	2,530
Textiles and materials other than dry goods.....	31	18,218	587	34	56	110	108	2	89
Yarns.....	112	127,849	3,304	76	409	1,318	1,304	14	877
Miscellaneous kinds of business.....	271	10,700	961	250	331	545	522	23	94
ASSEMBLERS									
KINDS OF BUSINESS									
ASSEMBLERS.....	26,515	2,465,011	166,245	18,695	87,378	74,401	62,827	11,574	195,150
Farm products--raw materials.....	14,295	1,495,387	88,320	7,802	30,085	28,507	25,848	2,659	175,717
Cotton.....	1,580	287,608	10,913	1,218	2,080	2,529	2,519	209	57,910
Grain.....	8,907	745,932	35,568	2,948	17,538	17,194	15,708	1,476	58,218
Hides, skins, and furs (raw).....	453	13,555	1,151	445	681	558	465	93	1,858
Horses and mules.....	258	9,504	792	305	593	286	241	25	497
Livestock.....	2,476	509,774	8,207	2,270	3,757	3,299	2,941	358	2,939
Tobacco (leaf).....	261	74,213	8,481	122	4,199	3,449	3,187	282	75,057
Wool and mohair.....	135	30,943	1,885	159	510	474	441	33	458
All other.....	443	22,058	1,523	559	1,177	749	588	183	604
Farm products--consumer goods.....	10,814	805,968	87,750	7,894	48,553	59,999	52,444	7,555	13,085
Dairy products.....	2,867	178,049	12,514	1,254	5,274	5,617	5,428	189	1,589
Poultry and poultry products.....	2,157	167,074	10,187	1,905	6,648	5,195	4,893	802	2,622
Dairy and poultry products.....	3,479	98,270	5,105	3,180	4,468	2,563	2,280	283	1,878
Fruits and vegetables (fresh).....	2,267	431,457	59,898	1,375	32,032	28,509	19,931	6,578	6,878
All other.....	44	3,118	226	20	131	115	112	3	110
Farm supplies.....	511	29,250	2,422	376	1,322	1,170	1,019	151	1,574
Feed.....	375	20,458	1,854	283	1,001	890	799	91	1,185
Fertilizer.....	42	1,108	137	28	73	52	43	9	55
Seeds.....	76	8,334	315	64	169	146	107	59	309
All other.....	18	1,372	158	1	79	82	70	12	45
Groceries and foods (specialty lines).....	592	89,541	8,946	524	6,889	4,270	3,103	1,167	4,375
All other products.....	305	4,885	827	299	549	455	413	42	421

* Includes no compensation for proprietors and firm members of unincorporated businesses.

WHOLESALE TRADE: 1939

1045

CENSUS OF
AMERICAN
BUSINESS

WHOLESALE DISTRIBUTION: 1933

TABLE 1.—UNITED STATES SUMMARY OF WHOLESALE TRADE

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(A leader indicates no information or an amount less than \$500.)

TYPE OF OPERATION AND KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS		NET SALES			TOTAL EXPENSES		Full-time employees (average for year)	PAY ROLL		Stocks on hand, end of year, at cost (add 000)
	1933	1939 ¹	Amount 1933 (add 000)	Amount 1939 ¹ (add 000)	Per-cent change	Amount (add 000)	Per-cent to sales		Total (add 000)	Part-time (add 000)	
TOTAL	164,170	169,654	\$32,151,373	\$33,950,109	-53.4	\$3,710,233	11.5	1,006,977	\$1,714,109	\$59,871	\$3,013,179
TYPES OF OPERATION											
WHOLESALE PROPER ²	82,865	79,784	12,997,276	29,288,220	-55.6	1,948,513	15.0	637,052	928,937	30,818	1,982,758
Wholesale merchants.....	76,656	74,476	11,502,947	25,370,795	-55.4	1,791,392	15.8	600,847	891,501	29,104	1,737,102
Exporters.....	453	754	558,147	1,507,024	-83.0	34,151	6.1	4,239	9,007	822	105,950
Importers.....	2,176	2,262	776,354	1,808,624	-57.1	81,461	10.5	18,847	58,234	456	122,850
Limited-function wholesalers.....	3,380	2,292	359,823	601,077	-40.1	41,589	11.5	13,110	20,195	638	15,758
MANUFACTURERS' SALES BRANCHES ³	16,873	17,086	7,557,593	16,355,917	-53.7	942,251	12.5	232,028	428,284	6,540	550,345
With stocks.....	17,444	(*)	5,144,693	(*)	---	784,670	14.9	193,177	337,119	5,185	549,612
Without stocks.....	4,429	(*)	2,412,675	(*)	---	177,581	7.4	39,852	89,165	1,355	433
BULK TANK STATIONS ⁴	26,190	19,611	1,898,675	2,390,213	-21.0	372,900	19.7	95,962	153,080	2,141	138,374
CHAIN STORE WAREHOUSES.....	462	559	1,431,563	1,629,891	---	64,787	4.5	18,450	28,383	518	66,284
ASSEMBLERS AND COUNTRY BUYERS.....	23,902	34,226	1,774,121	4,749,592	-62.6	173,625	9.8	61,908	77,616	15,794	223,141
Assemblers of farm products.....	11,283	21,684	718,598	2,304,330	-88.8	77,757	10.8	28,106	35,021	10,187	124,906
Cooperative marketing associations ⁵	2,732	4,209	696,072	1,458,308	-53.0	65,726	9.8	20,511	29,555	4,831	49,076
Cream stations.....	2,890	(*)	31,459	(*)	---	4,693	15.0	2,738	2,259	152	747
Elevators.....	67,097	8,134	638,002	996,793	-65.7	25,449	7.5	10,155	11,761	824	48,412
AGENTS AND BROKERS.....	13,818	18,389	6,502,375	14,256,895	-54.4	207,897	3.2	60,778	101,829	4,080	52,157
Brokers.....	3,414	3,689	2,088,370	4,037,944	-49.3	34,538	1.7	8,242	16,543	557	6,684
Commission merchants.....	3,138	3,479	2,424,864	4,694,934	-52.6	72,011	3.2	17,744	35,922	1,444	22,588
Export agents.....	240	260	155,173	398,559	-66.1	5,738	4.2	1,641	2,372	60	1,406
Import agents.....	179	85	50,541	87,158	-11.6	3,230	6.4	423	626	23	1,558
Manufacturers' agents.....	4,972	6,987	573,984	1,775,355	-67.7	34,901	6.8	10,328	18,651	813	9,994
Selling agents.....	1,235	3,280	988,401	2,622,683	-62.3	41,357	4.2	8,448	20,883	411	8,871
Other agents.....	650	829	441,109	670,082	-34.2	12,116	2.7	3,920	6,652	752	856
WHOLESALE PROPER²											
WHOLESALE MERCHANTS											
Amusement and sporting goods.....	976	880	78,274	182,297	-51.8	19,274	24.6	5,240	8,677	261	13,282
Automotive products.....	5,188	3,414	425,310	1,338,125	-88.2	98,274	23.1	39,003	61,747	659	82,695
Chemicals.....	1,292	1,077	197,185	327,973	-39.9	40,184	20.4	10,114	17,539	356	31,724
Clothing and furnishings.....	2,854	3,402	390,769	1,053,882	-62.9	82,404	16.0	14,028	29,686	958	49,077
Coal.....	754	753	230,208	640,577	-64.1	30,093	13.1	7,895	12,990	930	21,615
Drugs and drug sundries.....	1,078	1,109	342,462	608,424	-32.6	58,973	16.6	18,524	27,107	394	66,546
Dry goods.....	2,938	3,385	754,311	1,504,961	-51.8	101,707	13.5	29,926	49,760	874	142,486
Electrical goods.....	2,067	2,146	270,754	436,141	-67.6	80,608	22.3	19,897	30,501	610	45,921
Farm products—raw materials.....	2,149	2,971	872,891	2,578,448	-86.1	67,882	7.8	13,863	22,957	1,147	239,717
Farm products—consumer goods.....	9,924	9,793	1,515,667	2,967,061	-48.9	225,995	14.0	76,430	103,171	4,168	47,287
Farm supplies.....	1,683	1,100	212,190	613,420	-68.7	35,130	16.6	12,394	15,673	796	35,709
Furniture and house furnishings.....	1,510	1,439	141,111	417,356	-86.2	31,921	22.6	11,440	16,023	643	37,622
General merchandise.....	87	189	61,207	178,072	-65.6	10,700	17.6	5,151	5,724	119	11,730
Groceries and foods (except farm products).....	16,288	13,898	2,747,964	4,785,544	-42.6	360,983	13.1	131,113	176,907	5,622	319,384
Hardware.....	1,144	1,213	339,359	704,548	-51.8	72,728	21.4	28,868	39,951	610	114,413
Jewelry and optical goods.....	1,432	1,545	85,422	286,311	-87.9	20,725	24.3	7,132	10,218	249	30,156
Lumber and building materials.....	2,352	3,522	231,784	1,133,850	-79.6	58,614	25.4	20,105	29,563	2,613	60,394
Machinery, equipment and sps (except electrical).....	5,791	5,986	468,214	1,134,598	-58.7	118,868	25.4	39,483	60,066	2,198	129,024
Metals (except scrap).....	705	798	107,768	408,750	-73.5	23,427	21.7	7,699	11,308	615	29,702
Paper and its products.....	2,149	2,235	313,743	682,421	-54.0	67,349	21.5	23,093	36,761	686	60,793
Petroleum and its products.....	1,748	3,011	214,270	492,879	-56.5	37,791	17.6	9,783	14,930	429	13,813
Plumbing and heating equipment and supplies.....	1,428	1,674	141,449	489,441	-71.1	35,651	25.2	11,198	17,532	545	40,986
Tobacco and its products (except leaf).....	1,617	1,575	509,561	822,251	-38.0	32,660	6.4	10,461	15,025	225	29,990
Waste materials.....	3,342	3,873	155,574	444,284	-65.0	28,273	18.2	12,296	12,268	1,064	27,802
All other products.....	8,461	4,504	495,460	921,364	-40.2	83,110	18.8	33,094	45,552	2,030	87,985
EXPORTERS											
Amusement and sporting goods.....	5	11	17,712	4,077	278.7	1,034	5.8	117	429	20	2
Automotive products.....	5	24	3,891	42,444	-90.8	478	12.3	64	137	4	216
Chemicals.....	11	13	4,592	23,395	-80.4	226	5.0	49	126	2	394
Clothing and furnishings.....	17	38	1,119	5,944	-80.9	178	15.9	53	76	---	147
Drugs and drug sundries.....	3	9	894	1,544	-34.2	43	4.9	10	21	---	31
Dry goods.....	36	55	17,408	32,430	-46.3	1,411	6.1	431	957	22	4,180
Electrical goods.....	10	8	2,003	1,361	47.2	287	13.3	48	94	1	18
Farm products—raw materials.....	168	232	280,879	976,005	-70.2	16,186	6.2	1,957	3,422	355	90,733
Farm products—consumer goods.....	20	17	4,552	8,419	-45.9	224	4.9	32	82	8	68
Furniture and house furnishings.....	3	5	37	726	-94.9	11	29.7	1	8	---	12
General merchandise.....	8	24	37,807	45,730	-17.8	7,971	20.9	218	817	22	2,488
Groceries and foods (except farm products).....	46	69	38,943	89,628	-56.6	1,789	4.6	271	607	24	5,730
Hardware.....	4	9	853	1,645	-48.1	80	7.0	20	43	---	11
Jewelry and optical goods.....	4	2	87	434	-80.0	15	17.2	10	7	---	131
Lumber and building materials (other than metal).....	47	74	13,834	85,262	-83.4	960	7.1	208	412	12	151
Machinery, equipment and sps (except electrical).....	13	38	5,978	19,511	-69.4	311	5.2	66	187	1	389
Metals (except scrap).....	6	5	26,359	5,037	423.3	1,089	4.1	270	729	43	138
Paper and its products.....	7	8	1,798	6,812	-73.6	280	15.6	73	160	---	64
Petroleum and its products.....	7	21	6,731	163,843	-95.9	517	7.7	64	135	5	441
Plumbing and heating equipment and supplies.....	3	3	1,023	4,481	-77.2	175	17.1	28	88	---	71
Tobacco and its products (except leaf).....	3	(*)	121	(*)	---	3	9.9	5	5	---	25
Waste materials.....	6	13	108,145	13,604	695.0	509	5	158	243	113	79
All other kinds of business.....	33	78	3,803	77,186	-95.3	463	12.8	94	152	15	853

For footnotes, see end of table.

CENSUS OF BUSINESS

CENSUS OF AMERICAN BUSINESS

WHOLESALE DISTRIBUTION: 1933

TABLE 1.--UNITED STATES SUMMARY OF WHOLESALE TRADE

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(A leader indicates no information or an amount less than \$500.)

TYPE OF OPERATION AND KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS		NET SALES			TOTAL EXPENSES		Full-time employees (average for year)	PAY ROLL		Stocks on hand, end of year, at cost
	1933	1929 ¹	Amount 1933 (add 000)	Amount 1929 ¹ (add 000)	Per-cent change	Amount (add 000)	Per-cent to sales		Total (add 000)	Part-time (add 000)	
WHOLESALESAERS PROPER (Continued)											
KINDS OF BUSINESS											
IMPORTERS											
Amusement and sporting goods.....	57	20	\$6,618	\$5,559	87.0	\$1,251	18.9	338	\$506	39	\$1,102
Automotive products.....	7	3	530	715	-24.8	145	27.0	50	60	---	176
Chemicals.....	58	59	28,714	50,924	-47.5	3,490	13.1	539	1,377	4	5,660
Clothing and furnishings.....	109	93	24,925	35,181	-24.9	3,899	15.6	891	1,655	15	7,989
Coal.....	3	1	434	865	-34.7	30	6.9	6	11	---	101
Drugs and drug sundries.....	46	69	5,772	22,231	-74.0	2,003	34.7	446	808	27	1,217
Dry goods.....	353	345	70,709	111,117	-36.4	13,146	16.6	3,559	6,517	28	20,872
Electrical goods.....	11	12	737	2,559	-71.2	166	22.5	46	80	1	54
Farm products--raw materials.....	127	157	104,432	229,461	-54.5	4,389	4.2	35	1,912	11	13,853
Farm products--consumer goods.....	72	27	45,993	15,431	242.4	1,937	4.2	71	1,200	67	385
Farm supplies.....	25	13	27,449	36,252	-24.3	2,160	7.9	21	621	15	2,434
Furniture and house furnishings.....	237	268	29,659	67,666	-56.3	6,827	23.0	1,582	2,837	50	10,197
General merchandise.....	6	27	76,179	191,798	-60.3	2,037	2.7	424	1,239	1	9,614
Groceries and foods (except farm products).....	469	389	230,394	355,099	-31.2	20,358	11.4	3,594	11,668	62	24,900
Hardware.....	19	16	1,503	3,743	-59.8	392	26.1	91	204	2	561
Jewelry and optical goods.....	195	330	17,888	110,485	-83.8	3,892	21.8	795	1,560	40	9,263
Lumber and building materials (other than metal).....	33	36	2,873	7,392	-61.1	846	29.4	142	236	22	1,358
Machinery, equipment and spls (except electrical).....	73	95	12,087	16,435	-26.5	1,923	15.9	437	928	10	2,669
Metals (except scrap).....	33	30	24,317	252,017	-90.4	73	3.0	141	374	2	695
Paper and its products.....	25	28	7,583	4,763	58.8	683	9.0	159	353	---	79
Tobacco and its products (except leaf).....	8	6	2,066	3,285	-37.1	328	15.9	61	161	5	477
All other kinds of business.....	210	256	57,514	311,676	-81.5	5,049	8.8	1,022	1,965	36	9,341
LIMITED-FUNCTION WHOLESALESAERS											
Amusement and sporting goods.....	27	5	1,345	2,109	-36.2	335	24.9	175	142	9	251
Automotive products.....	57	10	8,236	1,773	364.5	1,765	21.4	561	797	4	1,237
Chemicals.....	16	26	458	10,711	-95.9	162	34.9	38	83	1	46
Clothing and furnishings.....	27	44	1,290	11,108	-88.5	268	20.8	58	105	8	98
Coal.....	233	67	87,744	36,148	142.7	5,796	6.6	1,289	3,152	75	88
Drugs and drug sundries.....	44	14	2,687	2,960	-9.2	434	16.2	123	197	3	519
Dry goods.....	80	21	3,897	5,119	-23.9	401	10.3	140	210	9	254
Electrical goods.....	37	16	2,345	6,828	-64.8	509	21.7	180	201	1	375
Farm products--raw materials.....	6	40	3,436	13,542	-74.0	122	3.6	13	21	---	2
Farm products--consumer goods.....	380	418	35,825	72,971	-53.8	7,777	23.0	2,546	3,818	226	1,159
Farm supplies.....	37	35	6,702	18,393	-63.8	1,041	15.5	292	358	3	729
Furniture and house furnishings.....	38	41	4,186	8,829	-52.6	690	16.8	169	277	10	422
Groceries and foods (except farm products).....	1,285	890	103,849	176,600	-41.2	11,350	10.9	4,233	5,571	77	7,688
Hardware.....	9	11	371	4,795	-92.3	99	26.7	28	49	2	177
Jewelry and optical goods.....	18	45	1,735	2,411	-28.1	823	35.9	251	378	2	512
Lumber and building materials (other than metal).....	205	142	30,230	(*)	---	2,695	8.9	590	1,297	15	57
Machinery, equipment and supplies.....	40	60	1,724	17,856	-90.3	548	31.7	151	240	2	274
Metals (except scrap).....	4	19	2,052	8,777	-76.6	123	6.0	26	60	---	4
Paper and its products.....	41	28	10,281	10,392	-1.1	811	7.9	342	508	18	269
Petroleum and its products.....	193	81	14,923	22,599	-33.9	1,558	10.4	366	557	22	204
Plumbing and heating equipment and supplies.....	6	22	309	3,044	-92.0	153	49.5	31	45	---	28
Tobacco and its products (except leaf).....	111	140	14,837	32,813	-55.4	842	5.8	290	340	8	818
Waste materials.....	11	28	8,367	14,448	-42.1	707	8.4	108	321	70	8
All other kinds of business.....	495	93	15,221	56,822	-73.2	2,732	17.9	1,091	1,454	70	539
MANUFACTURERS' SALES BRANCHES⁷											
KINDS OF BUSINESS											
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)⁷											
Amusement and sporting goods.....	216		97,980			14,803	15.1	4,962	8,433	249	4,663
Automotive products.....	726		332,831			54,312	16.3	13,466	25,805	146	56,076
Chemicals.....	703		299,412			45,486	15.2	9,418	19,562	96	34,207
Clothing and furnishings.....	337		199,582			25,556	12.8	6,402	12,031	202	25,985
Coal.....	30		13,117			2,099	16.0	515	948	11	922
Drugs and drug sundries.....	213		66,956			24,936	28.7	4,225	8,361	24	7,805
Dry goods.....	233		115,132			15,022	13.0	3,672	7,568	59	21,589
Electrical goods.....	447		322,641			49,922	15.5	14,477	25,541	106	57,629
Farm products--raw materials.....	5		559			20	5.4	10	19	---	10
Farm products--consumer goods.....	344		106,918			24,993	23.4	5,910	9,369	224	5,517
Farm supplies.....	110		42,782			6,903	16.3	2,469	2,768	73	10,403
Furniture and house furnishings.....	344		71,809			10,615	14.6	2,772	5,323	107	9,413
Groceries and foods (except farm products).....	3,200		1,661,861			207,785	12.5	51,493	64,661	1,169	77,974
Hardware.....	97		20,511			3,759	18.1	1,123	1,990	12	4,503
Jewelry and optical goods.....	269		26,221			8,221	31.4	2,553	3,940	21	6,407
Lumber and building materials (other than metal).....	332		107,905			16,513	17.2	4,973	9,804	501	15,787
Machinery, equipment and spls (except electrical).....	2,988		439,692			112,972	25.8	38,216	69,861	1,483	113,385
Metals (except scrap).....	423		215,701			25,257	11.7	6,277	11,780	63	30,039
Paper and its products.....	203		94,012			15,700	16.7	2,959	5,268	45	7,129
Petroleum and its products.....	121		25,200			3,990	15.8	932	1,584	8	2,719
Plumbing and heating equipment and supplies.....	482		62,831			20,858	25.2	5,969	9,352	247	18,478
Tobacco and its products (except leaf).....	85		512,474			33,258	6.5	3,195	6,555	25	20,627
All other kinds of business.....	556		269,294			39,805	14.7	8,959	16,152	270	40,599
MANUFACTURERS' SALES BRANCHES (WITHOUT STOCKS)⁷											
Amusement and sporting goods.....	158		58,733			11,022	18.8	3,366	5,724	1	---
Automotive products.....	95		54,761			6,344	11.6	845	2,170	4	---
Chemicals.....	145		68,073			9,025	13.3	1,529	3,857	28	18
Clothing and furnishings.....	192		68,512			6,011	8.8	1,377	3,368	45	5
Coal.....	75		59,751			4,365	7.3	786	1,979	18	33
Drugs and drug sundries.....	38		9,654			2,486	25.8	423	998	6	31
Dry goods.....	171		142,467			6,949	4.9	1,831	3,987	19	1

For footnotes, see end of table.

WHOLESALE TRADE: 1939

1047

CENSUS OF
AMERICAN
BUSINESS

WHOLESALE DISTRIBUTION: 1939
TABLE 1.—UNITED STATES SUMMARY OF WHOLESALE TRADE
BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(A leader indicates no information or an amount less than \$500.)

TYPE OF OPERATION AND KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS		NET SALES			TOTAL EXPENSES		Full-time employees (average for year)	PAY ROLL		Stocks on hand, end of year, at cost (add 000)
	1933	1929 ¹	Amount 1933 (add 000)	Amount 1929 ¹ (add 000)	Per- cent change	Amount (add 000)	Per- cent to sales		Total (add 000)	Part- time (add 000)	
MANUFACTURERS' SALES BRANCHES (Continued)											
KINDS OF BUSINESS											
MANUFACTURERS' SALES BRANCHES (WITHOUT STOCKS) 2—Con.											
Electrical goods.....	336		\$73,539			\$6,630	9.0	1,012	\$3,795	\$24	\$2
Farm products—consumer goods.....	19		6,243			700	11.2	220	341	1	---
Furniture and home furnishings.....	141		20,901			2,204	10.6	427	983	10	44
Groceries and foods (except farm products).....	432		34,749			3,154	9.1	737	1,640	23	8
Hardware (specialty lines).....	34		18,329			26,185	13.9	5,735	10,492	13	5
Jewelry and optical goods.....	42		11,115			733	6.5	161	413	1	---
Lumber and building materials (other than metal).....	223		67,244			1,291	10.9	320	732	1	---
Machinery, equipment and sps (except electrical).....	1,057		249,755			7,101	10.5	1,432	3,524	57	115
Metals (except scrap).....	511		720,355			21,394	8.8	4,958	12,159	146	52
Paper and its products.....	296		144,109			21,918	3.0	4,354	12,520	297	91
Petroleum and its products.....	135		55,792			11,730	8.1	2,269	6,406	23	14
Plumbing and heating equipment and supplies.....	19		24,935			4,434	8.0	1,233	2,379	1	---
Tobacco and its products (except leaf).....	122		206,727			4,309	17.5	1,039	2,137	10	---
All other kinds of business.....	471		131,632			5,235	2.5	1,302	2,669	1	---
						15,905	10.6	3,741	6,655	116	12
MANUFACTURERS' SALES BRANCHES (WITH AND WITHOUT STOCKS) 3											
Amusement and sporting goods.....	372	366	156,684	\$290,557	-44.1	25,325	16.5	8,329	14,156	250	4,883
Automotive products.....	221	748	547,292	743,877	-47.9	90,656	15.7	14,341	27,675	150	26,079
Chemicals.....	344	754	527,195	600,000	-39.2	54,511	14.8	10,945	23,412	124	34,305
Clothing and furnishings.....	279	686	284,074	512,153	-47.7	31,567	11.9	7,779	15,399	247	23,940
Coal.....	105	38	72,365	110,194	-34.3	8,464	8.9	1,391	2,925	29	955
Drugs and drug sundries.....	291	243	95,610	130,314	-34.9	27,422	28.4	4,645	9,359	30	7,826
Dry goods.....	404	316	257,569	413,027	-37.6	21,971	8.5	5,763	11,535	75	21,570
Electrical goods.....	733	969	506,379	1,413,393	-72.0	56,552	14.3	16,099	29,336	132	57,631
Farm products—raw materials.....	3	8	559	70,301	-91.2	80	5.4	19	19	---	16
Farm products—consumer goods.....	353	431	113,131	304,975	-61.6	25,635	22.7	6,130	9,710	225	5,517
Farm supplies.....	161	142	63,655	116,244	-45.2	9,137	14.4	2,948	3,756	65	10,447
Furniture and home furnishings.....	435	855	106,559	313,272	-66.0	13,769	12.9	3,509	8,969	130	9,421
Groceries and foods (except farm products).....	3,432	3,907	1,361,523	3,917,937	-62.7	233,937	12.6	57,313	95,153	1,202	77,979
Hardware.....	151	195	34,149	79,439	-57.1	4,491	13.2	1,289	2,363	13	4,508
Jewelry and optical goods.....	311	263	34,027	40,524	-17.5	9,512	25.0	2,945	4,672	22	6,407
Lumber and building materials (other than metal).....	558	777	175,647	490,147	-63.9	25,614	14.6	6,465	13,123	558	15,892
Machinery, equipment and sps (except electrical).....	4,045	3,352	694,476	1,374,067	-51.7	134,650	19.6	41,076	73,019	1,654	113,453
Metals (except scrap).....	324	1,054	935,956	3,181,797	-70.3	47,175	5.0	10,641	24,240	576	36,149
Paper and its products.....	473	474	239,123	575,637	-58.9	27,420	11.5	5,276	11,676	66	7,140
Petroleum and its products.....	142	126	90,822	164,400	-43.7	8,429	10.4	2,165	3,893	9	7,719
Plumbing and heating equipment and supplies.....	205	274	117,306	209,653	-43.2	24,165	23.4	7,008	11,549	257	1,479
Tobacco and its products (except leaf).....	73	225	719,201	284,091	-39.3	39,466	5.4	4,427	9,215	26	20,827
Waste materials.....	2	3	4,922	26,3	-96.3	41	24.3	11	28	3	26
All other products.....	1,124	791	40,727	673,187	-40.5	57,489	13.3	17,689	22,960	383	46,580
BULK TANK STATIONS 5											
Petroleum and its products.....	26,314	16,611	1,398,679	2,796,213	-21.0	372,990	19.7	95,962	153,060	2,141	134,574
CHAIN STORE WAREHOUSES											
CHAIN STORE WAREHOUSES											
Automotive products.....	1	6	6,616	5,364	59.5	423	5.0	179	222	---	472
Clothing and furnishings.....	17	64	19,062	81,429	-77.1	700	3.6	220	374	13	1,419
Drugs and drug sundries.....	19	41	86,249	77,361	-27.2	1,717	3.0	911	1,163	1	3,555
Dry goods.....	9	8	63,618	6,037	939.7	1,623	3.1	856	1,022	9	12,147
Electrical goods.....	3	17	3,958	12,189	-69.3	527	13.6	111	185	---	571
Farm products—consumer goods.....	36	45	61,233	76,346	-7.1	6,547	8.0	1,364	1,947	87	947
Farm supplies.....	4	6	1,157	1,814	-36.5	184	14.6	57	99	1	227
Furniture and home furnishings.....	5	12	4,209	24,383	-82.7	781	18.6	295	394	---	489
General merchandise.....	3	7	1,294	5,991	-78.4	142	11.0	45	55	---	158
Groceries and foods (except farm products).....	290	267	1,172,697	1,689,706	-29.3	50,755	4.3	14,114	22,502	401	44,553
Hardware.....	4	1	189	504	-62.8	166	27.6	70	84	---	197
Jewelry and optical goods.....	2	27	15,409	44,521	-65.4	879	5.9	205	413	---	1,001
Lumber and building materials (other than metal).....	3	6	4,116	24,055	-82.6	36	12	18	18	6	134
ASSEMBLERS AND COUNTRY BUYERS 6											
ASSEMBLERS OF FARM PRODUCTS											
Farm products—raw materials.....	4,158	12,808	347,265	1,033,000	-79.7	22,194	6.4	6,240	9,256	2,613	163,656
Farm products—consumer goods.....	6,777	6,147	326,053	611,797	-45.0	51,693	15.4	20,511	33,965	7,062	10,949
Farm supplies.....	176	373	4,357	31,212	-86.0	457	10.5	186	150	61	434
Groceries and foods (except farm products).....	146	561	27,417	24,006	14.2	2,850	9.7	942	1,292	370	8,861
All other kinds of business.....	69	175	3,601	4,700	-25.6	773	22.1	227	318	53	1,008
COOPERATIVE MARKETING ASSOCIATIONS 7											
Farm products—raw materials.....	651	2,329	265,204	743,875	-64.6	9,842	3.7	2,802	4,632	276	31,847
Farm products—consumer goods.....	1,541	1,235	377,334	671,844	-43.8	49,293	13.1	16,172	21,783	4,193	10,161
Farm supplies.....	182	35	14,777	4,277	245.8	1,744	11.8	679	746	34	1,454
Groceries and foods (except farm products).....	14	36	24,016	37,134	-35.3	4,069	16.9	970	1,042	112	3,775
All other kinds of business.....	56	15	6,460	1,241	421.0	779	12.0	288	372	16	1,841
ELEVATORS											
Farm products—raw materials.....	67,034	8,134	337,205	906,786	-65.7	25,345	7.5	10,105	11,739	820	46,315
All other kinds of business.....	37		797			104	13.0	48	42	4	93
CREAM STATIONS											
Farm products—consumer goods.....	2,800	(4)	31,459	(4)	---	4,693	15.6	2,736	2,259	152	747

For footnotes, see end of table.

CENSUS OF BUSINESS

CENSUS OF AMERICAN BUSINESS

WHOLESALE DISTRIBUTION: 1933
TABLE 1.—UNITED STATES SUMMARY OF WHOLESALE TRADE
BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS
(A leader indicates no information or an amount less than \$500.)

TYPE OF OPERATION AND KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS		NET SALES			TOTAL EXPENSES		Full-time employees (average for year)	PAY ROLL		Stocks on hand, end of year, at cost (add 000)
	1933	1929 ¹	Amount	Amount	Per-cent change	Amount	Per-cent to sales		Total	Part-time	
			(add 000)	(add 000)		(add 000)					
AGENTS AND BROKERS											
KINDS OF BUSINESS											
BROKERS											
Amusement and sporting goods.....	4	5	\$200	\$305	-34.4	\$8	4.0	3	\$3	---	\$2
Automotive products.....	3	3	90	314	-71.3	19	21.1	7	9	---	---
Chemicals.....	15	29	2,490	17,160	-85.5	53	2.1	15	27	---	5
Clothing and furnishings.....	24	18	3,790	9,585	-60.5	153	4.0	81	70	---	1
Coal.....	64	96	16,461	33,568	-51.0	1,092	6.6	229	504	£13	8
Drugs and drug sundries.....	9	20	3,702	7,223	-48.7	161	2.7	25	60	---	18
Dry goods.....	89	77	171,863	180,599	-4.8	902	.5	253	567	---	154
Electrical goods.....	11	6	368	828	-55.6	41	11.1	18	21	---	2
Farm products--raw materials.....	517	799	291,032	1,230,233	-76.1	4,801	1.6	1,036	2,128	225	3,194
Farm products--consumer goods.....	560	495	169,163	263,374	-35.8	4,814	2.8	975	1,925	89	360
Farm supplies.....	91	126	27,269	104,097	-73.8	503	2.2	141	239	9	42
Furniture and house furnishings.....	32	18	2,171	4,400	-50.7	206	9.5	108	180	4	42
General merchandise.....	55	16	43,643	8,130	436.8	463	1.1	191	311	23	---
Groceries and foods (except farm products).....	1,377	1,397	1,175,064	1,668,894	-29.5	16,108	1.4	4,032	8,247	108	2,269
Hardware.....	6	11	735	1,618	-54.6	24	3.3	11	11	---	---
Jewelry and optical goods.....	39	41	1,489	3,641	-59.1	99	6.6	25	23	2	48
Lumber and building materials (other than metal).....	139	148	16,210	50,410	-67.8	998	6.2	248	427	20	114
Machinery, equipment and sps (except electrical).....	87	54	5,774	4,707	22.7	473	8.2	138	230	27	37
Metals (except scrap).....	30	18	9,001	17,898	-49.7	366	4.3	75	169	---	92
Paper and its products.....	21	65	2,474	5,351	-53.8	151	7.7	80	86	5	5
Petroleum and its products.....	49	33	44,388	29,161	52.2	971	2.2	135	429	11	9
Plumbing and heating equipment and supplies.....	7	5	365	1,117	-67.3	17	4.7	4	6	---	---
Tobacco and its products (except leaf).....	4	7	407	802	-32.4	23	5.7	6	5	---	---
Waste materials.....	35	53	8,593	53,890	-84.1	403	4.7	84	224	4	62
All other products.....	140	172	91,508	352,839	-74.1	1,599	1.7	324	642	16	124
COMMISSION MERCHANTS											
Automotive products.....	17	8	870	2,993	-70.8	78	9.0	25	39	1	47
Chemicals.....	22	23	13,380	23,622	-43.4	661	6.4	131	277	2	215
Clothing and furnishings.....	48	90	35,937	71,974	-50.1	1,493	4.2	372	686	20	457
Coal.....	18	34	1,085	11,930	-90.9	163	15.0	33	76	5	6
Drugs and drug sundries.....	7	7	3,270	1,461	123.8	80	2.4	36	42	---	---
Dry goods.....	133	149	340,211	517,371	-34.2	12,223	3.6	2,548	7,197	25	2,319
Electrical goods.....	24	11	1,798	3,818	-52.9	157	11.0	74	114	2	149
Farm products--raw materials.....	1,294	1,227	1,190,037	2,981,719	-50.1	24,426	2.1	6,175	11,781	844	12,718
Farm products--consumer goods.....	1,015	1,047	378,888	559,950	-32.3	23,448	6.2	5,931	11,204	656	4,093
Farm supplies.....	59	65	2,778	24,772	-88.8	154	7.0	49	69	15	40
Furniture and house furnishings.....	35	29	4,219	3,511	20.2	567	13.2	177	321	5	99
General merchandise.....	3	12	1,990	7,827	-73.9	87	4.4	35	59	---	150
Groceries and foods (except farm products).....	121	284	46,736	163,397	-71.4	1,851	4.0	537	1,048	55	410
Hardware.....	4	1	178	13	1,269.2	17	9.8	5	0	---	7
Jewelry and optical goods.....	5	18	164	1,959	-90.1	19	10.3	5	5	1	6
Lumber and building materials (other than metal).....	47	130	6,693	59,766	-85.5	590	6.8	118	223	17	156
Machinery, equipment and sps (except electrical).....	20	66	5,783	17,852	-67.7	192	3.3	52	82	2	16
Metals (except scrap).....	5	18	1,752	101,590	-98.3	36	2.1	15	14	1	16
Paper and its products.....	4	15	299	11,035	-97.3	32	10.7	9	8	---	42
Petroleum and its products.....	69	18	4,597	8,505	-45.9	473	10.3	151	167	9	162
Waste materials.....	4	8	522	3,944	-86.8	34	6.5	7	14	---	---
All other kinds of business.....	176	254	181,589	116,236	56.2	4,962	2.7	1,261	2,440	40	1,363
EXPORT AGENTS											
Amusement and sporting goods.....	5	4	579	555	4.3	60	10.4	10	28	1	---
Automotive products.....	28	17	9,203	12,855	-28.4	572	6.2	118	218	3	78
Chemicals.....	5	4	3,330	11,778	-71.7	94	2.8	17	63	1	165
Clothing and furnishings.....	6	8	534	655	-18.5	64	12.0	19	26	---	42
Drugs and drug sundries.....	8	5	212	8,636	-97.8	23	10.8	11	16	---	1
Dry goods.....	13	25	1,936	7,929	-75.6	95	4.9	20	53	---	11
Electrical goods.....	15	5	1,987	588	249.8	200	10.1	46	89	2	13
Farm products--raw materials.....	26	30	46,125	133,090	-65.3	2,279	4.9	978	974	36	995
Farm products--nonconsumer goods.....	12	16	2,691	5,995	-55.1	134	5.0	26	63	2	4
General merchandise.....	15	39	1,705	101,392	-98.3	94	4.9	32	46	3	1
Groceries and foods (except farm products).....	17	17	4,809	28,911	-83.4	205	4.3	43	92	0	29
Hardware.....	7	11	419	5,657	-92.6	65	15.5	17	23	---	---
Lumber and building materials (other than metal).....	14	9	9,008	9,902	-9.0	302	3.4	60	131	---	4
Machinery, equipment and sps (except electrical).....	32	17	7,663	12,141	-36.9	789	10.3	92	233	6	53
Metals (except scrap).....	3	3	11,335	5,212	117.5	153	1.3	44	92	---	60
Paper and its products.....	5	(*)	216	(*)	---	60	27.5	13	27	---	1
Petroleum and its products.....	6	4	31,184	3,754	730.7	455	1.5	70	274	---	---
All other kinds of business.....	15	48	2,188	49,509	-95.6	101	4.6	27	34	---	9
IMPORT AGENTS											
Amusement and sporting goods.....	7	4	1,154	836	38.0	111	9.6	27	61	1	40
Chemicals.....	10	1	1,542	118	1,291.5	113	6.9	23	60	2	51
Clothing and furnishings.....	8	2	920	1,173	-21.8	29	3.2	7	11	---	54
Drugs and drug sundries.....	11	4	1,026	1,206	-14.9	50	4.9	18	22	---	10
Dry goods.....	24	14	3,393	4,696	-23.0	407	12.0	87	174	5	329
Farm products--raw materials.....	19	9	22,448	3,467	185.1	1,657	7.4	48	97	1	155
Farm products--consumer goods.....	3	6	431	3,093	-98.0	24	5.6	5	11	---	4
Furniture and house furnishings.....	9	3	346	440	-21.4	134	33.7	29	49	---	34
General merchandise.....	3	(*)	1,059	(*)	---	63	5.9	9	40	1	---
Groceries and foods (except farm products).....	32	15	12,278	13,269	-7.5	195	1.6	63	94	2	115
Hardware.....	4	(*)	74	(*)	---	17	23.0	6	9	---	1

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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CENSUS OF
AMERICAN
BUSINESS

WHOLESALE DISTRIBUTION: 1933
TABLE 1.—UNITED STATES SUMMARY OF WHOLESALE TRADE
BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(A leader indicates no information or an amount less than \$500.)

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	1933	1929 ¹	Amount 1933 (add 000)	Amount 1929 ¹ (add 000)	Per- cent change	Amount (add 000)	Per- cent to sales	Full-time employees (average for year)	Total (add 000)		Part- time (add 000)
AGENTS AND BROKERS (Continued)											
KINDS OF BUSINESS											
IMPORT AGENTS—Con.											
Jewelry and optical goods.....	5	2	\$274	\$540	-49.3	\$85	23.0	5	\$8	---	\$31.5
Lumber and building materials (other than metal)...	5	1	301	284	6.0	12	4.0	1	7	\$8	---
Machinery, equipment and spls (except electrical)...	8	5	101	393	-74.3	25	24.8	13	15	---	26
Metals (except scrap).....	4	1	1,021	1,247	-18.1	95	9.3	22	53	1	81.2
Paper and its products.....	5	(*)	1,078	(*)	---	79	7.3	15	45	1	61
All other kinds of business.....	27	18	3,005	21,406	-86.0	158	5.2	46	70	3	151
MANUFACTURERS' AGENTS											
Amusement and sporting goods.....	86	107	7,080	23,223	-69.5	632	8.9	174	301	13	114
Automotive products.....	188	299	27,135	98,505	-69.3	1,916	7.1	588	974	12	808
Chemicals.....	171	151	25,197	50,012	-49.8	1,874	6.6	415	827	25	521
Clothing and furnishings.....	489	537	59,275	133,717	-55.7	2,531	4.3	715	1,186	48	179
Coal.....	16	18	3,489	13,959	-75.0	319	9.1	60	181	4	3
Drugs and drug sundries.....	60	182	7,222	29,095	-75.2	604	8.4	181	303	4	427
Dry goods.....	481	479	114,184	195,418	-41.6	4,303	3.8	1,127	2,289	51	869
Electrical goods.....	298	558	20,454	123,807	-83.5	2,046	10.0	584	921	43	422
Farm products—raw materials.....	(e)	33	(e)	3,857	---	(e)	(e)	(e)	(e)	(e)	(e)
Farm products—consumer goods.....	4	19	187	19,827	-99.2	40	25.5	11	9	---	1
Farm supplies.....	34	43	2,131	10,645	-80.0	106	5.0	25	41	6	42
Furniture and house furnishings.....	343	468	34,831	107,404	-67.8	2,820	7.5	731	1,286	59	239
Groceries and foods (except farm products).....	231	397	96,949	203,854	-52.4	4,260	4.4	999	2,008	18	1,032
Hardware.....	145	270	15,785	51,460	-73.2	863	6.3	248	418	8	106
Jewelry and optical goods.....	51	78	2,209	12,052	-81.7	200	9.1	54	82	1	21
Lumber and building materials (other than metal)...	201	443	14,514	104,165	-86.1	1,204	8.3	330	635	112	183
Machinery, equipment and spls (except electrical)...	1,300	1,624	83,414	270,025	-76.5	9,490	15.0	2,398	4,351	231	2,677
Metals (except scrap).....	189	208	10,800	108,498	-81.7	1,324	6.7	348	591	57	499
Paper and its products.....	129	176	14,348	36,350	-60.5	794	5.5	232	390	9	183
Petroleum and its products.....	7	68	939	8,161	-88.5	142	15.1	44	74	---	41
Plumbing and heating equipment and supplies.....	202	331	9,790	41,318	-76.3	1,087	10.9	314	491	26	334
Tobacco and its products (except leaf).....	12	20	1,360	3,137	-56.8	58	4.1	10	31	8	7
Waste materials.....	6	2	408	1,235	-87.0	79	19.4	23	32	1	38
All other kinds of business.....	351	438	35,329	135,889	-74.0	2,631	7.4	751	1,288	82	1,450
SELLING AGENTS											
Amusement and sporting goods.....	12	34	2,187	4,500	-51.8	324	15.0	35	85	---	62
Automotive products.....	24	63	2,207	17,512	-87.4	317	14.4	141	152	---	144
Chemicals.....	24	94	10,133	74,837	-86.5	1,404	13.9	318	462	1	588
Clothing and furnishings.....	111	251	75,248	142,409	-47.2	2,751	3.7	600	1,519	25	81
Coal.....	198	292	219,341	290,791	-24.8	8,721	4.0	1,878	4,310	78	3,305
Drugs and drug sundries.....	28	66	3,006	16,635	-81.9	787	25.2	220	369	1	52
Dry goods.....	250	407	304,610	736,630	-47.8	11,287	2.9	2,479	6,737	36	384
Electrical goods.....	21	127	4,656	27,451	-83.0	669	14.4	160	321	12	65
Farm products—raw materials.....	10	56	2,772	52,727	-94.7	77	2.8	17	25	---	63
Farm products—consumer goods.....	9	60	1,420	62,917	-97.7	855	18.0	37	87	17	61
Farm supplies.....	25	25	463	13,332	-96.5	98	21.2	21	25	3	3
Furniture and house furnishings.....	46	143	24,534	40,159	-38.9	1,993	8.1	508	980	25	1,214
Groceries and foods (except farm products).....	99	196	24,320	171,708	-85.8	1,348	5.5	329	613	42	109
Hardware.....	18	46	2,188	9,571	-77.1	115	5.3	42	56	3	49
Jewelry and optical goods.....	7	26	1,247	3,251	-61.8	70	5.6	15	50	---	---
Lumber and building materials (other than metal)...	118	212	18,991	140,721	-86.5	2,557	13.5	451	1,194	21	1,438
Machinery, equipment and spls (except electrical)...	29	543	4,117	128,207	-98.7	783	19.0	185	477	64	37
Metals (except scrap).....	72	108	92,473	380,220	-75.7	3,679	4.0	497	1,355	36	1,194
Paper and its products.....	35	78	10,608	35,898	-70.5	544	5.1	92	239	1	3
Petroleum and its products.....	25	26	6,222	3,932	56.2	359	5.8	68	188	4	86
Plumbing and heating equipment and supplies.....	12	62	859	6,571	-86.9	61	7.1	15	23	---	5
All other kinds of business.....	86	347	90,819	264,888	-65.4	3,209	3.3	580	1,638	44	432
OTHER AGENTS											
Clothing and furnishings.....	144	77	115,743	52,403	120.9	2,532	2.2	880	1,575	17	250
Dry goods.....	25	21	59,265	64,945	-8.7	892	1.5	282	551	3	124
Farm products—raw materials.....	351	348	134,014	218,718	-38.7	4,758	3.5	1,751	2,469	612	169
Farm products—consumer goods.....	25	24	85,480	178,838	-51.7	1,814	2.1	445	988	68	28
Furniture and house furnishings.....	41	20	2,783	3,329	-17.0	437	15.8	117	188	29	93
General merchandise.....	9	36	18,445	16,637	18.0	607	3.3	173	350	9	---
Groceries and foods (except farm products).....	8	15	17,980	55,858	-67.8	547	3.0	145	294	4	39
Jewelry and optical goods.....	6	12	182	3,488	-94.8	83	45.8	9	17	---	52
Machinery, equipment and spls (except electrical)...	12	9	1,595	11,934	-86.6	181	11.3	47	88	5	81
All other kinds of business.....	27	64	5,682	60,934	-91.5	285	5.0	91	153	6	40

¹ These are revised figures for 1929. The data previously issued include a number of concerns dealing in grain and petroleum and its products that were erroneously reported and classified in the wholesale census.

² Due to additional information which was not available at the time the previous census was taken, the 1929 data have been corrected for certain changes in classification.

³ For comparison purposes wholesaling manufacturers and district and general sales offices, except those dealing in petroleum and its products, have been included in manufacturers' sales branches, 1929.

⁴ 1929 equivalent not available.

⁵ Figures for 1929 data for district and general sales offices dealing in petroleum and its products.

⁶ Includes 1,456 cooperative elevators with net sales amounting to \$88,193,000.

⁷ Figures for 1929 not available.

⁸ Due in part to the Federal Government's policy of rendering financial assistance to farmers in marketing their crops, the number of assemblers and country buyers of cotton, grain, livestock, and tobacco showed substantial decreases in 1933 as compared with 1929.

⁹ 1933 equivalent not available.

CONFIDENTIAL CENSUS REPORT

This report is prepared by Act of Congress... It is to be distributed only to those persons who are authorized to receive it...

Form 31 WHOLESALE SCHEDULE: SERVICE WHOLESALERS, MANUFACTURERS' SALES BRANCHES, LIMITED WHOLESALE SALES BRANCHES, MANUFACTURERS' SALES OFFICES, COMMISSION MERCHANTS

CENSUS OF BUSINESS: 1939

A separate report should be prepared for each wholesale distributing establishment or location. Conditional reports for two or more establishments owned under the same management or ownership cannot be accepted except on special instructions.

1. DESCRIPTION OF ESTABLISHMENT:

1. Name of establishment, County, Town, or village, State, Name of owner, Location of establishment, Home-office or business address of owner, Legal form of organization, Date (year) of original establishment, Date of acquisition or establishment in this city under present ownership, Total number of wholesale establishments or units owned by this organization in the United States any time during 1939, Does this establishment sponsor or is it affiliated with a voluntary group of retailers?, Is this establishment operated by a cooperating group of retailers?

2. KIND OF BUSINESS:

2. Kind of business, (1) Kind of business, (2) Kind of business, (3) Kind of business, (4) Kind of business, (5) Kind of business, (6) Kind of business, (7) Kind of business

3. TYPE OF OPERATION:

3. TYPE OF OPERATION: (Check the principal business performed or type of operation), SERVICE WHOLESALERS, MANUFACTURERS' SALES BRANCHES, Wholesale merchant or jobber, Carvee (retail), Export merchant, Importer, Industrial distributor, Manufacturer-retailer wholesaler, Mail-order wholesaler, Drop shipper or clerk jobber, Region distributor, Retailer-cooperator warehouse

4. NET SALES:

4. NET SALES: (Customer's receipts should report selling value of goods and net commission received), a. Net sales and other operating receipts (including all forms of sales taxes), b. Of the total sales reported under 4-a above, give the amount of: (1) Sales to retailers for resale (including sales to chains, mail-order houses, department stores, and independent stores), (2) Sales to household consumers, including employees (at retail), (3) Sales to industrial, commercial, professional, and institutional users (manufacturers, railroad, governmental bodies, contractors, utilities, etc.), (4) Sales to other wholesale organizations (including supply houses but not export concerns), (5) Sales to export intermediaries (see below for export sales), (6) Sales made direct to buyers in foreign countries (including own foreign branches)

5. CASH-CREDIT ANALYSIS OF SALES:

5. CASH-CREDIT ANALYSIS OF SALES: a. How much of 1939 sales, 4-c above, was made on a SPOT CASH basis?, b. How much of 1939 sales, 4-c above, was on credit for each of the following periods? (1) Credit-10 days or less (payments received within 10 days after date of sale), (2) Credit-11 to 30 days (payments received 11 to 30 days after date of sale), (3) Credit-More than 30 days

6. STOCKS ON HAND, AND ACCOUNTS RECEIVABLE:

6. STOCKS ON HAND, AND ACCOUNTS RECEIVABLE: a. Inventory of merchandise on hand at cost value as of December 31 or nearest inventory date (including goods out on consignment but not goods of others held on consignment), b. Accounts and notes receivable outstanding as of December 31

11. ANALYSIS OF SALES BY COMMODITIES:
 Cite the entire list of commodities checked (✓ in front of the number) each item sold and then report the dollar amounts for the year 1939. If book figures are not available, give the best possible approximations.

Key	FOOD AND RELATED PRODUCTS		CONSUMER GOODS		FARM PRODUCTS - RAW MATERIALS		OTHER	
	Check here	Key	Check here	Key	Check here	Key	Check here	Key
1		1		1		1		1
2		2		2		2		2
3		3		3		3		3
4		4		4		4		4
5		5		5		5		5
6		6		6		6		6
7		7		7		7		7
8		8		8		8		8
9		9		9		9		9
10		10		10		10		10
11		11		11		11		11
12		12		12		12		12
13		13		13		13		13
14		14		14		14		14
15		15		15		15		15
16		16		16		16		16
17		17		17		17		17
18		18		18		18		18
19		19		19		19		19
20		20		20		20		20
21		21		21		21		21
22		22		22		22		22
23		23		23		23		23
24		24		24		24		24
25		25		25		25		25
26		26		26		26		26
27		27		27		27		27
28		28		28		28		28
29		29		29		29		29
30		30		30		30		30
31		31		31		31		31
32		32		32		32		32
33		33		33		33		33
34		34		34		34		34
35		35		35		35		35
36		36		36		36		36
37		37		37		37		37
38		38		38		38		38
39		39		39		39		39
40		40		40		40		40
41		41		41		41		41
42		42		42		42		42
43		43		43		43		43
44		44		44		44		44
45		45		45		45		45
46		46		46		46		46
47		47		47		47		47
48		48		48		48		48
49		49		49		49		49
50		50		50		50		50
51		51		51		51		51
52		52		52		52		52
53		53		53		53		53
54		54		54		54		54
55		55		55		55		55
56		56		56		56		56
57		57		57		57		57
58		58		58		58		58
59		59		59		59		59
60		60		60		60		60
61		61		61		61		61
62		62		62		62		62
63		63		63		63		63
64		64		64		64		64
65		65		65		65		65
66		66		66		66		66
67		67		67		67		67
68		68		68		68		68
69		69		69		69		69
70		70		70		70		70
71		71		71		71		71
72		72		72		72		72
73		73		73		73		73
74		74		74		74		74
75		75		75		75		75
76		76		76		76		76
77		77		77		77		77
78		78		78		78		78
79		79		79		79		79
80		80		80		80		80
81		81		81		81		81
82		82		82		82		82
83		83		83		83		83
84		84		84		84		84
85		85		85		85		85
86		86		86		86		86
87		87		87		87		87
88		88		88		88		88
89		89		89		89		89
90		90		90		90		90
91		91		91		91		91
92		92		92		92		92
93		93		93		93		93
94		94		94		94		94
95		95		95		95		95
96		96		96		96		96
97		97		97		97		97
98		98		98		98		98
99		99		99		99		99
100		100		100		100		100

7. PROPRIETORS AND FIRM MEMBERS: (Does not apply to corporations)
 a. Number of proprietors and firm members deriving major portion of their time to the business, whether or not paid a regular salary or drawing account.
 b. Total pay roll for the year 1939—salaries, wages, bonuses, and commissions.
 c. How much of total pay roll shown in 8-4 above was paid to part-time employees?
 d. Total number of all paid employees (full-time and part-time combined) on pay roll for period ended nearest 15th of each month.

Part-time and part-time employees	Month											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Number of employees												
Pay roll												

Of the total number of employees shown above for one pay roll in October how many are: Male _____ Female _____

8. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK:
 (The purpose of this inquiry is to show the analysis of a normal pay roll by classification. Omit figures for week ending Oct. 31, 1938. For highly seasonal businesses, report instead one week of normal employment during active season. Report pay roll in accordance with the instructions on page 10.)
 Week covered: From _____ 1939 to _____ 1939

Classification	Number of employees		Pay roll	
	Number of employees	Pay roll	Number of employees	Pay roll
Executive and salaried employees, not including selling employees				
Traffic selling employees				
Outside selling employees				
Warehouse employees (including permanent and shipping clerks)				
Other employees				
TOTAL NUMBER OF EMPLOYEES (total of 4 to 7, inclusive)				

9. OPERATING EXPENSES: (Include pay roll here as well as in Inquiry 8 above)
 a. TOTAL operating expenses, including pay roll but not cost of merchandise sold.
 b. ANALYSIS of expenses (to be answered by WHOLESALER MERCHANTS and INDUSTRIAL DISTRIBUTORS whose 1939 sales exceeded \$100,000. All other wholesale establishments report only the following items):
 (1) Advertising expenses: office salaries and stationery; postage; depreciation on office furniture and equipment, etc.
 (2) Selling expenses (such as salesman's salaries, commissions and expenses; house salesman's salaries; advertising; display; express, parcel post, contract delivery, trucking, depreciation on trucks, etc.)
 (3) Warehouse expenses (such as warehouse salaries; heating and lighting; etc.)
 (4) Office expenses (such as telephone; insurance; labor; heat, light, power; rent on buildings, etc.)
 (5) TOTAL OPERATING EXPENSES, including pay roll (sum of 1 to 6, inclusive).

Classification	Amount
Advertising expenses	
Selling expenses	
Warehouse expenses	
Office expenses	
TOTAL OPERATING EXPENSES	

11-102

11. ANALYSIS OF SALES BY COMMODITIES—Continued.

COMMODITIES	SALES (Dollars)		COMMODITIES		SALES (Dollars)	
	Key	G-1	Key	G-3	Key	G-4
Check here			Check here		Check here	
60 METALS AND METAL KEY—Continued			WOOD, PAPER AND PAPER PRODUCTS			
61 Iron and steel, finished and semifinished, in primary forms of 481 to 491			61 Wood, sawed, in primary forms of 501 to 511			
62 Iron and steel, rolled, in primary forms of 492 to 500			62 Paper and allied products, in primary forms of 521 to 531			
63 Iron and steel, castings, in primary forms of 501 to 511			63 Textiles, in primary forms of 541 to 551			
64 Iron and steel, other than castings, in primary forms of 512 to 520			64 Lumber, in primary forms of 561 to 571			
65 Iron and steel, other than castings, in primary forms of 521 to 530			65 Other wood products, in primary forms of 572 to 581			
66 Iron and steel, other than castings, in primary forms of 531 to 540			66 Rubber, in primary forms of 591 to 601			
67 Iron and steel, other than castings, in primary forms of 541 to 550			67 Glass, in primary forms of 611 to 621			
68 Iron and steel, other than castings, in primary forms of 551 to 560			68 Pottery, in primary forms of 631 to 641			
69 Iron and steel, other than castings, in primary forms of 561 to 570			69 Miscellaneous, in primary forms of 651 to 661			
70 Iron and steel, other than castings, in primary forms of 571 to 580						
71 Iron and steel, other than castings, in primary forms of 581 to 590						
72 Iron and steel, other than castings, in primary forms of 591 to 600						
73 Iron and steel, other than castings, in primary forms of 601 to 610						
74 Iron and steel, other than castings, in primary forms of 611 to 620						
75 Iron and steel, other than castings, in primary forms of 621 to 630						
76 Iron and steel, other than castings, in primary forms of 631 to 640						
77 Iron and steel, other than castings, in primary forms of 641 to 650						
78 Iron and steel, other than castings, in primary forms of 651 to 660						
79 Iron and steel, other than castings, in primary forms of 661 to 670						
80 Iron and steel, other than castings, in primary forms of 671 to 680						
81 Iron and steel, other than castings, in primary forms of 681 to 690						
82 Iron and steel, other than castings, in primary forms of 691 to 700						
83 Iron and steel, other than castings, in primary forms of 701 to 710						
84 Iron and steel, other than castings, in primary forms of 711 to 720						
85 Iron and steel, other than castings, in primary forms of 721 to 730						
86 Iron and steel, other than castings, in primary forms of 731 to 740						
87 Iron and steel, other than castings, in primary forms of 741 to 750						
88 Iron and steel, other than castings, in primary forms of 751 to 760						
89 Iron and steel, other than castings, in primary forms of 761 to 770						
90 Iron and steel, other than castings, in primary forms of 771 to 780						
91 Iron and steel, other than castings, in primary forms of 781 to 790						
92 Iron and steel, other than castings, in primary forms of 791 to 800						
93 Iron and steel, other than castings, in primary forms of 801 to 810						
94 Iron and steel, other than castings, in primary forms of 811 to 820						
95 Iron and steel, other than castings, in primary forms of 821 to 830						
96 Iron and steel, other than castings, in primary forms of 831 to 840						
97 Iron and steel, other than castings, in primary forms of 841 to 850						
98 Iron and steel, other than castings, in primary forms of 851 to 860						
99 Iron and steel, other than castings, in primary forms of 861 to 870						
100 Iron and steel, other than castings, in primary forms of 871 to 880						
101 Iron and steel, other than castings, in primary forms of 881 to 890						
102 Iron and steel, other than castings, in primary forms of 891 to 900						
103 Iron and steel, other than castings, in primary forms of 901 to 910						
104 Iron and steel, other than castings, in primary forms of 911 to 920						
105 Iron and steel, other than castings, in primary forms of 921 to 930						
106 Iron and steel, other than castings, in primary forms of 931 to 940						
107 Iron and steel, other than castings, in primary forms of 941 to 950						
108 Iron and steel, other than castings, in primary forms of 951 to 960						
109 Iron and steel, other than castings, in primary forms of 961 to 970						
110 Iron and steel, other than castings, in primary forms of 971 to 980						
111 Iron and steel, other than castings, in primary forms of 981 to 990						
112 Iron and steel, other than castings, in primary forms of 991 to 1000						

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from 19....., 19....., 19.....

(Signature and official title of person furnishing the information)

(Date of signature)

U. S. GOVERNMENT PRINTING OFFICE: 1939

SEE NEXT PAGE

CONFIDENTIAL CENSUS REPORT

Not to be distributed outside of the Census Bureau. This report is to be used only for the purpose of the Census of Business, 1939.

Form 32

DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

WASHINGTON 25-208

PETROLEUM BUSINESS BULK TANK STATIONS AND TERMINALS

Supervisor's District No., Enumeration District No., County, State, and other identifying information.

CENSUS OF BUSINESS: 1939

A separate report should be prepared for each bulk tank station and petroleum distributing terminal. Combined reports for two or more establishments, even though under the same management or ownership, cannot be accepted except on special permission of the Census Bureau.

1. DESCRIPTION OF ESTABLISHMENT:

Form fields for Name of establishment, Name of owner, Location of establishment, Home-office or business address of owner, and Date of acquisition.

2. TYPE OF OPERATION: (Check type covered by this report)

Form fields for Bulk tank station, Independent station, Commission station, and Salary station.

3. NET SALES:

Form fields for Net sales and other operating receipts, including Domestic Sales and Export Sales.

4. STOCKS ON HAND, AND ACCOUNTS RECEIVABLE:

Form fields for Stocks on hand and Accounts receivable, with sub-sections for Inventory and Accounts.

5. PROPRIETORS AND FIRM MEMBERS:

Form fields for Proprietors and Firm Members, including names and roles.

6. EMPLOYMENT AND PAY ROLL:

Form fields for Employment and Pay Roll, including a detailed table for employee counts and wages.

10. COMMODITIES SOLD AT RETAIL: (Also included in Inquiry 9)
 Of the amount reported under Inquiry 3-3(4) as sales to homes or household consumers, car owners, farmers, and employees (at retail), show below an analysis by commodities.

Total sales reported as item 4 under Inquiry 3-4, page 2, \$

COMMODITIES	SALES (Unit sales)	Key	COMMODITIES	SALES (Unit sales)	Key
Oil burners	\$	1-4	Kerosene	\$	1-11
Oil burner-furnace combinations	\$	1-5	Number of gallons	\$	1-12
Furnaces	\$	1-6	Other sales at retail	\$	1-13
Gasoline and naphthalene	\$	1-7	(Specify)	\$	
Light fuel oil	\$	1-8		\$	
Number of gallons	\$	1-9		\$	
Number of gallons	\$	1-10		\$	

(If also reported in Inquiry 3-3(4) under Inquiry 3 above)

REMARKS:

CERTIFICATE
 THIS IS TO CERTIFY that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from 19..... to 19.....

(Signature and official title of person transmitting the information)

.....
 (Date of signature)

7. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK:
 Complete for each week ending Oct. 31, 1939. For factory seasonal businesses, report the week of normal activity from January 1 to March 31, 1939. For other seasonal businesses, report the week of normal activity from January 1 to March 31, 1939.

Week covered: From 1939 to 1939

EMPLOYEES	EMPLOYERS	EMPLOYERS	EMPLOYERS
Number of paid employees during week			
Key	Key	Key	Key
D-1	D-2	D-3	D-4
D-5	D-6	D-7	D-8
D-9	D-10	D-11	D-12
D-13	D-14	D-15	D-16
D-17	D-18	D-19	D-20
D-21	D-22	D-23	D-24
D-25	D-26	D-27	D-28
D-29	D-30	D-31	D-32
D-33	D-34	D-35	D-36
D-37	D-38	D-39	D-40
D-41	D-42	D-43	D-44
D-45	D-46	D-47	D-48
D-49	D-50	D-51	D-52

8. OPERATING EXPENSES: (Do not include cost of merchandise)
 a. Total operating expenses, including pay roll: \$

9. ANALYSIS OF SALES BY COMMODITIES:
 Consult the list of commodities checking (in front of the number) each item sold and then report the dollar amounts of sales for each commodity. The dollar amounts should also be shown for gasoline and naphthalene, fuel oils, and kerosene. If both figures are not available, give the best possible approximations.

Total sales (same as 3-4) \$

COMMODITIES	SALES (Check here)	Key	COMMODITIES	SALES (Check here)	Key
Oil burners	\$	1-4	Kerosene	\$	1-11
Oil burner-furnace combinations	\$	1-5	Number of gallons	\$	1-12
Furnaces	\$	1-6	Other sales at retail	\$	1-13
Gasoline and naphthalene	\$	1-7	(Specify)	\$	
Light fuel oil	\$	1-8		\$	
Number of gallons	\$	1-9		\$	
Number of gallons	\$	1-10		\$	

5. STOCKS ON HAND:
 a. Inventory of merchandise on hand at cost value as of December 31 or nearest inventory date (including goods out on consignment, but not goods of others held on consignment)..... \$ (Check cents)

6. PROPRIETORS AND FIRM MEMBERS (does not apply to corporations):
 a. Number of proprietors and firm members devoting the major portion of their time to the business, whether or not paid a regular salary or drawing account..... \$ (Check cents)
 b. Total pay roll for the year 1939—salaries, wages, bonuses, and commissions..... \$ (Check cents)
 c. How much of total pay roll above :—4 above was paid to part-time employees..... \$ (Check cents)
 d. Total number of all paid employees (full-time and part-time combined) on pay roll for period ended nearest 15th of each month:

Period and Sub-period	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Full-time												
Part-time												

e. Of the total number of employees shown above for one pay roll in October how many are :—
 Males.....
 Females.....

7. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK:
 a. Total number of all paid employees (full-time and part-time combined) on pay roll for period covered: From 1939 to 1939

Classification	Number of paid full-time employees during week	Number of paid part-time employees during week	Total number of paid employees during week
a. Executives and salaried corporation officers	D-1	E-1	D-1 E-1
b. Professional, technical, and sales employees	D-2	E-2	D-2 E-2
c. Buying and selling employees	D-3	E-3	D-3 E-3
d. All other employees	D-4	E-4	D-4 E-4

8. OPERATING EXPENSES:
 a. Total operating expenses, including pay roll..... \$ (Check cents)
 b. Total operating expenses, excluding pay roll..... \$ (Check cents)

REMARKS:
 This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from 19 to 19.

Signature of Proprietor.....
 Title of Proprietor.....
 Date.....

CONFIDENTIAL CENSUS REPORT
 DEPARTMENT OF COMMERCE
 BUREAU OF THE CENSUS
 WASHINGTON
 19-200

CENSUS OF BUSINESS: 1939

1. DESCRIPTION OF ESTABLISHMENT:
 a. Name of establishment.....
 b. Name of owner.....
 c. Location of establishment.....
 d. Home-office or business address of owner.....
 e. Legal form of organization.....
 f. Date (year) of original establishment in this city under present ownership.....
 g. Date of acquisition of establishment or its assets by present owner.....
 h. Total number of establishments or units operated by this establishment during the year 1939 during 1939 (including the establishment covered by this report).....

2. KIND OF BUSINESS:
 a. Kind of business.....
 b. Type of operation (check the principal business performed or type of operation):
 Auction company.....
 Broker.....
 Import agent.....
 Manufacturer's agent.....

4. NET SALES:
 a. Net sales of all goods sold by you (including all forms of value added)..... \$ (Check cents)
 b. Of the total sales reported under 4-a above, give the amount of—
 (1) Sales to retailers for resale (including sales to chains, mail-order houses, department stores, and independent stores)..... \$
 (2) Sales to household consumers including employees (at retail)..... \$
 (3) Sales to industrial, commercial, professional, and institutional users (manufacturers, wholesalers, government, etc.)..... \$
 (4) Sales to other wholesale organizations (including supply houses but not export concerns)..... \$
 (5) Sales to export intermediaries (see below for export sales)..... \$
 (6) Sales made direct to buyers in foreign countries (including own foreign branches)..... \$

5. OPERATING EXPENSES:
 a. Total operating expenses, including pay roll..... \$ (Check cents)
 b. Total operating expenses, excluding pay roll..... \$ (Check cents)

4. NET SALES: Report net sales of goods sold by you, including all forms of sales taxes, in the calendar year ending on December 31, 1939. Do not include sales of real estate, stocks, bonds, or other securities. Do not include sales of goods sold on consignment. Do not include sales of goods sold to you by another firm. Do not include sales of goods sold to you by another firm. Do not include sales of goods sold to you by another firm.

DOMESTIC SALES

(1) Sales to retailers for resale (including sales to chains, mail-order houses, department stores, and independent stores) \$ 10

(2) Sales to farmers and household consumers (groceries, feed, fertilizer, etc.) at retail \$ 11

(3) Sales to industrial, governmental, and institutional users (contractors, manufacturers, railroads, governmental bodies, contractors, utilities, etc.) \$

(4) Sales to other wholesale organizations (including supply houses but not export concerns) \$

(5) Sales to export intermediaries (see below for export sales) \$

(6) Sales made direct to buyers in foreign countries (including own foreign branches) \$

(7) Sales to commission merchants \$

(8) Federal taxes which were collected from customers, over and above your selling price, and paid by you directly to any governmental taxing agency \$

EXPORT SALES

(9) Sales made direct to buyers in foreign countries (including own foreign branches) \$

(10) Sales to commission merchants \$

(11) Federal taxes which were collected from customers, over and above your selling price, and paid by you directly to any governmental taxing agency \$

5. STOCKS ON HAND: Report the value of stocks on hand at the close of the calendar year ending on December 31, 1939.

(a) Inventory of merchandise on hand at cost, value as of December 31, or nearest inventory date (including goods out on consignment) \$

6. PROPRIETORS AND FIRM MEMBERS (does not apply to corporations):

(a) Number of proprietors and firm members devoting major portion of their time to the business, whether or not paid a regular salary or drawing account \$

7. EMPLOYMENT AND PAY ROLL (except proprietors and firm members):

(a) Total number of full-time employees during the calendar year ending on December 31, 1939 \$

(b) How much of total pay roll shown in 7-a above was paid to part-time employees? \$

(c) TOTAL number of all paid employees (full-time and part-time combined) on pay roll for period ended nearest 15th of each month:

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11	C12

(d) Of the total number of employees shown above for one pay roll in October (Males how many are Females)

8. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK: Report the number of employees and the amount of pay roll for a typical week during the calendar year ending on December 31, 1939. Do not include proprietors and firm members.

Week covered, From _____, 1939, to _____, 1939.

Classification	Full-time							Part-time						
	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
a. Executives and salaried employees (Do not include those persons reported in inquiry 4-b)	D-1							D-2						
b. Operating employees (Do not include those persons reported in inquiry 4-b)	D-3							D-4						
c. Selling employees (Do not include those persons reported in inquiry 4-b)	D-5							D-6						
d. All other employees (Do not include those persons reported in inquiry 4-b)	D-7							D-8						
e. TOTAL NUMBER and amount of pay roll for the week (Total of a to d, inclusive)	E-1							E-2						

CONFIDENTIAL CENSUS REPORT

Form 34

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON
19-39

FARM PRODUCTS:
GRAIN
GRAIN ELEVATORS
GRAIN ELEVATOR ASSOCIATIONS
COOPERATIVE SALES AGENCIES
MILLS AND SHIPPERS (including sea-food products)

Supervisor's District No. _____
Census Enumerator's Name _____
Name _____
Address _____
CODE - Do not use

CENSUS OF BUSINESS: 1939

A separate report should be prepared for each establishment or location. Combined reports for two or more establishments, even though under the same management or ownership, cannot be accepted except on special instructions.

1. DESCRIPTION OF ESTABLISHMENT:

(a) Name of establishment _____

(b) Name of owner _____ Rare (not for corporations) _____
State _____ County _____ Township _____
(Name, Range, and Section)

(c) Location of establishment _____
Name of city, town, or village _____
Street and number _____
Is this street number located within the corporate limits of the city, town, or village named above? (Yes or No) _____

(d) Home-office or business address of owner _____ (Name, Range, and Section)
State _____

(e) Legal form of organization _____
Individual proprietorship Corporation
Partnership Other (specify): _____
Cooperative association

(f) Date (year) of original establishment of this business in this city _____

(g) Date of acquisition or establishment of this city under present ownership—Month _____ Year _____

(h) Total number of establishments or units owned by this organization in the United States _____
any time during 1939 (including the establishment covered by this report)

2. KIND OF BUSINESS:

(a) Kind of business _____
EXAMPLES - Fruits, vegetables, cotton, grain, seed, oilseed, livestock, poultry, etc. during the year. If highly perishable, include commodity, such as peaches, citrus fruits, strawberries, etc.

(b) Check only one of the following boxes to indicate the function or type that accounts for the business of the establishment:

3. TYPE OF OPERATION:

Assembler of farm products _____ 50 Elevator (grain) _____ 56
Commission buyer of farm products _____ 51 Operated by a cooperative market-association _____ 57
Cooperative marketing association _____ 52 Packer and shipper _____ 58
Cooperative sales agency _____ 54 Farm products _____ 59
Cream station _____ 55 Fish or sea food _____ 59
Other (specify) _____

9. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK: Report the number of employees and the amount of pay roll for a typical week during the calendar year ending on December 31, 1939. Do not include proprietors and firm members.

Week covered, From _____, 1939, to _____, 1939.

Classification	Full-time							Part-time						
	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
a. Executives and salaried employees (Do not include those persons reported in inquiry 4-b)	D-1							D-2						
b. Operating employees (Do not include those persons reported in inquiry 4-b)	D-3							D-4						
c. Selling employees (Do not include those persons reported in inquiry 4-b)	D-5							D-6						
d. All other employees (Do not include those persons reported in inquiry 4-b)	D-7							D-8						
e. TOTAL NUMBER and amount of pay roll for the week (Total of a to d, inclusive)	E-1							E-2						

10. EMPLOYMENT AND PAY ROLL DURING A TYPICAL WEEK: Report the number of employees and the amount of pay roll for a typical week during the calendar year ending on December 31, 1939. Do not include proprietors and firm members.

Week covered, From _____, 1939, to _____, 1939.

Classification	Full-time							Part-time						
	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
a. Executives and salaried employees (Do not include those persons reported in inquiry 4-b)	D-1							D-2						
b. Operating employees (Do not include those persons reported in inquiry 4-b)	D-3							D-4						
c. Selling employees (Do not include those persons reported in inquiry 4-b)	D-5							D-6						
d. All other employees (Do not include those persons reported in inquiry 4-b)	D-7							D-8						
e. TOTAL NUMBER and amount of pay roll for the week (Total of a to d, inclusive)	E-1							E-2						

CENSUS OF BUSINESS

9. OPERATING EXPENSES (do not include cost of merchandise):
 a. Total operating expenses, including pay roll, \$ (omit cents)
 b. Total operating expenses, excluding pay roll, \$ (omit cents)

Key A-11

10. ANALYSIS OF SALES BY COMMODITIES:
 Consult the entire list of commodities checking (✓ in front of the number) each item sold and then report the dollar amounts for the year 1933. If book figures are not available, give the best possible approximations.

Key G-2 Check Sales	COMMODITIES	SALES (book entry)		Key G-3 Check Sales	COMMODITIES	SALES (book entry)		Key G-4 Check Sales	COMMODITIES	SALES (book entry)	
		Key G-4	Key G-3			Key G-4	Key G-3			Key G-4	Key G-3
	FOOD AND RELATED PRODUCTS										
2	Breads and cereals				210	Meat (total)					
3	Breads and cereals, except wheat				211	Meat (beef)					
4	Breads and cereals, wheat				212	Meat (pork)					
5	Breads and cereals, other				213	Meat (other)					
6	Flour				214	Meat (other)					
7	Flour, wheat				215	Meat (other)					
8	Flour, other				216	Meat (other)					
9	Flour, other				217	Meat (other)					
10	Flour, other				218	Meat (other)					
11	Flour, other				219	Meat (other)					
12	Flour, other				220	Meat (other)					
13	Flour, other				221	Meat (other)					
14	Flour, other				222	Meat (other)					
15	Flour, other				223	Meat (other)					
16	Flour, other				224	Meat (other)					
17	Flour, other				225	Meat (other)					
18	Flour, other				226	Meat (other)					
19	Flour, other				227	Meat (other)					
20	Flour, other				228	Meat (other)					
21	Flour, other				229	Meat (other)					
22	Flour, other				230	Meat (other)					
23	Flour, other				231	Meat (other)					
24	Flour, other				232	Meat (other)					
25	Flour, other				233	Meat (other)					
26	Flour, other				234	Meat (other)					
27	Flour, other				235	Meat (other)					
28	Flour, other				236	Meat (other)					
29	Flour, other				237	Meat (other)					
30	Flour, other				238	Meat (other)					
31	Flour, other				239	Meat (other)					
32	Flour, other				240	Meat (other)					
33	Flour, other				241	Meat (other)					
34	Flour, other				242	Meat (other)					
35	Flour, other				243	Meat (other)					
36	Flour, other				244	Meat (other)					
37	Flour, other				245	Meat (other)					
38	Flour, other				246	Meat (other)					
39	Flour, other				247	Meat (other)					
40	Flour, other				248	Meat (other)					
41	Flour, other				249	Meat (other)					
42	Flour, other				250	Meat (other)					
43	Flour, other				251	Meat (other)					
44	Flour, other				252	Meat (other)					
45	Flour, other				253	Meat (other)					
46	Flour, other				254	Meat (other)					
47	Flour, other				255	Meat (other)					
48	Flour, other				256	Meat (other)					
49	Flour, other				257	Meat (other)					
50	Flour, other				258	Meat (other)					
51	Flour, other				259	Meat (other)					
52	Flour, other				260	Meat (other)					
53	Flour, other				261	Meat (other)					
54	Flour, other				262	Meat (other)					
55	Flour, other				263	Meat (other)					
56	Flour, other				264	Meat (other)					
57	Flour, other				265	Meat (other)					
58	Flour, other				266	Meat (other)					
59	Flour, other				267	Meat (other)					
60	Flour, other				268	Meat (other)					
61	Flour, other				269	Meat (other)					
62	Flour, other				270	Meat (other)					
63	Flour, other				271	Meat (other)					
64	Flour, other				272	Meat (other)					
65	Flour, other				273	Meat (other)					
66	Flour, other				274	Meat (other)					
67	Flour, other				275	Meat (other)					
68	Flour, other				276	Meat (other)					
69	Flour, other				277	Meat (other)					
70	Flour, other				278	Meat (other)					
71	Flour, other				279	Meat (other)					
72	Flour, other				280	Meat (other)					
73	Flour, other				281	Meat (other)					
74	Flour, other				282	Meat (other)					
75	Flour, other				283	Meat (other)					
76	Flour, other				284	Meat (other)					
77	Flour, other				285	Meat (other)					
78	Flour, other				286	Meat (other)					
79	Flour, other				287	Meat (other)					
80	Flour, other				288	Meat (other)					
81	Flour, other				289	Meat (other)					
82	Flour, other				290	Meat (other)					
83	Flour, other				291	Meat (other)					
84	Flour, other				292	Meat (other)					
85	Flour, other				293	Meat (other)					
86	Flour, other				294	Meat (other)					
87	Flour, other				295	Meat (other)					
88	Flour, other				296	Meat (other)					
89	Flour, other				297	Meat (other)					
90	Flour, other				298	Meat (other)					
91	Flour, other				299	Meat (other)					
92	Flour, other				300	Meat (other)					
93	Flour, other				301	Meat (other)					
94	Flour, other				302	Meat (other)					
95	Flour, other				303	Meat (other)					
96	Flour, other				304	Meat (other)					
97	Flour, other				305	Meat (other)					
98	Flour, other				306	Meat (other)					
99	Flour, other				307	Meat (other)					
100	Flour, other				308	Meat (other)					
101	Flour, other				309	Meat (other)					
102	Flour, other				310	Meat (other)					
103	Flour, other				311	Meat (other)					
104	Flour, other				312	Meat (other)					
105	Flour, other				313	Meat (other)					
106	Flour, other				314	Meat (other)					
107	Flour, other				315	Meat (other)					
108	Flour, other				316	Meat (other)					
109	Flour, other				317	Meat (other)					
110	Flour, other				318	Meat (other)					
111	Flour, other				319	Meat (other)					
112	Flour, other				320	Meat (other)					
113	Flour, other				321	Meat (other)					
114	Flour, other				322	Meat (other)					
115	Flour, other				323	Meat (other)					
116	Flour, other				324	Meat (other)					
117	Flour, other				325	Meat (other)					
118	Flour, other				326	Meat (other)					
119	Flour, other				327	Meat (other)					
120	Flour, other				328	Meat (other)					
121	Flour, other				329	Meat (other)					
122	Flour, other				330	Meat (other)					
123	Flour, other				331	Meat (other)					
124	Flour, other				332	Meat (other)					
125	Flour, other				333	Meat (other)					
126	Flour, other				334	Meat (other)					
127	Flour, other				335	Meat (other)					
128	Flour, other				336	Meat (other)					
129	Flour, other				337	Meat (other)					
130	Flour, other				338	Meat (other)					
131	Flour, other				339	Meat (other)					
132	Flour, other				340	Meat (other)					
133	Flour, other				341	Meat (other)					
134	Flour, other				342	Meat (other)					
135	Flour, other				343	Meat (other)					
136	Flour, other				344	Meat (other)					
137	Flour, other				345	Meat (other)					
138	Flour, other				346	Meat (other)					
139	Flour, other				347	Meat (other)					
140	Flour, other				348	Meat (other)					