

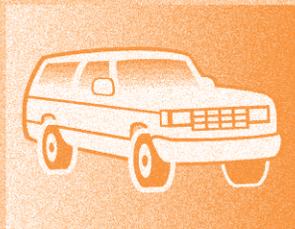
# Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through February 2005

Issued March 2005

*A Detailed Summary of Retail Sales, Purchases,  
Accounts Receivable, Inventories, and Food Services Sales*

BR/04-A

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Direct all inquiries concerning this report to **Scott Scheleur**, Service Sector Statistics Division, U.S. Census Bureau, Washington, DC 20233, telephone 301-763-2713.

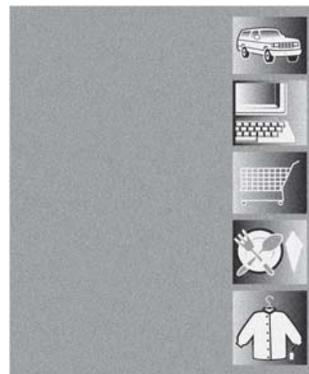
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# Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through February 2005

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## INTRODUCTION

The U.S. Census Bureau produces the *Annual Benchmark Report for Retail Trade and Food Services* to provide national estimates by kind of business of annual and monthly sales for establishments classified in the retail trade and food services industries. Estimates of end-of-month inventories, inventory-to-sales ratios, annual purchases, gross margin, gross margin as a percent of sales, end-of-year accounts receivable, and per capita sales are also provided, but only for retail trade.

We develop the estimates in this report using data from the *Advance Monthly Retail Trade and Food Services Survey* (MARTS), *Monthly Retail Trade Survey* (MRTS), *Annual Retail Trade Survey* (ARTS), and administrative records. For each survey, questionnaires are mailed to a probability sample of firms located in the United States and having paid employees. The samples are updated regularly and periodically reselected. These samples include firms of all sizes. Administrative records data are used to account for firms without paid employees.

Additional information on MARTS, MRTS, and ARTS can be found on the Census Bureau Web site at: [www.census.gov/econ/www/retmenu.html](http://www.census.gov/econ/www/retmenu.html).

## COVERAGE

The estimates in this publication are summarized by kind-of-business classification based on the *2002 North American Industry Classification System* (NAICS). NAICS groups establishments into industries based on the activities in which they are primarily engaged. This system was developed by the joint efforts of statistical agencies in Canada, Mexico, and the United States. The common industry definitions allow for statistics to be compared by business activity across North America.

Retail trade, as defined by NAICS sectors 44-45, includes establishments engaged in selling merchandise in small quantities to the general public, without transformation, and rendering services incidental to the sale of merchandise. Two principal types of establishments classified in retail trade can be distinguished:

1. Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. They have extensive displays of merchandise, use mass-media advertising to attract

customers and typically sell merchandise to the general public for personal or household use. Some store retailers also provide after-sales services, such as repair and installation. For example, new automobile dealers.

2. Nonstore retailers also serve the general public, but their retailing methods differ. Such methods include paper and electronic catalogs, door-to-door solicitation, in-home demonstration, "infomercials," selling from portable stalls or through vending machines.

Food services, as defined by NAICS subsector 722, include establishments that prepare meals, snacks, and beverages to customer order for immediate on-premises and off-premises consumption.

A summary of changes from the prior benchmark report and the procedures for producing the revised estimates are described below.

## SUMMARY OF CHANGES

For most NAICS codes, we revised unadjusted estimates of monthly sales for January 1998 through January or February 2005<sup>1</sup> (if an advance sales estimate was computed), as well as end-of-month inventory estimates for January 1998 through January 2005.

For the remaining NAICS codes, unadjusted estimates of monthly sales were revised for January 1992 through January or February 2005, and inventory estimates were revised for January 1992 through January 2005.

The revised unadjusted estimates reflect:

- Results from the 1992 and 1997 Censuses of Retail Trade.
- Preliminary results from the 2002 Census of Retail Trade derived in early March 2005.
- Results of the 2003 Annual Retail Trade Survey.
- New annual estimates developed for the years 1992–2003 due to the Census Bureau's implementation of new classification rules for the boundary between the retail trade and wholesale trade sectors. For a detailed description, see the "Revisions to Previously Published Estimates" section.

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<sup>1</sup>Advance sales estimates are computed for selected kinds of business and are based on a small subsample selected from the larger MRTS sample.

We revised annual estimates based on results from the retail censuses. For most NAICS codes, annual sales, end-of-year inventories, purchases, and gross margin estimates were revised for 1998–2002. For the remaining NAICS codes, annual estimates of sales, end-of-year inventories, and purchases were revised for 1992–2002. In those industries, gross margins were revised for 1993–2002. For all NAICS codes, we derived new annual sales, end-of-year inventories, purchases, gross margins, and accounts receivable estimates from the 2003 ARTS.

For most NAICS codes, new seasonal, trading-day, and holiday factors were computed and used to adjust sales for January 1995 through January or February 2005<sup>2</sup> (if an advance sales estimate was computed). For inventories, new seasonal factors were also used to adjust inventories for January 1995 through January 2005 for some NAICS codes. Adjusted estimates were derived beginning January 1995 instead of January 1998, because the revised 1998 unadjusted estimates can significantly affect the computation of seasonal factors as far back as 1995. For the remaining NAICS codes, new factors were computed and used to adjust sales and inventories starting with January 1992. Factors for both sales and inventories were developed by using unadjusted estimates as input to the seasonal adjustment program.

## REVISIONS TO PREVIOUSLY PUBLISHED ESTIMATES

### Annual Estimates

For most NAICS codes, annual estimates of sales, end-of-year inventories, and purchases were input to the benchmarking program to derive revised estimates for 1998–2003. Also, for selected NAICS codes, corrections were applied to the various estimates. The estimates were revised in a manner that —

- Equates the 2002 annual sales estimates to preliminary results derived from the 2002 Census of Retail Trade.<sup>3</sup>
- Links the series to the 1997 Census of Retail Trade level.
- Maintains, as best as possible, the year-to-year changes computed from estimates derived from the ARTS for 1998 through 2003.

For select NAICS codes, we revised estimates back to 1992 for the following reasons:

<sup>2</sup>Advance sales estimates are computed for selected kinds of business and are based on a small subsample selected from the larger MRTS sample.

<sup>3</sup>The inventory and purchase estimates for the census year 2002 were computed by multiplying the inventories (or purchases) obtained from the annual survey by the ratio of preliminary census sales to sales derived from 2002 annual survey. The procedure was implemented because neither inventories nor purchases were collected in the census. The same methodology was used to derive 1992 and 1997 inventory (or purchase) constraints.

- Prior census results were revised for NAICS codes 44819 and 4482.
- New rules for classifying establishments in the 2002 Census of Retail Trade were implemented. This change affected NAICS codes 4413, 4421, 4422 pt, 44312, 4441 pt, 4442, 446 pt, 453 pt, 4541, and 45431 pt. Some of the establishments classified in retail in 1997 were classified in wholesale in 2002 due to the different implementation rules. Also, some establishments that were classified as used auto parts (42114) in the 1997 Census of Wholesale Trade were now reclassified in retail NAICS code 44131 in the 2002 Census of Retail Trade. In order to maintain a consistent time series, we revised the results from the 1992 and 1997 censuses to be comparable with the 2002 census results.

For NAICS codes mentioned above, we derived revised estimates for years 1992 through 2003 and equated the 1992, 1997, and 2002 estimates to results derived from the corresponding economic census.

Accounts receivable estimates were revised for 2002.

### Estimates of Monthly Sales

For most NAICS codes, January 1998 through January 2005, monthly retail and food service sales estimates were input to the benchmarking program. Also, for selected NAICS codes, corrections were applied to the estimates. The estimates were revised in a manner that —

- constrained the sum of the 12 monthly sales estimates for a particular year to equal the corresponding revised annual sales estimates (benchmarks) derived for 1998 through 2003.
- minimized the differences between the month-to-month changes of the input and revised estimates.
- used the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

For the NAICS codes in which annual sales were revised back to 1992, we also constrained the sum of the 12 monthly sales estimates for 1992–1996 to equal the corresponding annual sales estimates for these years.

A mathematical result of the benchmarking methodology is that all revised estimates following the end of the last benchmark year (2003) are derived by multiplying the corresponding input estimates by the ratio of benchmarked-to-input estimate for the last month of the last benchmark year. Therefore, for a specified sales series, a ratio of the December 2003 benchmarked estimate to the December 2003 input estimate was computed. Estimates for periods following December 2003 were multiplied by these constant ratios (called carry-forward factors) to derive published sales estimates. The carry-forward factors remain constant until the next benchmarking operation.

## Estimates of End-of-Month Inventories

For some NAICS codes, December 1997 through January 2005 retail end-of-month inventory estimates were input to the benchmarking program. Also, for selected NAICS codes, corrections were applied to the estimates. The estimates were revised in a manner that —

- equated the December end-of-month inventory estimates from the monthly survey for 1997 through 2003 to the end-of-year revised inventory estimates derived from the annual survey.
- minimized the differences between the month-to-month changes of the input and revised estimates.
- used the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

For the NAICS codes in which annual end-of-year inventories were revised back to 1992, we also equated the December end-of-month inventory estimates for 1992–1996 to the corresponding revised end-of-year inventories.

Estimates subsequent to December 2003 were derived by multiplying the input estimates by the ratio of the December 2003 published estimate to the input estimate for December 2003. This ratio is the carry-forward factor for inventory and remains constant for all series until the next benchmarking operation.

## REVISIONS OF SALES AND INVENTORIES

The following table shows a comparison of the revised sales and inventories to the previously published estimates for 2004:

### 2004 Retail and Food Services Sales and Retail Inventories Comparison of the Revised Estimates to the Previously Published Estimates

(Millions of dollars)

NAICS code	Kinds of business	Revised	Previously published	Percent difference
	<b>SALES</b>			
	<b>Retail sales and food services</b>			
	<b>sales, total . . . . .</b>	<b>3,901,739</b>	<b>4,055,805</b>	<b>-3.8</b>
	<b>Retail sales, total . . . . .</b>	<b>3,521,709</b>	<b>3,664,295</b>	<b>-3.9</b>
441	Motor vehicle and parts dealers . . . . .	882,040	940,599	-6.2
442	Furniture and home furnishings stores . . . . .	103,781	104,545	-0.7
443	Electronics and appliance stores . . . . .	94,545	101,639	-7.0
444	Building mat., garden equip., & supplies dealers . . . . .	303,071	368,592	-17.8
445	Food and beverage stores . . . . .	498,151	529,383	-5.9
446	Health and personal care stores . . . . .	205,404	203,498	0.9
447	Gasoline stations . . . . .	320,604	314,493	1.9
448	Clothing and clothing access. stores . . . . .	189,997	189,991	0.0
451	Sporting goods, hobby, book, and music stores . . . . .	80,062	81,684	-2.0
452	General merchandise stores . . . . .	502,845	504,713	-0.4
453	Miscellaneous store retailers . . . . .	107,928	110,957	-2.7
454	Nonstore retailers . . . . .	233,281	214,201	8.9
722	Food services and drinking places . . . . .	380,030	391,510	-2.9
	<b>INVENTORIES<sup>1</sup></b>			
	<b>Retail, total . . . . .</b>	<b>454,083</b>	<b>473,630</b>	<b>-4.1</b>
441	Motor vehicle and parts dealers . . . . .	157,899	164,005	-3.7
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	28,226	29,014	-2.7
444	Building mat., garden equip., & supplies dealers . . . . .	43,459	53,908	-19.4
445	Food and beverage stores . . . . .	34,248	36,682	-6.6
448	Clothing and clothing access. stores . . . . .	34,791	34,790	0.0
452	General merchandise stores . . . . .	66,805	67,864	-1.6

<sup>1</sup>End of December, not adjusted for seasonal variations.

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## Reasons for Revisions

There are several reasons for revisions. The main contributors to the revision from the previously published estimates are:

- **New rules for classifying establishments.** Since we benchmark the sales and inventory estimates to the economic census levels, changes in classification between the 1997 Economic Census and 2002 Economic Census affect the levels of the monthly and annual estimates. The previously published estimates were benchmarked to the 1997 Economic Census; the revised estimates, however, are benchmarked to the 2002 Economic Census. For further explanation of the benchmarking to the Economic Census, refer to the Revisions to Previously Published Estimates section earlier in this document.
- **Timing.** The respondents have more time to prepare their annual and census reports than they do for their monthly reports. The annual and census responses are requested at a time when many firms have already compiled audited book figures for their own use. The timing of the annual survey is such that we are also able to obtain independent verification of the reported data from such sources as a company's annual report. On the other hand, respondents to the monthly survey have just a few weeks to provide reports of their sales and end-of-month inventories. Sometimes these reports are based on incomplete or unaudited records and may include estimates made by respondents to represent their understanding of their business.
- **Sampling.** As described in more detail in Appendix A of this report, the estimates derived from the annual survey are based on a sample that is much larger than the samples used to produce the monthly sales or inventory estimates. Furthermore, the monthly inventory estimates are based on a sample with fewer units than the sample used to produce the monthly sales estimates. This often results in larger revisions for inventory estimates than for sales estimates.
- **Response.** The annual estimates are based on more reported data than are the monthly estimates. The response to the *Annual Retail Trade Survey* is required by law. This requirement results in a dollar volume response rate for sales above 90 percent. The response to our monthly survey is not mandatory. The dollar volume response rates for the monthly surveys are usually around 78 percent for sales and 70 percent for inventories. The sales and inventories for the nonresponding retailers are accounted for by an imputation process. This process on the monthly surveys assumes that nonresponding firms have trends similar to the responding firms in their respective kinds of business.

## DEFINITION OF TERMS

### Dollar Values

All dollar values presented are expressed in current dollars; that is, the estimates are not adjusted to a constant dollar series. Consequently, when comparing estimates to prior years, users also should consider price level changes.

### Confidentiality

Title 13 of the United States Code authorizes the Census Bureau to conduct censuses and surveys. Section 9 of the same Title requires that any information collected from the public under the authority of Title 13 be maintained as confidential. Section 214 of Title 13 and Sections 3559 and 3571 of Title 18 of the United States Code provide for the imposition of penalties of up to 5 years in prison and up to \$250,000 in fines for wrongful disclosure of confidential census information. In accordance with Title 13, no estimates are published that would disclose the operations of an individual firm.

The Census Bureau's Internal Disclosure Review board sets the confidentiality rules for all data releases. A checklist approach is used to ensure that all potential risks to the confidentiality of the data are considered and addressed.

### Disclosure Limitation

A disclosure of data occurs when an individual can use published statistical information to identify either an individual or firm that has provided information under a pledge of confidentiality. Disclosure limitation is the process used to protect the confidentiality of the survey data provided by an individual or firm. Using disclosure limitation procedures, the Census Bureau modifies or removes the characteristics that put confidential information at risk for disclosure. Although it may appear that a table shows information about a specific individual or business, the Census Bureau has taken steps to disguise or suppress the original data, while making sure the results are still useful. The techniques used by the Census Bureau to protect confidentiality in tabulations vary, depending on the type of data.

### Unpublished Estimates

Additional statistics, such as dollar volume estimates for some kinds of business not separately shown in this report, are produced as a byproduct of the regularly published statistics. These additional estimates have not been included in this publication because high sampling variability, poor response, or other factors that may make them potentially misleading. Upon written request, for a nominal fee, the Census Bureau will release these estimates for individual use, though not for publication. It should be noted that some unpublished estimates can be derived directly from this report by subtracting published

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estimates from their respective totals. However, the estimates obtained by such subtraction would be subject to the poor response rates or high sampling variability described previously for unpublished kinds of business.

Individuals who use estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates.

### **Adjustment Factors**

The X-12 ARIMA program was used to derive the factors for adjusting estimates for seasonal variations and, in the case of sales, for trading-day and holiday differences. Unadjusted sales and inventory estimates for January 1992 through January or February 2005 (if an advance sales estimate was computed) were input to this program.

Seasonal adjustment of estimates is an approximation based on current and past experiences. Therefore, the adjustment could become less precise because of changes in economic conditions and other elements that introduce significant changes in seasonal, trading-day, or holiday patterns.

### **Sales**

Sales include merchandise sold (for cash or credit at retail or wholesale) by establishments primarily engaged in retail trade. Services that are incidental to the sale of merchandise, and excise taxes that are paid by the manufacturer or wholesaler and passed along to the retailer are also included. Sales are net, after deductions, for refunds and allowances for merchandise returned by customers. Sales exclude sales taxes collected directly from customers and paid directly to a local, state, or federal tax agency.

The estimates of sales measure the operations receipts rendered by stores that primarily sell at retail. The sales estimates represent total sales and receipts of all establishments primarily engaged in retail trade. They do not include sales at retail by manufacturers, wholesalers, service establishments, and others whose primary activity is other than retail trade. Because the retail establishment is the basic unit of measure, the published estimates of sales by type of retail store are not intended to measure the total sales for a given commodity or merchandise line.

### **Inventories**

Merchandise inventories are the value of stocks of goods held for sale. The inventories estimates represent the value, at cost, of the merchandise available for sale as of the last day of the report period. Methods of valuation may vary according to the accounting practices of each firm. The estimates provided in this report are valued on a non-LIFO (last in, first out) basis. Note—LIFO is a method of valuing inventory where the latest items of merchandise added to the inventory are the first ones taken out.

Non-LIFO would mean that another method, such as FIFO (first in, first out), was used to establish the value of the inventory available for sale. Merchandise inventories are shown for stores and warehouses servicing retail establishments. Included are only those warehouses that maintained supplies of merchandise primarily intended for distribution within the organization.

Most firms reported the value of their inventories as of the close of the calendar year. Some firms, using a fiscal year rather than a calendar year for accounting purposes, valued their inventory as of some date other than the last day of the calendar year. About 35 percent of the retail inventory estimate from the *Annual Retail Trade Survey* was based on data reported on an end-of-fiscal year other than December 31. In the annual survey, inventories reported for a date in a month other than December were adjusted to a December 31 equivalent, based on ratios developed from the monthly inventory sample.

### **Inventories/Sales Ratios**

The inventories/sales ratios show the relationship of the end-of-month values of inventory to the monthly sales. These ratios can be looked at as indications of the number of months of inventory that are on hand in relation to the sales for a month. For example, a ratio of 2.5 would indicate that the retail stores have enough merchandise on hand to cover two and a half months of sales.

### **Purchases**

Purchases represent the total cost of merchandise that was purchased for resale during the year, whether or not payment for the merchandise was made during the year.

Purchases data include cash and credit purchases made at central offices and company warehouses. The purchases, however, exclude deliveries from central offices or warehouses to retail stores owned by other companies. Those companies engaged in manufacturing and/or wholesaling and retailing are asked to include purchases at the cost value of inter-company transfers from their plant or warehouses to their retail stores and to include the cost of outside purchases.

### **Cost of Goods Available for Sale and Cost of Goods Sold**

To calculate the cost of goods available for sale, the purchases made during the year were added to the preceding year's end-of-year inventories. To calculate the cost of goods sold, the end of the current year's value of inventories were deducted from the cost of goods available for sale.

### **Gross Margin**

The measure of gross margin represents total sales less cost of goods sold.

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## Accounts Receivable Balances

Retail accounts receivable are amounts owed to retail stores by their customers for purchases made on credit. The estimate in this publication refer to receivables outstanding as of December 31, including receivables against which the firm has borrowed. However, credit paper discounted or sold to others and amounts actually charged off as bad debts are excluded. Also excluded are amounts charged on credit cards issued by oil companies, banks, and other organizations that issue credit cards.

Charge accounts are credit accounts for which full payment is scheduled to be made at the end of the customary billing period. Installment accounts are classified as open-end or closed-end.

- Open-end installment accounts are primarily revolving or optional accounts. A deferred payment privilege is extended through a line of credit, and the customer has the option of paying the balance in full or paying in two or more installments. The payments are subject to a minimum required payment with a finance charge usually assessed.
- Closed-end installment accounts are those generally requiring a new contract to cover each extension of credit. A precomputed finance charge is assessed at the time credit is extended. Specified fixed schedules of installment payments are established with the number, the amount of payments, and the due dates specified in the contract.

## Leased Departments

Leased departments are broadly defined as operations of one company conducted within the establishment of another company. Typical examples may include jewelry counters or optical centers within department stores.

## GAFO

GAFO represents sales at stores that sell merchandise normally sold in department stores. GAFO includes the following kinds of retail businesses:

- General merchandise stores (NAICS 452),
- Clothing and clothing accessories stores (NAICS 448),
- Furniture and home furnishings stores (NAICS 442),
- Electronics and appliance stores (NAICS 443),
- Sporting goods, hobby, book, and music stores (NAICS 451),
- Office supplies, stationery, and gift stores (NAICS 4532).

## ADDITIONAL INFORMATION

### E-Commerce Data

Data for e-commerce sales and electronic data interchange (EDI) can be found on the Census Bureau Web site at: <http://www.census.gov/estats>. Data for survey year 2003 will be released April 2005.

### Survey Questionnaires

*The Annual Retail Trade Survey* questionnaires can be found on the Census Bureau Web site at: <http://www.census.gov/svsd/www/artsforms.html>.

# Detailed Tables

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**Table 1a. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 2005 Through February 2005**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Advance Monthly Retail Trade and Food Services Survey, and administrative records]

NAICS Code	Kind of business	Unadjusted		Adjusted <sup>1</sup>	
		Jan. <sup>P</sup>	Feb. <sup>a</sup>	Jan. <sup>P</sup>	Feb. <sup>a</sup>
	<b>Retail and food services sales, total</b> . . . . .	<b>299,233</b>	<b>301,238</b>	<b>337,129</b>	<b>338,584</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	235,627	232,241	261,861	262,996
	Retail sales, total . . . . .	268,678	270,683	304,132	305,191
	Retail sales, total (excl. motor vehicle and parts dealers) . . . . .	205,072	201,686	228,864	229,603
	<b>GAF0<sup>2</sup></b> . . . . .	<b>73,087</b>	<b>NA</b>	<b>86,524</b>	<b>NA</b>
<b>441</b>	<b>Motor vehicle and parts dealers</b> . . . . .	<b>63,606</b>	<b>68,997</b>	<b>75,268</b>	<b>75,588</b>
4411, 4412	Automobile and other motor vehicle dealers . . . . .	58,287	63,614	69,224	69,600
4411	Automobile dealers . . . . .	54,754	NA	NA	NA
44111	New car dealers . . . . .	48,741	NA	NA	NA
44112	Used car dealers . . . . .	6,013	NA	NA	NA
4413	Auto parts, access., and tire stores . . . . .	5,319	NA	6,044	NA
<b>442, 443</b>	<b>Furniture, home furnishings, electronics, and appliance stores</b> . . . . .	<b>15,362</b>	<b>15,330</b>	<b>16,941</b>	<b>17,157</b>
<b>442</b>	<b>Furniture and home furnishings stores</b> . . . . .	<b>7,849</b>	<b>7,959</b>	<b>8,829</b>	<b>8,913</b>
4421	Furniture stores . . . . .	4,477	NA	NA	NA
4422	Home furnishings stores . . . . .	3,372	NA	NA	NA
<b>443</b>	<b>Electronics and appliance stores</b> . . . . .	<b>7,513</b>	<b>7,371</b>	<b>8,112</b>	<b>8,244</b>
44311	Appl., TV, and other elect. stores . . . . .	5,840	NA	NA	NA
443111	Household appliance stores . . . . .	1,252	NA	NA	NA
443112	Radio, TV, and other elect. stores . . . . .	4,588	NA	NA	NA
44312	Computer and software stores . . . . .	1,449	NA	1,528	NA
<b>444</b>	<b>Building mat. and garden equip. and supplies dealers</b> . . . . .	<b>20,650</b>	<b>20,480</b>	<b>26,463</b>	<b>26,122</b>
4441	Building mat. and supplies dealers . . . . .	18,939	NA	23,324	NA
44413	Hardware stores . . . . .	1,323	NA	NA	NA
<b>445</b>	<b>Food and beverage stores</b> . . . . .	<b>41,478</b>	<b>38,684</b>	<b>42,604</b>	<b>42,765</b>
4451	Grocery stores . . . . .	37,858	34,981	38,318	38,398
4453	Beer, wine, and liquor stores . . . . .	2,224	NA	2,651	NA
<b>446</b>	<b>Health and personal care stores</b> . . . . .	<b>17,433</b>	<b>16,927</b>	<b>17,734</b>	<b>17,799</b>
44611	Pharmacies and drug stores . . . . .	14,979	NA	15,054	NA
<b>447</b>	<b>Gasoline stations</b> . . . . .	<b>25,813</b>	<b>25,271</b>	<b>28,618</b>	<b>28,848</b>
<b>448</b>	<b>Clothing and clothing access. stores</b> . . . . .	<b>12,054</b>	<b>13,737</b>	<b>16,309</b>	<b>16,492</b>
4481	Clothing stores . . . . .	8,965	NA	11,819	NA
44811	Men's clothing stores . . . . .	634	NA	798	NA
44812	Women's clothing stores . . . . .	2,347	NA	3,032	NA
44814	Family clothing stores . . . . .	4,326	NA	NA	NA
4482	Shoe stores . . . . .	1,522	NA	2,024	NA
44831	Jewelry stores . . . . .	1,434	NA	2,302	NA
<b>451</b>	<b>Sporting goods, hobby, book, and music stores</b> . . . . .	<b>6,097</b>	<b>5,128</b>	<b>6,584</b>	<b>6,566</b>
45111	Sporting goods stores . . . . .	2,013	NA	NA	NA
451211	Book stores . . . . .	1,867	NA	NA	NA
<b>452</b>	<b>General merchandise stores</b> . . . . .	<b>36,624</b>	<b>37,473</b>	<b>43,504</b>	<b>43,778</b>
4521	Department stores (excl. L.D.) . . . . .	14,169	14,883	18,194	18,293
4521102	Discount dept. stores . . . . .	8,784	NA	NA	NA
4521101, 4521103	Conventional and national chain dept. stores . . . . .	5,385	NA	NA	NA
4521	Department stores (incl. L.D.) <sup>3</sup> . . . . .	14,317	NA	NA	NA
4521102	Discount dept. stores . . . . .	8,846	NA	NA	NA
4521101, 4521103	Conventional and national chain dept. stores . . . . .	5,471	NA	NA	NA
4529	Other general merchandise stores . . . . .	22,455	NA	25,310	NA
45291	Warehouse clubs and superstores . . . . .	19,813	NA	21,966	NA
45299	All other general merchandise stores . . . . .	2,642	NA	3,344	NA
<b>453</b>	<b>Miscellaneous store retailers</b> . . . . .	<b>8,250</b>	<b>8,433</b>	<b>9,259</b>	<b>9,297</b>
<b>454</b>	<b>Nonstore retailers</b> . . . . .	<b>21,311</b>	<b>20,223</b>	<b>20,848</b>	<b>20,779</b>
4541	Electronic shopping and mail-order houses . . . . .	12,535	NA	13,017	NA
45431	Fuel dealers . . . . .	4,656	NA	3,051	NA
<b>722</b>	<b>Food services and drinking places</b> . . . . .	<b>30,555</b>	<b>30,555</b>	<b>32,997</b>	<b>33,393</b>
7221	Full-service restaurants . . . . .	13,504	NA	NA	NA
7222	Limited-service eating places . . . . .	13,089	NA	NA	NA
7224	Drinking places . . . . .	1,582	NA	NA	NA

<sup>a</sup>Advance estimates. <sup>P</sup>Preliminary estimates. NA Data not available.

<sup>1</sup>Estimates are adjusted for seasonal variation, holiday, and trading-day differences, but not for price changes.

<sup>2</sup>GAF0 represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 1b. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: December 2004 and January 2005**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Unadjusted		Adjusted <sup>1</sup>	
		Dec. 2004	Jan. 2005 <sup>P</sup>	Dec. 2004	Jan. 2005 <sup>P</sup>
	<b>Retail inventories, total</b> . . . . .	<b>454,083</b>	<b>451,832</b>	<b>459,700</b>	<b>461,116</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	296,184	295,606	304,422	306,605
441	Motor vehicle and parts dealers . . . . .	157,899	156,226	155,278	154,511
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	28,226	27,467	28,311	28,316
444	Building mat. and garden equip. and supplies dealers . . . . .	43,459	45,266	45,035	46,096
445	Food and beverage stores . . . . .	34,248	33,631	33,458	33,630
448	Clothing and clothing access. stores . . . . .	34,791	35,355	37,775	38,263
452	General merchandise stores . . . . .	66,805	66,008	70,732	71,099
4521	Department stores . . . . .	35,421	35,008	38,210	38,260
	<b>Inventories/sales ratios</b>				
	<b>Retail total</b> . . . . .	<b>1.26</b>	<b>1.68</b>	<b>1.51</b>	<b>1.52</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.04	1.44	1.34	1.34
441	Motor vehicle and parts dealers . . . . .	2.13	2.46	2.01	2.05
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.18	1.79	1.69	1.67
444	Building mat. and garden equip. and supplies dealers . . . . .	1.81	2.19	1.71	1.74
445	Food and beverage stores . . . . .	0.73	0.81	0.79	0.79
448	Clothing and clothing access. stores . . . . .	1.23	2.93	2.36	2.35
452	General merchandise stores . . . . .	1.02	1.80	1.64	1.63
4521	Department stores . . . . .	1.11	2.47	2.11	2.10

<sup>P</sup>Preliminary estimates.

<sup>1</sup>Inventory estimates are adjusted for seasonal variation and, in the case of sales, for holiday and trading-day differences. Estimates are not adjusted for price changes.

Note: Estimates exclude food services. Inventory estimates include data for auxiliary establishments; for example warehouses servicing retail stores. Retail total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 2. Estimated Annual Retail and Food Services Sales by Kinds of Business: 1992 Through 2004**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997
	<b>Retail and food services sales, total . . . . .</b>	<b>2,007,927</b>	<b>2,146,108</b>	<b>2,321,863</b>	<b>2,441,080</b>	<b>2,593,158</b>	<b>2,714,035</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1,593,377	1,676,674	1,783,988	1,864,170	1,967,974	2,061,968
	<b>Retail sales, total . . . . .</b>	<b>1,804,512</b>	<b>1,930,057</b>	<b>2,096,234</b>	<b>2,207,455</b>	<b>2,350,262</b>	<b>2,455,995</b>
	Retail sales, total (excl. motor vehicle and parts dealers) . . . . .	1,389,962	1,460,623	1,558,359	1,630,545	1,725,078	1,803,928
	<b>GAFO<sup>1</sup> . . . . .</b>	<b>528,955</b>	<b>566,080</b>	<b>611,205</b>	<b>644,675</b>	<b>677,395</b>	<b>708,427</b>
<b>441</b>	<b>Motor vehicle and parts dealers . . . . .</b>	<b>414,550</b>	<b>469,434</b>	<b>537,875</b>	<b>576,910</b>	<b>625,184</b>	<b>652,067</b>
4411, 4412	Automobile and other motor vehicle dealers . . . . .	377,230	428,933	492,780	528,722	572,902	596,250
4411	Automobile dealers . . . . .	359,110	407,832	468,869	502,482	544,789	565,509
44111	New car dealers . . . . .	333,801	379,522	435,661	464,642	502,340	518,972
44112	Used car dealers . . . . .	25,309	28,310	33,208	37,840	42,449	46,537
4413	Auto parts, access., and tire stores . . . . .	37,320	40,501	45,095	48,188	52,282	55,817
<b>442, 443</b>	<b>Furniture, home furnishings, electronics and appliance stores . . . . .</b>	<b>90,131</b>	<b>99,001</b>	<b>112,200</b>	<b>122,555</b>	<b>130,499</b>	<b>137,480</b>
<b>442</b>	<b>Furniture and home furnishings stores . . . . .</b>	<b>49,834</b>	<b>53,055</b>	<b>58,101</b>	<b>61,332</b>	<b>65,762</b>	<b>70,953</b>
4421	Furniture stores . . . . .	29,465	31,332	33,653	35,320	37,704	40,616
4422	Home furnishings stores . . . . .	20,369	21,723	24,448	26,012	28,058	30,337
<b>443</b>	<b>Electronics and appliance stores . . . . .</b>	<b>40,297</b>	<b>45,946</b>	<b>54,099</b>	<b>61,223</b>	<b>64,737</b>	<b>66,527</b>
44311	Appl., TV, and other elect. stores . . . . .	29,002	32,610	37,942	42,142	43,310	43,060
443111	Household appliance stores . . . . .	8,443	9,143	9,051	9,986	10,221	10,380
443112	Radio, TV, and other elect. stores . . . . .	20,559	23,467	28,891	32,156	33,089	32,680
44312	Computer and software stores . . . . .	8,987	11,037	13,873	16,806	19,127	21,119
<b>444</b>	<b>Building mat. and garden equip. and supplies dealers . . . . .</b>	<b>129,664</b>	<b>139,485</b>	<b>155,541</b>	<b>162,715</b>	<b>174,593</b>	<b>188,646</b>
4441	Building mat. and supplies dealers . . . . .	109,617	119,811	134,562	140,634	150,220	161,996
44413	Hardware stores . . . . .	12,720	13,051	13,831	13,764	13,955	13,998
<b>445</b>	<b>Food and beverage stores . . . . .</b>	<b>371,451</b>	<b>375,440</b>	<b>385,265</b>	<b>391,312</b>	<b>402,020</b>	<b>410,288</b>
4451	Grocery stores . . . . .	337,925	341,855	351,056	356,932	366,075	373,072
4453	Beer, wine, and liquor stores . . . . .	21,825	21,675	22,240	22,145	23,300	24,222
<b>446</b>	<b>Health and personal care stores . . . . .</b>	<b>89,881</b>	<b>92,766</b>	<b>96,530</b>	<b>101,799</b>	<b>109,709</b>	<b>118,808</b>
44611	Pharmacies and drug stores . . . . .	77,806	79,720	82,006	85,851	91,821	98,833
<b>447</b>	<b>Gasoline stations . . . . .</b>	<b>156,556</b>	<b>162,587</b>	<b>171,416</b>	<b>181,294</b>	<b>194,601</b>	<b>199,856</b>
<b>448</b>	<b>Clothing and clothing access. stores . . . . .</b>	<b>120,346</b>	<b>125,001</b>	<b>129,341</b>	<b>131,593</b>	<b>136,851</b>	<b>140,565</b>
4481	Clothing stores . . . . .	85,459	88,222	90,260	90,809	93,820	97,831
44811	Men's clothing stores . . . . .	10,185	9,968	10,039	9,322	9,554	10,077
44812	Women's clothing stores . . . . .	31,840	32,377	30,611	28,723	28,266	27,851
44814	Family clothing stores . . . . .	33,159	35,311	38,118	40,014	42,275	45,259
4482	Shoe stores . . . . .	18,630	19,042	19,921	20,354	21,248	21,463
44831	Jewelry stores . . . . .	15,184	16,571	17,996	19,152	20,317	19,778
<b>451</b>	<b>Sporting goods, hobby, book, and music stores . . . . .</b>	<b>49,296</b>	<b>52,368</b>	<b>57,538</b>	<b>60,922</b>	<b>64,055</b>	<b>65,573</b>
45111	Sporting goods stores . . . . .	15,702	16,913	18,951	19,986	20,931	21,286
451211	Book stores . . . . .	8,338	9,119	10,119	11,208	11,918	12,755
<b>452</b>	<b>General merchandise stores . . . . .</b>	<b>247,968</b>	<b>266,088</b>	<b>285,278</b>	<b>300,589</b>	<b>315,398</b>	<b>331,454</b>
4521	Department stores (excl. L.D.) . . . . .	177,089	187,685	198,945	205,920	212,203	220,108
4521102	Discount dept. stores . . . . .	91,936	101,360	109,543	116,620	120,031	126,123
4521101, 4521103	Conventional and national chain dept. stores . . . . .	85,153	86,325	89,402	89,300	92,172	93,985
4521	Department stores (incl. L.D.) <sup>2</sup> . . . . .	181,255	192,125	203,808	210,919	217,001	225,062
4521102	Discount dept. stores . . . . .	93,871	103,405	111,793	118,661	121,936	128,049
4521101, 4521103	Conventional and national chain dept. stores . . . . .	87,384	88,720	92,015	92,258	95,065	97,013
4529	Other general merchandise stores . . . . .	70,879	78,403	86,333	94,669	103,195	111,346
45291	Warehouse clubs and superstores . . . . .	40,025	46,628	57,756	65,101	73,079	81,919
45299	All other general merchandise stores . . . . .	30,854	31,775	28,577	29,568	30,116	29,427
<b>453</b>	<b>Miscellaneous store retailers . . . . .</b>	<b>55,520</b>	<b>62,237</b>	<b>70,175</b>	<b>76,746</b>	<b>83,690</b>	<b>91,237</b>
<b>454</b>	<b>Nonstore retailers . . . . .</b>	<b>79,149</b>	<b>85,650</b>	<b>95,075</b>	<b>101,020</b>	<b>113,662</b>	<b>120,021</b>
4541	Electronic shopping and mail-order houses . . . . .	35,220	39,926	45,300	49,721	56,594	63,640
45431	Fuel dealers . . . . .	17,193	18,042	19,112	20,159	22,846	22,066
<b>722</b>	<b>Food services and drinking places . . . . .</b>	<b>203,415</b>	<b>216,051</b>	<b>225,629</b>	<b>233,625</b>	<b>242,896</b>	<b>258,040</b>
7221	Full-service restaurants . . . . .	86,493	91,476	97,117	99,430	104,514	114,591
7222	Limited-service eating places . . . . .	87,433	94,736	98,446	103,143	106,192	109,298
7224	Drinking places . . . . .	12,352	12,209	11,826	12,515	13,015	13,445

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-2 provides measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 2. Estimated Annual Retail and Food Services Sales by Kinds of Business: 1992 Through 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1998	1999	2000	2001	2002	2003	2004
	<b>Retail and food services sales, total . . .</b>	<b>2,844,521</b>	<b>3,082,970</b>	<b>3,288,734</b>	<b>3,387,964</b>	<b>3,473,659</b>	<b>3,624,794</b>	<b>3,901,739</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	2,156,968	2,318,573	2,491,435	2,569,268	2,651,995	2,779,022	3,019,699
	<b>Retail sales, total . . . . .</b>	<b>2,572,272</b>	<b>2,797,885</b>	<b>2,983,007</b>	<b>3,069,823</b>	<b>3,141,468</b>	<b>3,275,407</b>	<b>3,521,709</b>
	Retail sales, total (excl. motor vehicle and parts dealers) . . . . .	1,884,719	2,033,488	2,185,708	2,251,127	2,319,804	2,429,635	2,639,669
	<b>GAFO<sup>1</sup> . . . . .</b>	<b>754,034</b>	<b>813,267</b>	<b>862,089</b>	<b>884,066</b>	<b>915,606</b>	<b>949,631</b>	<b>1,010,230</b>
<b>441</b>	<b>Motor vehicle and parts dealers . . . . .</b>	<b>687,553</b>	<b>764,397</b>	<b>797,299</b>	<b>818,696</b>	<b>821,664</b>	<b>845,772</b>	<b>882,040</b>
4411, 4412	Automobile and other motor vehicle dealers . . . . .	629,753	703,427	734,906	757,923	758,706	781,186	814,728
4411	Automobile dealers . . . . .	594,686	663,459	689,688	710,851	708,865	725,378	754,037
44111	New car dealers . . . . .	542,813	606,662	630,962	651,478	647,038	661,847	686,541
44112	Used car dealers . . . . .	51,873	56,797	58,726	59,373	61,827	63,531	67,496
4413	Auto parts, access., and tire stores . . . . .	57,800	60,970	62,393	60,773	62,958	64,586	67,312
<b>442, 443</b>	<b>Furniture, home furnishings, electronics and appliance stores . . . . .</b>	<b>147,656</b>	<b>160,404</b>	<b>172,083</b>	<b>172,289</b>	<b>180,118</b>	<b>185,760</b>	<b>198,326</b>
<b>442</b>	<b>Furniture and home furnishings stores . . . . .</b>	<b>76,009</b>	<b>83,250</b>	<b>90,482</b>	<b>91,398</b>	<b>94,946</b>	<b>97,676</b>	<b>103,781</b>
4421	Furniture stores . . . . .	43,083	46,236	50,090	50,432	51,504	52,218	56,741
4422	Home furnishings stores . . . . .	32,926	37,014	40,392	40,966	43,442	45,458	47,040
<b>443</b>	<b>Electronics and appliance stores . . . . .</b>	<b>71,647</b>	<b>77,154</b>	<b>81,601</b>	<b>80,891</b>	<b>85,172</b>	<b>88,084</b>	<b>94,545</b>
44311	Appl., TV, and other elect. stores . . . . .	46,737	52,424	58,571	60,821	64,180	66,868	72,297
443111	Household appliance stores . . . . .	11,136	12,153	12,740	13,632	14,431	14,772	15,870
443112	Radio, TV, and other elect. stores . . . . .	35,601	40,271	45,831	47,189	49,749	52,096	56,427
44312	Computer and software stores . . . . .	22,264	21,713	19,634	16,842	17,739	17,885	18,609
<b>444</b>	<b>Building mat. and garden equip. and supplies dealers . . . . .</b>	<b>200,334</b>	<b>216,887</b>	<b>228,127</b>	<b>238,846</b>	<b>248,746</b>	<b>264,911</b>	<b>303,071</b>
4441	Building mat. and supplies dealers . . . . .	172,078	187,903	197,685	206,884	217,167	231,743	267,932
44413	Hardware stores . . . . .	15,016	15,646	16,244	16,612	17,044	17,704	19,012
<b>445</b>	<b>Food and beverage stores . . . . .</b>	<b>417,523</b>	<b>434,566</b>	<b>445,892</b>	<b>463,739</b>	<b>466,176</b>	<b>477,294</b>	<b>498,151</b>
4451	Grocery stores . . . . .	378,728	394,615	403,095	418,847	420,456	430,199	447,677
4453	Beer, wine, and liquor stores . . . . .	25,526	26,622	28,646	29,753	30,167	30,563	31,950
<b>446</b>	<b>Health and personal care stores . . . . .</b>	<b>129,995</b>	<b>143,428</b>	<b>156,340</b>	<b>168,065</b>	<b>182,138</b>	<b>193,976</b>	<b>205,404</b>
44611	Pharmacies and drug stores . . . . .	108,664	121,816	131,727	143,031	155,774	166,490	175,624
<b>447</b>	<b>Gasoline stations . . . . .</b>	<b>191,965</b>	<b>212,820</b>	<b>250,176</b>	<b>251,768</b>	<b>250,958</b>	<b>274,095</b>	<b>320,604</b>
<b>448</b>	<b>Clothing and clothing access. stores . . . . .</b>	<b>149,440</b>	<b>160,055</b>	<b>167,978</b>	<b>167,656</b>	<b>172,678</b>	<b>178,642</b>	<b>189,997</b>
4481	Clothing stores . . . . .	104,239	111,790	118,202	119,372	122,984	127,408	136,829
44811	Men's clothing stores . . . . .	10,209	9,684	9,529	8,649	8,140	8,519	9,457
44812	Women's clothing stores . . . . .	28,403	29,663	31,608	31,660	31,500	32,884	35,242
44814	Family clothing stores . . . . .	50,123	55,231	58,762	60,001	64,060	65,858	70,632
4482	Shoe stores . . . . .	22,270	22,746	22,952	22,985	23,329	23,337	23,715
44831	Jewelry stores . . . . .	21,416	23,828	24,939	23,661	24,729	26,178	27,424
<b>451</b>	<b>Sporting goods, hobby, book, and music stores . . . . .</b>	<b>68,927</b>	<b>72,743</b>	<b>76,079</b>	<b>77,087</b>	<b>76,889</b>	<b>77,280</b>	<b>80,062</b>
45111	Sporting goods stores . . . . .	22,420	23,852	25,477	26,342	26,386	27,383	29,740
451211	Book stores . . . . .	13,271	14,139	14,819	15,009	15,320	16,103	16,224
<b>452</b>	<b>General merchandise stores . . . . .</b>	<b>351,151</b>	<b>380,248</b>	<b>404,375</b>	<b>427,553</b>	<b>446,666</b>	<b>468,876</b>	<b>502,845</b>
4521	Department stores (excl. L.D.) . . . . .	223,397	230,521	232,808	228,807	221,272	215,027	215,999
4521102	Discount dept. stores . . . . .	128,929	133,543	136,026	137,367	133,604	128,249	127,244
4521101, 4521103	Conventional and national chain dept. stores . . . . .	94,468	96,978	96,782	91,440	87,668	86,778	88,755
4521	Department stores (incl. L.D.) <sup>2</sup> . . . . .	228,291	235,544	237,931	232,919	224,513	217,951	218,735
4521102	Discount dept. stores . . . . .	130,925	135,552	138,108	139,633	134,978	129,347	128,272
4521101, 4521103	Conventional and national chain dept. stores . . . . .	97,366	99,992	99,823	93,286	89,535	88,604	90,463
4529	Other general merchandise stores . . . . .	127,754	149,727	171,567	198,746	225,394	253,849	286,846
45291	Warehouse clubs and superstores . . . . .	98,551	118,948	139,863	165,110	191,828	216,979	247,285
45299	All other general merchandise stores . . . . .	29,203	30,779	31,704	33,636	33,566	36,870	39,561
<b>453</b>	<b>Miscellaneous store retailers . . . . .</b>	<b>99,412</b>	<b>105,410</b>	<b>108,032</b>	<b>104,632</b>	<b>104,634</b>	<b>103,558</b>	<b>107,928</b>
<b>454</b>	<b>Nonstore retailers . . . . .</b>	<b>128,316</b>	<b>146,927</b>	<b>176,626</b>	<b>179,492</b>	<b>190,801</b>	<b>205,243</b>	<b>233,281</b>
4541	Electronic shopping and mail-order houses . . . . .	74,331	88,891	109,230	112,770	122,631	131,173	148,252
45431	Fuel dealers . . . . .	19,079	20,111	26,988	26,438	24,352	29,334	33,729
<b>722</b>	<b>Food services and drinking places . . . . .</b>	<b>272,249</b>	<b>285,085</b>	<b>305,727</b>	<b>318,141</b>	<b>332,191</b>	<b>349,387</b>	<b>380,030</b>
7221	Full-service restaurants . . . . .	119,981	125,609	134,171	140,574	148,058	154,231	166,239
7222	Limited-service eating places . . . . .	115,863	120,145	128,149	133,277	138,750	147,698	163,021
7224	Drinking places . . . . .	14,045	14,633	15,460	15,834	16,493	17,623	19,647

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-2 provides measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 3. Estimated End-of-Year Retail Inventories by Kinds of Business: 1992 Through 2004**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997
	<b>Retail inventories, total</b> . . . . .	<b>254,438</b>	<b>272,281</b>	<b>297,826</b>	<b>315,199</b>	<b>325,892</b>	<b>336,431</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	183,606	195,199	209,782	219,291	226,052	232,254
441	Motor vehicle and parts dealers . . . . .	70,832	77,082	88,044	95,908	99,840	104,177
442, 443	Furniture, home furnishings, electronics, and appliance stores . .	15,591	17,479	19,693	21,031	21,389	21,269
444	Building mat. and garden equip. and supplies dealers . . . . .	20,255	21,731	23,895	25,318	26,406	27,770
445	Food and beverage stores . . . . .	28,088	28,179	28,830	29,425	30,398	30,617
448	Clothing and clothing access. stores . . . . .	25,297	25,938	27,234	27,002	27,445	28,674
452	General merchandise stores . . . . .	45,765	49,479	52,529	55,343	56,302	56,416
4521	Department stores . . . . .	35,151	37,545	38,849	40,326	40,903	41,074

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates are not adjusted for price changes. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

Table 3. **Estimated End-of-Year Retail Inventories by Kinds of Business: 1992 Through 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1998	1999	2000	2001	2002	2003	2004
	<b>Retail inventories, total</b> . . . . .	<b>350,111</b>	<b>378,400</b>	<b>400,859</b>	<b>389,481</b>	<b>412,824</b>	<b>429,410</b>	<b>454,083</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	244,447	259,350	269,004	267,062	273,467	279,310	296,184
441	Motor vehicle and parts dealers . . . . .	105,664	119,050	131,855	122,419	139,357	150,100	157,899
442, 443	Furniture, home furnishings, electronics, and appliance stores . .	21,946	23,401	24,960	23,943	25,265	26,388	28,226
444	Building mat. and garden equip. and supplies dealers . . . . .	29,704	31,925	33,345	33,545	35,566	37,165	43,459
445	Food and beverage stores . . . . .	31,573	33,366	32,785	33,836	33,517	33,145	34,248
448	Clothing and clothing access. stores . . . . .	29,818	31,008	33,682	32,476	33,888	34,465	34,791
452	General merchandise stores . . . . .	57,191	59,783	60,450	60,426	61,786	62,743	66,805
4521	Department stores . . . . .	40,252	40,665	39,629	37,632	36,124	35,304	35,421

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates are not adjusted for price changes. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2004												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>283,797</b>	<b>285,329</b>	<b>322,390</b>	<b>318,847</b>	<b>332,446</b>	<b>325,584</b>	<b>333,020</b>	<b>331,754</b>	<b>319,134</b>	<b>325,699</b>	<b>330,108</b>	<b>393,631</b>	<b>3,901,739</b>
	Total (excl. motor vehicle and parts dealers)	221,949	219,259	242,659	244,520	253,704	248,937	252,710	253,816	243,939	255,412	263,375	319,419	3,019,699
	<b>Retail sales, total</b>	<b>254,945</b>	<b>256,282</b>	<b>290,883</b>	<b>287,527</b>	<b>299,767</b>	<b>293,642</b>	<b>299,236</b>	<b>298,902</b>	<b>287,953</b>	<b>292,750</b>	<b>299,470</b>	<b>360,352</b>	<b>3,521,709</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	193,097	190,212	211,152	213,200	221,025	216,995	218,926	220,964	212,758	222,463	232,737	286,140	2,639,669
	<b>GAFO<sup>1</sup></b>	<b>70,840</b>	<b>72,782</b>	<b>78,102</b>	<b>77,586</b>	<b>81,116</b>	<b>78,458</b>	<b>80,227</b>	<b>83,569</b>	<b>77,389</b>	<b>82,355</b>	<b>93,285</b>	<b>134,521</b>	<b>1,010,230</b>
441	<b>Motor vehicle and parts dealers</b>	<b>61,848</b>	<b>66,070</b>	<b>79,731</b>	<b>74,327</b>	<b>78,742</b>	<b>76,647</b>	<b>80,310</b>	<b>77,938</b>	<b>75,195</b>	<b>70,287</b>	<b>66,733</b>	<b>74,212</b>	<b>882,040</b>
4411, 4412	Automobile and other motor vehicle dealers	56,921	61,031	73,866	68,628	73,150	70,748	74,374	72,029	69,591	64,602	61,237	68,551	814,728
4411	Automobile dealers	53,695	57,048	67,899	62,368	66,607	64,236	68,198	66,766	65,083	60,355	57,551	64,231	754,037
44111	New car dealers	48,673	51,553	61,897	56,855	60,776	58,727	62,452	60,826	59,517	54,522	51,984	58,759	686,541
44112	Used car dealers	5,022	5,495	6,002	5,513	5,831	5,509	5,746	5,940	5,566	5,833	5,567	5,472	67,496
4413	Auto parts, access., and tire stores	4,927	5,039	5,865	5,699	5,592	5,899	5,936	5,909	5,604	5,685	5,496	5,661	67,312
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>14,967</b>	<b>14,704</b>	<b>15,834</b>	<b>14,712</b>	<b>15,289</b>	<b>15,882</b>	<b>16,319</b>	<b>16,660</b>	<b>15,706</b>	<b>15,949</b>	<b>18,446</b>	<b>23,858</b>	<b>198,326</b>
442	<b>Furniture and home furnishings stores</b>	<b>7,712</b>	<b>7,669</b>	<b>8,551</b>	<b>8,024</b>	<b>8,140</b>	<b>8,463</b>	<b>8,873</b>	<b>8,855</b>	<b>8,413</b>	<b>8,699</b>	<b>9,573</b>	<b>10,809</b>	<b>103,781</b>
4421	Furniture stores	4,435	4,410	4,724	4,390	4,542	4,661	4,936	4,851	4,587	4,756	5,078	5,371	56,741
4422	Home furnishings stores	3,277	3,259	3,827	3,634	3,598	3,802	3,937	4,004	3,826	3,943	4,495	5,438	47,040
443	<b>Electronics and appliance stores</b>	<b>7,255</b>	<b>7,035</b>	<b>7,283</b>	<b>6,688</b>	<b>7,149</b>	<b>7,419</b>	<b>7,446</b>	<b>7,805</b>	<b>7,293</b>	<b>7,250</b>	<b>8,873</b>	<b>13,049</b>	<b>94,545</b>
44311	Appl., TV, and other elect. stores	5,517	5,413	5,436	4,996	5,473	5,616	5,636	5,947	5,441	5,485	6,943	10,394	72,297
443111	Household appliance stores	1,177	1,166	1,295	1,221	1,303	1,363	1,332	1,322	1,274	1,303	1,440	1,674	15,870
443112	Radio, TV, and other elect. stores	4,340	4,247	4,141	3,775	4,170	4,253	4,304	4,625	4,167	4,182	5,503	8,720	56,427
44312	Computer and software stores	1,509	1,405	1,579	1,404	1,363	1,467	1,494	1,561	1,581	1,504	1,626	2,116	18,609
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>18,421</b>	<b>18,332</b>	<b>25,339</b>	<b>28,715</b>	<b>28,965</b>	<b>29,296</b>	<b>26,974</b>	<b>26,545</b>	<b>26,028</b>	<b>25,775</b>	<b>24,733</b>	<b>23,948</b>	<b>303,071</b>
4441	Building mat. and supplies dealers	16,832	16,691	22,203	23,696	24,024	25,316	24,068	24,126	23,664	23,246	22,457	21,609	267,932
44413	Hardware stores	1,221	1,166	1,459	1,684	1,859	1,799	1,756	1,640	1,607	1,571	1,569	1,681	19,012
445	<b>Food and beverage stores</b>	<b>40,388</b>	<b>37,610</b>	<b>40,111</b>	<b>40,404</b>	<b>42,544</b>	<b>41,110</b>	<b>43,223</b>	<b>41,350</b>	<b>41,016</b>	<b>41,835</b>	<b>41,782</b>	<b>46,778</b>	<b>498,151</b>
4451	Grocery stores	36,831	34,076	36,339	36,352	38,272	36,933	38,784	37,232	36,989	37,657	37,487	40,725	447,677
4453	Beer, wine, and liquor stores	2,279	2,201	2,376	2,529	2,659	2,618	2,840	2,600	2,599	2,712	2,752	3,785	31,950
446	<b>Health and personal care stores</b>	<b>16,681</b>	<b>16,030</b>	<b>17,605</b>	<b>17,008</b>	<b>17,025</b>	<b>16,913</b>	<b>16,848</b>	<b>16,933</b>	<b>16,537</b>	<b>17,016</b>	<b>17,044</b>	<b>19,764</b>	<b>205,404</b>
44611	Pharmacies and drug stores	14,405	13,728	14,966	14,541	14,561	14,443	14,329	14,376	14,227	14,662	14,611	16,775	175,624
447	<b>Gasoline stations</b>	<b>22,520</b>	<b>22,266</b>	<b>25,243</b>	<b>25,828</b>	<b>28,143</b>	<b>27,963</b>	<b>28,857</b>	<b>28,370</b>	<b>27,083</b>	<b>29,329</b>	<b>27,624</b>	<b>27,378</b>	<b>320,604</b>
448	<b>Clothing and clothing access. stores</b>	<b>11,773</b>	<b>13,333</b>	<b>14,728</b>	<b>15,032</b>	<b>15,357</b>	<b>14,214</b>	<b>14,636</b>	<b>15,556</b>	<b>14,209</b>	<b>15,558</b>	<b>17,210</b>	<b>28,391</b>	<b>189,997</b>
4481	Clothing stores	8,634	9,089	10,826	10,917	10,947	10,351	10,746	11,333	10,555	11,679	12,805	18,947	136,829
44811	Men's clothing stores	618	606	692	736	741	723	706	799	707	811	905	1,413	9,457
44812	Women's clothing stores	2,289	2,431	2,943	3,051	3,033	2,801	2,616	2,665	2,795	3,011	3,109	4,498	35,242
44814	Family clothing stores	4,159	4,475	5,468	5,469	5,532	5,189	5,693	5,972	5,360	6,084	6,944	10,287	70,632
4482	Shoe stores	1,538	1,750	1,992	2,139	2,016	1,829	1,952	2,281	1,793	1,894	1,860	2,671	23,715
44831	Jewelry stores	1,463	2,345	1,762	1,822	2,220	1,874	1,778	1,784	1,715	1,833	2,383	6,445	27,424
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,356</b>	<b>5,411</b>	<b>5,939</b>	<b>5,673</b>	<b>5,736</b>	<b>6,060</b>	<b>6,177</b>	<b>7,181</b>	<b>6,246</b>	<b>5,978</b>	<b>7,342</b>	<b>11,963</b>	<b>80,062</b>
45111	Sporting goods stores	1,958	1,949	2,365	2,301	2,391	2,611	2,630	2,727	2,308	2,192	2,402	3,906	29,740
451211	Book stores	2,070	1,072	1,036	987	1,071	1,159	1,128	2,043	1,493	1,032	1,044	2,089	16,224
452	<b>General merchandise stores</b>	<b>34,601</b>	<b>36,211</b>	<b>38,621</b>	<b>39,274</b>	<b>41,780</b>	<b>39,393</b>	<b>40,111</b>	<b>40,727</b>	<b>38,074</b>	<b>41,707</b>	<b>46,925</b>	<b>65,421</b>	<b>502,845</b>
4521	Department stores (excl. L.D.)	14,067	15,189	16,470	16,713	17,482	16,286	16,440	17,203	16,006	17,447	20,760	31,936	215,999
4521102	Discount dept. stores	8,714	9,019	9,752	10,022	10,442	9,773	10,070	10,345	9,338	10,458	12,054	17,257	127,244
4521101, 4521103	Conventional and national chain dept. stores	5,353	6,170	6,718	6,691	7,040	6,513	6,370	6,858	6,668	6,989	8,706	14,679	88,755
4521	Department stores (incl. L.D.) <sup>2</sup>	14,248	15,395	16,689	16,934	17,730	16,511	16,651	17,404	16,199	17,654	21,003	32,317	218,735
4521102	Discount dept. stores	8,780	9,092	9,839	10,113	10,537	9,861	10,152	10,431	9,414	10,544	12,136	17,373	128,272
4521101, 4521103	Conventional and national chain dept. stores	5,468	6,303	6,850	6,821	7,193	6,650	6,499	6,973	6,785	7,110	8,867	14,944	90,463
4529	Other general merchandise stores	20,534	21,022	22,151	22,561	24,298	23,107	23,671	23,524	22,068	24,260	26,165	33,485	286,846
45291	Warehouse clubs and superstores	17,897	18,155	18,981	19,355	21,002	19,988	20,549	20,477	19,108	21,013	22,486	28,274	247,285
45299	All other gen. merchandise stores	2,637	2,867	3,170	3,206	3,296	3,119	3,122	3,047	2,960	3,247	3,679	5,211	39,561
453	<b>Miscellaneous store retailers</b>	<b>8,147</b>	<b>7,973</b>	<b>8,418</b>	<b>8,533</b>	<b>9,333</b>	<b>8,835</b>	<b>8,749</b>	<b>9,126</b>	<b>8,777</b>	<b>8,997</b>	<b>9,421</b>	<b>11,619</b>	<b>107,928</b>
454	<b>Nonstore retailers</b>	<b>19,243</b>	<b>18,342</b>	<b>19,314</b>	<b>18,021</b>	<b>16,853</b>	<b>17,329</b>	<b>17,032</b>	<b>18,516</b>	<b>19,082</b>	<b>20,319</b>	<b>22,210</b>	<b>27,020</b>	<b>233,281</b>
4541	Electronic shopping and mail-order houses	11,536	10,796	12,107	11,669	11,330	11,478	11,278	12,093	11,926	12,516	13,945	17,578	148,252
45431	Fuel dealers	4,284	3,677	2,877	2,294	1,861	1,881	1,911	2,163	2,297	2,862	3,323	4,299	33,729
722	<b>Food services and drinking places</b>	<b>28,852</b>	<b>29,047</b>	<b>31,507</b>	<b>31,320</b>	<b>32,679</b>	<b>31,942</b>	<b>33,784</b>	<b>32,852</b>	<b>31,181</b>	<b>32,949</b>	<b>30,638</b>	<b>33,279</b>	<b>380,030</b>
7221	Full-service restaurants	12,988	12,995	13,804	13,449	14,197	13,851	14,792	14,397	13,535	14,225	13,313	14,693	166,239
7222	Limited-service eating places	12,042	12,217	13,585	13,700	14,112	13,908	14,769	14,264	13,198	13,893	13,079	14,254	163,021
7224	Drinking places	1,542	1,523	1,632	1,592	1,658	1,619	1,718	1,693	1,658	1,737	1,609	1,666	19,647

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2004												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>311,973</b>	<b>314,149</b>	<b>320,213</b>	<b>318,330</b>	<b>323,040</b>	<b>321,319</b>	<b>324,034</b>	<b>323,700</b>	<b>329,447</b>	<b>332,280</b>	<b>332,392</b>	<b>336,583</b>	
	Total (excl. motor vehicle and parts dealers)	241,876	242,573	246,834	246,909	249,219	249,830	250,925	251,458	254,199	257,274	258,316	259,384	
	Retail sales, total	281,312	283,314	289,110	287,228	291,828	290,003	292,371	292,233	297,368	299,882	300,005	303,731	
	Retail sales, total (excl. motor vehicle and parts dealers)	211,215	211,738	215,731	215,807	218,007	218,514	219,262	219,991	222,120	224,876	225,929	226,532	
	<b>GAFO<sup>1</sup></b>	<b>82,701</b>	<b>82,939</b>	<b>83,341</b>	<b>82,768</b>	<b>83,336</b>	<b>83,301</b>	<b>84,009</b>	<b>83,635</b>	<b>84,486</b>	<b>85,445</b>	<b>85,324</b>	<b>85,498</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>70,097</b>	<b>71,576</b>	<b>73,379</b>	<b>71,421</b>	<b>73,821</b>	<b>71,489</b>	<b>73,109</b>	<b>72,242</b>	<b>75,248</b>	<b>75,006</b>	<b>74,076</b>	<b>77,199</b>	
4411, 4412	Automobile and other motor vehicle dealers	64,683	66,051	67,767	65,925	68,301	65,996	67,551	66,694	69,661	69,315	68,345	71,259	
4413	Auto parts, access., and tire stores	5,414	5,525	5,612	5,496	5,520	5,493	5,558	5,548	5,587	5,691	5,731	5,940	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>16,118</b>	<b>16,136</b>	<b>16,325</b>	<b>16,369</b>	<b>16,211</b>	<b>16,493</b>	<b>16,692</b>	<b>16,541</b>	<b>16,627</b>	<b>16,672</b>	<b>16,712</b>	<b>16,724</b>	
442	<b>Furniture and home furnishings stores</b>	<b>8,428</b>	<b>8,446</b>	<b>8,568</b>	<b>8,554</b>	<b>8,392</b>	<b>8,618</b>	<b>8,803</b>	<b>8,690</b>	<b>8,673</b>	<b>8,743</b>	<b>8,703</b>	<b>8,788</b>	
443	<b>Electronics and appliance stores</b>	<b>7,690</b>	<b>7,690</b>	<b>7,757</b>	<b>7,815</b>	<b>7,819</b>	<b>7,875</b>	<b>7,889</b>	<b>7,851</b>	<b>7,954</b>	<b>7,929</b>	<b>8,009</b>	<b>7,936</b>	
44312	Computer and software stores	1,545	1,503	1,530	1,539	1,530	1,530	1,591	1,538	1,558	1,552	1,579	1,531	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>22,941</b>	<b>23,096</b>	<b>25,492</b>	<b>25,395</b>	<b>25,226</b>	<b>25,340</b>	<b>25,248</b>	<b>25,456</b>	<b>25,702</b>	<b>25,617</b>	<b>25,783</b>	<b>26,301</b>	
4441	Building mat. and supplies dealers	20,134	20,281	22,564	22,482	22,390	22,563	22,410	22,527	22,667	22,525	22,661	23,136	
445	<b>Food and beverage stores</b>	<b>40,711</b>	<b>40,469</b>	<b>40,828</b>	<b>40,945</b>	<b>41,349</b>	<b>41,277</b>	<b>41,171</b>	<b>41,544</b>	<b>41,856</b>	<b>42,034</b>	<b>42,255</b>	<b>42,324</b>	
4451	Grocery stores	36,611	36,367	36,706	36,794	37,157	37,081	36,972	37,344	37,629	37,770	37,981	38,096	
4453	Beer, wine, and liquor stores	2,617	2,611	2,611	2,648	2,662	2,655	2,659	2,656	2,668	2,701	2,677	2,645	
446	<b>Health and personal care stores</b>	<b>16,698</b>	<b>16,560</b>	<b>16,961</b>	<b>16,940</b>	<b>16,974</b>	<b>17,101</b>	<b>17,070</b>	<b>17,191</b>	<b>17,262</b>	<b>17,310</b>	<b>17,392</b>	<b>17,352</b>	
44611	Pharmacies and drug stores	14,291	14,255	14,544	14,526	14,532	14,678	14,607	14,730	14,728	14,795	14,849	14,676	See note 3
447	<b>Gasoline stations</b>	<b>24,452</b>	<b>24,878</b>	<b>25,243</b>	<b>25,446</b>	<b>26,600</b>	<b>26,733</b>	<b>26,719</b>	<b>26,689</b>	<b>26,921</b>	<b>28,502</b>	<b>28,805</b>	<b>28,400</b>	
448	<b>Clothing and clothing access. stores</b>	<b>15,574</b>	<b>15,699</b>	<b>15,854</b>	<b>15,533</b>	<b>15,725</b>	<b>15,620</b>	<b>15,655</b>	<b>15,555</b>	<b>15,770</b>	<b>16,180</b>	<b>16,030</b>	<b>16,012</b>	
4481	Clothing stores	11,160	11,230	11,386	11,117	11,305	11,260	11,291	11,265	11,361	11,682	11,630	11,561	
44811	Men's clothing stores	759	755	773	761	766	772	783	789	787	801	818	819	
44812	Women's clothing stores	2,905	2,901	2,914	2,859	2,916	2,936	2,894	2,866	2,933	3,032	2,984	2,959	
4482	Shoe stores	1,995	1,993	2,000	1,973	1,963	1,935	1,940	1,907	1,964	2,030	1,968	2,007	
44831	Jewelry stores	2,254	2,306	2,300	2,272	2,286	2,252	2,256	2,216	2,281	2,297	2,265	2,277	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,719</b>	<b>6,747</b>	<b>6,658</b>	<b>6,589</b>	<b>6,586</b>	<b>6,601</b>	<b>6,721</b>	<b>6,730</b>	<b>6,652</b>	<b>6,664</b>	<b>6,626</b>	<b>6,591</b>	
452	<b>General merchandise stores</b>	<b>40,984</b>	<b>41,039</b>	<b>41,235</b>	<b>41,023</b>	<b>41,563</b>	<b>41,337</b>	<b>41,694</b>	<b>41,586</b>	<b>42,171</b>	<b>42,688</b>	<b>42,735</b>	<b>43,023</b>	
4521	Department stores (excl. L.D.)	17,934	18,122	18,022	17,742	17,880	17,778	17,831	17,768	17,941	18,067	18,083	18,137	
4529	Other general merchandise stores	23,050	22,917	23,213	23,281	23,683	23,559	23,863	23,818	24,230	24,621	24,652	24,886	
45291	Warehouse clubs and superstores	19,798	19,648	19,855	20,036	20,410	20,334	20,611	20,621	20,952	21,311	21,314	21,518	
45299	All other gen. merchandise stores	3,252	3,269	3,358	3,245	3,273	3,225	3,252	3,197	3,278	3,310	3,338	3,368	
453	<b>Miscellaneous store retailers</b>	<b>8,816</b>	<b>8,651</b>	<b>8,806</b>	<b>8,905</b>	<b>9,133</b>	<b>8,861</b>	<b>8,898</b>	<b>8,911</b>	<b>9,035</b>	<b>9,101</b>	<b>9,263</b>	<b>9,167</b>	
454	<b>Nonstore retailers</b>	<b>18,202</b>	<b>18,463</b>	<b>18,329</b>	<b>18,662</b>	<b>18,640</b>	<b>19,151</b>	<b>19,394</b>	<b>19,788</b>	<b>20,124</b>	<b>20,108</b>	<b>20,328</b>	<b>20,638</b>	
4541	Electronic shopping and mail-order houses	11,664	11,773	11,963	12,042	12,249	12,237	12,326	12,493	12,462	12,579	12,700	12,868	
45431	Fuel dealers	2,696	2,672	2,386	2,578	2,588	2,726	2,831	2,939	2,945	3,000	3,168	3,073	
722	<b>Food services and drinking places</b>	<b>30,661</b>	<b>30,835</b>	<b>31,103</b>	<b>31,102</b>	<b>31,212</b>	<b>31,316</b>	<b>31,663</b>	<b>31,467</b>	<b>32,079</b>	<b>32,398</b>	<b>32,387</b>	<b>32,852</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2003												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>269,042</b>	<b>259,680</b>	<b>294,084</b>	<b>294,649</b>	<b>312,878</b>	<b>301,669</b>	<b>310,804</b>	<b>318,111</b>	<b>295,120</b>	<b>305,733</b>	<b>303,045</b>	<b>359,979</b>	<b>3,624,794</b>
	Total (excl. motor vehicle and parts dealers)	206,763	198,508	222,017	222,017	235,868	226,736	231,969	240,052	224,569	237,115	240,833	292,575	2,779,022
	<b>Retail sales, total</b>	<b>242,998</b>	<b>234,157</b>	<b>265,006</b>	<b>266,472</b>	<b>282,065</b>	<b>272,003</b>	<b>280,277</b>	<b>286,328</b>	<b>266,601</b>	<b>275,462</b>	<b>274,095</b>	<b>329,943</b>	<b>3,275,407</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	180,719	172,985	192,939	193,840	205,055	197,070	201,442	208,269	196,050	206,844	211,883	262,539	2,429,635
	<b>GAFO<sup>1</sup></b>	<b>65,395</b>	<b>64,698</b>	<b>72,220</b>	<b>71,509</b>	<b>77,183</b>	<b>74,043</b>	<b>74,914</b>	<b>82,473</b>	<b>73,039</b>	<b>77,743</b>	<b>89,268</b>	<b>127,146</b>	<b>949,631</b>
441	<b>Motor vehicle and parts dealers</b>	<b>62,279</b>	<b>61,172</b>	<b>72,067</b>	<b>72,632</b>	<b>77,010</b>	<b>74,933</b>	<b>78,835</b>	<b>78,059</b>	<b>70,551</b>	<b>68,618</b>	<b>62,212</b>	<b>67,404</b>	<b>845,772</b>
4411, 4412	Automobile and other motor vehicle dealers	57,468	56,478	66,754	67,162	71,416	69,352	72,965	72,364	65,038	62,879	57,094	62,216	781,186
4411	Automobile dealers	54,446	53,210	61,942	61,417	65,203	63,567	67,114	67,145	60,742	58,541	53,606	58,445	725,378
44111	New car dealers	49,170	47,664	55,995	55,779	59,556	58,192	61,603	61,614	55,648	53,517	49,083	54,026	661,847
44112	Used car dealers	5,276	5,546	5,947	5,638	5,647	5,375	5,511	5,531	5,094	5,024	4,523	4,419	63,531
4413	Auto parts, access., and tire stores	4,811	4,694	5,313	5,470	5,594	5,581	5,870	5,695	5,513	5,739	5,118	5,188	64,586
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>13,893</b>	<b>12,908</b>	<b>14,174</b>	<b>13,438</b>	<b>14,833</b>	<b>14,576</b>	<b>15,092</b>	<b>15,991</b>	<b>14,988</b>	<b>15,469</b>	<b>17,515</b>	<b>22,883</b>	<b>185,760</b>
442	<b>Furniture and home furnishings stores</b>	<b>7,252</b>	<b>6,776</b>	<b>7,694</b>	<b>7,452</b>	<b>8,164</b>	<b>7,837</b>	<b>8,160</b>	<b>8,468</b>	<b>8,098</b>	<b>8,435</b>	<b>9,096</b>	<b>10,244</b>	<b>97,676</b>
4421	Furniture stores	4,061	3,849	4,312	4,018	4,409	4,173	4,323	4,575	4,306	4,464	4,753	4,975	52,218
4422	Home furnishings stores	3,191	2,927	3,382	3,434	3,755	3,664	3,837	3,893	3,792	3,971	4,343	5,269	45,458
443	<b>Electronics and appliance stores</b>	<b>6,641</b>	<b>6,132</b>	<b>6,480</b>	<b>5,986</b>	<b>6,669</b>	<b>6,739</b>	<b>6,932</b>	<b>7,523</b>	<b>6,890</b>	<b>7,034</b>	<b>8,419</b>	<b>12,639</b>	<b>88,084</b>
44311	Appl., TV, and other elect. stores	5,041	4,634	4,814	4,441	5,034	5,021	5,234	5,719	5,104	5,246	6,611	9,969	66,868
443111	Household appliance stores	1,103	994	1,120	1,090	1,193	1,243	1,316	1,300	1,242	1,291	1,329	1,551	14,772
443112	Radio, TV, and other elect. stores	3,938	3,640	3,694	3,351	3,841	3,778	3,918	4,419	3,862	3,955	5,282	8,418	52,096
44312	Computer and software stores	1,390	1,308	1,442	1,302	1,335	1,417	1,404	1,526	1,536	1,524	1,543	2,158	17,885
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>17,294</b>	<b>15,680</b>	<b>20,047</b>	<b>24,168</b>	<b>25,740</b>	<b>25,113</b>	<b>24,588</b>	<b>22,890</b>	<b>23,032</b>	<b>24,397</b>	<b>21,028</b>	<b>20,934</b>	<b>264,911</b>
4441	Building mat. and supplies dealers	15,685	14,156	17,430	19,654	20,780	20,914	21,544	20,611	20,947	22,041	19,091	18,890	231,743
44413	Hardware stores	1,184	1,108	1,334	1,487	1,741	1,667	1,621	1,546	1,498	1,517	1,457	1,544	17,704
445	<b>Food and beverage stores</b>	<b>38,708</b>	<b>35,702</b>	<b>38,868</b>	<b>38,646</b>	<b>41,224</b>	<b>39,189</b>	<b>41,329</b>	<b>40,955</b>	<b>38,702</b>	<b>40,170</b>	<b>40,114</b>	<b>43,687</b>	<b>477,294</b>
4451	Grocery stores	35,442	32,511	35,361	34,964	37,193	35,379	37,313	36,876	34,949	36,152	36,067	37,992	430,199
4453	Beer, wine, and liquor stores	2,138	2,061	2,289	2,347	2,590	2,445	2,621	2,667	2,463	2,640	2,656	3,646	30,563
446	<b>Health and personal care stores</b>	<b>15,634</b>	<b>14,849</b>	<b>15,923</b>	<b>15,806</b>	<b>16,240</b>	<b>15,589</b>	<b>16,108</b>	<b>16,124</b>	<b>15,863</b>	<b>16,704</b>	<b>15,930</b>	<b>19,206</b>	<b>193,976</b>
44611	Pharmacies and drug stores	13,572	12,826	13,630	13,553	13,969	13,287	13,703	13,675	13,695	14,411	13,727	16,442	166,490
447	<b>Gasoline stations</b>	<b>21,173</b>	<b>20,808</b>	<b>23,816</b>	<b>22,777</b>	<b>23,230</b>	<b>22,706</b>	<b>23,887</b>	<b>24,826</b>	<b>23,326</b>	<b>23,524</b>	<b>21,813</b>	<b>22,209</b>	<b>274,095</b>
448	<b>Clothing and clothing access. stores</b>	<b>10,817</b>	<b>11,684</b>	<b>13,447</b>	<b>13,689</b>	<b>14,729</b>	<b>13,485</b>	<b>13,887</b>	<b>15,498</b>	<b>13,544</b>	<b>14,576</b>	<b>16,527</b>	<b>26,816</b>	<b>178,630</b>
4481	Clothing stores	7,888	7,900	9,891	9,932	10,449	9,779	10,052	11,081	9,957	10,782	12,098	17,599	127,408
44811	Men's clothing stores	547	506	612	645	695	675	621	765	650	734	819	1,250	8,519
44812	Women's clothing stores	2,074	2,111	2,644	2,750	2,840	2,561	2,474	2,623	2,653	2,820	2,980	4,354	32,884
44814	Family clothing stores	3,846	3,860	4,953	4,967	5,310	5,031	5,352	5,830	5,079	5,593	6,557	9,480	65,858
4482	Shoe stores	1,430	1,611	1,924	1,986	2,011	1,825	1,926	2,467	1,790	1,853	1,922	2,592	23,337
44831	Jewelry stores	1,390	2,064	1,513	1,656	2,123	1,755	1,721	1,806	1,671	1,803	2,349	6,327	26,178
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,062</b>	<b>4,954</b>	<b>5,549</b>	<b>5,527</b>	<b>5,691</b>	<b>5,831</b>	<b>5,771</b>	<b>7,219</b>	<b>6,112</b>	<b>5,740</b>	<b>7,089</b>	<b>11,735</b>	<b>77,280</b>
45111	Sporting goods stores	1,775	1,762	2,139	2,156	2,205	2,353	2,324	2,584	2,111	2,007	2,245	3,722	27,383
451211	Book stores	2,058	992	925	978	1,104	1,171	1,129	2,116	1,547	1,041	1,024	2,018	16,103
452	<b>General merchandise stores</b>	<b>31,515</b>	<b>32,205</b>	<b>36,201</b>	<b>35,987</b>	<b>38,799</b>	<b>37,261</b>	<b>37,184</b>	<b>40,211</b>	<b>35,316</b>	<b>38,734</b>	<b>44,850</b>	<b>60,613</b>	<b>468,876</b>
4521	Department stores (excl. L.D.)	14,009	14,401	16,421	16,426	17,624	16,685	16,423	18,225	15,703	17,348	20,855	30,907	215,027
4521102	Discount dept. stores	8,741	8,938	10,048	9,947	10,557	10,145	10,168	11,028	9,279	10,442	12,195	16,761	128,249
4521101, 4521103	Conventional and national chain dept. stores	5,268	5,463	6,373	6,479	7,067	6,540	6,255	7,197	6,424	6,906	8,660	14,146	86,778
4521	Department stores (incl. L.D.) <sup>2</sup>	14,181	14,603	16,666	16,661	17,877	16,917	16,642	18,461	15,913	17,573	21,119	31,338	217,951
4521102	Discount dept. stores	8,797	9,011	10,157	10,048	10,649	10,236	10,257	11,129	9,361	10,530	12,292	16,880	129,347
4521101, 4521103	Conventional and national chain dept. stores	5,384	5,592	6,509	6,613	7,228	6,681	6,385	7,332	6,552	7,043	8,827	14,458	88,604
4529	Other general merchandise stores	17,506	17,804	19,780	19,561	21,175	20,576	20,761	21,986	19,613	21,386	23,995	29,706	253,849
45291	Warehouse clubs and superstores	15,173	15,349	17,002	16,630	18,075	17,625	17,779	18,958	16,807	18,246	20,472	24,863	216,979
45299	All other gen. merchandise stores	2,333	2,455	2,778	2,931	3,100	2,951	2,982	3,028	2,806	3,140	3,523	4,843	36,870
453	<b>Miscellaneous store retailers</b>	<b>7,988</b>	<b>7,765</b>	<b>7,880</b>	<b>8,053</b>	<b>9,100</b>	<b>8,407</b>	<b>8,509</b>	<b>8,903</b>	<b>8,364</b>	<b>8,885</b>	<b>8,543</b>	<b>11,161</b>	<b>103,558</b>
454	<b>Nonstore retailers</b>	<b>17,635</b>	<b>16,430</b>	<b>17,034</b>	<b>15,749</b>	<b>15,469</b>	<b>14,913</b>	<b>15,144</b>	<b>15,652</b>	<b>16,803</b>	<b>18,645</b>	<b>18,474</b>	<b>23,295</b>	<b>205,243</b>
4541	Electronic shopping and mail-order houses	10,478	9,530	10,241	10,227	10,105	9,944	10,241	10,342	10,932	11,747	11,798	15,588	131,173
45431	Fuel dealers	3,881	3,553	3,049	2,092	1,687	1,523	1,630	1,752	1,899	2,377	2,315	3,576	29,334
722	<b>Food services and drinking places</b>	<b>26,044</b>	<b>25,523</b>	<b>29,078</b>	<b>28,177</b>	<b>30,813</b>	<b>29,666</b>	<b>30,527</b>	<b>31,783</b>	<b>28,519</b>	<b>30,271</b>	<b>28,950</b>	<b>30,036</b>	<b>349,387</b>
7221	Full-service restaurants	11,742	11,445	12,860	12,324	13,633	13,146	13,575	14,237	12,406	12,984	12,590	13,289	154,231
7222	Limited-service eating places	10,836	10,603	12,258	12,050	13,006	12,670	13,075	13,282	11,899	12,833	12,275	12,911	147,698
7224	Drinking places	1,334	1,287	1,486	1,417	1,536	1,422	1,501	1,606	1,476	1,563	1,494	1,501	17,623

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2003												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>296,052</b>	<b>291,567</b>	<b>297,235</b>	<b>297,241</b>	<b>296,481</b>	<b>301,370</b>	<b>303,921</b>	<b>308,875</b>	<b>306,224</b>	<b>305,969</b>	<b>309,864</b>	<b>309,050</b>	
	Total (excl. motor vehicle and parts dealers)	226,180	225,259	228,342	226,682	226,935	229,954	232,204	235,525	235,515	236,113	237,632	238,132	
	Retail sales, total	267,957	263,642	268,811	268,837	267,549	272,257	274,681	279,060	276,883	275,938	279,550	279,014	
	Retail sales, total (excl. motor vehicle and parts dealers)	198,085	197,334	199,918	198,278	198,003	200,841	202,964	205,710	206,174	206,082	207,318	208,096	
	<b>GAFO<sup>1</sup></b>	<b>76,923</b>	<b>76,313</b>	<b>77,176</b>	<b>77,207</b>	<b>78,037</b>	<b>78,978</b>	<b>79,652</b>	<b>80,940</b>	<b>80,717</b>	<b>80,399</b>	<b>81,034</b>	<b>81,508</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>69,872</b>	<b>66,308</b>	<b>68,893</b>	<b>70,559</b>	<b>69,546</b>	<b>71,416</b>	<b>71,717</b>	<b>73,350</b>	<b>70,709</b>	<b>69,856</b>	<b>72,232</b>	<b>70,918</b>	
4411, 4412	Automobile and other motor vehicle dealers	64,643	61,057	63,575	65,269	64,223	66,050	66,332	67,947	65,168	64,359	66,699	65,422	
4413	Auto parts, access., and tire stores	5,229	5,251	5,318	5,290	5,323	5,366	5,385	5,403	5,541	5,497	5,533	5,496	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>14,943</b>	<b>14,443</b>	<b>14,856</b>	<b>14,999</b>	<b>15,347</b>	<b>15,439</b>	<b>15,571</b>	<b>15,752</b>	<b>15,851</b>	<b>15,974</b>	<b>16,065</b>	<b>16,066</b>	
442	<b>Furniture and home furnishings stores</b>	<b>7,934</b>	<b>7,579</b>	<b>7,891</b>	<b>7,979</b>	<b>8,148</b>	<b>8,181</b>	<b>8,176</b>	<b>8,237</b>	<b>8,331</b>	<b>8,360</b>	<b>8,399</b>	<b>8,362</b>	
443	<b>Electronics and appliance stores</b>	<b>7,009</b>	<b>6,864</b>	<b>6,965</b>	<b>7,020</b>	<b>7,199</b>	<b>7,258</b>	<b>7,395</b>	<b>7,515</b>	<b>7,520</b>	<b>7,614</b>	<b>7,666</b>	<b>7,704</b>	
44312	Computer and software stores	1,405	1,413	1,410	1,431	1,457	1,492	1,495	1,518	1,545	1,539	1,543	1,568	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>21,182</b>	<b>19,992</b>	<b>21,309</b>	<b>21,307</b>	<b>21,519</b>	<b>22,049</b>	<b>22,516</b>	<b>22,556</b>	<b>22,708</b>	<b>23,141</b>	<b>23,151</b>	<b>22,983</b>	
4441	Building mat. and supplies dealers	18,518	17,369	18,622	18,647	18,704	19,187	19,639	19,742	19,950	20,389	20,396	20,160	
445	<b>Food and beverage stores</b>	<b>39,416</b>	<b>39,419</b>	<b>39,467</b>	<b>39,580</b>	<b>39,204</b>	<b>39,767</b>	<b>39,963</b>	<b>40,114</b>	<b>40,170</b>	<b>40,154</b>	<b>40,129</b>	<b>40,168</b>	
4451	Grocery stores	35,620	35,648	35,646	35,714	35,355	35,918	36,051	36,118	36,142	36,080	36,103	36,114	
4453	Beer, wine, and liquor stores	2,480	2,477	2,504	2,532	2,498	2,500	2,542	2,587	2,609	2,614	2,586	2,608	
446	<b>Health and personal care stores</b>	<b>15,618</b>	<b>15,631</b>	<b>15,734</b>	<b>15,774</b>	<b>15,875</b>	<b>16,038</b>	<b>16,320</b>	<b>16,436</b>	<b>16,524</b>	<b>16,604</b>	<b>16,698</b>	<b>16,788</b>	
44611	Pharmacies and drug stores	13,464	13,544	13,549	13,553	13,682	13,726	13,983	14,040	14,206	14,226	14,284	14,285	
447	<b>Gasoline stations</b>	<b>23,039</b>	<b>23,808</b>	<b>24,081</b>	<b>22,641</b>	<b>21,529</b>	<b>21,833</b>	<b>22,324</b>	<b>23,115</b>	<b>23,164</b>	<b>22,619</b>	<b>23,083</b>	<b>23,304</b>	
448	<b>Clothing and clothing access. stores</b>	<b>14,584</b>	<b>14,194</b>	<b>14,458</b>	<b>14,432</b>	<b>14,650</b>	<b>14,885</b>	<b>15,081</b>	<b>15,077</b>	<b>15,189</b>	<b>15,091</b>	<b>15,308</b>	<b>15,437</b>	
4481	Clothing stores	10,428	10,072	10,352	10,347	10,516	10,640	10,795	10,736	10,859	10,734	10,859	11,009	
44811	Men's clothing stores	676	655	675	688	702	712	710	734	730	725	729	749	
44812	Women's clothing stores	2,673	2,600	2,626	2,622	2,657	2,690	2,777	2,744	2,825	2,803	2,857	2,942	
4482	Shoe stores	1,889	1,900	1,926	1,872	1,899	1,927	1,965	1,994	1,980	1,984	2,010	1,995	
44831	Jewelry stores	2,135	2,093	2,050	2,080	2,094	2,183	2,181	2,200	2,202	2,220	2,283	2,274	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,470</b>	<b>6,311</b>	<b>6,256</b>	<b>6,404</b>	<b>6,337</b>	<b>6,493</b>	<b>6,384</b>	<b>6,697</b>	<b>6,509</b>	<b>6,406</b>	<b>6,410</b>	<b>6,505</b>	
452	<b>General merchandise stores</b>	<b>37,691</b>	<b>38,165</b>	<b>38,388</b>	<b>38,137</b>	<b>38,357</b>	<b>38,833</b>	<b>39,302</b>	<b>40,085</b>	<b>39,944</b>	<b>39,710</b>	<b>40,045</b>	<b>40,235</b>	
4521	Department stores (excl. L.D.)	17,863	17,909	17,743	17,705	17,860	17,962	18,125	18,309	18,127	17,927	17,857	17,858	
4529	Other general merchandise stores	19,828	20,256	20,645	20,432	20,497	20,871	21,177	21,776	21,817	21,783	22,188	22,377	
45291	Warehouse clubs and superstores	16,972	17,344	17,674	17,432	17,481	17,803	18,068	18,641	18,654	18,618	19,008	19,170	
45299	All other gen. merchandise stores	2,856	2,912	2,971	3,000	3,016	3,068	3,109	3,135	3,163	3,165	3,180	3,207	
453	<b>Miscellaneous store retailers</b>	<b>8,668</b>	<b>8,475</b>	<b>8,515</b>	<b>8,524</b>	<b>8,653</b>	<b>8,674</b>	<b>8,659</b>	<b>8,766</b>	<b>8,614</b>	<b>8,695</b>	<b>8,704</b>	<b>8,701</b>	
454	<b>Nonstore retailers</b>	<b>16,474</b>	<b>16,896</b>	<b>16,854</b>	<b>16,480</b>	<b>16,532</b>	<b>16,830</b>	<b>16,844</b>	<b>17,112</b>	<b>17,501</b>	<b>17,688</b>	<b>17,725</b>	<b>17,909</b>	
4541	Electronic shopping and mail-order houses	10,520	10,636	10,623	10,664	10,648	10,868	10,953	10,967	11,212	11,317	11,268	11,470	
45431	Fuel dealers	2,385	2,657	2,682	2,309	2,243	2,315	2,390	2,364	2,356	2,440	2,315	2,575	
722	<b>Food services and drinking places</b>	<b>28,095</b>	<b>27,925</b>	<b>28,424</b>	<b>28,404</b>	<b>28,932</b>	<b>29,113</b>	<b>29,240</b>	<b>29,815</b>	<b>29,341</b>	<b>30,031</b>	<b>30,314</b>	<b>30,036</b>	

See note 3

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2002												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>256,849</b>	<b>254,372</b>	<b>286,450</b>	<b>285,803</b>	<b>301,607</b>	<b>290,124</b>	<b>296,846</b>	<b>308,723</b>	<b>274,416</b>	<b>288,811</b>	<b>291,653</b>	<b>338,005</b>	<b>3,473,659</b>
	Total (excl. motor vehicle and parts dealers)	196,039	191,174	216,410	214,736	229,187	218,803	220,155	228,871	209,053	222,281	230,904	274,382	2,651,995
	<b>Retail sales, total</b>	<b>231,632</b>	<b>229,199</b>	<b>258,128</b>	<b>258,215</b>	<b>272,687</b>	<b>261,480</b>	<b>268,024</b>	<b>279,016</b>	<b>247,480</b>	<b>261,141</b>	<b>264,647</b>	<b>309,819</b>	<b>3,141,468</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	170,822	166,001	188,088	187,148	200,267	190,159	191,333	199,164	182,117	194,611	203,898	246,196	2,319,804
	<b>GAFO<sup>1</sup></b>	<b>63,415</b>	<b>64,239</b>	<b>73,328</b>	<b>69,343</b>	<b>75,027</b>	<b>72,271</b>	<b>70,657</b>	<b>78,300</b>	<b>68,521</b>	<b>73,862</b>	<b>85,947</b>	<b>120,696</b>	<b>915,606</b>
441	<b>Motor vehicle and parts dealers</b>	<b>60,810</b>	<b>63,198</b>	<b>70,040</b>	<b>71,067</b>	<b>72,420</b>	<b>71,321</b>	<b>76,691</b>	<b>79,852</b>	<b>65,363</b>	<b>66,530</b>	<b>60,749</b>	<b>63,623</b>	<b>821,664</b>
4411, 4412	Automobile and other motor vehicle dealers	56,045	58,567	64,908	65,671	66,859	65,864	70,981	74,046	60,208	60,985	55,763	58,809	758,706
4411	Automobile dealers	53,175	55,047	60,350	60,465	61,233	60,769	66,037	69,430	56,579	57,542	52,579	55,659	708,865
44111	New car dealers	48,291	49,733	55,053	55,121	55,808	55,493	60,731	63,811	51,658	52,331	47,783	51,225	647,038
44112	Used car dealers	4,884	5,314	5,297	5,344	5,425	5,276	5,306	5,619	4,921	5,211	4,796	4,434	61,827
4413	Auto parts, access., and tire stores	4,765	4,631	5,132	5,396	5,561	5,457	5,710	5,806	5,155	5,545	4,986	4,814	62,958
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>13,858</b>	<b>13,468</b>	<b>14,521</b>	<b>13,489</b>	<b>14,640</b>	<b>14,189</b>	<b>14,346</b>	<b>15,343</b>	<b>13,914</b>	<b>14,482</b>	<b>16,748</b>	<b>21,120</b>	<b>180,118</b>
442	<b>Furniture and home furnishings stores</b>	<b>7,172</b>	<b>7,112</b>	<b>7,802</b>	<b>7,399</b>	<b>8,024</b>	<b>7,538</b>	<b>7,713</b>	<b>8,254</b>	<b>7,505</b>	<b>7,915</b>	<b>8,905</b>	<b>9,607</b>	<b>94,946</b>
4421	Furniture stores	4,105	4,123	4,463	4,127	4,422	4,170	4,172	4,395	4,071	4,207	4,704	4,545	51,504
4422	Home furnishings stores	3,067	2,989	3,339	3,272	3,602	3,368	3,541	3,859	3,434	3,708	4,201	5,062	43,442
443	<b>Electronics and appliance stores</b>	<b>6,686</b>	<b>6,356</b>	<b>6,719</b>	<b>6,090</b>	<b>6,616</b>	<b>6,651</b>	<b>6,633</b>	<b>7,089</b>	<b>6,409</b>	<b>6,567</b>	<b>7,843</b>	<b>11,513</b>	<b>85,172</b>
44311	Appl., TV, and other elect. stores	4,986	4,767	4,933	4,521	4,923	4,917	4,994	5,264	4,743	4,883	6,160	9,089	64,180
443111	Household appliance stores	1,099	1,049	1,168	1,177	1,212	1,228	1,305	1,225	1,130	1,178	1,250	1,410	14,431
443112	Radio, TV, and other elect. stores	3,887	3,718	3,765	3,344	3,711	3,689	3,689	4,039	3,613	3,705	4,910	7,679	49,749
44312	Computer and software stores	1,484	1,383	1,559	1,329	1,406	1,442	1,367	1,558	1,412	1,450	1,431	1,918	17,739
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>16,555</b>	<b>16,043</b>	<b>19,009</b>	<b>24,163</b>	<b>25,466</b>	<b>23,275</b>	<b>22,665</b>	<b>21,761</b>	<b>20,360</b>	<b>21,929</b>	<b>19,548</b>	<b>17,972</b>	<b>248,746</b>
4441	Building mat. and supplies dealers	14,986	14,496	16,699	19,718	20,710	19,820	19,567	18,411	19,681	17,597	17,597	16,162	217,167
44413	Hardware stores	1,161	1,101	1,301	1,544	1,695	1,610	1,564	1,475	1,327	1,407	1,400	1,459	17,044
445	<b>Food and beverage stores</b>	<b>37,826</b>	<b>35,356</b>	<b>39,629</b>	<b>36,739</b>	<b>40,497</b>	<b>38,803</b>	<b>39,850</b>	<b>39,996</b>	<b>37,144</b>	<b>38,547</b>	<b>39,605</b>	<b>42,184</b>	<b>466,176</b>
4451	Grocery stores	34,653	32,115	35,948	33,248	36,531	34,970	35,915	36,053	33,636	34,916	35,687	36,784	420,456
4453	Beer, wine, and liquor stores	2,130	2,127	2,387	2,320	2,593	2,510	2,593	2,620	2,319	2,424	2,625	3,519	30,167
446	<b>Health and personal care stores</b>	<b>14,648</b>	<b>14,179</b>	<b>15,238</b>	<b>15,068</b>	<b>15,603</b>	<b>14,614</b>	<b>15,079</b>	<b>15,249</b>	<b>14,597</b>	<b>15,463</b>	<b>15,073</b>	<b>17,327</b>	<b>182,138</b>
44611	Pharmacies and drug stores	12,636	12,119	12,982	12,811	13,331	12,472	12,814	12,944	12,528	13,273	13,003	14,861	155,774
447	<b>Gasoline stations</b>	<b>17,601</b>	<b>16,779</b>	<b>19,895</b>	<b>21,158</b>	<b>22,268</b>	<b>21,686</b>	<b>22,996</b>	<b>23,137</b>	<b>21,392</b>	<b>22,255</b>	<b>20,877</b>	<b>20,914</b>	<b>250,958</b>
448	<b>Clothing and clothing access. stores</b>	<b>10,374</b>	<b>11,763</b>	<b>14,016</b>	<b>13,234</b>	<b>14,188</b>	<b>13,243</b>	<b>12,902</b>	<b>15,147</b>	<b>12,468</b>	<b>14,026</b>	<b>15,929</b>	<b>25,388</b>	<b>172,678</b>
4481	Clothing stores	7,489	7,990	10,203	9,543	9,906	9,548	9,350	10,818	9,145	10,463	11,698	16,831	122,984
44811	Men's clothing stores	541	534	658	633	665	651	593	697	607	673	766	1,122	8,140
44812	Women's clothing stores	2,002	2,175	2,800	2,701	2,777	2,498	2,278	2,558	2,393	2,553	2,764	4,001	31,500
44814	Family clothing stores	3,591	3,846	5,050	4,722	4,975	4,943	5,020	5,823	4,676	5,606	6,485	9,323	64,060
4482	Shoe stores	1,470	1,664	2,083	1,953	2,036	1,909	1,879	2,453	1,704	1,788	1,892	2,498	23,329
44831	Jewelry stores	1,296	1,993	1,603	1,617	2,109	1,659	1,548	1,740	1,499	1,659	2,204	5,802	24,729
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,006</b>	<b>5,061</b>	<b>5,856</b>	<b>5,486</b>	<b>5,771</b>	<b>5,754</b>	<b>5,684</b>	<b>6,777</b>	<b>5,907</b>	<b>5,719</b>	<b>7,387</b>	<b>11,481</b>	<b>76,889</b>
45111	Sporting goods stores	1,751	1,774	2,180	2,170	2,155	2,290	2,190	2,400	2,011	1,909	2,147	3,409	26,386
451211	Book stores	1,956	991	998	957	1,105	1,034	1,026	1,777	1,472	1,010	1,057	1,937	15,320
452	<b>General merchandise stores</b>	<b>30,072</b>	<b>30,895</b>	<b>35,965</b>	<b>34,299</b>	<b>37,359</b>	<b>36,289</b>	<b>34,761</b>	<b>37,496</b>	<b>33,128</b>	<b>36,318</b>	<b>42,495</b>	<b>57,589</b>	<b>446,666</b>
4521	Department stores (excl. L.D.)	14,557	15,133	17,956	17,189	18,378	17,485	16,480	18,348	15,872	17,568	21,134	31,172	221,272
4521102	Discount dept. stores	9,202	9,381	10,953	10,595	11,285	10,886	10,347	11,263	9,625	10,686	12,400	16,981	133,604
4521101, 4521103	Conventional and national chain dept. stores	5,355	5,752	7,003	6,594	7,093	6,599	6,133	7,085	6,247	6,882	8,734	14,191	87,668
4521	Department stores (incl. L.D.) <sup>2</sup>	14,766	15,355	18,225	17,439	18,913	17,725	16,691	18,578	16,070	17,778	21,401	31,572	224,513
4521102	Discount dept. stores	9,306	9,490	11,078	10,708	11,660	10,981	10,424	11,353	9,692	10,753	12,476	17,057	134,978
4521101, 4521103	Conventional and national chain dept. stores	5,460	5,865	7,147	6,731	7,253	6,744	6,267	7,225	6,378	7,025	8,925	14,515	89,535
4529	Other general merchandise stores	15,515	15,762	18,009	17,110	18,981	18,804	18,281	19,148	17,256	18,750	21,361	26,417	225,394
45291	Warehouse clubs and superstores	13,207	13,442	15,340	14,519	16,144	16,082	15,673	16,411	14,755	15,933	18,190	22,132	191,828
45299	All other gen. merchandise stores	2,308	2,320	2,669	2,591	2,837	2,722	2,608	2,737	2,501	2,817	3,171	4,285	33,566
453	<b>Miscellaneous store retailers</b>	<b>7,891</b>	<b>8,019</b>	<b>8,116</b>	<b>8,244</b>	<b>9,160</b>	<b>8,516</b>	<b>8,588</b>	<b>9,251</b>	<b>8,368</b>	<b>8,898</b>	<b>8,575</b>	<b>11,008</b>	<b>104,634</b>
454	<b>Nonstore retailers</b>	<b>15,991</b>	<b>14,438</b>	<b>15,843</b>	<b>15,268</b>	<b>15,315</b>	<b>13,790</b>	<b>14,462</b>	<b>15,007</b>	<b>14,839</b>	<b>16,974</b>	<b>17,661</b>	<b>21,213</b>	<b>190,801</b>
4541	Electronic shopping and mail-order houses	9,914	8,955	9,718	9,747	9,778	9,031	9,543	9,899	9,718	10,764	11,411	14,153	122,631
45431	Fuel dealers	2,858	2,331	2,227	1,777	1,601	1,332	1,427	1,537	1,627	2,116	2,349	3,170	24,352
722	<b>Food services and drinking places</b>	<b>25,217</b>	<b>25,173</b>	<b>28,322</b>	<b>27,588</b>	<b>28,920</b>	<b>28,644</b>	<b>28,822</b>	<b>29,707</b>	<b>26,936</b>	<b>27,670</b>	<b>27,006</b>	<b>28,186</b>	<b>332,191</b>
7221	Full-service restaurants	11,524	11,420	12,704	12,146	12,861	12,685	12,867	13,343	11,720	12,097	11,958	12,733	148,058
7222	Limited-service eating places	10,303	10,344	11,788	11,612	12,112	12,073	12,286	12,524	11,271	11,524	11,206	11,707	138,750
7224	Drinking places	1,304	1,289	1,446	1,359	1,421	1,387	1,441	1,444	1,308	1,360	1,358	1,376	16,493

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2002												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>284,905</b>	<b>286,006</b>	<b>285,802</b>	<b>290,619</b>	<b>285,788</b>	<b>289,695</b>	<b>291,962</b>	<b>293,872</b>	<b>289,112</b>	<b>290,639</b>	<b>291,910</b>	<b>294,081</b>	
	Total (excl. motor vehicle and parts dealers)	217,134	217,963	218,676	222,159	220,657	221,274	221,400	221,661	221,277	223,138	223,778	224,381	
	Retail sales, total	257,406	258,464	258,411	262,892	258,245	261,939	264,222	266,160	261,314	262,969	263,982	265,895	
	Retail sales, total (excl. motor vehicle and parts dealers)	189,635	190,421	191,285	194,432	193,114	193,518	193,660	193,949	193,479	195,468	195,850	196,195	
	<b>GAFO<sup>1</sup></b>	<b>75,723</b>	<b>76,318</b>	<b>76,184</b>	<b>76,698</b>	<b>76,088</b>	<b>76,452</b>	<b>75,784</b>	<b>76,251</b>	<b>75,693</b>	<b>77,276</b>	<b>77,012</b>	<b>77,229</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>67,771</b>	<b>68,043</b>	<b>67,126</b>	<b>68,460</b>	<b>65,131</b>	<b>68,421</b>	<b>70,562</b>	<b>72,211</b>	<b>67,835</b>	<b>67,501</b>	<b>68,132</b>	<b>69,700</b>	
4411, 4412	Automobile and other motor vehicle dealers	62,620	62,840	61,994	63,206	59,909	63,149	65,240	66,889	62,521	62,230	62,867	64,484	
4413	Auto parts, access., and tire stores	5,151	5,203	5,132	5,254	5,222	5,272	5,322	5,322	5,314	5,271	5,265	5,216	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>14,890</b>	<b>15,037</b>	<b>15,079</b>	<b>15,007</b>	<b>15,178</b>	<b>15,038</b>	<b>14,841</b>	<b>14,913</b>	<b>14,984</b>	<b>15,019</b>	<b>15,046</b>	<b>15,063</b>	
442	<b>Furniture and home furnishings stores</b>	<b>7,864</b>	<b>7,946</b>	<b>7,937</b>	<b>7,905</b>	<b>8,016</b>	<b>7,860</b>	<b>7,752</b>	<b>7,891</b>	<b>7,900</b>	<b>7,883</b>	<b>8,001</b>	<b>7,979</b>	
443	<b>Electronics and appliance stores</b>	<b>7,026</b>	<b>7,091</b>	<b>7,142</b>	<b>7,102</b>	<b>7,162</b>	<b>7,178</b>	<b>7,089</b>	<b>7,022</b>	<b>7,084</b>	<b>7,136</b>	<b>7,045</b>	<b>7,084</b>	
44312	Computer and software stores	1,468	1,478	1,515	1,441	1,517	1,528	1,481	1,513	1,457	1,463	1,440	1,420	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>20,131</b>	<b>20,252</b>	<b>20,431</b>	<b>21,298</b>	<b>20,907</b>	<b>20,884</b>	<b>20,706</b>	<b>20,836</b>	<b>20,768</b>	<b>20,755</b>	<b>20,908</b>	<b>20,342</b>	
4441	Building mat. and supplies dealers	17,672	17,765	17,841	18,584	18,279	18,107	18,035	18,151	18,193	18,156	18,254	17,760	
445	<b>Food and beverage stores</b>	<b>39,091</b>	<b>39,072</b>	<b>38,947</b>	<b>38,803</b>	<b>38,780</b>	<b>38,781</b>	<b>38,841</b>	<b>38,748</b>	<b>38,716</b>	<b>38,854</b>	<b>39,118</b>	<b>39,095</b>	
4451	Grocery stores	35,324	35,252	35,140	34,998	34,958	34,935	35,005	34,935	34,928	35,091	35,334	35,200	
4453	Beer, wine, and liquor stores	2,521	2,547	2,542	2,527	2,530	2,540	2,522	2,498	2,483	2,461	2,469	2,557	
446	<b>Health and personal care stores</b>	<b>14,751</b>	<b>14,941</b>	<b>14,852</b>	<b>15,251</b>	<b>15,149</b>	<b>15,128</b>	<b>15,185</b>	<b>15,264</b>	<b>15,512</b>	<b>15,432</b>	<b>15,428</b>	<b>15,402</b>	
44611	Pharmacies and drug stores	12,649	12,770	12,727	13,019	12,981	12,978	13,009	13,062	13,257	13,181	13,255	13,070	See note 3
447	<b>Gasoline stations</b>	<b>19,299</b>	<b>19,198</b>	<b>20,055</b>	<b>21,011</b>	<b>20,734</b>	<b>20,812</b>	<b>21,432</b>	<b>21,227</b>	<b>21,413</b>	<b>21,691</b>	<b>21,679</b>	<b>22,249</b>	
448	<b>Clothing and clothing access. stores</b>	<b>14,237</b>	<b>14,434</b>	<b>14,366</b>	<b>14,583</b>	<b>14,216</b>	<b>14,424</b>	<b>14,232</b>	<b>14,368</b>	<b>13,948</b>	<b>14,669</b>	<b>14,501</b>	<b>14,736</b>	
4481	Clothing stores	10,108	10,255	10,223	10,344	10,068	10,270	10,201	10,221	9,921	10,533	10,361	10,532	
44811	Men's clothing stores	681	695	699	698	676	679	681	666	672	678	671	673	
44812	Women's clothing stores	2,652	2,702	2,662	2,677	2,595	2,613	2,568	2,597	2,540	2,574	2,612	2,742	
4482	Shoe stores	1,971	1,988	1,930	1,993	1,945	1,970	1,929	1,931	1,881	1,948	1,941	1,949	
44831	Jewelry stores	2,012	2,053	2,076	2,103	2,068	2,051	1,964	2,081	2,009	2,058	2,066	2,116	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,535</b>	<b>6,431</b>	<b>6,442</b>	<b>6,364</b>	<b>6,412</b>	<b>6,309</b>	<b>6,302</b>	<b>6,346</b>	<b>6,400</b>	<b>6,448</b>	<b>6,531</b>	<b>6,418</b>	
452	<b>General merchandise stores</b>	<b>36,817</b>	<b>37,091</b>	<b>37,049</b>	<b>37,539</b>	<b>37,032</b>	<b>37,432</b>	<b>37,149</b>	<b>37,299</b>	<b>37,022</b>	<b>37,778</b>	<b>37,754</b>	<b>37,715</b>	
4521	Department stores (excl. L.D.)	18,943	18,961	18,824	19,089	18,545	18,618	18,353	18,366	18,030	18,546	18,086	17,977	
4529	Other general merchandise stores	17,874	18,130	18,225	18,450	18,487	18,814	18,796	18,933	18,992	19,232	19,668	19,738	
45291	Warehouse clubs and superstores	15,042	15,362	15,479	15,679	15,735	16,002	16,042	16,137	16,179	16,375	16,827	16,895	
45299	All other gen. merchandise stores	2,832	2,768	2,746	2,771	2,752	2,812	2,754	2,796	2,813	2,857	2,841	2,843	
453	<b>Miscellaneous store retailers</b>	<b>8,619</b>	<b>8,721</b>	<b>8,591</b>	<b>8,726</b>	<b>8,686</b>	<b>8,839</b>	<b>8,775</b>	<b>8,906</b>	<b>8,877</b>	<b>8,758</b>	<b>8,471</b>	<b>8,676</b>	
454	<b>Nonstore retailers</b>	<b>15,265</b>	<b>15,244</b>	<b>15,473</b>	<b>15,850</b>	<b>16,020</b>	<b>15,871</b>	<b>16,197</b>	<b>16,042</b>	<b>15,839</b>	<b>16,064</b>	<b>16,414</b>	<b>16,499</b>	
4541	Electronic shopping and mail-order houses	10,024	10,062	9,926	10,132	10,185	10,102	10,317	10,301	10,208	10,291	10,478	10,507	
45431	Fuel dealers	1,769	1,763	1,887	1,985	2,068	2,024	2,068	2,071	2,073	2,188	2,252	2,353	
722	<b>Food services and drinking places</b>	<b>27,499</b>	<b>27,542</b>	<b>27,391</b>	<b>27,727</b>	<b>27,543</b>	<b>27,756</b>	<b>27,740</b>	<b>27,712</b>	<b>27,798</b>	<b>27,670</b>	<b>27,928</b>	<b>28,186</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2001												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>250,962</b>	<b>248,068</b>	<b>280,761</b>	<b>275,200</b>	<b>296,533</b>	<b>288,616</b>	<b>280,023</b>	<b>295,839</b>	<b>262,951</b>	<b>292,875</b>	<b>288,651</b>	<b>327,485</b>	<b>3,387,964</b>
	Total (excl. motor vehicle and parts dealers)	191,466	186,315	209,089	207,670	221,911	215,599	210,718	222,237	201,773	213,037	223,205	266,248	2,569,268
	<b>Retail sales, total</b>	<b>226,865</b>	<b>224,136</b>	<b>253,614</b>	<b>249,213</b>	<b>269,067</b>	<b>260,944</b>	<b>252,313</b>	<b>267,419</b>	<b>237,125</b>	<b>266,343</b>	<b>262,984</b>	<b>299,800</b>	<b>3,069,823</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	167,369	162,383	181,942	181,683	194,445	187,927	183,008	193,817	175,947	186,505	197,538	238,563	2,251,127
	<b>GAFO<sup>1</sup></b>	<b>60,887</b>	<b>60,924</b>	<b>68,329</b>	<b>67,601</b>	<b>71,223</b>	<b>69,751</b>	<b>68,099</b>	<b>75,887</b>	<b>66,385</b>	<b>70,451</b>	<b>84,602</b>	<b>119,927</b>	<b>884,066</b>
441	<b>Motor vehicle and parts dealers</b>	<b>59,496</b>	<b>61,753</b>	<b>71,672</b>	<b>67,530</b>	<b>74,622</b>	<b>73,017</b>	<b>69,305</b>	<b>73,602</b>	<b>61,178</b>	<b>79,838</b>	<b>65,446</b>	<b>61,237</b>	<b>818,696</b>
4411, 4412	Automobile and other motor vehicle dealers	54,979	57,311	66,498	62,451	69,170	67,609	63,960	67,929	56,304	74,565	60,536	56,611	757,923
4411	Automobile dealers	52,160	54,395	62,303	57,587	63,829	62,484	59,275	63,567	53,192	71,166	57,384	53,509	710,851
44111	New car dealers	47,425	49,385	56,839	52,499	58,331	57,215	54,273	58,326	48,819	66,172	52,860	49,334	651,478
44112	Used car dealers	4,735	5,010	5,464	5,088	5,498	5,269	5,002	5,241	4,373	4,994	4,524	4,175	59,373
4413	Auto parts, access., and tire stores	4,517	4,442	5,174	5,079	5,452	5,408	5,345	5,673	4,874	5,273	4,910	4,626	60,773
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>13,397</b>	<b>12,718</b>	<b>13,862</b>	<b>12,500</b>	<b>13,534</b>	<b>13,693</b>	<b>13,679</b>	<b>14,704</b>	<b>13,071</b>	<b>13,815</b>	<b>16,337</b>	<b>20,979</b>	<b>172,289</b>
442	<b>Furniture and home furnishings stores</b>	<b>7,017</b>	<b>6,769</b>	<b>7,546</b>	<b>6,921</b>	<b>7,536</b>	<b>7,482</b>	<b>7,454</b>	<b>7,971</b>	<b>7,084</b>	<b>7,614</b>	<b>8,562</b>	<b>9,442</b>	<b>91,398</b>
4421	Furniture stores	4,025	3,907	4,326	3,868	4,132	4,209	4,134	4,323	3,946	4,129	4,634	4,799	50,432
4422	Home furnishings stores	2,992	2,862	3,220	3,053	3,404	3,273	3,320	3,648	3,138	3,485	3,928	4,643	40,966
443	<b>Electronics and appliance stores</b>	<b>6,380</b>	<b>5,949</b>	<b>6,316</b>	<b>5,579</b>	<b>5,998</b>	<b>6,211</b>	<b>6,225</b>	<b>6,733</b>	<b>5,987</b>	<b>6,201</b>	<b>7,775</b>	<b>11,537</b>	<b>80,891</b>
44311	Appl., TV, and other elect. stores	4,717	4,373	4,572	4,079	4,421	4,627	4,671	5,090	4,480	4,648	6,055	9,088	60,821
443111	Household appliance stores	1,007	947	1,054	1,011	1,091	1,179	1,155	1,240	1,059	1,178	1,263	1,448	13,632
443112	Radio, TV, and other elect. stores	3,710	3,426	3,518	3,068	3,330	3,448	3,516	3,850	3,421	3,470	4,792	7,640	47,189
44312	Computer and software stores	1,450	1,362	1,490	1,277	1,285	1,302	1,274	1,387	1,295	1,311	1,467	1,942	16,842
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>15,967</b>	<b>15,732</b>	<b>18,888</b>	<b>22,441</b>	<b>24,875</b>	<b>22,821</b>	<b>21,189</b>	<b>21,147</b>	<b>18,739</b>	<b>21,011</b>	<b>18,938</b>	<b>17,098</b>	<b>238,846</b>
4441	Building mat. and supplies dealers	14,013	13,770	16,437	18,010	19,872	19,130	18,580	19,115	16,832	18,772	17,028	15,325	206,884
44413	Hardware stores	1,093	1,064	1,292	1,443	1,661	1,577	1,462	1,439	1,330	1,389	1,402	1,460	16,612
445	<b>Food and beverage stores</b>	<b>36,175</b>	<b>34,521</b>	<b>38,302</b>	<b>37,173</b>	<b>39,899</b>	<b>39,150</b>	<b>39,358</b>	<b>39,886</b>	<b>38,024</b>	<b>38,588</b>	<b>39,365</b>	<b>43,298</b>	<b>463,739</b>
4451	Grocery stores	33,027	31,374	34,789	33,688	36,121	35,314	35,556	36,083	34,543	35,018	35,470	37,864	418,847
4453	Beer, wine, and liquor stores	2,118	2,060	2,336	2,240	2,479	2,536	2,493	2,529	2,327	2,422	2,652	3,561	29,753
446	<b>Health and personal care stores</b>	<b>13,419</b>	<b>12,962</b>	<b>14,098</b>	<b>13,576</b>	<b>14,346</b>	<b>13,783</b>	<b>13,644</b>	<b>14,181</b>	<b>13,092</b>	<b>14,464</b>	<b>14,149</b>	<b>16,351</b>	<b>168,065</b>
44611	Pharmacies and drug stores	11,494	11,036	11,899	11,516	12,158	11,693	11,618	12,031	11,241	12,465	12,100	13,780	143,031
447	<b>Gasoline stations</b>	<b>19,850</b>	<b>18,793</b>	<b>20,703</b>	<b>21,637</b>	<b>23,866</b>	<b>23,316</b>	<b>22,182</b>	<b>22,791</b>	<b>21,528</b>	<b>20,579</b>	<b>18,570</b>	<b>17,953</b>	<b>251,768</b>
448	<b>Clothing and clothing access. stores</b>	<b>10,085</b>	<b>11,482</b>	<b>13,099</b>	<b>13,391</b>	<b>13,811</b>	<b>12,961</b>	<b>12,624</b>	<b>14,850</b>	<b>12,129</b>	<b>13,247</b>	<b>15,383</b>	<b>24,588</b>	<b>167,656</b>
4481	Clothing stores	7,224	7,837	9,509	9,689	9,686	9,303	9,064	10,581	8,921	9,828	11,225	16,505	119,372
44811	Men's clothing stores	622	590	684	677	712	704	627	745	612	706	794	1,176	8,649
44812	Women's clothing stores	1,957	2,167	2,687	2,818	2,764	2,524	2,326	2,678	2,411	2,633	2,806	3,889	31,660
44814	Family clothing stores	3,436	3,739	4,565	4,737	4,755	4,638	4,650	5,370	4,451	4,906	5,928	8,826	60,001
4482	Shoe stores	1,411	1,544	1,874	2,044	2,015	1,898	1,906	2,459	1,716	1,727	1,879	2,512	22,985
44831	Jewelry stores	1,328	1,968	1,576	1,541	1,987	1,624	1,526	1,674	1,389	1,581	2,146	5,321	23,661
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,635</b>	<b>5,146</b>	<b>5,919</b>	<b>5,454</b>	<b>5,747</b>	<b>5,964</b>	<b>5,686</b>	<b>6,786</b>	<b>5,892</b>	<b>5,728</b>	<b>7,427</b>	<b>11,703</b>	<b>77,087</b>
45111	Sporting goods stores	1,751	1,716	2,126	2,085	2,200	2,369	2,214	2,399	1,998	1,895	2,166	3,423	26,342
451211	Book stores	1,578	1,064	1,057	930	1,064	1,072	999	1,809	1,397	1,008	1,090	1,941	15,009
452	<b>General merchandise stores</b>	<b>28,618</b>	<b>28,503</b>	<b>32,267</b>	<b>33,375</b>	<b>34,995</b>	<b>34,204</b>	<b>33,188</b>	<b>35,979</b>	<b>32,367</b>	<b>34,586</b>	<b>42,024</b>	<b>57,447</b>	<b>427,553</b>
4521	Department stores (excl. L.D.)	15,167	15,245	17,259	18,001	18,570	17,871	17,054	19,121	16,708	17,832	23,000	32,979	228,807
4521102	Discount dept. stores	9,306	9,001	10,330	10,864	11,262	11,091	10,755	11,567	10,168	10,857	13,689	18,477	137,367
4521101, 4521103	Conventional and national chain dept. stores	5,861	6,244	6,929	7,137	7,308	6,780	6,299	7,554	6,540	6,975	9,311	14,502	91,440
4521	Department stores (incl. L.D.) <sup>2</sup>	15,473	15,549	17,598	18,357	18,949	18,217	17,366	19,464	16,994	18,133	23,365	33,454	232,919
4521102	Discount dept. stores	9,467	9,159	10,512	11,071	11,474	11,294	10,946	11,774	10,333	11,027	13,878	18,698	139,633
4521101, 4521103	Conventional and national chain dept. stores	6,006	6,390	7,086	7,286	7,475	6,923	6,420	7,690	6,661	7,106	9,487	14,756	93,286
4529	Other general merchandise stores	13,451	13,258	15,008	15,374	16,425	16,333	16,134	16,858	15,659	16,754	19,024	24,468	198,746
45291	Warehouse clubs and superstores	11,217	10,940	12,414	12,645	13,518	13,650	13,468	14,118	13,205	14,079	15,805	20,051	165,110
45299	All other gen. merchandise stores	2,234	2,318	2,594	2,729	2,907	2,683	2,666	2,740	2,454	2,675	3,219	4,417	33,636
453	<b>Miscellaneous store retailers</b>	<b>7,773</b>	<b>8,054</b>	<b>8,737</b>	<b>8,017</b>	<b>9,311</b>	<b>8,765</b>	<b>8,491</b>	<b>9,123</b>	<b>7,983</b>	<b>8,719</b>	<b>8,847</b>	<b>10,812</b>	<b>104,632</b>
454	<b>Nonstore retailers</b>	<b>16,450</b>	<b>14,472</b>	<b>16,067</b>	<b>14,119</b>	<b>14,055</b>	<b>13,270</b>	<b>12,967</b>	<b>14,370</b>	<b>13,122</b>	<b>15,768</b>	<b>16,498</b>	<b>18,334</b>	<b>179,492</b>
4541	Electronic shopping and mail-order houses	9,065	8,102	9,453	8,686	9,008	8,732	8,579	9,407	8,324	10,028	10,827	12,559	112,770
45431	Fuel dealers	4,143	3,146	2,838	2,028	1,682	1,481	1,409	1,637	1,726	2,023	2,026	2,299	26,438
722	<b>Food services and drinking places</b>	<b>24,097</b>	<b>23,932</b>	<b>27,147</b>	<b>25,987</b>	<b>27,466</b>	<b>27,672</b>	<b>27,710</b>	<b>28,420</b>	<b>25,826</b>	<b>26,532</b>	<b>25,667</b>	<b>27,685</b>	<b>318,141</b>
7221	Full-service restaurants	10,718	10,683	11,907	11,300	11,989	12,178	12,361	12,785	11,284	11,517	11,257	12,595	140,574
7222	Limited-service eating places	10,012	9,970	11,444	11,017	11,568	11,641	11,754	11,843	10,699	11,082	10,790	11,457	133,277
7224	Drinking places	1,208	1,192	1,379	1,246	1,266	1,299	1,327	1,407	1,351	1,376	1,366	1,417	15,834

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2001												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>279,542</b>	<b>279,031</b>	<b>277,140</b>	<b>281,270</b>	<b>282,166</b>	<b>281,710</b>	<b>280,502</b>	<b>282,093</b>	<b>277,092</b>	<b>295,804</b>	<b>287,121</b>	<b>284,623</b>	
	Total (excl. motor vehicle and parts dealers)	213,292	212,793	211,323	214,159	215,110	214,224	214,308	215,545	212,716	214,874	214,876	216,123	
	Retail sales, total	253,091	252,819	250,987	255,100	255,807	255,255	253,832	255,180	250,793	269,165	260,412	257,212	
	Retail sales, total (excl. motor vehicle and parts dealers)	186,841	186,581	185,170	187,989	188,751	187,769	187,638	188,632	186,417	188,235	188,167	188,712	
	<b>GAFO<sup>1</sup></b>	<b>73,738</b>	<b>72,917</b>	<b>72,070</b>	<b>73,099</b>	<b>73,007</b>	<b>72,921</b>	<b>73,694</b>	<b>74,245</b>	<b>72,653</b>	<b>74,256</b>	<b>75,192</b>	<b>76,196</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>66,250</b>	<b>66,238</b>	<b>65,817</b>	<b>67,111</b>	<b>67,056</b>	<b>67,486</b>	<b>66,194</b>	<b>66,548</b>	<b>64,376</b>	<b>80,930</b>	<b>72,245</b>	<b>68,500</b>	
4411, 4412	Automobile and other motor vehicle dealers	61,292	61,230	60,784	62,017	61,980	62,370	61,089	61,419	59,330	75,855	67,188	63,394	
4413	Auto parts, access., and tire stores	4,958	5,008	5,033	5,094	5,076	5,116	5,105	5,129	5,046	5,075	5,057	5,106	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>14,368</b>	<b>14,178</b>	<b>14,120</b>	<b>14,053</b>	<b>14,079</b>	<b>14,228</b>	<b>14,333</b>	<b>14,363</b>	<b>14,027</b>	<b>14,338</b>	<b>14,755</b>	<b>15,007</b>	
442	<b>Furniture and home furnishings stores</b>	<b>7,703</b>	<b>7,563</b>	<b>7,531</b>	<b>7,531</b>	<b>7,559</b>	<b>7,611</b>	<b>7,637</b>	<b>7,650</b>	<b>7,433</b>	<b>7,576</b>	<b>7,727</b>	<b>7,868</b>	
443	<b>Electronics and appliance stores</b>	<b>6,665</b>	<b>6,615</b>	<b>6,589</b>	<b>6,522</b>	<b>6,520</b>	<b>6,617</b>	<b>6,696</b>	<b>6,713</b>	<b>6,594</b>	<b>6,762</b>	<b>7,028</b>	<b>7,139</b>	
44312	Computer and software stores	1,431	1,444	1,400	1,388	1,364	1,372	1,395	1,356	1,346	1,347	1,480	1,461	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>19,336</b>	<b>19,743</b>	<b>19,623</b>	<b>20,475</b>	<b>20,325</b>	<b>20,081</b>	<b>19,954</b>	<b>19,858</b>	<b>19,470</b>	<b>19,854</b>	<b>19,814</b>	<b>19,609</b>	
4441	Building mat. and supplies dealers	16,564	16,875	17,016	17,554	17,401	17,391	17,332	17,473	17,019	17,333	17,340	17,258	
445	<b>Food and beverage stores</b>	<b>37,887</b>	<b>38,211</b>	<b>38,151</b>	<b>38,400</b>	<b>38,585</b>	<b>38,567</b>	<b>38,731</b>	<b>38,898</b>	<b>39,051</b>	<b>39,146</b>	<b>39,159</b>	<b>39,432</b>	
4451	Grocery stores	34,154	34,515	34,445	34,730	34,866	34,826	34,962	35,169	35,320	35,443	35,364	35,586	
4453	Beer, wine, and liquor stores	2,504	2,458	2,451	2,445	2,469	2,479	2,468	2,455	2,468	2,471	2,519	2,538	
446	<b>Health and personal care stores</b>	<b>13,473</b>	<b>13,687</b>	<b>13,768</b>	<b>13,769</b>	<b>13,969</b>	<b>13,922</b>	<b>14,051</b>	<b>14,139</b>	<b>14,047</b>	<b>14,378</b>	<b>14,453</b>	<b>14,470</b>	
44611	Pharmacies and drug stores	11,506	11,629	11,689	11,691	11,885	11,907	12,064	12,104	12,010	12,354	12,334	11,983	See note 3
447	<b>Gasoline stations</b>	<b>21,670</b>	<b>21,527</b>	<b>20,682</b>	<b>21,790</b>	<b>22,536</b>	<b>21,852</b>	<b>20,907</b>	<b>20,948</b>	<b>21,528</b>	<b>20,058</b>	<b>19,344</b>	<b>18,958</b>	
448	<b>Clothing and clothing access. stores</b>	<b>14,171</b>	<b>14,241</b>	<b>13,918</b>	<b>14,130</b>	<b>13,961</b>	<b>13,883</b>	<b>14,000</b>	<b>14,157</b>	<b>13,318</b>	<b>14,042</b>	<b>13,933</b>	<b>14,202</b>	
4481	Clothing stores	10,015	10,144	9,830	10,038	9,930	9,934	10,073	9,512	10,045	9,875	10,172	10,172	
44811	Men's clothing stores	786	774	754	714	740	721	718	724	670	714	693	694	
44812	Women's clothing stores	2,659	2,729	2,642	2,671	2,605	2,597	2,631	2,697	2,541	2,676	2,637	2,644	
4482	Shoe stores	1,917	1,865	1,855	1,943	1,941	1,908	1,971	1,966	1,851	1,900	1,933	1,925	
44831	Jewelry stores	2,082	2,072	2,087	2,012	1,960	1,931	1,954	1,981	1,842	1,969	1,998	1,973	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>6,199</b>	<b>6,522</b>	<b>6,469</b>	<b>6,394</b>	<b>6,407</b>	<b>6,358</b>	<b>6,382</b>	<b>6,463</b>	<b>6,322</b>	<b>6,450</b>	<b>6,667</b>	<b>6,498</b>	
452	<b>General merchandise stores</b>	<b>35,679</b>	<b>34,646</b>	<b>34,160</b>	<b>35,211</b>	<b>35,174</b>	<b>35,152</b>	<b>35,679</b>	<b>35,912</b>	<b>35,823</b>	<b>36,302</b>	<b>36,669</b>	<b>37,114</b>	
4521	Department stores (excl. L.D.)	19,978	19,211	18,564	19,071	19,007	18,935	19,119	19,190	18,854	19,018	19,181	19,092	
4529	Other general merchandise stores	15,701	15,435	15,596	16,140	16,167	16,217	16,560	16,722	16,969	17,284	17,488	18,022	
45291	Warehouse clubs and superstores	12,908	12,662	12,851	13,297	13,331	13,462	13,757	13,937	14,230	14,529	14,634	15,087	
45299	All other gen. merchandise stores	2,793	2,773	2,745	2,843	2,836	2,755	2,803	2,785	2,739	2,755	2,854	2,935	
453	<b>Miscellaneous store retailers</b>	<b>8,613</b>	<b>8,719</b>	<b>8,988</b>	<b>8,665</b>	<b>8,934</b>	<b>8,822</b>	<b>8,850</b>	<b>8,770</b>	<b>8,526</b>	<b>8,657</b>	<b>8,620</b>	<b>8,537</b>	
454	<b>Nonstore retailers</b>	<b>15,445</b>	<b>15,107</b>	<b>15,291</b>	<b>15,102</b>	<b>14,781</b>	<b>14,904</b>	<b>14,751</b>	<b>15,124</b>	<b>14,305</b>	<b>15,010</b>	<b>14,753</b>	<b>14,885</b>	
4541	Electronic shopping and mail-order houses	9,345	9,196	9,415	9,340	9,423	9,512	9,448	9,648	8,865	9,560	9,539	9,668	
45431	Fuel dealers	2,545	2,414	2,424	2,347	2,168	2,119	2,075	2,157	2,199	2,071	1,948	1,786	
722	<b>Food services and drinking places</b>	<b>26,451</b>	<b>26,212</b>	<b>26,153</b>	<b>26,170</b>	<b>26,359</b>	<b>26,455</b>	<b>26,670</b>	<b>26,913</b>	<b>26,299</b>	<b>26,639</b>	<b>26,709</b>	<b>27,411</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>236,344</b>	<b>250,614</b>	<b>279,491</b>	<b>264,442</b>	<b>283,749</b>	<b>281,397</b>	<b>271,327</b>	<b>284,101</b>	<b>269,318</b>	<b>271,064</b>	<b>276,672</b>	<b>320,215</b>	<b>3,288,734</b>
	Total (excl. motor vehicle and parts dealers)	177,536	183,663	204,367	198,414	210,648	208,325	203,990	212,156	203,365	207,118	218,067	263,786	2,491,435
	<b>Retail sales, total</b>	<b>213,534</b>	<b>227,018</b>	<b>253,578</b>	<b>238,961</b>	<b>257,507</b>	<b>255,056</b>	<b>244,498</b>	<b>257,515</b>	<b>243,661</b>	<b>245,197</b>	<b>252,175</b>	<b>294,307</b>	<b>2,983,007</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	154,726	160,067	178,454	172,933	184,406	181,984	177,161	185,570	177,708	181,251	193,570	237,878	2,185,708
	<b>GAFO<sup>1</sup></b>	<b>57,038</b>	<b>60,216</b>	<b>67,405</b>	<b>66,104</b>	<b>69,651</b>	<b>68,264</b>	<b>66,577</b>	<b>72,647</b>	<b>67,901</b>	<b>68,804</b>	<b>81,449</b>	<b>116,033</b>	<b>862,089</b>
441	<b>Motor vehicle and parts dealers</b>	<b>58,808</b>	<b>66,951</b>	<b>75,124</b>	<b>66,028</b>	<b>73,101</b>	<b>73,072</b>	<b>67,337</b>	<b>71,945</b>	<b>65,953</b>	<b>63,946</b>	<b>58,605</b>	<b>56,429</b>	<b>797,299</b>
4411, 4412	Automobile and other motor vehicle dealers	54,231	62,191	69,644	60,990	67,618	67,476	62,084	66,205	60,565	58,707	53,598	51,597	734,906
4411	Automobile dealers	51,544	58,982	64,973	56,665	62,618	62,556	58,100	62,190	57,141	55,491	50,715	48,713	689,688
44111	New car dealers	47,076	53,552	59,435	51,735	57,541	57,301	53,020	57,010	52,194	50,834	46,551	44,713	630,962
44112	Used car dealers	4,468	5,430	5,538	4,930	5,077	5,255	5,080	5,180	4,947	4,657	4,164	4,000	58,726
4413	Auto parts, access., and tire stores	4,577	4,760	5,480	5,038	5,483	5,596	5,253	5,740	5,388	5,239	5,007	4,832	62,393
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>13,056</b>	<b>13,330</b>	<b>14,165</b>	<b>13,070</b>	<b>13,869</b>	<b>13,716</b>	<b>13,708</b>	<b>14,658</b>	<b>13,874</b>	<b>13,769</b>	<b>15,607</b>	<b>19,261</b>	<b>172,083</b>
442	<b>Furniture and home furnishings stores</b>	<b>6,570</b>	<b>6,921</b>	<b>7,548</b>	<b>7,071</b>	<b>7,570</b>	<b>7,424</b>	<b>7,451</b>	<b>7,918</b>	<b>7,485</b>	<b>7,619</b>	<b>8,303</b>	<b>8,602</b>	<b>90,482</b>
4421	Furniture stores	3,845	4,020	4,309	3,984	4,207	4,129	4,161	4,298	4,163	4,122	4,450	4,402	50,090
4422	Home furnishings stores	2,725	2,901	3,239	3,087	3,363	3,295	3,290	3,620	3,322	3,497	3,853	4,200	40,392
443	<b>Electronics and appliance stores</b>	<b>6,486</b>	<b>6,409</b>	<b>6,617</b>	<b>5,999</b>	<b>6,299</b>	<b>6,292</b>	<b>6,257</b>	<b>6,740</b>	<b>6,389</b>	<b>6,150</b>	<b>7,304</b>	<b>10,659</b>	<b>81,601</b>
44311	Appl., TV, and other elect. stores	4,489	4,485	4,521	4,163	4,439	4,471	4,536	4,853	4,512	4,385	5,512	8,205	58,571
443111	Household appliance stores	933	936	1,021	969	1,117	1,129	1,046	1,098	1,041	1,055	1,134	1,261	12,740
443112	Radio, TV, and other elect. stores	3,556	3,549	3,500	3,194	3,322	3,342	3,490	3,755	3,471	3,330	4,378	6,944	45,831
44312	Computer and software stores	1,808	1,724	1,873	1,606	1,598	1,544	1,459	1,622	1,629	1,507	1,444	1,820	19,634
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>15,245</b>	<b>16,023</b>	<b>19,765</b>	<b>19,842</b>	<b>22,779</b>	<b>21,527</b>	<b>19,547</b>	<b>20,119</b>	<b>18,753</b>	<b>19,536</b>	<b>17,931</b>	<b>17,060</b>	<b>228,127</b>
4441	Building mat. and supplies dealers	13,251	13,973	16,968	16,577	18,861	18,432	17,233	17,924	16,601	17,333	15,811	14,721	197,685
44413	Hardware stores	1,074	1,037	1,318	1,430	1,599	1,553	1,446	1,435	1,330	1,328	1,308	1,386	16,244
445	<b>Food and beverage stores</b>	<b>34,329</b>	<b>33,661</b>	<b>36,627</b>	<b>36,490</b>	<b>37,793</b>	<b>37,615</b>	<b>38,285</b>	<b>37,861</b>	<b>36,820</b>	<b>36,628</b>	<b>37,595</b>	<b>42,188</b>	<b>445,892</b>
4451	Grocery stores	31,445	30,631	33,346	33,132	34,207	33,984	34,597	34,275	33,332	33,155	33,884	37,107	403,095
4453	Beer, wine, and liquor stores	1,930	1,986	2,202	2,143	2,369	2,425	2,475	2,434	2,369	2,362	2,560	3,391	28,646
446	<b>Health and personal care stores</b>	<b>12,035</b>	<b>12,230</b>	<b>13,044</b>	<b>12,511</b>	<b>13,328</b>	<b>12,905</b>	<b>12,616</b>	<b>13,115</b>	<b>12,692</b>	<b>13,163</b>	<b>13,149</b>	<b>15,552</b>	<b>156,340</b>
44611	Pharmacies and drug stores	10,129	10,193	10,884	10,524	11,182	10,752	10,592	11,020	10,661	11,165	11,185	13,440	131,727
447	<b>Gasoline stations</b>	<b>17,782</b>	<b>18,395</b>	<b>20,938</b>	<b>19,878</b>	<b>21,323</b>	<b>22,339</b>	<b>22,332</b>	<b>22,171</b>	<b>21,656</b>	<b>21,651</b>	<b>20,782</b>	<b>20,929</b>	<b>250,176</b>
448	<b>Clothing and clothing access. stores</b>	<b>9,463</b>	<b>11,194</b>	<b>12,863</b>	<b>13,146</b>	<b>13,758</b>	<b>12,975</b>	<b>12,520</b>	<b>14,638</b>	<b>13,399</b>	<b>13,392</b>	<b>15,702</b>	<b>24,928</b>	<b>167,978</b>
4481	Clothing stores	6,687	7,478	9,292	9,428	9,504	9,164	8,878	10,351	9,692	9,832	11,502	16,394	118,202
44811	Men's clothing stores	636	613	709	760	772	753	720	791	752	788	900	1,335	9,529
44812	Women's clothing stores	1,689	2,001	2,683	2,719	2,823	2,577	2,395	2,654	2,672	2,662	2,838	3,895	31,608
44814	Family clothing stores	3,264	3,619	4,448	4,514	4,565	4,515	4,424	5,170	4,660	4,846	6,066	8,671	58,762
4482	Shoe stores	1,400	1,593	1,907	2,012	1,968	1,884	1,855	2,371	1,861	1,743	1,863	2,495	22,952
44831	Jewelry stores	1,251	1,988	1,507	1,567	2,135	1,779	1,640	1,766	1,702	1,678	2,169	5,757	24,939
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,327</b>	<b>5,181</b>	<b>5,803</b>	<b>5,601</b>	<b>5,877</b>	<b>5,977</b>	<b>5,810</b>	<b>6,526</b>	<b>6,139</b>	<b>5,546</b>	<b>6,844</b>	<b>11,448</b>	<b>76,079</b>
45111	Sporting goods stores	1,601	1,692	2,078	2,004	2,201	2,334	2,251	2,272	2,021	1,737	1,952	3,334	25,477
451211	Book stores	1,500	1,086	1,027	971	1,099	1,118	1,044	1,587	1,400	1,010	1,094	1,883	14,819
452	<b>General merchandise stores</b>	<b>25,961</b>	<b>27,179</b>	<b>31,186</b>	<b>31,187</b>	<b>32,986</b>	<b>32,531</b>	<b>31,540</b>	<b>33,291</b>	<b>31,136</b>	<b>32,671</b>	<b>39,625</b>	<b>55,082</b>	<b>404,375</b>
4521	Department stores (excl. L.D.)	14,739	15,434	17,890	18,205	18,999	18,177	17,369	18,766	17,300	18,042	23,489	34,398	232,808
4521102	Discount dept. stores	8,983	9,069	10,519	10,822	11,284	10,963	10,541	11,076	10,006	10,523	13,553	18,687	136,026
4521101, 4521103	Conventional and national chain dept. stores	5,756	6,365	7,371	7,383	7,715	7,214	6,828	7,690	7,294	7,519	9,936	15,711	96,782
4521	Department stores (incl. L.D.) <sup>2</sup>	15,066	15,793	18,295	18,619	19,422	18,574	17,745	19,165	17,673	18,435	24,004	35,140	237,931
4521102	Discount dept. stores	9,115	9,203	10,674	10,983	11,452	11,128	10,702	11,246	10,161	10,689	13,768	18,987	138,108
4521101, 4521103	Conventional and national chain dept. stores	5,951	6,590	7,621	7,636	7,970	7,446	7,043	7,919	7,512	7,746	10,236	16,153	99,823
4529	Other general merchandise stores	11,222	11,745	13,296	12,982	13,987	14,354	14,171	14,525	13,836	14,629	16,136	20,684	171,567
45291	Warehouse clubs and superstores	9,196	9,492	10,767	10,535	11,367	11,748	11,610	11,894	11,359	12,010	13,157	16,728	139,863
45299	All other gen. merchandise stores	2,026	2,253	2,529	2,447	2,620	2,606	2,561	2,631	2,477	2,619	2,979	3,956	31,704
453	<b>Miscellaneous store retailers</b>	<b>8,079</b>	<b>8,982</b>	<b>9,120</b>	<b>8,441</b>	<b>9,159</b>	<b>8,925</b>	<b>8,411</b>	<b>9,077</b>	<b>8,763</b>	<b>8,874</b>	<b>9,004</b>	<b>11,197</b>	<b>108,032</b>
454	<b>Nonstore retailers</b>	<b>13,449</b>	<b>13,892</b>	<b>14,943</b>	<b>12,767</b>	<b>13,534</b>	<b>13,474</b>	<b>12,392</b>	<b>14,114</b>	<b>14,476</b>	<b>16,021</b>	<b>17,331</b>	<b>20,233</b>	<b>176,626</b>
4541	Electronic shopping and mail-order houses	7,694	7,693	8,990	8,037	8,319	8,498	7,903	8,940	9,094	9,957	10,997	13,108	109,230
45431	Fuel dealers	2,950	3,019	2,314	1,759	1,724	1,611	1,488	1,742	1,985	2,276	2,486	3,634	26,988
722	<b>Food services and drinking places</b>	<b>22,810</b>	<b>23,596</b>	<b>25,913</b>	<b>25,481</b>	<b>26,242</b>	<b>26,341</b>	<b>26,829</b>	<b>26,586</b>	<b>25,657</b>	<b>25,867</b>	<b>24,497</b>	<b>25,908</b>	<b>305,727</b>
7221	Full-service restaurants	10,089	10,529	11,462	11,239	11,392	11,331	11,749	11,579	11,254	11,444	10,737	11,366	134,171
7222	Limited-service eating places	9,522	9,714	10,713	10,692	11,071	11,280	11,341	11,252	10,643	10,720	10,341	10,860	128,149
7224	Drinking places	1,205	1,261	1,426	1,302	1,304	1,300	1,331	1,324	1,276	1,244	1,197	1,290	15,460

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>268,263</b>	<b>272,031</b>	<b>275,395</b>	<b>271,214</b>	<b>271,657</b>	<b>272,985</b>	<b>272,901</b>	<b>273,081</b>	<b>277,738</b>	<b>277,171</b>	<b>275,818</b>	<b>275,972</b>	
	Total (excl. motor vehicle and parts dealers)	200,548	203,093	206,866	205,003	205,831	206,785	207,442	207,742	210,495	210,877	211,007	211,968	
	Retail sales, total	243,416	247,035	250,040	245,885	246,351	247,633	247,325	247,664	251,952	251,278	250,059	250,547	
	Retail sales, total (excl. motor vehicle and parts dealers)	175,701	178,097	181,511	179,674	180,525	181,433	181,866	182,325	184,709	184,984	185,248	186,543	
	<b>GAFO<sup>1</sup></b>	<b>69,252</b>	<b>70,215</b>	<b>71,239</b>	<b>71,159</b>	<b>71,898</b>	<b>71,307</b>	<b>71,677</b>	<b>72,086</b>	<b>73,124</b>	<b>72,867</b>	<b>72,633</b>	<b>72,162</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>67,715</b>	<b>68,938</b>	<b>68,529</b>	<b>66,211</b>	<b>65,826</b>	<b>66,200</b>	<b>65,459</b>	<b>65,339</b>	<b>67,243</b>	<b>66,294</b>	<b>64,811</b>	<b>64,004</b>	
4411, 4412	Automobile and other motor vehicle dealers	62,478	63,786	63,255	61,112	60,644	61,009	60,334	60,186	61,801	61,153	59,686	58,700	
4413	Auto parts, access., and tire stores	5,237	5,152	5,274	5,099	5,182	5,191	5,125	5,153	5,442	5,141	5,125	5,304	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>14,173</b>	<b>14,324</b>	<b>14,375</b>	<b>14,540</b>	<b>14,444</b>	<b>14,264</b>	<b>14,314</b>	<b>14,410</b>	<b>14,527</b>	<b>14,447</b>	<b>14,250</b>	<b>13,774</b>	
442	<b>Furniture and home furnishings stores</b>	<b>7,365</b>	<b>7,466</b>	<b>7,540</b>	<b>7,628</b>	<b>7,623</b>	<b>7,560</b>	<b>7,626</b>	<b>7,643</b>	<b>7,646</b>	<b>7,680</b>	<b>7,562</b>	<b>7,127</b>	
443	<b>Electronics and appliance stores</b>	<b>6,808</b>	<b>6,858</b>	<b>6,835</b>	<b>6,912</b>	<b>6,821</b>	<b>6,704</b>	<b>6,688</b>	<b>6,767</b>	<b>6,881</b>	<b>6,767</b>	<b>6,688</b>	<b>6,647</b>	
44312	Computer and software stores	1,799	1,766	1,750	1,732	1,700	1,610	1,600	1,592	1,667	1,562	1,470	1,408	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>19,263</b>	<b>19,009</b>	<b>20,087</b>	<b>18,898</b>	<b>18,861</b>	<b>18,799</b>	<b>18,841</b>	<b>18,900</b>	<b>18,883</b>	<b>18,938</b>	<b>18,804</b>	<b>19,479</b>	
4441	Building mat. and supplies dealers	16,543	16,343	17,279	16,495	16,501	16,413	16,428	16,324	16,275	16,429	16,183	16,634	
445	<b>Food and beverage stores</b>	<b>35,920</b>	<b>36,253</b>	<b>36,730</b>	<b>37,102</b>	<b>36,871</b>	<b>37,252</b>	<b>37,156</b>	<b>37,244</b>	<b>37,326</b>	<b>37,525</b>	<b>37,554</b>	<b>37,978</b>	
4451	Grocery stores	32,518	32,796	33,246	33,602	33,340	33,681	33,557	33,636	33,703	33,866	33,884	34,422	
4453	Beer, wine, and liquor stores	2,268	2,301	2,335	2,312	2,360	2,389	2,405	2,429	2,425	2,455	2,478	2,386	
446	<b>Health and personal care stores</b>	<b>12,420</b>	<b>12,480</b>	<b>12,713</b>	<b>12,792</b>	<b>12,902</b>	<b>12,996</b>	<b>13,020</b>	<b>13,154</b>	<b>13,332</b>	<b>13,404</b>	<b>13,445</b>	<b>13,630</b>	
44611	Pharmacies and drug stores	10,389	10,380	10,650	10,750	10,877	10,927	10,999	11,154	11,187	11,347	11,390	11,566	See note 3
447	<b>Gasoline stations</b>	<b>19,519</b>	<b>20,371</b>	<b>21,022</b>	<b>20,099</b>	<b>20,211</b>	<b>20,995</b>	<b>20,989</b>	<b>20,605</b>	<b>21,169</b>	<b>21,437</b>	<b>21,738</b>	<b>21,778</b>	
448	<b>Clothing and clothing access. stores</b>	<b>13,310</b>	<b>13,602</b>	<b>13,895</b>	<b>13,782</b>	<b>14,053</b>	<b>13,840</b>	<b>13,763</b>	<b>14,069</b>	<b>14,445</b>	<b>14,260</b>	<b>14,291</b>	<b>14,130</b>	
4481	Clothing stores	9,232	9,504	9,800	9,684	9,865	9,706	9,607	9,896	10,175	10,058	10,157	10,005	
44811	Men's clothing stores	783	790	798	797	808	771	812	792	810	794	793	775	
44812	Women's clothing stores	2,323	2,486	2,672	2,572	2,676	2,635	2,658	2,686	2,760	2,725	2,677	2,632	
4482	Shoe stores	1,892	1,890	1,928	1,896	1,907	1,886	1,874	1,921	1,955	1,937	1,929	1,903	
44831	Jewelry stores	2,028	2,047	2,001	2,040	2,120	2,093	2,124	2,102	2,157	2,105	2,050	2,073	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,992</b>	<b>6,318</b>	<b>6,370</b>	<b>6,468</b>	<b>6,523</b>	<b>6,406</b>	<b>6,513</b>	<b>6,348</b>	<b>6,455</b>	<b>6,317</b>	<b>6,239</b>	<b>6,191</b>	
452	<b>General merchandise stores</b>	<b>32,286</b>	<b>32,518</b>	<b>33,077</b>	<b>32,804</b>	<b>33,437</b>	<b>33,362</b>	<b>33,636</b>	<b>33,841</b>	<b>34,219</b>	<b>34,295</b>	<b>34,441</b>	<b>34,728</b>	
4521	Department stores (excl. L.D.)	19,257	19,121	19,211	19,193	19,508	19,201	19,171	19,250	19,400	19,329	19,553	19,711	
4529	Other general merchandise stores	13,029	13,397	13,866	13,611	13,929	14,161	14,465	14,591	14,819	14,966	14,888	15,017	
45291	Warehouse clubs and superstores	10,474	10,786	11,204	11,043	11,322	11,529	11,775	11,906	12,097	12,280	12,228	12,419	
45299	All other gen. merchandise stores	2,555	2,611	2,662	2,568	2,607	2,632	2,690	2,685	2,722	2,686	2,660	2,598	
453	<b>Miscellaneous store retailers</b>	<b>9,276</b>	<b>9,333</b>	<b>9,256</b>	<b>9,192</b>	<b>8,880</b>	<b>8,849</b>	<b>8,901</b>	<b>8,785</b>	<b>9,035</b>	<b>9,044</b>	<b>8,851</b>	<b>8,726</b>	
454	<b>Nonstore retailers</b>	<b>13,542</b>	<b>13,889</b>	<b>13,986</b>	<b>13,997</b>	<b>14,343</b>	<b>14,670</b>	<b>14,733</b>	<b>14,969</b>	<b>15,318</b>	<b>15,317</b>	<b>15,635</b>	<b>16,129</b>	
4541	Electronic shopping and mail-order houses	8,409	8,380	8,737	8,861	8,775	9,050	9,115	9,245	9,395	9,474	9,672	9,915	
45431	Fuel dealers	1,927	2,220	1,953	2,048	2,182	2,288	2,265	2,316	2,392	2,371	2,442	2,726	
722	<b>Food services and drinking places</b>	<b>24,847</b>	<b>24,996</b>	<b>25,355</b>	<b>25,329</b>	<b>25,306</b>	<b>25,352</b>	<b>25,576</b>	<b>25,417</b>	<b>25,786</b>	<b>25,893</b>	<b>25,759</b>	<b>25,425</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>217,608</b>	<b>220,215</b>	<b>253,047</b>	<b>250,318</b>	<b>261,697</b>	<b>260,574</b>	<b>261,784</b>	<b>264,839</b>	<b>253,650</b>	<b>257,818</b>	<b>263,907</b>	<b>317,513</b>	<b>3,082,970</b>
	Total (excl. motor vehicle and parts dealers)	165,101	163,172	185,308	185,454	193,871	191,177	193,425	195,345	189,042	195,399	204,014	257,265	2,318,573
	<b>Retail sales, total</b>	<b>196,204</b>	<b>198,929</b>	<b>229,633</b>	<b>226,547</b>	<b>236,945</b>	<b>236,386</b>	<b>236,624</b>	<b>240,121</b>	<b>230,312</b>	<b>232,864</b>	<b>240,558</b>	<b>292,762</b>	<b>2,797,885</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	143,697	141,886	161,894	161,683	169,119	166,989	168,265	170,627	165,704	170,445	180,665	232,514	2,033,488
	<b>GAFO<sup>1</sup></b>	<b>53,869</b>	<b>54,490</b>	<b>62,682</b>	<b>61,434</b>	<b>65,096</b>	<b>64,088</b>	<b>63,828</b>	<b>67,574</b>	<b>63,847</b>	<b>66,360</b>	<b>76,204</b>	<b>113,795</b>	<b>813,267</b>
441	<b>Motor vehicle and parts dealers</b>	<b>52,507</b>	<b>57,043</b>	<b>67,739</b>	<b>64,864</b>	<b>67,826</b>	<b>69,397</b>	<b>68,359</b>	<b>69,494</b>	<b>64,608</b>	<b>62,419</b>	<b>59,893</b>	<b>60,248</b>	<b>764,397</b>
4411, 4412	Automobile and other motor vehicle dealers	48,157	52,650	62,651	59,674	62,723	64,002	62,982	64,125	59,307	57,156	54,737	55,263	703,427
4411	Automobile dealers	46,250	49,937	58,891	55,638	58,373	59,767	59,072	60,604	56,226	54,040	52,124	52,537	663,459
44111	New car dealers	42,058	45,252	53,872	50,716	53,320	54,613	54,073	55,607	51,621	49,428	47,743	48,359	606,662
44112	Used car dealers	4,192	4,685	5,019	4,922	5,053	5,154	4,999	4,997	4,605	4,612	4,381	4,178	56,797
4413	Auto parts, access., and tire stores	4,350	4,393	5,088	5,190	5,103	5,395	5,377	5,369	5,301	5,263	5,156	4,985	60,970
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>11,687</b>	<b>11,413</b>	<b>12,737</b>	<b>11,959</b>	<b>12,428</b>	<b>12,812</b>	<b>13,148</b>	<b>13,521</b>	<b>13,193</b>	<b>13,275</b>	<b>14,903</b>	<b>19,328</b>	<b>160,404</b>
442	<b>Furniture and home furnishings stores</b>	<b>5,831</b>	<b>5,907</b>	<b>6,691</b>	<b>6,389</b>	<b>6,595</b>	<b>6,763</b>	<b>6,875</b>	<b>7,154</b>	<b>7,056</b>	<b>7,255</b>	<b>7,927</b>	<b>8,807</b>	<b>83,250</b>
4421	Furniture stores	3,519	3,484	3,867	3,541	3,729	3,752	3,828	3,899	3,915	3,975	4,241	4,486	46,236
4422	Home furnishings stores	2,312	2,423	2,824	2,848	2,866	3,011	3,047	3,255	3,141	3,280	3,686	4,321	37,014
443	<b>Electronics and appliance stores</b>	<b>5,856</b>	<b>5,506</b>	<b>6,046</b>	<b>5,570</b>	<b>5,833</b>	<b>6,049</b>	<b>6,273</b>	<b>6,367</b>	<b>6,137</b>	<b>6,020</b>	<b>6,976</b>	<b>10,521</b>	<b>77,154</b>
44311	Appl., TV, and other elect. stores	3,796	3,616	3,884	3,593	3,888	4,048	4,339	4,357	4,108	4,121	4,997	7,677	52,424
443111	Household appliance stores	848	820	948	931	956	1,111	1,206	1,024	995	1,004	1,057	1,253	12,153
443112	Radio, TV, and other elect. stores	2,948	2,796	2,936	2,662	2,932	2,937	3,133	3,333	3,113	3,117	3,940	6,424	40,271
44312	Computer and software stores	1,882	1,710	1,955	1,768	1,715	1,764	1,699	1,774	1,816	1,673	1,681	2,276	21,713
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>13,858</b>	<b>14,420</b>	<b>17,599</b>	<b>19,396</b>	<b>20,388</b>	<b>20,383</b>	<b>19,266</b>	<b>18,910</b>	<b>18,358</b>	<b>18,596</b>	<b>18,070</b>	<b>17,643</b>	<b>216,887</b>
4441	Building mat. and supplies dealers	12,031	12,522	15,173	16,259	16,734	17,420	16,985	16,879	16,288	16,448	15,996	15,168	187,903
44413	Hardware stores	1,105	1,008	1,211	1,417	1,496	1,450	1,391	1,302	1,287	1,298	1,296	1,385	15,646
445	<b>Food and beverage stores</b>	<b>34,327</b>	<b>32,205</b>	<b>35,538</b>	<b>35,163</b>	<b>37,108</b>	<b>35,850</b>	<b>38,049</b>	<b>36,182</b>	<b>35,822</b>	<b>36,266</b>	<b>35,951</b>	<b>42,105</b>	<b>434,566</b>
4451	Grocery stores	31,508	29,407	32,447	31,950	33,736	32,584	34,595	32,981	32,673	32,998	32,587	37,149	394,615
4453	Beer, wine, and liquor stores	1,876	1,817	1,998	2,110	2,222	2,158	2,352	2,152	2,138	2,231	2,285	3,283	26,622
446	<b>Health and personal care stores</b>	<b>11,063</b>	<b>10,868</b>	<b>12,006</b>	<b>11,650</b>	<b>11,880</b>	<b>11,824</b>	<b>11,738</b>	<b>11,708</b>	<b>11,492</b>	<b>11,905</b>	<b>12,084</b>	<b>15,210</b>	<b>143,428</b>
44611	Pharmacies and drug stores	9,441	9,281	10,206	9,920	10,095	10,013	9,917	9,879	9,767	10,136	10,207	12,954	121,816
447	<b>Gasoline stations</b>	<b>15,116</b>	<b>14,270</b>	<b>16,300</b>	<b>17,204</b>	<b>17,914</b>	<b>17,934</b>	<b>19,139</b>	<b>19,306</b>	<b>18,596</b>	<b>19,016</b>	<b>18,292</b>	<b>19,733</b>	<b>212,820</b>
448	<b>Clothing and clothing access. stores</b>	<b>9,253</b>	<b>10,194</b>	<b>12,102</b>	<b>12,408</b>	<b>13,192</b>	<b>12,304</b>	<b>12,485</b>	<b>13,756</b>	<b>12,379</b>	<b>12,971</b>	<b>14,670</b>	<b>24,341</b>	<b>160,055</b>
4481	Clothing stores	6,565	6,881	8,682	8,912	9,179	8,633	8,827	9,719	8,925	9,435	10,538	15,494	111,790
44811	Men's clothing stores	685	610	708	812	804	792	724	790	715	804	899	1,341	9,684
44812	Women's clothing stores	1,750	1,890	2,515	2,626	2,697	2,414	2,312	2,416	2,363	2,450	2,575	3,655	29,663
44814	Family clothing stores	3,059	3,251	4,097	4,146	4,368	4,176	4,469	4,919	4,380	4,715	5,517	8,134	55,231
4482	Shoe stores	1,423	1,546	1,901	1,917	2,011	1,913	1,939	2,288	1,793	1,746	1,787	2,482	22,746
44831	Jewelry stores	1,162	1,660	1,400	1,466	1,875	1,633	1,594	1,615	1,529	1,651	2,176	6,067	23,828
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,259</b>	<b>4,735</b>	<b>5,410</b>	<b>5,240</b>	<b>5,385</b>	<b>5,716</b>	<b>5,545</b>	<b>6,049</b>	<b>5,678</b>	<b>5,511</b>	<b>6,713</b>	<b>11,502</b>	<b>72,743</b>
45111	Sporting goods stores	1,494	1,478	1,838	1,901	2,005	2,229	2,075	2,157	1,859	1,723	1,845	3,248	23,852
451211	Book stores	1,511	987	973	931	974	1,029	1,021	1,383	1,238	1,016	1,085	1,991	14,139
452	<b>General merchandise stores</b>	<b>24,583</b>	<b>25,113</b>	<b>29,283</b>	<b>28,900</b>	<b>31,205</b>	<b>30,333</b>	<b>29,812</b>	<b>30,960</b>	<b>29,388</b>	<b>31,358</b>	<b>36,234</b>	<b>53,079</b>	<b>380,248</b>
4521	Department stores (excl. L.D.)	14,484	15,249	17,863	17,715	18,947	17,967	17,560	18,527	17,404	18,533	22,236	34,036	230,521
4521102	Discount dept. stores	8,824	9,032	10,438	10,403	11,177	10,766	10,528	10,805	10,076	10,758	12,647	18,089	133,543
4521101, 4521103	Conventional and national chain dept. stores	5,660	6,217	7,425	7,312	7,770	7,201	7,032	7,722	7,328	7,775	9,589	15,947	96,978
4521	Department stores (incl. L.D.) <sup>2</sup>	14,793	15,563	18,228	18,090	19,364	18,367	17,940	18,925	17,782	18,942	22,736	34,814	235,544
4521102	Discount dept. stores	8,958	9,169	10,596	10,560	11,346	10,929	10,686	10,968	10,227	10,919	12,836	18,358	135,552
4521101, 4521103	Conventional and national chain dept. stores	5,835	6,394	7,632	7,530	8,018	7,438	7,254	7,957	7,555	8,023	9,900	16,456	99,992
4529	Other general merchandise stores	10,099	9,864	11,420	11,185	12,258	12,366	12,252	12,433	11,984	12,825	13,998	19,043	149,727
45291	Warehouse clubs and superstores	8,090	7,768	9,003	8,813	9,722	9,854	9,781	9,956	9,594	10,222	11,130	15,015	118,948
45299	All other gen. merchandise stores	2,009	2,096	2,417	2,372	2,536	2,512	2,471	2,477	2,390	2,603	2,868	4,028	30,779
453	<b>Miscellaneous store retailers</b>	<b>7,459</b>	<b>8,012</b>	<b>8,467</b>	<b>8,321</b>	<b>8,614</b>	<b>8,644</b>	<b>8,343</b>	<b>8,699</b>	<b>8,511</b>	<b>8,527</b>	<b>9,304</b>	<b>12,509</b>	<b>105,410</b>
454	<b>Nonstore retailers</b>	<b>11,092</b>	<b>10,656</b>	<b>12,452</b>	<b>11,442</b>	<b>11,005</b>	<b>11,189</b>	<b>10,740</b>	<b>11,536</b>	<b>12,287</b>	<b>13,020</b>	<b>14,444</b>	<b>17,064</b>	<b>146,927</b>
4541	Electronic shopping and mail-order houses	6,074	5,988	7,123	6,694	6,511	6,800	6,566	7,094	7,594	8,095	9,101	11,251	88,891
45431	Fuel dealers	2,277	1,816	2,031	1,509	1,315	1,234	1,197	1,288	1,435	1,699	1,840	2,470	20,111
722	<b>Food services and drinking places</b>	<b>21,404</b>	<b>21,286</b>	<b>23,414</b>	<b>23,771</b>	<b>24,752</b>	<b>24,188</b>	<b>25,160</b>	<b>24,718</b>	<b>23,338</b>	<b>24,954</b>	<b>23,349</b>	<b>24,751</b>	<b>285,085</b>
7221	Full-service restaurants	9,575	9,506	10,375	10,561	10,782	10,544	11,074	10,931	10,290	11,049	10,224	10,698	125,609
7222	Limited-service eating places	8,994	8,890	9,816	9,982	10,575	10,265	10,707	10,432	9,770	10,414	9,820	10,480	120,145
7224	Drinking places	1,109	1,148	1,299	1,255	1,216	1,204	1,264	1,214	1,186	1,273	1,194	1,271	14,633

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>246,689</b>	<b>249,015</b>	<b>250,384</b>	<b>251,664</b>	<b>254,382</b>	<b>255,304</b>	<b>256,882</b>	<b>259,724</b>	<b>260,984</b>	<b>261,792</b>	<b>264,664</b>	<b>269,447</b>	
	Total (excl. motor vehicle and parts dealers)	185,933	187,779	188,638	189,793	191,174	191,715	192,402	194,154	195,915	196,857	198,540	203,493	
	Retail sales, total	223,575	225,649	227,110	228,128	230,786	231,660	233,324	236,002	237,097	237,399	240,138	244,917	
	Retail sales, total (excl. motor vehicle and parts dealers)	162,819	164,413	165,364	166,257	167,578	168,071	168,844	170,432	172,028	172,464	174,014	178,963	
	<b>GAFO<sup>1</sup></b>	<b>65,377</b>	<b>66,036</b>	<b>66,756</b>	<b>66,399</b>	<b>67,085</b>	<b>67,758</b>	<b>67,473</b>	<b>68,027</b>	<b>68,780</b>	<b>68,819</b>	<b>68,954</b>	<b>70,087</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>60,756</b>	<b>61,236</b>	<b>61,746</b>	<b>61,871</b>	<b>63,208</b>	<b>63,589</b>	<b>64,480</b>	<b>65,570</b>	<b>65,069</b>	<b>64,935</b>	<b>66,124</b>	<b>65,954</b>	
4411, 4412	Automobile and other motor vehicle dealers	55,802	56,250	56,801	56,832	58,185	58,556	59,417	60,552	59,846	59,724	60,819	60,729	
4413	Auto parts, access., and tire stores	4,954	4,986	4,945	5,039	5,023	5,033	5,063	5,018	5,223	5,211	5,305	5,225	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>12,607</b>	<b>12,804</b>	<b>12,971</b>	<b>12,974</b>	<b>13,141</b>	<b>13,322</b>	<b>13,367</b>	<b>13,545</b>	<b>13,828</b>	<b>13,789</b>	<b>13,675</b>	<b>13,898</b>	
442	<b>Furniture and home furnishings stores</b>	<b>6,486</b>	<b>6,667</b>	<b>6,731</b>	<b>6,711</b>	<b>6,785</b>	<b>6,894</b>	<b>6,841</b>	<b>7,062</b>	<b>7,252</b>	<b>7,219</b>	<b>7,206</b>	<b>7,219</b>	
443	<b>Electronics and appliance stores</b>	<b>6,121</b>	<b>6,137</b>	<b>6,240</b>	<b>6,263</b>	<b>6,356</b>	<b>6,428</b>	<b>6,526</b>	<b>6,483</b>	<b>6,576</b>	<b>6,570</b>	<b>6,469</b>	<b>6,679</b>	
44312	Computer and software stores	1,893	1,833	1,841	1,842	1,846	1,845	1,811	1,801	1,812	1,745	1,729	1,748	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>17,528</b>	<b>17,810</b>	<b>17,675</b>	<b>17,729</b>	<b>17,808</b>	<b>17,939</b>	<b>18,087</b>	<b>18,214</b>	<b>18,062</b>	<b>18,445</b>	<b>18,788</b>	<b>18,923</b>	
4441	Building mat. and supplies dealers	15,076	15,364	15,373	15,397	15,423	15,526	15,683	15,790	15,677	15,953	16,256	16,345	
445	<b>Food and beverage stores</b>	<b>35,523</b>	<b>35,805</b>	<b>35,707</b>	<b>36,025</b>	<b>36,104</b>	<b>35,904</b>	<b>36,128</b>	<b>36,202</b>	<b>36,563</b>	<b>36,276</b>	<b>36,446</b>	<b>37,724</b>	
4451	Grocery stores	32,250	32,530	32,447	32,669	32,785	32,617	32,854	32,915	33,238	32,932	33,083	34,270	
4453	Beer, wine, and liquor stores	2,164	2,163	2,148	2,230	2,209	2,180	2,200	2,203	2,232	2,249	2,236	2,301	
446	<b>Health and personal care stores</b>	<b>11,452</b>	<b>11,549</b>	<b>11,589</b>	<b>11,732</b>	<b>11,774</b>	<b>11,907</b>	<b>11,893</b>	<b>11,935</b>	<b>12,084</b>	<b>12,198</b>	<b>12,331</b>	<b>12,890</b>	
44611	Pharmacies and drug stores	9,723	9,811	9,890	10,020	10,025	10,197	10,140	10,174	10,270	10,343	10,394	10,795	
447	<b>Gasoline stations</b>	<b>16,413</b>	<b>16,327</b>	<b>16,548</b>	<b>17,135</b>	<b>17,208</b>	<b>17,031</b>	<b>17,672</b>	<b>18,230</b>	<b>18,430</b>	<b>18,643</b>	<b>19,034</b>	<b>20,054</b>	
448	<b>Clothing and clothing access. stores</b>	<b>12,950</b>	<b>12,955</b>	<b>13,084</b>	<b>13,190</b>	<b>13,406</b>	<b>13,404</b>	<b>13,317</b>	<b>13,408</b>	<b>13,341</b>	<b>13,465</b>	<b>13,480</b>	<b>13,553</b>	
4481	Clothing stores	9,058	9,085	9,203	9,307	9,430	9,400	9,306	9,415	9,361	9,409	9,413	9,363	
44811	Men's clothing stores	826	806	808	865	830	837	802	804	782	785	798	774	
44812	Women's clothing stores	2,431	2,445	2,525	2,518	2,547	2,520	2,491	2,478	2,431	2,455	2,462	2,421	
4482	Shoe stores	1,923	1,902	1,871	1,887	1,923	1,948	1,903	1,897	1,891	1,879	1,869	1,887	
44831	Jewelry stores	1,836	1,838	1,877	1,863	1,919	1,921	1,975	1,958	1,950	2,023	2,037	2,148	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,843</b>	<b>6,024</b>	<b>6,011</b>	<b>5,975</b>	<b>6,037</b>	<b>6,120</b>	<b>6,067</b>	<b>5,989</b>	<b>6,138</b>	<b>6,137</b>	<b>6,119</b>	<b>6,164</b>	
452	<b>General merchandise stores</b>	<b>30,703</b>	<b>30,995</b>	<b>31,348</b>	<b>31,015</b>	<b>31,242</b>	<b>31,622</b>	<b>31,573</b>	<b>31,805</b>	<b>32,152</b>	<b>32,098</b>	<b>32,238</b>	<b>33,048</b>	
4521	Department stores (excl. L.D.)	19,079	19,280	19,347	19,106	19,104	19,273	19,216	19,195	19,357	19,277	19,177	19,280	
4529	Other general merchandise stores	11,624	11,715	12,001	11,909	12,138	12,349	12,357	12,610	12,795	12,821	13,061	13,768	
45291	Warehouse clubs and superstores	9,110	9,193	9,457	9,386	9,597	9,786	9,820	10,046	10,206	10,202	10,461	11,147	
45299	All other gen. merchandise stores	2,514	2,522	2,544	2,523	2,541	2,563	2,537	2,564	2,589	2,619	2,600	2,621	
453	<b>Miscellaneous store retailers</b>	<b>8,564</b>	<b>8,725</b>	<b>8,662</b>	<b>8,643</b>	<b>8,674</b>	<b>8,591</b>	<b>8,443</b>	<b>8,608</b>	<b>8,675</b>	<b>8,786</b>	<b>9,165</b>	<b>9,560</b>	
454	<b>Nonstore retailers</b>	<b>11,236</b>	<b>11,419</b>	<b>11,769</b>	<b>11,839</b>	<b>12,184</b>	<b>12,231</b>	<b>12,297</b>	<b>12,496</b>	<b>12,755</b>	<b>12,627</b>	<b>12,738</b>	<b>13,149</b>	
4541	Electronic shopping and mail-order houses	6,646	6,939	6,929	7,009	7,210	7,351	7,386	7,563	7,741	7,784	7,785	8,135	
45431	Fuel dealers	1,439	1,420	1,726	1,673	1,756	1,716	1,747	1,741	1,785	1,762	1,742	1,812	
722	<b>Food services and drinking places</b>	<b>23,114</b>	<b>23,366</b>	<b>23,274</b>	<b>23,536</b>	<b>23,596</b>	<b>23,644</b>	<b>23,558</b>	<b>23,722</b>	<b>23,887</b>	<b>24,393</b>	<b>24,526</b>	<b>24,530</b>	

See note 3

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1998												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>207,190</b>	<b>203,240</b>	<b>229,535</b>	<b>233,721</b>	<b>244,277</b>	<b>243,381</b>	<b>240,776</b>	<b>239,842</b>	<b>230,560</b>	<b>243,521</b>	<b>240,276</b>	<b>288,202</b>	<b>2,844,521</b>
	Total (excl. motor vehicle and parts dealers)	157,509	152,532	169,762	173,766	182,152	178,605	181,100	182,192	174,015	184,122	187,794	233,419	2,156,968
	<b>Retail sales, total</b>	<b>186,713</b>	<b>183,072</b>	<b>207,113</b>	<b>211,399</b>	<b>220,315</b>	<b>220,088</b>	<b>216,935</b>	<b>215,885</b>	<b>208,143</b>	<b>219,688</b>	<b>218,165</b>	<b>264,756</b>	<b>2,572,272</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	137,032	132,364	147,340	151,444	158,190	155,312	157,259	158,235	151,598	160,289	165,683	209,973	1,884,719
	<b>GAFO<sup>1</sup></b>	<b>50,388</b>	<b>50,395</b>	<b>56,419</b>	<b>58,030</b>	<b>60,842</b>	<b>59,233</b>	<b>59,286</b>	<b>63,260</b>	<b>58,360</b>	<b>62,469</b>	<b>71,317</b>	<b>104,035</b>	<b>754,034</b>
441	<b>Motor vehicle and parts dealers</b>	<b>49,681</b>	<b>50,708</b>	<b>59,773</b>	<b>59,955</b>	<b>62,125</b>	<b>64,776</b>	<b>59,676</b>	<b>57,650</b>	<b>56,545</b>	<b>59,399</b>	<b>52,482</b>	<b>54,783</b>	<b>687,553</b>
4411, 4412	Automobile and other motor vehicle dealers	45,387	46,529	54,945	55,060	57,181	59,694	54,506	52,611	51,646	54,263	47,869	50,062	629,753
4411	Automobile dealers	43,516	44,224	51,907	51,601	53,430	56,040	50,839	49,518	48,768	51,354	45,748	47,741	594,686
44111	New car dealers	39,759	39,988	47,297	47,118	48,995	51,232	46,224	44,965	44,559	46,741	41,952	43,983	542,813
44112	Used car dealers	3,757	4,236	4,610	4,483	4,435	4,808	4,615	4,553	4,209	4,613	3,796	3,758	51,873
4413	Auto parts, access., and tire stores	4,294	4,179	4,828	4,895	4,944	5,082	5,170	5,039	4,899	5,136	4,613	4,721	57,800
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>11,298</b>	<b>10,658</b>	<b>11,627</b>	<b>11,085</b>	<b>11,482</b>	<b>11,854</b>	<b>12,173</b>	<b>12,441</b>	<b>11,894</b>	<b>12,272</b>	<b>13,535</b>	<b>17,337</b>	<b>147,656</b>
442	<b>Furniture and home furnishings stores</b>	<b>5,694</b>	<b>5,462</b>	<b>6,033</b>	<b>5,918</b>	<b>6,106</b>	<b>6,191</b>	<b>6,350</b>	<b>6,389</b>	<b>6,218</b>	<b>6,583</b>	<b>7,075</b>	<b>7,990</b>	<b>76,009</b>
4421	Furniture stores	3,474	3,287	3,564	3,383	3,535	3,521	3,576	3,590	3,524	3,654	3,892	4,083	43,083
4422	Home furnishings stores	2,220	2,175	2,469	2,535	2,571	2,670	2,774	2,799	2,694	2,929	3,183	3,907	32,926
443	<b>Electronics and appliance stores</b>	<b>5,604</b>	<b>5,196</b>	<b>5,594</b>	<b>5,167</b>	<b>5,376</b>	<b>5,663</b>	<b>5,823</b>	<b>6,052</b>	<b>5,676</b>	<b>5,689</b>	<b>6,460</b>	<b>9,347</b>	<b>71,647</b>
44311	Appl., TV, and other elect. stores	3,590	3,320	3,496	3,245	3,569	3,668	3,834	4,017	3,609	3,576	4,348	6,465	46,737
443111	Household appliance stores	828	768	854	841	924	1,002	1,046	967	895	938	953	1,120	11,136
443112	Radio, TV, and other elect. stores	2,762	2,552	2,642	2,404	2,645	2,666	2,788	3,050	2,714	2,638	3,395	5,345	35,601
44312	Computer and software stores	1,863	1,727	1,926	1,737	1,604	1,777	1,772	1,821	1,862	1,889	1,865	2,421	22,264
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>13,147</b>	<b>13,141</b>	<b>15,864</b>	<b>18,078</b>	<b>18,865</b>	<b>18,800</b>	<b>18,083</b>	<b>16,905</b>	<b>17,167</b>	<b>17,799</b>	<b>16,048</b>	<b>16,437</b>	<b>200,334</b>
4441	Building mat. and supplies dealers	11,385	11,311	13,437	14,797	15,305	16,063	15,860	15,038	15,183	15,673	14,028	13,998	172,078
44413	Hardware stores	971	900	1,106	1,323	1,425	1,428	1,357	1,313	1,298	1,303	1,228	1,364	15,016
445	<b>Food and beverage stores</b>	<b>33,619</b>	<b>30,799</b>	<b>33,523</b>	<b>34,037</b>	<b>35,824</b>	<b>34,429</b>	<b>36,460</b>	<b>35,441</b>	<b>34,074</b>	<b>35,452</b>	<b>34,585</b>	<b>39,280</b>	<b>417,523</b>
4451	Grocery stores	30,821	28,050	30,595	30,901	32,517	31,255	33,096	32,235	31,008	32,210	31,369	34,671	378,728
4453	Beer, wine, and liquor stores	1,859	1,780	1,906	1,975	2,152	2,071	2,222	2,130	2,041	2,174	2,165	3,051	25,526
446	<b>Health and personal care stores</b>	<b>10,198</b>	<b>9,779</b>	<b>10,467</b>	<b>10,636</b>	<b>10,760</b>	<b>10,687</b>	<b>10,799</b>	<b>10,794</b>	<b>10,500</b>	<b>11,039</b>	<b>10,851</b>	<b>13,485</b>	<b>129,995</b>
44611	Pharmacies and drug stores	8,526	8,191	8,720	8,867	8,986	8,806	8,920	8,910	8,759	9,262	9,176	11,541	108,664
447	<b>Gasoline stations</b>	<b>15,277</b>	<b>14,096</b>	<b>15,389</b>	<b>15,715</b>	<b>16,806</b>	<b>16,752</b>	<b>17,311</b>	<b>16,830</b>	<b>15,869</b>	<b>16,418</b>	<b>15,378</b>	<b>16,124</b>	<b>191,965</b>
448	<b>Clothing and clothing access. stores</b>	<b>8,819</b>	<b>9,516</b>	<b>10,884</b>	<b>11,845</b>	<b>12,606</b>	<b>11,472</b>	<b>11,656</b>	<b>12,993</b>	<b>11,233</b>	<b>12,405</b>	<b>13,881</b>	<b>22,472</b>	<b>149,440</b>
4481	Clothing stores	6,233	6,372	7,746	8,423	8,445	7,990	8,222	9,137	8,049	9,000	10,041	14,581	104,239
44811	Men's clothing stores	719	646	737	846	837	817	758	844	755	865	955	1,430	10,209
44812	Women's clothing stores	1,726	1,771	2,200	2,513	2,519	2,259	2,228	2,333	2,249	2,428	2,538	3,639	28,403
44814	Family clothing stores	2,766	2,871	3,560	3,818	3,893	3,785	4,053	4,532	3,791	4,430	5,179	7,445	50,123
4482	Shoe stores	1,362	1,519	1,776	1,938	1,932	1,821	1,880	2,268	1,706	1,803	1,804	2,461	22,270
44831	Jewelry stores	1,118	1,512	1,237	1,361	1,755	1,526	1,414	1,465	1,371	1,505	1,922	5,230	21,416
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,018</b>	<b>4,467</b>	<b>4,990</b>	<b>5,009</b>	<b>5,203</b>	<b>5,388</b>	<b>5,215</b>	<b>5,828</b>	<b>5,381</b>	<b>5,248</b>	<b>6,207</b>	<b>10,973</b>	<b>68,927</b>
45111	Sporting goods stores	1,391	1,416	1,766	1,832	1,950	2,133	1,987	2,049	1,711	1,617	1,695	2,873	22,420
451211	Book stores	1,466	922	882	853	918	937	880	1,383	1,244	952	988	1,846	13,271
452	<b>General merchandise stores</b>	<b>22,500</b>	<b>23,034</b>	<b>26,127</b>	<b>27,446</b>	<b>29,191</b>	<b>27,802</b>	<b>27,395</b>	<b>29,010</b>	<b>26,688</b>	<b>29,353</b>	<b>34,371</b>	<b>48,234</b>	<b>351,151</b>
4521	Department stores (excl. L.D.)	13,893	14,649	16,627	17,554	18,591	17,242	16,915	18,372	16,475	18,217	22,170	32,692	223,397
4521102	Discount dept. stores	8,413	8,570	9,634	10,321	10,959	10,321	10,067	10,581	9,567	10,550	12,562	17,384	128,929
4521101, 4521103	Conventional and national chain dept. stores	5,480	6,079	6,993	7,233	7,632	6,921	6,848	7,791	6,908	7,667	9,608	15,308	94,468
4521	Department stores (incl. L.D.) <sup>2</sup>	14,204	14,980	17,005	17,961	19,010	17,628	17,283	18,764	16,821	18,606	22,643	33,386	228,291
4521102	Discount dept. stores	8,546	8,705	9,784	10,482	11,129	10,480	10,223	10,744	9,714	10,712	12,755	17,651	130,925
4521101, 4521103	Conventional and national chain dept. stores	5,658	6,275	7,221	7,479	7,881	7,148	7,060	8,020	7,107	7,894	9,888	15,735	97,366
4529	Other general merchandise stores	8,607	8,385	9,500	9,892	10,600	10,560	10,480	10,638	10,213	11,136	12,201	15,542	127,754
45291	Warehouse clubs and superstores	6,666	6,401	7,280	7,587	8,173	8,183	8,123	8,290	7,968	8,643	9,440	11,797	98,551
45299	All other gen. merchandise stores	1,941	1,984	2,220	2,305	2,427	2,377	2,357	2,348	2,245	2,493	2,761	3,745	29,203
453	<b>Miscellaneous store retailers</b>	<b>7,165</b>	<b>7,341</b>	<b>7,655</b>	<b>7,662</b>	<b>8,142</b>	<b>8,331</b>	<b>8,319</b>	<b>8,348</b>	<b>8,339</b>	<b>8,447</b>	<b>8,343</b>	<b>11,320</b>	<b>99,412</b>
454	<b>Nonstore retailers</b>	<b>9,991</b>	<b>9,533</b>	<b>10,814</b>	<b>9,931</b>	<b>9,653</b>	<b>9,797</b>	<b>9,848</b>	<b>9,645</b>	<b>10,453</b>	<b>11,856</b>	<b>12,484</b>	<b>14,311</b>	<b>128,316</b>
4541	Electronic shopping and mail-order houses	5,299	5,002	5,996	5,612	5,639	5,528	5,666	5,622	6,240	6,966	7,603	9,158	74,331
45431	Fuel dealers	2,343	2,010	1,998	1,526	1,294	1,219	1,186	1,150	1,282	1,496	1,600	1,975	19,079
722	<b>Food services and drinking places</b>	<b>20,477</b>	<b>20,168</b>	<b>22,422</b>	<b>22,322</b>	<b>23,962</b>	<b>23,293</b>	<b>23,841</b>	<b>23,957</b>	<b>22,417</b>	<b>23,833</b>	<b>22,111</b>	<b>23,446</b>	<b>272,249</b>
7221	Full-service restaurants	9,146	9,113	9,970	9,822	10,419	10,199	10,453	10,536	9,838	10,449	9,707	10,329	119,981
7222	Limited-service eating places	8,639	8,356	9,458	9,579	10,389	9,953	10,273	10,300	9,522	10,106	9,387	9,901	115,863
7224	Drinking places	1,116	1,097	1,207	1,133	1,184	1,161	1,239	1,213	1,150	1,234	1,124	1,187	14,045

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1998												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>230,881</b>	<b>231,028</b>	<b>232,381</b>	<b>235,002</b>	<b>236,414</b>	<b>238,140</b>	<b>236,523</b>	<b>235,574</b>	<b>238,366</b>	<b>241,704</b>	<b>243,462</b>	<b>245,819</b>	
	Total (excl. motor vehicle and parts dealers)	175,486	176,237	176,513	177,620	178,425	179,337	180,240	180,569	181,039	182,531	183,851	185,466	
	Retail sales, total	208,839	208,841	210,048	212,635	213,851	215,415	213,882	212,866	215,374	218,588	220,212	222,302	
	Retail sales, total (excl. motor vehicle and parts dealers)	153,444	154,050	154,180	155,253	155,862	156,612	157,599	157,861	158,047	159,415	160,601	161,949	
	<b>GAFO<sup>1</sup></b>	<b>61,240</b>	<b>61,712</b>	<b>61,701</b>	<b>62,286</b>	<b>62,189</b>	<b>62,865</b>	<b>62,839</b>	<b>63,070</b>	<b>63,251</b>	<b>63,859</b>	<b>64,415</b>	<b>64,560</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>55,395</b>	<b>54,791</b>	<b>55,868</b>	<b>57,382</b>	<b>57,989</b>	<b>58,803</b>	<b>56,283</b>	<b>55,005</b>	<b>57,327</b>	<b>59,173</b>	<b>59,611</b>	<b>60,353</b>	
4411, 4412	Automobile and other motor vehicle dealers	50,655	50,031	51,064	52,639	53,142	54,022	51,469	50,201	52,486	54,263	54,770	55,440	
4413	Auto parts, access., and tire stores	4,740	4,760	4,804	4,743	4,847	4,781	4,814	4,804	4,841	4,910	4,841	4,913	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>12,032</b>	<b>12,069</b>	<b>12,041</b>	<b>12,032</b>	<b>12,045</b>	<b>12,277</b>	<b>12,377</b>	<b>12,476</b>	<b>12,374</b>	<b>12,446</b>	<b>12,665</b>	<b>12,711</b>	
442	<b>Furniture and home furnishings stores</b>	<b>6,223</b>	<b>6,228</b>	<b>6,207</b>	<b>6,243</b>	<b>6,231</b>	<b>6,298</b>	<b>6,331</b>	<b>6,319</b>	<b>6,338</b>	<b>6,404</b>	<b>6,551</b>	<b>6,609</b>	
443	<b>Electronics and appliance stores</b>	<b>5,809</b>	<b>5,841</b>	<b>5,834</b>	<b>5,789</b>	<b>5,814</b>	<b>5,979</b>	<b>6,046</b>	<b>6,157</b>	<b>6,036</b>	<b>6,042</b>	<b>6,114</b>	<b>6,102</b>	
44312	Computer and software stores	1,846	1,863	1,834	1,787	1,732	1,841	1,883	1,862	1,877	1,889	1,933	1,887	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>16,177</b>	<b>16,259</b>	<b>16,336</b>	<b>16,551</b>	<b>16,586</b>	<b>16,513</b>	<b>16,666</b>	<b>16,631</b>	<b>16,844</b>	<b>17,028</b>	<b>17,166</b>	<b>17,524</b>	
4441	Building mat. and supplies dealers	13,834	13,913	13,982	14,133	14,184	14,253	14,405	14,390	14,515	14,661	14,720	15,035	
445	<b>Food and beverage stores</b>	<b>34,307</b>	<b>34,322</b>	<b>34,490</b>	<b>34,438</b>	<b>34,583</b>	<b>34,759</b>	<b>34,833</b>	<b>34,936</b>	<b>35,027</b>	<b>35,085</b>	<b>35,193</b>	<b>35,552</b>	
4451	Grocery stores	31,132	31,098	31,283	31,213	31,357	31,571	31,610	31,696	31,770	31,828	31,944	32,252	
4453	Beer, wine, and liquor stores	2,086	2,124	2,092	2,101	2,112	2,079	2,102	2,145	2,144	2,146	2,154	2,203	
446	<b>Health and personal care stores</b>	<b>10,364</b>	<b>10,425</b>	<b>10,446</b>	<b>10,625</b>	<b>10,675</b>	<b>10,708</b>	<b>10,886</b>	<b>11,037</b>	<b>11,041</b>	<b>11,128</b>	<b>11,291</b>	<b>11,380</b>	
44611	Pharmacies and drug stores	8,638	8,677	8,729	8,867	8,950	8,949	9,093	9,186	9,239	9,309	9,499	9,562	See note 3
447	<b>Gasoline stations</b>	<b>16,252</b>	<b>16,091</b>	<b>15,865</b>	<b>15,842</b>	<b>16,067</b>	<b>15,939</b>	<b>16,073</b>	<b>15,862</b>	<b>15,790</b>	<b>15,909</b>	<b>16,086</b>	<b>16,370</b>	
448	<b>Clothing and clothing access. stores</b>	<b>12,187</b>	<b>12,244</b>	<b>12,238</b>	<b>12,427</b>	<b>12,341</b>	<b>12,486</b>	<b>12,559</b>	<b>12,490</b>	<b>12,196</b>	<b>12,587</b>	<b>12,735</b>	<b>12,733</b>	
4481	Clothing stores	8,475	8,497	8,526	8,706	8,619	8,696	8,793	8,719	8,557	8,785	8,924	8,857	
44811	Men's clothing stores	855	853	864	901	855	862	855	855	839	840	837	834	
44812	Women's clothing stores	2,381	2,321	2,313	2,389	2,367	2,356	2,403	2,361	2,340	2,383	2,413	2,415	
4482	Shoe stores	1,821	1,887	1,856	1,839	1,835	1,841	1,876	1,850	1,811	1,896	1,883	1,897	
44831	Jewelry stores	1,755	1,722	1,713	1,736	1,745	1,800	1,735	1,800	1,712	1,802	1,825	1,875	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,569</b>	<b>5,720</b>	<b>5,638</b>	<b>5,791</b>	<b>5,743</b>	<b>5,800</b>	<b>5,743</b>	<b>5,782</b>	<b>5,780</b>	<b>5,818</b>	<b>5,742</b>	<b>5,871</b>	
452	<b>General merchandise stores</b>	<b>28,486</b>	<b>28,732</b>	<b>28,735</b>	<b>29,047</b>	<b>29,084</b>	<b>29,226</b>	<b>29,076</b>	<b>29,283</b>	<b>29,631</b>	<b>29,769</b>	<b>30,103</b>	<b>30,070</b>	
4521	Department stores (excl. L.D.)	18,505	18,670	18,524	18,606	18,677	18,594	18,486	18,547	18,660	18,718	18,819	18,840	
4529	Other general merchandise stores	9,981	10,062	10,211	10,441	10,407	10,632	10,590	10,736	10,971	11,051	11,284	11,230	
45291	Warehouse clubs and superstores	7,558	7,657	7,811	8,012	7,997	8,199	8,180	8,315	8,531	8,583	8,781	8,771	
45299	All other gen. merchandise stores	2,423	2,405	2,400	2,429	2,410	2,433	2,410	2,421	2,440	2,468	2,503	2,459	
453	<b>Miscellaneous store retailers</b>	<b>8,163</b>	<b>8,062</b>	<b>8,068</b>	<b>7,995</b>	<b>8,121</b>	<b>8,176</b>	<b>8,316</b>	<b>8,352</b>	<b>8,516</b>	<b>8,505</b>	<b>8,514</b>	<b>8,714</b>	
454	<b>Nonstore retailers</b>	<b>9,907</b>	<b>10,126</b>	<b>10,323</b>	<b>10,505</b>	<b>10,617</b>	<b>10,728</b>	<b>11,070</b>	<b>11,012</b>	<b>10,848</b>	<b>11,140</b>	<b>11,106</b>	<b>11,024</b>	
4541	Electronic shopping and mail-order houses	5,722	5,871	5,907	6,002	6,190	6,035	6,296	6,324	6,335	6,474	6,532	6,523	
45431	Fuel dealers	1,503	1,559	1,740	1,732	1,651	1,717	1,692	1,622	1,546	1,552	1,561	1,451	
722	<b>Food services and drinking places</b>	<b>22,042</b>	<b>22,187</b>	<b>22,333</b>	<b>22,367</b>	<b>22,563</b>	<b>22,725</b>	<b>22,641</b>	<b>22,708</b>	<b>22,992</b>	<b>23,116</b>	<b>23,250</b>	<b>23,517</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1997												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>199,417</b>	<b>196,651</b>	<b>223,977</b>	<b>219,143</b>	<b>233,020</b>	<b>226,290</b>	<b>230,521</b>	<b>234,328</b>	<b>221,834</b>	<b>231,290</b>	<b>227,420</b>	<b>270,144</b>	<b>2,714,035</b>
	Total (excl. motor vehicle and parts dealers)	151,195	146,681	166,515	163,039	175,279	169,004	172,229	176,413	167,091	175,817	178,916	219,789	2,061,968
	<b>Retail sales, total</b>	<b>180,052</b>	<b>177,474</b>	<b>202,543</b>	<b>197,981</b>	<b>210,296</b>	<b>204,366</b>	<b>207,799</b>	<b>210,968</b>	<b>200,387</b>	<b>209,117</b>	<b>206,603</b>	<b>248,409</b>	<b>2,455,995</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	131,830	127,504	145,081	141,877	152,555	147,080	149,507	153,053	145,644	153,644	158,099	198,054	1,803,928
	<b>GAFO<sup>1</sup></b>	<b>46,975</b>	<b>46,890</b>	<b>54,598</b>	<b>52,206</b>	<b>57,325</b>	<b>55,232</b>	<b>55,306</b>	<b>60,559</b>	<b>54,892</b>	<b>58,970</b>	<b>67,564</b>	<b>97,910</b>	<b>708,427</b>
441	<b>Motor vehicle and parts dealers</b>	<b>48,222</b>	<b>49,970</b>	<b>57,462</b>	<b>56,104</b>	<b>57,741</b>	<b>57,286</b>	<b>58,292</b>	<b>57,915</b>	<b>54,743</b>	<b>55,473</b>	<b>48,504</b>	<b>50,355</b>	<b>652,067</b>
4411, 4412	Automobile and other motor vehicle dealers	44,060	45,967	52,914	51,351	52,948	52,481	53,230	52,942	49,956	50,471	43,961	45,969	596,250
4411	Automobile dealers	42,360	43,905	50,087	48,255	49,731	49,331	50,216	50,020	47,458	48,061	42,077	44,008	565,509
44111	New car dealers	38,922	40,002	45,926	44,068	45,638	45,170	46,076	46,084	43,646	44,164	38,715	40,561	518,972
44112	Used car dealers	3,438	3,903	4,161	4,187	4,093	4,161	4,140	3,936	3,812	3,897	3,362	3,447	46,537
4413	Auto parts, access., and tire stores	4,162	4,003	4,548	4,753	4,793	4,805	5,062	4,973	4,787	5,002	4,543	4,386	55,817
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>10,179</b>	<b>9,745</b>	<b>10,740</b>	<b>10,484</b>	<b>10,972</b>	<b>10,848</b>	<b>11,271</b>	<b>11,667</b>	<b>11,278</b>	<b>11,589</b>	<b>12,660</b>	<b>16,047</b>	<b>137,480</b>
442	<b>Furniture and home furnishings stores</b>	<b>5,168</b>	<b>4,980</b>	<b>5,567</b>	<b>5,527</b>	<b>5,858</b>	<b>5,661</b>	<b>5,883</b>	<b>6,116</b>	<b>5,948</b>	<b>6,218</b>	<b>6,630</b>	<b>7,397</b>	<b>70,953</b>
4421	Furniture stores	3,125	3,013	3,259	3,147	3,409	3,241	3,295	3,514	3,380	3,503	3,755	3,975	40,616
4422	Home furnishings stores	2,043	1,967	2,308	2,380	2,449	2,420	2,588	2,602	2,568	2,715	2,875	3,422	30,337
443	<b>Electronics and appliance stores</b>	<b>5,011</b>	<b>4,765</b>	<b>5,173</b>	<b>4,957</b>	<b>5,114</b>	<b>5,187</b>	<b>5,388</b>	<b>5,551</b>	<b>5,330</b>	<b>5,371</b>	<b>6,030</b>	<b>8,650</b>	<b>66,527</b>
44311	Appl., TV, and other elect. stores	3,273	3,105	3,249	3,093	3,274	3,312	3,493	3,592	3,344	3,346	4,024	5,955	43,060
443111	Household appliance stores	781	726	812	794	844	921	973	888	827	856	899	1,059	10,380
443112	Radio, TV, and other elect. stores	2,492	2,379	2,437	2,299	2,430	2,391	2,520	2,704	2,517	2,490	3,125	4,896	32,680
44312	Computer and software stores	1,581	1,509	1,756	1,694	1,647	1,676	1,694	1,755	1,804	1,850	1,814	2,339	21,119
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>12,363</b>	<b>12,385</b>	<b>14,876</b>	<b>16,926</b>	<b>18,103</b>	<b>17,362</b>	<b>17,250</b>	<b>16,094</b>	<b>16,480</b>	<b>17,124</b>	<b>14,645</b>	<b>15,038</b>	<b>188,646</b>
4441	Building mat. and supplies dealers	10,763	10,736	12,561	14,080	14,941	14,715	15,008	14,184	14,497	14,993	12,787	12,731	161,996
44413	Hardware stores	1,003	880	1,027	1,203	1,339	1,303	1,277	1,224	1,172	1,246	1,140	1,184	13,998
445	<b>Food and beverage stores</b>	<b>33,196</b>	<b>30,551</b>	<b>34,459</b>	<b>32,647</b>	<b>35,544</b>	<b>33,605</b>	<b>35,450</b>	<b>35,268</b>	<b>33,142</b>	<b>34,542</b>	<b>34,308</b>	<b>37,576</b>	<b>410,288</b>
4451	Grocery stores	30,528	27,972	31,494	29,837	32,401	30,531	32,252	32,074	30,211	31,422	31,172	33,178	373,072
4453	Beer, wine, and liquor stores	1,716	1,629	1,862	1,826	2,071	2,012	2,109	2,092	1,904	2,063	2,096	2,842	24,222
446	<b>Health and personal care stores</b>	<b>9,319</b>	<b>9,035</b>	<b>9,976</b>	<b>9,496</b>	<b>9,979</b>	<b>9,741</b>	<b>9,873</b>	<b>9,783</b>	<b>9,612</b>	<b>10,037</b>	<b>9,721</b>	<b>12,236</b>	<b>118,808</b>
44611	Pharmacies and drug stores	7,894	7,620	8,335	7,890	8,304	7,971	8,067	7,998	7,929	8,306	8,141	10,378	98,833
447	<b>Gasoline stations</b>	<b>15,956</b>	<b>14,910</b>	<b>16,558</b>	<b>16,362</b>	<b>17,315</b>	<b>17,051</b>	<b>17,486</b>	<b>17,747</b>	<b>16,812</b>	<b>17,192</b>	<b>16,045</b>	<b>16,422</b>	<b>199,856</b>
448	<b>Clothing and clothing access. stores</b>	<b>8,207</b>	<b>8,852</b>	<b>10,854</b>	<b>10,143</b>	<b>11,525</b>	<b>10,676</b>	<b>10,752</b>	<b>12,487</b>	<b>10,964</b>	<b>11,659</b>	<b>13,273</b>	<b>21,173</b>	<b>140,565</b>
4481	Clothing stores	5,790	5,907	7,645	7,113	7,922	7,453	7,548	8,816	7,808	8,447	9,535	13,847	97,831
44811	Men's clothing stores	695	631	743	712	807	792	737	847	763	874	993	1,483	10,077
44812	Women's clothing stores	1,698	1,812	2,352	2,226	2,428	2,200	2,104	2,337	2,269	2,363	2,494	3,568	27,851
44814	Family clothing stores	2,491	2,547	3,401	3,148	3,544	3,409	3,592	4,205	3,559	3,971	4,702	6,690	45,259
4482	Shoe stores	1,280	1,430	1,903	1,663	1,889	1,771	1,774	2,201	1,703	1,691	1,780	2,378	21,463
44831	Jewelry stores	1,041	1,411	1,183	1,267	1,597	1,341	1,322	1,359	1,344	1,406	1,813	4,694	19,778
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>4,848</b>	<b>4,128</b>	<b>4,753</b>	<b>4,626</b>	<b>4,890</b>	<b>4,981</b>	<b>4,870</b>	<b>5,548</b>	<b>5,049</b>	<b>4,988</b>	<b>6,195</b>	<b>10,697</b>	<b>65,573</b>
45111	Sporting goods stores	1,344	1,336	1,616	1,734	1,796	1,979	1,848	1,965	1,604	1,532	1,664	2,868	21,286
451211	Book stores	1,559	825	813	806	893	876	830	1,301	1,159	926	996	1,771	12,755
452	<b>General merchandise stores</b>	<b>21,155</b>	<b>21,561</b>	<b>25,678</b>	<b>24,489</b>	<b>27,446</b>	<b>26,327</b>	<b>25,900</b>	<b>28,074</b>	<b>24,940</b>	<b>27,921</b>	<b>32,551</b>	<b>45,412</b>	<b>331,454</b>
4521	Department stores (excl. L.D.)	13,451	14,075	17,078	16,175	18,117	17,255	16,670	18,633	16,233	18,262	22,121	32,038	220,108
4521102	Discount dept. stores	7,935	8,197	9,940	9,465	10,643	10,285	9,931	10,709	9,245	10,419	12,407	16,947	126,123
4521101, 4521103	Conventional and national chain dept. stores	5,516	5,878	7,138	6,710	7,474	6,970	6,739	7,924	6,988	7,843	9,714	15,091	93,985
4521	Department stores (incl. L.D.) <sup>2</sup>	13,735	14,371	17,453	16,540	18,525	17,647	17,051	19,053	16,606	18,673	22,628	32,780	225,062
4521102	Discount dept. stores	8,044	8,313	10,083	9,605	10,803	10,442	10,085	10,876	9,391	10,585	12,604	17,218	128,049
4521101, 4521103	Conventional and national chain dept. stores	5,691	6,058	7,370	6,935	7,722	7,205	6,966	8,177	7,215	8,088	10,024	15,562	97,013
4529	Other general merchandise stores	7,704	7,486	8,600	8,314	9,329	9,072	9,230	9,441	8,707	9,659	10,430	13,374	111,346
45291	Warehouse clubs and superstores	5,694	5,431	6,240	6,101	6,849	6,694	6,815	6,948	6,450	7,190	7,738	9,769	81,919
45299	All other gen. merchandise stores	2,010	2,055	2,360	2,213	2,480	2,378	2,415	2,493	2,257	2,469	2,692	3,605	29,427
453	<b>Miscellaneous store retailers</b>	<b>6,475</b>	<b>6,897</b>	<b>7,055</b>	<b>7,114</b>	<b>7,554</b>	<b>7,557</b>	<b>7,624</b>	<b>7,747</b>	<b>7,645</b>	<b>7,696</b>	<b>7,485</b>	<b>10,388</b>	<b>91,237</b>
454	<b>Nonstore retailers</b>	<b>10,132</b>	<b>9,440</b>	<b>10,132</b>	<b>9,590</b>	<b>9,227</b>	<b>8,932</b>	<b>9,031</b>	<b>8,638</b>	<b>9,722</b>	<b>10,896</b>	<b>11,216</b>	<b>13,065</b>	<b>120,021</b>
4541	Electronic shopping and mail-order houses	4,603	4,167	5,087	4,987	4,811	4,718	4,711	4,682	5,513	6,072	6,386	7,903	63,640
45431	Fuel dealers	3,041	2,326	2,008	1,716	1,467	1,260	1,278	1,359	1,458	1,761	1,931	2,461	22,066
722	<b>Food services and drinking places</b>	<b>19,365</b>	<b>19,177</b>	<b>21,434</b>	<b>21,162</b>	<b>22,724</b>	<b>21,924</b>	<b>22,722</b>	<b>23,360</b>	<b>21,447</b>	<b>22,173</b>	<b>20,817</b>	<b>21,735</b>	<b>258,040</b>
7221	Full-service restaurants	8,688	8,640	9,592	9,332	9,976	9,460	10,071	10,517	9,539	9,850	9,227	9,699	114,591
7222	Limited-service eating places	8,069	8,023	9,077	9,069	9,826	9,568	9,715	9,821	8,947	9,290	8,771	9,122	109,298
7224	Drinking places	1,055	1,004	1,106	1,097	1,148	1,098	1,181	1,218	1,115	1,192	1,110	1,121	13,445

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1997												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>222,455</b>	<b>224,489</b>	<b>224,924</b>	<b>223,748</b>	<b>221,605</b>	<b>224,864</b>	<b>227,680</b>	<b>228,714</b>	<b>229,039</b>	<b>228,759</b>	<b>229,740</b>	<b>230,549</b>	
	Total (excl. motor vehicle and parts dealers)	168,637	170,015	170,855	169,848	169,732	171,247	172,642	173,081	173,968	173,988	174,317	174,675	
	Retail sales, total	201,291	203,299	203,744	202,458	200,348	203,412	205,936	206,882	207,110	206,978	208,168	208,617	
	Retail sales, total (excl. motor vehicle and parts dealers)	147,473	148,825	149,675	148,558	148,475	149,795	150,898	151,249	152,039	152,207	152,745	152,743	
	<b>GAFO<sup>1</sup></b>	<b>57,810</b>	<b>58,084</b>	<b>58,304</b>	<b>57,939</b>	<b>58,199</b>	<b>58,671</b>	<b>59,324</b>	<b>59,670</b>	<b>59,666</b>	<b>60,075</b>	<b>60,334</b>	<b>60,569</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>53,818</b>	<b>54,474</b>	<b>54,069</b>	<b>53,900</b>	<b>51,873</b>	<b>53,617</b>	<b>55,038</b>	<b>55,633</b>	<b>55,071</b>	<b>54,771</b>	<b>55,423</b>	<b>55,874</b>	
4411, 4412	Automobile and other motor vehicle dealers	49,284	49,910	49,452	49,281	47,317	48,956	50,360	50,906	50,308	50,070	50,646	51,247	
4413	Auto parts, access., and tire stores	4,534	4,564	4,617	4,619	4,556	4,661	4,678	4,727	4,763	4,701	4,777	4,627	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>10,903</b>	<b>11,174</b>	<b>11,170</b>	<b>11,337</b>	<b>11,308</b>	<b>11,398</b>	<b>11,509</b>	<b>11,625</b>	<b>11,661</b>	<b>11,654</b>	<b>11,806</b>	<b>11,892</b>	
442	<b>Furniture and home furnishings stores</b>	<b>5,667</b>	<b>5,744</b>	<b>5,757</b>	<b>5,806</b>	<b>5,852</b>	<b>5,872</b>	<b>5,889</b>	<b>5,996</b>	<b>6,026</b>	<b>6,031</b>	<b>6,111</b>	<b>6,159</b>	
443	<b>Electronics and appliance stores</b>	<b>5,236</b>	<b>5,430</b>	<b>5,413</b>	<b>5,531</b>	<b>5,456</b>	<b>5,526</b>	<b>5,620</b>	<b>5,629</b>	<b>5,635</b>	<b>5,623</b>	<b>5,695</b>	<b>5,733</b>	
44312	Computer and software stores	1,583	1,635	1,674	1,746	1,732	1,751	1,796	1,806	1,811	1,821	1,876	1,873	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>15,012</b>	<b>15,368</b>	<b>15,649</b>	<b>15,558</b>	<b>15,618</b>	<b>15,722</b>	<b>15,813</b>	<b>15,844</b>	<b>16,057</b>	<b>16,028</b>	<b>15,961</b>	<b>16,048</b>	
4441	Building mat. and supplies dealers	12,890	13,238	13,406	13,461	13,460	13,525	13,582	13,573	13,754	13,742	13,661	13,675	
445	<b>Food and beverage stores</b>	<b>34,005</b>	<b>34,006</b>	<b>34,118</b>	<b>34,054</b>	<b>33,999</b>	<b>34,046</b>	<b>34,201</b>	<b>34,303</b>	<b>34,362</b>	<b>34,393</b>	<b>34,447</b>	<b>34,347</b>	
4451	Grocery stores	30,961	30,977	31,059	31,016	30,976	30,933	31,071	31,170	31,210	31,235	31,297	31,182	
4453	Beer, wine, and liquor stores	1,943	1,949	1,979	1,980	1,991	2,041	2,034	2,021	2,041	2,065	2,075	2,071	
446	<b>Health and personal care stores</b>	<b>9,442</b>	<b>9,663</b>	<b>9,838</b>	<b>9,660</b>	<b>9,726</b>	<b>9,940</b>	<b>9,993</b>	<b>10,003</b>	<b>10,086</b>	<b>10,087</b>	<b>10,211</b>	<b>10,188</b>	
44611	Pharmacies and drug stores	7,966	8,089	8,204	8,051	8,133	8,243	8,274	8,262	8,364	8,331	8,471	8,472	See note 3
447	<b>Gasoline stations</b>	<b>16,920</b>	<b>16,982</b>	<b>17,000</b>	<b>16,578</b>	<b>16,350</b>	<b>16,443</b>	<b>16,450</b>	<b>16,648</b>	<b>16,778</b>	<b>16,707</b>	<b>16,714</b>	<b>16,505</b>	
448	<b>Clothing and clothing access. stores</b>	<b>11,512</b>	<b>11,511</b>	<b>11,554</b>	<b>11,326</b>	<b>11,443</b>	<b>11,644</b>	<b>11,737</b>	<b>11,872</b>	<b>11,868</b>	<b>11,883</b>	<b>11,956</b>	<b>12,154</b>	
4481	Clothing stores	8,004	7,939	7,978	7,843	7,981	8,115	8,186	8,365	8,280	8,310	8,320	8,466	
44811	Men's clothing stores	831	832	828	801	823	829	859	861	846	858	862	855	
44812	Women's clothing stores	2,375	2,394	2,361	2,271	2,250	2,296	2,304	2,351	2,359	2,319	2,337	2,350	
4482	Shoe stores	1,749	1,796	1,802	1,736	1,762	1,794	1,796	1,792	1,789	1,797	1,813	1,852	
44831	Jewelry stores	1,632	1,648	1,634	1,622	1,575	1,612	1,630	1,608	1,682	1,652	1,698	1,702	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,411</b>	<b>5,320</b>	<b>5,395</b>	<b>5,299</b>	<b>5,403</b>	<b>5,456</b>	<b>5,429</b>	<b>5,397</b>	<b>5,476</b>	<b>5,555</b>	<b>5,663</b>	<b>5,651</b>	
452	<b>General merchandise stores</b>	<b>27,214</b>	<b>27,241</b>	<b>27,286</b>	<b>27,190</b>	<b>27,351</b>	<b>27,430</b>	<b>27,918</b>	<b>28,024</b>	<b>27,867</b>	<b>28,160</b>	<b>28,157</b>	<b>28,045</b>	
4521	Department stores (excl. L.D.)	18,140	18,156	18,222	18,097	18,193	18,280	18,503	18,601	18,435	18,599	18,633	18,481	
4529	Other general merchandise stores	9,074	9,085	9,064	9,093	9,158	9,150	9,415	9,423	9,432	9,561	9,524	9,564	
45291	Warehouse clubs and superstores	6,552	6,567	6,575	6,653	6,715	6,714	6,933	6,900	6,965	7,126	7,099	7,173	
45299	All other gen. merchandise stores	2,522	2,518	2,489	2,440	2,443	2,436	2,482	2,523	2,467	2,435	2,425	2,391	
453	<b>Miscellaneous store retailers</b>	<b>7,396</b>	<b>7,669</b>	<b>7,611</b>	<b>7,478</b>	<b>7,243</b>	<b>7,569</b>	<b>7,561</b>	<b>7,620</b>	<b>7,743</b>	<b>7,737</b>	<b>7,774</b>	<b>7,954</b>	
454	<b>Nonstore retailers</b>	<b>9,658</b>	<b>9,891</b>	<b>10,054</b>	<b>10,078</b>	<b>10,034</b>	<b>10,147</b>	<b>10,287</b>	<b>9,913</b>	<b>10,141</b>	<b>10,003</b>	<b>10,056</b>	<b>9,959</b>	
4541	Electronic shopping and mail-order houses	4,881	4,973	5,244	5,317	5,229	5,374	5,281	5,273	5,597	5,495	5,453	5,558	
45431	Fuel dealers	1,937	1,780	1,806	1,859	1,874	1,845	1,847	1,854	1,807	1,788	1,886	1,774	
722	<b>Food services and drinking places</b>	<b>21,164</b>	<b>21,190</b>	<b>21,180</b>	<b>21,290</b>	<b>21,257</b>	<b>21,452</b>	<b>21,744</b>	<b>21,832</b>	<b>21,929</b>	<b>21,781</b>	<b>21,572</b>	<b>21,932</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1996												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>184,246</b>	<b>191,673</b>	<b>211,302</b>	<b>210,857</b>	<b>226,074</b>	<b>216,679</b>	<b>217,261</b>	<b>225,190</b>	<b>208,345</b>	<b>221,653</b>	<b>222,918</b>	<b>256,960</b>	<b>2,593,158</b>
	Total (excl. motor vehicle and parts dealers)	139,577	142,269	155,850	156,961	168,143	161,952	162,397	169,909	157,413	167,614	174,974	210,915	1,967,974
	<b>Retail sales, total</b>	<b>166,553</b>	<b>173,182</b>	<b>190,986</b>	<b>190,969</b>	<b>204,874</b>	<b>195,955</b>	<b>196,236</b>	<b>203,342</b>	<b>188,466</b>	<b>200,861</b>	<b>202,533</b>	<b>236,305</b>	<b>2,350,262</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	121,884	123,778	135,534	137,073	146,943	141,228	141,372	148,061	137,534	146,822	154,589	190,260	1,725,078
	<b>GAFO<sup>1</sup></b>	<b>43,069</b>	<b>45,577</b>	<b>51,068</b>	<b>51,041</b>	<b>55,133</b>	<b>53,151</b>	<b>52,097</b>	<b>58,274</b>	<b>52,617</b>	<b>56,098</b>	<b>65,091</b>	<b>94,179</b>	<b>677,395</b>
441	<b>Motor vehicle and parts dealers</b>	<b>44,669</b>	<b>49,404</b>	<b>55,452</b>	<b>53,896</b>	<b>57,931</b>	<b>54,727</b>	<b>54,864</b>	<b>55,281</b>	<b>50,932</b>	<b>54,039</b>	<b>47,944</b>	<b>46,045</b>	<b>625,184</b>
4411, 4412	Automobile and other motor vehicle dealers	40,848	45,488	51,253	49,495	53,348	50,286	50,191	50,596	46,689	49,249	43,597	41,862	572,902
4411	Automobile dealers	39,330	43,619	48,939	46,714	50,339	47,264	47,479	47,600	44,531	47,039	41,793	40,142	544,789
44111	New car dealers	36,398	40,095	44,809	42,754	46,534	43,654	43,837	44,019	41,247	43,444	38,469	37,080	502,340
44112	Used car dealers	2,932	3,524	4,130	3,960	3,805	3,610	3,642	3,581	3,284	3,595	3,324	3,062	42,449
4413	Auto parts, access., and tire stores	3,821	3,916	4,199	4,401	4,583	4,441	4,673	4,685	4,243	4,790	4,347	4,183	52,282
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>9,637</b>	<b>9,413</b>	<b>10,373</b>	<b>10,002</b>	<b>10,534</b>	<b>10,387</b>	<b>10,570</b>	<b>11,131</b>	<b>10,622</b>	<b>11,133</b>	<b>12,101</b>	<b>14,596</b>	<b>130,499</b>
442	<b>Furniture and home furnishings stores</b>	<b>4,635</b>	<b>4,679</b>	<b>5,242</b>	<b>5,146</b>	<b>5,436</b>	<b>5,318</b>	<b>5,510</b>	<b>5,727</b>	<b>5,430</b>	<b>5,806</b>	<b>6,257</b>	<b>6,576</b>	<b>65,762</b>
4421	Furniture stores	2,767	2,841	3,140	3,005	3,152	3,084	3,121	3,235	3,115	3,226	3,492	3,526	37,704
4422	Home furnishings stores	1,868	1,838	2,102	2,141	2,284	2,234	2,389	2,492	2,315	2,580	2,765	3,050	28,058
443	<b>Electronics and appliance stores</b>	<b>5,002</b>	<b>4,734</b>	<b>5,131</b>	<b>4,856</b>	<b>5,098</b>	<b>5,069</b>	<b>5,060</b>	<b>5,404</b>	<b>5,192</b>	<b>5,327</b>	<b>5,844</b>	<b>8,020</b>	<b>64,737</b>
44311	Appl., TV, and other elect. stores	3,350	3,115	3,339	3,121	3,393	3,317	3,391	3,595	3,335	3,424	4,138	5,792	43,310
443111	Household appliance stores	749	699	785	802	857	853	855	900	818	857	945	1,101	10,221
443112	Radio, TV, and other elect. stores	2,601	2,416	2,554	2,319	2,536	2,464	2,536	2,695	2,517	2,567	3,193	4,691	33,089
44312	Computer and software stores	1,501	1,468	1,626	1,562	1,515	1,554	1,461	1,611	1,681	1,721	1,525	1,902	19,127
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>11,463</b>	<b>11,697</b>	<b>13,244</b>	<b>15,446</b>	<b>16,724</b>	<b>15,969</b>	<b>16,039</b>	<b>15,628</b>	<b>14,741</b>	<b>16,014</b>	<b>14,274</b>	<b>13,354</b>	<b>174,593</b>
4441	Building mat. and supplies dealers	10,028	10,128	11,333	12,727	13,896	13,505	13,852	13,744	12,953	14,043	12,538	11,473	150,220
44413	Hardware stores	977	920	1,028	1,251	1,369	1,306	1,242	1,186	1,083	1,187	1,177	1,229	13,955
445	<b>Food and beverage stores</b>	<b>31,822</b>	<b>30,863</b>	<b>33,154</b>	<b>32,249</b>	<b>34,478</b>	<b>33,545</b>	<b>34,514</b>	<b>34,921</b>	<b>32,279</b>	<b>33,583</b>	<b>34,095</b>	<b>36,517</b>	<b>402,020</b>
4451	Grocery stores	29,228	28,246	30,304	29,401	31,424	30,525	31,429	31,792	29,529	30,702	31,032	32,463	366,075
4453	Beer, wine, and liquor stores	1,690	1,662	1,849	1,810	1,970	1,971	2,047	2,075	1,791	1,870	2,003	2,562	23,300
446	<b>Health and personal care stores</b>	<b>8,414</b>	<b>8,520</b>	<b>8,975</b>	<b>8,919</b>	<b>9,380</b>	<b>8,830</b>	<b>9,093</b>	<b>9,193</b>	<b>8,621</b>	<b>9,300</b>	<b>9,146</b>	<b>11,318</b>	<b>109,709</b>
44611	Pharmacies and drug stores	7,134	7,189	7,509	7,426	7,755	7,264	7,485	7,630	7,208	7,813	7,702	9,706	91,821
447	<b>Gasoline stations</b>	<b>14,492</b>	<b>14,176</b>	<b>15,634</b>	<b>16,043</b>	<b>17,448</b>	<b>16,975</b>	<b>17,055</b>	<b>17,286</b>	<b>15,987</b>	<b>16,682</b>	<b>16,243</b>	<b>16,580</b>	<b>194,601</b>
448	<b>Clothing and clothing access. stores</b>	<b>7,698</b>	<b>9,012</b>	<b>10,369</b>	<b>10,592</b>	<b>11,431</b>	<b>10,576</b>	<b>10,219</b>	<b>12,158</b>	<b>10,641</b>	<b>11,271</b>	<b>12,897</b>	<b>19,987</b>	<b>136,851</b>
4481	Clothing stores	5,332	6,059	7,197	7,286	7,660	7,287	7,007	8,315	7,503	8,033	9,122	13,019	93,820
44811	Men's clothing stores	639	651	708	719	776	759	660	762	745	794	920	1,421	9,554
44812	Women's clothing stores	1,568	1,837	2,196	2,349	2,555	2,378	2,074	2,355	2,278	2,415	2,594	3,667	28,266
44814	Family clothing stores	2,262	2,629	3,194	3,175	3,277	3,157	3,193	3,853	3,334	3,661	4,341	6,199	42,275
4482	Shoe stores	1,246	1,415	1,758	1,858	1,890	1,765	1,739	2,230	1,677	1,658	1,779	2,233	21,248
44831	Jewelry stores	1,043	1,439	1,316	1,359	1,768	1,408	1,375	1,477	1,332	1,462	1,843	4,495	20,317
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>4,687</b>	<b>4,112</b>	<b>4,683</b>	<b>4,574</b>	<b>4,588</b>	<b>4,838</b>	<b>4,742</b>	<b>5,567</b>	<b>4,789</b>	<b>4,786</b>	<b>6,042</b>	<b>10,647</b>	<b>64,055</b>
45111	Sporting goods stores	1,336	1,316	1,659	1,712	1,784	1,906	1,844	2,003	1,604	1,461	1,618	2,688	20,931
451211	Book stores	1,375	758	743	751	855	839	787	1,361	1,042	899	908	1,600	11,918
452	<b>General merchandise stores</b>	<b>18,953</b>	<b>20,797</b>	<b>23,583</b>	<b>23,762</b>	<b>26,166</b>	<b>25,152</b>	<b>24,072</b>	<b>26,718</b>	<b>24,174</b>	<b>26,375</b>	<b>31,155</b>	<b>44,491</b>	<b>315,398</b>
4521	Department stores (excl. L.D.)	12,279	13,774	15,813	15,958	17,457	16,651	15,759	17,930	16,095	17,462	21,392	31,633	212,203
4521102	Discount dept. stores	7,317	7,958	9,026	9,203	10,166	9,858	9,299	10,126	9,000	9,847	11,797	16,434	120,031
4521101, 4521103	Conventional and national chain dept. stores	4,962	5,816	6,787	6,755	7,291	6,793	6,460	7,804	7,095	7,615	9,595	15,199	92,172
4521	Department stores (incl. L.D.) <sup>2</sup>	12,575	14,128	16,212	16,352	17,856	17,009	16,099	18,321	16,449	17,849	21,883	32,268	217,001
4521102	Discount dept. stores	7,430	8,082	9,170	9,352	10,330	10,010	9,441	10,284	9,145	10,006	11,992	16,694	121,936
4521101, 4521103	Conventional and national chain dept. stores	5,145	6,046	7,042	7,000	7,526	6,999	6,658	8,037	7,304	7,843	9,891	15,574	95,065
4529	Other general merchandise stores	6,674	7,023	7,770	7,804	8,709	8,501	8,313	8,788	8,079	8,913	9,763	12,858	103,195
45291	Warehouse clubs and superstores	4,758	4,914	5,431	5,474	6,124	6,027	5,914	6,244	5,808	6,373	6,994	9,018	73,079
45299	All other gen. merchandise stores	1,916	2,109	2,339	2,330	2,585	2,474	2,399	2,544	2,271	2,540	2,769	3,840	30,116
453	<b>Miscellaneous store retailers</b>	<b>5,412</b>	<b>6,000</b>	<b>6,015</b>	<b>6,584</b>	<b>7,609</b>	<b>7,122</b>	<b>7,162</b>	<b>7,310</b>	<b>6,800</b>	<b>7,095</b>	<b>7,111</b>	<b>9,470</b>	<b>83,690</b>
454	<b>Nonstore retailers</b>	<b>9,306</b>	<b>9,188</b>	<b>9,504</b>	<b>8,902</b>	<b>8,585</b>	<b>7,834</b>	<b>7,906</b>	<b>8,149</b>	<b>8,880</b>	<b>10,583</b>	<b>11,525</b>	<b>13,300</b>	<b>113,662</b>
4541	Electronic shopping and mail-order houses	4,256	3,947	4,388	4,252	4,242	3,943	4,114	4,240	4,499	5,360	6,140	7,213	56,594
45431	Fuel dealers	2,910	2,609	2,256	1,756	1,475	1,205	1,251	1,301	1,463	1,872	2,075	2,673	22,846
722	<b>Food services and drinking places</b>	<b>17,693</b>	<b>18,491</b>	<b>20,316</b>	<b>19,888</b>	<b>21,200</b>	<b>20,724</b>	<b>21,025</b>	<b>21,848</b>	<b>19,879</b>	<b>20,792</b>	<b>20,385</b>	<b>20,655</b>	<b>242,896</b>
7221	Full-service restaurants	7,532	7,943	8,685	8,502	8,977	8,716	8,978	9,548	8,675	9,032	9,005	8,921	104,514
7222	Limited-service eating places	7,847	8,080	8,928	8,745	9,418	9,317	9,349	9,466	8,532	8,954	8,622	8,934	106,192
7224	Drinking places	998	1,031	1,120	1,056	1,100	1,075	1,101	1,144	1,058	1,106	1,106	1,120	13,015

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1996												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>208,234</b>	<b>211,119</b>	<b>213,192</b>	<b>213,639</b>	<b>215,285</b>	<b>215,394</b>	<b>215,602</b>	<b>215,398</b>	<b>218,218</b>	<b>220,053</b>	<b>220,080</b>	<b>220,707</b>	
	Total (excl. motor vehicle and parts dealers)	157,931	159,276	160,813	162,480	163,303	163,694	163,738	164,192	165,338	166,828	167,395	168,243	
	Retail sales, total	188,619	191,343	193,255	193,631	195,171	195,390	195,405	195,187	197,850	199,467	199,215	199,885	
	Retail sales, total (excl. motor vehicle and parts dealers)	138,316	139,500	140,876	142,472	143,189	143,690	143,541	143,981	144,970	146,242	146,530	147,421	
	<b>GAFO<sup>1</sup></b>	<b>54,384</b>	<b>55,024</b>	<b>55,304</b>	<b>56,084</b>	<b>56,182</b>	<b>56,159</b>	<b>56,435</b>	<b>56,859</b>	<b>57,118</b>	<b>57,578</b>	<b>57,242</b>	<b>57,815</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>50,303</b>	<b>51,843</b>	<b>52,379</b>	<b>51,159</b>	<b>51,982</b>	<b>51,700</b>	<b>51,864</b>	<b>51,206</b>	<b>52,880</b>	<b>53,225</b>	<b>52,685</b>	<b>52,464</b>	
4411, 4412	Automobile and other motor vehicle dealers	46,104	47,582	48,125	46,870	47,675	47,350	47,484	46,892	48,533	48,761	48,227	47,952	
4413	Auto parts, access., and tire stores	4,199	4,261	4,254	4,289	4,307	4,350	4,380	4,314	4,347	4,464	4,458	4,512	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>10,386</b>	<b>10,509</b>	<b>10,736</b>	<b>10,841</b>	<b>10,873</b>	<b>10,884</b>	<b>10,848</b>	<b>10,924</b>	<b>11,133</b>	<b>11,121</b>	<b>11,007</b>	<b>10,943</b>	
442	<b>Furniture and home furnishings stores</b>	<b>5,122</b>	<b>5,257</b>	<b>5,376</b>	<b>5,417</b>	<b>5,436</b>	<b>5,488</b>	<b>5,521</b>	<b>5,507</b>	<b>5,586</b>	<b>5,615</b>	<b>5,622</b>	<b>5,597</b>	
443	<b>Electronics and appliance stores</b>	<b>5,264</b>	<b>5,252</b>	<b>5,360</b>	<b>5,424</b>	<b>5,437</b>	<b>5,396</b>	<b>5,327</b>	<b>5,417</b>	<b>5,547</b>	<b>5,506</b>	<b>5,385</b>	<b>5,346</b>	
44312	Computer and software stores	1,512	1,507	1,550	1,607	1,593	1,629	1,578	1,613	1,710	1,653	1,563	1,565	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>13,865</b>	<b>13,887</b>	<b>14,013</b>	<b>14,161</b>	<b>14,312</b>	<b>14,772</b>	<b>14,639</b>	<b>14,798</b>	<b>14,781</b>	<b>14,888</b>	<b>15,077</b>	<b>14,693</b>	
4441	Building mat. and supplies dealers	11,952	11,957	12,134	12,156	12,352	12,705	12,558	12,702	12,687	12,766	12,952	12,635	
445	<b>Food and beverage stores</b>	<b>33,174</b>	<b>33,052</b>	<b>33,120</b>	<b>33,266</b>	<b>33,244</b>	<b>33,405</b>	<b>33,553</b>	<b>33,583</b>	<b>33,600</b>	<b>33,770</b>	<b>33,840</b>	<b>33,807</b>	
4451	Grocery stores	30,163	30,081	30,123	30,279	30,274	30,373	30,543	30,569	30,632	30,794	30,847	30,829	
4453	Beer, wine, and liquor stores	1,956	1,919	1,952	1,940	1,922	1,971	1,968	1,963	1,932	1,916	1,924	1,913	
446	<b>Health and personal care stores</b>	<b>8,533</b>	<b>8,811</b>	<b>8,993</b>	<b>8,937</b>	<b>9,107</b>	<b>9,075</b>	<b>9,148</b>	<b>9,230</b>	<b>9,220</b>	<b>9,394</b>	<b>9,409</b>	<b>9,551</b>	
44611	Pharmacies and drug stores	7,206	7,358	7,509	7,471	7,573	7,559	7,653	7,754	7,734	7,884	7,851	8,008	See note 3
447	<b>Gasoline stations</b>	<b>15,466</b>	<b>15,527</b>	<b>15,953</b>	<b>16,287</b>	<b>16,491</b>	<b>16,385</b>	<b>16,059</b>	<b>16,006</b>	<b>16,198</b>	<b>16,387</b>	<b>16,507</b>	<b>16,832</b>	
448	<b>Clothing and clothing access. stores</b>	<b>11,109</b>	<b>11,349</b>	<b>11,418</b>	<b>11,467</b>	<b>11,499</b>	<b>11,410</b>	<b>11,336</b>	<b>11,390</b>	<b>11,523</b>	<b>11,572</b>	<b>11,369</b>	<b>11,454</b>	
4481	Clothing stores	7,592	7,844	7,739	7,812	7,827	7,850	7,733	7,771	7,947	7,954	7,826	7,913	
44811	Men's clothing stores	784	824	800	789	802	789	781	784	820	799	788	802	
44812	Women's clothing stores	2,259	2,340	2,273	2,347	2,390	2,480	2,297	2,325	2,366	2,393	2,369	2,401	
4482	Shoe stores	1,745	1,726	1,762	1,825	1,797	1,761	1,785	1,785	1,745	1,779	1,763	1,754	
44831	Jewelry stores	1,666	1,664	1,803	1,716	1,749	1,672	1,695	1,706	1,695	1,712	1,651	1,665	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,272</b>	<b>5,185</b>	<b>5,232</b>	<b>5,276</b>	<b>5,115</b>	<b>5,270</b>	<b>5,310</b>	<b>5,394</b>	<b>5,286</b>	<b>5,384</b>	<b>5,375</b>	<b>5,618</b>	
452	<b>General merchandise stores</b>	<b>25,296</b>	<b>25,602</b>	<b>25,612</b>	<b>26,076</b>	<b>26,163</b>	<b>26,095</b>	<b>26,256</b>	<b>26,518</b>	<b>26,602</b>	<b>26,900</b>	<b>26,810</b>	<b>27,049</b>	
4521	Department stores (excl. L.D.)	17,140	17,310	17,274	17,636	17,591	17,538	17,628	17,770	17,878	18,007	17,988	18,116	
4529	Other general merchandise stores	8,156	8,292	8,338	8,440	8,572	8,557	8,628	8,748	8,724	8,893	8,822	8,933	
45291	Warehouse clubs and superstores	5,664	5,781	5,815	5,924	6,033	6,033	6,116	6,207	6,245	6,373	6,341	6,423	
45299	All other gen. merchandise stores	2,492	2,511	2,523	2,516	2,539	2,524	2,512	2,541	2,479	2,520	2,481	2,510	
453	<b>Miscellaneous store retailers</b>	<b>6,325</b>	<b>6,430</b>	<b>6,558</b>	<b>6,860</b>	<b>7,178</b>	<b>7,148</b>	<b>7,113</b>	<b>6,928</b>	<b>7,066</b>	<b>7,161</b>	<b>7,211</b>	<b>7,243</b>	
454	<b>Nonstore retailers</b>	<b>8,890</b>	<b>9,148</b>	<b>9,241</b>	<b>9,301</b>	<b>9,207</b>	<b>9,246</b>	<b>9,279</b>	<b>9,210</b>	<b>9,561</b>	<b>9,665</b>	<b>9,925</b>	<b>10,231</b>	
4541	Electronic shopping and mail-order houses	4,466	4,563	4,505	4,552	4,576	4,683	4,729	4,716	4,736	4,811	4,944	4,999	
45431	Fuel dealers	1,873	1,937	1,938	1,923	1,844	1,777	1,797	1,780	1,895	1,920	1,927	1,971	
722	<b>Food services and drinking places</b>	<b>19,615</b>	<b>19,776</b>	<b>19,937</b>	<b>20,008</b>	<b>20,114</b>	<b>20,004</b>	<b>20,197</b>	<b>20,211</b>	<b>20,368</b>	<b>20,586</b>	<b>20,865</b>	<b>20,822</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1995												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>174,616</b>	<b>171,482</b>	<b>200,459</b>	<b>195,276</b>	<b>209,666</b>	<b>211,023</b>	<b>202,679</b>	<b>213,429</b>	<b>201,371</b>	<b>203,189</b>	<b>211,284</b>	<b>246,606</b>	<b>2,441,080</b>
	Total (excl. motor vehicle and parts dealers)	134,289	130,242	149,189	147,662	157,152	156,364	152,937	160,198	152,727	154,916	165,479	203,015	1,864,170
	<b>Retail sales, total</b>	<b>157,230</b>	<b>154,458</b>	<b>181,041</b>	<b>175,821</b>	<b>189,404</b>	<b>190,734</b>	<b>182,123</b>	<b>192,496</b>	<b>181,717</b>	<b>183,367</b>	<b>192,448</b>	<b>226,616</b>	<b>2,207,455</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	116,903	113,218	129,771	128,207	136,890	136,075	132,381	139,265	133,073	135,094	146,643	183,025	1,630,545
	<b>GAFO<sup>1</sup></b>	<b>41,608</b>	<b>40,940</b>	<b>48,425</b>	<b>48,444</b>	<b>51,230</b>	<b>51,319</b>	<b>49,754</b>	<b>54,445</b>	<b>51,609</b>	<b>52,122</b>	<b>63,078</b>	<b>91,701</b>	<b>644,675</b>
441	<b>Motor vehicle and parts dealers</b>	<b>40,327</b>	<b>41,240</b>	<b>51,270</b>	<b>47,614</b>	<b>52,514</b>	<b>54,659</b>	<b>49,742</b>	<b>53,231</b>	<b>48,644</b>	<b>48,273</b>	<b>45,805</b>	<b>43,591</b>	<b>576,910</b>
4411, 4412	Automobile and other motor vehicle dealers	36,862	37,883	47,264	43,698	48,335	50,368	45,633	48,708	44,588	44,021	41,601	39,761	528,722
4411	Automobile dealers	35,546	36,306	44,741	41,194	45,557	47,331	43,105	46,110	42,270	41,973	40,197	38,152	502,482
44111	New car dealers	32,777	33,410	41,372	38,130	42,307	43,956	39,539	42,592	38,980	38,835	37,205	35,539	464,642
44112	Used car dealers	2,769	2,896	3,369	3,064	3,250	3,375	3,566	3,518	3,290	3,138	2,992	2,613	37,840
4413	Auto parts, access., and tire stores	3,465	3,357	4,006	3,916	4,179	4,291	4,109	4,523	4,056	4,252	4,204	3,830	48,188
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>9,130</b>	<b>8,508</b>	<b>9,693</b>	<b>8,939</b>	<b>9,723</b>	<b>9,920</b>	<b>9,737</b>	<b>10,435</b>	<b>10,181</b>	<b>10,372</b>	<b>11,632</b>	<b>14,285</b>	<b>122,555</b>
442	<b>Furniture and home furnishings stores</b>	<b>4,477</b>	<b>4,247</b>	<b>4,899</b>	<b>4,649</b>	<b>5,015</b>	<b>5,016</b>	<b>5,017</b>	<b>5,323</b>	<b>5,238</b>	<b>5,326</b>	<b>5,902</b>	<b>6,223</b>	<b>61,332</b>
4421	Furniture stores	2,718	2,536	2,908	2,682	2,885	2,908	2,887	3,038	3,052	3,039	3,273	3,394	35,320
4422	Home furnishings stores	1,759	1,711	1,991	1,967	2,130	2,108	2,130	2,285	2,186	2,287	2,629	2,829	26,012
443	<b>Electronics and appliance stores</b>	<b>4,653</b>	<b>4,261</b>	<b>4,794</b>	<b>4,290</b>	<b>4,708</b>	<b>4,904</b>	<b>4,720</b>	<b>5,112</b>	<b>4,943</b>	<b>5,046</b>	<b>5,730</b>	<b>8,062</b>	<b>61,223</b>
44311	Appl., TV, and other elect. stores	3,221	2,885	3,188	2,882	3,216	3,300	3,330	3,489	3,327	3,375	4,076	5,853	42,142
443111	Household appliance stores	745	667	794	724	825	891	922	898	800	800	894	1,026	9,986
443112	Radio, TV, and other elect. stores	2,476	2,218	2,394	2,158	2,391	2,409	2,408	2,591	2,527	2,575	3,182	4,827	32,156
44312	Computer and software stores	1,277	1,232	1,438	1,243	1,296	1,402	1,202	1,427	1,434	1,490	1,470	1,895	16,806
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>10,974</b>	<b>10,849</b>	<b>13,292</b>	<b>13,722</b>	<b>15,498</b>	<b>15,229</b>	<b>14,014</b>	<b>14,629</b>	<b>13,811</b>	<b>14,465</b>	<b>13,459</b>	<b>12,773</b>	<b>162,715</b>
4441	Building mat. and supplies dealers	9,701	9,465	11,409	11,380	12,942	12,958	12,092	12,858	12,204	12,735	11,836	11,054	140,634
44413	Hardware stores	875	848	1,061	1,157	1,343	1,340	1,230	1,182	1,153	1,141	1,193	1,241	13,764
445	<b>Food and beverage stores</b>	<b>31,109</b>	<b>29,196</b>	<b>32,435</b>	<b>31,864</b>	<b>33,251</b>	<b>33,133</b>	<b>33,597</b>	<b>33,355</b>	<b>32,254</b>	<b>31,908</b>	<b>32,595</b>	<b>36,615</b>	<b>391,312</b>
4451	Grocery stores	28,669	26,798	29,748	29,126	30,429	30,271	30,697	30,479	29,423	29,114	29,668	32,510	356,932
4453	Beer, wine, and liquor stores	1,565	1,510	1,736	1,709	1,818	1,873	1,898	1,872	1,856	1,800	1,892	2,616	22,145
446	<b>Health and personal care stores</b>	<b>8,012</b>	<b>7,752</b>	<b>8,475</b>	<b>8,244</b>	<b>8,682</b>	<b>8,498</b>	<b>8,184</b>	<b>8,486</b>	<b>8,175</b>	<b>8,398</b>	<b>8,444</b>	<b>10,449</b>	<b>101,799</b>
44611	Pharmacies and drug stores	6,830	6,616	7,136	6,955	7,275	7,035	6,793	7,036	6,859	7,083	7,210	9,023	85,851
447	<b>Gasoline stations</b>	<b>13,884</b>	<b>13,224</b>	<b>14,771</b>	<b>14,645</b>	<b>15,960</b>	<b>16,223</b>	<b>16,073</b>	<b>16,233</b>	<b>15,210</b>	<b>15,173</b>	<b>14,696</b>	<b>15,202</b>	<b>181,294</b>
448	<b>Clothing and clothing access. stores</b>	<b>7,532</b>	<b>7,978</b>	<b>9,833</b>	<b>10,187</b>	<b>10,642</b>	<b>10,321</b>	<b>9,803</b>	<b>11,285</b>	<b>10,730</b>	<b>10,460</b>	<b>12,774</b>	<b>20,048</b>	<b>131,593</b>
4481	Clothing stores	5,339	5,478	6,951	7,087	7,197	7,094	6,814	7,735	7,567	7,434	8,997	13,116	90,809
44811	Men's clothing stores	662	607	675	727	721	741	643	697	723	756	904	1,466	9,322
44812	Women's clothing stores	1,724	1,812	2,395	2,439	2,538	2,359	2,174	2,328	2,372	2,315	2,570	3,697	28,723
44814	Family clothing stores	2,197	2,267	2,902	2,961	2,959	3,061	3,007	3,489	3,321	3,291	4,292	6,267	40,014
4482	Shoe stores	1,179	1,188	1,656	1,811	1,758	1,751	1,655	2,047	1,736	1,562	1,772	2,239	20,354
44831	Jewelry stores	914	1,223	1,138	1,204	1,603	1,388	1,259	1,393	1,325	1,371	1,867	4,467	19,152
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>4,469</b>	<b>3,762</b>	<b>4,394</b>	<b>4,327</b>	<b>4,421</b>	<b>4,635</b>	<b>4,504</b>	<b>5,252</b>	<b>4,817</b>	<b>4,457</b>	<b>5,741</b>	<b>10,143</b>	<b>60,922</b>
45111	Sporting goods stores	1,230	1,256	1,609	1,616	1,655	1,759	1,715	1,857	1,579	1,406	1,557	2,747	19,986
451211	Book stores	1,309	720	696	689	786	808	783	1,248	1,103	747	851	1,468	11,208
452	<b>General merchandise stores</b>	<b>18,519</b>	<b>18,606</b>	<b>22,523</b>	<b>23,034</b>	<b>24,152</b>	<b>24,246</b>	<b>23,498</b>	<b>24,916</b>	<b>23,515</b>	<b>24,453</b>	<b>30,226</b>	<b>42,901</b>	<b>300,589</b>
4521	Department stores (excl. L.D.)	12,236	12,605	15,449	15,734	16,348	16,397	15,896	17,042	15,988	16,572	21,139	30,514	205,920
4521102	Discount dept. stores	7,147	7,241	8,781	9,161	9,511	9,665	9,259	9,614	9,003	9,446	11,647	16,145	116,620
4521101, 4521103	Conventional and national chain dept. stores	5,089	5,364	6,668	6,573	6,837	6,732	6,637	7,428	6,985	7,126	9,492	14,369	89,300
4521	Department stores (incl. L.D.) <sup>2</sup>	12,544	12,927	15,836	16,129	16,748	16,788	16,265	17,462	16,384	16,966	21,661	31,209	210,919
4521102	Discount dept. stores	7,277	7,360	8,938	9,331	9,686	9,847	9,418	9,781	9,159	9,599	11,849	16,416	118,661
4521101, 4521103	Conventional and national chain dept. stores	5,267	5,567	6,898	6,798	7,062	6,941	6,847	7,681	7,225	7,367	9,812	14,793	92,258
4529	Other general merchandise stores	6,283	6,001	7,074	7,300	7,804	7,849	7,602	7,874	7,527	7,881	9,087	12,387	94,669
45291	Warehouse clubs and superstores	4,317	4,118	4,855	4,999	5,343	5,392	5,274	5,435	5,217	5,460	6,288	8,403	65,101
45299	All other gen. merchandise stores	1,966	1,883	2,219	2,301	2,461	2,457	2,328	2,439	2,310	2,421	2,799	3,984	29,568
453	<b>Miscellaneous store retailers</b>	<b>5,062</b>	<b>5,464</b>	<b>5,749</b>	<b>5,839</b>	<b>6,862</b>	<b>6,636</b>	<b>6,303</b>	<b>6,955</b>	<b>6,368</b>	<b>6,266</b>	<b>6,425</b>	<b>8,817</b>	<b>76,746</b>
454	<b>Nonstore retailers</b>	<b>8,212</b>	<b>7,879</b>	<b>8,606</b>	<b>7,406</b>	<b>7,699</b>	<b>7,234</b>	<b>6,668</b>	<b>7,719</b>	<b>8,012</b>	<b>9,142</b>	<b>10,651</b>	<b>11,792</b>	<b>101,020</b>
4541	Electronic shopping and mail-order houses	3,754	3,177	3,914	3,459	3,732	3,504	3,366	3,844	4,099	4,719	5,740	6,413	49,721
45431	Fuel dealers	2,194	2,227	1,911	1,464	1,422	1,230	1,141	1,279	1,337	1,500	1,911	2,543	20,159
722	<b>Food services and drinking places</b>	<b>17,386</b>	<b>17,024</b>	<b>19,418</b>	<b>19,455</b>	<b>20,262</b>	<b>20,289</b>	<b>20,556</b>	<b>20,933</b>	<b>19,654</b>	<b>19,822</b>	<b>18,836</b>	<b>19,990</b>	<b>233,625</b>
7221	Full-service restaurants	7,507	7,341	8,243	8,269	8,615	8,549	8,902	9,035	8,271	8,328	7,987	8,383	99,430
7222	Limited-service eating places	7,666	7,491	8,650	8,584	8,942	8,974	9,004	9,161	8,703	8,751	8,295	8,922	103,143
7224	Drinking places	915	916	1,030	1,023	1,050	1,036	1,066	1,083	1,104	1,092	1,075	1,125	12,515

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1995												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>200,927</b>	<b>197,693</b>	<b>199,370</b>	<b>200,323</b>	<b>202,214</b>	<b>204,424</b>	<b>204,272</b>	<b>205,673</b>	<b>206,394</b>	<b>205,273</b>	<b>207,601</b>	<b>209,685</b>	
	Total (excl. motor vehicle and parts dealers)	154,062	152,039	152,946	153,319	154,712	155,307	155,660	156,193	157,155	156,387	158,023	159,533	
	Retail sales, total	181,673	178,735	180,125	180,907	182,731	184,953	184,713	185,925	186,740	185,569	187,980	189,971	
	Retail sales, total (excl. motor vehicle and parts dealers)	134,808	133,081	133,701	133,903	135,229	135,836	136,101	136,445	137,501	136,683	138,402	139,819	
	<b>GAFO<sup>1</sup></b>	<b>53,229</b>	<b>51,841</b>	<b>52,506</b>	<b>52,619</b>	<b>53,342</b>	<b>53,682</b>	<b>53,960</b>	<b>53,881</b>	<b>54,865</b>	<b>54,075</b>	<b>55,075</b>	<b>55,071</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>46,865</b>	<b>45,654</b>	<b>46,424</b>	<b>47,004</b>	<b>47,502</b>	<b>49,117</b>	<b>48,612</b>	<b>49,480</b>	<b>49,239</b>	<b>48,886</b>	<b>49,578</b>	<b>50,152</b>	
4411, 4412	Automobile and other motor vehicle dealers	42,963	41,813	42,542	43,052	43,545	45,092	44,607	45,394	45,130	44,782	45,366	45,966	
4413	Auto parts, access., and tire stores	3,902	3,841	3,882	3,952	3,957	4,025	4,005	4,086	4,109	4,104	4,212	4,186	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>9,998</b>	<b>9,900</b>	<b>9,912</b>	<b>9,857</b>	<b>10,095</b>	<b>10,192</b>	<b>10,154</b>	<b>10,300</b>	<b>10,398</b>	<b>10,482</b>	<b>10,644</b>	<b>10,612</b>	
442	<b>Furniture and home furnishings stores</b>	<b>5,047</b>	<b>4,961</b>	<b>4,953</b>	<b>4,994</b>	<b>5,030</b>	<b>5,051</b>	<b>5,125</b>	<b>5,133</b>	<b>5,207</b>	<b>5,232</b>	<b>5,365</b>	<b>5,260</b>	
443	<b>Electronics and appliance stores</b>	<b>4,951</b>	<b>4,939</b>	<b>4,959</b>	<b>4,863</b>	<b>5,065</b>	<b>5,141</b>	<b>5,029</b>	<b>5,167</b>	<b>5,191</b>	<b>5,250</b>	<b>5,279</b>	<b>5,352</b>	
44312	Computer and software stores	1,293	1,311	1,327	1,308	1,380	1,439	1,322	1,418	1,450	1,459	1,479	1,587	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>13,601</b>	<b>13,475</b>	<b>13,454</b>	<b>13,274</b>	<b>13,217</b>	<b>13,434</b>	<b>13,465</b>	<b>13,564</b>	<b>13,684</b>	<b>13,781</b>	<b>13,943</b>	<b>14,407</b>	
4441	Building mat. and supplies dealers	11,845	11,671	11,666	11,518	11,463	11,601	11,560	11,626	11,826	11,869	11,992	12,462	
445	<b>Food and beverage stores</b>	<b>32,770</b>	<b>32,438</b>	<b>32,493</b>	<b>32,328</b>	<b>32,638</b>	<b>32,665</b>	<b>32,540</b>	<b>32,657</b>	<b>32,647</b>	<b>32,724</b>	<b>32,705</b>	<b>33,104</b>	
4451	Grocery stores	29,895	29,611	29,659	29,480	29,832	29,853	29,716	29,794	29,720	29,799	29,787	30,158	
4453	Beer, wine, and liquor stores	1,843	1,813	1,822	1,832	1,818	1,824	1,818	1,844	1,896	1,879	1,868	1,903	
446	<b>Health and personal care stores</b>	<b>8,320</b>	<b>8,327</b>	<b>8,333</b>	<b>8,447</b>	<b>8,421</b>	<b>8,515</b>	<b>8,428</b>	<b>8,520</b>	<b>8,596</b>	<b>8,613</b>	<b>8,714</b>	<b>8,773</b>	
44611	Pharmacies and drug stores	7,056	7,031	7,017	7,119	7,111	7,164	7,098	7,150	7,251	7,272	7,357	7,390	See note 3
447	<b>Gasoline stations</b>	<b>15,010</b>	<b>14,959</b>	<b>14,905</b>	<b>15,082</b>	<b>15,214</b>	<b>15,348</b>	<b>15,322</b>	<b>15,228</b>	<b>15,104</b>	<b>15,083</b>	<b>15,027</b>	<b>15,248</b>	
448	<b>Clothing and clothing access. stores</b>	<b>10,934</b>	<b>10,600</b>	<b>10,867</b>	<b>10,799</b>	<b>11,011</b>	<b>10,941</b>	<b>10,845</b>	<b>10,807</b>	<b>11,263</b>	<b>10,889</b>	<b>11,273</b>	<b>11,174</b>	
4481	Clothing stores	7,655	7,465	7,523	7,434	7,565	7,541	7,466	7,421	7,825	7,468	7,702	7,712	
44811	Men's clothing stores	811	800	770	778	766	759	755	755	778	767	791	787	
44812	Women's clothing stores	2,520	2,422	2,479	2,417	2,438	2,422	2,413	2,337	2,418	2,329	2,328	2,346	
4482	Shoe stores	1,663	1,535	1,695	1,721	1,717	1,730	1,696	1,690	1,722	1,700	1,765	1,707	
44831	Jewelry stores	1,479	1,490	1,546	1,540	1,629	1,572	1,588	1,590	1,610	1,619	1,694	1,647	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>5,090</b>	<b>4,898</b>	<b>4,920</b>	<b>4,991</b>	<b>4,990</b>	<b>5,022</b>	<b>5,118</b>	<b>5,169</b>	<b>5,130</b>	<b>5,065</b>	<b>5,238</b>	<b>5,183</b>	
452	<b>General merchandise stores</b>	<b>24,963</b>	<b>24,123</b>	<b>24,604</b>	<b>24,671</b>	<b>24,836</b>	<b>25,148</b>	<b>25,407</b>	<b>25,132</b>	<b>25,592</b>	<b>25,136</b>	<b>25,400</b>	<b>25,533</b>	
4521	Department stores (excl. L.D.)	17,200	16,683	16,931	16,914	16,984	17,249	17,501	17,186	17,541	17,178	17,274	17,310	
4529	Other general merchandise stores	7,763	7,440	7,673	7,757	7,852	7,899	7,906	7,946	8,051	7,958	8,126	8,223	
45291	Warehouse clubs and superstores	5,176	5,071	5,266	5,312	5,381	5,425	5,448	5,495	5,562	5,510	5,645	5,697	
45299	All other gen. merchandise stores	2,587	2,369	2,407	2,445	2,471	2,474	2,458	2,451	2,489	2,448	2,481	2,526	
453	<b>Miscellaneous store retailers</b>	<b>6,083</b>	<b>6,206</b>	<b>6,165</b>	<b>6,334</b>	<b>6,447</b>	<b>6,359</b>	<b>6,464</b>	<b>6,519</b>	<b>6,470</b>	<b>6,482</b>	<b>6,525</b>	<b>6,639</b>	
454	<b>Nonstore retailers</b>	<b>8,039</b>	<b>8,155</b>	<b>8,048</b>	<b>8,120</b>	<b>8,360</b>	<b>8,212</b>	<b>8,358</b>	<b>8,549</b>	<b>8,617</b>	<b>8,428</b>	<b>8,933</b>	<b>9,146</b>	
4541	Electronic shopping and mail-order houses	3,902	3,832	3,871	3,931	4,070	4,028	4,161	4,220	4,319	4,278	4,446	4,469	
45431	Fuel dealers	1,451	1,662	1,602	1,673	1,775	1,735	1,750	1,733	1,667	1,556	1,825	1,877	
722	<b>Food services and drinking places</b>	<b>19,254</b>	<b>18,958</b>	<b>19,245</b>	<b>19,416</b>	<b>19,483</b>	<b>19,471</b>	<b>19,559</b>	<b>19,748</b>	<b>19,654</b>	<b>19,704</b>	<b>19,621</b>	<b>19,714</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1994													Total	
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.			
	<b>UNADJUSTED</b>															
	<b>Retail and food services sales, total</b>	<b>160,723</b>	<b>162,255</b>	<b>191,597</b>	<b>188,804</b>	<b>194,226</b>	<b>197,238</b>	<b>192,700</b>	<b>201,667</b>	<b>193,236</b>	<b>197,242</b>	<b>201,789</b>	<b>240,386</b>	<b>2,321,863</b>		
	Total (excl. motor vehicle and parts dealers)	124,490	123,322	143,102	141,543	147,445	148,232	147,241	153,631	147,159	151,287	158,402	198,134	1,783,988		
	<b>Retail sales, total</b>	<b>144,607</b>	<b>145,698</b>	<b>172,786</b>	<b>169,974</b>	<b>174,768</b>	<b>177,745</b>	<b>172,486</b>	<b>181,670</b>	<b>174,360</b>	<b>177,874</b>	<b>183,494</b>	<b>220,772</b>	<b>2,096,234</b>		
	Retail sales, total (excl. motor vehicle and parts dealers)	108,374	106,765	124,291	122,713	127,987	128,739	127,027	133,634	128,283	131,919	140,107	178,520	1,558,359		
	<b>GAFO<sup>1</sup></b>	<b>37,734</b>	<b>38,602</b>	<b>46,430</b>	<b>45,617</b>	<b>47,309</b>	<b>48,032</b>	<b>46,985</b>	<b>51,587</b>	<b>48,520</b>	<b>51,144</b>	<b>59,656</b>	<b>89,589</b>	<b>611,205</b>		
441	<b>Motor vehicle and parts dealers</b>	<b>36,233</b>	<b>38,933</b>	<b>48,495</b>	<b>47,261</b>	<b>46,781</b>	<b>49,006</b>	<b>45,459</b>	<b>48,036</b>	<b>46,077</b>	<b>45,955</b>	<b>43,387</b>	<b>42,252</b>	<b>537,875</b>		
4411, 4412	Automobile and other motor vehicle dealers	33,073	35,721	44,670	43,461	42,998	45,039	41,555	43,850	42,253	42,036	39,552	38,572	492,780		
4411	Automobile dealers	32,113	34,450	42,476	41,042	40,570	42,348	39,230	41,726	40,338	39,860	37,792	36,924	468,869		
44111	New car dealers	29,861	31,958	39,743	38,191	37,869	39,513	36,389	38,533	37,383	36,653	35,170	34,398	435,661		
44112	Used car dealers	2,252	2,492	2,733	2,851	2,701	2,835	2,841	3,193	2,955	3,207	2,622	2,526	33,208		
4413	Auto parts, access., and tire stores	3,160	3,212	3,825	3,800	3,783	3,967	3,904	4,186	3,824	3,919	3,835	3,680	45,095		
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>7,680</b>	<b>7,560</b>	<b>8,722</b>	<b>8,329</b>	<b>8,634</b>	<b>9,056</b>	<b>8,991</b>	<b>9,616</b>	<b>9,408</b>	<b>9,716</b>	<b>10,804</b>	<b>13,684</b>	<b>112,200</b>		
442	<b>Furniture and home furnishings stores</b>	<b>3,848</b>	<b>3,971</b>	<b>4,631</b>	<b>4,511</b>	<b>4,677</b>	<b>4,765</b>	<b>4,789</b>	<b>5,155</b>	<b>5,006</b>	<b>5,131</b>	<b>5,528</b>	<b>6,089</b>	<b>58,101</b>		
4421	Furniture stores	2,395	2,418	2,758	2,672	2,708	2,739	2,773	2,919	2,909	2,886	3,109	3,367	33,653		
4422	Home furnishings stores	1,453	1,553	1,873	1,839	1,969	2,026	2,016	2,236	2,097	2,245	2,419	2,722	24,448		
443	<b>Electronics and appliance stores</b>	<b>3,832</b>	<b>3,589</b>	<b>4,091</b>	<b>3,818</b>	<b>3,957</b>	<b>4,291</b>	<b>4,202</b>	<b>4,461</b>	<b>4,402</b>	<b>4,585</b>	<b>5,276</b>	<b>7,595</b>	<b>54,099</b>		
44311	Appl., TV, and other elect. stores	2,650	2,438	2,736	2,611	2,753	2,996	2,951	3,090	3,009	3,147	3,843	5,718	37,942		
443111	Household appliance stores	641	593	693	676	704	830	789	771	715	746	885	1,008	9,051		
443112	Radio, TV, and other elect. stores	2,009	1,845	2,043	1,935	2,049	2,166	2,162	2,319	2,294	2,401	2,958	4,710	28,891		
44312	Computer and software stores	1,037	1,009	1,182	1,040	1,016	1,090	1,063	1,170	1,209	1,256	1,244	1,557	13,873		
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>9,624</b>	<b>9,755</b>	<b>12,514</b>	<b>13,760</b>	<b>14,834</b>	<b>14,556</b>	<b>13,463</b>	<b>14,186</b>	<b>13,667</b>	<b>13,757</b>	<b>12,870</b>	<b>12,555</b>	<b>155,541</b>		
4441	Building mat. and supplies dealers	8,356	8,449	10,636	11,266	12,184	12,394	11,805	12,671	12,094	12,219	11,517	10,971	134,562		
44413	Hardware stores	959	866	1,053	1,232	1,296	1,271	1,217	1,193	1,138	1,198	1,165	1,243	13,831		
445	<b>Food and beverage stores</b>	<b>30,322</b>	<b>28,585</b>	<b>32,000</b>	<b>31,282</b>	<b>32,293</b>	<b>32,616</b>	<b>33,367</b>	<b>32,690</b>	<b>31,935</b>	<b>31,920</b>	<b>31,991</b>	<b>36,264</b>	<b>385,265</b>		
4451	Grocery stores	27,932	26,216	29,307	28,573	29,448	29,767	30,391	29,837	29,145	29,122	29,119	32,199	351,056		
4453	Beer, wine, and liquor stores	1,557	1,514	1,724	1,769	1,842	1,869	1,994	1,870	1,834	1,817	1,857	2,593	22,240		
446	<b>Health and personal care stores</b>	<b>7,522</b>	<b>7,221</b>	<b>8,082</b>	<b>7,773</b>	<b>8,050</b>	<b>7,998</b>	<b>7,866</b>	<b>8,139</b>	<b>7,837</b>	<b>7,981</b>	<b>7,940</b>	<b>10,121</b>	<b>96,530</b>		
44611	Pharmacies and drug stores	6,504	6,205	6,927	6,624	6,789	6,671	6,575	6,830	6,571	6,778	6,801	8,731	82,006		
447	<b>Gasoline stations</b>	<b>12,729</b>	<b>12,308</b>	<b>13,663</b>	<b>13,660</b>	<b>14,367</b>	<b>14,737</b>	<b>15,155</b>	<b>15,616</b>	<b>14,738</b>	<b>14,872</b>	<b>14,551</b>	<b>15,020</b>	<b>171,416</b>		
448	<b>Clothing and clothing access. stores</b>	<b>7,294</b>	<b>7,919</b>	<b>9,935</b>	<b>9,886</b>	<b>10,026</b>	<b>9,912</b>	<b>9,755</b>	<b>11,178</b>	<b>10,238</b>	<b>10,750</b>	<b>12,378</b>	<b>20,070</b>	<b>129,341</b>		
4481	Clothing stores	5,134	5,431	7,104	7,021	6,952	6,955	6,842	7,774	7,186	7,726	8,820	13,315	90,260		
44811	Men's clothing stores	688	633	762	775	790	819	719	754	755	836	936	1,572	10,039		
44812	Women's clothing stores	1,787	1,971	2,562	2,560	2,554	2,449	2,250	2,540	2,420	2,574	2,801	4,143	30,611		
44814	Family clothing stores	1,997	2,126	2,875	2,807	2,783	2,877	2,969	3,354	3,030	3,315	3,977	6,008	38,118		
4482	Shoe stores	1,192	1,239	1,706	1,628	1,638	1,624	1,622	1,987	1,711	1,599	1,700	2,275	19,921		
44831	Jewelry stores	904	1,191	1,058	1,171	1,367	1,257	1,224	1,320	1,246	1,323	1,731	4,204	17,996		
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>3,950</b>	<b>3,564</b>	<b>4,181</b>	<b>4,123</b>	<b>4,124</b>	<b>4,325</b>	<b>4,263</b>	<b>4,924</b>	<b>4,576</b>	<b>4,377</b>	<b>5,376</b>	<b>9,755</b>	<b>57,538</b>		
45111	Sporting goods stores	1,175	1,202	1,498	1,562	1,561	1,689	1,595	1,749	1,479	1,333	1,481	2,627	18,951		
451211	Book stores	1,055	636	635	610	684	726	679	1,156	1,023	733	772	1,410	10,119		
452	<b>General merchandise stores</b>	<b>17,059</b>	<b>17,669</b>	<b>21,685</b>	<b>21,422</b>	<b>22,431</b>	<b>22,643</b>	<b>21,846</b>	<b>23,506</b>	<b>22,099</b>	<b>24,104</b>	<b>28,642</b>	<b>42,172</b>	<b>285,278</b>		
4521	Department stores (excl. L.D.)	11,636	12,159	15,193	14,896	15,507	15,618	15,024	16,422	15,257	16,679	20,235	30,319	198,945		
4521102	Discount dept. stores	6,676	6,811	8,250	8,341	8,817	8,919	8,638	8,969	8,354	9,212	10,846	15,710	109,543		
4521101, 4521103	Conventional and national chain dept. stores	4,960	5,348	6,943	6,555	6,690	6,699	6,386	7,453	6,903	7,467	9,389	14,609	89,402		
4521	Department stores (incl. L.D.) <sup>2</sup>	11,930	12,476	15,572	15,285	15,888	15,992	15,381	16,816	15,649	17,082	20,726	31,011	203,808		
4521102	Discount dept. stores	6,807	6,937	8,413	8,521	9,002	9,109	8,813	9,157	8,539	9,401	11,074	16,020	111,793		
4521101, 4521103	Conventional and national chain dept. stores	5,123	5,539	7,159	6,764	6,886	6,883	6,568	7,659	7,110	7,681	9,652	14,991	92,015		
4529	Other general merchandise stores	5,423	5,510	6,492	6,526	6,924	7,025	6,822	7,084	6,842	7,425	8,407	11,853	86,333		
45291	Warehouse clubs and superstores	3,560	3,575	4,220	4,282	4,594	4,691	4,629	4,795	4,632	5,067	5,746	7,965	57,756		
45299	All other gen. merchandise stores	1,863	1,935	2,272	2,244	2,330	2,334	2,193	2,289	2,210	2,358	2,661	3,888	28,577		
453	<b>Miscellaneous store retailers</b>	<b>4,381</b>	<b>4,735</b>	<b>5,198</b>	<b>5,159</b>	<b>6,139</b>	<b>5,969</b>	<b>5,899</b>	<b>6,401</b>	<b>6,131</b>	<b>5,828</b>	<b>6,002</b>	<b>8,333</b>	<b>70,175</b>		
454	<b>Nonstore retailers</b>	<b>7,813</b>	<b>7,449</b>	<b>8,311</b>	<b>7,319</b>	<b>7,089</b>	<b>6,927</b>	<b>6,422</b>	<b>7,378</b>	<b>7,654</b>	<b>8,614</b>	<b>9,553</b>	<b>10,546</b>	<b>95,075</b>		
4541	Electronic shopping and mail-order houses	3,432	3,047	3,776	3,500	3,346	3,178	2,980	3,458	3,659	4,132	5,034	5,758	45,300		
45431	Fuel dealers	2,478	2,237	1,936	1,281	1,188	1,125	1,076	1,230	1,314	1,501	1,666	2,080	19,112		
722	<b>Food services and drinking places</b>	<b>16,116</b>	<b>16,557</b>	<b>18,811</b>	<b>18,830</b>	<b>19,458</b>	<b>19,493</b>	<b>20,214</b>	<b>19,997</b>	<b>18,876</b>	<b>19,368</b>	<b>18,295</b>	<b>19,614</b>	<b>225,629</b>		
7221	Full-service restaurants	6,998	7,275	8,177	8,143	8,364	8,292	8,689	8,661	8,080	8,264	7,822	8,352	97,117		
7222	Limited-service eating places	6,954	7,055	8,116	8,138	8,450	8,561	8,873	8,690	8,309	8,562	8,073	8,665	98,446		
7224	Drinking places	911	915	1,032	1,032	1,020	982	996	994	964	986	967	1,027	11,826		

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1994												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>184,874</b>	<b>187,481</b>	<b>190,635</b>	<b>191,150</b>	<b>190,133</b>	<b>192,485</b>	<b>193,034</b>	<b>195,424</b>	<b>196,706</b>	<b>199,107</b>	<b>199,095</b>	<b>199,953</b>	
	Total (excl. motor vehicle and parts dealers)	142,199	144,156	146,415	146,282	146,476	148,228	148,824	150,413	150,957	152,099	152,062	153,249	
	Retail sales, total	167,203	168,982	171,899	172,525	171,441	173,560	173,964	176,523	177,697	180,025	179,978	180,705	
	Retail sales, total (excl. motor vehicle and parts dealers)	124,528	125,657	127,679	127,657	127,784	129,303	129,754	131,512	131,948	133,017	132,945	134,001	
	<b>GAFO<sup>1</sup></b>	<b>48,244</b>	<b>49,257</b>	<b>50,076</b>	<b>49,877</b>	<b>49,746</b>	<b>50,534</b>	<b>50,703</b>	<b>51,444</b>	<b>51,553</b>	<b>52,375</b>	<b>52,435</b>	<b>52,770</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>42,675</b>	<b>43,325</b>	<b>44,220</b>	<b>44,868</b>	<b>43,657</b>	<b>44,257</b>	<b>44,210</b>	<b>45,011</b>	<b>45,749</b>	<b>47,008</b>	<b>47,033</b>	<b>46,704</b>	
4411, 4412	Automobile and other motor vehicle dealers	39,047	39,646	40,535	41,117	39,998	40,539	40,423	41,174	41,959	43,158	43,179	42,810	
4413	Auto parts, access., and tire stores	3,628	3,679	3,685	3,751	3,659	3,718	3,787	3,837	3,790	3,850	3,854	3,894	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>8,428</b>	<b>8,788</b>	<b>8,939</b>	<b>8,988</b>	<b>9,112</b>	<b>9,317</b>	<b>9,307</b>	<b>9,519</b>	<b>9,604</b>	<b>9,799</b>	<b>9,883</b>	<b>9,960</b>	
442	<b>Furniture and home furnishings stores</b>	<b>4,363</b>	<b>4,623</b>	<b>4,706</b>	<b>4,719</b>	<b>4,777</b>	<b>4,828</b>	<b>4,847</b>	<b>4,966</b>	<b>4,986</b>	<b>5,045</b>	<b>5,021</b>	<b>5,053</b>	
443	<b>Electronics and appliance stores</b>	<b>4,065</b>	<b>4,165</b>	<b>4,233</b>	<b>4,269</b>	<b>4,335</b>	<b>4,489</b>	<b>4,460</b>	<b>4,553</b>	<b>4,618</b>	<b>4,754</b>	<b>4,862</b>	<b>4,907</b>	
44312	Computer and software stores	1,040	1,060	1,085	1,083	1,110	1,123	1,166	1,178	1,210	1,239	1,268	1,274	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>12,158</b>	<b>12,112</b>	<b>12,655</b>	<b>12,935</b>	<b>12,895</b>	<b>12,880</b>	<b>13,010</b>	<b>13,083</b>	<b>13,249</b>	<b>13,386</b>	<b>13,282</b>	<b>13,688</b>	
4441	Building mat. and supplies dealers	10,419	10,405	10,842	11,089	11,076	11,156	11,318	11,436	11,474	11,648	11,622	11,951	
445	<b>Food and beverage stores</b>	<b>31,575</b>	<b>31,769</b>	<b>31,769</b>	<b>31,989</b>	<b>31,968</b>	<b>32,221</b>	<b>31,988</b>	<b>32,294</b>	<b>32,451</b>	<b>32,331</b>	<b>32,360</b>	<b>32,421</b>	
4451	Grocery stores	28,796	28,968	28,959	29,156	29,099	29,385	29,138	29,454	29,559	29,446	29,473	29,540	
4453	Beer, wine, and liquor stores	1,806	1,820	1,838	1,845	1,872	1,852	1,879	1,848	1,877	1,860	1,855	1,850	
446	<b>Health and personal care stores</b>	<b>7,852</b>	<b>7,765</b>	<b>7,893</b>	<b>7,859</b>	<b>7,986</b>	<b>8,030</b>	<b>8,109</b>	<b>8,131</b>	<b>8,215</b>	<b>8,202</b>	<b>8,211</b>	<b>8,296</b>	
44611	Pharmacies and drug stores	6,733	6,587	6,725	6,759	6,796	6,786	6,870	6,920	6,924	6,959	6,983	6,990	See note 3
447	<b>Gasoline stations</b>	<b>13,731</b>	<b>13,892</b>	<b>14,028</b>	<b>13,826</b>	<b>13,814</b>	<b>14,102</b>	<b>14,324</b>	<b>14,635</b>	<b>14,621</b>	<b>14,725</b>	<b>14,894</b>	<b>14,916</b>	
448	<b>Clothing and clothing access. stores</b>	<b>10,443</b>	<b>10,586</b>	<b>10,750</b>	<b>10,672</b>	<b>10,479</b>	<b>10,587</b>	<b>10,713</b>	<b>10,855</b>	<b>10,695</b>	<b>11,002</b>	<b>11,038</b>	<b>10,985</b>	
4481	Clothing stores	7,253	7,419	7,552	7,517	7,347	7,441	7,462	7,606	7,406	7,637	7,670	7,640	
44811	Men's clothing stores	830	837	854	847	835	850	835	837	813	839	836	828	
44812	Women's clothing stores	2,575	2,639	2,612	2,588	2,494	2,535	2,489	2,566	2,462	2,546	2,563	2,557	
4482	Shoe stores	1,637	1,617	1,679	1,607	1,623	1,619	1,667	1,660	1,681	1,696	1,710	1,694	
44831	Jewelry stores	1,472	1,478	1,439	1,466	1,424	1,442	1,496	1,492	1,508	1,560	1,550	1,528	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>4,520</b>	<b>4,671</b>	<b>4,678</b>	<b>4,658</b>	<b>4,728</b>	<b>4,775</b>	<b>4,776</b>	<b>4,869</b>	<b>4,929</b>	<b>4,940</b>	<b>4,859</b>	<b>4,900</b>	
452	<b>General merchandise stores</b>	<b>22,785</b>	<b>23,076</b>	<b>23,459</b>	<b>23,433</b>	<b>23,208</b>	<b>23,598</b>	<b>23,627</b>	<b>23,906</b>	<b>24,015</b>	<b>24,321</b>	<b>24,393</b>	<b>24,616</b>	
4521	Department stores (excl. L.D.)	16,035	16,211	16,511	16,413	16,223	16,490	16,517	16,670	16,676	16,855	16,871	16,974	
4529	Other general merchandise stores	6,750	6,865	6,948	7,020	6,985	7,108	7,110	7,236	7,339	7,466	7,522	7,642	
45291	Warehouse clubs and superstores	4,305	4,425	4,518	4,604	4,622	4,738	4,797	4,903	4,975	5,082	5,144	5,261	
45299	All other gen. merchandise stores	2,445	2,440	2,430	2,416	2,363	2,370	2,313	2,333	2,364	2,384	2,378	2,381	
453	<b>Miscellaneous store retailers</b>	<b>5,385</b>	<b>5,362</b>	<b>5,714</b>	<b>5,501</b>	<b>5,818</b>	<b>5,765</b>	<b>5,959</b>	<b>6,073</b>	<b>6,144</b>	<b>6,104</b>	<b>6,069</b>	<b>6,123</b>	
454	<b>Nonstore retailers</b>	<b>7,651</b>	<b>7,636</b>	<b>7,794</b>	<b>7,796</b>	<b>7,776</b>	<b>8,028</b>	<b>7,941</b>	<b>8,147</b>	<b>8,025</b>	<b>8,207</b>	<b>7,956</b>	<b>8,096</b>	
4541	Electronic shopping and mail-order houses	3,643	3,636	3,709	3,898	3,718	3,770	3,720	3,834	3,772	3,858	3,805	3,906	
45431	Fuel dealers	1,710	1,657	1,635	1,398	1,508	1,626	1,589	1,647	1,645	1,617	1,531	1,551	
722	<b>Food services and drinking places</b>	<b>17,671</b>	<b>18,499</b>	<b>18,736</b>	<b>18,625</b>	<b>18,692</b>	<b>18,925</b>	<b>19,070</b>	<b>18,901</b>	<b>19,009</b>	<b>19,082</b>	<b>19,117</b>	<b>19,248</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>UNADJUSTED</b>													
	<b>Retail and food services sales, total</b>	<b>152,739</b>	<b>149,649</b>	<b>169,856</b>	<b>175,861</b>	<b>181,664</b>	<b>180,892</b>	<b>183,071</b>	<b>182,684</b>	<b>176,805</b>	<b>182,099</b>	<b>186,810</b>	<b>223,978</b>	<b>2,146,108</b>
	Total (excl. motor vehicle and parts dealers)	120,773	117,083	130,893	135,113	140,554	138,249	140,417	141,301	136,829	142,106	148,113	185,243	1,676,674
	<b>Retail sales, total</b>	<b>136,496</b>	<b>133,981</b>	<b>152,393</b>	<b>157,972</b>	<b>162,904</b>	<b>162,272</b>	<b>163,925</b>	<b>163,305</b>	<b>158,647</b>	<b>163,305</b>	<b>169,298</b>	<b>205,559</b>	<b>1,930,057</b>
	Retail sales, total (excl. motor vehicle and parts dealers)	104,530	101,415	113,430	117,224	121,794	119,629	121,271	121,922	118,671	123,312	130,601	166,824	1,460,623
	<b>GAFO<sup>1</sup></b>	<b>36,277</b>	<b>35,505</b>	<b>40,770</b>	<b>43,243</b>	<b>44,990</b>	<b>44,022</b>	<b>44,520</b>	<b>47,071</b>	<b>44,799</b>	<b>47,239</b>	<b>54,850</b>	<b>82,794</b>	<b>566,080</b>
441	<b>Motor vehicle and parts dealers</b>	<b>31,966</b>	<b>32,566</b>	<b>38,963</b>	<b>40,748</b>	<b>41,110</b>	<b>42,643</b>	<b>42,654</b>	<b>41,383</b>	<b>39,976</b>	<b>39,993</b>	<b>38,697</b>	<b>38,735</b>	<b>469,434</b>
4411, 4412	Automobile and other motor vehicle dealers	29,144	29,715	35,710	37,324	37,687	39,071	38,986	37,702	36,444	36,423	35,266	35,461	428,933
4411	Automobile dealers	27,877	28,422	33,869	35,217	35,155	36,950	36,711	35,862	34,721	34,932	33,989	34,127	407,832
44111	New car dealers	25,802	26,164	31,278	32,587	32,787	34,495	34,161	33,517	32,500	32,534	31,680	32,017	379,522
44112	Used car dealers	2,075	2,258	2,591	2,630	2,368	2,455	2,550	2,345	2,221	2,398	2,309	2,110	28,310
4413	Auto parts, access., and tire stores	2,822	2,851	3,253	3,424	3,423	3,572	3,668	3,681	3,532	3,570	3,431	3,274	40,501
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>7,263</b>	<b>6,787</b>	<b>7,619</b>	<b>7,482</b>	<b>7,708</b>	<b>7,990</b>	<b>8,323</b>	<b>8,325</b>	<b>8,215</b>	<b>8,377</b>	<b>9,279</b>	<b>11,633</b>	<b>99,001</b>
442	<b>Furniture and home furnishings stores</b>	<b>3,910</b>	<b>3,724</b>	<b>4,166</b>	<b>4,174</b>	<b>4,333</b>	<b>4,367</b>	<b>4,481</b>	<b>4,534</b>	<b>4,425</b>	<b>4,575</b>	<b>4,952</b>	<b>5,414</b>	<b>53,055</b>
4421	Furniture stores	2,392	2,295	2,546	2,485	2,600	2,581	2,642	2,614	2,593	2,661	2,857	3,066	31,332
4422	Home furnishings stores	1,518	1,429	1,620	1,689	1,733	1,786	1,839	1,920	1,832	1,914	2,095	2,348	21,723
443	<b>Electronics and appliance stores</b>	<b>3,353</b>	<b>3,063</b>	<b>3,453</b>	<b>3,308</b>	<b>3,375</b>	<b>3,623</b>	<b>3,842</b>	<b>3,791</b>	<b>3,790</b>	<b>3,802</b>	<b>4,327</b>	<b>6,219</b>	<b>45,946</b>
44311	Appl., TV, and other elect. stores	2,372	2,093	2,356	2,273	2,399	2,548	2,787	2,658	2,658	2,636	3,155	4,675	32,610
443111	Household appliance stores	643	594	668	701	726	803	921	818	741	774	805	949	9,143
443112	Radio, TV, and other elect. stores	1,729	1,499	1,688	1,572	1,673	1,745	1,866	1,840	1,917	1,862	2,350	3,726	23,467
44312	Computer and software stores	822	822	924	862	789	876	863	932	951	986	985	1,225	11,037
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>8,858</b>	<b>9,115</b>	<b>10,956</b>	<b>12,232</b>	<b>13,136</b>	<b>13,063</b>	<b>12,397</b>	<b>12,346</b>	<b>12,026</b>	<b>12,101</b>	<b>11,754</b>	<b>11,501</b>	<b>139,485</b>
4441	Building mat. and supplies dealers	7,702	7,887	9,356	10,091	10,712	11,025	10,760	10,849	10,526	10,660	10,339	9,904	119,811
44413	Hardware stores	883	808	987	1,097	1,289	1,210	1,186	1,101	1,077	1,111	1,098	1,204	13,051
445	<b>Food and beverage stores</b>	<b>30,109</b>	<b>28,198</b>	<b>30,527</b>	<b>30,897</b>	<b>31,970</b>	<b>31,431</b>	<b>33,110</b>	<b>31,292</b>	<b>30,694</b>	<b>31,297</b>	<b>30,880</b>	<b>35,035</b>	<b>375,440</b>
4451	Grocery stores	27,615	25,789	27,956	28,157	29,142	28,621	30,114	28,515	28,065	28,576	28,124	31,181	341,855
4453	Beer, wine, and liquor stores	1,623	1,539	1,688	1,725	1,807	1,804	1,962	1,788	1,717	1,769	1,794	2,459	21,675
446	<b>Health and personal care stores</b>	<b>7,187</b>	<b>7,152</b>	<b>7,733</b>	<b>7,737</b>	<b>7,695</b>	<b>7,657</b>	<b>7,686</b>	<b>7,555</b>	<b>7,413</b>	<b>7,562</b>	<b>7,539</b>	<b>9,850</b>	<b>92,766</b>
44611	Pharmacies and drug stores	6,164	6,199	6,644	6,657	6,595	6,520	6,539	6,416	6,311	6,481	6,536	8,658	79,720
447	<b>Gasoline stations</b>	<b>12,545</b>	<b>12,076</b>	<b>13,181</b>	<b>13,395</b>	<b>14,108</b>	<b>14,017</b>	<b>14,464</b>	<b>14,139</b>	<b>13,393</b>	<b>13,979</b>	<b>13,538</b>	<b>13,752</b>	<b>162,587</b>
448	<b>Clothing and clothing access. stores</b>	<b>7,518</b>	<b>7,541</b>	<b>8,780</b>	<b>9,883</b>	<b>10,084</b>	<b>9,654</b>	<b>9,812</b>	<b>10,648</b>	<b>10,034</b>	<b>10,364</b>	<b>11,785</b>	<b>18,898</b>	<b>125,001</b>
4481	Clothing stores	5,447	5,290	6,355	7,117	7,137	6,731	6,911	7,394	7,102	7,542	8,511	12,685	88,222
44811	Men's clothing stores	696	619	707	797	809	791	722	730	749	836	914	1,598	9,968
44812	Women's clothing stores	2,125	2,006	2,444	2,763	2,876	2,554	2,540	2,629	2,625	2,715	2,926	4,174	32,377
44814	Family clothing stores	1,945	1,993	2,414	2,686	2,652	2,617	2,773	3,052	2,814	3,085	3,707	5,573	35,311
4482	Shoe stores	1,174	1,162	1,440	1,671	1,616	1,566	1,545	1,897	1,660	1,524	1,609	2,178	19,042
44831	Jewelry stores	802	1,002	902	1,007	1,246	1,270	1,278	1,270	1,191	1,213	1,561	3,829	16,571
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>3,819</b>	<b>3,219</b>	<b>3,706</b>	<b>3,848</b>	<b>3,790</b>	<b>3,943</b>	<b>3,859</b>	<b>4,291</b>	<b>4,011</b>	<b>3,937</b>	<b>4,880</b>	<b>9,065</b>	<b>52,368</b>
45111	Sporting goods stores	1,040	990	1,222	1,377	1,398	1,467	1,468	1,543	1,323	1,207	1,387	2,491	16,913
451211	Book stores	999	568	602	583	613	619	608	985	905	669	693	1,275	9,119
452	<b>General merchandise stores</b>	<b>16,066</b>	<b>16,326</b>	<b>19,065</b>	<b>20,276</b>	<b>21,575</b>	<b>20,568</b>	<b>20,674</b>	<b>21,836</b>	<b>20,649</b>	<b>22,636</b>	<b>26,719</b>	<b>39,698</b>	<b>266,088</b>
4521	Department stores (excl. L.D.)	11,128	11,300	13,405	14,243	15,116	14,345	14,334	15,457	14,489	15,970	19,070	28,828	187,685
4521102	Discount dept. stores	6,179	6,179	7,114	7,812	8,421	8,023	8,112	8,320	7,845	8,739	10,022	14,594	101,360
4521101, 4521103	Conventional and national chain dept. stores	4,949	5,121	6,291	6,431	6,695	6,322	6,222	7,137	6,644	7,231	9,048	14,234	86,325
4521	Department stores (incl. L.D.) <sup>2</sup>	11,391	11,592	13,736	14,598	15,479	14,691	14,667	15,817	14,850	16,331	19,510	29,463	192,125
4521102	Discount dept. stores	6,290	6,295	7,251	7,974	8,600	8,193	8,272	8,490	8,014	8,902	10,234	14,890	103,405
4521101, 4521103	Conventional and national chain dept. stores	5,101	5,297	6,485	6,624	6,879	6,498	6,395	7,327	6,836	7,429	9,276	14,573	88,720
4529	Other general merchandise stores	4,938	5,026	5,660	6,033	6,459	6,223	6,340	6,379	6,160	6,666	7,649	10,870	78,403
45291	Warehouse clubs and superstores	2,877	2,885	3,259	3,454	3,771	3,667	3,743	3,792	3,699	4,082	4,727	6,672	46,628
45299	All other gen. merchandise stores	2,061	2,141	2,401	2,579	2,688	2,556	2,597	2,587	2,461	2,584	2,922	4,198	31,775
453	<b>Miscellaneous store retailers</b>	<b>4,402</b>	<b>4,348</b>	<b>4,357</b>	<b>4,864</b>	<b>5,235</b>	<b>5,411</b>	<b>5,148</b>	<b>5,311</b>	<b>5,167</b>	<b>5,314</b>	<b>5,141</b>	<b>7,539</b>	<b>62,237</b>
454	<b>Nonstore retailers</b>	<b>6,763</b>	<b>6,653</b>	<b>7,506</b>	<b>6,610</b>	<b>6,493</b>	<b>5,895</b>	<b>5,798</b>	<b>6,179</b>	<b>7,069</b>	<b>7,745</b>	<b>9,086</b>	<b>9,853</b>	<b>85,650</b>
4541	Electronic shopping and mail-order houses	3,032	2,711	3,261	2,921	2,747	2,620	2,571	2,836	3,208	3,780	4,836	5,403	39,926
45431	Fuel dealers	1,951	1,940	1,956	1,336	1,127	1,086	1,045	1,133	1,233	1,473	1,700	2,062	18,042
722	<b>Food services and drinking places</b>	<b>16,243</b>	<b>15,668</b>	<b>17,463</b>	<b>17,889</b>	<b>18,760</b>	<b>18,620</b>	<b>19,146</b>	<b>19,379</b>	<b>18,158</b>	<b>18,794</b>	<b>17,512</b>	<b>18,419</b>	<b>216,051</b>
7221	Full-service restaurants	6,854	6,699	7,324	7,514	7,898	7,814	8,049	8,322	7,730	8,049	7,449	7,774	91,476
7222	Limited-service eating places	7,157	6,796	7,732	7,878	8,214	8,222	8,463	8,420	7,933	8,146	7,643	8,132	94,736
7224	Drinking places	964	925	1,026	1,062	1,064	1,022	1,102	1,057	977	1,038	983	989	12,209

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>174,675</b>	<b>173,152</b>	<b>171,882</b>	<b>175,734</b>	<b>178,000</b>	<b>177,751</b>	<b>179,997</b>	<b>179,941</b>	<b>181,215</b>	<b>182,163</b>	<b>184,206</b>	<b>185,494</b>	
	Total (excl. motor vehicle and parts dealers)	137,199	136,796	136,063	137,803	139,147	139,094	140,046	139,884	141,274	141,589	142,488	143,105	
	Retail sales, total	157,077	155,626	154,384	157,934	160,116	159,656	162,003	161,676	162,686	163,881	165,926	167,239	
	Retail sales, total (excl. motor vehicle and parts dealers)	119,601	119,270	118,565	120,003	121,263	120,999	122,052	121,619	122,745	123,307	124,208	124,850	
	<b>GAFO<sup>1</sup></b>	<b>46,254</b>	<b>45,470</b>	<b>45,241</b>	<b>46,358</b>	<b>46,769</b>	<b>46,946</b>	<b>47,508</b>	<b>47,419</b>	<b>47,756</b>	<b>47,937</b>	<b>48,304</b>	<b>48,544</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>37,476</b>	<b>36,356</b>	<b>35,819</b>	<b>37,931</b>	<b>38,853</b>	<b>38,657</b>	<b>39,951</b>	<b>40,057</b>	<b>39,941</b>	<b>40,574</b>	<b>41,718</b>	<b>42,389</b>	
4411, 4412	Automobile and other motor vehicle dealers	34,247	33,090	32,642	34,623	35,487	35,294	36,504	36,604	36,444	37,091	38,249	38,968	
4413	Auto parts, access., and tire stores	3,229	3,266	3,177	3,308	3,366	3,363	3,447	3,453	3,497	3,483	3,469	3,421	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>7,954</b>	<b>7,869</b>	<b>7,863</b>	<b>8,057</b>	<b>8,133</b>	<b>8,202</b>	<b>8,397</b>	<b>8,376</b>	<b>8,430</b>	<b>8,412</b>	<b>8,501</b>	<b>8,550</b>	
442	<b>Furniture and home furnishings stores</b>	<b>4,403</b>	<b>4,310</b>	<b>4,247</b>	<b>4,371</b>	<b>4,426</b>	<b>4,407</b>	<b>4,445</b>	<b>4,441</b>	<b>4,447</b>	<b>4,468</b>	<b>4,510</b>	<b>4,508</b>	
443	<b>Electronics and appliance stores</b>	<b>3,551</b>	<b>3,559</b>	<b>3,616</b>	<b>3,686</b>	<b>3,707</b>	<b>3,795</b>	<b>3,952</b>	<b>3,935</b>	<b>3,983</b>	<b>3,944</b>	<b>3,991</b>	<b>4,042</b>	
44312	Computer and software stores	821	856	864	878	875	916	912	951	956	986	1,004	999	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>11,236</b>	<b>11,306</b>	<b>11,064</b>	<b>11,315</b>	<b>11,581</b>	<b>11,581</b>	<b>11,674</b>	<b>11,750</b>	<b>11,672</b>	<b>11,802</b>	<b>12,151</b>	<b>12,327</b>	
4441	Building mat. and supplies dealers	9,603	9,701	9,547	9,731	9,974	9,915	10,009	10,045	10,025	10,172	10,391	10,604	
445	<b>Food and beverage stores</b>	<b>31,100</b>	<b>31,310</b>	<b>31,135</b>	<b>31,173</b>	<b>31,269</b>	<b>31,245</b>	<b>31,344</b>	<b>31,206</b>	<b>31,302</b>	<b>31,367</b>	<b>31,441</b>	<b>31,570</b>	
4451	Grocery stores	28,236	28,465	28,353	28,384	28,459	28,422	28,517	28,401	28,550	28,605	28,669	28,818	
4453	Beer, wine, and liquor stores	1,859	1,845	1,823	1,804	1,798	1,811	1,810	1,799	1,776	1,783	1,790	1,781	
446	<b>Health and personal care stores</b>	<b>7,518</b>	<b>7,690</b>	<b>7,619</b>	<b>7,699</b>	<b>7,657</b>	<b>7,688</b>	<b>7,779</b>	<b>7,709</b>	<b>7,787</b>	<b>7,772</b>	<b>7,788</b>	<b>8,015</b>	
44611	Pharmacies and drug stores	6,381	6,581	6,585	6,598	6,602	6,673	6,714	6,628	6,664	6,647	6,710	6,861	See note 3
447	<b>Gasoline stations</b>	<b>13,417</b>	<b>13,599</b>	<b>13,491</b>	<b>13,517</b>	<b>13,578</b>	<b>13,491</b>	<b>13,543</b>	<b>13,377</b>	<b>13,460</b>	<b>13,705</b>	<b>13,786</b>	<b>13,562</b>	
448	<b>Clothing and clothing access. stores</b>	<b>10,652</b>	<b>10,137</b>	<b>9,956</b>	<b>10,273</b>	<b>10,389</b>	<b>10,460</b>	<b>10,595</b>	<b>10,445</b>	<b>10,536</b>	<b>10,482</b>	<b>10,500</b>	<b>10,463</b>	
4481	Clothing stores	7,658	7,245	7,097	7,328	7,401	7,334	7,414	7,297	7,375	7,394	7,400	7,322	
44811	Men's clothing stores	830	822	833	835	839	834	835	814	817	828	822	842	
44812	Women's clothing stores	3,044	2,696	2,594	2,701	2,752	2,708	2,758	2,694	2,687	2,672	2,672	2,570	
4482	Shoe stores	1,593	1,527	1,524	1,560	1,575	1,588	1,567	1,602	1,624	1,597	1,614	1,644	
44831	Jewelry stores	1,283	1,256	1,231	1,278	1,310	1,433	1,512	1,460	1,452	1,402	1,396	1,408	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>4,321</b>	<b>4,183</b>	<b>4,174</b>	<b>4,380</b>	<b>4,345</b>	<b>4,351</b>	<b>4,264</b>	<b>4,309</b>	<b>4,340</b>	<b>4,392</b>	<b>4,437</b>	<b>4,571</b>	
452	<b>General merchandise stores</b>	<b>21,389</b>	<b>21,397</b>	<b>21,343</b>	<b>21,651</b>	<b>21,940</b>	<b>21,949</b>	<b>22,294</b>	<b>22,323</b>	<b>22,443</b>	<b>22,662</b>	<b>22,841</b>	<b>22,930</b>	
4521	Department stores (excl. L.D.)	15,260	15,129	15,066	15,321	15,499	15,508	15,738	15,744	15,815	15,982	16,018	16,020	
4529	Other general merchandise stores	6,129	6,268	6,277	6,330	6,441	6,441	6,556	6,579	6,628	6,680	6,823	6,910	
45291	Warehouse clubs and superstores	3,466	3,575	3,585	3,655	3,737	3,784	3,859	3,909	3,990	4,086	4,198	4,369	
45299	All other gen. merchandise stores	2,663	2,693	2,692	2,675	2,704	2,657	2,697	2,670	2,638	2,594	2,625	2,541	
453	<b>Miscellaneous store retailers</b>	<b>5,413</b>	<b>4,976</b>	<b>4,901</b>	<b>5,087</b>	<b>5,025</b>	<b>5,195</b>	<b>5,132</b>	<b>5,158</b>	<b>5,245</b>	<b>5,449</b>	<b>5,235</b>	<b>5,450</b>	
454	<b>Nonstore retailers</b>	<b>6,601</b>	<b>6,803</b>	<b>7,019</b>	<b>6,851</b>	<b>7,346</b>	<b>6,837</b>	<b>7,030</b>	<b>6,966</b>	<b>7,530</b>	<b>7,264</b>	<b>7,528</b>	<b>7,412</b>	
4541	Electronic shopping and mail-order houses	3,148	3,201	3,203	3,172	3,190	3,101	3,186	3,194	3,373	3,462	3,614	3,607	
45431	Fuel dealers	1,295	1,435	1,634	1,463	1,481	1,502	1,550	1,546	1,583	1,522	1,583	1,518	
722	<b>Food services and drinking places</b>	<b>17,598</b>	<b>17,526</b>	<b>17,498</b>	<b>17,800</b>	<b>17,884</b>	<b>18,095</b>	<b>17,994</b>	<b>18,265</b>	<b>18,529</b>	<b>18,282</b>	<b>18,280</b>	<b>18,255</b>	

See footnotes at end of table.

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992													Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.		
	<b>UNADJUSTED</b>														
	<b>Retail and food services sales, total</b>	<b>145,924</b>	<b>146,644</b>	<b>158,809</b>	<b>163,135</b>	<b>169,545</b>	<b>168,078</b>	<b>169,322</b>	<b>169,807</b>	<b>164,092</b>	<b>173,128</b>	<b>171,014</b>	<b>208,429</b>	<b>2,007,927</b>	
	Total (excl. motor vehicle and parts dealers)	116,379	115,708	123,983	127,372	133,417	130,058	131,874	134,717	128,526	136,718	138,984	175,641	1,593,377	
	<b>Retail sales, total</b>	<b>130,191</b>	<b>130,765</b>	<b>141,915</b>	<b>146,596</b>	<b>151,851</b>	<b>151,215</b>	<b>151,969</b>	<b>151,874</b>	<b>147,587</b>	<b>155,411</b>	<b>154,248</b>	<b>190,890</b>	<b>1,804,512</b>	
	Retail sales, total (excl. motor vehicle and parts dealers)	100,646	99,829	107,089	110,833	115,723	113,195	114,521	116,784	112,021	119,001	122,218	158,102	1,389,962	
	<b>GAFO<sup>1</sup></b>	<b>33,516</b>	<b>34,878</b>	<b>38,343</b>	<b>40,175</b>	<b>41,869</b>	<b>40,614</b>	<b>40,581</b>	<b>44,263</b>	<b>41,108</b>	<b>44,522</b>	<b>50,849</b>	<b>78,237</b>	<b>528,955</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>29,545</b>	<b>30,936</b>	<b>34,826</b>	<b>35,763</b>	<b>36,128</b>	<b>38,020</b>	<b>37,448</b>	<b>35,090</b>	<b>35,566</b>	<b>36,410</b>	<b>32,030</b>	<b>32,788</b>	<b>414,550</b>	
4411, 4412	Automobile and other motor vehicle dealers	26,862	28,261	31,761	32,624	32,950	34,711	34,124	31,860	32,404	33,027	28,944	29,702	377,230	
4411	Automobile dealers	25,850	27,086	30,255	30,651	31,153	32,857	32,246	30,197	31,019	31,637	27,882	28,277	359,110	
44111	New car dealers	24,057	25,040	28,018	27,981	28,924	30,591	29,933	28,052	28,950	29,431	26,171	26,653	333,801	
44112	Used car dealers	1,793	2,046	2,237	2,670	2,229	2,266	2,313	2,145	2,069	2,206	1,711	1,624	25,309	
4413	Auto parts, access., and tire stores	2,683	2,675	3,065	3,139	3,178	3,309	3,324	3,230	3,162	3,383	3,086	3,086	37,320	
442, 443	<b>Furniture, home furnishings, electronics, and appliance stores</b>	<b>6,706</b>	<b>6,571</b>	<b>6,990</b>	<b>6,896</b>	<b>7,093</b>	<b>7,376</b>	<b>7,524</b>	<b>7,462</b>	<b>7,337</b>	<b>7,671</b>	<b>8,123</b>	<b>10,382</b>	<b>90,131</b>	
442	<b>Furniture and home furnishings stores</b>	<b>3,657</b>	<b>3,713</b>	<b>3,948</b>	<b>3,935</b>	<b>4,065</b>	<b>4,145</b>	<b>4,200</b>	<b>4,236</b>	<b>4,120</b>	<b>4,285</b>	<b>4,472</b>	<b>5,058</b>	<b>49,834</b>	
4421	Furniture stores	2,231	2,294	2,431	2,355	2,430	2,430	2,453	2,464	2,441	2,492	2,590	2,854	29,465	
4422	Home furnishings stores	1,426	1,419	1,517	1,580	1,635	1,715	1,747	1,772	1,679	1,793	1,882	2,204	20,369	
443	<b>Electronics and appliance stores</b>	<b>3,049</b>	<b>2,858</b>	<b>3,042</b>	<b>2,961</b>	<b>3,028</b>	<b>3,231</b>	<b>3,324</b>	<b>3,226</b>	<b>3,217</b>	<b>3,386</b>	<b>3,651</b>	<b>5,324</b>	<b>40,297</b>	
44311	Appl., TV, and other elect. stores	2,147	2,048	2,146	2,068	2,185	2,318	2,391	2,294	2,278	2,422	2,719	3,986	29,002	
443111	Household appliance stores	602	577	631	643	663	745	765	728	684	733	754	918	8,443	
443112	Radio, TV, and other elect. stores	1,545	1,471	1,515	1,425	1,522	1,573	1,626	1,566	1,594	1,689	1,965	3,068	20,559	
44312	Computer and software stores	735	660	732	729	660	706	736	737	748	775	748	1,021	8,987	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>8,877</b>	<b>8,932</b>	<b>10,496</b>	<b>11,504</b>	<b>12,190</b>	<b>12,094</b>	<b>11,545</b>	<b>11,111</b>	<b>11,198</b>	<b>11,492</b>	<b>10,057</b>	<b>10,168</b>	<b>129,664</b>	
4441	Building mat. and supplies dealers	7,587	7,517	8,660	9,269	9,668	10,113	9,918	9,681	9,750	9,957	8,782	8,715	109,617	
44413	Hardware stores	846	822	962	1,077	1,235	1,170	1,147	1,086	1,056	1,110	1,041	1,168	12,720	
445	<b>Food and beverage stores</b>	<b>29,660</b>	<b>28,642</b>	<b>29,756</b>	<b>30,306</b>	<b>31,756</b>	<b>30,845</b>	<b>32,486</b>	<b>31,548</b>	<b>30,233</b>	<b>31,486</b>	<b>30,465</b>	<b>34,268</b>	<b>371,451</b>	
4451	Grocery stores	27,352	26,268	27,281	27,635	28,931	28,086	29,527	28,691	27,519	28,628	27,665	30,342	337,925	
4453	Beer, wine, and liquor stores	1,519	1,551	1,606	1,686	1,834	1,786	1,924	1,874	1,781	1,894	1,843	2,527	21,825	
446	<b>Health and personal care stores</b>	<b>7,271</b>	<b>7,162</b>	<b>7,425</b>	<b>7,544</b>	<b>7,504</b>	<b>7,402</b>	<b>7,291</b>	<b>7,329</b>	<b>7,086</b>	<b>7,483</b>	<b>7,129</b>	<b>9,255</b>	<b>89,881</b>	
44611	Pharmacies and drug stores	6,359	6,285	6,421	6,574	6,492	6,343	6,237	6,281	6,075	6,441	6,176	8,122	77,806	
447	<b>Gasoline stations</b>	<b>12,117</b>	<b>11,597</b>	<b>12,291</b>	<b>12,461</b>	<b>13,469</b>	<b>13,448</b>	<b>13,896</b>	<b>13,846</b>	<b>13,159</b>	<b>13,682</b>	<b>13,083</b>	<b>13,507</b>	<b>156,556</b>	
448	<b>Clothing and clothing access. stores</b>	<b>6,952</b>	<b>7,541</b>	<b>8,491</b>	<b>9,415</b>	<b>9,578</b>	<b>9,201</b>	<b>9,121</b>	<b>10,531</b>	<b>9,589</b>	<b>10,273</b>	<b>11,210</b>	<b>18,444</b>	<b>120,346</b>	
4481	Clothing stores	4,858	5,166	6,029	6,687	6,775	6,542	6,559	7,492	6,884	7,522	8,211	12,734	85,459	
44811	Men's clothing stores	702	659	731	816	857	854	714	777	762	842	915	1,556	10,185	
44812	Women's clothing stores	1,874	1,993	2,405	2,667	2,755	2,425	2,375	2,660	2,562	2,757	2,948	4,419	31,840	
44814	Family clothing stores	1,650	1,865	2,152	2,438	2,412	2,518	2,655	3,046	2,688	2,994	3,400	5,341	33,159	
4482	Shoe stores	1,207	1,266	1,464	1,676	1,562	1,499	1,450	1,839	1,579	1,530	1,517	2,041	18,630	
44831	Jewelry stores	803	1,030	922	977	1,182	1,104	1,046	1,100	1,043	1,132	1,376	3,469	15,184	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>3,456</b>	<b>3,282</b>	<b>3,493</b>	<b>3,544</b>	<b>3,564</b>	<b>3,627</b>	<b>3,658</b>	<b>4,007</b>	<b>3,817</b>	<b>3,781</b>	<b>4,455</b>	<b>8,612</b>	<b>49,296</b>	
45111	Sporting goods stores	979	1,108	1,224	1,276	1,302	1,343	1,350	1,389	1,216	1,129	1,216	2,170	15,702	
451211	Book stores	790	540	536	524	553	589	593	895	863	647	642	1,166	8,338	
452	<b>General merchandise stores</b>	<b>14,976</b>	<b>16,022</b>	<b>17,980</b>	<b>18,878</b>	<b>20,052</b>	<b>18,815</b>	<b>18,578</b>	<b>20,519</b>	<b>18,715</b>	<b>20,984</b>	<b>25,024</b>	<b>37,425</b>	<b>247,968</b>	
4521	Department stores (excl. L.D.)	10,278	11,250	12,905	13,457	14,292	13,350	13,097	14,776	13,332	14,969	18,123	27,260	177,089	
4521102	Discount dept. stores	5,488	5,904	6,654	7,043	7,650	7,192	7,077	7,638	6,862	7,879	9,132	13,417	91,936	
4521101, 4521103	Conventional and national chain dept. stores	4,790	5,346	6,251	6,414	6,642	6,158	6,020	7,138	6,470	7,090	8,991	13,843	85,153	
4521	Department stores (incl. L.D.) <sup>2</sup>	10,530	11,547	13,236	13,803	14,626	13,662	13,394	15,101	13,665	15,327	18,528	27,836	181,255	
4521102	Discount dept. stores	5,601	6,025	6,800	7,205	7,810	7,347	7,224	7,805	7,021	8,044	9,326	13,663	93,871	
4521101, 4521103	Conventional and national chain dept. stores	4,929	5,522	6,436	6,598	6,816	6,315	6,170	7,296	6,644	7,283	9,202	14,173	87,384	
4529	Other general merchandise stores	4,698	4,772	5,075	5,421	5,760	5,465	5,481	5,743	5,383	6,015	6,901	10,165	70,879	
45291	Warehouse clubs and superstores	2,580	2,616	2,838	2,985	3,258	3,107	3,097	3,288	3,077	3,429	4,011	5,739	40,025	
45299	All other gen. merchandise stores	2,118	2,156	2,237	2,436	2,502	2,358	2,384	2,455	2,306	2,586	2,890	4,426	30,854	
453	<b>Miscellaneous store retailers</b>	<b>3,688</b>	<b>3,953</b>	<b>3,802</b>	<b>4,200</b>	<b>4,661</b>	<b>4,580</b>	<b>4,546</b>	<b>4,560</b>	<b>4,509</b>	<b>4,824</b>	<b>4,902</b>	<b>7,295</b>	<b>55,520</b>	
454	<b>Nonstore retailers</b>	<b>6,943</b>	<b>6,127</b>	<b>6,365</b>	<b>6,085</b>	<b>5,856</b>	<b>5,807</b>	<b>5,876</b>	<b>5,871</b>	<b>6,378</b>	<b>7,325</b>	<b>7,770</b>	<b>8,746</b>	<b>79,149</b>	
4541	Electronic shopping and mail-order houses	2,701	2,293	2,493	2,514	2,490	2,607	2,668	2,674	2,930	3,430	3,910	4,510	35,220	
45431	Fuel dealers	1,979	1,678	1,586	1,387	1,201	1,047	999	1,036	1,187	1,477	1,579	2,037	17,193	
722	<b>Food services and drinking places</b>	<b>15,733</b>	<b>15,879</b>	<b>16,894</b>	<b>16,539</b>	<b>17,694</b>	<b>16,863</b>	<b>17,353</b>	<b>17,933</b>	<b>16,505</b>	<b>17,717</b>	<b>16,766</b>	<b>17,539</b>	<b>203,415</b>	
7221	Full-service restaurants	6,910	6,959	7,268	7,023	7,555	7,021	7,297	7,558	6,945	7,464	7,138	7,355	86,493	
7222	Limited-service eating places	6,451	6,551	7,116	7,080	7,560	7,403	7,619	7,859	7,179	7,714	7,222	7,679	87,433	
7224	Drinking places	1,054	1,032	1,078	1,037	1,053	992	1,021	1,028	964	1,048	1,005	1,040	12,352	

**Table 4. Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kinds of Business: January 1992 Through December 2004—Con.**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992												Total
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	
	<b>ADJUSTED<sup>3</sup></b>													
	<b>Retail and food services sales, total</b>	<b>163,382</b>	<b>163,993</b>	<b>163,271</b>	<b>164,198</b>	<b>164,969</b>	<b>165,601</b>	<b>166,361</b>	<b>167,259</b>	<b>169,220</b>	<b>169,958</b>	<b>170,569</b>	<b>172,662</b>	
	Total (excl. motor vehicle and parts dealers)	130,261	130,356	130,277	130,678	130,981	131,222	131,620	132,877	133,510	134,352	135,018	136,677	
	Retail sales, total	146,244	146,937	146,377	147,526	148,308	149,229	149,850	150,484	152,344	152,840	152,995	155,158	
	Retail sales, total (excl. motor vehicle and parts dealers)	113,123	113,300	113,383	114,006	114,320	114,850	115,109	116,102	116,634	117,234	117,444	119,173	
	<b>GAFO<sup>1</sup></b>	<b>42,471</b>	<b>42,995</b>	<b>42,970</b>	<b>43,172</b>	<b>43,244</b>	<b>43,559</b>	<b>43,541</b>	<b>44,023</b>	<b>44,342</b>	<b>44,582</b>	<b>44,798</b>	<b>46,068</b>	
441	<b>Motor vehicle and parts dealers</b>	<b>33,121</b>	<b>33,637</b>	<b>32,994</b>	<b>33,520</b>	<b>33,988</b>	<b>34,379</b>	<b>34,741</b>	<b>34,382</b>	<b>35,710</b>	<b>35,606</b>	<b>35,551</b>	<b>35,985</b>	
4411, 4412	Automobile and other motor vehicle dealers	30,182	30,652	29,935	30,490	30,881	31,243	31,655	31,297	32,567	32,411	32,340	32,784	
4413	Auto parts, access., and tire stores	2,939	2,985	3,059	3,030	3,107	3,136	3,086	3,085	3,143	3,195	3,211	3,201	
442, 443	<b>Furniture, home furnishings, electronics and appliance stores</b>	<b>7,246</b>	<b>7,328</b>	<b>7,352</b>	<b>7,451</b>	<b>7,452</b>	<b>7,557</b>	<b>7,594</b>	<b>7,497</b>	<b>7,530</b>	<b>7,563</b>	<b>7,595</b>	<b>7,691</b>	
442	<b>Furniture and home furnishings stores</b>	<b>4,059</b>	<b>4,126</b>	<b>4,104</b>	<b>4,146</b>	<b>4,119</b>	<b>4,183</b>	<b>4,171</b>	<b>4,149</b>	<b>4,137</b>	<b>4,120</b>	<b>4,168</b>	<b>4,233</b>	
443	<b>Electronics and appliance stores</b>	<b>3,187</b>	<b>3,202</b>	<b>3,248</b>	<b>3,305</b>	<b>3,333</b>	<b>3,374</b>	<b>3,423</b>	<b>3,348</b>	<b>3,393</b>	<b>3,443</b>	<b>3,427</b>	<b>3,458</b>	
44312	Computer and software stores	709	664	698	734	739	738	771	755	764	760	778	826	
444	<b>Building mat. and garden equip. and supplies dealers</b>	<b>10,752</b>	<b>10,806</b>	<b>10,876</b>	<b>10,651</b>	<b>10,683</b>	<b>10,674</b>	<b>10,696</b>	<b>10,799</b>	<b>10,891</b>	<b>10,874</b>	<b>10,742</b>	<b>10,879</b>	
4441	Building mat. and supplies dealers	9,011	9,035	9,087	8,973	9,002	9,054	9,082	9,185	9,259	9,202	9,148	9,281	
445	<b>Food and beverage stores</b>	<b>30,457</b>	<b>30,456</b>	<b>30,641</b>	<b>30,700</b>	<b>30,745</b>	<b>30,836</b>	<b>30,958</b>	<b>31,090</b>	<b>31,079</b>	<b>31,172</b>	<b>31,185</b>	<b>31,138</b>	
4451	Grocery stores	27,825	27,767	27,923	27,942	27,980	28,058	28,148	28,239	28,225	28,317	28,345	28,278	
4453	Beer, wine, and liquor stores	1,728	1,773	1,765	1,792	1,798	1,793	1,800	1,854	1,853	1,866	1,862	1,869	
446	<b>Health and personal care stores</b>	<b>7,435</b>	<b>7,445</b>	<b>7,477</b>	<b>7,514</b>	<b>7,474</b>	<b>7,417</b>	<b>7,335</b>	<b>7,494</b>	<b>7,435</b>	<b>7,543</b>	<b>7,512</b>	<b>7,549</b>	
44611	Pharmacies and drug stores	6,417	6,459	6,499	6,522	6,492	6,486	6,351	6,489	6,449	6,493	6,420	6,498	See note 3
447	<b>Gasoline stations</b>	<b>12,755</b>	<b>12,660</b>	<b>12,697</b>	<b>12,767</b>	<b>12,864</b>	<b>12,918</b>	<b>12,939</b>	<b>13,099</b>	<b>13,292</b>	<b>13,283</b>	<b>13,350</b>	<b>13,575</b>	
448	<b>Clothing and clothing access. stores</b>	<b>9,746</b>	<b>9,696</b>	<b>9,726</b>	<b>9,843</b>	<b>9,795</b>	<b>9,971</b>	<b>9,946</b>	<b>10,140</b>	<b>10,206</b>	<b>10,171</b>	<b>10,035</b>	<b>10,359</b>	
4481	Clothing stores	6,757	6,776	6,769	6,919	6,973	7,136	7,117	7,266	7,296	7,238	7,145	7,432	
44811	Men's clothing stores	839	843	856	863	875	903	833	855	848	829	815	832	
44812	Women's clothing stores	2,639	2,568	2,592	2,615	2,626	2,583	2,596	2,663	2,677	2,659	2,695	2,760	
4482	Shoe stores	1,627	1,588	1,567	1,578	1,515	1,520	1,498	1,522	1,560	1,569	1,528	1,556	
44831	Jewelry stores	1,261	1,236	1,295	1,257	1,235	1,246	1,245	1,256	1,257	1,272	1,274	1,282	
451	<b>Sporting goods, hobby, book, and music stores</b>	<b>3,971</b>	<b>4,096</b>	<b>3,973</b>	<b>4,047</b>	<b>4,048</b>	<b>4,024</b>	<b>4,100</b>	<b>4,027</b>	<b>4,100</b>	<b>4,154</b>	<b>4,156</b>	<b>4,314</b>	
452	<b>General merchandise stores</b>	<b>19,848</b>	<b>20,213</b>	<b>20,230</b>	<b>20,180</b>	<b>20,277</b>	<b>20,305</b>	<b>20,126</b>	<b>20,594</b>	<b>20,739</b>	<b>20,845</b>	<b>21,119</b>	<b>21,802</b>	
4521	Department stores (excl. L.D.)	14,098	14,489	14,546	14,493	14,566	14,593	14,449	14,736	14,843	14,892	15,002	15,324	
4529	Other general merchandise stores	5,750	5,724	5,684	5,687	5,711	5,712	5,677	5,858	5,896	5,953	6,117	6,478	
45291	Warehouse clubs and superstores	3,082	3,114	3,139	3,155	3,216	3,230	3,209	3,348	3,381	3,398	3,518	3,773	
45299	All other gen. merchandise stores	2,668	2,610	2,545	2,532	2,495	2,482	2,468	2,510	2,515	2,555	2,599	2,705	
453	<b>Miscellaneous store retailers</b>	<b>4,360</b>	<b>4,407</b>	<b>4,354</b>	<b>4,419</b>	<b>4,394</b>	<b>4,436</b>	<b>4,491</b>	<b>4,529</b>	<b>4,606</b>	<b>4,885</b>	<b>5,077</b>	<b>5,169</b>	
454	<b>Nonstore retailers</b>	<b>6,553</b>	<b>6,193</b>	<b>6,057</b>	<b>6,434</b>	<b>6,588</b>	<b>6,712</b>	<b>6,924</b>	<b>6,833</b>	<b>6,756</b>	<b>6,744</b>	<b>6,673</b>	<b>6,697</b>	
4541	Electronic shopping and mail-order houses	2,690	2,651	2,468	2,784	2,872	3,071	3,254	3,135	3,062	3,068	3,010	3,019	
45431	Fuel dealers	1,286	1,219	1,354	1,564	1,516	1,464	1,450	1,461	1,462	1,527	1,529	1,524	
722	<b>Food services and drinking places</b>	<b>17,138</b>	<b>17,056</b>	<b>16,894</b>	<b>16,672</b>	<b>16,661</b>	<b>16,372</b>	<b>16,511</b>	<b>16,775</b>	<b>16,876</b>	<b>17,118</b>	<b>17,574</b>	<b>17,504</b>	

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

<sup>3</sup>Estimates are adjusted for seasonal variation, holiday, and trading-day differences, but not for price changes. Cumulative seasonally adjusted sales estimates are not tabulated.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/mrely.html](http://www.census.gov/mrts/www/mrely.html).

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2004											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>426,652</b>	<b>433,615</b>	<b>446,548</b>	<b>453,306</b>	<b>447,428</b>	<b>448,342</b>	<b>440,699</b>	<b>442,504</b>	<b>452,081</b>	<b>473,667</b>	<b>488,042</b>	<b>454,083</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	276,293	279,260	286,823	288,770	287,376	287,032	288,456	293,374	304,296	322,039	329,528	296,184
441	Motor vehicle and parts dealers . . . . .	150,359	154,355	159,725	164,536	160,052	161,310	152,243	149,130	147,785	151,628	158,514	157,899
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	25,502	24,946	25,911	26,245	26,454	26,269	26,452	26,804	27,569	29,783	31,365	28,226
444	Building mat. and garden equip. and supplies dealers . . . . .	37,792	39,562	41,330	42,141	42,455	42,032	41,538	41,605	41,727	42,899	42,677	43,459
445	Food and beverage stores . . . . .	32,483	31,932	32,227	32,249	32,616	32,787	32,541	32,509	33,027	34,257	35,286	34,248
448	Clothing and clothing access. stores . . . . .	34,314	35,547	36,595	36,756	36,390	36,441	37,206	38,485	40,128	41,729	41,834	34,791
452	General merchandise stores . . . . .	61,917	63,326	66,092	66,404	65,492	64,933	65,286	67,206	72,506	79,274	82,936	66,805
4521	Department stores . . . . .	34,863	35,612	37,171	37,202	36,553	35,559	35,952	37,154	40,115	44,543	46,213	35,421
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>435,268</b>	<b>437,798</b>	<b>442,693</b>	<b>448,140</b>	<b>447,950</b>	<b>452,729</b>	<b>455,395</b>	<b>458,983</b>	<b>456,690</b>	<b>453,864</b>	<b>458,828</b>	<b>459,700</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	286,976	288,023	289,981	291,631	293,268	295,019	295,105	296,845	297,724	298,612	301,505	304,422
441	Motor vehicle and parts dealers . . . . .	148,292	149,775	152,712	156,509	154,682	157,710	160,290	162,138	158,966	155,252	157,323	155,278
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	26,264	26,231	26,740	26,863	27,132	27,109	27,214	27,491	27,377	27,075	27,513	28,311
444	Building mat. and garden equip. and supplies dealers . . . . .	38,524	39,170	39,664	40,020	40,822	41,370	42,043	42,497	42,841	43,552	44,133	45,035
445	Food and beverage stores . . . . .	32,469	32,370	32,482	32,673	33,039	33,239	33,193	33,175	33,110	33,289	33,576	33,458
448	Clothing and clothing access. stores . . . . .	37,177	37,300	37,342	37,583	37,710	37,685	37,281	37,546	37,538	37,628	37,722	37,775
452	General merchandise stores . . . . .	66,905	66,986	67,674	67,893	67,986	68,580	68,345	68,805	68,984	68,988	70,035	70,732
4521	Department stores . . . . .	38,185	37,966	38,163	38,156	37,997	37,950	37,884	37,951	37,809	38,006	38,130	38,210
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.67</b>	<b>1.69</b>	<b>1.54</b>	<b>1.58</b>	<b>1.49</b>	<b>1.53</b>	<b>1.47</b>	<b>1.48</b>	<b>1.57</b>	<b>1.62</b>	<b>1.63</b>	<b>1.26</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.43	1.47	1.36	1.35	1.30	1.32	1.32	1.33	1.43	1.45	1.42	1.04
441	Motor vehicle and parts dealers . . . . .	2.43	2.34	2.00	2.21	2.03	2.10	1.90	1.91	1.97	2.16	2.38	2.13
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.70	1.70	1.64	1.78	1.73	1.65	1.62	1.61	1.76	1.87	1.70	1.18
444	Building mat. and garden equip. and supplies dealers . . . . .	2.05	2.16	1.63	1.47	1.47	1.43	1.54	1.57	1.60	1.66	1.73	1.81
445	Food and beverage stores . . . . .	0.80	0.85	0.80	0.80	0.77	0.80	0.75	0.79	0.81	0.82	0.84	0.73
448	Clothing and clothing access. stores . . . . .	2.91	2.67	2.48	2.45	2.37	2.56	2.54	2.47	2.82	2.68	2.43	1.23
452	General merchandise stores . . . . .	1.79	1.75	1.71	1.69	1.57	1.65	1.63	1.65	1.90	1.90	1.77	1.02
4521	Department stores . . . . .	2.48	2.34	2.26	2.23	2.09	2.18	2.19	2.16	2.51	2.55	2.23	1.11
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.55</b>	<b>1.55</b>	<b>1.53</b>	<b>1.56</b>	<b>1.53</b>	<b>1.56</b>	<b>1.56</b>	<b>1.57</b>	<b>1.54</b>	<b>1.51</b>	<b>1.53</b>	<b>1.51</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.36	1.36	1.34	1.35	1.35	1.35	1.35	1.35	1.34	1.33	1.33	1.34
441	Motor vehicle and parts dealers . . . . .	2.12	2.09	2.08	2.19	2.10	2.21	2.19	2.24	2.11	2.07	2.12	2.01
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.63	1.63	1.64	1.64	1.67	1.64	1.63	1.66	1.65	1.62	1.65	1.69
444	Building mat. and garden equip. and supplies dealers . . . . .	1.68	1.70	1.56	1.58	1.62	1.63	1.67	1.67	1.67	1.70	1.71	1.71
445	Food and beverage stores . . . . .	0.80	0.80	0.80	0.80	0.80	0.81	0.81	0.80	0.79	0.79	0.79	0.79
448	Clothing and clothing access. stores . . . . .	2.39	2.38	2.36	2.42	2.40	2.41	2.38	2.41	2.38	2.33	2.35	2.36
452	General merchandise stores . . . . .	1.63	1.63	1.64	1.65	1.64	1.66	1.64	1.65	1.64	1.62	1.64	1.64
4521	Department stores . . . . .	2.13	2.10	2.12	2.15	2.13	2.13	2.12	2.14	2.11	2.10	2.11	2.11

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2003											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>412,449</b>	<b>420,273</b>	<b>429,725</b>	<b>431,504</b>	<b>424,700</b>	<b>421,335</b>	<b>413,044</b>	<b>408,491</b>	<b>424,464</b>	<b>450,341</b>	<b>462,160</b>	<b>429,410</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	270,757	274,058	280,314	280,080	275,923	274,397	277,322	280,000	292,391	309,509	314,606	279,310
441	Motor vehicle and parts dealers . . . . .	141,692	146,215	149,411	151,424	148,777	146,938	135,722	128,491	132,073	140,832	147,554	150,100
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	24,623	24,120	24,448	24,662	24,521	24,838	24,954	25,058	26,106	29,061	30,268	26,388
444	Building mat. and garden equip. and supplies dealers . . . . .	35,553	37,367	38,687	38,558	38,062	37,351	36,362	36,369	37,278	37,360	37,019	37,165
445	Food and beverage stores . . . . .	32,609	32,315	32,626	32,348	32,194	32,123	32,036	32,025	32,773	33,491	34,049	33,145
448	Clothing and clothing access. stores . . . . .	34,213	35,480	36,753	36,382	35,897	35,957	37,195	38,264	39,838	41,247	41,564	34,465
452	General merchandise stores . . . . .	60,678	61,723	63,997	64,924	63,403	62,157	63,088	63,978	69,849	77,092	78,755	62,743
4521	Department stores . . . . .	35,361	36,015	37,620	38,231	37,165	36,083	36,457	37,207	40,909	45,379	46,186	35,304
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>420,745</b>	<b>424,620</b>	<b>426,708</b>	<b>427,551</b>	<b>425,587</b>	<b>426,112</b>	<b>426,799</b>	<b>422,504</b>	<b>427,705</b>	<b>430,198</b>	<b>433,691</b>	<b>435,044</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	281,620	282,849	283,725	283,237	281,808	282,293	283,659	282,901	285,579	286,144	287,232	287,456
441	Motor vehicle and parts dealers . . . . .	139,125	141,771	142,983	144,314	143,779	143,819	143,140	139,603	142,126	144,054	146,459	147,588
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	25,385	25,363	25,178	25,191	25,176	25,659	25,673	25,727	25,925	26,419	26,551	26,521
444	Building mat. and garden equip. and supplies dealers . . . . .	36,316	37,034	37,163	36,617	36,598	36,799	36,804	37,111	38,234	37,929	38,243	38,513
445	Food and beverage stores . . . . .	32,578	32,703	32,835	32,728	32,648	32,608	32,732	32,718	32,856	32,533	32,423	32,368
448	Clothing and clothing access. stores . . . . .	37,107	37,308	37,541	37,277	37,238	37,184	37,232	37,294	37,232	37,126	37,445	37,381
452	General merchandise stores . . . . .	65,720	65,303	65,690	66,570	65,794	65,755	65,973	65,301	66,248	66,858	66,379	66,666
4521	Department stores . . . . .	38,816	38,355	38,664	39,332	38,633	38,509	38,376	37,928	38,448	38,719	38,107	38,084
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.70</b>	<b>1.79</b>	<b>1.62</b>	<b>1.62</b>	<b>1.51</b>	<b>1.55</b>	<b>1.47</b>	<b>1.43</b>	<b>1.59</b>	<b>1.63</b>	<b>1.69</b>	<b>1.30</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.50	1.58	1.45	1.44	1.35	1.39	1.38	1.34	1.49	1.50	1.48	1.06
441	Motor vehicle and parts dealers . . . . .	2.28	2.39	2.07	2.08	1.93	1.96	1.72	1.65	1.87	2.05	2.37	2.23
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.77	1.87	1.72	1.84	1.65	1.70	1.65	1.57	1.74	1.88	1.73	1.15
444	Building mat. and garden equip. and supplies dealers . . . . .	2.06	2.38	1.93	1.60	1.48	1.49	1.48	1.59	1.62	1.53	1.76	1.78
445	Food and beverage stores . . . . .	0.84	0.91	0.84	0.84	0.78	0.82	0.78	0.78	0.85	0.83	0.85	0.76
448	Clothing and clothing access. stores . . . . .	3.16	3.04	2.73	2.66	2.44	2.67	2.69	2.47	2.94	2.83	2.51	1.29
452	General merchandise stores . . . . .	1.93	1.92	1.77	1.80	1.63	1.67	1.70	1.59	1.98	1.99	1.76	1.04
4521	Department stores . . . . .	2.52	2.50	2.29	2.33	2.11	2.16	2.22	2.04	2.61	2.62	2.21	1.14
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.57</b>	<b>1.61</b>	<b>1.59</b>	<b>1.59</b>	<b>1.59</b>	<b>1.57</b>	<b>1.55</b>	<b>1.51</b>	<b>1.54</b>	<b>1.56</b>	<b>1.55</b>	<b>1.56</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.42	1.43	1.42	1.43	1.42	1.41	1.40	1.38	1.39	1.39	1.39	1.38
441	Motor vehicle and parts dealers . . . . .	1.99	2.14	2.08	2.05	2.07	2.01	2.00	1.90	2.01	2.06	2.03	2.08
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.70	1.76	1.69	1.68	1.64	1.66	1.65	1.63	1.64	1.65	1.65	1.65
444	Building mat. and garden equip. and supplies dealers . . . . .	1.71	1.85	1.74	1.72	1.70	1.67	1.63	1.65	1.68	1.64	1.65	1.68
445	Food and beverage stores . . . . .	0.83	0.83	0.83	0.83	0.83	0.82	0.82	0.82	0.82	0.81	0.81	0.81
448	Clothing and clothing access. stores . . . . .	2.54	2.63	2.60	2.58	2.54	2.50	2.47	2.47	2.45	2.46	2.45	2.42
452	General merchandise stores . . . . .	1.74	1.71	1.71	1.75	1.72	1.69	1.68	1.63	1.66	1.68	1.66	1.66
4521	Department stores . . . . .	2.17	2.14	2.18	2.22	2.16	2.14	2.12	2.07	2.12	2.16	2.13	2.13

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2002											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>389,575</b>	<b>395,044</b>	<b>400,420</b>	<b>401,445</b>	<b>401,899</b>	<b>398,989</b>	<b>394,585</b>	<b>394,969</b>	<b>410,580</b>	<b>434,995</b>	<b>445,220</b>	<b>412,824</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	264,911	266,744	271,535	272,010	270,884	269,294	272,628	276,258	288,103	303,268	307,644	273,467
441	Motor vehicle and parts dealers . . . . .	124,664	128,300	128,885	129,435	131,015	129,695	121,957	118,711	122,477	131,727	137,576	139,357
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	23,934	23,659	24,242	24,439	24,584	24,340	24,744	24,679	25,921	28,176	29,112	25,265
444	Building mat. and garden equip. and supplies dealers . . . . .	34,234	35,367	36,960	37,485	36,905	36,050	35,099	34,930	35,343	36,115	35,464	35,566
445	Food and beverage stores . . . . .	32,932	32,477	32,511	32,233	32,029	32,002	31,627	31,807	32,691	33,182	33,937	33,517
448	Clothing and clothing access. stores . . . . .	32,333	33,000	33,722	33,921	33,557	34,021	35,666	36,644	38,618	40,267	40,306	33,888
452	General merchandise stores . . . . .	59,343	60,920	62,124	61,944	62,004	60,429	61,994	63,723	68,686	75,147	78,241	61,786
4521	Department stores . . . . .	36,380	37,496	38,293	37,820	37,496	36,434	37,195	38,249	41,419	45,296	47,391	36,124
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>397,680</b>	<b>399,802</b>	<b>398,391</b>	<b>398,757</b>	<b>403,429</b>	<b>404,070</b>	<b>407,896</b>	<b>407,745</b>	<b>412,834</b>	<b>414,800</b>	<b>417,149</b>	<b>418,581</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	275,679	275,374	275,007	275,253	276,679	277,089	278,823	278,834	281,076	280,067	280,578	281,806
441	Motor vehicle and parts dealers . . . . .	122,001	124,428	123,384	123,504	126,750	126,981	129,073	128,911	131,758	134,733	136,571	136,775
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	24,700	24,878	24,940	24,912	25,292	25,145	25,457	25,312	25,715	25,615	25,559	25,418
444	Building mat. and garden equip. and supplies dealers . . . . .	34,968	35,086	35,538	35,632	35,520	35,552	35,525	35,607	36,175	36,665	36,561	36,856
445	Food and beverage stores . . . . .	32,852	32,823	32,663	32,605	32,543	32,506	32,342	32,522	32,773	32,204	32,341	32,708
448	Clothing and clothing access. stores . . . . .	35,183	34,737	34,481	34,791	34,846	35,218	35,666	35,715	36,092	36,146	36,214	36,715
452	General merchandise stores . . . . .	64,363	64,358	63,848	63,707	64,308	63,957	64,825	64,865	64,984	65,028	65,890	65,939
4521	Department stores . . . . .	39,934	39,805	39,356	38,990	38,937	38,884	39,153	38,950	38,891	38,681	39,134	39,011
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.68</b>	<b>1.72</b>	<b>1.55</b>	<b>1.55</b>	<b>1.47</b>	<b>1.53</b>	<b>1.47</b>	<b>1.42</b>	<b>1.66</b>	<b>1.67</b>	<b>1.68</b>	<b>1.33</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.55	1.61	1.44	1.45	1.35	1.42	1.42	1.39	1.58	1.56	1.51	1.11
441	Motor vehicle and parts dealers . . . . .	2.05	2.03	1.84	1.82	1.81	1.82	1.59	1.49	1.87	1.98	2.26	2.19
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.73	1.76	1.67	1.81	1.68	1.72	1.72	1.61	1.86	1.95	1.74	1.20
444	Building mat. and garden equip. and supplies dealers . . . . .	2.07	2.20	1.94	1.55	1.45	1.55	1.55	1.61	1.74	1.65	1.81	1.98
445	Food and beverage stores . . . . .	0.87	0.92	0.82	0.88	0.79	0.82	0.79	0.80	0.88	0.86	0.86	0.79
448	Clothing and clothing access. stores . . . . .	3.12	2.81	2.41	2.56	2.37	2.57	2.76	2.42	3.10	2.87	2.53	1.33
452	General merchandise stores . . . . .	1.97	1.97	1.73	1.81	1.66	1.67	1.78	1.70	2.07	2.07	1.84	1.07
4521	Department stores . . . . .	2.50	2.48	2.13	2.20	2.04	2.08	2.26	2.08	2.61	2.58	2.24	1.16
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.54</b>	<b>1.55</b>	<b>1.54</b>	<b>1.52</b>	<b>1.56</b>	<b>1.54</b>	<b>1.54</b>	<b>1.53</b>	<b>1.58</b>	<b>1.58</b>	<b>1.58</b>	<b>1.57</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.45	1.45	1.44	1.42	1.43	1.43	1.44	1.44	1.45	1.43	1.43	1.44
441	Motor vehicle and parts dealers . . . . .	1.80	1.83	1.84	1.80	1.95	1.86	1.83	1.79	1.94	2.00	2.00	1.96
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.66	1.65	1.65	1.66	1.67	1.67	1.72	1.70	1.72	1.71	1.70	1.69
444	Building mat. and garden equip. and supplies dealers . . . . .	1.74	1.73	1.74	1.67	1.70	1.70	1.72	1.71	1.74	1.77	1.75	1.81
445	Food and beverage stores . . . . .	0.84	0.84	0.84	0.84	0.84	0.84	0.83	0.84	0.85	0.83	0.83	0.84
448	Clothing and clothing access. stores . . . . .	2.47	2.41	2.40	2.39	2.45	2.44	2.51	2.49	2.59	2.46	2.50	2.49
452	General merchandise stores . . . . .	1.75	1.74	1.72	1.70	1.74	1.71	1.74	1.74	1.76	1.72	1.75	1.75
4521	Department stores . . . . .	2.11	2.10	2.09	2.04	2.10	2.09	2.13	2.12	2.16	2.09	2.16	2.17

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2001											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>398,929</b>	<b>399,885</b>	<b>406,518</b>	<b>407,603</b>	<b>404,222</b>	<b>399,397</b>	<b>391,836</b>	<b>396,871</b>	<b>407,259</b>	<b>418,486</b>	<b>422,035</b>	<b>389,481</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	267,148	269,415	275,108	275,496	273,128	270,421	270,850	276,349	285,455	302,305	303,138	267,062
441	Motor vehicle and parts dealers . . . . .	131,781	130,470	131,410	132,107	131,094	128,976	120,986	120,522	121,804	116,181	118,897	122,419
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	24,315	23,545	24,276	24,506	23,914	23,472	23,408	23,442	24,064	26,333	27,398	23,943
444	Building mat. and garden equip. and supplies dealers . . . . .	33,919	34,869	35,940	36,360	36,065	35,053	33,884	34,005	34,005	34,271	33,804	33,545
445	Food and beverage stores . . . . .	32,383	32,197	32,480	32,414	32,231	32,421	32,182	32,191	32,789	34,215	34,810	33,836
448	Clothing and clothing access. stores . . . . .	33,219	34,505	35,396	35,112	34,541	34,776	35,822	36,741	38,531	40,630	39,530	32,476
452	General merchandise stores . . . . .	60,317	61,968	64,687	64,224	64,269	62,960	62,928	65,581	70,077	76,699	77,613	60,426
4521	Department stores . . . . .	39,276	40,355	42,042	41,646	41,472	40,205	39,948	41,753	45,118	49,108	49,736	37,632
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>406,973</b>	<b>404,867</b>	<b>404,620</b>	<b>404,947</b>	<b>405,888</b>	<b>404,852</b>	<b>405,752</b>	<b>409,780</b>	<b>409,144</b>	<b>397,475</b>	<b>394,265</b>	<b>395,279</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	278,354	278,464	278,827	278,904	278,962	278,296	277,084	278,739	278,229	278,653	276,228	275,433
441	Motor vehicle and parts dealers . . . . .	128,619	126,403	125,793	126,043	126,926	126,556	128,668	131,041	130,915	118,822	118,037	119,846
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	25,171	24,758	24,950	24,930	24,628	24,248	24,058	24,018	23,826	23,961	24,076	24,136
444	Building mat. and garden equip. and supplies dealers . . . . .	34,647	34,592	34,591	34,596	34,778	34,603	34,296	34,628	34,770	34,828	34,742	34,726
445	Food and beverage stores . . . . .	32,272	32,512	32,600	32,785	32,793	32,953	32,927	32,935	32,890	33,156	33,184	33,035
448	Clothing and clothing access. stores . . . . .	36,265	36,398	36,229	36,012	35,868	36,000	35,786	35,810	36,044	36,374	35,453	35,185
452	General merchandise stores . . . . .	65,357	65,497	66,485	66,115	66,551	66,594	65,864	66,660	66,192	66,146	65,384	64,760
4521	Department stores . . . . .	42,925	42,794	43,164	42,934	42,976	42,817	42,051	42,518	42,444	41,901	41,206	40,639
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.76</b>	<b>1.78</b>	<b>1.60</b>	<b>1.64</b>	<b>1.50</b>	<b>1.53</b>	<b>1.55</b>	<b>1.48</b>	<b>1.72</b>	<b>1.57</b>	<b>1.60</b>	<b>1.30</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.60	1.66	1.51	1.52	1.40	1.44	1.48	1.43	1.62	1.62	1.53	1.12
441	Motor vehicle and parts dealers . . . . .	2.21	2.11	1.83	1.96	1.76	1.77	1.75	1.64	1.99	1.46	1.82	2.00
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.81	1.85	1.75	1.96	1.77	1.71	1.71	1.59	1.84	1.91	1.68	1.14
444	Building mat. and garden equip. and supplies dealers . . . . .	2.12	2.22	1.90	1.62	1.45	1.54	1.60	1.61	1.81	1.63	1.78	1.96
445	Food and beverage stores . . . . .	0.90	0.93	0.85	0.87	0.81	0.83	0.82	0.81	0.86	0.89	0.88	0.78
448	Clothing and clothing access. stores . . . . .	3.29	3.01	2.70	2.62	2.50	2.68	2.84	2.47	3.18	3.07	2.57	1.32
452	General merchandise stores . . . . .	2.11	2.17	2.00	1.92	1.84	1.84	1.90	1.82	2.17	2.22	1.85	1.05
4521	Department stores . . . . .	2.59	2.65	2.44	2.31	2.23	2.25	2.34	2.18	2.70	2.75	2.16	1.14
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.61</b>	<b>1.60</b>	<b>1.61</b>	<b>1.59</b>	<b>1.59</b>	<b>1.59</b>	<b>1.60</b>	<b>1.61</b>	<b>1.63</b>	<b>1.48</b>	<b>1.51</b>	<b>1.54</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.49	1.49	1.51	1.48	1.48	1.48	1.48	1.48	1.49	1.48	1.47	1.46
441	Motor vehicle and parts dealers . . . . .	1.94	1.91	1.91	1.88	1.89	1.88	1.94	1.97	2.03	1.47	1.63	1.75
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.75	1.75	1.77	1.77	1.75	1.70	1.68	1.67	1.70	1.67	1.63	1.61
444	Building mat. and garden equip. and supplies dealers . . . . .	1.79	1.75	1.76	1.69	1.71	1.72	1.72	1.74	1.79	1.75	1.75	1.77
445	Food and beverage stores . . . . .	0.85	0.85	0.85	0.85	0.85	0.85	0.85	0.85	0.84	0.85	0.85	0.84
448	Clothing and clothing access. stores . . . . .	2.56	2.56	2.60	2.55	2.57	2.59	2.56	2.53	2.71	2.59	2.54	2.48
452	General merchandise stores . . . . .	1.83	1.89	1.95	1.88	1.89	1.89	1.85	1.86	1.85	1.82	1.78	1.74
4521	Department stores . . . . .	2.15	2.23	2.33	2.25	2.26	2.26	2.20	2.22	2.25	2.20	2.15	2.13

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	2000											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>375,661</b>	<b>380,020</b>	<b>388,176</b>	<b>390,838</b>	<b>390,705</b>	<b>391,016</b>	<b>381,661</b>	<b>388,312</b>	<b>399,037</b>	<b>423,827</b>	<b>433,763</b>	<b>400,859</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	255,946	259,422	265,414	266,129	266,210	265,048	266,740	272,272	281,389	299,841	304,583	269,004
441	Motor vehicle and parts dealers . . . . .	119,715	120,598	122,762	124,709	124,495	125,968	114,921	116,040	117,648	123,986	129,180	131,855
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	22,643	22,611	23,496	23,776	23,585	24,008	24,144	24,509	24,865	27,369	28,986	24,960
444	Building mat. and garden equip. and supplies dealers . . . . .	32,327	33,519	34,557	35,369	35,123	34,565	34,025	34,024	33,975	33,977	33,931	33,345
445	Food and beverage stores . . . . .	32,691	32,177	32,389	32,132	32,060	31,580	31,280	31,221	31,934	33,160	33,465	32,785
448	Clothing and clothing access. stores . . . . .	30,011	31,545	32,929	33,107	33,259	33,200	34,892	36,182	37,721	40,273	40,316	33,682
452	General merchandise stores . . . . .	59,695	61,324	62,460	62,451	62,252	61,243	61,455	63,419	68,175	75,264	76,838	60,450
4521	Department stores . . . . .	40,386	41,600	42,288	42,123	41,918	40,779	40,735	42,024	45,118	50,296	51,528	39,629
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>383,481</b>	<b>385,025</b>	<b>386,544</b>	<b>387,955</b>	<b>392,366</b>	<b>396,688</b>	<b>395,488</b>	<b>400,798</b>	<b>400,605</b>	<b>403,035</b>	<b>405,706</b>	<b>406,322</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	266,699	268,275	269,206	269,182	271,732	272,713	272,723	274,568	274,319	276,179	277,465	277,792
441	Motor vehicle and parts dealers . . . . .	116,782	116,750	117,338	118,773	120,634	123,975	122,765	126,230	126,286	126,856	128,241	128,530
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	23,489	23,776	24,198	24,163	24,314	24,827	24,763	25,060	24,570	24,881	25,516	25,187
444	Building mat. and garden equip. and supplies dealers . . . . .	32,987	33,286	33,292	33,717	33,903	34,155	34,369	34,612	34,704	34,565	34,837	34,483
445	Food and beverage stores . . . . .	32,520	32,499	32,468	32,496	32,650	32,142	32,012	31,954	32,044	32,113	31,894	32,042
448	Clothing and clothing access. stores . . . . .	32,871	33,310	33,704	33,921	34,501	34,404	34,857	35,300	35,319	35,958	36,093	36,492
452	General merchandise stores . . . . .	64,575	64,783	64,278	64,184	64,399	64,719	64,350	64,427	64,418	64,851	64,836	64,946
4521	Department stores . . . . .	43,946	44,021	43,461	43,292	43,349	43,336	42,834	42,794	42,604	42,988	42,904	42,796
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.76</b>	<b>1.67</b>	<b>1.53</b>	<b>1.64</b>	<b>1.52</b>	<b>1.53</b>	<b>1.56</b>	<b>1.51</b>	<b>1.64</b>	<b>1.73</b>	<b>1.72</b>	<b>1.36</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.65	1.62	1.49	1.54	1.44	1.46	1.51	1.47	1.58	1.65	1.57	1.13
441	Motor vehicle and parts dealers . . . . .	2.04	1.80	1.63	1.89	1.70	1.72	1.71	1.61	1.78	1.94	2.20	2.34
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.73	1.70	1.66	1.82	1.70	1.75	1.76	1.67	1.79	1.99	1.86	1.30
444	Building mat. and garden equip. and supplies dealers . . . . .	2.12	2.09	1.75	1.78	1.54	1.61	1.74	1.69	1.81	1.74	1.89	1.95
445	Food and beverage stores . . . . .	0.95	0.96	0.88	0.88	0.85	0.84	0.82	0.82	0.87	0.91	0.89	0.78
448	Clothing and clothing access. stores . . . . .	3.17	2.82	2.56	2.52	2.42	2.56	2.79	2.47	2.82	3.01	2.57	1.35
452	General merchandise stores . . . . .	2.30	2.26	2.00	2.00	1.89	1.88	1.95	1.90	2.19	2.30	1.94	1.10
4521	Department stores . . . . .	2.74	2.70	2.36	2.31	2.21	2.24	2.35	2.24	2.61	2.79	2.19	1.15
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.58</b>	<b>1.56</b>	<b>1.55</b>	<b>1.58</b>	<b>1.59</b>	<b>1.60</b>	<b>1.60</b>	<b>1.62</b>	<b>1.59</b>	<b>1.60</b>	<b>1.62</b>	<b>1.62</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.52	1.51	1.48	1.50	1.51	1.50	1.50	1.51	1.49	1.49	1.50	1.49
441	Motor vehicle and parts dealers . . . . .	1.72	1.69	1.71	1.79	1.83	1.87	1.88	1.93	1.88	1.91	1.98	2.01
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.66	1.66	1.68	1.66	1.68	1.74	1.73	1.74	1.69	1.72	1.79	1.83
444	Building mat. and garden equip. and supplies dealers . . . . .	1.71	1.75	1.66	1.78	1.80	1.82	1.82	1.83	1.84	1.83	1.85	1.77
445	Food and beverage stores . . . . .	0.91	0.90	0.88	0.88	0.89	0.86	0.86	0.86	0.86	0.86	0.85	0.84
448	Clothing and clothing access. stores . . . . .	2.47	2.45	2.43	2.46	2.46	2.49	2.53	2.51	2.45	2.52	2.53	2.58
452	General merchandise stores . . . . .	2.00	1.99	1.94	1.96	1.93	1.94	1.91	1.90	1.88	1.89	1.88	1.87
4521	Department stores . . . . .	2.28	2.30	2.26	2.26	2.22	2.26	2.23	2.22	2.20	2.22	2.19	2.17

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>348,628</b>	<b>354,861</b>	<b>365,761</b>	<b>370,270</b>	<b>366,256</b>	<b>365,275</b>	<b>358,659</b>	<b>361,252</b>	<b>373,851</b>	<b>394,181</b>	<b>405,921</b>	<b>378,400</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	243,625	246,017	251,883	254,314	252,371	251,517	253,900	258,248	268,462	285,445	290,922	259,350
441	Motor vehicle and parts dealers . . . . .	105,003	108,844	113,878	115,956	113,885	113,758	104,759	103,004	105,389	108,736	114,999	119,050
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	21,504	21,462	21,615	22,199	21,825	21,985	22,405	22,607	23,534	25,633	26,438	23,401
444	Building mat. and garden equip. and supplies dealers . . . . .	30,181	31,153	32,242	32,631	32,344	31,844	31,501	31,361	31,334	31,786	31,764	31,925
445	Food and beverage stores . . . . .	31,445	30,960	31,240	30,816	30,836	31,012	31,016	31,163	32,046	33,439	34,087	33,366
448	Clothing and clothing access. stores . . . . .	29,796	31,276	32,204	32,334	31,988	32,123	33,022	33,679	34,779	36,858	37,009	31,008
452	General merchandise stores . . . . .	56,842	58,286	60,292	60,931	60,335	58,977	59,781	61,838	66,651	72,804	75,445	59,783
4521	Department stores . . . . .	40,123	40,937	42,386	42,692	42,164	40,914	41,428	42,690	45,812	50,180	52,224	40,665
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>356,838</b>	<b>359,857</b>	<b>364,497</b>	<b>367,298</b>	<b>368,152</b>	<b>371,219</b>	<b>371,470</b>	<b>372,585</b>	<b>374,597</b>	<b>374,160</b>	<b>379,199</b>	<b>383,603</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	254,371	254,703	255,752	257,078	257,524	258,835	259,269	260,422	261,738	262,907	265,052	267,990
441	Motor vehicle and parts dealers . . . . .	102,467	105,154	108,745	110,220	110,628	112,384	112,201	112,163	112,859	111,253	114,147	115,613
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	22,353	22,544	22,307	22,583	22,500	22,759	22,979	23,045	23,186	23,260	23,314	23,661
444	Building mat. and garden equip. and supplies dealers . . . . .	30,797	30,936	31,092	31,196	31,250	31,466	31,755	31,903	32,006	32,369	32,545	32,946
445	Food and beverage stores . . . . .	31,258	31,307	31,346	31,158	31,410	31,561	31,714	31,892	32,213	32,384	32,484	32,630
448	Clothing and clothing access. stores . . . . .	32,779	33,061	32,928	33,061	33,148	33,323	32,956	32,858	32,595	32,821	33,103	33,631
452	General merchandise stores . . . . .	61,504	61,640	62,124	62,423	62,388	62,281	62,438	62,789	62,983	62,832	63,862	64,318
4521	Department stores . . . . .	43,565	43,320	43,607	43,697	43,558	43,387	43,380	43,428	43,342	43,073	43,775	43,915
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.78</b>	<b>1.78</b>	<b>1.59</b>	<b>1.63</b>	<b>1.55</b>	<b>1.55</b>	<b>1.52</b>	<b>1.50</b>	<b>1.62</b>	<b>1.69</b>	<b>1.69</b>	<b>1.29</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.70	1.73	1.56	1.57	1.49	1.51	1.51	1.51	1.62	1.67	1.61	1.12
441	Motor vehicle and parts dealers . . . . .	2.00	1.91	1.68	1.79	1.68	1.64	1.53	1.48	1.63	1.74	1.92	1.98
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.84	1.88	1.70	1.86	1.76	1.72	1.70	1.67	1.78	1.93	1.77	1.21
444	Building mat. and garden equip. and supplies dealers . . . . .	2.18	2.16	1.83	1.68	1.59	1.56	1.64	1.66	1.71	1.71	1.76	1.81
445	Food and beverage stores . . . . .	0.92	0.96	0.88	0.88	0.83	0.87	0.82	0.86	0.89	0.92	0.95	0.79
448	Clothing and clothing access. stores . . . . .	3.22	3.07	2.66	2.61	2.42	2.61	2.64	2.45	2.81	2.84	2.52	1.27
452	General merchandise stores . . . . .	2.31	2.32	2.06	2.11	1.93	1.94	2.01	2.00	2.27	2.32	2.08	1.13
4521	Department stores . . . . .	2.77	2.68	2.37	2.41	2.23	2.28	2.36	2.30	2.63	2.71	2.35	1.19
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.60</b>	<b>1.59</b>	<b>1.60</b>	<b>1.61</b>	<b>1.60</b>	<b>1.60</b>	<b>1.59</b>	<b>1.58</b>	<b>1.58</b>	<b>1.58</b>	<b>1.58</b>	<b>1.57</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.56	1.55	1.55	1.55	1.54	1.54	1.54	1.53	1.52	1.52	1.52	1.50
441	Motor vehicle and parts dealers . . . . .	1.69	1.72	1.76	1.78	1.75	1.77	1.74	1.71	1.73	1.71	1.73	1.75
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.77	1.76	1.72	1.74	1.71	1.71	1.72	1.70	1.68	1.69	1.70	1.70
444	Building mat. and garden equip. and supplies dealers . . . . .	1.76	1.74	1.76	1.76	1.75	1.75	1.76	1.75	1.77	1.75	1.73	1.74
445	Food and beverage stores . . . . .	0.88	0.87	0.88	0.86	0.87	0.88	0.88	0.88	0.88	0.89	0.89	0.86
448	Clothing and clothing access. stores . . . . .	2.53	2.55	2.52	2.51	2.47	2.49	2.47	2.45	2.44	2.44	2.46	2.48
452	General merchandise stores . . . . .	2.00	1.99	1.98	2.01	2.00	1.97	1.98	1.97	1.96	1.96	1.98	1.95
4521	Department stores . . . . .	2.28	2.25	2.25	2.29	2.28	2.25	2.26	2.26	2.24	2.23	2.28	2.28

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1998											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>333,589</b>	<b>339,044</b>	<b>346,990</b>	<b>350,232</b>	<b>342,011</b>	<b>338,223</b>	<b>334,956</b>	<b>336,471</b>	<b>349,812</b>	<b>369,947</b>	<b>378,909</b>	<b>350,111</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	231,039	234,690	241,376	243,915	240,242	240,841	244,790	248,152	257,426	272,400	276,724	244,447
441	Motor vehicle and parts dealers . . . . .	102,550	104,354	105,614	106,317	101,769	97,382	90,166	88,319	92,386	97,547	102,185	105,664
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	20,650	20,602	21,125	21,576	21,186	21,091	21,504	21,650	22,389	24,347	25,165	21,946
444	Building mat. and garden equip. and supplies dealers . . . . .	28,190	29,408	30,237	30,481	29,743	29,677	29,374	29,499	29,362	29,515	29,767	29,704
445	Food and beverage stores . . . . .	30,360	29,794	30,259	30,316	30,079	30,321	30,392	30,229	30,644	31,785	32,567	31,573
448	Clothing and clothing access. stores . . . . .	28,345	29,481	30,986	31,177	30,694	30,926	32,345	33,190	34,781	36,494	36,236	29,818
452	General merchandise stores . . . . .	56,304	57,779	59,311	59,879	58,437	58,053	59,313	60,823	65,638	71,573	72,741	57,191
4521	Department stores . . . . .	40,872	41,962	43,046	43,320	42,131	41,666	42,660	43,629	46,829	50,967	51,781	40,252
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>341,783</b>	<b>343,608</b>	<b>346,142</b>	<b>347,456</b>	<b>344,054</b>	<b>344,595</b>	<b>346,192</b>	<b>346,464</b>	<b>349,753</b>	<b>350,360</b>	<b>353,202</b>	<b>355,310</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	241,630	243,086	245,421	246,487	245,048	248,112	249,589	250,237	250,748	250,451	251,783	252,894
441	Motor vehicle and parts dealers . . . . .	100,153	100,522	100,721	100,969	99,006	96,483	96,603	96,227	99,005	99,909	101,419	102,416
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	21,488	21,618	21,869	21,994	21,864	21,856	22,101	22,024	21,950	22,033	22,211	22,213
444	Building mat. and garden equip. and supplies dealers . . . . .	28,736	29,233	29,186	29,224	28,737	29,325	29,551	30,040	30,022	30,056	30,437	30,623
445	Food and beverage stores . . . . .	30,190	30,137	30,392	30,647	30,643	30,882	31,012	30,928	30,807	30,776	31,015	30,899
448	Clothing and clothing access. stores . . . . .	31,286	31,197	31,651	31,813	31,774	32,148	32,280	32,380	32,658	32,382	32,325	32,376
452	General merchandise stores . . . . .	61,037	61,142	61,232	61,295	60,421	61,315	61,677	61,678	61,956	61,886	61,713	61,566
4521	Department stores . . . . .	44,426	44,404	44,377	44,294	43,524	44,138	44,438	44,293	44,262	43,937	43,660	43,469
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.79</b>	<b>1.85</b>	<b>1.68</b>	<b>1.66</b>	<b>1.55</b>	<b>1.54</b>	<b>1.54</b>	<b>1.56</b>	<b>1.68</b>	<b>1.68</b>	<b>1.74</b>	<b>1.32</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.69	1.77	1.64	1.61	1.52	1.55	1.56	1.57	1.70	1.70	1.67	1.16
441	Motor vehicle and parts dealers . . . . .	2.06	2.06	1.77	1.77	1.64	1.50	1.51	1.53	1.63	1.64	1.95	1.93
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.83	1.93	1.82	1.95	1.85	1.78	1.77	1.74	1.88	1.98	1.86	1.27
444	Building mat. and garden equip. and supplies dealers . . . . .	2.14	2.24	1.91	1.69	1.58	1.58	1.62	1.74	1.71	1.66	1.85	1.81
445	Food and beverage stores . . . . .	0.90	0.97	0.90	0.89	0.84	0.88	0.83	0.85	0.90	0.90	0.94	0.80
448	Clothing and clothing access. stores . . . . .	3.21	3.10	2.85	2.63	2.50	2.70	2.77	2.55	3.10	2.94	2.61	1.33
452	General merchandise stores . . . . .	2.50	2.51	2.27	2.18	2.00	2.09	2.17	2.10	2.46	2.44	2.12	1.19
4521	Department stores . . . . .	2.94	2.86	2.59	2.47	2.27	2.42	2.52	2.37	2.84	2.80	2.34	1.23
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.64</b>	<b>1.65</b>	<b>1.65</b>	<b>1.63</b>	<b>1.61</b>	<b>1.60</b>	<b>1.62</b>	<b>1.63</b>	<b>1.62</b>	<b>1.60</b>	<b>1.60</b>	<b>1.60</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.57	1.58	1.59	1.59	1.57	1.58	1.58	1.59	1.59	1.57	1.57	1.56
441	Motor vehicle and parts dealers . . . . .	1.81	1.83	1.80	1.76	1.71	1.64	1.72	1.75	1.73	1.69	1.70	1.70
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.79	1.79	1.82	1.83	1.82	1.78	1.79	1.77	1.77	1.77	1.75	1.75
444	Building mat. and garden equip. and supplies dealers . . . . .	1.78	1.80	1.79	1.77	1.73	1.78	1.77	1.81	1.78	1.77	1.77	1.75
445	Food and beverage stores . . . . .	0.88	0.88	0.88	0.89	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.87
448	Clothing and clothing access. stores . . . . .	2.57	2.55	2.59	2.56	2.57	2.57	2.57	2.59	2.68	2.57	2.54	2.54
452	General merchandise stores . . . . .	2.14	2.13	2.13	2.11	2.08	2.10	2.12	2.11	2.09	2.08	2.05	2.05
4521	Department stores . . . . .	2.40	2.38	2.40	2.38	2.33	2.37	2.40	2.39	2.37	2.35	2.32	2.31

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1997											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>322,291</b>	<b>328,601</b>	<b>331,758</b>	<b>335,477</b>	<b>332,270</b>	<b>329,259</b>	<b>326,560</b>	<b>326,202</b>	<b>338,934</b>	<b>358,527</b>	<b>364,638</b>	<b>336,431</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	223,361	226,914	229,550	232,708	231,980	229,946	233,467	234,942	245,736	260,319	263,439	232,254
441	Motor vehicle and parts dealers . . . . .	98,930	101,687	102,208	102,769	100,290	99,313	93,093	91,260	93,198	98,208	101,199	104,177
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	21,068	20,846	20,835	20,898	21,095	20,907	21,255	21,153	22,058	24,011	24,473	21,269
444	Building mat. and garden equip. and supplies dealers . . . . .	26,661	27,333	28,243	28,542	28,533	28,142	27,652	27,458	27,736	27,740	27,674	27,770
445	Food and beverage stores . . . . .	29,811	29,291	29,571	29,310	29,213	29,242	29,193	29,395	30,000	30,976	31,637	30,617
448	Clothing and clothing access. stores . . . . .	26,905	28,340	28,811	29,645	29,345	29,101	30,507	31,115	32,790	34,818	34,618	28,674
452	General merchandise stores . . . . .	55,252	56,934	57,952	59,116	58,557	57,544	58,367	59,381	63,976	69,386	70,783	56,416
4521	Department stores . . . . .	40,175	41,529	42,404	43,199	42,716	41,884	42,365	43,141	46,438	50,617	51,765	41,074
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>330,478</b>	<b>332,855</b>	<b>331,101</b>	<b>332,916</b>	<b>334,059</b>	<b>335,488</b>	<b>337,665</b>	<b>336,319</b>	<b>339,346</b>	<b>339,792</b>	<b>339,724</b>	<b>341,389</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	233,850	235,192	233,684	235,321	236,618	237,006	237,905	236,734	239,221	239,194	239,383	240,439
441	Motor vehicle and parts dealers . . . . .	96,628	97,663	97,417	97,595	97,441	98,482	99,760	99,585	100,125	100,598	100,341	100,950
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	21,877	21,851	21,613	21,390	21,770	21,688	21,912	21,475	21,541	21,690	21,600	21,527
444	Building mat. and garden equip. and supplies dealers . . . . .	27,122	27,170	27,288	27,418	27,568	27,808	27,791	27,990	28,389	28,248	28,239	28,570
445	Food and beverage stores . . . . .	29,650	29,658	29,715	29,635	29,761	29,777	29,752	30,053	30,155	30,011	30,139	29,949
448	Clothing and clothing access. stores . . . . .	29,795	30,021	29,429	30,219	30,378	30,314	30,446	30,327	30,789	30,840	30,826	31,167
452	General merchandise stores . . . . .	60,046	60,300	59,918	60,530	60,544	60,660	60,507	60,069	60,350	60,055	60,118	60,735
4521	Department stores . . . . .	43,764	43,946	43,806	44,171	44,128	44,228	43,993	43,665	43,851	43,748	43,794	44,309
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.79</b>	<b>1.85</b>	<b>1.64</b>	<b>1.69</b>	<b>1.58</b>	<b>1.61</b>	<b>1.57</b>	<b>1.55</b>	<b>1.69</b>	<b>1.71</b>	<b>1.76</b>	<b>1.35</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.69	1.78	1.58	1.64	1.52	1.56	1.56	1.54	1.69	1.69	1.67	1.17
441	Motor vehicle and parts dealers . . . . .	2.05	2.03	1.78	1.83	1.74	1.73	1.60	1.58	1.70	1.77	2.09	2.07
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.07	2.14	1.94	1.99	1.92	1.93	1.89	1.81	1.96	2.07	1.93	1.33
444	Building mat. and garden equip. and supplies dealers . . . . .	2.16	2.21	1.90	1.69	1.58	1.62	1.60	1.71	1.68	1.62	1.89	1.85
445	Food and beverage stores . . . . .	0.90	0.96	0.86	0.90	0.82	0.87	0.82	0.83	0.91	0.90	0.92	0.81
448	Clothing and clothing access. stores . . . . .	3.28	3.20	2.65	2.92	2.55	2.73	2.84	2.49	2.99	2.99	2.61	1.35
452	General merchandise stores . . . . .	2.61	2.64	2.26	2.41	2.13	2.19	2.25	2.12	2.57	2.49	2.17	1.24
4521	Department stores . . . . .	2.99	2.95	2.48	2.67	2.36	2.43	2.54	2.32	2.86	2.77	2.34	1.28
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.64</b>	<b>1.64</b>	<b>1.63</b>	<b>1.64</b>	<b>1.67</b>	<b>1.65</b>	<b>1.64</b>	<b>1.63</b>	<b>1.64</b>	<b>1.64</b>	<b>1.63</b>	<b>1.64</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.59	1.58	1.56	1.58	1.59	1.58	1.58	1.57	1.57	1.57	1.57	1.57
441	Motor vehicle and parts dealers . . . . .	1.80	1.79	1.80	1.81	1.88	1.84	1.81	1.79	1.82	1.84	1.81	1.81
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.01	1.96	1.93	1.89	1.93	1.90	1.90	1.85	1.85	1.86	1.83	1.81
444	Building mat. and garden equip. and supplies dealers . . . . .	1.81	1.77	1.74	1.76	1.77	1.77	1.76	1.77	1.77	1.76	1.77	1.78
445	Food and beverage stores . . . . .	0.87	0.87	0.87	0.87	0.88	0.87	0.87	0.88	0.88	0.87	0.87	0.87
448	Clothing and clothing access. stores . . . . .	2.59	2.61	2.55	2.67	2.65	2.60	2.59	2.55	2.59	2.60	2.58	2.56
452	General merchandise stores . . . . .	2.21	2.21	2.20	2.23	2.21	2.21	2.17	2.14	2.17	2.13	2.14	2.17
4521	Department stores . . . . .	2.41	2.42	2.40	2.44	2.43	2.42	2.38	2.35	2.38	2.35	2.35	2.40

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1996											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>312,899</b>	<b>317,612</b>	<b>319,583</b>	<b>321,569</b>	<b>320,618</b>	<b>316,566</b>	<b>316,031</b>	<b>318,772</b>	<b>328,770</b>	<b>350,167</b>	<b>355,398</b>	<b>325,892</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	216,816	219,908	224,071	226,493	225,289	222,341	226,891	230,341	238,379	255,162	258,318	226,052
441	Motor vehicle and parts dealers . . . . .	96,083	97,704	95,512	95,076	95,329	94,225	89,140	88,431	90,391	95,005	97,080	99,840
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	20,298	20,434	20,667	21,184	21,207	20,877	21,111	21,677	22,670	24,562	24,579	21,389
444	Building mat. and garden equip. and supplies dealers . . . . .	25,730	26,274	27,158	27,444	27,565	27,115	26,755	26,147	26,162	26,430	26,552	26,406
445	Food and beverage stores . . . . .	28,847	28,465	28,581	28,677	28,537	28,384	28,632	28,503	29,094	30,457	31,075	30,398
448	Clothing and clothing access. stores . . . . .	26,476	27,703	28,744	28,415	27,865	27,613	29,122	30,078	30,980	33,442	33,971	27,445
452	General merchandise stores . . . . .	54,975	56,233	57,739	58,209	57,820	56,965	58,457	60,476	64,513	70,350	71,760	56,302
4521	Department stores . . . . .	39,996	41,153	42,233	42,554	42,185	41,466	42,479	44,063	46,894	51,173	52,385	40,903
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>321,004</b>	<b>321,717</b>	<b>319,197</b>	<b>319,685</b>	<b>322,147</b>	<b>322,568</b>	<b>326,585</b>	<b>328,460</b>	<b>329,376</b>	<b>331,550</b>	<b>330,600</b>	<b>330,895</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	227,102	227,995	228,298	229,246	229,717	229,219	231,229	231,952	231,923	234,052	234,345	234,116
441	Motor vehicle and parts dealers . . . . .	93,902	93,722	90,899	90,439	92,430	93,349	95,356	96,508	97,453	97,498	96,255	96,779
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	20,969	21,397	21,461	21,749	21,908	21,657	21,854	22,007	22,074	22,168	21,694	21,605
444	Building mat. and garden equip. and supplies dealers . . . . .	26,148	26,117	26,240	26,388	26,607	26,767	26,889	26,653	26,805	26,887	27,094	27,167
445	Food and beverage stores . . . . .	28,716	28,821	28,741	29,009	29,046	28,879	29,148	29,142	29,251	29,513	29,600	29,718
448	Clothing and clothing access. stores . . . . .	29,353	29,378	29,391	28,936	28,816	28,854	29,064	29,287	29,089	29,569	30,196	29,864
452	General merchandise stores . . . . .	59,763	59,654	59,726	59,689	59,782	60,004	60,554	61,025	60,846	60,899	60,930	60,611
4521	Department stores . . . . .	43,569	43,594	43,674	43,600	43,580	43,741	44,065	44,463	44,240	44,267	44,356	44,124
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.88</b>	<b>1.83</b>	<b>1.67</b>	<b>1.68</b>	<b>1.56</b>	<b>1.62</b>	<b>1.61</b>	<b>1.57</b>	<b>1.74</b>	<b>1.74</b>	<b>1.75</b>	<b>1.38</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.78	1.78	1.65	1.65	1.53	1.57	1.60	1.56	1.73	1.74	1.67	1.19
441	Motor vehicle and parts dealers . . . . .	2.15	1.98	1.72	1.76	1.65	1.72	1.62	1.60	1.77	1.76	2.02	2.17
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.11	2.17	1.99	2.12	2.01	2.01	2.00	1.95	2.13	2.21	2.03	1.47
444	Building mat. and garden equip. and supplies dealers . . . . .	2.24	2.25	2.05	1.78	1.65	1.70	1.67	1.67	1.77	1.65	1.86	1.98
445	Food and beverage stores . . . . .	0.91	0.92	0.86	0.89	0.83	0.85	0.83	0.82	0.90	0.91	0.91	0.83
448	Clothing and clothing access. stores . . . . .	3.44	3.07	2.77	2.68	2.44	2.61	2.85	2.47	2.91	2.97	2.63	1.37
452	General merchandise stores . . . . .	2.90	2.70	2.45	2.45	2.21	2.26	2.43	2.26	2.67	2.67	2.30	1.27
4521	Department stores . . . . .	3.26	2.99	2.67	2.67	2.42	2.49	2.70	2.46	2.91	2.93	2.45	1.29
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.70</b>	<b>1.68</b>	<b>1.65</b>	<b>1.65</b>	<b>1.65</b>	<b>1.65</b>	<b>1.67</b>	<b>1.68</b>	<b>1.66</b>	<b>1.66</b>	<b>1.66</b>	<b>1.66</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.64	1.63	1.62	1.61	1.60	1.60	1.61	1.61	1.60	1.60	1.60	1.59
441	Motor vehicle and parts dealers . . . . .	1.87	1.81	1.74	1.77	1.78	1.81	1.84	1.88	1.84	1.83	1.83	1.84
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.02	2.04	2.00	2.01	2.01	1.99	2.01	2.01	1.98	1.99	1.97	1.97
444	Building mat. and garden equip. and supplies dealers . . . . .	1.89	1.88	1.87	1.86	1.86	1.81	1.84	1.80	1.81	1.81	1.80	1.85
445	Food and beverage stores . . . . .	0.87	0.87	0.87	0.87	0.87	0.86	0.87	0.87	0.87	0.87	0.87	0.88
448	Clothing and clothing access. stores . . . . .	2.64	2.59	2.57	2.52	2.51	2.53	2.56	2.57	2.52	2.56	2.66	2.61
452	General merchandise stores . . . . .	2.36	2.33	2.33	2.29	2.28	2.30	2.31	2.30	2.29	2.26	2.27	2.24
4521	Department stores . . . . .	2.54	2.52	2.53	2.47	2.48	2.49	2.50	2.50	2.47	2.46	2.47	2.44

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1995											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>298,369</b>	<b>304,319</b>	<b>311,578</b>	<b>315,439</b>	<b>314,343</b>	<b>310,433</b>	<b>305,382</b>	<b>308,873</b>	<b>317,490</b>	<b>338,178</b>	<b>347,208</b>	<b>315,199</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	208,977	212,051	216,359	219,005	218,477	216,927	219,244	224,957	233,071	248,219	252,425	219,291
441	Motor vehicle and parts dealers . . . . .	89,392	92,268	95,219	96,434	95,866	93,506	86,138	83,916	84,419	89,959	94,783	95,908
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	19,135	18,939	19,308	19,523	19,542	19,809	19,645	20,612	21,683	23,171	24,191	21,031
444	Building mat. and garden equip. and supplies dealers . . . . .	24,395	24,887	25,732	26,277	26,054	25,479	25,234	25,113	25,254	25,705	25,673	25,318
445	Food and beverage stores . . . . .	28,332	27,891	28,017	27,913	27,801	27,901	27,981	28,030	28,508	29,564	30,006	29,425
448	Clothing and clothing access. stores . . . . .	26,813	28,152	29,334	29,791	29,394	28,707	29,795	31,034	31,914	33,974	33,950	27,002
452	General merchandise stores . . . . .	52,699	54,670	55,969	56,269	56,242	55,748	56,608	58,416	62,396	68,544	70,225	55,343
4521	Department stores . . . . .	38,888	40,404	41,055	41,258	41,263	40,782	41,431	42,745	45,679	50,179	51,407	40,326
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>306,178</b>	<b>308,438</b>	<b>311,003</b>	<b>313,635</b>	<b>315,509</b>	<b>316,171</b>	<b>315,544</b>	<b>317,827</b>	<b>318,088</b>	<b>320,291</b>	<b>322,997</b>	<b>320,026</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	218,804	219,938	220,318	221,777	222,759	223,719	223,442	226,384	226,776	227,627	228,938	227,157
441	Motor vehicle and parts dealers . . . . .	87,374	88,500	90,685	91,858	92,750	92,452	92,102	91,443	91,312	92,664	94,059	92,869
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	19,666	19,831	20,008	20,106	20,209	20,549	20,400	20,926	21,092	20,950	21,389	21,158
444	Building mat. and garden equip. and supplies dealers . . . . .	24,766	24,739	24,838	25,291	25,124	25,152	25,361	25,599	25,902	26,150	26,170	26,074
445	Food and beverage stores . . . . .	28,229	28,244	28,191	28,232	28,278	28,361	28,479	28,667	28,651	28,621	28,621	28,776
448	Clothing and clothing access. stores . . . . .	29,759	29,822	30,055	30,337	30,397	30,060	29,706	30,130	29,966	30,039	30,151	29,382
452	General merchandise stores . . . . .	57,263	58,087	57,803	57,637	58,029	58,678	58,657	58,919	58,935	59,359	59,658	59,550
4521	Department stores . . . . .	42,316	42,846	42,412	42,273	42,539	42,974	42,978	43,090	43,134	43,445	43,602	43,455
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.90</b>	<b>1.97</b>	<b>1.72</b>	<b>1.79</b>	<b>1.66</b>	<b>1.63</b>	<b>1.68</b>	<b>1.60</b>	<b>1.75</b>	<b>1.84</b>	<b>1.80</b>	<b>1.39</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.79	1.87	1.67	1.71	1.60	1.59	1.66	1.62	1.75	1.84	1.72	1.20
441	Motor vehicle and parts dealers . . . . .	2.22	2.24	1.86	2.03	1.83	1.71	1.73	1.58	1.74	1.86	2.07	2.20
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.10	2.23	1.99	2.18	2.01	2.00	2.02	1.98	2.13	2.23	2.08	1.47
444	Building mat. and garden equip. and supplies dealers . . . . .	2.22	2.29	1.94	1.91	1.68	1.67	1.80	1.72	1.83	1.78	1.91	1.98
445	Food and beverage stores . . . . .	0.91	0.96	0.86	0.88	0.84	0.84	0.83	0.84	0.88	0.93	0.92	0.80
448	Clothing and clothing access. stores . . . . .	3.56	3.53	2.98	2.92	2.76	2.78	3.04	2.75	2.97	3.25	2.66	1.35
452	General merchandise stores . . . . .	2.85	2.94	2.48	2.44	2.33	2.30	2.41	2.34	2.65	2.80	2.32	1.29
4521	Department stores . . . . .	3.18	3.21	2.66	2.62	2.52	2.49	2.61	2.51	2.86	3.03	2.43	1.32
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.69</b>	<b>1.73</b>	<b>1.73</b>	<b>1.73</b>	<b>1.73</b>	<b>1.71</b>	<b>1.71</b>	<b>1.71</b>	<b>1.70</b>	<b>1.73</b>	<b>1.72</b>	<b>1.68</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.62	1.65	1.65	1.66	1.65	1.65	1.64	1.66	1.65	1.67	1.65	1.62
441	Motor vehicle and parts dealers . . . . .	1.86	1.94	1.95	1.95	1.95	1.88	1.89	1.85	1.85	1.90	1.90	1.85
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.97	2.00	2.02	2.04	2.00	2.02	2.01	2.03	2.03	2.00	2.01	1.99
444	Building mat. and garden equip. and supplies dealers . . . . .	1.82	1.84	1.85	1.91	1.90	1.87	1.88	1.89	1.89	1.90	1.88	1.81
445	Food and beverage stores . . . . .	0.86	0.87	0.87	0.87	0.87	0.87	0.88	0.88	0.88	0.87	0.88	0.87
448	Clothing and clothing access. stores . . . . .	2.72	2.81	2.77	2.81	2.76	2.75	2.74	2.79	2.66	2.76	2.67	2.63
452	General merchandise stores . . . . .	2.29	2.41	2.35	2.34	2.34	2.33	2.31	2.34	2.30	2.36	2.35	2.33
4521	Department stores . . . . .	2.46	2.57	2.50	2.50	2.50	2.49	2.46	2.51	2.46	2.53	2.52	2.51

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1994											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>268,331</b>	<b>273,335</b>	<b>278,822</b>	<b>281,206</b>	<b>283,807</b>	<b>284,286</b>	<b>280,691</b>	<b>286,315</b>	<b>297,458</b>	<b>314,993</b>	<b>322,819</b>	<b>297,826</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	192,695	196,156	200,559	202,721	203,975	204,515	206,576	211,018	219,560	234,313	237,954	209,782
441	Motor vehicle and parts dealers . . . . .	75,636	77,179	78,263	78,485	79,832	79,771	74,115	75,297	77,898	80,680	84,865	88,044
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	17,153	16,886	16,821	17,353	17,605	17,752	17,678	18,378	19,570	21,507	22,162	19,693
444	Building mat. and garden equip. and supplies dealers . . . . .	22,282	23,250	23,893	24,102	24,447	23,966	23,664	23,713	23,368	23,735	23,973	23,895
445	Food and beverage stores . . . . .	27,750	27,282	27,698	27,405	27,350	27,628	27,579	27,425	28,038	29,050	29,503	28,830
448	Clothing and clothing access. stores . . . . .	25,278	26,469	27,385	27,821	27,556	27,533	28,829	29,901	31,124	33,200	33,276	27,234
452	General merchandise stores . . . . .	47,752	49,519	51,348	52,273	52,937	52,893	52,927	54,692	59,041	64,432	65,823	52,529
4521	Department stores . . . . .	36,182	37,549	38,745	39,464	39,857	39,683	39,728	40,964	44,164	48,008	48,920	38,849
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>275,465</b>	<b>277,248</b>	<b>278,331</b>	<b>279,782</b>	<b>284,834</b>	<b>289,421</b>	<b>289,606</b>	<b>294,449</b>	<b>298,289</b>	<b>298,492</b>	<b>300,381</b>	<b>302,694</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	201,383	203,147	203,809	204,991	207,730	210,826	210,550	212,494	213,716	215,101	216,163	217,498
441	Motor vehicle and parts dealers . . . . .	74,082	74,101	74,522	74,791	77,104	78,595	79,056	81,955	84,573	83,391	84,218	85,196
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	17,539	17,682	17,395	17,908	18,225	18,415	18,376	18,677	19,037	19,534	19,612	19,713
444	Building mat. and garden equip. and supplies dealers . . . . .	22,621	23,088	23,041	23,197	23,552	23,658	23,783	24,172	23,992	24,145	24,462	24,634
445	Food and beverage stores . . . . .	27,644	27,628	27,857	27,705	27,825	28,031	28,038	28,092	28,185	28,140	28,153	28,171
448	Clothing and clothing access. stores . . . . .	28,024	28,039	28,087	28,302	28,496	28,861	28,743	28,974	29,252	29,355	29,526	29,602
452	General merchandise stores . . . . .	51,792	52,439	52,758	53,204	54,349	55,633	54,876	55,273	55,804	55,966	56,186	56,830
4521	Department stores . . . . .	39,243	39,609	39,779	40,187	40,837	41,772	41,212	41,378	41,743	41,746	41,776	42,136
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.86</b>	<b>1.88</b>	<b>1.61</b>	<b>1.65</b>	<b>1.62</b>	<b>1.60</b>	<b>1.63</b>	<b>1.58</b>	<b>1.71</b>	<b>1.77</b>	<b>1.76</b>	<b>1.35</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.78	1.84	1.61	1.65	1.59	1.59	1.63	1.58	1.71	1.78	1.70	1.18
441	Motor vehicle and parts dealers . . . . .	2.09	1.98	1.61	1.66	1.71	1.63	1.63	1.57	1.69	1.76	1.96	2.08
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.23	2.23	1.93	2.08	2.04	1.96	1.97	1.91	2.08	2.21	2.05	1.44
444	Building mat. and garden equip. and supplies dealers . . . . .	2.32	2.38	1.91	1.75	1.65	1.65	1.76	1.67	1.71	1.73	1.86	1.90
445	Food and beverage stores . . . . .	0.92	0.95	0.87	0.88	0.85	0.85	0.83	0.84	0.88	0.91	0.92	0.80
448	Clothing and clothing access. stores . . . . .	3.47	3.34	2.76	2.81	2.75	2.78	2.96	2.67	3.04	3.09	2.69	1.36
452	General merchandise stores . . . . .	2.80	2.80	2.37	2.44	2.36	2.34	2.42	2.33	2.67	2.67	2.30	1.25
4521	Department stores . . . . .	3.11	3.09	2.55	2.65	2.57	2.54	2.64	2.49	2.89	2.88	2.42	1.28
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.65</b>	<b>1.64</b>	<b>1.62</b>	<b>1.62</b>	<b>1.66</b>	<b>1.67</b>	<b>1.66</b>	<b>1.67</b>	<b>1.68</b>	<b>1.66</b>	<b>1.67</b>	<b>1.68</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.62	1.62	1.60	1.61	1.63	1.63	1.62	1.62	1.62	1.62	1.63	1.62
441	Motor vehicle and parts dealers . . . . .	1.74	1.71	1.69	1.67	1.77	1.78	1.79	1.82	1.85	1.77	1.79	1.82
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.08	2.01	1.95	1.99	2.00	1.98	1.97	1.96	1.98	1.99	1.98	1.98
444	Building mat. and garden equip. and supplies dealers . . . . .	1.86	1.91	1.82	1.79	1.83	1.84	1.83	1.85	1.81	1.80	1.84	1.80
445	Food and beverage stores . . . . .	0.88	0.87	0.88	0.87	0.87	0.87	0.88	0.87	0.87	0.87	0.87	0.87
448	Clothing and clothing access. stores . . . . .	2.68	2.65	2.61	2.65	2.72	2.73	2.68	2.67	2.74	2.67	2.67	2.69
452	General merchandise stores . . . . .	2.27	2.27	2.25	2.27	2.34	2.36	2.32	2.31	2.32	2.30	2.30	2.31
4521	Department stores . . . . .	2.45	2.44	2.41	2.45	2.52	2.53	2.50	2.48	2.50	2.48	2.48	2.48

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>253,232</b>	<b>258,776</b>	<b>266,946</b>	<b>268,225</b>	<b>266,352</b>	<b>263,655</b>	<b>261,482</b>	<b>261,614</b>	<b>270,237</b>	<b>286,967</b>	<b>294,947</b>	<b>272,281</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	183,389	186,239	192,204	193,805	192,695	190,910	194,000	196,514	204,357	217,024	220,633	195,199
441	Motor vehicle and parts dealers . . . . .	69,843	72,537	74,742	74,420	73,657	72,745	67,482	65,100	65,880	69,943	74,314	77,082
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	15,093	14,718	15,180	15,291	15,370	15,644	15,872	16,185	17,037	18,161	18,967	17,479
444	Building mat. and garden equip. and supplies dealers . . . . .	20,899	21,552	22,297	22,373	22,373	21,970	21,578	21,448	21,325	21,664	21,787	21,731
445	Food and beverage stores . . . . .	27,567	27,217	27,511	27,563	27,294	27,311	27,087	26,870	27,360	28,405	28,777	28,179
448	Clothing and clothing access. stores . . . . .	25,083	26,278	27,136	27,408	27,046	26,759	28,322	29,043	30,125	31,646	31,745	25,938
452	General merchandise stores . . . . .	46,686	48,219	51,118	51,797	51,125	49,804	50,889	52,425	56,075	61,210	62,635	49,479
4521	Department stores . . . . .	35,939	37,173	39,324	39,661	39,273	38,133	38,916	40,074	42,759	46,484	47,545	37,545
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>260,039</b>	<b>262,738</b>	<b>266,277</b>	<b>266,674</b>	<b>267,185</b>	<b>268,271</b>	<b>269,608</b>	<b>268,630</b>	<b>270,566</b>	<b>271,882</b>	<b>274,466</b>	<b>277,043</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	191,569	192,975	195,170	195,757	196,237	196,788	197,683	197,876	198,954	199,397	200,719	202,502
441	Motor vehicle and parts dealers . . . . .	68,470	69,763	71,107	70,917	70,948	71,483	71,925	70,754	71,612	72,485	73,747	74,541
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	15,370	15,412	15,666	15,796	15,927	16,211	16,516	16,465	16,589	16,555	16,815	17,444
444	Building mat. and garden equip. and supplies dealers . . . . .	21,196	21,381	21,501	21,533	21,554	21,688	21,686	21,863	21,917	22,061	22,232	22,426
445	Food and beverage stores . . . . .	27,489	27,561	27,670	27,840	27,747	27,678	27,526	27,539	27,530	27,511	27,483	27,558
448	Clothing and clothing access. stores . . . . .	27,808	27,807	27,889	27,882	27,969	28,079	28,209	28,115	28,313	28,005	28,193	28,193
452	General merchandise stores . . . . .	50,564	51,160	52,425	52,470	52,412	52,399	52,721	52,952	53,039	53,230	53,651	53,700
4521	Department stores . . . . .	38,895	39,295	40,291	40,224	40,156	40,140	40,327	40,438	40,453	40,491	40,776	40,854
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.86</b>	<b>1.93</b>	<b>1.75</b>	<b>1.70</b>	<b>1.64</b>	<b>1.62</b>	<b>1.60</b>	<b>1.60</b>	<b>1.70</b>	<b>1.76</b>	<b>1.74</b>	<b>1.32</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.75	1.84	1.69	1.65	1.58	1.60	1.60	1.61	1.72	1.76	1.69	1.17
441	Motor vehicle and parts dealers . . . . .	2.18	2.23	1.92	1.83	1.79	1.71	1.58	1.57	1.65	1.75	1.92	1.99
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	2.08	2.17	1.99	2.04	1.99	1.96	1.91	1.94	2.07	2.17	2.04	1.50
444	Building mat. and garden equip. and supplies dealers . . . . .	2.36	2.36	2.04	1.83	1.70	1.68	1.74	1.74	1.77	1.79	1.85	1.89
445	Food and beverage stores . . . . .	0.92	0.97	0.90	0.89	0.85	0.87	0.82	0.86	0.89	0.91	0.93	0.80
448	Clothing and clothing access. stores . . . . .	3.34	3.48	3.09	2.77	2.68	2.77	2.89	2.73	3.00	3.05	2.69	1.37
452	General merchandise stores . . . . .	2.91	2.95	2.68	2.55	2.37	2.42	2.46	2.40	2.72	2.70	2.34	1.25
4521	Department stores . . . . .	3.23	3.29	2.93	2.78	2.60	2.66	2.71	2.59	2.95	2.91	2.49	1.30
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.66</b>	<b>1.69</b>	<b>1.72</b>	<b>1.69</b>	<b>1.67</b>	<b>1.68</b>	<b>1.66</b>	<b>1.66</b>	<b>1.66</b>	<b>1.66</b>	<b>1.65</b>	<b>1.66</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.60	1.62	1.65	1.63	1.62	1.63	1.62	1.63	1.62	1.62	1.62	1.62
441	Motor vehicle and parts dealers . . . . .	1.83	1.92	1.99	1.87	1.83	1.85	1.80	1.77	1.79	1.79	1.77	1.76
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.93	1.96	1.99	1.96	1.96	1.98	1.97	1.97	1.97	1.97	1.98	2.04
444	Building mat. and garden equip. and supplies dealers . . . . .	1.89	1.89	1.94	1.90	1.86	1.87	1.86	1.86	1.88	1.87	1.83	1.82
445	Food and beverage stores . . . . .	0.88	0.88	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.88	0.87	0.87
448	Clothing and clothing access. stores . . . . .	2.61	2.74	2.80	2.71	2.69	2.68	2.66	2.69	2.69	2.67	2.69	2.69
452	General merchandise stores . . . . .	2.36	2.39	2.46	2.42	2.39	2.39	2.36	2.37	2.36	2.35	2.35	2.34
4521	Department stores . . . . .	2.55	2.60	2.67	2.63	2.59	2.59	2.56	2.57	2.56	2.53	2.55	2.55

See footnotes at end of table.

**Table 5. Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kinds of Business: January 1992 Through December 2004—Con.**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	<b>UNADJUSTED</b>												
	<b>Retail inventories, total</b> . . . . .	<b>233,959</b>	<b>237,695</b>	<b>243,360</b>	<b>247,830</b>	<b>245,628</b>	<b>244,602</b>	<b>246,520</b>	<b>245,941</b>	<b>252,790</b>	<b>267,336</b>	<b>273,666</b>	<b>254,438</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	171,942	174,031	178,408	181,353	179,328	178,778	182,891	184,554	191,432	203,189	206,103	183,606
441	Motor vehicle and parts dealers . . . . .	62,017	63,664	64,952	66,477	66,300	65,824	63,629	61,387	61,358	64,147	67,563	70,832
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	13,303	13,118	13,715	13,914	14,033	14,029	14,133	14,352	14,958	16,017	16,677	15,591
444	Building mat. and garden equip. and supplies dealers . . . . .	19,383	20,009	20,657	21,086	20,829	20,568	20,483	20,195	20,153	20,426	20,370	20,255
445	Food and beverage stores . . . . .	27,019	26,731	26,756	26,991	27,036	26,984	26,972	26,533	27,060	28,275	28,750	28,088
448	Clothing and clothing access. stores . . . . .	22,685	24,114	24,785	25,340	25,008	24,732	26,435	27,513	28,104	29,761	30,249	25,297
452	General merchandise stores . . . . .	43,769	44,293	46,316	47,509	45,921	45,587	47,361	48,190	51,815	56,618	57,324	45,765
4521	Department stores . . . . .	33,798	34,272	35,914	36,757	35,543	35,164	36,528	37,206	39,808	43,506	44,075	35,151
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Retail inventories, total</b> . . . . .	<b>240,252</b>	<b>241,662</b>	<b>242,802</b>	<b>246,437</b>	<b>246,458</b>	<b>248,831</b>	<b>254,151</b>	<b>252,551</b>	<b>253,295</b>	<b>253,564</b>	<b>255,012</b>	<b>258,939</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	179,387	180,365	180,989	183,063	182,637	184,196	186,329	185,889	186,540	186,973	187,903	190,437
441	Motor vehicle and parts dealers . . . . .	60,865	61,297	61,813	63,374	63,821	64,635	67,822	66,662	66,755	66,591	67,109	68,502
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	13,519	13,751	14,154	14,374	14,542	14,538	14,691	14,615	14,579	14,627	14,798	15,513
444	Building mat. and garden equip. and supplies dealers . . . . .	19,678	19,831	19,901	20,295	20,066	20,304	20,586	20,586	20,734	20,800	20,807	20,925
445	Food and beverage stores . . . . .	26,950	27,093	26,916	27,263	27,493	27,320	27,399	27,215	27,239	27,388	27,473	27,467
448	Clothing and clothing access. stores . . . . .	25,150	25,517	25,499	25,778	25,861	25,925	26,330	26,608	26,414	26,360	26,864	27,467
452	General merchandise stores . . . . .	47,364	47,119	47,424	48,009	47,048	48,014	49,056	48,695	49,024	49,306	49,254	49,783
4521	Department stores . . . . .	36,538	36,344	36,722	37,203	36,305	37,054	37,853	37,544	37,697	37,963	37,930	38,333
	<b>UNADJUSTED</b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.80</b>	<b>1.82</b>	<b>1.71</b>	<b>1.69</b>	<b>1.62</b>	<b>1.62</b>	<b>1.62</b>	<b>1.62</b>	<b>1.71</b>	<b>1.72</b>	<b>1.77</b>	<b>1.33</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.71	1.74	1.67	1.64	1.55	1.58	1.60	1.58	1.71	1.71	1.69	1.16
441	Motor vehicle and parts dealers . . . . .	2.10	2.06	1.87	1.86	1.84	1.73	1.70	1.75	1.73	1.76	2.11	2.16
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.98	2.00	1.96	2.02	1.98	1.90	1.88	1.92	2.04	2.09	2.05	1.50
444	Building mat. and garden equip. and supplies dealers . . . . .	2.18	2.24	1.97	1.83	1.71	1.70	1.77	1.82	1.80	1.78	2.03	1.99
445	Food and beverage stores . . . . .	0.91	0.93	0.90	0.89	0.85	0.87	0.83	0.84	0.90	0.90	0.94	0.82
448	Clothing and clothing access. stores . . . . .	3.26	3.20	2.92	2.69	2.61	2.69	2.90	2.61	2.93	2.90	2.70	1.37
452	General merchandise stores . . . . .	2.92	2.76	2.58	2.52	2.29	2.42	2.55	2.35	2.77	2.70	2.29	1.22
4521	Department stores . . . . .	3.29	3.05	2.78	2.73	2.49	2.63	2.79	2.52	2.99	2.91	2.43	1.29
	<b>ADJUSTED<sup>1</sup></b>												
	<b>Inventories/sales ratios</b>												
	<b>Retail total</b> . . . . .	<b>1.64</b>	<b>1.64</b>	<b>1.66</b>	<b>1.67</b>	<b>1.66</b>	<b>1.67</b>	<b>1.70</b>	<b>1.68</b>	<b>1.66</b>	<b>1.66</b>	<b>1.67</b>	<b>1.67</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	1.59	1.59	1.60	1.61	1.60	1.60	1.62	1.60	1.60	1.59	1.60	1.60
441	Motor vehicle and parts dealers . . . . .	1.84	1.82	1.87	1.89	1.88	1.88	1.95	1.94	1.87	1.87	1.89	1.90
442, 443	Furniture, home furnishings, electronics, and appliance stores . . . . .	1.87	1.88	1.93	1.93	1.95	1.92	1.93	1.95	1.94	1.93	1.95	2.02
444	Building mat. and garden equip. and supplies dealers . . . . .	1.83	1.84	1.83	1.91	1.88	1.90	1.92	1.91	1.90	1.91	1.94	1.92
445	Food and beverage stores . . . . .	0.88	0.89	0.88	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.88	0.88
448	Clothing and clothing access. stores . . . . .	2.58	2.63	2.62	2.62	2.64	2.60	2.65	2.62	2.59	2.59	2.68	2.65
452	General merchandise stores . . . . .	2.39	2.33	2.34	2.38	2.32	2.36	2.44	2.36	2.36	2.37	2.33	2.28
4521	Department stores . . . . .	2.59	2.51	2.52	2.57	2.49	2.54	2.62	2.55	2.54	2.55	2.53	2.50

<sup>1</sup>Inventory estimates are adjusted for seasonal variation and, in the case of sales for holiday and trading-day differences. Estimates are not adjusted for price changes.

Note: Estimates exclude food services. Inventory estimates include data for auxiliary establishments; for example, warehouses servicing retail stores. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 6. Estimated Annual Purchases of Retail Firms by Kinds of Business: 1992 Through 2003**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
	<b>Retail purchases, total . . . . .</b>	<b>1,308,950</b>	<b>1,404,703</b>	<b>1,529,401</b>	<b>1,602,557</b>	<b>1,705,609</b>	<b>1,784,193</b>	<b>1,871,628</b>	<b>2,044,084</b>	<b>2,180,177</b>	<b>2,238,880</b>	<b>2,286,462</b>	<b>2,353,252</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	974,488	1,024,765	1,093,258	1,138,286	1,201,550	1,254,942	1,309,917	1,417,125	1,521,746	1,563,941	1,611,400	1,672,443
	GAF0 <sup>1</sup> . . . . .	355,295	382,781	416,058	439,530	459,550	478,201	506,522	547,012	580,522	597,951	624,053	636,197
441	Motor vehicle and parts dealers . . . . .	334,462	379,938	436,143	464,271	504,059	529,251	561,711	626,959	658,431	674,939	675,062	680,809
4411	Automobile dealers . . . . .	297,188	338,174	389,223	413,796	449,349	470,345	497,862	557,770	583,374	600,541	595,818	597,205
4413	Automotive parts, acc., and tire stores . . . . .	23,327	25,603	28,514	30,712	33,345	35,502	36,651	38,227	40,025	37,869	39,274	39,789
442	Furniture and home furnishings stores . . . . .	29,050	31,332	33,937	35,785	38,416	41,168	43,739	47,628	51,497	51,318	53,317	54,918
443	Electronics and appliance stores . . . . .	28,906	33,689	39,973	46,071	48,504	49,212	53,172	57,118	59,375	58,587	61,986	63,315
444	Building mat. and garden equip. & supplies dealers . . . . .	93,762	101,550	113,206	118,663	127,182	139,333	146,237	158,598	162,272	168,210	176,847	185,726
4441	Building mat. and supplies dealers . . . . .	79,468	87,553	98,336	102,846	109,583	119,448	125,653	137,588	140,201	144,762	153,576	161,195
445	Food and beverage stores . . . . .	279,212	281,895	289,000	290,339	298,228	303,648	306,902	317,247	324,851	332,906	332,721	339,479
4451	Grocery stores . . . . .	255,595	258,502	265,630	267,156	273,955	278,255	280,744	290,181	295,424	302,095	301,381	307,355
4453	Beer, wine, and liquor stores . . . . .	16,558	16,272	16,354	16,076	16,940	17,875	18,628	19,565	21,321	22,198	22,461	22,623
446	Health and personal care stores . . . . .	63,278	64,951	67,854	71,891	77,014	82,858	90,593	102,030	110,120	119,706	127,959	137,725
44611	Pharmacies and drug stores . . . . .	57,974	59,069	61,231	64,660	68,886	73,737	80,766	91,965	98,652	107,938	115,799	125,048
447	Gasoline stations . . . . .	125,357	128,699	134,851	140,133	151,168	155,665	149,771	167,739	200,990	202,116	203,657	220,124
448	Clothing and clothing access. stores . . . . .	71,698	74,360	76,832	78,287	81,084	83,534	87,278	92,724	98,686	96,857	99,464	99,489
4481	Clothing stores . . . . .	52,346	54,089	54,957	55,343	56,541	59,142	61,228	65,231	69,638	69,542	71,457	71,112
44811	Men's clothing stores . . . . .	5,922	5,699	5,572	5,213	5,333	5,689	5,762	5,328	5,354	4,722	4,430	4,358
44812	Women's clothing stores . . . . .	20,203	20,373	18,963	17,665	17,170	16,965	16,936	17,544	18,215	17,759	17,534	17,162
44814	Family clothing stores . . . . .	20,420	21,952	23,861	25,174	26,270	28,212	30,050	32,889	35,733	36,422	38,756	38,868
4482	Shoe stores . . . . .	10,866	10,876	11,369	11,594	12,281	12,685	13,074	13,274	13,628	13,526	13,552	13,024
451	Sporting goods, hobby, book & music stores . . . . .	31,054	33,658	36,935	39,247	40,928	41,069	44,076	46,334	48,471	47,627	48,017	48,252
452	General merchandise stores . . . . .	181,988	195,516	212,511	223,054	232,700	243,438	256,452	279,399	297,735	320,343	338,589	347,676
4521	Department stores . . . . .	126,955	134,713	145,528	150,387	154,830	159,714	153,800	158,646	159,266	157,870	155,298	149,110
452112	Discount dept. stores . . . . .	72,955	79,712	87,969	92,892	95,903	99,604	93,916	97,460	98,072	100,422	98,712	92,393
4529	Other general merchandise stores . . . . .	55,033	60,803	66,983	72,667	77,870	83,724	102,652	120,753	138,469	162,473	183,291	198,566
45291	Warehouse clubs and superstores . . . . .	34,313	39,738	48,431	53,501	58,649	65,255	83,395	100,805	117,948	140,648	161,062	174,829
45299	All other gen. merchandise stores . . . . .	20,720	21,065	18,552	19,166	19,221	18,469	19,257	19,948	20,521	21,825	22,229	23,737
453	Miscellaneous store retailers . . . . .	31,334	36,046	40,732	44,530	48,377	52,816	58,447	62,480	63,101	60,822	59,728	58,069
454	Nonstore retailers . . . . .	38,849	43,069	47,427	50,286	57,949	62,201	73,250	85,828	104,648	105,449	109,115	117,670
4541	Electronic shopping and mail-order houses . . . . .	19,289	22,505	25,858	28,375	32,560	37,391	44,669	55,020	67,541	69,444	74,310	79,094

<sup>1</sup>GAF0 represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 7. Estimated Annual Gross Margin of Retail Firms by Kinds of Business: 1993 Through 2003**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
	<b>Retail gross margin, total . . . . .</b>	<b>543,197</b>	<b>592,378</b>	<b>622,271</b>	<b>655,346</b>	<b>682,341</b>	<b>714,324</b>	<b>782,090</b>	<b>825,289</b>	<b>819,565</b>	<b>878,349</b>	<b>938,741</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	447,451	479,684	501,768	530,289	555,188	586,995	631,266	673,616	685,244	714,809	763,035
	GAFO <sup>1</sup> . . . . .	191,669	203,992	210,709	219,492	231,942	251,694	272,874	287,992	282,475	295,202	316,043
441	Motor vehicle and parts dealers . . . . .	95,746	112,694	120,503	125,057	127,153	127,329	150,824	151,673	134,321	163,540	175,706
4411	Automobile dealers . . . . .	75,074	89,677	95,869	97,669	98,054	97,065	116,867	117,174	100,282	127,993	137,605
4413	Automotive parts, acc., and tire stores . . . . .	15,334	17,391	17,970	19,989	20,973	21,428	23,840	22,641	22,473	24,175	24,864
442	Furniture and home furnishings stores . . . . .	22,491	25,013	25,797	27,905	30,219	32,963	36,528	39,973	39,678	42,064	43,232
443	Electronics and appliance stores . . . . .	13,377	15,491	16,240	16,032	16,761	18,459	20,585	22,797	21,689	24,073	25,418
444	Building mat. and garden equip. & supplies dealers . . . . .	39,411	44,499	45,475	48,499	50,677	56,031	60,510	67,275	70,836	73,920	80,784
4441	Building mat. and supplies dealers . . . . .	33,629	38,174	38,760	41,728	43,569	47,992	52,274	58,600	62,110	65,355	71,844
445	Food and beverage stores . . . . .	93,636	96,916	101,568	104,765	106,859	111,577	119,112	120,460	131,884	133,136	137,443
4451	Grocery stores . . . . .	83,571	86,032	90,361	92,916	94,921	98,513	106,053	106,740	117,649	118,798	122,333
4453	Beer, wine, and liquor stores . . . . .	5,270	5,931	6,062	6,531	6,437	7,292	7,199	7,634	7,677	7,675	8,025
446	Health and personal care stores . . . . .	28,486	29,548	30,429	33,534	37,458	40,683	42,974	46,802	49,774	54,587	57,451
44611	Pharmacies and drug stores . . . . .	21,152	21,432	21,552	23,570	26,347	28,976	31,147	33,417	36,542	40,299	42,557
447	Gasoline stations . . . . .	33,795	36,789	41,297	43,758	44,262	42,477	45,887	49,226	49,438	47,415	53,944
448	Clothing and clothing access. stores . . . . .	51,282	53,805	53,074	56,210	58,260	63,306	68,521	71,966	69,593	74,626	79,730
4481	Clothing stores . . . . .	34,296	35,960	34,948	37,376	39,928	43,703	47,011	50,299	49,090	52,104	56,597
44811	Men's clothing stores . . . . .	4,217	4,470	3,910	4,186	4,435	4,517	4,182	4,242	3,754	3,646	4,221
44812	Women's clothing stores . . . . .	11,960	11,296	10,668	11,032	10,937	11,505	12,252	13,719	13,701	14,093	15,946
44814	Family clothing stores . . . . .	13,656	15,119	14,793	16,129	18,035	20,670	22,687	24,116	23,142	25,677	26,914
4482	Shoe stores . . . . .	8,166	8,674	8,738	8,985	8,919	9,345	9,614	9,284	9,186	9,944	10,174
451	Sporting goods, hobby, book & music stores . . . . .	19,953	22,580	22,750	22,844	24,706	25,709	27,578	28,916	29,009	28,449	29,110
452	General merchandise stores . . . . .	74,286	75,817	80,349	83,657	88,130	95,474	103,441	107,307	107,186	109,437	122,157
4521	Department stores . . . . .	55,366	54,721	57,010	57,950	60,565	68,775	72,288	72,506	68,940	64,466	65,097
452112	Discount dept. stores . . . . .	22,824	22,083	24,532	23,695	26,307	34,760	36,434	37,037	37,120	33,209	35,103
4529	Other general merchandise stores . . . . .	18,920	21,096	23,339	25,707	27,565	26,699	31,153	34,801	38,246	44,971	57,060
45291	Warehouse clubs and superstores . . . . .	7,959	11,345	12,442	15,129	17,296	16,386	20,184	23,552	26,519	33,827	43,325
45299	All other gen. merchandise stores . . . . .	10,961	9,751	10,897	10,578	10,269	10,313	10,969	11,249	11,727	11,144	13,735
453	Miscellaneous store retailers . . . . .	27,719	30,658	33,660	36,176	39,455	42,763	43,756	45,408	42,615	44,945	45,156
454	Nonstore retailers . . . . .	43,015	48,568	51,129	56,909	58,401	57,553	62,374	73,486	73,542	82,157	88,610
4541	Electronic shopping and mail-order houses . . . . .	17,754	20,120	21,636	24,808	27,097	30,538	35,003	42,759	42,806	48,639	52,992

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 8. Estimated Annual Gross Margin as a Percentage of Sales by Kinds of Business: 1993 Through 2003**

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
	<b>Retail gross margin/sales, total . . . . .</b>	<b>28.1</b>	<b>28.3</b>	<b>28.2</b>	<b>27.9</b>	<b>27.8</b>	<b>27.8</b>	<b>28.0</b>	<b>27.7</b>	<b>26.7</b>	<b>28.0</b>	<b>28.7</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	30.6	30.8	30.8	30.7	30.8	31.1	31.0	30.8	30.4	30.8	31.4
	GAFO <sup>1</sup> . . . . .	33.9	33.4	32.7	32.4	32.7	33.4	33.6	33.4	32.0	32.2	33.3
441	Motor vehicle and parts dealers . . . . .	20.4	21.0	20.9	20.0	19.5	18.5	19.7	19.0	16.4	19.9	20.8
4411	Automobile dealers . . . . .	18.4	19.1	19.1	17.9	17.3	16.3	17.6	17.0	14.1	18.1	19.0
4413	Automotive parts, acc., and tire stores . . . . .	37.9	38.6	37.3	38.2	37.6	37.1	39.1	36.3	37.0	38.4	38.5
442	Furniture and home furnishings stores . . . . .	42.4	43.1	42.1	42.4	42.6	43.4	43.9	44.2	43.4	44.3	44.3
443	Electronics and appliance stores . . . . .	29.1	28.6	26.5	24.8	25.2	25.8	26.7	27.9	26.8	28.3	28.9
444	Building mat. and garden equip. & supplies dealers . . . . .	28.3	28.6	27.9	27.8	26.9	28.0	27.9	29.5	29.7	29.7	30.5
4441	Building mat. and supplies dealers . . . . .	28.1	28.4	27.6	27.8	26.9	27.9	27.8	29.6	30.0	30.1	31.0
445	Food and beverage stores . . . . .	24.9	25.2	26.0	26.1	26.0	26.7	27.4	27.0	28.4	28.6	28.8
4451	Grocery stores . . . . .	24.4	24.5	25.3	25.4	25.4	26.0	26.9	26.5	28.1	28.3	28.4
4453	Beer, wine, and liquor stores . . . . .	24.3	26.7	27.4	28.0	26.6	28.6	27.0	26.6	25.8	25.4	26.3
446	Health and personal care stores . . . . .	30.7	30.6	29.9	30.6	31.5	31.3	30.0	29.9	29.6	30.0	29.6
44611	Pharmacies and drug stores . . . . .	26.5	26.1	25.1	25.7	26.7	26.7	25.6	25.4	25.5	25.9	25.6
447	Gasoline stations . . . . .	20.8	21.5	22.8	22.5	22.1	22.1	21.6	19.7	19.6	18.9	19.7
448	Clothing and clothing access. stores . . . . .	41.0	41.6	40.3	41.1	41.4	42.4	42.8	42.8	41.5	43.2	44.6
4481	Clothing stores . . . . .	38.9	39.8	38.5	39.8	40.8	41.9	42.1	42.6	41.1	42.4	44.4
44811	Men's clothing stores . . . . .	42.3	44.5	41.9	43.8	44.0	44.2	43.2	44.5	43.4	44.8	49.5
44812	Women's clothing stores . . . . .	36.9	36.9	37.1	39.0	39.3	40.5	41.3	43.4	43.3	44.7	48.5
44814	Family clothing stores . . . . .	38.7	39.7	37.0	38.2	39.8	41.2	41.1	41.0	38.6	40.1	40.9
4482	Shoe stores . . . . .	42.9	43.5	42.9	42.3	41.6	42.0	42.3	40.4	40.0	42.6	43.6
451	Sporting goods, hobby, book & music stores . . . . .	38.1	39.2	37.3	35.7	37.7	37.3	37.9	38.0	37.6	37.0	37.7
452	General merchandise stores . . . . .	27.9	26.6	26.7	26.5	26.6	27.2	27.2	26.5	25.1	24.5	26.1
4521	Department stores . . . . .	29.5	27.5	27.7	27.3	27.5	30.8	31.4	31.1	30.1	29.1	30.3
452112	Discount dept. stores . . . . .	22.5	20.2	21.0	19.7	20.9	27.0	27.3	27.2	27.0	24.9	27.4
4529	Other general merchandise stores . . . . .	24.1	24.4	24.7	24.9	24.8	20.9	20.8	20.3	19.2	20.0	22.5
45291	Warehouse clubs and superstores . . . . .	17.1	19.6	19.1	20.7	21.1	16.6	17.0	16.8	16.1	17.6	20.0
45299	All other gen. merchandise stores . . . . .	34.5	34.1	36.9	35.1	34.9	35.3	35.6	35.5	34.9	33.2	37.3
453	Miscellaneous store retailers . . . . .	44.5	43.7	43.9	43.2	43.2	43.0	41.5	42.0	40.7	43.0	43.6
454	Nonstore retailers . . . . .	50.2	51.1	50.6	50.1	48.7	44.9	42.5	41.6	41.0	43.1	43.2
4541	Electronic shopping and mail-order houses . . . . .	44.5	44.4	43.5	43.8	42.6	41.1	39.4	39.1	38.0	39.7	40.4

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 9. Estimated End-of-Year Accounts Receivable of Retail Firms by Type of Account and Kinds of Business: 2002 and 2003**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records]

NAICS Code	Kind of business	Total accounts receivable		Type of account							
				Charge		Installment					
						Total		Open-end		Closed-end	
						2003	2002	2003	2002	2003	2002
	<b>Retail accounts receivables, total . . . . .</b>	<b>51,212</b>	<b>58,797</b>	<b>22,558</b>	<b>20,909</b>	<b>28,654</b>	<b>37,888</b>	<b>23,658</b>	<b>33,062</b>	<b>4,996</b>	<b>4,826</b>
	Total (excl. Motor vehicle and parts dealers) . . . . .	41,753	49,608	17,283	15,831	24,470	33,777	21,201	30,802	3,269	2,975
441	Motor vehicle and parts dealers . . . . .	9,459	9,189	5,275	5,078	4,184	4,111	2,457	S	1,727	1,851
442	Furniture and home furnishings stores . . . . .	3,763	3,466	753	718	3,010	2,748	1,878	1,687	1,132	1,061
443	Electronics and appliance stores . . . . .	1,533	1,502	807	737	726	S	590	S	S	S
444	Building mat. & garden equip. & supply stores . .	10,036	9,195	7,069	6,447	2,967	2,748	2,631	2,443	336	305
445	Food and beverage stores . . . . .	667	671	393	428	274	S	S	S	S	S
446	Health and personal care stores . . . . .	3,359	2,736	1,982	1,774	1,377	962	1,289	S	S	S
447	Gasoline stations . . . . .	1,225	1,177	779	746	446	431	436	418	S	S
448	Clothing access. stores . . . . .	3,664	3,451	489	482	3,175	2,969	2,669	2,581	506	388
451	Sporting goods, hobby, book, & music stores . .	757	759	379	356	378	403	S	S	128	141
452	General merchandise stores . . . . .	8,616	19,148	19	29	8,597	19,119	8,258	18,761	339	358
4521	Department stores (ex. L.D.) . . . . .	8,419	18,965	1	9	8,418	18,956	8,119	18,636	299	320
453	Miscellaneous store retailers . . . . .	2,075	2,007	1,168	1,126	907	881	653	647	S	S
454	Nonstore retailers . . . . .	6,058	5,496	3,445	2,988	2,613	2,508	2,306	2,246	307	262

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-3 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

**Table 10. Estimated Per Capita Retail Sales by Selected Kinds of Business: 1992 Through 2004**

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the Census Bureau's Population Estimates Program<sup>1</sup>]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
	<b>Per capita spending, total<sup>2</sup></b>	<b>7,076</b>	<b>7,487</b>	<b>8,052</b>	<b>8,400</b>	<b>8,861</b>	<b>9,172</b>	<b>9,518</b>	<b>10,260</b>	<b>10,571</b>	<b>10,767</b>	<b>10,910</b>	<b>11,264</b>	<b>11,993</b>
	Total (excl. motor vehicle and parts dealers)	5,450	5,666	5,986	6,204	6,504	6,737	6,974	7,457	7,745	7,896	8,057	8,355	8,989
441	Motor vehicle and parts dealers	1,625	1,821	2,066	2,195	2,357	2,435	2,544	2,803	2,825	2,872	2,854	2,909	3,004
442	Furniture and home furnishings stores	195	206	223	233	248	265	281	305	321	321	330	336	353
443	Electronics and appliance stores	158	178	208	233	244	248	265	283	289	284	296	303	322
444	Building mat. and garden equip. and supplies dealers	508	541	597	619	658	704	741	795	808	838	864	911	1,032
445	Food and beverage stores	1,456	1,456	1,480	1,489	1,516	1,532	1,545	1,594	1,580	1,627	1,619	1,641	1,696
446	Health and personal care stores	352	360	371	387	414	444	481	526	554	589	633	667	699
447	Gasoline stations	614	631	658	690	734	746	710	780	887	883	872	943	1,092
448	Clothing and clothing access. stores	472	485	497	501	516	525	553	587	595	588	600	614	647
451	Sporting goods, hobby, book and music stores	193	203	221	232	242	245	255	267	270	270	267	266	273
452	General merchandise stores	972	1,032	1,096	1,144	1,189	1,238	1,299	1,394	1,433	1,500	1,551	1,612	1,712
453	Miscellaneous store retailers	218	241	270	292	316	341	368	387	383	367	363	356	368
454	Nonstore retailers	310	332	365	384	429	448	475	539	626	630	663	706	794
722	Food services and drinking places	798	838	867	889	916	964	1,007	1,045	1,083	1,116	1,154	1,202	1,294

<sup>1</sup>Time Series of National Population Estimates, U.S. Census Bureau. Population estimates (in thousands) for July 1 of: 1992—255,030; 1993—257,783; 1994—260,327; 1995—262,803; 1996—265,229; 1997—267,784; 1998—270,248; 1999—272,691; 2000—282,192; 2001—285,102; 2002—287,941; 2003—290,789; 2004—293,655. For additional information, see <http://eire.census.gov/popest/estimates.php>.

<sup>2</sup>Estimates for food services and drinking places not included in total retail.

Note: Estimates have not been adjusted for price changes. Measures of sampling variability for these estimates have not been computed. The introduction and appendixes give information on confidentiality, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/hrely.html](http://www.census.gov/mrts/www/hrely.html).

# Appendix A.

## Explanatory Material

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### SAMPLE DESIGN AND ESTIMATION PROCEDURES

New samples were introduced with the 1999 *Annual Retail Trade Survey* (ARTS) and with the March 2001 *Monthly Retail Trade Survey* (MRTS). The new samples were designed to produce estimates based on the North American Industry Classification System (NAICS) and replace samples designed to produce estimates based on the Standard Industrial Classification (SIC) system. This section describes the design, selection, and estimation procedures for the new samples. For descriptions of the prior samples, see the *Annual Benchmark Report for Retail Trade for January 1990 to December 1999* or prior benchmark reports.

The sample used to estimate *end-of-month* inventories is a subsample of the MRTS sample. A description of the methods used to design and select this subsample is included at the end of this section.

### Sampling Frame

The same sampling frame was used for the *Monthly Retail Trade Survey* (MRTS) and the *Annual Retail Trade Survey* (ARTS). The sampling frame has two types of sampling units represented—Employer Identification Numbers (EINs) and large, multiple establishment firms. Both sampling units represent clusters of one or more establishments owned or controlled by the same firm. The information used to create these sampling units was extracted from data collected as part of the 1997 Economic Census and from establishment records contained on the Census Bureau's Business Register as updated to June 1999. The next few paragraphs give details about the Business Register; the distinction between firms, EINs, and establishments; and the construction of the sampling units. Though important, they are not essential to understanding the basic sample design and readers may continue to the **Stratification, Sampling Rates, and Allocation** section.

The Business Register is a multi-relational database that contains a record for each known establishment that is located in the United States or one of its territories and has employees. An *establishment* is a single physical location where business transactions take place and for which payroll and employment records are kept. Groups of one or more establishments under common ownership or control are *firms*. A *singleunit* firm owns or operates only one establishment. A *multiunit* firm owns or operates two or

more establishments. The treatment of establishments on the Business Register differs according to whether the establishment is part of a *singleunit* or *multiunit* firm. In particular, the structure of an establishment's primary identifier on the Business Register differs depending on whether it is owned by a *singleunit* firm or by a *multiunit* firm.

A singleunit firm's primary identifier is its Employer Identification Number (EIN). The Internal Revenue Service (IRS) issues the EIN and the firm uses it as an identifier to report social security payments for its employees under the Federal Insurance Contributions Act (FICA). The same act requires all employer firms to use EINs. Each employer firm is associated with at least one EIN and only one firm can use a given EIN. Because a singleunit firm has only one establishment, there is a one-to-one relationship between the firm and the EIN. Thus the firm, the EIN, and the establishment all reference the same physical location and all three terms can be used interchangeably and unambiguously when referring to a singleunit firm.

For multiunit firms however, a different structure connects the firm with its establishments via the EIN. Essentially a multiunit firm is associated with a cluster of one or more EINs and EINs are associated with one or more establishments. A multiunit firm consists of at least two establishments. Each firm is associated with at least one EIN and only one firm can use a given EIN. However, one multiunit firm may have several EINs. Similarly, there is a one-to-many relationship between EINs and establishments. Each EIN can be associated with many establishments, but each establishment is associated with only one EIN. Because of the possibility of one-to-many relationships, we must distinguish between the firm, its EINs, and its establishments. The multiunit firm that owns or controls a particular establishment is identified on the Business Register by way of the establishment's primary identifier.

The primary identifier of an establishment owned by a multiunit firm consists of a unique combination of an alpha number and a plant number. The alpha number identifies the multiunit firm, and the plant number identifies a particular establishment within that firm. All establishments owned or controlled by the same multiunit firm have the same alpha number. Different multiunit firms have different alpha numbers, and different establishments within the same multiunit firm have different plant

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numbers. The Census Bureau assigns both the alpha number to the multiunit firm and plant numbers to the corresponding establishments based on the results of the quinquennial economic census and the annual Company Organization Survey.

To create the sampling frame, we extract the records for all establishments classified in the Retail Trade and Accommodation and Food Services sectors as defined by the 1997 North American Industry Classification System (NAICS). For these establishments, we extract sales, payroll, employment, name and address information, as well as primary identifiers and, for establishments owned by multiunit firms, associated EINs. To create the sampling units for multiunit firms, we aggregate the economic data of the establishments owned by these firms to an EIN level by tabulating the establishment data for all extracted establishment records (i.e., establishments classified in the Retail Trade and Accommodation and Food Services sectors) associated with the same EIN. Similarly we aggregate the data to a multiunit firm level by tabulating the establishment data for all extracted establishment records associated with the same alpha number. No aggregation is necessary to put singleunit establishment information on an EIN basis or a firm basis. Thus, the sampling units created for singleunit firms simultaneously represent establishment, EIN, and firm information. In summary, the sampling frame is a complex amalgam of establishments, EINs, and firms.

### **Stratification, Sampling Rates, and Allocation**

The primary stratification of the frame is by kind-of-business group based on the detail required for this publication. We further stratify the sampling units within kind-of-business group (substratify) by a measure of size related to their annual sales. Sampling units expected to have a large effect on the precision of the estimates are selected “with certainty.” This means they are sure to be selected and will represent only themselves (i.e., have a selection probability of one and a sampling weight of one). Within each kind-of-business stratum, we determined a substratum boundary (or cutoff) that divides the certainty units from the noncertainty units. We based these cutoffs on a statistical analysis of data from the 1997 Economic Census. Accordingly, these values are on a 1997 sales basis. We also used this analysis to determine the number of size substrata for each kind-of-business stratum and to set preliminary sampling rates needed to achieve specified sampling variability objectives on sales estimates for different kind-of-business groups. The size substrata and sampling rates were later updated through an analysis of the sampling frame.

### **Sample Selection**

The first step in the sample selection identified certainty firms. If a firm was selected with certainty and had more than one establishment at the time of sampling, any new

establishments that the firm acquires, even if under new or different EINs, are included in the sample with certainty. However, if a singleunit firm was selected with certainty, only future establishments associated with that firm’s originally-selected EIN are included in the sample with certainty; any new EINs that might later be associated with that firm are subjected to sampling through the quarterly birth-selection procedure (see **Sample Maintenance**).

All firms not selected with certainty were subjected to sampling on an EIN basis. If a firm had more than one EIN, we treated each of its EINs as a separate sampling unit. To be eligible for the initial sampling, an EIN used by a singleunit firm had to have nonzero payroll in 1998. EINs used by multiunit firms were required to have nonzero payroll in 1997. The EINs were stratified according to their major kind of business and their estimated annual sales (on a 1997 basis). Within each noncertainty stratum, a simple random sample of EINs was selected. We then assigned the selected noncertainty EINs to one of two groups. One group is canvassed for both the monthly and annual surveys, the other only for the annual survey. The maximum sampling weight for an EIN selected for the monthly survey was 500. The maximum sampling weight for an EIN selected for the annual survey was 250.

### **Sample Maintenance**

Periodically, we update the samples to represent EINs issued since the initial sample selection. These new EINs, called births, are EINs recently assigned by the IRS on the latest available IRS mailing list for FICA taxpayers and assigned a kind-of-business classification (if possible) by the Social Security Administration (SSA).

EIN births are sampled on a quarterly basis using a two-phase selection procedure. To be eligible for selection, a birth must either have no kind-of-business classification or be classified in a kind of business within the scope of ARTS, the Annual Trade Survey (ATS), or the Service Annual Survey (SAS), and it must meet certain criteria regarding its number of paid employees or quarterly payroll. In the first phase, births are stratified by kind of business and a measure of size based on expected employment or quarterly payroll. A relatively large sample is drawn and canvassed to obtain a more reliable measure of size, consisting of sales in 2 recent months, and a new or more detailed kind-of-business classification.

Using this more reliable information, the selected births from the first phase are subjected to probability proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial ARTS, ATS, and SAS samples from the June 1999 Business Register. Because of the time it takes for a new employer firm to acquire an EIN from the IRS, and because of the time needed to accomplish the two-phase birth-selection procedure, births are added to the samples approximately 9 months after they begin operation.

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The processing of the EIN births differs between the monthly (MRTS) and annual (ARTS) surveys. For the MRTS, EIN births selected in a quarter are added into the survey during the next quarter. Because births are not represented in the monthly sample until they go through the two-phase selection procedure, an interim procedure is used to account for births during the period between the onset of activity and the time of birth selection. This consists of imputing data for all EINs selected in the monthly sample that go out of business but are still on the IRS mailing list.

For the ARTS, EIN births that are selected in the quarterly birth-selection procedure in November of the annual survey year are included in the initial mailing of the ARTS questionnaires in January of the following year. To better represent all EIN births in the annual survey year, and specifically to account for the time it takes to identify and select new EINs, we add births to the annual sample that are selected in February, May, and August of the year following the annual survey year. We mail survey forms to these births in June and August to supplement the initial annual survey mailing.

To be eligible for the sample canvass and tabulation, an EIN selected in the noncertainty sampling operations must meet both of the following requirements:

- It must be on the latest available IRS mailing list for FICA taxpayers from the previous quarter.
- It must have been selected from the Business Register in either the initial sampling or during the quarterly birth-selection procedure.

EINs selected into the samples with certainty are not dropped from canvass and tabulation if they are no longer on the IRS mailing list. Rather, the firm that used the EIN is contacted, and if a successor EIN is found, it is added to the survey.

### Estimation Procedures for Monthly Sales

The estimates of monthly sales published in this report are derived from data collected in the *Monthly Retail Trade Survey* (MRTS). Each month, all firms selected with certainty (sampling weight equal to 1) and one of the two groups of noncertainty (sampling weight greater than 1) EINs are asked to report their sales data for the month just ending. (As noted in the **Sample Selection** section, noncertainty EINs are assigned to one of two groups. One group is canvassed for the monthly and annual survey, while the other group is canvassed only for the annual survey.) Estimates of monthly sales are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the MRTS sample. The monthly sales estimates

are benchmarked using the corresponding annual survey estimates and 2002 Economic Census results. See the **Revisions to Previously Published Estimates** section located at the beginning of this report for a description of the benchmarking procedures.

### Estimation Procedures for Annual Totals

The annual sales, end-of-year inventories, purchases, accounts receivable, and gross margin estimates published in this report are derived from data collected in the *Annual Retail Trade Survey* (ARTS). All firms selected with certainty and both groups of noncertainty EINs are asked to report data for the previous year. Two years of data are requested in the year in which a new sample is introduced. Estimates are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the ARTS sample. Because both groups of noncertainty EINs are canvassed for the annual survey, the annual estimates have less sampling variability than the corresponding monthly estimates. The annual estimates presented in this report have been adjusted using results of the 1997 Economic Census.

The estimates of total inventory published in this report are on a non-LIFO basis. For those firms that reported inventory on a LIFO (last-in, first-out) basis, the LIFO reserve amount is added to the LIFO value to get inventory on a non-LIFO basis. In the annual survey, sampling units that used a LIFO cost basis for all or part of their inventory were asked to report LIFO reserves.

The estimates of gross margin represent sales minus the cost of goods sold (see **Definition of Terms** section) and are computed as a function of weighted sales, inventories, and purchased data from the ARTS.

### SUBSAMPLE TO ESTIMATE END-OF-MONTH INVENTORIES

The sample used to estimate end-of-month inventories (the **inventory** sample) is a subset of the units used to estimate monthly sales (the **sales** sample). This section highlights differences between the design of the inventory and sales samples.

#### Sampling Frame

The inventory sample is a subsample of the sales sample. Unlike the sales sample, the inventory sample is designed to produce estimates of end-of-month inventories for establishments classified in only the Retail Trade sector. It is not designed to produce inventory estimates for the Accommodation and Food Services sector. The sampling frame for the inventory sample is a subset of the sales

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sample and has the same types of sampling units as the sales frame—large, multiple-establishment firms and EINs. Descriptions of these sampling units were given earlier.

### **Stratification, Sampling Rates, and Allocation**

Sampling units are stratified by their major kind of business. The stratification used for the inventory sample is based on groupings of 3-digit and 4-digit North American Industry Classification System (NAICS) codes. Less detailed kind-of-business groupings are used to produce estimates of end-of-month inventories than the kind-of-business groupings that are used to produce monthly sales estimates. Therefore, the stratification for the inventory sample is more broad than the stratification used for the sales sample. Sampling units are assigned to substrata based on a measure of size related to their annual sales. The measure of size used for the inventory sample is slightly different from that used for the sales sample because the inventory sample is designed to measure inventories for the Retail Trade sector only. Sampling rates for the inventory sample are computed using the same methods as described for the sales sample.

### **Sample Selection**

The selection of the inventory sample is carried out independently within each size substratum contained in a kind-of-business stratum. The actual selection procedure follows a systematic, probability proportional-to-size scheme. Because the inventory sample is a subsample that was designed independently of the sales sample, it is possible that some units were selected in the sales sample at a lower sampling rate than desired for the inventory sample. Such a unit is included in the inventory sample and is assigned a sampling weight equal to the unit's sales sampling weight. The maximum sampling weight for an EIN selected for the inventory sample was 1,000.

### **Sample Maintenance**

The inventory sample is updated in the same manner and at the same time as the sales sample. The births selected for the inventory sample are a subsample of the births selected for the sales sample. These births are selected using sampling rates equivalent to those used in selecting the initial inventory sample.

### **Estimation Procedures for End-of-Month Inventories**

The procedures described in the Estimation Procedures for Monthly Sales are followed, except the sampling weight for the inventory sample is used when computing end-of-month inventory estimates. Because the inventory sample is a subsample of the sales sample, the sampling weight for the inventory sample is greater than or equal to the sampling weight for the sales sample.

### **RELIABILITY OF THE ESTIMATES**

The total error of an estimate based on a sample survey is the difference between the estimate and the population parameter that it estimates. This error may be considered to be comprised of sampling error and nonsampling error. Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because only a subset of the entire population is measured in a sample survey. Nonsampling error is the difference between the result that would be obtained from a complete enumeration of the sampling frame and the population parameter of interest. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The *bias* of an estimator of a population parameter is the difference, averaged over all possible samples of the same size and design, between the estimator and the population parameter being estimated. (The population parameter is usually unknown.) Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. The *variance* of an estimator is the squared difference, averaged over all possible samples of the same size and design, between the estimator and its average value.

Descriptions of sampling and nonsampling errors for the *Monthly Retail Trade Survey* (MRTS) and the *Annual Retail Trade Survey* (ARTS) are provided in the following sections.

#### **Sampling Error**

Because the estimates are based on a sample, exact agreement with results that would be obtained from a complete enumeration of firms on the sampling frame using the same enumeration procedures is not expected. However, because each firm represented on the sampling frame has a known probability of being selected into the sample, it is possible to estimate the sampling variability of the survey estimates.

The particular sample used in this survey is one of a large number of samples of the same size, that could have been selected using the same design. If all possible samples had been surveyed under the same conditions, an estimate of a population parameter of interest could have been obtained from each sample. These samples give rise to a distribution of estimates for the population parameter. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The *standard error* is defined as the square root of the variance. The *coefficient*

of variation (or relative standard error) of an estimator is the standard error of the estimator divided by the estimator. Note that measures of sampling variability, such as the standard error and coefficient of variation, are estimated from the sample and are also subject to sampling variability. (Technically, we should refer to the *estimated* standard error or the *estimated* coefficient of variation of an estimator. However, for the sake of brevity, we have omitted this detail.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any systematic biases in the estimates. Table A-1 provides the minimum, maximum, and median coefficients of variation for estimates of monthly sales and end-of-month inventories for each kind of business. The ranges and medians shown in Table A-1 are based on the latest available MRTS estimates for January 2004 through December 2004. Coefficients of variation for estimates of annual sales, end-of-year inventories, purchases, accounts receivables, inventory-to-sales ratios, and gross margin-to-sales ratios for each kind of business are provided in Tables A-2 and A-3. These coefficients of variation are based on 2003 ARTS data, adjusted using results of the 2002 Economic Census. (All coefficients of variation are expressed as percents.) The Census Bureau recommends that individuals using estimates contained in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from these estimates.

The estimate from a particular sample and the standard error associated with the estimate can be used to construct a confidence interval. A *confidence interval* is a range about a given estimator that has a specified probability of containing the result of a complete enumeration of the sampling frame conducted under the same survey conditions. Associated with each interval is a percentage of confidence, which is interpreted as follows. If, for each possible sample, an estimate of a population parameter and its approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.645 standard errors below to 1.645 standard errors above the estimate would include the result of a complete enumeration of the sampling frame.
2. For approximately 95 percent of the possible samples, the interval from 1.96 standard errors below to 1.96 standard errors above the estimate would include the result of a complete enumeration of the sampling frame.

To illustrate the computation of a confidence interval for an estimate of total sales, assume that an estimate of total sales is \$10,750 million and the coefficient of variation for this estimate is 1.8 percent, or 0.018. First obtain the standard error of the estimate by multiplying the total sales estimate by its coefficient of variation. For this

example, multiply \$10,750 million by 0.018. This yields a standard error of \$193.5 million. The upper and lower bounds of the 90-percent confidence interval are computed as \$10,750 million plus or minus 1.645 times \$193.5 million. Consequently, the 90-percent confidence interval is \$10,432 million to \$11,068 million. If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 9 out of 10 (90 percent) of these intervals would contain the result obtained from a complete enumeration of the sampling frame.

### **Nonsampling Errors**

Nonsampling error encompasses all other factors, other than sampling error, that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the MRTS and the ARTS, nonsampling error can be attributed to many sources: inability to obtain information about all units in the sample; response errors; differences in the interpretation of the questions; mistakes in coding or keying the data obtained; and other errors of collection, response, coverage, and processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error. The Census Bureau recommends that individuals using estimates in this report incorporate this information into their analyses, as nonsampling error could affect the conclusions drawn from these estimates.

A potential source of bias in the estimates is nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses about all selected units. Two types of nonresponse are often distinguished. *Unit nonresponse* is used to describe the inability to obtain any of the substantive measurements about a sampled unit. In most cases of unit nonresponse, the questionnaire was never returned to the Census Bureau after several attempts to elicit a response. *Item nonresponse* occurs either when a question is unanswered or the response to the question fails computer or analyst edits.

For both unit and item nonresponse, a missing value is replaced by a predicted value obtained from an appropriate model for nonresponse. This procedure is called *imputation* and uses survey data and administrative records as input. In any given month, imputed data amounts to about 22 percent of the total monthly retail and food services sales estimate and about 30 percent of the total retail end-of-month inventory estimate. For the annual survey, imputed data amounts to about 7 percent of the total retail sales estimate, about 8 percent of the total retail end-of-year inventory estimate, approximately 24 percent of the total accounts receivables estimate, and nearly 17 percent of the total purchases estimate.

**Table A-1. Estimated Measures of Sampling Variability for Monthly Estimates by Kinds of Business: 2004**

[Estimates are shown as percents and are based on data from the Monthly Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for sales		Coefficients of variation for inventories		Standard errors for inventories/sales ratios	
		Range	Median	Range	Median	Range	Median
	<b>Retail sales and food services, total</b> . . . . .	<b>0.5-0.6</b>	<b>0.6</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
	Total (excl. motor vehicle and parts dealers) . . . . .	0.4-0.5	0.5	NA	NA	NA	NA
	<b>Retail sales, total</b> . . . . .	<b>0.4-0.6</b>	<b>0.5</b>	<b>1.1-1.3</b>	<b>1.2</b>	<b>1.5-1.9</b>	<b>1.8</b>
	Retail sales, total (excl. motor vehicle and parts dealers) . . . . .	0.4-0.5	0.4	1.2-1.3	1.3	1.7-2.0	1.8
	<b>GAFO<sup>1</sup></b> . . . . .	<b>0.5-0.5</b>	<b>0.5</b>	<b>1.5-1.7</b>	<b>1.7</b>	<b>6.7-8.2</b>	<b>7.4</b>
<b>441</b>	<b>Motor vehicle and parts dealers</b> . . . . .	<b>1.2-1.7</b>	<b>1.5</b>	<b>3.0-3.3</b>	<b>3.2</b>	<b>5.0-6.0</b>	<b>5.5</b>
4411, 4412	Automobile and other motor vehicle dealers . . . . .	1.3-1.8	1.6	NA	NA	NA	NA
4411	Automobile dealers . . . . .	1.4-1.8	1.6	NA	NA	NA	NA
44111	New car dealers . . . . .	1.4-1.9	1.7	NA	NA	NA	NA
44112	Used car dealers . . . . .	4.2-5.2	4.9	NA	NA	NA	NA
4413	Automotive parts, access., and tire stores . . . . .	3.2-3.8	3.5	NA	NA	NA	NA
<b>442, 443</b>	<b>Furniture, home furnishings, electronics, and appliance stores</b> . . . . .	<b>1.8-2.2</b>	<b>2.0</b>	<b>2.9-3.7</b>	<b>3.4</b>	<b>6.5-7.7</b>	<b>7.1</b>
<b>442</b>	<b>Furniture and home furnishings stores</b> . . . . .	<b>3.2-3.9</b>	<b>3.5</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
4421	Furniture stores . . . . .	4.4-5.4	4.6	NA	NA	NA	NA
4422	Home furnishings stores . . . . .	3.3-4.9	4.1	NA	NA	NA	NA
<b>443</b>	<b>Electronics and appliance stores</b> . . . . .	<b>1.6-2.3</b>	<b>1.9</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
44311	Appl., TV, and other elect. stores . . . . .	2.0-2.5	2.3	NA	NA	NA	NA
443111	Household appliance stores . . . . .	7.0-7.6	7.3	NA	NA	NA	NA
443112	Radio, TV, and other elect. stores . . . . .	1.6-2.4	2.2	NA	NA	NA	NA
44312	Computer and software stores . . . . .	2.8-3.5	3.2	NA	NA	NA	NA
<b>444</b>	<b>Building mat. &amp; garden equip. &amp; supplies dealers</b> . . . . .	<b>1.5-1.9</b>	<b>1.7</b>	<b>3.0-3.5</b>	<b>3.2</b>	<b>4.3-8.1</b>	<b>4.8</b>
4441	Building mat. and supplies dealers . . . . .	1.7-2.1	1.8	NA	NA	NA	NA
44413	Hardware stores . . . . .	6.0-6.8	6.2	NA	NA	NA	NA
<b>445</b>	<b>Food and beverage stores</b> . . . . .	<b>0.6-0.8</b>	<b>0.7</b>	<b>2.4-2.6</b>	<b>2.5</b>	<b>1.9-2.1</b>	<b>2.0</b>
4451	Grocery stores . . . . .	0.8-0.9	0.8	NA	NA	NA	NA
4453	Beer, wine, and liquor stores . . . . .	3.5-4.9	4.2	NA	NA	NA	NA
<b>446</b>	<b>Health and personal care stores</b> . . . . .	<b>2.8-3.2</b>	<b>3.1</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
44611	Pharmacies and drug stores . . . . .	3.1-3.4	3.2	NA	NA	NA	NA
<b>447</b>	<b>Gasoline stations</b> . . . . .	<b>1.3-1.8</b>	<b>1.4</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
<b>448</b>	<b>Clothing and access. stores</b> . . . . .	<b>1.1-1.8</b>	<b>1.3</b>	<b>4.9-5.4</b>	<b>5.2</b>	<b>13.6-16.2</b>	<b>14.6</b>
4481	Clothing stores . . . . .	1.1-1.4	1.3	NA	NA	NA	NA
44811	Mens' clothing stores . . . . .	3.5-4.3	4.1	NA	NA	NA	NA
44812	Women's clothing stores . . . . .	2.9-3.9	3.3	NA	NA	NA	NA
44814	Family clothing stores . . . . .	1.3-1.7	1.5	NA	NA	NA	NA
4482	Shoe stores . . . . .	3.5-4.5	3.8	NA	NA	NA	NA
44831	Jewelry stores . . . . .	5.9-9.0	6.4	NA	NA	NA	NA
<b>451</b>	<b>Sporting goods, hobby, book, and music stores</b> . . . . .	<b>1.7-2.9</b>	<b>2.3</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
45111	Sporting goods stores . . . . .	3.6-4.8	4.1	NA	NA	NA	NA
451211	Book stores . . . . .	2.5-7.3	3.5	NA	NA	NA	NA
<b>452</b>	<b>General merchandise stores</b> . . . . .	<b>0.2-0.3</b>	<b>0.3</b>	<b>0.8-1.0</b>	<b>0.9</b>	<b>1.5-1.9</b>	<b>1.6</b>
4521	Department stores . . . . .	0.0-0.0	0.0	0.0-0.0	0.0	0.0-0.0	0.0
4521102	Discount dept. stores . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
4521101, 4521103	Conventional and national chain dept. stores . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
4521	Department stores (incl. L.D.) <sup>2</sup> . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
4521102	Discount dept. stores . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
4521101, 4521103	Conventional and national chain dept. stores . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
4529	Other general merchandise stores . . . . .	0.4-0.5	0.5	NA	NA	NA	NA
45291	Warehouse clubs and superstores . . . . .	0.0-0.0	0.0	NA	NA	NA	NA
45299	All other gen. merchandise stores . . . . .	2.8-3.5	3.2	NA	NA	NA	NA
<b>453</b>	<b>Miscellaneous store retailers</b> . . . . .	<b>2.0-3.6</b>	<b>2.6</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
<b>454</b>	<b>Nonstore retailers</b> . . . . .	<b>1.7-2.4</b>	<b>2.1</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
4541	Electronic shopping and mail-order houses . . . . .	1.9-2.6	2.1	NA	NA	NA	NA
45431	Fuel dealers . . . . .	4.3-6.9	5.6	NA	NA	NA	NA

See footnotes at end of table.

Table A-1. **Estimated Measures of Sampling Variability for Monthly Estimates by Kinds of Business: 2004—Con.**

[Estimates are shown as percents and are based on data from the Monthly Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for sales		Coefficients of variation for inventories		Standard errors for inventories/sales ratios	
		Range	Median	Range	Median	Range	Median
<b>722</b>	<b>Food services and drinking places .....</b>	<b>2.2–2.8</b>	<b>2.5</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
7221	Full-service restaurants .....	2.7–3.7	3.0	NA	NA	NA	NA
7222	Limited-service eating places .....	4.5–6.0	5.0	NA	NA	NA	NA
7224	Drinking places .....	5.0–6.3	5.4	NA	NA	NA	NA

NA Not available.

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line are not included in any aggregate kind-of-business totals.

Note: Measures of sampling variability are based on estimates unadjusted for seasonal variation, holiday, or trading-day differences. The ranges and medians were computed using the most recent estimates available for 2004. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

Table A-2. **Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, and Gross Margin by Kinds of Business: 2003**

[Estimates are shown as percents and are based on data from the 2003 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for				Standard errors for Gross Margin as a percent of Sales
		Sales	Inventories	Purchases	Gross Margin	
	<b>Retail sales and food services, total</b> .....	<b>0.1</b>	<b>NP</b>	<b>NP</b>	<b>NP</b>	<b>NP</b>
	Total (excl. motor vehicle and parts dealers).....	0.2	NP	NP	NP	NP
	<b>Retail sales, total</b> .....	<b>0.1</b>	<b>0.3</b>	<b>0.2</b>	<b>0.4</b>	<b>0.1</b>
	Retail sales, total (excl. motor vehicle and parts dealers).....	0.2	0.4	0.2	0.4	0.1
	<b>GAFO</b> <sup>1</sup> .....	<b>0.1</b>	<b>0.2</b>	<b>0.1</b>	<b>0.3</b>	<b>0.1</b>
<b>441</b>	<b>Motor vehicle and parts dealers</b> .....	<b>0.5</b>	<b>0.6</b>	<b>0.7</b>	<b>1.7</b>	<b>0.4</b>
4411, 4412	Automobile and other motor vehicle dealers ..	0.5	NP	NP	NP	NP
4411	Automobile dealers .....	0.5	NP	0.8	2.1	0.4
44111	New car dealers .....	0.5	NP	NP	NP	NP
44112	Used car dealers.....	1.1	NP	NP	NP	NP
4413	Automotive parts, access., and tire stores ....	0.9	NP	1.8	1.9	0.7
<b>442, 443</b>	<b>Furniture, home furnishings, electronics, and appliance stores</b> .....	<b>0.5</b>	<b>0.8</b>	<b>0.5</b>	<b>0.8</b>	<b>0.2</b>
<b>442</b>	<b>Furniture and home furnishings stores</b> .....	<b>0.7</b>	<b>NP</b>	<b>0.9</b>	<b>1.0</b>	<b>0.2</b>
4421	Furniture stores .....	1.2	NP	NP	NP	NP
4422	Home furnishings stores .....	0.6	NP	NP	NP	NP
<b>443</b>	<b>Electronics and appliance stores</b> .....	<b>0.6</b>	<b>NP</b>	<b>0.6</b>	<b>1.4</b>	<b>0.3</b>
44311	Appl., TV, and other elect. stores.....	0.7	NP	NP	NP	NP
443111	Household appliance stores .....	1.0	NP	NP	NP	NP
443112	Radio, TV, and other elect. stores .....	0.9	NP	NP	NP	NP
44312	Computer and software stores .....	1.5	NP	NP	NP	NP
<b>444</b>	<b>Building mat. and garden equip. and supplies dealers</b> .....	<b>0.5</b>	<b>1.1</b>	<b>0.6</b>	<b>1.1</b>	<b>0.3</b>
4441	Building mat. and supplies dealers .....	0.5	NP	0.8	0.8	0.3
44413	Hardware stores .....	1.6	NP	NP	NP	NP
<b>445</b>	<b>Food and beverage stores</b> .....	<b>0.3</b>	<b>0.5</b>	<b>0.3</b>	<b>0.5</b>	<b>0.1</b>
4451	Grocery stores .....	0.3	NP	0.3	0.6	0.1
4453	Beer, wine, and liquor stores.....	1.4	NP	1.7	1.9	0.4
<b>446</b>	<b>Health and personal care stores</b> .....	<b>1.3</b>	<b>NP</b>	<b>1.1</b>	<b>2.2</b>	<b>0.3</b>
44611	Pharmacies and drug stores.....	0.7	NP	0.7	1.4	0.3
<b>447</b>	<b>Gasoline stations</b> .....	<b>0.9</b>	<b>NP</b>	<b>0.8</b>	<b>4.3</b>	<b>0.7</b>
<b>448</b>	<b>Clothing and clothing access. stores</b> .....	<b>0.3</b>	<b>0.9</b>	<b>0.4</b>	<b>0.6</b>	<b>0.2</b>
4481	Clothing stores .....	0.3	NP	0.5	0.6	0.2
44811	Men's clothing stores .....	1.0	NP	1.4	1.6	0.5
44812	Women's clothing stores .....	0.6	NP	0.7	1.1	0.4
44814	Family clothing stores .....	0.6	NP	0.8	0.7	0.1
4482	Shoe stores .....	0.9	NP	1.7	1.5	0.6
44831	Jewelry stores .....	1.5	NP	NP	NP	NP
<b>451</b>	<b>Sporting goods, hobby, book, and music stores</b> .....	<b>0.4</b>	<b>NP</b>	<b>0.5</b>	<b>1.1</b>	<b>0.3</b>
45111	Sporting goods stores.....	0.8	NP	NP	NP	NP
451211	Book stores .....	0.7	NP	NP	NP	NP
<b>452</b>	<b>General merchandise stores</b> .....	<b>0.1</b>	<b>0.2</b>	<b>0.1</b>	<b>0.2</b>	<b>0.0</b>
4521	Department stores.....	0.0	0.0	0.0	0.0	0.0
4521102	Discount dept. stores .....	0.0	NP	0.0	0.0	0.0
4521101,	Conventional and national chain dept.					
4521103	stores .....	0.0	NP	NP	NP	NP
4521	Department stores (incl. L.D.) <sup>2</sup> .....	0.0	NP	NP	NP	NP
4521102	Discount dept. stores .....	0.0	NP	NP	NP	NP
4521101,	Conventional and national chain dept.					
4521103	stores .....	0.0	NP	NP	NP	NP
4529	Other general merchandise stores.....	0.1	NP	0.1	0.4	0.1
45291	Warehouse clubs and superstores .....	0.0	NP	0.0	0.0	0.0
45299	All other gen. merchandise stores.....	0.9	NP	1.1	1.5	0.5
<b>453</b>	<b>Miscellaneous store retailers</b> .....	<b>0.9</b>	<b>NP</b>	<b>1.2</b>	<b>1.4</b>	<b>0.4</b>
<b>454</b>	<b>Nonstore retailers</b> .....	<b>0.5</b>	<b>NP</b>	<b>0.9</b>	<b>0.9</b>	<b>0.3</b>
4541	Electronic shopping and mail-order houses ..	0.9	NP	1.2	1.3	0.4
45431	Fuel dealers.....	1.6	NP	NP	NP	NP

See footnotes at end of table.

Table A-2. **Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, and Gross Margin by Kinds of Business: 2003—Con.**

[Estimates are shown as percents and are based on data from the 2003 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for				Standard errors for Gross Margin as a percent of sales
		Sales	Inventories	Purchases	Gross Margin	
<b>722</b>	<b>Food services and drinking places .....</b>	<b>0.7</b>	<b>NP</b>	<b>NP</b>	<b>NP</b>	<b>NP</b>
7221	Full-service restaurants .....	0.8	NP	NP	NP	NP
7222	Limited-service eating places .....	1.4	NP	NP	NP	NP
7224	Drinking places .....	1.7	NP	NP	NP	NP

NP Not Published.

<sup>1</sup>GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line are not included in any aggregate kind-of-business totals.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html).

Table A-3. **Estimated Measures of Sampling Variability for End-of-Year Accounts Receivable Estimates by Kinds of Business: 2003**

[Estimates are shown as percents and are based on data from the 2003 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for				
		Total accounts receivable	Type of account			
			Charge	Installment		
		Total		Open-end	Closed-end	
	<b>Retail accounts receivable</b> .....	<b>1.7</b>	<b>2.7</b>	<b>3.3</b>	<b>4.5</b>	<b>6.9</b>
	Total (excl. motor vehicle and parts dealers) .....	1.3	3.2	2.2	2.1	6.8
441	Motor vehicle and parts dealers .....	3.2	2.8	7.2	14.0	8.7
442	Furniture and home furnishings stores .....	5.1	7.6	6.8	7.3	12.8
443	Electronics and appliance stores .....	4.4	8.5	9.6	10.9	S
444	Building mat. and garden equip. and supplies dealers .....	3.3	5.0	8.0	8.3	31.7
445	Food and beverage stores .....	7.4	10.4	13.4	S	S
446	Health and personal care stores .....	10.0	10.9	18.5	20.6	S
447	Gasoline stations .....	7.7	8.3	11.9	12.4	S
448	Clothing and clothing access. stores .....	2.4	12.2	3.0	3.6	5.8
451	Sporting goods, hobby, book, and music stores ..	8.3	10.8	13.8	S	20.3
452	General merchandise stores .....	0.7	23.3	0.6	0.2	10.4
4521	Department stores .....	0.0	0.0	0.0	0.0	0.0
453	Miscellaneous store retailers .....	8.2	12.4	9.7	11.4	S
454	Nonstore retailers .....	4.6	7.8	3.3	3.2	10.0

S Corresponding estimate in Table 9 does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at [www.census.gov/mrts/www/nrely.html](http://www.census.gov/mrts/www/nrely.html). Measures of sampling variability for historical estimates approximate those shown in the table.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 44-45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: **store** and **nonstore retailers**.

**Store retailers** operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronics and appliance stores, and musical instrument and supplies stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

1. The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.
2. The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of merchandise lines carried; for example, pharmacies, hardware stores, and department stores.
3. Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.
4. Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

**Nonstore retailers**, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of “infomercials,” the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes are included here.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and

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sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

#### **441 MOTOR VEHICLE AND PARTS DEALERS**

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicles and parts from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries are included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

##### **4411 AUTOMOBILE DEALERS**

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **44111 NEW CAR DEALERS**

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

##### **441110 NEW CAR DEALERS**

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

##### **44112 USED CAR DEALERS**

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **441120 USED CAR DEALERS**

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **4412 OTHER MOTOR VEHICLE DEALERS**

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

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#### **44121 RECREATIONAL VEHICLE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

#### **441210 RECREATIONAL VEHICLE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

#### **44122 MOTORCYCLE, BOAT, AND OTHER MOTOR VEHICLE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

#### **441221 MOTORCYCLE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motorbikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these vehicles in combination with repair services and selling replacement parts and accessories.

#### **441222 BOAT DEALERS**

This industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

#### **441229 ALL OTHER MOTOR VEHICLE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

#### **4413 AUTOMOTIVE PARTS, ACCESSORIES, AND TIRE STORES**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; (3) establishments primarily engaged in retailing and installing automotive accessories; and (4) establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

#### **44131 AUTOMOTIVE PARTS AND ACCESSORIES STORES**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

For the 2002 Economic Census, data published with 2002 NAICS code 44131 are comprised of the following 1997 NAICS codes:

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42114 (pt) Motor vehicle parts, (used) retail  
44131 Automotive parts and accessories stores

### **441310 AUTOMOTIVE PARTS AND ACCESSORIES STORES**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

For the 2002 Economic Census, data published with 2002 NAICS code 441310 are comprised of the following 1997 NAICS codes:

421140 (pt) Motor vehicle parts, (used) retail  
441310 Automotive parts and accessories stores

### **44132 TIRE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

### **441320 TIRE DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

## **442 FURNITURE AND HOME FURNISHINGS STORES**

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

### **4421 FURNITURE STORES**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

### **44211 FURNITURE STORES**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

### **442110 FURNITURE STORES**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

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## **4422 HOME FURNISHINGS STORES**

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

### **44221 FLOOR COVERING STORES**

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

#### **442210 FLOOR COVERING STORES**

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

### **44229 OTHER HOME FURNISHINGS STORES**

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

#### **442291 WINDOW TREATMENT STORES**

This industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

### **442299 ALL OTHER HOME FURNISHINGS STORES**

This industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

## **443 ELECTRONICS AND APPLIANCE STORES**

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliances from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

### **4431 ELECTRONICS AND APPLIANCE STORES**

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

#### **44311 APPLIANCE, TELEVISION, AND OTHER ELECTRONICS STORES**

This industry comprises establishments primarily engaged in one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

##### **443111 HOUSEHOLD APPLIANCE STORES**

This industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffee-makers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

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#### **443112 RADIO, TELEVISION, AND OTHER ELECTRONICS STORES**

This industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

#### **44312 COMPUTER AND SOFTWARE STORES**

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

#### **443120 COMPUTER AND SOFTWARE STORES**

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

#### **44313 CAMERA AND PHOTOGRAPHIC SUPPLIES STORES**

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

#### **443130 CAMERA AND PHOTOGRAPHIC SUPPLIES STORES**

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

#### **444 BUILDING MATERIAL AND GARDEN EQUIPMENT AND SUPPLIES DEALERS**

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

#### **4441 BUILDING MATERIAL AND SUPPLIES DEALERS**

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

#### **44411 HOME CENTERS**

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

#### **444110 HOME CENTERS**

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

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#### **44412 PAINT AND WALLPAPER STORES**

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

#### **444120 PAINT AND WALLPAPER STORES**

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

#### **44413 HARDWARE STORES**

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

#### **444130 HARDWARE STORES**

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

#### **44419 OTHER BUILDING MATERIAL DEALERS**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **444190 OTHER BUILDING MATERIAL DEALERS**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **4441901 RETAIL LUMBER YARDS**

This industry comprises establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **4441902 ALL OTHER BUILDING MATERIAL DEALERS**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **4442 LAWN AND GARDEN EQUIPMENT AND SUPPLIES STORES**

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

#### **44421 OUTDOOR POWER EQUIPMENT STORES**

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

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#### **444210 OUTDOOR POWER EQUIPMENT STORES**

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

#### **44422 NURSERY, GARDEN CENTER, AND FARM SUPPLY STORES**

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

#### **444220 NURSERY, GARDEN CENTER, AND FARM SUPPLY STORES**

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

#### **445 FOOD AND BEVERAGE STORES**

Industries in the Food and Beverage Stores subsector usually retail food and beverages from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

#### **4451 GROCERY STORES**

This industry group comprises establishments primarily engaged in retailing a general line of food products.

#### **44511 SUPERMARKETS AND OTHER GROCERY (EXCEPT CONVENIENCE) STORES**

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

#### **445110 SUPERMARKETS AND OTHER GROCERY (EXCEPT CONVENIENCE) STORES**

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

#### **44512 CONVENIENCE STORES**

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

#### **445120 CONVENIENCE STORES**

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

#### **4452 SPECIALTY FOOD STORES**

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

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#### **44521 MEAT MARKETS**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

#### **445210 MEAT MARKETS**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

#### **44522 FISH AND SEAFOOD MARKETS**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

#### **445220 FISH AND SEAFOOD MARKETS**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

#### **44523 FRUIT AND VEGETABLE MARKETS**

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

#### **445230 FRUIT AND VEGETABLE MARKETS**

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

#### **44529 OTHER SPECIALTY FOOD STORES**

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on the premises.

#### **445291 BAKED GOODS STORES**

This industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

#### **445292 CONFECTIONERY AND NUT STORES**

This industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

#### **445299 ALL OTHER SPECIALTY FOOD STORES**

This industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruits and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

#### **4453 BEER, WINE, AND LIQUOR STORES**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

#### **44531 BEER, WINE, AND LIQUOR STORES**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

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#### **445310 BEER, WINE, AND LIQUOR STORES**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

#### **446 HEALTH AND PERSONAL CARE STORES**

Industries in the Health and Personal Care Stores subsector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this subsector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

#### **4461 HEALTH AND PERSONAL CARE STORES**

This industry group comprises establishments primarily engaged in retailing health and personal care products.

#### **44611 PHARMACIES AND DRUG STORES**

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

#### **446110 PHARMACIES AND DRUG STORES**

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

#### **4461101 PHARMACIES AND DRUG STORES**

This industry comprises establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

#### **4461102 PROPRIETARY STORES**

This industry comprises establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and pre-packaged snacks.

#### **44612 COSMETICS, BEAUTY SUPPLIES, AND PERFUME STORES**

This industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

#### **446120 COSMETICS, BEAUTY SUPPLIES, AND PERFUME STORES**

This industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

#### **44613 OPTICAL GOODS STORES**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling non-prescription eyeglasses.

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#### **446130 OPTICAL GOODS STORES**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling non-prescription eyeglasses.

#### **44619 OTHER HEALTH AND PERSONAL CARE STORES**

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

#### **446191 FOOD (HEALTH) SUPPLEMENT STORES**

This industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

#### **446199 ALL OTHER HEALTH AND PERSONAL CARE STORES**

This industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

#### **447 GASOLINE STATIONS**

Industries in the Gasoline Stations subsector retail automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils with or without convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

#### **4471 GASOLINE STATIONS**

This industry group comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with or without convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

#### **44711 GASOLINE STATIONS WITH CONVENIENCE STORES**

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

#### **447110 GASOLINE STATIONS WITH CONVENIENCE STORES**

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

#### **44719 OTHER GASOLINE STATIONS**

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as providing repair services; selling automotive oils, replacement parts, and accessories; and/or providing food services.

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## **447190 OTHER GASOLINE STATIONS**

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as providing repair services; selling automotive oils, replacement parts, and accessories; and/or providing food services.

## **448 CLOTHING AND CLOTHING ACCESSORIES STORES**

Industries in the Clothing and Clothing Accessories Stores subsector retail new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

### **4481 CLOTHING STORES**

This industry group comprises establishments primarily engaged in retailing new clothing.

#### **44811 MEN'S CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

##### **448110 MEN'S CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

##### **44812 WOMEN'S CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses', and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

##### **448120 WOMEN'S CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses', and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

##### **44813 CHILDREN'S AND INFANTS' CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

##### **448130 CHILDREN'S AND INFANTS' CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

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#### **44814 FAMILY CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448140 FAMILY CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **44815 CLOTHING ACCESSORIES STORES**

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

#### **448150 CLOTHING ACCESSORIES STORES**

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

#### **44819 OTHER CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448190 OTHER CLOTHING STORES**

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **4482 SHOE STORES**

This industry group comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

#### **44821 SHOE STORES**

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

#### **448210 SHOE STORES**

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

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#### **4482101 MEN'S SHOE STORES**

This industry comprises establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

#### **4482102 WOMEN'S SHOE STORES**

This industry comprises establishments primarily engaged in retailing women's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in selling custom orthopedic shoes for women are classified here.

#### **4482103 CHILDREN'S AND JUVENILES' SHOE STORES**

This industry comprises establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in selling custom orthopedic shoes for children are classified here.

#### **4482104 FAMILY SHOE STORES**

This industry comprises establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

#### **4482105 ATHLETIC FOOTWEAR STORES**

This industry comprises establishments primarily engaged in retailing athletic footwear (except specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). These establishments may also sell athletic apparel.

#### **4483 JEWELRY, LUGGAGE, AND LEATHER GOODS STORES**

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

#### **44831 JEWELRY STORES**

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

#### **448310 JEWELRY STORES**

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

#### **44832 LUGGAGE AND LEATHER GOODS STORES**

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or retailing these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

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## **448320 LUGGAGE AND LEATHER GOODS STORES**

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or retailing these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

## **451 SPORTING GOODS, HOBBY, BOOK, AND MUSIC STORES**

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

### **4511 SPORTING GOODS, HOBBY, AND MUSICAL INSTRUMENT STORES**

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

#### **45111 SPORTING GOODS STORES**

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

##### **451110 SPORTING GOODS STORES**

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

##### **4511101 GENERAL-LINE SPORTING GOODS STORES**

This industry comprises establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

##### **4511102 SPECIALTY-LINE SPORTING GOODS STORES**

This industry comprises establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

##### **45112 HOBBY, TOY, AND GAME STORES**

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

##### **451120 HOBBY, TOY, AND GAME STORES**

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

##### **45113 SEWING, NEEDLEWORK, AND PIECE GOODS STORES**

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

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### **451130 SEWING, NEEDLEWORK, AND PIECE GOODS STORES**

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

### **45114 MUSICAL INSTRUMENT AND SUPPLIES STORES**

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

### **451140 MUSICAL INSTRUMENT AND SUPPLIES STORES**

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

### **4512 BOOK, PERIODICAL, AND MUSIC STORES**

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

### **45121 BOOK STORES AND NEWS DEALERS**

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

### **451211 BOOK STORES**

This industry comprises establishments primarily engaged in retailing new books.

### **4512111 BOOK STORES, GENERAL**

This industry comprises establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

### **4512112 SPECIALTY BOOK STORES**

This industry comprises establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

### **4512113 COLLEGE BOOK STORES**

This industry comprises establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

### **451212 NEWS DEALERS AND NEWSSTANDS**

This industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

### **45122 PRERECORDED TAPE, COMPACT DISC, AND RECORD STORES**

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), digital video discs (DVDs), and phonograph records.

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## **451220 PRERECORDED TAPE, COMPACT DISC, AND RECORD STORES**

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), digital video discs (DVDs), and phonograph records.

## **452 GENERAL MERCHANDISE STORES**

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

### **4521 DEPARTMENT STORES**

This industry group comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

### **45210009 DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)**

This industry group comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

### **45211 DEPARTMENT STORES**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

### **45211009 DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

### **452111 DEPARTMENT STORES (EXCEPT DISCOUNT DEPARTMENT STORES)**

This industry comprises establishments known as department stores that have separate departments for various merchandise lines, such as apparel, jewelry, home furnishings, and linens, each with separate cash registers and sales associates. Department stores in this industry generally do not have central customer checkout and cash register facilities.

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For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

#### **45211109 DEPARTMENT STORES (EXCEPT DISCOUNT DEPARTMENT STORES) (INCLUDING LEASED DEPARTMENTS)**

This industry comprises establishments known as department stores that have separate departments for various merchandise lines, such as apparel, jewelry, home furnishings, and linens, each with separate cash registers and sales associates. Department stores in this industry generally do not have central customer checkout and cash register facilities. Total sales include the sales from leased departments owned by another company and operating within the department store.

#### **452112 DISCOUNT DEPARTMENT STORES**

This industry comprises establishments known as department stores that have central customer checkout areas, generally in the front of the store, and that may have additional cash registers located in one or more individual departments. Department stores in this industry sell a wide range of general merchandise (except fresh, perishable foods).

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

#### **45211209 DISCOUNT DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)**

This industry comprises establishments known as department stores that have central customer checkout areas, generally in the front of the store, and that may have additional cash registers located in one or more individual departments. Department stores in this industry sell a wide range of general merchandise (except fresh, perishable foods). Total sales include the sales from leased departments owned by another company and operating within the department store.

#### **4529 OTHER GENERAL MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

#### **45291 WAREHOUSE CLUBS AND SUPERCENTERS**

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

#### **452910 WAREHOUSE CLUBS AND SUPERCENTERS**

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

#### **45299 ALL OTHER GENERAL MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

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## **452990 ALL OTHER GENERAL MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

### **4529901 VARIETY STORES**

This industry comprises establishments primarily engaged in retailing a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

### **4529904 MISCELLANEOUS GENERAL MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except variety stores). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

## **453 MISCELLANEOUS STORE RETAILERS**

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and home furnishings; new appliances and electronic products; new building materials and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

### **4531 FLORISTS**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

#### **45311 FLORISTS**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

#### **453110 FLORISTS**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

### **4532 OFFICE SUPPLIES, STATIONERY, AND GIFT STORES**

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers; and (4) retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

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### **45321 OFFICE SUPPLIES AND STATIONERY STORES**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

### **453210 OFFICE SUPPLIES AND STATIONERY STORES**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

### **45322 GIFT, NOVELTY, AND SOUVENIR STORES**

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

### **453220 GIFT, NOVELTY, AND SOUVENIR STORES**

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

### **4533 USED MERCHANDISE STORES**

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes); (2) retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art; and (3) retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs (CDs), tapes, records, lumber, and building materials.

### **45331 USED MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

### **453310 USED MERCHANDISE STORES**

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

### **4539 OTHER MISCELLANEOUS STORE RETAILERS**

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

### **45391 PET AND PET SUPPLIES STORES**

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

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#### **453910 PET AND PET SUPPLIES STORES**

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

#### **45392 ART DEALERS**

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

#### **453920 ART DEALERS**

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

#### **45393 MANUFACTURED (MOBILE) HOME DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

#### **453930 MANUFACTURED (MOBILE) HOME DEALERS**

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

#### **45399 ALL OTHER MISCELLANEOUS STORE RETAILERS**

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis (except electronic auctions).

#### **453991 TOBACCO STORES**

This industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

#### **453998 ALL OTHER MISCELLANEOUS STORE RETAILERS (EXCEPT TOBACCO STORES)**

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile home) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis (except electronic auctions).

#### **454 NONSTORE RETAILERS**

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door

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sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers and newspaper delivery are included in this subsector.

#### **4541 ELECTRONIC SHOPPING AND MAIL-ORDER HOUSES**

This industry group comprises establishments primarily engaged in retailing all types of merchandise using non-store means, such as catalogs, toll free telephone numbers, or electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses.

##### **45411 ELECTRONIC SHOPPING AND MAIL-ORDER HOUSES**

This industry comprises establishments primarily engaged in retailing all types of merchandise using non-store means, such as catalogs, toll free telephone numbers, or electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses.

###### **454111 ELECTRONIC SHOPPING**

This industry comprises establishments engaged in retailing all types of merchandise using the Internet.

###### **454112 ELECTRONIC AUCTIONS**

This industry comprises establishments engaged in providing sites for and facilitating consumer-to-consumer or business-to-consumer trade in new and used goods, on an auction basis, using the Internet. Establishments in this industry provide the electronic location for retail auctions, but do not take title to the goods being sold.

###### **454113 MAIL-ORDER HOUSES**

This industry comprises establishments primarily engaged in retailing all types of merchandise using mail catalogs or television to generate clients and display merchandise. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses as well as establishments providing a combination of Internet and mail-order sales.

#### **4542 VENDING MACHINE OPERATORS**

This industry group comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

##### **45421 VENDING MACHINE OPERATORS**

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

##### **454210 VENDING MACHINE OPERATORS**

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

#### **4543 DIRECT SELLING ESTABLISHMENTS**

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee-break services providers; and bottled water or water softener services.

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### **45431 FUEL DEALERS**

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

#### **454311 HEATING OIL DEALERS**

This industry comprises establishments primarily engaged in retailing heating oil via direct selling.

#### **454312 LIQUEFIED PETROLEUM GAS (BOTTLED GAS) DEALERS**

This industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

#### **454319 OTHER FUEL DEALERS**

This industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum (LP) gas and heating oil) via direct selling.

#### **45439 OTHER DIRECT SELLING ESTABLISHMENTS**

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **454390 OTHER DIRECT SELLING ESTABLISHMENTS**

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **4543901 DIRECT SELLING, FURNITURE, HOME FURNISHINGS, ELECTRONICS, AND APPLIANCES**

This industry comprises establishments primarily engaged in retailing household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings via direct sale to customers by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **4543902 DIRECT SELLING, BOOKS, PERIODICALS, VIDEOS, AND COMPACT DISCS**

This industry comprises establishments primarily engaged in retailing books, periodicals, videos, and compact discs (CDs) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **4543903 DIRECT SELLING, OTHER MERCHANDISE**

This industry comprises establishments primarily engaged in retailing stationery; cosmetics; building material; hardware; lawn and garden supplies; grocery items (except food for immediate consumption); apparel and accessories; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; and other merchandise not elsewhere classified via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

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