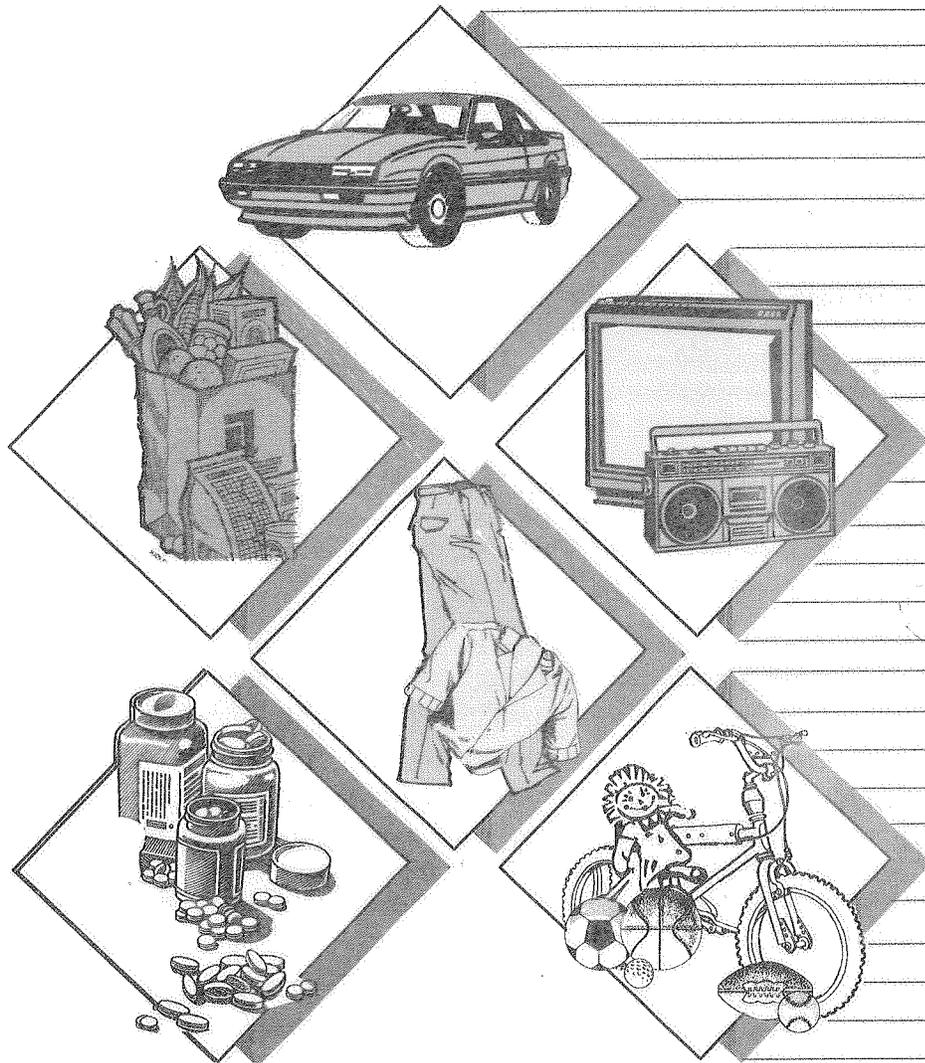




BR/92-RV
Current Business Reports

Combined Annual and Revised Monthly Retail Trade

January 1983 Through
December 1992



U.S. Department of Commerce
Economics and Statistics Administration
Bureau of the Census

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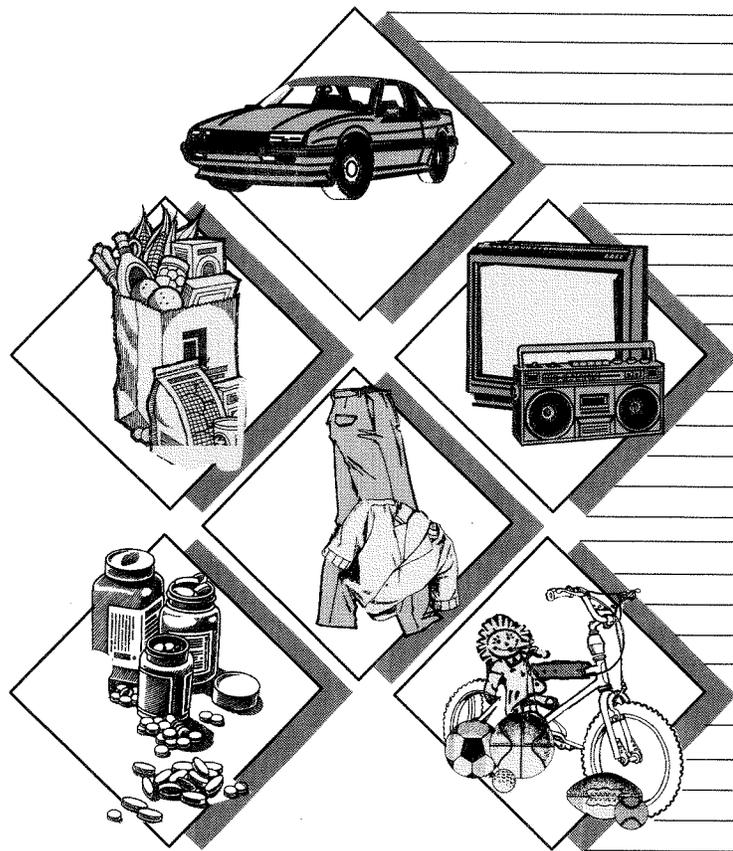
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Combined Annual and Revised Monthly Retail Trade, January 1983 Through December 1992

SUMMARY OF CHANGES

This publication combines the estimates of retail trade statistics formerly presented in the following two Current Business Reports publications: *Annual Retail Trade* and *Revised Monthly Retail Sales and Inventories*. This combined report contains the annual sales, inventories, inventories/sales ratios, purchases, gross margins, accounts receivables, and per capita sales estimates previously published in *Annual Retail Trade* as well as the monthly estimates of sales, inventories, inventories/sales ratios, Group II sales, and sales by the geographic levels previously included in *Revised Monthly Retail Sales and Inventories*. This publication presents statistics that reflect the introduction of a new sample of retail stores used for the annual survey and a benchmarking process which revised January 1987 through December 1992 monthly estimates of sales. The end-of-month inventories and annual estimates of merchandise purchased by retail stores in the United States were revised for the period of January 1988 through December 1992.

The revision procedures were applied to specific detailed sales and inventory series. All other sales and inventory series were obtained by summing appropriate detail level estimates, thereby assuring additivity.

SAMPLE REVISION

The estimates of 1990 and 1991 sales, end-of-year inventory values, purchases, and accounts receivables were developed from data reported to the 1991 Annual Retail Trade Survey by a new sample of retail businesses. The annual survey sample of retail stores was used originally to produce monthly estimates beginning in March 1992. The retail businesses in the new sample were based on information available in the 1989 Standard Statistical Establishment List (SSEL) as updated by more recent data available from the Internal Revenue Service (IRS) and the Social Security Administration (SSA). The new sample makes use of definitions contained in the *Standard Industrial Classification Manual: 1987*.

BENCHMARKING

Annual Estimates

The 1987 through 1991 annual estimates of sales, end-of-year inventory values, and purchases of merchandise were calculated in a manner that (1) equated the 1987

annual estimates to the results obtained from the 1987 Census of Retail Trade¹, (2) revised the estimates for 1988 and 1989 by linking the 1987 Census of Retail Trade levels to the 1990 estimates that were obtained from the 1991 Annual Retail Trade Survey, and (3) maintained, as best as possible, the year-to-year trends of the previously published annual estimates derived from the Annual Retail Trade surveys. The estimates for 1991 were developed from the 1991 Annual Retail Trade Survey without adjustment.

Monthly Sales

The originally tabulated monthly sales estimates were used as input to the benchmarking program for the months of January 1987 through December 1991. For selected kinds of business, corrections were applied to the originally tabulated monthly sales estimates prior to this benchmarking operation. The monthly estimates were revised so that the sum of the 12 monthly estimates each year became equal to the revised annual estimates. The revision process also minimized the differences between the month-to-month trends of the originally tabulated estimates and the revised estimates. Monthly estimates subsequent to December 1991 were derived by multiplying the originally tabulated estimates by the ratio of the December 1991 (revised)-to-December 1991 (before revision). These ratios are referred to as "carry-forward" factors.

Unadjusted and adjusted Group II sales estimates and geographic area sales estimates for various kinds of business were revised for the period January 1987 through December 1992.

End-of-Month Inventories

The originally tabulated end-of-month inventory estimates on a non-LIFO² basis were used as input to the benchmarking program for the months of January 1988

¹The 1987 Census of Retail Trade sales were adjusted to include an estimate of sales for nonemployer direct sellers (SIC 5963) obtained from the 1987 Annual Retail Trade Survey. The inventory and purchases estimates, representing the census, were derived by multiplying the inventories/sales or purchases/sales ratios obtained from the annual survey by the 1987 census sales. The procedure was implemented because inventory and purchases values are not collected in the census.

²LIFO is a method of valuing inventory where the latest items of merchandise added to the inventory are the first ones taken out. Non-LIFO would mean that another method, such as FIFO (first in, first out), was used to establish the value of the inventory available for sale.

through December 1991. Before the revision began, corrections were applied to the originally tabulated end-of-month inventory estimates for selected kinds of business. End-of-month estimates were revised so that end-of-year inventory estimates for the years 1988 through 1991 were equal to the 1988 through 1991 inventories derived from the annual surveys. The revision process linked the revised inventories estimates to the previously published December 1987 estimates and minimized the differences between the month-to-month trends developed by the Monthly Retail Trade Survey and the revised estimates. The monthly estimates subsequent to December 1991 were derived by multiplying the original monthly estimates by the ratio of December 1991 (revised)-to-December 1991 (before revision). These ratios are referred to as "carry-forward" factors.

Adjustment Factors

New factors were developed and used to adjust the monthly sales estimates for seasonal variations as well as trading day and holiday differences for the period of January 1987 through December 1992. These factors were developed by using unadjusted estimates for the months of January 1967 through January or February 1993 as input to the seasonal adjustment program. Also, new seasonal factors were developed to adjust inventories for the same period in which the unadjusted estimates were revised, January 1988 through December 1992. The adjustment factors for the inventory estimates were developed by using unadjusted estimates for the months of December 1980 through January 1993. The seasonal adjustment program which developed the factors used to adjust the sales and inventories estimates shown in this publication was the X-11 ARIMA version developed by Statistics Canada. The adjustment factors for the sales by department stores (SIC 5311), variety stores (SIC 5331), and miscellaneous general merchandise stores (SIC 5399) were developed by the version which used forecasting, while the version without forecasting was used to calculate all other factors.

Effects of Revision on Group II Sales

Ratios were derived for each month from January 1987 through December 1992 for each kind-of-business level of sales by dividing the revised total sales estimates by the original total estimates of sales. These ratios were multiplied by the original Group II sales estimates to derive revised estimates for the respective kind of business. Since all companies classified under mail-order houses (department-store merchandise) are classified as Group II companies, the Group II sales estimates for this kind of business are equal to the total estimates for all stores.

Effects of Revision on Geographic Sales Estimates

Ratios were derived for each month from January 1987 through December 1992 for the major kind-of-business levels of sales by dividing the revised United States estimates by the estimate of sales before the revision. These ratios were multiplied by the monthly sales estimates (before revisions) of the geographic areas to derive the revised estimates for the respective kind of business and area.

DEFINITION OF TERMS

Retail Trade

Retail trade, as defined in major groups 52 through 59 of the *Standard Industrial Classification Manual: 1987*, includes establishments engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. Additional characteristics of retail establishments are that they usually operate at fixed places of business; they are engaged in activities to attract the general public to buy; they buy, sell, or receive merchandise; they may process their products, but such processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present, and some are modified by trade practice. See appendix B for the definitions of the retail SIC's.

Sales

Sales include merchandise sold for cash or credit at retail or wholesale by establishments primarily engaged in retail trade, services which are incidental to the sale of goods, and excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer. Sales are net after deductions for refunds and allowances for merchandise returned by customers. Sales exclude sales and excise taxes collected directly from customers and paid directly to a local, State, or Federal tax agency. The sales estimates represent total sales and receipts of all establishments primarily engaged in retail trade. They do not include sales at retail by manufacturers, wholesalers, service establishments, and others whose primary activity is other than retail trade. Since the retail establishment is the basic unit of measure, the estimates of sales measure all the operating receipts rendered by stores that primarily sell at retail. The estimates of sales by type of retail store do not measure the total sales for a given commodity or merchandise line.

Inventories

Merchandise inventories are the value of stocks of goods held for sale through retail stores. The inventories estimates represent the value, at cost, of the merchandise

available for sale as of the last day of the report period. Methods of valuation may vary according to the accounting practices of each firm. The estimates provided in this report are on a non-LIFO² basis. Merchandise inventories are shown for stores and warehouses servicing retail establishments. Included are only those warehouses which maintained supplies of merchandise primarily intended for distribution to retail stores within the organization.

Inventories in the annual survey were reported as of the close of the calendar year except for those businesses that used a fiscal year rather than a calendar year for accounting purposes. About 26 percent of the retail inventories total reported to the Annual Retail Trade Survey were on a fiscal year-end other than December 31. In the annual survey, inventories reported for a date in a month other than December were adjusted to a December 31 equivalent based on ratios developed from the Monthly Retail Inventory Survey.

Inventories/Sales Ratios

The inventories/sales ratios show the relationship of the end-of-month values of inventory to the monthly sales. These ratios can be looked at as indications of the number of months of inventory on hand in relation to a month of sales. The sales/inventories ratios, formerly shown in the Annual Retail Trade Report, can be derived by dividing the annual sales by the end-of-year inventories values in order to develop a measure of the annual turnover rates of merchandise.

Purchases

Purchases represent the total cost of merchandise which were purchased for resale during the year, whether or not payment for the merchandise was made during the year. Purchases data include cash and credit purchases made at central offices and company warehouses, but they exclude deliveries from central offices or warehouses to the retail stores. Companies engaged in both manufacturing and retail operations were asked to report purchases at the cost value of intercompany transfers from their plants or warehouses to their retail stores. These companies were also requested to report the cost of outside purchases.

Cost of Goods Available for Sale and Cost of Goods Sold

Cost of goods available for sale was calculated by adding the purchases made during the year to the preceding year's end-of-year inventories. Cost of goods sold was obtained by deducting the end of the current year's value of inventories from the cost of goods available for sale.

Gross Margin

The measure of gross margin represents total sales less cost of goods sold.

Accounts Receivable Balances

Retail accounts receivables are amounts owed to retail stores by their customers for purchases made on credit. The data in this report refer to receivables outstanding as of the end of the year including receivables against which the firm has borrowed. However, credit paper discounted or sold to others and amounts actually charged off as bad debts are excluded. Also excluded are amounts charged on credit cards issued by oil companies, banks, and other organizations that issue credit cards.

Charge accounts are credit accounts for which full payment is scheduled to be made at the end of the customary billing period. Installment accounts are classified as open-end or closed-end. Open-end installment accounts are primarily revolving or optional accounts. A deferred payment privilege is extended through a line of credit, and the customer has the option of paying the balance in full or paying in two or more installments. The payments are subject to a minimum required payment with a finance charge usually assessed. Closed-end installment accounts are those generally requiring a new contract to cover each extension of credit. A pre-computed finance charge is assessed at the time credit is extended. Specified fixed schedules of installment payments are established with the number, the amount of payments, and the due dates specified in the contract.

GAF

GAF includes the following kinds of retail businesses: general merchandise group stores (SIC 53); apparel and accessory stores (SIC 56); furniture, home furnishings, and equipment stores (SIC 57); and miscellaneous shopping goods stores (SIC 594). GAF represents sales at stores which sell merchandise normally sold in department stores.

Group II

Group II consists of companies that operated 11 or more retail establishments as of the latest sample revision and had annual sales large enough to qualify for certainty selection.

Price Changes

The estimates presented in this report have not been adjusted for price changes.

Detail Tables

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1992												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	142,118	143,148	154,738	159,068	165,756	164,627	166,011	166,341	160,612	168,729	167,175	204,100	1,962,423
	Total (excl. automotive group)	113,671	113,237	121,259	124,635	131,034	127,928	129,834	132,636	126,515	134,067	136,560	172,980	1,564,356
	Durable goods, total	49,294	51,023	56,463	58,709	60,479	62,783	62,095	59,579	59,501	60,629	56,691	67,850	705,096
52	Building materials, hardware, garden supply & mobile home dealers	6,499	6,689	7,939	9,092	9,926	9,843	9,503	8,971	9,107	9,198	7,982	8,282	103,031
521,3,5	Building materials, supply stores, hardware	5,702	5,729	6,741	7,458	8,056	8,234	8,109	7,797	7,820	7,917	6,894	6,853	87,310
521,3	Building materials, supply stores	4,851	4,902	5,768	6,367	6,809	7,058	6,955	6,694	6,752	6,792	5,849	5,691	74,488
525	Hardware stores	851	827	973	1,091	1,247	1,176	1,154	1,103	1,068	1,125	1,045	1,162	12,822
55 ex 554	Automotive dealers	28,447	29,911	33,479	34,433	34,722	36,699	36,177	33,705	34,097	34,662	30,615	31,120	398,067
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	26,018	27,488	30,753	31,568	31,810	33,633	33,070	30,709	31,119	31,531	27,778	28,277	363,754
551,2	Motor vehicle dealers	24,861	26,051	28,998	29,321	29,834	31,536	30,989	28,955	29,751	30,232	26,730	27,071	344,329
551	Motor vehicle dealers, (franch.)	23,159	24,106	26,925	26,827	27,744	29,380	28,813	26,834	27,646	28,073	24,992	25,483	319,982
553	Auto & Home supply stores	2,429	2,423	2,726	2,865	2,912	3,066	3,107	2,996	2,978	3,131	2,837	2,843	34,313
57	Furniture, home furnishings & equipment stores	7,890	7,790	8,235	8,078	8,220	8,505	8,746	8,714	8,565	8,975	9,472	12,654	105,844
571	Furniture & home furn. stores	4,005	4,084	4,310	4,329	4,459	4,547	4,657	4,678	4,535	4,728	4,869	5,523	54,724
5712	Furniture stores	2,491	2,576	2,711	2,682	2,779	2,759	2,796	2,798	2,781	2,901	2,971	3,274	33,519
5713	Floor covering stores	832	836	945	973	934	1,052	1,043	1,049	1,002	1,031	995	1,019	11,711
5722,31,34	Household appliance, radio, TV and computer stores	3,131	2,962	3,155	3,031	3,072	3,250	3,351	3,269	3,248	3,436	3,723	5,400	41,028
5722	Household appliance stores	727	697	756	764	778	880	911	865	810	875	910	1,088	10,061
5732,34	Radio, television and computer stores	2,404	2,265	2,399	2,267	2,294	2,370	2,440	2,404	2,438	2,561	2,813	4,312	30,967
5941	Sporting goods stores and bicycle shops	1,135	1,285	1,413	1,544	1,563	1,574	1,583	1,613	1,423	1,339	1,417	2,547	18,436
5942	Book stores	844	575	573	574	596	625	629	931	891	672	675	1,211	8,796
5944	Jewelry stores	812	1,042	926	972	1,193	1,112	1,066	1,104	1,047	1,136	1,371	3,422	15,193
	Non-durable goods, total	92,824	92,125	98,275	100,359	105,277	101,844	103,916	106,762	101,111	108,100	110,484	136,250	1,257,327
53	General merchandise group stores	14,962	15,924	17,872	18,737	19,976	18,779	18,537	20,507	18,734	20,950	25,086	37,290	247,354
531	Dept. stores, (excl. leased depts.)	10,890	11,911	13,651	14,248	15,153	14,162	13,900	15,654	14,133	15,891	19,208	28,875	187,676
531	Dept. stores, (incl. leased depts.) ¹	11,217	12,290	14,080	14,693	15,587	14,568	14,288	16,084	14,555	16,349	19,732	29,621	193,064
531 pt.	Conventional department stores (including, leased depts.)	2,757	3,313	3,779	3,933	4,142	3,751	3,658	4,321	4,048	4,423	5,478	8,826	52,429
531 pt.	Discount department stores (including, leased depts.)	6,190	6,657	7,516	7,963	8,631	8,122	7,988	8,630	7,765	8,900	10,319	15,120	103,801
531 pt.	National chain department stores (including, leased depts.)	2,270	2,320	2,785	2,797	2,814	2,695	2,642	3,133	2,742	3,026	3,935	5,675	36,834
533	Variety stores	464	494	496	561	541	492	500	506	458	556	600	1,035	6,703
539	Miscellaneous general merchandise stores	3,608	3,519	3,725	3,928	4,282	4,125	4,137	4,347	4,143	4,503	5,278	7,380	52,975
54	Food stores	30,751	29,628	30,807	31,340	32,868	32,107	33,656	32,672	31,279	32,497	31,450	34,958	384,013
541	Grocery stores	29,110	27,982	29,031	29,424	30,852	30,107	31,598	30,708	29,417	30,590	29,617	32,399	360,815
542	Meat, fish (seafood) markets	465	457	500	536	550	606	668	639	608	608	606	808	7,051
546	Retail bakeries	451	455	465	443	478	443	435	441	425	457	396	444	5,333
554	Gasoline service stations	10,150	9,706	10,376	10,539	11,475	11,655	11,940	11,886	11,279	11,670	11,087	11,237	133,000
56	Apparel & accessory stores	6,112	6,494	7,573	8,444	8,486	8,115	8,100	9,374	8,491	9,114	9,815	14,876	104,994
561	Mens & boys clothing, furnishings	622	584	656	739	775	756	628	682	676	775	838	1,412	9,143
562,3	Women's clothing specialty stores	2,241	2,362	2,816	3,112	3,298	2,926	2,897	3,219	3,072	3,328	3,561	5,336	38,168
562	Women's ready to wear	2,025	2,153	2,600	2,886	3,042	2,672	2,636	2,921	2,806	3,022	3,225	4,817	34,805
565	Family clothing stores	1,682	1,901	2,183	2,458	2,422	2,516	2,656	3,020	2,644	2,944	3,352	5,307	33,085
566	Shoe stores	1,140	1,194	1,387	1,602	1,514	1,447	1,389	1,748	1,496	1,441	1,416	1,898	17,672
58	Eating and drinking places	15,538	15,702	16,766	16,450	17,521	16,779	17,225	17,808	16,590	17,658	16,578	17,251	201,866
5812	Eating places	14,614	14,798	15,808	15,510	16,560	15,847	16,271	16,857	15,692	16,657	15,636	16,309	190,559
5812 pt	Restaurants, lunchrooms, cafeterias	8,055	8,115	8,562	8,341	8,960	8,400	8,663	8,945	8,426	8,897	8,390	8,597	102,351
5812 pt	Refreshment places	6,376	6,479	6,968	6,898	7,317	7,172	7,401	7,652	6,982	7,483	7,007	7,435	85,170
5813	Drinking places (alcoholic bev)	924	904	958	940	961	932	954	951	898	1,001	942	942	11,307
591	Drug & proprietary stores	6,293	6,220	6,365	6,511	6,420	6,273	6,266	6,276	6,056	6,405	6,134	8,066	77,285
592	Liquor stores	1,796	1,834	1,874	1,940	2,169	2,140	2,265	2,214	2,109	2,212	2,173	2,893	25,619
596	Nonstore retailers ²	3,898	3,482	3,747	3,651	3,639	3,708	3,765	3,727	4,000	4,515	4,852	5,272	48,256
5961 pt	Mail-order houses (department store merchandise)	256	252	328	289	319	305	274	316	319	372	488	536	4,054
5961 pt	Other mail-order	2,022	1,682	1,770	1,809	1,776	1,862	1,911	1,859	2,045	2,385	2,661	3,049	24,831
598	Fuel oil dealers	2,190	1,818	1,685	1,447	1,220	1,046	956	1,029	1,246	1,583	1,748	2,387	18,355
53,56, 57,594	GAF, total ³	33,891	35,317	38,835	40,682	42,528	41,179	41,140	44,796	41,603	44,969	51,319	78,523	534,782
594	Miscellaneous shopping goods stores	4,927	5,109	5,155	5,423	5,846	5,780	5,757	6,201	5,813	5,930	6,946	13,703	76,590

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1992												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	158,965	161,200	159,618	160,177	161,282	161,133	162,316	163,224	164,211	167,603	167,291	169,155	
	Total (excl. automotive group) . . .	127,196	128,219	127,459	128,021	128,875	128,514	129,435	130,435	130,929	132,679	132,620	134,203	
	Durable goods, total	56,296	57,814	57,068	57,124	57,553	57,777	58,352	58,369	59,172	61,051	60,610	61,873	
52	Building materials, hardware, garden supply & mobile home dealers	8,329	8,569	8,515	8,571	8,598	8,387	8,437	8,384	8,618	8,745	8,623	9,069	
521,3	Building materials, supply stores	6,064	6,253	6,156	6,146	6,168	6,032	6,106	6,097	6,269	6,348	6,229	6,504	
525	Hardware stores	1,040	1,042	1,053	1,042	1,073	1,056	1,079	1,092	1,089	1,074	1,078	1,072	
55 ex 554	Automotive dealers	31,769	32,981	32,159	32,156	32,407	32,619	32,881	32,789	33,282	34,924	34,671	34,952	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	28,941	30,140	29,316	29,366	29,618	29,816	30,036	29,960	30,419	31,979	31,746	32,024	
553	Auto & Home supply stores	2,828	2,841	2,843	2,790	2,789	2,803	2,845	2,829	2,863	2,945	2,925	2,928	
57	Furniture, home furnishings & equipment stores	8,519	8,587	8,593	8,510	8,503	8,619	8,770	8,788	8,812	9,019	9,081	9,429	
571	Furniture & home furn. stores	4,344	4,434	4,421	4,399	4,446	4,547	4,625	4,618	4,604	4,622	4,633	4,828	
5722,31, 34	Household appliance, radio, TV and computer stores	3,363	3,339	3,349	3,313	3,272	3,280	3,331	3,377	3,394	3,550	3,601	3,617	
	Nondurable goods, total	102,669	103,386	102,550	103,053	103,729	103,356	103,964	104,855	105,039	106,552	106,681	107,282	
53	General merchandise group stores	20,005	20,555	19,953	20,027	20,155	20,180	20,461	20,757	20,871	21,074	21,111	20,981	
531	Dept. stores, (excl. leased depts.)	15,062	15,590	15,084	15,157	15,322	15,310	15,531	15,717	15,809	15,987	16,060	16,006	
531	Dept. stores, (incl. leased depts.) ¹	15,515	16,065	15,524	15,598	15,760	15,766	15,964	16,149	16,263	16,431	16,526	16,465	
533	Variety stores	606	621	568	563	560	555	538	531	534	543	540	548	
539	Miscellaneous general merchandise stores	4,337	4,344	4,301	4,307	4,273	4,315	4,392	4,509	4,528	4,544	4,511	4,427	
54	Food stores	31,700	31,532	31,394	31,828	31,647	31,785	31,930	32,197	31,815	32,195	32,306	32,683	
541	Grocery stores	29,887	29,715	29,563	29,933	29,723	29,838	29,979	30,254	29,865	30,227	30,408	30,536	
554	Gasoline service stations	10,821	10,906	10,934	10,955	11,195	11,207	11,232	11,088	11,058	11,072	11,054	11,082	
56	Apparel & accessory stores	8,272	8,488	8,324	8,387	8,583	8,639	8,774	8,749	8,835	8,967	9,037	9,120	
561	Mens & boys clothing, furnishings. . . .	765	771	774	757	767	771	761	757	749	758	758	752	
562,3	Women's clothing specialty stores and furriers	2,968	3,036	3,034	3,066	3,243	3,136	3,108	3,181	3,200	3,244	3,276	3,362	
566	Shoe stores	1,456	1,504	1,449	1,452	1,489	1,493	1,508	1,500	1,490	1,475	1,435	1,413	
58	Eating and drinking places	16,908	16,920	16,867	16,549	16,623	16,026	16,083	16,550	16,843	17,363	17,414	17,549	
591	Drug & proprietary stores	6,448	6,466	6,495	6,504	6,465	6,427	6,433	6,457	6,395	6,437	6,311	6,282	
592	Liquor stores	2,002	2,058	2,055	2,079	2,141	2,134	2,137	2,162	2,204	2,230	2,199	2,135	
53,56, 57,594	GAF, total ³	42,819	43,719	43,044	43,259	43,575	43,818	44,445	44,787	44,927	45,513	45,696	46,003	

²Preliminary estimates.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

See
note
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Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted January 1983 to December 1992

(Data in millions of dollars)

SIC code	Kind of business	1991												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	134,711	131,838	152,915	151,936	163,674	157,728	158,529	163,631	150,001	155,668	159,337	185,509	1,865,477
	Total (excl. automotive group)	109,193	104,985	121,083	119,160	129,081	124,386	124,728	130,951	118,865	124,633	131,214	158,255	1,496,534
	Durable goods, total	44,873	46,118	53,711	56,046	59,731	57,412	58,045	57,411	54,042	54,670	52,429	59,412	653,900
52	Building materials, hardware, garden supply & mobile home dealers	5,880	5,937	7,112	8,833	9,563	8,941	9,033	8,747	8,168	8,423	7,442	7,150	95,229
521,3,5	Building materials, supply stores, hardware	5,098	5,036	6,042	7,258	7,783	7,859	7,744	7,635	7,071	7,398	6,545	6,112	81,381
521,3	Building materials, supply stores	4,286	4,259	5,112	6,182	6,615	6,570	6,701	6,600	6,121	6,398	5,539	5,076	69,459
525	Hardware stores	812	777	930	1,076	1,168	1,089	1,043	1,035	950	1,000	1,006	1,036	11,922
55 ex 554	Automotive dealers	25,518	26,853	31,832	32,776	34,593	33,342	33,801	32,680	31,136	31,035	28,123	27,254	368,943
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	23,080	24,540	29,112	29,765	31,439	30,220	30,635	29,575	28,249	28,050	25,370	24,613	334,648
551,2	Motor vehicle dealers	22,070	23,322	27,445	28,007	29,510	28,332	28,970	28,019	26,903	26,560	24,167	23,540	316,845
551	Motor vehicle dealers, (franch.)	20,771	21,783	25,541	26,094	27,706	26,559	27,330	26,367	25,143	24,771	22,453	22,006	296,524
553	Auto & Home supply stores	2,438	2,313	2,720	3,011	3,154	3,122	3,166	3,105	2,887	2,985	2,753	2,641	34,295
57	Furniture, home furnishings & equipment stores	7,183	7,002	7,831	7,748	8,166	8,037	8,295	8,432	7,897	8,204	8,796	11,021	98,612
571	Furniture & home furn. stores	3,739	3,710	4,125	4,154	4,371	4,142	4,259	4,396	4,099	4,340	4,593	4,863	50,791
5712	Furniture stores	2,264	2,326	2,584	2,576	2,671	2,539	2,589	2,619	2,518	2,670	2,786	2,871	31,013
5713	Floor covering stores	825	776	889	921	976	933	984	1,038	922	952	972	900	11,088
5722,31,34	Household appliance, radio, TV and computer stores	2,807	2,659	3,000	2,926	3,092	3,160	3,319	3,257	3,029	3,116	3,376	4,766	38,527
5722	Household appliance stores	656	618	709	749	819	793	867	807	695	769	818	967	9,267
5732,34	Radio, television and computer stores	2,151	2,041	2,291	2,177	2,273	2,367	2,452	2,450	2,334	2,347	2,558	3,819	29,260
5941	Sporting goods stores and bicycle shops	1,002	1,052	1,222	1,268	1,373	1,425	1,394	1,542	1,342	1,195	1,328	2,105	16,248
5942	Book stores	753	501	522	498	524	532	544	813	768	610	672	1,064	7,821
5944	Jewelry stores	797	967	938	981	1,274	1,066	993	1,027	937	1,050	1,294	2,993	14,317
	Nondurable goods, total	89,838	85,720	99,204	95,890	103,943	100,316	100,484	106,220	95,959	100,998	106,908	126,097	1,211,577
53	General merchandise group stores	13,192	13,535	17,497	17,041	19,043	18,003	17,179	19,427	17,056	18,852	23,480	34,168	228,473
531	Dept. stores, (excl. leased depts.)	9,779	10,271	13,421	13,090	14,272	13,446	12,844	14,905	12,933	14,275	17,984	26,286	173,506
531	Dept. stores, (incl. leased depts.) ¹	10,112	10,856	13,914	13,562	14,739	13,866	13,237	15,392	13,344	14,734	18,518	27,043	179,117
531 pt.	Conventional department stores (including, leased depts.)	2,613	3,023	4,030	3,798	4,167	3,722	3,584	4,407	3,893	4,234	5,356	8,326	51,153
531 pt.	Discount department stores (including, leased depts.)	5,404	5,591	7,145	7,057	7,834	7,451	7,046	7,941	6,862	7,661	9,423	13,528	92,943
531 pt.	National chain department stores (including, leased depts.)	2,095	2,042	2,739	2,707	2,738	2,693	2,607	3,044	2,589	2,839	3,739	5,189	35,021
533	Variety stores	432	454	584	534	592	535	540	594	509	564	660	1,076	7,074
539	Miscellaneous general merchandise stores	2,981	2,810	3,492	3,417	4,179	4,022	3,795	3,928	3,614	4,013	4,836	6,806	47,893
54	Food stores	30,052	27,967	31,858	30,091	33,238	32,196	32,534	33,051	30,231	31,096	31,599	32,979	376,892
541	Grocery stores	28,489	26,366	30,078	28,369	31,317	30,284	30,645	31,175	28,520	29,351	29,834	30,819	355,267
542	Meat, fish (seafood) markets	470	445	504	468	530	502	516	530	482	475	489	620	6,031
546	Retail bakeries	423	433	465	437	457	459	459	480	465	480	472	512	5,542
554	Gasoline service stations	11,090	9,876	10,675	10,834	11,715	11,591	11,818	12,110	11,057	11,358	11,026	10,952	134,100
56	Apparel & accessory stores	5,722	5,890	8,059	7,887	8,164	7,832	7,491	9,113	7,680	7,985	9,137	12,904	97,464
561	Mens & boys clothing, furnishings	601	546	693	725	758	734	611	699	684	736	854	1,402	9,043
562,3	Women's clothing specialty stores	2,092	2,142	2,878	2,863	3,081	2,761	2,787	3,081	2,819	2,990	3,347	4,560	35,401
562	Women's ready to wear	1,873	1,936	2,620	2,583	2,804	2,524	2,560	2,807	2,594	2,745	3,063	4,150	32,259
565	Family clothing stores	1,493	1,652	2,248	2,115	2,318	2,247	2,279	2,875	2,229	2,398	2,921	4,326	29,101
566	Shoe stores	1,125	1,144	1,634	1,476	1,505	1,405	1,348	1,809	1,414	1,366	1,472	1,893	17,591
58	Eating and drinking places	14,573	14,431	16,238	16,167	17,287	17,481	17,460	18,136	16,075	16,576	16,026	16,423	196,875
5812	Eating places	13,564	13,464	15,150	15,153	16,218	16,388	16,454	17,132	15,112	15,546	15,019	15,427	184,627
5812 pt	Restaurants, lunchrooms, cafeterias	7,638	7,569	8,509	8,541	9,088	9,154	9,211	9,660	8,536	8,760	8,423	8,420	103,509
5812 pt	Refreshment places	5,736	5,687	6,441	6,405	6,857	6,954	6,997	7,199	6,300	6,471	6,342	6,710	78,099
5813	Drinking places (alcoholic bev)	1,009	967	1,088	1,014	1,069	1,093	1,006	1,004	963	1,030	1,009	996	12,248
591	Drug & proprietary stores	5,913	5,810	6,423	6,154	6,394	6,071	6,139	6,298	5,939	6,295	6,268	8,179	75,883
592	Liquor stores	1,827	1,725	1,927	1,846	2,014	1,995	2,123	2,165	1,864	1,933	2,069	2,502	23,990
596	Nonstore retailers ²	3,794	3,463	3,748	3,748	3,806	3,415	3,702	3,784	3,638	4,224	4,309	4,515	46,344
5961 pt	Mail-order houses (department store merchandise)	248	232	299	294	304	290	283	295	274	334	430	413	3,696
5961 pt	Other mail-order	1,938	1,675	1,807	1,801	1,803	1,629	1,863	1,892	1,997	2,192	2,388	2,581	23,566
598	Fuel oil dealers	2,623	1,827	1,579	1,178	970	822	927	969	1,061	1,393	1,645	1,964	16,958
53,56,57,594	GAF, total ³	30,665	31,004	38,371	37,221	40,786	38,878	38,123	42,703	37,928	40,464	47,969	70,186	494,296
594	Miscellaneous shopping goods stores	4,568	4,577	4,984	4,745	5,413	5,206	5,158	5,731	5,295	5,423	6,556	12,093	69,749

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1991												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	151,343	154,045	155,342	154,982	156,146	156,718	156,570	155,943	156,047	155,932	156,138	156,605	
	Total (excl. automotive group)	122,608	123,603	124,460	124,458	125,403	125,438	125,619	125,397	124,829	124,679	125,033	125,193	
	Durable goods, total	51,599	53,971	54,630	54,421	54,645	55,141	54,856	54,372	55,098	54,997	54,793	55,430	
52	Building materials, hardware, garden supply & mobile home dealers	7,542	7,871	7,757	8,109	7,975	7,982	8,001	7,944	7,999	7,904	7,875	8,022	
521,3	Building materials, supply stores	5,298	5,589	5,587	5,904	5,777	5,882	5,858	5,851	5,863	5,854	5,831	5,937	
525	Hardware stores	988	1,031	1,000	1,008	1,009	995	983	988	981	978	999	965	
55 ex 554	Automotive dealers	28,735	30,442	30,882	30,524	30,743	31,280	30,951	30,546	31,218	31,253	31,105	31,412	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	25,903	27,604	28,046	27,586	27,798	28,349	28,054	27,692	28,362	28,448	28,346	28,620	
553	Auto & Home supply stores	2,832	2,838	2,836	2,938	2,945	2,931	2,897	2,854	2,856	2,805	2,759	2,792	
57	Furniture, home furnishings & equipment stores	7,796	8,036	8,136	8,204	8,297	8,261	8,362	8,338	8,322	8,247	8,230	8,390	
571	Furniture & home furn. stores	4,077	4,197	4,205	4,243	4,269	4,201	4,255	4,247	4,261	4,251	4,261	4,342	
572,31, 34	Household appliance, radio, TV and computer stores	3,022	3,121	3,185	3,198	3,238	3,251	3,302	3,290	3,260	3,216	3,173	3,258	
	Nondurable goods, total	99,744	100,074	100,712	100,561	101,501	101,577	101,714	101,571	100,949	100,935	101,345	101,175	
53	General merchandise group stores	18,012	18,430	18,756	18,991	19,126	19,083	19,321	19,278	19,217	19,281	19,397	19,301	
531	Dept. stores, (excl. leased depts.)	13,754	14,147	14,262	14,400	14,431	14,381	14,595	14,613	14,564	14,641	14,777	14,611	
531	Dept. stores, (incl. leased depts.) ¹	14,202	14,678	14,739	14,687	14,903	14,830	15,042	15,075	15,010	15,096	15,229	15,083	
533	Variety stores	562	590	601	599	598	598	605	599	592	566	590	578	
539	Miscellaneous general merchandise stores	3,676	3,693	3,893	3,992	4,097	4,104	4,121	4,066	4,061	4,074	4,030	4,112	
54	Food stores	31,336	31,118	31,487	31,256	31,744	31,675	31,482	31,279	31,390	31,461	31,453	31,579	
541	Grocery stores	29,584	29,350	29,721	29,490	29,940	29,778	29,666	29,466	29,585	29,647	29,656	29,748	
554	Gasoline service stations	11,823	11,444	11,308	11,135	11,308	11,286	11,084	11,234	10,904	10,797	10,993	10,833	
56	Apparel & accessory stores	7,731	8,115	8,063	8,222	8,253	8,150	8,242	8,227	8,135	8,067	8,092	8,064	
561	Mens & boys clothing, furnishings.	745	768	759	777	763	744	741	755	768	746	748	745	
562,3	Women's clothing specialty stores and furriers	2,764	2,899	2,916	2,964	3,029	2,972	3,013	2,977	2,974	2,978	2,972	2,912	
566	Shoe stores	1,426	1,521	1,479	1,514	1,483	1,464	1,485	1,486	1,447	1,433	1,419	1,434	
58	Eating and drinking places	15,997	16,196	16,157	16,265	16,417	16,617	16,503	16,578	16,353	16,510	16,541	16,810	
591	Drug & proprietary stores	6,090	6,261	6,410	6,305	6,312	6,344	6,342	6,330	6,352	6,359	6,376	6,445	
592	Liquor stores	2,055	2,039	2,050	2,000	1,990	1,983	2,030	2,035	1,994	2,007	2,011	1,873	
53,56, 57,594	GAF, total ³	39,185	40,288	40,710	41,134	41,453	41,291	41,727	41,739	41,637	41,561	41,641	41,577	

See
note
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¹Preliminary estimates.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

⁴GAF represents stores which specialize in department store types of merchandise.

⁵Data adjusted for seasonal variations, holiday, and trading day differences.

⁶For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1990												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	136,128	130,746	152,440	149,067	158,662	158,295	153,680	162,217	149,990	155,238	159,730	183,599	1,849,792
	Total (excl. automotive group)	105,455	102,224	118,140	115,794	123,114	122,989	119,732	127,499	118,863	123,509	130,711	157,135	1,465,165
	Durable goods, total	50,994	48,460	57,092	56,055	60,517	60,084	57,657	59,468	53,853	55,437	53,552	57,863	671,032
52	Building materials, hardware, garden supply & mobile home dealers	6,375	6,217	7,801	8,372	9,590	9,566	9,046	9,063	8,155	8,547	7,850	6,810	97,392
521,3,5	Building materials, supply stores, hardware	5,645	5,447	6,751	7,143	8,010	8,003	7,776	7,811	7,051	7,356	6,763	5,872	83,628
521,3	Building materials, supply stores	4,792	4,658	5,745	6,068	6,827	6,823	6,680	6,787	6,045	6,309	5,747	4,792	71,273
525	Hardware stores	853	789	1,006	1,075	1,183	1,180	1,096	1,024	1,006	1,047	1,016	1,080	12,355
55 ex 554	Automotive dealers	30,673	28,522	34,300	33,273	35,548	35,306	33,948	34,718	31,127	31,729	29,019	26,464	384,627
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	28,202	26,172	31,444	30,434	32,508	32,180	30,928	31,604	28,277	28,706	26,170	23,752	350,377
551,2	Motor vehicle dealers	27,137	25,003	29,715	28,348	30,495	30,247	29,096	29,978	26,993	27,462	24,970	22,866	332,250
551	Motor vehicle dealers, (franch.)	25,281	23,262	27,704	26,554	28,616	28,457	27,548	28,322	25,326	25,951	23,519	21,590	312,130
553	Auto & Home supply stores	2,471	2,350	2,856	2,839	3,040	3,126	3,020	3,114	2,850	3,023	2,849	2,712	34,250
57	Furniture, home furnishings & equipment stores	7,535	7,060	7,939	7,507	8,002	7,952	7,715	8,009	7,667	8,023	8,496	10,390	96,295
571	Furniture & home furn. stores	4,155	3,869	4,397	4,174	4,395	4,324	4,154	4,361	4,125	4,365	4,543	4,655	51,517
5712	Furniture stores	2,683	2,511	2,815	2,613	2,692	2,637	2,453	2,615	2,495	2,553	2,648	2,711	31,426
5713	Floor covering stores	869	827	950	936	993	990	989	992	949	1,062	1,001	901	11,459
5722,31,34	Household appliance, radio, TV and computer stores	2,756	2,567	2,876	2,705	2,999	3,009	2,956	2,961	2,867	2,971	3,208	4,464	36,339
5722	Household appliance stores	728	658	752	735	826	844	843	791	727	790	833	1,000	9,527
5732,34	Radio, television and computer stores	2,028	1,909	2,124	1,970	2,173	2,165	2,113	2,170	2,140	2,181	2,375	3,464	26,812
5941	Sporting goods stores and bicycle shops	1,048	1,105	1,303	1,245	1,369	1,394	1,280	1,417	1,247	1,183	1,263	1,968	15,822
5942	Book stores	698	488	494	490	532	532	534	730	759	602	615	1,023	7,497
5944	Jewelry stores	830	1,007	965	985	1,238	1,111	1,054	1,108	975	1,061	1,369	3,169	14,872
	Nondurable goods, total	85,134	82,286	95,348	93,012	98,145	98,211	96,023	102,749	96,137	99,801	106,178	125,736	1,178,760
53	General merchandise group stores	12,626	13,049	16,598	16,322	17,505	17,315	15,894	17,993	16,350	17,518	22,334	32,997	216,501
531	Dept. stores, (excl. leased depts.)	9,489	9,882	12,946	12,704	13,341	13,291	12,143	13,969	12,553	13,412	17,068	25,418	166,216
531	Dept. stores, (incl. leased depts.) ¹	9,829	10,279	13,416	13,165	13,779	13,728	12,560	14,460	12,998	13,878	17,626	26,237	171,955
531 pt.	Conventional department stores (including, leased depts.)	2,704	3,071	4,030	3,883	4,110	3,922	3,527	4,294	3,915	4,138	5,450	8,506	51,550
531 pt.	Discount department stores (including, leased depts.)	4,978	5,086	6,545	6,582	6,892	6,962	6,363	7,123	6,417	6,881	8,675	12,377	84,881
531 pt.	National chain department stores (including, leased depts.)	2,147	2,122	2,841	2,700	2,777	2,844	2,670	3,043	2,866	2,859	3,501	5,354	35,524
533	Variety stores	448	473	555	599	582	555	542	611	529	591	683	1,078	7,246
539	Miscellaneous general merchandise stores	2,689	2,694	3,097	3,019	3,582	3,469	3,209	3,413	3,268	3,515	4,583	6,501	43,039
54	Food stores	28,522	27,383	31,076	29,623	31,596	31,895	31,536	32,320	30,684	30,628	31,123	33,453	369,839
541	Grocery stores	26,953	25,788	29,315	27,847	29,779	30,115	29,730	30,493	29,017	28,940	29,413	31,377	348,767
542	Meat, fish (seafood) markets	497	486	532	515	519	513	520	517	466	467	495	624	6,151
546	Retail bakeries	421	404	448	436	434	428	427	442	422	425	457	504	5,258
554	Gasoline service stations	9,974	9,293	10,335	10,370	11,030	11,253	11,353	12,521	12,190	13,008	12,721	12,153	136,201
56	Apparel & accessory stores	5,848	5,734	7,681	7,755	7,878	7,767	7,243	8,663	7,711	7,826	8,909	12,820	95,835
561	Mens & boys clothing, furnishings	666	566	714	745	786	795	650	693	705	764	864	1,463	9,411
562,3	Women's clothing specialty stores	2,184	2,114	2,822	2,872	2,942	2,838	2,676	2,925	2,765	2,858	3,197	4,460	34,653
562	Women's ready to wear	1,904	1,888	2,569	2,617	2,690	2,616	2,458	2,675	2,548	2,593	2,901	4,006	31,465
565	Family clothing stores	1,469	1,550	2,076	2,013	2,130	2,207	2,082	2,601	2,152	2,229	2,761	4,140	27,410
566	Shoe stores	1,152	1,102	1,537	1,587	1,504	1,481	1,371	1,794	1,517	1,420	1,560	2,066	18,091
58	Eating and drinking places	14,046	13,841	15,928	15,768	16,527	16,981	17,084	17,516	15,963	16,074	15,455	15,807	190,990
5812	Eating places	13,193	13,009	14,967	14,816	15,544	15,957	16,104	16,529	14,969	15,030	14,388	14,705	179,211
5812 pt	Restaurants, lunchrooms, cafeterias	7,295	7,201	8,190	8,214	8,542	8,718	8,879	9,190	8,417	8,466	8,065	8,161	99,338
5812 pt	Refreshment places	5,651	5,602	6,504	6,301	6,668	6,900	6,988	7,102	6,301	6,310	6,112	6,274	76,713
5813	Drinking places (alcoholic bev)	853	832	961	952	983	1,024	980	987	994	1,044	1,067	1,102	11,779
591	Drug & proprietary stores	5,558	5,199	5,605	5,674	5,849	5,745	5,674	5,971	5,639	6,032	6,127	7,723	70,796
592	Liquor stores	1,591	1,538	1,744	1,720	1,856	1,957	1,982	2,016	1,854	1,888	1,994	2,798	22,938
596	Nonstore retailers ²	3,577	3,316	3,628	3,370	3,557	3,322	3,365	3,482	3,417	4,062	4,459	4,375	43,930
5961 pt	Mail-order houses (department store merchandise)	241	233	304	287	294	296	259	306	283	325	415	425	3,668
5961 pt	Other mail-order	1,884	1,556	1,738	1,564	1,596	1,517	1,519	1,592	1,599	1,977	2,359	2,343	21,244
598	Fuel oil dealers	2,306	1,783	1,590	1,192	987	853	844	1,158	1,196	1,513	1,808	2,168	17,378
53,56,57,594	GAF, total ³	30,719	30,505	37,190	36,360	38,722	38,276	35,863	40,162	36,860	38,802	46,017	68,105	477,381
594	Miscellaneous shopping goods stores	4,710	4,662	4,972	4,776	5,337	5,242	5,011	5,497	5,132	5,235	6,278	11,898	68,750

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1990												Total	
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
	Adjusted⁴														
	Retail trade, total	153,660	153,076	153,233	152,669	152,260	153,601	154,140	154,880	156,016	155,884	156,337	154,185		
	Total (excl. automotive group) . . .	119,325	120,771	121,129	120,637	120,415	121,935	121,889	122,927	124,141	123,996	124,689	123,422		
	Durable goods, total	58,315	56,788	56,433	55,995	55,664	55,564	56,096	55,777	55,711	55,739	55,401	54,052		
52	Building materials, hardware, garden supply & mobile home dealers	8,099	8,285	8,284	8,043	7,996	8,295	8,201	8,214	8,092	8,010	8,191	7,774		
521,3	Building materials, supply stores	5,975	6,153	6,125	5,984	5,906	5,980	5,954	5,959	5,869	5,788	5,906	5,746		
525	Hardware stores	1,052	1,051	1,051	1,035	1,022	1,053	1,034	1,008	1,029	1,034	1,007	999		
55 ex 554	Automotive dealers	34,335	32,305	32,104	32,032	31,845	31,666	32,251	31,953	31,875	31,888	31,648	30,763		
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	31,475	29,407	29,196	29,179	28,999	28,809	29,399	29,101	29,062	29,055	28,790	27,911		
553	Auto & Home supply stores	2,860	2,898	2,908	2,853	2,846	2,857	2,852	2,852	2,813	2,833	2,858	2,852		
57	Furniture, home furnishings & equipment stores	8,175	8,134	8,148	8,085	8,163	7,985	7,950	7,870	8,056	8,048	7,960	7,889		
571	Furniture & home furn. stores	4,531	4,397	4,406	4,339	4,317	4,281	4,252	4,201	4,279	4,267	4,218	4,138		
5722,31, 34	Household appliance, radio, TV and computer stores	2,960	3,027	3,031	3,039	3,154	3,024	3,010	2,976	3,076	3,066	3,021	3,028		
	Nondurable goods, total	95,345	96,288	96,800	96,674	96,596	98,037	98,044	99,103	100,305	100,145	100,936	100,133	See note 5	
53	General merchandise group stores	17,730	17,943	18,064	17,751	17,694	18,160	18,085	18,116	18,167	18,125	18,290	18,260		
531	Dept. stores, (excl. leased depts.)	13,653	13,744	13,950	13,704	13,586	13,991	13,862	13,927	13,917	13,870	13,933	13,958		
531	Dept. stores, (incl. leased depts.) ¹	14,102	14,356	14,410	14,171	14,032	14,451	14,338	14,402	14,394	14,337	14,400	14,464		
533	Variety stores	607	617	599	609	607	611	613	611	619	601	600	572		
539	Miscellaneous general merchandise stores	3,470	3,582	3,515	3,438	3,501	3,558	3,610	3,578	3,631	3,654	3,757	3,730		
54	Food stores	29,919	30,463	30,474	30,663	30,537	30,886	30,876	30,965	31,412	31,184	31,367	31,233		
541	Grocery stores	28,164	28,685	28,684	28,887	28,800	29,153	29,119	29,208	29,639	29,440	29,620	29,490		
554	Gasoline service stations	10,588	10,719	10,788	10,691	10,636	10,851	10,700	11,615	12,129	12,389	12,670	12,117		
56	Apparel & accessory stores	7,885	7,912	8,031	7,861	8,012	8,123	8,094	8,051	8,015	7,953	7,940	7,910		
561	Mens & boys clothing, furnishings.	825	797	810	770	800	792	793	775	776	770	760	766		
562,3	Women's clothing specialty stores and furriers	2,866	2,857	2,927	2,901	2,913	3,013	2,947	2,893	2,868	2,847	2,854	2,800		
566	Shoe stores	1,479	1,473	1,520	1,465	1,475	1,508	1,522	1,539	1,519	1,507	1,525	1,532		
58	Eating and drinking places	15,452	15,604	15,802	15,879	15,861	15,990	16,132	16,070	16,141	16,042	16,082	15,999		
591	Drug & proprietary stores	5,730	5,621	5,611	5,778	5,797	5,880	5,941	6,001	6,057	6,111	6,158	6,105		
592	Liquor stores	1,794	1,822	1,847	1,870	1,852	1,902	1,911	1,942	1,952	1,969	1,982	2,026		
53,56, 57,594	GAF, total ³	39,626	39,817	40,038	39,424	39,608	39,980	39,909	39,722	39,998	39,891	39,861	39,725		

²Preliminary estimates.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1989												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	125,198	121,469	143,078	141,632	152,406	151,403	147,034	155,712	146,802	145,216	151,938	180,277	1,762,165
	Total (excl. automotive group)	97,646	93,875	109,281	108,586	116,497	115,717	113,459	118,844	113,189	114,896	122,917	153,145	1,378,052
	Durable goods, total	46,353	45,500	54,303	54,372	59,781	59,456	56,143	61,027	56,216	53,053	53,473	58,795	658,472
52	Building materials, hardware, garden supply & mobile home dealers	6,050	5,659	6,995	8,138	9,409	9,061	8,500	8,945	8,187	8,332	7,720	7,101	94,097
521,3,5	Building materials, supply stores, hardware	5,425	4,958	6,016	6,770	7,706	7,685	7,331	7,666	7,041	7,232	6,727	6,015	80,572
521,3	Building materials, supply stores	4,593	4,197	5,088	5,682	6,503	6,523	6,205	6,569	5,978	6,157	5,678	4,870	68,043
525	Hardware stores	832	761	928	1,088	1,203	1,162	1,126	1,097	1,063	1,075	1,049	1,145	12,529
55 ex 554	Automotive dealers	27,552	27,594	33,797	33,046	35,909	35,686	33,575	36,868	33,613	30,320	29,021	27,132	384,113
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	25,427	25,586	31,326	30,492	33,152	32,895	30,808	33,939	30,740	27,470	26,204	24,413	352,452
551,2	Motor vehicle dealers	24,518	24,457	29,772	28,586	31,020	30,678	28,968	32,062	29,292	26,147	24,918	23,252	333,670
551	Motor vehicle dealers, (franch.)	22,786	22,645	27,515	26,394	28,509	28,407	26,909	29,763	27,221	24,126	23,224	21,666	309,165
553	Auto & Home supply stores	2,125	2,008	2,471	2,554	2,757	2,791	2,767	2,929	2,873	2,850	2,817	2,719	31,661
57	Furniture, home furnishings & equipment stores	7,137	6,659	7,419	7,227	7,680	7,863	7,560	8,079	7,722	7,792	8,644	10,448	94,230
571	Furniture & home furn. stores	3,997	3,757	4,216	4,166	4,371	4,346	4,193	4,543	4,247	4,352	4,800	4,844	51,832
5712	Furniture stores	2,486	2,341	2,617	2,622	2,721	2,729	2,649	2,812	2,677	2,683	2,939	3,017	32,293
5713	Floor covering stores	845	799	979	918	967	954	890	978	918	976	1,031	931	11,186
5722,31,34	Household appliance, radio, TV and computer stores	2,567	2,355	2,633	2,522	2,767	2,953	2,813	2,898	2,800	2,792	3,128	4,459	34,687
5722	Household appliance stores	705	631	739	729	813	860	840	827	777	795	917	1,125	9,758
5732,34	Radio, television and computer stores	1,862	1,724	1,894	1,793	1,954	2,093	1,973	2,071	2,023	1,997	2,211	3,334	24,929
5941	Sporting goods stores and bicycle shops	916	969	1,128	1,132	1,223	1,255	1,165	1,330	1,186	1,072	1,284	2,018	14,678
5942	Book stores	610	411	413	426	459	456	440	634	659	512	596	960	6,576
5944	Jewelry stores	800	942	906	916	1,172	1,019	933	1,024	971	986	1,335	3,176	14,180
	Nondurable goods, total	78,845	75,969	88,775	87,260	92,625	91,947	90,891	94,685	90,586	92,163	98,460	121,482	1,103,693
53	General merchandise group stores	11,771	11,762	15,418	15,545	16,555	16,281	15,158	16,920	15,951	16,947	21,609	32,934	206,851
531	Dept. stores, (excl. leased depts.)	9,035	9,053	12,093	12,251	12,820	12,662	11,791	13,279	12,465	13,178	16,629	25,519	160,775
531	Dept. stores, (incl. leased depts.) ¹	9,344	9,356	12,479	12,637	13,208	13,026	12,143	13,699	12,867	13,598	17,132	26,264	165,753
531 pt.	Conventional department stores (including, leased depts.)	2,733	2,992	3,839	3,805	4,014	3,823	3,443	4,199	4,108	4,233	5,501	8,934	51,624
531 pt.	Discount department stores (including, leased depts.)	4,423	4,270	5,824	5,987	6,363	6,344	5,980	6,434	6,072	6,392	7,963	11,912	77,964
531 pt.	National chain department stores (including, leased depts.)	2,188	2,094	2,816	2,845	2,831	2,859	2,720	3,066	2,687	2,973	3,668	5,418	36,165
533	Variety stores	448	442	583	521	558	541	539	581	527	608	705	1,195	7,248
539	Miscellaneous general merchandise stores	2,288	2,267	2,742	2,773	3,177	3,078	2,828	3,060	2,959	3,161	4,275	6,220	38,828
54	Food stores	26,667	25,598	28,847	27,777	29,637	29,767	30,160	30,026	29,308	28,661	29,218	32,329	347,995
541	Grocery stores	25,261	24,148	27,154	26,246	27,949	28,106	28,529	28,360	27,744	27,059	27,569	30,279	328,404
542	Meat, fish (seafood) markets	494	472	569	507	562	536	530	546	534	514	536	666	6,466
546	Retail bakeries	377	381	421	380	409	406	383	396	376	406	405	471	4,811
554	Gasoline service stations	8,759	8,424	9,496	10,091	10,941	10,923	11,019	10,836	10,140	10,434	10,084	10,330	121,477
56	Apparel & accessory stores	5,700	5,331	7,331	7,127	7,433	7,220	6,910	8,207	7,643	7,653	8,810	12,992	92,357
561	Mens & boys clothing, furnishings.	675	577	719	767	799	800	686	726	750	806	938	1,593	9,836
562,3	Women's clothing specialty stores	2,158	2,014	2,677	2,633	2,750	2,537	2,515	2,808	2,752	2,797	3,180	4,578	33,399
562	Women's ready to wear	1,861	1,777	2,442	2,399	2,520	2,326	2,318	2,579	2,493	2,500	2,823	4,027	30,065
565	Family clothing stores	1,382	1,371	1,893	1,824	1,931	1,984	1,908	2,366	2,129	2,200	2,663	4,119	25,770
566	Shoe stores	1,117	994	1,504	1,423	1,477	1,432	1,300	1,674	1,499	1,388	1,510	2,002	17,320
58	Eating and drinking places	13,443	12,787	14,605	14,724	15,292	15,631	15,837	16,119	15,129	15,212	14,492	15,078	178,349
5812	Eating places	12,613	11,980	13,656	13,835	14,359	14,632	14,910	15,205	14,206	14,312	13,622	14,144	167,474
5812 pt	Restaurants, lunchrooms, cafeterias	7,124	6,825	7,598	7,697	7,959	7,997	8,133	8,292	7,731	7,874	7,510	7,821	92,561
5812 pt	Refreshment places	5,316	4,996	5,851	5,895	6,107	6,345	6,566	6,653	6,211	6,200	5,891	6,058	72,079
5813	Drinking places (alcoholic bev)	830	807	949	889	933	999	927	914	923	900	870	934	10,875
591	Drug & proprietary stores	4,891	4,785	5,243	4,849	5,228	5,118	5,035	5,283	5,163	5,296	5,485	7,113	63,489
592	Liquor stores	1,503	1,410	1,585	1,598	1,746	1,781	1,841	1,792	1,732	1,677	1,756	2,455	20,876
596	Nonstore retailers ²	3,350	3,075	3,554	3,386	3,511	3,330	3,159	3,493	3,394	3,822	4,291	4,285	42,650
5961 pt	Mail-order houses (department store merchandise)	277	255	325	308	322	308	294	334	314	374	452	449	4,012
5961 pt	Other mail-order	1,762	1,437	1,712	1,573	1,647	1,568	1,517	1,648	1,686	1,916	2,375	2,432	21,273
598	Fuel oil dealers	1,764	1,674	1,532	1,099	987	793	758	878	963	1,293	1,491	2,580	15,812
53,56, 57,594	GAF, total ³	28,836	27,956	34,794	34,254	36,655	36,320	34,281	38,523	36,395	37,338	45,398	68,424	459,174
594	Miscellaneous shopping goods stores	4,228	4,204	4,626	4,355	4,987	4,956	4,653	5,317	5,079	4,946	6,335	12,050	65,736

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1989												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	143,949	142,242	142,570	146,310	146,365	146,184	147,410	149,952	149,262	148,049	149,530	150,189	
	Total (excl. automotive group) . . .	112,091	111,099	111,307	113,818	114,415	114,666	115,060	115,709	116,249	116,478	117,605	118,749	
	Durable goods, total	54,532	53,292	53,054	55,029	54,718	54,296	55,222	57,526	56,144	54,753	55,594	54,922	
52	Building materials, hardware, garden supply & mobile home dealers	7,914	7,612	7,404	7,838	7,830	7,777	7,887	8,035	7,892	7,911	8,084	8,042	
521,3	Building materials, supply stores	5,858	5,581	5,373	5,665	5,670	5,623	5,677	5,702	5,677	5,722	5,824	5,818	
525	Hardware stores	1,023	1,017	998	1,031	1,061	1,035	1,064	1,074	1,064	1,056	1,066	1,043	
55 ex 554	Automotive dealers	31,858	31,143	31,263	32,492	31,950	31,518	32,350	34,243	33,013	31,571	31,925	31,440	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	29,328	28,652	28,739	29,923	29,364	28,957	29,737	31,571	30,256	28,825	29,116	28,587	
553	Auto & Home supply stores	2,530	2,491	2,524	2,569	2,586	2,561	2,613	2,672	2,757	2,746	2,809	2,853	
57	Furniture, home furnishings & equipment stores	7,914	7,722	7,611	7,792	7,828	7,921	7,794	7,960	7,931	7,968	8,068	7,888	
571	Furniture & home furn. stores	4,461	4,299	4,216	4,335	4,294	4,312	4,287	4,398	4,299	4,343	4,449	4,272	
5722,31, 34	Household appliance, radio, TV and computer stores	2,818	2,797	2,792	2,853	2,919	2,989	2,882	2,910	2,935	2,945	2,932	2,969	
	Nondurable goods, total	89,417	88,950	89,516	91,281	91,647	91,888	92,188	92,426	93,118	93,296	93,936	95,267	
53	General merchandise group stores	16,851	16,291	16,585	17,073	16,869	17,054	17,177	17,224	17,570	17,584	17,737	17,856	
531	Dept. stores, (excl. leased depts.)	13,113	12,662	12,948	13,360	13,149	13,273	13,384	13,400	13,638	13,586	13,698	13,802	
531	Dept. stores, (incl. leased depts.) ¹	13,503	13,233	13,332	13,751	13,561	13,668	13,799	13,809	14,047	14,004	14,147	14,204	
533	Variety stores	612	578	577	569	584	585	601	600	604	628	633	627	
539	Miscellaneous general merchandise stores	3,126	3,051	3,060	3,144	3,136	3,196	3,192	3,224	3,328	3,370	3,406	3,427	
54	Food stores	28,262	28,476	28,381	28,658	28,884	28,953	29,037	29,243	29,393	29,470	29,573	30,029	
541	Grocery stores	26,675	26,861	26,726	27,058	27,267	27,340	27,432	27,614	27,772	27,810	27,876	28,325	
554	Gasoline service stations	9,338	9,661	9,892	10,350	10,520	10,493	10,405	10,099	10,030	10,052	10,135	10,351	
56	Apparel & accessory stores	7,686	7,360	7,304	7,649	7,621	7,641	7,652	7,738	7,755	7,847	7,939	7,912	
561	Mens & boys clothing, furnishings.	847	816	806	821	812	815	811	818	812	819	834	830	
562,3	Women's clothing specialty stores and furriers	2,839	2,718	2,704	2,763	2,747	2,743	2,734	2,797	2,791	2,820	2,844	2,863	
566	Shoe stores	1,430	1,332	1,346	1,467	1,468	1,464	1,451	1,448	1,462	1,469	1,501	1,468	
58	Eating and drinking places	14,789	14,498	14,620	14,695	14,732	14,746	14,870	14,925	15,114	15,151	15,207	15,123	
591	Drug & proprietary stores	5,105	5,190	5,135	5,088	5,187	5,191	5,272	5,342	5,446	5,449	5,552	5,588	
592	Liquor stores	1,708	1,679	1,701	1,728	1,751	1,746	1,748	1,755	1,778	1,762	1,765	1,755	
53,56, 57,594	GAF, total ³	37,837	36,654	36,805	37,825	37,669	38,021	37,941	38,478	38,843	38,975	39,446	39,340	

See
note
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⁰Preliminary estimates.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1988												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	116,258	118,030	135,052	134,475	139,876	141,294	137,589	142,742	135,577	138,775	143,400	174,526	1,657,594
	Total (excl. automotive group)	90,129	89,403	101,609	102,036	106,382	106,412	105,597	109,615	105,638	108,942	114,424	145,692	1,285,879
	Durable goods, total	42,642	45,673	53,074	53,014	55,437	57,231	53,045	55,264	51,243	51,301	51,805	59,897	629,626
52	Building materials, hardware, garden supply & mobile home dealers	5,243	5,681	7,219	8,172	9,028	8,770	8,057	8,424	8,064	8,134	7,547	7,453	91,792
521,3,5	Building materials, supply stores, hardware	4,522	4,853	6,132	6,776	7,428	7,537	7,079	7,332	7,066	7,075	6,663	6,441	78,904
521,3	Building materials, supply stores	3,787	4,143	5,238	5,721	6,345	6,463	6,035	6,330	6,058	6,033	5,648	5,259	67,060
525	Hardware stores	735	710	894	1,055	1,083	1,074	1,044	1,002	1,008	1,042	1,015	1,182	11,844
55 ex 554	Automotive dealers	26,129	28,627	33,443	32,439	33,494	34,882	31,992	33,127	29,939	29,833	28,976	28,834	371,715
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	24,059	26,562	30,985	29,883	30,893	32,054	29,316	30,316	27,315	27,208	26,454	26,367	341,412
551,2	Motor vehicle dealers	23,267	25,421	29,264	28,016	28,869	29,982	27,469	28,646	26,020	25,751	25,400	24,978	323,083
551	Motor vehicle dealers, (franch.)	21,903	23,898	27,446	26,153	27,080	28,070	25,700	26,799	24,112	23,947	23,735	23,265	302,108
553	Auto & Home supply stores	2,070	2,065	2,458	2,556	2,601	2,828	2,676	2,811	2,624	2,625	2,522	2,467	30,303
57	Furniture, home furnishings & equipment stores	6,101	6,002	6,707	6,640	6,808	7,191	6,994	7,354	7,093	7,293	8,138	10,352	86,673
571	Furniture & home furn. stores	3,374	3,369	3,837	3,808	3,907	4,032	3,903	4,100	3,972	4,151	4,499	4,950	47,902
5712	Furniture stores	2,040	2,076	2,373	2,280	2,315	2,366	2,293	2,332	2,317	2,431	2,623	2,930	28,376
5713	Floor covering stores	782	774	872	910	962	1,018	946	1,039	994	994	1,020	1,031	11,342
5722,31, 34	Household appliance, radio, TV and computer stores	2,201	2,123	2,342	2,301	2,371	2,590	2,537	2,636	2,519	2,540	3,019	4,303	31,482
5722	Household appliance stores	599	571	641	668	696	807	809	798	707	723	839	1,093	8,951
5732,34	Radio, television and computer stores	1,602	1,552	1,701	1,633	1,675	1,783	1,728	1,838	1,812	1,817	2,180	3,210	22,531
5941	Sporting goods stores and bicycle shops	828	880	948	1,056	1,112	1,173	1,087	1,172	1,000	935	1,113	1,739	13,043
5942	Book stores	537	402	399	382	415	455	410	557	577	442	511	928	6,015
5944	Jewelry stores	766	917	916	942	1,122	986	933	987	936	978	1,276	3,407	14,166
	Nondurable goods, total	73,616	72,357	81,978	81,461	84,439	84,063	84,544	87,478	84,334	87,474	91,595	114,629	1,027,968
53	General merchandise group stores	10,809	11,150	14,326	14,408	15,422	15,041	13,947	15,476	14,643	16,119	19,851	31,554	192,746
531	Dept. stores, (excl. leased depts.)	8,467	8,695	11,314	11,386	12,093	11,836	11,003	12,261	11,635	12,798	15,565	24,584	151,637
531	Dept. stores, (incl. leased depts.) ¹	8,797	9,016	11,723	11,794	12,488	12,221	11,372	12,650	12,042	13,204	16,018	25,295	156,620
531 pt.	Conventional department stores (including, leased depts.)	2,604	2,862	3,649	3,560	3,772	3,615	3,214	3,880	3,814	4,154	5,180	8,753	49,057
531 pt.	Discount department stores (including, leased depts.)	3,995	4,028	5,415	5,520	5,879	5,829	5,424	5,797	5,552	5,992	7,144	11,115	71,690
531 pt.	National chain department stores (including, leased depts.)	2,198	2,126	2,659	2,714	2,837	2,777	2,734	2,973	2,676	3,058	3,694	5,427	35,873
533	Variety stores	436	461	573	555	552	537	545	575	514	585	626	1,162	7,121
539	Miscellaneous general merchandise stores	1,906	1,994	2,439	2,467	2,777	2,668	2,399	2,640	2,494	2,736	3,660	5,808	33,988
54	Food stores	25,302	24,346	26,578	26,360	27,205	27,437	28,484	27,961	27,363	27,411	27,237	30,263	325,947
541	Grocery stores	23,925	22,923	25,065	24,857	25,607	25,862	26,892	26,394	25,850	25,907	25,701	28,348	307,331
542	Meat, fish (seafood) markets	485	467	505	476	523	513	540	536	534	513	527	660	6,279
546	Retail bakeries	408	399	428	437	438	425	414	405	390	410	405	446	5,005
554	Gasoline service stations	8,384	8,091	8,795	8,916	9,366	9,429	9,627	9,936	9,290	9,457	9,102	9,281	109,674
56	Apparel & accessory stores	5,152	5,018	6,755	6,571	6,650	6,444	6,343	7,351	7,030	7,327	8,123	12,566	85,330
561	Mens & boys clothing, furnishings.	638	567	684	738	749	762	672	704	718	825	889	1,567	9,513
562,3	Women's clothing specialty stores	1,946	1,926	2,449	2,424	2,466	2,327	2,328	2,542	2,557	2,687	2,996	4,474	31,122
562	Women's ready to wear	1,693	1,708	2,227	2,204	2,244	2,124	2,129	2,312	2,321	2,374	2,627	3,914	27,877
565	Family clothing stores	1,273	1,281	1,758	1,733	1,766	1,738	1,756	2,088	1,900	2,058	2,408	3,870	23,629
566	Shoe stores	963	918	1,377	1,257	1,270	1,204	1,152	1,437	1,337	1,277	1,344	1,921	15,457
58	Eating and drinking places	12,139	11,994	13,312	13,712	14,194	14,526	15,127	15,331	14,419	14,701	13,926	14,845	168,226
5812	Eating places	11,233	11,124	12,364	12,778	13,293	13,557	14,194	14,420	13,502	13,807	13,027	13,905	157,204
5812 pt	Restaurants, lunchrooms, cafeterias	6,327	6,312	6,840	7,088	7,329	7,479	7,829	8,041	7,545	7,772	7,284	7,684	87,530
5812 pt	Refreshment places	4,717	4,624	5,337	5,491	5,751	5,899	6,206	6,189	5,742	5,781	5,550	5,947	67,234
5813	Drinking places (alcoholic bev)	906	870	948	934	901	969	933	911	917	894	899	940	11,022
591	Drug & proprietary stores	4,443	4,463	4,795	4,664	4,772	4,723	4,588	4,764	4,651	4,747	4,844	6,456	57,910
592	Liquor stores	1,487	1,393	1,514	1,588	1,662	1,698	1,765	1,660	1,589	1,586	1,658	2,426	20,026
596	Nonstore retailers ²	2,902	3,075	3,421	3,105	3,067	2,936	2,909	3,095	3,303	3,817	4,322	4,124	40,076
5961 pt	Mail-order houses (department store merchandise)	245	267	332	334	331	310	296	352	313	395	492	433	4,100
5961 pt	Other mail-order	1,408	1,411	1,569	1,416	1,360	1,328	1,288	1,401	1,592	1,939	2,375	2,372	19,459
598	Fuel oil dealers	2,158	1,788	1,512	1,095	940	828	811	870	960	1,203	1,371	1,762	15,298
53,56, 57,594	GAF, total ³	25,747	26,037	31,883	31,720	33,347	33,219	31,653	34,914	33,215	35,234	41,798	65,788	424,555
594	Miscellaneous shopping goods stores	3,685	3,867	4,095	4,101	4,467	4,543	4,369	4,733	4,449	4,495	5,686	11,316	59,806

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1988												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	132,759	133,161	135,885	135,196	136,310	137,175	137,598	138,160	137,326	140,969	142,199	143,236	
	Total (excl. automotive group) . . .	102,257	102,364	104,648	104,688	105,502	106,136	106,796	107,483	108,229	109,538	110,210	111,038	
	Durable goods, total	50,590	51,333	52,216	51,688	52,103	52,541	52,130	52,038	50,695	53,315	54,046	54,935	
52	Building materials, hardware, garden supply & mobile home dealers	7,070	7,462	7,592	7,617	7,687	7,602	7,461	7,553	7,678	7,831	7,791	8,212	
521,3	Building materials, supply stores	4,983	5,360	5,479	5,565	5,635	5,605	5,516	5,519	5,646	5,718	5,734	6,094	
525	Hardware stores	894	920	958	976	958	981	982	992	1,014	1,023	1,032	1,035	
55 ex 554	Automotive dealers	30,502	30,797	31,237	30,508	30,808	31,039	30,802	30,677	29,097	31,431	31,989	32,198	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	28,041	28,318	28,716	28,007	28,290	28,442	28,270	28,122	26,571	28,914	29,492	29,693	
553	Auto & Home supply stores	2,461	2,479	2,521	2,501	2,518	2,597	2,532	2,555	2,526	2,517	2,497	2,505	
57	Furniture, home furnishings & equipment stores	6,714	6,757	6,941	7,051	7,104	7,260	7,191	7,225	7,289	7,429	7,558	7,673	
571	Furniture & home furn. stores	3,741	3,739	3,864	3,894	3,927	3,996	3,983	3,954	4,020	4,126	4,170	4,271	
5722,31, 34	Household appliance, radio, TV and computer stores	2,403	2,452	2,510	2,565	2,572	2,643	2,586	2,639	2,652	2,679	2,785	2,778	
	Nondurable goods, total	82,169	81,828	83,669	83,508	84,207	84,634	85,468	86,122	86,631	87,654	88,153	88,301	
53	General merchandise group stores	15,383	15,049	15,624	15,545	15,705	15,848	15,831	15,944	16,097	16,438	16,532	16,716	
531	Dept. stores, (excl. leased depts.)	12,148	11,846	12,284	12,217	12,340	12,512	12,461	12,524	12,674	12,980	12,992	13,077	
531	Dept. stores, (incl. leased depts.) ¹	12,549	12,488	12,701	12,627	12,756	12,919	12,864	12,921	13,089	13,391	13,393	13,426	
533	Variety stores	580	583	596	575	580	583	606	599	576	599	593	598	
539	Miscellaneous general merchandise stores	2,655	2,620	2,744	2,753	2,785	2,753	2,764	2,821	2,847	2,859	2,947	3,041	
54	Food stores	26,138	26,170	26,575	26,656	26,826	26,888	27,255	27,562	27,452	27,673	27,885	27,625	
541	Grocery stores	24,589	24,648	25,065	25,133	25,278	25,330	25,685	26,030	25,902	26,116	26,306	26,055	
554	Gasoline service stations	8,967	8,862	9,133	9,015	9,049	9,049	9,099	9,277	9,198	9,190	9,203	9,253	
56	Apparel & accessory stores	6,738	6,682	6,872	6,766	6,899	6,928	7,040	7,047	7,207	7,384	7,354	7,429	
561	Mens & boys clothing, furnishings. . . .	784	772	788	763	768	786	797	790	798	816	790	795	
562,3	Women's clothing specialty stores and furriers	2,492	2,492	2,499	2,484	2,516	2,546	2,555	2,545	2,620	2,650	2,694	2,718	
566	Shoe stores	1,208	1,192	1,256	1,222	1,259	1,258	1,291	1,284	1,306	1,336	1,329	1,370	
58	Eating and drinking places	13,180	13,238	13,460	13,536	13,674	13,861	14,045	14,248	14,390	14,541	14,659	14,875	
591	Drug & proprietary stores	4,647	4,664	4,762	4,779	4,796	4,805	4,799	4,827	4,870	4,899	4,943	4,936	
592	Liquor stores	1,649	1,609	1,653	1,670	1,687	1,688	1,664	1,644	1,643	1,637	1,671	1,697	
53,56, 57,594	GAF, total ³	33,482	33,198	34,210	34,221	34,611	34,969	35,067	35,167	35,542	36,257	36,548	37,028	

⁴Preliminary estimates.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

See
note
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Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted January 1983 to December 1992

(Data in millions of dollars)

SIC code	Kind of business	1987												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	106,813	106,713	121,962	127,168	131,342	131,801	131,983	134,412	127,411	131,375	129,846	160,473	1,541,299
	Total (excl. automotive group)	86,160	82,766	92,779	96,829	101,002	99,162	99,971	101,869	97,315	102,892	104,071	133,587	1,198,403
	Durable goods, total	36,423	39,101	46,526	48,801	49,855	52,580	51,679	52,308	49,399	48,461	46,047	54,683	575,863
52	Building materials, hardware, garden supply & mobile home dealers	5,048	4,980	6,366	7,265	7,918	7,957	7,753	7,563	7,386	7,721	6,802	6,695	83,454
521,3,5	Building materials, supply stores, hardware	4,521	4,388	5,504	6,113	6,483	6,801	6,796	6,716	6,547	6,765	6,000	5,704	72,338
521,3	Building materials, supply stores	3,738	3,685	4,627	5,123	5,452	5,840	5,837	5,809	5,673	5,785	5,099	4,634	61,302
525	Hardware stores	783	703	877	990	1,031	961	959	907	874	980	901	1,070	11,036
55 ex 554	Automotive dealers	20,653	23,947	29,183	30,339	30,340	32,639	32,012	32,543	30,096	28,483	25,775	26,886	342,896
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	18,855	22,250	27,166	28,173	28,131	30,286	29,599	30,120	27,715	25,977	23,481	24,521	316,274
551,2	Motor vehicle dealers	17,983	21,064	25,525	26,123	25,899	28,133	27,716	28,563	24,913	22,577	23,644	24,521	298,824
551	Motor vehicle dealers, (franch.)	16,767	19,819	23,992	24,579	24,242	26,363	26,053	26,895	25,065	23,286	21,196	22,272	280,529
553	Auto & Home supply stores	1,798	1,697	2,017	2,166	2,209	2,353	2,413	2,423	2,381	2,506	2,294	2,365	26,622
57	Furniture, home furnishings & equipment stores	5,996	5,539	6,146	6,035	6,188	6,316	6,481	6,596	6,433	6,571	6,851	8,920	78,072
571	Furniture & home furn. stores	3,357	3,203	3,619	3,596	3,704	3,743	3,754	3,805	3,734	3,837	3,882	4,243	44,477
5712	Furniture stores	2,046	1,977	2,270	2,186	2,279	2,248	2,240	2,265	2,215	2,266	2,272	2,476	26,740
5713	Floor covering stores	646	616	730	785	782	842	888	897	907	952	921	966	9,932
5722,31,34	Household appliance, radio, TV and computer stores	2,180	1,896	2,051	1,969	2,013	2,088	2,237	2,251	2,158	2,194	2,406	3,678	27,121
5722	Household appliance stores	678	605	653	649	673	712	775	745	690	688	771	1,003	8,642
5732,34	Radio, television and computer stores	1,502	1,291	1,398	1,320	1,340	1,376	1,462	1,506	1,468	1,506	1,635	2,675	18,479
5941	Sporting goods stores and bicycle shops	730	716	768	857	919	1,016	978	1,026	906	849	984	1,507	11,256
5942	Book stores	518	386	360	352	357	379	355	447	527	402	437	818	5,338
5944	Jewelry stores	713	846	800	846	1,045	905	857	910	855	927	1,176	3,045	12,925
	Nondurable goods, total	70,390	67,612	75,436	78,367	81,487	79,221	80,304	82,104	78,012	82,914	83,799	105,790	965,436
53	General merchandise group stores	10,166	10,651	12,936	14,140	15,138	14,033	13,293	15,030	13,722	15,346	18,241	29,274	181,970
531	Dept. stores, (excl. leased depts.)	8,066	8,327	10,320	11,162	11,930	11,103	10,565	11,982	10,847	12,221	14,451	22,943	144,017
531	Dept. stores, (incl. leased depts.) ¹	8,393	8,635	10,696	11,560	12,315	11,473	10,885	12,335	11,300	12,617	14,869	23,612	148,690
531 pt.	Conventional department stores (including, leased depts.)	2,590	2,836	3,417	3,659	3,776	3,487	3,167	3,895	3,690	4,066	4,869	8,309	47,761
531 pt.	Discount department stores (including, leased depts.)	3,582	3,614	4,622	5,123	5,447	5,141	4,927	5,315	4,863	5,514	6,278	9,941	64,367
531 pt.	National chain department stores (including, leased depts.)	2,221	2,185	2,657	2,778	3,092	2,845	2,791	3,125	2,747	3,037	3,722	5,362	36,562
533	Variety stores	461	478	543	636	594	535	525	571	513	564	595	1,119	7,134
539	Miscellaneous general merchandise stores	1,639	1,846	2,073	2,342	2,614	2,395	2,203	2,477	2,262	2,561	3,195	5,212	30,819
54	Food stores	25,148	23,009	24,818	25,339	26,706	26,007	27,228	26,306	25,479	26,493	25,057	27,871	309,461
541	Grocery stores	23,843	21,671	23,387	23,802	25,141	24,440	25,621	24,690	23,934	24,923	23,539	25,988	290,979
542	Meat, fish (seafood) markets	461	442	476	509	501	509	559	563	557	546	511	627	6,261
546	Retail bakeries	384	398	435	436	451	435	435	435	428	453	431	473	5,194
554	Gasoline service stations	7,764	7,485	8,285	8,645	8,943	9,150	9,494	9,448	8,925	9,085	8,661	8,884	104,769
56	Apparel & accessory stores	4,958	4,839	6,058	6,607	6,430	6,138	5,914	6,845	6,411	6,763	7,165	11,194	79,322
561	Mens & boys clothing, furnishings.	590	518	605	715	733	736	628	686	678	784	836	1,508	9,017
562,3	Women's clothing specialty stores	1,913	1,870	2,255	2,419	2,411	2,203	2,201	2,451	2,379	2,531	2,612	3,963	29,208
562	Women's ready to wear	1,674	1,656	2,034	2,205	2,212	1,998	2,020	2,237	2,166	2,286	2,340	3,538	26,366
565	Family clothing stores	1,145	1,189	1,580	1,736	1,688	1,639	1,631	1,895	1,679	1,822	2,072	3,396	21,472
566	Shoe stores	984	935	1,218	1,345	1,218	1,171	1,048	1,319	1,223	1,188	1,213	1,732	14,594
58	Eating and drinking places	11,474	11,058	12,295	12,678	13,357	13,295	13,709	13,822	12,746	13,283	12,516	13,228	153,461
5812	Eating places	10,641	10,269	11,421	11,776	12,437	12,386	12,776	12,877	11,832	12,327	11,615	12,270	142,627
5812 pt	Restaurants, lunchrooms, cafeterias	6,333	6,100	6,589	6,760	7,151	7,129	7,188	7,286	6,610	6,800	6,454	6,739	81,139
5812 pt	Refreshment places	4,160	4,030	4,688	4,874	5,119	5,083	5,451	5,447	5,065	5,364	5,015	5,339	59,635
5813	Drinking places (alcoholic bev)	833	789	874	902	920	909	933	945	914	956	901	958	10,834
591	Drug & proprietary stores	4,275	4,026	4,257	4,396	4,453	4,442	4,427	4,423	4,309	4,561	4,468	6,105	54,142
592	Liquor stores	1,483	1,374	1,457	1,524	1,657	1,622	1,730	1,662	1,589	1,685	1,674	2,369	19,826
596	Nonstore retailers ²	2,489	2,503	2,922	2,908	2,704	2,746	2,835	2,871	2,970	3,449	3,624	3,892	35,913
5961 pt	Mail-order houses (department store merchandise)	251	256	326	346	311	321	324	341	326	415	447	473	4,137
5961 pt	Other mail-order	1,203	1,134	1,368	1,328	1,193	1,233	1,271	1,263	1,351	1,517	1,759	2,008	16,628
598	Fuel oil dealers	1,772	1,646	1,446	1,095	917	805	791	767	908	1,230	1,382	1,745	14,504
53,56, 57,594	GAF, total ³	24,417	24,403	28,602	30,470	31,800	30,590	29,670	32,710	30,646	32,881	37,408	59,545	393,142
594	Miscellaneous shopping goods stores	3,297	3,374	3,462	3,688	4,044	4,103	3,982	4,239	4,080	4,201	5,151	10,157	53,778

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1987												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	119,307	125,266	125,963	127,137	127,253	128,543	129,524	132,366	130,503	130,012	130,209	132,554	
	Total (excl. automotive group)	96,043	98,332	97,981	98,786	99,133	99,576	100,124	100,742	100,692	101,169	101,138	102,682	
	Durable goods, total	41,925	45,969	46,959	47,301	47,143	48,069	48,845	51,193	49,424	48,585	49,002	50,013	
52	Building materials, hardware, garden supply & mobile home dealers	6,564	6,818	6,858	6,747	6,839	6,773	6,979	7,047	7,009	7,184	7,227	7,258	
521,3	Building materials, supply stores	4,823	4,980	4,965	4,902	4,961	5,026	5,147	5,286	5,253	5,312	5,328	5,224	
525	Hardware stores	921	942	954	943	908	860	905	894	906	929	929	950	
55 ex 554	Automotive dealers	23,264	26,934	27,982	28,351	28,120	28,967	29,400	31,624	29,811	28,843	29,071	29,872	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	21,185	24,805	25,848	26,232	25,975	26,802	27,180	29,357	27,522	26,507	26,744	27,490	
553	Auto & Home supply stores	2,079	2,129	2,134	2,119	2,145	2,165	2,220	2,267	2,289	2,336	2,327	2,382	
57	Furniture, home furnishings & equipment stores	6,497	6,481	6,502	6,448	6,424	6,406	6,554	6,608	6,578	6,535	6,489	6,551	
571	Furniture & home furn. stores	3,657	3,703	3,735	3,703	3,700	3,724	3,762	3,734	3,764	3,729	3,680	3,645	
5722,31, 34	Household appliance, radio, TV and computer stores	2,344	2,273	2,251	2,230	2,198	2,139	2,251	2,318	2,280	2,248	2,261	2,334	
	Nondurable goods, total	77,382	79,297	79,004	79,836	80,110	80,474	80,679	81,173	81,079	81,427	81,207	82,541	
53	General merchandise group stores	14,369	14,887	14,684	14,904	15,083	15,070	15,063	15,321	15,240	15,330	15,298	15,674	
531	Dept. stores, (excl. leased depts.)	11,441	11,761	11,809	11,787	11,906	11,875	11,951	12,115	12,089	12,136	12,123	12,408	
531	Dept. stores, (incl. leased depts.) ¹	11,871	12,353	12,004	12,207	12,290	12,271	12,313	12,497	12,445	12,529	12,505	12,715	
533	Variety stores	603	631	607	615	602	597	571	590	595	570	563	589	
539	Miscellaneous general merchandise stores	2,325	2,495	2,468	2,502	2,575	2,598	2,541	2,616	2,576	2,624	2,612	2,677	
54	Food stores	25,466	25,571	25,461	25,675	25,756	25,899	25,857	25,983	25,954	26,073	25,716	26,049	
541	Grocery stores	24,011	24,079	23,987	24,164	24,244	24,343	24,285	24,373	24,348	24,482	24,167	24,494	
554	Gasoline service stations	8,216	8,496	8,612	8,732	8,683	8,714	8,898	8,939	8,881	8,829	8,820	8,866	
56	Apparel & accessory stores	6,249	6,643	6,634	6,566	6,526	6,606	6,598	6,602	6,697	6,615	6,566	6,769	
561	Mens & boys clothing, furnishings.	713	738	732	738	732	753	756	757	766	766	739	788	
562,3	Women's clothing specialty stores and furriers	2,368	2,500	2,430	2,434	2,428	2,426	2,424	2,458	2,463	2,438	2,370	2,448	
566	Shoe stores	1,188	1,245	1,252	1,205	1,187	1,208	1,192	1,197	1,213	1,187	1,211	1,274	
58	Eating and drinking places	12,431	12,652	12,482	12,653	12,673	12,735	12,729	12,798	12,849	12,934	13,161	13,457	
591	Drug & proprietary stores	4,389	4,386	4,362	4,436	4,484	4,519	4,536	4,550	4,569	4,621	4,611	4,646	
592	Liquor stores	1,614	1,646	1,622	1,635	1,650	1,614	1,635	1,650	1,662	1,690	1,691	1,702	
53,56, 57,594	GAF, total ³	31,201	32,309	32,042	32,211	32,405	32,547	32,725	33,031	33,079	33,046	33,057	33,698	

See
note
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⁰Preliminary estimates.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1986												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	106,270	100,020	114,276	115,487	125,238	120,223	120,805	124,191	124,600	123,669	121,885	152,972	1,449,636
	Total (excl. automotive group)	83,302	77,564	89,067	88,355	95,846	91,598	92,837	95,922	90,605	96,235	98,142	124,025	1,123,498
	Durable goods, total	37,435	35,888	40,925	43,921	47,523	46,541	46,100	46,637	52,154	46,266	42,651	54,647	540,688
52	Building materials, hardware, garden supply & mobile home dealers	4,953	4,546	5,791	6,936	7,269	7,241	7,161	6,930	6,929	7,096	6,113	6,139	77,104
521,3,5	Building materials, supply stores, hardware	4,456	4,050	5,015	5,909	6,219	6,238	6,346	6,105	5,967	6,182	5,376	5,381	67,244
521,3	Building materials, supply stores	3,725	3,381	4,198	4,983	5,211	5,225	5,379	5,160	5,093	5,267	4,503	4,385	56,510
525	Hardware stores	731	669	817	926	1,008	1,013	967	945	874	915	873	996	10,734
55 ex 554	Automotive dealers	22,968	22,456	25,209	27,132	29,392	28,625	27,968	28,269	33,995	27,434	23,743	28,947	326,138
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	21,138	20,789	23,287	24,987	27,189	26,444	25,702	26,035	31,818	25,164	21,624	26,906	301,083
551,2	Motor vehicle dealers	20,340	19,752	21,682	23,281	25,433	24,694	24,109	24,575	30,497	23,933	20,576	25,603	284,475
551	Motor vehicle dealers, (franch.)	19,489	18,918	20,687	22,282	24,326	23,486	22,755	23,126	29,056	22,480	19,342	24,451	270,398
553	Auto & Home supply stores	1,830	1,667	1,922	2,145	2,203	2,181	2,266	2,234	2,177	2,270	2,119	2,041	25,055
57	Furniture, home furnishings & equipment stores	5,555	5,078	5,694	5,659	6,069	6,041	6,302	6,445	6,327	6,559	6,980	9,005	75,714
571	Furniture & home furn. stores	3,169	2,949	3,348	3,348	3,591	3,494	3,580	3,755	3,659	3,811	3,923	4,403	43,030
5712	Furniture stores	1,952	1,796	2,031	1,992	2,188	2,133	2,173	2,315	2,247	2,280	2,328	2,577	26,012
5713	Floor covering stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5722,31, 34	Household appliance, radio, TV and computer stores	1,977	1,767	1,935	1,900	2,073	2,143	2,299	2,247	2,162	2,274	2,529	3,731	27,037
5722	Household appliance stores	699	595	670	669	753	776	861	803	751	789	798	1,096	9,260
5732,34	Radio, television and computer stores	1,278	1,172	1,265	1,231	1,320	1,367	1,438	1,444	1,411	1,485	1,731	2,635	17,777
5941	Sporting goods stores and bicycle shops	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5942	Book stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5944	Jewelry stores	680	727	760	764	969	835	773	878	843	935	1,142	2,918	12,224
	Non-durable goods, total	68,835	64,132	73,351	71,566	77,715	73,682	74,705	77,554	72,446	77,403	79,234	98,325	908,948
53	General merchandise group stores	9,494	9,732	12,803	12,714	14,283	12,998	12,533	14,205	12,827	14,151	17,113	26,544	169,397
531	Dept. stores, (excl. leased depts.)	7,524	7,621	10,201	10,090	11,369	10,415	9,993	11,441	10,335	11,237	13,539	20,721	134,486
531	Dept. stores, (incl. leased depts.) ¹	7,804	7,903	10,577	10,461	11,784	10,796	10,357	11,858	10,712	11,648	14,033	21,476	139,409
531 pt.	Conventional department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	Discount department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	National chain department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	Variety stores	516	502	710	626	659	572	522	589	496	576	589	1,090	7,447
539	Miscellaneous general merchandise stores	1,454	1,609	1,892	1,998	2,255	2,011	2,018	2,175	1,996	2,338	2,985	4,733	27,464
54	Food stores	24,220	22,058	24,481	23,615	25,927	24,472	25,736	25,477	23,914	25,367	24,822	26,930	297,019
541	Grocery stores	23,063	20,912	23,164	22,343	24,554	23,170	24,421	24,101	22,572	23,959	23,247	25,147	280,833
542	Meat, fish (seafood) markets	411	393	435	463	489	448	453	472	461	482	486	596	5,589
546	Retail bakeries	285	298	354	337	357	341	341	379	400	417	403	455	4,367
554	Gasoline service stations	9,407	8,368	8,468	8,229	8,846	8,875	8,812	8,482	8,191	8,356	7,919	8,140	102,093
56	Apparel & accessory stores	4,761	4,455	6,194	5,782	6,389	5,739	5,566	6,689	6,015	6,351	7,048	10,637	75,626
561	Mens & boys clothing, furnishings.	551	498	641	670	749	697	598	672	634	703	834	1,399	8,646
562,3	Women's clothing specialty stores	1,832	1,708	2,329	2,175	2,362	2,107	2,158	2,391	2,319	2,480	2,709	4,030	28,600
562	Women's ready to wear	1,578	1,491	2,109	1,984	2,156	1,934	1,995	2,170	2,101	2,233	2,403	3,552	25,706
565	Family clothing stores	1,136	1,068	1,525	1,436	1,577	1,427	1,384	1,776	1,481	1,595	1,871	3,060	18,336
566	Shoe stores	902	857	1,253	1,116	1,216	1,088	1,007	1,341	1,173	1,168	1,221	1,605	13,947
58	Eating and drinking places	10,151	9,639	11,105	11,456	12,165	12,053	12,457	12,945	11,672	12,298	11,439	12,035	139,415
5812	Eating places	9,295	8,851	10,215	10,505	11,231	11,101	11,502	11,991	10,773	11,374	10,585	11,140	128,563
5812 pt	Restaurants, lunchrooms, cafeterias	5,391	5,219	5,992	6,230	6,583	6,481	6,682	6,950	6,361	6,636	6,143	6,505	75,173
5812 pt	Refreshment places	3,818	3,527	4,106	4,153	4,476	4,460	4,680	4,860	4,254	4,569	4,269	4,463	51,635
5813	Drinking places (alcoholic bev)	856	788	890	951	934	952	955	954	899	924	854	895	10,852
591	Drug & proprietary stores	3,929	3,718	4,109	3,975	4,237	4,110	4,147	4,178	4,009	4,215	4,141	5,778	50,546
592	Liquor stores	1,529	1,395	1,567	1,536	1,682	1,675	1,758	1,708	1,561	1,643	1,635	2,240	19,929
596	Nonstore retailers ²	2,273	2,192	2,381	2,401	2,304	2,205	2,210	2,339	2,576	3,125	3,074	3,203	30,283
5961 pt	Mail-order houses (department store merchandise)	286	266	322	349	333	307	337	360	351	438	431	478	4,258
5961 pt	Other mail-order	1,031	900	958	991	919	887	826	888	1,090	1,404	1,454	1,550	12,898
598	Fuel oil dealers	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53,56, 57,594	GAF, total ³	22,770	22,124	27,885	27,230	30,346	28,287	27,830	31,154	28,813	30,901	35,667	55,255	368,262
594	Miscellaneous shopping goods stores	2,960	2,859	3,194	3,075	3,605	3,509	3,429	3,815	3,644	3,840	4,526	9,069	47,525

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1986												Total	
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
	Adjusted⁴														
	Retail trade, total	118,585	117,480	116,665	117,409	119,114	119,240	119,647	120,871	127,973	122,617	122,048	127,561		
	Total (excl. automotive group) . . .	92,839	92,207	92,484	91,991	92,643	92,939	93,533	93,699	94,340	95,031	94,888	95,894		
	Durable goods, total	42,885	42,198	41,366	42,823	43,852	43,800	44,027	45,348	52,025	46,108	45,711	50,397		
52	Building materials, hardware, garden supply & mobile home dealers	6,432	6,232	6,336	6,506	6,206	6,341	6,378	6,459	6,574	6,569	6,504	6,630		
521,3	Building materials, supply stores	4,794	4,600	4,588	4,819	4,616	4,608	4,690	4,717	4,661	4,775	4,750	4,916		
525	Hardware stores	876	892	896	881	873	936	907	922	901	894	883	875		
55 ex 554	Automotive dealers	25,746	25,273	24,181	25,418	26,471	26,301	26,114	27,172	33,633	27,586	27,160	31,667		
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	23,618	23,176	22,136	23,331	24,385	24,216	24,043	25,082	31,534	25,470	25,028	29,632		
553	Auto & Home supply stores	2,128	2,097	2,045	2,087	2,086	2,085	2,071	2,090	2,099	2,116	2,132	2,035		
57	Furniture, home furnishings & equipment stores	6,005	5,957	6,019	6,073	6,224	6,254	6,410	6,417	6,465	6,498	6,587	6,570		
571	Furniture & home furn. stores	3,445	3,421	3,455	3,466	3,545	3,536	3,616	3,649	3,685	3,689	3,711	3,741		
5722,31, 34	Household appliance, radio, TV and computer stores	2,124	2,121	2,124	2,157	2,231	2,268	2,327	2,305	2,266	2,325	2,357	2,323		
	Nondurable goods, total	75,700	75,282	75,299	74,586	75,262	75,440	75,620	75,523	75,948	76,509	76,337	77,164	See note 5	
53	General merchandise group stores	13,570	13,733	13,962	13,999	13,979	14,050	14,284	14,311	14,281	14,347	14,184	14,281		
531	Dept. stores, (excl. leased depts.)	10,795	10,856	11,052	11,112	11,113	11,211	11,369	11,430	11,420	11,351	11,245	11,286		
531	Dept. stores, (incl. leased depts.) ¹	11,181	11,258	11,459	11,508	11,519	11,621	11,769	11,834	11,836	11,766	11,655	11,723		
533	Variety stores	680	664	713	667	657	622	587	594	580	593	570	577		
539	Miscellaneous general merchandise stores	2,095	2,213	2,197	2,220	2,209	2,217	2,328	2,287	2,281	2,403	2,369	2,418		
54	Food stores	24,650	24,511	24,636	24,398	24,543	24,600	24,749	24,506	24,859	25,117	25,213	25,370		
541	Grocery stores	23,367	23,236	23,327	23,105	23,230	23,286	23,437	23,152	23,464	23,698	23,784	23,904		
554	Gasoline service stations	9,933	9,542	8,886	8,270	8,514	8,509	8,228	8,002	8,134	8,152	8,147	8,148		
56	Apparel & accessory stores	6,093	6,063	6,215	6,233	6,364	6,314	6,262	6,390	6,327	6,381	6,314	6,459		
561	Mens & boys clothing, furnishings.	688	709	719	736	734	724	717	730	723	711	719	726		
562,3	Women's clothing specialty stores and furriers	2,290	2,256	2,341	2,329	2,336	2,389	2,398	2,398	2,416	2,436	2,397	2,488		
566	Shoe stores	1,112	1,132	1,125	1,145	1,166	1,156	1,146	1,207	1,168	1,195	1,182	1,202		
58	Eating and drinking places	11,034	11,092	11,251	11,445	11,520	11,534	11,686	11,833	11,802	11,963	11,941	12,256		
591	Drug & proprietary stores	4,042	4,046	4,126	4,132	4,187	4,237	4,262	4,285	4,269	4,292	4,305	4,357		
592	Liquor stores	1,684	1,671	1,709	1,670	1,662	1,694	1,679	1,658	1,648	1,665	1,620	1,607		
53,56, 57,594	GAF, total ³	29,322	29,414	29,954	30,005	30,378	30,474	30,884	31,159	31,158	31,395	31,188	31,516		

⁰Preliminary estimates. NA Data not available

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1985												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	98,542	95,342	109,786	112,753	119,974	114,654	115,238	120,820	113,865	116,008	118,620	139,425	1,375,027
	Total (excl. automotive group)	77,193	73,420	83,916	85,773	91,056	87,783	88,043	93,214	86,239	91,818	96,267	117,106	1,071,828
	Durable goods, total	34,460	34,367	40,244	42,494	45,739	43,166	43,511	44,563	43,599	41,302	39,746	44,934	498,125
52	Building materials, hardware, garden supply & mobile home dealers	4,399	4,119	5,173	6,325	6,944	6,644	6,747	6,612	6,236	6,573	5,850	5,574	71,196
521,3,5	Building materials, supply stores, hardware	3,827	3,558	4,467	5,276	5,779	5,600	5,738	5,733	5,393	5,842	5,113	4,911	61,237
521,3	Building materials, supply stores	3,095	2,923	3,691	4,365	4,785	4,670	4,835	4,826	4,567	4,886	4,223	3,900	50,766
525	Hardware stores	732	635	776	911	994	930	903	907	826	956	890	1,011	10,471
55 ex 554	Automotive dealers	21,349	21,922	25,870	26,980	28,918	26,871	27,195	27,606	27,626	24,190	22,353	22,319	303,199
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	19,641	20,355	23,920	24,820	26,684	24,649	24,901	25,339	25,510	21,894	20,091	20,191	277,995
551,2	Motor vehicle dealers	18,901	19,308	22,471	23,038	24,858	22,965	23,517	24,088	24,361	20,974	19,263	19,397	263,141
551	Motor vehicle dealers, (franch.)	18,169	18,499	21,555	21,936	23,790	21,856	22,438	23,004	23,333	19,980	18,420	18,653	251,633
553	Auto & Home supply stores	1,708	1,567	1,950	2,160	2,234	2,222	2,294	2,267	2,116	2,296	2,262	2,128	25,204
57	Furniture, home furnishings & equipment stores	4,942	4,706	5,251	5,102	5,483	5,398	5,474	5,843	5,535	5,998	6,436	8,119	68,287
571	Furniture & home furn. stores	2,756	2,674	3,020	2,958	3,214	3,113	3,140	3,395	3,152	3,366	3,576	3,906	38,270
5712	Furniture stores	1,747	1,694	1,912	1,845	2,018	1,962	1,944	2,131	1,964	2,082	2,237	2,384	23,920
5713	Floor covering stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5722,31,34	Household appliance, radio, TV and computer stores	1,836	1,690	1,856	1,796	1,904	1,927	1,978	2,055	1,976	2,204	2,423	3,502	25,147
5722	Household appliance stores	588	543	599	588	672	690	741	727	693	779	793	1,033	8,446
5732,34	Radio, television and computer stores	1,248	1,147	1,257	1,208	1,232	1,237	1,237	1,328	1,283	1,425	1,630	2,469	16,701
5941	Sporting goods stores and bicycle shops	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5942	Book stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5944	Jewelry stores	628	704	700	688	898	773	708	788	753	811	1,053	2,647	11,151
	Nondurable goods, total	64,082	60,975	69,542	70,259	74,235	71,488	71,727	76,257	70,266	74,706	78,974	94,491	876,902
53	General merchandise group stores	8,991	9,173	11,671	12,199	13,122	12,239	11,398	13,438	11,998	13,193	16,476	24,738	158,636
531	Dept. stores, (excl. leased depts.)	7,138	7,271	9,346	9,747	10,464	9,791	9,114	10,731	9,536	10,539	13,078	19,657	126,412
531	Dept. stores, (incl. leased depts.) ¹	7,419	7,558	9,714	10,131	10,877	10,177	9,472	11,153	9,908	10,949	13,586	20,419	131,363
531 pt.	Conventional department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	Discount department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	National chain department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	Variety stores	521	544	668	706	720	664	642	715	635	656	728	1,260	8,459
539	Miscellaneous general merchandise stores	1,332	1,358	1,657	1,746	1,938	1,784	1,642	1,992	1,827	1,998	2,670	3,821	23,765
54	Food stores	22,529	21,035	23,357	22,943	24,610	23,845	24,408	25,107	23,007	23,976	24,568	25,677	285,062
541	Grocery stores	21,377	19,870	22,047	21,607	23,243	22,577	23,135	23,789	21,809	22,716	23,280	24,096	269,546
542	Meat, fish (seafood) markets	459	432	491	495	498	432	439	453	407	437	457	530	5,530
546	Retail bakeries	293	303	332	316	331	327	311	324	313	329	341	364	3,884
554	Gasoline service stations	8,620	7,796	8,793	9,265	9,794	9,814	10,189	10,169	9,522	9,879	9,528	9,972	113,341
56	Apparel & accessory stores	4,352	4,161	5,392	5,635	5,736	5,352	5,112	6,242	5,559	5,946	6,870	9,838	70,195
561	Mens & boys clothing, furnishings.	561	488	588	672	709	676	578	656	609	701	864	1,356	8,458
562,3	Women's clothing specialty stores	1,617	1,582	2,025	2,063	2,123	1,928	1,949	2,262	2,130	2,293	2,572	3,605	26,149
562	Women's ready to wear	1,405	1,389	1,847	1,902	1,935	1,777	1,802	2,064	1,955	2,071	2,289	3,171	23,607
565	Family clothing stores	1,021	995	1,324	1,353	1,405	1,330	1,276	1,697	1,352	1,458	1,812	2,804	17,827
566	Shoe stores	873	803	1,104	1,191	1,145	1,052	931	1,201	1,077	1,087	1,147	1,443	13,054
58	Eating and drinking places	9,297	9,076	10,532	10,570	11,275	11,249	11,414	11,713	10,729	11,047	10,525	10,522	127,949
5812	Eating places	8,492	8,312	9,674	9,703	10,380	10,359	10,528	10,851	9,880	10,162	9,664	9,641	117,646
5812 pt	Restaurants, lunchrooms, cafeterias	5,005	4,915	5,672	5,656	5,996	5,901	5,983	6,176	5,787	5,968	5,629	5,551	68,239
5812 pt	Refreshment places	3,411	3,309	3,916	3,953	4,257	4,334	4,442	4,559	3,978	4,071	3,911	3,965	48,106
5813	Drinking places (alcoholic bev)	805	764	858	867	895	890	886	862	849	885	861	881	10,303
591	Drug & proprietary stores	3,670	3,552	3,755	3,777	3,879	3,750	3,803	3,948	3,675	3,951	3,923	5,311	46,994
592	Liquor stores	1,423	1,312	1,465	1,488	1,577	1,591	1,669	1,697	1,659	1,597	1,728	2,326	19,532
596	Nonstore retailers ²	2,177	2,053	2,246	2,258	2,238	1,996	2,082	2,210	2,302	2,960	2,980	2,773	28,275
5961 pt	Mail-order houses (department store merchandise)	359	296	370	403	389	323	348	366	347	474	518	488	4,681
5961 pt	Other mail-order	875	790	815	810	817	741	749	835	945	1,183	1,332	1,275	11,167
598	Fuel oil dealers	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53,56,57,594	GAF, total ³	21,156	20,810	25,312	26,005	27,709	26,262	25,054	28,999	26,279	28,552	33,970	50,519	340,627
594	Miscellaneous shopping goods stores	2,871	2,770	2,998	3,069	3,368	3,273	3,070	3,476	3,187	3,415	4,188	7,824	43,509

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1985												Total	
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
	Adjusted⁴														
	Retail trade, total	110,516	111,701	112,269	113,720	114,433	113,795	113,994	115,629	118,888	115,440	115,997	117,447		
	Total (excl. automotive group)	86,396	87,180	87,442	88,503	88,778	88,441	89,014	89,817	90,494	90,996	91,615	92,054		
	Durable goods, total	39,685	40,200	40,684	41,236	41,761	41,306	41,079	42,158	44,805	41,205	41,117	42,312		
52	Building materials, hardware, garden supply & mobile home dealers	5,714	5,644	5,757	5,949	5,887	5,842	6,011	5,983	6,001	6,039	6,140	6,113		
521,3	Building materials, supply stores	3,968	3,982	4,119	4,213	4,205	4,173	4,201	4,282	4,272	4,374	4,399	4,472		
525	Hardware stores	875	846	850	874	870	842	859	867	869	936	890	885		
55 ex 554	Automotive dealers	24,120	24,521	24,827	25,217	25,655	25,354	24,980	25,812	28,394	24,444	24,382	25,393		
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	22,143	22,542	22,759	23,110	23,531	23,254	22,887	23,726	26,272	22,318	22,175	23,235		
553	Auto & Home supply stores	1,977	1,979	2,068	2,107	2,124	2,100	2,093	2,086	2,122	2,126	2,207	2,158		
57	Furniture, home furnishings & equipment stores	5,368	5,516	5,528	5,488	5,651	5,586	5,538	5,722	5,787	5,962	5,905	6,040		
571	Furniture & home furn. stores	3,005	3,106	3,104	3,075	3,167	3,154	3,165	3,255	3,230	3,268	3,302	3,376		
5722,31, 34	Household appliance, radio, TV and computer stores	1,987	2,019	2,026	2,029	2,083	2,037	1,978	2,061	2,143	2,254	2,177	2,238		
	Nondurable goods, total	70,831	71,501	71,585	72,484	72,672	72,489	72,915	73,471	74,083	74,235	74,880	75,135	See note 5	
53	General merchandise group stores	12,862	13,014	12,927	13,150	13,080	13,013	13,094	13,343	13,414	13,383	13,549	13,355		
531	Dept. stores, (excl. leased depts.)	10,241	10,402	10,270	10,492	10,433	10,361	10,464	10,562	10,584	10,656	10,764	10,712		
531	Dept. stores, (incl. leased depts.) ¹	10,629	10,797	10,663	10,929	10,855	10,735	10,887	10,977	11,009	11,060	11,191	11,134		
533	Variety stores	707	726	714	712	713	719	716	717	728	692	696	674		
539	Miscellaneous general merchandise stores	1,914	1,886	1,943	1,946	1,934	1,933	1,914	2,064	2,102	2,035	2,089	1,969		
54	Food stores	23,228	23,370	23,334	23,641	23,615	23,613	23,668	23,815	24,051	24,046	24,339	24,574		
541	Grocery stores	21,948	22,078	22,025	22,321	22,306	22,331	22,396	22,527	22,789	22,762	23,050	23,259		
554	Gasoline service stations	9,045	8,889	9,169	9,387	9,472	9,446	9,540	9,530	9,551	9,619	9,683	9,962		
56	Apparel & accessory stores	5,495	5,652	5,690	5,742	5,843	5,738	5,807	5,902	5,943	5,951	6,088	5,992		
561	Mens & boys clothing, furnishings	699	696	699	704	714	686	694	700	697	707	738	708		
562,3	Women's clothing specialty stores and furriers	2,006	2,090	2,109	2,116	2,151	2,133	2,183	2,237	2,254	2,237	2,260	2,245		
566	Shoe stores	1,051	1,057	1,081	1,115	1,126	1,095	1,080	1,078	1,087	1,086	1,094	1,085		
58	Eating and drinking places	10,262	10,444	10,553	10,591	10,687	10,744	10,697	10,687	10,805	10,873	10,884	10,770		
591	Drug & proprietary stores	3,791	3,865	3,847	3,835	3,852	3,878	3,917	3,972	3,969	4,036	4,007	4,039		
592	Liquor stores	1,581	1,566	1,589	1,607	1,587	1,593	1,605	1,624	1,769	1,631	1,668	1,690		
53,56, 57,594	GAF, total ³	27,278	27,742	27,706	27,969	28,142	27,906	27,972	28,588	28,770	29,004	29,271	29,086		

⁰Preliminary estimates. NA Data not available

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1984												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	92,254	93,008	103,604	103,841	110,985	111,422	106,019	110,283	103,159	108,654	112,675	131,010	1,286,914
	Total (excl. automotive group)	72,835	71,695	79,990	80,153	85,320	85,658	82,214	86,678	82,425	85,333	90,747	110,546	1,013,594
	Durable goods, total	31,396	33,254	37,020	37,625	41,193	41,591	38,749	39,284	35,768	38,927	38,319	41,355	454,481
52	Building materials, hardware, garden supply & mobile home dealers	4,027	4,215	4,935	5,586	6,538	6,529	6,213	6,286	5,889	6,019	5,620	5,220	67,077
521,3,5	Building materials, supply stores, hardware	3,550	3,682	4,256	4,682	5,429	5,474	5,336	5,370	5,102	5,218	4,873	4,509	57,481
521,3	Building materials, supply stores	2,870	3,030	3,494	3,827	4,436	4,477	4,424	4,452	4,250	4,352	4,001	3,514	47,127
525	Hardware stores	680	652	762	855	993	997	912	918	852	866	872	995	10,354
55 ex 554	Automotive dealers	19,419	21,313	23,614	23,688	25,665	25,764	23,805	23,605	20,734	23,321	21,928	20,464	273,320
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	17,745	19,712	21,806	21,783	23,638	23,663	21,729	21,530	18,813	21,252	19,991	18,531	250,193
551,2	Motor vehicle dealers	17,137	18,864	20,568	20,316	22,028	22,076	20,336	20,203	17,910	20,333	19,231	17,725	236,727
551	Motor vehicle dealers, (franch.)	16,365	17,993	19,655	19,355	21,066	21,107	19,316	19,170	17,053	19,391	18,387	17,036	225,894
553	Auto & Home supply stores	1,674	1,601	1,808	1,905	2,027	2,101	2,076	2,075	1,921	2,069	1,937	1,933	23,127
57	Furniture, home furnishings & equipment stores	4,476	4,310	4,786	4,568	4,811	5,070	4,830	5,187	5,107	5,334	5,776	7,177	61,432
571	Furniture & home furn. stores	2,607	2,492	2,818	2,777	2,969	3,026	2,854	3,094	2,970	3,125	3,328	3,527	35,587
5712	Furniture stores	1,636	1,599	1,810	1,744	1,849	1,892	1,803	1,951	1,845	1,956	2,070	2,192	22,347
5713	Floor covering stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5722,31,34	Household appliance, radio, TV and computer stores	1,541	1,480	1,619	1,455	1,510	1,698	1,651	1,749	1,783	1,863	2,074	3,051	21,474
5722	Household appliance stores	526	498	532	514	553	669	652	646	620	619	683	854	7,366
5732,34	Radio, television and computer stores	1,015	982	1,087	941	957	1,029	999	1,103	1,163	1,244	1,391	2,197	14,108
5941	Sporting goods stores and bicycle shops	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5942	Book stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5944	Jewelry stores	597	660	667	697	847	780	726	733	724	738	1,034	2,563	10,766
	Nondurable goods, total	60,858	59,754	66,584	66,216	69,792	69,831	67,270	70,999	67,391	69,727	74,356	89,655	832,433
53	General merchandise group stores	8,439	8,731	10,652	11,220	12,392	12,107	10,730	12,236	11,632	12,370	15,821	23,953	150,283
531	Dept. stores, (excl. leased depts.)	6,777	6,957	8,589	9,021	9,970	9,763	8,636	9,852	9,393	9,945	12,615	18,969	120,487
531	Dept. stores, (incl. leased depts.) ¹	7,038	7,225	8,919	9,367	10,353	10,138	8,970	10,233	9,755	10,329	13,103	19,706	125,136
531 pt.	Conventional department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	Discount department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	National chain department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	Variety stores	526	556	643	695	710	701	643	708	643	681	820	1,374	8,700
539	Miscellaneous general merchandise stores	1,136	1,218	1,420	1,504	1,712	1,643	1,451	1,676	1,596	1,744	2,386	3,610	21,096
54	Food stores	20,848	20,597	22,709	21,681	23,106	23,505	23,122	23,669	22,414	22,655	22,970	24,633	271,909
541	Grocery stores	19,693	19,390	21,420	20,323	21,754	22,198	21,855	22,393	21,204	21,409	21,701	23,125	256,465
542	Meat, fish (seafood) markets	434	432	476	466	474	462	441	450	418	444	452	496	5,445
546	Retail bakeries	293	316	332	328	348	340	331	342	327	337	339	365	3,998
554	Gasoline service stations	8,497	8,108	8,763	8,812	9,341	9,411	9,357	9,358	8,908	9,179	8,954	8,877	107,565
56	Apparel & accessory stores	4,141	3,967	4,796	5,267	5,245	5,200	4,640	5,409	5,184	5,290	6,135	9,067	64,341
561	Mens & boys clothing, furnishings.	538	480	556	649	681	674	551	608	610	669	847	1,343	8,206
562,3	Women's clothing specialty stores	1,535	1,507	1,818	1,931	1,959	1,923	1,740	1,907	1,921	2,002	2,282	3,239	23,764
562	Women's ready to wear	1,317	1,316	1,632	1,746	1,761	1,745	1,571	1,700	1,729	1,773	2,034	2,866	21,190
565	Family clothing stores	966	939	1,160	1,264	1,299	1,328	1,208	1,453	1,278	1,304	1,589	2,655	16,443
566	Shoe stores	863	800	979	1,106	1,028	1,005	872	1,081	1,066	1,017	1,076	1,413	12,306
58	Eating and drinking places	8,934	8,949	9,888	9,928	10,334	10,608	10,798	11,226	10,292	10,187	9,856	10,321	121,321
5812	Eating places	8,165	8,186	9,057	9,138	9,539	9,815	9,971	10,371	9,482	9,342	9,015	9,445	111,526
5812 pt	Restaurants, lunchrooms, cafeterias	4,968	4,964	5,438	5,426	5,588	5,704	5,840	6,047	5,602	5,588	5,287	5,527	65,979
5812 pt	Refreshment places	3,129	3,151	3,543	3,629	3,820	4,001	4,033	4,211	3,777	3,648	3,619	3,803	44,364
5813	Drinking places (alcoholic bev)	769	763	831	790	795	793	827	855	810	845	841	876	9,795
591	Drug & proprietary stores	3,397	3,372	3,524	3,548	3,634	3,581	3,484	3,618	3,444	3,614	3,731	5,064	44,011
592	Liquor stores	1,377	1,294	1,401	1,362	1,466	1,559	1,569	1,575	1,456	1,487	1,549	2,178	18,273
596	Nonstore retailers ²	2,021	2,005	2,283	2,273	2,289	2,116	1,947	2,211	2,211	2,831	2,945	2,678	27,810
5961 pt	Mail-order houses (department store merchandise)	344	323	390	410	424	359	345	433	393	552	606	551	5,130
5961 pt	Other mail-order	776	695	762	799	771	739	624	669	763	1,019	1,178	1,089	9,884
598	Fuel oil dealers	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53,56,57,594	GAF, total ³	19,697	19,605	23,003	23,898	25,639	25,627	23,201	26,184	25,069	26,218	31,775	47,720	317,636
594	Miscellaneous shopping goods stores	2,641	2,597	2,769	2,843	3,191	3,250	3,001	3,352	3,146	3,224	4,043	7,523	41,580

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1984												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	105,065	104,941	104,203	106,137	106,830	108,358	106,655	106,064	107,569	108,090	110,153	109,688	
	Total (excl. automotive group) . . .	82,534	82,312	82,323	83,254	83,788	84,970	83,845	84,371	85,704	84,936	86,338	86,207	
	Durable goods, total	37,043	37,165	36,285	37,614	37,911	38,562	37,800	36,779	37,335	38,433	39,474	39,153	
52	Building materials, hardware, garden supply & mobile home dealers	5,328	5,560	5,375	5,426	5,537	5,645	5,603	5,649	5,712	5,531	5,779	5,794	
521,3	Building materials, supply stores	3,771	3,971	3,806	3,812	3,878	3,934	3,901	3,912	4,025	3,879	4,074	4,110	
525	Hardware stores	831	843	823	839	861	889	870	893	885	863	869	861	
55 ex 554	Automotive dealers	22,531	22,629	21,880	22,883	23,042	23,388	22,810	21,693	21,865	23,154	23,815	23,481	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	20,538	20,684	20,006	20,965	21,124	21,453	20,873	19,770	19,950	21,231	21,920	21,523	
553	Auto & Home supply stores	1,993	1,945	1,874	1,918	1,918	1,935	1,937	1,923	1,915	1,923	1,895	1,958	
57	Furniture, home furnishings & equipment stores	4,963	4,835	4,940	5,006	4,974	5,116	5,004	5,074	5,316	5,262	5,343	5,345	
571	Furniture & home furn. stores	2,890	2,775	2,861	2,939	2,945	3,002	2,936	2,952	3,046	3,025	3,079	3,048	
572,31, 34	Household appliance, radio, TV and computer stores	1,710	1,693	1,717	1,692	1,663	1,736	1,699	1,770	1,915	1,878	1,898	1,938	
	Nondurable goods, total	68,022	67,776	67,918	68,523	68,919	69,796	68,855	69,285	70,234	69,657	70,679	70,535	
53	General merchandise group stores	12,220	12,092	11,755	12,072	12,418	12,699	12,312	12,432	12,724	12,663	12,921	12,919	
531	Dept. stores, (excl. leased depts.)	9,822	9,730	9,387	9,710	9,980	10,180	9,892	9,962	10,210	10,158	10,306	10,332	
531	Dept. stores, (incl. leased depts.) ¹	10,200	10,119	9,769	10,083	10,363	10,549	10,287	10,347	10,592	10,561	10,714	10,745	
533	Variety stores	727	718	709	678	719	750	715	706	733	718	775	727	
539	Miscellaneous general merchandise stores	1,671	1,644	1,659	1,684	1,719	1,769	1,705	1,764	1,781	1,787	1,840	1,860	
54	Food stores	21,969	22,092	22,335	22,453	22,492	22,778	22,701	22,808	23,008	22,902	23,100	22,957	
541	Grocery stores	20,686	20,805	21,041	21,126	21,182	21,489	21,426	21,552	21,725	21,625	21,810	21,714	
554	Gasoline service stations	8,925	8,939	9,109	9,010	9,051	8,971	8,778	8,812	8,944	8,955	9,008	8,913	
56	Apparel & accessory stores	5,261	5,223	5,177	5,286	5,339	5,520	5,288	5,251	5,396	5,343	5,490	5,483	
561	Mens & boys clothing, furnishings.	675	664	665	680	688	684	661	665	675	677	721	696	
562,3	Women's clothing specialty stores and furriers	1,931	1,935	1,908	1,958	1,981	2,106	1,957	1,932	1,980	1,970	2,027	1,999	
566	Shoe stores	1,046	1,027	1,010	999	1,003	1,044	1,009	1,007	1,045	1,022	1,046	1,040	
58	Eating and drinking places	9,916	9,943	9,868	9,928	9,917	10,026	10,139	10,271	10,313	10,027	10,310	10,404	
591	Drug & proprietary stores	3,576	3,546	3,552	3,639	3,620	3,643	3,633	3,655	3,727	3,703	3,784	3,831	
592	Liquor stores	1,552	1,487	1,495	1,487	1,494	1,593	1,529	1,529	1,526	1,527	1,526	1,541	
53,56, 57,594	GAF, total ³	25,758	25,388	25,130	25,666	26,118	26,781	26,102	26,278	26,999	26,769	27,345	27,340	

See
note
5

⁰Preliminary estimates. NA Data not available

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1983												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	80,848	78,544	93,505	93,562	97,657	100,481	98,978	99,991	97,575	100,327	103,535	125,160	1,170,163
	Total (excl. automotive group)	66,441	63,357	73,406	74,433	77,276	78,395	78,628	80,121	78,261	80,435	83,839	105,592	940,184
	Durable goods, total	24,760	25,104	31,976	31,349	33,757	36,111	33,868	34,007	33,111	33,906	34,313	38,587	390,849
52	Building materials, hardware, garden supply & mobile home dealers	3,392	3,276	4,249	4,741	5,643	5,907	5,483	5,578	5,332	5,432	4,976	4,730	58,739
521,3,5	Building materials, supply stores, hardware	3,032	2,907	3,687	4,003	4,609	4,936	4,732	4,781	4,605	4,689	4,336	4,078	50,395
521,3	Building materials, supply stores	2,442	2,359	3,027	3,254	3,755	4,088	3,918	4,010	3,860	3,913	3,536	3,093	41,255
525	Hardware stores	590	548	660	749	854	848	814	771	745	776	800	985	9,140
55 ex 554	Automotive dealers	14,407	15,187	20,099	19,129	20,381	22,086	20,350	19,870	19,314	19,892	19,696	19,568	229,979
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	12,989	13,789	18,387	17,351	18,527	20,103	18,338	17,847	17,398	17,924	17,681	17,537	207,871
551,2	Motor vehicle dealers	12,500	13,181	17,468	16,346	17,345	18,979	17,326	17,031	16,697	17,225	17,044	16,898	198,040
551	Motor vehicle dealers, (franch.)	11,909	12,518	16,584	15,296	16,309	17,918	16,389	15,993	15,820	16,392	16,292	16,248	187,668
553	Auto & Home supply stores	1,418	1,398	1,712	1,778	1,854	1,983	2,012	2,023	1,916	1,968	2,015	2,031	22,108
57	Furniture, home furnishings & equipment stores	3,778	3,588	4,197	4,111	4,159	4,377	4,521	4,809	4,595	4,686	5,199	6,671	54,691
571	Furniture & home furn. stores	2,178	2,068	2,498	2,400	2,469	2,534	2,558	2,812	2,674	2,801	3,007	3,297	31,296
5712	Furniture stores	1,413	1,332	1,598	1,561	1,608	1,628	1,614	1,786	1,657	1,729	1,858	2,007	19,791
5713	Floor covering stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5722,31, 34	Household appliance, radio, TV and computer stores	1,309	1,242	1,388	1,400	1,397	1,527	1,654	1,650	1,555	1,560	1,836	2,762	19,280
5722	Household appliance stores	455	428	494	498	509	575	645	606	565	551	625	777	6,728
5732,34	Radio, television and computer stores	854	814	894	902	888	952	1,009	1,044	990	1,009	1,211	1,985	12,552
5941	Sporting goods stores and bicycle shops	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5942	Book stores	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5944	Jewelry stores	552	576	613	659	768	684	620	627	653	687	894	2,263	9,596
	Nondurable goods, total	56,088	53,440	61,529	62,213	63,900	64,370	65,110	65,984	64,464	66,421	69,222	86,573	779,314
53	General merchandise group stores	7,555	7,431	9,801	10,050	10,786	10,679	10,025	10,967	10,654	11,494	14,094	22,423	135,959
531	Dept. stores, (excl. leased depts.)	6,067	5,880	7,893	8,057	8,667	8,602	7,993	8,820	8,555	9,208	11,194	17,703	108,639
531	Dept. stores, (incl. leased depts.) ¹	6,295	6,101	8,190	8,361	8,996	8,928	8,298	9,155	8,882	9,561	11,622	18,384	112,773
531 pt.	Conventional department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	Discount department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531 pt.	National chain department stores (including, leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	Variety stores	497	504	646	649	661	649	656	692	615	672	762	1,364	8,367
539	Miscellaneous general merchandise stores	991	1,047	1,262	1,344	1,458	1,428	1,376	1,455	1,484	1,614	2,138	3,356	18,953
54	Food stores	19,790	18,789	20,888	21,108	21,214	21,665	22,597	21,664	21,539	21,500	21,235	24,029	256,018
541	Grocery stores	18,627	17,620	19,573	19,830	19,904	20,357	21,272	20,344	20,269	20,245	19,967	22,394	240,402
542	Meat, fish (seafood) markets	465	434	473	443	450	428	428	438	442	438	424	497	5,360
546	Retail bakeries	266	292	332	320	322	312	313	318	313	328	334	383	3,853
554	Gasoline service stations	7,717	7,092	7,835	8,124	8,704	8,992	9,388	9,417	8,929	8,953	8,704	9,072	102,927
56	Apparel & accessory stores	3,784	3,485	4,574	4,735	4,743	4,645	4,507	5,114	4,829	5,157	5,776	8,843	60,192
561	Mens & boys clothing, furnishings.	543	463	547	605	636	645	575	600	592	676	786	1,290	7,958
562,3	Women's clothing specialty stores	1,383	1,286	1,699	1,727	1,726	1,625	1,632	1,754	1,746	1,940	2,143	3,186	21,847
562	Women's ready to wear	1,250	1,172	1,583	1,620	1,604	1,517	1,516	1,591	1,586	1,729	1,889	2,826	19,883
565	Family clothing stores	874	821	1,078	1,140	1,166	1,167	1,178	1,418	1,206	1,265	1,498	2,573	15,384
566	Shoe stores	793	731	1,006	1,006	976	946	875	1,043	1,035	1,040	1,075	1,423	11,949
58	Eating and drinking places	8,328	8,048	9,225	9,420	9,717	9,873	10,299	10,189	9,691	9,838	9,221	9,432	113,281
5812	Eating places	7,567	7,336	8,433	8,615	8,905	9,067	9,476	9,380	8,875	8,990	8,407	8,593	103,644
5812 pt	Restaurants, lunchrooms, cafeterias	4,534	4,407	4,998	5,092	5,212	5,247	5,522	5,423	5,182	5,306	4,953	5,083	60,959
5812 pt	Refreshment places	2,967	2,855	3,353	3,437	3,581	3,718	3,863	3,864	3,600	3,583	3,360	3,421	41,602
5813	Drinking places (alcoholic bev)	761	712	792	805	812	806	823	809	816	848	814	839	9,637
591	Drug & proprietary stores	3,055	3,023	3,318	3,232	3,295	3,321	3,285	3,366	3,297	3,332	3,416	4,651	40,591
592	Liquor stores	1,369	1,320	1,448	1,495	1,522	1,575	1,666	1,617	1,567	1,551	1,624	2,367	19,121
596	Nonstore retailers ²	1,806	1,778	2,085	1,947	2,003	1,894	1,740	1,966	2,096	2,515	2,905	2,583	25,298
5961 pt	Mail-order houses (department store merchandise)	272	251	374	324	346	326	309	378	379	463	538	494	4,454
5961 pt	Other mail-order	632	607	602	621	586	550	487	566	626	868	1,154	1,057	8,356
598	Fuel oil dealers	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53,56, 57,594	GAF, total ³	17,535	16,744	21,142	21,509	22,474	22,568	21,707	23,786	22,919	24,217	28,520	44,616	287,737
594	Miscellaneous shopping goods stores	2,418	2,240	2,570	2,613	2,786	2,867	2,854	2,896	2,841	2,880	3,451	6,679	36,895

**Table 1. Estimated Monthly Retail Sales, by Kind of Business, Unadjusted and Adjusted
January 1983 to December 1992—Continued**

(Data in millions of dollars)

SIC code	Kind of business	1983												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Adjusted⁴													
	Retail trade, total	91,521	91,774	94,219	94,479	96,062	98,278	98,854	97,382	99,241	100,780	102,092	102,734	
	Total (excl. automotive group)	74,653	74,893	75,797	76,358	77,256	78,321	79,111	79,200	79,665	80,187	80,900	80,769	
	Durable goods, total	29,418	29,337	31,162	30,922	31,896	33,286	33,343	31,810	33,332	34,540	35,237	36,024	
52	Building materials, hardware, garden supply & mobile home dealers	4,524	4,468	4,592	4,652	4,874	5,015	5,031	4,976	4,975	5,086	5,113	5,166	
521,3	Building materials, supply stores	3,243	3,201	3,258	3,294	3,374	3,497	3,546	3,496	3,506	3,564	3,590	3,584	
525	Hardware stores	725	730	722	720	752	761	771	760	763	774	806	826	
55 ex 554	Automotive dealers	16,868	16,881	18,422	18,121	18,806	19,957	19,743	18,182	19,576	20,593	21,192	21,965	
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	15,174	15,120	16,655	16,400	16,997	18,111	17,873	16,314	17,699	18,710	19,239	19,974	
553	Auto & Home supply stores	1,694	1,761	1,767	1,721	1,809	1,846	1,870	1,868	1,877	1,883	1,953	1,991	
57	Furniture, home furnishings & equipment stores	4,177	4,172	4,340	4,369	4,406	4,457	4,643	4,696	4,681	4,712	4,796	4,900	
571	Furniture & home furn. stores	2,412	2,388	2,536	2,479	2,496	2,524	2,618	2,686	2,693	2,771	2,769	2,804	
5722,31, 34	Household appliance, radio, TV and computer stores	1,446	1,470	1,483	1,547	1,575	1,591	1,677	1,653	1,627	1,600	1,681	1,733	
	Nondurable goods, total	62,103	62,437	63,057	63,557	64,166	64,992	65,511	65,572	65,909	66,240	66,855	66,710	
53	General merchandise group stores	10,750	10,609	10,823	10,778	11,018	11,328	11,249	11,371	11,476	11,580	11,789	11,781	
531	Dept. stores, (excl. leased depts.)	8,642	8,448	8,674	8,626	8,826	9,093	8,961	9,112	9,140	9,245	9,407	9,362	
531	Dept. stores, (incl. leased depts.) ¹	8,993	8,778	8,990	8,952	9,161	9,428	9,303	9,467	9,499	9,609	9,750	9,732	
533	Variety stores	680	686	685	672	678	691	708	705	693	700	728	714	
539	Miscellaneous general merchandise stores	1,428	1,475	1,464	1,480	1,514	1,544	1,580	1,554	1,643	1,635	1,654	1,685	
54	Food stores	20,502	20,816	20,961	21,129	21,131	21,355	21,560	21,523	21,604	21,637	21,764	21,742	
541	Grocery stores	19,223	19,534	19,671	19,870	19,844	20,056	20,240	20,203	20,289	20,326	20,458	20,414	
554	Gasoline service stations	8,149	8,050	8,111	8,281	8,500	8,605	8,832	8,884	8,832	8,812	8,810	8,964	
56	Apparel & accessory stores	4,684	4,715	4,766	4,883	4,943	5,032	5,017	5,017	5,007	5,135	5,234	5,235	
561	Mens & boys clothing, furnishings.	680	655	644	652	660	668	673	656	653	667	677	661	
562,3	Women's clothing specialty stores and furriers	1,697	1,701	1,752	1,764	1,787	1,810	1,789	1,788	1,800	1,878	1,932	1,929	
566	Shoe stores	949	967	956	982	977	999	999	989	1,007	1,030	1,036	1,026	
58	Eating and drinking places	9,202	9,261	9,347	9,299	9,361	9,412	9,527	9,461	9,586	9,655	9,747	9,432	
591	Drug & proprietary stores	3,216	3,289	3,311	3,322	3,338	3,368	3,433	3,431	3,482	3,456	3,500	3,435	
592	Liquor stores	1,524	1,558	1,572	1,582	1,576	1,581	1,593	1,599	1,612	1,592	1,619	1,638	
53,56, 57,594	GAF, total ³	22,634	22,379	22,900	23,040	23,369	23,864	23,970	24,168	24,300	24,585	24,934	25,049	

See
note
5

^PPreliminary estimates. NA Data not available

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass and from mail order.

³GAF represents stores which specialize in department store types of merchandise.

⁴Data adjusted for seasonal variations, holiday, and trading day differences.

⁵For yearly totals, refer to unadjusted section.

Note: U.S. and group totals include kind of business not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1992											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	236,869	240,488	246,155	250,849	248,822	248,060	250,363	249,860	256,592	270,282	276,098	256,642
	Total (excl. automotive group)	176,962	179,070	183,684	186,927	185,215	184,791	189,240	190,878	197,686	209,212	211,806	189,091
	Durable goods, total	117,231	119,516	122,932	125,972	126,098	125,688	124,561	122,981	124,662	130,497	134,966	132,710
52	Building materials, hardware, garden supply & mobile home dealers	17,072	18,063	18,749	19,357	19,267	18,781	18,713	18,439	18,357	18,563	18,253	18,088
55 ex 554	Automotive dealers	59,907	61,418	62,471	63,922	63,607	63,269	61,123	58,982	58,906	61,070	64,292	67,551
57	Furniture, home furnishings & equipment stores	18,186	17,902	18,806	18,988	19,075	19,088	19,302	19,643	20,394	21,891	22,906	21,330
	Nondurable goods, total	119,638	120,972	123,223	124,877	122,724	122,372	125,802	126,879	131,930	139,785	141,132	123,932
53	General merchandise group stores	42,189	42,652	44,609	45,863	44,302	44,078	45,882	46,689	50,284	54,935	55,579	44,604
531	Dept. stores, (excl. leased depts.)	33,422	33,892	35,515	36,349	35,149	34,774	36,124	36,793	39,366	43,022	43,584	35,045
54	Food stores	26,005	25,720	25,792	26,084	26,306	26,387	26,345	25,872	26,235	27,389	27,850	27,298
56	Apparel & accessory stores	18,059	19,376	19,867	20,346	20,027	19,650	21,023	21,992	22,402	23,641	24,094	20,066
	Retail Inventories, Adjusted¹												
	Retail trade, total	244,219	245,492	247,801	251,566	250,942	252,568	254,984	254,145	254,884	255,540	256,895	260,647
	Total (excl. automotive group)	185,279	185,487	186,580	188,544	188,250	189,552	192,015	190,973	192,569	193,463	194,305	196,162
	Durable goods, total	118,641	119,930	122,476	125,405	125,217	125,844	127,018	127,334	126,900	127,760	128,884	131,549
52	Building materials, hardware, garden supply & mobile home dealers	17,618	18,027	18,063	18,648	18,402	18,163	18,676	18,625	18,693	19,117	18,856	18,822
55 ex 554	Automotive dealers	58,940	60,005	61,221	63,022	62,692	63,016	62,969	63,172	62,315	62,077	62,590	64,485
57	Furniture, home furnishings & equipment stores	18,807	18,551	19,131	19,297	19,405	19,537	19,797	19,902	19,975	20,251	21,015	21,567
	Nondurable goods, total	125,578	125,562	125,325	126,161	125,725	126,724	127,966	126,811	127,984	127,780	128,011	129,098
53	General merchandise group stores	45,777	45,130	45,404	46,210	46,000	46,561	47,185	46,951	47,734	47,769	47,905	48,538
531	Dept. stores, (excl. leased depts.)	36,132	35,751	36,019	36,422	36,386	36,798	37,318	37,315	37,671	37,508	37,411	38,010
54	Food stores	26,076	26,128	26,055	26,316	26,348	26,478	26,608	26,385	26,556	26,697	26,730	26,849
56	Apparel & accessory stores	20,268	20,332	20,376	20,552	20,519	20,490	20,898	20,965	21,035	21,241	21,667	22,051
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.67	1.68	1.59	1.58	1.50	1.51	1.51	1.50	1.60	1.60	1.65	1.26
	Total (excl. automotive group)	1.56	1.58	1.51	1.50	1.41	1.44	1.46	1.44	1.56	1.56	1.55	1.09
	Durable goods, total	2.38	2.34	2.18	2.15	2.08	2.00	2.01	2.06	2.10	2.15	2.38	1.96
52	Building materials, hardware, garden supply & mobile home dealers	2.63	2.70	2.36	2.13	1.94	1.91	1.97	2.06	2.02	2.02	2.29	2.18
55 ex 554	Automotive dealers	2.11	2.05	1.87	1.86	1.83	1.72	1.69	1.75	1.73	1.76	2.10	2.17
57	Furniture, home furnishings & equipment stores	2.30	2.30	2.28	2.35	2.32	2.24	2.21	2.25	2.38	2.44	2.42	1.69
	Nondurable goods, total	1.29	1.31	1.25	1.24	1.17	1.20	1.21	1.19	1.30	1.29	1.28	.91
53	General merchandise group stores	2.82	2.68	2.50	2.45	2.22	2.35	2.48	2.28	2.68	2.62	2.22	1.20
531	Dept. stores, (excl. leased depts.)	3.07	2.85	2.60	2.55	2.32	2.46	2.60	2.35	2.79	2.71	2.27	1.21
54	Food stores .....	.85	.87	.84	.83	.80	.82	.78	.79	.84	.84	.89	.78
56	Apparel & accessory stores	2.95	2.98	2.62	2.41	2.36	2.42	2.60	2.35	2.64	2.59	2.45	1.35
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.54	1.52	1.55	1.57	1.56	1.57	1.57	1.56	1.55	1.52	1.54	1.54
	Total (excl. automotive group)	1.46	1.45	1.46	1.47	1.46	1.47	1.48	1.46	1.47	1.46	1.47	1.46
	Durable goods, total	2.11	2.07	2.15	2.20	2.18	2.18	2.18	2.18	2.14	2.09	2.13	2.13
52	Building materials, hardware, garden supply & mobile home dealers	2.12	2.10	2.12	2.18	2.14	2.17	2.21	2.22	2.17	2.19	2.19	2.08
55 ex 554	Automotive dealers	1.86	1.82	1.90	1.96	1.93	1.93	1.92	1.93	1.87	1.78	1.81	1.84
57	Furniture, home furnishings & equipment stores	2.21	2.16	2.23	2.27	2.28	2.27	2.26	2.26	2.27	2.25	2.31	2.29
	Nondurable goods, total	1.22	1.21	1.22	1.22	1.21	1.23	1.23	1.21	1.22	1.20	1.20	1.20
53	General merchandise group stores	2.29	2.20	2.28	2.31	2.28	2.31	2.31	2.26	2.29	2.27	2.27	2.31
531	Dept. stores, (excl. leased depts.)	2.40	2.29	2.39	2.40	2.37	2.40	2.40	2.37	2.38	2.35	2.33	2.37
54	Food stores .....	.82	.83	.83	.83	.83	.83	.83	.82	.83	.83	.83	.82
56	Apparel & accessory stores	2.45	2.40	2.45	2.45	2.39	2.37	2.38	2.40	2.38	2.37	2.40	2.42

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1991											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	237,072	237,731	237,237	237,854	236,923	233,966	233,997	235,308	243,218	257,366	261,393	242,150
	Total (excl. automotive group)	172,785	174,254	176,476	177,857	176,959	175,633	177,643	180,874	187,394	198,108	200,230	179,806
	Durable goods, total	121,695	120,865	118,490	118,576	118,748	116,651	114,529	113,156	116,550	121,963	124,371	120,954
52	Building materials, hardware, garden supply & mobile home dealers	16,966	17,292	17,875	17,621	17,795	17,599	17,140	17,078	16,944	16,814	16,902	16,911
55 ex 554	Automotive dealers	64,287	63,477	60,761	59,997	59,964	58,333	56,354	54,434	55,824	59,258	61,163	62,344
57	Furniture, home furnishings & equipment stores	17,896	17,711	17,774	18,322	18,281	18,182	18,114	18,207	19,113	20,325	20,481	18,746
	Nondurable goods, total	115,377	116,866	118,747	119,278	118,175	117,315	119,468	122,152	126,668	135,403	137,022	121,196
53	General merchandise group stores	39,375	40,851	42,224	42,619	41,702	41,241	42,537	43,754	46,653	51,440	52,011	42,262
531	Dept. stores, (excl. leased depts.)	31,135	32,043	33,320	33,740	32,907	32,346	33,271	34,168	36,544	40,558	41,188	33,374
54	Food stores	25,718	25,267	25,607	25,482	25,751	25,786	25,529	25,353	25,577	26,675	27,242	26,571
56	Apparel & accessory stores	17,594	18,772	19,200	19,428	19,142	18,954	19,596	20,547	21,303	22,088	22,250	18,392
	Retail Inventories, Adjusted¹												
	Retail trade, total	244,197	242,445	238,645	238,429	238,836	237,993	238,364	239,327	241,684	243,723	243,601	245,885
	Total (excl. automotive group)	180,943	180,540	179,193	179,377	179,831	180,041	180,316	180,947	182,548	183,393	183,955	186,350
	Durable goods, total	122,965	121,128	117,929	117,965	117,833	116,673	116,835	117,241	118,786	119,707	119,051	119,828
52	Building materials, hardware, garden supply & mobile home dealers	17,509	17,257	17,221	16,976	17,012	17,020	17,106	17,251	17,255	17,316	17,461	17,597
55 ex 554	Automotive dealers	63,254	61,905	59,452	59,052	59,005	57,952	58,048	58,380	59,136	60,330	59,646	59,535
57	Furniture, home furnishings & equipment stores	18,469	18,353	18,063	18,601	18,597	18,610	18,598	18,428	18,720	18,819	18,824	18,935
	Nondurable goods, total	121,232	121,317	120,716	120,464	121,003	121,320	121,529	122,086	122,898	124,016	124,550	126,057
53	General merchandise group stores	42,844	43,221	42,963	42,899	43,268	43,526	43,766	43,978	44,287	44,772	44,848	45,986
531	Dept. stores, (excl. leased depts.)	33,769	33,801	33,793	33,774	34,030	34,192	34,406	34,653	34,970	35,391	35,337	36,197
54	Food stores	25,818	25,668	25,837	25,701	25,811	25,867	25,780	25,861	25,892	25,977	26,149	26,158
56	Apparel & accessory stores	19,746	19,698	19,672	19,644	19,613	19,764	19,479	19,587	19,984	19,845	20,009	20,211
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.76	1.80	1.55	1.57	1.45	1.48	1.48	1.44	1.62	1.65	1.64	1.31
	Total (excl. automotive group)	1.58	1.66	1.46	1.49	1.37	1.41	1.42	1.38	1.58	1.59	1.53	1.14
	Durable goods, total	2.71	2.62	2.21	2.12	1.99	2.03	1.97	1.97	2.16	2.23	2.37	2.04
52	Building materials, hardware, garden supply & mobile home dealers	2.89	2.91	2.51	1.99	1.86	1.97	1.90	1.95	2.07	2.00	2.27	2.37
55 ex 554	Automotive dealers	2.52	2.36	1.91	1.83	1.73	1.75	1.67	1.67	1.79	1.91	2.17	2.29
57	Furniture, home furnishings & equipment stores	2.49	2.53	2.27	2.36	2.24	2.26	2.18	2.16	2.42	2.48	2.33	1.70
	Nondurable goods, total	1.28	1.36	1.20	1.24	1.14	1.17	1.19	1.15	1.32	1.34	1.28	.96
53	General merchandise group stores	2.98	3.02	2.41	2.50	2.19	2.29	2.48	2.25	2.74	2.73	2.22	1.24
531	Dept. stores, (excl. leased depts.)	3.18	3.12	2.48	2.58	2.31	2.41	2.59	2.29	2.83	2.84	2.29	1.27
54	Food stores . . . . .	.86	.90	.80	.85	.77	.80	.78	.77	.85	.86	.86	.81
56	Apparel & accessory stores	3.07	3.19	2.38	2.53	2.34	2.48	2.62	2.25	2.77	2.77	2.44	1.43
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.61	1.57	1.54	1.54	1.53	1.52	1.52	1.53	1.55	1.56	1.56	1.57
	Total (excl. automotive group)	1.48	1.46	1.44	1.44	1.43	1.44	1.44	1.44	1.46	1.47	1.47	1.49
	Durable goods, total	2.38	2.24	2.16	2.17	2.16	2.12	2.13	2.16	2.16	2.18	2.17	2.16
52	Building materials, hardware, garden supply & mobile home dealers	2.32	2.19	2.22	2.09	2.13	2.13	2.14	2.17	2.16	2.19	2.22	2.19
55 ex 554	Automotive dealers	2.20	2.03	1.93	1.93	1.92	1.85	1.88	1.91	1.89	1.93	1.92	1.90
57	Furniture, home furnishings & equipment stores	2.37	2.28	2.22	2.27	2.24	2.25	2.22	2.21	2.25	2.28	2.29	2.26
	Nondurable goods, total	1.22	1.21	1.20	1.20	1.19	1.19	1.19	1.20	1.22	1.23	1.23	1.25
53	General merchandise group stores	2.38	2.35	2.29	2.26	2.26	2.28	2.27	2.28	2.30	2.32	2.31	2.38
531	Dept. stores, (excl. leased depts.)	2.46	2.39	2.37	2.35	2.36	2.36	2.36	2.37	2.40	2.42	2.39	2.48
54	Food stores . . . . .	.82	.82	.82	.82	.81	.82	.82	.83	.82	.83	.83	.83
56	Apparel & accessory stores	2.55	2.43	2.44	2.39	2.38	2.43	2.36	2.38	2.46	2.46	2.47	2.51

¹Inventories data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1990											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	229,281	231,888	237,099	237,803	238,363	236,635	236,974	239,235	244,064	257,254	260,807	237,966
	Total (excl. automotive group)	167,369	169,732	174,430	176,464	176,370	174,558	176,278	179,236	184,130	194,006	195,717	173,139
	Durable goods, total	117,771	118,867	121,020	120,470	121,765	121,573	119,547	119,323	120,669	126,083	128,364	122,545
52	Building materials, hardware, garden supply & mobile home dealers	16,933	17,443	18,250	18,513	18,685	18,457	17,686	17,480	17,354	17,027	16,928	16,893
55 ex 554	Automotive dealers	61,912	62,156	62,669	61,339	61,993	62,077	60,696	59,999	59,934	63,248	65,090	64,827
57	Furniture, home furnishings & equipment stores	17,569	17,528	17,867	17,928	18,015	17,908	17,858	18,256	18,952	19,942	19,985	18,118
	Nondurable goods, total	111,510	113,021	116,079	117,333	116,598	115,062	117,427	119,912	123,395	131,171	132,443	115,421
53	General merchandise group stores	39,422	40,826	42,325	42,540	41,294	40,348	41,453	42,596	44,936	49,172	49,754	39,024
531	Dept. stores, (excl. leased depts.)	31,000	32,235	33,415	33,699	32,564	31,718	32,557	33,272	34,921	38,570	39,415	30,797
54	Food stores	23,816	23,570	23,854	23,977	24,424	24,489	24,429	24,503	24,766	25,626	26,115	25,779
56	Apparel & accessory stores	17,513	18,341	19,171	19,643	19,506	19,155	20,325	21,074	21,173	22,257	21,966	17,907
	Retail Inventories, Adjusted¹												
	Retail trade, total	236,438	236,162	237,919	238,003	239,899	240,044	241,341	243,853	243,144	244,402	243,733	241,476
	Total (excl. automotive group)	175,626	175,836	176,942	177,832	179,100	178,663	178,919	179,132	179,306	179,776	180,101	179,524
	Durable goods, total	118,833	118,824	120,048	119,575	120,573	121,240	121,885	124,128	123,557	124,201	123,178	121,338
52	Building materials, hardware, garden supply & mobile home dealers	17,493	17,426	17,582	17,835	17,880	17,867	17,633	17,621	17,672	17,536	17,506	17,579
55 ex 554	Automotive dealers	60,812	60,326	60,977	60,171	60,799	61,381	62,422	64,721	63,838	64,626	63,632	61,952
57	Furniture, home furnishings & equipment stores	18,094	18,164	18,158	18,201	18,327	18,292	18,335	18,478	18,580	18,482	18,419	18,301
	Nondurable goods, total	117,605	117,338	117,871	118,428	119,326	118,804	119,456	119,725	119,587	120,201	120,555	120,138
53	General merchandise group stores	43,075	43,136	43,003	42,709	42,767	42,495	42,662	42,737	42,647	42,849	42,963	42,546
531	Dept. stores, (excl. leased depts.)	33,769	33,967	33,855	33,632	33,606	33,458	33,703	33,676	33,417	33,686	33,862	33,475
54	Food stores	23,912	23,923	24,035	24,198	24,518	24,557	24,668	24,980	25,048	24,942	25,071	25,429
56	Apparel & accessory stores	19,633	19,266	19,602	19,882	19,965	19,953	20,244	20,128	19,825	19,997	19,771	19,678
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.68	1.77	1.56	1.60	1.50	1.49	1.54	1.47	1.63	1.66	1.63	1.30
	Total (excl. automotive group)	1.59	1.66	1.48	1.52	1.43	1.42	1.47	1.41	1.55	1.57	1.50	1.10
	Durable goods, total	2.31	2.45	2.12	2.15	2.01	2.02	2.07	2.01	2.24	2.27	2.40	2.12
52	Building materials, hardware, garden supply & mobile home dealers	2.66	2.81	2.34	2.21	1.95	1.93	1.96	1.93	2.13	1.99	2.16	2.48
55 ex 554	Automotive dealers	2.02	2.18	1.83	1.84	1.74	1.76	1.79	1.73	1.93	1.99	2.24	2.45
57	Furniture, home furnishings & equipment stores	2.33	2.48	2.25	2.39	2.25	2.25	2.31	2.28	2.47	2.49	2.35	1.74
	Nondurable goods, total	1.31	1.37	1.22	1.26	1.19	1.17	1.22	1.17	1.28	1.31	1.25	.92
53	General merchandise group stores	3.12	3.13	2.55	2.61	2.36	2.33	2.61	2.37	2.75	2.81	2.23	1.18
531	Dept. stores, (excl. leased depts.)	3.27	3.26	2.58	2.65	2.44	2.39	2.68	2.38	2.78	2.88	2.31	1.21
54	Food stores .....	.84	.86	.77	.81	.77	.77	.77	.76	.81	.84	.84	.77
56	Apparel & accessory stores	2.99	3.20	2.50	2.53	2.48	2.47	2.81	2.43	2.75	2.84	2.47	1.40
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.54	1.54	1.55	1.56	1.58	1.56	1.57	1.57	1.56	1.57	1.56	1.57
	Total (excl. automotive group)	1.47	1.46	1.46	1.47	1.49	1.47	1.47	1.46	1.44	1.45	1.44	1.45
	Durable goods, total	2.04	2.09	2.13	2.14	2.17	2.18	2.17	2.23	2.22	2.23	2.22	2.24
52	Building materials, hardware, garden supply & mobile home dealers	2.16	2.10	2.12	2.22	2.24	2.15	2.15	2.15	2.18	2.19	2.14	2.26
55 ex 554	Automotive dealers	1.77	1.87	1.90	1.88	1.91	1.94	1.94	2.03	2.00	2.03	2.01	2.01
57	Furniture, home furnishings & equipment stores	2.21	2.23	2.23	2.25	2.25	2.29	2.31	2.35	2.31	2.30	2.31	2.32
	Nondurable goods, total	1.23	1.22	1.22	1.23	1.24	1.21	1.22	1.21	1.19	1.20	1.19	1.20
53	General merchandise group stores	2.43	2.40	2.38	2.41	2.42	2.34	2.36	2.36	2.35	2.36	2.35	2.33
531	Dept. stores, (excl. leased depts.)	2.47	2.47	2.43	2.45	2.47	2.39	2.43	2.42	2.40	2.43	2.43	2.40
54	Food stores .....	.80	.79	.79	.79	.80	.80	.80	.81	.80	.80	.80	.81
56	Apparel & accessory stores	2.49	2.44	2.44	2.53	2.49	2.46	2.50	2.50	2.47	2.51	2.49	2.49

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1989											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	215,369	221,851	227,316	230,035	231,736	232,027	231,235	231,404	236,425	248,523	254,030	234,283
	Total (excl. automotive group)	153,830	157,856	162,309	164,056	165,152	165,204	167,438	171,571	177,135	187,218	189,861	168,292
	Durable goods, total	113,852	116,930	119,096	120,332	121,701	122,195	119,481	116,765	117,496	122,196	126,045	122,432
52	Building materials, hardware, garden supply & mobile home dealers	15,800	16,602	17,270	17,261	17,554	17,428	17,026	16,907	16,873	16,943	16,882	16,749
55 ex 554	Automotive dealers	61,539	63,995	65,007	65,979	66,584	66,823	63,797	59,833	59,290	61,305	64,169	65,991
57	Furniture, home furnishings & equipment stores	16,263	16,221	16,565	16,501	16,627	16,813	16,862	17,258	17,780	19,133	19,377	17,701
	Nondurable goods, total	101,517	104,921	108,220	109,703	110,035	109,832	111,754	114,639	118,929	126,327	127,985	111,851
53	General merchandise group stores	35,285	37,449	39,351	40,201	39,852	39,461	40,582	41,919	44,529	48,689	49,619	39,532
531	Dept. stores, (excl. leased depts.)	26,985	28,741	30,295	31,162	30,963	30,634	31,334	32,282	34,417	37,843	39,111	30,966
54	Food stores	21,744	21,726	22,018	22,173	22,516	22,686	22,658	22,594	23,004	24,268	24,864	24,045
56	Apparel & accessory stores	16,357	17,796	18,442	18,615	18,641	18,457	19,352	20,207	20,778	21,643	21,736	17,687
	Retail Inventories, Adjusted¹												
	Retail trade, total	222,076	225,286	227,055	229,473	232,770	234,671	235,357	236,371	235,869	236,507	237,923	238,343
	Total (excl. automotive group)	161,641	163,526	164,484	165,143	167,637	168,980	169,976	171,286	172,259	173,524	174,828	174,975
	Durable goods, total	114,737	116,325	117,262	118,824	120,219	121,391	121,645	122,046	120,875	120,837	121,453	121,448
52	Building materials, hardware, garden supply & mobile home dealers	16,339	16,602	16,654	16,597	16,830	16,888	16,958	16,992	17,165	17,431	17,458	17,447
55 ex 554	Automotive dealers	60,435	61,760	62,571	64,330	65,133	65,691	65,381	65,085	63,610	62,983	63,095	63,368
57	Furniture, home furnishings & equipment stores	16,714	16,792	16,851	16,735	16,915	17,139	17,312	17,450	17,431	17,782	17,925	17,844
	Nondurable goods, total	107,339	108,961	109,793	110,649	112,551	113,280	113,712	114,325	114,994	115,670	116,470	116,895
53	General merchandise group stores	38,770	39,602	39,973	40,268	41,163	41,479	41,755	41,973	42,246	42,470	42,928	43,218
531	Dept. stores, (excl. leased depts.)	29,589	30,318	30,694	31,007	31,855	32,246	32,470	32,608	32,935	33,080	33,629	33,732
54	Food stores	21,856	22,032	22,130	22,388	22,638	22,745	22,881	23,016	23,198	23,631	23,878	23,787
56	Apparel & accessory stores	18,296	18,693	18,818	18,822	19,080	19,226	19,333	19,337	19,455	19,428	19,564	19,415
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.72	1.83	1.59	1.62	1.52	1.53	1.57	1.49	1.61	1.71	1.67	1.30
	Total (excl. automotive group)	1.58	1.68	1.49	1.51	1.42	1.43	1.48	1.44	1.56	1.63	1.54	1.10
	Durable goods, total	2.46	2.57	2.19	2.21	2.04	2.06	2.13	1.91	2.09	2.30	2.36	2.08
52	Building materials, hardware, garden supply & mobile home dealers	2.61	2.93	2.47	2.12	1.87	1.92	2.00	1.89	2.06	2.03	2.19	2.36
55 ex 554	Automotive dealers	2.23	2.32	1.92	2.00	1.85	1.87	1.90	1.62	1.76	2.02	2.21	2.43
57	Furniture, home furnishings & equipment stores	2.28	2.44	2.23	2.28	2.16	2.14	2.23	2.14	2.30	2.46	2.24	1.69
	Nondurable goods, total	1.29	1.38	1.22	1.26	1.19	1.19	1.23	1.21	1.31	1.37	1.30	.92
53	General merchandise group stores	3.00	3.18	2.55	2.59	2.41	2.42	2.68	2.48	2.79	2.87	2.30	1.20
531	Dept. stores, (excl. leased depts.)	2.99	3.17	2.51	2.54	2.42	2.42	2.66	2.43	2.76	2.87	2.35	1.21
54	Food stores .....	.82	.85	.76	.80	.76	.76	.75	.75	.78	.85	.85	.74
56	Apparel & accessory stores	2.87	3.34	2.52	2.61	2.51	2.56	2.80	2.46	2.72	2.83	2.47	1.36
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.54	1.58	1.59	1.57	1.59	1.61	1.60	1.58	1.58	1.60	1.59	1.59
	Total (excl. automotive group)	1.44	1.47	1.48	1.45	1.47	1.47	1.48	1.48	1.48	1.49	1.49	1.47
	Durable goods, total	2.10	2.18	2.21	2.16	2.20	2.24	2.20	2.12	2.15	2.21	2.18	2.21
52	Building materials, hardware, garden supply & mobile home dealers	2.06	2.18	2.25	2.12	2.15	2.17	2.15	2.11	2.17	2.20	2.16	2.17
55 ex 554	Automotive dealers	1.90	1.98	2.00	1.98	2.04	2.08	2.02	1.90	1.93	1.99	1.98	2.02
57	Furniture, home furnishings & equipment stores	2.11	2.17	2.21	2.15	2.16	2.16	2.22	2.19	2.20	2.23	2.22	2.26
	Nondurable goods, total	1.20	1.22	1.23	1.21	1.23	1.23	1.23	1.24	1.23	1.24	1.24	1.23
53	General merchandise group stores	2.30	2.43	2.41	2.36	2.44	2.43	2.43	2.44	2.40	2.42	2.42	2.42
531	Dept. stores, (excl. leased depts.)	2.26	2.39	2.37	2.32	2.42	2.43	2.43	2.43	2.41	2.43	2.46	2.44
54	Food stores .....	.77	.77	.78	.78	.78	.79	.79	.79	.79	.80	.81	.79
56	Apparel & accessory stores	2.38	2.54	2.58	2.46	2.50	2.52	2.53	2.50	2.51	2.48	2.46	2.45

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1988											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	200,655	204,251	208,807	209,833	209,032	209,733	208,851	210,198	216,821	226,506	230,639	215,371
	Total (excl. automotive group)	144,388	147,990	152,808	154,379	153,079	153,101	154,809	159,131	164,103	171,407	172,809	154,645
	Durable goods, total	104,167	104,848	106,115	106,309	107,186	107,705	105,374	103,516	106,351	110,376	113,915	113,058
52	Building materials, hardware, garden supply & mobile home dealers	14,547	15,144	15,842	15,847	15,689	15,682	15,516	15,492	15,359	15,286	15,398	15,592
55 ex 554	Automotive dealers	56,267	56,261	55,999	55,454	55,953	56,632	54,042	51,067	52,718	55,099	57,830	60,726
57	Furniture, home furnishings & equipment stores	14,739	14,671	15,320	15,636	15,687	15,759	15,613	16,122	16,934	17,523	17,699	16,485
	Nondurable goods, total	96,488	99,403	102,692	103,524	101,846	102,028	103,477	106,682	110,470	116,130	116,724	102,313
53	General merchandise group stores	34,722	36,654	38,556	39,345	37,692	37,323	37,768	39,181	41,284	44,664	44,990	35,799
531	Dept. stores, (excl. leased depts.)	26,119	27,605	28,999	29,801	28,427	27,928	27,954	29,175	30,871	33,846	34,525	27,490
54	Food stores	19,905	20,066	20,457	20,383	20,433	20,761	20,848	21,062	21,251	22,128	22,321	21,913
56	Apparel & accessory stores	15,404	16,389	17,076	17,082	17,098	16,833	17,729	18,618	19,246	20,145	20,041	16,516
	Retail Inventories, Adjusted¹												
	Retail trade, total	207,217	207,277	208,148	208,865	209,826	211,948	212,306	214,812	216,476	215,909	216,702	219,597
	Total (excl. automotive group)	152,034	153,349	154,807	155,250	155,281	156,514	157,075	158,798	159,374	158,898	159,438	161,019
	Durable goods, total	104,871	103,992	103,960	104,523	105,758	106,845	107,074	108,467	109,905	109,553	110,311	112,505
52	Building materials, hardware, garden supply & mobile home dealers	15,059	15,174	15,306	15,238	15,071	15,240	15,423	15,539	15,609	15,662	15,907	16,293
55 ex 554	Automotive dealers	55,183	53,928	53,341	53,615	54,545	55,434	55,231	56,014	57,102	57,011	57,264	58,578
57	Furniture, home furnishings & equipment stores	15,117	15,172	15,569	15,842	15,942	16,015	16,013	16,285	16,635	16,361	16,449	16,601
	Nondurable goods, total	102,346	103,285	104,188	104,342	104,068	105,103	105,232	106,345	106,571	106,356	106,391	107,092
53	General merchandise group stores	38,356	38,818	39,213	39,333	38,777	39,112	38,762	39,125	39,082	39,019	39,057	39,243
531	Dept. stores, (excl. leased depts.)	28,829	29,181	29,411	29,564	29,096	29,305	28,938	29,410	29,485	29,637	29,763	30,011
54	Food stores	20,009	20,268	20,554	20,575	20,577	20,810	21,074	21,458	21,404	21,544	21,431	21,724
56	Apparel & accessory stores	17,173	17,215	17,371	17,272	17,501	17,553	17,765	17,885	18,021	18,100	18,039	18,070
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.73	1.73	1.55	1.56	1.49	1.48	1.52	1.47	1.60	1.63	1.61	1.23
	Total (excl. automotive group)	1.60	1.66	1.50	1.51	1.44	1.44	1.47	1.45	1.55	1.57	1.51	1.06
	Durable goods, total	2.44	2.30	2.00	2.01	1.93	1.88	1.99	1.87	2.08	2.15	2.20	1.89
52	Building materials, hardware, garden supply & mobile home dealers	2.77	2.67	2.19	1.94	1.74	1.79	1.93	1.84	1.90	1.88	2.04	2.09
55 ex 554	Automotive dealers	2.15	1.97	1.67	1.71	1.67	1.62	1.69	1.54	1.76	1.85	2.00	2.11
57	Furniture, home furnishings & equipment stores	2.42	2.44	2.28	2.35	2.30	2.19	2.23	2.19	2.39	2.40	2.17	1.59
	Nondurable goods, total	1.31	1.37	1.25	1.27	1.21	1.21	1.22	1.22	1.31	1.33	1.27	.89
53	General merchandise group stores	3.21	3.29	2.69	2.73	2.44	2.48	2.71	2.53	2.82	2.77	2.27	1.13
531	Dept. stores, (excl. leased depts.)	3.08	3.17	2.56	2.62	2.35	2.36	2.54	2.38	2.65	2.64	2.22	1.12
54	Food stores . . . . .	.79	.82	.77	.77	.75	.76	.73	.75	.78	.81	.82	.72
56	Apparel & accessory stores	2.99	3.27	2.53	2.60	2.57	2.61	2.80	2.53	2.74	2.75	2.47	1.31
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.56	1.56	1.53	1.54	1.54	1.55	1.54	1.55	1.58	1.53	1.52	1.53
	Total (excl. automotive group)	1.49	1.50	1.48	1.48	1.47	1.47	1.47	1.48	1.47	1.45	1.45	1.45
	Durable goods, total	2.07	2.03	1.99	2.02	2.03	2.03	2.05	2.08	2.17	2.05	2.04	2.05
52	Building materials, hardware, garden supply & mobile home dealers	2.13	2.03	2.02	2.00	1.96	2.00	2.07	2.06	2.03	2.00	2.04	1.98
55 ex 554	Automotive dealers	1.81	1.75	1.71	1.76	1.77	1.79	1.79	1.83	1.96	1.81	1.79	1.82
57	Furniture, home furnishings & equipment stores	2.25	2.25	2.24	2.25	2.24	2.21	2.23	2.25	2.28	2.20	2.18	2.16
	Nondurable goods, total	1.25	1.26	1.25	1.25	1.24	1.24	1.23	1.23	1.23	1.21	1.21	1.21
53	General merchandise group stores	2.49	2.58	2.51	2.53	2.47	2.47	2.45	2.45	2.43	2.37	2.36	2.35
531	Dept. stores, (excl. leased depts.)	2.37	2.46	2.39	2.42	2.36	2.34	2.32	2.35	2.33	2.28	2.29	2.29
54	Food stores . . . . .	.77	.77	.77	.77	.77	.77	.77	.78	.78	.78	.77	.79
56	Apparel & accessory stores	2.55	2.58	2.53	2.55	2.54	2.53	2.52	2.54	2.50	2.45	2.45	2.43

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1987											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	183,228	189,420	196,169	197,876	197,496	198,748	198,969	196,541	200,336	213,724	217,853	203,210
	Total (excl. automotive group)	133,834	136,700	141,235	143,825	143,344	143,915	146,022	148,376	153,131	160,925	161,862	145,410
	Durable goods, total	92,287	96,122	99,626	99,673	100,721	101,673	99,821	95,461	95,445	103,262	107,075	105,654
52	Building materials, hardware, garden supply & mobile home dealers	13,193	14,134	14,657	14,705	15,192	15,213	14,878	14,911	14,525	14,340	14,255	14,184
55 ex 554	Automotive dealers	49,394	52,720	54,934	54,051	54,152	54,833	52,947	48,165	47,205	52,799	55,991	57,800
57	Furniture, home furnishings & equipment stores	13,911	13,710	13,739	13,954	14,116	14,146	14,168	14,329	14,951	15,762	15,824	15,005
	Nondurable goods, total	90,941	93,298	96,543	98,203	96,775	97,075	99,148	101,080	104,891	110,462	110,778	97,556
53	General merchandise group stores	32,463	34,090	35,461	36,626	35,529	35,299	36,695	37,617	39,748	43,178	43,367	34,874
531	Dept. stores, (excl. leased depts.)	23,855	25,122	26,216	27,302	26,491	26,181	27,246	27,972	29,609	32,419	32,697	26,032
54	Food stores	19,286	19,425	19,719	19,709	19,642	19,942	19,773	19,600	19,667	20,251	20,559	20,019
56	Apparel & accessory stores	14,627	15,524	16,589	16,693	16,528	16,272	16,832	17,770	18,358	18,999	19,201	15,880
	Retail Inventories, Adjusted¹												
	Retail trade, total	189,541	191,827	194,900	196,165	197,910	200,516	202,135	201,347	200,086	204,306	205,366	207,836
	Total (excl. automotive group)	141,086	141,556	142,981	144,439	145,312	147,030	148,071	148,056	148,528	149,269	149,482	151,675
	Durable goods, total	92,933	94,885	96,969	97,234	99,088	100,611	101,367	100,542	99,146	103,129	104,360	105,481
52	Building materials, hardware, garden supply & mobile home dealers	13,657	14,162	14,203	14,139	14,650	14,856	14,775	14,911	14,731	14,618	14,681	14,868
55 ex 554	Automotive dealers	48,455	50,271	51,919	51,726	52,598	53,486	54,064	53,291	51,558	55,037	55,884	56,161
57	Furniture, home furnishings & equipment stores	14,253	14,178	13,977	14,095	14,316	14,303	14,502	14,445	14,745	14,828	14,803	15,050
	Nondurable goods, total	96,608	96,942	97,931	98,931	98,822	99,905	100,768	100,805	100,940	101,177	101,006	102,355
53	General merchandise group stores	36,089	36,202	36,144	36,582	36,428	36,884	37,597	37,468	37,534	37,811	37,761	38,285
531	Dept. stores, (excl. leased depts.)	26,535	26,641	26,642	27,058	27,004	27,386	28,176	28,113	28,172	28,463	28,260	28,450
54	Food stores	19,411	19,642	19,790	19,871	19,830	19,985	19,976	19,986	19,782	19,724	19,683	19,898
56	Apparel & accessory stores	16,216	16,307	16,790	16,845	16,917	17,003	16,951	17,186	17,238	17,101	17,267	17,280
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.72	1.78	1.61	1.56	1.50	1.51	1.51	1.46	1.57	1.63	1.68	1.27
	Total (excl. automotive group)	1.55	1.65	1.52	1.49	1.42	1.45	1.46	1.46	1.57	1.56	1.56	1.09
	Durable goods, total	2.53	2.46	2.14	2.04	2.02	1.93	1.93	1.82	1.93	2.13	2.33	1.93
52	Building materials, hardware, garden supply & mobile home dealers	2.61	2.84	2.30	2.02	1.92	1.91	1.92	1.97	1.97	1.86	2.10	2.12
55 ex 554	Automotive dealers	2.39	2.20	1.88	1.78	1.78	1.68	1.65	1.48	1.57	1.85	2.17	2.15
57	Furniture, home furnishings & equipment stores	2.32	2.48	2.24	2.31	2.28	2.24	2.19	2.17	2.32	2.40	2.31	1.68
	Nondurable goods, total	1.29	1.38	1.28	1.25	1.19	1.23	1.23	1.23	1.34	1.33	1.32	.92
53	General merchandise group stores	3.19	3.20	2.74	2.59	2.35	2.52	2.76	2.50	2.90	2.81	2.38	1.19
531	Dept. stores, (excl. leased depts.)	2.96	3.02	2.54	2.45	2.22	2.36	2.58	2.33	2.70	2.65	2.26	1.13
54	Food stores .....	.77	.84	.79	.78	.74	.77	.73	.75	.77	.76	.82	.72
56	Apparel & accessory stores	2.95	3.21	2.74	2.53	2.57	2.65	2.85	2.60	2.86	2.81	2.68	1.42
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.59	1.53	1.55	1.54	1.56	1.56	1.56	1.52	1.53	1.57	1.58	1.57
	Total (excl. automotive group)	1.47	1.44	1.46	1.46	1.47	1.48	1.48	1.47	1.48	1.48	1.48	1.48
	Durable goods, total	2.22	2.06	2.06	2.06	2.10	2.09	2.08	1.96	2.01	2.12	2.13	2.11
52	Building materials, hardware, garden supply & mobile home dealers	2.08	2.08	2.07	2.10	2.14	2.19	2.12	2.12	2.10	2.03	2.03	2.05
55 ex 554	Automotive dealers	2.08	1.87	1.86	1.82	1.87	1.85	1.84	1.69	1.73	1.91	1.92	1.88
57	Furniture, home furnishings & equipment stores	2.19	2.19	2.15	2.19	2.23	2.23	2.21	2.19	2.24	2.27	2.28	2.30
	Nondurable goods, total	1.25	1.22	1.24	1.24	1.23	1.24	1.25	1.24	1.24	1.24	1.24	1.24
53	General merchandise group stores	2.51	2.43	2.46	2.45	2.42	2.45	2.50	2.45	2.46	2.47	2.47	2.44
531	Dept. stores, (excl. leased depts.)	2.32	2.27	2.29	2.30	2.27	2.31	2.36	2.32	2.33	2.35	2.33	2.29
54	Food stores .....	.76	.77	.78	.77	.77	.77	.77	.77	.76	.76	.77	.76
56	Apparel & accessory stores	2.59	2.45	2.53	2.57	2.59	2.57	2.57	2.60	2.57	2.59	2.63	2.55

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1986											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	178,432	183,795	189,182	190,721	187,291	185,804	186,029	183,929	186,848	199,595	200,694	181,651
	Total (excl. automotive group)	130,330	133,306	136,595	138,780	137,344	135,961	136,956	139,683	145,974	153,541	153,547	135,461
	Durable goods, total	89,715	92,878	96,297	96,801	94,285	93,974	93,302	89,174	87,094	93,601	94,831	89,586
52	Building materials, hardware, garden supply & mobile home dealers	13,413	13,834	14,389	14,750	14,458	14,228	14,170	13,976	14,300	14,045	13,888	13,373
55 ex 554	Automotive dealers	48,102	50,489	52,587	51,941	49,947	49,843	49,073	44,246	40,874	46,054	47,147	46,190
57	Furniture, home furnishings & equipment stores	13,471	13,471	13,713	13,991	13,771	14,084	13,864	14,211	14,506	15,147	15,324	14,297
	Nondurable goods, total	88,717	90,917	92,885	93,920	93,006	91,830	92,727	94,755	99,754	105,994	105,863	92,065
53	General merchandise group stores	31,318	32,839	34,234	35,292	34,708	33,745	34,343	35,256	37,818	41,258	41,110	32,528
531	Dept. stores, (excl. leased depts.)	22,928	24,041	25,268	26,213	25,786	24,921	25,076	25,764	27,696	30,432	30,558	24,167
54	Food stores	19,367	19,319	19,330	19,104	19,257	19,325	18,956	19,094	19,695	20,625	20,705	19,772
56	Apparel & accessory stores	14,236	15,129	15,621	15,863	15,510	15,200	15,635	16,181	16,823	17,713	17,691	14,830
	Retail Inventories, Adjusted¹												
	Retail trade, total	184,712	186,050	187,847	188,681	187,350	187,324	188,953	188,427	186,455	190,842	189,451	186,510
	Total (excl. automotive group)	137,423	138,054	138,271	139,261	139,085	138,815	138,811	139,370	141,637	142,613	142,148	141,264
	Durable goods, total	90,413	91,503	93,589	94,052	92,466	92,884	94,749	93,955	90,422	93,689	92,774	89,983
52	Building materials, hardware, garden supply & mobile home dealers	13,885	13,876	13,970	14,183	13,942	13,922	14,085	13,962	14,459	14,273	14,288	14,033
55 ex 554	Automotive dealers	47,289	47,996	49,576	49,420	48,265	48,509	50,142	49,057	44,818	48,229	47,303	45,246
57	Furniture, home furnishings & equipment stores	13,816	13,902	13,936	14,118	13,938	14,212	14,147	14,311	14,320	14,317	14,375	14,340
	Nondurable goods, total	94,299	94,547	94,258	94,629	94,884	94,440	94,204	94,472	96,033	97,153	96,677	96,527
53	General merchandise group stores	35,008	35,013	34,984	35,279	35,453	35,122	35,082	34,979	35,623	36,171	35,868	35,743
531	Dept. stores, (excl. leased depts.)	25,675	25,603	25,731	26,005	26,179	25,959	25,852	25,790	26,277	26,765	26,480	26,412
54	Food stores	19,468	19,530	19,397	19,247	19,448	19,383	19,192	19,493	19,826	20,089	19,831	19,612
56	Apparel & accessory stores	15,713	15,909	15,795	15,991	15,908	15,883	15,777	15,694	15,811	15,943	15,923	16,067
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.68	1.84	1.66	1.65	1.50	1.55	1.54	1.48	1.50	1.61	1.65	1.19
	Total (excl. automotive group)	1.56	1.72	1.53	1.57	1.43	1.48	1.48	1.46	1.61	1.60	1.56	1.09
	Durable goods, total	2.40	2.59	2.35	2.20	1.98	2.02	2.02	1.91	1.67	2.02	2.22	1.64
52	Building materials, hardware, garden supply & mobile home dealers	2.71	3.04	2.48	2.13	1.99	1.96	1.98	2.02	2.06	1.98	2.27	2.18
55 ex 554	Automotive dealers	2.09	2.25	2.09	1.91	1.70	1.74	1.75	1.57	1.20	1.68	1.99	1.60
57	Furniture, home furnishings & equipment stores	2.43	2.65	2.41	2.47	2.27	2.33	2.20	2.20	2.29	2.31	2.20	1.59
	Nondurable goods, total	1.29	1.42	1.27	1.31	1.20	1.25	1.24	1.22	1.38	1.37	1.34	.94
53	General merchandise group stores	3.30	3.37	2.67	2.78	2.43	2.60	2.74	2.48	2.95	2.92	2.40	1.23
531	Dept. stores, (excl. leased depts.)	3.05	3.15	2.48	2.60	2.27	2.39	2.51	2.25	2.68	2.71	2.26	1.17
54	Food stores .....	.80	.88	.79	.81	.74	.79	.74	.75	.82	.81	.83	.73
56	Apparel & accessory stores	2.99	3.40	2.52	2.74	2.43	2.65	2.81	2.42	2.80	2.79	2.51	1.39
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.56	1.58	1.61	1.61	1.57	1.57	1.58	1.56	1.46	1.56	1.55	1.46
	Total (excl. automotive group)	1.48	1.50	1.50	1.51	1.50	1.49	1.48	1.49	1.50	1.50	1.50	1.47
	Durable goods, total	2.11	2.17	2.26	2.20	2.11	2.12	2.15	2.07	1.74	2.03	2.03	1.79
52	Building materials, hardware, garden supply & mobile home dealers	2.16	2.23	2.20	2.18	2.25	2.20	2.21	2.16	2.20	2.17	2.20	2.12
55 ex 554	Automotive dealers	1.84	1.90	2.05	1.94	1.82	1.84	1.92	1.81	1.33	1.75	1.74	1.43
57	Furniture, home furnishings & equipment stores	2.30	2.33	2.32	2.32	2.24	2.27	2.21	2.23	2.22	2.20	2.18	2.18
	Nondurable goods, total	1.25	1.26	1.25	1.27	1.26	1.25	1.25	1.25	1.26	1.27	1.27	1.25
53	General merchandise group stores	2.58	2.55	2.51	2.52	2.54	2.50	2.46	2.44	2.49	2.52	2.53	2.50
531	Dept. stores, (excl. leased depts.)	2.38	2.36	2.33	2.34	2.36	2.32	2.27	2.26	2.30	2.36	2.35	2.34
54	Food stores .....	.79	.80	.79	.79	.79	.79	.78	.80	.80	.80	.79	.77
56	Apparel & accessory stores	2.58	2.62	2.54	2.57	2.50	2.52	2.52	2.46	2.50	2.50	2.52	2.49

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1985											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	163,145	168,015	171,233	172,787	172,144	171,538	171,468	170,694	176,002	187,538	191,870	176,941
	Total (excl. automotive group)	122,401	125,399	128,389	129,890	129,623	128,786	131,086	133,707	138,482	145,922	146,825	130,542
	Durable goods, total	79,648	81,991	83,397	83,986	83,789	83,804	81,752	79,113	80,357	86,295	89,680	87,630
52	Building materials, hardware, garden supply & mobile home dealers	12,438	12,783	13,265	13,357	13,436	13,220	13,299	13,435	13,449	13,651	13,448	13,054
55 ex 554	Automotive dealers	40,744	42,616	42,844	42,897	42,521	42,752	40,382	36,987	37,520	41,616	45,045	46,399
57	Furniture, home furnishings & equipment stores	12,239	12,276	12,685	12,932	13,046	13,138	13,018	13,220	13,509	14,283	14,616	13,693
	Nondurable goods, total	83,497	86,024	87,836	88,801	88,355	87,734	89,716	91,581	95,645	101,243	102,190	89,311
53	General merchandise group stores	30,343	31,833	33,031	33,599	33,224	32,596	33,323	34,351	36,469	39,138	39,617	31,517
531	Dept. stores, (excl. leased depts.)	22,664	23,933	24,789	25,188	24,796	24,030	24,964	24,964	26,621	28,611	29,322	23,330
54	Food stores	17,600	17,665	17,876	18,037	18,036	18,186	18,164	18,173	18,555	19,466	19,883	19,480
56	Apparel & accessory stores	13,392	14,091	14,427	14,452	14,246	14,027	14,758	15,383	16,044	17,087	17,386	14,575
	Retail Inventories, Adjusted¹												
	Retail trade, total	169,490	170,650	170,525	171,226	172,125	172,993	174,085	174,119	175,431	179,280	181,450	181,881
	Total (excl. automotive group)	129,323	130,002	129,999	130,420	131,182	131,346	132,880	133,380	134,330	135,747	136,017	136,083
	Durable goods, total	80,478	80,980	81,357	81,647	82,084	82,911	82,931	82,843	83,364	86,416	88,164	88,315
52	Building materials, hardware, garden supply & mobile home dealers	12,876	12,821	12,916	12,843	12,969	12,961	13,233	13,422	13,585	13,831	13,807	13,683
55 ex 554	Automotive dealers	40,167	40,648	40,526	40,806	40,943	41,647	41,205	40,739	41,101	43,533	45,433	45,798
57	Furniture, home furnishings & equipment stores	12,553	12,630	12,891	13,049	13,191	13,217	13,257	13,273	13,336	13,590	13,763	13,762
	Nondurable goods, total	89,012	89,670	89,168	89,579	90,041	90,082	91,154	91,276	92,067	92,864	93,286	93,566
53	General merchandise group stores	34,131	34,147	33,827	33,672	33,831	33,785	33,961	33,984	34,247	34,346	34,560	34,683
531	Dept. stores, (excl. leased depts.)	25,551	25,652	25,295	25,063	25,097	24,927	24,964	24,914	25,162	25,208	25,409	25,525
54	Food stores	17,705	17,841	17,924	18,160	18,203	18,240	18,428	18,572	18,710	18,976	19,025	19,283
56	Apparel & accessory stores	14,716	14,848	14,573	14,569	14,641	14,642	14,937	14,964	15,093	15,394	15,677	15,689
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.66	1.76	1.56	1.53	1.43	1.50	1.49	1.41	1.55	1.62	1.62	1.27
	Total (excl. automotive group)	1.59	1.71	1.53	1.51	1.42	1.47	1.49	1.43	1.61	1.59	1.53	1.11
	Durable goods, total	2.31	2.39	2.07	1.98	1.83	1.94	1.88	1.78	1.84	2.09	2.26	1.95
52	Building materials, hardware, garden supply & mobile home dealers	2.83	3.10	2.56	2.11	1.93	1.99	1.97	2.03	2.16	2.08	2.30	2.34
55 ex 554	Automotive dealers	1.91	1.94	1.66	1.59	1.47	1.59	1.48	1.34	1.36	1.72	2.02	2.08
57	Furniture, home furnishings & equipment stores	2.48	2.61	2.42	2.53	2.38	2.43	2.38	2.26	2.44	2.38	2.27	1.69
	Nondurable goods, total	1.30	1.41	1.26	1.26	1.19	1.23	1.25	1.20	1.36	1.36	1.30	.95
53	General merchandise group stores	3.37	3.47	2.83	2.75	2.53	2.66	2.92	2.56	3.04	2.97	2.40	1.27
531	Dept. stores, (excl. leased depts.)	3.18	3.29	2.65	2.58	2.37	2.45	2.67	2.33	2.79	2.71	2.24	1.19
54	Food stores . . . . .	.78	.84	.77	.79	.73	.76	.74	.72	.81	.81	.81	.76
56	Apparel & accessory stores	3.08	3.39	2.68	2.56	2.48	2.62	2.89	2.46	2.89	2.87	2.53	1.48
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.53	1.53	1.52	1.51	1.50	1.52	1.53	1.51	1.48	1.55	1.56	1.55
	Total (excl. automotive group)	1.50	1.49	1.49	1.47	1.48	1.49	1.49	1.49	1.48	1.49	1.48	1.48
	Durable goods, total	2.03	2.01	2.00	1.98	1.97	2.01	2.02	1.97	1.86	2.10	2.14	2.09
52	Building materials, hardware, garden supply & mobile home dealers	2.25	2.27	2.24	2.16	2.20	2.22	2.20	2.24	2.26	2.29	2.25	2.24
55 ex 554	Automotive dealers	1.67	1.66	1.83	1.62	1.60	1.64	1.65	1.58	1.45	1.78	1.86	1.80
57	Furniture, home furnishings & equipment stores	2.34	2.29	2.33	2.38	2.33	2.37	2.39	2.32	2.30	2.28	2.33	2.28
	Nondurable goods, total	1.26	1.25	1.25	1.24	1.24	1.24	1.25	1.24	1.24	1.25	1.25	1.25
53	General merchandise group stores	2.65	2.62	2.62	2.56	2.59	2.60	2.59	2.55	2.55	2.57	2.55	2.60
531	Dept. stores, (excl. leased depts.)	2.49	2.47	2.46	2.39	2.41	2.41	2.39	2.36	2.38	2.37	2.36	2.38
54	Food stores . . . . .	.76	.76	.77	.77	.77	.77	.78	.78	.78	.79	.78	.78
56	Apparel & accessory stores	2.68	2.63	2.56	2.54	2.51	2.55	2.57	2.54	2.54	2.59	2.58	2.62

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1984											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	144,452	150,410	155,387	158,742	159,199	157,736	157,352	158,818	163,169	171,645	174,910	162,773
	Total (excl. automotive group)	110,653	114,521	118,760	121,166	121,857	121,562	122,786	125,835	129,603	135,872	137,259	123,493
	Durable goods, total	68,717	71,952	73,608	75,678	75,768	74,478	72,752	71,595	72,844	76,247	78,321	78,125
52	Building materials, hardware, garden supply & mobile home dealers	11,405	12,040	12,416	12,964	12,984	12,741	12,535	12,566	12,540	12,677	12,456	12,310
55 ex 554	Automotive dealers	33,799	35,889	36,627	37,576	37,342	36,174	34,566	32,983	33,566	35,773	37,651	39,280
57	Furniture, home furnishings & equipment stores	11,030	11,201	11,264	11,539	11,708	12,045	11,895	12,040	12,174	12,581	12,883	12,334
	Nondurable goods, total	75,735	78,458	81,779	83,064	83,431	83,258	84,600	87,223	90,325	95,398	96,589	84,648
53	General merchandise group stores	26,082	27,998	29,980	31,119	31,489	31,239	32,177	33,815	35,776	38,514	38,825	31,236
531	Dept. stores, (excl. leased depts.)	19,409	20,850	22,470	23,360	23,728	23,465	24,062	25,246	26,754	28,674	29,163	23,510
54	Food stores	16,224	16,232	16,498	16,634	16,689	16,975	16,694	16,713	16,911	17,654	18,212	17,826
56	Apparel & accessory stores	12,659	13,383	14,268	14,442	14,275	14,044	14,564	15,093	15,468	16,148	16,164	13,675
	Retail Inventories, Adjusted¹												
	Retail trade, total	150,303	153,246	155,154	157,755	159,223	159,028	159,640	161,405	162,186	163,607	164,967	167,812
	Total (excl. automotive group)	116,896	118,741	120,243	121,786	123,300	123,838	124,454	125,447	126,612	126,314	126,969	128,808
	Durable goods, total	69,517	71,356	72,106	73,850	74,225	73,653	73,684	74,552	75,330	76,267	76,989	79,074
52	Building materials, hardware, garden supply & mobile home dealers	11,806	12,076	12,101	12,489	12,533	12,491	12,485	12,566	12,667	12,831	12,749	12,890
55 ex 554	Automotive dealers	33,407	34,505	34,911	35,969	35,923	35,190	35,186	35,958	36,574	37,293	37,998	39,004
57	Furniture, home furnishings & equipment stores	11,301	11,488	11,424	11,656	11,826	12,093	12,076	12,064	12,018	12,028	12,177	12,433
	Nondurable goods, total	80,786	81,890	83,048	83,905	84,998	85,375	85,956	86,853	86,856	87,340	87,978	88,738
53	General merchandise group stores	29,529	30,187	30,757	31,303	32,002	32,247	32,729	33,367	33,524	33,775	33,609	34,392
531	Dept. stores, (excl. leased depts.)	22,031	22,468	22,975	23,337	23,968	24,241	24,654	25,120	25,216	25,241	25,228	25,750
54	Food stores	16,331	16,391	16,545	16,719	16,831	17,015	16,973	17,098	17,067	17,206	17,422	17,624
56	Apparel & accessory stores	13,880	14,117	14,412	14,573	14,701	14,644	14,756	14,711	14,551	14,561	14,588	14,641
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.57	1.62	1.50	1.53	1.43	1.42	1.48	1.44	1.58	1.58	1.55	1.24
	Total (excl. automotive group)	1.52	1.60	1.48	1.51	1.43	1.42	1.49	1.45	1.57	1.59	1.51	1.12
	Durable goods, total	2.19	2.16	1.99	2.01	1.84	1.79	1.88	1.82	2.04	1.96	2.04	1.89
52	Building materials, hardware, garden supply & mobile home dealers	2.83	2.86	2.52	2.32	1.99	1.95	2.02	2.00	2.13	2.11	2.22	2.36
55 ex 554	Automotive dealers	1.74	1.68	1.55	1.59	1.45	1.40	1.45	1.40	1.62	1.53	1.72	1.92
57	Furniture, home furnishings & equipment stores	2.46	2.60	2.35	2.53	2.43	2.38	2.46	2.32	2.38	2.36	2.23	1.72
	Nondurable goods, total	1.24	1.31	1.23	1.25	1.20	1.19	1.26	1.23	1.34	1.37	1.30	.94
53	General merchandise group stores	3.09	3.21	2.81	2.77	2.54	2.58	3.00	2.76	3.08	3.11	2.45	1.30
531	Dept. stores, (excl. leased depts.)	2.86	3.00	2.62	2.59	2.38	2.40	2.79	2.56	2.85	2.88	2.31	1.24
54	Food stores . . . . .	.78	.79	.73	.77	.72	.72	.72	.71	.75	.78	.79	.72
56	Apparel & accessory stores	3.06	3.37	2.97	2.74	2.72	2.70	3.14	2.79	2.98	3.05	2.63	1.51
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.43	1.46	1.49	1.49	1.49	1.47	1.50	1.52	1.51	1.51	1.50	1.53
	Total (excl. automotive group)	1.42	1.44	1.46	1.46	1.47	1.46	1.48	1.49	1.47	1.49	1.47	1.49
	Durable goods, total	1.88	1.92	1.99	1.96	1.96	1.91	1.95	2.03	2.02	1.98	1.95	2.02
52	Building materials, hardware, garden supply & mobile home dealers	2.22	2.17	2.25	2.30	2.26	2.21	2.23	2.22	2.22	2.32	2.21	2.22
55 ex 554	Automotive dealers	1.48	1.52	1.60	1.57	1.56	1.50	1.54	1.66	1.67	1.61	1.60	1.66
57	Furniture, home furnishings & equipment stores	2.28	2.38	2.31	2.33	2.38	2.36	2.41	2.38	2.26	2.29	2.28	2.33
	Nondurable goods, total	1.19	1.21	1.22	1.22	1.23	1.22	1.25	1.25	1.24	1.25	1.24	1.26
53	General merchandise group stores	2.42	2.50	2.62	2.59	2.58	2.54	2.66	2.68	2.63	2.67	2.62	2.66
531	Dept. stores, (excl. leased depts.)	2.24	2.31	2.45	2.40	2.40	2.38	2.49	2.52	2.47	2.48	2.45	2.49
54	Food stores . . . . .	.74	.74	.74	.74	.75	.75	.75	.75	.74	.75	.75	.77
56	Apparel & accessory stores	2.64	2.70	2.78	2.76	2.75	2.65	2.79	2.80	2.70	2.73	2.66	2.67

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

**Table 2. Estimated End-of-Month Retail Inventories and Inventories/Sales Ratios, by Kind of Business
December 1983 Through December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1983											
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
	Retail Inventories, Unadjusted												
	Retail trade, total	129,316	132,652	135,438	136,150	137,941	138,865	138,365	140,091	144,936	150,935	155,200	143,513
	Total (excl. automotive group)	100,970	103,246	106,126	106,708	107,846	108,637	109,518	112,397	116,108	120,625	123,018	110,483
	Durable goods, total	60,853	62,605	62,766	62,804	64,179	64,684	63,232	62,621	64,463	66,475	69,167	67,921
52	Building materials, hardware, garden supply & mobile home dealers	9,980	10,438	10,879	10,938	11,044	11,104	10,971	11,129	11,209	11,126	11,175	11,224
55 ex 554	Automotive dealers	28,346	29,406	29,312	29,442	30,095	30,228	28,847	27,694	28,828	30,310	32,182	33,030
57	Furniture, home furnishings & equipment stores	9,759	9,924	10,195	10,190	10,358	10,565	10,562	10,882	11,177	11,360	11,743	11,105
	Nondurable goods, total	68,463	70,047	72,672	73,346	73,762	74,181	75,133	77,470	80,473	84,460	86,033	75,592
53	General merchandise group stores	23,359	24,666	26,327	27,028	27,268	27,139	27,637	28,783	30,208	32,166	33,013	25,996
531	Dept. stores, (excl. leased depts.)	17,183	18,255	19,521	20,128	20,292	20,121	20,354	21,207	22,249	23,743	24,621	19,331
54	Food stores	14,995	15,040	15,258	15,277	15,411	15,580	15,544	15,611	16,122	16,644	17,011	16,488
56	Apparel & accessory stores	11,232	11,551	12,100	12,200	11,965	12,126	12,407	13,078	13,850	14,640	14,674	12,658
	Retail Inventories, Adjusted¹												
	Retail trade, total	134,811	135,663	135,649	135,828	138,111	139,891	140,307	141,732	143,783	143,728	146,394	147,833
	Total (excl. automotive group)	106,767	107,090	107,457	107,440	109,181	110,515	111,020	111,978	112,621	112,367	113,910	114,914
	Durable goods, total	61,656	62,451	61,843	61,620	62,930	63,991	63,974	64,655	66,320	66,250	67,970	68,856
52	Building materials, hardware, garden supply & mobile home dealers	10,331	10,459	10,614	10,548	10,660	10,876	10,927	11,129	11,334	11,261	11,426	11,716
55 ex 554	Automotive dealers	28,044	28,573	28,192	28,388	28,930	29,376	29,287	29,754	31,162	31,361	32,484	32,919
57	Furniture, home furnishings & equipment stores	10,009	10,158	10,340	10,314	10,452	10,597	10,712	10,882	11,023	10,892	11,131	11,217
	Nondurable goods, total	73,155	73,212	73,806	74,208	75,181	75,900	76,333	77,077	77,463	77,478	78,424	78,977
53	General merchandise group stores	26,601	26,724	27,034	27,274	27,711	27,892	28,052	28,331	28,245	28,169	28,715	28,651
531	Dept. stores, (excl. leased depts.)	19,615	19,778	19,981	20,168	20,497	20,701	20,812	21,060	20,930	20,864	21,262	21,196
54	Food stores	15,104	15,174	15,289	15,340	15,544	15,607	15,821	15,970	16,302	16,220	16,267	16,282
56	Apparel & accessory stores	12,302	12,197	12,222	12,336	12,348	12,631	12,596	12,747	13,017	13,225	13,268	13,466
	Inventories/Sales, Ratios Unadjusted												
	Retail trade, total	1.60	1.69	1.45	1.46	1.41	1.38	1.40	1.40	1.49	1.50	1.50	1.15
	Total (excl. automotive group)	1.52	1.63	1.45	1.43	1.40	1.39	1.39	1.40	1.48	1.50	1.47	1.05
	Durable goods, total	2.46	2.49	1.96	2.00	1.90	1.79	1.87	1.84	1.95	1.96	2.02	1.76
52	Building materials, hardware, garden supply & mobile home dealers	2.94	3.19	2.56	2.31	1.96	1.88	2.00	2.00	2.10	2.05	2.25	2.37
55 ex 554	Automotive dealers	1.97	1.94	1.46	1.54	1.48	1.37	1.42	1.39	1.49	1.52	1.63	1.69
57	Furniture, home furnishings & equipment stores	2.58	2.77	2.43	2.48	2.49	2.41	2.34	2.26	2.43	2.42	2.26	1.66
	Nondurable goods, total	1.22	1.31	1.18	1.18	1.15	1.15	1.15	1.17	1.25	1.27	1.24	.87
53	General merchandise group stores	3.09	3.32	2.69	2.69	2.53	2.54	2.76	2.62	2.84	2.80	2.34	1.16
531	Dept. stores, (excl. leased depts.)	2.83	3.10	2.47	2.50	2.34	2.34	2.55	2.40	2.60	2.58	2.20	1.09
54	Food stores . . . . .	.76	.80	.73	.72	.73	.72	.69	.72	.75	.77	.80	.69
56	Apparel & accessory stores	2.97	3.31	2.65	2.58	2.52	2.61	2.75	2.56	2.87	2.84	2.54	1.43
	Inventories/Sales, Adjusted¹												
	Retail trade, total	1.47	1.48	1.44	1.44	1.44	1.42	1.42	1.46	1.45	1.43	1.43	1.44
	Total (excl. automotive group)	1.43	1.43	1.42	1.41	1.41	1.41	1.40	1.41	1.41	1.40	1.41	1.42
	Durable goods, total	2.10	2.13	1.98	1.99	1.97	1.92	1.92	2.03	1.99	1.92	1.93	1.91
52	Building materials, hardware, garden supply & mobile home dealers	2.28	2.34	2.31	2.27	2.19	2.17	2.17	2.24	2.28	2.21	2.23	2.27
55 ex 554	Automotive dealers	1.66	1.69	1.53	1.57	1.54	1.47	1.48	1.64	1.59	1.52	1.53	1.50
57	Furniture, home furnishings & equipment stores	2.40	2.43	2.38	2.36	2.37	2.38	2.31	2.32	2.35	2.31	2.32	2.29
	Nondurable goods, total	1.18	1.17	1.17	1.17	1.17	1.17	1.17	1.18	1.18	1.17	1.17	1.18
53	General merchandise group stores	2.47	2.52	2.50	2.53	2.52	2.46	2.49	2.49	2.46	2.43	2.44	2.43
531	Dept. stores, (excl. leased depts.)	2.27	2.34	2.30	2.34	2.32	2.28	2.32	2.31	2.29	2.26	2.26	2.26
54	Food stores . . . . .	.74	.73	.73	.73	.74	.73	.73	.74	.75	.75	.75	.75
56	Apparel & accessory stores	2.63	2.59	2.56	2.53	2.50	2.51	2.51	2.54	2.60	2.58	2.53	2.57

¹Inventory data adjusted for seasonal variations; Sales data adjusted for seasonal variations, holiday, and trading-day differences. (See appendix C in the Monthly Retail Trade Report, BR-93).

Note: U.S. and group totals include kind-of-business estimates not shown separately.

Table 3. Estimated Purchases, by Kind of Business: 1983 to 1991

(Data in millions of dollars)

SIC code	Kind of business	1983	1984	1985	1986	1987	1988	1989	1990	1991
	Retail trade, total	820,484	906,618	965,479	1,004,468	1,062,803	1,140,504	1,218,512	1,263,186	1,266,620
	Total (excl. automotive group)	633,913	681,332	711,748	732,923	780,498	836,631	900,925	949,639	966,888
	Durable goods, total	290,890	342,700	379,044	408,367	430,381	467,600	490,429	492,441	477,833
52	Building materials, hardware, garden supply & mobile home dealers	42,285	47,592	49,788	54,255	58,727	64,044	65,443	66,784	65,397
521,3	Building materials, supply stores	30,366	34,050	36,105	40,635	44,207	48,030	48,907	50,300	49,071
525	Hardware stores	6,162	6,910	7,022	7,075	7,385	7,872	8,101	7,890	7,572
55 ex 554	Automotive dealers	186,571	225,286	253,731	271,545	282,305	303,873	317,587	313,547	299,732
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	171,749	210,109	237,262	255,412	265,518	284,436	297,460	292,469	279,090
553	Auto & Home supply stores	14,822	15,177	16,469	16,133	16,787	19,437	20,127	21,078	20,642
57	Furniture, home furnishings & equipment stores	34,356	38,914	43,189	46,626	47,736	53,937	58,766	60,343	62,045
571	Furniture & home furn. stores	18,759	21,251	22,851	24,691	25,365	27,525	29,858	29,486	28,844
5722,31,34	Household appliance, radio, TV and computer stores	12,921	14,959	17,219	18,201	18,601	22,166	24,118	25,577	27,413
	Nondurable goods, total	529,594	563,918	586,435	596,101	632,422	672,904	728,083	770,745	788,787
53	General merchandise group stores	90,519	102,475	105,912	112,793	124,479	131,963	144,375	149,885	160,425
531	Dept. stores, (excl. leased depts.)	71,619	81,290	81,901	88,133	97,429	101,657	110,156	110,846	117,053
533	Variety stores	5,492	5,831	5,859	4,777	4,609	4,619	4,754	4,746	4,579
539	Miscellaneous general merchandise stores	13,408	15,354	18,152	19,883	22,441	25,687	29,465	34,293	38,793
54	Food stores	196,267	207,123	217,421	224,567	233,784	248,808	268,224	278,751	282,056
541	Grocery stores	187,003	198,230	208,610	215,296	223,721	238,940	257,652	267,749	271,083
554	Gasoline service stations	87,081	90,239	93,872	80,598	82,733	87,437	97,800	112,083	110,223
56	Apparel & accessory stores	36,364	38,366	40,492	43,438	45,816	49,186	53,733	54,767	54,543
561	Mens & boys clothing, furnishings.	4,534	4,772	4,547	4,780	4,962	5,337	5,568	5,241	5,001
562,3	Women's clothing specialty stores and furriers	13,281	14,201	15,063	16,330	16,625	17,846	19,346	19,629	19,186
566	Shoe stores	6,708	6,739	6,861	7,375	8,022	8,506	9,823	10,592	10,130
58	Eating and drinking places	44,753	47,280	48,834	52,920	58,125	61,371	64,222	67,132	67,881
591	Drug & proprietary stores	28,438	31,546	32,972	36,261	38,424	41,789	45,846	51,034	55,051
592	Liquor stores	14,473	13,719	14,586	14,878	14,435	14,559	15,237	16,737	17,365
53,56, 57,594	GAF, total ¹	183,618	205,100	215,647	231,514	250,822	271,084	296,713	306,062	318,378

¹GAF represents stores which specialize in department store types of merchandise. (See appendix A in the Monthly Retail Trade Report.)

Note: U.S. and group totals include kinds of business not shown separately. Measures of sampling variability for purchases are provided in table A-1.

Table 4. Estimated Gross Margin, by Kind of Business: 1983 to 1991

(Data in millions of dollars)

SIC code	Kind of business	1983	1984	1985	1986	1987	1988	1989	1990	1991
	Retail trade, total	362,395	399,556	423,716	449,878	500,055	529,251	562,565	590,289	603,041
	Total (excl. automotive group)	314,394	345,272	367,129	395,494	427,854	458,483	490,774	520,373	536,313
	Durable goods, total	107,388	121,985	128,586	134,277	161,550	169,430	177,417	178,704	174,476
52	Building materials, hardware, garden supply & mobile home dealers	17,873	20,571	22,152	23,168	25,538	29,156	29,811	30,752	29,850
521,3	Building materials, supply stores	11,809	13,746	15,523	16,284	17,571	19,905	19,701	21,158	20,381
525	Hardware stores	3,094	3,814	3,418	3,687	3,683	4,040	4,651	4,529	4,367
55 ex 554	Automotive dealers	48,001	54,284	56,587	54,384	72,201	70,768	71,791	69,916	66,728
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	40,209	46,284	47,440	45,555	62,030	59,590	59,822	56,145	53,207
553	Auto & Home supply stores	7,792	8,000	9,147	8,829	10,171	11,178	11,969	13,771	13,521
57	Furniture, home furnishings & equipment stores	21,833	23,747	26,457	29,692	31,044	34,216	36,680	36,369	37,195
571	Furniture & home furn. stores	13,300	14,901	15,802	18,774	19,628	20,826	23,065	21,887	22,056
5722,31,34	Household appliance, radio, TV and computer stores	7,007	7,134	8,702	8,808	8,515	10,150	10,694	11,023	11,440
	Nondurable goods, total	255,007	277,571	295,130	315,601	338,505	359,821	385,148	411,585	428,565
53	General merchandise group stores	47,368	53,048	53,005	57,615	59,837	61,708	66,209	66,108	71,286
531	Dept. stores, (excl. leased depts.)	38,454	43,376	44,331	47,190	48,453	51,438	54,095	55,201	59,030
533	Variety stores	2,857	3,147	2,414	2,442	2,457	2,557	2,550	2,432	2,412
539	Miscellaneous general merchandise stores	6,057	6,525	6,260	7,983	8,927	7,713	9,564	8,475	9,844
54	Food stores	60,766	66,124	69,295	72,744	75,924	79,033	81,903	92,822	95,628
541	Grocery stores	54,352	59,517	62,538	65,820	67,459	70,223	72,774	82,627	84,989
554	Gasoline service stations	15,932	17,355	19,815	21,181	22,163	22,293	24,155	24,491	23,595
56	Apparel & accessory stores	24,788	26,992	30,603	32,443	34,556	36,780	39,795	41,288	43,406
561	Mens & boys clothing, furnishings.	3,422	3,575	3,976	3,822	4,165	4,193	4,473	4,064	3,959
562,3	Women's clothing specialty stores and furriers	9,195	9,960	11,212	12,381	12,852	13,341	14,231	15,101	16,387
566	Shoe stores	5,127	5,512	6,517	6,841	6,863	7,269	7,796	7,699	7,398
58	Eating and drinking places	68,724	74,349	79,612	86,698	95,255	106,793	114,283	124,057	128,989
591	Drug & proprietary stores	12,851	13,085	14,846	15,216	16,144	16,555	18,940	20,758	21,891
592	Liquor stores	4,781	4,420	5,197	5,085	5,541	5,485	5,903	6,472	6,626
53,56, 57,594	GAF, total ¹	109,207	121,446	127,672	139,558	148,885	157,915	170,227	171,958	180,762

¹GAF represents stores which specialize in department store types of merchandise. (See appendix A in the Monthly Retail Trade Report.)

Note: U.S. and group totals include kinds of business not shown separately. See explanatory material for an explanation of gross margin. Measures of sampling variability are provided in table A-1. Due to rounding differences, the published gross margin may not equal the gross margin calculated from its published components.

Table 5. Estimated Gross Margin as Percent of Sales, by Kind of Business: 1983 to 1991

SIC code	Kind of business	1983	1984	1985	1986	1987	1988	1989	1990	1991
	Retail trade, total	31.0	31.0	30.8	31.0	32.4	31.9	31.9	31.9	32.3
	Total (excl. automotive group)	33.4	34.1	34.3	35.2	35.7	35.7	35.6	35.5	35.8
	Durable goods, total	27.5	26.8	25.8	24.8	28.1	26.9	26.9	26.6	26.7
52	Building materials, hardware, garden supply & mobile home dealers	30.4	30.7	31.1	30.0	30.6	31.8	31.7	31.6	31.3
521,3	Building materials, supply stores	28.6	29.2	30.6	28.8	28.7	29.7	29.0	29.7	29.3
525	Hardware stores	33.9	36.8	32.6	34.3	33.4	34.1	37.1	36.7	36.6
55 ex 554	Automotive dealers	20.9	19.9	18.7	16.7	21.1	19.0	18.7	18.2	18.1
551,2,5 6,7,9	Motor vehicle and miscellaneous automobile dealers	19.3	18.5	17.1	15.1	19.6	17.5	17.0	16.0	15.9
553	Auto & Home supply stores	35.2	34.6	36.3	35.2	38.2	36.9	37.8	40.2	39.4
57	Furniture, home furnishings & equipment stores	39.9	38.7	38.7	39.2	39.8	39.5	38.9	37.8	37.7
571	Furniture & home furn. stores	42.5	41.9	41.3	43.6	44.1	43.5	44.5	42.5	43.4
5722,31,34	Household appliance, radio, TV and computer stores	36.3	33.2	34.6	32.6	31.4	32.2	30.8	30.3	29.7
	Nondurable goods, total	32.7	33.3	33.7	34.7	35.1	35.0	34.9	34.9	35.4
53	General merchandise group stores	34.8	35.3	33.4	34.0	32.9	32.0	32.0	30.5	31.2
531	Dept. stores, (excl. leased depts.)	35.4	36.0	35.1	35.1	33.6	33.9	33.6	33.2	34.0
533	Variety stores	34.1	36.2	28.5	32.8	34.4	35.9	35.2	33.6	34.1
539	Miscellaneous general merchandise stores	32.0	30.9	26.3	29.1	29.0	22.7	24.6	19.7	20.6
54	Food stores	23.7	24.3	24.3	24.5	24.5	24.2	23.5	25.1	25.4
541	Grocery stores	22.6	23.2	23.2	23.4	23.2	22.8	22.2	23.7	23.9
554	Gasoline service stations	15.5	16.1	17.5	20.7	21.2	20.3	19.9	18.0	17.6
56	Apparel & accessory stores	41.2	42.0	43.6	42.9	43.6	43.1	43.1	43.1	44.5
561	Mens & boys clothing, furnishings.	43.0	43.6	47.0	44.2	46.2	44.1	45.5	43.2	43.8
562,3	Women's clothing specialty stores and furriers	42.1	41.9	42.9	43.3	44.0	42.9	42.6	43.6	46.3
566	Shoe stores	42.9	44.8	49.9	47.6	47.0	47.0	45.0	42.6	42.1
58	Eating and drinking places	60.7	61.3	62.2	62.2	62.1	63.5	64.1	65.0	65.5
591	Drug & proprietary stores	31.7	29.7	31.6	30.1	29.8	28.6	29.8	29.3	28.8
592	Liquor stores	25.0	24.2	26.6	25.5	27.9	27.4	28.3	28.2	27.6
53,56, 57,594	GAF, total ¹	38.0	38.2	37.5	37.9	37.9	37.2	37.1	36.0	36.6

¹GAF represents stores which specialize in department store types of merchandise. (See appendix A in the Monthly Retail Trade Report.)

Note: U.S. and group totals include kinds of business not shown separately. Measures of sampling variability are provided in table A-1.

Table 6. Estimated Accounts Receivable of Retail Stores, by Type of Account and Kind of Business: End of Year 1990 and 1991

(Millions of dollars)

SIC Code	Kind of business	Total accounts receivable		Type of account							
				Charge		Installment					
						Total		Open-end		Closed-end	
1990	1991	1990	1991	1990	1991	1990	1991	1990	1991		
	Retail trade, total	60,187	55,817	16,381	15,438	43,806	40,379	38,058	34,527	5,748	5,852
	Total (excluding automotive group)	54,181	50,151	12,540	11,908	41,641	38,243	36,919	33,519	4,722	4,724
	Durable goods stores, total	21,146	20,309	10,467	9,902	10,679	10,407	6,062	5,617	4,617	4,790
52	Building materials, hardware, garden supply, and mobile home dealers	5,539	5,268	4,104	3,897	(S)	(S)	(S)	(S)	(S)	(S)
55 ex. 554	Automotive dealers	6,006	5,666	3,841	3,530	2,165	2,136	1,140	1,008	(S)	(S)
57	Furniture, home furnishings, and equipment stores	6,750	6,696	1,755	1,696	(S)	(S)	(S)	(S)	(S)	(S)
	Nondurable goods stores, total	39,041	35,508	5,914	5,536	33,127	29,792	31,996	28,910	1,131	1,062
53	General merchandise group stores ¹	27,305	24,355	275	260	27,030	24,095	26,283	23,403	747	692
531	Department stores (ex. leased depts.) ¹	27,191	24,273	221	218	26,970	24,055	26,230	23,364	740	691
554	Gasoline service stations	1,377	1,223	1,131	1,009	246	214	223	194	(S)	(S)
56	Apparel and accessory stores	3,495	3,380	387	363	3,108	3,017	3,076	2,989	(S)	(S)
58	Eating and drinking places	1,259	1,119	825	733	(S)	(S)	(S)	(S)	(S)	(S)

S Does not meet publication standards because of high sampling or nonsampling error.

¹Includes mail-order houses engaged in the sale of department store merchandise (SIC 5961 part).

NOTE: Measures of sampling variability are shown in table A-3.

Table 7. Estimated Per Capita Sales, by Selected Kinds of Business: 1983 to 1992

(Dollars)

SIC code	Kind of business	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992
	Retail trade, total	5,042	5,497	5,821	6,081	6,407	6,827	7,188	7,465	7,445	7,743
	Total (excluding automotive group)	4,051	4,330	4,537	4,713	4,982	5,296	5,621	5,913	5,973	6,172
	Durable goods stores, total	1,684	1,941	2,109	2,268	2,394	2,593	2,686	2,708	2,610	2,782
52	Building materials, hardware, garden supply, and mobile home dealers	253	287	301	323	347	378	384	393	380	407
55 ex. 554	Automotive dealers	991	1,167	1,284	1,368	1,425	1,531	1,567	1,552	1,472	1,571
57	Furniture, home furnishings, and equipment stores	236	262	289	318	325	357	384	389	394	418
	Nondurable goods stores, total	3,358	3,556	3,712	3,813	4,013	4,234	4,502	4,757	4,835	4,961
53	General merchandise group stores	586	642	672	711	756	794	844	874	912	976
54	Food stores	1,103	1,161	1,207	1,246	1,286	1,342	1,420	1,493	1,504	1,515
554	Gasoline service stations	443	459	480	428	436	452	496	550	535	525
56	Apparel and accessory stores	259	275	297	317	330	351	377	387	389	414
58	Eating and drinking places	488	518	542	585	638	693	728	771	786	796
591	Drug and proprietary stores	175	188	199	212	225	238	259	286	303	305

Note: Civilian population estimates (in thousands) as of July 1:

1983	232,097	1984	234,110
1985	236,219	1986	238,412
1987	240,550	1988	242,817
1989	245,131	1990	247,775
1991	250,566	1992	253,455

U.S. Department of Commerce, Bureau of the Census, Current Population Reports, Series P-25 No. 1094, December 1992.

The data are subject to sampling variability. However, measures of sampling variability for per capita sales are not available.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1992												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	57,183	57,393	62,374	64,546	67,715	65,042	65,714	68,120	64,461	69,157	73,374	98,124	813,203
	Durable goods, total	7,561	7,440	8,360	8,735	9,397	9,394	9,265	9,214	9,016	9,325	9,844	14,801	112,352
553	Auto & home supply stores	847	837	930	988	1,025	1,055	1,086	1,037	1,018	1,082	981	995	11,881
	Nondurable goods, total	49,622	49,953	54,014	55,811	58,318	55,648	56,449	58,906	55,445	59,832	63,530	83,329	700,851
53	General merchandise group stores	13,993	15,182	16,985	17,743	18,936	17,810	17,558	19,505	17,754	19,873	23,941	35,693	234,973
531	Dept. stores, (excl. leased depts.)	10,711	11,747	13,435	14,027	14,914	13,942	13,688	15,436	13,920	15,661	18,949	28,481	184,911
531	Dept. stores, (incl. leased depts.) ¹	11,029	12,117	13,853	14,460	15,337	14,338	14,065	15,856	14,331	16,107	19,460	29,209	190,162
533	Variety stores	283	307	314	373	369	338	348	364	332	385	411	736	4,560
539	Miscellaneous general merchandise stores	2,999	3,128	3,236	3,343	3,653	3,530	3,522	3,705	3,502	3,827	4,581	6,476	45,502
54	Food stores	18,753	17,945	18,547	18,777	19,502	18,686	19,686	19,142	18,438	19,355	18,708	20,885	228,424
541	Grocery stores	18,470	17,627	18,240	18,434	19,192	18,382	19,383	18,854	18,158	19,053	18,431	20,335	224,559
56	Apparel & accessory stores	3,664	3,956	4,793	5,365	5,326	5,102	4,950	5,912	5,335	5,671	6,307	9,910	66,291
562,3	Women's clothing specialty stores and furriers	1,375	1,438	1,729	1,932	2,010	1,812	1,711	1,941	1,845	1,990	2,205	3,586	23,574
562	Women's ready to wear	1,256	1,326	1,621	1,819	1,889	1,705	1,600	1,808	1,731	1,849	2,036	3,307	21,947
565	Family clothing stores	1,254	1,425	1,700	1,902	1,872	1,899	1,913	2,204	1,990	2,220	2,594	4,087	25,060
566	Shoe stores	717	750	926	1,072	994	965	922	1,213	1,025	980	975	1,371	11,910
5812	Eating places	3,640	3,648	3,957	3,994	4,255	4,015	4,180	4,242	3,944	4,189	3,942	4,050	48,056
591	Drug & proprietary stores	3,801	3,803	3,867	4,022	3,977	3,879	3,781	3,823	3,704	3,924	3,805	5,408	47,794
	Adjusted²													
	Retail trade, total	65,753	66,715	66,185	66,784	67,264	67,213	67,600	68,093	68,182	68,855	68,711	68,757	
553	Auto & home supply stores	985	1,018	972	973	974	976	981	976	993	1,005	1,002	999	
53	General merchandise group stores	18,903	19,578	18,956	19,114	19,184	19,237	19,588	19,795	19,885	20,067	20,005	19,748	
531	Dept. stores, (excl. leased depts.)	14,835	15,376	14,829	14,938	15,080	15,089	15,294	15,482	15,570	15,756	15,844	15,770	
531	Dept. stores, (incl. leased depts.) ¹	15,254	15,798	15,273	15,367	15,508	15,534	15,715	15,920	16,030	16,188	16,298	16,200	See note 3
533	Variety stores	388	397	355	377	380	381	376	376	385	386	372	378	
541	Grocery stores	18,507	18,535	18,518	18,677	18,597	18,568	18,620	18,968	18,585	18,735	18,788	18,846	
56	Apparel & accessory stores	5,289	5,341	5,308	5,307	5,386	5,464	5,559	5,474	5,592	5,667	5,647	5,792	
562,3	Women's clothing specialty stores and furriers	1,904	1,910	1,917	1,907	1,948	1,934	1,882	1,959	1,952	2,004	1,976	2,091	
566	Shoe stores	965	999	962	946	978	991	1,014	1,011	1,009	1,013	986	1,004	
591	Drug & proprietary stores	3,915	3,995	4,007	4,030	4,033	3,995	3,963	3,966	3,957	4,008	3,911	3,913	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading-day differences.

³For yearly totals, refer to unadjusted section.

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1991												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	53,882	51,975	62,079	59,524	64,891	62,159	61,782	66,140	59,825	63,514	70,529	90,807	767,107
	Durable goods, total	6,633	6,535	7,748	8,140	8,849	8,546	8,764	8,772	8,143	8,411	9,102	13,322	102,965
553	Auto & home supply stores	770	733	879	941	1,000	998	1,035	1,037	947	1,027	949	897	11,213
	Nondurable goods, total	47,249	45,440	54,331	51,384	56,042	53,613	53,018	57,368	51,682	55,103	61,427	77,485	664,142
53	General merchandise group stores	12,375	12,826	16,529	15,965	17,903	16,930	15,971	18,330	16,008	17,753	22,515	33,261	216,366
531	Dept. stores, (excl. leased depts.)	9,606	10,114	13,193	12,856	14,034	13,228	12,638	14,672	12,714	14,055	17,891	25,884	170,685
531	Dept. stores, (incl. leased depts.) ¹	9,931	10,492	13,675	13,321	14,492	13,640	13,022	15,151	13,116	14,505	18,216	26,623	176,184
533	Variety stores	271	293	381	340	376	338	335	376	317	354	422	707	4,510
539	Miscellaneous general merchandise stores	2,498	2,419	2,955	2,769	3,493	3,364	2,998	3,282	2,977	3,344	4,402	6,870	41,171
54	Food stores	18,372	16,845	19,225	17,748	19,548	18,769	19,042	19,464	17,817	18,615	19,095	19,978	224,518
541	Grocery stores	18,114	16,554	18,891	17,474	19,265	18,501	18,765	19,190	17,559	18,340	18,799	19,463	220,915
56	Apparel & accessory stores	3,344	3,544	5,072	4,706	5,060	4,715	4,566	5,728	4,758	5,004	5,982	8,581	61,060
562,3	Women's clothing specialty stores and furriers	1,267	1,282	1,793	1,716	1,887	1,733	1,689	1,847	1,702	1,809	2,142	3,049	21,916
562	Women's ready to wear	1,167	1,189	1,679	1,611	1,770	1,623	1,583	1,726	1,599	1,688	1,994	2,796	20,425
565	Family clothing stores	1,090	1,223	1,719	1,589	1,720	1,648	1,624	2,120	1,672	1,830	2,283	3,402	21,920
566	Shoe stores	685	712	1,095	977	1,005	935	876	1,216	934	904	994	1,247	11,580
5812	Eating places	3,471	3,368	3,874	3,751	3,933	3,975	3,951	4,088	3,768	3,877	3,787	3,745	45,588
591	Drug & proprietary stores	3,484	3,481	3,884	3,607	3,790	3,637	3,677	3,818	3,607	3,793	3,839	5,408	46,025
	Adjusted²													
	Retail trade, total	62,212	62,968	63,563	63,341	63,982	63,963	64,425	64,263	64,335	64,190	64,671	64,624	
553	Auto & home supply stores	896	928	910	936	932	931	945	951	953	947	944	926	
53	General merchandise group stores	17,071	17,459	17,751	17,878	18,084	17,993	18,197	18,219	18,187	18,246	18,429	18,431	
531	Dept. stores, (excl. leased depts.)	13,549	13,912	14,035	14,127	14,204	14,132	14,361	14,370	14,334	14,401	14,549	14,372	
531	Dept. stores, (incl. leased depts.) ¹	13,968	14,392	14,532	14,606	14,638	14,604	14,815	14,839	14,787	14,862	14,993	14,832	See note 3
533	Variety stores	384	393	392	382	380	375	378	376	367	362	378	368	
541	Grocery stores	18,409	18,231	18,484	18,240	18,488	18,483	18,451	18,364	18,503	18,469	18,503	18,536	
56	Apparel & accessory stores	4,800	5,048	4,996	5,078	5,164	5,068	5,173	5,089	5,103	5,142	5,168	5,048	
562,3	Women's clothing specialty stores and furriers	1,748	1,793	1,802	1,833	1,865	1,832	1,862	1,804	1,852	1,853	1,876	1,779	
566	Shoe stores	904	1,003	960	1,011	994	969	972	973	950	948	959	932	
591	Drug & proprietary stores	3,603	3,788	3,872	3,761	3,771	3,820	3,866	3,884	3,899	3,898	3,909	3,947	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading-day differences.

³For yearly totals, refer to unadjusted section.

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1990												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	50,796	49,651	59,171	57,480	61,004	60,829	58,562	63,005	59,021	61,771	68,843	89,139	739,272
	Durable goods, total	6,592	6,370	7,651	7,600	8,413	8,360	8,210	8,310	7,811	8,140	8,814	12,602	98,873
553	Auto & home supply stores	710	703	873	859	936	974	959	986	896	965	918	886	10,665
	Nondurable goods, total	44,204	43,281	51,520	49,880	52,591	52,469	50,352	54,695	51,210	53,631	60,029	76,537	640,399
53	General merchandise group stores	11,960	12,465	15,816	15,448	16,649	16,455	14,890	17,000	15,423	16,567	21,498	32,081	206,252
531	Dept. stores, (excl. leased depts.)	9,293	9,712	12,692	12,460	13,095	13,053	11,919	13,715	12,317	13,183	16,759	24,987	163,185
531	Dept. stores, (incl. leased depts.) ¹	9,627	10,104	13,155	12,912	13,525	13,482	12,328	14,197	12,750	13,639	17,306	25,788	168,813
533	Variety stores	294	318	379	407	391	374	360	403	345	383	441	728	4,823
539	Miscellaneous general merchandise stores	2,373	2,435	2,745	2,581	3,163	3,028	2,611	2,882	2,761	3,001	4,298	6,366	38,244
54	Food stores	16,982	16,151	18,393	17,373	18,418	18,520	18,318	18,607	17,896	18,222	18,632	20,224	217,736
541	Grocery stores	16,738	15,894	18,112	17,081	18,159	18,275	18,075	18,350	17,664	17,970	18,354	19,747	214,419
56	Apparel & accessory stores	3,223	3,279	4,614	4,571	4,646	4,696	4,303	5,339	4,681	4,692	5,655	8,317	58,016
562,3	Women's clothing specialty stores and furriers	1,184	1,178	1,616	1,611	1,693	1,720	1,593	1,735	1,654	1,684	1,999	2,965	20,632
562	Women's ready to wear	1,084	1,089	1,518	1,510	1,595	1,628	1,485	1,616	1,551	1,579	1,862	2,736	19,253
565	Family clothing stores	1,049	1,126	1,572	1,502	1,570	1,619	1,474	1,906	1,569	1,646	2,090	3,163	20,286
566	Shoe stores	704	683	1,028	1,069	991	968	895	1,226	1,014	917	1,029	1,345	11,869
5812	Eating places	3,455	3,394	3,916	3,861	3,948	3,986	4,072	4,139	3,813	3,878	3,699	3,723	45,884
591	Drug & proprietary stores	3,280	3,062	3,339	3,438	3,508	3,440	3,358	3,567	3,359	3,604	3,730	5,066	42,751
	Adjusted²													
	Retail trade, total	59,676	60,427	60,883	60,397	60,531	61,634	61,671	61,930	62,675	62,886	63,228	62,988	
553	Auto & home supply stores	838	894	891	869	870	897	895	900	893	899	910	915	
53	General merchandise group stores	16,942	17,125	17,212	16,942	16,881	17,293	17,178	17,192	17,247	17,258	17,434	17,398	
531	Dept. stores, (excl. leased depts.)	13,390	13,489	13,662	13,441	13,349	13,726	13,606	13,660	13,670	13,619	13,681	13,722	
531	Dept. stores, (incl. leased depts.) ¹	13,832	13,975	14,115	13,929	13,759	14,192	14,105	14,140	14,135	14,090	14,150	14,208	See note 3
533	Variety stores	421	428	409	417	407	410	411	399	403	395	390	372	
541	Grocery stores	17,167	17,524	17,584	17,701	17,682	17,934	18,003	17,816	18,267	18,281	18,354	18,217	
56	Apparel & accessory stores	4,640	4,686	4,879	4,574	4,751	4,949	4,891	4,906	4,905	4,853	4,898	4,900	
562,3	Women's clothing specialty stores and furriers	1,635	1,643	1,740	1,613	1,685	1,811	1,756	1,735	1,752	1,727	1,755	1,728	
566	Shoe stores	953	967	1,017	968	960	988	993	1,030	1,002	986	996	994	
591	Drug & proprietary stores	3,385	3,343	3,397	3,501	3,504	3,546	3,572	3,629	3,659	3,715	3,756	3,706	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading -day differences.

³For yearly totals, refer to unadjusted section

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1989												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	46,449	44,856	53,773	52,981	56,423	55,902	54,415	57,817	55,308	56,485	63,798	85,363	683,570
	Durable goods, total	5,727	5,348	6,385	6,655	7,389	7,303	7,144	7,527	7,184	7,276	8,245	11,725	87,908
553	Auto & home supply stores	585	548	699	719	809	828	827	856	810	850	834	814	9,179
	Nondurable goods, total	40,722	39,508	47,388	46,326	49,034	48,599	47,271	50,290	48,124	49,209	55,553	73,638	595,662
53	General merchandise group stores	11,163	11,243	14,685	14,763	15,739	15,502	14,245	16,081	15,071	15,970	20,700	31,975	197,137
531	Dept. stores, (excl. leased depts.)	8,832	8,879	11,829	11,969	12,536	12,401	11,545	13,034	12,204	12,922	16,281	25,009	157,441
531	Dept. stores, (incl. leased depts.) ¹	9,127	9,177	12,208	12,348	12,918	12,758	11,890	13,445	12,596	13,331	16,771	25,734	162,303
533	Variety stores	311	305	421	377	400	391	377	412	367	416	496	880	5,153
539	Miscellaneous general merchandise stores	2,020	2,059	2,435	2,417	2,803	2,710	2,323	2,635	2,500	2,632	3,923	6,086	34,543
54	Food stores	15,776	14,958	16,815	16,017	16,981	16,917	17,174	17,015	16,793	16,558	17,204	19,286	201,494
541	Grocery stores	15,580	14,740	16,560	15,812	16,759	16,897	16,958	16,793	16,583	16,341	16,960	18,838	198,621
56	Apparel & accessory stores	3,016	2,904	4,183	4,039	4,239	4,142	3,905	4,891	4,442	4,423	5,245	7,956	53,385
562,3	Women's clothing specialty stores and furriers	1,140	1,089	1,498	1,470	1,563	1,469	1,447	1,628	1,520	1,585	1,861	2,823	19,093
562	Women's ready to wear	1,055	1,015	1,420	1,391	1,475	1,385	1,367	1,535	1,428	1,475	1,719	2,584	17,849
565	Family clothing stores	936	950	1,371	1,325	1,391	1,414	1,314	1,730	1,538	1,550	1,913	2,970	18,402
566	Shoe stores	666	601	969	904	946	926	896	1,110	982	895	983	1,328	11,146
5812	Eating places	3,320	3,147	3,696	3,701	3,744	3,807	3,916	3,984	3,708	3,773	3,591	3,736	44,123
591	Drug & proprietary stores	2,898	2,827	3,096	2,826	3,084	3,039	2,973	3,116	3,023	3,080	3,253	4,551	37,766
	Adjusted²													
	Retail trade, total	55,429	54,669	54,785	56,081	56,430	56,779	56,964	57,373	57,900	57,977	58,754	59,326	
553	Auto & home supply stores	705	701	709	718	760	765	779	780	796	803	818	828	
53	General merchandise group stores	16,108	15,580	15,862	16,271	16,116	16,286	16,389	16,406	16,692	16,684	16,835	16,993	
531	Dept. stores, (excl. leased depts.)	12,837	12,418	12,678	13,010	12,884	12,999	13,119	13,126	13,352	13,308	13,411	13,526	
531	Dept. stores, (incl. leased depts.) ¹	13,228	12,799	13,071	13,393	13,249	13,401	13,511	13,553	13,766	13,743	13,837	13,963	See note 3
533	Variety stores	450	413	420	411	418	422	427	422	423	435	445	441	
541	Grocery stores	16,179	16,251	16,109	16,284	16,479	16,483	16,544	16,610	16,784	16,829	17,028	17,283	
56	Apparel & accessory stores	4,321	4,166	4,131	4,376	4,387	4,412	4,422	4,530	4,541	4,576	4,643	4,614	
562,3	Women's clothing specialty stores and furriers	1,572	1,515	1,519	1,567	1,582	1,578	1,575	1,626	1,587	1,622	1,647	1,632	
566	Shoe stores	893	854	845	945	943	943	944	927	957	953	970	957	
591	Drug & proprietary stores	3,035	3,100	3,029	3,019	3,075	3,111	3,156	3,189	3,237	3,232	3,296	3,310	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading -day differences.

³For yearly totals, refer to unadjusted section

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1988												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	42,491	42,113	49,446	49,235	51,020	50,805	49,970	52,268	50,629	52,981	58,083	79,628	628,669
	Durable goods, total	4,843	4,945	5,899	6,184	6,498	6,632	6,431	6,613	6,456	6,652	7,224	10,860	79,237
553	Auto & home supply stores	538	517	668	685	701	724	709	740	694	736	706	688	8,106
	Nondurable goods, total	37,648	37,168	43,547	43,051	44,522	44,173	43,539	45,655	44,173	46,329	50,859	68,768	549,432
53	General merchandise group stores	10,239	10,616	13,618	13,605	14,667	14,333	13,137	14,745	13,976	15,357	19,175	30,634	184,102
531	Dept. stores, (excl. leased depts.)	8,289	8,540	11,106	11,152	11,853	11,610	10,781	12,048	11,414	12,557	15,293	24,072	148,715
531	Dept. stores, (incl. leased depts.) ¹	8,605	8,850	11,502	11,545	12,231	11,977	11,132	12,423	11,804	12,950	15,730	24,755	153,504
533	Variety stores	310	328	430	411	412	401	396	438	385	438	465	883	5,297
539	Miscellaneous general merchandise stores	1,640	1,748	2,082	2,042	2,402	2,322	1,960	2,259	2,177	2,362	3,417	5,679	30,090
54	Food stores	14,998	14,226	15,542	15,419	15,535	15,771	16,269	15,848	15,687	15,823	15,730	17,786	188,634
541	Grocery stores	14,815	14,022	15,333	15,202	15,339	15,576	16,078	15,656	15,497	15,631	15,519	17,409	186,077
56	Apparel & accessory stores	2,636	2,610	3,771	3,580	3,668	3,544	3,456	4,118	3,875	4,030	4,645	7,297	47,230
562,3	Women's clothing specialty stores and furriers	997	1,000	1,326	1,274	1,297	1,275	1,274	1,376	1,362	1,440	1,672	2,629	16,922
562	Women's ready to wear	928	944	1,270	1,223	1,243	1,229	1,221	1,311	1,294	1,353	1,573	2,446	16,035
565	Family clothing stores	826	839	1,201	1,176	1,212	1,159	1,145	1,418	1,282	1,398	1,665	2,639	15,960
566	Shoe stores	567	542	896	788	824	774	737	932	852	806	864	1,238	9,820
5812	Eating places	3,077	3,042	3,355	3,420	3,465	3,527	3,703	3,720	3,507	3,604	3,411	3,583	41,414
591	Drug & proprietary stores	2,608	2,581	2,803	2,684	2,782	2,732	2,634	2,742	2,664	2,702	2,816	4,089	33,837
	Adjusted²													
	Retail trade, total	49,992	49,791	50,976	51,045	51,360	51,890	52,075	52,423	52,998	53,784	53,863	54,033	
553	Auto & home supply stores	644	646	678	672	670	670	665	683	682	697	685	686	
53	General merchandise group stores	14,697	14,356	14,882	14,742	14,983	15,130	15,116	15,242	15,446	15,770	15,810	15,926	
531	Dept. stores, (excl. leased depts.)	11,909	11,635	12,059	11,940	12,107	12,260	12,210	12,281	12,434	12,735	12,755	12,818	
531	Dept. stores, (incl. leased depts.) ¹	12,310	12,041	12,462	12,334	12,506	12,647	12,607	12,677	12,844	13,134	13,152	13,210	
533	Variety stores	435	430	449	428	430	433	447	454	436	454	435	436	See note 3
541	Grocery stores	14,919	14,965	15,211	15,325	15,278	15,452	15,549	15,719	15,669	15,773	15,820	15,670	
56	Apparel & accessory stores	3,699	3,633	3,775	3,731	3,817	3,864	3,911	3,870	3,992	4,127	4,110	4,114	
562,3	Women's clothing specialty stores and furriers	1,351	1,344	1,350	1,335	1,330	1,389	1,383	1,379	1,435	1,450	1,476	1,503	
566	Shoe stores	752	751	794	773	815	807	835	815	831	858	845	854	
591	Drug & proprietary stores	2,745	2,725	2,795	2,790	2,810	2,802	2,793	2,807	2,837	2,847	2,876	2,894	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading-day differences.

³For yearly totals, refer to unadjusted section.

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1987												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	39,983	38,771	44,663	46,691	48,605	46,687	46,830	48,970	46,380	49,884	52,786	72,973	583,223
	Durable goods, total	4,210	4,132	5,026	5,263	5,537	5,578	5,574	5,739	5,570	5,817	6,313	9,431	68,190
553	Auto & home supply stores	491	451	563	623	637	633	642	642	625	656	614	643	7,220
	Nondurable goods, total	35,773	34,639	39,637	41,428	43,068	41,109	41,256	43,231	40,810	44,067	46,473	63,542	515,033
53	General merchandise group stores	9,554	10,110	12,304	13,380	14,351	13,288	12,458	14,264	13,012	14,512	17,547	28,539	173,319
531	Dept. stores, (excl. leased depts.)	7,914	8,207	10,172	10,994	11,736	10,910	10,371	11,783	10,756	12,012	14,205	22,550	141,610
531	Dept. stores, (incl. leased depts.) ¹	8,220	8,499	10,530	11,374	12,103	11,263	10,678	12,120	11,093	12,392	14,605	23,190	146,067
533	Variety stores	335	352	416	500	470	419	401	447	396	438	470	897	5,541
539	Miscellaneous general merchandise stores	1,305	1,551	1,716	1,886	2,145	1,959	1,686	2,034	1,860	2,062	2,872	5,092	26,168
54	Food stores	14,577	13,131	14,209	14,493	15,161	14,552	15,445	14,821	14,453	15,385	14,582	16,465	177,274
541	Grocery stores	14,410	12,951	14,031	14,298	14,989	14,379	15,270	14,650	14,282	15,198	14,394	16,115	174,967
56	Apparel & accessory stores	2,449	2,464	3,265	3,598	3,446	3,299	3,140	3,832	3,485	3,669	4,049	6,455	43,151
562,3	Women's clothing specialty stores and furriers	976	976	1,228	1,332	1,323	1,216	1,216	1,362	1,285	1,383	1,472	2,324	16,093
562	Women's ready to wear	930	933	1,187	1,291	1,284	1,181	1,180	1,320	1,240	1,327	1,406	2,216	15,495
565	Family clothing stores	678	735	1,005	1,113	1,088	1,069	1,040	1,286	1,128	1,220	1,438	2,323	14,123
566	Shoe stores	581	539	752	835	731	719	627	830	750	717	748	1,111	8,940
5812	Eating places	2,999	2,897	3,226	3,283	3,412	3,376	3,529	3,574	3,214	3,398	3,141	3,294	39,343
591	Drug & proprietary stores	2,488	2,329	2,491	2,594	2,596	2,567	2,549	2,553	2,468	2,579	2,620	3,872	31,706
	Adjusted²													
	Retail trade, total	46,375	47,480	47,505	47,943	48,026	48,264	48,541	49,187	49,036	49,517	49,414	50,154	
553	Auto & home supply stores	580	580	590	607	604	595	594	609	612	604	607	632	
53	General merchandise group stores	13,655	14,159	13,944	14,205	14,322	14,304	14,297	14,598	14,507	14,596	14,603	14,997	
531	Dept. stores, (excl. leased depts.)	11,257	11,592	11,404	11,609	11,713	11,668	11,732	11,902	11,859	11,940	11,917	12,202	
531	Dept. stores, (incl. leased depts.) ¹	11,643	12,004	11,792	12,011	12,079	12,046	12,079	12,242	12,217	12,306	12,294	12,576	See not 5
533	Variety stores	465	480	465	486	470	467	447	463	460	448	440	451	
541	Grocery stores	14,239	14,279	14,332	14,442	14,496	14,598	14,655	14,738	14,618	14,929	14,718	14,907	
56	Apparel & accessory stores	3,344	3,537	3,589	3,551	3,530	3,559	3,611	3,612	3,640	3,651	3,629	3,703	
562,3	Women's clothing specialty stores and furriers	1,314	1,348	1,338	1,336	1,346	1,326	1,347	1,357	1,341	1,376	1,313	1,343	
566	Shoe stores	742	755	773	736	719	739	726	739	747	725	747	771	
591	Drug & proprietary stores	2,589	2,576	2,584	2,626	2,628	2,627	2,650	2,657	2,654	2,684	2,701	2,719	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading -day differences.

³For yearly totals, refer to unadjusted section

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1986												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	38,260	36,341	43,282	42,140	46,250	43,169	43,742	46,258	42,885	46,007	49,582	66,886	544,802
	Durable goods, total	3,638	3,454	4,184	4,511	4,979	4,803	5,030	4,994	4,782	5,102	5,511	6,229	59,217
553	Auto & home supply stores	435	410	494	541	559	538	599	591	557	624	602	576	6,526
	Nondurable goods, total	34,622	32,887	39,098	37,629	41,271	38,366	38,712	41,264	38,103	40,905	44,071	58,657	485,585
53	General merchandise group stores	9,006	9,336	12,298	12,179	13,774	12,490	11,932	13,598	12,276	13,487	16,552	25,845	162,775
531	Dept. stores, (excl. leased depts.)	7,380	7,486	10,030	9,927	11,174	10,262	9,840	11,275	10,164	11,029	13,286	20,325	132,178
531	Dept. stores, (incl. leased depts.) ¹	7,639	7,747	10,377	10,270	11,558	10,614	10,176	11,661	10,510	11,406	13,741	21,020	136,719
533	Variety stores	409	391	588	515	547	466	410	458	384	442	467	903	5,980
539	Miscellaneous general merchandise stores	1,217	1,459	1,680	1,737	2,053	1,762	1,682	1,865	1,730	2,016	2,799	4,617	24,617
54	Food stores	13,952	12,568	13,966	13,350	14,730	13,578	14,492	14,425	13,530	14,380	14,184	15,490	168,645
541	Grocery stores	13,774	12,388	13,761	13,187	14,553	13,409	14,322	14,252	13,365	14,199	14,008	15,172	166,390
56	Apparel & accessory stores	2,246	2,216	3,269	2,952	3,226	2,968	2,834	3,662	3,136	3,270	3,782	6,010	39,591
562,3	Women's clothing specialty stores and furriers	878	880	1,247	1,115	1,201	1,130	1,148	1,321	1,204	1,271	1,473	2,303	15,171
562	Women's ready to wear	838	839	1,199	1,093	1,179	1,110	1,129	1,275	1,156	1,221	1,419	2,206	14,864
565	Family clothing stores	664	643	977	903	998	904	849	1,145	954	1,008	1,210	2,039	12,294
566	Shoe stores	516	511	798	691	753	677	620	880	702	695	746	1,051	8,640
5812	Eating places	2,706	2,544	2,969	2,939	3,089	3,059	3,262	3,309	3,073	3,273	3,032	3,126	36,381
591	Drug & proprietary stores	2,246	2,093	2,390	2,246	2,432	2,362	2,363	2,401	2,313	2,416	2,424	3,711	29,397
	Adjusted²													
	Retail trade, total	44,605	44,535	44,731	44,542	44,828	45,053	45,635	45,728	45,788	46,082	45,895	46,481	
553	Auto & home supply stores	514	528	520	524	522	518	554	559	553	575	582	566	
53	General merchandise group stores	13,004	13,224	13,424	13,481	13,468	13,545	13,753	13,752	13,743	13,775	13,558	13,687	
531	Dept. stores, (excl. leased depts.)	10,603	10,664	10,867	10,909	10,923	11,046	11,182	11,252	11,231	11,140	11,035	11,076	
531	Dept. stores, (incl. leased depts.) ¹	10,960	11,020	11,243	11,273	11,298	11,425	11,577	11,638	11,613	11,533	11,432	11,474	See note 3
533	Variety stores	563	531	592	548	538	504	471	464	452	460	445	462	
541	Grocery stores	13,719	13,658	13,706	13,623	13,742	13,725	13,945	13,864	14,098	14,058	14,121	14,193	
56	Apparel & accessory stores	3,164	3,184	3,232	3,234	3,255	3,283	3,267	3,361	3,318	3,347	3,309	3,455	
562,3	Women's clothing specialty stores and furriers	1,213	1,214	1,233	1,219	1,219	1,260	1,266	1,268	1,297	1,283	1,281	1,341	
566	Shoe stores	678	706	696	724	725	724	717	781	706	723	717	737	
591	Drug & proprietary stores	2,354	2,328	2,395	2,384	2,413	2,448	2,464	2,488	2,495	2,525	2,515	2,565	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading-day differences.

³For yearly totals, refer to unadjusted section.

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1985												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	35,794	34,654	40,906	41,148	44,060	41,871	41,103	44,824	40,860	43,617	48,721	62,738	520,296
	Durable goods, total	3,449	3,340	4,077	4,406	4,919	4,675	4,551	4,693	4,351	4,587	5,043	7,025	55,116
553	Auto & home supply stores	399	364	452	488	515	500	509	514	495	551	549	529	5,865
	Nondurable goods, total	32,345	31,314	36,829	36,742	39,141	37,196	36,552	40,131	36,509	39,030	43,678	55,713	465,180
53	General merchandise group stores	8,501	8,742	11,152	11,556	12,512	11,671	10,781	12,765	11,349	12,490	15,921	23,968	151,408
531	Dept. stores, (excl. leased depts.)	6,993	7,126	9,165	9,562	10,258	9,610	8,939	10,544	9,354	10,322	12,820	19,267	123,960
531	Dept. stores, (incl. leased depts.) ¹	7,252	7,391	9,505	9,916	10,639	9,967	9,270	10,935	9,697	10,700	13,289	19,969	128,530
533	Variety stores	420	441	555	589	609	548	521	586	530	536	606	1,068	7,009
539	Miscellaneous general merchandise stores	1,088	1,175	1,432	1,405	1,645	1,513	1,321	1,635	1,465	1,632	2,495	3,633	20,439
54	Food stores	13,076	12,098	13,528	13,101	14,123	13,472	13,676	14,128	12,923	13,517	14,077	14,751	162,470
541	Grocery stores	12,910	11,916	13,343	12,912	13,949	13,298	13,509	13,955	12,758	13,344	13,884	14,447	160,225
56	Apparel & accessory stores	1,974	1,968	2,742	2,828	2,832	2,702	2,522	3,358	2,838	3,015	3,651	5,444	35,874
562,3	Women's clothing specialty stores and furriers	735	762	1,048	1,050	1,054	1,013	1,014	1,207	1,090	1,164	1,394	2,051	13,582
562	Women's ready to wear	696	721	1,004	1,030	1,034	994	996	1,159	1,045	1,117	1,347	1,966	13,109
565	Family clothing stores	590	587	838	855	880	833	775	1,114	862	925	1,199	1,856	11,314
566	Shoe stores	475	453	629	686	654	607	533	743	628	657	712	953	7,730
5812	Eating places	2,486	2,391	2,850	2,747	2,921	2,917	2,956	3,066	2,843	2,903	2,840	2,872	33,792
591	Drug & proprietary stores	2,135	2,076	2,212	2,187	2,304	2,223	2,250	2,354	2,165	2,280	2,309	3,414	27,909
	Adjusted²													
	Retail trade, total	41,974	42,449	42,492	42,909	43,208	43,056	43,162	43,685	43,870	43,832	44,498	44,421	
553	Auto & home supply stores	467	468	475	479	484	474	476	479	504	504	521	524	
53	General merchandise group stores	12,287	12,454	12,364	12,516	12,456	12,414	12,531	12,694	12,757	12,743	12,959	12,784	
531	Dept. stores, (excl. leased depts.)	10,047	10,195	10,060	10,304	10,217	10,159	10,251	10,358	10,382	10,447	10,569	10,517	
531	Dept. stores, (incl. leased depts.) ¹	10,405	10,559	10,422	10,685	10,607	10,536	10,643	10,742	10,762	10,830	10,965	10,906	See note 3
533	Variety stores	592	602	595	593	594	594	595	593	608	573	573	552	
541	Grocery stores	13,080	13,138	13,185	13,325	13,361	13,378	13,296	13,341	13,501	13,452	13,585	13,785	
56	Apparel & accessory stores	2,746	2,830	2,846	2,901	2,942	2,916	2,959	3,047	3,046	3,060	3,169	3,100	
562,3	Women's clothing specialty stores and furriers	1,008	1,052	1,070	1,095	1,098	1,102	1,143	1,150	1,177	1,164	1,217	1,181	
566	Shoe stores	608	620	615	626	648	640	633	654	649	663	671	666	
591	Drug & proprietary stores	2,262	2,309	2,285	2,241	2,297	2,313	2,344	2,397	2,361	2,392	2,356	2,369	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading-day differences.

³For yearly totals, refer to unadjusted section.

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1984												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	33,565	33,758	38,667	38,465	41,232	40,731	38,388	41,289	39,340	40,862	46,117	59,969	492,383
	Durable goods, total	3,211	3,272	3,819	3,971	4,476	4,463	4,270	4,330	4,150	4,299	4,807	6,580	51,648
553	Auto & home supply stores	358	350	414	428	472	480	461	469	437	481	481	471	5,302
	Nondurable goods, total	30,354	30,486	34,848	34,494	36,756	36,268	34,118	36,959	35,190	36,563	41,310	53,389	440,735
	General merchandise group stores	7,975	8,313	10,181	10,660	11,871	11,555	10,149	11,679	11,089	11,763	15,312	23,175	143,712
531	Dept. stores, (excl. leased depts.)	6,635	6,821	8,425	8,840	9,779	9,589	8,475	9,678	9,206	9,746	12,357	18,560	118,111
531	Dept. stores, (incl. leased depts.) ¹	6,875	7,067	8,729	9,159	10,132	9,936	8,782	10,031	9,541	10,100	12,807	19,239	122,398
533	Variety stores	419	449	523	568	590	573	513	577	527	544	676	1,163	7,122
539	Miscellaneous general merchandise stores	921	1,043	1,233	1,252	1,502	1,393	1,161	1,424	1,356	1,463	2,279	3,452	18,479
54	Food stores	11,950	11,860	13,099	12,235	13,033	13,122	12,775	13,238	12,578	12,757	13,175	14,351	154,173
541	Grocery stores	11,783	11,682	12,927	12,041	12,861	12,956	12,614	13,075	12,418	12,587	12,993	14,062	151,999
56	Apparel & accessory stores	1,866	1,838	2,365	2,615	2,558	2,546	2,236	2,755	2,609	2,601	3,153	4,920	32,062
562,3	Women's clothing specialty stores and furriers	698	701	906	958	959	936	856	957	953	967	1,159	1,742	11,792
562	Women's ready to wear	635	662	863	939	914	914	813	909	906	918	1,109	1,653	11,235
565	Family clothing stores	535	530	692	768	785	800	708	922	817	801	1,018	1,754	10,130
566	Shoe stores	474	455	571	667	596	585	490	639	602	595	652	890	7,216
5812	Eating places	2,373	2,448	2,721	2,653	2,736	2,730	2,797	2,892	2,686	2,707	2,638	2,749	32,130
591	Drug & proprietary stores	1,935	1,936	2,038	2,075	2,158	2,125	2,061	2,141	2,053	2,113	2,270	3,360	26,265
	Adjusted²													
	Retail trade, total	40,027	40,011	39,707	40,216	40,680	41,230	40,562	40,877	41,559	41,374	42,135	42,110	
553	Auto & home supply stores	432	432	428	429	441	449	438	440	439	448	456	462	
53	General merchandise group stores	11,705	11,559	11,212	11,530	11,867	12,127	11,788	11,887	12,177	12,116	12,382	12,331	
531	Dept. stores, (excl. leased depts.)	9,630	9,527	9,198	9,516	9,789	9,989	9,719	9,756	10,007	9,965	10,104	10,120	
531	Dept. stores, (incl. leased depts.) ¹	9,978	9,884	9,519	9,859	10,142	10,350	10,060	10,122	10,371	10,327	10,472	10,496	
533	Variety stores	599	591	579	550	588	617	582	580	604	583	629	594	
541	Grocery stores	12,274	12,414	12,490	12,517	12,547	12,702	12,639	12,719	12,842	12,818	12,967	12,948	
56	Apparel & accessory stores	2,614	2,586	2,556	2,589	2,641	2,732	2,618	2,583	2,713	2,674	2,744	2,794	
562,3	Women's clothing specialty stores and furriers	974	950	953	962	991	1,025	956	937	996	985	1,007	1,005	
566	Shoe stores	616	609	588	585	580	618	584	587	604	606	619	616	
591	Drug & proprietary stores	2,083	2,091	2,086	2,130	2,158	2,177	2,160	2,194	2,249	2,222	2,288	2,324	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading -day differences.

³For yearly totals, refer to unadjusted section

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 8. Estimated Monthly Retail Sales of Group II Companies, by Kind of Business:
January 1983 to December 1992**

(Data in millions of dollars)

SIC code	Kind of business	1983												Total
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
	Unadjusted													
	Retail trade, total	30,629	29,478	35,471	35,634	36,909	36,980	36,657	37,789	37,158	38,451	41,990	56,708	453,864
	Durable goods, total	2,729	2,638	3,365	3,488	3,843	3,945	3,817	3,884	3,768	3,879	4,175	5,942	45,473
553	Auto & home supply stores	334	315	400	419	430	455	456	470	437	454	454	473	5,097
	Nondurable goods, total	27,900	26,840	32,106	32,146	33,066	33,045	32,840	33,905	33,390	34,572	37,815	50,766	408,391
53	General merchandise group stores	7,101	7,021	9,302	9,553	10,300	10,176	9,464	10,448	10,126	10,922	13,579	21,705	129,697
531	Dept. stores, (excl. leased depts.)	5,944	5,751	7,730	7,893	8,491	8,432	7,835	8,654	8,368	9,012	10,960	17,341	106,411
531	Dept. stores, (incl. leased depts.) ¹	6,153	5,955	8,004	8,173	8,794	8,732	8,115	8,963	8,669	9,338	11,355	17,968	110,219
533	Variety stores	404	415	536	538	555	533	529	564	501	549	632	1,157	6,913
539	Miscellaneous general merchandise stores	753	855	1,036	1,122	1,254	1,211	1,100	1,230	1,257	1,361	1,987	3,207	16,373
54	Food stores	11,371	10,772	12,048	12,057	11,941	12,118	12,623	12,104	12,193	12,101	12,164	13,994	145,486
541	Grocery stores	11,214	10,596	11,847	11,877	11,758	11,935	12,440	11,926	12,016	11,916	11,978	13,660	143,163
56	Apparel & accessory stores	1,627	1,572	2,268	2,246	2,243	2,220	2,127	2,576	2,390	2,466	2,687	4,686	29,328
562,3	Women's clothing specialty stores and furriers	591	598	859	817	812	802	805	888	855	925	1,050	1,753	10,755
562	Women's ready to wear	565	570	827	805	800	789	792	851	818	885	1,010	1,676	10,388
565	Family clothing stores	479	451	645	655	684	690	667	870	731	742	928	1,583	9,125
566	Shoe stores	414	398	594	583	557	526	483	611	592	589	635	875	6,857
5812	Eating places	2,226	2,141	2,493	2,486	2,525	2,455	2,580	2,578	2,509	2,597	2,482	2,523	29,595
591	Drug & proprietary stores	1,691	1,663	1,868	1,841	1,906	1,910	1,899	1,923	1,894	1,909	2,014	2,965	23,483
	Adjusted²													
	Retail trade, total	35,927	35,933	36,553	36,717	37,169	37,787	37,960	38,144	38,502	38,688	39,079	39,058	
553	Auto & home supply stores	402	405	411	408	417	421	431	443	435	432	427	450	
53	General merchandise group stores	10,243	10,076	10,254	10,281	10,511	10,771	10,728	10,851	10,964	11,069	11,241	11,257	
531	Dept. stores, (excl. leased depts.)	8,479	8,263	8,485	8,451	8,647	8,885	8,784	8,912	8,959	9,057	9,210	9,204	
531	Dept. stores, (incl. leased depts.) ¹	8,777	8,556	8,786	8,751	8,955	9,211	9,098	9,240	9,272	9,385	9,542	9,532	See note 3
533	Variety stores	569	574	570	559	562	568	583	580	567	579	597	588	
541	Grocery stores	11,408	11,657	11,753	11,853	11,829	11,899	12,031	12,034	12,076	12,049	12,222	12,175	
56	Apparel & accessory stores	2,241	2,267	2,315	2,327	2,351	2,445	2,448	2,447	2,467	2,502	2,557	2,601	
562,3	Women's clothing specialty stores and furriers	813	836	868	847	851	894	881	887	889	917	931	989	
566	Shoe stores	536	545	547	560	553	571	576	567	587	594	601	590	
591	Drug & proprietary stores	1,820	1,858	1,881	1,916	1,927	1,957	1,991	1,987	2,026	2,027	2,059	2,003	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²Data adjusted for seasonal variations, holiday, and trading -day differences.

³For yearly totals, refer to unadjusted section

NOTE: The group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	28,711	28,722	30,835	31,996	33,386	33,680	33,526	33,507	32,335	34,007	33,440	40,980	395,125
Durable goods, total	9,374	9,738	10,597	11,126	11,536	12,110	11,780	11,189	10,990	11,228	10,214	12,260	132,142
Building materials, hardware, garden supply & mobile home dealers	1,137	1,149	1,378	1,659	1,955	1,995	1,833	1,664	1,687	1,769	1,445	1,568	19,239
Automotive dealers	5,275	5,597	6,233	6,460	6,494	6,949	6,719	6,266	6,100	6,197	5,370	5,166	72,826
Furniture, home furnishings & equipment stores	1,257	1,260	1,320	1,318	1,362	1,411	1,438	1,417	1,371	1,451	1,469	1,967	17,041
Nondurable goods, total	19,337	18,984	20,238	20,870	21,850	21,570	21,746	22,318	21,345	22,779	23,226	28,720	262,983
General merchandise group stores	2,051	2,256	2,588	2,868	3,082	2,876	2,646	3,017	2,913	3,239	4,022	6,153	37,711
Dept. stores, (excl. leased depts.)	1,617	1,793	2,109	2,329	2,522	2,340	2,120	2,460	2,381	2,645	3,304	5,067	30,687
Dept. stores, (incl. leased depts.)	1,704	1,891	2,218	2,456	2,653	2,459	2,231	2,580	2,503	2,781	3,455	5,278	32,209
Food stores	6,526	6,290	6,541	6,644	6,966	6,857	7,195	6,969	6,734	7,017	6,745	7,531	82,015
Grocery stores	5,991	5,768	6,002	6,059	6,316	6,209	6,517	6,306	6,107	6,394	6,142	7,076	74,587
Gasoline service stations	1,966	1,791	1,833	1,818	1,999	2,092	2,106	2,134	1,997	2,048	1,944	1,979	23,707
Apparel & accessory stores	1,556	1,608	1,856	2,216	2,242	2,176	2,121	2,540	2,421	2,545	2,643	3,823	27,747
Eating and drinking places	3,135	3,225	3,459	3,383	3,706	3,708	3,696	3,783	3,391	3,517	3,363	3,578	41,944
Drug & proprietary stores	1,369	1,344	1,348	1,409	1,386	1,365	1,428	1,381	1,340	1,394	1,326	1,739	16,829
GAF, total ¹	6,538	6,807	7,359	8,039	8,389	8,180	7,897	8,766	8,444	8,997	10,137	15,748	105,301
Midwest													
Retail trade, total	33,498	33,492	36,227	37,944	40,125	39,497	39,635	40,078	38,922	41,414	40,610	48,703	470,145
Durable goods, total	11,715	11,918	13,129	14,357	14,961	15,345	15,134	14,698	14,832	15,091	13,787	15,971	170,938
Building materials, hardware, garden supply & mobile home dealers	1,590	1,489	1,710	2,040	2,405	2,343	2,284	2,193	2,197	2,274	1,836	1,880	24,241
Automotive dealers	7,260	7,539	8,305	9,009	9,016	9,386	9,269	8,801	9,029	9,101	7,938	7,677	102,330
Furniture, home furnishings & equipment stores	1,767	1,744	1,869	1,840	1,847	1,963	1,932	1,990	2,028	2,095	2,236	2,967	24,278
Nondurable goods, total	21,783	21,574	23,098	23,587	25,164	24,152	24,501	25,380	24,090	26,323	26,823	32,732	299,207
General merchandise group stores	3,693	3,918	4,519	4,747	5,177	4,829	4,737	5,324	4,792	5,506	6,472	9,383	63,097
Dept. stores, (excl. leased depts.)	3,021	3,246	3,770	3,939	4,273	3,968	3,867	4,422	3,949	4,557	5,372	7,802	52,186
Dept. stores, (incl. leased depts.)	3,103	3,339	3,879	4,051	4,384	4,075	3,970	4,537	4,058	4,683	5,515	8,002	53,596
Food stores	6,645	6,321	6,463	6,705	7,100	6,884	7,251	7,063	6,700	7,067	6,884	7,573	82,656
Grocery stores	6,306	5,967	6,097	6,259	6,627	6,438	6,790	6,626	6,295	6,633	6,478	7,033	77,549
Gasoline service stations	2,561	2,459	2,658	2,720	3,041	3,047	3,052	3,010	2,920	3,083	2,878	2,919	34,348
Apparel & accessory stores	1,234	1,320	1,567	1,714	1,787	1,670	1,647	2,008	1,781	1,952	2,086	3,177	21,943
Eating and drinking places	3,701	3,739	3,954	3,897	4,212	4,001	4,062	4,218	4,021	4,415	4,013	4,135	48,368
Drug & proprietary stores	1,513	1,498	1,581	1,584	1,584	1,568	1,585	1,543	1,545	1,631	1,570	2,017	19,269
GAF, total ¹	7,577	7,891	8,948	9,482	10,100	9,718	9,565	10,629	9,822	10,776	12,262	18,605	125,375
South													
Retail trade, total	47,711	49,046	53,299	54,229	56,213	55,591	56,303	56,178	54,366	56,809	56,825	69,801	666,371
Durable goods, total	16,852	17,876	19,844	20,160	20,935	21,664	21,459	20,458	20,667	20,726	19,884	24,042	244,567
Building materials, hardware, garden supply & mobile home dealers	2,342	2,575	3,067	3,350	3,451	3,443	3,269	3,165	3,263	3,195	2,925	3,024	37,069
Automotive dealers	10,016	10,728	11,931	11,915	12,372	12,968	12,839	11,752	12,127	12,108	10,894	11,753	141,403
Furniture, home furnishings & equipment stores	2,698	2,674	2,826	2,771	2,839	2,889	3,109	3,035	2,963	3,122	3,373	4,409	36,708
Nondurable goods, total	30,859	31,170	33,455	34,069	35,278	33,927	34,844	35,720	33,699	36,083	36,941	45,759	421,804
General merchandise group stores	5,400	5,899	6,535	6,789	7,062	6,630	6,669	7,326	6,606	7,413	8,936	13,401	88,666
Dept. stores, (excl. leased depts.)	4,014	4,480	5,050	5,222	5,367	5,047	5,073	5,622	5,008	5,660	6,849	10,234	67,626
Dept. stores, (incl. leased depts.)	4,117	4,594	5,180	5,353	5,487	5,161	5,179	5,742	5,123	5,784	6,989	10,438	69,147
Food stores	10,908	10,551	11,060	11,141	11,581	11,346	11,864	11,510	10,974	11,419	11,068	12,177	135,599
Grocery stores	10,506	10,132	10,596	10,679	11,103	10,877	11,386	11,042	10,543	10,966	10,636	11,594	130,080
Gasoline service stations	3,595	3,503	3,791	3,868	4,076	4,108	4,228	4,165	3,925	4,061	3,901	3,980	47,201
Apparel & accessory stores	1,964	2,141	2,540	2,817	2,684	2,514	2,559	2,937	2,621	2,850	3,099	4,840	33,566
Eating and drinking places	4,661	4,870	5,293	5,169	5,496	5,291	5,525	5,738	5,458	5,803	5,440	5,694	64,438
Drug & proprietary stores	2,185	2,190	2,214	2,262	2,234	2,141	2,108	2,130	2,028	2,171	2,090	2,741	26,494
GAF, total ¹	11,445	12,154	13,389	13,930	14,318	13,709	13,999	15,159	13,872	15,144	17,511	26,782	181,412
West													
Retail trade, total	31,884	31,512	34,058	34,591	35,722	35,541	36,245	36,239	34,674	36,167	35,872	43,739	426,244
Durable goods, total	11,416	11,514	12,919	13,091	13,074	13,687	13,750	13,248	13,042	13,626	12,773	15,227	157,367
Building materials, hardware, garden supply & mobile home dealers	1,462	1,501	1,806	2,062	2,135	2,089	2,145	1,979	1,989	1,990	1,801	1,786	22,745
Automotive dealers	6,082	6,219	7,199	7,235	7,026	7,566	7,534	7,059	7,028	7,452	6,566	6,571	83,557
Furniture, home furnishings & equipment stores	2,009	1,949	2,056	1,989	2,004	2,073	2,096	2,106	2,038	2,131	2,213	3,056	25,720
Nondurable goods, total	20,468	19,998	21,139	21,500	22,648	21,854	22,495	22,991	21,632	22,541	23,099	28,512	268,877
General merchandise group stores	3,631	3,721	4,091	4,176	4,484	4,281	4,328	4,675	4,264	4,614	5,444	8,001	55,710
Dept. stores, (excl. leased depts.)	2,218	2,371	2,698	2,730	2,957	2,776	2,812	3,122	2,768	2,966	3,649	5,722	36,819
Dept. stores, (incl. leased depts.)	2,293	2,466	2,803	2,833	3,063	2,873	2,908	3,225	2,871	3,101	3,773	5,903	38,112
Food stores	6,672	6,466	6,743	6,850	7,221	7,020	7,346	7,130	6,871	6,994	6,753	7,677	83,743
Grocery stores	6,307	6,095	6,336	6,427	6,806	6,583	6,905	6,734	6,472	6,577	6,361	6,996	78,599
Gasoline service stations	2,028	1,953	2,094	2,133	2,359	2,408	2,554	2,577	2,437	2,478	2,364	2,359	27,744
Apparel & accessory stores	1,358	1,425	1,610	1,697	1,773	1,755	1,773	1,889	1,668	1,767	1,987	3,036	21,738
Eating and drinking places	4,041	3,868	4,060	4,001	4,107	3,779	3,942	4,069	3,720	3,923	3,762	3,844	47,116
Drug & proprietary stores	1,226	1,188	1,222	1,256	1,216	1,199	1,145	1,172	1,143	1,209	1,148	1,569	14,693
GAF, total ¹	8,331	8,465	9,139	9,231	9,721	9,572	9,679	10,242	9,465	10,052	11,409	17,388	122,694

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	27,418	26,892	31,071	30,835	33,563	32,667	32,423	33,490	31,445	32,057	33,271	38,121	383,253
Durable goods, total	8,527	9,007	10,462	10,986	11,769	11,662	11,573	11,369	11,006	10,900	10,651	11,636	129,548
Building materials, hardware, garden supply & mobile home dealers	1,023	1,042	1,196	1,482	1,724	1,625	1,590	1,549	1,474	1,551	1,390	1,286	16,932
Automotive dealers	4,642	5,130	6,138	6,503	6,671	6,667	6,688	6,385	6,271	6,137	5,667	4,786	71,685
Furniture, home furnishings & equipment stores	1,228	1,188	1,319	1,301	1,405	1,371	1,413	1,400	1,320	1,336	1,403	1,802	16,486
Nondurable goods, total	18,891	17,885	20,609	19,849	21,794	21,005	20,850	22,121	20,439	21,157	22,620	26,485	253,705
General merchandise group stores	1,847	2,016	2,664	2,713	3,079	2,799	2,563	2,996	2,761	2,960	3,921	5,730	36,049
Dept. stores, (excl. leased depts.)	1,466	1,617	2,154	2,217	2,508	2,260	2,044	2,450	2,254	2,435	3,238	4,764	29,407
Dept. stores, (incl. leased depts.) ¹	1,548	1,707	2,273	2,393	2,638	2,376	2,148	2,575	2,365	2,559	3,386	4,968	30,876
Food stores	6,417	5,974	6,843	6,333	7,210	6,954	7,084	7,206	6,550	6,669	6,764	7,070	81,074
Grocery stores	5,916	5,472	6,292	5,781	6,579	6,320	6,441	6,579	5,990	6,109	6,204	6,448	74,131
Gasoline service stations	2,052	1,849	1,969	2,073	2,271	2,225	2,265	2,297	2,081	2,155	2,076	2,072	25,385
Apparel & accessory stores	1,505	1,518	2,100	2,096	2,237	2,009	1,874	2,336	2,136	2,146	2,419	3,266	25,642
Eating and drinking places	2,902	2,952	3,306	3,347	3,683	3,840	3,805	3,965	3,589	3,603	3,427	3,610	42,029
Drug & proprietary stores	1,267	1,224	1,349	1,270	1,329	1,307	1,307	1,350	1,305	1,364	1,331	1,745	16,161
GAF, total ²	6,053	6,149	7,620	7,584	8,401	7,876	7,546	8,540	8,028	8,243	9,939	14,480	100,457
Midwest													
Retail trade, total	31,300	30,720	36,331	36,883	39,739	38,362	38,030	39,341	35,805	37,677	38,148	43,817	446,153
Durable goods, total	10,354	10,740	12,895	13,830	14,526	14,098	14,101	13,959	12,809	13,176	12,473	13,832	156,793
Building materials, hardware, garden supply & mobile home dealers	1,344	1,325	1,683	2,157	2,402	2,203	2,254	2,220	1,968	2,075	1,807	1,716	23,134
Automotive dealers	6,448	6,884	8,290	8,705	8,970	8,817	8,761	8,529	7,888	8,051	7,244	7,087	95,674
Furniture, home furnishings & equipment stores	1,537	1,483	1,683	1,723	1,772	1,766	1,847	1,841	1,726	1,802	1,955	2,480	21,615
Nondurable goods, total	20,946	19,980	23,436	23,053	25,213	24,264	23,929	25,382	22,996	24,501	25,675	29,985	289,360
General merchandise group stores	3,344	3,351	4,384	4,334	4,906	4,565	4,261	4,903	4,324	4,898	5,943	8,403	57,616
Dept. stores, (excl. leased depts.)	2,687	2,735	3,623	3,559	3,950	3,704	3,474	4,083	3,591	4,047	4,938	7,035	47,426
Dept. stores, (incl. leased depts.)	2,772	2,834	3,754	3,678	4,076	3,816	3,578	4,212	3,700	4,170	5,084	7,235	48,909
Food stores	6,418	5,973	6,833	6,600	7,342	7,132	7,111	7,173	6,536	6,741	6,809	7,168	81,836
Grocery stores	6,083	5,639	6,449	6,220	6,913	6,698	6,706	6,777	6,180	6,362	6,437	6,692	77,156
Gasoline service stations	2,876	2,480	2,730	2,790	3,000	3,019	3,018	3,071	2,829	2,929	2,792	2,775	34,309
Apparel & accessory stores	1,139	1,169	1,628	1,562	1,672	1,522	1,498	1,890	1,551	1,658	1,861	2,668	19,818
Eating and drinking places	3,353	3,356	3,847	3,866	4,180	4,284	4,219	4,393	3,987	4,153	3,923	3,873	47,434
Drug & proprietary stores	1,446	1,424	1,610	1,599	1,655	1,550	1,566	1,600	1,485	1,569	1,554	1,974	19,032
GAF, total ²	6,878	6,846	8,672	8,561	9,421	8,888	8,624	9,724	8,571	9,347	10,982	15,875	112,389
South													
Retail trade, total	45,198	44,736	51,948	50,737	54,971	51,987	52,689	54,592	49,323	51,588	53,005	61,997	622,771
Durable goods, total	15,299	15,721	18,405	18,727	20,670	19,325	19,860	19,657	18,236	18,695	17,717	20,300	222,612
Building materials, hardware, garden supply & mobile home dealers	2,066	2,136	2,664	3,167	3,316	3,088	3,120	2,989	2,848	2,944	2,625	2,550	33,513
Automotive dealers	9,036	9,388	11,089	10,961	12,317	11,472	11,890	11,520	10,733	10,665	9,699	9,814	128,784
Furniture, home furnishings & equipment stores	2,410	2,406	2,677	2,607	2,811	2,710	2,823	2,967	2,760	2,817	3,030	3,775	33,793
Nondurable goods, total	29,899	29,015	33,543	32,010	34,301	32,662	32,829	34,935	31,087	32,893	35,288	41,697	400,159
General merchandise group stores	4,666	4,964	6,420	6,118	6,612	6,221	6,021	6,805	5,842	6,449	8,268	12,210	80,596
Dept. stores, (excl. leased depts.)	3,577	3,817	5,009	4,770	5,037	4,768	4,634	5,304	4,942	4,942	6,318	9,171	61,837
Dept. stores, (incl. leased depts.)	3,678	3,938	5,158	4,918	5,165	4,883	4,742	5,444	4,603	5,074	6,470	9,390	63,463
Food stores	10,726	9,975	11,285	10,636	11,592	11,084	11,210	11,455	10,478	10,864	11,131	11,495	131,931
Grocery stores	10,331	9,571	10,827	10,206	11,125	10,631	10,767	11,002	10,077	10,464	10,696	10,964	126,661
Gasoline service stations	3,956	3,589	3,930	3,912	4,182	4,050	4,076	4,191	3,874	3,972	3,981	3,933	47,646
Apparel & accessory stores	1,765	1,876	2,590	2,365	2,469	2,262	2,319	2,860	2,305	2,452	2,822	4,060	30,145
Eating and drinking places	4,477	4,463	4,961	4,836	5,166	5,184	5,090	5,351	4,578	4,722	4,649	4,769	58,226
Drug & proprietary stores	2,059	2,076	2,245	2,115	2,184	2,035	2,095	2,153	2,008	2,184	2,210	2,853	26,217
GAF, total ²	10,042	10,511	13,090	12,485	13,527	12,704	12,634	14,295	12,389	13,330	16,076	23,779	164,862
West													
Retail trade, total	30,415	29,150	33,235	33,129	35,018	34,367	35,000	35,852	33,098	33,989	34,577	40,939	408,769
Durable goods, total	10,635	10,597	11,890	12,458	12,707	12,313	12,499	12,440	12,023	11,941	11,590	13,484	144,577
Building materials, hardware, garden supply & mobile home dealers	1,448	1,434	1,587	2,003	2,092	2,028	2,076	2,006	1,896	1,877	1,652	1,628	21,727
Automotive dealers	5,479	5,551	6,433	6,755	6,782	6,532	6,617	6,402	6,448	6,176	5,699	5,739	74,613
Furniture, home furnishings & equipment stores	1,904	1,812	2,021	1,986	2,030	2,039	2,054	2,067	1,932	2,087	2,234	2,726	24,892
Nondurable goods, total	19,780	18,553	21,345	20,671	22,311	22,054	22,501	23,412	21,075	22,048	22,987	27,455	264,192
General merchandise group stores	3,219	3,122	3,925	3,771	4,298	4,262	4,182	4,603	3,995	4,387	5,158	7,632	52,554
Dept. stores, (excl. leased depts.)	2,037	2,087	2,618	2,525	2,751	2,690	2,671	3,045	2,576	2,824	3,460	5,272	34,556
Dept. stores, (incl. leased depts.)	2,114	2,177	2,729	2,633	2,860	2,791	2,769	3,161	2,676	2,931	3,578	5,450	35,869
Food stores	6,491	6,045	6,897	6,522	7,094	7,026	7,129	7,217	6,667	6,822	6,895	7,246	82,051
Grocery stores	6,159	5,704	6,510	6,162	6,700	6,635	6,731	6,817	6,273	6,416	6,497	6,715	77,319
Gasoline service stations	2,206	1,958	2,046	2,059	2,262	2,297	2,457	2,551	2,273	2,302	2,177	2,172	26,760
Apparel & accessory stores	1,313	1,327	1,741	1,664	1,786	1,839	1,800	2,027	1,688	1,729	2,035	2,910	21,859
Eating and drinking places	3,841	3,660	4,124	4,118	4,258	4,193	4,346	4,427	3,921	4,098	4,029	4,171	49,186
Drug & proprietary stores	1,141	1,086	1,219	1,170	1,235	1,157	1,171	1,195	1,141	1,178	1,173	1,607	14,473
GAF, total ²	7,892	7,498	8,989	8,591	9,437	9,410	9,319	10,144	8,942	9,544	10,972	16,052	116,590

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	28,832	27,681	32,051	31,247	33,405	33,272	32,076	34,036	31,681	32,284	33,740	37,999	388,304
Durable goods, total	10,182	9,856	11,535	11,345	12,355	12,262	11,649	12,141	10,946	10,967	10,870	11,574	135,682
Building materials, hardware, garden supply & mobile home dealers	1,101	1,021	1,255	1,405	1,765	1,772	1,692	1,587	1,482	1,494	1,397	1,240	17,211
Automotive dealers	5,864	5,501	6,811	6,705	7,117	7,105	6,725	7,024	6,152	6,131	5,784	4,780	75,699
Furniture, home furnishings & equipment stores	1,502	1,429	1,566	1,448	1,566	1,559	1,495	1,515	1,455	1,537	1,600	1,920	18,592
Nondurable goods, total	18,650	17,825	20,516	19,902	21,050	21,010	20,427	21,895	20,735	21,317	22,870	26,425	252,622
General merchandise group stores	1,920	2,090	2,673	2,731	2,890	2,872	2,504	2,938	2,779	2,856	3,852	5,663	35,768
Dept. stores, (excl. leased depts.)	1,547	1,674	2,215	2,253	2,375	2,369	2,015	2,416	2,280	2,363	3,197	4,724	29,428
Dept. stores, (incl. leased depts.) ¹	1,624	1,756	2,319	2,355	2,477	2,471	2,107	2,526	2,387	2,469	3,337	4,909	30,737
Food stores	6,195	5,967	6,699	6,345	6,877	6,930	6,877	7,021	6,626	6,566	6,765	7,138	80,006
Grocery stores	5,699	5,459	6,143	5,781	6,283	6,353	6,287	6,423	6,078	6,035	6,218	6,529	73,288
Gasoline service stations	1,873	1,754	1,896	1,887	2,027	2,004	2,035	2,318	2,271	2,415	2,387	2,262	25,129
Apparel & accessory stores	1,597	1,497	2,016	2,107	2,165	2,131	1,873	2,261	2,139	2,133	2,383	3,306	25,608
Eating and drinking places	3,075	3,069	3,559	3,466	3,735	3,857	3,841	3,939	3,569	3,523	3,315	3,401	42,349
Drug & proprietary stores	1,161	1,096	1,164	1,189	1,225	1,227	1,201	1,266	1,218	1,254	1,260	1,604	14,865
GAF, total ²	6,401	6,315	7,598	7,581	8,092	8,012	7,279	8,259	7,921	8,072	9,694	14,193	99,417
Midwest													
Retail trade, total	31,258	29,629	35,395	35,251	37,722	37,535	36,318	38,595	35,711	37,373	38,074	42,660	435,521
Durable goods, total	11,713	10,903	13,418	13,604	14,801	14,525	14,051	14,506	12,886	13,444	12,599	12,861	159,311
Building materials, hardware, garden supply & mobile home dealers	1,456	1,394	1,772	2,043	2,441	2,425	2,298	2,313	2,062	2,145	1,914	1,671	23,934
Automotive dealers	7,554	6,950	8,646	8,682	9,272	8,987	8,810	9,083	7,926	8,205	7,277	6,381	97,773
Furniture, home furnishings & equipment stores	1,615	1,495	1,743	1,620	1,737	1,721	1,686	1,734	1,670	1,819	1,903	2,252	20,995
Nondurable goods, total	19,545	18,726	21,977	21,647	22,921	23,010	22,267	24,089	22,825	23,929	25,475	29,799	276,210
General merchandise group stores	3,072	3,072	4,047	4,042	4,298	4,295	3,965	4,534	4,144	4,486	5,662	8,044	53,661
Dept. stores, (excl. leased depts.)	2,540	2,550	3,424	3,391	3,529	3,577	3,285	3,778	3,437	3,717	4,651	6,641	44,520
Dept. stores, (incl. leased depts.) ¹	2,625	2,652	3,547	3,514	3,646	3,696	3,399	3,913	3,555	3,845	4,803	6,863	46,058
Food stores	6,150	5,887	6,728	6,472	6,997	7,051	6,831	7,033	6,741	6,715	6,805	7,350	80,760
Grocery stores	5,793	5,542	6,333	6,056	6,567	6,628	6,403	6,611	6,355	6,323	6,421	6,906	75,938
Gasoline service stations	2,623	2,340	2,619	2,670	2,794	2,862	2,835	3,140	3,066	3,344	3,232	3,120	34,645
Apparel & accessory stores	1,150	1,123	1,518	1,521	1,525	1,497	1,399	1,749	1,537	1,608	1,812	2,550	18,989
Eating and drinking places	3,219	3,164	3,682	3,628	3,812	3,963	3,945	4,059	3,863	3,862	3,716	3,744	44,657
Drug & proprietary stores	1,296	1,203	1,301	1,345	1,399	1,375	1,386	1,473	1,402	1,529	1,521	1,876	17,106
GAF, total ²	6,694	6,497	8,230	8,087	8,572	8,557	7,988	9,036	8,271	8,865	10,588	15,169	106,554
South													
Retail trade, total	45,404	43,982	51,152	49,574	52,448	52,207	50,393	53,314	48,969	50,993	52,792	61,212	612,440
Durable goods, total	17,069	16,237	18,972	18,220	19,762	19,653	18,721	19,314	17,714	18,255	17,794	19,627	221,338
Building materials, hardware, garden supply & mobile home dealers	2,277	2,341	2,910	2,932	3,276	3,259	2,936	3,035	2,709	2,907	2,693	2,293	33,568
Automotive dealers	10,547	9,786	11,545	10,851	11,675	11,723	11,243	11,386	10,537	10,660	9,902	9,568	129,423
Furniture, home furnishings & equipment stores	2,434	2,282	2,535	2,452	2,643	2,597	2,525	2,721	2,530	2,596	2,844	3,562	31,721
Nondurable goods, total	28,335	27,745	32,180	31,354	32,686	32,554	31,672	34,000	31,255	32,738	34,998	41,585	391,102
General merchandise group stores	4,500	4,793	6,098	5,902	6,234	6,052	5,509	6,249	5,569	6,058	7,704	11,730	76,398
Dept. stores, (excl. leased depts.)	3,422	3,647	4,762	4,617	4,777	4,681	4,308	4,908	4,308	4,674	5,841	8,860	58,805
Dept. stores, (incl. leased depts.) ¹	3,527	3,771	4,901	4,780	4,905	4,810	4,434	5,063	4,435	4,809	5,996	9,095	60,496
Food stores	10,119	9,717	11,027	10,405	10,970	11,071	10,985	11,325	10,750	10,792	10,952	11,680	129,793
Grocery stores	9,731	9,107	10,574	9,987	10,533	10,640	10,548	10,878	10,357	10,392	10,542	11,160	124,650
Gasoline service stations	3,567	3,346	3,788	3,748	3,942	4,059	4,054	4,407	4,255	4,546	4,528	4,322	48,562
Apparel & accessory stores	1,779	1,784	2,406	2,416	2,404	2,291	2,181	2,649	2,230	2,310	2,686	3,939	29,075
Eating and drinking places	4,261	4,250	4,800	4,894	5,049	5,180	5,183	5,303	4,599	4,751	4,639	4,718	57,627
Drug & proprietary stores	1,947	1,859	1,987	2,009	2,056	1,989	1,946	2,076	1,900	2,073	2,160	2,641	24,643
GAF, total ²	10,037	10,205	12,477	12,169	12,862	12,443	11,659	13,188	11,741	12,452	15,000	22,793	157,026
West													
Retail trade, total	30,336	29,143	33,547	32,611	34,650	34,848	34,522	35,894	33,319	34,325	34,846	41,173	409,214
Durable goods, total	11,920	11,346	13,016	12,676	13,385	13,405	13,016	13,311	12,162	12,610	12,101	13,573	152,521
Building materials, hardware, garden supply & mobile home dealers	1,516	1,435	1,833	1,956	2,057	2,042	2,060	2,067	1,853	1,953	1,810	1,604	22,186
Automotive dealers	6,742	6,298	7,283	7,005	7,469	7,475	7,163	7,256	6,571	6,800	6,117	5,814	81,993
Furniture, home furnishings & equipment stores	1,954	1,818	2,054	1,948	2,009	2,021	1,950	1,965	1,931	1,975	2,034	2,513	24,172
Nondurable goods, total	18,416	17,797	20,531	19,935	21,265	21,443	21,506	22,583	21,157	21,715	22,745	27,600	256,693
General merchandise group stores	3,088	3,071	3,756	3,630	4,040	4,046	3,865	4,242	3,805	4,063	5,031	7,490	50,127
Dept. stores, (excl. leased depts.)	1,977	2,009	2,544	2,438	2,654	2,657	2,529	2,862	2,521	2,851	3,368	5,184	33,394
Dept. stores, (incl. leased depts.) ¹	2,053	2,100	2,649	2,536	2,751	2,751	2,620	2,968	2,621	2,755	3,490	5,370	34,664
Food stores	6,058	5,812	6,622	6,401	6,752	6,843	6,843	6,941	6,667	6,555	6,601	7,285	79,280
Grocery stores	5,730	5,479	6,265	6,023	6,396	6,494	6,492	6,581	6,227	6,190	6,232	6,782	74,891
Gasoline service stations	1,911	1,853	2,032	2,065	2,267	2,328	2,429	2,656	2,598	2,703	2,574	2,449	27,865
Apparel & accessory stores	1,322	1,330	1,741	1,711	1,784	1,848	1,790	2,004	1,805	1,775	2,028	3,025	22,163
Eating and drinking places	3,491	3,358	3,867	3,780	3,931	3,881	4,115	4,215	3,932	3,938	3,785	3,944	46,357
Drug & proprietary stores	1,154	1,041	1,153	1,131	1,169	1,154	1,141	1,156	1,119	1,176	1,186	1,602	14,182
GAF, total ²	7,587	7,488	8,885	8,523	9,196	9,264	8,937	9,679	8,927	9,213	10,735	15,950	114,384

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1989													Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
Northeast														
Retail trade, total	27,249	26,156	30,550	30,048	33,080	33,193	31,674	33,836	32,304	32,070	33,517	39,186	382,863	
Durable goods, total	9,722	9,572	11,186	11,246	12,846	12,958	12,018	13,086	12,036	11,428	11,291	12,245	139,634	
Building materials, hardware, garden supply & mobile home dealers	1,110	1,039	1,216	1,322	1,669	1,658	1,545	1,623	1,535	1,627	1,461	1,306	17,111	
Automotive dealers	5,420	5,414	6,669	6,741	7,591	7,479	6,937	7,696	6,901	6,331	5,767	4,973	77,919	
Furniture, home furnishings & equipment stores	1,616	1,490	1,632	1,561	1,640	1,765	1,621	1,683	1,629	1,641	1,738	2,214	20,230	
Nondurable goods, total	17,527	16,584	19,364	18,802	20,234	20,235	19,656	20,750	20,268	20,642	22,226	26,941	243,229	
General merchandise group stores	1,951	2,018	2,621	2,680	2,966	2,921	2,516	2,922	2,875	3,003	3,991	6,006	36,470	
Dept. stores, (excl. leased depts.)	1,602	1,658	2,183	2,254	2,495	2,460	2,079	2,439	2,400	2,512	3,346	5,054	30,482	
Dept. stores, (incl. leased depts.)	1,678	1,721	2,263	2,337	2,585	2,545	2,157	2,533	2,495	2,607	3,471	5,227	31,619	
Food stores	5,998	5,709	6,387	6,083	6,713	6,698	6,725	6,729	6,513	6,325	6,499	7,131	77,510	
Grocery stores	5,510	5,224	5,841	5,588	6,166	6,157	6,189	6,173	5,990	5,805	5,966	6,553	71,162	
Gasoline service stations	1,634	1,514	1,679	1,786	1,952	1,946	1,976	1,963	1,870	1,997	1,946	1,976	22,239	
Apparel & accessory stores	1,582	1,421	1,911	1,936	2,062	1,985	1,763	2,146	2,143	2,125	2,453	3,474	25,001	
Eating and drinking places	3,075	2,913	3,346	3,383	3,552	3,736	3,846	3,923	3,713	3,679	3,365	3,402	41,933	
Drug & proprietary stores	1,001	981	1,109	1,023	1,090	1,096	1,061	1,103	1,129	1,144	1,161	1,488	13,386	
GAF, total ²	6,190	5,976	7,253	7,256	7,903	7,918	7,069	8,142	8,070	8,124	9,928	14,785	98,614	
Midwest														
Retail trade, total	29,270	28,147	33,784	34,315	36,777	36,361	34,865	37,045	34,947	34,436	35,591	41,098	416,636	
Durable goods, total	10,911	10,629	13,247	13,715	14,921	14,787	13,602	14,963	13,599	12,586	12,422	13,020	158,402	
Building materials, hardware, garden supply & mobile home dealers	1,478	1,292	1,613	2,001	2,412	2,333	2,122	2,189	1,962	2,005	1,839	1,678	22,924	
Automotive dealers	6,953	7,000	8,928	9,007	9,593	9,431	8,648	9,700	8,771	7,729	7,250	6,581	99,591	
Furniture, home furnishings & equipment stores	1,545	1,443	1,621	1,616	1,705	1,767	1,674	1,807	1,670	1,695	1,872	2,226	20,641	
Nondurable goods, total	18,359	17,518	20,537	20,600	21,856	21,574	21,263	22,082	21,348	21,850	23,169	28,078	258,234	
General merchandise group stores	2,905	2,808	3,708	3,908	4,133	4,051	3,741	4,192	3,946	4,295	5,395	7,756	50,838	
Dept. stores, (excl. leased depts.)	2,396	2,331	3,133	3,272	3,405	3,384	3,133	3,544	3,316	3,593	4,438	6,492	42,437	
Dept. stores, (incl. leased depts.)	2,472	2,409	3,236	3,376	3,511	3,485	3,229	3,662	3,426	3,708	4,577	6,688	43,779	
Food stores	5,941	5,651	6,337	6,131	6,482	6,461	6,525	6,490	6,343	6,390	7,242	76,473		
Grocery stores	5,614	5,326	5,961	5,763	6,079	6,057	6,126	6,091	6,091	6,343	6,008	6,726	71,789	
Gasoline service stations	2,376	2,274	2,532	2,728	2,945	2,955	2,968	2,849	2,683	2,756	2,596	2,751	32,413	
Apparel & accessory stores	1,155	1,058	1,461	1,436	1,492	1,431	1,368	1,654	1,557	1,605	1,806	2,622	18,645	
Eating and drinking places	2,931	2,736	3,206	3,302	3,457	3,513	3,608	3,687	3,561	3,521	3,383	3,480	40,385	
Drug & proprietary stores	1,109	1,077	1,181	1,109	1,198	1,202	1,187	1,231	1,177	1,234	1,237	1,562	14,504	
GAF, total ²	6,401	6,059	7,674	7,812	8,311	8,263	7,719	8,683	8,118	8,523	10,295	14,911	102,769	
South														
Retail trade, total	41,206	40,376	48,043	46,819	49,926	49,135	48,296	51,146	47,687	47,114	49,668	59,187	578,603	
Durable goods, total	15,273	14,862	18,010	17,587	19,261	18,830	18,223	19,797	18,228	17,119	17,369	19,224	213,783	
Building materials, hardware, garden supply & mobile home dealers	2,081	1,976	2,515	2,931	3,240	3,028	2,919	3,113	2,765	2,795	2,614	2,416	32,393	
Automotive dealers	9,261	9,179	11,392	10,625	11,551	11,431	10,989	11,990	11,077	9,846	9,575	9,309	126,225	
Furniture, home furnishings & equipment stores	2,285	2,149	2,373	2,322	2,540	2,477	2,448	2,671	2,523	2,534	2,866	3,366	30,554	
Nondurable goods, total	25,933	25,514	30,033	29,232	30,665	30,305	30,073	31,349	29,459	29,995	32,299	39,963	364,820	
General merchandise group stores	4,107	4,174	5,602	5,554	5,779	5,615	5,356	5,880	5,444	5,795	7,532	11,735	72,573	
Dept. stores, (excl. leased depts.)	3,211	3,214	4,434	4,372	4,487	4,374	4,194	4,658	4,281	4,521	5,711	8,860	56,317	
Dept. stores, (incl. leased depts.)	3,302	3,310	4,550	4,490	4,601	4,476	4,296	4,779	4,393	4,640	5,848	9,074	57,759	
Food stores	9,240	8,976	10,154	9,685	10,283	10,347	10,461	10,465	10,105	9,916	10,133	11,136	120,901	
Grocery stores	8,932	8,628	9,721	9,321	9,861	9,940	10,074	10,059	9,751	9,550	9,728	10,635	116,200	
Gasoline service stations	3,101	3,038	3,498	3,642	3,913	3,903	3,887	3,836	3,569	3,640	3,600	3,630	43,257	
Apparel & accessory stores	1,679	1,628	2,374	2,221	2,274	2,131	2,128	2,570	2,253	2,246	2,559	3,928	27,991	
Eating and drinking places	4,169	4,101	4,593	4,586	4,622	4,726	4,711	4,784	4,410	4,488	4,331	4,465	53,986	
Drug & proprietary stores	1,710	1,725	1,834	1,667	1,820	1,731	1,711	1,836	1,771	1,826	1,949	2,452	22,032	
GAF, total ²	9,321	9,185	11,730	11,431	12,123	11,665	11,305	12,673	11,668	12,028	14,813	22,726	150,668	
West														
Retail trade, total	27,299	26,527	30,482	30,206	32,324	32,491	31,999	33,457	31,650	31,405	33,016	40,300	381,156	
Durable goods, total	10,522	10,474	11,877	11,803	12,751	12,877	12,296	13,113	12,303	11,863	12,313	14,151	146,343	
Building materials, hardware, garden supply & mobile home dealers	1,391	1,358	1,657	1,885	2,082	2,041	1,917	2,011	1,915	1,888	1,792	1,681	21,618	
Automotive dealers	5,952	6,027	6,822	6,675	7,175	7,339	7,002	7,499	6,912	6,456	6,445	6,283	80,587	
Furniture, home furnishings & equipment stores	1,741	1,612	1,826	1,746	1,810	1,866	1,818	1,911	1,889	1,903	2,143	2,638	22,903	
Nondurable goods, total	16,777	16,053	18,605	18,403	19,573	19,614	19,703	20,344	19,347	19,542	20,703	26,149	234,813	
General merchandise group stores	2,788	2,754	3,485	3,388	3,652	3,667	3,523	3,918	3,662	3,832	4,648	7,428	46,745	
Dept. stores, (excl. leased depts.)	1,826	1,850	2,344	2,352	2,430	2,442	2,383	2,637	2,465	2,550	3,133	5,113	31,525	
Dept. stores, (incl. leased depts.)	1,892	1,916	2,430	2,434	2,511	2,520	2,461	2,725	2,553	2,643	3,236	5,275	32,596	
Food stores	5,488	5,262	5,969	5,878	6,159	6,261	6,449	6,342	6,210	6,077	6,196	6,820	73,111	
Grocery stores	5,205	4,970	5,631	5,574	5,843	5,952	6,140	6,037	5,912	5,757	5,867	6,365	69,253	
Gasoline service stations	1,648	1,598	1,787	1,935	2,131	2,119	2,188	2,188	2,018	2,041	1,942	1,973	23,568	
Apparel & accessory stores	1,284	1,224	1,585	1,534	1,605	1,673	1,651	1,837	1,690	1,677	1,992	2,968	20,720	
Eating and drinking places	3,268	3,037	3,460	3,453	3,661	3,656	3,672	3,725	3,445	3,524	3,413	3,731	42,045	
Drug & proprietary stores	1,071	1,002	1,119	1,050	1,120	1,089	1,076	1,113	1,086	1,092	1,138	1,611	13,567	
GAF, total ²	6,924	6,736	8,137	7,755	8,318	8,474	8,188	9,025	8,539	8,663	10,362	16,002	107,123	

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	25,498	25,971	29,547	29,312	30,745	31,625	30,373	31,448	30,628	31,070	32,229	38,629	367,075
Durable goods, total	8,919	9,829	11,304	11,536	12,218	13,067	11,831	12,392	11,755	11,389	11,559	13,241	139,040
Building materials, hardware, garden supply & mobile home dealers	1,020	1,066	1,336	1,563	1,739	1,761	1,609	1,634	1,599	1,580	1,449	1,381	17,737
Automotive dealers	5,126	5,866	6,897	6,853	7,199	7,618	6,886	7,258	6,519	6,377	6,041	5,656	78,296
Furniture, home furnishings & equipment stores	1,369	1,408	1,571	1,543	1,591	1,766	1,675	1,718	1,694	1,760	1,959	2,508	20,562
Nondurable goods, total	16,579	16,142	18,243	17,776	18,527	18,558	18,542	19,056	18,873	19,681	20,670	25,388	228,035
General merchandise group stores	1,891	2,021	2,572	2,829	2,866	2,857	2,477	2,744	2,769	3,004	3,771	5,965	35,566
Dept. stores, (excl. leased depts.)	1,577	1,677	2,102	2,235	2,439	2,432	2,068	2,339	2,375	2,578	3,208	5,041	30,131
Dept. stores, (incl. leased depts.)	1,659	1,746	2,251	2,326	2,530	2,522	2,149	2,427	2,472	2,676	3,315	5,212	31,285
Food stores	5,796	5,551	6,030	5,982	6,136	6,153	6,420	6,339	6,157	6,256	6,235	6,884	73,839
Grocery stores	5,298	5,056	5,521	5,386	5,615	5,641	5,888	5,825	5,653	5,758	5,734	6,291	67,666
Gasoline service stations	1,577	1,496	1,569	1,597	1,674	1,677	1,728	1,628	1,773	1,661	1,740	1,674	19,882
Apparel & accessory stores	1,348	1,277	1,737	1,737	1,785	1,739	1,828	1,937	2,028	2,106	2,239	3,362	22,923
Eating and drinking places	2,789	2,788	3,103	3,204	3,413	3,594	3,706	3,800	3,569	3,573	3,306	3,522	40,347
Drug & proprietary stores	883	904	989	923	956	957	941	964	856	871	982	1,299	11,725
GAF, total ¹	5,432	5,549	6,710	6,754	7,196	7,322	6,684	7,405	7,498	7,855	9,315	14,452	92,172
Midwest													
Retail trade, total	27,105	27,310	31,915	32,552	33,915	34,304	32,682	34,042	32,430	33,406	34,297	40,634	394,592
Durable goods, total	9,896	10,573	12,829	13,178	13,656	14,264	12,737	13,440	12,304	12,333	12,408	13,736	151,354
Building materials, hardware, garden supply & mobile home dealers	1,299	1,303	1,670	2,072	2,474	2,322	2,045	2,127	2,078	2,100	1,940	1,920	23,350
Automotive dealers	6,444	7,109	8,652	8,610	8,612	9,144	8,094	8,520	7,593	7,538	7,367	7,144	84,827
Furniture, home furnishings & equipment stores	1,302	1,272	1,511	1,469	1,470	1,567	1,533	1,643	1,572	1,626	1,806	2,234	19,005
Nondurable goods, total	17,209	16,737	19,086	19,374	20,259	20,040	19,945	20,602	20,126	21,073	21,889	26,898	243,238
General merchandise group stores	2,681	2,664	3,506	3,586	3,919	3,748	3,456	3,850	3,669	4,165	4,987	7,538	47,769
Dept. stores, (excl. leased depts.)	2,239	2,219	2,944	2,976	3,233	3,128	2,895	3,250	3,080	3,501	4,132	6,257	39,854
Dept. stores, (incl. leased depts.)	2,320	2,300	3,048	3,079	3,340	3,233	2,994	3,360	3,194	3,607	4,255	6,442	41,172
Food stores	5,669	5,413	5,905	5,870	6,164	6,247	6,380	6,196	6,213	6,145	6,101	6,850	73,153
Grocery stores	5,365	5,107	5,572	5,512	5,801	5,887	6,013	5,841	5,873	5,790	5,752	6,402	68,915
Gasoline service stations	2,302	2,165	2,358	2,427	2,548	2,587	2,615	2,674	2,534	2,582	2,460	2,554	29,806
Apparel & accessory stores	1,066	1,022	1,395	1,372	1,401	1,308	1,288	1,539	1,469	1,573	1,703	2,595	17,731
Eating and drinking places	2,698	2,630	2,949	3,176	3,224	3,283	3,479	3,491	3,311	3,397	3,152	3,302	38,092
Drug & proprietary stores	969	955	1,020	1,030	1,064	1,063	1,021	1,052	1,058	1,104	1,102	1,418	12,856
GAF, total ¹	5,738	5,683	7,207	7,259	7,694	7,572	7,134	7,949	7,542	8,212	9,607	14,626	96,203
South													
Retail trade, total	38,880	39,987	45,627	44,808	46,323	46,392	45,637	47,283	44,027	45,196	46,581	57,360	548,101
Durable goods, total	14,803	15,856	18,105	17,515	18,418	18,768	17,598	18,220	16,613	16,855	16,733	19,716	209,200
Building materials, hardware, garden supply & mobile home dealers	1,769	2,005	2,553	2,781	3,009	2,917	2,643	2,796	2,610	2,688	2,522	2,523	30,816
Automotive dealers	9,319	10,191	11,577	10,753	11,277	11,712	10,852	11,144	9,988	10,026	9,554	9,895	126,288
Furniture, home furnishings & equipment stores	2,060	2,006	2,177	2,172	2,247	2,294	2,251	2,369	2,252	2,298	2,596	3,363	28,085
Nondurable goods, total	24,077	24,131	27,522	27,293	27,905	27,624	28,039	29,063	27,414	28,341	29,848	37,644	338,901
General merchandise group stores	3,743	3,960	5,183	5,191	5,382	5,179	4,933	5,405	4,980	5,533	6,822	11,109	67,420
Dept. stores, (excl. leased depts.)	2,931	3,053	4,075	4,051	4,172	4,038	3,896	4,264	4,367	5,279	8,478	14,172	52,528
Dept. stores, (incl. leased depts.)	3,025	3,153	4,197	4,173	4,284	4,144	3,999	4,376	4,038	4,484	5,409	8,687	53,969
Food stores	8,707	8,499	9,244	9,205	9,394	9,493	9,818	9,742	9,483	9,321	9,363	10,360	112,629
Grocery stores	8,407	8,168	8,877	8,855	8,985	9,091	9,431	9,347	9,111	8,966	8,972	9,924	108,134
Gasoline service stations	2,881	2,808	3,143	3,172	3,298	3,308	3,363	3,506	3,263	3,290	3,223	3,290	38,545
Apparel & accessory stores	1,628	1,636	2,244	2,122	2,092	1,946	1,976	2,309	2,044	2,178	2,413	3,832	26,420
Eating and drinking places	3,690	3,724	4,121	4,172	4,282	4,353	4,488	4,536	4,151	4,305	4,189	4,435	50,446
Drug & proprietary stores	1,571	1,620	1,718	1,680	1,695	1,654	1,593	1,667	1,604	1,633	1,694	2,187	20,316
GAF, total ¹	8,637	8,862	10,947	10,847	11,161	10,838	10,580	11,587	10,670	11,444	13,589	21,899	141,061
West													
Retail trade, total	24,726	24,680	27,929	27,667	28,681	28,810	28,836	29,714	28,322	28,963	30,218	37,570	346,116
Durable goods, total	9,086	9,462	10,864	10,814	11,177	11,222	10,906	11,271	10,659	10,797	11,231	13,289	130,778
Building materials, hardware, garden supply & mobile home dealers	1,156	1,311	1,663	1,760	1,811	1,773	1,763	1,870	1,778	1,772	1,641	1,637	19,935
Automotive dealers	5,253	5,461	6,297	6,205	6,380	6,371	6,131	6,197	5,857	5,902	6,036	6,151	72,241
Furniture, home furnishings & equipment stores	1,420	1,369	1,508	1,518	1,565	1,636	1,607	1,702	1,654	1,693	1,872	2,371	19,915
Nondurable goods, total	15,640	15,218	17,065	16,853	17,504	17,588	17,930	18,443	17,663	18,166	18,987	24,281	215,338
General merchandise group stores	2,496	2,513	3,075	3,005	3,249	3,253	3,082	3,485	3,224	3,416	4,248	6,943	41,989
Dept. stores, (excl. leased depts.)	1,721	1,747	2,135	2,125	2,250	2,239	2,145	2,409	2,257	2,353	2,948	4,811	29,140
Dept. stores, (incl. leased depts.)	1,793	1,817	2,227	2,216	2,334	2,322	2,230	2,487	2,338	2,437	3,039	4,954	30,194
Food stores	5,130	4,883	5,399	5,403	5,511	5,544	5,866	5,684	5,510	5,689	5,538	6,169	66,326
Grocery stores	4,855	4,592	5,095	5,104	5,206	5,243	5,560	5,381	5,213	5,393	5,243	5,731	62,616
Gasoline service stations	1,624	1,622	1,725	1,730	1,846	1,857	1,921	1,983	1,832	1,845	1,745	1,711	21,441
Apparel & accessory stores	1,110	1,083	1,379	1,340	1,372	1,451	1,451	1,566	1,489	1,470	1,768	2,777	18,256
Eating and drinking places	2,962	2,872	3,139	3,160	3,275	3,296	3,454	3,504	3,388	3,426	3,279	3,586	39,341
Drug & proprietary stores	1,020	984	1,068	1,031	1,057	1,049	1,033	1,081	1,033	1,039	1,066	1,552	13,013
GAF, total ¹	5,940	5,963	7,019	6,860	7,296	7,487	7,255	7,973	7,505	7,723	9,287	14,811	95,119

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	22,617	22,860	26,131	27,032	27,931	28,856	28,550	28,938	28,478	28,965	28,908	35,311	334,577
Durable goods, total	7,273	8,093	9,824	10,294	10,508	11,727	11,404	11,385	11,163	10,452	10,062	12,058	124,243
Building materials, hardware, garden supply & mobile home dealers	884	869	1,140	1,349	1,482	1,602	1,591	1,539	1,527	1,572	1,364	1,304	16,223
Automotive dealers	3,867	4,718	6,037	6,211	6,220	7,067	6,805	6,786	6,432	5,764	5,214	5,374	70,495
Furniture, home furnishings & equipment stores	1,300	1,267	1,388	1,409	1,445	1,516	1,549	1,487	1,532	1,557	1,586	2,055	18,091
Nondurable goods, total	15,344	14,767	16,307	16,738	17,423	17,129	17,146	17,553	17,315	18,513	18,846	23,253	210,334
General merchandise group stores	1,768	1,953	2,342	2,608	2,862	2,697	2,391	2,767	2,695	2,949	3,614	5,657	34,303
Dept. stores, (excl. leased depts.)	1,485	1,638	2,008	2,217	2,453	2,327	2,041	2,378	2,322	2,549	3,124	4,848	29,390
Dept. stores, (incl. leased depts.) ¹	1,560	1,702	2,088	2,304	2,594	2,405	2,109	2,457	2,404	2,640	3,229	5,000	30,432
Food stores	5,691	5,212	5,549	5,607	6,013	5,861	6,143	5,867	5,714	5,985	5,707	6,293	69,642
Grocery stores	5,224	4,748	5,056	5,085	5,484	5,310	5,555	5,295	5,156	5,432	5,186	5,676	63,187
Gasoline service stations	1,280	1,231	1,332	1,455	1,504	1,507	1,581	1,569	1,538	1,610	1,532	1,556	17,695
Apparel & accessory stores	1,207	1,201	1,499	1,691	1,872	1,604	1,448	1,713	1,769	1,847	1,910	2,854	20,415
Eating and drinking places	2,415	2,341	2,596	2,588	2,774	2,812	2,989	3,070	2,924	3,032	2,876	3,033	33,460
Drug & proprietary stores	826	794	833	868	876	900	882	885	891	949	917	1,193	10,834
GAF, total ²	5,013	5,176	5,941	6,473	6,805	6,683	6,226	6,881	6,920	7,265	8,294	12,839	84,516
Midwest													
Retail trade, total	25,056	25,571	29,295	30,901	31,890	31,902	31,499	32,148	30,444	31,774	31,109	37,293	368,882
Durable goods, total	8,319	9,610	11,484	12,132	12,304	12,956	12,439	12,693	11,753	11,808	11,021	12,367	138,886
Building materials, hardware, garden supply & mobile home dealers	1,169	1,155	1,461	1,841	2,133	2,024	1,987	1,931	1,872	2,044	1,808	1,773	21,198
Automotive dealers	5,085	6,525	7,883	8,115	7,893	8,595	8,138	8,439	7,601	7,363	6,528	6,506	88,671
Furniture, home furnishings & equipment stores	1,258	1,145	1,300	1,274	1,321	1,323	1,360	1,355	1,341	1,382	1,468	1,869	16,396
Nondurable goods, total	16,737	15,961	17,811	18,769	19,586	18,946	19,060	19,455	18,691	19,966	20,088	24,926	229,996
General merchandise group stores	2,574	2,608	3,188	3,521	3,848	3,490	3,304	3,780	3,433	3,918	4,530	7,040	45,234
Dept. stores, (excl. leased depts.)	2,162	2,170	2,702	2,929	3,167	2,901	2,773	3,177	2,889	3,290	3,779	5,835	37,774
Dept. stores, (incl. leased depts.) ¹	2,236	2,241	2,789	3,025	3,266	2,996	2,859	3,270	2,980	3,392	3,887	6,016	38,957
Food stores	5,542	4,986	5,380	5,574	5,797	5,667	5,891	5,665	5,637	5,887	5,541	6,287	67,854
Grocery stores	5,262	4,711	5,075	5,202	5,420	5,302	5,518	5,303	5,293	5,527	5,203	5,865	63,681
Gasoline service stations	2,232	2,084	2,293	2,472	2,509	2,623	2,707	2,649	2,520	2,548	2,399	2,432	29,468
Apparel & accessory stores	1,092	1,066	1,310	1,411	1,381	1,284	1,239	1,470	1,380	1,489	1,525	2,368	17,015
Eating and drinking places	2,620	2,595	2,909	3,030	3,223	3,167	3,239	3,211	3,048	3,159	2,926	2,997	36,124
Drug & proprietary stores	961	903	929	952	1,008	1,012	985	968	930	986	992	1,286	11,912
GAF, total ²	5,601	5,483	6,511	6,953	7,355	6,941	6,696	7,422	6,932	7,596	8,562	13,340	89,392
South													
Retail trade, total	36,220	35,783	41,105	42,926	44,278	44,041	44,558	45,228	42,125	43,523	42,800	54,000	516,587
Durable goods, total	12,891	13,153	15,556	16,381	16,830	17,566	17,601	17,669	16,549	16,400	15,335	18,948	194,879
Building materials, hardware, garden supply & mobile home dealers	1,889	1,874	2,424	2,653	2,799	2,773	2,654	2,542	2,430	2,558	2,241	2,220	29,057
Automotive dealers	7,399	7,866	9,480	9,958	10,093	10,831	10,994	11,127	10,240	9,805	8,702	9,716	116,211
Furniture, home furnishings & equipment stores	2,052	1,908	2,090	2,051	2,104	2,140	2,179	2,213	2,200	2,209	2,339	3,137	26,622
Nondurable goods, total	23,329	22,630	25,549	26,545	27,448	26,475	26,957	27,559	25,576	27,123	27,465	35,052	321,708
General merchandise group stores	3,610	3,792	4,759	5,124	5,334	4,841	4,657	5,191	4,642	5,223	6,276	10,204	63,653
Dept. stores, (excl. leased depts.)	2,781	2,878	3,696	3,937	4,107	3,756	3,685	4,101	3,659	4,116	4,850	7,751	49,317
Dept. stores, (incl. leased depts.) ¹	2,981	2,979	3,812	4,063	4,226	3,871	3,775	4,202	3,758	4,233	4,972	7,947	50,719
Food stores	8,661	8,044	8,691	8,891	9,428	9,170	9,623	9,438	8,944	9,228	8,768	9,562	108,448
Grocery stores	8,371	7,726	8,344	8,550	9,062	8,803	9,263	9,045	8,577	8,860	8,405	9,139	104,145
Gasoline service stations	2,762	2,709	3,017	3,060	3,147	3,212	3,321	3,290	3,062	3,053	2,981	3,153	36,767
Apparel & accessory stores	1,561	1,534	1,989	2,173	2,043	1,890	1,843	2,167	1,916	2,070	2,194	3,562	24,942
Eating and drinking places	3,615	3,449	3,840	4,042	4,197	4,180	4,258	4,269	3,779	4,004	3,783	4,076	47,492
Drug & proprietary stores	1,472	1,406	1,503	1,534	1,544	1,511	1,527	1,517	1,492	1,587	1,554	2,132	18,779
GAF, total ²	8,304	8,358	9,989	10,595	10,899	10,246	10,013	10,987	10,124	10,942	12,508	20,347	133,312
West													
Retail trade, total	22,960	22,512	25,538	26,347	27,183	27,027	27,441	28,176	26,483	27,206	27,107	33,820	321,800
Durable goods, total	7,951	8,277	9,678	9,990	10,208	10,336	10,254	10,617	10,021	9,864	9,702	11,364	118,262
Building materials, hardware, garden supply & mobile home dealers	1,108	1,084	1,345	1,427	1,509	1,565	1,526	1,557	1,563	1,553	1,393	1,401	17,031
Automotive dealers	4,299	4,846	5,774	6,017	6,086	6,106	6,041	6,180	5,838	5,559	5,340	5,285	67,371
Furniture, home furnishings & equipment stores	1,395	1,233	1,386	1,324	1,345	1,368	1,429	1,582	1,404	1,471	1,512	1,929	17,378
Nondurable goods, total	15,009	14,235	15,860	16,357	16,975	16,691	17,187	17,559	16,462	17,342	17,405	22,456	203,538
General merchandise group stores	2,228	2,308	2,663	2,903	3,099	3,013	2,955	3,305	2,963	3,266	3,816	6,387	38,906
Dept. stores, (excl. leased depts.)	1,638	1,640	1,915	2,078	2,203	2,119	2,066	2,326	2,078	2,266	2,698	4,511	27,538
Dept. stores, (incl. leased depts.) ¹	1,716	1,713	2,007	2,168	2,289	2,201	2,142	2,406	2,158	2,352	2,781	4,649	28,582
Food stores	5,254	4,767	5,198	5,267	5,468	5,309	5,571	5,336	5,184	5,393	5,041	5,729	63,517
Grocery stores	4,986	4,486	4,912	4,965	5,195	5,025	5,285	5,047	4,908	5,104	4,745	5,308	59,966
Gasoline service stations	1,490	1,461	1,643	1,658	1,783	1,808	1,885	1,940	1,805	1,874	1,749	1,743	20,839
Apparel & accessory stores	1,098	1,038	1,260	1,332	1,334	1,360	1,384	1,495	1,346	1,357	1,536	2,410	16,950
Eating and drinking places	2,824	2,673	2,950	3,008	3,163	3,136	3,223	3,272	2,995	3,088	2,931	3,122	36,385
Drug & proprietary stores	1,016	923	992	1,022	1,025	1,019	1,033	1,053	996	1,039	1,005	1,494	12,617
GAF, total ²	5,499	5,386	6,161	6,449	6,741	6,720	6,735	7,420	6,670	7,078	8,044	13,019	85,922

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	22,855	21,249	24,178	24,433	26,785	25,841	25,821	26,585	27,311	27,130	27,084	33,231	312,503
Durable goods, total	7,479	7,244	8,310	9,071	9,970	9,910	9,637	9,724	11,322	9,875	9,322	11,681	113,545
Building materials, hardware, garden supply & mobile home dealers	869	743	895	1,130	1,303	1,294	1,267	1,266	1,267	1,301	1,134	1,089	13,558
Automotive dealers	4,394	4,370	5,063	5,517	5,949	5,965	5,724	5,722	7,158	5,697	5,068	5,851	66,478
Furniture, home furnishings & equipment stores	1,210	1,179	1,262	1,284	1,420	1,374	1,423	1,419	1,408	1,489	1,565	2,018	17,051
Nondurable goods, total	15,376	14,005	15,868	15,362	16,815	15,931	16,184	16,861	15,989	17,255	17,762	21,550	198,958
General merchandise group stores	1,660	1,753	2,310	2,326	2,745	2,446	2,264	2,668	2,495	2,725	3,370	5,122	31,884
Dept. stores, (excl. leased depts.)	1,388	1,450	1,949	1,973	2,351	2,080	1,888	2,261	2,133	2,311	2,873	4,328	26,985
Dept. stores, (incl. leased depts.)	1,446	1,511	2,031	2,055	2,449	2,167	1,966	2,356	2,221	2,408	2,992	4,508	28,110
Food stores	5,333	4,794	5,321	5,085	5,619	5,339	5,672	5,628	5,355	5,688	5,601	6,087	65,522
Grocery stores	4,967	4,426	4,882	4,669	5,174	4,911	5,229	5,164	4,866	5,178	5,106	5,445	60,017
Gasoline service stations	1,683	1,492	1,517	1,380	1,486	1,492	1,475	1,419	1,330	1,349	1,276	1,334	17,233
Apparel & accessory stores	1,144	1,062	1,476	1,435	1,671	1,429	1,321	1,657	1,605	1,679	1,876	2,653	19,008
Eating and drinking places	2,339	2,156	2,441	2,566	2,791	2,763	2,940	3,015	2,670	2,905	2,597	2,717	31,900
Drug & proprietary stores	722	693	782	777	830	821	828	838	811	857	848	1,122	9,929
GAF, total ²	4,683	4,634	5,760	5,716	6,631	6,054	5,742	6,569	6,363	6,731	7,815	11,766	78,464
Midwest													
Retail trade, total	25,427	24,159	27,745	26,690	31,008	29,901	29,610	30,327	30,958	30,713	29,699	36,163	354,400
Durable goods, total	8,884	8,809	10,208	11,361	12,207	12,100	11,616	11,614	13,375	11,734	10,297	12,672	134,877
Building materials, hardware, garden supply & mobile home dealers	1,075	980	1,257	1,672	1,845	1,844	1,818	1,808	1,705	1,790	1,536	1,537	18,867
Automotive dealers	5,911	6,088	6,933	7,707	8,163	8,088	7,588	7,517	9,469	7,592	6,251	7,346	88,653
Furniture, home furnishings & equipment stores	1,223	1,071	1,258	1,243	1,294	1,301	1,367	1,370	1,330	1,414	1,464	1,914	16,249
Nondurable goods, total	16,543	15,350	17,537	17,329	18,801	17,801	17,994	18,713	17,583	18,979	19,402	23,491	219,523
General merchandise group stores	2,392	2,338	3,193	3,246	3,577	3,274	3,196	3,602	3,231	3,645	4,365	6,458	42,517
Dept. stores, (excl. leased depts.)	1,972	1,918	2,656	2,689	2,969	2,754	2,644	3,031	2,720	3,034	3,683	5,374	35,444
Dept. stores, (incl. leased depts.)	2,038	1,982	2,746	2,778	3,066	2,845	2,731	3,131	2,809	3,134	3,805	5,551	36,616
Food stores	5,435	4,947	5,420	5,261	5,864	5,460	5,745	5,668	5,281	5,665	5,583	6,020	66,349
Grocery stores	5,176	4,686	5,123	4,968	5,522	5,151	5,448	5,344	4,992	5,366	5,278	5,635	62,688
Gasoline service stations	2,762	2,413	2,402	2,345	2,532	2,642	2,566	2,499	2,355	2,393	2,253	2,305	29,467
Apparel & accessory stores	1,080	950	1,368	1,282	1,394	1,242	1,215	1,441	1,297	1,433	1,604	2,351	16,657
Eating and drinking places	2,135	2,167	2,510	2,616	2,702	2,676	2,782	2,901	2,741	2,888	2,661	2,737	31,496
Drug & proprietary stores	933	875	935	893	983	953	966	975	928	971	945	1,246	11,603
GAF, total ²	5,281	4,934	6,466	6,415	7,064	6,592	6,523	7,260	6,614	7,276	8,396	12,676	85,497
South													
Retail trade, total	35,630	33,507	38,661	38,844	41,949	39,594	40,264	41,156	40,771	40,723	40,246	51,135	482,480
Durable goods, total	13,087	12,282	14,037	14,909	16,103	15,357	15,618	15,659	17,327	15,547	14,408	18,636	182,970
Building materials, hardware, garden supply & mobile home dealers	1,965	1,832	2,471	2,816	2,766	2,665	2,661	2,459	2,504	2,548	2,181	2,167	29,045
Automotive dealers	7,938	7,453	8,254	8,881	9,785	9,175	9,340	9,427	11,186	9,104	7,883	9,806	108,242
Furniture, home furnishings & equipment stores	1,864	1,713	1,932	1,895	2,028	2,073	2,167	2,234	2,199	2,199	2,391	3,026	25,721
Nondurable goods, total	22,543	21,225	24,624	23,935	25,846	24,237	24,646	25,497	23,444	25,176	25,838	32,499	299,510
General merchandise group stores	3,192	3,359	4,485	4,409	4,895	4,384	4,281	4,816	4,243	4,800	6,051	9,406	58,321
Dept. stores, (excl. leased depts.)	2,474	2,544	3,477	3,367	3,745	3,420	3,343	3,789	3,304	3,720	4,512	6,955	44,650
Dept. stores, (incl. leased depts.)	2,554	2,625	3,585	3,474	3,861	3,528	3,448	3,906	3,408	3,837	4,655	7,172	46,053
Food stores	8,349	7,666	8,564	8,220	8,931	8,439	8,866	8,770	8,184	8,648	8,365	9,095	102,097
Grocery stores	8,099	7,425	8,292	7,964	8,668	8,177	8,598	8,493	7,917	8,366	8,083	8,741	98,823
Gasoline service stations	3,395	2,997	3,045	3,031	3,229	3,115	3,121	2,965	2,882	2,978	2,839	2,919	36,516
Apparel & accessory stores	1,543	1,473	2,135	1,902	2,045	1,806	1,766	2,163	1,827	1,974	2,141	3,388	24,163
Eating and drinking places	3,203	3,013	3,518	3,683	3,922	3,857	3,974	4,073	3,606	3,785	3,523	3,752	43,909
Drug & proprietary stores	1,361	1,311	1,449	1,372	1,443	1,367	1,380	1,398	1,340	1,432	1,407	1,966	17,226
GAF, total ²	7,561	7,469	9,589	9,183	10,110	9,340	9,293	10,416	9,424	10,279	12,115	18,972	123,751
West													
Retail trade, total	22,358	21,105	23,692	23,520	25,496	24,887	25,110	26,123	25,560	25,103	24,856	32,443	300,253
Durable goods, total	7,985	7,553	8,370	8,580	9,243	9,174	9,229	9,640	10,130	9,110	8,624	11,658	109,296
Building materials, hardware, garden supply & mobile home dealers	1,044	991	1,168	1,318	1,355	1,428	1,415	1,397	1,453	1,457	1,262	1,346	15,634
Automotive dealers	4,725	4,545	4,959	5,027	5,495	5,387	5,316	5,603	6,182	5,041	4,541	5,944	62,765
Furniture, home furnishings & equipment stores	1,258	1,115	1,242	1,237	1,327	1,293	1,345	1,422	1,390	1,457	1,560	2,047	16,693
Nondurable goods, total	14,373	13,552	15,322	14,940	16,253	15,713	15,881	16,483	15,430	15,993	16,232	20,785	190,957
General merchandise group stores	2,250	2,282	2,815	2,733	3,066	2,894	2,792	3,119	2,858	2,981	3,327	5,558	36,675
Dept. stores, (excl. leased depts.)	1,690	1,709	2,119	2,061	2,304	2,161	2,118	2,360	2,178	2,172	2,471	4,064	27,407
Dept. stores, (incl. leased depts.)	1,766	1,785	2,215	2,154	2,408	2,256	2,212	2,465	2,274	2,269	2,581	4,245	28,630
Food stores	5,103	4,651	5,176	5,049	5,513	5,234	5,453	5,411	5,094	5,366	5,273	5,728	63,051
Grocery stores	4,821	4,375	4,867	4,742	5,190	4,931	5,146	5,100	4,797	5,050	4,960	5,326	59,305
Gasoline service stations	1,567	1,466	1,504	1,473	1,599	1,626	1,650	1,599	1,624	1,636	1,551	1,582	18,877
Apparel & accessory stores	994	970	1,215	1,163	1,279	1,262	1,264	1,428	1,286	1,265	1,427	2,245	15,798
Eating and drinking places	2,474	2,303	2,636	2,591	2,750	2,757	2,781	2,956	2,655	2,720	2,658	2,829	32,110
Drug & proprietary stores	913	839	943	933	981	969	973	967	930	955	941	1,444	11,788
GAF, total ²	5,245	5,087	6,070	5,916	6,541	6,301	6,272	6,909	6,412	6,615	7,341	11,841	80,550

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	20,374	19,665	22,097	22,858	24,623	23,648	23,597	24,743	23,872	24,700	25,464	29,934	285,575
Durable goods, total	6,187	6,363	7,266	7,932	8,875	8,445	8,418	8,546	8,705	8,324	8,204	9,335	96,600
Building materials, hardware, garden supply & mobile home dealers	680	595	716	933	1,109	1,120	1,133	1,106	1,048	1,139	1,060	958	11,597
Automotive dealers	3,473	3,754	4,448	4,959	5,458	5,050	5,106	5,056	5,379	4,703	4,295	4,106	55,787
Furniture, home furnishings & equipment stores	1,041	1,057	1,112	1,087	1,209	1,178	1,199	1,273	1,209	1,362	1,513	1,875	15,115
Nondurable goods, total	14,187	13,302	14,831	14,926	15,748	15,203	15,179	16,197	15,167	16,376	17,260	20,599	188,975
General merchandise group stores	1,580	1,722	2,091	2,245	2,474	2,261	2,003	2,458	2,260	2,539	3,183	4,764	29,580
Dept. stores, (excl. leased depts.)	1,324	1,439	1,781	1,901	2,136	1,944	1,695	2,094	1,917	2,184	2,755	4,082	25,252
Dept. stores, (incl. leased depts.)	1,384	1,502	1,861	1,986	2,232	2,030	1,770	2,187	2,002	2,280	2,879	4,260	26,373
Food stores	4,829	4,471	4,887	4,771	5,181	5,062	5,234	5,372	4,937	5,210	5,289	5,532	60,775
Grocery stores	4,408	4,055	4,435	4,309	4,724	4,635	4,818	4,953	4,555	4,799	4,887	5,054	55,632
Gasoline service stations	1,528	1,371	1,553	1,589	1,639	1,629	1,703	1,729	1,587	1,668	1,629	1,740	19,365
Apparel & accessory stores	1,064	1,017	1,275	1,390	1,474	1,325	1,177	1,499	1,383	1,545	1,740	2,401	17,290
Eating and drinking places	2,108	2,060	2,363	2,440	2,623	2,677	2,786	2,816	2,568	2,654	2,512	2,523	30,130
Drug & proprietary stores	680	686	722	719	731	703	697	720	691	735	726	939	8,749
GAF, total ²	4,317	4,394	5,085	5,315	5,856	5,459	4,993	5,960	5,530	6,168	7,377	10,782	71,236
Midwest													
Retail trade, total	23,732	23,142	27,031	28,614	30,705	29,019	28,968	30,214	28,636	29,154	29,575	33,492	342,282
Durable goods, total	8,235	8,312	10,136	11,274	12,092	11,340	11,339	11,526	11,299	10,420	9,877	10,630	126,480
Building materials, hardware, garden supply & mobile home dealers	1,065	944	1,212	1,597	1,884	1,763	1,770	1,730	1,642	1,765	1,551	1,372	18,295
Automotive dealers	5,510	5,784	7,082	7,774	8,200	7,608	7,606	7,616	7,663	6,442	5,926	5,842	83,053
Furniture, home furnishings & equipment stores	984	947	1,112	1,132	1,146	1,133	1,166	1,295	1,229	1,375	1,470	1,859	14,848
Nondurable goods, total	15,497	14,830	16,895	17,340	18,613	17,679	17,629	18,688	17,337	18,734	19,698	22,862	215,802
General merchandise group stores	2,248	2,231	2,963	3,151	3,340	3,075	2,914	3,414	3,009	3,354	4,112	6,006	39,817
Dept. stores, (excl. leased depts.)	1,864	1,838	2,453	2,576	2,748	2,543	2,397	2,840	2,498	2,798	3,463	5,067	33,085
Dept. stores, (incl. leased depts.)	1,930	1,904	2,542	2,667	2,845	2,634	2,484	2,940	2,586	2,896	3,585	5,244	34,257
Food stores	5,081	4,820	5,305	5,256	5,793	5,453	5,521	5,717	5,266	5,482	5,626	5,823	65,123
Grocery stores	4,808	4,527	4,977	4,934	5,434	5,131	5,193	5,349	4,962	5,157	5,297	5,445	61,214
Gasoline service stations	2,699	2,420	2,640	2,830	3,041	3,025	3,107	3,032	2,913	3,093	2,960	3,032	34,792
Apparel & accessory stores	964	881	1,184	1,264	1,254	1,190	1,160	1,420	1,229	1,378	1,601	2,217	15,742
Eating and drinking places	1,920	1,913	2,213	2,216	2,480	2,502	2,417	2,527	2,400	2,475	2,342	2,180	27,585
Drug & proprietary stores	878	844	882	880	903	889	895	928	870	923	905	1,218	11,015
GAF, total ²	4,773	4,617	5,875	6,201	6,513	6,169	5,960	6,920	6,150	6,829	8,080	11,804	79,891
South													
Retail trade, total	33,500	32,169	37,602	38,369	40,042	38,183	38,696	40,512	37,687	38,233	39,037	46,521	460,551
Durable goods, total	12,496	12,218	14,377	14,917	15,643	14,754	15,121	15,491	14,803	14,139	13,454	15,389	172,802
Building materials, hardware, garden supply & mobile home dealers	1,743	1,657	2,178	2,571	2,674	2,486	2,601	2,460	2,349	2,483	2,183	2,178	27,563
Automotive dealers	7,912	7,847	9,105	9,192	9,632	9,031	9,272	9,581	9,325	8,249	7,541	7,623	104,310
Furniture, home furnishings & equipment stores	1,675	1,595	1,810	1,733	1,924	1,898	1,887	2,012	1,871	1,953	2,109	2,653	23,120
Nondurable goods, total	21,004	19,951	23,225	23,452	24,399	23,429	23,575	25,021	22,884	24,094	25,583	31,132	287,749
General merchandise group stores	3,079	3,116	4,095	4,219	4,477	4,139	3,898	4,530	4,003	4,376	5,572	8,586	54,090
Dept. stores, (excl. leased depts.)	2,327	2,366	3,170	3,245	3,417	3,187	3,017	3,506	3,050	3,354	4,164	6,417	41,220
Dept. stores, (incl. leased depts.)	2,406	2,447	3,277	3,356	3,534	3,298	3,120	3,628	3,154	3,467	4,299	6,934	42,620
Food stores	7,892	7,312	8,198	8,042	8,476	8,291	8,501	8,720	8,063	8,299	8,530	8,841	99,165
Grocery stores	7,640	7,073	7,915	7,753	8,202	8,034	8,238	8,461	7,815	8,034	8,258	8,522	95,945
Gasoline service stations	2,937	2,649	3,077	3,277	3,407	3,457	3,605	3,591	3,326	3,406	3,299	3,511	39,542
Apparel & accessory stores	1,408	1,372	1,862	1,877	1,842	1,689	1,643	2,016	1,775	1,827	2,105	3,195	22,611
Eating and drinking places	3,004	2,897	3,390	3,486	3,603	3,461	3,479	3,579	3,225	3,359	3,242	3,275	40,000
Drug & proprietary stores	1,232	1,192	1,281	1,258	1,290	1,231	1,252	1,310	1,201	1,338	1,351	1,812	15,728
GAF, total ²	7,079	6,945	8,747	8,869	9,279	8,694	8,373	9,612	8,628	9,245	11,118	17,013	113,602
West													
Retail trade, total	20,936	20,366	23,056	22,912	24,604	23,804	23,977	25,351	23,670	23,921	24,544	29,478	286,619
Durable goods, total	7,542	7,474	8,465	8,371	9,129	8,627	8,633	9,000	8,792	8,419	8,211	9,580	102,243
Building materials, hardware, garden supply & mobile home dealers	911	923	1,067	1,224	1,277	1,275	1,243	1,316	1,197	1,186	1,056	1,066	13,741
Automotive dealers	4,454	4,537	5,235	5,055	5,628	5,182	5,211	5,353	5,259	4,796	4,591	4,748	60,049
Furniture, home furnishings & equipment stores	1,242	1,107	1,217	1,150	1,204	1,189	1,222	1,263	1,226	1,308	1,344	1,732	15,204
Nondurable goods, total	13,394	12,892	14,591	14,541	15,475	15,177	15,344	16,351	14,878	15,502	16,333	19,898	184,376
General merchandise group stores	2,084	2,104	2,522	2,584	2,831	2,764	2,593	3,036	2,726	2,924	3,609	5,382	35,149
Dept. stores, (excl. leased depts.)	1,623	1,628	1,942	2,025	2,183	2,117	2,005	2,291	2,071	2,203	2,696	4,091	26,855
Dept. stores, (incl. leased depts.)	1,699	1,705	2,034	2,122	2,266	2,215	2,098	2,398	2,166	2,306	2,923	4,261	28,113
Food stores	4,727	4,432	4,967	4,874	5,180	5,039	5,152	5,298	4,741	5,005	5,123	5,481	59,999
Grocery stores	4,521	4,215	4,720	4,611	4,883	4,777	4,886	5,026	4,477	4,726	4,838	5,075	56,755
Gasoline service stations	1,456	1,356	1,523	1,569	1,707	1,703	1,774	1,817	1,696	1,712	1,640	1,689	19,642
Apparel & accessory stores	916	891	1,071	1,104	1,168	1,148	1,132	1,307	1,172	1,196	1,424	2,025	14,552
Eating and drinking places	2,265	2,206	2,566	2,428	2,569	2,609	2,732	2,791	2,536	2,559	2,429	2,544	30,234
Drug & proprietary stores	880	830	890	920	955	927	959	990	913	955	941	1,342	11,502
GAF, total ²	4,987	4,854	5,605	5,620	6,061	5,940	5,728	6,507	5,971	6,310	7,395	10,920	75,898

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	19,258	19,449	21,080	21,408	22,677	23,062	21,387	22,246	21,100	22,471	23,809	27,604	265,551
Durable goods, total	5,736	6,418	6,784	7,225	7,883	8,131	7,344	7,480	6,638	7,254	7,462	8,043	86,398
Building materials, hardware, garden supply & mobile home dealers	584	573	621	785	997	1,040	1,042	1,043	981	1,008	931	843	10,448
Automotive dealers	3,329	4,051	4,310	4,558	4,811	4,831	4,311	4,360	3,598	4,014	3,892	3,261	49,326
Furniture, home furnishings & equipment stores	920	965	1,008	971	1,051	1,137	1,040	1,054	1,040	1,184	1,296	1,610	13,276
Nondurable goods, total	13,522	13,031	14,296	14,183	14,794	14,931	14,043	14,766	14,462	15,217	16,347	19,561	179,153
General merchandise group stores	1,442	1,600	1,860	2,076	2,321	2,340	1,919	2,209	2,256	2,359	3,089	4,670	28,141
Dept. stores, (excl. leased depts.)	1,233	1,365	1,598	1,789	2,017	2,019	1,631	1,885	1,946	2,021	2,658	3,976	24,138
Dept. stores, (incl. leased depts.)	1,286	1,423	1,668	1,867	2,105	2,107	1,702	1,967	2,031	2,110	2,773	4,152	25,191
Food stores	4,412	4,358	4,819	4,565	4,840	4,884	4,784	4,907	4,639	4,793	4,920	5,232	57,153
Grocery stores	3,975	3,927	4,367	4,106	4,391	4,454	4,349	4,484	4,238	4,369	4,489	4,711	51,860
Gasoline service stations	1,548	1,440	1,577	1,542	1,599	1,609	1,594	1,579	1,506	1,562	1,577	1,591	18,724
Apparel & accessory stores	970	923	1,052	1,263	1,309	1,336	1,099	1,277	1,345	1,391	1,613	2,266	15,844
Eating and drinking places	1,960	1,935	2,110	2,221	2,372	2,430	2,455	2,558	2,399	2,423	2,277	2,402	27,542
Drug & proprietary stores	646	647	663	688	697	700	672	691	677	687	713	908	8,389
GAF, total ²	3,909	4,038	4,480	4,883	5,321	5,532	4,676	5,231	5,311	5,584	6,883	10,243	66,091
Midwest													
Retail trade, total	22,093	22,432	25,023	25,874	28,028	28,138	26,617	27,440	25,967	27,879	28,474	31,890	319,855
Durable goods, total	7,454	8,016	9,001	9,756	10,744	10,857	10,176	9,959	9,141	10,292	9,912	9,965	115,273
Building materials, hardware, garden supply & mobile home dealers	963	957	1,114	1,442	1,843	1,839	1,757	1,677	1,608	1,674	1,569	1,444	17,887
Automotive dealers	4,885	5,513	6,098	6,518	7,003	7,147	6,593	6,347	5,661	6,661	6,121	5,481	74,028
Furniture, home furnishings & equipment stores	928	889	1,065	1,053	1,082	1,080	1,026	1,106	1,092	1,130	1,258	1,501	13,210
Nondurable goods, total	14,639	14,416	16,022	16,118	17,284	17,281	16,441	17,481	16,826	17,587	18,562	21,925	204,582
General merchandise group stores	2,138	2,165	2,633	2,846	3,168	3,102	2,731	3,129	2,985	3,189	3,981	5,894	37,961
Dept. stores, (excl. leased depts.)	1,771	1,782	2,191	2,358	2,626	2,568	2,249	2,591	2,489	2,655	3,321	4,897	31,498
Dept. stores, (incl. leased depts.)	1,832	1,843	2,268	2,440	2,717	2,656	2,327	2,682	2,576	2,748	3,437	5,070	32,596
Food stores	4,848	4,788	5,232	4,918	5,371	5,454	5,289	5,414	5,210	5,286	5,324	5,682	62,816
Grocery stores	4,563	4,477	4,897	4,554	4,986	5,091	4,947	5,056	4,861	4,936	4,982	5,305	58,655
Gasoline service stations	2,508	2,331	2,554	2,558	2,731	2,825	2,752	2,800	2,740	2,890	2,792	2,737	32,218
Apparel & accessory stores	941	886	1,057	1,237	1,196	1,188	1,067	1,217	1,200	1,241	1,412	2,044	14,686
Eating and drinking places	1,843	1,921	2,118	2,114	2,244	2,318	2,314	2,440	2,270	2,253	2,159	2,239	26,233
Drug & proprietary stores	801	773	793	802	825	818	803	840	781	844	866	1,166	10,112
GAF, total ²	4,547	4,472	5,324	5,755	6,164	6,080	5,505	6,177	5,941	6,235	7,543	11,064	74,807
South													
Retail trade, total	31,286	31,627	35,784	35,628	37,779	37,380	35,813	37,215	34,311	35,953	37,410	43,843	434,029
Durable goods, total	11,437	11,962	13,604	13,554	14,860	14,624	13,614	13,872	12,591	13,606	13,306	14,642	161,672
Building materials, hardware, garden supply & mobile home dealers	1,657	1,804	2,133	2,389	2,598	2,476	2,328	2,361	2,165	2,221	2,097	1,957	26,186
Automotive dealers	7,127	7,567	8,562	8,330	9,167	8,997	8,314	8,352	7,351	8,213	7,731	7,566	97,277
Furniture, home furnishings & equipment stores	1,565	1,499	1,678	1,577	1,710	1,798	1,712	1,838	1,799	1,780	1,900	2,356	21,212
Nondurable goods, total	19,849	19,665	22,180	22,074	22,919	22,756	22,199	23,343	21,720	22,347	24,104	29,201	272,357
General merchandise group stores	2,836	2,958	3,741	3,884	4,227	4,035	3,644	4,161	3,858	4,086	5,411	8,153	50,994
Dept. stores, (excl. leased depts.)	2,199	2,268	2,912	3,007	3,242	3,109	2,837	3,224	2,968	3,133	4,025	6,086	39,010
Dept. stores, (incl. leased depts.)	2,274	2,346	3,008	3,107	3,350	3,212	2,932	3,333	3,068	3,236	4,161	6,289	40,316
Food stores	7,307	7,120	7,858	7,540	7,905	8,091	8,017	8,189	7,889	7,801	7,881	8,439	93,837
Grocery stores	7,081	6,890	7,607	7,293	7,670	7,842	7,775	7,954	7,469	7,569	7,637	8,145	90,932
Gasoline service stations	2,970	2,908	3,144	3,222	3,359	3,331	3,365	3,294	3,091	3,128	3,054	3,031	37,897
Apparel & accessory stores	1,348	1,332	1,655	1,732	1,662	1,586	1,487	1,795	1,610	1,592	1,874	2,944	20,617
Eating and drinking places	2,890	2,923	3,241	3,246	3,292	3,310	3,385	3,476	3,144	3,143	3,136	3,260	38,446
Drug & proprietary stores	1,079	1,101	1,180	1,162	1,193	1,169	1,130	1,169	1,101	1,163	1,221	1,661	14,329
GAF, total ²	6,585	6,592	7,950	8,106	8,590	8,408	7,771	8,830	8,245	8,498	10,467	15,911	105,953
West													
Retail trade, total	19,617	19,500	21,717	20,931	22,501	22,842	22,202	23,382	21,781	22,351	22,982	27,673	267,479
Durable goods, total	6,769	6,858	7,631	7,090	7,706	7,979	7,615	7,973	7,398	7,775	7,639	8,705	91,138
Building materials, hardware, garden supply & mobile home dealers	823	881	1,067	970	1,100	1,174	1,086	1,205	1,135	1,116	1,023	976	12,556
Automotive dealers	4,078	4,182	4,644	4,282	4,684	4,789	4,587	4,546	4,124	4,433	4,184	4,156	52,689
Furniture, home furnishings & equipment stores	1,063	957	1,035	967	968	1,055	1,052	1,189	1,176	1,240	1,322	1,710	13,734
Nondurable goods, total	12,848	12,642	14,086	13,841	14,795	14,863	14,587	15,409	14,383	14,576	15,343	18,968	176,341
General merchandise group stores	2,023	2,008	2,418	2,414	2,676	2,630	2,436	2,737	2,533	2,736	3,340	5,236	33,187
Dept. stores, (excl. leased depts.)	1,574	1,542	1,888	1,867	2,085	2,067	1,919	2,152	1,990	2,136	2,611	4,010	25,841
Dept. stores, (incl. leased depts.)	1,646	1,613	1,975	1,953	2,181	2,163	2,009	2,251	2,060	2,235	2,732	4,195	27,033
Food stores	4,281	4,331	4,800	4,658	4,990	5,076	5,032	5,159	4,876	4,775	4,845	5,280	58,103
Grocery stores	4,074	4,096	4,549	4,370	4,707	4,811	4,784	4,899	4,636	4,535	4,593	4,964	55,018
Gasoline service stations	1,471	1,429	1,488	1,490	1,652	1,646	1,646	1,685	1,571	1,599	1,531	1,518	18,726
Apparel & accessory stores	882	826	1,032	1,035	1,078	1,090	987	1,120	1,029	1,066	1,236	1,813	13,194
Eating and drinking places	2,241	2,170	2,419	2,347	2,426	2,550	2,644	2,752	2,479	2,368	2,284	2,420	29,100
Drug & proprietary stores	871	851	888	896	919	894	879	918	885	920	931	1,329	11,181
GAF, total ²	4,656	4,503	5,249	5,154	5,564	5,607	5,249	5,946	5,572	5,901	6,882	10,502	70,785

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 9. Estimated Monthly Retail Sales, by Selected Kind of Business for Regions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Region and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Northeast													
Retail trade, total	16,977	16,136	19,122	19,023	19,861	20,478	19,787	20,120	20,075	20,988	21,924	26,147	240,658
Durable goods, total	4,659	4,550	5,863	5,738	6,271	6,644	6,140	6,313	6,183	6,448	6,724	7,305	72,838
Building materials, hardware, garden supply & mobile home dealers	550	488	588	694	835	875	849	874	797	825	769	716	8,860
Automotive dealers	2,544	2,572	3,603	3,431	3,710	3,952	3,466	3,526	3,387	3,601	3,599	3,207	40,598
Furniture, home furnishings & equipment stores	789	770	890	870	905	932	986	1,023	995	1,038	1,157	1,427	11,782
Nondurable goods, total	12,318	11,586	13,259	13,285	13,610	13,834	13,647	13,807	13,892	14,540	15,200	18,842	167,820
General merchandise group stores	1,295	1,330	1,779	1,844	2,037	2,059	1,807	2,006	2,072	2,269	2,743	4,314	25,555
Dept. stores, (excl. leased depts.)	1,109	1,132	1,541	1,584	1,768	1,784	1,534	1,706	1,775	1,949	2,357	3,710	21,949
Dept. stores, (incl. leased depts.) ¹	1,157	1,180	1,607	1,651	1,845	1,860	1,601	1,779	1,852	2,033	2,458	3,871	22,894
Food stores	4,074	3,898	4,317	4,293	4,364	4,488	4,664	4,438	4,439	4,457	4,415	5,065	52,902
Grocery stores	3,680	3,505	3,883	3,874	3,920	4,054	4,216	4,009	4,022	4,025	3,982	4,469	47,638
Gasoline service stations	1,423	1,243	1,355	1,433	1,515	1,558	1,594	1,631	1,569	1,569	1,569	1,632	18,109
Apparel & accessory stores	910	796	1,067	1,140	1,188	1,150	1,000	1,182	1,242	1,343	1,480	2,048	14,546
Eating and drinking places	1,965	1,868	2,173	2,221	2,336	2,382	2,455	2,407	2,309	2,360	2,168	2,157	26,821
Drug & proprietary stores	579	578	626	599	613	630	618	629	634	625	644	847	7,822
GAF, total ²	3,509	3,352	4,239	4,344	4,673	4,737	4,318	4,814	4,894	5,222	6,100	9,198	59,400
Midwest													
Retail trade, total	19,782	19,286	22,911	23,001	24,409	25,355	24,587	24,874	24,502	25,247	25,813	30,226	289,993
Durable goods, total	5,901	6,115	7,892	7,917	8,620	9,394	8,676	8,654	8,559	8,762	8,657	9,178	98,325
Building materials, hardware, garden supply & mobile home dealers	892	817	1,068	1,265	1,600	1,668	1,543	1,569	1,492	1,523	1,372	1,291	16,100
Automotive dealers	3,593	3,916	5,179	5,024	5,364	5,986	5,456	5,302	5,346	5,467	5,294	5,063	60,990
Furniture, home furnishings & equipment stores	827	797	966	968	962	988	1,000	1,058	1,013	1,052	1,176	1,431	12,238
Nondurable goods, total	13,881	13,171	15,019	15,084	15,789	15,961	15,911	16,220	15,943	16,485	17,156	21,048	191,668
General merchandise group stores	1,930	1,868	2,481	2,553	2,769	2,770	2,575	2,806	2,673	2,928	3,529	5,480	34,362
Dept. stores, (excl. leased depts.)	1,592	1,536	2,060	2,103	2,282	2,288	2,103	2,337	2,239	2,442	2,940	4,524	28,446
Dept. stores, (incl. leased depts.) ¹	1,646	1,589	2,130	2,175	2,360	2,367	2,175	2,418	2,316	2,526	3,042	4,680	29,424
Food stores	4,750	4,439	4,893	4,916	5,035	5,118	5,231	5,042	5,072	5,043	4,994	5,569	60,102
Grocery stores	4,444	4,129	4,536	4,577	4,674	4,745	4,863	4,683	4,717	4,714	4,666	5,191	55,919
Gasoline service stations	2,279	2,038	2,267	2,305	2,489	2,632	2,757	2,732	2,621	2,691	2,585	2,760	30,156
Apparel & accessory stores	924	837	1,052	1,095	1,086	1,067	1,051	1,171	1,117	1,233	1,358	2,056	14,047
Eating and drinking places	1,750	1,758	1,979	1,942	2,049	2,092	2,115	2,159	2,078	2,068	1,986	2,040	24,076
Drug & proprietary stores	746	722	780	765	769	798	796	806	773	803	807	1,057	9,622
GAF, total ²	4,153	3,962	5,024	5,188	5,430	5,453	5,206	5,667	5,391	5,815	6,820	10,421	68,530
South													
Retail trade, total	27,084	26,555	32,040	32,003	33,044	33,645	33,514	33,599	32,440	33,260	34,478	41,995	393,657
Durable goods, total	9,126	9,267	11,777	11,451	12,261	12,921	12,223	12,130	11,798	11,929	12,116	13,854	140,853
Building materials, hardware, garden supply & mobile home dealers	1,285	1,306	1,758	1,928	2,228	2,273	2,087	2,084	2,032	2,076	1,937	1,811	22,805
Automotive dealers	5,466	5,673	7,390	6,940	7,393	7,924	7,426	7,104	6,900	6,961	6,958	7,179	83,314
Furniture, home furnishings & equipment stores	1,333	1,263	1,462	1,421	1,437	1,503	1,553	1,686	1,580	1,564	1,742	2,254	18,798
Nondurable goods, total	17,958	17,288	20,263	20,552	20,783	20,724	21,291	21,469	20,642	21,331	22,362	28,141	252,804
General merchandise group stores	2,484	2,441	3,309	3,350	3,572	3,450	3,339	3,651	3,484	3,775	4,795	7,635	45,285
Dept. stores, (excl. leased depts.)	1,972	1,870	2,592	2,607	2,759	2,672	2,594	2,838	2,661	2,884	3,555	5,672	34,676
Dept. stores, (incl. leased depts.) ¹	2,035	1,930	2,677	2,692	2,849	2,756	2,680	2,930	2,749	2,982	3,673	5,861	35,816
Food stores	6,789	6,493	7,244	7,377	7,307	7,501	7,927	7,529	7,416	7,462	7,369	8,298	88,712
Grocery stores	6,563	6,272	6,987	7,124	7,067	7,253	7,678	7,281	7,171	7,217	7,114	7,976	85,703
Gasoline service stations	2,725	2,596	2,907	3,032	3,179	3,185	3,281	3,250	3,120	3,100	2,994	3,068	36,417
Apparel & accessory stores	1,200	1,138	1,564	1,559	1,517	1,467	1,467	1,686	1,488	1,588	1,797	2,904	19,375
Eating and drinking places	2,570	2,476	2,897	2,982	2,973	2,984	3,152	3,152	2,930	2,987	2,857	2,946	34,906
Drug & proprietary stores	974	979	1,080	1,053	1,056	1,041	1,012	1,056	1,027	1,044	1,078	1,465	12,865
GAF, total ²	5,808	5,560	7,211	7,211	7,435	7,334	7,224	7,948	7,470	7,898	9,457	15,060	95,616
West													
Retail trade, total	17,005	16,567	19,432	19,535	20,323	21,003	21,090	21,398	20,558	20,832	21,320	26,792	245,855
Durable goods, total	5,074	5,172	6,444	6,243	6,605	7,152	6,829	6,910	6,571	6,767	6,816	8,250	78,833
Building materials, hardware, garden supply & mobile home dealers	665	665	835	854	980	1,091	1,004	1,051	1,011	1,008	898	912	10,974
Automotive dealers	2,804	3,026	3,927	3,734	3,914	4,224	4,002	3,938	3,681	3,863	3,845	4,119	45,077
Furniture, home furnishings & equipment stores	829	758	879	852	855	954	982	1,042	1,007	1,032	1,124	1,559	11,873
Nondurable goods, total	11,931	11,395	12,988	13,292	13,718	13,851	14,261	14,488	13,987	14,065	14,504	18,542	167,022
General merchandise group stores	1,846	1,792	2,232	2,303	2,408	2,400	2,304	2,504	2,425	2,522	3,027	4,994	30,757
Dept. stores, (excl. leased depts.)	1,394	1,342	1,700	1,763	1,858	1,858	1,782	1,939	1,880	1,933	2,342	3,797	23,568
Dept. stores, (incl. leased depts.) ¹	1,457	1,402	1,776	1,843	1,942	1,943	1,842	2,028	1,965	2,020	2,449	3,972	24,639
Food stores	4,177	3,959	4,434	4,522	4,508	4,558	4,775	4,655	4,612	4,538	4,457	5,107	54,302
Grocery stores	3,940	3,714	4,167	4,255	4,243	4,305	4,515	4,391	4,359	4,289	4,205	4,758	51,141
Gasoline service stations	1,290	1,215	1,306	1,354	1,521	1,637	1,756	1,804	1,619	1,575	1,556	1,612	18,245
Apparel & accessory stores	750	714	891	941	952	961	989	1,075	982	993	1,141	1,835	12,224
Eating and drinking places	2,043	1,946	2,176	2,275	2,359	2,415	2,577	2,471	2,374	2,403	2,210	2,289	27,538
Drug & proprietary stores	756	744	832	815	857	852	859	875	863	860	887	1,282	10,482
GAF, total ²	4,065	3,870	4,668	4,766	4,936	5,044	4,959	5,357	5,164	5,282	6,143	9,937	64,191

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	8,275	8,198	8,775	9,024	9,391	9,380	9,292	9,224	9,105	9,702	9,460	11,499	111,325
Nondurable goods, total	5,746	5,640	5,975	6,053	6,328	6,138	6,139	6,333	6,112	6,613	6,714	8,283	76,074
General merchandise group stores	599	636	734	796	870	826	760	868	827	916	1,123	1,768	10,723
Dept. stores, (excl. leased depts.)	435	474	564	613	676	639	573	675	644	713	867	1,369	8,242
Dept. stores, (incl. leased depts.)	455	497	593	647	710	672	602	709	676	750	907	1,427	8,645
Food stores	2,011	1,903	1,963	2,026	2,145	2,079	2,208	2,114	2,011	2,085	1,990	2,200	24,735
GAF, total ²	1,601	1,678	1,807	1,940	2,062	1,988	1,912	2,202	2,101	2,285	2,591	4,056	26,223
Middle Atlantic	20,436	20,524	22,060	22,972	23,995	24,300	24,234	24,283	23,230	24,305	23,980	29,481	283,800
Durable goods, total	6,845	7,180	7,797	8,155	8,473	8,868	8,627	8,298	7,997	8,139	7,468	9,044	96,891
Automotive dealers	3,806	4,123	4,594	4,718	4,789	5,103	4,926	4,709	4,490	4,559	3,993	3,806	53,616
Nondurable goods, total	13,591	13,344	14,263	14,817	15,522	15,432	15,607	15,985	15,233	16,166	16,512	20,437	186,909
General merchandise group stores	1,452	1,620	1,854	2,072	2,212	2,050	1,886	2,149	2,086	2,323	2,899	4,385	26,988
Dept. stores, (excl. leased depts.)	1,182	1,319	1,545	1,716	1,846	1,701	1,547	1,785	1,737	1,932	2,437	3,698	22,445
Dept. stores, (incl. leased depts.)	1,249	1,394	1,625	1,809	1,943	1,787	1,623	1,871	1,827	2,031	2,548	3,851	23,564
Food stores	4,544	4,413	4,603	4,645	4,850	4,805	5,015	4,884	4,750	4,960	4,782	5,372	57,623
Gasoline service stations	1,356	1,261	1,305	1,278	1,404	1,490	1,492	1,526	1,442	1,441	1,360	1,376	16,711
Apparel & accessory stores	1,182	1,220	1,389	1,671	1,691	1,665	1,640	1,914	1,843	1,925	1,987	2,877	21,004
Eating and drinking places	2,218	2,233	2,370	2,313	2,522	2,558	2,570	2,645	2,294	2,341	2,268	2,391	28,273
Drug & proprietary stores	990	974	975	1,049	1,038	1,020	1,080	1,051	1,019	1,073	1,019	1,327	12,615
GAF, total ²	4,808	5,018	5,432	5,978	6,198	6,066	5,862	6,430	6,213	6,572	7,385	11,482	77,444
East North Central	23,371	23,670	25,436	26,556	27,834	27,532	27,387	27,990	27,159	29,047	28,573	34,329	328,884
Durable goods, total	8,044	8,466	9,198	10,058	10,293	10,666	10,413	10,324	10,386	10,663	9,652	11,225	119,388
Automotive dealers	4,955	5,370	5,764	6,291	6,175	6,447	6,307	6,157	6,289	6,421	5,527	5,283	70,986
Furniture, home furnishings & equipment stores	1,260	1,243	1,314	1,294	1,284	1,385	1,387	1,407	1,440	1,526	1,606	2,119	17,265
Nondurable goods, total	15,327	15,204	16,238	16,498	17,541	16,866	16,974	17,666	16,773	18,384	18,921	23,104	209,496
General merchandise group stores	2,555	2,736	3,136	3,303	3,585	3,359	3,267	3,684	3,330	3,850	4,562	6,647	44,014
Dept. stores, (excl. leased depts.)	2,101	2,272	2,642	2,773	2,988	2,790	2,713	3,096	2,782	3,234	3,829	5,568	36,788
Dept. stores, (incl. leased depts.)	2,164	2,343	2,727	2,862	3,075	2,874	2,795	3,187	2,868	3,334	3,942	5,728	37,899
Food stores	4,619	4,379	4,455	4,561	4,844	4,720	4,920	4,850	4,606	4,801	4,735	5,168	56,658
Gasoline service stations	1,653	1,589	1,710	1,720	1,904	1,919	1,910	1,908	1,845	1,932	1,842	1,885	21,817
Apparel & accessory stores	862	943	1,120	1,236	1,289	1,214	1,190	1,450	1,299	1,441	1,539	2,325	15,908
Eating and drinking places	2,658	2,681	2,837	2,827	3,038	2,891	2,927	2,999	2,903	3,260	2,947	3,044	35,012
GAF, total ²	5,313	5,589	6,308	6,699	7,071	6,886	6,723	7,467	6,938	7,666	8,740	13,351	88,751
West North Central	10,127	9,822	10,791	11,388	12,291	11,965	12,248	12,088	11,763	12,367	12,037	14,374	141,261
Durable goods, total	3,671	3,452	3,931	4,299	4,668	4,679	4,721	4,374	4,446	4,428	4,135	4,746	51,550
Automotive dealers	2,305	2,169	2,541	2,718	2,841	2,939	2,962	2,644	2,740	2,680	2,411	2,394	31,344
Nondurable goods, total	6,456	6,370	6,860	7,089	7,623	7,286	7,527	7,714	7,317	7,939	7,902	9,628	89,711
General merchandise group stores	1,138	1,182	1,383	1,444	1,592	1,470	1,470	1,640	1,462	1,656	1,910	2,736	19,083
Dept. stores, (excl. leased depts.)	920	974	1,128	1,166	1,285	1,178	1,154	1,326	1,167	1,323	1,543	2,234	15,398
Dept. stores, (incl. leased depts.)	939	996	1,152	1,189	1,309	1,201	1,175	1,350	1,190	1,349	1,573	2,274	15,697
Food stores	2,026	1,942	2,008	2,144	2,256	2,164	2,331	2,213	2,094	2,266	2,149	2,405	25,998
Gasoline service stations	908	870	948	1,000	1,137	1,128	1,142	1,102	1,075	1,151	1,036	1,034	12,531
Apparel & accessory stores	372	377	447	478	498	456	457	558	482	511	547	852	6,035
GAF, total ²	2,264	2,302	2,640	2,783	3,029	2,832	2,842	3,162	2,884	3,110	3,522	5,254	36,624
South Atlantic	25,724	26,481	28,709	29,298	30,027	29,588	29,702	29,410	28,942	30,356	30,690	38,067	356,994
Durable goods, total	9,385	9,989	10,985	11,101	11,385	11,781	11,539	10,846	11,221	11,275	11,157	13,502	134,166
Automotive dealers	5,473	5,922	6,478	6,429	6,573	6,822	6,583	5,931	6,371	6,372	5,903	6,220	75,077
Furniture, home furnishings & equipment stores	1,467	1,466	1,558	1,527	1,581	1,627	1,783	1,739	1,695	1,789	1,986	2,527	20,745
Nondurable goods, total	16,339	16,492	17,724	18,197	18,642	17,807	18,163	18,564	17,721	19,081	19,533	24,565	222,828
General merchandise group stores	2,625	2,894	3,203	3,361	3,457	3,251	3,240	3,574	3,319	3,698	4,496	6,940	44,058
Dept. stores, (excl. leased depts.)	1,897	2,130	2,406	2,504	2,536	2,383	2,369	2,645	2,436	2,741	3,334	5,084	32,485
Dept. stores, (incl. leased depts.)	1,954	2,193	2,479	2,576	2,602	2,447	2,427	2,713	2,499	2,811	3,413	5,200	33,314
Food stores	5,629	5,454	5,717	5,807	5,960	5,804	6,126	5,855	5,594	5,910	5,740	6,365	69,961
Gasoline service stations	1,832	1,822	1,991	2,016	2,130	2,135	2,164	2,133	2,029	2,116	2,023	2,122	24,513
Apparel & accessory stores	1,147	1,234	1,459	1,609	1,511	1,404	1,364	1,593	1,469	1,589	1,738	2,719	18,836
GAF, total ²	6,094	6,451	7,112	7,438	7,543	7,257	7,365	7,937	7,462	8,094	9,445	14,648	96,646
East South Central	7,292	7,586	8,237	8,394	8,924	8,822	8,999	9,195	8,739	9,204	9,263	11,021	105,676
Durable goods, total	2,343	2,530	2,879	2,884	3,171	3,326	3,259	3,263	3,233	3,235	3,146	3,756	37,025
Nondurable goods, total	4,949	5,056	5,358	5,510	5,753	5,496	5,740	5,932	5,506	5,969	6,117	7,265	68,651
General merchandise group stores	917	1,018	1,128	1,189	1,232	1,144	1,150	1,268	1,156	1,332	1,597	2,274	15,405
Dept. stores, (excl. leased depts.)	705	793	897	942	972	906	908	1,005	904	1,051	1,260	1,803	12,146
Dept. stores, (incl. leased depts.)	719	810	917	963	991	923	925	1,025	923	1,072	1,283	1,835	12,366
Food stores	3,889	3,273	3,459	3,403	3,569	3,547	3,638	3,600	3,456	3,519	3,414	3,757	42,024
Apparel & accessory stores	581	637	752	855	841	792	864	956	807	871	958	1,504	10,418
GAF, total ²	3,673	3,851	4,245	4,388	4,583	4,357	4,486	4,810	4,280	4,648	5,267	8,045	56,633
Mountain	8,118	8,073	8,718	8,976	9,270	9,150	9,447	9,595	9,143	9,566	9,411	11,404	110,871
Nondurable goods, total	5,315	5,217	5,491	5,639	5,978	5,740	5,942	6,212	5,739	6,035	6,203	7,638	71,149
General merchandise group stores	822	864	983	1,032	1,097	1,030	1,042	1,179	1,018	1,145	1,375	2,082	13,669
Dept. stores, (excl. leased depts.)	636	682	768	801	846	787	794	919	777	880	1,074	1,812	10,776
Dept. stores, (incl. leased depts.)	653	702	791	825	868	809	814	943	799	902	1,103	1,862	10,861
Food stores	1,952	1,878	1,969	2,011	2,151	2,062	2,177	2,143	2,063	2,103	2,037	2,319	24,865
GAF, total ²	1,850	1,918	2,113										

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	23,766	23,439	25,340	25,615	26,452	26,391	26,798	26,644	25,531	26,601	26,461	32,335	315,373
Durable goods, total	8,613	8,658	9,692	9,754	9,782	10,277	10,245	9,865	9,638	10,095	9,565	11,461	117,645
Automotive dealers	4,579	4,714	5,418	5,422	5,309	5,694	5,598	5,250	5,171	5,483	4,893	4,917	62,448
Furniture, home furnishings & equipment stores	1,506	1,487	1,572	1,525	1,540	1,617	1,644	1,652	1,571	1,641	1,694	2,328	19,777
Nondurable goods, total	15,153	14,781	15,648	15,861	16,670	16,114	16,553	16,779	15,893	16,506	16,896	20,874	197,728
General merchandise group stores	2,809	2,857	3,108	3,144	3,387	3,251	3,236	3,496	3,246	3,469	4,069	5,919	42,041
Dept. stores, (excl. leased depts.)	1,582	1,689	1,930	1,929	2,111	1,989	2,018	2,203	1,991	2,116	2,575	4,110	26,243
Dept. stores, (incl. leased depts.) ¹	1,640	1,764	2,012	2,008	2,195	2,064	2,094	2,282	2,072	2,199	2,670	4,251	27,251
Food stores	4,720	4,588	4,774	4,839	5,070	4,958	5,169	4,987	4,808	4,891	4,716	5,358	58,878
Gasoline service stations	1,439	1,390	1,504	1,533	1,685	1,711	1,822	1,844	1,763	1,790	1,714	1,723	19,918
Apparel & accessory stores	1,075	1,124	1,279	1,339	1,410	1,425	1,419	1,465	1,336	1,389	1,564	2,362	17,187
Eating and drinking places	3,049	2,856	3,024	3,015	3,086	2,831	2,956	3,015	2,765	2,898	2,776	2,803	35,074
Drug & proprietary stores	990	961	1,009	1,040	1,001	988	938	959	938	990	930	1,288	12,032
GAF, total ²	6,481	6,547	7,026	7,065	7,464	7,422	7,481	7,811	7,294	7,677	8,690	13,118	94,076

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	7,837	7,633	8,693	8,688	9,481	9,434	9,349	9,618	9,232	9,256	9,466	11,011	109,698
Nondurable goods, total	5,543	5,238	5,988	5,773	6,363	6,206	6,241	6,580	6,025	6,245	6,593	7,849	74,644
General merchandise group stores	535	576	741	768	853	803	755	871	824	1,064	1,596	1,596	10,177
Dept. stores, (excl. leased depts.)	390	433	562	588	657	603	546	668	595	638	839	1,271	7,790
Dept. stores, (incl. leased depts.)	408	458	593	618	690	632	572	701	625	670	876	1,325	8,168
Food stores	1,997	1,820	2,085	1,966	2,203	2,125	2,235	2,260	2,020	2,064	2,063	2,150	24,988
GAF, total ²	1,463	1,506	1,843	1,826	2,019	1,938	1,853	2,146	2,000	2,007	2,462	3,767	24,830
Middle Atlantic	19,581	19,259	22,378	22,147	24,082	23,233	23,074	23,872	22,213	22,801	23,805	27,110	273,555
Durable goods, total	6,233	6,612	7,757	7,505	8,651	8,434	8,465	8,331	7,799	7,889	7,778	8,474	94,494
Automotive dealers	3,323	3,708	4,531	4,756	4,926	4,750	4,808	4,644	4,370	4,422	4,144	3,425	51,807
Nondurable goods, total	13,348	12,647	14,621	14,076	15,431	14,799	14,609	15,541	14,414	14,912	16,027	18,636	179,061
General merchandise group stores	1,312	1,440	1,923	1,945	2,226	1,996	1,808	2,125	1,970	2,136	2,857	4,134	25,872
Dept. stores, (excl. leased depts.)	1,076	1,184	1,592	1,629	1,851	1,657	1,498	1,782	1,659	1,797	2,399	3,493	21,617
Dept. stores, (incl. leased depts.)	1,140	1,249	1,680	1,715	1,948	1,744	1,576	1,874	1,740	1,889	2,510	3,643	22,708
Food stores	4,443	4,176	4,782	4,393	5,038	4,858	4,888	4,984	4,562	4,639	4,732	4,955	56,450
Gasoline service stations	1,427	1,300	1,402	1,458	1,573	1,531	1,561	1,594	1,446	1,496	1,437	1,429	17,654
Apparel & accessory stores	1,138	1,145	1,570	1,589	1,692	1,512	1,395	1,739	1,607	1,617	1,798	2,417	19,219
Eating and drinking places	2,100	2,078	2,372	2,414	2,592	2,712	2,680	2,761	2,555	2,562	2,421	2,550	29,797
Drug & proprietary stores	908	875	953	902	939	932	928	958	914	969	944	1,235	11,457
GAF, total ²	4,506	4,566	5,683	5,669	6,270	5,821	5,571	6,278	5,909	6,102	7,321	10,501	74,197
East North Central	21,875	21,527	25,434	25,939	27,970	26,923	26,701	27,591	25,079	26,634	27,037	30,892	313,602
Durable goods, total	7,258	7,634	9,077	9,822	10,358	10,002	9,991	9,853	8,940	9,324	8,810	9,652	110,721
Automotive dealers	4,484	4,884	5,802	6,151	6,343	6,180	6,129	5,958	5,430	5,679	5,047	4,782	66,869
Furniture, home furnishings & equipment stores	1,093	1,062	1,201	1,208	1,261	1,271	1,340	1,310	1,218	1,288	1,415	1,802	15,469
Nondurable goods, total	14,617	13,893	16,357	16,117	17,612	16,921	16,710	17,738	16,139	17,310	18,227	21,240	202,881
General merchandise group stores	2,301	2,307	3,027	2,966	3,351	3,118	2,904	3,347	2,993	3,389	4,192	5,887	39,782
Dept. stores, (excl. leased depts.)	1,870	1,897	2,539	2,477	2,783	2,579	2,410	2,827	2,520	2,853	3,517	4,980	33,226
Dept. stores, (incl. leased depts.)	1,937	1,974	2,636	2,570	2,862	2,668	2,492	2,929	2,605	2,951	3,639	5,141	34,398
Food stores	4,486	4,149	4,749	4,604	5,135	4,945	4,381	4,994	4,543	4,696	4,715	4,989	56,976
Gasoline service stations	1,844	1,597	1,749	1,777	1,914	1,941	1,921	1,965	1,823	1,891	1,811	1,810	22,033
Apparel & accessory stores	791	816	1,155	1,102	1,190	1,073	1,039	1,341	1,088	1,176	1,345	1,945	14,061
Eating and drinking places	2,359	2,307	2,666	2,730	2,915	3,015	2,986	3,088	2,842	3,021	2,838	2,752	33,519
GAF, total ²	4,806	4,795	6,092	5,945	6,577	6,224	6,036	6,810	6,001	6,565	7,854	11,374	79,079
West North Central	9,425	9,193	10,897	10,944	11,769	11,439	11,329	11,750	10,726	11,043	11,111	12,925	132,551
Durable goods, total	3,096	3,106	3,818	4,008	4,168	4,086	4,110	4,106	3,869	3,852	3,663	4,180	46,072
Automotive dealers	1,964	2,000	2,488	2,554	2,627	2,637	2,632	2,571	2,458	2,372	2,197	2,305	28,805
Nondurable goods, total	6,329	6,087	7,079	6,936	7,601	7,343	7,219	7,644	6,857	7,191	7,448	8,745	86,479
General merchandise group stores	1,043	1,044	1,357	1,368	1,555	1,447	1,357	1,556	1,331	1,509	1,751	2,516	17,834
Dept. stores, (excl. leased depts.)	817	838	1,090	1,082	1,187	1,125	1,064	1,256	1,071	1,194	1,421	2,055	14,200
Dept. stores, (incl. leased depts.)	835	860	1,118	1,108	1,214	1,148	1,086	1,283	1,095	1,219	1,451	2,094	14,511
Food stores	1,932	1,824	2,094	1,986	2,207	2,187	2,130	2,179	1,993	2,045	2,094	2,094	24,860
Gasoline service stations	1,032	893	981	1,013	1,086	1,078	1,097	1,106	1,006	1,038	981	965	12,276
Apparel & accessory stores	348	353	473	460	482	449	459	549	483	482	516	723	5,757
GAF, total ²	2,072	2,051	2,580	2,616	2,844	2,664	2,588	2,914	2,570	2,782	3,128	4,501	33,310
South Atlantic	25,022	24,609	28,452	27,778	29,869	28,300	28,673	29,586	26,931	28,009	28,753	33,669	339,649
Durable goods, total	8,979	9,019	10,444	10,673	11,613	10,894	11,212	10,980	10,403	10,515	9,974	11,538	126,244
Automotive dealers	5,278	5,326	6,231	6,183	6,828	6,444	6,665	6,333	6,074	6,015	5,311	5,336	72,024
Furniture, home furnishings & equipment stores	1,367	1,354	1,495	1,459	1,579	1,539	1,603	1,671	1,605	1,589	1,700	2,135	19,096
Nondurable goods, total	16,043	15,590	18,008	17,105	18,256	17,406	17,461	18,606	16,528	17,494	18,779	22,229	213,405
General merchandise group stores	2,256	2,433	3,117	3,000	3,220	2,993	2,865	3,245	2,834	3,133	4,098	6,167	39,361
Dept. stores, (excl. leased depts.)	1,684	1,815	2,364	2,295	2,378	2,227	2,158	2,486	2,128	2,356	3,073	4,515	29,479
Dept. stores, (incl. leased depts.)	1,741	1,887	2,456	2,381	2,453	2,295	2,223	2,572	2,197	2,430	3,162	4,634	30,431
Food stores	5,660	5,284	5,980	5,508	5,999	5,784	5,782	5,920	5,437	5,600	5,726	5,961	68,641
Gasoline service stations	2,059	1,880	2,045	2,040	2,157	2,047	2,068	2,157	1,955	2,040	2,051	1,974	24,473
Apparel & accessory stores	1,015	1,073	1,499	1,387	1,438	1,310	1,351	1,645	1,342	1,435	1,631	2,323	17,449
GAF, total ²	5,387	5,658	6,998	6,706	7,217	6,745	6,705	7,558	6,671	7,133	8,629	12,859	88,266
East South Central	6,644	6,694	7,822	7,715	8,456	8,061	8,149	8,476	7,629	7,967	8,211	9,375	95,199
Durable goods, total	1,999	2,185	2,567	2,643	3,012	2,832	2,878	2,854	2,605	2,639	2,481	2,748	31,443
Nondurable goods, total	4,645	4,509	5,255	5,072	5,444	5,229	5,271	5,622	5,024	5,328	5,730	6,627	63,756
General merchandise group stores	786	827	1,110	1,062	1,131	1,071	1,048	1,187	1,039	1,156	1,458	2,010	13,885
Dept. stores, (excl. leased depts.)	616	652	890	847	900	855	821	938	819	905	1,162	1,623	11,028
Dept. stores, (incl. leased depts.)	630	667	910	866	919	871	836	954	835	924	1,184	1,657	11,253
Food stores	1,479	1,573	1,880	1,899	2,057	1,947	1,938	2,198	1,900	2,066	2,489	3,585	25,111
West South Central	13,532	13,433	15,674	15,244	16,846	15,626	15,867	16,530	14,763	15,612	16,041	18,955	187,923
Durable goods, total	4,321	4,517	5,394	5,411	6,045	5,599	5,770	5,823	5,228	5,541	5,262	6,014	64,925
Automotive dealers	2,633	2,815	3,386	3,353	3,795	3,474	3,631	3,597	3,224	3,435	3,091	3,196	39,630
Nondurable goods, total	9,211	8,916	10,280	9,833	10,801	10,027	10,097	10,707	9,535	10,071	10,779	12,941	122,998
General merchandise group stores	1,624	1,704	2,193	2,056	2,261	2,157	2,108	2,373	1,969	2,160	2,712	4,033	27,350
Dept. stores, (excl. leased depts.)	1,277	1,350	1,755	1,628	1,759	1,686	1,655	1,880	1,543	1,681	2,083	3,033	21,330
Dept. stores, (incl. leased depts.)	1,307	1,384	1,792	1,671	1,793	1,717	1,683	1,918	1,571	1,720	2,124	3,099	21,779
Food stores	3,306	3,067	3,463	3,311	3,619	3,423	3,473	3,552	3,256	3,374	3,486	3,584	40,914
Apparel & accessory stores	532												

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	22,914	21,929	24,884	25,076	26,424	25,909	26,260	26,801	24,863	25,448	26,062	30,709	307,279
Durable goods, total	8,126	8,100	8,996	9,603	9,786	9,374	9,479	9,446	9,170	9,078	8,955	10,226	110,339
Automotive dealers	4,201	4,272	4,891	5,230	5,233	4,929	5,001	4,858	4,955	4,709	4,475	4,349	57,103
Furniture, home furnishings & equipment stores	1,455	1,394	1,554	1,541	1,581	1,589	1,609	1,618	1,499	1,611	1,726	2,077	19,254
Nondurable goods, total	14,788	13,829	15,888	15,473	16,638	16,535	16,781	17,355	15,693	16,370	17,107	20,483	196,940
General merchandise group stores	2,484	2,389	3,009	2,884	3,280	3,290	3,186	3,493	3,071	3,339	3,950	5,817	40,192
Dept. stores, (excl. leased depts.)	1,483	1,514	1,910	1,834	1,994	1,957	1,948	2,200	1,869	2,030	2,493	3,840	25,072
Dept. stores, (incl. leased depts.) ¹	1,545	1,586	1,996	1,920	2,081	2,037	2,025	2,290	1,947	2,113	2,584	3,980	26,104
Food stores	4,718	4,370	4,972	4,744	5,108	5,035	5,111	5,169	4,784	4,875	4,919	5,138	58,943
Gasoline service stations	1,581	1,392	1,444	1,459	1,609	1,658	1,740	1,803	1,622	1,618	1,529	1,543	18,998
Apparel & accessory stores	1,041	1,053	1,390	1,343	1,444	1,509	1,461	1,613	1,354	1,384	1,624	2,316	17,532
Eating and drinking places	2,912	2,746	3,075	3,110	3,187	3,147	3,268	3,278	2,906	3,096	3,047	3,136	36,908
Drug & proprietary stores	927	876	986	946	1,003	967	976	987	941	953	950	1,299	11,811
GAF, total ²	6,000	5,832	6,996	6,749	7,413	7,451	7,301	7,898	7,000	7,444	8,570	12,498	91,152

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	8,324	7,849	9,043	8,771	9,455	9,533	9,121	9,809	9,206	9,126	9,493	10,804	110,534
Nondurable goods, total	5,582	5,290	5,996	5,804	6,209	6,236	6,045	6,553	6,118	6,238	6,708	7,852	74,631
General merchandise group stores	557	578	747	745	790	802	714	842	788	792	1,041	1,573	9,969
Dept. stores, (excl. leased depts.)	418	441	587	595	624	635	536	663	607	622	833	1,268	7,829
Dept. stores, (incl. leased depts.)	434	461	614	621	649	661	557	692	635	649	867	1,317	8,157
Food stores	1,955	1,872	2,099	2,026	2,177	2,221	2,246	2,289	2,102	2,070	2,076	2,200	25,333
GAF, total ²	1,610	1,598	1,928	1,881	1,986	2,020	1,920	2,141	2,000	1,946	2,356	3,531	24,817
Middle Atlantic	20,508	19,832	23,008	22,476	23,950	23,739	22,955	24,227	22,475	23,156	24,247	27,195	277,770
Durable goods, total	7,440	7,297	8,488	8,378	9,109	8,965	8,573	8,885	7,858	8,079	8,085	8,622	99,779
Automotive dealers	4,276	4,049	5,015	4,982	5,303	5,226	4,954	5,157	4,393	4,494	4,336	3,451	55,636
Nondurable goods, total	13,068	12,535	14,520	14,098	14,841	14,774	14,382	15,342	14,617	15,079	16,162	18,573	177,991
General merchandise group stores	1,363	1,512	1,926	1,986	2,100	2,070	1,790	2,096	1,991	2,064	2,811	4,090	25,799
Dept. stores, (excl. leased depts.)	1,129	1,233	1,628	1,658	1,751	1,734	1,479	1,753	1,673	1,741	2,364	3,456	21,589
Dept. stores, (incl. leased depts.)	1,190	1,295	1,705	1,734	1,828	1,810	1,550	1,834	1,752	1,820	2,470	3,582	22,580
Food stores	4,217	4,076	4,580	4,306	4,688	4,703	4,634	4,739	4,534	4,511	4,707	4,969	54,864
Gasoline service stations	1,257	1,198	1,319	1,311	1,403	1,400	1,423	1,643	1,611	1,696	1,653	1,563	17,477
Apparel & accessory stores	1,204	1,111	1,482	1,583	1,621	1,576	1,392	1,659	1,575	1,593	1,761	2,425	18,982
Eating and drinking places	2,268	2,240	2,658	2,590	2,689	2,803	2,768	2,785	2,588	2,547	2,368	2,472	30,776
Drug & proprietary stores	840	797	842	846	878	874	868	906	862	894	896	1,115	10,618
GAF, total ²	4,740	4,671	5,622	5,654	6,049	5,933	5,399	6,057	5,855	6,062	7,253	10,546	73,841
East North Central	22,062	20,951	24,943	24,968	26,667	26,553	25,521	27,033	25,064	26,451	26,991	30,210	307,414
Durable goods, total	8,346	7,853	9,570	9,786	10,707	10,510	10,064	10,346	9,109	9,611	9,029	9,224	114,155
Automotive dealers	5,400	5,068	6,193	6,276	6,763	6,499	6,299	6,476	5,568	5,904	5,199	4,509	70,154
Furniture, home furnishings & equipment stores	1,192	1,084	1,257	1,173	1,254	1,237	1,210	1,231	1,177	1,272	1,360	1,623	15,070
Nondurable goods, total	13,716	13,098	15,373	15,182	15,960	16,043	15,457	16,687	15,955	16,840	17,962	20,986	193,259
General merchandise group stores	2,127	2,138	2,839	2,806	2,960	2,975	2,729	3,108	2,890	3,107	3,960	5,617	37,256
Dept. stores, (excl. leased depts.)	1,775	1,782	2,418	2,390	2,463	2,507	2,295	2,627	2,435	2,618	3,301	4,714	31,325
Dept. stores, (incl. leased depts.)	1,842	1,863	2,519	2,488	2,558	2,601	2,385	2,733	2,528	2,718	3,420	4,893	32,548
Food stores	4,299	4,111	4,691	4,519	4,850	4,901	4,732	4,867	4,696	4,679	4,723	5,136	56,204
Gasoline service stations	1,758	1,534	1,732	1,750	1,807	1,846	1,813	1,987	1,958	2,168	2,078	2,001	22,432
Apparel & accessory stores	807	786	1,070	1,068	1,066	1,049	953	1,219	1,077	1,137	1,298	1,838	13,368
Eating and drinking places	2,280	2,189	2,531	2,552	2,647	2,758	2,766	2,805	2,689	2,807	2,652	2,656	31,332
GAF, total ²	4,754	4,595	5,840	5,706	6,022	6,026	5,581	6,311	5,818	6,206	7,517	10,789	75,175
West North Central	9,196	8,678	10,452	10,283	11,055	10,982	10,797	11,562	10,647	10,922	11,083	12,450	128,107
Durable goods, total	3,367	3,050	3,848	3,818	4,094	4,015	3,987	4,160	3,777	3,833	3,570	3,637	45,156
Automotive dealers	2,154	1,882	2,453	2,406	2,509	2,488	2,511	2,607	2,358	2,301	2,078	1,872	27,619
Nondurable goods, total	5,829	5,628	6,604	6,465	6,961	6,967	6,810	7,402	6,870	7,089	7,513	8,813	82,951
General merchandise group stores	945	934	1,208	1,236	1,338	1,320	1,236	1,426	1,254	1,379	1,702	2,427	16,405
Dept. stores, (excl. leased depts.)	765	768	1,006	1,001	1,066	1,070	990	1,151	1,002	1,099	1,350	1,927	13,195
Dept. stores, (incl. leased depts.)	783	789	1,028	1,028	1,088	1,095	1,014	1,180	1,027	1,127	1,383	1,970	13,510
Food stores	1,851	1,776	2,037	1,953	2,147	2,150	2,099	2,166	2,045	2,036	2,082	2,214	24,556
Gasoline service stations	865	806	887	920	987	1,016	1,022	1,153	1,108	1,154	1,154	1,119	12,213
Apparel & accessory stores	343	337	448	453	459	448	446	530	460	471	514	712	5,621
GAF, total ²	1,940	1,902	2,390	2,381	2,550	2,531	2,407	2,725	2,453	2,659	3,071	4,370	31,379
South Atlantic	25,247	24,400	28,328	27,337	28,678	28,604	27,560	29,049	26,688	27,804	29,073	33,895	336,663
Durable goods, total	9,966	9,431	10,938	10,462	11,226	11,191	10,680	10,931	10,030	10,405	10,188	11,559	127,007
Automotive dealers	6,125	5,609	6,601	6,159	6,576	6,649	6,379	6,358	5,891	6,018	5,583	5,501	73,449
Furniture, home furnishings & equipment stores	1,397	1,316	1,447	1,386	1,470	1,457	1,420	1,494	1,417	1,462	1,597	2,064	17,927
Nondurable goods, total	15,281	14,969	17,390	16,875	17,452	17,413	16,880	18,118	16,658	17,399	18,885	22,336	209,656
General merchandise group stores	2,267	2,419	3,078	2,959	3,094	2,998	2,687	3,035	2,783	2,975	3,940	6,014	38,229
Dept. stores, (excl. leased depts.)	1,649	1,782	2,325	2,248	2,282	2,211	2,020	2,311	2,074	2,220	2,880	4,361	28,363
Dept. stores, (incl. leased depts.)	1,709	1,854	2,408	2,332	2,364	2,284	2,090	2,393	2,147	2,297	2,971	4,496	29,345
Food stores	5,308	5,128	5,850	5,468	5,724	5,771	5,720	5,860	5,591	5,610	5,765	6,179	67,974
Gasoline service stations	1,865	1,747	1,949	1,927	2,028	2,043	2,090	2,271	2,149	2,324	2,343	2,212	24,948
Apparel & accessory stores	1,022	1,023	1,381	1,403	1,383	1,311	1,246	1,481	1,273	1,320	1,549	2,243	16,635
GAF, total ²	5,517	5,599	6,806	6,644	6,936	6,701	6,243	6,985	6,330	6,674	8,200	12,488	85,123
East South Central	6,923	6,749	7,930	7,566	8,094	8,104	7,807	8,205	7,537	7,813	7,957	8,983	93,668
Durable goods, total	2,532	2,438	2,864	2,637	2,901	2,922	2,738	2,796	2,515	2,553	2,462	2,538	31,916
Nondurable goods, total	4,391	4,311	5,066	4,929	5,193	5,182	5,069	5,409	5,022	5,260	5,475	6,445	61,752
General merchandise group stores	722	767	1,026	1,006	1,041	1,028	951	1,089	983	1,065	1,316	1,910	12,884
Dept. stores, (excl. leased depts.)	575	614	835	808	833	828	780	853	780	846	1,060	1,551	10,343
Dept. stores, (incl. leased depts.)	588	629	854	828	852	846	777	873	798	866	1,083	1,587	10,581
Food stores	1,461	1,510	1,902	1,834	1,928	1,882	1,784	2,009	1,813	1,922	2,287	3,428	23,760
West South Central	13,234	12,833	14,894	14,671	15,676	15,499	15,026	16,060	14,744	15,376	15,762	18,334	182,109
Durable goods, total	4,571	4,368	5,170	5,121	5,635	5,540	5,303	5,587	5,169	5,297	5,124	5,530	62,415
Automotive dealers	2,832	2,694	3,217	3,153	3,357	3,353	3,268	3,393	3,202	3,201	2,971	2,883	37,524
Nondurable goods, total	8,663	8,465	9,724	9,550	10,041	9,959	9,723	10,473	9,575	10,079	10,638	12,804	119,694
General merchandise group stores	1,511	1,607	1,994	1,937	2,099	2,026	1,871	2,145	1,823	2,018	2,448	3,806	25,285
Dept. stores, (excl. leased depts.)	1,198	1,251	1,602	1,561	1,662	1,642	1,528	1,744	1,454	1,608	1,901	2,948	20,099
Dept. stores, (incl. leased depts.)	1,230	1,288	1,639	1,600	1,689	1,680	1,567	1,787	1,490	1,646	1,942	3,012	20,570
Food stores	3,162	3,014	3,397	3,223	3,437	3,472	3,415	3,585	3,393	3,375	3,430	3,630	40,533
Apparel & accessory stores	521	525	705</										

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	23,060	22,191	25,566	24,851	26,447	26,502	26,123	26,998	25,144	25,834	26,358	31,258	310,332
Durable goods, total	9,157	8,745	10,025	9,751	10,399	10,300	9,944	10,159	9,259	9,582	9,347	10,475	117,143
Automotive dealers	5,195	4,895	5,638	5,358	5,607	5,729	5,446	5,530	4,982	5,139	4,729	4,503	62,951
Furniture, home furnishings & equipment stores	1,522	1,431	1,625	1,531	1,579	1,577	1,532	1,524	1,493	1,506	1,569	1,938	18,827
Nondurable goods, total	13,903	13,446	15,541	15,100	16,048	16,202	16,179	16,839	15,885	16,252	17,011	20,783	193,189
General merchandise group stores	2,366	2,368	2,883	2,765	3,096	3,109	2,933	3,206	2,930	3,091	3,877	5,785	38,409
Dept. stores, (excl. leased depts.)	1,489	1,505	1,904	1,815	1,979	1,985	1,889	2,116	1,881	1,943	2,491	3,853	24,850
Dept. stores, (incl. leased depts.)	1,550	1,578	1,988	1,891	2,057	2,060	1,962	2,199	1,961	2,026	2,587	4,001	25,660
Food stores	4,462	4,257	4,847	4,706	4,912	4,986	5,001	5,016	4,762	4,771	4,760	5,251	57,731
Gasoline service stations	1,372	1,333	1,482	1,509	1,651	1,705	1,755	1,911	1,886	1,935	1,849	1,772	20,160
Apparel & accessory stores	1,067	1,070	1,410	1,391	1,444	1,516	1,461	1,603	1,454	1,431	1,629	2,416	17,892
Eating and drinking places	2,670	2,536	2,935	2,873	2,968	3,004	3,094	3,131	2,957	2,960	2,808	2,959	34,895
Drug & proprietary stores	944	859	956	935	964	952	947	956	926	958	968	1,299	11,664
GAF, total ²	5,962	5,875	6,962	6,704	7,243	7,309	6,983	7,511	6,998	7,192	8,445	12,569	89,753

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	7,874	7,438	8,691	8,584	9,481	9,552	9,178	9,806	9,497	9,346	9,693	11,515	110,655
Nondurable goods, total	5,185	4,858	5,608	5,444	5,950	5,962	5,856	6,152	6,067	6,168	6,596	8,194	72,040
General merchandise group stores	568	558	733	762	841	836	728	840	810	832	1,080	1,660	10,248
Dept. stores, (excl. leased depts.)	437	434	580	615	681	681	570	671	648	675	883	1,371	8,246
Dept. stores, (incl. leased depts.)	453	450	600	636	706	702	589	695	671	699	913	1,413	8,527
Food stores	1,712	1,612	1,830	1,778	1,950	2,009	2,069	2,064	1,999	1,974	2,008	2,213	23,218
GAF, total ²	1,630	1,558	1,916	1,931	2,095	2,145	1,882	2,224	2,136	2,078	2,546	3,839	25,980
Middle Atlantic	19,375	18,718	21,859	21,464	23,599	23,641	22,496	24,030	22,807	22,724	23,824	27,671	272,208
Durable goods, total	7,033	6,992	8,103	8,106	9,315	9,368	8,696	9,432	8,606	8,250	8,194	8,924	101,019
Automotive dealers	3,900	3,970	4,862	4,864	5,557	5,442	5,014	5,613	4,971	4,569	4,214	3,555	56,531
Nondurable goods, total	12,342	11,726	13,756	13,358	14,284	14,273	13,800	14,598	14,201	14,474	15,630	18,747	171,189
General merchandise group stores	1,383	1,460	1,888	1,918	2,125	2,085	1,788	2,082	2,065	2,171	2,911	4,346	26,222
Dept. stores, (excl. leased depts.)	1,165	1,224	1,603	1,639	1,814	1,779	1,509	1,768	1,752	1,837	2,463	3,683	22,326
Dept. stores, (incl. leased depts.)	1,225	1,271	1,663	1,701	1,879	1,843	1,568	1,838	1,924	1,908	2,558	3,814	23,092
Food stores	4,222	4,040	4,498	4,252	4,710	4,641	4,611	4,626	4,481	4,322	4,462	4,885	53,760
Gasoline service stations	1,118	1,047	1,160	1,226	1,333	1,311	1,342	1,349	1,283	1,364	1,306	1,309	15,148
Apparel & accessory stores	1,180	1,056	1,418	1,443	1,529	1,471	1,309	1,569	1,561	1,572	1,814	2,536	18,458
Eating and drinking places	2,137	2,035	2,390	2,425	2,467	2,625	2,691	2,737	2,566	2,584	2,349	2,447	29,453
Drug & proprietary stores	728	719	814	760	807	809	789	809	826	839	841	1,043	9,764
GAF, total ²	4,537	4,392	5,304	5,283	5,753	5,721	5,139	5,862	5,874	5,989	7,301	10,833	71,988
East North Central	20,536	19,931	23,790	24,143	26,004	25,729	24,626	26,187	24,637	24,300	25,212	29,138	294,233
Durable goods, total	7,717	7,666	9,420	9,754	10,700	10,606	9,781	10,771	9,692	8,927	8,874	9,315	113,223
Automotive dealers	4,943	5,107	6,374	6,413	6,901	6,781	6,239	7,032	6,234	5,465	5,146	4,584	71,219
Furniture, home furnishings & equipment stores	1,134	1,064	1,176	1,185	1,262	1,329	1,260	1,329	1,217	1,257	1,392	1,658	15,263
Nondurable goods, total	12,819	12,265	14,370	14,389	15,304	15,123	14,845	15,416	14,945	15,373	16,338	19,823	181,010
General merchandise group stores	1,972	1,946	2,571	2,689	2,853	2,823	2,589	2,903	2,747	2,996	3,789	5,455	35,333
Dept. stores, (excl. leased depts.)	1,668	1,630	2,200	2,295	2,391	2,398	2,199	2,481	2,340	2,544	3,144	4,617	29,907
Dept. stores, (incl. leased depts.)	1,729	1,692	2,283	2,378	2,475	2,480	2,275	2,575	2,427	2,636	3,256	4,779	30,994
Food stores	4,192	3,995	4,462	4,290	4,537	4,541	4,571	4,546	4,554	4,424	4,458	5,041	53,611
Gasoline service stations	1,607	1,514	1,685	1,808	1,945	1,955	1,863	1,955	1,753	1,809	1,708	1,818	21,420
Apparel & accessory stores	802	737	1,020	1,005	1,055	1,012	946	1,148	1,087	1,153	1,316	1,926	13,207
Eating and drinking places	2,005	1,875	2,213	2,320	2,437	2,488	2,584	2,590	2,534	2,519	2,359	2,425	28,329
GAF, total ²	4,485	4,291	5,402	5,484	5,879	5,891	5,466	6,122	5,742	6,092	7,420	10,793	73,067
West North Central	8,734	8,216	9,994	10,172	10,773	10,632	10,239	10,858	10,310	10,136	10,379	11,960	122,403
Durable goods, total	3,194	2,963	3,827	3,961	4,221	4,181	3,821	4,192	3,907	3,659	3,548	3,705	45,179
Automotive dealers	2,010	1,893	2,554	2,594	2,692	2,650	2,409	2,668	2,537	2,264	2,104	1,997	28,372
Nondurable goods, total	5,540	5,253	6,167	6,211	6,552	6,451	6,418	6,666	6,403	6,477	6,831	8,255	77,224
General merchandise group stores	933	862	1,137	1,219	1,280	1,228	1,152	1,289	1,199	1,299	1,606	2,301	15,505
Dept. stores, (excl. leased depts.)	728	701	933	977	1,014	986	934	1,063	976	1,049	1,294	1,875	12,530
Dept. stores, (incl. leased depts.)	743	717	953	998	1,036	1,005	954	1,087	999	1,072	1,321	1,910	12,795
Food stores	1,749	1,656	1,875	1,841	1,945	1,920	1,954	1,944	1,926	1,919	1,932	2,201	22,862
Gasoline service stations	769	760	847	920	1,000	1,000	1,013	986	930	947	888	933	10,993
Apparel & accessory stores	353	321	441	431	437	419	422	506	470	452	490	696	5,438
GAF, total ²	1,916	1,768	2,272	2,328	2,432	2,372	2,253	2,561	2,376	2,431	2,875	4,118	29,702
South Atlantic	22,843	22,387	26,314	25,526	27,095	26,876	26,330	27,913	26,075	25,783	27,535	32,908	317,585
Durable goods, total	9,111	8,779	10,321	10,046	10,953	10,878	10,490	11,425	10,505	9,804	10,115	11,363	123,790
Automotive dealers	5,405	5,344	6,383	5,926	6,494	6,543	6,256	6,864	6,302	5,552	5,474	5,331	71,874
Furniture, home furnishings & equipment stores	1,349	1,242	1,389	1,365	1,449	1,429	1,404	1,522	1,453	1,466	1,661	1,974	17,703
Nondurable goods, total	13,732	13,608	15,993	15,480	16,142	15,998	15,840	16,488	15,570	15,979	17,420	21,545	193,795
General merchandise group stores	2,033	2,110	2,820	2,790	2,917	2,844	2,676	2,930	2,744	2,936	3,946	6,167	36,913
Dept. stores, (excl. leased depts.)	1,531	1,573	2,152	2,126	2,186	2,122	1,998	2,230	2,078	2,214	2,882	4,442	27,534
Dept. stores, (incl. leased depts.)	1,585	1,633	2,219	2,195	2,253	2,181	2,057	2,299	2,143	2,283	2,965	4,569	28,382
Food stores	4,774	4,632	5,270	5,003	5,279	5,339	5,414	5,393	5,252	5,186	5,309	5,865	62,716
Gasoline service stations	1,621	1,597	1,796	1,869	1,998	2,009	2,004	1,988	1,830	1,885	1,862	1,868	22,327
Apparel & accessory stores	935	910	1,321	1,241	1,266	1,170	1,150	1,358	1,228	1,251	1,437	2,167	15,434
GAF, total ²	5,079	5,018	6,366	6,206	6,532	6,304	6,058	6,745	6,302	6,547	8,187	12,545	81,889
East South Central	6,098	6,025	7,297	7,241	7,650	7,409	7,407	7,899	7,414	7,302	7,657	8,936	88,335
Durable goods, total	2,093	2,089	2,651	2,663	2,816	2,651	2,651	2,939	2,765	2,559	2,585	2,752	31,214
Nondurable goods, total	4,005	3,936	4,646	4,578	4,834	4,758	4,756	4,960	4,649	4,743	5,072	6,184	57,121
General merchandise group stores	653	651	916	919	935	924	881	974	920	980	1,257	1,842	11,852
Dept. stores, (excl. leased depts.)	543	533	776	773	778	767	733	805	764	804	1,021	1,523	9,820
Dept. stores, (incl. leased depts.)	554	544	792	789	793	781	747	821	780	821	1,042	1,553	10,017
Food stores	1,335	1,337	1,748	1,729	1,837	1,776	1,721	1,948	1,802	1,858	2,300	3,423	22,814
West South Central	12,265	11,964	14,432	14,052	15,181	14,850	14,559	15,334	14,198	14,029	14,476	17,343	172,683
Durable goods, total	4,069	3,994	5,038	4,878	5,492	5,301	5,082	5,433	4,958	4,756	4,669	5,109	58,779
Automotive dealers	2,534	2,519	3,292	3,038	3,354	3,310	3,134	3,380	3,075	2,839	2,644	2,576	35,695
Nondurable goods, total	8,196	7,970	9,394	9,174	9,689	9,549	9,477	9,901	9,240	9,273	9,807	12,234	113,904
General merchandise group stores	1,421	1,413	1,866	1,845	1,927	1,847	1,799	1,976	1,780	1,879	2,329	3,726	23,808
Dept. stores, (excl. leased depts.)	1,137	1,108	1,506	1,473	1,523	1,485	1,463	1,623	1,439	1,503	1,808	2,895	18,963
Dept. stores, (incl. leased depts.)	1,163	1,133	1,539	1,506	1,555	1,514	1,492	1,659	1,470	1,536	1,841	2,952	19,360
Food stores	2,999	2,917	3,313	3,134	3,353	3,358	3,343	3,378	3,264	3,140	3,201	3,489	38,889
Apparel & accessory stores	521	506	725	686	705	679	692	853					

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	20,947	20,391	23,205	23,012	24,625	24,860	24,393	25,544	24,188	23,971	25,250	30,866	291,252
Durable goods, total	8,202	8,200	9,096	9,003	9,815	9,947	9,484	10,157	9,449	9,127	9,566	10,918	112,964
Automotive dealers	4,679	4,794	5,275	5,065	5,513	5,690	5,395	5,868	5,335	4,973	5,052	4,858	62,497
Furniture, home furnishings & equipment stores	1,364	1,268	1,415	1,351	1,411	1,448	1,431	1,493	1,460	1,474	1,659	2,038	17,812
Nondurable goods, total	12,745	12,191	14,109	14,009	14,810	14,913	14,909	15,387	14,739	14,844	15,684	19,948	178,288
General merchandise group stores	2,145	2,122	2,664	2,565	2,762	2,800	2,653	2,953	2,818	2,907	3,552	5,677	35,618
Dept. stores, (excl. leased depts.)	1,387	1,402	1,759	1,771	1,829	1,846	1,801	1,979	1,876	1,908	2,355	3,872	23,785
Dept. stores, (incl. leased depts.)	1,439	1,453	1,828	1,834	1,892	1,908	1,864	2,048	1,945	1,982	2,435	4,001	24,629
Food stores	4,059	3,913	4,425	4,391	4,535	4,643	4,777	4,667	4,592	4,516	4,562	5,019	54,099
Gasoline service stations	1,201	1,151	1,294	1,416	1,554	1,549	1,574	1,592	1,472	1,473	1,385	1,426	17,077
Apparel & accessory stores	1,044	998	1,284	1,257	1,311	1,383	1,352	1,477	1,371	1,358	1,603	2,389	16,827
Eating and drinking places	2,509	2,293	2,627	2,655	2,774	2,785	2,811	2,838	2,641	2,711	2,600	2,851	32,095
Drug & proprietary stores	877	831	920	868	932	910	897	930	906	908	947	1,342	11,268
GAF, total ²	5,417	5,264	6,287	6,033	6,479	6,617	6,374	6,986	6,687	6,751	6,092	12,534	83,521

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	7,266	7,251	8,279	8,201	8,698	8,967	8,638	9,003	8,834	8,968	9,184	11,094	104,383
Nondurable goods, total	4,786	4,610	5,214	5,095	5,368	5,379	5,399	5,637	5,578	5,840	6,032	7,468	66,406
General merchandise group stores	560	580	730	747	803	808	720	777	773	832	1,033	1,664	10,027
Dept. stores, (excl. leased depts.)	445	459	594	617	668	673	576	644	642	697	859	1,384	8,258
Dept. stores, (incl. leased depts.) ¹	460	476	618	641	692	697	596	666	670	723	887	1,431	8,557
Food stores	1,552	1,453	1,601	1,579	1,634	1,659	1,791	1,800	1,719	1,773	1,736	1,932	20,229
GAF, total ²	1,416	1,480	1,752	1,778	1,900	1,957	1,801	2,023	2,018	2,076	2,457	3,845	24,503
Durable goods, total	6,439	7,188	8,239	8,430	8,888	9,479	8,592	9,026	8,499	8,261	8,407	9,615	101,063
Automotive dealers	3,685	4,337	5,091	5,063	5,298	5,554	5,040	5,377	4,749	4,675	4,407	4,049	57,325
Nondurable goods, total	11,793	11,532	13,029	12,681	13,159	13,179	13,143	13,419	13,295	13,841	14,638	17,920	161,629
General merchandise group stores	1,331	1,441	1,842	1,882	2,063	2,049	1,757	1,967	1,996	2,172	2,738	4,301	25,539
Dept. stores, (excl. leased depts.)	1,132	1,218	1,568	1,618	1,771	1,759	1,492	1,695	1,733	1,881	2,349	3,657	21,873
Dept. stores, (incl. leased depts.) ¹	1,199	1,270	1,633	1,685	1,838	1,825	1,553	1,761	1,802	1,953	2,428	3,781	22,728
Food stores	4,212	4,066	4,391	4,263	4,458	4,445	4,576	4,483	4,380	4,418	4,431	4,474	52,997
Gasoline service stations	1,077	1,032	1,084	1,086	1,149	1,139	1,172	1,226	1,141	1,190	1,190	1,181	13,611
Apparel & accessory stores	1,012	947	1,284	1,291	1,320	1,271	1,197	1,410	1,483	1,546	1,644	2,450	16,855
Eating and drinking places	1,969	1,918	2,178	2,278	2,361	2,538	2,596	2,628	2,435	2,446	2,251	2,456	28,054
Drug & proprietary stores	654	684	738	687	704	711	690	714	691	703	721	924	8,621
GAF, total ²	4,013	4,066	4,953	4,970	5,282	5,350	4,872	5,366	5,461	5,761	6,823	10,532	67,449
Middle Atlantic	18,232	18,720	21,268	21,111	22,047	22,658	21,735	22,445	21,794	22,102	23,045	27,535	262,692
Durable goods, total	6,439	7,188	8,239	8,430	8,888	9,479	8,592	9,026	8,499	8,261	8,407	9,615	101,063
Automotive dealers	3,685	4,337	5,091	5,063	5,298	5,554	5,040	5,377	4,749	4,675	4,407	4,049	57,325
Nondurable goods, total	11,793	11,532	13,029	12,681	13,159	13,179	13,143	13,419	13,295	13,841	14,638	17,920	161,629
General merchandise group stores	1,331	1,441	1,842	1,882	2,063	2,049	1,757	1,967	1,996	2,172	2,738	4,301	25,539
Dept. stores, (excl. leased depts.)	1,132	1,218	1,568	1,618	1,771	1,759	1,492	1,695	1,733	1,881	2,349	3,657	21,873
Dept. stores, (incl. leased depts.) ¹	1,199	1,270	1,633	1,685	1,838	1,825	1,553	1,761	1,802	1,953	2,428	3,781	22,728
Food stores	4,212	4,066	4,391	4,263	4,458	4,445	4,576	4,483	4,380	4,418	4,431	4,474	52,997
Gasoline service stations	1,077	1,032	1,084	1,086	1,149	1,139	1,172	1,226	1,141	1,190	1,190	1,181	13,611
Apparel & accessory stores	1,012	947	1,284	1,291	1,320	1,271	1,197	1,410	1,483	1,546	1,644	2,450	16,855
Eating and drinking places	1,969	1,918	2,178	2,278	2,361	2,538	2,596	2,628	2,435	2,446	2,251	2,456	28,054
Drug & proprietary stores	654	684	738	687	704	711	690	714	691	703	721	924	8,621
GAF, total ²	4,013	4,066	4,953	4,970	5,282	5,350	4,872	5,366	5,461	5,761	6,823	10,532	67,449
East North Central	19,053	19,259	22,528	22,888	23,950	24,169	22,839	23,727	22,550	23,328	24,094	28,675	277,060
Durable goods, total	6,987	7,540	9,157	9,412	9,853	10,218	9,046	9,432	8,580	8,638	8,779	9,763	107,405
Automotive dealers	4,575	5,109	6,236	6,207	6,317	6,653	5,830	6,033	5,323	5,323	5,243	5,031	67,880
Furniture, home furnishings & equipment stores	965	939	1,117	1,086	1,086	1,163	1,128	1,188	1,134	1,177	1,328	1,652	13,963
Nondurable goods, total	12,066	11,719	13,371	13,476	14,097	13,951	13,793	14,295	13,970	14,690	15,315	18,912	169,655
General merchandise group stores	1,827	1,824	2,416	2,444	2,681	2,575	2,351	2,644	2,529	2,881	3,469	5,244	32,885
Dept. stores, (excl. leased depts.)	1,573	1,558	2,081	2,097	2,267	2,205	2,035	2,285	2,180	2,496	2,936	4,454	28,167
Dept. stores, (incl. leased depts.) ¹	1,698	1,623	2,167	2,181	2,355	2,291	2,117	2,375	2,274	2,581	3,036	4,607	29,245
Food stores	4,015	3,821	4,173	4,147	4,302	4,427	4,488	4,344	4,365	4,308	4,267	4,847	51,504
Gasoline service stations	1,580	1,482	1,618	1,657	1,718	1,735	1,752	1,794	1,707	1,744	1,649	1,706	20,142
Apparel & accessory stores	745	710	979	962	990	935	897	1,073	1,035	1,112	1,214	1,876	12,528
Eating and drinking places	1,875	1,827	2,001	2,164	2,204	2,227	2,368	2,401	2,256	2,296	2,144	2,258	26,021
GAF, total ²	4,039	3,983	5,090	5,090	5,396	5,347	4,980	5,555	5,285	5,775	6,815	10,430	67,787
West North Central	8,052	8,051	9,387	9,664	9,965	10,135	9,843	10,315	9,880	10,078	10,203	11,959	117,532
Durable goods, total	2,909	3,033	3,672	3,766	3,803	4,046	3,691	4,008	3,724	3,695	3,620	3,973	43,949
Automotive dealers	1,869	2,000	2,416	2,403	2,295	2,491	2,264	2,487	2,270	2,215	2,124	2,113	26,947
Furniture, home furnishings & equipment stores	965	939	1,117	1,086	1,086	1,163	1,128	1,188	1,134	1,177	1,328	1,652	13,963
Nondurable goods, total	5,143	5,018	5,715	5,898	6,162	6,089	6,152	6,307	6,156	6,383	6,574	7,986	73,583
General merchandise group stores	854	840	1,090	1,142	1,238	1,173	1,105	1,206	1,140	1,284	1,518	2,294	14,884
Dept. stores, (excl. leased depts.)	666	661	863	879	966	923	860	965	900	1,005	1,196	1,803	11,687
Dept. stores, (incl. leased depts.) ¹	682	677	881	898	985	942	877	985	920	1,026	1,219	1,835	11,927
Food stores	1,654	1,592	1,732	1,723	1,862	1,820	1,892	1,852	1,848	1,834	1,834	2,003	21,649
Gasoline service stations	722	683	740	770	830	852	863	880	827	838	811	848	9,664
Apparel & accessory stores	321	312	416	410	411	373	391	466	434	461	489	719	5,203
GAF, total ²	1,699	1,680	2,117	2,169	2,296	2,225	2,154	2,394	2,257	2,437	2,792	4,196	28,416
South Atlantic	22,054	22,573	25,501	24,821	25,376	25,471	24,924	25,614	24,208	24,915	25,851	31,912	303,220
Durable goods, total	9,137	9,613	10,801	10,294	10,653	10,884	10,081	10,303	9,696	9,794	9,894	11,838	122,988
Automotive dealers	5,858	6,251	6,946	6,322	6,527	6,756	6,151	6,193	5,807	5,788	5,606	5,806	74,011
Furniture, home furnishings & equipment stores	1,198	1,186	1,284	1,268	1,311	1,340	1,315	1,336	1,306	1,330	1,509	1,996	16,379
Nondurable goods, total	12,917	12,960	14,700	14,527	14,723	14,587	14,843	15,311	14,512	15,121	15,957	20,074	180,232
General merchandise group stores	1,903	2,031	2,653	2,672	2,740	2,645	2,456	2,713	2,568	2,844	3,581	5,865	34,671
Dept. stores, (excl. leased depts.)	1,446	1,521	2,010	2,021	2,045	1,984	1,868	2,051	1,953	2,165	2,659	4,262	25,985
Dept. stores, (incl. leased depts.) ¹	1,501	1,583	2,088	2,095	2,112	2,048	1,927	2,116	2,021	2,234	2,737	4,386	26,848
Food stores	4,526	4,391	4,804	4,774	4,804	4,859	5,087	5,029	4,850	4,832	4,804	5,319	58,078
Gasoline service stations	1,558	1,505	1,635	1,618	1,696	1,702	1,733	1,789	1,688	1,723	1,698	1,712	20,058
Apparel & accessory stores	884	881	1,198	1,152	1,124	1,045	1,053	1,204	1,103	1,199	1,321	2,051	14,215
GAF, total ²	4,667	4,819	5,913	5,880	5,998	5,854	5,649	6,145	5,800	6,213	7,458	12,012	76,408
East South Central	5,478	5,828	6,756	6,721	7,003	7,035	6,976	7,312	6,691	6,960	7,068	8,497	82,325
Durable goods, total	1,843	2,180	2,511	2,456	2,625	2,661	2,523	2,723	2,335	2,422	2,355	2,648	29,282
Automotive dealers	1,198	1,186	1,284	1,268	1,311	1,340	1,315	1,336	1,306				

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	19,015	19,018	21,365	21,076	21,889	21,872	21,769	22,596	21,582	22,098	23,088	28,730	264,098
Durable goods, total	7,064	7,412	8,362	8,222	8,616	8,502	8,225	8,650	8,170	8,295	8,695	10,208	100,421
Automotive dealers	4,079	4,311	4,929	4,746	4,997	4,829	4,633	4,830	4,545	4,518	4,719	4,764	55,900
Furniture, home furnishings & equipment stores	1,110	1,077	1,152	1,145	1,183	1,231	1,221	1,290	1,263	1,323	1,453	1,836	15,284
Nondurable goods, total	11,951	11,606	13,003	12,854	13,273	13,370	13,544	13,946	13,412	13,803	14,393	18,522	163,677
General merchandise group stores	1,929	1,948	2,362	2,286	2,461	2,481	2,322	2,652	2,463	2,587	3,222	5,280	31,993
Dept. stores, (excl. leased depts.)	1,318	1,339	1,624	1,609	1,696	1,698	1,630	1,823	1,733	1,783	2,232	3,666	22,151
Dept. stores, (incl. leased depts.) ¹	1,377	1,395	1,696	1,679	1,762	1,763	1,698	1,884	1,796	1,849	2,302	3,776	22,977
Food stores	3,803	3,635	3,998	4,039	4,077	4,077	4,282	4,160	4,070	4,223	4,074	4,519	48,957
Gasoline service stations	1,160	1,156	1,247	1,248	1,334	1,340	1,382	1,452	1,346	1,348	1,272	1,251	15,536
Apparel & accessory stores	900	877	1,119	1,086	1,111	1,197	1,190	1,251	1,212	1,195	1,439	2,247	14,824
Eating and drinking places	2,331	2,205	2,421	2,455	2,506	2,546	2,671	2,668	2,589	2,626	2,482	2,742	30,242
Drug & proprietary stores	848	819	891	859	887	880	861	909	859	867	894	1,295	10,869
GAF, total ²	4,676	4,686	5,432	5,306	5,638	5,819	5,586	6,131	5,815	5,998	7,190	11,475	73,752

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	6,250	6,417	7,241	7,385	7,841	8,099	8,011	8,008	8,030	8,187	8,216	9,874	93,559
Nondurable goods, total	4,281	4,160	4,544	4,637	4,953	4,888	4,857	4,956	4,902	5,233	5,419	6,706	59,536
General merchandise group stores	501	560	664	723	794	752	698	796	758	830	1,010	1,569	9,655
Dept. stores, (excl. leased depts.)	409	456	556	609	679	641	580	668	635	703	860	1,337	8,127
Dept. stores, (incl. leased depts.) ¹	423	470	574	630	699	660	596	687	655	725	886	1,367	8,372
Food stores	1,518	1,357	1,456	1,485	1,572	1,553	1,634	1,528	1,503	1,582	1,478	1,675	16,341
GAF, total ²	1,321	1,389	1,537	1,650	1,773	1,753	1,658	1,878	1,855	1,927	2,201	3,311	22,253
Middle Atlantic	16,367	16,443	18,890	19,647	20,090	20,757	20,539	20,930	20,448	20,778	20,692	25,437	241,018
Durable goods, total	5,304	5,836	7,127	7,546	7,620	8,516	8,250	8,333	8,035	7,498	7,265	8,890	90,220
Automotive dealers	2,865	3,431	4,389	4,565	4,528	5,182	4,945	5,052	4,715	4,182	3,796	8,867	51,517
Nondurable goods, total	11,063	10,607	11,763	12,101	12,470	12,241	12,289	12,597	12,413	13,280	13,427	16,547	150,798
General merchandise group stores	1,267	1,393	1,678	1,885	2,068	1,945	1,693	1,971	1,937	2,119	2,604	4,088	24,648
Dept. stores, (excl. leased depts.)	1,076	1,182	1,452	1,608	1,774	1,686	1,461	1,710	1,687	1,846	2,264	3,517	21,283
Dept. stores, (incl. leased depts.) ¹	1,137	1,232	1,514	1,674	1,835	1,745	1,513	1,770	1,749	1,915	2,343	3,633	22,060
Food stores	4,171	3,849	4,085	4,110	4,429	4,293	4,489	4,317	4,187	4,374	4,202	4,584	51,090
Gasoline service stations	884	850	918	1,019	1,046	1,039	1,089	1,077	1,061	1,106	1,054	1,072	12,215
Apparel & accessory stores	926	909	1,144	1,298	1,260	1,204	1,099	1,277	1,320	1,388	1,413	2,085	15,323
Eating and drinking places	1,703	1,603	1,792	1,820	1,856	1,922	2,101	2,139	2,047	2,136	1,937	2,094	23,150
Drug & proprietary stores	641	606	643	670	650	666	658	663	663	710	690	884	8,146
GAF, total ²	3,691	3,788	4,408	4,822	5,028	4,928	4,572	5,004	5,066	5,341	6,088	9,517	62,253
East North Central	17,676	18,181	20,807	21,935	22,765	22,694	22,273	22,653	21,433	22,328	22,072	26,468	261,285
Durable goods, total	6,032	7,033	8,330	8,763	8,982	9,365	8,872	9,021	8,334	8,234	7,821	8,804	99,591
Automotive dealers	3,767	4,867	5,795	5,925	5,847	6,278	5,879	6,087	5,462	5,182	4,702	4,644	64,435
Furniture, home furnishings & equipment stores	920	841	948	937	971	977	1,011	993	971	1,015	1,080	1,392	12,056
Nondurable goods, total	11,644	11,148	12,477	13,172	13,783	13,329	13,401	13,632	13,099	14,094	14,251	17,664	161,694
General merchandise group stores	1,744	1,784	2,198	2,406	2,634	2,403	2,252	2,587	2,373	2,695	3,157	4,881	31,114
Dept. stores, (excl. leased depts.)	1,522	1,532	1,919	2,061	2,236	2,054	1,952	2,234	2,051	2,333	2,690	4,160	26,744
Dept. stores, (incl. leased depts.) ¹	1,581	1,588	1,989	2,137	2,317	2,131	2,023	2,309	2,124	2,417	2,778	4,312	27,706
Food stores	3,749	3,386	3,686	3,846	4,002	3,940	4,129	3,989	3,963	4,155	3,896	4,466	47,207
Gasoline service stations	1,570	1,466	1,605	1,728	1,744	1,811	1,851	1,785	1,717	1,729	1,626	1,663	20,295
Apparel & accessory stores	769	757	934	1,012	994	927	875	1,033	977	1,060	1,090	1,717	12,145
Eating and drinking places	1,828	1,828	2,052	2,156	2,320	2,247	2,314	2,255	2,125	2,243	2,066	2,101	25,535
GAF, total ²	3,928	3,858	4,586	4,892	5,168	4,904	4,704	5,193	4,876	5,356	6,083	9,505	63,053
West North Central	7,380	7,390	8,488	8,966	9,125	9,208	9,226	9,495	9,011	9,446	9,037	10,825	107,597
Durable goods, total	2,287	2,577	3,154	3,369	3,322	3,591	3,567	3,672	3,419	3,574	3,200	3,563	39,295
Automotive dealers	1,318	1,658	2,088	2,190	2,046	2,317	2,259	2,352	2,139	2,181	1,826	1,862	24,236
Nondurable goods, total	5,093	4,813	5,334	5,597	5,803	5,617	5,659	5,823	5,592	5,872	5,837	7,262	68,302
General merchandise group stores	830	824	990	1,115	1,214	1,087	1,052	1,193	1,060	1,223	1,373	2,159	14,120
Dept. stores, (excl. leased depts.)	640	638	783	868	931	847	831	943	838	957	1,089	1,675	11,030
Dept. stores, (incl. leased depts.) ¹	655	653	800	888	949	865	836	961	856	975	1,109	1,704	11,251
Food stores	1,793	1,600	1,694	1,728	1,795	1,727	1,762	1,676	1,674	1,732	1,645	1,821	20,647
Gasoline service stations	662	618	688	744	765	812	856	864	803	819	773	769	9,173
Apparel & accessory stores	323	309	376	399	387	357	364	437	403	429	435	651	4,870
GAF, total ²	1,673	1,625	1,925	2,061	2,187	2,037	1,992	2,229	2,056	2,240	2,479	3,835	26,339
South Atlantic	19,411	19,203	22,108	23,144	23,849	23,722	23,901	24,242	23,020	23,930	23,602	30,247	280,379
Durable goods, total	7,442	7,487	8,811	9,319	9,613	9,979	9,906	9,915	9,636	9,628	8,996	11,439	112,171
Automotive dealers	4,236	4,435	5,295	5,599	5,697	6,065	6,122	6,143	5,939	5,750	5,094	5,827	66,202
Furniture, home furnishings & equipment stores	1,147	1,085	1,193	1,164	1,172	1,217	1,230	1,258	1,279	1,287	1,372	1,879	15,283
Nondurable goods, total	11,969	11,716	13,297	13,825	14,236	13,743	13,995	14,327	13,384	14,302	14,606	18,808	168,208
General merchandise group stores	1,751	1,869	2,339	2,563	2,685	2,448	2,323	2,628	2,411	2,718	3,353	5,479	32,567
Dept. stores, (excl. leased depts.)	1,345	1,416	1,828	1,962	2,020	1,860	1,796	2,011	1,847	2,071	2,495	3,960	24,619
Dept. stores, (incl. leased depts.) ¹	1,402	1,475	1,902	2,035	2,068	1,920	1,848	2,070	1,905	2,141	2,571	4,080	25,437
Food stores	4,285	4,004	4,380	4,481	4,705	4,594	4,838	4,744	4,487	4,699	4,424	4,891	54,552
Gasoline service stations	1,480	1,430	1,607	1,605	1,650	1,670	1,747	1,737	1,603	1,693	1,576	1,693	19,417
Apparel & accessory stores	787	796	1,028	1,138	1,053	956	920	1,048	955	1,057	1,136	1,838	12,712
GAF, total ²	4,216	4,318	5,170	5,535	5,659	5,336	5,175	5,680	5,384	5,864	6,795	11,084	70,216
East South Central	5,152	5,211	6,068	6,365	6,642	6,629	6,641	6,796	6,206	6,426	6,331	7,738	76,205
Durable goods, total	1,690	1,814	2,197	2,269	2,376	2,539	2,499	2,552	2,295	2,228	2,109	2,463	27,031
Nondurable goods, total	3,462	3,397	3,871	4,096	4,266	4,090	4,142	4,244	3,911	4,198	4,222	5,275	49,174
General merchandise group stores	592	626	796	892	918	819	766	866	774	898	1,039	1,589	10,593
Dept. stores, (excl. leased depts.)	462	468	630	676	715	644	638	700	634	738	858	1,329	8,492
Dept. stores, (incl. leased depts.) ¹	474	479	644	692	730	661	650	714	647	754	874	1,357	8,676
Food stores	1,241	1,247	1,486	1,644	1,702	1,563	1,510	1,672	1,531	1,700	1,925	2,976	20,197
West South Central	11,657	11,369	12,929	13,417	13,787	13,690	14,016	14,190	12,899	13,167	12,867	16,015	160,003
Durable goods, total	3,759	3,852	4,548	4,793	4,841	5,048	5,196	5,202	4,618	4,544	4,230	5,046	55,677
Automotive dealers	2,195	2,308	2,801	2,977	2,952	3,151	3,308	3,343	2,869	2,748	2,422	2,594	33,668
Nondurable goods, total	7,898	7,517	8,381	8,624	8,946	8,642	8,820	8,988	8,281	8,623	8,637	10,969	104,326
General merchandise group stores	1,267	1,297	1,624	1,669	1,733	1,574	1,548	1,697	1,457	1,607	1,884	3,136	20,493
Dept. stores, (excl. leased depts.)	974	984	1,290	1,299	1,372	1,252	1,251	1,390	1,178	1,307	1,497	2,462	16,206
Dept. stores, (incl. leased depts.) ¹	1,005	1,025	1,266	1,336	1,408	1,290	1,277	1,418	1,206	1,338	1,527	2,510	16,606
Food stores	3,133	2,862	3,087	3,130	3,370	3,270	3,367	3,322	3,157	3,166	3,036	3,240	38,180
Gasoline service stations	565	536	697	742	712								

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	17,537	17,277	19,499	20,056	20,769	20,576	20,841	21,417	20,289	20,847	20,839	26,092	246,039
Durable goods, total	6,051	6,333	7,362	7,528	7,779	7,787	7,783	8,147	7,778	7,681	7,566	8,816	90,611
Automotive dealers	3,281	3,736	4,429	4,524	4,668	4,604	4,588	4,837	4,602	4,388	4,218	4,149	52,024
Furniture, home furnishings & equipment stores	1,103	972	1,081	1,044	1,062	1,071	1,134	1,182	1,092	1,164	1,195	1,501	13,601
Nondurable goods, total	11,486	10,944	12,137	12,528	12,990	12,789	13,058	13,270	12,511	13,166	13,273	17,276	155,428
General merchandise group stores	1,687	1,772	2,024	2,192	2,335	2,266	2,186	2,465	2,254	2,460	2,919	4,895	29,455
Dept. stores, (excl. leased depts.)	1,242	1,244	1,442	1,560	1,653	1,611	1,563	1,752	1,587	1,717	2,052	3,460	20,883
Dept. stores, (incl. leased depts.) ¹	1,305	1,300	1,514	1,630	1,720	1,676	1,625	1,816	1,651	1,785	2,116	3,567	21,705
Food stores	3,834	3,475	3,784	3,868	4,004	3,892	4,084	3,915	3,825	3,988	3,716	4,249	46,634
Gasoline service stations	1,109	1,093	1,230	1,236	1,330	1,336	1,373	1,404	1,296	1,344	1,263	1,249	15,263
Apparel & accessory stores	881	857	1,018	1,067	1,074	1,109	1,121	1,187	1,085	1,083	1,247	1,952	13,681
Eating and drinking places	2,285	2,131	2,366	2,415	2,518	2,520	2,581	2,554	2,335	2,435	2,284	2,459	28,883
Drug & proprietary stores	848	781	835	863	868	873	878	896	842	878	849	1,260	10,671
GAF, total ²	4,265	4,208	4,753	4,968	5,195	5,180	5,151	5,588	5,163	5,461	6,273	10,153	66,358

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	6,367	5,912	6,604	6,700	7,353	7,106	7,220	7,482	7,576	7,511	7,468	9,320	86,619
Nondurable goods, total	4,409	3,992	4,412	4,318	4,681	4,376	4,524	4,804	4,486	4,840	4,963	6,070	55,875
General merchandise group stores	467	492	645	658	771	690	650	776	716	778	957	1,486	9,086
Dept. stores, (excl. leased depts.)	373	377	511	525	619	552	519	623	579	622	764	1,186	7,250
Dept. stores, (incl. leased depts.)	385	389	526	541	638	569	536	643	597	641	786	1,222	7,473
Food stores	1,386	1,229	1,350	1,331	1,476	1,374	1,513	1,552	1,448	1,539	1,483	1,596	17,277
GAF, total ^a	1,177	1,196	1,502	1,515	1,736	1,588	1,521	1,787	1,696	1,778	2,087	3,162	20,745
Middle Atlantic	16,488	15,337	17,574	17,733	19,432	18,735	18,601	19,103	19,735	19,619	19,616	23,911	225,884
Durable goods, total	5,521	5,324	6,118	6,689	7,298	7,180	6,941	7,046	8,232	7,204	6,817	8,431	82,801
Automotive dealers	3,259	3,199	3,745	4,088	4,362	4,316	4,132	4,165	5,222	4,204	3,746	4,264	48,702
Nondurable goods, total	10,967	10,013	11,456	11,044	12,134	11,555	11,660	12,057	11,503	12,415	12,799	15,480	143,083
General merchandise group stores	1,193	1,261	1,665	1,668	1,974	1,756	1,614	1,892	1,779	1,947	2,413	3,636	22,798
Dept. stores, (excl. leased depts.)	1,015	1,073	1,438	1,448	1,732	1,528	1,369	1,638	1,554	1,689	2,109	3,142	19,735
Dept. stores, (incl. leased depts.)	1,061	1,122	1,505	1,514	1,811	1,598	1,430	1,713	1,624	1,767	2,206	3,286	20,637
Food stores	3,947	3,565	3,971	3,754	4,143	3,965	4,159	4,076	3,907	4,149	4,118	4,491	48,245
Gasoline service stations	1,203	1,054	1,066	982	1,059	1,070	1,082	1,008	935	940	880	921	12,200
Apparel & accessory stores	865	788	1,108	1,073	1,286	1,087	1,007	1,244	1,224	1,279	1,424	2,009	14,394
Eating and drinking places	1,582	1,470	1,683	1,736	1,910	1,910	2,001	2,066	1,847	2,005	1,795	1,905	21,910
Drug & proprietary stores	551	519	604	603	632	639	652	645	616	659	646	844	7,610
GAF, total ^a	3,506	3,438	4,258	4,201	4,895	4,466	4,221	4,782	4,667	4,953	5,728	8,604	57,719
East North Central	17,696	16,948	19,571	20,259	21,917	21,315	20,957	21,350	21,907	21,673	21,033	25,678	250,304
Durable goods, total	6,414	6,446	7,474	8,338	8,999	8,999	8,490	8,357	9,733	8,509	7,513	9,282	98,554
Automotive dealers	4,388	4,552	5,204	5,765	6,134	6,187	5,680	5,501	7,041	5,599	4,612	5,442	66,105
Furniture, home furnishings & equipment stores	839	758	906	908	938	950	993	993	955	1,051	1,092	1,427	11,810
Nondurable goods, total	11,282	10,502	12,097	11,921	12,918	12,316	12,467	12,993	12,174	13,164	13,520	16,396	151,750
General merchandise group stores	1,617	1,570	2,181	2,223	2,418	2,243	2,201	2,467	2,217	2,503	2,995	4,436	29,073
Dept. stores, (excl. leased depts.)	1,399	1,365	1,902	1,926	2,108	1,962	1,883	2,156	1,944	2,171	2,637	3,849	25,304
Dept. stores, (incl. leased depts.)	1,452	1,417	1,976	1,999	2,187	2,037	1,955	2,239	2,017	2,254	2,737	3,995	26,265
Food stores	3,654	3,333	3,677	3,551	3,990	3,700	3,951	3,898	3,596	3,829	3,789	4,106	45,074
Gasoline service stations	1,908	1,678	1,670	1,595	1,721	1,835	1,816	1,784	1,664	1,678	1,584	1,620	20,553
Apparel & accessory stores	775	674	980	923	1,016	905	862	1,027	932	1,023	1,169	1,712	11,998
Eating and drinking places	1,401	1,467	1,691	1,755	1,855	1,841	1,850	1,977	1,861	1,965	1,838	1,879	21,380
GAF, total ^a	3,666	3,424	4,542	4,532	4,976	4,679	4,614	5,108	4,658	5,166	5,981	9,047	60,393
West North Central	7,731	7,211	8,174	8,431	9,091	8,586	8,653	8,977	9,051	9,040	8,666	10,485	104,096
Durable goods, total	2,470	2,363	2,734	3,023	3,208	3,101	3,126	3,257	3,642	3,225	2,784	3,390	36,323
Automotive dealers	1,523	1,536	1,729	1,942	2,029	1,901	1,908	2,016	2,428	1,993	1,639	1,904	22,548
Nondurable goods, total	5,261	4,848	5,440	5,408	5,883	5,485	5,527	5,720	5,409	5,815	5,882	7,095	67,773
General merchandise group stores	775	768	1,012	1,023	1,159	1,031	995	1,135	1,014	1,142	1,370	2,020	13,444
Dept. stores, (excl. leased depts.)	573	553	754	763	861	792	761	873	776	863	1,046	1,525	10,140
Dept. stores, (incl. leased depts.)	566	565	770	779	879	808	776	892	792	880	1,068	1,556	10,351
Food stores	1,781	1,614	1,743	1,710	1,874	1,760	1,794	1,770	1,685	1,836	1,794	1,914	21,275
Gasoline service stations	854	735	732	750	811	807	750	715	691	715	669	685	8,914
Apparel & accessory stores	305	276	388	359	378	337	353	414	365	410	435	639	4,659
GAF, total ^a	1,615	1,510	1,924	1,883	2,088	1,913	1,909	2,152	1,956	2,110	2,415	3,629	25,104
South Atlantic	18,921	17,849	20,583	20,811	22,429	21,012	21,323	21,837	21,797	21,737	21,718	27,661	257,678
Durable goods, total	7,474	7,053	8,052	8,627	9,334	8,807	8,872	8,862	9,803	8,852	8,401	10,877	105,034
Automotive dealers	4,473	4,261	4,731	5,189	5,717	5,292	5,311	5,379	6,357	5,216	4,691	5,746	62,363
Furniture, home furnishings & equipment stores	987	930	1,049	1,003	1,096	1,124	1,173	1,194	1,157	1,164	1,262	1,640	13,779
Nondurable goods, total	11,447	10,796	12,531	12,184	13,095	12,205	12,451	12,955	11,994	12,885	13,317	16,784	152,644
General merchandise group stores	1,510	1,643	2,127	2,180	2,407	2,134	2,096	2,369	2,127	2,388	3,170	4,880	29,031
Dept. stores, (excl. leased depts.)	1,201	1,252	1,708	1,675	1,843	1,688	1,616	1,854	1,647	1,840	2,274	3,552	22,150
Dept. stores, (incl. leased depts.)	1,247	1,299	1,769	1,735	1,910	1,748	1,675	1,919	1,705	1,905	2,356	3,679	22,947
Food stores	4,128	3,721	4,217	4,038	4,409	4,162	4,420	4,379	4,069	4,299	4,133	4,489	50,467
Gasoline service stations	1,829	1,628	1,651	1,631	1,682	1,590	1,631	1,625	1,571	1,621	1,527	1,565	19,551
Apparel & accessory stores	709	675	1,035	927	996	892	842	1,035	886	965	1,048	1,657	11,667
GAF, total ^a	3,699	3,732	4,744	4,615	5,060	4,698	4,664	5,203	4,759	5,168	6,238	9,715	62,295
East South Central	4,894	4,567	5,407	5,494	6,010	5,793	6,062	6,200	5,905	6,119	5,960	7,302	69,713
Durable goods, total	1,575	1,514	1,798	1,930	2,144	2,085	2,204	2,246	2,338	2,165	1,912	2,405	24,316
Nondurable goods, total	3,319	3,053	3,609	3,564	3,866	3,708	3,858	3,954	3,567	3,954	4,048	4,897	45,397
General merchandise group stores	510	523	753	741	805	730	705	790	682	793	975	1,471	9,478
Dept. stores, (excl. leased depts.)	394	396	573	566	618	566	560	633	547	639	772	1,145	7,409
Dept. stores, (incl. leased depts.)	404	406	586	580	633	581	574	649	561	655	791	1,174	7,594
Food stores	1,101	1,081	1,494	1,446	1,564	1,433	1,444	1,615	1,431	1,599	1,860	2,928	18,996
West South Central	11,815	11,091	12,671	12,539	13,510	12,789	12,879	13,119	13,069	12,867	12,568	16,172	155,089
Durable goods, total	4,038	3,715	4,187	4,352	4,625	4,465	4,542	4,531	5,186	4,530	4,095	5,354	53,620
Automotive dealers	2,528	2,281	2,445	2,568	2,748	2,646	2,732	2,702	3,343	2,626	2,153	2,825	31,597
Nondurable goods, total	7,777	7,376	8,484	8,187	8,885	8,324	8,337	8,588	7,883	8,337	8,473	10,818	101,469
General merchandise group stores	1,172	1,193	1,605	1,488	1,683	1,520	1,480	1,657	1,434	1,619	1,906	3,055	19,812
Dept. stores, (excl. leased depts.)	879	896	1,196	1,126	1,284	1,166	1,167	1,302	1,110	1,241	1,466	2,258	15,091
Dept. stores, (incl. leased depts.)	903	920	1,230	1,159	1,318	1,199	1,199	1,338	1,142	1,277	1,508	2,319	15,512
Food stores	3,064	2,925	3,185	3,035	3,256	3,040	3,126	3,100	2,938	3,052	3,015	3,302	37,038
Apparel & accessory stores	615	580	763	668	719	627	635	791	662	707	757	1,213	8,737
GAF, total ^a	2,761	2,656	3,351	3,122	3,486								

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	16,850	15,959	18,013	17,928	19,433	19,082	19,210	19,905	19,398	19,048	18,982	24,876	228,684
Durable goods, total	5,862	5,614	6,306	6,422	6,890	6,870	6,975	7,287	7,605	6,826	6,514	8,903	82,074
Automotive dealers	3,528	3,427	3,855	3,864	4,174	4,118	4,106	4,359	4,730	3,859	3,482	4,636	48,138
Furniture, home furnishings & equipment stores	972	869	959	959	1,032	1,006	1,042	1,086	1,061	1,117	1,211	1,577	12,891
Nondurable goods, total	10,988	10,345	11,707	11,506	12,543	12,212	12,235	12,618	11,793	12,222	12,468	15,973	146,610
General merchandise group stores	1,788	1,812	2,217	2,172	2,428	2,302	2,216	2,460	2,268	2,328	2,566	4,254	28,811
Dept. stores, (excl. leased depts.)	1,312	1,333	1,628	1,589	1,766	1,672	1,637	1,815	1,683	1,645	1,845	3,092	21,017
Dept. stores, (incl. leased depts.) ¹	1,375	1,396	1,706	1,666	1,853	1,749	1,715	1,902	1,762	1,725	1,933	3,240	22,022
Food stores	3,716	3,362	3,768	3,709	4,074	3,902	4,041	3,993	3,764	3,963	3,885	4,194	46,391
Gasoline service stations	1,135	1,086	1,138	1,130	1,227	1,243	1,214	1,201	1,147	1,192	1,160	1,187	14,060
Apparel & accessory stores	772	755	922	897	1,010	1,024	1,006	1,100	1,014	999	1,147	1,782	12,428
Eating and drinking places	1,993	1,820	2,092	2,057	2,177	2,178	2,190	2,297	2,062	2,128	2,130	2,270	25,394
Drug & proprietary stores	779	709	795	783	811	803	803	796	771	795	781	1,208	9,834
GAF, total ²	4,086	3,970	4,688	4,633	5,141	4,995	4,946	5,367	5,015	5,136	5,711	9,112	62,800

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	5,524	5,382	5,997	6,093	6,586	6,448	6,471	6,823	6,554	6,877	6,970	8,238	77,963
Nondurable goods, total	3,934	3,716	4,138	4,118	4,354	4,141	4,220	4,516	4,115	4,565	4,829	5,753	52,399
General merchandise group stores	429	470	580	631	671	616	553	691	621	687	871	1,322	8,142
Dept. stores, (excl. leased depts.)	351	366	472	501	559	515	457	564	501	568	714	1,076	6,644
Dept. stores, (incl. leased depts.)	363	377	487	518	577	531	472	582	516	586	737	1,111	6,857
Food stores	1,240	1,145	1,262	1,234	1,410	1,365	1,432	1,487	1,303	1,411	1,389	1,412	16,090
GAF, total ²	1,059	1,103	1,300	1,353	1,502	1,427	1,305	1,607	1,459	1,617	1,933	2,838	18,503
Middle Atlantic	14,850	14,283	16,100	16,765	18,037	17,200	17,126	17,920	17,318	17,823	18,494	21,696	207,612
Durable goods, total	4,597	4,697	5,407	5,957	6,643	6,138	6,167	6,239	6,266	6,012	6,063	6,850	71,036
Automotive dealers	2,603	2,754	3,337	3,738	4,135	3,707	3,769	3,728	3,882	3,427	3,190	3,044	41,314
Nondurable goods, total	10,253	9,586	10,693	10,808	11,394	11,062	10,959	11,681	11,052	11,811	12,431	14,846	136,576
General merchandise group stores	1,151	1,252	1,511	1,614	1,803	1,645	1,450	1,767	1,639	1,852	2,312	3,442	21,438
Dept. stores, (excl. leased depts.)	973	1,073	1,309	1,400	1,577	1,429	1,238	1,530	1,416	1,616	2,041	3,006	18,608
Dept. stores, (incl. leased depts.)	1,021	1,125	1,374	1,468	1,655	1,499	1,298	1,605	1,486	1,694	2,142	3,149	19,516
Food stores	3,589	3,326	3,625	3,537	3,771	3,697	3,802	3,885	3,834	3,799	3,900	4,120	44,685
Gasoline service stations	1,139	1,029	1,164	1,204	1,228	1,219	1,261	1,281	1,157	1,195	1,159	1,246	14,282
Apparel & accessory stores	821	775	964	1,067	1,124	1,013	899	1,132	1,056	1,166	1,297	1,832	13,146
Eating and drinking places	1,497	1,470	1,679	1,694	1,834	1,886	1,919	1,966	1,829	1,824	1,731	1,763	21,092
Drug & proprietary stores	494	482	514	529	545	523	525	536	514	555	542	697	6,456
GAF, total ²	3,258	3,291	3,785	3,962	4,354	4,032	3,688	4,353	4,071	4,551	5,444	7,944	52,733
East North Central	16,469	16,015	18,926	20,078	21,405	20,492	20,405	21,180	20,081	20,220	20,587	23,486	239,344
Durable goods, total	5,963	5,979	7,360	8,234	8,662	8,229	8,273	8,280	8,205	7,460	7,102	7,799	91,546
Automotive dealers	4,090	4,246	5,236	5,761	5,972	5,650	5,682	5,589	5,692	4,722	4,300	4,386	61,356
Furniture, home furnishings & equipment stores	680	668	802	847	837	833	856	948	882	966	1,069	1,325	10,713
Nondurable goods, total	10,506	10,036	11,566	11,844	12,743	12,263	12,132	12,900	11,876	12,760	13,485	15,687	147,798
General merchandise group stores	1,524	1,507	2,025	2,152	2,274	2,109	1,981	2,313	2,049	2,306	2,826	4,143	27,209
Dept. stores, (excl. leased depts.)	1,328	1,311	1,763	1,855	1,959	1,819	1,703	2,013	1,785	2,015	2,510	3,646	23,707
Dept. stores, (incl. leased depts.)	1,382	1,365	1,836	1,929	2,037	1,892	1,774	2,094	1,856	2,096	2,612	3,791	24,664
Food stores	3,434	3,254	3,577	3,563	3,956	3,742	3,762	3,926	3,553	3,653	3,770	3,910	44,100
Gasoline service stations	1,867	1,689	1,852	1,910	2,011	2,069	2,126	2,086	2,004	2,082	1,964	2,044	23,704
Apparel & accessory stores	681	618	859	906	918	880	831	1,022	886	975	1,163	1,598	11,337
Eating and drinking places	1,257	1,258	1,487	1,495	1,705	1,728	1,636	1,714	1,622	1,645	1,585	1,422	18,554
GAF, total ²	3,305	3,195	4,118	4,367	4,575	4,384	4,202	4,851	4,324	4,790	5,731	8,373	56,215
West North Central	7,263	7,127	8,105	8,536	9,300	8,527	8,563	9,034	8,555	8,934	8,988	10,006	102,938
Durable goods, total	2,272	2,333	2,776	3,040	3,430	3,111	3,066	3,246	3,094	2,960	2,775	2,831	34,934
Automotive dealers	1,420	1,538	1,846	2,013	2,228	1,958	1,924	2,027	1,971	1,720	1,596	1,456	21,697
Nondurable goods, total	4,991	4,794	5,329	5,496	5,870	5,416	5,497	5,788	5,461	5,974	6,213	7,175	68,004
General merchandise group stores	724	724	938	999	1,066	966	933	1,101	960	1,048	1,286	1,863	12,608
Dept. stores, (excl. leased depts.)	536	527	690	721	789	724	694	827	713	783	953	1,421	9,378
Dept. stores, (incl. leased depts.)	548	539	706	738	808	742	710	846	730	800	973	1,453	9,593
Food stores	1,647	1,566	1,728	1,693	1,837	1,711	1,759	1,791	1,713	1,809	1,856	1,813	21,023
Gasoline service stations	832	731	788	920	1,030	956	981	946	909	1,011	996	968	11,088
Apparel & accessory stores	283	263	325	358	336	310	329	398	343	403	438	619	4,405
GAF, total ²	1,468	1,422	1,757	1,834	1,938	1,785	1,758	2,069	1,826	2,039	2,349	3,431	23,676
South Atlantic	17,493	16,958	19,539	20,056	20,697	19,623	19,910	20,921	19,545	20,140	20,565	24,504	239,951
Durable goods, total	6,953	6,791	7,862	8,275	8,606	8,036	8,315	8,500	8,137	7,914	7,615	8,699	95,703
Automotive dealers	4,404	4,365	4,976	5,068	5,327	4,921	5,131	5,266	5,149	4,645	4,276	4,202	57,730
Furniture, home furnishings & equipment stores	882	829	949	891	989	985	970	1,042	968	1,035	1,161	1,428	12,129
Nondurable goods, total	10,540	10,167	11,677	11,781	12,091	11,587	11,595	12,421	11,408	12,226	12,950	15,805	144,248
General merchandise group stores	1,482	1,507	1,961	2,053	2,160	1,990	1,838	2,179	1,920	2,132	2,815	4,324	28,361
Dept. stores, (excl. leased depts.)	1,148	1,182	1,554	1,594	1,664	1,558	1,436	1,705	1,504	1,658	2,078	3,240	20,321
Dept. stores, (incl. leased depts.)	1,193	1,228	1,614	1,656	1,729	1,621	1,492	1,773	1,563	1,721	2,154	3,367	21,111
Food stores	3,857	3,647	4,080	3,970	4,115	4,018	4,103	4,240	3,914	4,117	4,221	4,260	48,452
Gasoline service stations	1,560	1,408	1,603	1,694	1,734	1,694	1,798	1,858	1,738	1,808	1,719	1,839	20,453
Apparel & accessory stores	647	637	834	870	824	771	743	896	792	857	973	1,479	10,323
GAF, total ²	3,458	3,401	4,227	4,367	4,448	4,189	3,995	4,612	4,135	4,559	5,589	8,469	55,449
East South Central	4,479	4,238	5,170	5,298	5,622	5,412	5,676	5,867	5,457	5,657	5,662	6,603	65,141
Durable goods, total	1,382	1,355	1,715	1,782	1,916	1,860	2,025	2,054	1,978	1,950	1,780	1,941	21,738
Nondurable goods, total	3,097	2,883	3,455	3,516	3,706	3,552	3,651	3,813	3,479	3,707	3,882	4,662	43,403
General merchandise group stores	458	448	644	664	704	668	647	738	651	722	823	1,387	8,654
Dept. stores, (excl. leased depts.)	356	352	509	533	547	520	498	570	497	551	715	1,050	6,698
Dept. stores, (incl. leased depts.)	366	361	522	548	562	534	512	586	510	567	734	1,078	6,880
Food stores	937	904	1,277	1,287	1,386	1,330	1,338	1,521	1,346	1,460	1,754	2,649	17,189
West South Central	11,528	10,973	12,893	13,015	13,723	13,148	13,110	13,724	12,685	12,436	12,810	15,414	155,459
Durable goods, total	4,161	4,072	4,800	4,860	5,121	4,858	4,781	4,937	4,688	4,275	4,059	4,749	55,361
Automotive dealers	2,665	2,622	3,087	3,091	3,194	3,058	3,002	3,147	3,043	2,566	2,355	2,494	34,324
Nondurable goods, total	7,367	6,901	8,093	8,155	8,602	8,290	8,329	8,787	7,997	8,161	8,751	10,665	100,098
General merchandise group stores	1,139	1,161	1,490	1,502	1,613	1,481	1,413	1,613	1,432	1,522	1,834	2,875	19,075
Dept. stores, (excl. leased depts.)	823	832	1,107	1,118	1,206	1,109	1,063	1,231	1,049	1,145	1,371	2,127	14,201
Dept. stores, (incl. leased depts.)	847	858	1,141	1,152	1,243	1,143	1,116	1,269	1,081	1,179	1,411	2,189	14,629
Food stores	2,915	2,644	2,988	2,952	3,154	3,092	3,190	3,250	2,998	3,019	3,154	3,273	36,629
Apparel & accessory stores	560	534	730	714	719	651	632	789	707	680	792	1,212	8,720
GAF, total ²													

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	15,780	15,398	17,533	17,222	18,555	18,025	18,056	19,041	18,003	18,003	18,517	22,396	216,529
Durable goods, total	5,553	5,593	6,428	6,129	6,787	6,431	6,376	6,680	6,567	6,166	6,048	7,086	75,844
Automotive dealers	3,406	3,530	4,134	3,807	4,295	3,946	3,894	4,041	4,014	3,572	3,431	3,617	45,687
Furniture, home furnishings & equipment stores	888	815	926	861	933	925	963	996	958	1,014	1,050	1,334	11,663
Nondurable goods, total	10,227	9,805	11,105	11,093	11,768	11,594	11,680	12,361	11,436	11,837	12,469	15,310	140,685
General merchandise group stores	1,654	1,661	1,973	2,037	2,210	2,182	2,046	2,379	2,153	2,307	2,827	4,222	27,651
Dept. stores, (excl. leased depts.)	1,273	1,275	1,506	1,570	1,668	1,658	1,561	1,775	1,612	1,704	2,092	3,161	20,855
Dept. stores, (incl. leased depts.) ¹	1,336	1,339	1,581	1,650	1,754	1,740	1,637	1,864	1,691	1,790	2,197	3,317	21,896
Food stores	3,429	3,201	3,588	3,531	3,695	3,636	3,725	3,815	3,500	3,640	3,718	4,025	43,503
Gasoline service stations	1,062	999	1,136	1,174	1,271	1,253	1,283	1,314	1,232	1,233	1,178	1,231	14,366
Apparel & accessory stores	721	689	830	857	927	928	900	1,028	931	932	1,137	1,557	11,437
Eating and drinking places	1,805	1,763	2,056	1,933	2,053	2,081	2,151	2,177	2,037	2,068	1,954	2,054	24,132
Drug & proprietary stores	718	671	715	736	766	755	778	804	756	794	786	1,141	9,420
GAF, total ²	3,836	3,736	4,322	4,351	4,726	4,670	4,505	5,081	4,668	4,914	5,781	8,422	59,012

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	5,335	5,398	5,730	5,735	6,112	6,139	5,845	6,176	5,746	6,131	6,364	7,521	72,232
Nondurable goods, total	3,692	3,502	3,851	3,756	3,987	4,016	3,881	4,155	3,993	4,190	4,445	5,405	48,873
General merchandise group stores	384	428	501	549	641	638	527	611	619	642	839	1,291	7,670
Dept. stores, (excl. leased depts.)	321	343	409	454	529	529	437	502	515	534	683	1,053	6,309
Dept. stores, (incl. leased depts.)	331	354	421	469	546	547	451	518	531	552	704	1,087	6,511
Food stores	1,078	1,053	1,163	1,116	1,233	1,258	1,274	1,331	1,210	1,265	1,276	1,335	14,592
GAF, total ²	980	1,037	1,141	1,224	1,371	1,387	1,199	1,370	1,359	1,400	1,719	2,656	16,843
Middle Atlantic	13,923	14,051	15,350	15,673	16,565	16,923	15,542	16,070	15,354	16,340	17,445	20,083	193,319
Durable goods, total	4,093	4,522	4,905	5,246	5,758	6,008	5,380	5,459	4,885	5,313	5,543	5,927	63,039
Automotive dealers	2,341	2,793	3,080	3,273	3,511	3,583	3,183	3,168	2,645	2,970	2,916	2,435	35,898
Nondurable goods, total	9,830	9,529	10,445	10,427	10,807	10,915	10,162	10,611	10,469	11,027	11,902	14,156	130,280
General merchandise group stores	1,058	1,172	1,359	1,527	1,680	1,702	1,392	1,598	1,637	1,717	2,250	3,379	20,471
Dept. stores, (excl. leased depts.)	912	1,022	1,189	1,335	1,488	1,490	1,194	1,383	1,431	1,487	1,975	2,923	17,829
Dept. stores, (incl. leased depts.)	955	1,069	1,247	1,398	1,559	1,560	1,251	1,449	1,500	1,558	2,069	3,065	18,680
Food stores	3,334	3,305	3,656	3,449	3,607	3,626	3,510	3,576	3,429	3,528	3,644	3,897	42,561
Gasoline service stations	1,125	1,062	1,172	1,155	1,175	1,175	1,164	1,141	1,089	1,144	1,174	1,154	13,733
Apparel & accessory stores	747	792	793	970	996	1,039	849	953	1,015	1,068	1,242	1,736	12,110
Eating and drinking places	1,381	1,395	1,513	1,574	1,691	1,731	1,701	1,777	1,699	1,712	1,625	1,736	19,535
Drug & proprietary stores	480	475	490	501	514	513	494	508	488	499	517	643	6,122
GAF, total ²	2,929	3,001	3,339	3,659	3,950	4,145	3,477	3,861	3,952	4,184	5,164	7,587	49,248
East North Central	15,145	15,442	17,399	17,991	19,355	19,553	18,432	18,894	17,833	19,195	19,635	22,230	221,104
Durable goods, total	5,211	5,661	6,403	6,974	7,571	7,724	7,271	7,059	6,565	7,463	7,088	7,287	82,277
Automotive dealers	3,414	3,924	4,385	4,736	4,975	5,147	4,804	4,594	4,169	4,924	4,457	4,079	53,608
Furniture, home furnishings & equipment stores	663	640	764	711	741	766	715	761	753	804	888	1,085	9,291
Nondurable goods, total	9,934	9,781	10,996	11,017	11,784	11,829	11,161	11,835	11,268	11,732	12,547	14,943	138,827
General merchandise group stores	1,445	1,471	1,813	1,964	2,152	2,126	1,852	2,119	2,040	2,171	2,738	4,023	25,914
Dept. stores, (excl. leased depts.)	1,266	1,279	1,584	1,711	1,886	1,856	1,608	1,848	1,794	1,902	2,413	3,543	22,690
Dept. stores, (incl. leased depts.)	1,317	1,329	1,648	1,777	1,961	1,927	1,673	1,924	1,865	1,978	2,507	3,686	23,592
Food stores	3,276	3,218	3,515	3,305	3,654	3,737	3,565	3,667	3,527	3,545	3,596	3,859	42,464
Gasoline service stations	1,757	1,632	1,791	1,754	1,843	1,912	1,892	1,889	1,771	1,843	1,826	1,824	21,734
Apparel & accessory stores	646	618	745	879	853	859	743	852	836	853	1,004	1,465	10,353
Eating and drinking places	1,241	1,300	1,470	1,434	1,494	1,545	1,522	1,602	1,472	1,501	1,438	1,471	17,490
GAF, total ²	3,135	3,122	3,731	3,999	4,252	4,251	3,808	4,239	4,110	4,308	5,263	7,781	51,999
West North Central	6,948	6,990	7,624	7,883	8,673	8,558	8,185	8,546	8,134	8,684	8,839	9,660	98,751
Durable goods, total	2,243	2,355	2,598	2,782	3,173	3,133	2,905	2,900	2,576	2,829	2,824	2,678	32,996
Automotive dealers	1,471	1,589	1,713	1,782	2,028	2,000	1,789	1,753	1,492	1,737	1,664	1,402	20,420
Nondurable goods, total	4,705	4,635	5,026	5,101	5,500	5,425	5,280	5,646	5,558	5,855	6,015	6,982	65,755
General merchandise group stores	693	694	820	882	1,016	976	879	1,010	945	1,018	1,243	1,871	12,047
Dept. stores, (excl. leased depts.)	505	503	607	647	740	712	641	743	695	753	908	1,354	8,808
Dept. stores, (incl. leased depts.)	515	514	620	663	756	729	654	758	711	770	930	1,384	9,004
Food stores	1,572	1,570	1,717	1,613	1,717	1,717	1,717	1,747	1,683	1,741	1,728	1,823	20,352
Gasoline service stations	751	699	763	804	888	913	820	911	969	1,047	966	913	10,484
Apparel & accessory stores	295	268	312	358	343	329	324	365	364	388	408	579	4,333
GAF, total ²	1,412	1,350	1,593	1,756	1,912	1,829	1,697	1,938	1,831	1,927	2,280	3,283	22,808
South Atlantic	16,126	16,317	18,357	18,307	19,267	18,990	17,914	18,772	17,443	18,576	19,357	22,593	222,019
Durable goods, total	6,138	6,426	7,312	7,396	7,972	7,738	7,086	7,388	6,772	7,463	7,248	7,962	86,901
Automotive dealers	3,765	3,998	4,517	4,506	4,861	4,699	4,233	4,410	3,903	4,442	4,155	4,039	51,528
Furniture, home furnishings & equipment stores	811	781	882	794	846	890	835	905	898	913	998	1,220	10,773
Nondurable goods, total	9,988	9,891	11,045	10,911	11,295	11,252	10,828	11,384	10,671	11,113	12,109	14,631	135,118
General merchandise group stores	1,373	1,390	1,732	1,810	1,991	1,907	1,673	1,929	1,835	1,954	2,706	4,011	24,311
Dept. stores, (excl. leased depts.)	1,064	1,134	1,416	1,482	1,580	1,518	1,355	1,540	1,463	1,532	2,018	3,080	19,182
Dept. stores, (incl. leased depts.)	1,107	1,180	1,470	1,538	1,642	1,576	1,408	1,601	1,520	1,588	2,096	3,198	19,924
Food stores	3,545	3,518	3,888	3,685	3,881	3,985	3,880	3,969	3,696	3,804	3,846	4,150	45,847
Gasoline service stations	1,591	1,537	1,611	1,634	1,680	1,650	1,675	1,682	1,549	1,599	1,577	1,566	19,351
Apparel & accessory stores	600	601	739	788	740	718	660	774	721	730	870	1,353	9,294
GAF, total ²	3,205	3,178	3,796	3,850	4,042	3,976	3,609	4,095	3,927	4,098	5,162	7,717	50,655
East South Central	4,339	4,272	4,915	4,996	5,231	5,405	5,329	5,441	5,079	5,257	5,461	6,250	61,975
Durable goods, total	1,325	1,354	1,586	1,584	1,706	1,801	1,745	1,783	1,668	1,736	1,723	1,813	19,824
Nondurable goods, total	3,014	2,918	3,329	3,412	3,525	3,604	3,584	3,658	3,411	3,521	3,738	4,437	42,151
General merchandise group stores	442	453	583	618	653	638	580	655	611	641	855	1,251	7,980
Dept. stores, (excl. leased depts.)	343	348	462	483	515	504	457	523	484	510	680	979	6,286
Dept. stores, (incl. leased depts.)	352	357	470	496	528	517	468	536	497	524	699	1,005	6,451
Food stores	954	963	1,204	1,280	1,312	1,367	1,273	1,424	1,294	1,319	1,655	2,410	16,455
West South Central	10,821	11,038	12,512	12,325	13,281	12,985	12,570	13,002	11,789	12,120	12,592	15,000	150,035
Durable goods, total	3,974	4,182	4,706	4,574	5,182	5,085	4,783	4,701	4,151	4,407	4,335	4,867	54,947
Automotive dealers	2,589	2,768	3,102	2,926	3,329	3,298	3,108	2,949	2,528	2,790	2,629	2,628	34,644
Nondurable goods, total	6,847	6,856	7,806	7,751	8,099	7,900	7,787	8,301	7,638	7,713	8,257	10,133	95,088
General merchandise group stores	1,021	1,115	1,426	1,456	1,583	1,490	1,391	1,577	1,412	1,491	1,850	2,891	18,703
Dept. stores, (excl. leased depts.)	792	786	1,036	1,042	1,147	1,087	1,025	1,161	1,021	1,091	1,327	2,027	13,542
Dept. stores, (incl. leased depts.)	815	809	1,066	1,073	1,180	1,119	1,056	1,196	1,051	1,124	1,366	2,086	13,941
Food stores	2,669	2,577	2,843	2,747	2,870	2,918	2,949	3,042	2,880	2,874	2,917	3,103	34,389
Apparel & accessory stores	540	521	634	649	632	586	566	687	600	578	666	1,085	7,744
GAF, total ²	2,426	2,451	2,950	2,976	3,236	3,065	2,889	3,311	3,024	3,081	3,650		

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	14,806	14,677	16,429	15,765	16,901	17,297	16,652	17,342	16,305	16,596	17,118	20,843	200,731
Durable goods, total	4,884	4,940	5,568	5,084	5,540	5,846	5,489	5,649	5,325	5,576	5,483	6,276	65,660
Automotive dealers	3,024	3,110	3,524	3,203	3,509	3,657	3,431	3,353	3,124	3,329	3,138	3,191	39,593
Furniture, home furnishings & equipment stores	771	689	765	699	711	780	774	841	807	862	949	1,202	9,850
Nondurable goods, total	9,922	9,737	10,861	10,681	11,361	11,451	11,163	11,693	10,980	11,020	11,635	14,567	135,071
General merchandise group stores	1,620	1,612	1,928	1,924	2,112	2,099	1,941	2,176	2,022	2,166	2,638	4,136	26,374
Dept. stores, (excl. leased depts.)	1,251	1,222	1,483	1,463	1,619	1,627	1,510	1,680	1,560	1,662	2,031	3,118	20,226
Dept. stores, (incl. leased depts.)	1,311	1,281	1,556	1,535	1,698	1,707	1,586	1,762	1,634	1,744	2,131	3,271	21,216
Food stores	3,130	3,150	3,506	3,414	3,640	3,686	3,653	3,735	3,541	3,454	3,514	3,820	42,243
Gasoline service stations	1,106	1,080	1,120	1,125	1,272	1,283	1,241	1,235	1,154	1,149	1,102	1,115	13,982
Apparel & accessory stores	702	659	831	835	853	868	782	858	806	827	975	1,429	10,425
Eating and drinking places	1,855	1,785	1,973	1,908	1,957	2,055	2,122	2,197	1,993	1,879	1,803	1,910	23,437
Drug & proprietary stores	683	659	696	704	716	700	688	710	705	732	726	1,089	8,808
GAF, total ²	3,608	3,506	4,096	4,024	4,320	4,378	4,083	4,539	4,248	4,477	5,290	8,036	54,605

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
New England	4,545	4,390	5,157	5,143	5,306	5,556	5,360	5,621	5,523	5,788	5,910	7,177	65,476
Nondurable goods, total	3,244	3,114	3,533	3,556	3,654	3,743	3,705	3,850	3,784	3,970	4,099	5,162	45,414
General merchandise group stores	334	350	466	495	545	544	483	557	558	618	754	1,197	6,901
Dept. stores, (excl. leased depts.)	283	284	391	412	453	453	402	460	457	503	602	975	5,675
Dept. stores, (incl. leased depts.)	293	292	403	425	468	467	415	473	472	517	620	1,007	5,852
Food stores	987	964	1,047	1,052	1,080	1,118	1,169	1,151	1,130	1,132	1,111	1,251	13,192
GAF, total ²	857	842	1,055	1,092	1,173	1,217	1,117	1,269	1,266	1,348	1,550	2,419	15,205
Middle Atlantic	12,432	11,746	13,965	13,880	14,575	14,922	14,427	14,499	14,552	15,200	16,014	18,970	175,182
Durable goods, total	3,358	3,274	4,239	4,151	4,619	4,831	4,485	4,542	4,444	4,630	4,913	5,290	52,776
Automotive dealers	1,805	1,838	2,599	2,430	2,689	2,858	2,513	2,476	2,381	2,549	2,574	2,291	29,003
Nondurable goods, total	9,074	8,472	9,726	9,729	9,956	10,091	9,942	9,957	10,108	10,570	11,101	13,680	122,406
General merchandise group stores	961	980	1,313	1,349	1,492	1,515	1,324	1,449	1,514	1,651	1,989	3,117	18,654
Dept. stores, (excl. leased depts.)	826	848	1,150	1,172	1,315	1,331	1,132	1,246	1,318	1,446	1,755	2,735	16,274
Dept. stores, (incl. leased depts.)	864	868	1,204	1,226	1,377	1,393	1,186	1,306	1,390	1,516	1,838	2,864	17,042
Food stores	3,087	2,934	3,270	3,241	3,284	3,370	3,495	3,287	3,309	3,325	3,304	3,804	39,710
Gasoline service stations	1,080	935	1,023	1,082	1,141	1,176	1,186	1,210	1,157	1,181	1,119	1,170	13,460
Apparel & accessory stores	706	614	821	861	902	859	756	865	890	1,021	1,140	1,552	11,027
Eating and drinking places	1,420	1,343	1,546	1,585	1,649	1,690	1,735	1,693	1,665	1,633	1,513	1,565	19,037
Drug & proprietary stores	437	427	458	442	452	461	452	459	462	465	475	608	5,598
GAF, total ²	2,652	2,510	3,184	3,252	3,500	3,520	3,201	3,545	3,628	3,874	4,550	6,779	44,195
East North Central	13,721	13,421	16,088	16,041	16,957	17,673	16,987	17,056	16,957	17,434	17,948	21,060	201,343
Durable goods, total	4,139	4,323	5,650	5,643	6,122	6,661	6,134	5,982	6,059	6,209	6,154	6,556	69,632
Automotive dealers	2,546	2,770	3,690	3,586	3,822	4,307	3,932	3,740	3,893	3,940	3,800	3,600	43,626
Furniture, home furnishings & equipment stores	586	592	734	719	714	715	721	765	728	761	864	1,055	8,954
Nondurable goods, total	9,582	9,098	10,438	10,398	10,835	11,012	10,853	11,074	10,898	11,225	11,794	14,504	131,711
General merchandise group stores	1,320	1,285	1,721	1,774	1,894	1,912	1,759	1,902	1,839	2,002	2,436	3,781	23,825
Dept. stores, (excl. leased depts.)	1,151	1,115	1,502	1,537	1,646	1,658	1,515	1,670	1,617	1,760	2,150	3,290	20,611
Dept. stores, (incl. leased depts.)	1,195	1,158	1,559	1,596	1,710	1,723	1,575	1,737	1,681	1,829	2,235	3,420	21,418
Food stores	3,364	3,118	3,426	3,407	3,476	3,568	3,614	3,503	3,522	3,464	3,436	3,857	41,755
Gasoline service stations	1,631	1,459	1,610	1,634	1,781	1,877	1,942	1,820	1,846	1,883	1,822	1,933	21,318
Apparel & accessory stores	624	571	727	747	759	744	722	810	787	869	973	1,431	9,764
Eating and drinking places	1,141	1,151	1,301	1,269	1,332	1,353	1,369	1,394	1,306	1,312	1,281	1,350	15,559
GAF, total ²	2,870	2,771	3,559	3,665	3,813	3,827	3,622	3,916	3,778	4,071	4,821	7,359	48,072
West North Central	6,061	5,665	6,823	6,960	7,452	7,682	7,600	7,818	7,545	7,813	7,865	9,166	88,650
Durable goods, total	1,762	1,792	2,242	2,274	2,498	2,733	2,542	2,672	2,500	2,553	2,503	2,622	28,693
Automotive dealers	1,047	1,146	1,489	1,438	1,542	1,679	1,524	1,562	1,453	1,527	1,494	1,463	17,364
Nondurable goods, total	4,299	4,073	4,581	4,686	4,954	4,949	5,058	5,146	5,045	5,260	5,362	6,544	59,957
General merchandise group stores	610	583	780	779	875	858	816	904	834	926	1,093	1,689	10,737
Dept. stores, (excl. leased depts.)	441	421	558	566	630	630	588	667	622	682	790	1,234	7,835
Dept. stores, (incl. leased depts.)	451	431	571	579	650	644	600	681	635	697	807	1,260	8,006
Food stores	1,386	1,321	1,467	1,509	1,559	1,550	1,617	1,539	1,550	1,579	1,558	1,712	18,347
Gasoline service stations	648	579	657	671	728	755	815	812	775	808	763	827	8,838
Apparel & accessory stores	300	266	325	348	327	323	329	361	330	364	385	625	4,283
GAF, total ²	1,283	1,191	1,465	1,523	1,617	1,626	1,584	1,751	1,613	1,744	1,999	3,062	20,458
South Atlantic	13,746	13,401	16,173	16,192	16,648	16,786	16,547	16,616	16,227	16,684	17,451	21,521	197,992
Durable goods, total	4,801	4,805	6,095	5,965	6,390	6,639	6,276	6,112	6,060	6,191	6,360	7,558	73,252
Automotive dealers	2,844	2,896	3,737	3,565	3,867	4,041	3,780	3,555	3,478	3,490	3,556	3,822	42,631
Furniture, home furnishings & equipment stores	701	652	764	713	713	731	729	764	772	774	851	1,169	9,333
Nondurable goods, total	8,945	8,596	10,078	10,227	10,258	10,147	10,271	10,504	10,167	10,493	11,091	13,963	124,740
General merchandise group stores	1,214	1,203	1,633	1,655	1,731	1,675	1,506	1,679	1,775	1,775	2,354	3,666	21,854
Dept. stores, (excl. leased depts.)	967	929	1,279	1,295	1,351	1,306	1,238	1,368	1,308	1,418	1,778	2,849	17,086
Dept. stores, (incl. leased depts.)	1,003	963	1,326	1,343	1,401	1,353	1,287	1,420	1,359	1,474	1,846	2,959	17,736
Food stores	3,251	3,135	3,520	3,579	3,523	3,581	3,745	3,561	3,539	3,583	3,535	4,041	42,593
Gasoline service stations	1,415	1,316	1,446	1,506	1,610	1,577	1,657	1,704	1,616	1,662	1,598	1,617	18,724
Apparel & accessory stores	538	501	696	712	678	649	640	725	668	720	810	1,307	8,644
GAF, total ²	2,847	2,708	3,525	3,519	3,550	3,498	3,302	3,688	3,569	3,751	4,560	7,232	45,749
East South Central	3,862	3,703	4,532	4,610	4,731	4,954	5,093	5,024	4,820	4,956	4,993	5,937	57,215
Durable goods, total	1,102	1,100	1,433	1,473	1,545	1,691	1,616	1,622	1,536	1,557	1,518	1,634	17,827
Nondurable goods, total	2,760	2,603	3,099	3,137	3,186	3,263	3,477	3,402	3,284	3,399	3,475	4,303	39,388
General merchandise group stores	393	383	539	539	572	547	544	581	561	596	748	1,176	7,178
Dept. stores, (excl. leased depts.)	306	291	418	428	454	436	424	461	439	472	597	916	5,642
Dept. stores, (incl. leased depts.)	314	299	429	439	466	447	435	473	451	485	613	840	5,791
GAF, total ²	829	823	1,146	1,126	1,154	1,171	1,157	1,263	1,172	1,222	1,463	2,300	14,826
West South Central	9,476	9,451	11,335	11,201	11,665	11,905	11,874	11,959	11,393	11,620	12,034	14,537	138,450
Durable goods, total	3,223	3,362	4,249	4,019	4,326	4,591	4,331	4,396	4,202	4,181	4,238	4,662	49,774
Automotive dealers	2,006	2,164	2,845	2,564	2,715	2,965	2,754	2,672	2,577	2,618	2,590	2,581	31,051
Nondurable goods, total	6,253	6,089	7,086	7,188	7,339	7,314	7,543	7,563	7,191	7,439	7,796	9,875	88,676
General merchandise group stores	877	855	1,137	1,156	1,269	1,228	1,289	1,307	1,244	1,404	1,693	2,793	16,252
Dept. stores, (excl. leased depts.)	699	650	895	884	954	930	932	1,009	914	994	1,180	1,907	11,948
Dept. stores, (incl. leased depts.)	718	688	922	910	982	956	958	1,037	939	1,023	1,214	1,962	12,289
Food stores	2,467	2,361	2,597	2,653	2,653	2,718	2,856	2,717	2,659	2,679	2,666	2,978	32,024
Apparel & accessory stores	491	462	613	597	598	583	594	684	579	611	684	1,124	7,620
GAF, total ²	2,132	2,029	2,540	2,566	2,731	2,665	2,765	2,997	2,729	2,925	3,434	5,528	35,041
Mountain	4,101	4,038	<										

**Table 10. Estimated Monthly Retail Sales, by Selected Kind of Business for Geographic Divisions:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Geographic division and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pacific	12,904	12,529	14,628	14,720	15,357	15,881	15,944	16,078	15,546	15,741	16,169	20,405	185,902
Durable goods, total	3,740	3,799	4,659	4,559	4,839	5,237	4,966	4,971	4,891	4,877	4,941	5,951	57,230
Automotive dealers	2,101	2,254	2,878	2,786	2,935	3,175	2,984	2,913	2,665	2,815	2,825	3,065	33,396
Furniture, home furnishings & equipment stores	620	576	667	645	651	722	733	753	729	758	831	1,106	8,791
Nondurable goods, total	9,164	8,730	9,969	10,161	10,518	10,644	10,978	11,107	10,855	10,864	11,228	14,454	128,672
General merchandise group stores	1,467	1,434	1,783	1,842	1,916	1,916	1,644	1,990	1,960	2,010	2,422	3,963	24,547
Dept. stores, (excl. leased depts.)	1,093	1,062	1,344	1,395	1,462	1,469	1,392	1,518	1,494	1,515	1,850	2,979	18,573
Dept. stores, (incl. leased depts.)	1,145	1,112	1,407	1,461	1,532	1,540	1,459	1,591	1,564	1,587	1,940	3,124	19,462
Food stores	3,112	2,927	3,273	3,302	3,298	3,331	3,496	3,383	3,392	3,339	3,279	3,794	39,920
Gasoline service stations	965	919	983	1,024	1,156	1,252	1,333	1,356	1,222	1,174	1,162	1,227	13,773
Apparel & accessory stores	573	551	706	741	755	772	786	840	785	784	907	1,481	9,684
Eating and drinking places	1,648	1,565	1,750	1,816	1,890	1,923	2,084	2,000	1,937	1,981	1,810	1,882	22,286
Drug & proprietary stores	607	585	654	644	673	672	676	682	681	679	699	1,001	8,253
GAF, total ²	3,158	3,042	3,674	3,754	3,893	3,995	3,903	4,148	4,054	4,115	4,818	7,696	50,250

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

**Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	17,731	17,470	18,762	19,091	19,574	19,437	19,776	19,420	18,625	19,448	19,277	23,541	232,152
Durable goods, total	6,591	6,576	7,231	7,372	7,286	7,633	7,642	7,217	7,070	7,383	6,963	8,344	87,308
Nondurable goods, total	11,140	10,894	11,531	11,719	12,288	11,804	12,134	12,203	11,555	12,065	12,314	15,197	144,844
Dept. stores, (excl. leased depts.)	1,127	1,207	1,383	1,386	1,515	1,420	1,449	1,550	1,403	1,505	1,861	3,026	18,832
Dept. stores, (incl. leased depts.) ¹	1,168	1,258	1,437	1,439	1,573	1,473	1,500	1,604	1,459	1,563	1,926	3,121	19,521
GAF, total ²	4,585	4,636	5,027	5,064	5,360	5,275	5,304	5,514	5,181	5,472	6,232	9,607	67,257
Florida, total	8,922	9,494	10,017	9,649	9,739	9,590	9,565	9,202	9,429	10,122	10,395	12,981	119,105
Durable goods, total	3,611	4,082	4,236	3,976	4,070	4,258	4,139	3,676	4,143	4,420	4,345	5,120	50,076
Nondurable goods, total	5,311	5,412	5,781	5,673	5,669	5,332	5,426	5,526	5,286	5,702	6,050	7,861	69,029
Dept. stores, (excl. leased depts.)	673	732	818	789	778	738	747	812	755	851	1,030	1,595	10,318
Dept. stores, (incl. leased depts.) ¹	696	755	845	809	796	757	761	831	772	872	1,054	1,630	10,578
GAF, total ²	2,139	2,256	2,472	2,505	2,504	2,365	2,462	2,564	2,459	2,718	3,192	5,048	32,684
Illinois, total	6,912	6,809	7,374	7,607	8,148	7,913	7,633	7,700	7,493	8,097	7,931	9,576	93,193
Durable goods, total	4,618	4,480	4,821	4,827	5,090	4,813	4,725	4,894	4,641	5,119	5,307	6,489	59,824
Nondurable goods, total	2,294	2,329	2,553	2,780	3,058	3,100	2,908	2,806	2,852	2,978	2,624	3,087	33,369
Dept. stores, (excl. leased depts.)	487	537	640	646	713	656	623	719	646	773	914	1,356	8,710
Dept. stores, (incl. leased depts.) ¹	506	559	664	669	737	680	645	744	669	803	947	1,405	9,028
GAF, total ²	1,403	1,493	1,699	1,778	1,928	1,851	1,749	1,974	1,843	2,085	2,364	3,623	23,790
Indiana, total	2,918	3,082	3,206	3,279	3,469	3,430	3,464	3,606	3,398	3,673	3,638	4,363	41,526
Durable goods, total	2,103	2,093	2,205	2,165	2,293	2,209	2,270	2,398	2,236	2,446	2,504	3,024	27,946
Nondurable goods, total	815	989	1,001	1,114	1,176	1,221	1,194	1,208	1,162	1,227	1,134	1,339	13,580
Dept. stores, (excl. leased depts.)	278	307	348	364	391	365	364	414	360	423	512	767	4,893
Dept. stores, (incl. leased depts.) ¹	285	315	357	373	400	374	373	424	370	433	524	785	5,013
GAF, total ²	632	673	751	802	828	839	839	940	855	967	1,125	1,696	10,947
Louisiana, total	2,270	2,300	2,449	2,556	2,643	2,575	2,680	2,591	2,467	2,602	2,536	3,072	30,741
Durable goods, total	1,625	1,648	1,689	1,730	1,795	1,679	1,743	1,801	1,668	1,803	1,852	2,231	21,264
Nondurable goods, total	645	652	760	826	848	896	937	790	799	799	684	841	9,477
Dept. stores, (excl. leased depts.)	212	235	263	271	277	261	264	280	254	287	346	488	3,438
Dept. stores, (incl. leased depts.) ¹	216	241	269	277	282	266	268	285	292	352	352	496	3,502
GAF, total ²	519	557	634	678	681	688	693	691	640	694	767	1,160	8,402
Maryland, total	2,710	2,760	2,988	3,074	3,260	3,239	3,166	3,232	3,202	3,226	3,249	4,099	38,205
Durable goods, total	1,711	1,687	1,774	1,841	1,911	1,856	1,869	1,932	1,898	2,030	2,048	2,611	23,168
Nondurable goods, total	1,000	1,073	1,214	1,233	1,349	1,383	1,297	1,300	1,304	1,196	1,201	1,488	15,037
Dept. stores, (excl. leased depts.)	174	195	222	246	259	239	224	252	243	266	330	522	3,172
Dept. stores, (incl. leased depts.) ¹	178	201	231	256	268	247	232	261	251	275	341	537	3,278
GAF, total ²	698	720	781	837	874	855	823	895	855	895	1,053	1,646	10,932
Massachusetts, total	3,495	3,510	3,768	3,815	4,020	4,013	3,927	3,872	3,868	4,070	4,093	5,000	47,451
Durable goods, total	2,417	2,417	2,629	2,625	2,793	2,684	2,567	2,655	2,644	2,808	2,955	3,639	32,833
Nondurable goods, total	1,078	1,093	1,139	1,190	1,227	1,329	1,360	1,217	1,224	1,262	1,138	1,361	14,618
Dept. stores, (excl. leased depts.)	195	209	250	275	298	282	246	289	287	312	380	600	3,623
Dept. stores, (incl. leased depts.) ¹	204	220	263	290	310	296	256	302	300	327	395	623	3,786
GAF, total ²	844	835	888	963	1,018	970	891	1,040	1,044	1,093	1,277	1,948	12,811
Michigan, total	4,905	5,085	5,547	5,960	6,190	6,291	6,242	6,321	6,251	6,522	6,324	7,559	73,197
Durable goods, total	1,829	2,032	2,242	2,502	2,519	2,637	2,563	2,556	2,655	2,610	2,408	2,762	29,315
Nondurable goods, total	3,076	3,053	3,305	3,458	3,671	3,654	3,679	3,765	3,596	3,912	3,916	4,797	43,882
Dept. stores, (excl. leased depts.)	625	648	738	782	850	812	791	872	804	909	1,037	1,442	10,310
Dept. stores, (incl. leased depts.) ¹	637	659	755	800	867	828	807	888	822	930	1,059	1,472	10,524
GAF, total ²	1,389	1,426	1,576	1,686	1,806	1,770	1,740	1,898	1,783	1,896	2,128	3,258	22,356
Minnesota, total	2,486	2,390	2,620	2,768	3,065	3,026	3,136	3,045	3,010	3,181	3,151	3,808	35,686
Durable goods, total	1,713	1,649	1,781	1,860	1,990	1,919	1,997	2,032	1,960	2,111	2,081	2,554	23,647
Nondurable goods, total	773	741	839	908	1,075	1,107	1,139	1,013	1,050	1,070	1,070	1,254	12,039
Dept. stores, (excl. leased depts.)	226	233	281	282	305	293	278	335	306	348	386	567	3,840
Dept. stores, (incl. leased depts.) ¹	233	241	290	291	314	302	286	345	315	358	397	581	3,953
GAF, total ²	570	586	705	718	774	763	763	869	822	873	975	1,382	9,800
Missouri, total	3,063	2,943	3,198	3,357	3,597	3,494	3,481	3,414	3,430	3,576	3,483	4,216	41,252
Durable goods, total	1,836	1,795	1,908	1,962	2,078	2,034	2,060	2,107	2,061	2,230	2,223	2,711	25,005
Nondurable goods, total	1,227	1,148	1,290	1,395	1,519	1,460	1,421	1,307	1,369	1,346	1,262	1,505	16,247
Dept. stores, (excl. leased depts.)	293	319	365	384	413	377	371	411	370	410	490	705	4,908
Dept. stores, (incl. leased depts.) ¹	299	326	370	389	419	383	376	416	374	417	497	715	4,981
GAF, total ²	728	733	818	870	946	879	843	926	859	934	1,084	1,677	11,297
New Jersey, total	4,986	5,014	5,278	5,448	5,709	5,835	5,724	5,704	5,507	5,609	5,598	7,290	67,702
Durable goods, total	3,161	3,097	3,318	3,465	3,635	3,696	3,607	3,708	3,556	3,691	3,756	4,864	43,554
Nondurable goods, total	1,825	1,917	1,960	1,983	2,074	2,139	2,117	2,000	1,951	1,818	1,842	2,426	24,148
Dept. stores, (excl. leased depts.)	261	288	342	385	418	392	350	388	390	430	539	861	5,044
Dept. stores, (incl. leased depts.) ¹	270	298	354	399	431	405	362	400	403	444	554	884	5,204
GAF, total ²	1,129	1,186	1,281	1,397	1,462	1,404	1,319	1,431	1,410	1,477	1,661	2,699	17,856
New York, total	9,137	9,013	9,691	10,158	10,690	10,788	10,769	10,844	10,280	10,852	10,679	13,211	126,112
Durable goods, total	2,806	2,904	3,223	3,430	3,656	3,784	3,551	3,421	3,276	3,391	3,165	3,936	40,543
Nondurable goods, total	6,331	6,109	6,468	6,728	7,034	7,004	7,218	7,423	7,004	7,461	7,514	9,275	85,569
Dept. stores, (excl. leased depts.)	504	569	652	710	780	723	640	746	734	809	971	1,511	9,349
Dept. stores, (incl. leased depts.) ¹													

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	6,508	6,794	7,313	7,585	7,814	7,906	7,959	7,973	7,662	8,072	7,995	9,521	93,102
Durable goods, total	2,169	2,342	2,602	2,730	2,728	2,936	2,946	2,872	2,749	2,802	2,486	2,900	32,262
Nondurable goods, total	4,339	4,452	4,711	4,855	5,086	4,970	5,013	5,101	4,913	5,270	5,509	6,621	60,840
Dept. stores, (excl. leased depts.)	432	478	568	641	673	608	577	671	633	717	952	1,362	8,312
Dept. stores, (incl. leased depts.) ¹	457	504	596	673	704	637	604	700	662	747	988	1,410	8,682
GAF, total ²	1,402	1,495	1,661	1,835	1,861	1,752	1,715	1,898	1,798	1,980	2,359	3,474	23,230
Tennessee, total	2,654	2,757	2,945	3,011	3,177	3,110	3,230	3,263	3,158	3,395	3,428	4,012	38,140
Nondurable goods, total	1,662	1,682	1,749	1,816	1,929	1,835	1,939	2,025	1,901	2,085	2,144	2,564	23,331
Dept. stores, (excl. leased depts.)	243	270	308	319	329	307	308	344	309	363	439	627	4,166
Dept. stores, (incl. leased depts.) ¹	249	277	316	327	337	315	315	352	317	371	449	640	4,265
GAF, total ²	643	694	766	764	805	765	796	851	783	887	1,062	1,541	10,357
Texas, total	10,004	10,145	11,092	11,118	11,601	11,613	11,875	11,886	11,180	11,502	11,376	13,950	137,342
Durable goods, total	3,700	3,826	4,265	4,317	4,448	4,575	4,626	4,461	4,316	4,292	4,017	4,886	51,729
Nondurable goods, total	6,304	6,319	6,827	6,801	7,153	7,038	7,249	7,425	6,864	7,210	7,359	9,064	85,613
Dept. stores, (excl. leased depts.)	894	988	1,115	1,124	1,170	1,110	1,139	1,270	1,048	1,169	1,429	2,160	14,616
Dept. stores, (incl. leased depts.) ¹	918	1,010	1,140	1,150	1,195	1,133	1,162	1,293	1,072	1,193	1,456	2,201	14,923
GAF, total ²	2,557	2,645	2,882	2,959	3,089	2,904	2,978	3,262	2,878	3,121	3,574	5,463	38,312
Virginia, total	3,796	3,882	4,232	4,399	4,602	4,504	4,535	4,521	4,350	4,530	4,512	5,510	53,373
Nondurable goods, total	2,448	2,486	2,710	2,832	2,962	2,854	2,912	2,925	2,841	3,060	3,044	3,790	34,864
Dept. stores, (excl. leased depts.)	228	254	292	329	334	317	310	353	338	372	454	689	4,270
Dept. stores, (incl. leased depts.) ¹	234	262	301	340	344	326	319	362	348	382	466	706	4,390
GAF, total ²	827	905	1,013	1,063	1,125	1,092	1,085	1,192	1,121	1,179	1,395	2,079	14,076
Wisconsin, total	3,119	2,972	3,095	3,207	3,363	3,321	3,323	3,379	3,209	3,335	3,464	4,018	39,805
Durable goods, total	1,324	1,235	1,320	1,383	1,372	1,422	1,395	1,331	1,306	1,230	1,156	1,287	15,761
Nondurable goods, total	1,795	1,737	1,775	1,824	1,991	1,899	1,928	2,048	1,903	2,105	2,308	2,731	24,044
Dept. stores, (excl. leased depts.)	222	234	283	300	326	297	291	345	301	354	438	610	4,001
Dept. stores, (incl. leased depts.) ¹	227	241	292	309	335	306	299	355	309	364	450	626	4,113
GAF, total ²	564	586	706	741	782	750	727	800	746	823	955	1,393	9,573

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	17,458	16,699	18,819	19,025	19,844	19,310	19,619	19,756	18,521	19,048	19,473	22,721	230,293
Durable goods, total	6,337	6,288	6,964	7,428	7,442	7,088	7,310	7,068	7,072	7,054	6,910	7,788	84,749
Nondurable goods, total	11,121	10,411	11,855	11,597	12,402	12,222	12,309	12,688	11,449	11,994	12,563	14,933	145,544
Dept. stores, (excl. leased depts.)	1,070	1,095	1,388	1,339	1,457	1,417	1,400	1,568	1,336	1,455	1,826	2,844	18,195
Dept. stores, (incl. leased depts.) ¹	1,112	1,145	1,446	1,394	1,519	1,475	1,453	1,630	1,389	1,513	1,890	2,942	18,908
GAF, total ²	4,361	4,284	5,107	4,913	5,405	5,378	5,183	5,632	4,959	5,301	6,195	9,071	65,789
Florida, total	8,921	8,725	9,956	9,346	9,695	9,347	9,572	9,562	8,904	9,363	9,431	11,055	113,877
Durable goods, total	3,683	3,515	4,110	3,888	4,181	4,201	4,373	4,053	4,053	4,062	3,589	4,225	47,933
Nondurable goods, total	5,238	5,210	5,846	5,458	5,514	5,146	5,199	5,509	4,851	5,301	5,842	6,830	65,944
Dept. stores, (excl. leased depts.)	610	634	784	728	712	675	674	759	617	716	915	1,373	9,197
Dept. stores, (incl. leased depts.) ¹	630	661	817	760	736	696	697	791	639	741	946	1,410	9,524
GAF, total ²	1,930	2,007	2,342	2,164	2,225	2,080	2,084	2,334	2,019	2,202	2,644	3,974	28,005
Illinois, total	6,634	6,493	7,563	7,767	8,197	7,844	7,775	7,919	7,328	7,716	7,920	8,960	92,116
Nondurable goods, total	4,488	4,279	5,067	4,916	5,271	5,087	4,992	5,185	4,815	5,212	5,502	6,352	61,166
Dept. stores, (excl. leased depts.)	433	456	614	595	661	612	556	652	593	678	852	1,220	7,922
Dept. stores, (incl. leased depts.) ¹	452	478	641	621	689	636	578	680	618	705	885	1,269	8,252
GAF, total ²	1,261	1,285	1,634	1,610	1,759	1,670	1,604	1,772	1,586	1,730	2,056	2,935	20,902
Indiana, total	2,733	2,734	3,151	3,206	3,425	3,353	3,327	3,486	3,112	3,285	3,345	3,889	39,046
Nondurable goods, total	1,951	1,857	2,198	2,193	2,382	2,286	2,289	2,487	2,189	2,374	2,426	2,878	27,510
Dept. stores, (excl. leased depts.)	237	249	326	324	357	337	319	375	321	378	478	687	4,388
Dept. stores, (incl. leased depts.) ¹	245	258	338	334	368	347	328	386	330	388	489	704	4,515
GAF, total ²	541	543	689	673	736	699	681	795	663	747	955	1,457	9,179
Louisiana, total	2,210	2,122	2,434	2,484	2,667	2,533	2,516	2,597	2,282	2,400	2,471	2,915	29,631
Nondurable goods, total	1,657	1,582	1,783	1,710	1,837	1,723	1,743	1,838	1,623	1,732	1,816	2,153	21,197
Dept. stores, (excl. leased depts.)	189	201	271	243	262	252	245	278	228	255	320	449	3,193
Dept. stores, (incl. leased depts.) ¹	193	205	277	249	269	257	250	285	234	262	327	460	3,268
GAF, total ²	441	458	588	560	600	564	564	635	521	603	698	1,028	7,260
Maryland, total	2,727	2,676	3,111	3,063	3,590	3,322	3,162	3,342	2,978	3,029	3,182	3,795	37,977
Nondurable goods, total	1,773	1,681	1,973	1,856	2,097	2,037	1,940	2,062	1,833	1,871	2,018	2,402	23,543
Dept. stores, (excl. leased depts.)	158	178	233	238	268	233	215	251	232	245	323	495	3,069
Dept. stores, (incl. leased depts.) ¹	165	185	242	246	277	240	222	260	240	253	332	507	3,169
GAF, total ²	625	641	805	789	893	804	775	870	815	815	1,002	1,567	10,401
Massachusetts, total	3,087	3,085	3,520	3,449	3,864	3,914	3,724	3,920	3,998	3,843	4,085	4,756	45,245
Nondurable goods, total	2,232	2,162	2,531	2,421	2,724	2,648	2,519	2,733	2,569	2,590	2,833	3,404	31,966
Dept. stores, (excl. leased depts.)	175	199	255	268	299	270	243	297	271	286	371	561	3,495
Dept. stores, (incl. leased depts.) ¹	183	211	270	282	312	282	254	312	284	301	386	585	3,662
GAF, total ²	746	740	908	918	1,008	950	894	1,031	1,001	986	1,246	1,854	12,282
Michigan, total	4,861	4,689	5,558	5,707	6,266	5,956	5,946	6,138	5,474	5,839	5,793	6,626	68,853
Durable goods, total	1,803	1,873	2,256	2,451	2,657	2,479	2,491	2,482	2,175	2,336	2,169	2,311	27,483
Nondurable goods, total	3,058	2,816	3,302	3,256	3,609	3,477	3,455	3,656	3,299	3,503	3,624	4,315	41,370
Dept. stores, (excl. leased depts.)	599	563	724	704	792	758	710	797	728	807	948	1,268	9,398
Dept. stores, (incl. leased depts.) ¹	610	579	746	722	811	776	727	817	742	829	973	1,299	9,631
GAF, total ²	1,357	1,291	1,619	1,562	1,726	1,643	1,574	1,752	1,559	1,692	1,978	2,777	20,530
Minnesota, total	2,312	2,146	2,605	2,555	2,766	2,771	2,669	2,785	2,631	2,730	2,739	3,291	32,000
Nondurable goods, total	1,666	1,542	1,908	1,727	1,908	1,887	1,830	1,951	1,803	1,881	1,958	2,342	22,300
Dept. stores, (excl. leased depts.)	195	192	262	261	279	272	261	315	275	306	343	516	3,477
Dept. stores, (incl. leased depts.) ¹	202	200	272	271	288	281	270	325	284	315	355	532	3,595
GAF, total ²	534	508	643	629	689	673	655	745	667	717	802	1,159	8,421
Missouri, total	2,964	2,889	3,450	3,460	3,734	3,589	3,561	3,542	3,248	3,362	3,244	3,772	40,815
Nondurable goods, total	1,829	1,745	2,052	2,051	2,206	2,129	2,116	2,161	1,966	2,089	2,056	2,446	24,846
Dept. stores, (excl. leased depts.)	263	281	363	352	384	362	340	392	341	374	465	648	4,565
Dept. stores, (incl. leased depts.) ¹	269	288	371	359	393	369	347	403	349	382	472	660	4,662
GAF, total ²	668	681	841	834	957	877	868	945	827	924	983	1,421	10,826
New Jersey, total	4,686	4,565	5,281	5,283	5,786	5,514	5,610	5,803	5,327	5,507	5,872	6,721	65,955
Nondurable goods, total	3,078	2,878	3,341	3,217	3,527	3,424	3,462	3,672	3,349	3,395	3,666	4,395	41,404
Dept. stores, (excl. leased depts.)	239	264	349	359	413	379	337	397	373	399	525	807	4,841
Dept. stores, (incl. leased depts.) ¹	248	275	364	373	427	391	348	411	385	412	541	827	5,002
GAF, total ²	1,063	1,091	1,347	1,345	1,535	1,411	1,367	1,526	1,414	1,427	1,731	2,438	17,695
New York, total	8,998	8,800	10,128	9,970	10,757	10,503	10,351	10,572	9,829	10,074	10,368	12,125	122,475
Durable goods, total	2,843	3,014	3,557	3,588	3,870	3,751	3,711	3,577	3,267	3,296	3,692	41,390	
Nondurable goods, total	6,155	5,786	6,571	6,382	6,887	6,752	6,640	6,995	6,562	6,778	7,144	8,433	81,085
Dept. stores, (excl. leased depts.)	456	505	661	682	784	714	640	759	721	776	984	1,452	9,134
Dept. stores, (incl. leased depts.) ¹	479	523	688	709	813	741	663	785	746	804	1,015	1,497	9,463
GAF, total ²	2,200	2,199	2,672	2,715	2,943	2,795	2,855	2,950	2,845	2,885	3,323	4,815	34,997
North Carolina, total	3,396	3,344	3,806	3,928	4,282	3,917	4,104	4,278	3,797	4,009	4,155	4,783	47,799
Nondurable goods, total	2,134	2,069	2,407	2,322	2,554	2,437	2,482	2,638	2,316	2,458	2,605	3,099	29,521
Dept. stores, (excl. leased depts.)	236	253	334	332	345	336	323	371	316	346	448	650	4,290
Dept. stores, (incl. leased depts.) ¹	244	262	347	344	355	345	331	382	325	355	459	666	4,415
GAF, total ²	727	766	976	971	1,052	989	1,058	1,156	973	1,060	1,277	1,857	12,862
Ohio, total	4,965	4,974	6,032	6,020	6,656	6,403	6,323	6,610	6,036	6,378			

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	6,176	6,158	7,214	7,165	7,825	7,461	7,400	7,761	7,304	7,471	7,778	8,737	88,450
Durable goods, total	1,829	1,951	2,315	2,457	2,570	2,605	2,617	2,613	2,542	2,450	2,347	2,572	28,868
Nondurable goods, total	4,347	4,207	4,899	4,708	5,255	4,856	4,783	5,148	4,762	5,021	5,431	6,165	59,582
Dept. stores, (excl. leased depts.)	390	426	594	602	673	582	537	643	581	642	912	1,267	7,849
Dept. stores, (incl. leased depts.) ¹	413	451	628	633	708	612	565	678	609	673	954	1,319	8,243
GAF, total ²	1,243	1,276	1,664	1,609	1,792	1,615	1,549	1,802	1,650	1,790	2,267	3,248	21,505
Tennessee, total	2,304	2,369	2,772	2,723	3,020	2,853	2,883	3,017	2,696	2,892	2,936	3,358	33,823
Nondurable goods, total	1,537	1,500	1,757	1,685	1,825	1,733	1,769	1,887	1,683	1,810	1,955	2,225	21,366
Dept. stores, (excl. leased depts.)	210	220	301	289	307	292	280	325	284	310	405	569	3,792
Dept. stores, (incl. leased depts.) ¹	216	226	308	295	314	297	285	331	289	317	414	582	3,874
GAF, total ²	565	593	729	718	765	719	745	825	725	817	948	1,360	9,509
Texas, total	9,022	9,047	10,557	10,149	11,113	10,343	10,613	11,087	9,885	10,535	10,838	12,892	126,081
Durable goods, total	3,064	3,231	3,838	3,762	4,194	3,814	4,056	4,080	3,633	3,978	3,741	4,274	45,665
Nondurable goods, total	5,958	5,816	6,719	6,387	6,919	6,529	6,557	7,007	6,252	6,557	7,097	8,618	80,416
Dept. stores, (excl. leased depts.)	818	867	1,128	1,038	1,116	1,072	1,063	1,216	987	1,066	1,319	1,960	13,650
Dept. stores, (incl. leased depts.) ¹	838	891	1,154	1,068	1,137	1,093	1,082	1,242	1,005	1,091	1,346	2,004	13,951
GAF, total ²	2,219	2,281	2,847	2,667	2,926	2,762	2,751	3,142	2,649	2,831	3,425	5,121	35,621
Virginia, total	3,639	3,695	4,275	4,281	4,608	4,366	4,398	4,585	4,213	4,400	4,489	5,238	52,187
Nondurable goods, total	2,418	2,405	2,771	2,647	2,971	2,790	2,744	3,033	2,741	2,878	3,008	3,532	33,938
Dept. stores, (excl. leased depts.)	193	209	285	290	310	283	274	324	289	313	421	617	3,808
Dept. stores, (incl. leased depts.) ¹	200	218	296	301	320	293	281	334	299	322	433	633	3,930
GAF, total ²	721	760	997	968	1,081	1,015	961	1,127	1,032	1,082	1,330	2,041	13,115
Wisconsin, total	2,682	2,637	3,130	3,239	3,426	3,367	3,330	3,438	3,129	3,416	3,497	3,898	39,189
Durable goods, total	1,049	1,112	1,310	1,418	1,431	1,395	1,411	1,414	1,284	1,435	1,310	1,398	15,967
Nondurable goods, total	1,633	1,525	1,820	1,821	1,995	1,972	1,919	2,024	1,845	1,981	2,187	2,500	23,222
Dept. stores, (excl. leased depts.)	193	199	277	265	292	273	260	311	280	307	387	543	3,587
Dept. stores, (incl. leased depts.) ¹	199	206	298	275	302	282	268	321	290	317	399	558	3,705
GAF, total ²	506	528	637	624	715	678	648	762	695	738	883	1,195	8,609

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	17,741	17,134	19,520	19,024	20,206	20,011	19,722	20,188	18,928	19,536	19,924	23,448	235,382
Durable goods, total	7,245	6,954	7,817	7,636	8,157	7,963	7,718	7,757	7,073	7,382	7,286	8,128	91,116
Nondurable goods, total	10,496	10,180	11,703	11,388	12,049	12,048	12,004	12,431	11,855	12,154	12,638	15,320	144,266
Dept. stores, (excl. leased depts.)	1,097	1,117	1,399	1,326	1,462	1,458	1,372	1,524	1,370	1,403	1,835	2,895	18,258
Dept. stores, (incl. leased depts.) ¹	1,139	1,169	1,455	1,377	1,514	1,509	1,421	1,580	1,424	1,460	1,903	3,000	18,951
GAF, total ²	4,358	4,349	5,121	4,926	5,334	5,314	5,018	5,419	5,078	5,197	6,135	9,275	65,524
Florida, total	8,541	8,331	9,595	9,059	9,165	9,084	8,747	8,989	8,455	8,992	9,466	11,205	109,629
Durable goods, total	3,579	3,311	3,878	3,648	3,779	3,921	3,657	3,650	3,582	3,775	3,704	4,342	44,826
Nondurable goods, total	4,962	5,020	5,717	5,411	5,386	5,163	5,090	5,339	4,873	5,217	5,762	6,863	64,803
Dept. stores, (excl. leased depts.)	588	628	768	715	702	668	620	700	597	678	854	1,321	8,839
Dept. stores, (incl. leased depts.) ¹	611	655	802	745	735	689	642	727	622	704	882	1,359	9,173
GAF, total ²	1,904	1,949	2,292	2,140	2,180	2,049	1,908	2,145	1,921	2,086	2,518	3,805	26,897
Illinois, total	6,633	6,153	7,289	7,271	7,862	7,865	7,366	7,740	7,356	7,659	7,926	8,816	89,936
Nondurable goods, total	4,183	3,960	4,701	4,601	4,790	4,813	4,560	4,880	4,752	5,010	5,430	6,354	58,034
Dept. stores, (excl. leased depts.)	442	435	602	580	605	621	550	621	596	631	786	1,167	7,636
Dept. stores, (incl. leased depts.) ¹	459	457	629	605	631	647	572	650	620	659	818	1,218	7,965
GAF, total ²	1,329	1,243	1,581	1,537	1,632	1,642	1,496	1,666	1,530	1,636	1,930	2,780	20,002
Indiana, total	2,701	2,620	2,958	2,929	3,108	3,126	3,028	3,237	2,969	3,235	3,207	3,613	36,731
Nondurable goods, total	1,879	1,778	2,076	2,027	2,092	2,112	2,044	2,224	2,079	2,235	2,296	2,718	25,560
Dept. stores, (excl. leased depts.)	222	226	312	301	311	317	292	339	303	339	434	637	4,033
Dept. stores, (incl. leased depts.) ¹	229	236	324	312	321	328	302	352	312	350	448	658	4,172
GAF, total ²	503	515	652	641	666	679	631	712	634	693	867	1,271	8,484
Louisiana, total	2,136	2,016	2,355	2,355	2,503	2,466	2,433	2,567	2,343	2,499	2,512	2,880	29,065
Nondurable goods, total	1,561	1,508	1,743	1,720	1,793	1,779	1,762	1,859	1,689	1,799	1,835	2,146	21,194
Dept. stores, (excl. leased depts.)	178	187	247	241	250	243	225	256	218	246	295	435	3,021
Dept. stores, (incl. leased depts.) ¹	182	192	252	247	254	249	231	263	222	252	301	444	3,089
GAF, total ²	433	438	544	548	603	573	554	609	519	573	639	984	7,017
Maryland, total	2,757	2,699	3,162	3,029	3,335	3,345	3,259	3,425	3,134	3,203	3,330	3,963	38,641
Nondurable goods, total	1,677	1,609	1,891	1,859	1,985	2,059	2,018	2,156	1,973	1,997	2,132	2,540	23,896
Dept. stores, (excl. leased depts.)	163	183	238	244	252	243	212	252	242	238	330	503	3,100
Dept. stores, (incl. leased depts.) ¹	169	190	246	253	259	251	219	260	249	246	340	519	3,201
GAF, total ²	648	661	803	798	848	804	739	826	792	799	963	1,555	10,238
Massachusetts, total	3,221	3,145	3,615	3,457	3,825	3,821	3,586	3,871	3,668	3,591	3,864	4,399	44,063
Nondurable goods, total	2,265	2,209	2,499	2,415	2,641	2,623	2,471	2,691	2,534	2,586	2,847	3,314	31,095
Dept. stores, (excl. leased depts.)	188	202	266	271	282	286	237	291	279	283	370	561	3,516
Dept. stores, (incl. leased depts.) ¹	196	212	281	283	296	299	248	305	294	298	388	591	3,691
GAF, total ²	784	771	926	906	962	979	862	1,024	1,002	971	1,160	1,676	12,023
Michigan, total	4,897	4,677	5,624	5,703	6,070	5,893	5,827	6,164	5,628	5,855	5,979	6,744	69,061
Durable goods, total	2,024	1,986	2,465	2,547	2,715	2,505	2,500	2,618	2,238	2,353	2,313	2,397	28,661
Nondurable goods, total	2,873	2,691	3,159	3,156	3,355	3,388	3,327	3,546	3,390	3,502	3,666	4,347	40,400
Dept. stores, (excl. leased depts.)	538	520	672	678	709	723	674	743	702	753	910	1,239	8,861
Dept. stores, (incl. leased depts.) ¹	552	534	691	698	725	740	694	760	720	771	931	1,272	9,088
GAF, total ²	1,319	1,252	1,555	1,503	1,591	1,580	1,483	1,667	1,570	1,663	1,991	2,832	20,006
Minnesota, total	2,116	2,018	2,450	2,382	2,546	2,642	2,506	2,736	2,577	2,632	2,688	3,183	30,476
Nondurable goods, total	1,511	1,436	1,691	1,599	1,703	1,783	1,721	1,883	1,762	1,807	1,936	2,338	21,170
Dept. stores, (excl. leased depts.)	186	183	247	239	245	257	235	280	251	271	323	464	3,181
Dept. stores, (incl. leased depts.) ¹	192	191	254	248	254	266	244	290	261	280	334	479	3,293
GAF, total ²	498	503	639	615	637	675	619	732	666	691	797	1,113	8,185
Missouri, total	2,939	2,689	3,300	3,276	3,394	3,451	3,477	3,644	3,383	3,435	3,331	3,718	40,037
Nondurable goods, total	1,701	1,579	1,877	1,906	2,012	2,026	2,023	2,158	2,031	2,083	2,111	2,503	24,010
Dept. stores, (excl. leased depts.)	251	258	340	339	358	358	328	373	329	358	439	631	4,362
Dept. stores, (incl. leased depts.) ¹	257	262	347	345	363	367	334	382	336	368	450	646	4,457
GAF, total ²	658	623	783	805	856	834	826	886	803	884	977	1,420	10,355
New Jersey, total	4,888	4,661	5,421	5,429	5,672	5,755	5,457	5,753	5,375	5,458	5,938	6,814	66,621
Nondurable goods, total	2,983	2,870	3,281	3,253	3,410	3,444	3,329	3,556	3,343	3,379	3,661	4,390	40,899
Dept. stores, (excl. leased depts.)	249	281	359	370	399	402	333	389	374	383	523	812	4,874
Dept. stores, (incl. leased depts.) ¹	259	292	372	384	413	416	344	403	388	397	540	835	5,043
GAF, total ²	1,096	1,132	1,349	1,371	1,483	1,471	1,346	1,519	1,443	1,488	1,776	2,543	18,017
New York, total	9,244	8,832	10,316	10,035	10,765	10,642	10,283	10,701	10,047	10,288	10,567	12,163	123,883
Durable goods, total	3,286	3,161	3,736	3,659	4,066	3,925	3,844	3,903	3,478	3,581	3,473	3,878	43,990
Nondurable goods, total	5,958	5,671	6,580	6,376	6,699	6,717	6,439	6,798	6,569	6,707	7,094	8,285	79,893
Dept. stores, (excl. leased depts.)	483	518	683	693	749	744	623	749	717	730	958	1,427	9,074
Dept. stores, (incl. leased depts.) ¹	507	542	713	719	775	770	648	776	743	756	994	1,477	9,420
GAF, total ²	2,299	2,198	2,629	2,663	2,868	2,793	2,529	2,813	2,781	2,845	3,212	4,820	34,450
North Carolina, total	3,527	3,376	3,872	3,774	4,149	4,041	3,941	4,210	3,765	3,979	4,208	4,845	47,687
Nondurable goods, total	2,092	2,015	2,342	2,279	2,449	2,404	2,347	2,556	2,336	2,452	2,645	3,119	29,036
Dept. stores, (excl. leased depts.)	220	237	317	316	323	320	291	327	295	320	408	608	3,982
Dept. stores, (incl. leased depts.) ¹	226	246	326	327	333	330	301	338	303	329	421	627	4,107
GAF, total ²	779	740	945	973	1,034	1,009	959	1,050	933	974	1,220	1,805	12,421
Ohio, total	5,006	4,860	5,854	5,817	6,185	6,188	5,885	6,391	5,860	6,145			

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	6,549	6,549	7,432	7,277	7,816	7,625	7,447	8,025	7,248	7,565	7,900	8,683	90,116
Durable goods, total	2,335	2,435	2,717	2,702	2,940	2,903	2,764	2,928	2,450	2,541	2,483	2,509	31,707
Nondurable goods, total	4,214	4,114	4,715	4,575	4,876	4,722	4,683	5,097	4,798	5,024	5,417	6,174	58,409
Dept. stores, (excl. leased depts.)	399	435	587	599	608	593	528	619	587	633	891	1,223	7,702
Dept. stores, (incl. leased depts.) ¹	424	461	620	631	640	624	558	655	621	667	936	1,280	8,117
GAF, total ²	1,345	1,341	1,644	1,620	1,698	1,669	1,524	1,725	1,631	1,729	2,265	3,183	21,374
Tennessee, total	2,374	2,347	2,691	2,597	2,824	2,756	2,752	2,924	2,648	2,740	2,825	3,169	32,647
Nondurable goods, total	1,425	1,422	1,648	1,603	1,717	1,675	1,681	1,825	1,670	1,762	1,871	2,149	20,448
Dept. stores, (excl. leased depts.)	197	211	286	275	286	285	265	299	274	297	374	544	3,593
Dept. stores, (incl. leased depts.) ¹	203	218	294	283	293	292	271	306	282	305	384	558	3,689
GAF, total ²	558	572	689	673	689	676	674	743	687	742	861	1,285	8,849
Texas, total	8,683	8,468	9,786	9,680	10,338	10,152	9,878	10,618	9,731	10,161	10,526	12,392	120,413
Durable goods, total	3,179	3,054	3,603	3,613	3,955	3,824	3,694	3,900	3,590	3,679	3,565	3,916	43,572
Nondurable goods, total	5,504	5,414	6,183	6,067	6,383	6,328	6,184	6,718	6,141	6,482	6,961	8,476	76,841
Dept. stores, (excl. leased depts.)	772	810	1,035	1,002	1,068	1,055	990	1,140	934	1,027	1,213	1,924	12,970
Dept. stores, (incl. leased depts.) ¹	794	836	1,061	1,028	1,086	1,080	1,016	1,168	961	1,051	1,240	1,969	13,290
GAF, total ²	2,084	2,117	2,558	2,488	2,684	2,618	2,463	2,900	2,451	2,622	3,118	4,765	32,868
Virginia, total	4,079	3,815	4,446	4,425	4,646	4,612	4,442	4,671	4,290	4,331	4,531	5,166	53,454
Nondurable goods, total	2,414	2,337	2,700	2,630	2,835	2,849	2,674	2,969	2,720	2,745	3,055	3,527	33,455
Dept. stores, (excl. leased depts.)	198	209	289	290	294	286	257	301	281	287	389	589	3,670
Dept. stores, (incl. leased depts.) ¹	207	218	298	300	304	295	265	311	290	296	402	609	3,795
GAF, total ²	794	793	968	980	1,037	1,032	937	1,048	977	1,002	1,271	1,976	12,815
Wisconsin, total	2,825	2,641	3,218	3,248	3,442	3,481	3,415	3,501	3,251	3,557	3,514	3,802	39,895
Durable goods, total	1,291	1,169	1,482	1,491	1,581	1,553	1,571	1,556	1,353	1,538	1,296	1,288	17,169
Nondurable goods, total	1,534	1,472	1,736	1,757	1,861	1,928	1,844	1,945	1,898	2,019	2,218	2,514	22,726
Dept. stores, (excl. leased depts.)	177	183	254	246	263	261	244	290	262	273	371	501	3,325
Dept. stores, (incl. leased depts.) ¹	183	191	263	256	273	271	252	301	272	282	383	518	3,445
GAF, total ²	467	464	600	587	633	629	580	686	642	670	833	1,110	7,901

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	16,261	15,943	17,863	17,809	18,884	19,049	18,714	19,510	18,481	18,270	19,269	23,349	223,402
Durable goods, total	6,720	6,753	7,315	7,217	7,825	7,946	7,605	8,094	7,431	7,141	7,545	8,603	90,195
Nondurable goods, total	9,541	9,190	10,548	10,592	11,059	11,103	11,109	11,416	11,050	11,129	11,724	14,746	133,207
Dept. stores, (excl. leased depts.)	1,029	1,064	1,317	1,324	1,368	1,377	1,335	1,450	1,387	1,401	1,754	2,938	17,744
Dept. stores, (incl. leased depts.) ¹	1,065	1,099	1,364	1,367	1,410	1,420	1,376	1,496	1,433	1,452	1,807	3,028	18,317
GAF, total ²	3,997	3,939	4,617	4,471	4,761	4,862	4,630	5,082	4,932	4,920	5,946	9,250	61,407
Florida, total	7,712	7,783	8,871	8,271	8,523	8,354	8,222	8,573	8,196	8,150	8,821	10,585	102,061
Durable goods, total	3,262	3,245	3,651	3,387	3,597	3,600	3,461	3,644	3,631	3,380	3,449	3,893	42,200
Nondurable goods, total	4,450	4,538	5,220	4,884	4,926	4,754	4,761	4,929	4,565	4,770	5,372	6,692	59,861
Dept. stores, (excl. leased depts.)	550	581	744	690	688	658	639	697	630	674	866	1,381	8,798
Dept. stores, (incl. leased depts.) ¹	575	608	770	714	710	679	658	727	655	695	889	1,422	9,102
GAF, total ²	1,797	1,836	2,214	2,069	2,107	1,991	1,948	2,135	1,949	2,060	2,584	3,957	26,647
Illinois, total	5,955	5,716	6,908	6,923	7,412	7,196	6,874	7,303	7,008	7,037	7,229	8,446	84,007
Nondurable goods, total	3,846	3,652	4,309	4,300	4,562	4,481	4,325	4,560	4,511	4,676	4,927	5,930	54,079
Durable goods, total	432	407	557	574	612	603	545	613	585	625	773	1,177	7,503
Dept. stores, (excl. leased depts.)	449	423	580	595	635	625	565	637	608	650	802	1,226	7,795
Dept. stores, (incl. leased depts.) ¹	1,294	1,209	1,536	1,526	1,658	1,659	1,496	1,678	1,528	1,631	1,978	2,890	20,083
GAF, total ²	1,294	1,209	1,536	1,526	1,658	1,659	1,496	1,678	1,528	1,631	1,978	2,890	20,083
Indiana, total	2,675	2,623	2,954	3,049	3,220	3,191	3,130	3,223	3,000	3,045	3,050	3,504	36,664
Nondurable goods, total	1,797	1,709	2,003	2,007	2,074	2,048	2,028	2,059	1,962	2,056	2,145	2,616	24,504
Durable goods, total	206	206	280	291	297	303	281	322	288	316	411	611	3,812
Dept. stores, (excl. leased depts.)	213	212	289	300	307	312	289	332	296	325	423	627	3,925
Dept. stores, (incl. leased depts.) ¹	504	499	609	617	651	655	628	715	642	662	856	1,254	8,292
GAF, total ²	504	499	609	617	651	655	628	715	642	662	856	1,254	8,292
Louisiana, total	1,879	1,835	2,218	2,172	2,339	2,303	2,288	2,435	2,181	2,223	2,250	2,669	26,792
Nondurable goods, total	1,351	1,319	1,575	1,538	1,629	1,615	1,615	1,697	1,558	1,595	1,669	2,035	19,196
Durable goods, total	167	162	232	220	229	223	217	240	211	231	279	428	2,839
Dept. stores, (excl. leased depts.)	170	166	236	225	233	227	219	244	213	235	281	435	2,884
Dept. stores, (incl. leased depts.) ¹	409	390	517	503	539	499	506	570	485	533	612	964	6,527
GAF, total ²	409	390	517	503	539	499	506	570	485	533	612	964	6,527
Maryland, total	2,515	2,510	2,920	2,926	3,211	3,242	2,985	3,185	3,029	2,964	3,188	3,987	36,642
Nondurable goods, total	1,512	1,503	1,736	1,687	1,796	1,796	1,719	1,849	1,753	1,751	1,941	2,535	21,578
Durable goods, total	167	174	220	242	250	244	217	242	243	247	334	521	3,101
Dept. stores, (excl. leased depts.)	172	180	226	249	257	250	223	248	249	255	344	533	3,186
Dept. stores, (incl. leased depts.) ¹	600	580	712	724	785	770	713	790	805	788	981	1,603	9,851
GAF, total ²	600	580	712	724	785	770	713	790	805	788	981	1,603	9,851
Massachusetts, total	3,256	3,069	3,563	3,573	3,953	3,882	3,602	3,912	3,763	3,661	3,927	4,696	44,857
Nondurable goods, total	2,223	2,103	2,432	2,369	2,634	2,578	2,445	2,609	2,525	2,535	2,789	3,426	30,668
Durable goods, total	198	192	256	268	306	303	247	295	293	305	391	606	3,660
Dept. stores, (excl. leased depts.)	206	201	269	281	321	314	258	310	306	319	407	631	3,823
Dept. stores, (incl. leased depts.) ¹	822	751	916	940	1,037	1,029	903	1,060	1,051	1,010	1,241	1,861	12,621
GAF, total ²	822	751	916	940	1,037	1,029	903	1,060	1,051	1,010	1,241	1,861	12,621
Michigan, total	4,585	4,450	5,326	5,362	5,901	5,843	5,642	5,982	5,513	5,450	5,786	6,619	66,439
Nondurable goods, total	1,903	1,932	2,387	2,425	2,753	2,677	2,507	2,755	2,376	2,228	2,389	2,432	28,764
Durable goods, total	2,682	2,518	2,939	2,937	3,148	3,166	3,135	3,227	3,137	3,222	3,377	4,187	37,675
Dept. stores, (excl. leased depts.)	490	469	612	626	673	664	629	686	662	716	845	1,195	8,287
Dept. stores, (incl. leased depts.) ¹	499	483	627	640	686	698	644	704	678	735	866	1,222	8,482
GAF, total ²	1,191	1,136	1,410	1,407	1,529	1,536	1,416	1,564	1,501	1,627	1,971	2,837	19,125
Minnesota, total	2,100	1,986	2,326	2,394	2,528	2,608	2,424	2,597	2,577	2,481	2,528	2,910	29,459
Nondurable goods, total	1,444	1,353	1,589	1,557	1,633	1,658	1,666	1,714	1,667	1,651	1,741	2,133	19,806
Durable goods, total	178	177	227	238	246	242	225	261	248	269	312	446	3,069
Dept. stores, (excl. leased depts.)	184	182	233	245	253	249	232	269	255	276	321	459	3,158
Dept. stores, (incl. leased depts.) ¹	526	477	595	611	625	625	579	679	649	647	748	1,042	7,803
GAF, total ²	526	477	595	611	625	625	579	679	649	647	748	1,042	7,803
Missouri, total	2,704	2,489	3,107	3,199	3,319	3,317	3,200	3,253	3,177	3,112	3,160	3,664	37,701
Nondurable goods, total	1,571	1,471	1,730	1,791	1,861	1,876	1,862	1,889	1,865	1,925	1,992	2,395	22,228
Durable goods, total	238	229	308	325	329	322	306	341	321	332	429	631	4,111
Dept. stores, (excl. leased depts.)	242	233	317	332	339	330	314	350	331	342	440	644	4,214
Dept. stores, (incl. leased depts.) ¹	621	571	740	770	808	789	771	837	785	829	942	1,383	9,846
GAF, total ²	621	571	740	770	808	789	771	837	785	829	942	1,383	9,846
New Jersey, total	4,623	4,379	5,130	5,031	5,406	5,619	5,372	5,677	5,385	5,329	5,618	6,858	64,427
Nondurable goods, total	2,866	2,719	3,190	3,052	3,268	3,356	3,299	3,408	3,289	3,265	3,500	4,404	39,616
Durable goods, total	260	277	359	355	402	398	329	388	392	408	550	870	4,988
Dept. stores, (excl. leased depts.)	269	285	369	365	412	408	338	397	403	419	565	893	5,123
Dept. stores, (incl. leased depts.) ¹	1,069	1,045	1,265	1,247	1,349	1,365	1,257	1,418	1,380	1,394	1,710	2,586	17,085
GAF, total ²	1,069	1,045	1,265	1,247	1,349	1,365	1,257	1,418	1,380	1,394	1,710	2,586	17,085
New York, total	8,674	8,445	9,689	9,612	10,703	10,591	9,924	10,677	10,197	10,091	10,447	12,325	121,375
Nondurable goods, total	3,043	3,069	3,477	3,547	4,155	4,103	3,767	4,129	3,818	3,604	3,612	3,901	44,225
Durable goods, total	5,631	5,376	6,212	6,065	6,548	6,488	6,157	6,548	6,379	6,487	6,835	8,424	77,150
Dept. stores, (excl. leased depts.)	499	537	669	701	796	775	644	764	774	798	1,020	1,550	9,527
Dept. stores, (incl. leased depts.) ¹	527	557	692	725	821	801	667	794	803	826	1,058	1,605	9,8

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	6,157	6,090	7,158	6,946	7,661	7,518	7,275	7,779	7,319	7,366	7,754	8,843	87,866
Durable goods, total	2,178	2,241	2,676	2,592	3,009	2,989	2,843	3,084	2,728	2,619	2,515	2,686	32,160
Nondurable goods, total	3,979	3,849	4,482	4,354	4,652	4,529	4,432	4,695	4,591	4,747	5,239	6,157	55,706
Dept. stores, (excl. leased depts.)	406	410	575	584	618	607	537	617	588	632	893	1,264	7,731
Dept. stores, (incl. leased depts.) ¹	429	429	602	611	646	634	563	647	618	663	935	1,316	8,093
GAF, total ²	1,263	1,232	1,528	1,525	1,650	1,625	1,475	1,701	1,660	1,750	2,273	3,320	21,002
Tennessee, total	2,132	2,087	2,511	2,488	2,651	2,567	2,590	2,783	2,557	2,532	2,655	3,076	30,629
Nondurable goods, total	1,277	1,251	1,461	1,447	1,560	1,525	1,552	1,628	1,496	1,542	1,660	2,004	18,403
Dept. stores, (excl. leased depts.)	188	180	269	267	269	264	253	281	267	281	360	530	3,409
Dept. stores, (incl. leased depts.) ¹	193	185	275	273	275	269	259	287	273	287	368	543	3,487
GAF, total ²	493	484	622	625	653	633	626	704	667	696	848	1,255	8,306
Texas, total	8,197	7,962	9,567	9,288	10,043	9,713	9,526	10,009	9,267	9,205	9,533	11,533	113,843
Durable goods, total	2,864	2,804	3,504	3,419	3,834	3,622	3,493	3,694	3,352	3,298	3,234	3,555	40,673
Nondurable goods, total	5,333	5,158	6,063	5,869	6,209	6,091	6,033	6,315	5,915	5,907	6,299	7,978	73,170
Dept. stores, (excl. leased depts.)	735	720	973	941	974	950	944	1,057	930	959	1,155	1,887	12,225
Dept. stores, (incl. leased depts.) ¹	754	736	998	963	996	969	967	1,083	954	983	1,180	1,930	12,513
GAF, total ²	1,949	1,921	2,424	2,312	2,498	2,397	2,358	2,671	2,412	2,416	2,919	4,614	30,891
Virginia, total	3,462	3,236	3,911	3,969	4,155	4,268	4,265	4,571	4,211	4,204	4,410	5,351	50,013
Nondurable goods, total	2,046	2,006	2,398	2,361	2,558	2,563	2,492	2,621	2,588	2,596	2,828	3,489	30,546
Dept. stores, (excl. leased depts.)	188	184	258	266	276	269	251	284	279	297	395	593	3,540
Dept. stores, (incl. leased depts.) ¹	194	191	266	275	285	277	258	292	287	306	407	611	3,649
GAF, total ²	729	716	897	891	956	956	898	1,002	976	1,001	1,263	1,978	12,263
Wisconsin, total	2,549	2,427	2,937	3,105	3,325	3,333	3,151	3,379	3,234	3,109	3,238	3,612	37,399
Durable goods, total	1,094	1,066	1,298	1,471	1,583	1,583	1,399	1,601	1,490	1,308	1,258	1,262	16,413
Nondurable goods, total	1,455	1,361	1,639	1,634	1,742	1,750	1,752	1,778	1,744	1,801	1,980	2,350	20,986
Dept. stores, (excl. leased depts.)	166	161	224	239	241	237	223	248	245	274	341	478	3,077
Dept. stores, (incl. leased depts.) ¹	171	166	231	248	249	245	230	257	254	283	353	491	3,178
GAF, total ²	444	419	536	554	588	582	549	630	624	651	773	1,063	7,413

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	14,741	14,641	16,481	16,315	16,795	16,719	16,695	17,214	16,611	17,169	17,888	21,977	203,246
Durable goods, total	5,726	5,906	6,712	6,622	6,910	6,790	6,618	6,917	6,547	6,757	7,101	8,265	80,871
Nondurable goods, total	9,015	8,735	9,769	9,693	9,885	9,929	10,077	10,297	10,064	10,412	10,787	13,712	122,375
Dept. stores, (excl. leased depts.)	996	1,016	1,233	1,207	1,277	1,276	1,214	1,342	1,290	1,328	1,697	2,815	16,691
Dept. stores, (incl. leased depts.) ¹	1,030	1,048	1,276	1,247	1,316	1,316	1,254	1,383	1,333	1,373	1,747	2,892	17,215
GAF, total ²	3,488	3,454	4,026	3,929	4,163	4,279	4,079	4,468	4,318	4,444	5,385	8,568	54,601
Florida, total	7,910	7,981	8,593	8,110	7,970	8,049	7,922	7,951	7,705	8,024	8,310	10,417	98,942
Durable goods, total	3,645	3,626	3,782	3,475	3,420	3,616	3,313	3,218	3,339	3,450	3,359	4,195	42,438
Nondurable goods, total	4,265	4,355	4,811	4,635	4,550	4,433	4,609	4,733	4,366	4,574	4,951	6,222	56,504
Dept. stores, (excl. leased depts.)	532	546	672	650	632	612	596	643	580	646	804	1,332	8,245
Dept. stores, (incl. leased depts.) ¹	553	568	704	681	655	634	613	662	601	669	831	1,370	8,541
GAF, total ²	1,663	1,721	2,031	1,954	1,925	1,837	1,791	1,900	1,732	1,915	2,348	3,746	24,563
Illinois, total	5,649	5,602	6,597	6,550	6,877	6,927	6,461	6,696	6,457	6,629	6,897	8,119	79,461
Nondurable goods, total	3,619	3,542	4,057	4,030	4,231	4,165	4,016	4,145	4,153	4,338	4,561	5,600	50,457
Dept. stores, (excl. leased depts.)	410	412	541	539	591	570	519	578	558	643	752	1,176	7,289
Dept. stores, (incl. leased depts.) ¹	424	429	560	559	615	593	540	602	580	667	780	1,223	7,571
GAF, total ²	1,189	1,172	1,490	1,473	1,566	1,554	1,425	1,569	1,483	1,642	1,900	2,933	19,396
Indiana, total	2,459	2,478	2,821	2,964	3,035	3,002	2,917	3,017	2,773	2,970	2,992	3,553	34,981
Nondurable goods, total	1,697	1,604	1,853	1,883	1,913	1,884	1,886	1,930	1,804	1,996	2,071	2,583	23,104
Dept. stores, (excl. leased depts.)	192	191	263	266	285	275	263	292	264	312	385	592	3,580
Dept. stores, (incl. leased depts.) ¹	198	197	272	274	293	283	271	302	273	322	397	607	3,689
GAF, total ²	429	430	569	575	618	603	577	639	589	633	778	1,226	7,666
Louisiana, total	1,694	1,708	2,015	1,975	2,141	2,111	2,104	2,114	1,976	2,033	2,059	2,504	24,434
Nondurable goods, total	1,203	1,184	1,371	1,351	1,422	1,402	1,434	1,468	1,408	1,474	1,485	1,828	17,030
Dept. stores, (excl. leased depts.)	154	151	217	212	218	211	208	223	196	219	261	416	2,686
Dept. stores, (incl. leased depts.) ¹	158	155	221	216	222	215	211	228	200	224	267	424	2,741
GAF, total ²	393	395	501	489	511	488	489	522	457	500	560	942	6,247
Maryland, total	2,553	2,603	3,026	2,862	3,049	3,056	2,802	2,921	2,805	2,815	2,991	3,782	35,265
Nondurable goods, total	1,456	1,417	1,602	1,548	1,650	1,639	1,599	1,675	1,649	1,680	1,775	2,313	20,003
Dept. stores, (excl. leased depts.)	170	178	232	230	249	242	215	235	244	262	326	523	3,106
Dept. stores, (incl. leased depts.) ¹	175	184	238	236	256	248	222	242	252	270	334	536	3,193
GAF, total ²	579	580	707	689	731	717	678	736	743	766	903	1,491	9,320
Massachusetts, total	3,182	3,182	3,566	3,508	3,767	3,806	3,516	3,636	3,641	3,609	3,765	4,697	43,875
Nondurable goods, total	2,138	2,115	2,379	2,300	2,451	2,402	2,310	2,428	2,436	2,498	2,626	3,270	29,353
Dept. stores, (excl. leased depts.)	201	210	269	279	300	298	252	281	287	309	379	613	3,678
Dept. stores, (incl. leased depts.) ¹	211	220	284	293	313	312	265	294	302	324	395	640	3,853
GAF, total ²	752	751	877	881	937	956	852	966	1,015	1,005	1,176	1,902	12,070
Michigan, total	4,143	4,182	4,937	5,058	5,314	5,385	5,087	5,363	5,067	5,252	5,430	6,527	61,745
Durable goods, total	1,640	1,774	2,156	2,274	2,384	2,470	2,158	2,309	2,094	2,169	2,288	2,573	26,289
Nondurable goods, total	2,503	2,408	2,781	2,784	2,930	2,915	2,929	3,054	2,973	3,083	3,142	3,954	35,456
Dept. stores, (excl. leased depts.)	448	424	564	562	617	617	561	618	598	662	759	1,116	7,546
Dept. stores, (incl. leased depts.) ¹	459	436	580	576	629	628	576	631	613	679	776	1,141	7,724
GAF, total ²	1,052	1,008	1,293	1,288	1,377	1,357	1,258	1,412	1,377	1,462	1,739	2,682	17,285
Minnesota, total	1,897	1,895	2,251	2,307	2,442	2,512	2,372	2,495	2,438	2,486	2,422	2,956	28,473
Nondurable goods, total	1,307	1,237	1,448	1,447	1,521	1,580	1,572	1,609	1,608	1,640	1,628	2,055	18,652
Dept. stores, (excl. leased depts.)	164	166	213	214	233	231	207	238	233	267	289	435	2,880
Dept. stores, (incl. leased depts.) ¹	169	171	220	221	240	238	213	246	240	264	297	448	2,967
GAF, total ²	457	463	574	584	620	614	575	650	645	666	748	1,105	7,701
Missouri, total	2,635	2,568	2,977	3,117	3,001	3,031	3,011	3,034	2,991	3,039	3,011	3,523	35,928
Nondurable goods, total	1,546	1,482	1,672	1,802	1,769	1,747	1,798	1,766	1,772	1,874	1,872	2,266	21,366
Dept. stores, (excl. leased depts.)	218	217	289	291	316	299	284	312	293	326	398	604	3,847
Dept. stores, (incl. leased depts.) ¹	227	223	296	298	325	308	290	319	299	334	406	614	3,939
GAF, total ²	537	519	655	713	712	702	695	761	716	792	873	1,325	9,000
New Jersey, total	4,398	4,414	5,088	4,883	5,123	5,382	5,179	5,264	5,128	5,211	5,453	6,866	62,389
Nondurable goods, total	2,764	2,661	3,067	2,969	3,076	3,104	3,108	3,188	3,105	3,167	3,390	4,265	37,864
Dept. stores, (excl. leased depts.)	247	274	347	365	397	405	329	378	388	413	524	864	4,931
Dept. stores, (incl. leased depts.) ¹	255	281	357	374	405	414	337	387	399	425	535	881	5,050
GAF, total ²	953	973	1,160	1,163	1,232	1,258	1,179	1,265	1,283	1,331	1,589	2,473	15,859
New York, total	8,058	8,349	9,303	9,412	9,862	10,174	9,689	10,181	9,964	9,897	10,169	12,224	117,282
Durable goods, total	2,724	3,063	3,479	3,674	3,866	4,105	3,797	4,042	3,848	3,613	3,658	4,119	43,988
Nondurable goods, total	5,334	5,286	5,824	5,738	5,996	6,069	5,892	6,139	6,116	6,284	6,511	8,105	73,294
Dept. stores, (excl. leased depts.)	485	533	660	684	765	756	633	726	758	807	962	1,522	9,291
Dept. stores, (incl. leased depts.) ¹	522	558	688	715	799	789	663	757	792	839	995	1,586	9,703
GAF, total ²	1,917	1,937	2,306	2,352	2,520	2,561	2,275	2,519	2,629	2,745	3,123	4,859	31,743
North Carolina, total	2,874	3,045	3,587	3,578	3,711	3,664	3,613	3,827	3,408	3,560	3,741	4,552	43,160
Nondurable goods, total	1,690	1,727	1,978	2,010	2,058	2,052	2,089	2,150	2,021	2,098	2,192	2,765	24,830
Dept. stores, (excl. leased depts.)	163	173	241	255	259	253	241	265	252	279	338	536	3,255
Dept. stores, (incl. leased depts.) ¹	168	180	249	263	266	260	249	274	261	287	347	552	3,356
GAF, total ²	559	597	758	798	830	812	783	873	799	849	1,009	1,636	10,303
Ohio, total	4,487	4,635	5,387	5,449	5,770	5,772	5,414	5,628	5,339	5,483	5,700	6,917</	

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	5,786	6,009	6,841	6,894	7,210	7,188	6,864	7,194	6,796	7,037	7,395	8,661	83,875
Durable goods, total	2,036	2,343	2,724	2,825	2,952	3,006	2,707	2,867	2,563	2,552	2,590	2,846	32,011
Nondurable goods, total	3,750	3,666	4,117	4,069	4,258	4,182	4,157	4,327	4,233	4,485	4,805	5,815	51,864
Dept. stores, (excl. leased depts.)	399	410	560	569	608	597	529	591	586	660	862	1,268	7,639
Dept. stores, (incl. leased depts.) ¹	422	431	588	596	634	622	553	617	611	689	898	1,314	7,975
GAF, total ²	1,143	1,156	1,487	1,455	1,530	1,531	1,418	1,582	1,549	1,685	2,111	3,200	19,847
Tennessee, total	1,839	2,000	2,317	2,320	2,404	2,384	2,389	2,547	2,307	2,409	2,474	2,988	28,378
Nondurable goods, total	1,146	1,181	1,353	1,361	1,409	1,384	1,434	1,496	1,388	1,458	1,520	1,891	17,031
Dept. stores, (excl. leased depts.)	172	180	253	252	259	252	242	260	243	283	341	522	3,259
Dept. stores, (incl. leased depts.) ¹	178	186	259	258	265	258	249	267	250	290	348	534	3,342
GAF, total ²	436	454	572	574	592	573	581	646	596	661	767	1,181	7,633
Texas, total	7,619	7,797	8,939	8,971	9,287	9,193	9,124	9,617	8,693	8,906	9,086	11,346	108,578
Durable goods, total	2,678	2,847	3,308	3,375	3,588	3,588	3,464	3,646	3,135	3,279	3,106	3,602	39,616
Nondurable goods, total	4,941	4,950	5,631	5,596	5,699	5,605	5,660	5,971	5,558	5,627	5,980	7,744	68,962
Dept. stores, (excl. leased depts.)	630	656	858	825	872	842	852	953	820	887	1,056	1,779	11,030
Dept. stores, (incl. leased depts.) ¹	650	674	879	848	894	862	874	973	842	909	1,080	1,816	11,301
GAF, total ²	1,815	1,838	2,255	2,203	2,273	2,207	2,195	2,464	2,180	2,270	2,704	4,479	28,883
Virginia, total	3,228	3,362	3,857	3,851	3,973	4,011	3,949	4,010	3,856	3,959	4,034	4,948	47,038
Nondurable goods, total	1,876	1,847	2,118	2,133	2,258	2,248	2,200	2,301	2,246	2,343	2,470	3,132	27,172
Dept. stores, (excl. leased depts.)	181	187	251	261	268	261	242	262	272	300	366	583	3,434
Dept. stores, (incl. leased depts.) ¹	187	195	260	270	276	269	250	270	281	309	377	601	3,545
GAF, total ²	665	664	821	831	863	884	836	931	926	974	1,157	1,925	11,477
Wisconsin, total	2,315	2,362	2,786	2,867	2,954	3,083	2,960	3,023	2,914	2,994	3,075	3,559	34,892
Durable goods, total	954	1,065	1,305	1,321	1,344	1,431	1,295	1,335	1,237	1,280	1,225	1,338	15,130
Nondurable goods, total	1,361	1,297	1,481	1,546	1,610	1,652	1,665	1,688	1,677	1,714	1,850	2,221	19,762
Dept. stores, (excl. leased depts.)	153	156	207	216	226	221	205	235	229	245	309	454	2,856
Dept. stores, (incl. leased depts.) ¹	158	161	214	223	234	228	211	242	238	253	319	468	2,949
GAF, total ²	407	412	512	532	558	551	518	599	567	608	730	1,015	7,009

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	13,619	13,458	15,195	15,602	16,094	15,946	16,121	16,525	15,649	16,110	16,084	19,936	190,339
Durable goods, total	4,863	5,131	5,975	6,062	6,280	6,282	6,287	6,574	6,230	6,173	6,104	7,105	73,066
Nondurable goods, total	8,756	8,327	9,220	9,540	9,814	9,664	9,834	9,951	9,419	9,937	9,980	12,831	117,273
Dept. stores, (excl. leased depts.)	953	960	1,111	1,207	1,256	1,210	1,165	1,316	1,195	1,305	1,581	2,698	15,957
Dept. stores, (incl. leased depts.) ¹	988	991	1,151	1,246	1,294	1,248	1,203	1,355	1,229	1,343	1,617	2,763	16,428
GAF, total ²	3,265	3,193	3,607	3,737	3,885	3,861	3,801	4,170	3,852	4,077	4,697	7,622	49,767
Florida, total	6,748	6,488	7,230	7,350	7,389	7,379	7,398	7,509	7,141	7,500	7,625	10,019	89,776
Durable goods, total	2,840	2,827	2,893	3,003	3,026	3,190	3,147	3,177	3,175	3,244	3,111	4,145	37,578
Nondurable goods, total	3,908	3,661	4,337	4,347	4,363	4,189	4,251	4,332	3,966	4,256	4,514	5,874	52,198
Dept. stores, (excl. leased depts.)	491	512	629	605	614	576	575	635	553	623	759	1,218	7,790
Dept. stores, (incl. leased depts.) ¹	512	534	652	633	635	595	593	653	568	644	782	1,254	8,055
GAF, total ²	1,516	1,572	1,796	1,794	1,805	1,699	1,646	1,773	1,652	1,808	2,148	3,442	22,651
Illinois, total	5,067	5,160	5,958	6,277	6,492	6,638	6,309	6,334	6,162	6,424	6,406	7,961	75,088
Nondurable goods, total	3,491	3,405	3,860	4,015	4,191	4,185	3,997	4,014	3,997	4,318	4,328	5,433	49,234
Durable goods, total	1,576	1,755	2,098	2,262	2,301	2,453	2,312	2,320	2,165	2,106	2,078	2,528	25,854
Dept. stores, (excl. leased depts.)	391	407	504	537	594	541	505	582	536	607	695	1,097	6,996
Dept. stores, (incl. leased depts.) ¹	408	425	528	555	616	563	527	601	556	630	718	1,135	7,262
GAF, total ²	1,119	1,132	1,344	1,436	1,515	1,455	1,380	1,498	1,403	1,539	1,723	2,703	18,247
Indiana, total	2,276	2,360	2,655	2,874	2,949	2,877	2,953	2,944	2,698	2,838	2,740	3,254	33,418
Nondurable goods, total	1,581	1,496	1,722	1,820	1,870	1,705	1,831	1,859	1,735	1,888	1,915	2,361	21,783
Durable goods, total	795	864	933	1,054	1,079	1,172	1,122	1,085	963	950	825	893	11,635
Dept. stores, (excl. leased depts.)	183	186	242	255	277	249	244	281	246	289	342	540	3,334
Dept. stores, (incl. leased depts.) ¹	191	193	250	263	286	255	250	289	253	297	352	555	3,434
GAF, total ²	447	443	530	534	574	537	528	602	543	597	694	1,115	7,144
Louisiana, total	1,767	1,720	1,917	2,055	2,035	2,005	2,081	2,010	1,864	1,921	1,858	2,302	23,535
Nondurable goods, total	1,255	1,172	1,295	1,368	1,417	1,376	1,400	1,384	1,294	1,363	1,333	1,649	16,306
Durable goods, total	512	548	622	687	618	629	681	626	570	558	519	653	7,229
Dept. stores, (excl. leased depts.)	147	151	191	211	215	200	201	212	178	204	240	376	2,526
Dept. stores, (incl. leased depts.) ¹	152	156	197	215	219	203	204	217	182	207	245	381	2,578
GAF, total ²	414	408	462	511	538	495	492	502	441	481	531	895	6,170
Maryland, total	2,241	2,303	2,705	2,817	2,937	3,007	2,890	2,913	2,778	2,843	2,826	3,706	33,966
Nondurable goods, total	1,326	1,279	1,405	1,476	1,547	1,488	1,499	1,566	1,467	1,574	1,616	2,135	18,378
Durable goods, total	915	1,024	1,300	1,341	1,390	1,519	1,391	1,347	1,311	1,274	1,210	1,571	15,588
Dept. stores, (excl. leased depts.)	151	171	219	242	248	232	217	243	241	263	318	504	3,049
Dept. stores, (incl. leased depts.) ¹	158	177	226	249	256	238	221	248	246	271	325	514	3,129
GAF, total ²	524	523	619	686	699	668	650	715	705	749	843	1,402	8,783
Massachusetts, total	2,758	2,777	3,079	3,181	3,434	3,500	3,403	3,448	3,547	3,578	3,643	4,417	40,765
Nondurable goods, total	1,940	1,896	2,025	2,112	2,279	2,207	2,125	2,248	2,233	2,338	2,467	3,010	26,880
Durable goods, total	818	881	1,054	1,069	1,155	1,293	1,278	1,200	1,314	1,240	1,176	1,407	13,885
Dept. stores, (excl. leased depts.)	187	214	258	279	313	290	264	299	295	320	390	593	3,702
Dept. stores, (incl. leased depts.) ¹	195	221	269	291	325	303	274	309	304	331	403	615	3,840
GAF, total ²	692	706	766	829	892	885	837	932	987	973	1,088	1,719	11,306
Michigan, total	3,951	4,155	4,729	4,921	5,106	5,097	5,014	5,060	4,786	4,964	4,847	5,843	58,473
Durable goods, total	1,524	1,863	2,177	2,267	2,299	2,371	2,206	2,218	2,060	2,083	2,000	2,220	25,288
Nondurable goods, total	2,427	2,292	2,552	2,654	2,807	2,726	2,808	2,842	2,726	2,881	2,847	3,623	33,185
Dept. stores, (excl. leased depts.)	432	413	503	534	579	556	520	565	545	617	690	1,009	6,963
Dept. stores, (incl. leased depts.) ¹	441	421	513	549	590	565	529	576	553	631	703	1,033	7,104
GAF, total ²	1,072	1,017	1,184	1,259	1,319	1,262	1,198	1,269	1,242	1,354	1,539	2,373	16,088
Minnesota, total	1,871	1,819	2,100	2,178	2,186	2,250	2,207	2,282	2,197	2,253	2,116	2,696	26,155
Nondurable goods, total	1,385	1,269	1,412	1,426	1,459	1,473	1,472	1,475	1,436	1,446	1,442	1,904	17,633
Durable goods, total	486	550	688	752	727	777	735	807	761	807	674	792	8,522
Dept. stores, (excl. leased depts.)	161	163	195	210	222	213	202	238	215	248	268	409	2,744
Dept. stores, (incl. leased depts.) ¹	169	169	201	215	230	219	208	245	223	256	276	424	2,835
GAF, total ²	449	434	513	532	553	543	522	603	567	602	655	1,010	6,983
Missouri, total	2,319	2,369	2,790	2,945	2,952	2,952	2,952	2,927	2,806	2,995	2,838	3,361	34,206
Nondurable goods, total	1,488	1,418	1,589	1,671	1,740	1,655	1,658	1,686	1,647	1,757	1,715	2,121	20,145
Durable goods, total	831	951	1,201	1,274	1,212	1,297	1,294	1,241	1,159	1,238	1,123	1,240	13,361
Dept. stores, (excl. leased depts.)	213	214	270	292	315	281	273	306	278	310	366	561	3,679
Dept. stores, (incl. leased depts.) ¹	216	220	279	302	322	290	280	313	285	316	372	569	3,764
GAF, total ²	534	516	611	663	716	657	662	687	642	726	769	1,201	8,384
New Jersey, total	3,853	3,817	4,368	4,583	4,748	4,874	4,887	4,899	4,813	4,924	4,934	6,423	57,103
Nondurable goods, total	2,476	2,392	2,633	2,710	2,822	2,792	2,840	2,877	2,843	3,013	3,060	3,873	34,331
Durable goods, total	1,377	1,425	1,735	1,873	1,926	2,082	2,047	2,022	1,970	1,911	1,874	2,550	22,772
Dept. stores, (excl. leased depts.)	236	271	325	359	403	386	321	383	377	415	504	814	4,794
Dept. stores, (incl. leased depts.) ¹	244	278	333	367	411	394	328	391	387	425	516	830	4,904
GAF, total ²	866	912	1,054	1,151	1,207	1,187	1,123	1,230	1,249	1,293	1,468	2,287	15,027
New York, total	7,420	7,343	8,388	8,725	8,858	9,128	8,888	9,198	9,019	8,996	8,941	11,029	105,933
Durable goods, total	2,368	2,553	3,155	3,355	3,298	3,675	3,499	3,574	3,431	3,089	3,025	3,663	38,685
Nondurable goods, total	5,052	4,790	5,233	5,370	5,560	5,453	5,389	5,624	5,588	5,907	5,916	7,366	67,248
Dept. stores, (excl. leased depts.)	468	527	622	693	764	734	620	725	739	803	940	1,488	9,123
Dept. stores, (incl. leased depts.) ¹	501	551	654	726	794	763	645	752	769	834	976	1,5	

**Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	5,056	5,276	6,016	6,303	6,527	6,706	6,670	6,736	6,474	6,723	6,702	7,993	77,182
Durable goods, total	1,555	1,833	2,229	2,345	2,398	2,758	2,689	2,701	2,571	2,452	2,314	2,647	28,492
Nondurable goods, total	3,501	3,443	3,787	3,958	4,129	3,948	3,981	4,035	3,903	4,271	4,388	5,346	48,690
Dept. stores, (excl. leased depts.)	372	385	504	557	607	566	520	602	570	628	820	1,214	7,345
Dept. stores, (incl. leased depts.) ¹	392	403	527	581	630	588	540	627	593	656	851	1,257	7,645
GAF, total ²	1,003	1,067	1,263	1,387	1,453	1,397	1,331	1,490	1,438	1,577	1,911	2,965	18,282
Tennessee, total	1,749	1,788	2,097	2,230	2,349	2,294	2,313	2,416	2,173	2,257	2,233	2,679	26,578
Nondurable goods, total	1,112	1,109	1,264	1,340	1,441	1,361	1,378	1,437	1,302	1,419	1,415	1,718	16,296
Durable goods, total	637	679	833	890	908	933	935	979	871	838	818	961	10,282
Dept. stores, (excl. leased depts.)	158	163	216	234	250	221	223	250	226	269	312	483	3,005
Dept. stores, (incl. leased depts.) ¹	164	168	222	240	256	229	227	256	232	276	319	494	3,083
GAF, total ²	411	396	465	529	549	505	494	563	518	581	657	1,016	6,684
Texas, total	7,820	7,581	8,493	8,917	9,204	9,166	9,441	9,628	8,640	8,822	8,648	10,785	107,145
Durable goods, total	2,652	2,653	3,074	3,302	3,386	3,521	3,661	3,700	3,193	3,180	2,963	3,511	38,796
Nondurable goods, total	5,168	4,928	5,419	5,615	5,818	5,645	5,780	5,928	5,447	5,642	5,685	7,274	68,349
Dept. stores, (excl. leased depts.)	625	639	783	815	861	786	790	896	752	820	943	1,587	10,297
Dept. stores, (incl. leased depts.) ¹	646	660	809	843	888	817	810	914	772	843	963	1,624	10,589
GAF, total ²	1,895	1,854	2,114	2,201	2,284	2,191	2,181	2,433	2,146	2,233	2,526	4,219	28,277
Virginia, total	2,773	2,945	3,454	3,645	3,831	3,810	3,906	3,861	3,660	3,823	3,588	4,613	43,909
Nondurable goods, total	1,703	1,734	1,959	2,054	2,219	2,125	2,127	2,165	2,034	2,152	2,199	2,903	25,374
Durable goods, total	1,070	1,211	1,495	1,591	1,612	1,685	1,779	1,696	1,626	1,671	1,389	1,710	18,535
Dept. stores, (excl. leased depts.)	161	176	234	261	281	253	242	262	263	285	352	549	3,319
Dept. stores, (incl. leased depts.) ¹	167	182	241	270	290	261	248	269	271	294	362	565	3,420
GAF, total ²	566	586	697	774	824	789	756	836	823	880	1,056	1,767	10,354
Wisconsin, total	2,091	2,084	2,437	2,581	2,540	2,553	2,533	2,689	2,605	2,772	2,756	3,131	30,772
Durable goods, total	813	904	1,102	1,101	1,005	1,038	1,009	1,144	1,114	1,165	1,060	1,134	12,589
Nondurable goods, total	1,278	1,180	1,335	1,480	1,535	1,515	1,524	1,545	1,491	1,607	1,696	1,997	18,183
Dept. stores, (excl. leased depts.)	154	152	195	210	225	204	193	233	208	235	284	422	2,715
Dept. stores, (incl. leased depts.) ¹	158	156	201	216	231	210	198	240	216	240	292	434	2,792
GAF, total ²	414	397	476	515	549	517	480	562	522	568	648	934	6,582

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	13,206	12,463	14,000	13,875	14,942	14,629	14,682	15,175	14,923	14,625	14,561	19,310	176,391
Durable goods, total	4,724	4,473	5,025	5,086	5,425	5,427	5,486	5,703	5,986	5,371	5,173	7,231	65,110
Nondurable goods, total	8,482	7,990	8,975	8,789	9,517	9,202	9,196	9,472	8,937	9,254	9,388	12,079	111,281
Dept. stores, (excl. leased depts.)	1,035	1,059	1,278	1,252	1,396	1,329	1,274	1,409	1,333	1,287	1,435	2,441	18,528
Dept. stores, (incl. leased depts.) ¹	1,070	1,094	1,320	1,294	1,445	1,371	1,315	1,453	1,376	1,329	1,481	2,523	17,071
GAF, total ²	3,131	3,077	3,615	3,557	3,957	3,839	3,765	4,078	3,854	3,925	4,329	7,024	48,151
Florida, total	6,207	6,076	6,709	6,635	7,027	6,509	6,731	6,710	6,715	6,868	7,079	8,934	82,200
Durable goods, total	2,704	2,655	2,844	2,925	3,167	2,933	3,040	2,932	3,199	3,038	2,973	3,734	36,144
Nondurable goods, total	3,503	3,421	3,865	3,710	3,860	3,576	3,691	3,778	3,516	3,830	4,106	5,200	46,056
Dept. stores, (excl. leased depts.)	426	451	576	535	571	524	515	583	498	569	688	1,127	7,063
Dept. stores, (incl. leased depts.) ¹	441	464	589	548	585	538	529	597	513	586	706	1,159	7,255
GAF, total ²	1,271	1,295	1,494	1,455	1,495	1,399	1,474	1,575	1,456	1,634	2,025	3,068	19,641
Illinois, total	4,923	4,721	5,501	5,640	6,062	5,811	5,841	5,948	5,926	6,124	5,958	7,365	69,820
Nondurable goods, total	3,319	3,106	3,647	3,591	3,871	3,661	3,705	3,856	3,641	3,895	3,963	4,887	45,142
Dept. stores, (excl. leased depts.)	358	348	485	491	540	508	477	543	488	544	659	994	6,435
Dept. stores, (incl. leased depts.) ¹	376	366	509	513	565	534	501	567	511	571	691	1,043	6,747
GAF, total ²	1,021	967	1,279	1,267	1,421	1,308	1,261	1,416	1,284	1,426	1,686	2,571	16,907
Indiana, total	2,210	2,183	2,365	2,463	2,684	2,596	2,548	2,736	2,757	2,738	2,684	3,132	31,096
Nondurable goods, total	1,468	1,367	1,566	1,526	1,685	1,574	1,598	1,705	1,578	1,739	1,777	2,155	19,738
Dept. stores, (excl. leased depts.)	169	166	239	235	260	242	234	272	235	269	335	498	3,154
Dept. stores, (incl. leased depts.) ¹	174	171	246	243	269	249	241	281	242	278	346	513	3,253
GAF, total ²	407	376	531	511	549	526	512	596	533	606	698	1,090	6,935
Louisiana, total	1,943	1,834	2,028	2,002	2,207	2,049	2,036	2,090	2,081	1,995	1,906	2,468	24,639
Nondurable goods, total	1,325	1,236	1,404	1,299	1,444	1,325	1,321	1,356	1,257	1,309	1,339	1,673	16,288
Dept. stores, (excl. leased depts.)	130	133	187	164	193	181	176	195	166	203	228	351	2,307
Dept. stores, (incl. leased depts.) ¹	133	136	190	168	196	185	180	199	170	207	233	358	2,355
GAF, total ²	437	427	581	535	592	507	500	547	463	525	619	1,011	6,744
Maryland, total	2,200	2,078	2,547	2,538	2,801	2,675	2,654	2,779	2,797	2,717	2,717	3,640	32,143
Nondurable goods, total	1,298	1,206	1,451	1,405	1,544	1,413	1,395	1,502	1,412	1,504	1,562	1,994	17,686
Dept. stores, (excl. leased depts.)	142	148	202	206	242	213	195	228	219	234	300	450	2,779
Dept. stores, (incl. leased depts.) ¹	148	155	210	214	250	221	203	236	227	241	310	466	2,881
GAF, total ²	472	478	672	636	739	669	646	735	661	695	816	1,303	8,522
Massachusetts, total	2,809	2,593	2,972	2,990	3,284	3,132	3,117	3,256	3,276	3,293	3,370	4,245	38,337
Nondurable goods, total	2,021	1,853	2,085	2,058	2,250	2,072	2,126	2,251	2,113	2,280	2,327	2,863	26,299
Dept. stores, (excl. leased depts.)	179	184	245	249	295	262	243	291	277	296	358	555	3,434
Dept. stores, (incl. leased depts.) ¹	186	190	254	258	305	271	252	301	287	306	370	574	3,554
GAF, total ²	623	635	808	797	912	838	772	913	871	919	1,079	1,679	10,846
Michigan, total	3,919	3,846	4,431	4,510	5,060	4,824	4,662	4,742	4,997	4,751	4,596	5,745	56,083
Durable goods, total	1,519	1,638	1,885	2,019	2,334	2,175	2,026	2,013	2,453	2,044	1,849	2,331	24,286
Nondurable goods, total	2,400	2,208	2,546	2,491	2,726	2,649	2,636	2,729	2,544	2,707	2,747	3,413	31,797
Dept. stores, (excl. leased depts.)	392	371	493	501	558	525	501	557	527	575	677	944	6,620
Dept. stores, (incl. leased depts.) ¹	400	378	503	511	570	536	510	570	537	587	691	962	6,755
GAF, total ²	1,053	969	1,247	1,249	1,412	1,318	1,303	1,409	1,290	1,409	1,594	2,345	16,598
Minnesota, total	1,934	1,822	2,013	2,107	2,323	2,236	2,232	2,295	2,340	2,396	2,273	2,654	26,625
Nondurable goods, total	1,402	1,334	1,474	1,492	1,681	1,590	1,583	1,650	1,566	1,662	1,660	1,943	19,037
Dept. stores, (excl. leased depts.)	148	144	195	194	217	204	190	222	203	225	266	378	2,586
Dept. stores, (incl. leased depts.) ¹	154	150	202	201	224	211	197	229	211	235	275	392	2,681
GAF, total ²	415	379	483	497	529	510	506	566	542	582	654	954	6,617
Missouri, total	2,393	2,290	2,643	2,683	2,904	2,650	2,688	2,817	2,857	2,742	2,673	3,310	32,650
Nondurable goods, total	1,499	1,402	1,599	1,546	1,662	1,526	1,543	1,624	1,502	1,659	1,698	2,075	19,335
Dept. stores, (excl. leased depts.)	190	187	251	257	286	263	251	284	253	287	352	513	3,374
Dept. stores, (incl. leased depts.) ¹	194	190	256	262	293	268	256	290	258	294	359	524	3,444
GAF, total ²	510	515	640	611	675	614	602	680	620	662	767	1,160	8,056
New Jersey, total	3,860	3,481	3,988	4,158	4,603	4,384	4,361	4,386	4,424	4,446	4,528	5,846	52,465
Nondurable goods, total	2,438	2,148	2,497	2,412	2,657	2,563	2,624	2,667	2,539	2,735	2,797	3,531	31,608
Dept. stores, (excl. leased depts.)	212	242	314	320	390	341	299	368	352	376	466	726	4,406
Dept. stores, (incl. leased depts.) ¹	220	249	322	328	401	351	307	379	360	387	479	747	4,530
GAF, total ²	837	833	1,009	987	1,144	1,039	981	1,105	1,081	1,140	1,325	2,008	13,489
New York, total	7,623	7,035	8,004	8,052	8,696	8,549	8,421	8,675	9,171	9,142	8,952	10,752	103,072
Durable goods, total	2,543	2,407	2,746	2,939	3,111	3,107	3,025	3,099	3,805	3,322	3,036	3,729	36,869
Nondurable goods, total	5,080	4,628	5,258	5,113	5,585	5,442	5,396	5,576	5,366	5,820	5,916	7,023	66,203
Dept. stores, (excl. leased depts.)	452	472	615	618	760	671	589	708	684	732	880	1,341	8,522
Dept. stores, (incl. leased depts.) ¹	474	497	650	652	800	707	620	746	721	771	929	1,415	8,982
GAF, total ²	1,742	1,666	2,034	2,037	2,422	2,204	2,060	2,330	2,327	2,415	2,705	4,065	28,007
North Carolina, total	2,605	2,370	2,676	2,801	3,151	3,031	3,050	3,231	3,125	3,020	2,985	3,842	35,887
Nondurable goods, total	1,586	1,476	1,633	1,682	1,882	1,766	1,766	1,873	1,666	1,772	1,837	2,309	21,237
Dept. stores, (excl. leased depts.)	136	133	193	199	218	202	202	220	197	216	265	418	2,599
Dept. stores, (incl. leased depts.) ¹	141	138	202	208	228	211	211	230	206	226	276	436	2,713
GAF, total ²	470	449	593	588	673	625	617	683	618	660	791	1,263	8,030
Ohio, total	4,498	4,219	4,895	5,145	5,387	5,319	5,338	5,337	5,368	5,312	5,081	6,245	62,144

**Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	5,005	4,821	5,582	5,523	6,133	5,802	5,819	6,042	6,140	6,031	6,136	7,313	70,347
Durable goods, total	1,556	1,584	1,881	2,004	2,241	2,252	2,179	2,228	2,542	2,171	2,050	2,387	25,075
Nondurable goods, total	3,449	3,237	3,701	3,519	3,892	3,550	3,640	3,814	3,598	3,860	4,086	4,926	45,272
Dept. stores, (excl. leased depts.)	351	359	509	510	582	516	481	562	518	581	763	1,075	6,807
Dept. stores, (incl. leased depts.) ¹	367	376	533	534	610	540	503	588	543	609	798	1,124	7,125
GAF, total ²	927	939	1,215	1,177	1,329	1,223	1,180	1,347	1,259	1,398	1,698	2,531	16,223
Tennessee, total	1,693	1,556	1,925	1,983	2,106	1,992	2,061	2,040	1,982	2,056	1,982	2,495	23,871
Nondurable goods, total	1,098	997	1,207	1,212	1,261	1,214	1,237	1,260	1,171	1,273	1,292	1,584	14,806
Dept. stores, (excl. leased depts.)	139	139	202	198	216	198	196	220	193	225	277	405	2,608
Dept. stores, (incl. leased depts.) ¹	143	143	209	204	222	204	202	226	199	233	286	418	2,689
GAF, total ²	383	362	505	490	533	473	488	537	484	554	643	983	6,435
Texas, total	7,648	7,231	8,297	8,221	8,753	8,360	8,454	8,579	8,615	8,509	8,314	10,727	101,708
Durable goods, total	2,637	2,430	2,773	2,885	3,053	2,958	3,058	3,026	3,500	3,080	2,815	3,612	35,827
Nondurable goods, total	5,011	4,801	5,524	5,336	5,700	5,402	5,396	5,553	5,115	5,429	5,499	7,115	65,881
Dept. stores, (excl. leased depts.)	573	590	773	728	827	743	755	844	722	785	932	1,462	9,734
Dept. stores, (incl. leased depts.) ¹	591	609	799	751	853	768	778	872	746	813	963	1,507	10,050
GAF, total ²	1,800	1,748	2,133	2,004	2,229	2,076	2,068	2,377	2,180	2,341	2,646	4,176	27,778
Virginia, total	2,818	2,585	3,150	3,214	3,371	3,190	3,165	3,283	3,437	3,367	3,259	4,062	38,901
Nondurable goods, total	1,617	1,543	1,852	1,789	1,928	1,820	1,808	1,848	1,768	1,875	1,907	2,427	22,182
Dept. stores, (excl. leased depts.)	149	152	215	213	243	220	209	239	226	241	312	472	2,891
Dept. stores, (incl. leased depts.) ¹	154	158	224	220	252	227	216	248	233	249	324	489	2,994
GAF, total ²	516	498	656	656	723	658	647	739	709	756	934	1,390	8,882
Wisconsin, total	2,146	1,979	2,379	2,501	2,724	2,765	2,568	2,587	2,859	2,748	2,714	3,191	31,161
Durable goods, total	899	766	1,034	1,168	1,239	1,329	1,143	1,083	1,383	1,130	999	1,276	13,449
Nondurable goods, total	1,247	1,213	1,345	1,333	1,485	1,436	1,425	1,504	1,476	1,618	1,715	1,915	17,712
Dept. stores, (excl. leased depts.)	140	139	195	197	213	195	194	232	199	217	278	392	2,591
Dept. stores, (incl. leased depts.) ¹	145	143	201	203	219	201	201	239	206	224	287	403	2,672
GAF, total ²	368	338	437	454	485	463	461	527	475	530	625	911	6,074

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	12,261	11,933	13,594	13,291	14,359	13,918	13,945	14,658	13,842	13,927	14,474	17,586	167,788
Durable goods, total	4,396	4,383	5,045	4,752	5,295	5,025	5,017	5,215	5,085	4,825	4,802	5,775	59,615
Nondurable goods, total	7,865	7,550	8,549	8,539	9,064	8,893	8,928	9,443	8,757	9,102	9,672	11,811	108,173
Dept. stores, (excl. leased depts.)	1,020	1,020	1,189	1,245	1,319	1,318	1,228	1,381	1,265	1,340	1,677	2,530	16,532
Dept. stores, (incl. leased depts.) ¹	1,056	1,057	1,231	1,291	1,367	1,365	1,266	1,428	1,307	1,387	1,739	2,620	17,116
GAF, total ²	2,985	2,925	3,352	3,368	3,675	3,637	3,477	3,893	3,605	3,773	4,490	6,587	45,767
Florida, total	5,760	5,562	6,373	6,170	6,131	5,781	5,868	6,055	5,732	6,003	6,391	7,468	73,294
Durable goods, total	2,491	2,381	2,710	2,660	2,637	2,431	2,516	2,528	2,514	2,516	2,589	2,867	30,840
Nondurable goods, total	3,269	3,181	3,663	3,510	3,494	3,350	3,352	3,527	3,218	3,487	3,802	4,601	42,454
Dept. stores, (excl. leased depts.)	398	429	544	506	525	499	463	543	457	520	631	1,000	6,515
Dept. stores, (incl. leased depts.) ¹	412	442	557	518	540	514	474	558	469	534	642	1,032	6,692
GAF, total ²	1,161	1,148	1,384	1,330	1,336	1,274	1,224	1,346	1,211	1,380	1,711	2,521	17,026
Illinois, total	4,599	4,532	5,318	5,559	5,910	5,611	5,633	5,826	5,380	5,578	5,692	6,585	66,223
Nondurable goods, total	3,070	2,943	3,429	3,535	3,851	3,704	3,601	3,795	3,473	3,823	4,009	4,725	43,958
Dept. stores, (excl. leased depts.)	340	341	460	477	511	473	438	519	461	518	635	950	6,123
Dept. stores, (incl. leased depts.) ¹	357	358	484	500	536	493	460	544	484	543	667	998	6,424
GAF, total ²	926	918	1,173	1,230	1,296	1,234	1,140	1,325	1,209	1,311	1,569	2,301	15,632
Indiana, total	2,191	2,177	2,434	2,510	2,747	2,580	2,522	2,715	2,495	2,488	2,533	2,786	30,178
Nondurable goods, total	1,434	1,359	1,563	1,551	1,715	1,585	1,566	1,704	1,527	1,609	1,700	1,978	19,291
Dept. stores, (excl. leased depts.)	157	154	221	224	239	221	208	250	211	244	314	469	2,912
Dept. stores, (incl. leased depts.) ¹	163	160	228	231	246	229	216	259	218	254	325	485	3,014
GAF, total ²	377	354	473	496	509	490	456	548	486	546	653	985	6,373
Louisiana, total	1,853	1,745	2,118	2,105	2,266	2,143	2,110	2,201	2,074	1,974	2,180	2,529	25,298
Nondurable goods, total	1,206	1,126	1,322	1,340	1,421	1,364	1,369	1,457	1,339	1,359	1,511	1,807	16,621
Dept. stores, (excl. leased depts.)	127	123	176	173	182	167	166	184	153	171	215	320	2,157
Dept. stores, (incl. leased depts.) ¹	130	125	180	177	186	171	170	188	157	175	219	327	2,205
GAF, total ²	435	406	530	505	569	526	508	566	526	541	695	1,040	6,847
Maryland, total	2,133	2,068	2,296	2,396	2,639	2,502	2,508	2,625	2,435	2,538	2,514	3,229	29,883
Nondurable goods, total	1,259	1,230	1,363	1,408	1,501	1,398	1,381	1,507	1,401	1,443	1,547	1,899	17,337
Dept. stores, (excl. leased depts.)	140	149	182	199	218	197	176	206	200	218	274	418	2,577
Dept. stores, (incl. leased depts.) ¹	146	156	190	207	227	205	193	215	208	226	285	434	2,682
GAF, total ²	435	442	533	554	591	552	508	599	548	612	727	1,145	7,246
Massachusetts, total	2,475	2,430	2,747	2,707	2,958	2,885	2,863	3,024	2,912	3,123	3,187	3,783	35,094
Nondurable goods, total	1,610	1,723	1,949	1,902	2,084	1,984	2,015	2,150	1,961	2,182	2,314	2,682	24,756
Dept. stores, (excl. leased depts.)	171	178	229	236	266	244	217	266	240	273	339	509	3,168
Dept. stores, (incl. leased depts.) ¹	178	185	237	245	277	253	226	277	249	283	352	528	3,290
GAF, total ²	554	591	706	715	787	736	653	837	767	856	1,030	1,487	9,719
Michigan, total	3,598	3,445	4,093	4,296	4,636	4,397	4,434	4,628	4,406	4,419	4,599	5,342	52,293
Durable goods, total	1,438	1,404	1,730	1,912	2,149	1,940	1,995	2,028	2,006	1,855	1,851	2,019	22,337
Nondurable goods, total	2,160	2,041	2,363	2,384	2,487	2,457	2,439	2,600	2,400	2,564	2,748	3,323	29,966
Dept. stores, (excl. leased depts.)	372	350	447	472	504	479	450	510	469	520	632	863	6,088
Dept. stores, (incl. leased depts.) ¹	379	357	457	482	515	492	461	522	479	532	646	881	6,203
GAF, total ²	938	865	1,076	1,130	1,217	1,206	1,213	1,356	1,186	1,334	1,575	2,204	15,300
Minnesota, total	1,799	1,746	1,924	2,095	2,401	2,157	2,106	2,222	2,129	2,258	2,268	2,477	25,582
Nondurable goods, total	1,320	1,272	1,403	1,486	1,688	1,493	1,472	1,546	1,456	1,588	1,652	1,870	18,246
Dept. stores, (excl. leased depts.)	145	139	180	185	204	190	174	215	191	218	243	358	2,442
Dept. stores, (incl. leased depts.) ¹	150	144	187	192	212	197	181	223	198	225	253	372	2,534
GAF, total ²	361	340	412	431	459	437	421	504	462	513	592	844	5,776
Missouri, total	2,197	2,216	2,596	2,673	2,858	2,629	2,676	2,799	2,658	2,691	2,760	3,047	31,800
Nondurable goods, total	1,400	1,353	1,507	1,537	1,610	1,507	1,510	1,621	1,523	1,653	1,747	2,067	19,035
Dept. stores, (excl. leased depts.)	173	175	231	242	260	241	230	272	234	254	324	477	3,113
Dept. stores, (incl. leased depts.) ¹	177	179	237	249	266	247	237	279	240	260	331	488	3,190
GAF, total ²	494	486	610	619	642	589	561	658	592	630	762	1,118	7,761
New Jersey, total	3,518	3,322	3,697	3,837	4,115	4,026	4,008	4,086	3,924	4,054	4,285	5,322	48,194
Nondurable goods, total	2,369	2,167	2,377	2,444	2,591	2,562	2,534	2,585	2,432	2,572	2,700	3,321	30,654
Dept. stores, (excl. leased depts.)	205	231	278	295	340	312	261	339	311	348	442	686	4,042
Dept. stores, (incl. leased depts.) ¹	212	238	285	305	350	322	289	343	320	357	457	707	4,165
GAF, total ²	781	794	886	917	1,001	948	884	1,009	938	1,050	1,273	1,856	12,337
New York, total	6,863	6,602	7,302	7,542	8,134	7,652	7,641	8,120	7,953	8,265	8,357	9,616	94,047
Durable goods, total	2,102	2,175	2,429	2,592	2,973	2,696	2,709	2,822	2,733	2,822	2,658	2,949	31,607
Nondurable goods, total	4,761	4,427	4,873	4,950	5,161	4,956	4,932	5,351	5,131	5,532	5,699	6,667	62,440
Dept. stores, (excl. leased depts.)	429	483	564	604	695	629	538	659	616	708	860	1,281	8,066
Dept. stores, (incl. leased depts.) ¹	453	510	599	637	736	665	568	697	653	749	911	1,353	8,531
GAF, total ²	1,564	1,561	1,788	1,898	2,128	1,949	1,753	2,095	1,986	2,216	2,573	3,796	25,307
North Carolina, total	2,335	2,285	2,597	2,885	3,029	2,926	2,960	3,091	2,762	2,821	2,875	3,444	34,010
Nondurable goods, total	1,423	1,373	1,520	1,588	1,690	1,651	1,643	1,776	1,596	1,739	1,858	2,241	20,098
Dept. stores, (excl. leased depts.)	132	124	173	195	196	184	172	203	180	189	241	388	2,377
Dept. stores, (incl. leased depts.) ¹	138	130	182	205	206	194	181	213	189	199	253	407	2,497
GAF, total ²	443	416	524	628	600	573	549	625	550	583	724	1,124	7,339
Ohio, total	4,068	3,973	4,689	5,132	5,290	5,107	5,195	5,336	5,066	5,099	5,064	5,773	59,792
Nondurable goods, total													

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	4,469	4,359	5,101	5,386	5,788	5,522	5,477	5,714	5,441	5,504	5,852	6,758	65,371
Durable goods, total	1,346	1,367	1,658	1,972	2,146	1,978	1,984	1,969	1,952	1,797	1,820	1,900	21,889
Nondurable goods, total	3,123	2,992	3,443	3,414	3,642	3,544	3,493	3,745	3,489	3,707	4,032	4,858	43,482
Dept. stores, (excl. leased depts.)	339	359	467	501	542	488	439	538	489	560	739	1,039	6,500
Dept. stores, (incl. leased depts.) ¹	356	377	490	526	569	512	461	565	513	588	774	1,089	6,820
GAF, total ²	913	936	1,111	1,147	1,225	1,135	1,051	1,249	1,147	1,285	1,598	2,292	15,089
Tennessee, total	1,478	1,426	1,735	1,773	1,853	1,800	1,869	1,938	1,841	1,925	1,920	2,343	21,901
Nondurable goods, total	1,001	935	1,135	1,181	1,210	1,173	1,198	1,251	1,154	1,243	1,304	1,586	14,371
Dept. stores, (excl. leased depts.)	126	127	180	189	194	183	176	204	176	196	257	379	2,387
Dept. stores, (incl. leased depts.) ¹	130	131	186	195	200	190	182	210	182	203	266	392	2,467
GAF, total ²	330	321	419	425	460	435	427	503	446	502	620	943	5,831
Texas, total	7,537	7,212	8,456	8,584	8,945	8,577	8,572	8,989	8,314	8,109	8,284	10,059	101,638
Durable goods, total	2,719	2,722	3,169	3,262	3,406	3,198	3,163	3,313	3,125	2,851	2,670	3,141	36,739
Nondurable goods, total	4,818	4,490	5,287	5,322	5,539	5,379	5,409	5,676	5,189	5,258	5,614	6,918	64,899
Dept. stores, (excl. leased depts.)	534	550	715	722	781	717	700	800	692	751	885	1,398	9,245
Dept. stores, (incl. leased depts.) ¹	552	571	741	747	809	741	725	830	716	777	915	1,445	9,569
GAF, total ²	1,755	1,748	2,111	2,134	2,248	2,054	1,954	2,257	2,063	2,088	2,385	3,784	26,581
Virginia, total	2,624	2,602	3,000	3,179	3,208	3,057	3,111	3,275	3,060	3,061	3,032	3,555	36,764
Nondurable goods, total	1,567	1,512	1,744	1,798	1,797	1,714	1,714	1,798	1,610	1,737	1,805	2,276	21,072
Dept. stores, (excl. leased depts.)	144	144	186	205	216	198	185	221	201	220	287	434	2,641
Dept. stores, (incl. leased depts.) ¹	149	149	194	213	224	205	193	230	209	228	298	450	2,742
GAF, total ²	476	474	586	620	641	582	575	662	613	674	836	1,201	7,940
Wisconsin, total	2,013	1,888	2,392	2,581	2,822	2,797	2,621	2,675	2,734	2,636	2,699	3,000	30,858
Durable goods, total	871	773	1,144	1,290	1,350	1,373	1,225	1,141	1,270	1,049	976	1,177	13,639
Nondurable goods, total	1,142	1,115	1,248	1,291	1,472	1,424	1,396	1,534	1,464	1,587	1,723	1,823	17,219
Dept. stores, (excl. leased depts.)	134	133	176	191	204	182	168	206	179	213	273	384	2,443
Dept. stores, (incl. leased depts.) ¹	140	139	182	198	211	188	174	213	185	218	281	396	2,525
GAF, total ²	337	328	414	460	486	451	427	508	444	502	602	852	5,811

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	11,368	11,278	12,574	12,067	12,868	13,160	12,626	13,094	12,342	12,669	13,175	16,088	153,309
Durable goods, total	3,857	3,892	4,353	3,963	4,255	4,517	4,224	4,288	4,034	4,283	4,275	4,940	50,881
Nondurable goods, total	7,511	7,386	8,221	8,104	8,613	8,643	8,402	8,806	8,308	8,386	8,900	11,148	102,428
Dept. stores, (excl. leased depts.)	981	965	1,163	1,146	1,269	1,263	1,161	1,278	1,201	1,293	1,593	2,494	15,807
Dept. stores, (incl. leased depts.) ¹	1,012	996	1,202	1,185	1,311	1,305	1,200	1,318	1,239	1,336	1,648	2,582	16,334
GAF, total ²	2,754	2,693	3,134	3,066	3,274	3,301	3,033	3,389	3,196	3,374	4,054	6,214	41,482
Florida, total	5,444	5,479	6,143	5,799	5,980	5,608	5,392	5,605	5,194	5,478	5,722	6,843	68,687
Durable goods, total	2,211	2,288	2,561	2,484	2,655	2,353	2,255	2,319	2,133	2,278	2,234	2,557	28,328
Nondurable goods, total	3,233	3,191	3,582	3,315	3,325	3,255	3,137	3,286	3,061	3,200	3,488	4,286	40,359
Dept. stores, (excl. leased depts.)	386	402	490	468	485	455	420	481	432	467	612	951	6,049
Dept. stores, (incl. leased depts.) ¹	398	417	503	482	501	469	432	496	442	479	631	979	6,229
GAF, total ²	1,185	1,060	1,237	1,139	1,185	1,162	1,085	1,200	1,140	1,229	1,519	2,253	15,394
Illinois, total	4,345	4,418	4,967	5,060	5,370	5,356	5,164	5,326	4,944	5,229	5,332	6,173	61,684
Durable goods, total	2,990	2,964	3,338	3,347	3,551	3,497	3,272	3,432	3,289	3,416	3,648	4,402	41,146
Nondurable goods, total	332	332	403	444	500	487	419	475	465	497	616	914	5,884
Dept. stores, (excl. leased depts.)	347	345	422	465	525	509	439	498	488	522	646	962	6,168
Dept. stores, (incl. leased depts.) ¹	885	898	1,053	1,129	1,241	1,236	1,101	1,210	1,197	1,234	1,477	2,207	14,868
GAF, total ²	1,972	2,123	2,258	2,344	2,646	2,734	2,525	2,609	2,469	2,579	2,646	2,895	29,800
Indiana, total	1,930	1,316	1,478	1,488	1,634	1,624	1,521	1,620	1,521	1,586	1,700	2,000	18,822
Durable goods, total	155	154	193	205	232	227	198	233	213	231	302	458	2,801
Nondurable goods, total	161	160	199	212	239	235	204	221	239	314	473	2,897	16,021
Dept. stores, (excl. leased depts.)	367	363	448	472	485	491	448	508	479	512	618	925	6,116
Dept. stores, (incl. leased depts.) ¹	1,861	1,860	2,077	2,067	2,182	2,133	2,026	2,154	1,985	2,004	2,113	2,500	24,962
Durable goods, total	1,152	1,146	1,287	1,301	1,344	1,318	1,272	1,369	1,301	1,315	1,411	1,726	15,942
Nondurable goods, total	124	123	160	171	181	172	160	182	155	163	213	303	2,107
Dept. stores, (excl. leased depts.)	126	126	164	175	185	176	164	186	159	167	217	311	2,156
Dept. stores, (incl. leased depts.) ¹	403	401	472	517	554	508	459	542	491	508	642	1,049	6,546
GAF, total ²	1,898	1,931	2,139	2,271	2,384	2,512	2,257	2,302	2,188	2,418	2,533	3,068	27,901
Maryland, total	1,169	1,157	1,270	1,312	1,387	1,378	1,311	1,367	1,315	1,383	1,498	1,837	16,384
Durable goods, total	131	148	171	187	210	201	172	188	198	201	267	411	2,485
Nondurable goods, total	137	155	178	195	219	209	179	196	206	208	278	427	2,587
Dept. stores, (excl. leased depts.)	382	404	455	486	527	514	447	498	515	523	670	1,045	6,466
Dept. stores, (incl. leased depts.) ¹	2,316	2,369	2,486	2,514	2,736	2,761	2,621	2,743	2,585	2,760	2,906	3,508	32,305
Durable goods, total	1,671	1,624	1,753	1,739	1,896	1,887	1,826	1,947	1,894	1,949	2,085	2,551	22,822
Nondurable goods, total	157	170	201	222	258	257	211	243	253	256	329	507	3,064
Dept. stores, (excl. leased depts.)	163	176	207	231	268	267	219	252	262	266	342	525	3,178
Dept. stores, (incl. leased depts.) ¹	506	553	604	649	730	750	623	732	728	732	908	1,418	8,933
GAF, total ²	3,267	3,349	3,740	3,822	4,231	4,131	3,911	3,978	3,705	3,954	4,117	4,783	46,988
Michigan, total	1,214	1,373	1,524	1,637	1,886	1,714	1,589	1,566	1,420	1,634	1,665	1,739	18,961
Durable goods, total	2,053	1,976	2,216	2,185	2,345	2,417	2,322	2,412	2,285	2,320	2,452	3,044	28,027
Nondurable goods, total	334	332	405	423	467	473	411	459	454	471	588	844	5,661
Dept. stores, (excl. leased depts.)	343	340	414	432	476	482	419	469	464	481	600	862	5,782
Dept. stores, (incl. leased depts.) ¹	856	844	986	1,034	1,099	1,108	1,023	1,109	1,053	1,088	1,341	2,008	13,549
GAF, total ²	1,686	1,684	1,786	1,849	2,075	2,063	1,899	2,005	2,023	2,214	2,233	2,364	23,881
Minnesota, total	1,212	1,198	1,279	1,307	1,439	1,412	1,331	1,412	1,469	1,624	1,649	1,829	17,161
Durable goods, total	133	140	162	170	191	194	165	195	191	214	236	348	2,339
Nondurable goods, total	138	146	169	177	198	201	172	202	198	222	245	362	2,430
Dept. stores, (excl. leased depts.)	363	358	405	427	457	454	413	467	460	491	539	753	5,587
Dept. stores, (incl. leased depts.) ¹	2,096	2,165	2,385	2,519	2,770	2,705	2,580	2,644	2,514	2,684	2,759	2,912	30,733
Durable goods, total	1,309	1,288	1,400	1,446	1,524	1,514	1,481	1,565	1,547	1,626	1,657	1,955	18,312
Nondurable goods, total	163	163	196	217	244	233	209	241	229	242	303	446	2,886
Dept. stores, (excl. leased depts.)	166	167	200	222	250	238	214	247	236	248	311	457	2,956
Dept. stores, (incl. leased depts.) ¹	435	418	504	604	627	595	538	595	623	653	775	1,093	7,460
GAF, total ²	3,333	3,251	3,476	3,508	3,706	3,719	3,515	3,608	3,452	3,787	4,106	4,893	44,354
New Jersey, total	2,268	2,144	2,320	2,328	2,420	2,414	2,307	2,358	2,311	2,472	2,653	3,258	29,253
Durable goods, total	187	217	248	279	315	320	250	292	304	311	410	650	3,783
Nondurable goods, total	193	224	255	288	324	330	258	302	313	320	423	670	3,900
Dept. stores, (excl. leased depts.)	699	717	773	816	871	903	762	868	876	934	1,192	1,856	11,267
Dept. stores, (incl. leased depts.) ¹	6,367	6,364	6,953	7,151	7,622	7,922	7,191	7,394	7,107	7,530	7,883	8,933	88,417
Durable goods, total	1,791	1,879	2,081	2,287	2,596	2,812	2,468	2,468	2,232	2,405	2,403	2,602	28,024
Nondurable goods, total	4,576	4,485	4,872	4,864	5,026	5,110	4,723	4,926	4,875	5,125	5,480	6,331	60,393
Dept. stores, (excl. leased depts.)	406	462	510	579	655	655	515	600	636	646	842	1,248	7,754
Dept. stores, (incl. leased depts.) ¹	427	485	541	610	692	691	543	632	671	682	888	1,321	8,183
GAF, total ²	1,380	1,414	1,550	1,735	1,910	2,078	1,724	1,857	1,941	2,014	2,400	3,423	23,426
New York, total	2,180	2,122	2,501	2,526	2,773	2,713	2,550	2,715	2,497	2,576	2,761	3,223	31,137
Durable goods, total	1,319	1,300	1,476	1,487	1,592	1,604	1,539	1,635	1,512	1,553	1,702	2,081	18,800
Nondurable goods, total	119	123	162	185	194	189	170	189	181	182	241	369	2,304
Dept. stores, (excl. leased depts.)	125	129	169	195	203	198	179	199	191	192	252	387	2,419
Dept. stores, (incl. leased depts.) ¹	376	371	473	514	526	538	490	550	535	527	663	1,055	6,618
GAF, total ²	3,760	3,731	4,262	4,455	4,653	4,784	4,518	4,639	4,345	4,772	4,849	5,472	54,240
Durable goods, total	2,553	2,506	2,832	2,846	2,959	2,978	2,829	2,998	2,811	2,949	3,133	3,733	35,127
Nondurable goods, total	317	331	421	460	489	480	421	493	481	500	649	963	6,005
Dept. stores, (excl. leased depts.)	334												

**Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	4,223	4,436	4,921	5,014	5,237	5,282	4,836	5,068	4,795	5,023	5,456	6,257	60,548
Durable goods, total	1,237	1,536	1,668	1,779	1,876	1,891	1,704	1,741	1,512	1,593	1,687	1,690	19,914
Nondurable goods, total	2,986	2,900	3,253	3,235	3,361	3,391	3,132	3,327	3,283	3,430	3,769	4,567	40,634
Dept. stores, (excl. leased depts.)	319	343	431	477	518	515	429	491	491	530	723	1,025	6,292
Dept. stores, (incl. leased depts.) ¹	335	360	451	500	543	539	450	515	516	556	758	1,074	6,597
GAF, total ²	850	870	1,016	1,108	1,169	1,164	991	1,136	1,135	1,236	1,572	2,308	14,555
Tennessee, total	1,427	1,390	1,642	1,612	1,691	1,707	1,647	1,690	1,646	1,730	1,794	2,079	20,055
Nondurable goods, total	958	919	1,061	1,100	1,109	1,110	1,103	1,135	1,091	1,141	1,208	1,438	13,373
Dept. stores, (excl. leased depts.)	124	123	162	169	182	181	161	186	175	185	246	356	2,250
Dept. stores, (incl. leased depts.) ¹	128	127	167	175	189	187	166	192	181	192	254	368	2,326
GAF, total ²	334	330	394	413	431	436	390	442	423	437	544	809	5,383
Texas, total	6,926	7,115	8,064	7,906	8,588	8,375	8,162	8,439	7,580	7,858	8,091	9,662	96,766
Durable goods, total	2,630	2,778	3,104	2,994	3,457	3,366	3,188	3,094	2,730	2,912	2,806	3,154	36,213
Nondurable goods, total	4,296	4,337	4,960	4,912	5,131	5,009	4,974	5,345	4,850	4,946	5,285	6,508	60,553
Dept. stores, (excl. leased depts.)	513	510	678	668	733	694	662	753	659	710	853	1,325	8,758
Dept. stores, (incl. leased depts.) ¹	530	527	701	692	757	717	686	778	682	735	882	1,368	9,055
GAF, total ²	1,544	1,580	1,907	1,897	2,063	1,958	1,861	2,142	1,944	1,978	2,330	3,666	24,870
Virginia, total	2,440	2,438	2,726	2,795	2,880	2,991	2,800	2,823	2,636	2,960	3,003	3,253	33,745
Nondurable goods, total	1,443	1,397	1,578	1,610	1,673	1,692	1,627	1,671	1,592	1,676	1,838	2,173	19,970
Dept. stores, (excl. leased depts.)	132	143	174	191	214	203	181	199	198	207	278	407	2,527
Dept. stores, (incl. leased depts.) ¹	137	148	181	197	222	210	188	206	205	214	288	423	2,619
GAF, total ²	426	449	517	546	580	560	519	579	565	603	748	1,092	7,184
Wisconsin, total	1,801	1,821	2,172	2,310	2,455	2,548	2,314	2,342	2,370	2,661	2,691	2,907	28,392
Durable goods, total	793	802	1,040	1,159	1,160	1,235	1,097	969	1,012	1,200	1,077	1,143	12,687
Nondurable goods, total	1,008	1,019	1,132	1,151	1,295	1,313	1,217	1,373	1,358	1,461	1,614	1,764	15,705
Dept. stores, (excl. leased depts.)	128	130	162	179	198	189	159	188	181	203	258	364	2,339
Dept. stores, (incl. leased depts.) ¹	132	135	168	185	204	196	165	195	187	209	267	376	2,419
GAF, total ²	318	317	374	416	446	450	385	434	422	463	556	763	5,344

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
California, total	9,867	9,598	11,200	11,228	11,668	12,057	12,035	12,182	11,733	11,987	12,385	15,806	141,546
Durable goods, total	2,929	2,975	3,689	3,581	3,726	4,086	3,884	3,856	3,605	3,825	3,895	4,737	44,788
Nondurable goods, total	6,938	6,623	7,511	7,647	7,942	7,971	8,151	8,326	8,128	8,162	8,490	10,869	96,758
Dept. stores, (excl. leased depts.)	855	836	1,036	1,085	1,142	1,145	1,070	1,161	1,157	1,177	1,461	2,374	14,499
Dept. stores, (incl. leased depts.) ¹	882	862	1,067	1,119	1,178	1,182	1,103	1,197	1,192	1,213	1,510	2,456	14,961
GAF, total ²	2,440	2,362	2,827	2,889	2,988	3,045	2,928	3,116	3,069	3,119	3,701	5,929	38,413
Florida, total	4,621	4,579	5,416	5,221	5,170	5,165	4,967	5,032	4,936	5,069	5,514	6,621	62,311
Durable goods, total	1,702	1,752	2,127	2,034	2,103	2,136	1,981	1,961	2,038	2,100	2,229	2,584	24,747
Nondurable goods, total	2,919	2,827	3,289	3,187	3,067	3,029	2,986	3,071	2,898	2,969	3,285	4,037	37,564
Dept. stores, (excl. leased depts.)	353	346	432	418	421	404	386	430	389	427	536	870	5,412
Dept. stores, (incl. leased depts.) ¹	364	354	442	427	431	415	399	437	401	441	552	895	5,558
GAF, total ²	1,021	972	1,200	1,133	1,094	1,079	966	1,134	1,065	1,093	1,365	2,045	14,167
Illinois, total	4,250	4,055	4,746	4,698	4,865	4,973	4,746	4,753	4,711	4,966	5,056	6,030	57,849
Nondurable goods, total	3,050	2,862	3,274	3,216	3,316	3,303	3,194	3,274	3,254	3,358	3,531	4,332	39,964
Dept. stores, (excl. leased depts.)	304	294	387	395	435	434	395	426	413	458	546	859	5,346
Dept. stores, (incl. leased depts.) ¹	319	309	404	414	455	457	414	447	434	481	573	903	5,610
GAF, total ²	836	806	1,040	1,077	1,147	1,126	1,032	1,129	1,098	1,179	1,387	2,096	13,953
Indiana, total	1,732	1,751	1,972	2,002	2,158	2,261	2,187	2,254	2,337	2,238	2,317	2,673	25,882
Nondurable goods, total	1,256	1,212	1,354	1,347	1,415	1,409	1,444	1,462	1,403	1,459	1,522	1,874	17,157
Dept. stores, (excl. leased depts.)	139	129	184	181	196	197	185	204	193	208	265	421	2,502
Dept. stores, (incl. leased depts.) ¹	142	133	190	187	203	204	191	211	199	216	274	434	2,584
GAF, total ²	319	305	403	408	421	430	432	439	428	478	557	856	5,476
Louisiana, total	1,605	1,554	1,921	1,787	1,916	1,927	1,927	1,973	1,929	1,916	2,078	2,485	23,018
Nondurable goods, total	1,029	990	1,162	1,138	1,159	1,154	1,191	1,249	1,224	1,247	1,357	1,687	14,587
Dept. stores, (excl. leased depts.)	117	99	148	143	147	151	149	160	147	154	199	300	1,914
Dept. stores, (incl. leased depts.) ¹	119	100	151	146	150	155	152	164	150	158	202	307	1,954
GAF, total ²	367	355	465	455	477	462	458	515	462	494	604	957	6,071
Maryland, total	1,587	1,476	1,851	1,885	2,015	2,035	2,038	2,030	2,008	2,071	2,147	2,741	23,884
Nondurable goods, total	1,005	950	1,156	1,190	1,234	1,210	1,207	1,253	1,246	1,291	1,364	1,760	14,866
Dept. stores, (excl. leased depts.)	122	107	153	162	180	174	154	172	178	193	244	393	2,232
Dept. stores, (incl. leased depts.) ¹	127	112	160	170	186	181	161	179	185	200	253	409	2,323
GAF, total ²	343	312	417	434	456	444	408	447	465	494	587	965	5,772
Massachusetts, total	2,027	2,019	2,349	2,347	2,381	2,449	2,338	2,447	2,447	2,519	2,611	3,226	29,160
Nondurable goods, total	1,492	1,463	1,693	1,732	1,760	1,775	1,734	1,805	1,794	1,833	1,916	2,402	21,399
Dept. stores, (excl. leased depts.)	140	141	193	205	226	220	194	224	226	245	288	470	2,772
Dept. stores, (incl. leased depts.) ¹	145	145	200	213	233	228	200	232	234	253	298	487	2,868
GAF, total ²	450	438	563	578	617	629	553	657	653	680	797	1,253	7,868
Michigan, total	2,824	2,800	3,390	3,377	3,568	3,783	3,565	3,612	3,565	3,627	3,786	4,479	42,376
Durable goods, total	925	1,029	1,319	1,314	1,437	1,524	1,334	1,366	1,345	1,381	1,460	1,486	15,920
Nondurable goods, total	1,899	1,771	2,071	2,063	2,131	2,259	2,231	2,246	2,220	2,246	2,326	2,993	26,456
Dept. stores, (excl. leased depts.)	305	291	380	383	414	424	380	410	412	431	519	770	5,119
Dept. stores, (incl. leased depts.) ¹	312	296	387	390	422	433	388	418	419	440	529	785	5,219
GAF, total ²	762	731	927	950	992	998	947	1,015	967	1,018	1,203	1,848	12,358
Minnesota, total	1,478	1,450	1,632	1,667	1,828	1,831	1,784	1,831	1,812	1,903	1,915	2,208	21,339
Nondurable goods, total	1,106	1,077	1,154	1,186	1,270	1,238	1,271	1,275	1,316	1,403	1,412	1,643	15,351
Dept. stores, (excl. leased depts.)	118	119	152	151	168	171	153	178	175	199	202	319	2,105
Dept. stores, (incl. leased depts.) ¹	122	123	158	157	175	178	158	185	182	206	209	330	2,183
GAF, total ²	305	296	356	372	397	406	391	430	404	445	469	725	4,996
Missouri, total	1,853	1,793	2,129	2,066	2,263	2,346	2,303	2,405	2,321	2,381	2,443	2,816	27,119
Nondurable goods, total	1,224	1,160	1,330	1,322	1,392	1,397	1,436	1,462	1,457	1,505	1,558	1,948	17,191
Dept. stores, (excl. leased depts.)	143	139	181	182	207	204	194	213	201	216	263	408	2,551
Dept. stores, (incl. leased depts.) ¹	146	142	184	185	212	209	197	218	205	221	269	415	2,603
GAF, total ²	407	369	468	470	488	482	480	515	484	531	605	980	6,279
New Jersey, total	2,998	2,748	3,194	3,159	3,303	3,400	3,309	3,235	3,261	3,413	3,712	4,696	40,428
Nondurable goods, total	2,052	1,868	2,111	2,143	2,202	2,239	2,241	2,176	2,239	2,352	2,486	3,161	27,270
Dept. stores, (excl. leased depts.)	171	181	239	241	279	279	237	262	282	302	367	605	3,445
Dept. stores, (incl. leased depts.) ¹	175	186	246	249	288	288	244	270	291	311	378	623	3,549
GAF, total ²	588	557	696	694	769	787	711	769	801	854	1,050	1,605	9,881
New York, total	5,708	5,376	6,346	6,359	6,672	6,798	6,520	6,573	6,759	7,027	7,324	8,343	79,805
Durable goods, total	1,447	1,424	1,866	1,860	2,064	2,131	1,974	2,008	2,091	2,159	2,229	2,189	23,442
Nondurable goods, total	4,261	3,952	4,480	4,499	4,608	4,667	4,546	4,565	4,668	4,868	5,095	6,154	56,363
Dept. stores, (excl. leased depts.)	367	383	494	509	579	593	486	544	586	635	744	1,181	7,101
Dept. stores, (incl. leased depts.) ¹	387	404	521	536	611	624	513	575	618	672	786	1,246	7,493
GAF, total ²	1,297	1,227	1,515	1,583	1,714	1,712	1,516	1,687	1,758	1,848	2,077	3,051	20,985
North Carolina, total	1,879	1,870	2,252	2,292	2,384	2,505	2,448	2,417	2,350	2,394	2,471	3,099	28,361
Nondurable goods, total	1,176	1,155	1,344	1,407	1,430	1,467	1,484	1,481	1,423	1,473	1,536	1,998	17,374
Dept. stores, (excl. leased depts.)	106	103	148	158	165	163	156	168	164	174	215	351	2,071
Dept. stores, (incl. leased depts.) ¹	111	108	154	166	173	170	163	177	172	183	226	368	2,171
GAF, total ²	339	320	441	454	458	473	452	466	454	478	575	965	5,875
Ohio, total	3,389	3,314	4,001	3,949	4,213	4,387	4,287	4,243	4,062	4,261	4,382	5,272	49,760
Nondurable goods, total	2,415	2,306	2,659	2,669	2,787								

**Table 11. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Large States:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

State and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Pennsylvania, total	3,726	3,622	4,425	4,362	4,600	4,724	4,598	4,691	4,532	4,760	4,978	5,931	54,949
Durable goods, total	965	970	1,290	1,275	1,454	1,539	1,443	1,475	1,331	1,410	1,458	1,566	16,176
Nondurable goods, total	2,761	2,652	3,135	3,087	3,146	3,185	3,155	3,216	3,201	3,350	3,520	4,365	38,773
Dept. stores, (excl. leased depts.)	288	284	417	422	457	459	409	440	450	509	644	949	5,728
Dept. stores, (incl. leased depts.) ¹	302	298	437	441	478	481	429	461	471	533	674	995	6,000
GAF, total ²	767	726	973	975	1,017	1,021	974	1,089	1,069	1,172	1,423	2,123	13,329
Tennessee, total	1,207	1,181	1,458	1,440	1,462	1,539	1,590	1,564	1,550	1,586	1,602	1,918	18,097
Nondurable goods, total	850	815	985	984	995	1,012	1,074	1,050	1,046	1,088	1,112	1,349	12,360
Dept. stores, (excl. leased depts.)	107	103	148	148	158	153	152	162	157	169	214	329	2,000
Dept. stores, (incl. leased depts.) ¹	111	107	153	153	164	158	156	167	162	174	221	340	2,066
GAF, total ²	286	279	370	356	377	374	374	399	376	398	478	756	4,823
Texas, total	6,055	6,078	7,268	7,275	7,544	7,775	7,718	7,725	7,361	7,564	7,752	9,385	89,500
Durable goods, total	2,078	2,182	2,724	2,618	2,821	3,055	2,859	2,907	2,810	2,826	2,830	3,099	32,809
Nondurable goods, total	3,977	3,896	4,544	4,657	4,723	4,720	4,859	4,818	4,551	4,738	4,922	6,286	56,691
Dept. stores, (excl. leased depts.)	450	423	577	566	614	593	597	650	591	640	746	1,246	7,693
Dept. stores, (incl. leased depts.) ¹	465	438	598	586	635	612	616	671	609	662	772	1,287	7,951
GAF, total ²	1,335	1,269	1,577	1,605	1,704	1,675	1,761	1,888	1,755	1,860	2,196	3,587	22,232
Virginia, total	2,103	1,984	2,502	2,581	2,683	2,731	2,699	2,666	2,562	2,629	2,637	3,139	30,916
Nondurable goods, total	1,311	1,236	1,485	1,569	1,609	1,610	1,640	1,660	1,592	1,626	1,665	2,057	19,060
Dept. stores, (excl. leased depts.)	126	112	164	171	183	174	164	182	178	194	248	386	2,282
Dept. stores, (incl. leased depts.) ¹	130	117	171	178	190	181	171	190	185	200	258	401	2,372
GAF, total ²	386	352	478	494	513	498	493	562	537	585	691	1,042	6,631
Wisconsin, total	1,526	1,501	1,979	2,015	2,153	2,269	2,202	2,194	2,282	2,342	2,407	2,806	25,476
Durable goods, total	564	554	899	912	967	1,060	1,031	926	1,023	1,042	974	1,009	10,961
Nondurable goods, total	962	947	1,080	1,103	1,186	1,209	1,171	1,268	1,259	1,300	1,433	1,597	14,515
Dept. stores, (excl. leased depts.)	113	109	149	162	167	167	149	178	163	185	234	339	2,115
Dept. stores, (incl. leased depts.) ¹	117	113	154	168	173	173	154	184	169	191	241	349	2,186
GAF, total ²	284	275	354	390	397	404	374	428	397	428	509	725	4,965

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

²GAF represents stores which specialize in department store types of merchandise.

NOTE: Totals include data for kinds of business not shown separately.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,710	1,792	1,975	2,027	2,017	2,014	2,059	2,059	1,982	2,126	2,185	2,719	24,665
Nondurable goods, total	1,114	1,169	1,280	1,303	1,358	1,319	1,341	1,418	1,333	1,440	1,506	1,809	16,390
Dept. stores, (excl. leased depts.)	136	171	198	197	206	190	192	225	203	222	270	409	2,619
Dept. stores, (incl. leased depts.) ²	142	176	205	203	212	196	198	232	210	228	277	418	2,697
GAF, total ³	517	559	601	606	618	594	609	680	631	672	778	1,195	8,060
Baltimore, MD MSA, total	1,234	1,237	1,358	1,383	1,429	1,419	1,388	1,388	1,369	1,307	1,409	1,822	16,743
Nondurable goods, total	746	752	794	822	832	797	798	820	808	795	896	1,165	10,025
Dept. stores, (excl. leased depts.)	80	91	102	113	120	109	102	113	110	123	158	248	1,469
Dept. stores, (incl. leased depts.) ²	83	95	107	118	124	114	106	117	114	127	162	255	1,522
GAF, total ³	303	306	343	370	378	366	352	380	370	393	465	743	4,769
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	2,208	2,261	2,449	2,455	2,605	2,619	2,470	2,450	2,540	2,635	2,644	3,290	30,626
Nondurable goods, total	1,509	1,543	1,690	1,685	1,822	1,758	1,613	1,671	1,712	1,825	1,912	2,370	21,110
Dept. stores, (excl. leased depts.)	115	125	144	160	174	163	136	167	170	183	220	349	2,106
Dept. stores, (incl. leased depts.) ²	121	133	152	169	181	171	143	174	178	193	230	364	2,209
GAF, total ³	515	510	556	611	652	613	549	659	691	705	824	1,259	8,144
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	5,188	5,099	5,527	5,691	6,070	5,964	5,729	5,796	5,731	6,225	6,120	7,580	70,720
Nondurable goods, total	3,343	3,271	3,530	3,584	3,784	3,594	3,539	3,701	3,555	3,928	4,055	5,020	44,904
Dept. stores, (excl. leased depts.)	313	350	423	419	468	433	405	475	428	521	606	919	5,760
Dept. stores, (incl. leased depts.) ²	327	368	442	437	498	452	422	495	447	544	632	959	6,013
GAF, total ³	1,097	1,181	1,323	1,370	1,474	1,431	1,360	1,512	1,446	1,646	1,852	2,899	18,591
Chicago, IL PMSA, total	4,145	4,061	4,459	4,577	4,909	4,796	4,543	4,578	4,497	4,942	4,838	5,924	56,269
Nondurable goods, total	2,711	2,627	2,832	2,853	3,023	2,859	2,796	2,920	2,814	3,116	3,199	3,922	35,672
Dept. stores, (excl. leased depts.)	234	266	323	319	354	328	305	359	328	400	462	703	4,381
Dept. stores, (incl. leased depts.) ²	246	280	339	334	371	344	319	375	343	420	484	736	4,591
GAF, total ³	792	863	1,024	1,058	1,135	1,111	1,053	1,155	1,100	1,275	1,403	2,192	14,161
Chicago, IL City, total	1,274	1,247	1,394	1,414	1,470	1,436	1,395	1,227	1,207	1,357	1,249	1,575	16,245
Nondurable goods, total	981	987	1,068	1,077	1,116	1,079	1,035	885	869	961	921	1,143	12,122
Dept. stores, (excl. leased depts.)	67	78	90	86	97	91	85	100	97	117	128	195	1,231
Dept. stores, (incl. leased depts.) ²	73	84	97	91	103	98	91	107	103	125	137	208	1,317
GAF, total ³	276	300	315	318	354	330	304	329	322	382	416	632	4,278
Cincinnati-Hamilton, OH-KY-IN CMSA, total	1,080	1,082	1,106	1,123	1,179	1,177	1,173	1,181	1,176	1,237	1,221	1,509	14,244
Nondurable goods, total	668	662	723	729	759	728	747	762	740	794	816	990	9,118
Dept. stores, (excl. leased depts.)	82	92	109	115	115	106	105	121	113	128	150	233	1,469
Dept. stores, (incl. leased depts.) ²	85	95	113	120	119	110	109	126	117	133	155	240	1,522
GAF, total ³	258	285	315	334	339	332	327	357	334	361	403	637	4,282
Cleveland-Akron-Lorain, OH CMSA, total	1,422	1,502	1,632	1,728	1,778	1,728	1,721	1,822	1,727	1,816	1,847	2,265	20,988
Nondurable goods, total	879	925	978	999	1,066	1,036	1,054	1,110	1,056	1,101	1,137	1,489	12,830
Dept. stores, (excl. leased depts.)	97	110	130	138	144	135	127	155	136	153	191	306	1,822
Dept. stores, (incl. leased depts.) ²	103	117	138	147	152	144	135	164	144	162	200	319	1,925
GAF, total ³	335	359	396	433	437	430	410	472	426	477	556	875	5,606
Cleveland, OH PMSA, total	978	1,010	1,071	1,132	1,131	1,090	1,091	1,174	1,104	1,163	1,222	1,483	13,649
Dept. stores, (excl. leased depts.)	67	75	90	96	100	94	87	104	92	103	124	202	1,234
Dept. stores, (incl. leased depts.) ²	71	81	96	103	106	101	92	110	98	109	130	211	1,308
GAF, total ³	229	244	275	300	305	299	282	325	292	331	376	584	3,842
Dallas-Fort Worth, TX CMSA, total	2,459	2,563	2,778	2,775	3,057	3,025	3,102	3,137	2,877	2,972	2,889	3,521	35,155
Nondurable goods, total	1,619	1,660	1,811	1,752	1,881	1,872	1,925	1,961	1,767	1,831	1,834	2,242	22,155
Dept. stores, (excl. leased depts.)	220	244	278	278	296	277	282	311	264	294	364	561	3,669
Dept. stores, (incl. leased depts.) ²	226	251	286	287	304	285	289	318	271	302	372	574	3,765
GAF, total ³	644	691	752	766	815	762	772	852	732	815	935	1,463	9,999
Denver-Boulder, CO CMSA, total	1,166	1,183	1,301	1,312	1,353	1,309	1,390	1,463	1,397	1,488	1,437	1,820	16,619
Nondurable goods, total	685	681	734	735	788	749	769	817	764	807	844	1,075	9,448
Dept. stores, (excl. leased depts.)	94	102	116	124	133	121	123	142	119	138	160	249	1,621
Dept. stores, (incl. leased depts.) ²	96	105	119	128	137	125	126	146	123	142	164	255	1,666
GAF, total ³	334	342	369	363	392	367	371	421	374	406	454	761	4,954
Detroit-Ann Arbor, MI CMSA, total	2,605	2,706	2,947	3,063	3,248	3,347	3,177	3,270	3,253	3,355	3,339	4,061	38,371
Nondurable goods, total	1,694	1,689	1,845	1,924	2,055	2,079	1,999	2,055	2,000	2,166	2,178	2,651	24,335
Dept. stores, (excl. leased depts.)	295	316	361	387	418	396	375	416	392	449	511	723	5,039
Dept. stores, (incl. leased depts.) ²	303	326	372	398	429	406	385	427	403	462	526	744	5,181
GAF, total ³	736	779	849	904	969	940	911	994	972	1,037	1,169	1,826	12,086
Detroit, MI PMSA, total	2,389	2,480	2,701	2,828	3,004	3,094	2,890	2,969	2,950	3,050	3,065	3,711	35,131
Nondurable goods, total	1,577	1,571	1,725	1,805	1,919	1,952	1,879	1,925	1,873	2,035	2,039	2,464	22,764
Dept. stores, (excl. leased depts.)	277	292	335	358	386	366	347	384	361	415	475	673	4,669
Dept. stores, (incl. leased depts.) ²	286	302	346	369	396	376	357	394	372	428	487	693	4,806
GAF, total ³	672	707	782	835	892	870	844	919	889	956	1,080	1,682	11,128
Houston-Galveston-Brazoria, TX CMSA, total	2,375	2,376	2,586	2,623	2,665	2,684	2,675	2,707	2,493	2,494	2,496	3,239	31,413
Nondurable goods, total	1,492	1,487	1,565	1,613	1,666	1,625	1,714	1,737	1,566	1,668	1,710	2,176	20,019
Dept. stores, (excl. leased depts.)	193	212	242	243	258	243	246	273	227	249	313	483	3,182
Dept. stores, (incl. leased depts.) ²	198	218	248	249	263	248	251	278	232	254	320	493	3,252
GAF, total ³	589	608	676	736	791	726	729	795	694	739	857	1,335	9,275
Houston, TX PMSA, total	2,161	2,158	2,363	2,404	2,432	2,451	2,451	2,469	2,279	2,292	2,280	2,947	28,687
Nondurable goods, total	1,349	1,343	1,406	1,451	1,502	1,454	1,541	1,565	1,406	1,504	1,542	1,948	18,011
Dept. stores													

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	996	965	1,110	1,154	1,142	1,157	1,088	1,070	1,053	1,101	1,086	1,370	13,292
Dept. stores, (excl. leased depts.)	96	105	119	119	135	120	117	135	115	132	155	238	1,586
Dept. stores, (incl. leased depts.) ²	97	106	122	121	137	122	119	137	117	134	158	242	1,612
GAF, total ³	266	267	307	318	339	330	288	327	287	317	367	579	3,992
Los Angeles-Anaheim-Riverside, CA CMSA, total	9,314	9,027	9,549	9,590	9,906	9,622	9,687	9,745	9,240	9,703	9,664	11,650	116,697
Nondurable goods, total	5,742	5,628	5,884	5,921	6,216	5,923	6,042	6,106	5,816	6,086	6,209	7,528	73,101
Dept. stores, (excl. leased depts.)	549	588	669	665	725	691	685	717	670	726	875	1,473	9,033
Dept. stores, (incl. leased depts.) ²	570	613	697	693	754	719	711	745	698	756	909	1,522	9,387
GAF, total ³	2,357	2,333	2,511	2,512	2,701	2,650	2,643	2,722	2,592	2,780	3,106	4,731	33,638
Anaheim-Santa Ana, CA PMSA, total	1,992	1,984	2,055	2,103	2,106	2,017	2,062	2,060	1,936	2,036	2,017	2,323	24,691
Dept. stores, (excl. leased depts.)	107	117	133	134	145	136	138	142	134	145	176	303	1,810
Dept. stores, (incl. leased depts.) ²	110	120	138	139	151	142	143	148	140	150	183	313	1,877
GAF, total ³	556	583	599	609	635	644	668	670	654	702	766	1,035	8,121
Los Angeles-Long Beach, CA PMSA, total	5,420	5,269	5,555	5,567	5,876	5,705	5,734	5,808	5,483	5,795	5,730	6,933	68,875
Nondurable goods, total	3,440	3,357	3,502	3,504	3,696	3,515	3,566	3,620	3,448	3,601	3,636	4,425	43,310
Dept. stores, (excl. leased depts.)	308	327	369	363	404	387	384	401	376	402	478	803	5,002
Dept. stores, (incl. leased depts.) ²	322	342	386	379	421	404	399	417	392	420	497	831	5,210
GAF, total ³	1,293	1,289	1,398	1,402	1,553	1,509	1,495	1,543	1,449	1,552	1,722	2,688	18,893
Los Angeles, CA City, total	1,980	1,872	1,974	1,952	2,031	1,993	1,994	2,031	1,932	2,032	2,005	2,412	24,208
Nondurable goods, total	1,300	1,266	1,301	1,287	1,355	1,283	1,277	1,325	1,265	1,330	1,363	1,578	15,930
Dept. stores, (excl. leased depts.)	87	95	105	101	113	109	110	110	101	111	131	212	1,385
Dept. stores, (incl. leased depts.) ²	92	100	111	106	119	115	115	116	107	117	137	222	1,457
GAF, total ³	417	419	453	460	505	499	497	522	480	527	554	849	6,182
Miami-Fort Lauderdale, FL CMSA, total	2,057	2,373	2,464	2,430	2,474	2,394	2,407	2,178	2,417	2,891	2,848	3,650	30,583
Nondurable goods, total	1,273	1,285	1,384	1,385	1,404	1,303	1,335	1,350	1,375	1,485	1,571	2,108	17,258
Dept. stores, (excl. leased depts.)	131	142	160	156	161	153	153	157	183	193	232	346	2,167
Dept. stores, (incl. leased depts.) ²	136	148	166	162	166	158	157	161	188	199	238	354	2,233
GAF, total ³	581	607	672	697	724	685	718	719	789	837	966	1,609	9,584
Miami-Hialeah, FL PMSA, total	1,126	1,172	1,332	1,376	1,284	1,239	1,295	1,183	1,360	1,692	1,617	2,138	16,814
Nondurable goods, total	730	761	828	827	838	786	792	777	821	891	930	1,241	10,222
Dept. stores, (excl. leased depts.)	76	83	93	93	97	93	93	90	111	121	138	198	1,286
Dept. stores, (incl. leased depts.) ²	80	86	96	97	100	95	96	93	115	125	142	203	1,328
GAF, total ³	378	391	434	455	467	450	478	466	513	565	637	1,057	6,291
Milwaukee-Racine, WI CMSA, total	953	937	971	946	1,060	1,031	995	1,022	994	1,004	1,059	1,244	12,216
Dept. stores, (excl. leased depts.)	73	78	99	100	107	97	94	114	98	119	145	208	1,332
Dept. stores, (incl. leased depts.) ²	75	81	102	104	110	101	97	118	102	123	149	215	1,377
GAF, total ³	223	224	258	269	281	268	263	295	276	304	351	527	3,539
Milwaukee, WI PMSA, total	835	819	860	841	928	890	873	882	851	887	910	1,094	10,670
Dept. stores, (excl. leased depts.)	64	69	88	89	95	86	84	102	88	106	128	184	1,183
Dept. stores, (incl. leased depts.) ²	66	72	91	93	98	90	86	105	90	110	133	191	1,225
GAF, total ³	194	197	228	235	251	234	232	261	243	270	309	469	3,123
Minneapolis-St. Paul, MN-WI MSA, total	1,561	1,510	1,697	1,757	1,980	1,965	1,995	1,918	1,941	2,061	2,040	2,479	22,904
Dept. stores, (excl. leased depts.)	153	157	193	190	202	195	182	224	206	238	258	377	2,575
Dept. stores, (incl. leased depts.) ²	158	164	200	197	208	202	187	231	212	246	267	389	2,661
GAF, total ³	373	375	447	455	481	470	471	537	528	578	632	904	6,251
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	10,477	10,250	10,834	11,020	11,630	11,709	11,491	11,462	11,148	11,724	11,589	14,919	138,253
Nondurable goods, total	7,114	6,827	7,254	7,463	7,755	7,780	7,790	7,945	7,716	8,228	8,264	10,393	94,529
Dept. stores, (excl. leased depts.)	510	584	670	736	800	749	641	727	747	820	968	1,563	9,515
Dept. stores, (incl. leased depts.) ²	528	605	693	761	824	771	661	749	772	849	996	1,608	9,817
GAF, total ³	2,593	2,656	2,851	3,142	3,308	3,280	3,138	3,408	3,349	3,493	3,739	5,972	40,929
Nassau-Suffolk, NY PMSA, total	2,088	1,955	1,989	1,950	2,089	2,161	2,162	2,127	2,034	2,140	2,087	2,698	25,480
Nondurable goods, total	1,369	1,237	1,279	1,321	1,328	1,354	1,444	1,413	1,373	1,454	1,409	1,829	16,810
Dept. stores, (excl. leased depts.)	92	105	120	131	142	137	116	131	140	153	186	305	1,758
Dept. stores, (incl. leased depts.) ²	95	108	124	135	145	140	120	135	143	157	191	313	1,806
New York, NY PMSA, total	3,836	3,670	3,953	4,050	4,280	4,325	4,266	4,296	4,150	4,351	4,362	5,464	51,003
Nondurable goods, total	2,659	2,560	2,747	2,807	2,934	2,991	3,021	3,123	2,991	3,178	3,217	3,930	36,158
Dept. stores, (excl. leased depts.)	187	221	243	262	284	261	215	248	260	282	313	500	3,276
Dept. stores, (incl. leased depts.) ²	196	230	252	272	293	269	222	256	269	295	324	516	3,394
GAF, total ³	1,122	1,117	1,183	1,319	1,426	1,463	1,414	1,531	1,510	1,534	1,584	2,418	17,621
Newark, NJ PMSA, total	974	991	1,043	1,062	1,105	1,085	1,035	1,007	1,019	1,032	994	1,299	12,646
Dept. stores, (excl. leased depts.)	41	48	53	60	67	61	54	58	59	66	78	131	776
Dept. stores, (incl. leased depts.) ²	42	50	56	63	69	63	56	60	61	68	81	135	804
New York, NY City, total	3,083	2,943	3,098	3,173	3,343	3,402	3,397	3,411	3,321	3,467	3,444	4,365	40,447
Nondurable goods, total	2,210	2,111	2,246	2,302	2,385	2,464	2,507	2,580	2,486	2,624	2,630	3,211	29,756
Dept. stores, (excl. leased depts.)	140	167	179	195	208	190	155	184	194	210	230	361	2,413
Dept. stores, (incl. leased depts.) ²	147	173	186	203	215	196	161	190	202	220	238	374	2,505
GAF, total ³	933	917	951	1,060	1,138	1,194	1,187	1,286	1,265	1,280	1,303	1,961	14,475
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,749	3,723	3,948	4,031	4,236	4,240	4,150	4,178	3,998	4,228	4,326	5,219	50,026
Nondurable goods, total	2,211	2,212	2,357	2,431	2,588	2,542	2,512	2,588	2,496	2,719	2,892	3,555	31,083
Dept. stores, (excl. leased depts.)	222	238	279	312	337	301	271	302	310	337	454	697	4,060
Dept. stores, (incl. leased depts.) ²	231												

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1992												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ MSA, total	3,003	2,970	3,086	3,146	3,362	3,377	3,266	3,308	3,132	3,338	3,456	4,201	39,645
Nondurable goods, total	1,736	1,744	1,871	1,914	2,065	2,063	2,017	2,060	2,027	2,195	2,348	2,901	24,941
Dept. stores, (excl. leased depts.)	178	190	221	248	269	240	214	238	246	267	356	548	3,215
Dept. stores, (incl. leased depts.) ²	185	197	229	257	278	248	221	246	254	276	366	562	3,319
GAF, total ³	738	763	812	866	898	838	779	856	854	865	1,022	1,566	10,877
Philadelphia, PA City, total	720	715	741	726	753	737	706	735	690	701	769	941	8,934
Dept. stores, (excl. leased depts.)	30	29	35	39	39	36	32	34	37	39	50	76	476
Dept. stores, (incl. leased depts.) ²	31	29	36	41	41	38	34	36	39	41	53	80	499
Phoenix, AZ MSA, total	1,347	1,374	1,508	1,481	1,499	1,437	1,415	1,467	1,411	1,471	1,523	1,869	17,802
Dept. stores, (excl. leased depts.)	101	115	127	123	125	113	107	124	109	123	166	258	1,591
Dept. stores, (incl. leased depts.) ²	103	118	132	129	130	117	111	128	113	128	170	266	1,645
GAF, total ³	302	327	360	358	371	341	330	366	350	380	475	745	4,705
Pittsburgh-Beaver Valley, PA CMSA, total	1,050	1,119	1,212	1,265	1,254	1,243	1,254	1,335	1,260	1,289	1,331	1,719	15,331
Nondurable goods, total	770	798	868	897	906	879	884	912	872	912	966	1,233	10,897
Dept. stores, (excl. leased depts.)	86	101	120	137	138	124	120	147	131	149	208	291	1,752
Dept. stores, (incl. leased depts.) ²	92	107	127	146	146	131	127	155	139	157	217	303	1,847
GAF, total ³	281	303	335	364	367	358	354	410	369	393	501	814	4,849
Pittsburgh, PA PMSA, total	1,010	1,085	1,168	1,215	1,203	1,190	1,205	1,279	1,207	1,236	1,267	1,630	14,695
Nondurable goods, total	740	771	833	860	867	838	849	868	831	873	918	1,170	10,418
Dept. stores, (excl. leased depts.)	80	93	111	127	127	114	110	134	120	137	190	266	1,609
Dept. stores, (incl. leased depts.) ²	85	99	118	135	135	121	117	141	128	144	200	278	1,701
GAF, total ³	271	291	316	345	347	335	332	382	344	370	469	760	4,562
St. Louis, MO-IL MSA, total	1,440	1,426	1,579	1,611	1,805	1,678	1,644	1,621	1,607	1,684	1,665	2,080	19,840
Dept. stores, (excl. leased depts.)	138	153	178	187	197	180	174	192	180	196	248	358	2,381
Dept. stores, (incl. leased depts.) ²	140	156	182	191	200	182	175	195	184	200	252	365	2,422
GAF, total ³	367	375	432	451	497	438	428	466	445	483	574	886	5,842
San Diego, CA MSA, total	1,290	1,320	1,452	1,518	1,563	1,562	1,668	1,636	1,533	1,621	1,589	2,016	18,768
Nondurable goods, total	779	793	838	876	903	883	947	951	875	946	952	1,238	10,981
Dept. stores, (excl. leased depts.)	99	105	118	120	126	120	125	138	120	127	154	257	1,609
Dept. stores, (incl. leased depts.) ²	102	109	123	125	131	125	130	143	125	132	160	266	1,671
GAF, total ³	397	418	453	460	478	470	492	516	486	512	590	922	6,194.21
San Francisco-Oakland-San Jose, CA CMSA, total	3,941	3,907	4,247	4,336	4,402	4,499	4,609	4,375	4,383	4,545	4,491	5,606	53,341
Nondurable goods, total	2,473	2,346	2,532	2,605	2,733	2,692	2,779	2,721	2,583	2,699	2,777	3,516	32,456
Dept. stores, (excl. leased depts.)	245	264	301	299	335	308	332	348	315	328	416	664	4,155
Dept. stores, (incl. leased depts.) ²	254	275	312	311	346	319	343	360	327	340	430	685	4,302
GAF, total ³	1,153	1,161	1,281	1,287	1,351	1,326	1,344	1,389	1,300	1,341	1,556	2,428	16,917
Oakland, CA PMSA, total	1,261	1,229	1,315	1,375	1,424	1,379	1,400	1,375	1,311	1,356	1,386	1,754	16,565
Dept. stores, (excl. leased depts.)	77	82	94	93	104	95	102	108	98	100	130	211	1,294
Dept. stores, (incl. leased depts.) ²	80	85	98	97	108	98	105	112	102	104	134	218	1,341
San Francisco, CA PMSA, total	1,200	1,081	1,202	1,208	1,240	1,261	1,293	1,261	1,238	1,302	1,229	1,558	15,073
Nondurable goods, total	820	742	813	838	877	889	914	872	845	889	912	1,111	10,522
Dept. stores, (excl. leased depts.)	65	69	78	78	87	81	89	91	85	87	107	170	1,087
Dept. stores, (incl. leased depts.) ²	67	72	81	80	90	84	92	94	89	91	111	175	1,126
GAF, total ³	363	365	402	417	431	435	445	444	419	426	481	728	5,356
Seattle-Tacoma, WA CMSA, total	1,725	1,748	1,880	1,877	1,958	1,950	1,842	1,909	1,848	1,868	1,969	2,506	23,080
Dept. stores, (excl. leased depts.)	121	133	142	141	153	143	141	170	152	152	185	286	1,919
Dept. stores, (incl. leased depts.) ²	123	141	150	149	162	149	146	177	159	159	193	300	2,008
GAF, total ³	530	558	567	560	575	571	573	610	569	589	672	1,074	7,448
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,683	1,659	1,753	1,715	1,702	1,659	1,717	1,714	1,652	1,726	1,808	2,120	20,908
Nondurable goods, total	1,139	1,110	1,174	1,151	1,142	1,073	1,076	1,096	1,028	1,103	1,200	1,439	13,731
Dept. stores, (excl. leased depts.)	100	111	124	117	114	108	108	123	108	123	151	239	1,526
Dept. stores, (incl. leased depts.) ²	104	116	128	121	117	111	111	126	111	126	155	245	1,571
GAF, total ³	290	302	332	326	321	316	361	377	347	385	443	684	4,484
Washington, DC-MD-VA MSA, total	2,621	2,646	2,804	2,842	3,062	2,994	2,919	3,000	2,971	3,126	3,063	3,919	35,967
Nondurable goods, total	1,708	1,684	1,757	1,810	1,891	1,826	1,811	1,867	1,876	2,058	1,981	2,501	22,770
Dept. stores, (excl. leased depts.)	142	162	181	205	217	198	184	211	210	221	260	422	2,613
Dept. stores, (incl. leased depts.) ²	146	168	188	213	225	205	190	218	217	228	269	434	2,701
GAF, total ³	726	790	834	877	929	911	884	943	905	927	1,060	1,641	11,427

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,566	1,543	1,843	1,731	1,890	1,825	1,829	1,937	1,796	1,842	1,950	2,423	22,175
Nondurable goods, total	1,095	1,047	1,251	1,185	1,273	1,252	1,225	1,318	1,203	1,223	1,349	1,668	15,089
Dept. stores, (excl. leased depts.)	126	145	193	187	191	181	174	211	183	192	255	364	2,402
Dept. stores, (incl. leased depts.) ²	131	150	200	194	197	187	180	218	189	199	263	376	2,484
GAF, total ³	446	483	593	578	613	583	572	649	611	667	792	1,141	7,728
Baltimore, MD MSA, total	1,261	1,292	1,500	1,463	1,754	1,540	1,515	1,594	1,419	1,468	1,576	1,728	18,110
Nondurable goods, total	805	770	914	854	964	873	841	884	800	851	923	1,084	10,563
Dept. stores, (excl. leased depts.)	76	87	114	115	129	112	103	119	111	119	159	242	1,486
Dept. stores, (incl. leased depts.) ²	79	91	119	120	134	116	107	123	115	123	164	249	1,540
GAF, total ³	272	280	351	341	380	347	332	379	356	358	448	683	4,527
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,942	1,972	2,251	2,209	2,462	2,477	2,334	2,445	2,595	2,438	2,566	2,981	28,672
Nondurable goods, total	1,405	1,385	1,639	1,549	1,711	1,649	1,513	1,654	1,606	1,619	1,789	2,140	19,659
Dept. stores, (excl. leased depts.)	103	120	152	159	176	159	139	176	165	172	220	333	2,074
Dept. stores, (incl. leased depts.) ²	110	129	163	170	187	168	147	186	175	183	233	351	2,202
GAF, total ³	466	462	573	575	626	575	533	625	637	617	735	1,057	7,481
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	5,017	4,875	5,656	5,806	6,133	5,904	5,771	5,947	5,518	5,851	6,026	6,772	69,276
Nondurable goods, total	3,234	3,102	3,654	3,546	3,808	3,720	3,556	3,739	3,471	3,804	4,046	4,661	44,341
Dept. stores, (excl. leased depts.)	277	298	404	390	434	404	362	432	397	457	564	829	5,248
Dept. stores, (incl. leased depts.) ²	292	315	425	410	455	424	381	454	417	479	589	867	5,508
GAF, total ³	978	992	1,253	1,256	1,370	1,305	1,261	1,398	1,273	1,385	1,608	2,302	16,381
Chicago, IL PMSA, total	3,997	3,880	4,470	4,664	4,928	4,667	4,586	4,718	4,410	4,662	4,819	5,375	55,176
Nondurable goods, total	2,640	2,521	2,981	2,882	3,056	2,993	2,888	3,009	2,832	3,089	3,287	3,763	35,941
Dept. stores, (excl. leased depts.)	211	227	308	295	327	303	272	327	304	349	427	630	3,980
Dept. stores, (incl. leased depts.) ²	222	241	326	311	344	319	288	345	321	367	448	661	4,193
GAF, total ³	714	726	927	926	1,007	954	914	1,008	920	1,012	1,177	1,722	12,007
Chicago, IL City, total	1,299	1,291	1,464	1,455	1,593	1,518	1,478	1,617	1,491	1,608	1,744	1,883	18,441
Nondurable goods, total	1,018	1,012	1,207	1,155	1,236	1,200	1,148	1,212	1,153	1,260	1,388	1,524	14,513
Dept. stores, (excl. leased depts.)	61	67	88	84	93	87	81	96	91	109	121	178	1,156
Dept. stores, (incl. leased depts.) ²	67	73	95	91	100	95	88	105	99	118	129	191	1,251
GAF, total ³	253	251	314	306	330	317	299	338	319	352	366	568	4,033
Cincinnati-Hamilton, OH-KY-IN CMSA, total	998	1,009	1,122	1,167	1,250	1,146	1,163	1,215	1,100	1,211	1,219	1,447	14,047
Nondurable goods, total	647	649	718	736	775	711	727	798	683	751	785	910	8,890
Dept. stores, (excl. leased depts.)	78	82	115	109	117	106	100	121	106	122	148	219	1,423
Dept. stores, (incl. leased depts.) ²	81	85	121	113	122	110	104	126	110	127	153	227	1,479
GAF, total ³	252	258	322	306	330	304	293	330	289	322	382	582	3,970
Cleveland-Akron-Lorain, OH CMSA, total	1,274	1,254	1,589	1,526	1,655	1,630	1,567	1,685	1,502	1,562	1,610	1,924	18,778
Nondurable goods, total	827	802	952	921	1,042	959	923	1,024	911	955	1,041	1,289	11,646
Dept. stores, (excl. leased depts.)	87	93	129	129	145	128	117	155	129	139	177	278	1,706
Dept. stores, (incl. leased depts.) ²	94	100	140	138	156	137	125	165	138	148	189	295	1,825
GAF, total ³	323	320	416	406	450	418	387	457	393	425	501	798	5,294
Cleveland, OH PMSA, total	851	819	1,081	1,014	1,094	1,090	1,044	1,073	995	1,038	1,078	1,307	12,484
Dept. stores, (excl. leased depts.)	60	64	88	88	99	87	80	105	90	96	118	188	1,163
Dept. stores, (incl. leased depts.) ²	65	69	96	95	107	94	86	113	96	103	127	200	1,251
GAF, total ³	223	219	287	278	305	282	261	305	271	292	335	533	3,591
Dallas-Fort Worth, TX CMSA, total	2,239	2,311	2,691	2,600	2,824	2,558	2,624	2,767	2,443	2,664	2,706	3,285	31,712
Nondurable goods, total	1,512	1,522	1,731	1,672	1,755	1,641	1,656	1,855	1,664	1,779	1,845	2,247	20,879
Dept. stores, (excl. leased depts.)	206	220	280	260	283	268	264	300	250	272	336	511	3,450
Dept. stores, (incl. leased depts.) ²	211	226	288	268	290	275	270	308	257	280	344	523	3,540
GAF, total ³	575	603	749	716	784	736	724	824	697	733	894	1,378	9,413
Denver-Boulder, CO CMSA, total	1,124	1,134	1,295	1,255	1,308	1,273	1,325	1,363	1,215	1,273	1,280	1,629	15,474
Nondurable goods, total	682	685	778	734	786	749	766	820	706	755	796	955	9,212
Dept. stores, (excl. leased depts.)	85	89	114	110	122	119	116	134	116	127	149	229	1,510
Dept. stores, (incl. leased depts.) ²	87	92	118	113	126	123	119	138	120	131	153	234	1,554
GAF, total ³	293	296	349	330	353	343	355	408	356	385	437	668	4,573
Detroit-Ann Arbor, MI CMSA, total	2,457	2,396	2,853	2,901	3,204	3,012	3,003	3,112	2,823	3,055	3,095	3,579	35,490
Nondurable goods, total	1,623	1,503	1,781	1,749	1,924	1,852	1,841	1,950	1,819	1,940	2,019	2,403	22,404
Dept. stores, (excl. leased depts.)	287	274	360	352	392	372	339	384	354	401	478	646	4,639
Dept. stores, (incl. leased depts.) ²	296	285	373	364	405	383	349	395	365	414	491	667	4,787
GAF, total ³	736	704	898	861	951	900	852	943	856	933	1,096	1,559	11,289
Detroit, MI PMSA, total	2,232	2,183	2,615	2,657	2,940	2,767	2,750	2,856	2,585	2,814	2,840	3,286	32,525
Nondurable goods, total	1,482	1,383	1,649	1,616	1,786	1,724	1,705	1,818	1,695	1,801	1,878	2,243	20,780
Dept. stores, (excl. leased depts.)	262	252	332	326	362	343	312	354	325	369	442	600	4,279
Dept. stores, (incl. leased depts.) ²	271	263	346	338	375	355	323	366	336	383	457	622	4,435
GAF, total ³	661	635	819	787	869	820	772	858	767	859	995	1,413	10,255
Houston-Galveston-Brazoria, TX CMSA, total	2,198	2,173	2,591	2,396	2,668	2,535	2,535	2,638	2,405	2,532	2,647	3,154	30,472
Nondurable goods, total	1,433	1,400	1,675	1,565	1,726	1,645	1,590	1,681	1,515	1,550	1,727	2,109	19,616
Dept. stores, (excl. leased depts.)	178	190	252	230	251	240	238	271	216	237	295	448	3,046
Dept. stores, (incl. leased depts.) ²	182	197	260	238	258	247	245	280	223	244	303	460	3,137
GAF, total ³	507	523	686	629	690	641	624	724	613	675	821	1,197	8,330
Houston, TX PMSA, total	1,980	1,965	2,332	2,160	2,429	2,298	2,298	2,406	2,188	2,325	2,419	2,913	27,713
Nondurable goods, total	1,276	1,255	1,492	1,401	1,561	1,480	1,427	1,522	1,364	1,414	1,560	1,946	17,698
Dept. stores, (excl. leased depts.)	155	164	218	198	216	205	205	234	187	205	255	390	2,632
Dept. stores, (incl. leased depts.) ²	159	170	224	204	222	210	210	241	192	211	261	399	2,703
GAF, total ³	460	474	617	576	633	586	570	660	563	627	733	1,122	7,621</

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	1,033	967	1,166	1,177	1,247	1,182	1,203	1,235	1,096	1,171	1,124	1,311	13,912
Dept. stores, (excl. leased depts.)	85	92	121	114	127	116	110	131	109	122	150	224	1,501
Dept. stores, (incl. leased depts.) ²	86	93	122	115	128	118	111	132	111	123	152	226	1,517
GAF, total ³	240	245	306	292	322	294	290	330	288	311	367	535	3,820
Los Angeles-Anaheim-Riverside, CA CMSA, total	9,209	8,763	9,865	9,857	10,404	10,046	10,233	10,121	9,711	9,923	10,130	11,772	120,034
Nondurable goods, total	5,643	5,268	5,970	5,814	6,108	6,045	6,140	6,292	5,819	6,107	6,381	7,613	73,200
Dept. stores, (excl. leased depts.)	528	533	680	654	710	686	664	741	647	694	866	1,382	8,785
Dept. stores, (incl. leased depts.) ²	550	558	709	683	741	716	689	770	674	722	898	1,429	9,139
GAF, total ³	2,252	2,205	2,610	2,528	2,755	2,763	2,661	2,839	2,550	2,754	3,138	4,559	33,614
Anaheim-Santa Ana, CA PMSA, total	1,864	1,851	2,105	2,075	2,221	2,099	2,103	2,153	1,929	2,051	2,174	2,670	25,295
Dept. stores, (excl. leased depts.)	104	106	136	132	146	139	139	150	133	142	178	289	1,794
Dept. stores, (incl. leased depts.) ²	107	110	141	137	151	143	143	155	137	146	183	296	1,849
GAF, total ³	503	501	578	572	681	644	604	682	589	625	779	1,219	7,977
Los Angeles-Long Beach, CA PMSA, total	5,530	5,274	5,897	5,839	6,185	6,021	6,130	6,002	5,711	5,839	5,916	6,864	71,208
Nondurable goods, total	3,473	3,245	3,659	3,538	3,690	3,674	3,752	3,839	3,573	3,727	3,815	4,498	44,483
Dept. stores, (excl. leased depts.)	299	298	383	366	399	385	372	416	365	390	480	762	4,915
Dept. stores, (incl. leased depts.) ²	313	314	402	384	419	404	389	435	382	408	499	793	5,142
GAF, total ³	1,295	1,271	1,515	1,471	1,594	1,599	1,527	1,598	1,460	1,570	1,742	2,482	19,124
Los Angeles, CA City, total	2,052	1,832	2,103	2,047	2,188	2,079	2,139	2,019	2,054	2,028	2,022	2,432	24,995
Nondurable goods, total	1,295	1,197	1,337	1,282	1,327	1,338	1,362	1,392	1,298	1,356	1,345	1,583	16,112
Dept. stores, (excl. leased depts.)	87	88	111	106	118	113	111	120	106	112	134	212	1,418
Dept. stores, (incl. leased depts.) ²	92	94	117	112	125	119	117	127	112	118	140	222	1,495
GAF, total ³	421	410	495	483	521	505	470	503	472	495	533	733	6,041
Miami-Fort Lauderdale, FL CMSA, total	1,995	1,975	2,241	2,048	2,211	2,295	2,178	2,154	1,962	2,246	2,211	2,765	26,281
Nondurable goods, total	1,173	1,149	1,315	1,232	1,310	1,222	1,240	1,314	1,150	1,248	1,362	1,653	15,368
Dept. stores, (excl. leased depts.)	121	126	155	145	149	140	142	159	126	144	186	274	1,867
Dept. stores, (incl. leased depts.) ²	126	132	163	153	155	146	147	165	130	149	191	283	1,940
GAF, total ³	535	524	622	592	622	587	591	634	561	604	714	1,064	7,650
Miami-Hialeah, FL PMSA, total	1,019	1,030	1,166	1,119	1,219	1,211	1,161	1,223	1,092	1,166	1,219	1,505	14,130
Nondurable goods, total	668	653	766	723	776	731	744	787	703	759	809	985	9,104
Dept. stores, (excl. leased depts.)	69	72	91	84	90	84	86	98	76	87	110	162	1,109
Dept. stores, (incl. leased depts.) ²	73	76	96	89	94	88	90	101	79	91	113	167	1,157
GAF, total ³	346	339	406	389	417	401	400	426	382	407	468	695	5,076
Milwaukee-Racine, WI CMSA, total	871	895	1,035	1,037	1,116	1,034	1,030	1,091	973	1,077	1,090	1,205	12,454
Dept. stores, (excl. leased depts.)	63	68	96	92	97	90	84	103	96	101	134	188	1,212
Dept. stores, (incl. leased depts.) ²	65	70	100	96	100	93	86	107	99	104	137	193	1,250
GAF, total ³	191	206	255	245	267	250	238	275	251	277	334	465	3,254
Milwaukee, WI PMSA, total	804	799	908	944	995	906	911	948	842	938	936	1,042	10,973
Dept. stores, (excl. leased depts.)	55	60	84	81	84	78	72	90	84	88	116	164	1,056
Dept. stores, (incl. leased depts.) ²	57	63	88	85	88	81	76	94	87	91	121	169	1,100
GAF, total ³	168	176	222	217	233	219	208	242	218	238	292	407	2,840
Minneapolis-St. Paul, MN-WI MSA, total	1,366	1,310	1,602	1,550	1,711	1,691	1,626	1,736	1,592	1,646	1,697	2,043	19,570
Dept. stores, (excl. leased depts.)	141	136	189	185	193	189	174	213	191	211	232	345	2,399
Dept. stores, (incl. leased depts.) ²	146	143	196	192	200	196	181	221	198	219	240	357	2,489
GAF, total ³	343	327	418	418	443	438	419	477	431	466	507	741	5,428
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	10,296	9,866	11,250	11,128	11,976	11,368	11,299	11,671	10,878	11,295	11,881	13,735	136,643
Nondurable goods, total	7,051	6,483	7,390	7,085	7,631	7,408	7,249	7,660	7,190	7,473	7,913	9,429	89,962
Dept. stores, (excl. leased depts.)	470	528	679	702	815	745	647	761	748	798	994	1,522	9,409
Dept. stores, (incl. leased depts.) ²	490	548	705	727	841	768	668	785	772	825	1,022	1,561	9,712
GAF, total ³	2,533	2,570	3,094	3,109	3,441	3,196	2,998	3,290	3,224	3,274	3,755	5,347	39,831
Nassau-Suffolk, NY PMSA, total	2,074	1,835	2,033	2,050	2,180	2,090	2,212	2,202	1,999	2,086	2,167	2,513	25,441
Nondurable goods, total	1,358	1,134	1,245	1,164	1,262	1,246	1,283	1,317	1,261	1,269	1,385	1,715	15,639
Dept. stores, (excl. leased depts.)	83	90	115	120	138	134	116	139	137	140	185	281	1,678
Dept. stores, (incl. leased depts.) ²	86	93	119	124	142	138	119	143	141	144	190	288	1,727
New York, NY PMSA, total	3,835	3,801	4,430	4,285	4,534	4,383	4,196	4,302	4,128	4,244	4,337	5,112	51,587
Nondurable goods, total	2,629	2,507	2,921	2,824	2,979	2,944	2,761	2,917	2,801	2,919	3,033	3,561	34,796
Dept. stores, (excl. leased depts.)	175	200	253	260	308	270	230	268	281	304	343	525	3,417
Dept. stores, (incl. leased depts.) ²	182	208	263	271	317	278	239	277	290	316	353	541	3,535
GAF, total ³	1,100	1,110	1,314	1,335	1,439	1,340	1,241	1,339	1,395	1,386	1,480	2,068	16,547
Newark, NJ PMSA, total	896	902	1,020	983	1,085	989	993	1,058	980	1,024	1,107	1,314	12,351
Dept. stores, (excl. leased depts.)	38	45	57	58	67	61	54	64	59	63	84	129	779
Dept. stores, (incl. leased depts.) ²	40	47	59	60	69	63	55	66	62	65	87	133	806
New York, NY City, total	3,183	3,126	3,564	3,524	3,688	3,576	3,354	3,511	3,355	3,424	3,486	4,089	41,880
Nondurable goods, total	2,217	2,085	2,449	2,392	2,472	2,462	2,305	2,416	2,319	2,421	2,472	2,899	28,909
Dept. stores, (excl. leased depts.)	132	151	192	196	230	200	171	201	214	235	253	387	2,562
Dept. stores, (incl. leased depts.) ²	137	156	199	202	237	206	177	207	220	242	260	397	2,640
GAF, total ³	916	915	1,085	1,128	1,191	1,113	1,046	1,116	1,183	1,166	1,221	1,678	13,758
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,533	3,311	3,961	3,933	4,276	4,124	4,008	4,121	3,983	4,125	4,126	4,814	48,315
Nondurable goods, total	2,209	2,070	2,450	2,346	2,620	2,473	2,385	2,507	2,405	2,505	2,650	3,164	29,784
Dept. stores, (excl. leased depts.)	203	219											

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1991												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,802	2,632	3,164	3,166	3,418	3,317	3,179	3,276	3,163	3,289	3,270	3,822	38,498
Nondurable goods, total	1,709	1,624	1,929	1,845	2,069	1,952	1,870	1,977	1,905	1,986	2,094	2,478	23,438
Dept. stores, (excl. leased depts.)	163	175	238	241	282	237	209	246	244	258	356	537	3,186
Dept. stores, (incl. leased depts.) ²	170	182	247	250	292	245	216	255	252	267	366	551	3,293
GAF, total ³	636	622	749	722	817	750	696	812	793	834	998	1,520	9,949
Philadelphia, PA City, total	723	661	802	802	889	807	796	822	779	828	827	934	9,670
Dept. stores, (excl. leased depts.)	27	27	38	38	44	35	30	36	38	39	52	78	482
Dept. stores, (incl. leased depts.) ²	28	27	39	39	45	35	30	36	39	40	53	79	490
Phoenix, AZ MSA, total	1,177	1,176	1,411	1,311	1,360	1,279	1,210	1,291	1,212	1,260	1,339	1,669	15,695
Dept. stores, (excl. leased depts.)	89	94	113	107	111	100	96	113	97	113	149	231	1,413
Dept. stores, (incl. leased depts.) ²	91	97	117	111	114	103	99	117	101	117	153	237	1,457
GAF, total ³	273	280	337	313	328	304	280	322	290	323	390	604	4,044
Pittsburgh-Beaver Valley, PA CMSA, total	1,033	1,079	1,256	1,236	1,412	1,293	1,263	1,402	1,249	1,265	1,369	1,576	15,433
Nondurable goods, total	747	762	908	862	1,004	879	843	946	860	871	1,005	1,190	10,877
Dept. stores, (excl. leased depts.)	80	89	128	130	141	121	114	140	122	131	199	269	1,664
Dept. stores, (incl. leased depts.) ²	86	95	136	138	149	128	121	148	129	139	209	282	1,760
GAF, total ³	242	262	357	350	380	345	332	390	339	358	496	711	4,562
Pittsburgh, PA PMSA, total	989	1,044	1,214	1,188	1,369	1,254	1,217	1,359	1,214	1,221	1,321	1,517	14,907
Nondurable goods, total	714	730	871	824	964	844	805	903	827	834	962	1,139	10,417
Dept. stores, (excl. leased depts.)	74	82	118	120	129	112	105	129	113	121	185	249	1,537
Dept. stores, (incl. leased depts.) ²	79	88	126	128	137	118	112	137	120	129	195	261	1,630
GAF, total ³	229	249	337	332	362	329	316	372	326	343	475	680	4,350
St. Louis, MO-IL MSA, total	1,381	1,398	1,627	1,637	1,692	1,620	1,626	1,644	1,495	1,575	1,594	1,891	19,180
Dept. stores, (excl. leased depts.)	128	137	179	176	188	176	162	190	168	182	237	333	2,256
Dept. stores, (incl. leased depts.) ²	131	141	184	180	192	180	165	194	172	186	242	339	2,306
GAF, total ³	333	348	439	410	442	415	401	461	416	447	541	805	5,458
San Diego, CA MSA, total	1,285	1,224	1,466	1,419	1,464	1,451	1,481	1,478	1,352	1,402	1,430	1,775	17,227
Nondurable goods, total	779	742	890	850	914	911	904	945	844	854	911	1,186	10,730
Dept. stores, (excl. leased depts.)	99	96	122	117	125	121	120	135	116	122	154	246	1,573
Dept. stores, (incl. leased depts.) ²	102	100	127	122	130	125	124	140	120	127	159	255	1,631
GAF, total ³	382	380	476	451	500	507	496	528	449	483	569	842	6,063
San Francisco-Oakland-San Jose, CA CMSA, total	3,886	3,717	4,208	4,391	4,362	4,245	4,342	4,326	4,070	4,296	4,378	5,167	51,388
Nondurable goods, total	2,569	2,377	2,765	2,700	2,907	2,860	2,834	2,841	2,543	2,722	2,828	3,410	33,356
Dept. stores, (excl. leased depts.)	233	242	305	297	328	321	331	360	306	332	416	636	4,107
Dept. stores, (incl. leased depts.) ²	241	252	318	309	341	334	342	373	318	345	429	657	4,259
GAF, total ³	1,108	1,078	1,320	1,271	1,396	1,381	1,318	1,436	1,266	1,324	1,536	2,303	16,737
Oakland, CA PMSA, total	1,289	1,220	1,344	1,358	1,413	1,401	1,451	1,464	1,370	1,383	1,421	1,631	16,745
Dept. stores, (excl. leased depts.)	73	77	94	92	101	99	102	113	94	102	131	204	1,282
Dept. stores, (incl. leased depts.) ²	76	80	98	96	106	103	106	118	98	106	136	211	1,334
San Francisco, CA PMSA, total	1,227	1,192	1,328	1,291	1,318	1,280	1,324	1,305	1,169	1,248	1,333	1,548	15,563
Nondurable goods, total	886	808	944	910	983	984	967	950	836	903	934	1,083	11,188
Dept. stores, (excl. leased depts.)	64	65	84	81	89	86	92	95	86	91	110	166	1,109
Dept. stores, (incl. leased depts.) ²	66	68	87	84	93	89	95	99	90	95	113	171	1,150
GAF, total ³	366	339	429	405	460	464	427	441	408	428	468	657	5,292
Seattle-Tacoma, WA CMSA, total	1,567	1,487	1,763	1,783	1,968	1,960	1,930	2,034	1,801	1,863	1,934	2,481	22,571
Dept. stores, (excl. leased depts.)	112	114	142	137	144	143	140	171	149	156	183	276	1,867
Dept. stores, (incl. leased depts.) ²	115	118	147	143	149	146	144	176	154	160	188	284	1,924
GAF, total ³	477	454	567	545	611	643	615	657	590	619	713	1,098	7,589
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,965	1,896	2,147	2,019	1,958	1,909	1,913	2,010	1,996	2,029	2,046	2,004	23,892
Nondurable goods, total	1,464	1,390	1,599	1,463	1,395	1,351	1,355	1,430	1,339	1,426	1,502	1,414	17,128
Dept. stores, (excl. leased depts.)	88	95	117	110	104	98	100	111	92	105	137	210	1,367
Dept. stores, (incl. leased depts.) ²	93	100	124	116	109	103	104	116	96	109	143	217	1,430
GAF, total ³	273	280	336	311	308	287	286	320	277	304	362	555	3,899
Washington, DC-MD-VA MSA, total	2,658	2,551	2,934	2,918	3,272	3,080	2,940	3,010	2,830	2,903	3,011	3,712	35,819
Nondurable goods, total	1,758	1,664	1,908	1,828	2,067	1,945	1,846	1,930	1,815	1,914	2,011	2,400	23,086
Dept. stores, (excl. leased depts.)	130	147	188	196	215	188	174	210	199	204	252	396	2,499
Dept. stores, (incl. leased depts.) ²	135	154	196	204	223	194	180	217	206	211	259	407	2,586
GAF, total ³	685	700	858	841	948	890	837	932	881	876	1,068	1,670	11,186

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,579	1,543	1,767	1,675	1,757	1,840	1,719	1,839	1,742	1,801	1,898	2,364	21,524
Nondurable goods, total	1,028	1,016	1,166	1,129	1,173	1,255	1,143	1,246	1,199	1,246	1,341	1,708	14,650
Dept. stores, (excl. leased depts.)	121	140	191	174	189	182	169	197	183	183	241	362	2,332
Dept. stores, (incl. leased depts.) ²	125	145	197	180	195	189	176	204	189	190	250	375	2,415
GAF, total ³	433	462	549	528	559	546	518	590	551	573	703	1,090	7,102
Baltimore, MD MSA, total	1,337	1,329	1,543	1,515	1,560	1,512	1,481	1,600	1,441	1,543	1,588	1,826	18,275
Nondurable goods, total	751	735	860	850	895	874	838	892	856	889	970	1,171	10,581
Dept. stores, (excl. leased depts.)	80	91	114	118	121	117	100	120	116	116	167	250	1,510
Dept. stores, (incl. leased depts.) ²	83	95	119	123	125	121	103	124	120	121	172	258	1,564
GAF, total ³	277	278	345	353	362	346	318	358	343	344	433	694	4,451
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	2,089	2,020	2,342	2,267	2,488	2,423	2,217	2,410	2,345	2,289	2,468	2,761	28,119
Nondurable goods, total	1,468	1,403	1,610	1,557	1,686	1,639	1,474	1,625	1,590	1,605	1,780	2,062	19,499
Dept. stores, (excl. leased depts.)	110	121	158	162	169	168	136	171	172	171	221	337	2,096
Dept. stores, (incl. leased depts.) ²	117	130	169	172	179	178	144	181	182	181	234	358	2,225
GAF, total ³	499	491	606	590	625	614	530	632	656	623	727	1,042	7,835
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	5,032	4,715	5,549	5,548	6,202	6,001	5,599	5,866	5,585	5,792	5,977	6,669	68,535
Nondurable goods, total	3,023	2,887	3,402	3,344	3,489	3,465	3,309	3,559	3,434	3,626	3,929	4,594	42,061
Dept. stores, (excl. leased depts.)	295	287	405	384	402	419	363	412	405	425	524	798	5,119
Dept. stores, (incl. leased depts.) ²	310	305	426	404	423	440	382	434	424	448	549	839	5,384
GAF, total ³	1,047	987	1,243	1,198	1,287	1,278	1,163	1,297	1,217	1,287	1,492	2,152	15,648
Chicago, IL PMSA, total	4,014	3,897	4,405	4,410	4,819	4,739	4,363	4,598	4,283	4,524	4,711	5,247	53,810
Nondurable goods, total	2,436	2,306	2,744	2,683	2,778	2,774	2,619	2,819	2,663	2,905	3,176	3,719	33,622
Dept. stores, (excl. leased depts.)	228	221	312	294	310	322	279	315	313	329	403	611	3,937
Dept. stores, (incl. leased depts.) ²	240	235	329	310	326	340	294	332	328	346	423	644	4,147
GAF, total ³	795	746	945	907	971	968	872	971	914	968	1,118	1,633	11,808
Chicago, IL City, total	1,247	1,211	1,439	1,479	1,544	1,491	1,397	1,515	1,342	1,502	1,700	1,837	17,704
Nondurable goods, total	931	906	1,072	1,063	1,113	1,092	1,012	1,107	984	1,135	1,340	1,483	13,238
Dept. stores, (excl. leased depts.)	72	69	95	91	95	100	84	93	95	100	117	171	1,182
Dept. stores, (incl. leased depts.) ²	77	75	101	98	102	107	91	100	102	107	125	184	1,269
GAF, total ³	266	262	328	325	344	347	314	343	335	348	388	533	4,153
Cincinnati-Hamilton, OH-KY-IN CMSA, total	966	949	1,097	1,129	1,191	1,142	1,149	1,257	1,147	1,195	1,249	1,479	13,950
Nondurable goods, total	609	587	676	688	713	690	691	759	710	759	796	932	8,610
Dept. stores, (excl. leased depts.)	79	83	117	115	112	114	101	118	112	122	149	224	1,446
Dept. stores, (incl. leased depts.) ²	82	87	122	119	116	118	107	123	116	126	155	234	1,505
GAF, total ³	251	255	319	300	308	305	280	324	304	319	383	602	3,950
Cleveland-Akron-Lorain, OH CMSA, total	1,447	1,406	1,695	1,662	1,736	1,728	1,663	1,835	1,596	1,599	1,690	1,887	19,944
Nondurable goods, total	828	827	921	904	958	925	896	1,015	921	949	1,043	1,246	11,433
Dept. stores, (excl. leased depts.)	90	96	133	135	134	135	118	149	128	138	180	275	1,711
Dept. stores, (incl. leased depts.) ²	97	104	145	146	144	146	127	160	138	148	194	293	1,842
GAF, total ³	309	304	392	395	410	415	384	454	413	442	553	849	5,320
Cleveland, OH PMSA, total	933	908	1,103	1,077	1,116	1,146	1,109	1,193	1,059	1,051	1,091	1,239	13,025
Dept. stores, (excl. leased depts.)	63	66	91	94	92	93	80	99	88	94	120	184	1,164
Dept. stores, (incl. leased depts.) ²	68	72	100	102	100	101	87	107	95	102	131	197	1,262
GAF, total ³	216	211	272	278	287	291	269	316	288	304	380	573	3,685
Dallas-Fort Worth, TX CMSA, total	2,263	2,258	2,499	2,466	2,654	2,579	2,575	2,785	2,508	2,657	2,679	3,260	31,183
Nondurable goods, total	1,511	1,511	1,676	1,657	1,708	1,650	1,653	1,777	1,599	1,723	1,771	2,199	20,435
Dept. stores, (excl. leased depts.)	197	209	266	256	279	275	258	289	245	268	321	513	3,376
Dept. stores, (incl. leased depts.) ²	202	216	272	263	283	282	265	297	252	276	328	526	3,462
GAF, total ³	564	587	698	671	727	715	677	833	692	714	883	1,367	9,128
Denver-Boulder, CO CMSA, total	1,057	1,017	1,139	1,118	1,201	1,211	1,232	1,311	1,205	1,258	1,276	1,637	14,662
Nondurable goods, total	605	583	663	662	718	729	732	799	724	757	807	973	8,752
Dept. stores, (excl. leased depts.)	78	80	103	102	114	114	106	127	112	121	140	222	1,419
Dept. stores, (incl. leased depts.) ²	80	83	107	105	117	116	109	130	114	124	144	228	1,457
GAF, total ³	279	278	313	307	327	335	336	382	345	381	405	613	4,301
Detroit-Ann Arbor, MI CMSA, total	2,527	2,425	2,930	2,950	3,118	2,979	2,907	3,067	2,799	2,961	3,091	3,626	35,380
Nondurable goods, total	1,582	1,472	1,767	1,786	1,874	1,884	1,810	1,908	1,836	1,922	1,983	2,394	22,218
Dept. stores, (excl. leased depts.)	263	256	337	343	353	360	329	362	349	378	457	638	4,425
Dept. stores, (incl. leased depts.) ²	272	267	347	355	366	372	341	375	361	392	471	661	4,580
GAF, total ³	737	696	878	850	899	894	832	922	890	962	1,165	1,711	11,436
Detroit, MI PMSA, total	2,330	2,236	2,702	2,709	2,859	2,726	2,658	2,810	2,552	2,693	2,817	3,297	32,389
Nondurable goods, total	1,473	1,375	1,645	1,650	1,737	1,742	1,668	1,769	1,697	1,757	1,825	2,213	20,551
Dept. stores, (excl. leased depts.)	240	235	310	316	326	331	303	333	321	348	422	590	4,075
Dept. stores, (incl. leased depts.) ²	249	245	321	329	338	344	315	346	333	362	437	614	4,233
GAF, total ³	673	637	808	782	822	816	752	837	796	869	1,049	1,531	10,372
Houston-Galveston-Brazoria, TX CMSA, total	2,014	1,967	2,372	2,364	2,561	2,490	2,399	2,436	2,337	2,428	2,590	3,112	29,070
Nondurable goods, total	1,282	1,269	1,479	1,440	1,566	1,562	1,488	1,616	1,529	1,587	1,743	2,176	18,737
Dept. stores, (excl. leased depts.)	174	183	236	230	246	241	224	256	210	228	273	447	2,948
Dept. stores, (incl. leased depts.) ²	180	190	244	237	251	249	232	263	216	235	280	460	3,037
GAF, total ³	504	518	633	631	687	655	604	679	589	647	754	1,189	8,090
Houston, TX PMSA, total	1,820	1,800	2,143	2,136	2,320	2,233	2,172	2,206	2,110	2,204	2,352	2,811	26,307
Nondurable goods, total	1,149	1,158	1,329	1,293	1,407	1,388	1,337	1,455	1,369	1,432	1,571	1,948	16,836
Dept. stores, (excl. leased depts.)	151												

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	950	848	1,042	995	1,095	1,067	1,114	1,175	1,072	1,140	1,138	1,313	12,949
Dept. stores, (excl. leased depts.)	79	82	114	108	118	115	106	124	105	119	141	217	1,428
Dept. stores, (incl. leased depts.) ²	80	83	115	110	118	117	108	126	106	120	143	219	1,445
GAF, total ³	214	223	278	269	313	287	284	313	282	307	353	525	3,648
Los Angeles-Anaheim-Riverside, CA CMSA, total	9,363	9,010	10,233	10,017	10,701	10,475	10,317	10,451	9,904	10,275	10,413	12,346	123,505
Nondurable goods, total	5,288	5,125	5,945	5,735	5,983	5,974	5,959	6,104	5,901	6,048	6,362	7,797	72,221
Dept. stores, (excl. leased depts.)	563	565	705	663	734	733	668	731	683	680	888	1,432	9,045
Dept. stores, (incl. leased depts.) ²	583	589	733	689	760	758	691	758	710	707	918	1,485	9,381
GAF, total ³	2,323	2,281	2,678	2,571	2,772	2,770	2,568	2,716	2,562	2,642	3,119	4,743	33,765
Anaheim-Santa Ana, CA PMSA, total	1,962	1,926	2,127	2,058	2,231	2,134	2,085	2,148	1,942	1,994	2,198	2,645	25,450
Dept. stores, (excl. leased depts.)	114	115	143	136	151	150	137	148	138	137	180	295	1,844
Dept. stores, (incl. leased depts.) ²	117	120	148	140	155	153	141	152	142	141	185	303	1,897
GAF, total ³	463	453	515	489	542	561	530	555	499	487	734	1,156	6,984
Los Angeles-Long Beach, CA PMSA, total	5,426	5,300	5,995	5,801	6,212	6,158	6,051	6,143	5,970	6,210	6,246	7,484	72,996
Nondurable goods, total	3,211	3,112	3,596	3,464	3,567	3,571	3,595	3,719	3,648	3,741	3,854	4,699	43,777
Dept. stores, (excl. leased depts.)	319	317	395	372	414	415	379	412	392	385	493	802	5,095
Dept. stores, (incl. leased depts.) ²	333	333	413	389	432	431	394	430	410	403	514	836	5,318
GAF, total ³	1,391	1,375	1,617	1,541	1,665	1,666	1,558	1,604	1,543	1,594	1,813	2,719	20,086
Los Angeles, CA City, total	1,862	1,818	2,110	2,044	2,160	2,148	2,165	2,110	2,088	2,198	2,138	2,594	25,435
Nondurable goods, total	1,186	1,144	1,315	1,269	1,288	1,315	1,336	1,355	1,342	1,354	1,367	1,647	15,918
Dept. stores, (excl. leased depts.)	101	99	119	113	128	128	118	123	118	115	141	227	1,528
Dept. stores, (incl. leased depts.) ²	106	105	126	119	134	132	123	129	124	121	147	238	1,604
GAF, total ³	480	477	560	529	576	565	530	547	539	536	578	826	6,743
Miami-Fort Lauderdale, FL CMSA, total	2,063	2,054	2,252	2,132	2,255	2,224	2,093	2,122	2,008	2,148	2,206	2,799	26,356
Nondurable goods, total	1,132	1,133	1,288	1,225	1,239	1,202	1,159	1,233	1,127	1,195	1,311	1,599	14,843
Dept. stores, (excl. leased depts.)	125	130	158	153	155	144	131	154	128	144	179	283	1,884
Dept. stores, (incl. leased depts.) ²	132	137	167	160	163	151	137	160	134	150	185	294	1,970
GAF, total ³	522	519	606	581	603	551	518	586	528	582	681	1,026	7,303
Miami-Hialeah, FL PMSA, total	1,083	1,061	1,181	1,129	1,221	1,155	1,088	1,159	1,046	1,135	1,169	1,441	13,868
Nondurable goods, total	672	665	763	733	748	722	708	749	683	733	768	943	8,887
Dept. stores, (excl. leased depts.)	74	77	94	92	95	88	81	94	79	86	104	163	1,127
Dept. stores, (incl. leased depts.) ²	78	81	99	97	101	92	85	98	83	91	109	170	1,184
GAF, total ³	325	320	386	378	400	369	348	392	352	376	440	659	4,745
Milwaukee-Racine, WI CMSA, total	937	873	1,069	1,038	1,157	1,126	1,066	1,129	1,003	1,116	1,141	1,234	12,889
Dept. stores, (excl. leased depts.)	58	63	92	85	88	87	79	97	91	91	125	177	1,133
Dept. stores, (incl. leased depts.) ²	60	65	96	88	90	90	82	100	94	94	129	183	1,171
GAF, total ³	182	189	244	246	256	254	234	267	245	263	332	461	3,173
Milwaukee, WI PMSA, total	838	761	919	918	1,000	957	937	973	887	1,011	1,004	1,116	11,321
Dept. stores, (excl. leased depts.)	50	54	81	74	76	75	70	84	79	79	108	153	983
Dept. stores, (incl. leased depts.) ²	52	57	84	77	80	79	73	88	83	83	112	160	1,028
GAF, total ³	159	161	209	212	222	220	203	231	215	228	291	407	2,758
Minneapolis-St. Paul, MN-WI MSA, total	1,318	1,296	1,572	1,496	1,620	1,639	1,525	1,671	1,575	1,581	1,611	1,944	18,848
Dept. stores, (excl. leased depts.)	134	134	181	173	172	182	162	196	179	195	228	331	2,267
Dept. stores, (incl. leased depts.) ²	139	139	187	180	179	189	169	204	185	203	236	344	2,354
GAF, total ³	339	335	423	409	421	426	395	463	431	451	515	734	5,342
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	10,688	9,979	11,535	11,370	11,972	11,748	11,252	11,774	11,149	11,501	12,088	14,012	139,068
Nondurable goods, total	6,834	6,386	7,364	7,155	7,444	7,368	7,097	7,489	7,223	7,429	7,931	9,408	89,158
Dept. stores, (excl. leased depts.)	499	581	712	725	795	789	644	768	743	748	980	1,529	9,493
Dept. stores, (incl. leased depts.) ²	521	582	738	748	819	812	663	790	767	771	1,009	1,576	9,796
GAF, total ³	2,679	2,643	3,108	3,167	3,418	3,338	2,990	3,301	3,288	3,378	3,764	5,531	40,605
Nassau-Suffolk, NY PMSA, total	2,180	1,902	2,136	2,132	2,213	2,066	2,106	2,189	2,003	2,072	2,151	2,492	25,642
Nondurable goods, total	1,305	1,152	1,293	1,240	1,266	1,257	1,241	1,281	1,233	1,222	1,369	1,650	15,509
Dept. stores, (excl. leased depts.)	81	94	120	122	132	137	110	133	131	127	172	280	1,639
Dept. stores, (incl. leased depts.) ²	84	97	123	125	135	140	113	136	134	131	177	288	1,683
New York, NY PMSA, total	4,132	3,955	4,556	4,318	4,650	4,553	4,262	4,391	4,244	4,415	4,454	5,248	53,178
Nondurable goods, total	2,630	2,504	2,908	2,772	2,905	2,908	2,699	2,808	2,781	2,915	3,031	3,545	34,406
Dept. stores, (excl. leased depts.)	195	214	272	274	307	291	236	279	279	285	342	525	3,499
Dept. stores, (incl. leased depts.) ²	206	224	284	284	317	299	244	287	288	294	353	543	3,823
GAF, total ³	1,177	1,112	1,332	1,351	1,466	1,408	1,255	1,347	1,395	1,440	1,477	2,175	16,935
Newark, NJ PMSA, total	972	907	1,048	1,016	1,070	1,038	978	1,027	1,010	1,049	1,111	1,303	12,529
Dept. stores, (excl. leased depts.)	41	47	58	61	66	66	53	62	60	62	83	134	793
Dept. stores, (incl. leased depts.) ²	43	49	61	64	69	68	55	65	62	64	86	137	823
New York, NY City, total	3,425	3,280	3,753	3,611	3,890	3,725	3,488	3,593	3,463	3,605	3,668	4,331	43,822
Nondurable goods, total	2,214	2,101	2,461	2,345	2,439	2,461	2,297	2,363	2,332	2,465	2,508	2,928	28,914
Dept. stores, (excl. leased depts.)	149	163	210	211	235	219	178	213	212	218	254	381	2,643
Dept. stores, (incl. leased depts.) ²	157	170	217	216	241	224	183	217	217	222	261	392	2,717
GAF, total ³	990	918	1,098	1,128	1,232	1,177	1,052	1,123	1,178	1,203	1,215	1,771	14,085
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,861	3,738	4,211	4,026	4,277	4,359	4,236	4,402	4,030	4,238	4,196	4,929	50,503
Nondurable goods, total	2,259	2,168	2,476	2,368	2,528	2,490	2,416	2,571	2,465	2,578	2,643	3,258	30,220
Dept. stores, (excl. leased depts.)	208	232	302	310	334	315	265	307	306	332	440	674	4,025
Dept. stores, (incl. leased depts.) ²	216	2											

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1990												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	3,053	2,982	3,323	3,213	3,354	3,463	3,382	3,525	3,254	3,407	3,316	3,947	40,219
Nondurable goods, total	1,766	1,696	1,945	1,857	1,974	1,950	1,892	2,019	1,974	2,042	2,053	2,568	23,736
Dept. stores, (excl. leased depts.)	167	187	243	249	270	253	210	245	247	268	351	540	3,230
Dept. stores, (incl. leased depts.) ²	174	195	252	258	279	262	217	254	256	277	362	555	3,341
GAF, total ³	648	642	766	783	830	795	705	773	773	824	996	1,572	10,107
Philadelphia, PA City, total	757	846	875	892	943	929	939	973	821	874	860	993	10,702
Dept. stores, (excl. leased depts.)	28	29	39	39	42	38	32	36	40	41	52	80	496
Dept. stores, (incl. leased depts.) ²	29	30	40	39	43	39	33	37	41	42	53	80	506
Phoenix, AZ MSA, total	1,256	1,208	1,379	1,262	1,286	1,305	1,223	1,303	1,240	1,275	1,349	1,599	15,685
Dept. stores, (excl. leased depts.)	79	84	110	99	102	95	85	100	91	102	132	219	1,298
Dept. stores, (incl. leased depts.) ²	82	88	113	102	104	98	87	103	94	105	136	225	1,337
GAF, total ³	300	290	345	315	314	292	266	302	283	310	370	595	3,982
Pittsburgh-Beaver Valley, PA CMSA, total	1,051	1,056	1,220	1,171	1,330	1,296	1,208	1,369	1,222	1,256	1,396	1,583	15,158
Nondurable goods, total	703	712	830	794	862	850	799	909	846	843	985	1,147	10,280
Dept. stores, (excl. leased depts.)	83	93	129	133	127	125	114	135	127	132	195	262	1,655
Dept. stores, (incl. leased depts.) ²	89	100	137	140	134	132	120	143	134	139	205	276	1,749
GAF, total ³	264	257	329	325	327	325	297	346	317	319	440	651	4,197
Pittsburgh, PA PMSA, total	1,020	1,029	1,178	1,128	1,294	1,254	1,165	1,325	1,179	1,207	1,351	1,521	14,651
Nondurable goods, total	678	688	795	758	830	814	763	868	808	807	944	1,096	9,849
Dept. stores, (excl. leased depts.)	77	86	119	122	117	115	104	124	117	122	181	242	1,526
Dept. stores, (incl. leased depts.) ²	82	92	127	129	124	121	110	132	123	128	190	255	1,613
GAF, total ³	253	245	309	304	310	307	279	327	300	304	418	616	3,972
St. Louis, MO-IL MSA, total	1,424	1,321	1,582	1,580	1,660	1,698	1,637	1,703	1,595	1,609	1,607	1,870	19,286
Dept. stores, (excl. leased depts.)	129	133	176	174	180	179	159	181	165	177	229	327	2,209
Dept. stores, (incl. leased depts.) ²	132	136	180	178	182	182	162	185	169	181	236	334	2,257
GAF, total ³	349	346	427	412	442	435	400	441	407	435	538	817	5,449
San Diego, CA MSA, total	1,382	1,384	1,627	1,571	1,606	1,573	1,552	1,533	1,429	1,473	1,504	1,812	18,446
Nondurable goods, total	812	763	906	887	918	923	923	947	887	892	936	1,216	11,010
Dept. stores, (excl. leased depts.)	103	103	128	121	130	131	123	136	123	123	157	253	1,631
Dept. stores, (incl. leased depts.) ²	107	107	133	125	134	135	127	140	128	127	162	262	1,687
GAF, total ³	391	379	457	451	479	494	463	498	469	465	560	856	5,962
San Francisco-Oakland-San Jose, CA CMSA, total	3,958	3,776	4,307	4,222	4,458	4,453	4,396	4,458	4,608	4,646	4,444	5,370	53,096
Nondurable goods, total	2,471	2,385	2,743	2,715	2,873	2,841	2,823	2,931	2,784	2,869	2,954	3,620	34,009
Dept. stores, (excl. leased depts.)	240	250	306	294	330	323	321	354	309	325	422	656	4,130
Dept. stores, (incl. leased depts.) ²	248	261	317	304	340	334	331	366	321	337	436	678	4,273
GAF, total ³	1,108	1,130	1,324	1,301	1,408	1,342	1,292	1,393	1,300	1,368	1,563	2,376	16,905
Oakland, CA PMSA, total	1,289	1,207	1,393	1,334	1,398	1,387	1,334	1,446	1,369	1,384	1,435	1,740	16,716
Dept. stores, (excl. leased depts.)	74	78	95	92	102	101	98	111	96	99	134	208	1,288
Dept. stores, (incl. leased depts.) ²	77	82	98	95	106	104	102	115	100	103	138	215	1,335
San Francisco, CA PMSA, total	1,160	1,124	1,268	1,298	1,370	1,294	1,308	1,353	1,263	1,338	1,389	1,621	15,786
Nondurable goods, total	826	817	921	952	1,001	951	968	992	954	994	982	1,157	11,515
Dept. stores, (excl. leased depts.)	69	70	86	81	91	89	91	96	86	92	111	174	1,136
Dept. stores, (incl. leased depts.) ²	71	73	89	84	94	92	94	99	89	96	115	180	1,176
GAF, total ³	350	351	439	437	467	423	428	446	446	489	504	695	5,475
Seattle-Tacoma, WA CMSA, total	1,508	1,399	1,674	1,624	1,741	1,835	1,812	1,941	1,759	1,798	1,856	2,311	21,258
Dept. stores, (excl. leased depts.)	105	105	141	137	142	146	137	163	142	152	185	268	1,823
Dept. stores, (incl. leased depts.) ²	108	110	145	142	149	150	141	168	149	158	193	276	1,889
GAF, total ³	451	423	529	517	567	589	553	620	572	619	714	1,030	7,184
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,832	1,734	1,989	1,840	1,847	1,888	1,822	1,905	1,892	2,015	2,148	2,397	23,309
Nondurable goods, total	1,267	1,264	1,407	1,357	1,322	1,288	1,287	1,357	1,337	1,430	1,559	1,782	16,657
Dept. stores, (excl. leased depts.)	85	92	115	105	102	95	87	101	88	100	130	199	1,299
Dept. stores, (incl. leased depts.) ²	89	99	121	111	108	100	91	105	92	105	136	207	1,364
GAF, total ³	256	269	323	293	290	275	257	291	257	285	348	548	3,692
Washington, DC-MD-VA MSA, total	2,639	2,587	2,982	2,904	3,160	3,083	2,936	3,102	2,981	3,016	3,079	3,805	36,274
Nondurable goods, total	1,698	1,606	1,846	1,841	1,967	1,934	1,847	2,003	1,909	1,962	2,028	2,481	23,122
Dept. stores, (excl. leased depts.)	138	152	197	202	214	199	172	206	202	191	248	398	2,519
Dept. stores, (incl. leased depts.) ²	144	158	204	210	221	206	178	213	208	198	257	411	2,608
GAF, total ³	706	713	827	817	905	863	791	887	860	856	1,008	1,613	10,846

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,588	1,547	1,789	1,721	1,827	1,803	1,772	1,912	1,812	1,735	1,859	2,296	21,661
Nondurable goods, total	1,019	1,033	1,204	1,156	1,216	1,212	1,201	1,274	1,220	1,204	1,323	1,638	14,700
Dept. stores, (excl. leased depts.)	112	115	171	172	188	180	166	194	185	182	234	368	2,267
Dept. stores, (incl. leased depts.) ²	117	120	175	176	192	184	170	199	189	186	240	380	2,328
GAF, total ³	392	397	515	498	556	520	500	575	539	550	683	1,046	6,771
Baltimore, MD MSA, total	1,327	1,300	1,509	1,494	1,583	1,618	1,487	1,611	1,553	1,501	1,611	1,891	16,485
Nondurable goods, total	732	730	842	822	860	861	820	866	843	833	927	1,198	10,334
Dept. stores, (excl. leased depts.)	80	85	107	118	122	118	104	118	119	122	171	264	1,528
Dept. stores, (incl. leased depts.) ²	83	89	112	123	127	123	107	121	122	126	176	272	1,581
GAF, total ³	272	265	326	334	355	349	320	356	365	353	441	715	4,451
Boston-Lawrence-Salem-Lowell-Brockton, MA NECSA, total	2,079	2,034	2,342	2,316	2,565	2,456	2,223	2,462	2,416	2,361	2,553	3,022	28,829
Nondurable goods, total	1,457	1,404	1,609	1,563	1,712	1,655	1,509	1,624	1,620	1,647	1,823	2,213	19,836
Dept. stores, (excl. leased depts.)	118	115	153	161	186	182	144	173	177	184	232	363	2,188
Dept. stores, (incl. leased depts.) ²	124	123	161	169	197	190	151	182	186	193	245	384	2,305
GAF, total ³	521	482	604	616	682	658	556	657	684	660	782	1,176	8,078
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	4,523	4,374	5,239	5,254	5,598	5,489	5,163	5,526	5,336	5,368	5,421	6,388	63,679
Nondurable goods, total	2,773	2,645	3,100	3,109	3,284	3,223	3,140	3,345	3,299	3,444	3,568	4,297	39,227
Dept. stores, (excl. leased depts.)	290	275	377	385	416	413	366	418	398	431	519	811	5,099
Dept. stores, (incl. leased depts.) ²	304	289	394	401	435	430	383	437	416	451	543	849	5,332
GAF, total ³	1,015	965	1,206	1,194	1,319	1,330	1,164	1,331	1,215	1,295	1,519	2,254	15,807
Chicago, IL PMSA, total	3,587	3,470	4,212	4,201	4,455	4,304	4,037	4,313	4,195	4,268	4,308	5,021	50,351
Nondurable goods, total	2,215	2,130	2,518	2,496	2,616	2,566	2,472	2,636	2,651	2,762	2,866	3,449	31,377
Dept. stores, (excl. leased depts.)	225	215	292	295	323	319	282	322	313	337	401	626	3,950
Dept. stores, (incl. leased depts.) ²	235	226	306	308	339	333	295	338	328	353	420	655	4,136
GAF, total ³	784	744	930	915	1,012	1,011	887	1,004	932	1,000	1,157	1,751	12,127
Chicago, IL City, total	1,153	1,102	1,338	1,331	1,422	1,392	1,307	1,401	1,384	1,440	1,508	1,707	16,485
Nondurable goods, total	861	827	1,015	1,014	1,066	1,011	961	1,024	1,053	1,105	1,187	1,350	12,474
Dept. stores, (excl. leased depts.)	73	70	93	93	103	99	88	102	103	110	125	187	1,246
Dept. stores, (incl. leased depts.) ²	78	76	99	99	111	105	94	111	111	117	132	199	1,332
GAF, total ³	271	255	318	310	352	351	301	337	325	349	390	560	4,119
Cincinnati-Hamilton, OH-KY-IN CMSA, total	799	830	975	987	1,073	1,083	1,057	1,119	1,084	1,080	1,146	1,429	12,662
Nondurable goods, total	523	529	614	616	652	636	643	674	626	657	708	856	7,734
Dept. stores, (excl. leased depts.)	72	77	110	113	110	111	103	119	112	121	153	228	1,429
Dept. stores, (incl. leased depts.) ²	75	80	115	118	115	115	107	123	117	124	157	236	1,482
GAF, total ³	203	204	266	263	274	271	270	302	317	320	384	595	3,669
Cleveland-Akron-Lorain, OH CMSA, total	1,493	1,413	1,709	1,687	1,821	1,794	1,695	1,855	1,775	1,660	1,684	1,905	20,491
Nondurable goods, total	863	836	938	947	1,038	975	948	1,012	923	946	1,027	1,238	11,691
Dept. stores, (excl. leased depts.)	91	92	124	137	141	142	123	152	136	146	180	284	1,748
Dept. stores, (incl. leased depts.) ²	98	99	134	148	150	151	133	163	146	156	193	304	1,875
GAF, total ³	306	289	365	374	393	398	369	425	401	426	512	782	5,040
Cleveland, OH PMSA, total	936	895	1,079	1,093	1,177	1,136	1,072	1,160	1,138	1,045	1,055	1,205	12,991
Dept. stores, (excl. leased depts.)	63	64	87	94	96	97	85	103	94	101	122	193	1,199
Dept. stores, (incl. leased depts.) ²	69	69	96	103	104	106	92	111	102	109	132	206	1,299
GAF, total ³	211	201	252	257	270	274	254	290	274	292	348	535	3,458
Dallas-Fort Worth, TX CMSA, total	2,140	1,994	2,419	2,370	2,506	2,434	2,437	2,606	2,376	2,482	2,584	3,160	29,508
Nondurable goods, total	1,479	1,591	1,569	1,615	1,584	1,615	1,698	1,623	1,678	1,678	1,762	2,209	19,793
Dept. stores, (excl. leased depts.)	190	181	244	245	251	245	244	271	245	253	311	512	3,192
Dept. stores, (incl. leased depts.) ²	194	185	250	250	257	250	250	277	251	259	318	524	3,265
GAF, total ³	553	534	664	644	690	681	667	757	682	688	843	1,344	8,747
Denver-Boulder, CO CMSA, total	955	910	1,079	1,082	1,139	1,176	1,178	1,185	1,102	1,105	1,125	1,512	13,548
Nondurable goods, total	567	541	647	640	668	672	678	669	627	656	664	862	7,891
Dept. stores, (excl. leased depts.)	74	76	100	102	106	104	100	112	101	108	130	211	1,324
Dept. stores, (incl. leased depts.) ²	76	79	103	105	109	107	103	115	104	111	133	215	1,360
GAF, total ³	251	244	305	306	320	322	320	369	340	344	389	624	4,134
Detroit-Ann Arbor, MI CMSA, total	2,378	2,325	2,723	2,746	2,977	2,933	2,867	3,013	2,799	2,788	3,039	3,637	34,225
Nondurable goods, total	1,483	1,391	1,633	1,620	1,728	1,749	1,700	1,733	1,712	1,743	1,822	2,312	20,626
Dept. stores, (excl. leased depts.)	234	229	303	310	332	339	302	333	330	365	429	626	4,132
Dept. stores, (incl. leased depts.) ²	242	237	312	319	342	348	310	343	340	376	443	646	4,258
GAF, total ³	670	643	804	802	871	865	783	863	848	924	1,114	1,677	10,864
Detroit, MI PMSA, total	2,167	2,131	2,511	2,533	2,730	2,698	2,659	2,785	2,575	2,580	2,800	3,344	31,513
Nondurable goods, total	1,378	1,296	1,527	1,504	1,601	1,625	1,586	1,625	1,597	1,632	1,701	2,155	19,227
Dept. stores, (excl. leased depts.)	216	212	278	283	304	311	276	304	301	335	397	580	3,797
Dept. stores, (incl. leased depts.) ²	223	219	288	293	314	321	285	315	312	347	411	600	3,928
GAF, total ³	593	587	739	730	789	790	715	786	766	846	1,020	1,530	9,891
Houston-Galveston-Brazoria, TX CMSA, total	2,014	1,945	2,347	2,202	2,415	2,266	2,230	2,354	2,255	2,143	2,221	2,800	27,192
Nondurable goods, total	1,263	1,240	1,450	1,380	1,492	1,401	1,404	1,496	1,425	1,365	1,488	1,994	17,398
Dept. stores, (excl. leased depts.)	164	165	218	211	223	215	213	240	212	218	263	440	2,782
Dept. stores, (incl. leased depts.) ²	170	170	225	218	230	221	219	247	218	225	271	455	2,869
GAF, total ³	487	478	589	566	608	531	546	625	580	590	718	1,191	7,509
Houston, TX PMSA, total	1,821	1,776	2,133	1,993	2,174	2,046	2,018	2,135	2,051	1,956	2,031	2,561	24,695
Nondurable goods, total	1,128	1,121	1,296	1,234	1,333	1,249	1,262	1,348	1,284	1,236	1,357	1,815	15,663
Dept. stores, (excl. leased depts.)	142	144	189	184	193	186	185	209	185	191	229	386	2,423
Dept. stores, (incl. leased depts.) ²	149	148	195	189	199	191	190	215	190	196	236	399	2,497
GAF, total ³	445	445	541	521	547	484	504	568	531	544	656	1,096	6,882

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	808	784	998	969	1,002	1,028	979	1,048	987	1,002	1,045	1,196	11,846
Dept. stores, (excl. leased depts.)	77	73	103	105	106	103	97	112	101	103	139	209	1,328
Dept. stores, (incl. leased depts.) ²	79	74	105	107	108	104	98	114	102	105	140	211	1,347
GAF, total ³	201	197	253	260	260	255	249	281	260	264	334	485	3,299
Los Angeles-Anaheim-Riverside, CA CMSA, total	8,382	8,235	9,333	9,172	9,730	9,777	9,438	9,908	9,461	9,415	10,043	12,222	115,116
Nondurable goods, total	4,670	4,533	5,230	5,162	5,369	5,376	5,337	5,509	5,424	5,540	5,868	7,448	65,466
Dept. stores, (excl. leased depts.)	520	538	665	664	687	694	658	700	686	708	861	1,459	8,840
Dept. stores, (incl. leased depts.) ²	539	556	687	684	708	714	678	723	709	733	888	1,503	9,122
GAF, total ³	2,120	2,099	2,475	2,360	2,515	2,554	2,426	2,604	2,580	2,644	3,097	4,826	32,300
Anaheim-Santa Ana, CA PMSA, total	1,953	1,923	2,182	2,117	2,248	2,225	2,134	2,250	2,065	2,014	2,202	2,562	25,875
Dept. stores, (excl. leased depts.)	106	110	136	134	140	142	135	143	140	147	179	307	1,819
Dept. stores, (incl. leased depts.) ²	109	113	139	136	143	144	138	146	143	150	183	315	1,859
GAF, total ³	468	465	535	496	530	540	508	565	537	547	622	973	6,786
Los Angeles-Long Beach, CA PMSA, total	4,859	4,759	5,356	5,235	5,567	5,605	5,490	5,809	5,571	5,581	5,949	7,359	67,140
Nondurable goods, total	2,899	2,815	3,215	3,155	3,270	3,245	3,237	3,397	3,309	3,391	3,565	4,447	39,945
Dept. stores, (excl. leased depts.)	296	304	374	377	391	394	374	398	390	400	483	813	4,994
Dept. stores, (incl. leased depts.) ²	310	317	388	390	405	408	387	412	404	417	501	843	5,182
GAF, total ³	1,243	1,234	1,461	1,395	1,490	1,512	1,458	1,555	1,549	1,596	1,866	2,871	19,230
Los Angeles, CA City, total	1,790	1,769	1,988	1,888	2,004	2,022	2,014	2,070	2,060	2,002	2,105	2,523	24,235
Nondurable goods, total	1,056	1,060	1,210	1,190	1,220	1,224	1,223	1,247	1,246	1,271	1,291	1,573	14,811
Dept. stores, (excl. leased depts.)	96	97	118	121	125	124	118	124	122	124	148	238	1,555
Dept. stores, (incl. leased depts.) ²	101	102	124	126	130	130	123	128	126	129	154	247	1,620
GAF, total ³	423	422	497	472	509	511	500	536	554	561	639	924	6,548
Miami-Fort Lauderdale, FL CMSA, total	1,936	1,928	2,110	2,003	2,136	2,102	2,003	2,102	2,037	1,928	2,092	2,669	25,046
Nondurable goods, total	1,076	1,061	1,203	1,136	1,191	1,149	1,135	1,170	1,097	1,104	1,209	1,559	14,090
Dept. stores, (excl. leased depts.)	120	126	158	149	157	149	143	161	148	141	188	310	1,950
Dept. stores, (incl. leased depts.) ²	126	131	163	154	162	153	147	166	152	147	195	322	2,018
GAF, total ³	492	490	574	543	582	557	547	584	540	544	658	1,046	7,157
Miami-Hialeah, FL PMSA, total	980	981	1,092	1,085	1,183	1,136	1,106	1,195	1,126	1,056	1,129	1,419	13,488
Nondurable goods, total	608	591	681	652	708	687	679	702	669	668	718	925	8,288
Dept. stores, (excl. leased depts.)	74	76	96	92	98	93	90	101	92	85	114	183	1,194
Dept. stores, (incl. leased depts.) ²	78	80	100	96	103	97	94	105	96	89	119	190	1,247
GAF, total ³	311	310	362	347	380	366	368	388	357	355	420	650	4,614
Milwaukee-Racine, WI CMSA, total	856	825	946	1,010	1,102	1,073	989	1,101	1,018	1,003	1,035	1,184	12,142
Dept. stores, (excl. leased depts.)	60	57	79	84	81	79	74	81	86	87	116	169	1,053
Dept. stores, (incl. leased depts.) ²	62	59	83	87	84	83	76	84	89	91	119	173	1,090
GAF, total ³	186	173	222	229	235	231	215	239	239	250	309	431	2,959
Milwaukee, WI PMSA, total	731	693	803	879	932	905	873	943	880	889	900	1,045	10,473
Dept. stores, (excl. leased depts.)	51	49	70	73	71	69	64	71	75	75	99	146	913
Dept. stores, (incl. leased depts.) ²	53	51	73	76	74	73	67	74	79	79	104	151	954
GAF, total ³	161	151	194	200	205	201	185	208	206	215	268	381	2,575
Minneapolis-St. Paul, MN-WI MSA, total	1,320	1,285	1,499	1,562	1,659	1,666	1,503	1,645	1,629	1,540	1,598	1,803	18,709
Dept. stores, (excl. leased depts.)	127	129	164	172	176	173	159	185	178	191	222	316	2,192
Dept. stores, (incl. leased depts.) ²	132	133	169	178	182	178	164	191	184	196	229	327	2,263
GAF, total ³	334	322	394	413	416	420	383	450	442	438	490	690	5,192
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	10,138	9,602	10,905	10,648	11,770	11,841	11,125	11,761	11,285	11,258	11,929	14,496	136,758
Nondurable goods, total	6,566	6,177	7,099	6,814	7,315	7,259	6,915	7,254	7,108	7,198	7,733	9,671	87,109
Dept. stores, (excl. leased depts.)	538	585	707	724	833	813	648	779	808	831	1,062	1,670	9,998
Dept. stores, (incl. leased depts.) ²	566	604	729	743	855	835	667	803	832	855	1,092	1,722	10,303
GAF, total ³	2,573	2,489	2,915	2,896	3,168	3,171	2,824	3,150	3,270	3,276	3,814	5,698	39,244
Nassau-Suffolk, NY PMSA, total	2,175	1,933	2,055	2,065	2,330	2,297	2,309	2,354	2,227	2,187	2,288	2,730	26,950
Nondurable goods, total	1,316	1,159	1,280	1,219	1,297	1,280	1,262	1,290	1,259	1,265	1,381	1,765	15,773
Dept. stores, (excl. leased depts.)	91	103	120	128	148	148	113	140	143	143	189	301	1,767
Dept. stores, (incl. leased depts.) ²	102	106	124	131	152	152	117	144	147	146	193	310	1,824
New York, NY PMSA, total	3,866	3,806	4,299	4,159	4,638	4,603	4,038	4,382	4,360	4,296	4,566	5,562	52,575
Nondurable goods, total	2,443	2,392	2,739	2,649	2,852	2,798	2,508	2,735	2,745	2,774	2,994	3,692	33,321
Dept. stores, (excl. leased depts.)	212	228	269	275	320	304	239	287	308	320	377	584	3,723
Dept. stores, (incl. leased depts.) ²	222	238	279	285	330	313	247	296	318	331	391	609	3,859
GAF, total ³	1,146	1,087	1,273	1,250	1,377	1,338	1,154	1,299	1,439	1,432	1,514	2,224	16,533
Newark, NJ PMSA, total	976	891	1,006	994	1,061	1,064	1,009	1,045	1,015	1,016	1,062	1,343	12,482
Dept. stores, (excl. leased depts.)	47	51	66	59	68	66	53	63	66	66	90	147	842
Dept. stores, (incl. leased depts.) ²	49	52	69	61	70	68	55	65	68	69	93	152	871
New York, NY City, total	3,217	3,217	3,553	3,527	3,966	3,948	3,439	3,746	3,714	3,559	3,772	4,532	44,190
Nondurable goods, total	2,036	1,994	2,284	2,237	2,389	2,365	2,125	2,307	2,331	2,320	2,464	3,017	27,869
Dept. stores, (excl. leased depts.)	164	177	208	213	245	227	180	218	238	247	282	424	2,823
Dept. stores, (incl. leased depts.) ²	172	184	216	219	252	233	185	225	244	255	291	442	2,918
GAF, total ³	951	886	1,047	1,032	1,138	1,099	950	1,071	1,202	1,183	1,229	1,786	13,574
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,549	3,399	4,018	3,882	4,075	4,258	3,987	4,201	4,177	4,076	4,255	5,259	49,136
Nondurable goods, total	2,057	1,995	2,406	2,295	2,380	2,403	2,276	2,402	2,387	2,443	2,675	3,455	29,174
Dept. stores, (excl. leased depts.)	216	221	320	303	329	320	264	307	311	328	458	707	4,084
Dept. stores, (incl. leased depts.) ²	224	228	330	312	339	329	273	317	321	339	472	725	4,209
GAF, total ³	745	720	897	873	939	922	811	934	943	978	1,241	1,991	11,994

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1989												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,837	2,687	3,187	3,096	3,240	3,328	3,141	3,283	3,277	3,226	3,347	4,170	38,819
Nondurable goods, total	1,628	1,559	1,895	1,797	1,850	1,845	1,756	1,842	1,867	1,902	2,064	4,170	22,727
Dept. stores, (excl. leased depts.)	174	177	258	242	268	260	213	246	254	265	370	574	3,301
Dept. stores, (incl. leased depts.) ²	181	183	265	250	275	268	220	254	261	274	380	587	3,398
GAF, total ³	605	577	720	704	754	729	648	753	763	791	1,003	1,609	9,656
Philadelphia, PA City, total	720	678	785	779	834	834	817	810	801	819	877	1,047	9,801
Dept. stores, (excl. leased depts.)	28	27	43	37	44	42	34	38	42	42	57	86	520
Dept. stores, (incl. leased depts.) ²	29	27	44	38	45	42	35	39	43	43	58	86	529
Phoenix, AZ MSA, total	1,127	1,112	1,295	1,237	1,289	1,195	1,130	1,204	1,142	1,101	1,221	1,618	14,671
Dept. stores, (excl. leased depts.)	75	84	105	96	93	88	82	91	84	95	123	209	1,225
Dept. stores, (incl. leased depts.) ²	77	87	109	99	96	91	84	94	86	99	125	213	1,260
GAF, total ³	291	292	358	340	339	323	292	322	293	313	399	636	4,198
Pittsburgh-Beaver Valley, PA CMSA, total	1,066	1,080	1,239	1,186	1,366	1,278	1,242	1,314	1,189	1,173	1,277	1,489	14,899
Nondurable goods, total	682	674	790	755	845	801	810	824	796	793	918	1,099	9,787
Dept. stores, (excl. leased depts.)	86	88	120	130	131	129	115	136	126	135	194	267	1,657
Dept. stores, (incl. leased depts.) ²	92	92	127	136	137	136	121	143	132	142	204	280	1,742
GAF, total ³	255	243	302	300	316	319	287	331	310	324	438	653	4,078
Pittsburgh, PA PMSA, total	1,028	1,051	1,200	1,145	1,328	1,241	1,150	1,327	1,152	1,125	1,235	1,429	14,411
Nondurable goods, total	653	650	762	723	813	771	725	845	767	758	886	1,053	9,406
Dept. stores, (excl. leased depts.)	79	81	111	119	120	119	106	126	116	125	180	246	1,528
Dept. stores, (incl. leased depts.) ²	84	85	117	125	126	125	112	132	122	131	189	258	1,606
GAF, total ³	236	229	281	280	296	300	270	308	291	301	411	614	3,817
St. Louis, MO-IL MSA, total	1,291	1,167	1,413	1,482	1,537	1,503	1,467	1,509	1,455	1,500	1,550	1,901	17,775
Dept. stores, (excl. leased depts.)	123	121	158	169	170	167	155	172	167	173	230	340	2,145
Dept. stores, (incl. leased depts.) ²	126	124	161	172	173	170	158	176	171	176	235	346	2,188
GAF, total ³	333	320	405	400	418	411	381	440	416	441	549	829	5,343
San Diego, CA MSA, total	1,344	1,386	1,585	1,541	1,570	1,585	1,624	1,636	1,548	1,544	1,592	1,955	18,910
Nondurable goods, total	791	766	887	886	905	921	946	958	910	916	946	1,254	11,086
Dept. stores, (excl. leased depts.)	96	97	118	115	119	121	121	129	125	128	155	261	1,585
Dept. stores, (incl. leased depts.) ²	99	100	123	119	123	125	125	133	129	131	160	269	1,636
GAF, total ³	368	370	442	423	450	471	460	485	454	453	533	875	5,784
San Francisco-Oakland-San Jose, CA CMSA, total	3,769	3,691	3,960	4,000	4,253	4,348	4,392	4,452	4,240	4,236	4,367	5,476	51,184
Nondurable goods, total	2,319	2,210	2,539	2,588	2,704	2,724	2,711	2,721	2,662	2,670	2,795	3,608	32,251
Dept. stores, (excl. leased depts.)	235	245	299	306	318	317	315	348	326	309	409	684	4,111
Dept. stores, (incl. leased depts.) ²	243	253	309	316	328	325	323	357	336	319	421	701	4,231
GAF, total ³	1,006	1,002	1,159	1,138	1,210	1,215	1,182	1,309	1,265	1,248	1,535	2,437	15,706
Oakland, CA PMSA, total	1,343	1,315	1,381	1,365	1,446	1,431	1,515	1,488	1,406	1,412	1,416	1,750	17,268
Dept. stores, (excl. leased depts.)	73	76	92	95	98	99	97	107	101	98	129	217	1,282
Dept. stores, (incl. leased depts.) ²	76	79	96	99	101	102	100	111	105	102	133	223	1,327
San Francisco, CA PMSA, total	1,005	987	1,108	1,116	1,198	1,201	1,250	1,324	1,239	1,258	1,312	1,561	14,559
Nondurable goods, total	750	709	812	818	880	891	906	936	911	938	959	1,176	10,686
Dept. stores, (excl. leased depts.)	68	70	85	84	91	87	88	96	92	82	111	183	1,137
Dept. stores, (incl. leased depts.) ²	71	72	88	87	94	89	91	100	95	85	115	188	1,175
GAF, total ³	326	312	370	360	381	395	397	428	393	390	461	686	4,899
Seattle-Tacoma, WA CMSA, total	1,243	1,181	1,429	1,438	1,561	1,594	1,569	1,696	1,635	1,593	1,693	2,289	18,921
Dept. stores, (excl. leased depts.)	94	90	118	124	124	127	120	146	136	137	168	266	1,650
Dept. stores, (incl. leased depts.) ²	97	93	121	129	128	130	124	149	140	142	172	274	1,699
GAF, total ³	393	367	451	462	485	509	506	552	529	528	614	1,029	6,425
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,536	1,491	1,720	1,624	1,636	1,619	1,590	1,703	1,687	1,728	1,842	2,099	20,275
Nondurable goods, total	1,050	999	1,189	1,109	1,097	1,103	1,093	1,143	1,126	1,192	1,292	1,549	13,942
Dept. stores, (excl. leased depts.)	85	88	115	106	103	98	93	102	92	100	132	208	1,322
Dept. stores, (incl. leased depts.) ²	89	93	120	112	108	102	97	108	96	104	136	216	1,381
GAF, total ³	237	241	300	277	279	262	255	294	265	279	349	550	3,588
Washington, DC-MD-VA MSA, total	2,268	2,216	2,578	2,587	2,823	2,872	2,730	2,805	2,762	2,768	2,899	3,699	33,007
Nondurable goods, total	1,443	1,383	1,619	1,594	1,691	1,707	1,636	1,688	1,720	1,760	1,874	2,431	20,546
Dept. stores, (excl. leased depts.)	144	148	178	197	207	197	177	196	204	211	261	419	2,539
Dept. stores, (incl. leased depts.) ²	150	153	183	203	213	202	182	202	210	216	268	431	2,613
GAF, total ³	606	605	714	724	802	802	732	809	834	832	1,000	1,609	10,069

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,481	1,487	1,690	1,621	1,681	1,693	1,634	1,721	1,658	1,702	1,794	2,252	20,414
Nondurable goods, total	928	981	1,131	1,095	1,100	1,108	1,091	1,159	1,112	1,188	1,268	1,592	13,753
Dept. stores, (excl. leased depts.)	108	125	171	170	173	168	151	180	172	190	229	349	2,186
Dept. stores, (incl. leased depts.) ²	114	131	177	176	180	173	157	185	178	196	237	360	2,264
GAF, total ³	348	405	495	471	491	486	453	513	485	521	620	977	6,265
Baltimore, MD MSA, total	1,211	1,275	1,492	1,436	1,499	1,536	1,432	1,515	1,432	1,470	1,568	1,922	17,788
Nondurable goods, total	666	655	765	736	766	769	756	785	784	827	870	1,148	9,527
Dept. stores, (excl. leased depts.)	77	84	111	106	114	112	99	109	115	123	159	257	1,466
Dept. stores, (incl. leased depts.) ²	81	87	114	110	118	115	102	113	119	128	165	264	1,516
GAF, total ³	269	273	339	323	342	332	312	349	346	358	425	703	4,371
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	2,063	2,090	2,353	2,316	2,464	2,490	2,276	2,355	2,439	2,377	2,479	3,041	28,743
Nondurable goods, total	1,421	1,405	1,584	1,558	1,651	1,622	1,519	1,571	1,637	1,653	1,750	2,160	19,531
Dept. stores, (excl. leased depts.)	120	129	165	171	181	178	148	166	176	187	227	374	2,242
Dept. stores, (incl. leased depts.) ²	127	137	176	182	191	187	155	174	186	197	238	393	2,343
GAF, total ³	498	487	575	579	621	617	539	609	685	667	765	1,226	7,868
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	4,304	4,274	5,002	4,871	5,137	5,281	4,905	5,084	4,890	5,008	5,223	6,208	60,187
Nondurable goods, total	2,602	2,544	2,883	2,875	3,007	2,967	2,886	3,014	3,004	3,168	3,312	4,086	36,348
Dept. stores, (excl. leased depts.)	277	265	370	363	402	393	351	399	389	451	515	826	5,021
Dept. stores, (incl. leased depts.) ²	290	298	386	379	420	411	368	418	408	472	538	865	5,253
GAF, total ³	914	919	1,149	1,140	1,215	1,213	1,093	1,218	1,167	1,293	1,478	2,288	15,087
Chicago, IL PMSA, total	3,360	3,337	3,935	3,817	4,063	4,127	3,805	3,955	3,780	3,930	4,123	4,916	47,148
Nondurable goods, total	2,068	2,030	2,309	2,278	2,383	2,358	2,256	2,377	2,355	2,529	2,647	3,271	28,861
Dept. stores, (excl. leased depts.)	212	222	286	278	310	302	269	306	301	353	398	641	3,878
Dept. stores, (incl. leased depts.) ²	223	233	298	289	324	317	282	322	318	370	417	673	4,066
GAF, total ³	727	732	907	896	955	949	849	945	903	1,003	1,135	1,792	11,793
Chicago, IL City, total	1,091	1,099	1,252	1,234	1,329	1,318	1,264	1,329	1,257	1,347	1,422	1,610	15,552
Nondurable goods, total	833	851	957	947	992	962	885	955	953	1,033	1,090	1,252	11,710
Dept. stores, (excl. leased depts.)	70	74	94	91	99	99	88	97	98	123	132	207	1,272
Dept. stores, (incl. leased depts.) ²	77	81	100	96	106	106	94	105	105	132	142	220	1,364
GAF, total ³	246	240	303	308	327	322	283	299	300	331	353	545	3,857
Cincinnati-Hamilton, OH-KY-IN CMSA, total	727	786	872	878	912	952	905	975	938	969	979	1,277	11,170
Nondurable goods, total	513	529	546	552	571	555	568	619	593	634	646	819	7,145
Dept. stores, (excl. leased depts.)	76	80	107	104	110	101	96	107	108	123	142	215	1,369
Dept. stores, (incl. leased depts.) ²	81	83	111	108	114	104	99	112	112	128	147	223	1,422
GAF, total ³	183	189	243	234	242	235	221	252	248	267	310	492	3,116
Cleveland-Akron-Lorain, OH CMSA, total	1,403	1,431	1,716	1,707	1,756	1,775	1,637	1,680	1,633	1,670	1,746	2,120	20,274
Nondurable goods, total	813	803	879	905	958	919	922	972	923	991	1,030	1,281	11,396
Dept. stores, (excl. leased depts.)	99	97	130	132	144	140	130	154	140	164	180	282	1,792
Dept. stores, (incl. leased depts.) ²	106	104	139	142	153	150	138	161	150	174	192	300	1,909
GAF, total ³	308	300	370	373	389	383	356	408	379	425	487	777	4,955
Cleveland, OH PMSA, total	921	928	1,115	1,111	1,140	1,161	1,058	1,064	1,037	1,080	1,113	1,325	13,053
Dept. stores, (excl. leased depts.)	67	66	88	91	99	96	88	104	96	113	121	192	1,221
Dept. stores, (incl. leased depts.) ²	74	71	95	98	105	104	94	111	104	122	132	207	1,317
GAF, total ³	223	215	262	262	273	269	248	284	266	297	339	536	3,474
Dallas-Fort Worth, TX CMSA, total	2,058	2,077	2,382	2,439	2,489	2,395	2,412	2,550	2,343	2,440	2,390	3,062	29,037
Nondurable goods, total	1,327	1,317	1,519	1,546	1,526	1,442	1,464	1,566	1,516	1,590	1,612	2,091	18,516
Dept. stores, (excl. leased depts.)	157	164	215	206	221	209	216	245	218	237	285	485	2,858
Dept. stores, (incl. leased depts.) ²	162	169	221	212	227	215	221	251	223	243	291	495	2,930
GAF, total ³	502	502	623	612	631	614	604	684	622	644	780	1,300	8,118
Denver-Boulder, CO CMSA, total	884	889	1,008	1,026	1,047	1,094	1,071	1,083	1,029	1,065	1,110	1,493	12,799
Nondurable goods, total	539	537	595	597	623	621	630	663	630	650	660	857	7,602
Dept. stores, (excl. leased depts.)	72	71	90	94	101	98	92	103	95	102	125	201	1,244
Dept. stores, (incl. leased depts.) ²	74	73	91	96	103	100	94	106	98	105	129	205	1,274
GAF, total ³	211	215	258	263	271	276	282	307	297	313	368	610	3,671
Detroit-Ann Arbor, MI CMSA, total	2,205	2,241	2,626	2,711	2,830	2,783	2,573	2,688	2,583	2,724	2,892	3,606	32,462
Nondurable goods, total	1,400	1,342	1,558	1,561	1,629	1,611	1,588	1,675	1,649	1,735	1,749	2,223	19,720
Dept. stores, (excl. leased depts.)	216	206	278	278	302	302	268	299	291	331	380	572	3,723
Dept. stores, (incl. leased depts.) ²	224	214	287	286	311	310	276	308	300	343	391	589	3,839
GAF, total ³	592	569	743	743	766	772	710	779	773	839	999	1,590	9,877
Detroit, MI PMSA, total	2,032	2,067	2,405	2,494	2,609	2,553	2,373	2,480	2,361	2,508	2,661	3,297	29,840
Nondurable goods, total	1,308	1,259	1,452	1,452	1,520	1,498	1,477	1,560	1,532	1,612	1,625	2,066	18,361
Dept. stores, (excl. leased depts.)	199	191	258	257	280	280	248	276	268	307	353	531	3,448
Dept. stores, (incl. leased depts.) ²	207	198	267	266	289	289	257	285	277	318	364	550	3,567
GAF, total ³	543	525	682	681	708	710	654	714	701	770	915	1,454	9,057
Houston-Galveston-Brazoria, TX CMSA, total	1,844	1,862	2,139	2,108	2,146	2,197	2,117	2,251	2,102	2,139	2,212	2,834	25,951
Nondurable goods, total	1,219	1,204	1,351	1,314	1,366	1,372	1,353	1,448	1,334	1,316	1,433	1,943	16,653
Dept. stores, (excl. leased depts.)	146	154	198	186	200	194	191	216	186	197	237	412	2,517
Dept. stores, (incl. leased depts.) ²	151	159	205	193	207	200	198	222	192	204	245	425	2,601
GAF, total ³	490	490	593	557	598	560	532	601	542	568	686	1,199	7,416
Houston, TX PMSA, total	1,680	1,710	1,954	1,925	1,964	1,988	1,926	2,055	1,914	1,958	2,021	2,585	23,680
Nondurable goods, total	1,110	1,109	1,225	1,193	1,238	1,226	1,222	1,315	1,204	1,193	1,298	1,756	15,089
Dept. stores, (excl. leased depts.)	127	134	173	162	173	169	166	187	164	173	207	362	2,197
Dept. stores, (incl. leased depts.) ²	132	138	178	167	178	173	172	193	169	178	213	373	2,264
GAF, total ³	460	462	573	523	550	517	489	557	500	527	635	1,110	6,883

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	816	782	899	960	971	973	1,011	1,027	954	972	1,003	1,171	11,539
Dept. stores, (excl. leased depts.)	73	71	97	97	108	99	94	106	94	103	132	203	1,277
Dept. stores, (incl. leased depts.) ²	75	72	98	98	109	99	95	107	96	105	135	205	1,294
GAF, total ³	187	177	221	219	245	236	252	267	234	257	305	467	3,067
Los Angeles-Anaheim-Riverside, CA CMSA, total	7,590	7,566	8,533	8,500	8,836	8,708	8,623	8,989	8,800	9,128	9,358	11,324	105,955
Nondurable goods, total	4,413	4,278	4,832	4,799	4,852	4,878	4,932	5,024	4,966	5,141	5,362	6,864	60,341
Dept. stores, (excl. leased depts.)	504	511	611	606	634	641	612	647	646	654	838	1,409	8,313
Dept. stores, (incl. leased depts.) ²	521	528	633	626	654	662	632	668	668	677	863	1,450	8,582
GAF, total ³	1,845	1,827	2,129	2,089	2,204	2,265	2,173	2,347	2,285	2,341	2,818	4,534	28,857
Anaheim-Santa Ana, CA PMSA, total	1,685	1,683	1,834	1,872	1,942	1,962	1,920	2,038	1,924	2,022	2,149	2,583	23,614
Dept. stores, (excl. leased depts.)	105	105	126	124	130	133	127	135	133	135	175	299	1,727
Dept. stores, (incl. leased depts.) ²	107	107	129	126	132	135	130	138	136	139	180	305	1,764
GAF, total ³	396	393	462	461	489	498	488	552	489	504	647	1,026	6,405
Los Angeles-Long Beach, CA PMSA, total	4,440	4,400	4,965	4,945	5,137	5,048	5,041	5,314	5,213	5,353	5,450	6,580	61,886
Nondurable goods, total	2,754	2,671	2,973	2,962	3,002	3,007	3,033	3,135	3,095	3,196	3,281	4,108	37,217
Dept. stores, (excl. leased depts.)	289	294	350	349	366	369	351	370	373	374	475	794	4,754
Dept. stores, (incl. leased depts.) ²	301	305	364	362	379	383	364	384	388	390	492	821	4,933
GAF, total ³	1,105	1,107	1,273	1,286	1,323	1,365	1,303	1,405	1,374	1,403	1,642	2,603	17,189
Los Angeles, CA City, total	1,681	1,596	1,785	1,792	1,848	1,823	1,800	1,902	1,931	1,980	1,943	2,349	22,430
Nondurable goods, total	1,057	994	1,107	1,130	1,133	1,128	1,127	1,140	1,145	1,172	1,180	1,437	13,750
Dept. stores, (excl. leased depts.)	94	94	110	115	119	117	111	116	118	118	149	238	1,499
Dept. stores, (incl. leased depts.) ²	98	98	114	120	123	122	116	122	123	124	155	248	1,563
GAF, total ³	377	368	421	414	444	455	419	460	451	457	549	829	5,644
Miami-Fort Lauderdale, FL CMSA, total	1,842	1,933	2,111	1,947	1,966	2,015	1,990	1,981	1,943	1,929	2,011	2,651	24,319
Nondurable goods, total	1,077	1,065	1,166	1,118	1,110	1,093	1,154	1,178	1,107	1,108	1,169	1,540	13,885
Dept. stores, (excl. leased depts.)	125	129	155	151	153	147	138	153	142	147	185	307	1,932
Dept. stores, (incl. leased depts.) ²	130	135	162	157	159	152	143	158	147	153	191	317	2,004
GAF, total ³	450	462	530	517	523	505	480	519	486	515	609	981	6,577
Miami-Hialeah, FL PMSA, total	998	1,011	1,135	1,064	1,093	1,065	1,032	1,049	1,018	1,006	1,068	1,400	12,939
Nondurable goods, total	643	630	679	658	664	625	619	638	624	627	669	897	7,973
Dept. stores, (excl. leased depts.)	76	80	96	94	98	95	88	99	89	89	114	189	1,207
Dept. stores, (incl. leased depts.) ²	80	84	99	98	101	98	92	103	93	94	119	196	1,257
GAF, total ³	272	288	327	320	336	326	308	335	310	328	389	621	4,160
Milwaukee-Racine, WI CMSA, total	760	787	906	930	974	983	928	971	922	986	1,007	1,209	11,363
Dept. stores, (excl. leased depts.)	59	60	80	80	83	82	76	86	85	89	112	175	1,067
Dept. stores, (incl. leased depts.) ²	61	61	82	82	84	84	78	89	89	92	116	181	1,099
GAF, total ³	171	166	211	217	223	219	204	230	221	242	295	439	2,838
Milwaukee, WI PMSA, total	647	652	757	781	808	802	779	807	763	832	834	1,023	9,485
Dept. stores, (excl. leased depts.)	50	50	70	69	71	71	64	74	73	76	96	148	912
Dept. stores, (incl. leased depts.) ²	53	53	73	73	74	74	67	77	77	80	100	155	956
GAF, total ³	147	147	188	189	196	194	178	203	190	208	254	383	2,477
Minneapolis-St. Paul, MN-WI MSA, total	1,126	1,156	1,370	1,402	1,519	1,539	1,426	1,562	1,502	1,549	1,537	1,872	17,560
Dept. stores, (excl. leased depts.)	119	122	156	154	167	164	144	168	165	187	207	310	2,063
Dept. stores, (incl. leased depts.) ²	123	127	161	159	172	170	149	174	170	193	213	320	2,131
GAF, total ³	307	309	373	389	406	398	377	426	419	430	482	709	5,025
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	9,605	9,825	10,838	10,712	11,082	11,470	10,864	11,259	11,248	11,384	11,761	14,579	134,627
Nondurable goods, total	6,393	6,242	6,859	6,722	6,911	6,955	6,752	6,963	6,963	7,263	7,524	9,368	84,915
Dept. stores, (excl. leased depts.)	508	578	700	730	811	819	652	758	805	851	1,008	1,677	9,897
Dept. stores, (incl. leased depts.) ²	543	603	727	758	840	848	678	786	834	879	1,040	1,736	10,272
GAF, total ³	2,218	2,277	2,615	2,722	2,916	2,987	2,602	2,878	2,999	3,156	3,587	5,558	36,515
Nassau-Suffolk, NY PMSA, total	2,044	1,960	2,058	2,094	2,205	2,230	2,181	2,234	2,108	2,175	2,334	2,727	26,350
Nondurable goods, total	1,296	1,177	1,204	1,200	1,242	1,235	1,213	1,224	1,243	1,283	1,372	1,733	15,422
Dept. stores, (excl. leased depts.)	87	101	120	128	142	145	116	135	142	148	182	304	1,750
Dept. stores, (incl. leased depts.) ²	96	110	130	139	154	158	127	145	154	158	193	327	1,891
New York, NY PMSA, total	3,558	3,903	4,120	4,116	4,186	4,358	4,051	4,335	4,522	4,441	4,467	5,657	51,714
Nondurable goods, total	2,340	2,439	2,598	2,528	2,634	2,669	2,506	2,653	2,693	2,807	2,815	3,545	32,227
Dept. stores, (excl. leased depts.)	200	231	270	276	312	308	239	282	310	329	363	602	3,722
Dept. stores, (incl. leased depts.) ²	217	240	279	285	322	317	247	291	319	340	374	621	3,852
GAF, total ³	941	970	1,081	1,151	1,237	1,256	1,090	1,198	1,293	1,368	1,455	2,276	15,316
Newark, NJ PMSA, total	997	984	1,091	1,087	1,115	1,165	1,043	1,070	1,025	1,063	1,122	1,418	13,180
Dept. stores, (excl. leased depts.)	47	50	62	65	70	71	57	67	68	74	89	154	874
Dept. stores, (incl. leased depts.) ²	49	52	64	67	72	74	59	69	70	76	92	159	903
New York, NY City, total	3,081	3,438	3,497	3,499	3,542	3,633	3,445	3,751	3,894	3,729	3,786	4,706	44,001
Nondurable goods, total	1,962	2,060	2,182	2,131	2,204	2,232	2,095	2,218	2,252	2,349	2,387	2,898	26,970
Dept. stores, (excl. leased depts.)	156	180	210	215	241	233	179	215	241	258	276	455	2,859
Dept. stores, (incl. leased depts.) ²	172	187	217	221	247	239	185	221	247	264	283	468	2,951
GAF, total ³	788	813	900	965	1,036	1,046	909	998	1,078	1,136	1,179	1,835	12,683
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,346	3,381	3,936	3,733	3,858	3,965	3,738	3,787	3,784	3,836	3,949	4,990	46,303
Nondurable goods, total	1,890	1,845	2,103	1,992	2,109	2,123	2,086	2,135	2,178	2,269	2,403	3,164	26,297
Dept. stores, (excl. leased depts.)	215	226	297	301	332	325	264	302	316	349	448	708	4,083
Dept. stores, (incl. leased depts.) ²	223	234	306	310	341	334	272	311	327	36			

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1988												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,629	2,632	3,054	2,943	3,007	3,111	2,917	2,975	2,998	3,015	3,095	3,986	36,362
Nondurable goods, total	1,498	1,452	1,662	1,556	1,643	1,658	1,580	1,655	1,710	1,782	1,863	2,502	20,561
Dept. stores, (excl. leased depts.)	173	182	239	242	268	262	212	240	256	281	360	570	3,285
Dept. stores, (incl. leased depts.) ²	180	188	246	249	275	269	218	247	264	290	369	582	3,377
GAF, total ³	541	544	668	654	693	698	629	684	704	755	907	1,508	8,985
Philadelphia, PA City, total	547	560	621	624	657	679	646	719	682	704	764	975	8,178
Dept. stores, (excl. leased depts.)	30	30	39	39	45	42	33	36	41	43	54	84	516
Dept. stores, (incl. leased depts.) ²	31	31	40	40	45	43	34	37	42	44	55	85	527
Phoenix, AZ MSA, total	1,137	1,144	1,308	1,243	1,225	1,177	1,114	1,161	1,199	1,211	1,305	1,636	14,860
Dept. stores, (excl. leased depts.)	73	78	97	91	95	86	79	88	82	89	117	201	1,176
Dept. stores, (incl. leased depts.) ²	75	81	100	94	96	88	82	91	85	92	121	206	1,211
GAF, total ³	264	275	326	312	315	300	273	308	313	328	406	674	4,094
Pittsburgh-Beaver Valley, PA CMSA, total	985	1,043	1,162	1,169	1,217	1,204	1,130	1,235	1,146	1,215	1,265	1,540	14,311
Nondurable goods, total	635	636	726	711	760	735	711	765	731	769	862	1,074	9,115
Dept. stores, (excl. leased depts.)	107	93	125	127	132	127	116	134	125	141	190	274	1,691
Dept. stores, (incl. leased depts.) ²	114	97	132	133	138	133	121	140	130	147	198	286	1,769
GAF, total ³	270	251	301	297	306	302	282	324	305	329	412	660	4,039
Pittsburgh, PA PMSA, total	937	1,013	1,120	1,131	1,182	1,168	1,089	1,199	1,104	1,176	1,223	1,483	13,825
Nondurable goods, total	593	611	691	679	730	703	678	732	698	739	825	1,029	8,708
Dept. stores, (excl. leased depts.)	79	85	115	117	121	116	106	123	114	129	175	252	1,532
Dept. stores, (incl. leased depts.) ²	85	90	121	122	127	121	111	128	120	136	182	263	1,606
GAF, total ³	229	230	277	270	281	278	259	298	280	304	383	614	3,703
St. Louis, MO-IL MSA, total	1,187	1,130	1,352	1,408	1,423	1,397	1,403	1,433	1,414	1,540	1,507	1,850	17,044
Dept. stores, (excl. leased depts.)	116	117	155	153	166	157	148	159	156	175	218	334	2,054
Dept. stores, (incl. leased depts.) ²	117	119	158	156	169	159	150	162	159	178	220	337	2,084
GAF, total ³	284	286	375	379	397	391	373	408	393	427	525	811	5,049
San Diego, CA MSA, total	1,264	1,257	1,422	1,394	1,408	1,406	1,442	1,509	1,400	1,437	1,477	1,885	17,301
Nondurable goods, total	688	669	770	782	796	805	853	862	833	864	902	1,203	10,027
Dept. stores, (excl. leased depts.)	92	92	110	108	112	113	113	120	118	118	150	248	1,494
Dept. stores, (incl. leased depts.) ²	94	95	113	111	116	116	116	123	122	123	155	255	1,539
GAF, total ³	333	338	402	386	410	420	416	444	414	426	518	838	5,345
San Francisco-Oakland-San Jose, CA CMSA, total	3,187	3,126	3,490	3,496	3,570	3,587	3,640	3,708	3,528	3,769	4,127	5,296	44,524
Nondurable goods, total	2,176	2,122	2,340	2,318	2,370	2,385	2,430	2,525	2,440	2,563	2,605	3,396	29,670
Dept. stores, (excl. leased depts.)	233	241	289	284	304	298	276	326	304	317	401	660	3,933
Dept. stores, (incl. leased depts.) ²	240	247	299	292	311	305	283	335	313	326	411	675	4,037
GAF, total ³	864	858	994	982	1,029	1,053	987	1,132	1,073	1,135	1,363	2,185	13,655
Oakland, CA PMSA, total	995	989	1,113	1,100	1,128	1,166	1,179	1,230	1,187	1,265	1,493	1,826	14,671
Dept. stores, (excl. leased depts.)	72	75	91	88	94	94	87	103	92	96	125	210	1,227
Dept. stores, (incl. leased depts.) ²	75	78	93	90	96	96	90	106	96	100	129	215	1,264
San Francisco, CA PMSA, total	915	889	972	999	1,013	995	1,048	1,013	997	1,097	1,120	1,411	12,469
Nondurable goods, total	702	682	728	729	745	750	783	803	784	847	856	1,058	9,467
Dept. stores, (excl. leased depts.)	68	70	82	81	86	85	77	93	88	92	111	178	1,111
Dept. stores, (incl. leased depts.) ²	71	72	86	83	88	87	80	96	92	95	114	183	1,147
GAF, total ³	266	268	317	315	322	333	320	353	341	379	427	643	4,284
Seattle-Tacoma, WA CMSA, total	1,276	1,305	1,452	1,385	1,450	1,433	1,469	1,596	1,408	1,402	1,513	2,004	17,693
Dept. stores, (excl. leased depts.)	86	86	106	110	113	112	109	130	120	123	148	238	1,481
Dept. stores, (incl. leased depts.) ²	89	90	111	114	116	115	112	133	123	128	152	244	1,527
GAF, total ³	369	417	452	420	436	447	500	572	459	460	553	924	6,009
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,321	1,357	1,500	1,398	1,427	1,410	1,399	1,474	1,583	1,606	1,688	1,958	18,121
Nondurable goods, total	808	869	970	887	928	891	913	949	954	1,054	1,148	1,352	11,723
Dept. stores, (excl. leased depts.)	85	86	109	107	102	98	92	101	91	103	130	214	1,318
Dept. stores, (incl. leased depts.) ²	89	90	114	112	106	102	96	106	96	109	136	222	1,378
GAF, total ³	237	234	288	286	269	254	248	267	242	268	322	520	3,435
Washington, DC-MD-VA MSA, total	2,320	2,307	2,622	2,552	2,695	2,697	2,562	2,579	2,563	2,562	2,652	3,383	31,494
Nondurable goods, total	1,459	1,386	1,543	1,515	1,598	1,601	1,553	1,573	1,595	1,651	1,691	2,156	19,321
Dept. stores, (excl. leased depts.)	144	154	191	192	211	202	181	197	217	229	265	432	2,615
Dept. stores, (incl. leased depts.) ²	150	160	199	199	218	209	187	203	224	237	273	446	2,705
GAF, total ³	550	555	661	649	698	710	651	721	750	762	867	1,444	9,038

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,358	1,360	1,573	1,652	1,681	1,624	1,655	1,705	1,645	1,694	1,670	2,117	19,734
Nondurable goods, total	928	912	1,050	1,093	1,115	1,064	1,117	1,161	1,084	1,163	1,177	1,496	13,360
Dept. stores, (excl. leased depts.)	115	119	165	170	176	161	151	181	165	182	213	344	2,142
Dept. stores, (incl. leased depts.) ²	121	125	172	178	184	169	157	188	171	191	221	360	2,237
GAF, total ³	336	345	416	445	464	432	421	485	448	491	558	912	5,753
Baltimore, MD MSA, total	1,199	1,216	1,358	1,409	1,421	1,435	1,409	1,399	1,336	1,434	1,377	1,768	16,761
Nondurable goods, total	643	624	683	718	742	712	702	722	690	763	777	1,034	8,810
Dept. stores, (excl. leased depts.)	70	80	102	114	116	107	97	111	111	122	150	240	1,420
Dept. stores, (incl. leased depts.) ²	73	83	105	117	120	110	100	114	114	126	154	248	1,464
GAF, total ³	256	246	296	331	331	314	298	329	325	347	393	671	4,137
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,886	1,931	2,082	2,133	2,338	2,358	2,206	2,276	2,358	2,324	2,391	2,906	27,189
Nondurable goods, total	1,344	1,341	1,413	1,463	1,585	1,520	1,400	1,490	1,493	1,547	1,652	2,009	18,257
Dept. stores, (excl. leased depts.)	113	133	157	171	192	175	157	179	182	198	237	363	2,257
Dept. stores, (incl. leased depts.) ²	119	139	165	179	200	182	164	187	191	207	250	381	2,364
GAF, total ³	474	492	537	571	620	597	552	616	682	654	717	1,130	7,642
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	3,845	3,948	4,546	4,730	4,899	5,143	4,898	4,875	4,740	4,901	4,866	5,975	57,366
Nondurable goods, total	2,481	2,441	2,779	2,886	3,006	3,008	2,875	2,881	2,865	3,113	3,126	3,895	35,356
Dept. stores, (excl. leased depts.)	264	266	351	368	411	378	351	410	381	429	481	770	4,880
Dept. stores, (incl. leased depts.) ²	278	299	368	384	429	397	368	426	398	448	498	801	5,094
GAF, total ³	828	851	1,011	1,055	1,141	1,096	1,052	1,132	1,082	1,194	1,316	2,073	13,831
Chicago, IL PMSA, total	3,054	3,160	3,632	3,757	3,859	3,945	3,807	3,771	3,689	3,839	3,842	4,707	45,062
Nondurable goods, total	1,995	1,970	2,265	2,329	2,415	2,363	2,297	2,281	2,307	2,502	2,499	3,127	28,350
Dept. stores, (excl. leased depts.)	201	221	269	280	314	288	268	314	295	333	369	596	3,748
Dept. stores, (incl. leased depts.) ²	212	231	282	293	327	302	281	327	309	348	384	620	3,916
GAF, total ³	657	677	804	836	908	871	835	896	867	965	1,041	1,650	11,007
Chicago, IL City, total	1,110	1,148	1,312	1,340	1,405	1,389	1,319	1,268	1,212	1,286	1,327	1,589	15,705
Nondurable goods, total	890	902	1,033	1,048	1,106	1,064	1,003	968	950	1,026	1,062	1,276	12,328
Dept. stores, (excl. leased depts.)	65	72	89	90	99	92	86	102	98	112	124	193	1,222
Dept. stores, (incl. leased depts.) ²	71	77	95	96	106	98	93	110	105	120	131	206	1,308
GAF, total ³	218	218	269	287	303	290	277	294	281	311	322	511	3,581
Cincinnati-Hamilton, OH-KY-IN CMSA, total	802	822	942	943	1,009	1,025	1,030	1,123	869	904	920	1,144	11,533
Nondurable goods, total	502	484	539	558	596	560	577	607	563	602	621	767	6,976
Dept. stores, (excl. leased depts.)	73	76	103	105	112	98	97	113	106	121	136	214	1,354
Dept. stores, (incl. leased depts.) ²	76	78	106	109	116	102	100	116	109	125	140	229	1,406
GAF, total ³	172	172	214	215	225	208	208	233	219	243	271	440	2,820
Cleveland-Akron-Lorain, OH CMSA, total	1,288	1,305	1,459	1,608	1,661	1,650	1,634	1,625	1,553	1,584	1,568	1,942	18,877
Nondurable goods, total	830	809	847	920	955	891	893	914	833	940	933	1,214	10,979
Dept. stores, (excl. leased depts.)	95	97	120	142	150	137	132	156	143	154	175	292	1,793
Dept. stores, (incl. leased depts.) ²	101	103	127	151	159	145	140	164	151	163	186	310	1,900
GAF, total ³	261	259	305	347	359	339	327	372	352	385	442	747	4,495
Cleveland, OH PMSA, total	871	895	999	1,127	1,116	1,076	1,099	1,088	1,032	1,073	1,013	1,266	12,655
Dept. stores, (excl. leased depts.)	64	66	82	98	103	94	90	106	98	106	117	198	1,222
Dept. stores, (incl. leased depts.) ²	70	71	87	105	110	100	96	112	105	113	126	212	1,307
GAF, total ³	186	188	217	251	257	242	232	263	253	278	314	538	3,219
Dallas-Fort Worth, TX CMSA, total	2,136	2,087	2,302	2,381	2,413	2,394	2,504	2,556	2,276	2,452	2,382	3,035	28,918
Nondurable goods, total	1,427	1,361	1,474	1,503	1,553	1,496	1,575	1,631	1,498	1,581	1,549	1,982	18,630
Dept. stores, (excl. leased depts.)	162	168	212	214	230	202	202	228	199	218	253	437	2,725
Dept. stores, (incl. leased depts.) ²	168	174	218	221	236	212	206	233	204	223	259	449	2,803
GAF, total ³	558	553	624	631	670	617	611	681	619	648	740	1,251	8,203
Denver-Boulder, CO CMSA, total	889	899	1,016	1,034	1,063	1,055	1,108	1,140	1,013	1,025	990	1,294	12,526
Nondurable goods, total	577	546	606	599	607	575	632	695	598	629	614	765	7,443
Dept. stores, (excl. leased depts.)	74	77	90	101	105	95	92	103	90	102	114	184	1,227
Dept. stores, (incl. leased depts.) ²	76	80	93	104	108	97	93	105	92	105	116	188	1,257
GAF, total ³	220	218	253	258	262	257	269	299	245	279	302	475	3,337
Detroit-Ann Arbor, MI CMSA, total	2,095	2,211	2,501	2,637	2,681	2,617	2,576	2,619	2,480	2,591	2,611	3,325	30,944
Nondurable goods, total	1,299	1,229	1,393	1,461	1,523	1,480	1,522	1,538	1,494	1,582	1,558	2,027	18,106
Dept. stores, (excl. leased depts.)	210	203	250	265	288	276	251	275	266	316	345	521	3,466
Dept. stores, (incl. leased depts.) ²	217	211	259	274	295	282	258	281	273	324	354	535	3,563
GAF, total ³	593	562	669	722	750	709	665	704	696	779	879	1,419	9,147
Detroit, MI PMSA, total	1,906	2,013	2,268	2,411	2,457	2,385	2,367	2,394	2,252	2,393	2,390	3,038	28,274
Nondurable goods, total	1,211	1,146	1,299	1,360	1,419	1,387	1,437	1,440	1,393	1,474	1,447	1,889	16,902
Dept. stores, (excl. leased depts.)	194	188	232	246	265	254	232	254	245	293	321	484	3,208
Dept. stores, (incl. leased depts.) ²	201	195	240	254	273	262	238	260	252	301	331	499	3,306
GAF, total ³	545	518	614	667	690	658	617	647	636	718	811	1,310	8,431
Houston-Galveston-Brazoria, TX CMSA, total	1,991	1,892	2,120	2,155	2,268	2,277	2,385	2,447	2,183	2,149	2,108	2,727	26,702
Nondurable goods, total	1,278	1,245	1,340	1,366	1,413	1,374	1,437	1,486	1,362	1,392	1,418	1,879	16,990
Dept. stores, (excl. leased depts.)	146	152	179	188	197	181	183	209	175	192	214	377	2,393
Dept. stores, (incl. leased depts.) ²	152	157	185	195	203	189	187	215	181	199	222	389	2,474
GAF, total ³	511	504	549	561	579	574	587	642	557	586	649	1,169	7,468
Houston, TX PMSA, total	1,798	1,718	1,914	1,950	2,080	2,054	2,152	2,222	1,964	1,946	1,926	2,495	24,199
Nondurable goods, total	1,158	1,130	1,205	1,229	1,278	1,229	1,290	1,348	1,215	1,255	1,293	1,714	15,344
Dept. stores, (excl. leased depts.)	128	132	156	165	172	156	158						

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	765	780	914	917	918	952	961	980	902	980	955	1,124	11,148
Dept. stores, (excl. leased depts.)	71	71	92	98	108	95	92	106	92	102	126	195	1,248
Dept. stores, (incl. leased depts.) ²	71	73	93	99	109	96	93	107	93	103	127	197	1,261
GAF, total ³	185	178	211	218	237	216	211	240	210	231	269	425	2,831
Los Angeles-Anaheim-Riverside, CA CMSA, total	7,073	6,996	7,808	8,071	8,215	8,129	8,273	8,516	7,936	8,257	8,380	10,269	97,923
Nondurable goods, total	4,376	4,137	4,612	4,752	4,824	4,810	4,873	4,883	4,628	4,888	4,973	6,443	58,199
Dept. stores, (excl. leased depts.)	490	487	564	609	624	614	581	641	598	649	780	1,360	7,997
Dept. stores, (incl. leased depts.) ²	509	504	586	629	646	635	602	662	617	669	799	1,395	8,253
GAF, total ³	1,718	1,641	1,879	1,956	2,009	1,992	1,962	2,099	1,975	2,123	2,452	4,022	25,828
Anaheim-Santa Ana, CA PMSA, total	1,498	1,535	1,690	1,782	1,858	1,822	1,864	1,958	1,743	1,792	1,816	2,199	21,557
Dept. stores, (excl. leased depts.)	102	103	119	128	132	130	124	138	125	137	163	291	1,692
Dept. stores, (incl. leased depts.) ²	105	105	122	130	135	133	127	141	128	139	166	296	1,727
GAF, total ³	369	360	416	419	467	464	477	522	454	478	542	880	5,848
Los Angeles-Long Beach, CA PMSA, total	4,185	4,060	4,545	4,720	4,760	4,743	4,804	4,901	4,660	4,793	4,905	6,080	57,156
Nondurable goods, total	2,714	2,544	2,840	2,909	2,956	2,971	2,999	3,005	2,868	3,034	3,089	3,940	35,869
Dept. stores, (excl. leased depts.)	286	280	325	350	362	356	333	366	344	370	445	773	4,590
Dept. stores, (incl. leased depts.) ²	300	292	338	363	376	370	346	380	357	383	457	797	4,759
GAF, total ³	1,057	984	1,133	1,195	1,207	1,199	1,168	1,239	1,187	1,270	1,462	2,368	15,469
Los Angeles, CA City, total	1,767	1,656	1,870	1,957	1,900	1,871	1,894	1,882	1,782	1,794	1,776	2,216	22,365
Nondurable goods, total	1,088	999	1,111	1,138	1,133	1,136	1,170	1,145	1,089	1,169	1,139	1,402	13,719
Dept. stores, (excl. leased depts.)	97	96	109	116	120	119	109	118	112	119	141	232	1,488
Dept. stores, (incl. leased depts.) ²	101	100	116	122	125	125	115	124	117	124	146	242	1,557
GAF, total ³	393	355	403	428	423	413	385	399	397	417	490	755	5,258
Miami-Fort Lauderdale, FL CMSA, total	1,618	1,563	1,730	1,721	1,704	1,723	1,734	1,745	1,682	1,780	1,838	2,513	21,351
Nondurable goods, total	956	915	1,010	1,023	1,030	999	1,019	1,028	962	1,012	1,100	1,495	12,549
Dept. stores, (excl. leased depts.)	120	128	149	148	153	144	142	164	139	150	184	299	1,920
Dept. stores, (incl. leased depts.) ²	125	133	154	153	159	149	147	169	143	156	191	309	1,988
GAF, total ³	411	433	469	480	478	457	446	480	456	481	554	908	6,053
Miami-Hialeah, FL PMSA, total	820	792	875	899	894	888	949	963	914	942	998	1,358	11,292
Nondurable goods, total	525	512	563	585	593	584	620	632	575	601	649	891	7,330
Dept. stores, (excl. leased depts.)	74	79	90	92	98	93	91	105	88	95	115	183	1,203
Dept. stores, (incl. leased depts.) ²	77	82	93	95	101	95	93	108	91	98	119	190	1,242
GAF, total ³	230	248	260	282	289	278	277	303	285	301	340	561	3,654
Milwaukee-Racine, WI CMSA, total	719	753	858	900	879	851	854	905	860	879	890	1,054	10,402
Dept. stores, (excl. leased depts.)	60	59	78	78	82	78	75	90	82	87	110	167	1,046
Dept. stores, (incl. leased depts.) ²	61	60	79	80	84	79	76	92	84	89	112	171	1,067
GAF, total ³	168	162	195	201	207	203	193	221	213	231	271	402	2,667
Milwaukee, WI PMSA, total	605	635	723	765	743	709	728	748	707	742	743	893	8,741
Dept. stores, (excl. leased depts.)	51	50	67	67	71	66	64	77	71	74	93	142	893
Dept. stores, (incl. leased depts.) ²	53	52	69	69	73	68	66	79	74	76	96	147	922
GAF, total ³	147	144	173	177	183	178	170	191	186	202	236	354	2,341
Minneapolis-St. Paul, MN-WI MSA, total	1,224	1,173	1,331	1,345	1,353	1,382	1,326	1,412	1,293	1,322	1,283	1,642	16,086
Dept. stores, (excl. leased depts.)	122	123	147	154	163	157	149	175	156	182	194	293	2,015
Dept. stores, (incl. leased depts.) ²	127	128	152	160	169	163	154	181	162	188	201	303	2,088
GAF, total ³	306	292	339	353	361	361	346	394	371	399	433	662	4,617
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	8,720	8,549	9,625	9,944	10,195	10,497	10,231	10,336	10,345	10,512	10,492	13,471	122,917
Nondurable goods, total	5,905	6,090	6,202	6,202	6,435	6,341	6,244	6,297	6,380	6,842	6,853	8,644	77,851
Dept. stores, (excl. leased depts.)	501	579	659	730	823	797	638	761	785	860	996	1,624	9,753
Dept. stores, (incl. leased depts.) ²	531	603	688	760	849	823	660	786	813	890	1,029	1,676	10,108
GAF, total ³	2,075	2,111	2,386	2,604	2,781	2,745	2,477	2,677	2,796	2,882	3,170	4,988	38,692
Nassau-Suffolk, NY PMSA, total	1,799	1,752	1,901	1,983	2,010	2,097	2,108	2,037	1,940	2,018	2,040	2,563	24,248
Nondurable goods, total	1,274	1,163	1,215	1,225	1,255	1,220	1,251	1,162	1,140	1,247	1,260	1,595	15,007
Dept. stores, (excl. leased depts.)	87	102	115	131	149	149	114	139	141	152	181	293	1,753
Dept. stores, (incl. leased depts.) ²	99	111	128	145	161	162	124	148	151	162	193	315	1,899
New York, NY PMSA, total	3,447	3,357	3,830	3,856	3,848	3,986	3,739	3,936	4,079	3,978	3,924	5,033	47,013
Nondurable goods, total	2,226	2,144	2,332	2,346	2,428	2,390	2,258	2,368	2,470	2,601	2,583	3,262	29,408
Dept. stores, (excl. leased depts.)	200	227	255	280	316	301	238	278	309	339	364	604	3,711
Dept. stores, (incl. leased depts.) ²	210	236	264	289	324	308	244	286	318	348	376	622	3,825
GAF, total ³	887	863	1,005	1,092	1,150	1,148	1,020	1,077	1,167	1,200	1,222	1,910	13,741
Newark, NJ PMSA, total	833	799	908	974	1,014	990	956	971	992	1,022	1,051	1,392	11,902
Dept. stores, (excl. leased depts.)	45	53	61	68	74	71	56	69	76	89	93	153	888
Dept. stores, (incl. leased depts.) ²	47	55	63	69	75	73	58	71	77	95	95	157	911
New York, NY City, total	2,977	2,836	3,238	3,226	3,154	3,302	3,157	3,356	3,512	3,383	3,309	4,259	39,709
Nondurable goods, total	1,827	1,758	1,913	1,925	1,978	1,964	1,857	1,953	2,048	2,153	2,114	2,673	24,163
Dept. stores, (excl. leased depts.)	156	176	198	218	242	229	179	211	243	265	280	462	2,859
Dept. stores, (incl. leased depts.) ²	164	183	204	223	247	234	183	216	249	271	288	474	2,936
GAF, total ³	746	721	841	903	952	961	853	884	982	994	1,002	1,557	11,396
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	2,978	3,041	3,640	3,668	3,629	4,035	3,797	3,770	3,790	3,722	3,701	4,874	44,645
Nondurable goods, total	1,833	1,810	2,016	2,035	2,062	2,022	1,934	1,977	2,003	2,103	2,166	2,893	24,854
Dept. stores, (excl. leased depts.)	212	220	284	313	340	316	270	315	313	338	433	692	4,046
Dept. stores, (incl. leased depts.) ²	222	228</											

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1987												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,386	2,401	2,859	2,873	2,839	3,158	2,981	2,943	2,950	2,920	2,893	3,820	35,023
Nondurable goods, total	1,476	1,439	1,607	1,603	1,617	1,592	1,506	1,528	1,557	1,640	1,683	2,262	19,510
Dept. stores, (excl. leased depts.)	169	173	228	249	272	252	216	248	251	271	347	556	3,232
Dept. stores, (incl. leased depts.) ²	178	180	235	255	278	258	221	254	258	278	355	567	3,317
GAF, total ³	476	496	592	653	663	658	621	685	695	740	858	1,424	8,561
Philadelphia, PA City, total	527	527	597	613	610	658	647	613	607	641	657	764	7,461
Dept. stores, (excl. leased depts.)	30	28	38	41	46	42	36	39	41	45	56	87	529
Dept. stores, (incl. leased depts.) ²	31	29	39	42	46	43	37	40	42	45	58	89	541
Phoenix, AZ MSA, total	1,062	1,029	1,177	1,150	1,173	1,107	1,079	1,136	1,106	1,168	1,199	1,526	13,912
Dept. stores, (excl. leased depts.)	78	81	96	97	99	89	83	94	84	90	118	200	1,209
Dept. stores, (incl. leased depts.) ²	80	83	98	100	101	90	84	95	86	92	120	205	1,234
GAF, total ³	273	247	313	297	297	272	249	291	272	308	350	602	3,771
Pittsburgh-Beaver Valley, PA CMSA, total	837	950	1,034	1,081	1,142	1,058	1,124	1,184	1,060	1,131	1,199	1,388	13,188
Nondurable goods, total	558	585	632	647	691	646	641	689	649	726	791	977	8,232
Dept. stores, (excl. leased depts.)	74	83	102	119	130	117	114	140	127	141	187	265	1,599
Dept. stores, (incl. leased depts.) ²	78	86	106	125	135	121	118	146	132	148	196	278	1,669
GAF, total ³	213	229	256	288	307	287	272	310	291	312	382	595	3,742
Pittsburgh, PA PMSA, total	818	929	1,005	1,051	1,106	1,026	1,086	1,142	1,029	1,090	1,158	1,335	12,775
Nondurable goods, total	541	567	610	623	662	620	613	658	626	695	758	935	7,908
Dept. stores, (excl. leased depts.)	67	75	93	108	118	106	103	128	117	129	172	244	1,460
Dept. stores, (incl. leased depts.) ²	70	78	96	113	123	110	107	133	122	135	180	255	1,522
GAF, total ³	198	212	231	263	275	262	246	281	270	286	352	548	3,424
St. Louis, MO-IL MSA, total	1,093	1,122	1,314	1,386	1,383	1,340	1,326	1,342	1,330	1,351	1,343	1,670	16,000
Dept. stores, (excl. leased depts.)	115	118	146	159	170	151	145	161	152	165	201	313	1,996
Dept. stores, (incl. leased depts.) ²	118	120	149	163	173	154	147	164	154	168	204	316	2,030
GAF, total ³	298	308	370	393	399	359	347	368	353	378	461	739	4,773
San Diego, CA MSA, total	1,063	1,037	1,221	1,248	1,270	1,288	1,305	1,328	1,257	1,405	1,351	1,758	15,531
Nondurable goods, total	650	623	680	732	740	721	747	772	728	782	776	1,078	9,029
Dept. stores, (excl. leased depts.)	85	82	95	103	105	104	104	114	106	117	135	233	1,383
Dept. stores, (incl. leased depts.) ²	88	84	98	106	108	107	106	117	109	120	138	240	1,421
GAF, total ³	318	315	342	369	378	373	373	445	383	399	445	759	4,899
San Francisco-Oakland-San Jose, CA CMSA, total	3,037	3,010	3,333	3,474	3,620	3,541	3,555	3,589	3,458	3,551	3,490	4,537	42,195
Nondurable goods, total	2,160	2,069	2,266	2,357	2,441	2,395	2,424	2,452	2,305	2,445	2,418	3,148	28,880
Dept. stores, (excl. leased depts.)	227	232	265	291	310	290	284	327	288	305	386	643	3,848
Dept. stores, (incl. leased depts.) ²	234	238	273	300	316	297	290	334	295	314	394	654	3,939
GAF, total ³	774	805	891	927	960	951	938	1,041	979	1,023	1,166	1,941	12,396
Oakland, CA PMSA, total	991	973	1,100	1,164	1,197	1,206	1,194	1,204	1,165	1,187	1,125	1,431	13,937
Dept. stores, (excl. leased depts.)	70	72	82	89	96	90	88	103	88	93	123	201	1,195
Dept. stores, (incl. leased depts.) ²	71	75	84	92	98	91	90	105	90	95	125	205	1,221
San Francisco, CA PMSA, total	819	837	906	929	979	942	966	1,002	1,025	981	978	1,260	11,624
Nondurable goods, total	646	618	675	697	723	718	749	738	801	774	757	955	8,851
Dept. stores, (excl. leased depts.)	68	68	78	86	89	84	84	93	85	90	107	181	1,113
Dept. stores, (incl. leased depts.) ²	70	70	80	88	91	86	85	95	87	92	110	185	1,139
GAF, total ³	244	243	280	287	296	287	289	319	305	328	350	559	3,787
Seattle-Tacoma, WA CMSA, total	1,181	1,122	1,236	1,305	1,355	1,368	1,412	1,437	1,362	1,426	1,400	1,956	16,560
Dept. stores, (excl. leased depts.)	73	72	88	92	104	109	110	125	111	117	134	216	1,351
Dept. stores, (incl. leased depts.) ²	76	76	91	95	106	112	113	128	114	120	138	225	1,394
GAF, total ³	325	324	367	382	403	420	426	442	409	429	491	869	5,287
Tampa-St. Petersburg-Clearwater, FL MSA, total	1,169	1,179	1,308	1,282	1,252	1,233	1,231	1,269	1,266	1,215	1,242	1,694	15,340
Nondurable goods, total	776	764	866	844	808	755	777	785	761	717	749	1,120	9,722
Dept. stores, (excl. leased depts.)	81	86	107	103	105	97	97	102	90	103	127	199	1,297
Dept. stores, (incl. leased depts.) ²	84	90	112	108	109	101	100	105	94	107	132	207	1,349
GAF, total ³	218	222	255	253	251	238	238	250	230	257	295	485	3,192
Washington, DC-MD-VA MSA, total	1,876	1,979	2,359	2,508	2,634	2,653	2,645	2,626	2,502	2,605	2,459	3,235	30,079
Nondurable goods, total	1,217	1,199	1,355	1,424	1,510	1,453	1,486	1,512	1,448	1,568	1,532	2,049	17,753
Dept. stores, (excl. leased depts.)	130	151	193	208	214	198	186	207	212	225	256	412	2,592
Dept. stores, (incl. leased depts.) ²	137	158	201	216	222	205	191	213	219	232	265	426	2,685
GAF, total ³	452	480	574	620	649	634	604	674	662	691	772	1,276	8,088

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,545	1,503	1,714	1,713	1,925	1,677	1,732	1,801	1,738	1,721	1,732	2,139	20,940
Nondurable goods, total	1,063	1,028	1,208	1,160	1,233	1,098	1,208	1,295	1,164	1,218	1,215	1,473	14,363
Dept. stores, (excl. leased depts.)	102	111	154	150	166	153	140	169	150	168	200	311	1,974
Dept. stores, (incl. leased depts.) ²	107	117	163	159	175	162	148	179	158	176	212	329	2,085
GAF, total ³	330	354	460	449	536	481	442	486	453	465	544	865	5,865
Baltimore, MD MSA, total	1,151	1,109	1,326	1,338	1,526	1,375	1,409	1,496	1,495	1,519	1,500	1,961	17,205
Nondurable goods, total	668	626	704	705	770	699	697	755	692	753	795	992	8,856
Dept. stores, (excl. leased depts.)	64	67	94	94	111	100	86	104	99	109	143	215	1,286
Dept. stores, (incl. leased depts.) ²	67	70	98	98	115	105	89	108	103	113	149	223	1,398
GAF, total ³	231	229	300	296	328	303	288	327	317	337	398	625	3,979
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,971	1,787	2,023	2,111	2,289	2,149	2,133	2,235	2,287	2,295	2,260	2,904	26,444
Nondurable goods, total	1,420	1,281	1,423	1,453	1,567	1,426	1,452	1,546	1,457	1,598	1,596	1,958	18,177
Dept. stores, (excl. leased depts.)	109	115	151	152	182	159	143	177	172	182	219	344	2,105
Dept. stores, (incl. leased depts.) ²	115	121	158	159	190	166	150	186	180	192	230	360	2,207
GAF, total ³	427	410	532	540	604	562	515	604	600	623	718	1,149	7,284
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	3,757	3,649	4,164	4,241	4,535	4,338	4,489	4,528	4,608	4,774	4,620	5,649	53,352
Nondurable goods, total	2,336	2,224	2,563	2,483	2,669	2,491	2,576	2,700	2,593	2,790	2,855	3,473	31,753
Dept. stores, (excl. leased depts.)	254	249	343	343	381	359	338	387	352	387	461	719	4,573
Dept. stores, (incl. leased depts.) ²	270	265	364	361	403	379	358	407	373	409	486	759	4,834
GAF, total ³	775	737	964	942	1,048	979	939	1,061	985	1,098	1,281	1,956	12,765
Chicago, IL PMSA, total	2,932	2,857	3,265	3,305	3,561	3,402	3,519	3,552	3,621	3,764	3,663	4,495	41,936
Nondurable goods, total	1,857	1,774	2,058	1,988	2,135	1,996	2,070	2,166	2,096	2,251	2,308	2,798	25,497
Dept. stores, (excl. leased depts.)	193	190	262	260	289	274	258	294	269	295	351	547	3,482
Dept. stores, (incl. leased depts.) ²	206	203	279	277	308	291	275	312	286	314	373	581	3,705
GAF, total ³	619	591	773	751	844	786	752	850	793	880	1,028	1,561	10,228
Chicago, IL City, total	1,150	1,120	1,262	1,277	1,353	1,256	1,324	1,261	1,231	1,300	1,262	1,500	15,296
Nondurable goods, total	814	791	912	902	927	872	899	938	899	982	971	1,150	11,047
Dept. stores, (excl. leased depts.)	63	62	87	85	92	87	83	95	89	99	116	178	1,136
Dept. stores, (incl. leased depts.) ²	69	68	95	93	101	94	90	103	96	107	126	192	1,234
GAF, total ³	207	200	262	248	274	260	249	277	268	293	328	479	3,345
Cincinnati-Hamilton, OH-KY-IN CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ .....	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cleveland-Akron-Lorain, OH CMSA, total	1,413	1,338	1,534	1,704	1,756	1,640	1,672	1,649	1,727	1,634	1,542	1,880	19,489
Nondurable goods, total	847	779	877	897	950	864	894	898	845	936	942	1,165	10,894
Dept. stores, (excl. leased depts.)	93	92	128	142	148	135	130	151	142	150	177	273	1,761
Dept. stores, (incl. leased depts.) ²	99	98	137	152	158	145	139	161	151	160	190	292	1,882
GAF, total ³	250	243	313	325	347	322	312	352	329	351	410	647	4,201
Cleveland, OH PMSA, total	943	896	1,024	1,132	1,162	1,085	1,104	1,092	1,145	1,079	1,026	1,262	12,950
Dept. stores, (excl. leased depts.)	63	62	87	97	101	93	89	104	97	103	121	187	1,204
Dept. stores, (incl. leased depts.) ²	68	67	95	106	110	100	96	112	104	111	131	202	1,302
GAF, total ³	179	174	224	235	252	234	227	257	239	255	297	470	3,043
Dallas-Fort Worth, TX CMSA, total	2,009	1,948	2,238	2,283	2,498	2,394	2,478	2,531	2,708	2,632	2,491	3,026	29,236
Nondurable goods, total	1,326	1,269	1,486	1,492	1,628	1,540	1,509	1,587	1,647	1,666	1,615	1,966	18,731
Dept. stores, (excl. leased depts.)	153	154	205	195	223	199	194	220	192	217	251	407	2,610
Dept. stores, (incl. leased depts.) ²	159	160	212	202	231	206	201	227	199	225	260	421	2,703
GAF, total ³	490	505	649	614	706	635	612	721	735	765	828	1,254	8,514
Denver-Boulder, CO CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ .....	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Detroit-Ann Arbor, MI CMSA, total	2,073	2,025	2,299	2,337	2,612	2,509	2,377	2,437	2,564	2,491	2,444	3,214	29,382
Nondurable goods, total	1,266	1,236	1,418	1,348	1,469	1,420	1,409	1,485	1,391	1,483	1,502	1,866	17,293
Dept. stores, (excl. leased depts.)	191	186	249	255	283	268	246	279	260	298	345	494	3,354
Dept. stores, (incl. leased depts.) ²	198	191	257	263	291	276	254	287	268	306	354	507	3,452
GAF, total ³	571	535	684	680	778	735	691	758	709	779	876	1,359	9,155
Detroit, MI PMSA, total	1,862	1,824	2,073	2,104	2,350	2,252	2,139	2,199	2,294	2,239	2,208	2,896	26,440
Nondurable goods, total	1,172	1,148	1,315	1,252	1,365	1,317	1,306	1,378	1,291	1,372	1,394	1,733	16,043
Dept. stores, (excl. leased depts.)	177	172	231	236	261	248	228	258	241	275	319	457	3,103
Dept. stores, (incl. leased depts.) ²	183	177	239	244	269	256	235	266	248	284	329	470	3,200
GAF, total ³	524	493	633	627	718	679	636	699	654	717	807	1,254	8,441
Houston-Galveston-Braxoria, TX CMSA, total	1,784	1,684	1,901	1,832	1,991	1,892	1,890	1,995	1,842	1,830	1,870	2,568	23,079
Nondurable goods, total	1,187	1,133	1,280	1,227	1,364	1,232	1,240	1,357	1,156	1,243	1,310	1,772	15,501
Dept. stores, (excl. leased depts.)	133	142	179	168	190	171	174	194	166	180	209	341	2,247
Dept. stores, (incl. leased depts.) ²	138	147	185	174	197	177	181	201	172	187	217	355	2,331
GAF, total ³	433	432	530	490	565	501	507	588	490	546	643	1,076	6,801
Houston, TX PMSA, total	1,603	1,513	1,710	1,647	1,791	1,705	1,702	1,796	1,657	1,645	1,686	2,334	20,789
Nondurable goods, total	1,062	1,014	1,148	1,099	1,223	1,107	1,113	1,215	1,037	1,113	1,177	1,609	13,917
Dept. stores, (excl. leased depts.)	116	124	157	147	168	150	153	170	147	159	184	299	1,974
Dept. stores, (incl. leased depts.) ²	120	129	163	153	174	156	159	176	151	164	190	311	2,046
GAF, total ³	402	400	493	455	525	466	472	544	459	508	601	1,011	6,336

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	965	924	1,059	1,028	1,169	1,028	1,006	1,116	1,065	990	1,027	1,189	12,566
Dept. stores, (excl. leased depts.)	64	62	82	86	99	89	86	95	83	95	118	177	1,136
Dept. stores, (incl. leased depts.) ²	85	83	84	88	101	90	87	96	84	96	121	181	1,156
GAF, total ³	175	167	214	208	249	223	214	225	200	222	267	413	2,777
Los Angeles-Anaheim-Riverside, CA CMSA, total	6,897	6,590	7,304	7,416	7,832	7,784	7,723	7,883	7,840	7,718	7,728	10,091	92,806
Nondurable goods, total	4,328	4,077	4,589	4,477	4,796	4,739	4,676	4,707	4,547	4,659	4,697	6,009	56,301
Dept. stores, (excl. leased depts.)	550	558	661	640	705	680	636	680	669	641	691	1,212	8,323
Dept. stores, (incl. leased depts.) ²	571	578	686	664	731	706	660	705	693	664	717	1,257	8,632
GAF, total ³	1,701	1,693	1,960	1,944	2,151	2,106	2,048	2,108	2,058	2,141	2,282	3,612	25,804
Anaheim-Santa Ana, CA PMSA, total	1,428	1,399	1,541	1,506	1,685	1,624	1,601	1,706	1,660	1,572	1,589	2,097	19,408
Dept. stores, (excl. leased depts.)	108	111	132	130	143	138	130	139	137	137	151	267	1,723
Dept. stores, (incl. leased depts.) ²	110	113	135	133	146	141	133	142	139	140	153	274	1,759
GAF, total ³	358	353	417	404	451	450	426	447	423	432	482	796	5,439
Los Angeles-Long Beach, CA PMSA, total	4,067	3,872	4,300	4,350	4,603	4,575	4,542	4,823	4,586	4,536	4,557	5,957	54,568
Nondurable goods, total	2,679	2,514	2,832	2,764	2,962	2,931	2,896	2,910	2,817	2,861	2,907	3,715	34,808
Dept. stores, (excl. leased depts.)	319	323	384	371	409	395	369	394	389	372	400	703	4,828
Dept. stores, (incl. leased depts.) ²	333	337	400	388	427	412	385	411	405	388	418	733	5,037
GAF, total ³	1,021	1,010	1,172	1,161	1,287	1,265	1,228	1,264	1,240	1,282	1,374	2,177	15,481
Los Angeles, CA City, total	1,898	1,594	1,767	1,808	1,903	1,873	1,884	1,952	1,976	1,946	1,946	2,403	22,750
Nondurable goods, total	1,013	979	1,105	1,074	1,148	1,155	1,142	1,155	1,124	1,161	1,173	1,432	13,661
Dept. stores, (excl. leased depts.)	104	104	121	120	129	125	115	124	124	123	133	224	1,546
Dept. stores, (incl. leased depts.) ²	109	109	127	126	135	131	121	130	130	129	139	235	1,621
GAF, total ³	395	371	430	433	460	466	424	445	426	456	497	738	5,541
Miami-Fort Lauderdale, FL CMSA, total	1,639	1,531	1,639	1,586	1,757	1,691	1,655	1,724	1,718	1,692	1,783	2,237	20,652
Nondurable goods, total	911	887	1,007	940	1,015	957	959	986	918	973	1,009	1,276	11,838
Dept. stores, (excl. leased depts.)	108	116	143	134	153	143	136	158	135	146	173	275	1,820
Dept. stores, (incl. leased depts.) ²	112	119	148	139	159	148	140	164	139	149	178	284	1,879
GAF, total ³	360	359	430	414	451	429	428	465	414	467	532	830	5,579
Miami-Hialeah, FL PMSA, total	788	746	807	783	863	825	815	844	830	838	884	1,130	10,153
Nondurable goods, total	491	478	538	510	550	515	519	533	499	528	551	702	6,414
Dept. stores, (excl. leased depts.)	66	71	87	83	94	88	84	98	84	89	106	170	1,120
Dept. stores, (incl. leased depts.) ²	69	74	91	85	99	91	86	102	85	92	110	176	1,160
GAF, total ³	199	199	240	232	254	241	241	262	234	260	295	465	3,122
Milwaukee-Racine, WI CMSA, total	784	679	815	870	878	875	834	851	888	882	915	1,039	10,310
Dept. stores, (excl. leased depts.)	59	60	83	83	88	81	83	83	83	87	95	156	1,050
Dept. stores, (incl. leased depts.) ²	61	61	87	87	92	84	86	86	86	90	98	161	1,089
GAF, total ³	153	142	194	192	202	193	192	207	198	211	235	375	2,494
Milwaukee, WI PMSA, total	642	563	672	714	726	714	688	710	728	732	759	875	8,523
Dept. stores, (excl. leased depts.)	51	51	71	72	76	70	71	80	71	74	82	134	903
Dept. stores, (incl. leased depts.) ²	53	53	76	76	80	73	75	84	75	78	85	141	949
GAF, total ³	137	126	172	173	181	172	170	184	176	189	210	338	2,228
Minneapolis-St. Paul, MN-WI MSA, total	1,210	1,146	1,283	1,350	1,453	1,386	1,358	1,440	1,486	1,510	1,449	1,691	16,762
Dept. stores, (excl. leased depts.)	114	112	149	149	165	155	142	166	153	175	199	280	1,959
Dept. stores, (incl. leased depts.) ²	118	116	155	155	172	162	148	173	160	181	208	291	2,039
GAF, total ³	264	251	320	318	344	328	317	371	341	370	417	602	4,243
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	8,717	8,074	9,106	9,062	9,968	9,501	9,271	9,490	9,890	9,948	9,942	12,630	115,499
Nondurable goods, total	5,936	5,383	6,016	5,720	6,263	5,984	5,891	6,017	5,895	6,236	6,455	8,047	73,843
Dept. stores, (excl. leased depts.)	467	521	656	652	812	710	591	726	728	775	926	1,450	9,014
Dept. stores, (incl. leased depts.) ²	491	547	690	684	852	745	621	762	764	814	971	1,523	9,464
GAF, total ³	1,922	1,915	2,315	2,328	2,695	2,465	2,278	2,551	2,609	2,729	3,020	4,489	31,316
Nassau-Suffolk, NY PMSA, total	1,881	1,662	1,717	1,678	1,867	1,784	1,755	1,814	1,830	1,813	1,885	2,341	22,027
Nondurable goods, total	1,343	1,156	1,179	1,094	1,226	1,164	1,161	1,193	1,143	1,195	1,294	1,595	14,743
Dept. stores, (excl. leased depts.)	81	91	114	113	145	130	107	128	127	131	162	255	1,584
Dept. stores, (incl. leased depts.) ²	92	101	129	128	164	146	121	144	142	146	182	288	1,783
New York, NY PMSA, total	3,355	3,170	3,807	3,710	3,987	3,798	3,660	3,760	4,046	4,073	4,108	5,184	46,658
Nondurable goods, total	2,223	2,072	2,387	2,286	2,464	2,342	2,272	2,355	2,340	2,483	2,546	3,157	28,927
Dept. stores, (excl. leased depts.)	192	209	262	255	319	276	223	277	286	310	356	546	3,511
Dept. stores, (incl. leased depts.) ²	200	219	273	267	333	287	232	289	298	324	371	569	3,662
GAF, total ³	805	793	980	978	1,115	1,018	929	1,062	1,108	1,163	1,268	1,865	13,084
Newark, NJ PMSA, total	771	699	792	902	997	923	901	877	892	893	925	1,154	10,726
Dept. stores, (excl. leased depts.)	43	48	61	63	75	65	57	70	68	74	89	141	854
Dept. stores, (incl. leased depts.) ²	43	49	62	64	77	67	58	72	70	76	91	145	874
New York, NY City, total	2,874	2,751	3,322	3,214	3,401	3,181	3,077	3,173	3,408	3,505	3,426	4,305	39,637
Nondurable goods, total	1,840	1,729	1,990	1,916	2,042	1,946	1,865	1,919	1,911	2,024	2,045	2,527	23,754
Dept. stores, (excl. leased depts.)	147	159	197	190	236	202	161	201	215	232	263	402	2,605
Dept. stores, (incl. leased depts.) ²	154	166	205	197	245	210	168	210	224	241	274	419	2,713
GAF, total ³	670	658	819	825	932	861	774	881	941	976	1,041	1,509	10,887
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	3,298	3,066	3,429	3,405	3,889	3,723	3,500	3,590	3,907	3,738	3,679	4,712	43,936
Nondurable goods, total	1,874	1,738	1,993	1,843	2,066	1,928	1,868	1,965	1,951	2,059	2,178	2,773	24,236
Dept. stores, (excl. leased depts.)	191	202	276	272	325	284	248	294	290	316	408	626	3,732
Dept. stores, (incl. leased depts.) ²	198	210	285	282	336	293	257	303	301	328	423	647	3,863
GAF, total ³	574	584	735	7									

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1986												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,634	2,450	2,734	2,727	3,107	2,972	2,803	2,874	3,126	2,993	2,952	3,777	35,149
Nondurable goods, total	1,498	1,393	1,593	1,483	1,654	1,541	1,499	1,575	1,566	1,654	1,750	2,217	19,423
Dept. stores, (excl. leased depts.)	153	162	220	218	259	227	198	235	232	252	326	500	2,982
Dept. stores, (incl. leased depts.) ²	159	167	228	225	268	234	206	243	239	261	338	517	3,085
GAF, total ³	452	459	574	551	633	585	535	602	597	644	770	1,227	7,629
Philadelphia, PA City, total	546	561	658	667	692	669	621	686	705	666	671	791	7,933
Dept. stores, (excl. leased depts.)	30	28	40	38	45	38	35	36	39	44	56	81	510
Dept. stores, (incl. leased depts.) ²	31	29	41	39	46	39	37	38	41	46	59	84	530
Phoenix, AZ MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Pittsburgh-Beaver Valley, PA CMSA, total	759	729	827	852	933	921	997	1,005	964	967	996	1,203	11,153
Nondurable goods, total	557	527	593	602	676	612	648	676	597	643	695	849	7,675
Dept. stores, (excl. leased depts.)	78	80	116	116	128	109	103	124	108	117	163	213	1,455
Dept. stores, (incl. leased depts.) ²	83	85	122	122	135	116	108	130	114	123	171	223	1,532
GAF, total ³	180	188	240	234	254	229	226	264	237	257	337	494	3,140
Pittsburgh, PA PMSA, total	739	709	802	828	904	895	971	977	938	940	965	1,162	10,830
Nondurable goods, total	539	510	572	581	652	592	628	654	577	623	669	815	7,412
Dept. stores, (excl. leased depts.)	71	72	105	105	116	99	93	113	98	106	148	193	1,319
Dept. stores, (incl. leased depts.) ²	75	76	110	110	121	104	97	118	103	111	154	202	1,381
GAF, total ³	167	173	222	217	235	212	211	246	220	239	312	457	2,911
St. Louis, MO-IL MSA, total	1,108	1,070	1,317	1,276	1,354	1,278	1,278	1,385	1,308	1,294	1,275	1,598	15,541
Dept. stores, (excl. leased depts.)	111	112	148	150	164	151	140	159	147	166	204	303	1,955
Dept. stores, (incl. leased depts.) ²	112	113	150	152	167	154	142	162	148	168	208	308	1,984
GAF, total ³	308	299	408	383	418	379	357	405	380	417	473	703	4,930
San Diego, CA MSA, total	1,086	1,061	1,077	1,115	1,231	1,146	1,218	1,331	1,253	1,259	1,244	1,537	14,558
Nondurable goods, total	581	560	631	624	698	657	672	709	667	684	688	904	8,075
Dept. stores, (excl. leased depts.)	91	94	112	109	120	114	112	122	118	110	121	205	1,428
Dept. stores, (incl. leased depts.) ²	95	98	116	113	125	118	117	127	123	114	126	213	1,485
GAF, total ³	302	297	343	334	385	345	359	390	370	379	410	642	4,556
San Francisco-Oakland-San Jose, CA CMSA, total	3,064	2,858	3,157	3,180	3,456	3,305	3,339	3,469	3,301	3,436	3,506	4,486	40,557
Nondurable goods, total	2,193	2,068	2,244	2,234	2,460	2,303	2,299	2,375	2,183	2,410	2,521	3,131	28,421
Dept. stores, (excl. leased depts.)	245	253	298	303	342	318	316	357	322	330	367	614	4,065
Dept. stores, (incl. leased depts.) ²	252	259	307	312	351	327	323	366	330	339	376	630	4,172
GAF, total ³	785	776	925	905	1,008	958	959	1,047	978	1,034	1,125	1,795	12,295
Oakland, CA PMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ² . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Francisco, CA PMSA, total	802	750	827	828	898	861	868	902	847	904	931	1,189	10,607
Nondurable goods, total	642	606	659	655	714	673	673	697	643	711	741	929	8,343
Dept. stores, (excl. leased depts.)	72	74	88	89	100	94	93	106	95	98	109	181	1,199
Dept. stores, (incl. leased depts.) ²	75	78	92	93	105	98	97	110	99	101	113	188	1,249
GAF, total ³	238	234	282	275	303	291	289	319	299	314	342	546	3,732
Seattle-Tacoma, WA CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg-Clearwater, FL MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Washington, DC-MD-VA MSA, total	1,876	1,805	2,126	2,134	2,316	2,162	2,180	2,260	2,280	2,237	2,258	2,904	26,538
Nondurable goods, total	1,163	1,144	1,350	1,324	1,426	1,291	1,292	1,327	1,290	1,396	1,420	1,769	16,192
Dept. stores, (excl. leased depts.)	129	137	181	184	213	184	173	198	196	206	250	381	2,432
Dept. stores, (incl. leased depts.) ²	135	143	188	191	222	192	180	207	205	216	262	398	2,539
GAF, total ³	407	414	572	563	654	579	560	626	563	596	690	1,094	7,318

NA Data not available

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,432	1,395	1,623	1,591	1,715	1,664	1,561	1,691	1,715	1,831	1,901	2,200	20,319
Nondurable goods, total	956	938	1,093	1,039	1,096	1,064	1,010	1,120	1,098	1,199	1,275	1,559	13,447
Dept. stores, (excl. leased depts.)	97	103	143	142	147	143	127	159	141	151	189	293	1,835
Dept. stores, (incl. leased depts.) ²	102	108	150	149	156	151	135	168	149	160	201	310	1,939
GAF, total ³	390	354	449	428	449	432	399	460	431	467	582	868	5,709
Baltimore, MD MSA, total	1,123	1,049	1,174	1,318	1,388	1,311	1,321	1,388	1,256	1,320	1,418	1,700	15,766
Nondurable goods, total	632	621	678	721	754	686	689	757	696	760	819	968	8,781
Dept. stores, (excl. leased depts.)	64	71	85	91	100	91	79	95	92	100	128	196	1,192
Dept. stores, (incl. leased depts.) ²	66	73	89	95	105	95	82	99	95	105	134	204	1,242
GAF, total ³	219	231	273	280	302	279	256	302	280	307	368	571	3,668
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,775	1,704	1,936	1,921	2,122	2,067	2,043	2,149	2,041	2,212	2,240	2,649	24,859
Nondurable goods, total	1,282	1,202	1,371	1,327	1,484	1,411	1,410	1,497	1,361	1,548	1,602	1,814	17,309
Dept. stores, (excl. leased depts.)	104	110	140	143	164	148	129	161	149	168	207	314	1,937
Dept. stores, (incl. leased depts.) ²	110	116	147	150	172	155	135	168	157	176	217	330	2,033
GAF, total ³	393	416	499	492	535	505	449	582	541	601	704	1,011	6,728
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	3,406	3,360	3,911	4,082	4,358	4,056	4,222	4,406	4,180	4,283	4,354	4,934	49,552
Nondurable goods, total	2,110	2,052	2,305	2,367	2,571	2,449	2,444	2,644	2,473	2,717	2,864	3,323	30,319
Dept. stores, (excl. leased depts.)	247	250	334	345	369	341	314	376	336	381	451	690	4,434
Dept. stores, (incl. leased depts.) ²	263	267	356	366	392	362	332	397	356	404	477	730	4,702
GAF, total ³	704	700	867	889	950	907	854	1,011	944	1,021	1,206	1,755	11,808
Chicago, IL PMSA, total	2,647	2,618	3,045	3,141	3,357	3,140	3,263	3,432	3,263	3,353	3,432	3,928	38,619
Nondurable goods, total	1,677	1,635	1,838	1,882	2,034	1,949	1,943	2,102	1,982	2,182	2,303	2,677	24,204
Dept. stores, (excl. leased depts.)	188	191	256	263	281	259	238	285	256	290	344	525	3,376
Dept. stores, (incl. leased depts.) ²	201	204	273	281	300	278	254	304	273	310	367	560	3,605
GAF, total ³	561	556	690	708	757	719	677	802	752	811	965	1,392	9,390
Chicago, IL City, total	1,068	1,060	1,189	1,226	1,270	1,222	1,390	1,386	1,305	1,332	1,303	1,415	15,166
Nondurable goods, total	775	751	863	882	934	923	918	976	944	1,022	1,046	1,136	11,170
Dept. stores, (excl. leased depts.)	63	64	86	88	90	85	78	93	86	97	115	168	1,113
Dept. stores, (incl. leased depts.) ²	68	69	94	96	99	93	84	102	93	106	125	182	1,211
GAF, total ³	186	188	229	236	253	242	225	263	245	257	305	410	3,039
Cincinnati-Hamilton, OH-KY-IN CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cleveland-Akron-Lorain, OH CMSA, total	1,229	1,165	1,430	1,614	1,674	1,537	1,608	1,706	1,634	1,598	1,614	1,800	18,609
Nondurable goods, total	798	742	856	929	952	896	918	938	888	943	959	1,156	10,975
Dept. stores, (excl. leased depts.)	95	93	127	146	142	130	122	141	134	147	177	270	1,724
Dept. stores, (incl. leased depts.) ²	102	100	136	156	152	139	130	151	144	157	191	289	1,847
GAF, total ³	236	228	301	326	329	311	305	348	322	349	424	644	4,123
Cleveland, OH PMSA, total	822	780	949	1,070	1,105	1,015	1,061	1,134	1,089	1,059	1,082	1,216	12,382
Dept. stores, (excl. leased depts.)	66	64	86	100	97	88	83	96	92	100	121	184	1,177
Dept. stores, (incl. leased depts.) ²	70	68	94	108	106	96	90	105	99	109	131	200	1,276
GAF, total ³	171	167	216	235	237	223	219	252	233	252	308	468	2,981
Dallas-Fort Worth, TX CMSA, total	2,032	2,015	2,326	2,449	2,598	2,379	2,422	2,570	2,330	2,311	2,396	2,723	28,551
Nondurable goods, total	1,302	1,280	1,487	1,519	1,595	1,499	1,506	1,656	1,522	1,505	1,646	1,871	18,388
Dept. stores, (excl. leased depts.)	137	144	190	190	207	188	182	205	191	207	251	391	2,483
Dept. stores, (incl. leased depts.) ²	143	149	197	197	215	195	189	212	198	215	261	406	2,577
GAF, total ³	478	512	618	596	642	592	557	667	669	639	722	1,067	7,759
Denver-Boulder, CO CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Detroit-Ann Arbor, MI CMSA, total	1,905	1,833	2,152	2,243	2,399	2,299	2,277	2,294	2,174	2,256	2,361	2,948	27,141
Nondurable goods, total	1,183	1,109	1,274	1,280	1,335	1,297	1,263	1,349	1,263	1,350	1,449	1,782	15,934
Dept. stores, (excl. leased depts.)	181	172	224	234	247	240	219	255	233	267	327	460	3,059
Dept. stores, (incl. leased depts.) ²	187	177	231	242	256	247	227	263	242	274	337	473	3,156
GAF, total ³	516	479	587	617	665	680	639	717	636	722	866	1,263	8,387
Detroit, MI PMSA, total	1,714	1,642	1,929	2,009	2,153	2,060	2,035	2,061	1,948	2,024	2,131	2,657	24,363
Nondurable goods, total	1,094	1,025	1,178	1,186	1,237	1,199	1,167	1,251	1,167	1,244	1,344	1,650	14,742
Dept. stores, (excl. leased depts.)	168	158	207	217	230	222	203	236	217	246	302	426	2,832
Dept. stores, (incl. leased depts.) ²	174	164	214	225	237	230	210	244	224	255	313	439	2,929
GAF, total ³	475	438	541	571	616	628	589	664	588	663	799	1,166	7,738
Houston-Galveston-Brazoria, TX CMSA, total	1,701	1,636	1,901	1,905	2,027	1,910	1,929	2,032	1,889	1,850	1,947	2,390	23,117
Nondurable goods, total	1,111	1,073	1,204	1,216	1,289	1,199	1,224	1,303	1,171	1,225	1,306	1,642	14,963
Dept. stores, (excl. leased depts.)	133	135	174	175	187	175	167	192	160	174	203	339	2,214
Dept. stores, (incl. leased depts.) ²	139	141	181	182	195	182	173	199	166	181	211	353	2,303
GAF, total ³	440	441	529	530	557	505	496	562	495	522	610	966	6,653
Houston, TX PMSA, total	1,532	1,477	1,716	1,722	1,824	1,719	1,737	1,827	1,700	1,668	1,752	2,164	20,838
Nondurable goods, total	998	966	1,087	1,097	1,156	1,075	1,098	1,169	1,051	1,100	1,171	1,483	13,451
Dept. stores, (excl. leased depts.)	117	119	152	153	166	153	146	168	141	153	177	298	1,943
Dept. stores, (incl. leased depts.) ²	121	123	158	159	172	159	153	174	146	159	184	310	2,018
GAF, total ³	411	413	493	497	517	469	462	522	462	484	566	899	

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	1,020	1,036	1,153	1,137	1,266	1,165	1,080	1,254	1,173	1,029	1,093	1,203	13,609
Dept. stores, (excl. leased depts.)	60	61	79	83	92	83	81	95	81	85	110	166	1,076
Dept. stores, (incl. leased depts.) ²	61	62	81	85	94	85	82	97	82	86	112	170	1,097
GAF, total ³	169	165	201	209	222	205	203	242	213	228	270	410	2,737
Los Angeles-Anaheim-Riverside, CA CMSA, total	6,503	6,272	7,292	6,988	7,578	7,303	7,339	7,530	7,266	7,202	7,571	9,201	88,045
Nondurable goods, total	4,032	3,848	4,423	4,334	4,520	4,538	4,571	4,652	4,434	4,594	4,885	5,974	54,805
Dept. stores, (excl. leased depts.)	546	548	639	665	703	714	650	702	667	697	879	1,317	8,727
Dept. stores, (incl. leased depts.) ²	568	570	664	692	731	743	676	730	693	724	913	1,369	9,073
GAF, total ³	1,592	1,565	1,806	1,818	1,997	1,984	1,873	2,019	1,925	2,006	2,421	3,485	24,491
Anaheim-Santa Ana, CA PMSA, total	1,360	1,371	1,523	1,460	1,616	1,644	1,594	1,649	1,549	1,490	1,601	1,929	18,786
Dept. stores, (excl. leased depts.)	106	108	127	129	138	139	128	136	131	138	177	273	1,730
Dept. stores, (incl. leased depts.) ²	108	110	130	132	142	143	131	139	134	141	182	280	1,772
GAF, total ³	347	354	394	392	437	450	418	464	430	426	527	775	5,414
Los Angeles-Long Beach, CA PMSA, total	3,824	3,681	4,268	4,112	4,446	4,302	4,336	4,436	4,271	4,260	4,469	5,432	51,837
Nondurable goods, total	2,492	2,377	2,729	2,684	2,798	2,808	2,841	2,881	2,744	2,843	3,004	3,655	33,856
Dept. stores, (excl. leased depts.)	317	318	371	387	407	414	377	407	388	404	510	764	5,064
Dept. stores, (incl. leased depts.) ²	331	332	388	403	426	433	394	426	404	423	533	799	5,292
GAF, total ³	965	944	1,090	1,100	1,209	1,203	1,135	1,218	1,164	1,207	1,448	2,068	14,751
Los Angeles, CA City, total	1,628	1,602	1,780	1,714	1,898	1,805	1,930	1,999	1,912	1,916	1,946	2,263	22,393
Nondurable goods, total	1,007	957	1,072	1,026	1,131	1,115	1,190	1,206	1,135	1,189	1,241	1,430	13,699
Dept. stores, (excl. leased depts.)	104	108	123	128	133	135	120	131	126	132	165	236	1,641
Dept. stores, (incl. leased depts.) ²	109	113	129	134	140	141	126	137	132	138	172	247	1,718
GAF, total ³	367	374	408	411	472	456	437	471	449	469	540	718	5,572
Miami-Fort Lauderdale, FL CMSA, total	1,461	1,422	1,523	1,431	1,521	1,440	1,420	1,625	1,538	1,667	1,707	1,990	18,745
Nondurable goods, total	812	781	880	867	889	860	872	954	917	985	969	1,186	10,972
Dept. stores, (excl. leased depts.)	107	124	144	135	147	143	130	163	130	145	161	260	1,789
Dept. stores, (incl. leased depts.) ²	111	128	149	141	153	148	134	168	134	150	166	270	1,852
GAF, total ³	329	340	388	378	406	397	385	455	381	424	467	699	5,049
Miami-Hialeah, FL PMSA, total	697	679	734	705	738	701	703	791	750	819	834	999	9,150
Nondurable goods, total	437	423	476	472	478	463	474	517	498	537	531	649	5,955
Dept. stores, (excl. leased depts.)	66	76	88	82	90	87	81	100	81	89	99	160	1,099
Dept. stores, (incl. leased depts.) ²	68	79	92	86	95	91	83	104	83	92	103	166	1,142
GAF, total ³	182	190	218	211	227	221	217	255	215	237	262	393	2,928
Milwaukee-Racine, WI CMSA, total	767	639	800	851	951	902	905	930	895	893	949	1,115	10,597
Dept. stores, (excl. leased depts.)	57	58	79	83	83	78	72	87	75	93	118	163	1,044
Dept. stores, (incl. leased depts.) ²	59	60	83	87	87	79	74	90	78	96	123	170	1,086
GAF, total ³	143	138	178	190	190	174	168	192	175	207	247	349	2,351
Milwaukee, WI PMSA, total	623	532	656	698	775	736	736	764	727	736	784	921	8,688
Dept. stores, (excl. leased depts.)	48	49	69	72	72	65	61	74	64	80	101	140	895
Dept. stores, (incl. leased depts.) ²	51	52	72	76	76	68	65	78	68	83	107	148	944
GAF, total ³	127	123	160	170	170	156	150	170	156	186	219	311	2,098
Minneapolis-St. Paul, MN-WI MSA, total	1,108	1,087	1,224	1,323	1,500	1,338	1,252	1,370	1,340	1,407	1,453	1,596	15,998
Dept. stores, (excl. leased depts.)	113	109	141	143	156	144	133	163	145	168	186	268	1,869
Dept. stores, (incl. leased depts.) ²	117	113	146	149	163	151	138	170	151	175	194	279	1,946
GAF, total ³	239	231	282	297	316	295	282	337	308	339	380	541	3,847
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	7,997	7,672	8,261	8,532	9,186	8,713	8,463	8,718	8,592	8,986	9,385	11,495	106,000
Nondurable goods, total	5,635	5,272	5,573	5,669	5,936	5,715	5,475	5,732	5,515	5,960	6,291	7,808	70,581
Dept. stores, (excl. leased depts.)	442	529	593	625	733	661	539	677	650	747	905	1,388	8,489
Dept. stores, (incl. leased depts.) ²	466	556	625	658	772	696	566	712	684	787	952	1,462	8,936
GAF, total ³	1,822	1,862	2,063	2,163	2,402	2,227	2,008	2,271	2,208	2,464	2,861	4,135	28,486
Nassau-Suffolk, NY PMSA, total	1,724	1,588	1,595	1,666	1,815	1,633	1,632	1,666	1,551	1,682	1,853	2,273	20,698
Nondurable goods, total	1,271	1,126	1,108	1,111	1,145	1,051	1,030	1,126	1,003	1,118	1,253	1,603	13,945
Dept. stores, (excl. leased depts.)	76	91	102	110	132	123	99	123	111	131	164	252	1,514
Dept. stores, (incl. leased depts.) ²	87	102	116	125	148	139	113	139	126	147	185	285	1,712
New York, NY PMSA, total	3,154	3,129	3,427	3,498	3,697	3,524	3,304	3,461	3,491	3,592	3,594	4,464	42,335
Nondurable goods, total	2,107	2,023	2,167	2,220	2,335	2,262	2,129	2,233	2,211	2,378	2,440	3,023	27,528
Dept. stores, (excl. leased depts.)	181	223	240	249	294	259	206	261	262	305	350	529	3,359
Dept. stores, (incl. leased depts.) ²	190	232	252	261	309	271	216	272	273	319	366	553	3,514
GAF, total ³	770	788	873	922	1,022	933	820	947	956	1,070	1,174	1,655	11,930
Newark, NJ PMSA, total	697	667	753	779	789	797	800	808	792	817	853	1,042	9,594
Dept. stores, (excl. leased depts.)	41	47	54	57	66	59	49	64	60	67	85	133	782
Dept. stores, (incl. leased depts.) ²	42	49	56	60	68	62	51	66	62	70	87	138	811
New York, NY City, total	2,530	2,507	2,671	2,717	2,901	2,754	2,572	2,728	2,754	2,972	2,970	3,717	33,793
Nondurable goods, total	1,641	1,582	1,708	1,722	1,809	1,753	1,661	1,774	1,783	1,930	1,977	2,435	21,773
Dept. stores, (excl. leased depts.)	141	167	180	186	220	191	150	189	196	232	258	385	2,495
Dept. stores, (incl. leased depts.) ²	147	174	188	194	230	198	157	197	205	242	269	402	2,603
GAF, total ³	615	627	702	742	823	754	658	755	787	875	946	1,301	9,585
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	2,620	2,491	2,909	3,141	3,346	3,227	3,229	3,420	3,347	3,457	3,696	4,532	39,415
Nondurable goods, total	1,726	1,567	1,825	1,787	1,912	1,884	1,791	1,929	1,853	1,986	2,207	2,770	23,237
Dept. stores, (excl. leased depts.)	180	198	247	259	292	265	226	274	270	307	384	601	3,503
Dept. stores, (incl. leased depts.) ²	187	205	257	269	303	276							

Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities: January 1983 to December 1992—Continued

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1985												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,089	1,988	2,319	2,507	2,675	2,583	2,585	2,738	2,676	2,757	2,952	3,618	31,487
Nondurable goods, total	1,374	1,250	1,454	1,424	1,529	1,511	1,438	1,544	1,482	1,584	1,760	2,196	18,546
Dept. stores, (excl. leased depts.)	144	158	197	207	234	212	181	219	216	245	306	480	2,799
Dept. stores, (incl. leased depts.) ²	149	164	205	215	242	220	187	227	223	255	318	497	2,902
GAF, total ³	432	440	517	533	575	539	474	564	537	603	725	1,154	7,093
Philadelphia, PA City, total	488	452	521	567	616	612	611	600	565	610	657	785	7,084
Dept. stores, (excl. leased depts.)	28	28	36	38	43	38	34	37	38	45	53	82	500
Dept. stores, (incl. leased depts.) ²	29	29	38	40	45	40	36	39	40	47	56	84	523
Phoenix, AZ MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Pittsburgh-Beaver Valley, PA CMSA, total	685	688	796	915	974	895	882	908	825	841	882	1,057	10,348
Nondurable goods, total	515	512	574	601	638	601	621	656	572	618	663	804	7,375
Dept. stores, (excl. leased depts.)	75	84	111	119	123	111	102	131	112	127	172	229	1,496
Dept. stores, (incl. leased depts.) ²	79	89	117	126	130	117	108	138	118	134	182	240	1,578
GAF, total ³	172	188	224	230	247	222	209	257	224	249	327	459	3,008
Pittsburgh, PA PMSA, total	665	668	773	891	947	867	857	880	799	815	854	1,016	10,032
Nondurable goods, total	498	494	555	581	615	578	600	632	550	596	639	768	7,106
Dept. stores, (excl. leased depts.)	68	76	100	108	111	100	92	118	101	115	157	207	1,353
Dept. stores, (incl. leased depts.) ²	71	80	105	113	117	106	97	124	107	121	165	218	1,424
GAF, total ³	158	173	206	213	227	203	194	236	206	228	302	421	2,767
St. Louis, MO-IL MSA, total	1,015	1,039	1,261	1,306	1,355	1,221	1,173	1,290	1,236	1,283	1,324	1,559	15,062
Dept. stores, (excl. leased depts.)	105	107	141	145	153	142	134	158	140	149	194	291	1,859
Dept. stores, (incl. leased depts.) ²	106	108	144	147	156	145	136	161	142	151	198	296	1,890
GAF, total ³	327	310	397	415	431	390	355	399	367	390	473	714	4,968
San Diego, CA MSA, total	960	951	1,020	1,074	1,162	1,086	1,107	1,213	1,170	1,153	1,212	1,489	13,597
Nondurable goods, total	530	512	587	585	619	613	614	669	620	647	691	865	7,552
Dept. stores, (excl. leased depts.)	88	86	103	106	111	111	108	120	109	112	140	213	1,407
Dept. stores, (incl. leased depts.) ²	92	90	106	110	115	115	112	125	114	117	146	222	1,464
GAF, total ³	284	276	314	316	329	323	328	369	341	363	413	611	4,267
San Francisco-Oakland-San Jose, CA CMSA, total	2,943	2,849	3,200	3,167	3,411	3,271	3,370	3,599	3,346	3,454	3,608	4,319	40,536
Nondurable goods, total	2,081	2,022	2,206	2,245	2,416	2,336	2,333	2,527	2,303	2,453	2,604	3,164	28,690
Dept. stores, (excl. leased depts.)	246	239	279	291	312	304	294	338	302	333	399	605	3,942
Dept. stores, (incl. leased depts.) ²	254	247	287	300	321	314	302	348	310	342	411	622	4,058
GAF, total ³	767	737	841	862	919	908	876	1,002	919	993	1,168	1,724	11,716
Oakland, CA PMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ² . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Francisco, CA PMSA, total	783	751	826	829	884	857	871	937	865	908	957	1,147	10,615
Nondurable goods, total	624	603	653	668	712	693	690	747	682	728	773	931	8,504
Dept. stores, (excl. leased depts.)	73	71	82	86	92	89	86	99	89	98	118	178	1,161
Dept. stores, (incl. leased depts.) ²	76	73	86	90	96	94	90	104	93	102	123	185	1,212
GAF, total ³	235	224	254	261	277	274	264	303	278	300	354	519	3,543
Seattle-Tacoma, WA CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg-Clearwater, FL MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Washington, DC-MD-VA MSA, total	1,782	1,762	1,968	2,048	2,143	2,027	2,008	2,116	1,973	1,995	2,004	2,471	24,297
Nondurable goods, total	1,157	1,115	1,272	1,315	1,380	1,287	1,264	1,309	1,176	1,247	1,308	1,630	15,460
Dept. stores, (excl. leased depts.)	124	133	160	177	188	168	153	180	178	190	234	363	2,248
Dept. stores, (incl. leased depts.) ²	129	140	168	185	197	176	160	188	186	199	246	379	2,353
GAF, total ³	390	394	462	477	499	461	437	505	485	535	610	947	6,202

NA Data not available

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Atlanta, GA MSA, total	1,114	1,145	1,369	1,359	1,488	1,463	1,366	1,543	1,535	1,632	1,727	2,054	17,795
Nondurable goods, total	714	737	885	870	934	931	891	988	955	1,036	1,154	1,424	11,521
Dept. stores, (excl. leased depts.)	86	96	125	128	137	133	117	142	135	142	180	280	1,701
Dept. stores, (incl. leased depts.) ²	90	101	132	136	145	141	125	149	143	149	191	296	1,798
GAF, total ³	292	335	411	412	440	408	353	434	420	456	582	886	5,429
Baltimore, MD MSA, total	1,025	1,061	1,168	1,308	1,348	1,293	1,239	1,262	1,162	1,283	1,367	1,650	15,166
Nondurable goods, total	590	584	632	678	705	674	653	684	638	712	758	915	8,223
Dept. stores, (excl. leased depts.)	64	68	81	89	97	94	76	85	92	94	126	198	1,164
Dept. stores, (incl. leased depts.) ²	66	71	85	92	101	97	81	89	95	97	131	205	1,210
GAF, total ³	203	213	245	265	275	265	230	257	260	274	347	533	3,367
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,671	1,708	1,788	1,814	1,968	1,921	1,842	1,892	1,799	1,942	2,049	2,477	22,871
Nondurable goods, total	1,179	1,150	1,229	1,247	1,356	1,301	1,254	1,329	1,307	1,368	1,454	1,755	15,929
Dept. stores, (excl. leased depts.)	101	110	129	141	163	162	129	150	162	163	208	316	1,934
Dept. stores, (incl. leased depts.) ²	104	116	135	148	171	170	135	157	169	171	217	332	2,025
GAF, total ³	365	395	430	457	500	503	425	502	513	516	627	978	6,211
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	3,252	3,358	3,747	3,882	4,054	4,084	3,874	3,972	3,743	4,041	4,084	4,695	46,786
Nondurable goods, total	2,094	2,101	2,333	2,342	2,485	2,425	2,246	2,424	2,333	2,448	2,600	3,115	28,946
Dept. stores, (excl. leased depts.)	240	242	294	323	364	359	301	343	343	365	446	670	4,290
Dept. stores, (incl. leased depts.) ²	254	258	310	341	387	379	319	364	364	389	474	709	4,548
GAF, total ³	653	666	771	820	895	903	805	876	900	931	1,120	1,678	11,018
Chicago, IL PMSA, total	2,519	2,601	2,904	3,016	3,142	3,158	2,992	3,073	2,900	3,127	3,193	3,706	36,331
Nondurable goods, total	1,667	1,673	1,862	1,870	1,973	1,924	1,780	1,924	1,851	1,959	2,085	2,489	23,057
Dept. stores, (excl. leased depts.)	182	185	223	246	278	272	229	261	261	280	342	510	3,269
Dept. stores, (incl. leased depts.) ²	195	197	238	262	297	291	244	279	279	298	364	544	3,488
GAF, total ³	519	530	610	652	714	717	642	698	718	745	893	1,335	8,773
Chicago, IL City, total	985	1,062	1,187	1,204	1,277	1,256	1,291	1,388	1,272	1,368	1,315	1,431	15,036
Nondurable goods, total	758	781	895	882	913	894	827	903	870	928	958	1,079	10,688
Dept. stores, (excl. leased depts.)	59	62	75	80	90	89	72	85	86	93	111	164	1,066
Dept. stores, (incl. leased depts.) ²	64	67	81	88	98	96	79	92	93	101	120	178	1,157
GAF, total ³	178	186	216	227	253	251	219	250	250	252	296	394	2,972
Cincinnati-Hamilton, OH-KY-IN CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cleveland-Akron-Lorain, OH CMSA, total	1,164	1,144	1,316	1,402	1,491	1,511	1,421	1,418	1,336	1,513	1,479	1,663	16,878
Nondurable goods, total	767	733	839	841	871	871	831	852	829	858	897	1,107	10,276
Dept. stores, (excl. leased depts.)	91	92	114	136	139	139	118	136	140	143	179	265	1,692
Dept. stores, (incl. leased depts.) ²	96	98	123	146	149	149	127	146	150	153	193	284	1,814
GAF, total ³	221	230	274	308	318	320	276	314	309	322	408	600	3,900
Cleveland, OH PMSA, total	784	770	896	938	995	1,005	946	942	887	1,005	985	1,114	11,267
Dept. stores, (excl. leased depts.)	62	63	78	93	95	95	81	93	96	98	122	181	1,157
Dept. stores, (incl. leased depts.) ²	66	67	85	100	102	102	88	100	104	106	133	197	1,250
GAF, total ³	160	167	199	222	229	231	200	228	223	232	293	436	2,820
Dallas-Fort Worth, TX CMSA, total	1,856	1,926	2,104	2,037	2,240	2,194	2,147	2,273	2,033	2,097	2,178	2,529	25,614
Nondurable goods, total	1,160	1,186	1,349	1,351	1,463	1,350	1,319	1,496	1,352	1,396	1,483	1,759	16,964
Dept. stores, (excl. leased depts.)	137	135	178	176	198	185	171	196	179	194	229	359	2,337
Dept. stores, (incl. leased depts.) ²	142	139	185	182	205	192	177	203	186	202	239	372	2,424
GAF, total ³	454	447	532	514	558	538	522	590	556	548	608	934	6,801
Denver-Boulder, CO CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Detroit-Ann Arbor, MI CMSA, total	1,811	1,815	2,033	2,015	2,232	2,170	2,041	2,063	1,872	2,031	2,169	2,703	24,955
Nondurable goods, total	1,144	1,115	1,238	1,196	1,272	1,298	1,241	1,294	1,237	1,275	1,345	1,676	15,331
Dept. stores, (excl. leased depts.)	165	166	202	212	233	238	202	226	227	239	299	444	2,853
Dept. stores, (incl. leased depts.) ²	169	170	208	219	241	245	208	234	235	246	308	458	2,941
GAF, total ³	469	457	545	572	608	627	545	592	578	597	755	1,190	7,535
Detroit, MI PMSA, total	1,631	1,626	1,824	1,807	2,009	1,950	1,839	1,859	1,695	1,833	1,959	2,445	22,477
Nondurable goods, total	1,060	1,030	1,146	1,107	1,182	1,201	1,151	1,199	1,146	1,183	1,245	1,555	14,205
Dept. stores, (excl. leased depts.)	152	153	187	197	216	220	197	209	210	221	276	411	2,639
Dept. stores, (incl. leased depts.) ²	157	159	194	203	224	228	194	217	218	229	285	425	2,733
GAF, total ³	432	421	501	529	561	577	502	546	533	550	695	1,099	6,946
Houston-Galveston-Brazoria, TX CMSA, total	1,741	1,756	1,965	1,883	2,068	2,007	1,905	2,013	1,814	1,846	1,929	2,364	23,291
Nondurable goods, total	1,075	1,049	1,158	1,144	1,218	1,177	1,156	1,287	1,129	1,162	1,275	1,587	14,417
Dept. stores, (excl. leased depts.)	135	134	177	173	185	177	165	187	163	169	210	336	2,211
Dept. stores, (incl. leased depts.) ²	140	139	185	180	193	185	171	195	169	175	218	350	2,300
GAF, total ³	448	437	535	517	566	547	501	584	525	524	646	1,025	6,855
Houston, TX PMSA, total	1,568	1,584	1,774	1,703	1,870	1,813	1,718	1,815	1,639	1,667	1,747	2,149	21,047
Nondurable goods, total	965	943	1,047	1,036	1,101	1,063	1,040	1,159	1,019	1,048	1,152	1,443	13,016
Dept. stores, (excl. leased depts.)	118	117	157	152	163	157	145	165	144	149	184	295	1,946
Dept. stores, (incl. leased depts.) ²	123	122	162	158	170	162	151	171	149	155	192	307	2,022
GAF, total ³	417	409	502	484	530	511	468	544	491	490	604	962	6,412

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	938	1,040	1,160	1,110	1,276	1,239	1,156	1,263	1,146	1,237	1,316	1,363	14,244
Dept. stores, (excl. leased depts.)	57	57	68	76	88	80	73	83	78	81	106	161	1,008
Dept. stores, (incl. leased depts.) ²	58	58	68	77	90	82	74	85	79	83	107	165	1,026
GAF, total ³	156	153	176	188	208	195	184	204	192	199	249	381	2,485
Los Angeles-Anaheim-Riverside, CA CMSA, total	6,047	6,015	6,923	6,575	7,029	7,145	6,798	6,925	6,535	6,609	6,867	8,433	81,901
Nondurable goods, total	3,872	3,780	4,328	4,166	4,397	4,409	4,260	4,435	4,213	4,196	4,434	5,652	52,142
Dept. stores, (excl. leased depts.)	509	513	624	611	684	673	615	661	640	693	851	1,312	8,386
Dept. stores, (incl. leased depts.) ²	529	532	648	634	711	699	640	687	666	719	884	1,363	8,712
GAF, total ³	1,447	1,443	1,691	1,690	1,800	1,769	1,635	1,770	1,704	1,772	2,151	3,284	22,156
Anaheim-Santa Ana, CA PMSA, total	1,206	1,235	1,383	1,252	1,361	1,438	1,341	1,426	1,357	1,389	1,456	1,839	16,683
Dept. stores, (excl. leased depts.)	100	102	123	120	133	133	121	130	125	136	169	270	1,662
Dept. stores, (incl. leased depts.) ²	102	103	126	123	136	136	124	133	128	139	173	278	1,701
GAF, total ³	326	324	374	350	367	392	370	409	386	407	491	757	4,973
Los Angeles-Long Beach, CA PMSA, total	3,567	3,539	4,072	3,884	4,135	4,197	4,009	4,089	3,852	3,888	4,053	4,995	48,280
Nondurable goods, total	2,396	2,337	2,680	2,588	2,729	2,729	2,644	2,745	2,601	2,590	2,736	3,465	32,234
Dept. stores, (excl. leased depts.)	295	297	362	354	396	390	357	385	372	401	494	761	4,864
Dept. stores, (incl. leased depts.) ²	309	311	378	371	415	408	374	401	388	421	515	796	5,087
GAF, total ³	877	872	1,026	1,026	1,086	1,069	990	1,069	1,027	1,067	1,292	1,958	13,359
Los Angeles, CA City, total	1,701	1,684	1,830	1,693	1,814	1,865	1,742	1,797	1,702	1,771	1,852	2,049	21,500
Nondurable goods, total	1,041	1,022	1,124	1,030	1,107	1,098	1,057	1,124	1,067	1,077	1,148	1,339	13,234
Dept. stores, (excl. leased depts.)	99	101	124	120	133	132	119	128	125	136	164	242	1,623
Dept. stores, (incl. leased depts.) ²	103	106	130	126	139	138	126	134	131	142	172	253	1,700
GAF, total ³	334	333	396	387	413	401	354	391	372	385	470	652	4,888
Miami-Fort Lauderdale, FL CMSA, total	1,335	1,332	1,375	1,314	1,392	1,342	1,262	1,385	1,257	1,308	1,449	1,735	16,486
Nondurable goods, total	807	791	861	839	839	831	801	850	793	799	853	1,083	10,147
Dept. stores, (excl. leased depts.)	107	111	127	123	131	124	115	138	124	126	163	263	1,652
Dept. stores, (incl. leased depts.) ²	111	116	131	127	135	129	120	143	129	130	168	272	1,711
GAF, total ³	313	310	350	340	351	348	328	381	348	357	428	651	4,505
Miami-Hialeah, FL PMSA, total	651	646	678	657	687	668	631	685	629	653	719	884	8,188
Nondurable goods, total	433	425	464	459	458	452	434	461	431	438	470	597	5,522
Dept. stores, (excl. leased depts.)	66	68	79	78	81	77	71	84	77	78	100	162	1,019
Dept. stores, (incl. leased depts.) ²	68	71	82	79	84	80	74	88	80	81	104	168	1,059
GAF, total ³	176	176	198	191	198	194	185	212	195	202	241	368	2,536
Milwaukee-Racine, WI CMSA, total	700	720	845	821	889	826	843	877	807	932	887	1,017	10,164
Dept. stores, (excl. leased depts.)	52	53	68	72	78	74	64	74	87	103	158	957	
Dept. stores, (incl. leased depts.) ²	54	55	70	75	81	78	66	78	78	91	106	165	997
GAF, total ³	130	131	157	172	180	181	159	181	176	192	227	329	2,215
Milwaukee, WI PMSA, total	574	592	689	668	729	683	686	723	671	760	739	850	8,364
Dept. stores, (excl. leased depts.)	45	46	59	62	68	64	55	64	64	74	88	135	824
Dept. stores, (incl. leased depts.) ²	48	49	61	65	72	67	58	67	67	79	93	143	869
GAF, total ³	117	118	141	155	162	164	143	163	159	171	204	292	1,989
Minneapolis-St. Paul, MN-WI MSA, total	1,003	1,021	1,079	1,103	1,262	1,241	1,105	1,194	1,251	1,372	1,392	1,514	14,537
Dept. stores, (excl. leased depts.)	103	112	127	131	147	148	125	148	148	169	182	267	1,807
Dept. stores, (incl. leased depts.) ²	107	116	132	136	153	154	130	154	154	176	189	279	1,880
GAF, total ³	229	233	261	272	292	288	255	301	297	322	359	503	3,612
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	7,433	7,382	7,825	7,827	8,288	8,423	7,465	7,748	7,657	8,133	8,776	10,646	97,803
Nondurable goods, total	5,357	5,205	5,545	5,436	5,578	5,577	4,977	5,194	5,276	5,505	5,965	7,418	67,033
Dept. stores, (excl. leased depts.)	428	505	540	600	689	690	519	613	664	672	874	1,034	8,128
Dept. stores, (incl. leased depts.) ²	449	530	568	631	723	724	545	644	699	707	920	1,403	8,543
GAF, total ³	1,643	1,705	1,826	1,974	2,152	2,315	1,881	1,993	2,147	2,262	2,725	3,954	26,577
Nassau-Suffolk, NY PMSA, total	1,516	1,436	1,522	1,554	1,645	1,649	1,469	1,582	1,525	1,586	1,773	2,143	19,400
Nondurable goods, total	1,177	1,064	1,122	1,122	1,162	1,151	1,016	1,087	1,080	1,081	1,193	1,526	13,781
Dept. stores, (excl. leased depts.)	73	89	93	104	121	124	96	110	117	116	154	241	1,438
Dept. stores, (incl. leased depts.) ²	83	99	104	118	137	140	107	125	133	131	173	272	1,622
New York, NY PMSA, total	2,890	2,929	3,073	3,086	3,330	3,415	2,908	2,996	3,021	3,178	3,455	4,201	38,484
Nondurable goods, total	2,063	2,037	2,143	2,112	2,151	2,183	1,904	1,981	2,052	2,132	2,327	2,865	25,950
Dept. stores, (excl. leased depts.)	180	210	223	245	281	275	202	243	269	273	348	515	3,264
Dept. stores, (incl. leased depts.) ²	188	220	233	256	294	287	210	253	281	286	364	539	3,411
GAF, total ³	691	714	761	834	913	1,019	816	846	916	949	1,155	1,626	11,240
Newark, NJ PMSA, total	673	644	726	729	743	763	702	707	695	760	738	927	8,807
Dept. stores, (excl. leased depts.)	39	44	49	57	62	63	49	57	60	63	80	126	749
Dept. stores, (incl. leased depts.) ²	40	46	51	59	63	64	51	59	61	64	84	130	772
New York, NY City, total	2,349	2,362	2,479	2,493	2,650	2,877	2,349	2,400	2,480	2,551	2,698	3,200	30,888
Nondurable goods, total	1,651	1,639	1,725	1,662	1,693	1,751	1,500	1,583	1,645	1,680	1,774	2,156	20,459
Dept. stores, (excl. leased depts.)	141	164	170	187	211	203	148	178	201	208	259	374	2,444
Dept. stores, (incl. leased depts.) ²	147	171	178	195	220	212	154	186	210	218	272	391	2,554
GAF, total ³	580	591	626	692	758	870	699	703	763	778	876	1,178	9,114
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	2,524	2,520	2,877	2,897	3,059	3,081	2,829	2,873	2,804	2,935	3,237	3,913	35,549
Nondurable goods, total	1,620	1,507	1,743	1,733	1,803	1,791	1,614	1,685	1,752	1,833	2,045	2,639	21,765
Dept. stores, (excl. leased depts.)	169	183	230	249	275	279	214	243	263	277	359	577	3,318
Dept. stores, (incl. leased depts.) ²	176	190	238	258	285	289	222	252	274	287	373	598	3,442
GAF, total ³	486	494	587	637	691	686	551						

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1984												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	2,013	2,008	2,288	2,309	2,440	2,456	2,250	2,294	2,233	2,338	2,583	3,130	28,342
Nondurable goods, total	1,291	1,200	1,384	1,380	1,437	1,424	1,284	1,343	1,391	1,456	1,625	2,096	17,311
Dept. stores, (excl. leased depts.)	135	146	183	199	220	223	171	194	210	221	287	460	2,649
Dept. stores, (incl. leased depts.) ²	140	152	190	206	228	231	177	201	218	229	298	477	2,747
GAF, total ³	382	389	462	502	545	542	432	517	530	581	717	1,185	6,784
Philadelphia, PA City, total	584	549	709	817	822	878	695	653	583	616	580	717	8,203
Dept. stores, (excl. leased depts.)	28	27	35	38	42	42	31	35	40	42	54	79	493
Dept. stores, (incl. leased depts.) ²	29	28	37	40	44	44	33	37	42	44	56	83	517
Phoenix, AZ MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Pittsburgh-Beaver Valley, PA CMSA, total	640	689	779	824	889	898	825	857	822	830	878	1,007	9,938
Nondurable goods, total	496	512	573	605	648	647	595	626	598	617	661	773	7,351
Dept. stores, (excl. leased depts.)	77	86	109	118	123	118	103	120	116	126	179	230	1,505
Dept. stores, (incl. leased depts.) ²	82	90	115	126	130	126	108	127	123	133	189	242	1,591
GAF, total ³	173	186	211	224	233	228	208	241	236	250	334	455	2,979
Pittsburgh, PA PMSA, total	620	668	757	800	862	874	799	834	798	804	847	969	9,632
Nondurable goods, total	480	495	555	585	626	626	573	607	577	594	635	741	7,094
Dept. stores, (excl. leased depts.)	70	77	99	108	112	108	93	110	106	115	162	209	1,369
Dept. stores, (incl. leased depts.) ²	74	82	103	113	118	113	97	115	110	120	170	219	1,434
GAF, total ³	159	170	196	207	215	211	193	223	220	232	307	418	2,751
St. Louis, MO-IL MSA, total	852	901	1,072	1,150	1,205	1,172	1,170	1,129	1,118	1,197	1,257	1,451	13,674
Dept. stores, (excl. leased depts.)	98	100	118	130	146	137	123	143	139	148	184	274	1,740
Dept. stores, (incl. leased depts.) ²	99	101	120	132	148	139	125	145	141	151	188	279	1,768
GAF, total ³	244	243	321	411	415	391	338	372	423	457	552	768	4,935
San Diego, CA MSA, total	916	920	956	962	1,015	976	1,000	1,072	1,024	1,024	1,095	1,301	12,261
Nondurable goods, total	516	518	570	562	597	591	590	616	582	584	651	828	7,205
Dept. stores, (excl. leased depts.)	81	79	98	97	104	103	101	106	102	106	132	206	1,315
Dept. stores, (incl. leased depts.) ²	85	83	101	100	107	106	104	110	105	110	137	214	1,362
GAF, total ³	249	241	280	275	296	294	291	312	297	306	372	556	3,769
San Francisco-Oakland-San Jose, CA CMSA, total	2,891	2,837	3,093	2,935	3,111	3,185	3,000	3,159	3,023	3,176	3,311	4,091	37,812
Nondurable goods, total	1,986	1,963	2,138	2,116	2,262	2,263	2,217	2,378	2,231	2,310	2,460	3,088	27,412
Dept. stores, (excl. leased depts.)	250	239	278	276	303	305	273	310	286	316	379	604	3,819
Dept. stores, (incl. leased depts.) ²	258	246	286	284	312	313	281	318	294	325	390	621	3,928
GAF, total ³	770	760	852	815	849	855	773	888	848	915	1,069	1,675	11,069
Oakland, CA PMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ² . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Francisco, CA PMSA, total	756	734	810	782	825	832	800	854	806	846	895	1,114	10,054
Nondurable goods, total	593	579	638	635	674	672	659	712	662	693	738	921	8,176
Dept. stores, (excl. leased depts.)	74	70	82	81	89	90	80	91	84	93	112	178	1,124
Dept. stores, (incl. leased depts.) ²	77	73	86	85	93	93	84	95	88	97	117	185	1,173
GAF, total ³	236	226	258	248	256	259	234	270	255	278	325	505	3,350
Seattle-Tacoma, WA CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg-Clearwater, FL MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Washington, DC-MD-VA MSA, total	1,641	1,675	1,824	1,873	1,980	1,997	1,858	1,880	1,817	1,876	2,008	2,350	22,779
Nondurable goods, total	1,095	1,078	1,180	1,176	1,240	1,212	1,155	1,188	1,167	1,195	1,336	1,590	14,612
Dept. stores, (excl. leased depts.)	116	133	150	160	184	173	149	162	175	176	221	335	2,134
Dept. stores, (incl. leased depts.) ²	122	139	157	168	192	181	156	170	183	184	232	350	2,234
GAF, total ³	335	352	388	404	448	432	377	416	451	453	544	843	5,443

NA Data not available

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1983													Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.		
Atlanta, GA MSA, total	866	910	1,088	1,035	1,083	1,032	1,030	1,096	1,177	1,285	1,368	1,764	13,734	
Nondurable goods, total	609	619	713	712	699	656	678	732	777	843	904	1,193	9,135	
Dept. stores, (excl. leased depts.)	69	74	107	106	110	108	103	116	113	124	148	239	1,417	
Dept. stores, (incl. leased depts.) ²	74	79	114	113	117	115	108	123	121	131	157	251	1,503	
GAF, total ³	248	286	362	357	365	338	313	364	384	412	524	823	4,776	
Baltimore, MD MSA, total	810	755	954	1,009	1,053	1,049	1,097	1,096	1,058	1,133	1,182	1,514	12,710	
Nondurable goods, total	502	475	567	608	621	591	611	635	612	663	696	878	7,459	
Dept. stores, (excl. leased depts.)	59	51	73	78	85	84	73	79	84	91	116	194	1,067	
Dept. stores, (incl. leased depts.) ²	61	52	77	82	88	87	76	83	88	94	122	201	1,111	
GAF, total ³	181	165	226	235	240	236	217	240	244	263	314	512	3,073	
Boston-Lawrence-Salem-Lowell-Brockton, MA NECMA, total	1,476	1,460	1,700	1,728	1,718	1,736	1,636	1,713	1,731	1,821	1,854	2,295	20,868	
Nondurable goods, total	1,093	1,060	1,238	1,277	1,285	1,266	1,189	1,245	1,263	1,315	1,334	1,649	15,214	
Dept. stores, (excl. leased depts.)	88	89	123	130	142	137	116	136	144	155	181	302	1,743	
Dept. stores, (incl. leased depts.) ²	92	93	129	136	149	144	122	143	151	161	191	316	1,827	
GAF, total ³	312	294	389	415	423	431	375	451	457	473	551	865	5,436	
Chicago-Gary-Lake County, IL-IN-WI CMSA, total	3,136	3,026	3,513	3,549	3,682	3,794	3,566	3,523	3,543	3,785	3,885	4,529	43,531	
Nondurable goods, total	2,164	2,068	2,323	2,300	2,383	2,397	2,225	2,323	2,283	2,367	2,539	3,054	28,366	
Dept. stores, (excl. leased depts.)	221	212	281	288	318	321	285	310	306	334	394	628	3,898	
Dept. stores, (incl. leased depts.) ²	234	225	298	306	336	337	301	327	325	354	416	665	4,124	
GAF, total ³	621	589	756	770	830	822	740	823	828	898	1,029	1,569	10,275	
Chicago, IL PMSA, total	2,453	2,360	2,731	2,744	2,843	2,917	2,742	2,716	2,746	2,952	3,044	3,573	33,821	
Nondurable goods, total	1,720	1,639	1,849	1,840	1,894	1,845	1,761	1,833	1,819	1,899	2,040	2,443	22,582	
Dept. stores, (excl. leased depts.)	168	162	214	220	241	243	217	235	233	254	299	477	2,963	
Dept. stores, (incl. leased depts.) ²	179	173	228	234	257	259	231	250	249	271	319	510	3,160	
GAF, total ³	494	471	600	612	660	652	590	653	661	714	814	1,235	8,156	
Chicago, IL City, total	974	934	1,102	1,065	1,083	1,107	1,039	1,061	1,076	1,118	1,141	1,311	13,011	
Nondurable goods, total	745	729	839	809	840	849	802	835	844	866	905	1,048	10,111	
Dept. stores, (excl. leased depts.)	56	56	71	72	78	79	68	77	77	85	100	153	872	
Dept. stores, (incl. leased depts.) ²	60	60	78	79	84	85	74	84	84	92	110	166	1,056	
GAF, total ³	187	181	235	230	252	253	214	235	242	249	275	369	2,922	
Cincinnati-Hamilton, OH-KY-IN CMSA, total	(NA)													
Nondurable goods, total	(NA)													
Dept. stores, (excl. leased depts.)	(NA)													
Dept. stores, (incl. leased depts.) ²	(NA)													
GAF, total ³	(NA)													
Cleveland-Akron-Lorain, OH CMSA, total	957	986	1,236	1,237	1,310	1,394	1,285	1,298	1,281	1,324	1,318	1,550	15,176	
Nondurable goods, total	676	667	768	779	799	804	788	809	805	841	848	1,064	9,648	
Dept. stores, (excl. leased depts.)	82	81	111	122	122	126	112	126	129	137	159	246	1,553	
Dept. stores, (incl. leased depts.) ²	87	86	119	131	131	135	121	135	138	147	172	264	1,666	
GAF, total ³	205	202	254	271	273	282	263	292	299	299	352	555	3,530	
Cleveland, OH PMSA, total	643	670	838	835	876	934	862	875	858	886	888	1,050	10,215	
Dept. stores, (excl. leased depts.)	57	56	76	83	83	86	77	86	88	94	110	168	1,064	
Dept. stores, (incl. leased depts.) ²	60	59	82	90	90	93	84	93	95	101	119	182	1,148	
GAF, total ³	149	147	185	196	196	205	192	210	202	215	255	404	2,556	
Dallas-Fort Worth, TX CMSA, total	1,639	1,675	2,114	2,063	2,115	1,952	1,929	2,013	1,882	1,963	2,042	2,448	23,835	
Nondurable goods, total	1,108	1,070	1,286	1,359	1,348	1,258	1,248	1,349	1,261	1,312	1,350	1,659	15,608	
Dept. stores, (excl. leased depts.)	116	112	153	150	163	155	155	170	158	177	204	339	2,052	
Dept. stores, (incl. leased depts.) ²	120	116	159	156	169	161	161	176	164	183	212	352	2,129	
GAF, total ³	399	376	468	472	487	477	491	548	497	527	611	972	6,315	
Denver-Boulder, CO CMSA, total	(NA)													
Nondurable goods, total	(NA)													
Dept. stores, (excl. leased depts.)	(NA)													
Dept. stores, (incl. leased depts.) ²	(NA)													
GAF, total ³	(NA)													
Detroit-Ann Arbor, MI CMSA, total	1,593	1,581	1,909	1,808	1,906	2,030	1,918	1,898	1,863	1,921	2,024	2,578	23,029	
Nondurable goods, total	1,051	992	1,146	1,125	1,154	1,234	1,201	1,209	1,198	1,217	1,275	1,685	14,487	
Dept. stores, (excl. leased depts.)	153	145	188	194	208	213	188	203	206	223	266	409	2,596	
Dept. stores, (incl. leased depts.) ²	157	149	195	200	215	221	194	210	213	231	273	421	2,679	
GAF, total ³	422	397	496	505	531	536	505	536	533	567	658	1,055	6,741	
Detroit, MI PMSA, total	1,444	1,427	1,717	1,633	1,716	1,826	1,727	1,713	1,679	1,729	1,822	2,332	20,765	
Nondurable goods, total	975	922	1,064	1,044	1,068	1,142	1,110	1,119	1,105	1,126	1,179	1,558	13,412	
Dept. stores, (excl. leased depts.)	141	135	175	180	192	197	174	189	191	206	246	379	2,405	
Dept. stores, (incl. leased depts.) ²	145	139	180	185	199	204	180	195	197	213	254	391	2,482	
GAF, total ³	388	367	460	467	489	493	466	494	492	523	608	974	6,221	
Houston-Galveston-Brazoria, TX CMSA, total	1,546	1,537	1,788	1,764	1,873	1,914	1,876	1,905	1,934	1,953	1,972	2,458	22,520	
Nondurable goods, total	996	980	1,123	1,139	1,216	1,166	1,200	1,215	1,140	1,172	1,233	1,595	14,175	
Dept. stores, (excl. leased depts.)	131	122	160	155	166	159	159	168	163	168	196	335	2,082	
Dept. stores, (incl. leased depts.) ²	136	126	166	161	172	165	165	174	169	174	203	348	2,159	
GAF, total ³	407	398	495	498	511	494	492	520	521	540	632	1,045	6,553	
Houston, TX PMSA, total	1,390	1,385	1,617	1,592	1,691	1,722	1,691	1,720	1,747	1,760	1,780	2,232	20,327	
Nondurable goods, total	893	881	1,014	1,027	1,098	1,047	1,080	1,094	1,029	1,054	1,110	1,449	12,776	
Dept. stores, (excl. leased depts.)	114	106	141	136	146	140	140	148	144	148	171	294	1,828	
Dept. stores, (incl. leased depts.) ²	118	111	146	142	151	145	145	154	149	154	178	305	1,898	
GAF, total ³	377	372	463	466	479	460	460	487	488	504	590	978	6,124	

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Kansas City, MO-KS MSA, total	868	910	1,006	943	1,059	1,107	1,072	1,201	1,134	1,111	1,207	1,293	12,911
Dept. stores, (excl. leased depts.)	50	48	63	62	72	69	66	73	67	73	91	145	879
Dept. stores, (incl. leased depts.) ²	51	49	64	62	73	70	67	74	68	74	92	149	893
GAF, total ³	142	129	165	169	177	171	169	189	173	190	222	352	2,248
Los Angeles-Anaheim-Riverside, CA CMSA, total	5,249	5,169	6,011	6,014	6,204	6,344	6,254	6,364	6,352	6,461	6,667	8,333	75,422
Nondurable goods, total	3,587	3,430	3,936	3,957	3,999	4,031	4,097	4,175	4,226	4,248	4,431	5,631	49,748
Dept. stores, (excl. leased depts.)	460	452	558	596	624	629	572	602	609	627	775	1,245	7,749
Dept. stores, (incl. leased depts.) ²	477	469	580	618	649	654	595	626	633	652	805	1,293	8,051
GAF, total ³	1,282	1,264	1,488	1,562	1,586	1,613	1,538	1,575	1,622	1,650	1,945	3,089	20,214
Anaheim-Santa Ana, CA PMSA, total	1,127	1,089	1,320	1,280	1,348	1,341	1,303	1,297	1,265	1,298	1,326	1,641	15,635
Dept. stores, (excl. leased depts.)	89	89	108	117	122	125	113	119	121	122	153	249	1,527
Dept. stores, (incl. leased depts.) ²	91	91	111	119	124	127	116	122	124	125	157	256	1,563
GAF, total ³	344	313	358	376	394	391	359	376	374	380	454	710	4,829
Los Angeles-Long Beach, CA PMSA, total	3,133	3,067	3,566	3,556	3,661	3,734	3,696	3,767	3,760	3,816	3,946	4,951	44,653
Nondurable goods, total	2,227	2,126	2,443	2,448	2,475	2,488	2,533	2,588	2,614	2,624	2,735	3,467	30,768
Dept. stores, (excl. leased depts.)	267	263	324	346	362	366	331	349	353	364	450	722	4,497
Dept. stores, (incl. leased depts.) ²	278	274	338	361	379	382	346	366	370	380	470	755	4,699
GAF, total ³	771	755	893	936	951	969	923	951	975	992	1,166	1,853	12,135
Los Angeles, CA City, total	1,544	1,517	1,718	1,675	1,798	1,706	1,700	1,747	1,788	1,782	1,840	2,162	20,977
Nondurable goods, total	1,027	1,008	1,106	1,081	1,104	1,062	1,082	1,152	1,168	1,189	1,205	1,396	13,580
Dept. stores, (excl. leased depts.)	94	93	113	117	123	126	111	115	119	125	153	234	1,523
Dept. stores, (incl. leased depts.) ²	98	97	118	123	129	132	117	121	125	131	160	245	1,596
GAF, total ³	294	283	334	336	350	366	336	344	378	364	426	621	4,432
Miami-Fort Lauderdale, FL CMSA, total	1,125	1,108	1,230	1,198	1,209	1,264	1,223	1,268	1,189	1,192	1,316	1,618	14,940
Nondurable goods, total	747	726	804	805	801	797	807	809	747	762	816	1,042	9,663
Dept. stores, (excl. leased depts.)	94	94	110	108	112	114	109	122	107	114	147	240	1,471
Dept. stores, (incl. leased depts.) ²	96	96	115	112	117	118	112	126	111	118	153	247	1,521
GAF, total ³	296	287	325	324	323	334	324	346	311	326	383	596	4,175
Miami-Hialeah, FL PMSA, total	563	552	613	601	608	627	616	637	592	601	658	828	7,496
Nondurable goods, total	405	392	434	433	432	429	437	440	404	416	445	574	5,241
Dept. stores, (excl. leased depts.)	58	58	68	66	69	70	66	75	66	70	90	147	903
Dept. stores, (incl. leased depts.) ²	60	60	71	69	72	73	69	78	68	73	94	153	940
GAF, total ³	166	162	183	180	181	187	180	196	173	183	217	340	2,348
Milwaukee-Racine, WI CMSA, total	649	595	717	750	714	747	767	742	742	765	790	905	8,883
Dept. stores, (excl. leased depts.)	51	49	67	72	73	72	66	83	67	75	88	131	894
Dept. stores, (incl. leased depts.) ²	53	51	70	75	76	75	69	87	69	79	91	137	932
GAF, total ³	130	114	146	163	162	161	152	174	154	169	193	287	2,005
Milwaukee, WI PMSA, total	534	497	594	614	595	622	630	620	613	632	660	764	7,375
Dept. stores, (excl. leased depts.)	44	42	59	62	63	62	58	71	58	65	75	113	772
Dept. stores, (incl. leased depts.) ²	47	45	61	65	66	65	61	76	61	68	80	120	815
GAF, total ³	117	103	131	146	145	144	136	154	138	153	173	258	1,798
Minneapolis-St. Paul, MN-WI MSA, total	919	898	1,000	1,015	1,086	1,098	1,071	1,119	1,120	1,156	1,168	1,347	12,997
Dept. stores, (excl. leased depts.)	91	93	120	118	131	131	117	137	135	157	155	243	1,628
Dept. stores, (incl. leased depts.) ²	94	97	125	123	136	136	122	143	141	163	161	253	1,694
GAF, total ³	196	198	243	246	259	256	242	287	271	300	311	466	3,275
New York-Northern New Jersey-Long Island NY-NJ-CT CMSA, total	6,758	6,307	7,215	7,052	7,460	7,530	7,040	7,036	7,392	7,593	8,072	10,075	89,530
Nondurable goods, total	4,940	4,599	5,083	5,012	5,187	5,233	4,930	4,851	5,120	5,322	5,577	7,269	63,123
Dept. stores, (excl. leased depts.)	392	419	523	529	612	621	501	558	617	678	778	1,272	7,496
Dept. stores, (incl. leased depts.) ²	412	440	550	556	643	653	526	587	650	708	818	1,338	7,881
GAF, total ³	1,493	1,443	1,737	1,759	1,946	1,959	1,695	1,816	1,967	2,092	2,367	3,528	23,802
Nassau-Suffolk, NY PMSA, total	1,371	1,265	1,374	1,327	1,440	1,415	1,306	1,296	1,343	1,375	1,473	1,875	16,860
Nondurable goods, total	1,063	948	1,012	963	1,026	1,015	948	914	989	1,005	1,091	1,474	12,448
Dept. stores, (excl. leased depts.)	67	69	86	88	104	108	90	97	105	114	136	225	1,289
Dept. stores, (incl. leased depts.) ²	77	79	97	99	117	123	100	110	119	130	153	256	1,460
New York, NY PMSA, total	2,583	2,469	2,916	2,855	2,974	2,959	2,751	2,786	2,980	3,065	3,263	3,904	35,485
Nondurable goods, total	1,872	1,776	2,010	1,975	2,011	2,010	1,880	1,885	1,992	2,106	2,198	2,813	24,528
Dept. stores, (excl. leased depts.)	166	178	219	223	254	256	198	223	256	279	310	500	3,062
Dept. stores, (incl. leased depts.) ²	174	186	229	232	265	268	207	233	268	291	325	522	3,200
GAF, total ³	648	624	743	768	831	838	715	773	841	912	1,001	1,436	10,130
Newark, NJ PMSA, total	607	569	676	656	685	707	651	617	663	686	698	900	8,115
Dept. stores, (excl. leased depts.)	34	37	49	49	56	56	46	51	56	61	71	120	686
Dept. stores, (incl. leased depts.) ²	36	39	50	50	57	57	48	52	57	62	73	125	706
New York, NY City, total	2,168	2,043	2,441	2,342	2,502	2,336	2,169	2,230	2,508	2,559	2,638	3,112	29,048
Nondurable goods, total	1,532	1,451	1,625	1,596	1,606	1,613	1,460	1,508	1,610	1,672	1,692	2,204	19,569
Dept. stores, (excl. leased depts.)	132	141	169	171	191	195	148	167	196	214	231	364	2,319
Dept. stores, (incl. leased depts.) ²	138	146	177	179	200	203	154	174	204	224	240	380	2,419
GAF, total ³	546	521	619	653	691	703	598	641	703	756	782	1,130	8,343
Philadelphia-Wilmington-Trenton, PA-NJ-DE CMSA, total	2,164	1,985	2,488	2,461	2,633	2,741	2,569	2,595	2,553	2,828	3,021	3,669	31,707
Nondurable goods, total	1,389	1,310	1,575	1,504	1,602	1,620	1,534	1,594	1,639	1,739	1,945	2,414	19,865
Dept. stores, (excl. leased depts.)	158	150	220	221	246	245	199	216	241	267	320	534	3,017
Dept. stores, (incl. leased depts.) ²	164	155	227	229	255	254	207	224	249	276	332		

**Table 12. Estimated Monthly Retail Sales, by Selected Kind of Business for Specified Areas and Cities:
January 1983 to December 1992—Continued**

(Data in millions of dollars, not adjusted for seasonal variations, holiday, or trading day differences)

Area ¹ and kind of business	1983												Total
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Philadelphia, PA-NJ PMSA, total	1,726	1,582	1,977	1,959	2,094	2,182	2,043	2,066	2,030	2,251	2,406	2,934	25,250
Nondurable goods, total	1,108	1,041	1,253	1,196	1,271	1,290	1,220	1,270	1,302	1,382	1,546	1,916	15,795
Dept. stores, (excl. leased depts.)	127	120	176	177	196	195	159	173	192	213	255	427	2,410
Dept. stores, (incl. leased depts.) ²	131	124	181	182	204	203	165	179	199	221	265	442	2,496
GAF, total ³	348	328	444	443	475	469	437	497	506	544	642	1,012	6,145
Philadelphia, PA City, total	555	493	649	674	648	721	656	591	629	695	670	809	7,790
Dept. stores, (excl. leased depts.)	23	20	30	32	33	35	29	30	35	41	48	76	432
Dept. stores, (incl. leased depts.) ²	25	22	32	34	35	37	30	32	37	43	50	79	456
Phoenix, AZ MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Pittsburgh-Beaver Valley, PA CMSA, total	657	619	732	716	773	783	787	779	709	763	785	965	9,068
Nondurable goods, total	530	496	578	579	617	609	631	612	571	613	628	771	7,235
Dept. stores, (excl. leased depts.)	72	75	105	105	112	109	102	111	109	122	160	223	1,405
Dept. stores, (incl. leased depts.) ²	77	80	112	112	118	116	107	117	115	129	169	234	1,486
GAF, total ³	158	156	204	206	210	207	199	215	212	234	306	442	2,749
Pittsburgh, PA PMSA, total	635	598	710	696	751	759	762	755	686	738	756	925	8,771
Nondurable goods, total	511	479	558	560	597	590	610	591	550	591	602	737	6,976
Dept. stores, (excl. leased depts.)	65	68	96	96	102	100	92	100	99	111	145	202	1,276
Dept. stores, (incl. leased depts.) ²	69	72	101	101	107	104	96	105	103	117	153	212	1,340
GAF, total ³	146	145	189	192	195	192	183	199	197	216	283	407	2,544
St. Louis, MO-IL MSA, total	684	706	824	818	890	930	912	956	926	950	1,008	1,186	10,790
Dept. stores, (excl. leased depts.)	90	89	118	116	130	128	117	130	127	135	163	260	1,603
Dept. stores, (incl. leased depts.) ²	91	90	119	117	132	130	119	132	129	137	166	265	1,627
GAF, total ³	241	234	290	288	310	299	286	306	298	313	372	555	3,792
San Diego, CA MSA, total	745	742	862	866	927	925	937	977	886	930	1,021	1,257	11,075
Nondurable goods, total	472	460	532	528	569	558	570	595	573	575	606	790	6,828
Dept. stores, (excl. leased depts.)	65	64	87	85	89	89	87	90	91	94	113	187	1,141
Dept. stores, (incl. leased depts.) ²	68	67	90	88	92	92	90	93	94	97	117	194	1,182
GAF, total ³	206	203	255	248	252	262	261	268	265	273	332	520	3,345
San Francisco-Oakland-San Jose, CA CMSA, total	2,454	2,388	2,810	2,793	2,879	3,041	2,933	3,022	2,947	3,056	3,221	4,027	35,571
Nondurable goods, total	1,818	1,740	1,949	1,963	2,013	2,005	1,999	2,122	2,101	2,145	2,295	2,931	25,081
Dept. stores, (excl. leased depts.)	228	215	260	267	282	281	267	293	293	300	366	591	3,643
Dept. stores, (incl. leased depts.) ²	235	220	267	274	290	289	274	302	302	308	376	608	3,745
GAF, total ³	665	661	779	767	806	835	778	841	861	889	1,041	1,661	10,584
Oakland, CA PMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ² . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Francisco, CA PMSA, total	658	636	736	736	751	775	752	794	776	806	859	1,084	9,363
Nondurable goods, total	538	515	582	584	591	590	586	631	621	640	690	874	7,442
Dept. stores, (excl. leased depts.)	67	63	77	78	83	83	78	87	87	88	108	174	1,073
Dept. stores, (incl. leased depts.) ²	70	66	80	82	86	86	82	90	90	92	113	181	1,118
GAF, total ³	200	197	234	231	242	252	234	256	261	270	315	500	3,192
Seattle-Tacoma, WA CMSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg-Clearwater, FL MSA, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nondurable goods, total	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (excl. leased depts.)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dept. stores, (incl. leased depts.) ²	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
GAF, total ³ . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Washington, DC-MD-VA MSA, total	1,550	1,418	1,698	1,744	1,878	1,869	1,887	1,861	1,803	1,810	1,846	2,267	21,631
Nondurable goods, total	1,069	975	1,119	1,207	1,267	1,235	1,273	1,269	1,221	1,243	1,273	1,577	14,728
Dept. stores, (excl. leased depts.)	108	97	133	144	155	147	132	150	156	167	203	325	1,917
Dept. stores, (incl. leased depts.) ²	112	100	139	150	162	153	138	157	162	175	213	340	2,001
GAF, total ³	312	277	359	371	402	388	368	395	421	431	494	794	5,012

NA Data not available

¹For definitions of metropolitan areas, see Appendix D in January 1993 Monthly Retail Trade.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

³GAF represents stores which specialize in department store types of merchandise.

APPENDIX A. EXPLANATORY MATERIAL

SAMPLE DESIGN AND SELECTION PROCESS

The current retail sample consists of two components, the list sample and the area sample. The list sample component represents all retail establishments for which quarterly payroll taxes were submitted to the Internal Revenue Service (IRS) during the quarter prior to the selection of the sample. Each of these employers has an Employer Identification (EI) number, which serves as the basis for identification of businesses in the list sample component. The area sample component is designed to obtain and measure data for the nonemployers (retail businesses without an EI number) and those employer businesses whose EI numbers have not yet been subjected to the sampling process.

List Sample

In selecting the list sample component, retail establishments were grouped by company ownership and a "major" SIC (the kind of business providing the most sales for the company) was assigned to each company. Any company with total annual sales exceeding a predetermined limit for its major SIC was selected in the sample with certainty. These certainty companies were assigned the weight of 1.0.

Next, retail establishments not belonging to certainty companies were grouped by EI number. The EI numbers were stratified by major SIC and sales size. Three samples of EI numbers were selected from each strata with sampling rates ranging from 1 in 3 to 1 in 1,000. All three of these noncertainty samples are used for the monthly survey, while two are used for the annual survey. The use of these samples will be more fully explained in sections that follow.

Area Sample

Each month Census Bureau interviewers travel through portions of 59 preselected areas to list each business that they observe. These preselected areas (single counties or small groups of contiguous counties), called Primary Sampling Units (PSU), were drawn with probability proportionate to size (population). The interviewers conduct interviews for new businesses (those businesses not observed during the last canvass and those businesses that have changed name, ownership, or SIC and for previously

observed employer businesses not represented in the list sample) and for those businesses without employees. At the time the PSU's were designated, the segments contained an average of four retail stores. Each of the identified retail stores represented itself plus 999 similar stores (for some of the smaller preselected areas, the selected stores have the probability of selection equal to 1-in-2,000 or 1-in-3,000). For most of the PSU's, the segments are divided into 12 groups with a group of segments designated to be canvassed for each month of the year.

Monthly Coverage

The companies selected with certainty are asked to submit reports covering the sales from all of their retail stores. The certainty companies are sent forms each month that request the sales for the month just ended. For example, January sales are requested during February.

EI's selected in the three noncertainty samples are asked to report four times a year on a rotating basis. EI's selected in the same sample are asked to report during the same rotation. EI's are asked to report the sales for the month just ended and the month prior to that month for the retail stores operated under the selected EI number. For example, the EI numbers selected in the first sample are asked to report the sales for January and December during February; April and March during May; July and June during August; and October and September during November. The area sample establishments also are asked to provide their current and previous month sales for the retail store at each particular location.

The sample used for the Monthly Retail Inventories Survey is a subsample of the Monthly Retail Sales Survey and the coverage is similar to that described above.

Annual Coverage

The Annual Retail Trade sample consists of sampling units selected in two of the three noncertainty list samples; the certainty plus some other large retailers; and the establishments from three of the twelve area sample groups.

ESTIMATION

Monthly Estimates

The current month's weighted data (January in the example above) from the certainty companies are added

to the similar current month's data from the EI's in the first sample and the area sample retailers to develop the current month unbiased estimates of January sales and end-of-month inventories for retail stores. Previous month unbiased estimates of December sales and end-of-December inventories are also developed from the first sample of retailers in a similar manner.

The preliminary composite estimate for a particular SIC level is the weighted average of the current month unbiased estimate (weight 0.25) and a ratio estimate (weight 0.75) obtained by multiplying the ratio of the current-to-previous month unbiased estimates, as measured by the first sample, by the preliminary composite estimate for the previous month.

In March, the EI's in the second noncertainty sample are asked to report their February and January sales and end-of-month inventories for each of those months. At the same time, a second group of area sample segments are interviewed for their February and January data. Therefore, we will have reports of January sales and inventories from two different groups of retailers (the current month from the first list sample and the January area sample plus the previous month from the second list sample and the February area sample). The January data from the two noncertainty list samples, the certainty companies, and the two area sample groups are combined to derive the final January composite estimates. The final composite estimates for individual kind-of-business levels are also weighted averages of two estimates - the preliminary composite estimate for January (weight 0.8) and the previous month unbiased estimate (weight 0.2) for January, as obtained from the February reporting panel.

Annual Estimates

The annual sales, purchases, accounts receivables, and value of inventories published in this report were derived from the Annual Retail Trade Survey. Data from the annual survey were based upon the summation of weighted data reported by the sampling units selected for the survey.

RELIABILITY OF DATA

An estimate based on a sample survey will differ from the population value because of sampling variability and nonsampling error. Sampling variability occurs because observations are made only on a sample, not on the entire population. Nonsampling errors can be attributed to many

sources in the reporting, collection, and processing of data. The accuracy of a survey result is determined by the joint effects of sampling variability and nonsampling errors.

The particular sample used for the Annual and Monthly Retail Trade Surveys is one of a large number of all possible samples of the same size that could have been selected using the same design. Estimates derived from different samples would differ from each other. The average of these estimates would be close to the estimate derived from a complete enumeration of the population. This assumes that a complete enumeration has the same nonsampling error as the sample survey.

The standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and thus is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate times 100 divided by the value of the estimate. Note that the coefficients of variation are estimates derived from the sample and are also subject to sampling variability. Estimates of coefficients of variation in percent for the National level estimates are shown in tables A-1 through A-3.

Coefficients of variation for the sales estimates at various geographic areas are contained in the Current Business Reports *Monthly Retail Trade, Sales and Inventories*.

The coefficients of variation presented in the tables permit certain confidence statements about the sample estimates. As noted before, the particular sample used in this survey was one of a large number of samples of the same size that could have been selected using the same design. In about two out of three of these samples (67 percent), the estimate would differ from a complete enumeration by less than the corresponding percentage for that estimate shown in tables A-1 through A-3. In about 9 out of 10 of these samples (90 percent), the estimates would differ from the results of a complete enumeration by less than 1.65 times the percentages shown.

The coefficients of variation shown in this report do not measure biases which might arise from difference of response or nonreporting. Nonresponse amounted to about 10 percent for the annual sales, 20 percent for the monthly sales, 11 percent for the end-of-year inventories, 29 percent for the end-of-month inventories, 20 percent for annual purchases, and 10 percent for accounts receivable on the basis of total dollar volume estimates.

Table A-1. Estimated Coefficients of Variation in Percent for Monthly Retail Sales and End-of-Month Inventories, by Kind of Business

(Based on sales and inventories estimates not adjusted for seasonal variations, holiday, or trading day differences)

SIC code	Kind of business	Sales		Dollar volume inventory estimates
		Range	Median	
	Retail trade, total . . . . .	.7-8	.7	0.9
	Total (excl. automotive group) . . . . .	.7-9	.8	(NA)
	Durable goods, total	1.5-1.9	1.5	(NA)
52	Building materials group stores	1.7-2.4	2.1	2.9
521,3,5	Building materials, supply stores, hardware	1.5-2.2	1.9	(NA)
521,3	Building materials, supply stores	1.9-2.6	2.2	(NA)
523	Paint, glass, wallpaper stores*	10.2-11.4	11.0	(NA)
525	Hardware stores	3.7-4.9	4.5	(NA)
55 ex	Automotive dealers	1.7-2.5	2.0	2.5
554	Motor vehicle and miscellaneous automobile dealers	1.9-2.8	2.2	(NA)
551,2,5 6,7,9	Motor vehicle dealers	1.9-2.9	2.2	(NA)
551,2	Motor vehicle dealers, (franch.)	2.1-3.3	2.4	(NA)
551	Auto & Home supply stores	4.2-4.9	4.7	(NA)
553	Furniture group stores	3.0-3.6	3.4	2.7
57	Furniture & home furn. stores	2.5-3.7	3.5	(NA)
571	Furniture stores	3.3-4.3	3.8	(NA)
5712	Floor covering stores	4.2-8.5	7.3	(NA)
5713	Household appliance, radio, tv, and computer stores	5.4-8.3	5.8	(NA)
5722,31,34	Household appliance stores	4.3-5.7	5.1	(NA)
5722	Radio, tv, and computer stores	6.2-7.5	7.1	(NA)
5731,34	Music stores*	3.4-5.2	4.7	(NA)
5735,36	Sporting goods stores and bicycle shops	5.2-6.0	5.7	(NA)
5941	Book stores	5.0-6.5	5.6	(NA)
5942	Jewelry stores	2.8-4.0	3.7	(NA)
5944	Camera, photographic supply stores*	3.5-4.5	4.2	(NA)
5946	Optical goods stores*	6.1-7.6	6.6	(NA)
5999 pt	Nondurable goods, total . . . . .	.7-9	.8	1.0
53	General merchandise group stores . . . . .	.3-6	.4	0.5
531	Dept. stores, (excl. leased depts.)	0-0	0	0.3
531	Dept. stores, (incl. leased depts.)	0-0	0	(NA)
531 pt.	Conventional department stores (including, leased depts.)	0-0	0	(NA)
531 pt.	Discount department stores (including, leased depts.)	0-0	0	(NA)
531 pt.	National chain department stores (including, leased depts.)	0-0	0	(NA)
533	Variety stores	2.7-3.8	3.2	(NA)
539	Miscellaneous general merchandise stores	3.0-5.3	4.4	(NA)
54	Food group stores	1.3-1.4	1.3	1.3
541	Grocery stores	1.3-1.5	1.4	(NA)
542	Meat, fish (seafood) markets	7.8-9.7	8.3	(NA)
543	Fruit stores & vegetable markets*	6.8-10.8	7.6	(NA)
544	Candy, nut, confectionery stores*	7.8-13.0	11.5	(NA)
546	Retail bakeries	5.7-7.6	6.0	(NA)
554	Gasoline service stations	2.3-2.6	2.5	(NA)
56	Apparel & accessory stores	1.5-2.2	1.9	1.8
561	Mens & boys clothing, furnishings	3.3-4.8	3.9	(NA)
562,3	Women's clothing specialty stores, furriers	3.9-5.8	4.6	(NA)
562	Women's ready to wear stores	3.9-5.9	4.7	(NA)
565	Family clothing stores	1.8-2.8	2.2	(NA)
566	Shoe stores	2.2-3.2	2.5	(NA)
58	Eating and drinking places	2.2-2.5	2.4	(NA)
5812	Eating places	2.4-2.8	2.5	(NA)
5812 pt	Restaurants, lunchrooms, cafeterias	2.8-3.2	2.9	(NA)
5812 pt	Refreshment places	3.7-4.2	3.8	(NA)
5813	Drinking places (alcoholic bev)	5.6-7.0	6.2	(NA)
591	Drug & proprietary stores	1.2-1.8	1.3	(NA)
592	Liquor stores	1.9-3.4	2.1	(NA)
5943	Stationery stores*	8.4-15.2	9.9	(NA)
596	Nonstore retailers*	4.8-6.6	5.5	(NA)
5961 pt	Mail-order houses (department store merchandise) . . . . .	.1-2	.1	(NA)
5961 pt	Other mail-order	7.8-11.0	8.9	(NA)
598	Fuel dealers	2.6-3.9	3.4	(NA)
5992	Florist shops*	7.6-9.9	9.2	(NA)
53,56	GAF, total ³ . . . . .	.8-1.0	.8	(NA)
57,594	Miscellaneous shopping goods stores	2.1-2.5	2.4	(NA)

*See appendix A in *Monthly Retail Trade* for January 1993.

NA Not available.

¹Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business total. ²Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass, and from mail-order. ³GAF represents stores which specialize in department store types of merchandise.

NOTE: The ranges and medians of the coefficients of variation shown above for the final estimates sales are based on estimates from September 1991 through February 1992 collected during our previous sample.

Table A-2. Estimated Coefficients of Variation for Sales Inventories and Purchases Estimates

(In percent)

SIC code	Kind of business	Annual dollar volume estimates			Inventories/ sales ratio	Gross margin as a percent of sales
		Sales	Inventories	Purchases		
	Retail trade, total	0.6	0.6	0.6	0.6	0.5
	Total (excluding automotive group)	0.5	0.6	0.6	0.6	0.5
	Durable goods stores, total	1.2	1.1	1.4	1.1	1.0
52	Building materials, hardware, garden supply, and mobile home dealers.....	2.2	2.8	2.3	1.7	1.6
521,3	Building materials and supply stores	1.9	(NA)	2.1	(NA)	1.3
525	Hardware stores	2.9	(NA)	3.0	(NA)	2.6
55 ex. 554	Automotive dealers	1.9	1.5	1.9	1.7	2.1
551,2,5, 6,7,9	Motor vehicle and miscellaneous	2.0	(NA)	2.0	(NA)	2.6
553	Automotive and home supply stores	3.3	(NA)	4.0	(NA)	1.9
57	Furniture, home furnishings, equipment stores ..	2.9	2.3	3.8	2.1	2.0
571	Furniture and home furnishings stores	3.0	(NA)	3.0	(NA)	0.8
5722,31,34	Household appliance, radio, TV and computer stores	3.0	(NA)	3.3	(NA)	1.8
	Nondurable goods stores, total.....	0.6	0.5	0.6	0.5	0.5
53	General merchandise group stores	0.2	0.2	0.2	0.1	0.1
531	Department stores.....	0.0	0.0	0.0	0.0	0.0
533	Variety stores	3.0	(NA)	3.4	(NA)	1.5
54	Food stores.....	0.9	1.0	1.1	0.7	1.0
541	Grocery stores	1.0	(NA)	1.1	(NA)	1.1
554	Gasoline service stations	2.1	(NA)	2.2	(NA)	1.1
56	Apparel and accessory stores.....	1.2	1.4	1.4	0.8	0.6
561	Men's, boys' clothing, furnishings stores	1.9	(NA)	2.2	(NA)	0.9
562,3	Women's clothing, specialty stores, furriers ...	2.4	(NA)	3.2	(NA)	1.2
566	Shoe stores.....	1.3	(NA)	2.0	(NA)	1.9
58	Eating and drinking places.....	2.3	(NA)	2.3	(NA)	0.4
591	Drug and proprietary stores.....	1.3	(NA)	1.3	(NA)	0.9
592	Liquor stores.....	4.3	(NA)	4.4	(NA)	6.0
53,56,57, 594	GAF, total ¹	0.7	(NA)	0.9	(NA)	0.5

NA Not available.

¹GAF represents stores which specialize in department store types of merchandise (see explanatory material).

NOTE: The estimates of sampling variability shown above are based on estimates derived from the annual retail trade survey. Further detail for year-end inventories are available upon request.

Table A-3. Estimated Coefficients of Variation for Accounts Receivable Dollar Volume Estimates

(In percent)

SIC Code	Kind of business	Total accounts receivable	Type of account			
			Charge	Installment		
				Total	Open-end	Closed-end
	Retail trade, total	2.2	2.1	3.0	2.5	14.8
	Total (excluding automotive group)	2.4	2.2	3.1	2.5	17.8
	Durable goods stores, total	5.9	2.8	11.3	14.8	18.1
52	Building materials, hardware, garden supply, and mobile home dealers.....	8.6	4.3	(S)	(S)	(S)
55 ex. 554	Automotive dealers	4.8	5.1	11.9	12.7	(S)
57	Furniture, home furnishings, and equipment stores	16.0	6.5	(S)	(S)	(S)
	Nondurable goods stores, total.....	0.7	2.9	0.8	0.8	2.3
53	General merchandise group stores	0.0	1.1	0.0	0.0	0.1
531	Department stores (ex. leased depts.).....	0.0	0.0	0.0	0.0	0.0
554	Gasoline service stations	6.1	6.6	10.4	12.1	(S)
56	Apparel and accessory stores.....	2.5	8.8	2.8	2.8	(S)
58	Eating and drinking places.....	6.6	7.4	(S)	(S)	(S)

S Does not meet publication standards because of high sampling or nonsampling error.

Appendix B. Kind-of-Business Classifications

GENERAL DESCRIPTION

Retail trade SIC Major Groups 52-59, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of goods.

The kinds of business shown in this report parallel broad classifications defined in the 1987 edition of the Standard Industrial Classification (SIC) manual. Descriptions of each kind of business follow. Data for some kinds of business are not shown separately but are included in the major group of other totals.

DURABLE GOODS

Building Materials, Hardware, Garden Supply, and Mobile Home Dealers (SIC Major Group 52) This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales. These establishments are known as "retail" in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and Other Building Materials Dealers (SIC 521).¹ Establishments engaged in selling primarily lumber, or lumber and a general line of building materials, to the general public. The lumber which they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments known as "home centers" are included here.

Paint, Glass, and Wallpaper Stores (SIC 523).¹ Establishments engaged in selling primarily paint, glass, and wallpaper, or any combination of these lines, to the general public.

¹Data for this kind of business are not shown separately but are included in the larger group totals.

Hardware Stores (SIC 525). Establishments primarily selling a number of basic hardware lines such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail Nurseries, Lawn and Garden Supply Stores (SIC 526).¹ Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

Mobile Home Dealers (SIC 527).¹ Establishments primarily engaged in the retail sale of new and used mobile homes, including parts and accessories.

Automotive Dealers (SIC Major Group 55 ex. 554)

This major group includes retail dealers selling new and used automobiles, boats, recreational trailers, and motorcycles; and those selling new automobile parts and accessories. Automobile repair shops maintained by the establishments engaged in the sale of new automobiles are also included.

Motor Vehicle Dealers (Franchised)—New and Used (SIC 551). Establishments primarily engaged in the sale of new automobiles or new and used foreign or domestic automobiles. These establishments frequently maintain repair departments and used car lots and carry stocks of replacement parts, tires, batteries, and automotive accessories. Used car lots and repair departments operated by franchised new passenger car dealers are not considered separate locations.

Motor Vehicle Dealers (Nonfranchised)—Used Cars Only (SIC 552).¹ Establishments primarily selling used cars and not holding a franchise for the sale of new cars.

Auto and Home Supply Stores (SIC 553). Establishments primarily engaged in the retail sale of automobile tires, batteries, and other automobile parts and accessories. These establishments frequently sell additional lines of merchandise such as household appliances, radios and television sets, sporting goods, housewares, and hardware.

Boat Dealers (SIC 555).¹ Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational Vehicle Dealers (SIC 556).¹ Establishments primarily engaged in the retail sale of new and used recreational trailers, campers (pickup coaches), and other trailers for passenger automobiles, and motor homes, including parts and accessories.

Motorcycle Dealers (SIC 557).¹ Establishments primarily engaged in the retail sale of new and used motorcycles and motor scooters, including parts and accessories.

Automotive Dealers, Not Elsewhere Classified (SIC 559).¹ Establishments primarily engaged in the retail sale of new and used automotive vehicles, such as snowmobiles, dunebuggies, go-carts, aircraft, utility trailers, and new automotive equipment and supplies, not elsewhere classified.

Furniture, Home Furnishings, and Equipment Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electrical and gas appliances.

Furniture Stores (SIC 5712). Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radio and TV sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor Coverings Stores (SIC 5713). Establishments primarily engaged in the retail sale of floor coverings and related products.

Drapery, Curtain, and Upholstery Stores (SIC 5714)¹. Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom made draperies and slipcovers for household use also are included.

Miscellaneous Home Furnishing Stores (SIC 5719).¹ Establishments primarily engaged in the retail sale of miscellaneous home furnishings, such as china, glassware, and metalware for kitchen and table use, bedding and linen, brooms, brushes, lamps and shades, mirrors and pictures, venetian blinds, window shades, and fireplace accessories.

Household Appliance Stores (SIC 5722). Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radio and television sets. Retail stores operated by public utility companies and primarily engaged in the sale of electric and gas appliances for household use are classified here.

Radio, Television, and Electronics Stores (SIC 5731). Establishments primarily engaged in the retail sale and installation of radios, television sets, record players, high fidelity (hi-fi), sound reproducing equipment and home computers. Such establishments also may sell additional lines, such as household appliances, musical instruments, or records.

Computer and Computer Software Stores (SIC 5734). Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Music Stores (SIC 5735+5736).¹ Establishments primarily engaged in the retail sale of musical instruments, phonograph records and albums, sheet music, and similar musical supplies.

Miscellaneous Durable Goods Stores (SIC Major Group 59, part)

This includes all retail durable goods stores not elsewhere classified.

Used Merchandise Stores (SIC 593).² This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture, phonographs and phonograph records; and store fixtures and equipment. This industry also includes pawnshops.

Sporting Goods Stores and Bicycle Shops (SIC 5941). Establishments primarily selling a general or a specialized line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; bicycles, bicycle parts and accessories; and gymnasium and playground equipment.

Book Stores (SIC 5942). Establishments primarily selling new books and periodicals. Stationery and related items may also be sold.

Jewelry Stores (SIC 5944). Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks.

²Data for this kind of business are not shown separately but are included in the durable goods stores total.

Hobby, Toy, and Game Shops (SIC 5945).³ Establishments primarily engaged in the retail sale of toys, games, and hobby kits and supplies.

Camera and Photographic Supply Stores (SIC 5946).³ Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Excluded are establishments primarily engaged in finishing films.

Gift, Novelty, and Souvenir Shops (SIC 5947).³ Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, and miscellaneous small art goods such as greeting cards and holiday decorations.

Luggage and Leather Goods Stores (SIC 5948).³ Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods.

Optical Goods Stores (SIC 5995).² Establishments primarily engaged in the retail sale of eyeglasses and related optical goods. Excluded are establishments whose receipts are primarily from examining eyes and prescribing eyeglasses or contact lenses.

Miscellaneous Retail Stores Not Elsewhere Classified (SIC 5999).² Establishments primarily engaged in the retail sale of specialized lines of merchandise such as collectors' items and supplies, artists' supplies, orthopedic and artificial limbs, drafting materials, typewriters, telephones, pets, religious goods, hearing aids, rubber stamps, monuments and tombstones, and other merchandise not elsewhere classified.

NONDURABLE GOODS

General Merchandise Group Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, general stores, etc.

Department Stores (SIC 531). Establishments normally employing 50 people or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following lines of merchandise:

1. Furniture, home furnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.), and
Department stores (excl. leased depts.).

Department stores (incl. leased depts.) are also sub-categorized as shown below:

Conventional Department Stores (SIC 531 part). Establishments which satisfy the criteria of a department store and:

1. Usually provide check-out service and customer assistance (salespersons) within each department.
2. May have a catalog order desk.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

Discount or Mass Merchandising Department Stores (SIC 531 part). Establishments which satisfy the criteria of a department store and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
2. Provide centralized check-out service.
3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
4. Do not have a catalog order desk.

These stores often sell:

³Data for this kind of business are not shown separately but are included in the larger group: miscellaneous shopping goods stores (594).

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

National Chain Department Stores (SIC 531 part). Establishments which satisfy the criteria of a department store and:

1. Usually provide check-out service and customer assistance (salespersons) within each department.
2. Usually have a catalog order desk.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

Variety Stores (SIC 533). Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous General Merchandise Stores (SIC 539). Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or home furnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores, but normally having less than 50 employees, and stores usually known as catalog showrooms, country general stores, or warehouse clubs are included here. Also included in this classification are establishments whose sales of apparel or of furniture and home furnishings exceed half of their total sales providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption.

Grocery Stores (SIC 541). Establishments primarily selling (1) a wide variety of canned or frozen foods, such as vegetables, fruits, and soups; (2) dry groceries, either packaged or in bulk, such as tea, coffee, cocoa, dried

fruits, spices, sugar, flour, and crackers; and (3) other processed foods and nonedible grocery items. In addition, these establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Establishments commonly known as supermarkets, food stores, and delicatessens are included in this classification if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and Fish (Seafood) Markets, Including Freezer Provisioners (SIC 542). Establishments primarily engaged in the retail sale of fresh, frozen, or cured meats, fish, shellfish, and other seafood. Frequently these establishments also sell poultry, dairy products, eggs, some groceries, and items commonly used in preparing seafood or consumed with seafood.

Fruit Stores and Vegetable Markets (SIC 543).¹ Establishments primarily selling fresh fruits and fresh vegetables. These establishments frequently carry a limited line of grocery items. Roadside stands of farmers selling only their own produce are not included.

Candy, Nut, and Confectionery Stores (SIC 544).¹ Establishments primarily selling candy, nuts, sweetmeats, and other confections. A soda fountain or lunch counter is frequently operated in these stores. Also included are candy and popcorn stands located in motion picture theaters.

Dairy Products Stores (SIC 545).¹ Establishments primarily engaged in the retail sale of dairy products, such as milk, cream, butter, cheese, and related products, to over-the-counter customers.

Retail Bakeries (SIC 546). Establishments primarily engaged in the over-the-counter retail sale of bakery products such as bread, cakes, pies, or cookies, all or some of which may be baked on the premises.

Other Miscellaneous Food Stores (SIC 549).¹ Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs and poultry, health foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowl cleaned and dressed by others.

Gasoline Service Stations (SIC 554)

Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages but deriving

more than half of their receipts from the sale of 'gasoline' and automotive lubricants and establishments known as "truck stops" which are primarily engaged in selling diesel fuel to truckers are also included.

Apparel and Accessory Stores (SIC Major Group 56)

Establishments in this major group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment.

Men's and Boys' Clothing and Furnishings Stores (SIC 561). Establishments primarily selling men's and boys' ready-to-wear clothing and furnishings.

Women's Ready-to-Wear Stores (SIC 562). Establishments primarily selling women's and girls' ready-to-wear apparel.

Women's Accessory and Specialty Stores (SIC 563).¹ Establishments primarily selling a specialized line of women's and girls' apparel, such as furs, sportswear, beachwear, blouses, hosiery, millinery, foundation garments, lingerie, robes, and other intimate wear.

Children's and Infants' Wear Stores (SIC 564).¹ Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. Such establishments may specialize in either children's or infants' wear or they may sell a combination of children's and infants' wear.

Family Clothing Stores (SIC 565). Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line.

Shoe Stores (SIC 566). Establishments primarily engaged in the retail sale of any one line, or a combination of the lines, of men's, women's, and children's footwear. These establishments frequently carry accessory lines such as hosiery, gloves, and handbags.

Miscellaneous Apparel and Accessory Stores (SIC 569).¹ Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing (except fur apparel SIC 568) to individual order.

Eating and Drinking Places (SIC Major Group 58)

Establishments in this major group are primarily engaged in selling prepared foods and drinks for consumption on or near the premises and lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants, Lunchrooms, Cafeterias, and Contract Feeding (SIC 5812 part).

*Restaurants and Lunchrooms.*⁴ Establishments engaged in serving prepared food and beverages selected by the patron from a full menu. Waiter or waitress service is provided and the establishment has seating facilities for at least 15 patrons. These establishments often serve alcoholic beverages, but receipts from the sale of alcoholic beverages may not exceed the receipts from prepared food.

*Cafeterias.*⁴ Establishments engaged in serving prepared food and beverages primarily through the use of a cafeteria line where customers serve themselves from displayed selections. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

*Contract Feeding.*⁴ Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institutions, etc., however, the management is always supplied by the contractor.

Social Caterers (SIC 5812 part).⁵ Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc., at a hall or similar place rather than at a fixed business location. Such establishments also may arrange for some entertainment but this should be a minor part of the business.

Refreshment Places, Ice Cream, and Frozen Custard Stands, (SIC 5812 part).

*Refreshment Places.*⁶ Establishments primarily selling limited lines of refreshments and prepared food items. Included in this group are establishments which prepare refreshment items such as pizza, barbecued chicken, and hamburgers for consumption either on or near the premises or for "take-home" consumption.

*Ice Cream and Frozen Custard Stands.*⁶ Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk.

Drinking Places (SIC 5813). Establishments primarily engaged in the retail sale of drinks such as beer, ale, wine, liquor, and other alcoholic beverages for consumption on the

⁴Data for this kind of business are not shown separately but are included in the larger group: Restaurants, Lunchrooms, Cafeterias.

⁵Data for this kind of business are not shown separately but are included in the larger group: Eating Places (SIC 5812).

⁶Data for this kind of business are not shown separately but are included in the larger group: Refreshment Places (SIC 5812 pt.).

premises. Prepared foods are frequently sold at these establishments, but receipts from the sale of prepared foods may not exceed receipts from sales of alcoholic beverages.

Drug Stores and Proprietary Stores (SIC 591)

Establishments engaged in the retail sale of prescription drugs and patent medicines and which may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise. Included are drug stores which also have a soda fountain or lunch counter. These stores are included on the basis of their usual trade designation rather than on the more strict interpretation of commodities handled.

Liquor Stores (SIC 592)

Establishments primarily selling packaged alcoholic beverages, such as ale, beer, wine, and whiskey, for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Miscellaneous Nondurable Goods Stores (SIC Major Group 59, part)

This includes all retail nondurable goods stores not elsewhere classified.

Miscellaneous Shopping Goods Stores (SIC 594).

Establishments engaged in the retail sale of one or more lines of merchandise similar to that found in department stores.

Stationery Stores (SIC 5943).³ Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school and office supplies (excluding office furniture and machines).

Sewing, Needlework, and Piece Goods Stores (SIC 5949).³ Establishments primarily engaged in the retail sale of piece goods, notions, sewing and knitting supplies, fabrics, patterns, and other needlework accessories.

Mail-Order Houses (Department Store Merchandise) (SIC 5961 part). Establishments with normally 50 or more employees primarily engaged in the retail sale by catalog and mail order of a general line of merchandise similar to that sold by department stores.

Other Mail-Order Houses (SIC 5961 part). Establishments primarily engaged in the retail sale of a specialized or limited line of merchandise such as food, automotive merchandise, apparel, books, stationery, etc., by catalog and mail order.

Automatic Merchandising Machine Operators (SIC 5962).⁷ Establishments primarily engaged in the retail sale of products by means of automatic merchandising units (vending machines) which are generally located on the premises of other businesses. Those products include candy, nut, and confectionery; milk and ice cream; other beverages; and tobacco products.

Direct Selling Establishments (SIC 5963).⁷ Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from a truck. The merchandise includes building materials, hardware, and garden supplies; general merchandise, milk; other foods; apparel and accessories; furniture, home furnishings, and equipment; mobile food service; and books and stationery.

Fuel Oil Dealers (SIC 5983).⁸ Establishments primarily engaged in the retail sale of fuel oil.

Liquefied Petroleum Gas Dealers (SIC 5984).⁸ Establishments primarily engaged in the retail sale of liquefied petroleum (LP) gas (bottled gas or in bulk.)

Fuel Dealers, Not Elsewhere Classified (SIC 5989)⁸ Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines.

Florists (SIC 5992).⁸ Establishments primarily engaged in the retail sale of cut flowers and growing plants. Greenhouses and nurseries are included if receipts are primarily from the sale of products not grown on the premises.

Cigar Stores and Stands (SIC 5993).⁸ Establishments primarily engaged in the retail sale of cigars, cigarettes, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News Dealers and Newsstands (SIC 5994).⁸ Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals.

⁷Data for this kind of business are not shown separately but are included in the larger group: Nonstore Retailers (SIC 596).

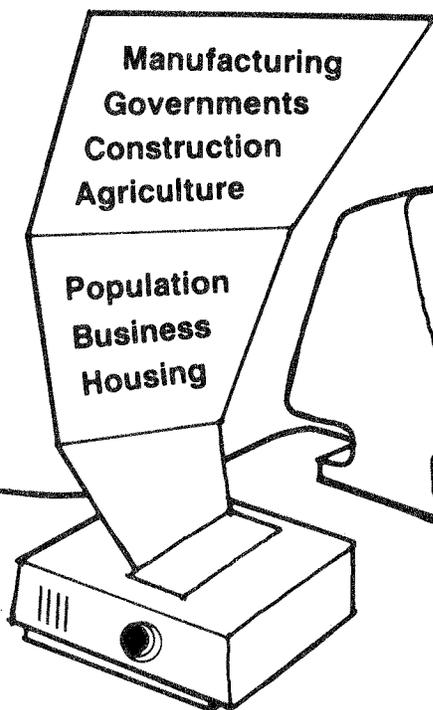
⁸Data for this kind of business are not shown separately but are included in the nondurable goods stores total.

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