Table 2. U.S. Merchant Wholesale Trade Sales -- Total and E-commerce Sales[1]: 2001 and 2000

(Estimates are based on data from the 2001 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 2A.)

NAICS code	Description	Value of Sales 2001 Total	Value of Sales 2001 E-commerce	Value of Sales 2000 Revised Total	Value of Sales 2000 Revised E-commerce	Y/Y Percent Change Total Sales	Y/Y Percent Change E-commerce Sales	E-commerce as Percent of Total Sales 2001	E-commerce as Percent of Total Sales 2000	Percent Distribution of E-commerce Sales 2001
42	**Total Merchant Wholesale Trade**	**2,708,666**	**272,183**	**2,742,593**	**241,109**	**-1.2%**	**12.9%**	**10.0%**	**8.8%**	**100.0%**
421	**Durable goods**	**1,350,272**	**125,207**	**1,422,583**	**114,189**	**-5.1%**	**9.6%**	**9.3%**	**8.0%**	**46.0%**
4211	Motor vehicles and automotive Equipment	205,577	46,771	199,522	40,106	3.0%	16.6%	22.8%	20.1%	17.2%
4212	Furniture and home furnishings	44,390	3,727	46,676	2,751	-4.9%	35.5%	8.4%	5.9%	1.4%
4213	Lumber and other construction material	73,553	2,236	70,778	2,183	3.9%	2.4%	3.0%	3.1%	0.8%
4214	Professional and commercial equipment and supplies	249,981	30,904	269,129	30,827	-7.1%	0.2%	12.4%	11.5%	11.4%
42143	Computer equipment and supplies	122,458	15,776	150,402	18,948	-18.6%	-16.7%	12.9%	12.6%	5.8%
4215	Metals and minerals, excluding Petroleum	92,734	(S)	102,627	(S)	-9.6%	(S)	(S)	(S)	(S)
4216	Electrical goods	214,312	12,111	240,362	11,117	-10.8%	8.9%	5.7%	4.6%	4.4%
4217	Hardware, plumbing and heating equipment	64,864	6,497	67,108	5,988	-3.3%	8.5%	10.0%	8.9%	2.4%
4218	Machinery, equipment and supplies	243,312	7,947	252,349	7,591	-3.6%	4.7%	3.3%	3.0%	2.9%
4219	Miscellaneous durable goods	161,549	14,099	174,032	12,918	-7.2%	9.1%	8.7%	7.4%	5.2%
422	**Nondurable goods**	**1,358,394**	**146,976**	**1,320,010**	**126,920**	**2.9%**	**15.8%**	**10.8%**	**9.6%**	**54.0%**
4221	Paper and paper products	75,516	3,708	80,054	3,473	-5.7%	6.8%	4.9%	4.3%	1.4%
4222	Drugs, drug proprietaries and druggists' sundries	201,114	96,363	168,471	77,790	19.4%	23.9%	47.9%	46.2%	35.4%
4223	Apparel, piece goods and notions	87,362	11,828	88,922	10,284	-1.8%	15.0%	13.5%	11.6%	4.3%
4224	Groceries and related products	395,590	12,101	381,990	11,435	3.6%	5.8%	3.1%	3.0%	4.4%
4225	Farm-products raw materials	107,286	3,353	107,019	3,225	0.2%	4.0%	3.1%	3.0%	1.2%
4226	Chemicals and allied products	60,355	(D)	60,503	(D)	-0.2%	(D)	(D)	(D)	(D)
4227	Petroleum and petroleum products	180,471	(D)	185,911	(D)	-2.9%	(D)	(D)	(D)	(D)
4228	Beer, wine, and distilled beverages	75,274	(D)	71,551	(D)	5.2%	(D)	(D)	(D)	(D)
4229	Miscellaneous nondurable goods	175,426	5,117	175,589	5,033	-0.1%	1.7%	2.9%	2.9%	1.9%

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

[1] Estimates include data only for businesses with paid employees.

Source: U.S. Census Bureau, 2001 Annual Trade Survey (Revised April 2003)

Table 3. U.S. Merchant Wholesale Trade -- Total and EDI Sales[1]: 2001 and 2000

(Estimates are based on data from the 2001 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 3A.)

NAICS code	Description	Value of Sales 2001 Total	Value of Sales 2001 EDI	Value of Sales 2000 Revised Total	Value of Sales 2000 Revised EDI	Y/Y Percent Change Total Sales	Y/Y Percent Change EDI Sales	EDI as Percent of Total Sales 2001	EDI as Percent of Total Sales 2000	Percent Distribution of EDI Sales 2001	EDI as Percent of E-Commerce 2001	EDI as Percent of E-Commerce 2000
42	**Total Merchant Wholesale Trade**	**2,708,666**	**235,321**	**2,742,593**	**209,084**	**-1.2%**	**12.5%**	**8.7%**	**7.6%**	**100.0%**	**86.5%**	**86.7%**
421	**Durable goods**	**1,350,272**	**108,241**	**1,422,583**	**99,041**	**-5.1%**	**9.3%**	**8.0%**	**7.0%**	**46.0%**	**86.4%**	**86.7%**
4211	Motor vehicles and automotive Equipment	205,577	46,488	199,522	39,909	3.0%	16.5%	22.6%	20.0%	19.8%	99.4%	99.5%
4212	Furniture and home furnishings	44,390	2,789	46,676	2,228	-4.9%	25.2%	6.3%	4.8%	1.2%	74.8%	81.0%
4213	Lumber and other construction material	73,553	2,177	70,778	2,142	3.9%	1.6%	3.0%	3.0%	0.9%	97.4%	98.1%
4214	Professional and commercial equipment and supplies	249,981	22,077	269,129	21,915	-7.1%	0.7%	8.8%	8.1%	9.4%	71.4%	71.1%
42143	Computer equipment and supplies	122,458	10,257	150,402	13,028	-18.6%	-21.3%	8.4%	8.7%	4.4%	65.0%	68.8%
4215	Metals and minerals, excluding Petroleum	92,734	(S)	102,627	(S)	-9.6%	(S)	(S)	(S)	(S)	(S)	(S)
4216	Electrical goods	214,312	8,775	240,362	8,648	-10.8%	1.5%	4.1%	3.6%	3.7%	72.5%	77.8%
4217	Hardware, plumbing and heating equipment	64,864	6,312	67,108	5,846	-3.3%	8.0%	9.7%	8.7%	2.7%	97.2%	97.6%
4218	Machinery, equipment and supplies	243,312	6,173	252,349	6,311	-3.6%	-2.2%	2.5%	2.5%	2.6%	77.7%	83.1%
4219	Miscellaneous durable goods	161,549	12,876	174,032	11,542	-7.2%	11.6%	8.0%	6.6%	5.5%	91.3%	89.3%
422	**Nondurable goods**	**1,358,394**	**127,080**	**1,320,010**	**110,043**	**2.9%**	**15.5%**	**9.4%**	**8.3%**	**54.0%**	**86.5%**	**86.7%**
4221	Paper and paper products	75,516	2,819	80,054	2,336	-5.7%	20.7%	3.7%	2.9%	1.2%	76.0%	67.3%
4222	Drugs, drug proprietaries and druggists' sundries	201,114	87,813	168,471	70,399	19.4%	24.7%	43.7%	41.8%	37.3%	91.1%	90.5%
4223	Apparel, piece goods and notions	87,362	10,364	88,922	9,312	-1.8%	11.3%	11.9%	10.5%	4.4%	87.6%	90.5%
4224	Groceries and related products	395,590	6,876	381,990	6,622	3.6%	3.8%	1.7%	1.7%	2.9%	56.8%	57.9%
4225	Farm-products raw materials	107,286	3,224	107,019	3,225	0.2%	0.0%	3.0%	3.0%	1.4%	96.2%	100.0%
4226	Chemicals and allied products	60,355	(D)	60,503	(D)	-0.2%	(D)	(D)	(D)	(D)	(D)	(D)
4227	Petroleum and petroleum products	180,471	(D)	185,911	(D)	-2.9%	(D)	(D)	(D)	(D)	(D)	(D)
4228	Beer, wine, and distilled beverages	75,274	(D)	71,551	(D)	5.2%	(D)	(D)	(D)	(D)	(D)	(D)
4229	Miscellaneous nondurable goods	175,426	4,024	175,589	4,274	-0.1%	-5.8%	2.3%	2.4%	1.7%	78.6%	84.9%

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

[1] Estimates include data only for businesses with paid employees.

Source: U.S. Census Bureau, 2001 Annual Trade Survey (Revised April 2003)

Table 4. U.S. Merchant Wholesale Trade -- Total and E-commerce Sales[1]: 1998-2001

(Estimates are based on data from the 2001 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 4A.)

NAICS code	Description	Value of Sales							
		2001		2000 Revised		1999 Revised		1998 Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
42	**Total Merchant Wholesale Trade**	**2,708,666**	**272,183**	**2,742,593**	**241,109**	**2,541,564**	**204,546**	**2,379,824**	**171,646**
421	**Durable goods**	**1,350,272**	**125,207**	**1,422,583**	**114,189**	**1,354,588**	**103,746**	**1,265,755**	**89,053**
4211	Motor vehicles and automotive Equipment	205,577	46,771	199,522	40,106	195,724	37,302	173,239	35,801
4212	Furniture and home furnishings	44,390	3,727	46,676	2,751	42,735	2,718	40,423	2,323
4213	Lumber and other construction material	73,553	2,236	70,778	2,183	71,339	1,963	63,661	1,982
4214	Professional and commercial equipment and supplies	249,981	30,904	269,129	30,827	273,848	27,127	254,069	20,461
42143	Computer equipment and supplies	122,458	15,776	150,402	18,948	160,814	17,686	150,784	11,100
4215	Metals and minerals, excluding Petroleum	92,734	(S)	102,627	(S)	94,813	(S)	97,108	(S)
4216	Electrical goods	214,312	12,111	240,362	11,117	208,355	9,345	186,721	8,039
4217	Hardware, plumbing and heating equipment	64,864	6,497	67,108	5,988	63,444	5,939	60,352	5,426
4218	Machinery, equipment and supplies	243,312	7,947	252,349	7,591	245,453	6,890	242,531	5,400
4219	Miscellaneous durable goods	161,549	14,099	174,032	12,918	158,877	11,789	147,651	9,098
422	**Nondurable goods**	**1,358,394**	**146,976**	**1,320,010**	**126,920**	**1,186,976**	**100,800**	**1,114,069**	**82,593**
4221	Paper and paper products	75,516	3,708	80,054	3,473	74,891	3,116	69,937	2,872
4222	Drugs, drug proprietaries and druggists' sundries	201,114	96,363	168,471	77,790	146,683	61,158	124,564	49,509
4223	Apparel, piece goods and notions	87,362	11,828	88,922	10,284	85,905	8,629	84,191	6,891
4224	Groceries and related products	395,590	12,101	381,990	11,435	360,417	9,376	344,437	9,016
4225	Farm-products raw materials	107,286	3,353	107,019	3,225	101,900	3,160	107,993	2,522
4226	Chemicals and allied products	60,355	(D)	60,503	(D)	55,220	(D)	55,073	(D)
4227	Petroleum and petroleum products	180,471	(D)	185,911	(D)	136,118	(D)	116,397	(D)
4228	Beer, wine, and distilled beverages	75,274	(D)	71,551	(D)	67,464	(D)	61,822	(D)
4229	Miscellaneous nondurable goods	175,426	5,117	175,589	5,033	158,378	4,481	149,655	4,526

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

[1] Estimates include data only for businesses with paid employees.

Source: U.S. Census Bureau, 2001 Annual Trade Survey (Revised April 2003)

Table 2A. Measure of Sampling Variability -- U.S. Merchant Wholesale Trade -- Total and E-commerce Sales: 2001 and 2000

(Estimates are based on data from the 2001 Annual Trade Survey, are shown as percents, and are associated with the estimates in Table 2.)

NAICS code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2001		2000 Revised		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Total	E-commerce	Total Sales	E-commerce Sales	2001	2000	2001
42	**Total Merchant Wholesale Trade**	**1.0**	**2.3**	**0.9**	**2.0**	**0.6**	**0.8**	**0.2**	**0.1**	**NA**
421	**Durable goods**	**1.5**	**3.7**	**1.2**	**3.0**	**0.7**	**1.4**	**0.2**	**0.2**	**0.9**
4211	Motor vehicles and automotive Equipment	3.1	4.0	2.8	4.0	0.8	0.5	0.6	0.6	0.6
4212	Furniture and home furnishings	3.2	18.4	2.3	16.5	1.4	13.6	1.5	0.9	0.2
4213	Lumber and other construction material	7.2	17.3	3.4	16.8	6.9	4.5	0.5	0.5	0.1
4214	Professional and commercial equipment and supplies	4.3	7.2	3.6	6.0	1.7	2.5	0.5	0.4	0.6
42143	Computer equipment and supplies	7.0	11.2	5.9	7.4	2.3	2.0	0.8	0.7	0.5
4215	Metals and minerals, excluding Petroleum	3.4	(S)	3.2	(S)	1.0	(S)	(S)	(S)	(S)
4216	Electrical goods	3.6	6.6	2.4	9.2	1.9	9.0	0.4	0.4	0.3
4217	Hardware, plumbing and heating equipment	2.2	7.0	1.7	7.3	1.2	0.7	0.7	0.6	0.2
4218	Machinery, equipment and supplies	3.4	12.5	2.8	14.4	1.0	8.0	0.5	0.5	0.4
4219	Miscellaneous durable goods	4.1	13.6	3.1	11.4	1.4	2.9	1.0	0.8	0.7
422	**Nondurable goods**	**1.1**	**2.4**	**1.4**	**2.4**	**0.8**	**0.8**	**0.3**	**0.3**	**0.9**
4221	Paper and paper products	2.5	8.9	2.5	8.3	0.9	1.6	0.3	0.3	0.1
4222	Drugs, drug proprietaries and druggists' sundries	2.8	2.7	2.5	2.6	1.9	0.9	1.5	1.3	1.0
4223	Apparel, piece goods and notions	4.6	12.2	3.8	12.2	1.7	5.1	1.9	1.7	0.4
4224	Groceries and related products	2.2	12.6	1.7	12.9	1.7	1.6	0.4	0.4	0.5
4225	Farm-products raw materials	4.4	7.3	3.8	7.8	1.6	2.5	0.3	0.2	0.1
4226	Chemicals and allied products	3.9	(D)	3.3	(D)	1.8	(D)	(D)	(D)	(D)
4227	Petroleum and petroleum products	4.2	(D)	4.6	(D)	1.7	(D)	(D)	(D)	(D)
4228	Beer, wine, and distilled beverages	2.6	(D)	1.9	(D)	1.5	(D)	(D)	(D)	(D)
4229	Miscellaneous nondurable goods	5.3	13.3	4.5	12.3	2.4	3.3	0.5	0.4	0.2

(S) Corresponding estimate does not meet publication standards because of high sampling variability or poor response quality.

(D) Corresponding estimate is withheld to avoid disclosing data on individual companies; these data are included in broader industry totals.

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

Source: U.S. Census Bureau, 2001 Annual Trade Survey (Revised April 2003)

Table 3A. Measure of Sampling Variability -- U.S. Merchant Wholesale Trade -- Total and EDI Sales: 2001 and 2000

(Estimates are based on data from the 2001 Annual Trade Survey, are shown as percents, and are associated with the estimates in Table 3.)

NAICS code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:						
		2001		2000 Revised		Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-Commerce	
		Total	EDI	Total	EDI	Total Sales	EDI Sales	2001	2000	2001	2001	2000
42	**Total Merchant Wholesale Trade**	**1.0**	**2.5**	**0.9**	**2.2**	**0.6**	**0.7**	**0.2**	**0.2**	**NA**	**0.9**	**0.9**
421	**Durable goods**	**1.5**	**3.7**	**1.2**	**3.2**	**0.7**	**1.1**	**0.2**	**0.2**	**0.9**	**0.7**	**0.8**
4211	Motor vehicles and automotive Equipment	3.1	4.0	2.8	4.0	0.8	0.5	0.6	0.6	0.7	0.1	0.1
4212	Furniture and home furnishings	3.2	20.3	2.3	17.1	1.4	7.6	1.1	0.8	0.2	4.8	3.1
4213	Lumber and other construction material	7.2	18.0	3.4	17.1	6.9	4.4	0.5	0.5	0.1	1.9	1.2
4214	Professional and commercial equipment and supplies	4.3	7.6	3.6	6.4	1.7	3.0	0.5	0.4	0.5	1.6	1.8
42143	Computer equipment and supplies	7.0	12.2	5.9	9.3	2.3	1.7	0.7	0.7	0.4	1.6	1.8
4215	Metals and minerals, excluding Petroleum	3.4	(S)	3.2	(S)	1.0	(S)	(S)	(S)	(S)	(S)	(S)
4216	Electrical goods	3.6	9.7	2.4	12.0	1.9	4.9	0.4	0.4	0.4	3.2	4.2
4217	Hardware, plumbing and heating equipment	2.2	7.1	1.7	7.4	1.2	1.2	0.7	0.6	0.2	0.2	0.8
4218	Machinery, equipment and supplies	3.4	15.9	2.8	17.6	1.0	3.4	0.5	0.5	0.5	5.2	4.1
4219	Miscellaneous durable goods	4.1	14.5	3.1	12.3	1.4	3.1	1.0	0.8	0.7	1.3	1.4
422	**Nondurable goods**	**1.1**	**2.6**	**1.4**	**2.3**	**0.8**	**0.7**	**0.3**	**0.2**	**0.9**	**1.3**	**1.1**
4221	Paper and paper products	2.5	11.4	2.5	12.2	0.9	1.7	0.3	0.3	0.1	1.5	2.0
4222	Drugs, drug proprietaries and druggists' sundries	2.8	2.7	2.5	2.5	1.9	0.7	1.3	1.2	0.9	0.3	0.4
4223	Apparel, piece goods and notions	4.6	14.0	3.8	13.5	1.7	4.7	1.8	1.6	0.5	2.2	2.2
4224	Groceries and related products	2.2	20.7	1.7	20.5	1.7	0.9	0.3	0.3	0.5	4.3	4.3
4225	Farm-products raw materials	4.4	7.4	3.8	7.8	1.6	0.2	0.2	0.2	0.1	1.7	(Z)
4226	Chemicals and allied products	3.9	(D)	3.3	(D)	1.8	(D)	(D)	(D)	(D)	(D)	(D)
4227	Petroleum and petroleum products	4.2	(D)	4.6	(D)	1.7	(D)	(D)	(D)	(D)	(D)	(D)
4228	Beer, wine, and distilled beverages	2.6	(D)	1.9	(D)	1.5	(D)	(D)	(D)	(D)	(D)	(D)
4229	Miscellaneous nondurable goods	5.3	14.6	4.5	13.3	2.4	3.3	0.3	0.3	0.2	4.4	3.7

(S) Corresponding estimate does not meet publication standards because of high sampling variability or poor response quality.

(D) Corresponding estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

NA Not applicable.

(Z) Estimate is less than 0.05%.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

Source: U.S. Census Bureau, 2001 Annual Trade Survey (Revised April 2003)