

Table 3. U.S. Merchant Wholesale Trade Sales¹ - Total and EDI: 2002 and 2001

[Estimates are based on data from the 2002 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce	
		2002		2001								
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2002	2001	2002	2002	2001
42	Total Merchant Wholesale Trade	2,742,285	275,109	2,701,474	247,882	1.5	11.0	10.0	9.2	100.0	86.0	86.6
421	Durable goods	1,334,066	126,251	1,345,892	115,194	-0.9	9.6	9.5	8.6	45.9	86.3	86.9
4211	Motor vehicles and automotive equipment	215,437	52,298	205,605	47,370	4.8	10.4	24.3	23.0	19.0	98.0	98.8
4212	Furniture and home furnishings	43,611	3,766	44,862	3,089	-2.8	21.9	8.6	6.9	1.4	80.3	78.4
4213	Lumber and other construction material	77,879	2,753	73,605	2,408	5.8	14.3	3.5	3.3	1.0	95.1	94.2
4214	Professional and commercial equipment and supplies	249,419	23,133	251,062	22,375	-0.7	3.4	9.3	8.9	8.4	70.3	71.0
42143	Computer equipment and supplies	113,541	9,583	123,342	10,077	-7.9	-4.9	8.4	8.2	3.5	63.8	64.2
4215	Metals and minerals, excluding petroleum	89,811	(S)	92,792	(S)	-3.2	(S)	(S)	(S)	(S)	(S)	(S)
4216	Electrical goods	204,350	16,409	212,924	11,802	-4.0	39.0	8.0	5.5	6.0	85.2	77.8
4217	Hardware, plumbing and heating equipment	66,088	7,334	64,738	6,985	2.1	5.0	11.1	10.8	2.7	95.2	99.0
4218	Machinery, equipment and supplies	223,295	6,017	240,891	6,405	-7.3	-6.1	2.7	2.7	2.2	69.6	78.8
4219	Miscellaneous durable goods	164,176	13,694	159,413	13,974	3.0	-2.0	8.3	8.8	5.0	86.9	91.2
422	Nondurable goods	1,408,219	148,858	1,355,582	132,688	3.9	12.2	10.6	9.8	54.1	85.8	86.4
4221	Paper and paper products	76,719	2,719	77,162	2,739	-0.6	-0.7	3.5	3.5	1.0	56.5	64.5
4222	Drugs, drug proprietaries and druggists' sundries	233,188	101,161	200,861	87,813	16.1	15.2	43.4	43.7	36.8	91.3	91.1
4223	Apparel, piece goods, and notions	91,071	12,846	87,776	10,968	3.8	17.1	14.1	12.5	4.7	94.0	89.1
4224	Groceries and related products	402,691	13,458	389,731	12,058	3.3	11.6	3.3	3.1	4.9	63.0	66.8
4225	Farm-products raw materials	111,302	3,536	108,081	3,217	3.0	9.9	3.2	3.0	1.3	95.6	98.3
4226	Chemicals and allied products	60,446	(D)	59,633	(D)	1.4	(D)	(D)	(D)	(D)	(D)	(D)
4227	Petroleum and petroleum products	181,138	8,676	180,601	(D)	0.3	(D)	4.8	(D)	3.2	86.0	(D)
4228	Beer, wine, and distilled beverages	79,760	(D)	75,156	(D)	6.1	(D)	(D)	(D)	(D)	(D)	(D)
4229	Miscellaneous nondurable goods	171,904	4,170	176,581	4,003	-2.6	4.2	2.4	2.3	1.5	74.3	78.9

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2002 Annual Trade Survey