

Table 1/Historical. U.S. Manufacturing Shipments¹ - Total and E-commerce Value: 1999-2003

[Estimates are based on data from the Annual Survey of Manufactures and the 2002 Economic Census. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Shipments									
		2003		2002 Revised		2001 Revised		2000 Revised		1999 Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
	Total Manufacturing	3,979,917	842,666	3,920,632	751,985	3,970,500	724,228	4,208,582	755,807	4,031,882	729,563
311	Food products manufacturing	482,815	59,576	460,020	51,094	451,386	53,556	435,230	54,837	426,000	45,757
312	Beverage and tobacco manufacturing	106,873	46,998	105,691	45,419	118,786	45,665	111,692	42,862	106,920	35,138
313	Textile mills	42,557	3,639	45,549	3,977	45,681	4,435	52,112	5,214	54,306	6,016
314	Textile product mills	30,827	7,244	31,807	7,491	31,971	7,409	33,654	5,800	32,689	7,284
315	Apparel manufacturing	40,624	9,137	44,515	9,726	54,598	10,652	60,339	12,063	62,305	16,485
316	Leather and allied product manufacturing	6,003	653	6,299	783	8,834	1,438	9,647	2,122	9,653	2,336
321	Wood product manufacturing	91,240	5,753	88,985	4,567	87,250	4,919	93,669	5,957	97,311	4,275
322	Paper manufacturing	149,270	18,683	153,655	18,385	155,846	20,208	165,297	20,617	156,915	15,312
323	Printing and related support activities	92,192	4,452	95,388	4,725	100,792	5,885	104,396	5,966	101,536	7,319
324	Petroleum and coal products manufacturing	237,011	51,586	215,190	25,523	219,075	16,312	235,134	16,647	162,620	19,881
325	Chemicals manufacturing	477,360	85,186	460,451	68,674	438,410	54,041	449,159	52,974	420,320	58,827
326	Plastics and rubber products manufacturing	176,344	26,954	173,901	23,953	170,717	27,324	178,236	28,400	171,885	27,795
327	Nonmetallic mineral products manufacturing	96,349	8,631	95,265	7,144	94,861	7,887	97,329	8,174	96,153	7,282
331	Primary metals manufacturing	136,839	12,578	139,449	12,828	138,245	14,274	156,598	15,403	156,647	15,470
332	Fabricated metal products manufacturing	244,662	23,735	246,734	21,427	253,113	24,168	268,212	25,798	257,072	29,509
333	Machinery manufacturing	253,673	34,797	253,135	30,390	266,553	35,670	291,548	40,441	276,901	48,452
334	Computer and electronic products manufacturing	353,666	67,476	358,258	73,406	429,471	73,221	510,639	77,933	467,059	65,336
335	Electrical equipment, appliances, and components	101,771	23,722	104,472	23,043	114,067	27,845	125,443	30,003	118,313	27,067
336	Transportation equipment manufacturing	653,489	327,401	637,675	297,280	602,496	264,326	639,861	281,396	676,328	268,667
337	Furniture and related products manufacturing	76,621	9,983	77,242	8,082	72,147	9,348	75,107	8,400	72,659	7,623
339	Miscellaneous manufacturing	129,731	14,482	126,951	14,068	116,201	15,644	115,280	14,800	108,290	13,732

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

¹Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, Annual Survey of Manufactures and 2002 Economic Census

Table 2/Historical. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 1998-2003

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales											
		2003		2002		2001		2000		1999		1998	
		Total	E-commerce										
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	386,922	2,824,417	343,327	2,783,263	310,190	2,820,641	268,537	2,609,389	229,379	2,441,942	187,551
423	Durable goods	1,441,566	173,834	1,412,103	161,226	1,418,696	147,072	1,488,854	132,669	1,415,694	117,696	1,318,986	96,870
4231	Motor vehicles and automotive Equipment	255,198	64,142	249,872	62,344	234,132	55,362	222,667	46,380	213,902	42,275	185,905	38,968
4232	Furniture and home furnishings	55,315	6,679	53,210	6,248	52,743	4,632	53,626	3,272	48,191	3,009	44,611	2,521
4233	Lumber and other construction material	105,124	4,761	94,381	3,915	89,064	3,393	86,536	2,819	87,857	2,486	79,203	2,497
4234	Professional and commercial equipment and supplies	270,702	38,515	269,199	34,597	267,551	33,459	285,606	33,359	288,517	29,006	266,162	21,907
42343	Computer equipment and supplies	141,056	20,470	147,473	19,269	153,543	19,570	178,639	22,558	182,916	20,223	166,636	12,331
4235	Metals and minerals, excluding Petroleum	81,489	(S)	81,843	(S)	84,928	(S)	93,871	(S)	86,556	(S)	88,536	(S)
4236	Electrical goods	221,568	21,983	217,470	20,715	227,553	19,145	256,037	16,767	222,761	13,080	200,131	8,370
4237	Hardware, plumbing and heating equipment	70,765	9,059	70,169	8,366	68,964	7,738	72,176	7,197	68,784	7,140	65,968	6,516
4238	Machinery, equipment and supplies	232,603	11,122	229,269	9,491	248,363	8,981	257,187	8,378	248,985	7,568	244,596	5,446
4239	Miscellaneous durable goods	148,802	16,368	146,690	14,368	145,398	13,232	161,148	13,661	150,141	12,395	143,874	10,168
424	Nondurable goods	1,504,907	213,088	1,412,314	182,101	1,364,567	163,118	1,331,787	135,868	1,193,695	111,683	1,122,956	90,681
4241	Paper and paper products	73,882	5,729	72,633	4,560	76,339	3,992	78,001	3,681	73,470	3,292	69,489	2,877
4242	Drugs, drug proprietaries and druggists' sundries	268,158	131,540	241,040	113,265	209,018	100,366	176,114	79,807	148,704	66,510	124,388	54,663
4243	Apparel, piece goods and notions	103,949	20,814	105,452	17,988	98,693	15,856	96,307	13,032	90,245	10,416	86,760	7,690
4244	Groceries and related products	401,810	27,931	386,839	23,419	377,926	19,709	375,271	15,252	356,441	12,818	341,794	10,962
4245	Farm-products raw materials	118,663	3,681	106,638	3,452	103,352	3,123	104,601	3,152	101,807	3,157	110,874	2,589
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	63,664	(D)	61,879	(D)	57,467	(D)	56,178	(D)
4247	Petroleum and petroleum products	223,474	11,257	189,423	10,053	189,224	(D)	194,411	(D)	139,124	(D)	118,930	(D)
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	74,350	(D)	70,980	(D)	67,107	(D)	61,654	(D)
4249	Miscellaneous nondurable goods	164,485	7,072	164,720	5,245	172,001	4,725	174,223	4,728	159,330	4,325	152,889	4,463

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html

¹ Estimates include data only for businesses with paid employees.

² Manufacturers' Sales Branches and Offices

Source: U.S. Census Bureau, Annual Trade Survey

Table 3/Historical. U.S. Merchant Wholesale Trade Sales¹, Except Manufacturers' Sales Branches and Offices - Total and EDI: 2000-2003

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales							
		2003 Revised		2002 Revised		2001 Revised		2000 Revised	
		Total	EDI	Total	EDI	Total	EDI	Total	EDI
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	332,390	2,824,417	297,886	2,783,263	268,964	2,820,641	237,863
421	Durable goods	1,441,566	149,083	1,412,103	140,358	1,418,696	128,035	1,488,854	116,112
4211	Motor vehicles and automotive equipment	255,198	62,661	249,872	60,976	234,132	54,470	222,667	45,986
4212	Furniture and home furnishings	55,315	4,849	53,210	4,617	52,743	3,632	53,626	2,761
4213	Lumber and other construction material	105,124	4,334	94,381	3,524	89,064	2,963	86,536	2,719
4214	Professional and commercial equipment and supplies	270,702	28,023	269,199	25,543	267,551	23,740	285,606	23,701
42143	Computer equipment and supplies	141,056	13,705	147,473	12,425	153,543	12,547	178,639	15,500
4215	Metals and minerals, excluding petroleum	81,489	(S)	81,843	(S)	84,928	(S)	93,871	(S)
4216	Electrical goods	221,568	17,536	217,470	17,128	227,553	15,420	256,037	14,146
4217	Hardware, plumbing and heating equipment	70,765	8,674	70,169	7,992	68,964	7,660	72,176	7,045
4218	Machinery, equipment and supplies	232,603	7,839	229,269	6,906	248,363	7,208	257,187	6,711
4219	Miscellaneous durable goods	148,802	14,160	146,690	12,676	145,398	12,011	161,148	12,310
422	Nondurable goods	1,504,907	183,307	1,412,314	157,528	1,364,567	140,929	1,331,787	121,751
4221	Paper and paper products	73,882	2,810	72,633	2,493	76,339	2,552	78,001	2,419
4222	Drugs, drug proprietaries and druggists' sundries	268,158	119,337	241,040	103,565	209,018	91,381	176,114	75,216
4223	Apparel, piece goods, and notions	103,949	19,305	105,452	16,805	98,693	13,886	96,307	11,414
4224	Groceries and related products	401,810	18,202	386,839	15,318	377,926	13,495	375,271	11,192
4225	Farm-products raw materials	118,663	3,421	106,638	3,302	103,352	3,070	104,601	3,152
4226	Chemicals and allied products	69,037	(D)	67,046	(D)	63,664	(D)	61,879	(D)
4227	Petroleum and petroleum products	223,474	11,083	189,423	9,223	189,224	(D)	194,411	(D)
4228	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	74,350	(D)	70,980	(D)
4229	Miscellaneous nondurable goods	164,485	5,551	164,720	3,927	172,001	3,683	174,223	3,978

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to the same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.htm

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices

Source: U.S. Census Bureau, Annual Trade Survey

Table 4/Historical. U.S. Selected Services Revenue¹ - Total and E-commerce: 1998-2003

[Except where indicated, estimates are based on data from the Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Revenue											
		2003		2002		2001		2000		1999		1998	
		Total	E-commerce										
	Total for Selected Service Industries	5,076,846	49,945	4,868,907	41,185	4,763,669	36,100	4,651,756	36,085	4,272,655	24,266	3,937,098	14,570
	Selected Transportation and Warehousing²	242,067	4,203	235,478	3,317	233,285	2,810	234,749	2,555	218,798	1,959	207,535	1,641
484	Truck transportation	171,539	3,297	167,308	2,410	165,994	1,519	168,621	1,279	158,923	814	150,816	606
492	Couriers and messengers	54,409	906	52,932	813	53,254	604	52,686	610	47,368	572	44,890	504
493	Warehousing and storage	16,119	S	15,238	S	14,037	S	13,442	S	12,507	S	11,829	S
51	Information	889,276	12,367	875,323	11,058	868,917	10,438	845,687	9,303	767,379	5,211	687,991	2,577
511	Publishing industries	232,427	5,989	230,916	5,362	231,714	4,941	232,069	4,745	218,124	3,065	200,576	1,544
513	Broadcasting and telecommunications	490,390	2,416	482,496	2,549	485,410	2,516	469,349	1,880	425,127	902	381,017	481
51419	Online information services	32,267	2,304	31,842	1,823	32,347	1,850	31,438	1,997	20,121	1,020	11,866	431
	Selected Finance³	273,847	4,464	256,879	4,191	288,417	3,754	331,497	5,976	285,317	3,996	239,802	2,259
5231	Securities and commodity contracts intermediation and brokerage	173,111	4,371	163,080	4,071	191,007	3,570	227,841	5,664	193,759	3,831	161,516	2,145
532	Rental and Leasing Services	97,806	S	96,910	S	99,126	S	101,188	S	93,605	S	85,002	S
	Selected Professional, Scientific, and Technical Services⁴	886,245	8,171	854,816	6,487	846,954	5,219	813,210	5,467	736,089	4,142	669,242	2,501
5415	Computer systems design and related services	168,792	5,466	171,111	4,264	180,873	3,508	184,415	3,444	162,811	2,869	137,312	1,644
	Selected Administrative and Support and Waste Management and Remediation Services⁵	436,833	11,611	418,091	10,544	408,333	9,628	407,806	9,693	371,933	7,008	336,298	4,834
5615	Travel arrangement and reservation services	27,589	6,747	26,461	6,408	26,342	6,285	26,509	6,200	25,046	5,280	23,092	4,215
62	Health Care and Social Assistance Services	1,282,342	S	1,203,390	S	1,110,231	S	1,027,870	S	971,892	S	931,520	S
71	Arts, Entertainment, and Recreation Services	145,771	S	137,436	S	129,121	S	122,307	S	114,810	S	108,644	S
72	Accommodation and Food Services⁶	485,082	S	465,080	S	453,289	S	444,967	S	408,624	S	382,716	S
	Selected Other Services⁷	337,577	1,905	325,504	1,097	325,996	656	322,475	554	304,208	364	288,348	178
811	Repair and maintenance	136,533	275	131,537	254	130,632	214	125,210	256	119,478	115	114,753	107
813	Religious, grantmaking, civic, professional, and similar organizations	127,286	1,323	121,381	639	124,457	383	128,467	267	119,627	123	111,702	62

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/sestata.html.

¹ Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes business without paid employees.

² Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

³ Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

⁴ Excludes NAICS 54112 (offices of notaries) and 54132 (landscape architectural services).

⁵ Excludes NAICS 56173 (landscaping services).

⁶ Estimates are based on data from the 2003 Annual Retail Trade Survey.

⁷ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Source: U.S. Census Bureau, Service Annual Survey

Table 5/Historical. U.S. Retail Sales¹ - Total and E-commerce: 1998-2003

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales											
		2003		2002		2001		2000		1999		1998	
		Total	E-commerce	Total	E-commerce								
	Total Retail Trade	3,275,407	55,731	3,141,468	44,706	3,069,823	34,152	2,983,007	27,158	2,797,885	13,983	2,572,272	4,670
441	Motor vehicles and parts dealers	845,772	9,540	821,664	6,836	818,696	5,233	797,299	4,169	764,397	1,737	687,553	381
442	Furniture and home furnishings stores	97,676	(S)	94,946	(S)	91,398	(S)	90,482	(S)	83,250	(S)	76,009	(S)
443	Electronics and appliance stores	88,084	755	85,172	590	80,891	507	81,601	424	77,154	201	71,647	115
444	Building materials and garden equipment and supplies stores	264,911	456	248,746	400	238,846	374	228,127	331	216,887	248	200,334	24
445	Food and beverage stores	477,294	(S)	466,176	(S)	463,739	(S)	445,892	(S)	434,566	(S)	417,523	(S)
446	Health and personal care stores	193,976	(S)	182,138	(S)	168,065	(S)	156,340	(S)	143,428	(S)	129,995	(S)
447	Gasoline Stations	274,095	(Z)	250,958	(Z)	251,768	(Z)	250,176	(Z)	212,820	(Z)	191,965	(Z)
448	Clothing and clothing accessories stores	178,642	747	172,678	475	167,656	284	167,978	197	160,055	82	149,440	12
451	Sporting goods, hobby, book and music stores	77,280	828	76,889	592	77,087	492	76,079	392	72,743	255	68,927	52
452	General merchandise stores	468,876	(S)	446,666	(S)	427,553	(S)	404,375	(S)	380,248	(S)	351,151	(S)
453	Miscellaneous store retailers	103,558	933	104,634	668	104,632	505	108,032	381	105,410	244	99,412	117
454	Nonstore retailers	205,243	41,562	190,801	34,441	179,492	26,213	176,626	20,839	146,927	11,007	128,316	3,728
454110	Electronic shopping and mail order houses	131,173	40,379	122,631	33,485	112,770	25,418	109,230	20,384	88,891	10,913	74,331	3,707

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(Z) Sales estimate is less than \$500,000 or percent estimate is less than 0.05%.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

¹ Estimates include data for businesses with or without paid employees.

Source: U.S. Census Bureau, Annual Retail Trade Survey

Table 6/Historical. U.S. Electronic Shopping and Mail-Order Houses (NAICS 454110) - Total and E-commerce Sales by Merchandise Line ¹: 1999-2003

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

Merchandise Lines	Value of Sales									
	2003		2002		2001		2000		1999	
			Revised		Revised		Revised		Revised	
	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
Total Electronic Shopping and Mail-Order Houses (NAICS 454110)	131,173	40,379	122,631	33,485	112,770	25,418	109,230	20,384	88,891	10,913
Books and magazines	4,160	2,143	4,116	1,961	3,929	1,725	4,055	1,729	3,257	1,370
Clothing and clothing accessories (includes footwear)	15,125	5,525	15,010	4,561	15,540	3,232	14,819	2,154	12,772	855
Computer hardware	23,714	6,745	22,900	6,296	23,381	5,615	27,025	5,906	22,514	3,930
Computer software	3,887	1,173	4,418	1,229	4,267	1,143	3,672	1,067	2,652	712
Drugs, health aids, and beauty aids	27,205	1,966	23,198	1,521	16,952	973	14,004	652	10,901	225
Electronics and appliances	5,967	2,902	4,799	2,119	4,017	1,523	3,351	1,022	2,535	454
Food, beer, and wine	2,271	899	2,057	761	1,995	530	1,873	565	1,349	220
Furniture and home furnishings	8,302	3,436	7,485	2,499	6,608	1,638	6,291	964	5,493	332
Music and videos	3,823	1,733	4,153	1,598	4,122	1,305	4,298	1,140	4,013	720
Office equipment and supplies	6,962	3,473	6,544	2,600	6,700	1,909	6,810	1,335	6,876	559
Sporting Goods	2,571	1,155	2,833	1,031	1,746	504	1,699	390	NA	NA
Toys, hobby goods, and games	3,942	1,638	3,741	1,321	3,008	892	3,022	787	2,040	362
Other merchandise ²	17,456	4,962	16,481	3,868	16,528	2,833	15,319	1,735	13,427	887
Nonmerchandise receipts ³	5,788	2,629	4,896	2,120	3,977	1,596	2,992	938	1,062	287

NA Not applicable

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

¹ Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey.

² Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

³ Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, Annual Retail Trade Survey