

Table 2/Historical. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 1998-2003

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales											
		2003		2002		2001		2000		1999		1998	
		Revised		Revised		Revised		Revised		Revised		Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	386,922	2,824,417	343,327	2,783,263	310,190	2,820,641	268,537	2,609,389	229,379	2,441,942	187,551
423	Durable goods	1,441,566	173,834	1,412,103	161,226	1,418,696	147,072	1,488,854	132,669	1,415,694	117,696	1,318,986	96,870
4231	Motor vehicles and automotive Equipment	255,198	64,142	249,872	62,344	234,132	55,362	222,667	46,380	213,902	42,275	185,905	38,968
4232	Furniture and home furnishings	55,315	6,679	53,210	6,248	52,743	4,632	53,626	3,272	48,191	3,009	44,611	2,521
4233	Lumber and other construction material	105,124	4,761	94,381	3,915	89,064	3,393	86,536	2,819	87,857	2,486	79,203	2,497
4234	Professional and commercial equipment and supplies	270,702	38,515	269,199	34,597	267,551	33,459	285,606	33,359	288,517	29,006	266,162	21,907
42343	Computer equipment and supplies	141,056	20,470	147,473	19,269	153,543	19,570	178,639	22,558	182,916	20,223	166,636	12,331
4235	Metals and minerals, excluding Petroleum	81,489	(S)	81,843	(S)	84,928	(S)	93,871	(S)	86,556	(S)	88,536	(S)
4236	Electrical goods	221,568	21,983	217,470	20,715	227,553	19,145	256,037	16,767	222,761	13,080	200,131	8,370
4237	Hardware, plumbing and heating equipment	70,765	9,059	70,169	8,366	68,964	7,738	72,176	7,197	68,784	7,140	65,968	6,516
4238	Machinery, equipment and supplies	232,603	11,122	229,269	9,491	248,363	8,981	257,187	8,378	248,985	7,568	244,596	5,446
4239	Miscellaneous durable goods	148,802	16,368	146,690	14,368	145,398	13,232	161,148	13,661	150,141	12,395	143,874	10,168
424	Nondurable goods	1,504,907	213,088	1,412,314	182,101	1,364,567	163,118	1,331,787	135,868	1,193,695	111,683	1,122,956	90,681
4241	Paper and paper products	73,882	5,729	72,633	4,560	76,339	3,992	78,001	3,681	73,470	3,292	69,489	2,877
4242	Drugs, drug proprietaries and druggists' sundries	268,158	131,540	241,040	113,265	209,018	100,366	176,114	79,807	148,704	66,510	124,388	54,663
4243	Apparel, piece goods and notions	103,949	20,814	105,452	17,988	98,693	15,856	96,307	13,032	90,245	10,416	86,760	7,690
4244	Groceries and related products	401,810	27,931	386,839	23,419	377,926	19,709	375,271	15,252	356,441	12,818	341,794	10,962
4245	Farm-products raw materials	118,663	3,681	106,638	3,452	103,352	3,123	104,601	3,152	101,807	3,157	110,874	2,589
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	63,664	(D)	61,879	(D)	57,467	(D)	56,178	(D)
4247	Petroleum and petroleum products	223,474	11,257	189,423	10,053	189,224	(D)	194,411	(D)	139,124	(D)	118,930	(D)
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	74,350	(D)	70,980	(D)	67,107	(D)	61,654	(D)
4249	Miscellaneous nondurable goods	164,485	7,072	164,720	5,245	172,001	4,725	174,223	4,728	159,330	4,325	152,889	4,463

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html

¹ Estimates include data only for businesses with paid employees.

² Manufacturers' Sales Branches and Offices

Source: U.S. Census Bureau, Annual Trade Survey