

Table 2. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2003		2002		Total Sales	E-commerce Sales	2003	2002	2003
		Total	E-commerce	Revised Total	Revised E-commerce					
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	386,922	2,824,417	343,327	4.3	12.7	13.1	12.2	100.0
423	Durable goods	1,441,566	173,834	1,412,103	161,226	2.1	7.8	12.1	11.4	44.9
4231	Motor vehicles and automotive equipment	255,198	64,142	249,872	62,344	2.1	2.9	25.1	25.0	16.6
4232	Furniture and home furnishings	55,315	6,679	53,210	6,248	4.0	6.9	12.1	11.7	1.7
4233	Lumber and other construction material	105,124	4,761	94,381	3,915	11.4	21.6	4.5	4.1	1.2
4234	Professional and commercial equipment and supplies	270,702	38,515	269,199	34,597	0.6	11.3	14.2	12.9	10.0
42343	Computer equipment and supplies	141,056	20,470	147,473	19,269	-4.4	6.2	14.5	13.1	5.3
4235	Metals and minerals, excluding petroleum	81,489	(S)	81,843	(S)	-0.4	(S)	(S)	(S)	(S)
4236	Electrical goods	221,568	21,983	217,470	20,715	1.9	6.1	9.9	9.5	5.7
4237	Hardware, plumbing and heating equipment	70,765	9,059	70,169	8,366	0.8	8.3	12.8	11.9	2.3
4238	Machinery, equipment and supplies	232,603	11,122	229,269	9,491	1.5	17.2	4.8	4.1	2.9
4239	Miscellaneous durable goods	148,802	16,368	146,690	14,368	1.4	13.9	11.0	9.8	4.2
424	Nondurable goods	1,504,907	213,088	1,412,314	182,101	6.6	17.0	14.2	12.9	55.1
4241	Paper and paper products	73,882	5,729	72,633	4,560	1.7	25.6	7.8	6.3	1.5
4242	Drugs, drug proprietaries and druggists' sundries	268,158	131,540	241,040	113,265	11.3	16.1	49.1	47.0	34.0
4243	Apparel, piece goods, and notions	103,949	20,814	105,452	17,988	-1.4	15.7	20.0	17.1	5.4
4244	Groceries and related products	401,810	27,931	386,839	23,419	3.9	19.3	7.0	6.1	7.2
4245	Farm-products raw materials	118,663	3,681	106,638	3,452	11.3	6.6	3.1	3.2	1.0
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	3.0	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	223,474	11,257	189,423	10,053	18.0	12.0	5.0	5.30	2.9
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	3.7	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	164,485	7,072	164,720	5,245	-0.1	34.8	4.3	3.2	1.8

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey