

Table 3. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2003		2002		Total Sales	EDI Sales	2003	2002	2003	2003	2002
		Total	EDI	Revised Total	Revised EDI							
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	332,390	2,824,417	297,886	4.3	11.6	11.3	10.5	100.0	85.9	86.8
423	Durable goods	1,441,566	149,083	1,412,103	140,358	2.1	6.2	10.3	9.9	44.9	85.8	87.1
4231	Motor vehicles and automotive equipment	255,198	62,661	249,872	60,976	2.1	2.8	24.6	24.4	18.9	97.7	97.8
4232	Furniture and home furnishings	55,315	4,849	53,210	4,617	4.0	5.0	8.8	8.7	1.5	72.6	73.9
4233	Lumber and other construction material	105,124	4,334	94,381	3,524	11.4	23.0	4.1	3.7	1.3	91.0	90.0
4234	Professional and commercial equipment and supplies	270,702	28,023	269,199	25,543	0.6	9.7	10.4	9.5	8.4	72.8	73.8
42343	Computer equipment and supplies	141,056	13,705	147,473	12,425	-4.4	10.3	9.7	8.4	4.1	67.0	64.5
4235	Metals and minerals, excluding petroleum	81,489	(S)	81,843	(S)	-0.4	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	221,568	17,536	217,470	17,128	1.9	2.4	7.9	7.9	5.3	79.8	82.7
4237	Hardware, plumbing and heating equipment	70,765	8,674	70,169	7,992	0.8	8.5	12.3	11.4	2.6	95.8	95.5
4238	Machinery, equipment and supplies	232,603	7,839	229,269	6,906	1.5	13.5	3.4	3.0	2.4	70.5	72.8
4239	Miscellaneous durable goods	148,802	14,160	146,690	12,676	1.4	11.7	9.5	8.6	4.3	86.5	88.2
424	Nondurable goods	1,504,907	183,307	1,412,314	157,528	6.6	16.4	12.2	11.2	55.1	86.0	86.5
4241	Paper and paper products	73,882	2,810	72,633	2,493	1.7	12.7	3.8	3.4	0.8	49.0	54.7
4242	Drugs, drug proprietaries and druggists' sundries	268,158	119,337	241,040	103,565	11.3	15.2	44.5	43.0	35.9	90.7	91.4
4243	Apparel, piece goods, and notions	103,949	19,305	105,452	16,805	-1.4	14.9	18.6	15.9	5.8	92.8	93.4
4244	Groceries and related products	401,810	18,202	386,839	15,318	3.9	18.8	4.5	4.0	5.5	65.2	65.4
4245	Farm-products raw materials	118,663	3,421	106,638	3,302	11.3	3.6	2.9	3.1	1.0	92.9	95.7
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	3.0	(D)	(D)	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	223,474	11,083	189,423	9,223	18.0	20.2	5.0	4.9	3.3	98.5	91.70
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	3.7	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	164,485	5,551	164,720	3,927	-0.1	41.4	3.4	2.4	1.7	78.5	74.9

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whstats.html

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey