

Table 2.1/Historical. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 1998-2004

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars; consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales													
		2004		2003		2002		2001		2000		1999		1998	
		Revised		Revised		Revised		Revised		Revised		Revised		Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,296,520	451,574	2,962,284	410,123	2,835,528	355,010	2,785,152	315,701	2,814,554	271,578	2,599,159	230,208	2,427,120	187,323
423	Durable goods	1,654,621	198,597	1,448,944	179,080	1,421,503	165,037	1,422,195	147,121	1,486,673	131,971	1,406,371	116,414	1,306,545	95,592
4231	Motor vehicles and automotive Equipment	277,765	74,832	257,317	67,354	251,947	64,487	234,902	55,544	222,243	46,291	212,357	41,970	183,741	38,514
4232	Furniture and home furnishings	58,298	7,340	54,758	6,883	53,484	6,425	52,433	4,605	52,697	3,215	46,925	2,930	43,020	2,431
4233	Lumber and other construction material	128,624	5,517	105,672	4,939	95,091	4,020	89,730	3,483	87,179	2,893	88,505	2,549	79,784	2,515
4234	Professional and commercial equipment and supplies	296,276	43,669	272,609	38,982	272,462	35,016	267,795	33,489	282,230	32,965	281,843	28,335	257,518	21,196
42343	Computer equipment and supplies	157,547	23,246	144,319	20,907	150,618	19,680	153,845	19,609	174,848	22,079	175,779	19,434	157,836	11,680
4235	Metals and minerals, excluding Petroleum	121,160	(S)	81,393	(S)	81,746	(S)	84,847	(S)	93,806	(S)	86,514	(S)	88,514	(S)
4236	Electrical goods	253,761	23,699	227,129	22,516	222,957	21,218	231,864	19,510	260,041	16,983	224,125	13,200	201,145	8,412
4237	Hardware, plumbing and heating equipment	77,524	9,993	71,235	9,165	70,431	8,398	69,047	7,747	72,056	7,185	68,505	7,111	65,540	6,473
4238	Machinery, equipment and supplies	260,190	13,418	230,838	10,785	227,758	9,070	247,226	8,477	256,089	8,012	247,993	7,232	243,698	5,426
4239	Miscellaneous durable goods	181,023	18,767	147,993	17,252	145,627	15,222	144,351	13,137	160,332	13,591	149,604	12,351	143,585	10,148
424	Nondurable goods	1,641,899	252,977	1,513,340	231,043	1,414,025	189,973	1,362,957	168,580	1,327,881	139,607	1,192,788	113,794	1,120,575	91,731
4241	Paper and paper products	81,584	6,474	73,895	5,836	72,646	4,594	76,232	3,986	77,774	3,670	73,158	3,278	69,102	2,861
4242	Drugs, drug proprietaries and druggists' sundries	296,556	155,170	273,546	140,480	245,625	120,657	210,672	105,718	175,979	83,495	151,527	68,615	125,599	55,822
4243	Apparel, piece goods and notions	108,432	23,092	104,392	21,758	105,803	18,429	98,961	15,958	96,501	13,103	90,369	10,475	86,821	7,648
4244	Groceries and related products	409,743	38,582	405,322	34,932	385,881	23,361	377,179	19,670	374,725	15,230	356,093	12,805	341,626	10,957
4245	Farm-products raw materials	122,997	4,138	115,129	3,493	103,403	3,353	100,886	3,048	102,666	3,094	100,411	3,114	110,042	2,570
4246	Chemicals and allied products	76,369	(D)	69,736	(D)	67,721	(D)	64,183	(D)	62,259	(D)	57,713	(D)	56,300	(D)
4247	Petroleum and petroleum products	274,942	10,496	225,707	11,449	192,666	10,226	191,529	12,021	195,766	13,623	139,739	8,959	119,015	5,472
4248	Beer, wine, and distilled beverages	85,607	(D)	82,215	(D)	79,189	(D)	74,854	(D)	71,337	(D)	67,330	(D)	61,759	(D)
4249	Miscellaneous nondurable goods	185,669	9,011	163,398	7,763	161,091	5,129	168,461	4,628	170,874	4,637	156,448	4,247	150,311	4,388

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees.

² Manufacturers' Sales Branches and Offices

Source: U.S. Census Bureau, Annual Trade Survey