

Table 2.2/Historical. U.S. Manufacturers' Sales Branches and Offices Sales¹ - Total and E-commerce: 2004 and 2003

[Estimates are based on data from the 2004 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 7A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2004		2003				2004	2003	2004
		Total	E-commerce	Total	E-commerce	Total Sales	E-commerce Sales			
42	Total Manufacturers' Sales Branches and Offices									
423	Durable goods									
4231	Motor vehicles and automotive equipment									
4232	Furniture and home furnishings									
4233	Lumber and other construction material									
4234	Professional and commercial equipment and supplies									
42343	Computer equipment and supplies									
4235	Metals and minerals, excluding petroleum									
4236	Electrical goods									
4237	Hardware, plumbing and heating equipment									
4238	Machinery, equipment and supplies									
4239	Miscellaneous durable goods									
424	Nondurable goods									
4241	Paper and paper products									
4242	Drugs, drug proprietaries and druggists' sundries									
4243	Apparel, piece goods, and notions									
4244	Groceries and related products									
4246	Chemicals and allied products									
4247	Petroleum and petroleum products									
4248	Beer, wine, and distilled beverages									
4249	Miscellaneous nondurable goods									

This is a new table produced for this year's E-Stats release.

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.