

Table 2.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2004 and 2003

[Estimates are based on data from the 2004 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as		Percent Distribution of E-commerce Sales
		2004		2003				Percent of Total Sales		
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2004	2003	2004
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,296,520	451,574	2,962,284	410,123	11.3	10.1	13.7	13.8	100.0
423	Durable goods	1,654,621	198,597	1,448,944	179,080	14.2	10.9	12.0	12.4	44.0
4231	Motor vehicles and automotive equipment	277,765	74,832	257,317	67,354	7.9	11.1	26.9	26.2	16.6
4232	Furniture and home furnishings	58,298	7,340	54,758	6,883	6.5	6.6	12.6	12.6	1.6
4233	Lumber and other construction material	128,624	5,517	105,672	4,939	21.7	11.7	4.3	4.7	1.2
4234	Professional and commercial equipment and supplies	296,276	43,669	272,609	38,982	8.7	12.0	14.7	14.3	9.7
42343	Computer equipment and supplies	157,547	23,246	144,319	20,907	9.2	11.2	14.8	14.5	5.1
4235	Metals and minerals, excluding petroleum	121,160	(S)	81,393	(S)	48.9	(S)	(S)	(S)	(S)
4236	Electrical goods	253,761	23,699	227,129	22,516	11.7	5.3	9.3	9.9	5.2
4237	Hardware, plumbing and heating equipment	77,524	9,993	71,235	9,165	8.8	9.0	12.9	12.9	2.2
4238	Machinery, equipment and supplies	260,190	13,418	230,838	10,785	12.7	24.4	5.2	4.7	3.0
4239	Miscellaneous durable goods	181,023	18,767	147,993	17,252	22.3	8.8	10.4	11.7	4.2
424	Nondurable goods	1,641,899	252,977	1,513,340	231,043	8.5	9.5	15.4	15.3	56.0
4241	Paper and paper products	81,584	6,474	73,895	5,836	10.4	10.9	7.9	7.9	1.4
4242	Drugs, drug proprietaries and druggists' sundries	296,556	155,170	273,546	140,480	8.4	10.5	52.3	51.4	34.4
4243	Apparel, piece goods, and notions	108,432	23,092	104,392	21,758	3.9	6.1	21.3	20.8	5.1
4244	Groceries and related products	409,743	38,582	405,322	34,932	1.1	10.4	9.4	8.6	8.5
4245	Farm-products raw materials	122,997	4,138	115,129	3,493	6.8	18.5	3.4	3.0	0.9
4246	Chemicals and allied products	76,369	(D)	69,736	(D)	9.5	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	274,942	10,496	225,707	11,449	21.8	-8.3	3.8	5.10	2.3
4248	Beer, wine, and distilled beverages	85,607	(D)	82,215	(D)	4.1	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	185,669	9,011	163,398	7,763	13.6	16.1	4.9	4.8	2.0

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whstats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2004 Annual Trade Survey