

Table 3. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2004 and 2003

[Estimates are based on data from the 2004 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2004		2003								
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2004	2003	2004	2004	2003
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,296,520	382,065	2,962,284	347,119	11.3	10.1	11.6	11.7	100.0	84.6	84.6
423	Durable goods	1,654,621	172,083	1,448,944	154,245	14.2	11.6	10.4	10.6	45.0	86.6	86.1
4231	Motor vehicles and automotive equipment	277,765	73,200	257,317	65,859	7.9	11.1	26.4	25.6	19.2	97.8	97.8
4232	Furniture and home furnishings	58,298	5,573	54,758	5,205	6.5	7.1	9.6	9.5	1.5	75.9	75.6
4233	Lumber and other construction material	128,624	4,939	105,672	4,421	21.7	11.7	3.8	4.2	1.3	89.5	89.5
4234	Professional and commercial equipment and supplies	296,276	32,434	272,609	28,363	8.7	14.4	10.9	10.4	8.5	74.3	72.8
42343	Computer equipment and supplies	157,547	16,144	144,319	13,997	9.2	15.3	10.2	9.7	4.2	69.4	66.9
4235	Metals and minerals, excluding petroleum	121,160	(S)	81,393	(S)	48.9	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	253,761	18,992	227,129	17,968	11.7	5.7	7.5	7.9	5.0	80.1	79.8
4237	Hardware, plumbing and heating equipment	77,524	9,494	71,235	8,707	8.8	9.0	12.2	12.2	2.5	95.0	95.0
4238	Machinery, equipment and supplies	260,190	9,962	230,838	7,786	12.7	27.9	3.8	3.4	2.6	74.2	72.2
4239	Miscellaneous durable goods	181,023	16,380	147,993	14,930	22.3	9.7	9.0	10.1	4.3	87.3	86.5
424	Nondurable goods	1,641,899	209,982	1,513,340	192,874	8.5	8.9	12.8	12.7	55.0	83.0	83.5
4241	Paper and paper products	81,584	2,858	73,895	2,852	10.4	0.2	3.5	3.9	0.7	44.1	48.9
4242	Drugs, drug proprietaries and druggists' sundries	296,556	138,033	273,546	125,150	8.4	10.3	46.5	45.8	36.1	89.0	89.1
4243	Apparel, piece goods, and notions	108,432	21,021	104,392	20,194	3.9	4.1	19.4	19.3	5.5	91.0	92.8
4244	Groceries and related products	409,743	23,678	405,322	21,067	1.1	12.4	5.8	5.2	6.2	61.4	60.3
4245	Farm-products raw materials	122,997	3,969	115,129	3,323	6.8	19.4	3.2	2.9	1.0	95.9	95.1
4246	Chemicals and allied products	76,369	(D)	69,736	(D)	9.5	(S)	(S)	(S)	(S)	(S)	(S)
4247	Petroleum and petroleum products	274,942	10,278	225,707	11,273	21.8	-8.8	3.7	5.0	2.7	97.9	98.5
4248	Beer, wine, and distilled beverages	85,607	(D)	82,215	(D)	4.1	(S)	(S)	(S)	(S)	(S)	(S)
4249	Miscellaneous nondurable goods	185,669	6,080	163,398	5,397	13.6	12.7	3.3	3.3	1.6	67.5	69.5

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2004 Annual Trade Survey