

Table 3/Historical. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2000-2005

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| NAICS Code | Description                                                 | Value of Sales |         |           |             |              |         |              |         |              |         |              |         |
|------------|-------------------------------------------------------------|----------------|---------|-----------|-------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|            |                                                             | 2005           |         | 2004      |             | 2003 Revised |         | 2002 Revised |         | 2001 Revised |         | 2000 Revised |         |
|            |                                                             | Total          | EDI     | Total     | Revised EDI | Total        | EDI     | Total        | EDI     | Total        | EDI     | Total        | EDI     |
|            |                                                             |                |         |           |             |              |         |              |         |              |         |              |         |
| 42         | Total Merchant Wholesale Trade Excluding MSBOs <sup>2</sup> | 3,585,038      | 396,527 | 3,296,520 | 369,297     | 2,962,284    | 336,836 | 2,835,528    | 299,171 | 2,785,152    | 267,362 | 2,814,554    | 236,334 |
| 423        | Durable goods                                               | 1,778,412      | 166,694 | 1,654,621 | 159,383     | 1,448,944    | 144,814 | 1,421,503    | 137,288 | 1,422,195    | 123,834 | 1,486,673    | 113,214 |
| 4231       | Motor vehicles and automotive equipment                     | 294,376        | 74,692  | 277,765   | 70,451      | 257,317      | 63,806  | 251,947      | 61,605  | 234,902      | 53,677  | 222,243      | 45,345  |
| 4232       | Furniture and home furnishings                              | 60,978         | 4,403   | 58,298    | 4,470       | 54,758       | 4,284   | 53,484       | 4,040   | 52,433       | 3,099   | 52,697       | 2,369   |
| 4233       | Lumber and other construction material                      | 140,905        | 3,747   | 128,624   | 3,492       | 105,672      | 3,296   | 95,091       | 2,792   | 89,730       | 2,460   | 87,179       | 2,383   |
| 4234       | Professional and commercial equipment and supplies          | 311,454        | 32,623  | 296,276   | 31,255      | 272,609      | 27,537  | 272,462      | 25,304  | 267,795      | 23,450  | 282,230      | 23,332  |
| 42343      | Computer equipment and supplies                             | 164,348        | 16,097  | 157,547   | 15,206      | 144,319      | 13,320  | 150,618      | 12,213  | 153,845      | 12,263  | 174,848      | 15,097  |
| 4235       | Metals and minerals, excluding petroleum                    | 136,831        | (S)     | 121,160   | (S)         | 81,393       | (S)     | 81,746       | (S)     | 84,847       | (S)     | 93,806       | (S)     |
| 4236       | Electrical goods                                            | 266,112        | 22,666  | 253,761   | 22,712      | 227,129      | 20,817  | 222,957      | 19,651  | 231,864      | 17,101  | 260,041      | 15,137  |
| 4237       | Hardware, plumbing and heating equipment                    | 84,550         | 8,031   | 77,524    | 7,658       | 71,235       | 7,306   | 70,431       | 7,004   | 69,047       | 6,989   | 72,056       | 6,664   |
| 4238       | Machinery, equipment and supplies                           | 291,514        | 6,230   | 260,190   | 5,757       | 230,838      | 4,841   | 227,758      | 4,696   | 247,226      | 5,675   | 256,089      | 5,890   |
| 4239       | Miscellaneous durable goods                                 | 191,692        | 13,597  | 181,023   | 12,955      | 147,993      | 12,265  | 145,627      | 11,414  | 144,351      | 10,532  | 160,332      | 11,354  |
| 424        | Nondurable goods                                            | 1,806,626      | 229,833 | 1,641,899 | 209,914     | 1,513,340    | 192,022 | 1,414,025    | 161,883 | 1,362,957    | 143,528 | 1,327,881    | 123,120 |
| 4241       | Paper and paper products                                    | 87,829         | 5,051   | 81,584    | 4,277       | 73,895       | 3,967   | 72,646       | 3,274   | 76,232       | 3,099   | 77,774       | 2,743   |
| 4242       | Drugs, drug proprietaries and druggists' sundries           | 330,917        | 152,751 | 296,556   | 137,539     | 273,546      | 124,614 | 245,625      | 108,064 | 210,672      | 94,360  | 175,979      | 76,914  |
| 4243       | Apparel, piece goods, and notions                           | 112,719        | 18,997  | 108,432   | 16,615      | 104,392      | 16,948  | 105,803      | 15,161  | 98,961       | 12,822  | 96,501       | 10,994  |
| 4244       | Groceries and related products                              | 429,290        | 24,501  | 409,743   | 22,436      | 405,322      | 19,827  | 385,881      | 14,315  | 377,179      | 12,534  | 374,725      | 10,338  |
| 4245       | Farm-products raw materials                                 | 115,288        | 3,692   | 122,997   | 4,017       | 115,129      | 3,367   | 103,403      | 3,254   | 100,886      | 3,045   | 102,666      | 3,148   |
| 4246       | Chemicals and allied products                               | 87,295         | (D)     | 76,369    | (D)         | 69,736       | (D)     | 67,721       | (D)     | 64,183       | (D)     | 62,259       | (D)     |
| 4247       | Petroleum and petroleum products                            | 353,387        | (D)     | 274,942   | (D)         | 225,707      | 10,817  | 192,666      | 9,059   | 191,529      | (D)     | 195,766      | (D)     |
| 4248       | Beer, wine, and distilled beverages                         | 91,316         | 2,140   | 85,607    | 1,800       | 82,215       | (D)     | 79,189       | (D)     | 74,854       | (D)     | 71,337       | (D)     |
| 4249       | Miscellaneous nondurable goods                              | 198,585        | 12,055  | 185,669   | 11,774      | 163,398      | 9,373   | 161,091      | 6,193   | 168,461      | 5,154   | 170,874      | 4,788   |

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to the same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit [www.census.gov/svsd/www/atsreliability.html](http://www.census.gov/svsd/www/atsreliability.html).

<sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>2</sup> Manufacturers' Sales Branches and Offices