

Table 2.0. U.S. Merchant Wholesale Trade Sales¹, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.0A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005						
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2005	2006
42	Total Merchant Wholesale Trade Including MSBOs ²	5,585,008	1,148,181	5,181,420	1,049,264	7.8	9.4	20.6	20.3	100.0
423	Durable goods	2,868,396	574,720	2,643,390	511,942	8.5	12.3	20.0	19.4	50.1
4231	Motor vehicles and automotive equipment	710,009	333,350	654,754	305,782	8.4	9.0	47.0	46.7	29.0
4232	Furniture and home furnishings	84,375	11,724	79,666	11,133	5.9	5.3	13.9	14.0	1.0
4233	Lumber and other construction material	173,662	7,967	168,358	7,735	3.2	3.0	4.6	4.6	0.7
4234	Professional and commercial equipment and supplies	517,726	97,551	483,395	77,063	7.1	26.6	18.8	15.9	8.5
42343	Computer equipment and supplies	281,574	54,758	275,503	47,755	2.2	14.7	19.4	17.3	4.8
4235	Metals and minerals, excluding petroleum	216,178	7,538	190,117	5,646	13.7	33.5	3.5	3.0	0.7
4236	Electrical goods	409,804	45,966	376,035	41,227	9.0	11.5	11.2	11.0	4.0
4237	Hardware, plumbing and heating equipment	110,588	(S)	101,302	13,758	9.2	(S)	(S)	13.6	(S)
4238	Machinery, equipment and supplies	416,431	35,676	381,233	32,064	9.2	11.3	8.6	8.4	3.1
4239	Miscellaneous durable goods	229,623	20,070	208,530	17,534	10.1	14.5	8.7	8.4	1.7
424	Nondurable goods	2,716,612	573,461	2,538,030	537,322	7.0	6.7	21.1	21.2	49.9
4241	Paper and paper products	140,251	17,746	135,877	15,198	3.2	16.8	12.7	11.2	1.5
4242	Drugs, drug proprietaries and druggists' sundries	518,513	296,619	506,061	290,866	2.5	2.0	57.2	57.5	25.8
4243	Apparel, piece goods, and notions	135,738	29,561	125,953	27,228	7.8	8.6	21.8	21.6	2.6
4244	Groceries and related products	605,417	86,559	574,953	78,883	5.3	9.7	14.3	13.7	7.5
4245	Farm-products raw materials	130,482	4,987	118,271	4,482	10.3	11.3	3.8	3.8	0.4
4246	Chemicals and allied products	153,772	17,862	148,275	15,917	3.7	12.2	11.6	10.7	1.6
4247	Petroleum and petroleum products	653,256	(D)	566,277	(D)	15.4	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	109,197	(D)	101,886	(D)	7.2	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	269,986	48,658	260,477	43,462	3.7	12.0	18.0	16.7	4.2

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey