

Table 2.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005						
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2005	2006
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,908,987	613,245	3,585,641	550,836	9.0	11.3	15.7	15.4	100.0
423	Durable goods	1,932,088	252,804	1,775,626	222,442	8.8	13.6	13.1	12.5	41.2
4231	Motor vehicles and automotive equipment	319,455	97,596	293,072	87,205	9.0	11.9	30.6	29.8	15.9
4232	Furniture and home furnishings	65,765	6,757	60,943	6,242	7.9	8.3	10.3	10.2	1.1
4233	Lumber and other construction material	145,693	5,753	140,947	5,702	3.4	0.9	3.9	4.0	0.9
4234	Professional and commercial equipment and supplies	323,555	64,076	309,601	55,269	4.5	15.9	19.8	17.9	10.4
42343	Computer equipment and supplies	163,094	39,222	163,010	33,876	0.1	15.8	24.0	20.8	6.4
4235	Metals and minerals, excluding petroleum	157,749	2,277	136,874	1,860	15.3	22.4	1.4	1.4	0.4
4236	Electrical goods	298,647	34,167	267,224	29,616	11.8	15.4	11.4	11.1	5.6
4237	Hardware, plumbing and heating equipment	91,724	(S)	83,708	10,625	9.6	(S)	(S)	12.7	(S)
4238	Machinery, equipment and supplies	313,878	12,261	288,571	10,188	8.8	20.3	3.9	3.5	2.0
4239	Miscellaneous durable goods	215,622	18,218	194,686	15,735	10.8	15.8	8.4	8.1	3.0
424	Nondurable goods	1,976,899	360,441	1,810,015	328,394	9.2	9.8	18.2	18.1	58.8
4241	Paper and paper products	92,399	12,727	87,501	10,509	5.6	21.1	13.8	12.0	2.1
4242	Drugs, drug proprietaries and druggists' sundries	349,973	235,070	328,954	220,141	6.4	6.8	67.2	66.9	38.3
4243	Apparel, piece goods, and notions	122,449	26,749	112,757	24,143	8.6	10.8	21.8	21.4	4.4
4244	Groceries and related products	450,754	40,435	428,586	35,283	5.2	14.6	9.0	8.2	6.6
4245	Farm-products raw materials	130,482	4,987	118,271	4,482	10.3	11.3	3.8	3.8	0.8
4246	Chemicals and allied products	92,760	4,479	88,232	3,576	5.1	25.3	4.8	4.1	0.7
4247	Petroleum and petroleum products	436,216	9,840	357,198	8,643	22.1	13.8	2.3	2.4	1.6
4248	Beer, wine, and distilled beverages	96,403	4,108	90,370	3,619	6.7	13.5	4.3	4.0	0.7
4249	Miscellaneous nondurable goods	205,463	22,046	198,146	17,998	3.7	22.5	10.7	9.1	3.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey