Table 2.2. U.S. Manufacturers' Sales Branches and Offices[1] - Total and E-commerce Sales: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.
Estimated measures of sampling variability for these estimates are provided in Table 2.2A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005						
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2005	2006
42	**Total Manufacturers' Sales Branches and Offices**	**1,676,021**	**534,936**	**1,595,779**	**498,428**	**5.0**	**7.3**	**31.9**	**31.2**	**100.0**
423	**Durable goods**	**936,308**	**321,916**	**867,764**	**289,500**	**7.9**	**11.2**	**34.4**	**33.4**	**60.2**
4231	Motor vehicles and automotive equipment	390,554	235,754	361,682	218,577	8.0	7.9	60.4	60.4	44.1
4232	Furniture and home furnishings	18,610	4,967	18,723	4,891	-0.6	1.6	26.7	26.1	0.9
4233	Lumber and other construction material	27,969	2,214	27,411	2,033	2.0	8.9	7.9	7.4	0.4
4234	Professional and commercial equipment and supplies	194,171	33,475	173,794	21,794	11.7	53.6	17.2	12.5	6.3
42343	Computer equipment and supplies	118,480	15,536	112,493	13,879	5.3	11.9	13.1	12.3	2.9
4235	Metals and minerals, excluding petroleum	58,429	5,261	53,243	3,786	9.7	39.0	9.0	7.1	1.0
4236	Electrical goods	(S)	11,799	(S)	11,611	(S)	1.6	(S)	(S)	2.2
4237	Hardware, plumbing and heating equipment	18,864	(S)	17,594	(S)	7.2	(S)	(S)	(S)	(S)
4238	Machinery, equipment and supplies	102,553	23,415	92,662	21,876	10.7	7.0	22.8	23.6	4.4
4239	Miscellaneous durable goods	14,001	1,852	13,844	1,799	1.1	2.9	13.2	13.0	0.3
424	**Nondurable goods**	**739,713**	**213,020**	**728,015**	**208,928**	**1.6**	**2.0**	**28.8**	**28.7**	**39.8**
4241	Paper and paper products	47,852	5,019	48,376	4,689	-1.1	7.0	10.5	9.7	0.9
4242	Drugs, drug proprietaries and druggists' sundries	168,540	61,549	177,107	70,725	-4.8	-13.0	36.5	39.9	11.5
4243	Apparel, piece goods, and notions	13,289	(S)	13,196	(S)	0.7	(S)	(S)	(S)	(S)
4244	Groceries and related products	154,663	46,124	146,367	43,600	5.7	5.8	29.8	29.8	8.6
4246	Chemicals and allied products	61,012	13,383	60,043	12,341	1.6	8.4	21.9	20.6	2.5
4247	Petroleum and petroleum products	217,040	(D)	209,079	(D)	3.8	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	(S)	(D)	(S)	(D)	(S)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	64,523	26,612	62,331	25,464	3.5	4.5	41.2	40.9	5.0

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

[1] Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey