

Table 3. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2006		2005								
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2006	2005	2006	2006	2005
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,908,987	463,094	3,585,641	424,496	9.0	9.1	11.8	11.8	100.0	75.5	77.1
423	Durable goods	1,932,088	209,314	1,775,626	187,522	8.8	11.6	10.8	10.6	45.2	82.8	84.3
4231	Motor vehicles and automotive equipment	319,455	92,452	293,072	83,647	9.0	10.5	28.9	28.5	20.0	94.7	95.9
4232	Furniture and home furnishings	65,765	5,722	60,943	5,286	7.9	8.2	8.7	8.7	1.2	84.7	84.7
4233	Lumber and other construction material	145,693	5,096	140,947	5,061	3.4	0.7	3.5	3.6	1.1	88.6	88.8
4234	Professional and commercial equipment and supplies	323,555	43,770	309,601	39,611	4.5	10.5	13.5	12.8	9.5	68.3	71.7
42343	Computer equipment and supplies	163,094	24,390	163,010	22,888	0.1	6.6	15.0	14.0	5.3	62.2	67.6
4235	Metals and minerals, excluding petroleum	157,749	1,090	136,874	960	15.3	13.5	0.7	0.7	0.2	47.9	51.6
4236	Electrical goods	298,647	27,697	267,224	23,432	11.8	18.2	9.3	8.8	6.0	81.1	79.1
4237	Hardware, plumbing and heating equipment	91,724	(S)	83,708	9,456	9.6	(S)	(S)	11.3	(S)	(S)	89.0
4238	Machinery, equipment and supplies	313,878	7,127	288,571	6,036	8.8	18.1	2.3	2.1	1.5	58.1	59.2
4239	Miscellaneous durable goods	215,622	16,068	194,686	14,033	10.8	14.5	7.5	7.2	3.5	88.2	89.2
424	Nondurable goods	1,976,899	253,780	1,810,015	236,974	9.2	7.1	12.8	13.1	54.8	70.4	72.2
4241	Paper and paper products	92,399	5,573	87,501	4,991	5.6	11.7	6.0	5.7	1.2	43.8	47.5
4242	Drugs, drug proprietaries and druggists' sundries	349,973	164,805	328,954	154,741	6.4	6.5	47.1	47.0	35.6	70.1	70.3
4243	Apparel, piece goods, and notions	122,449	24,068	112,757	21,842	8.6	10.2	19.7	19.4	5.2	90.0	90.5
4244	Groceries and related products	450,754	25,233	428,586	25,445	5.2	-0.8	5.6	5.9	5.4	62.4	72.1
4245	Farm-products raw materials	130,482	4,237	118,271	3,910	10.3	8.4	3.2	3.3	0.9	85.0	87.2
4246	Chemicals and allied products	92,760	2,692	88,232	2,767	5.1	-2.7	2.9	3.1	0.6	60.1	77.4
4247	Petroleum and petroleum products	436,216	(D)	357,198	(D)	22.1	(D)	(D)	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	96,403	(D)	90,370	(D)	6.7	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	205,463	15,745	198,146	13,150	3.7	19.7	7.7	6.6	3.4	71.4	73.1

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey