

Table 3.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI Sales: 2008 and 2007

[Estimates are based on data from the 2008 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3.1A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2008		2007		Total Sales	EDI Sales	2008	2007	2008	2008	2007
		Total	EDI	Revised Total	Revised EDI							
42	Total Merchant Wholesale Trade Excluding MSBOs²	4,410,763	511,648	4,153,429	515,473	6.2	-0.7	11.6	12.4	100.0	71.1	73.2
423	Durable goods	2,069,702	228,317	2,065,939	242,305	0.2	-5.8	11.0	11.7	44.6	76.2	80.0
4231	Motor vehicles and automotive equipment	310,367	94,750	343,002	108,054	-9.5	-12.3	30.5	31.5	18.5	92.8	94.6
4232	Furniture and home furnishings	64,001	6,382	69,064	6,684	-7.3	-4.5	10.0	9.7	1.2	84.8	85.9
4233	Lumber and other construction material	112,584	4,854	126,651	4,547	-11.1	6.8	4.3	3.6	0.9	84.1	83.1
4234	Professional and commercial equipment and supplies	358,487	59,257	353,781	59,506	1.3	-0.4	16.5	16.8	11.6	64.4	67.5
42343	Computer equipment and supplies	172,623	34,204	169,994	35,638	1.5	-4.0	19.8	21.0	6.7	61.4	64.6
4235	Metals and minerals, excluding petroleum	170,837	2,366	162,138	(S)	5.4	(S)	1.4	(S)	0.5	53.9	(S)
4236	Electrical goods	350,756	27,701	346,510	28,595	1.2	-3.1	7.9	8.3	5.4	69.7	73.7
4237	Hardware, plumbing and heating equipment	107,738	7,721	111,579	7,940	-3.4	-2.8	7.2	7.1	1.5	78.6	78.6
4238	Machinery, equipment and supplies	353,695	5,916	326,416	5,575	8.4	6.1	1.7	1.7	1.2	43.8	45.1
4239	Miscellaneous durable goods	241,237	19,370	226,798	19,158	6.4	1.1	8.0	8.4	3.8	78.2	85.9
424	Nondurable goods	2,341,061	283,331	2,087,490	(S)	12.1	(S)	12.1	(S)	55.4	67.5	(S)
4241	Paper and paper products	93,495	7,408	93,311	7,061	0.2	4.9	7.9	7.6	1.4	41.8	43.3
4242	Drugs, drug proprietaries and druggists' sundries	364,196	182,627	346,453	(S)	5.1	(S)	50.1	(S)	35.7	69.7	(S)
4243	Apparel, piece goods, and notions	140,339	25,833	143,165	27,493	-2.0	-6.0	18.4	19.2	5.0	86.0	88.8
4244	Groceries and related products	503,861	30,854	482,648	29,058	4.4	6.2	6.1	6.0	6.0	52.7	52.9
4245	Farm-products raw materials	196,147	(S)	144,860	(S)	35.4	(S)	(S)	(S)	(S)	(S)	(S)
4246	Chemicals and allied products	112,540	2,759	102,162	(D)	10.2	(D)	2.5	(D)	0.5	57.4	(D)
4247	Petroleum and petroleum products	611,214	(S)	470,476	(D)	29.9	(D)	(S)	(D)	(S)	(S)	(D)
4248	Beer, wine, and distilled beverages	105,438	1,404	102,371	1,292	3.0	8.7	1.3	1.3	0.3	(S)	40.3
4249	Miscellaneous nondurable goods	213,831	15,777	202,044	17,701	5.8	-10.9	7.4	8.8	3.1	61.6	72.4

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf>.

(D) Denotes an estimate withheld to avoid disclosing data of individual companies; data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For additional information on confidentiality protection, sampling error, sample design, and definitions see <http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2008 Annual Wholesale Trade Survey