Table 3.2. U.S. Manufacturers' Sales Branches and Offices[1] - Total and EDI Sales: 2008 and 2007

[Estimates are based on data from the 2008 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.
Estimated measures of sampling variability for these estimates are provided in Table 3.2A]

NAICS Code	Description	Value of Sales 2008 Total	Value of Sales 2008 EDI	Value of Sales 2007 Revised Total	Value of Sales 2007 Revised EDI	Y/Y Percent Change Total Sales	Y/Y Percent Change EDI Sales	EDI as Percent of Total Sales 2008	EDI as Percent of Total Sales 2007	Percent Distribution of EDI Sales 2008	EDI as Percent of E-commerce Sales 2008	EDI as Percent of E-commerce Sales 2007
42	**Total Manufacturers' Sales Branches and Offices**	**1,705,397**	**384,354**	**1,687,105**	**403,266**	**1.1**	**-4.7**	**22.5**	**23.9**	**100.0**	**70.8**	**73.8**
423	**Durable goods**	**771,712**	**212,303**	**826,909**	**246,160**	**-6.7**	**-13.8**	**27.5**	**29.8**	**55.2**	**81.4**	**84.5**
4231	Motor vehicles and automotive equipment	267,133	160,348	327,056	195,161	-18.3	-17.8	60.0	59.7	41.7	96.3	96.6
4232	Furniture and home furnishings	21,539	(D)	23,357	(D)	-7.8	(D)	(D)	(D)	(D)	(D)	(D)
4233	Lumber and other construction material	41,168	(S)	44,780	(S)	-8.1	(S)	(S)	(S)	(S)	(S)	(S)
4234	Professional and commercial equipment and supplies	147,236	6,920	135,018	6,838	9.0	1.2	4.7	5.1	1.8	31.6	32.1
42343	Computer equipment and supplies	90,188	290	81,232	585	11.0	-50.4	0.3	0.7	0.1	2.5	5.0
4235	Metals and minerals, excluding petroleum	68,282	(D)	64,499	9,293	5.9	(D)	(D)	14.4	(D)	(D)	55.3
4236	Electrical goods	(S)	8,023	104,335	(S)	(S)	(S)	(S)	(S)	2.1	47.6	(S)
4237	Hardware, plumbing and heating equipment	19,051	2,942	19,661	(D)	-3.1	(D)	15.4	(D)	0.8	(S)	(D)
4238	Machinery, equipment and supplies	99,995	19,055	100,263	17,783	-0.3	7.2	19.1	17.7	5.0	96.4	98.0
4239	Miscellaneous durable goods	7,325	(S)	7,940	(S)	-7.7	(S)	(S)	(S)	(S)	(S)	(S)
424	**Nondurable goods**	**933,685**	**172,051**	**860,196**	**157,106**	**8.5**	**9.5**	**18.4**	**18.3**	**44.8**	**61.0**	**61.5**
4241	Paper and paper products	44,627	4,127	44,257	4,010	0.8	2.9	9.2	9.1	1.1	72.9	74.8
4242	Drugs, drug proprietaries and druggists' sundries	204,670	76,933	203,452	75,118	0.6	2.4	37.6	36.9	20.0	89.0	89.6
4243	Apparel, piece goods, and notions	5,317	(S)	5,515	1,026	-3.6	(S)	(S)	18.6	(S)	(S)	82.2
4244	Groceries and related products	198,587	43,841	188,954	39,800	5.1	10.2	22.1	21.1	11.4	82.6	78.0
4246	Chemicals and allied products	309,243	(D)	265,836	7,551	16.3	(D)	(D)	2.8	(D)	(D)	58.7
4247	Petroleum and petroleum products	12,093	20,579	11,624	(D)	4.0	(D)	170.2	(D)	5.4	23.0	(D)
4248	Beer, wine, and distilled beverages	75,950	(D)	62,470	(D)	21.6	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	213,831	15,746	202,044	13,879	5.8	13.5	7.4	6.9	4.1	52.2	49.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf>.

(D) Denotes an estimate withheld to avoid disclosing data of individual companies; data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For additional information on confidentiality protection, sampling error, sample design, and definitions see <http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html>.

[1] Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2008 Annual Wholesale Trade Survey