

Table 3.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI Sales: 2009 and 2008

[Estimates are based on data from the 2009 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3.1A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2009		2008								
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2009	2008	2009	2009	2008
42	Total Merchant Wholesale Trade Excluding MSBOs ²	3,706,945	520,050	4,435,208	530,066	-16.4	-1.9	14.0	12.0	100.0	71.4	71.7
423	Durable goods	1,679,308	213,661	2,079,442	239,171	-19.2	-10.7	12.7	11.5	41.1	75.8	77.0
4231	Motor vehicles and automotive equipment	250,762	86,779	308,101	104,750	-18.6	-17.2	34.6	34.0	16.7	91.6	93.2
4232	Furniture and home furnishings	51,098	5,954	64,137	6,732	-20.3	-11.6	11.7	10.5	1.1	86.7	85.5
4233	Lumber and other construction material	90,203	4,105	116,123	5,215	-22.3	-21.3	4.6	4.5	0.8	85.4	85.1
4234	Professional and commercial equipment and supplies	335,642	60,679	359,258	58,221	-6.6	4.2	18.1	16.2	11.7	65.2	63.3
42343	Computer equipment and supplies	166,788	36,433	176,162	34,919	-5.3	4.3	21.8	19.8	7.0	64.2	61.9
4235	Metals and minerals, excluding petroleum	104,115	1,235	177,856	(S)	-41.5	(S)	1.2	(S)	0.2	45.5	(S)
4236	Electrical goods	312,648	26,820	354,160	31,135	-11.7	-13.9	8.6	8.8	5.2	70.2	71.7
4237	Hardware, plumbing and heating equipment	90,039	6,997	108,329	(S)	-16.9	(S)	7.8	(S)	1.3	72.8	(S)
4238	Machinery, equipment and supplies	275,201	4,047	351,653	4,767	-21.7	-15.1	1.5	1.4	0.8	38.1	40.1
4239	Miscellaneous durable goods	169,600	(S)	239,825	17,916	-29.3	(S)	(S)	7.5	(S)	(S)	81.6
424	Nondurable goods	2,027,637	306,389	2,355,766	290,895	-13.9	5.3	15.1	12.3	58.9	68.6	67.8
4241	Paper and paper products	81,581	7,839	90,883	7,230	-10.2	8.4	9.6	8.0	1.5	53.2	47.3
4242	Drugs, drug proprietaries and druggists' sundries	376,102	198,375	369,188	187,675	1.9	5.7	52.7	50.8	38.1	70.5	70.0
4243	Apparel, piece goods, and notions	123,584	26,578	136,884	28,448	-9.7	-6.6	21.5	20.8	5.1	84.3	86.5
4244	Groceries and related products	475,893	38,248	488,904	28,364	-2.7	34.8	8.0	5.8	7.4	56.4	50.8
4245	Farm-products raw materials	164,757	(S)	197,385	(S)	-16.5	(S)	(S)	(S)	(S)	(S)	(S)
4246	Chemicals and allied products	90,290	2,701	116,127	2,856	-22.2	-5.4	3.0	2.5	0.5	60.1	57.2
4247	Petroleum and petroleum products	404,997	(S)	631,566	(S)	-35.9	(S)	(S)	(S)	(S)	(S)	(S)
4248	Beer, wine, and distilled beverages	107,842	1,392	106,947	1,436	0.8	-3.1	1.3	1.3	0.3	(S)	41.1
4249	Miscellaneous nondurable goods	202,591	17,434	217,882	17,341	-7.0	0.5	8.6	8.0	3.4	64.1	62.0

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <<http://www.census.gov/quality/standards/standardf1.html>>.

(D) Denotes an estimate withheld to avoid disclosing data of individual companies; data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For additional information on confidentiality protection, sampling error, sample design, and definitions, see <http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2009 Annual Wholesale Trade Survey