

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product codes 999899 1005 and/or 999899 1090, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Nuts, in shell (including peanuts)	111000 03						
2	Nutmeats (including peanuts), processed	311911 01						
3	Nutmeats, raw	111000 29						
4	Fresh and dried fruits	001900 45	1000 lb					
5	Milk and milk products	311500 00	1000 gal					
6	Shortening, vegetable (100 percent) . . .	311200 01	↑ 1000 lb ↓					
7	All other fats and oils	311000 22						

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
		0630	0636	0632	0631			
8	Sweeteners							
	Dextrose and corn syrup (including corn syrup solids) (dry weight)	311221 19	↑ 1000 lb ↓					
9	High fructose corn syrup (HFCS) (in terms of solids)	311221 03						
10	Crystalline fructose (dry fructose)	311221 07						
11	Sugar substitutes (mannitol, sorbitol, etc.)	315101 03						
12	Sugar, cane and beet (in terms of sugar solids)	311310 01	short tons					
13	Chocolate coatings	311320 03						
14	Unsweetened chocolate (chocolate liquor)	311320 05						
15	Cocoa, pressed cake and powder	311320 07						
16	Cocoa beans	111300 07						
17	Cocoa butter	311320 09	1000 lb					
18	Chewing gum base (including chicle)	311340 03						
19	Essential oils and flavors, synthetic	325100 63						
20	Packaging paper and plastics film (coated and laminated)	001900 84						
21	Aluminum foil packaging products, converted or rolls and sheets	331315 21						
22	Paperboard containers, boxes, and corrugated paperboard	322210 01						
23	Metal cans, can lids, and ends	332431 01						
24	Glass containers	327213 01						
25	Plastics containers	326199 29						

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
26	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
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27	TOTAL (Should equal total reported in 16, line A1)	771000 00						

18 Not Applicable.

19 TYPE OF OPERATION

Did you make any chocolate or cocoa products in this establishment during 2012?

- 0620 747 Yes
 748 No

If "Yes," mark the ONE that best describes the operation of this establishment during 2012.

- 122 Making chocolate and cocoa products from cocoa beans and nibs ground in this establishment
 124 Making chocolate and cocoa products from chocolate liquors, coatings, cocoa, etc., which were purchased from others or received from other establishments of this company

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census codes 999899 1005 and/or 999899 1090.

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Chocolate and chocolate-type confectionery products (including bar goods, granola goods, package goods, specialties, bulk goods, count goods, molded confections, etc.)		1000 lb					
	Made from cacao beans	31130 4100						
	Made from purchased chocolate not retailed at manufacturing establishment							
2	Solid chocolate	311330 1101						
3	Solid with inclusions chocolate . .	311330 1104						
4	Enrobed or molded with candy, fruit, nut, or granola center	311330 1107						
5	Enrobed or molded with a bakery product center	311330 1115						
6	Panned chocolate	311330 1121						
7	Assortments and all other chocolate	311330 1126						
8	Retail confectionery products Chocolate and chocolate-type confectionery products, made from purchased chocolate	311330 2100						
9	Nonchocolate-type confectionery products made from purchased chocolate	311340 2100						
10	Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment Hard candy	311340 1101	1000 lb					
11	Chewy candy (including granola bars)	311340 1104						
12	Soft candy	311340 1107						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment - Continued		1000 lb					
13	Iced/coated	311340 1115						
14	Panned	311340 1121						
15	Licorice and licorice type	311340 1126						
	Chocolate coatings, made from cacao beans							
16	Sweet	311320 1221						
17	Milk	311320 1111						
18	Liquor	311320 1231						
19	Confectionery coatings (made chiefly from cocoa and fats) (excluding coatings made from cocoa butter) (including ice cream coatings)	311320 1341						
	Other chocolate and cocoa products, made from cacao beans							
	Chocolate (excluding coatings)							
20	Unsweetened, in consumer-sized packaging	311320 7223						
21	Unsweetened, in commercial packaging and in bulk	311320 7227						
22	Sweetened chocolate, in consumer-sized packaging	311320 7121						
23	Sweetened chocolate, in commercial packaging and in bulk	311320 7131						
	Cocoa powder							
24	Unsweetened, in consumer-sized packaging	311320 7253						
25	Unsweetened, in commercial packaging and in bulk	311320 7257						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
26	Other chocolate and cocoa products, made from cacao beans - Continued		1000 lb					
	Cocoa powder - Continued							
	Sweetened (or mixed with other substances), in cans or packages 2 1/2 lb or less	311320 7231						
27	Sweetened (or mixed with other substances), in other containers and in bulk (barrels, drums, etc.)	311320 7241						
28	Cocoa butter	311320 7360						
29	Chocolate syrups		1000 lb					
	Chocolate liquor base							
	In cans or packages 16 oz or less	311320 7371						
30	In other containers or in bulk	311320 7381						
31	Cocoa powder base	311320 7391						
Nuts								
32	Nuts (salted, roasted, cooked, or blanched), sold in bulk	311911 1141						
33	Canned nuts (salted, roasted, cooked, or blanched)	311911 1271						
34	All other packaged nuts (including all types of seeds), (salted, roasted, cooked, or blanched)							
		311911 13B1						
35	Chewing gum, bubble gum, and chewing gum base		1000 lb					
	Nonmedicated, containing sugar	311340 4711						
	Nonmedicated, not containing sugar	311340 4721						
37	Chewing gum base	311340 4731						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
38	Glace, candied, and crystallized fruits, fruit peels, nuts, marshmallow cream, cough drops (excluding pharmaceutical type), and other confectionery-type products <i>(Specify kind)</i> ↘	311340 7200						
39	Peanut butter							
	Consumer sizes	311911 4120	1000 lb					
40	Commercial sizes and bulk	311911 4121						
41	All other products made in this establishment <i>(Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)</i>	18						
42		26						
43		34						
44		42						
45		59						
46		67						
47	Contract work - Receipts for work done for others on their materials <i>(Specify products worked on and kind of work.)</i> ↘	999899 2000						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
		0734	0736	0732	0731			
48	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16, line A2.)</i> Resales of chocolate, chocolate-type, and nonchocolate-type confectionery products without further processing	999899 1005						
49	Other sales of products bought and sold without further manufacture, processing, or assembly	999899 1090						
50	Miscellaneous receipts (including receipts for repair work, sales of scrap and reuse, etc.)	999899 9000						
51	TOTAL <i>(Should equal total reported in 5)</i>	770000 0000						

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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