

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Materials used for wine, brandy, and brandy spirits manufacturing		↑ short tons ↓				
	Grapes	111332 00					
2	Purchased wines		↑ 1000 wine gal ↓				
	For blending	312130 01					
3	For other purposes	312130 03					
4	Glass containers used for wine and brandy	327213 05	gross				
5	Cost of all other materials, ingredients, and supplies consumed in wine manufacturing (Specify the three principal materials, etc., included in this value.) ↘	001900 16					

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CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Materials used in grain distilling		↑ hundred-weight ↓					
6	Malt	311213 00						
7	Cooperage, including new and re-coopered used	321920 05	thousands					
8	Other grains (rye, barley, etc.)	00 01	1000 bushels					
	Materials used in processing and bottling of distilled liquors		↑ 1000 tax gal ↓					
	Neutral spirits							
9	Used in processing of whiskey	312140 01						
10	Used in processing of vodka	312140 05						
11	Used in processing of other liquor	312140 09						
12	Aged whiskey	312140 03						
13	Plastics containers, used for distilled liquor	326100 30						
14	Glass containers used for distilled liquor	327213 07						
15	Paperboard containers, boxes, and corrugated paperboard	322210 01						
16	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
17	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
A. Wines, Brandy, and Brandy Spirits

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS ACQUIRED AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity	Total production			
					Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Wines, brandy, and brandy spirits		1000 wine gal ↑ ↓					
	Grape wines, 14 percent or less alcohol content							
1	White	312130 0811						
2	Red	312130 0821						
3	Rose and other fruit and berry (Specify kind) ↴	312130 0831						
4	Dessert wines, excluding specialties	312130 0911						
5	Effervescent wines, including sparkling wines (naturally and artificially carbonated), and wine coolers	312130 0921						
6	Brandy, beverage and neutral, including neutral fruit spirits, excluding neutral citrus residue	312130 0B11	1000 tax gal					
7	All other wines, brandy, and brandy spirits, including vermouth, nonalcoholic wines, other specialty wines, and applejack (Specify kind) ↴	312130 0B21	1000 wine gal					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

B. Distillery Production (Excluding Brandy)

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products

Quantity Produced For All Purposes - Report the total amount and production value of each specified product made in this establishment during 2012, whether sold, transferred, added to inventory, or used in further processing.

Production value for products sold in the raw state or directly after production refers to the actual amounts receivable by you for the products, excluding freight charges and excise taxes.

For liquors to be aged by you or otherwise placed in inventory prior to further processing or selling, report only actual cost of producing and barreling the raw products, including the cost of materials, labor, cooperage, and the pro rata share of the overhead cooperage, and the pro rata share of the overhead generally assigned to such production operations.

When transferring products to other establishments within your company and shipping plants assign the full economic value to the transferred product line, include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Distilled liquors, excluding brandy					
	Whiskey, raw (bourbon, rye, etc.)	312140 2211				
2	Grain neutral spirits, vodka, including neutral citrus residue brandy and the continuous distillation or processing operations	312140 2212				
3	Distillers' dried grains (dark and light) and dried solubles . . .	312140 2351				
4	Other distilled liquors, including rum, gin, and cane neutral spirits, excluding applejack (<i>Specify kind</i>) ↴					
		312140 2213				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
C. Bottled Liquors, Except Brandy

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products

Quantity Produced For All Purposes - Report in these columns the quantity and selling value, f.o.b. plant, of all products bottled in this establishment during 2012. For value, report the net selling value of your total production of each product listed. The figures should represent values, f.o.b. plant, after discounts and allowances, and should not include freight charges or excise taxes.

Quantity data for lines through should equal the sum of the monthly quantity figures submitted each month on the 2012 A.T.F. Form 5110.28, part IV, columns (D) and (E), Bureau of Alcohol, Tobacco, and Firearms.

When transferring products to other establishments within your company, the shipping plants assign the full economic value to the transferred product line, include all direct costs of production and a reasonable proportion of all other costs and profits.

Spirits from Puerto Rico and Virgin Islands and imported spirits that are allowed to be labeled as a product of a foreign country should be reported as resale in section **22D**, line 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Total production				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Bottled liquors, excluding brandy		1000 wine gal ↑ ↓					
	Whiskey, unprocessed, blends, with or without neutral spirits	312140 4A11						
2	Whiskey, other types (Specify kind) ↘							
		312140 4A12						
3	Cordials, cocktails and similar compounds	312140 4A13						
4	Gin, vodka, and rum	312140 4A14						
5	Bottled in bond	312140 4A16						
6	Other types, excluding bottled in bond (Specify kind) ↘							
		312140 4A15						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

D. Other Products, Services, and Receipts

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, Resales.

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Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)				
1		18			
2		26			
3		34			
4		42			
5		59			
6		67			
7	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>)				
		999899 2000			
8	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)				
		999899 1000			
9	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.				
		999899 9000			
10	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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