

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Castings (rough and semifinished)				
	Iron and steel . . . . .	331510 01			
<b>2</b>	All other nonferrous metal castings (including aluminum and aluminum-base alloy and copper and copper-base alloy) . . . . .	331520 04			
<b>3</b>	Scrap (including iron, steel, aluminum and aluminum-base alloy) (excluding home scrap) . . . . .	330000 56			
<b>4</b>	Forgings . . . . .	332110 00			
	Shapes and forms (excluding castings, forgings, and fabricated metal products)				
	Steel				
<b>5</b>	Bars, bar shapes, and plate . . . . .	331200 07			
<b>6</b>	Sheet and strip (including tinplate) . . . . .	331000 22			
<b>7</b>	All other steel shapes and forms . . . . .	331000 00			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
	Shapes and forms (excluding castings, forgings, and fabricated metal products) - Continued				
<b>8</b>	Aluminum and aluminum-base alloy shapes and forms . . . . .	331310 16			
<b>9</b>	Copper and copper-base alloy . . . . .	331421 11			
<b>10</b>	All other nonferrous metal shapes and forms . . . . .	331000 00			
	Fabricated metal products				
<b>11</b>	Metal stampings . . . . .	332000 62			
<b>12</b>	Bolts, nuts, screws, rivets, washers, and other screw machine products . . . . .	332722 03			
<b>13</b>	Valves, fittings, and couplings purchased for further assembly (excluding forgings) . . . . .	332900 03			
<b>14</b>	All other fabricated metal products (excluding forgings, metal stampings, valves, fittings, couplings, bolts, nuts, screws, washers, rivets, and other screw machine products) . . . . .	332000 28			
<b>15</b>	Fabricated plastics products (including enclosures) . . . . .	326190 32			
<b>16</b>	Rubber and plastics hose and belting . . . . .	326220 01			
<b>17</b>	Fabricated rubber products (excluding tires, tubes, hose, belting, and gaskets) . . . . .	326000 17			
<b>18</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01			
<b>19</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
<b>20</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18-21** Not Applicable.

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

**Special Instructions for Nuclear and Industrial Valves** - Actuators and parts when shipped with a valve should not be included in the value of the valve but should be reported separately on the appropriate actuators and parts lines.

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Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Gates, globes, angles, straightway (Y-type) check, stop and check, cross, 3- and 4-way, etc.					
1	Industrial valves (excluding parts) . . . . .	332911 1121				
2	Parts . . . . .	332911 1213				
	Industrial valves for water works and municipal equipment (IBBM, AWWA, and UL)					
3	IBBM gate line and tapping valves (excluding parts) . . . . .	332911 3101				
4	UL check valves (all pressures) (excluding parts) . . . . .	332911 3103				
5	Tapping sleeves and crosses (excluding parts) . . . . .	332911 3107				
6	Fire hydrants (excluding parts) . . . . .	332911 3109				
7	AWWA check valves (all pressures) (excluding parts) . . . . .	332911 3111				
8	AWWA butterfly valves (all pressures) (excluding parts) . . . . .	332911 3113				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>9</b>	Industrial valves for water works and municipal equipment (IBBM, AWWA, and UL) - Continued  All other UL valves (all pressures) for water works and municipal equipment (including pest indicators) (excluding parts) <i>(Specify kind)</i> ↴	332911 3105				
<b>10</b>	Parts for industrial valves for water works and municipal equipment (IBBM, AWWA, and UL) . . . . .	332911 3215				
<b>11</b>	Industrial ball valves (all metals, pressures, and types) (including manual and power-operated, on-off valves)  Industrial ball valves (excluding parts) . . . . .	332911 5131				
<b>12</b>	Parts . . . . .	332911 5211				
<b>13</b>	Industrial butterfly valves (all metals, pressures, and types) (including manual and power-operated, on-off valves)  Industrial butterfly valves (excluding parts) . . . . .	332911 7141				
<b>14</b>	Parts . . . . .	332911 7217				
<b>15</b>	Industrial plug valves (all metals, pressures, and types) (including lubricated, cylindrical eccentric, and sleeve-lined)  Industrial plug valves (excluding parts) . . . . .	332911 9151				
<b>16</b>	Parts . . . . .	332911 9308				
<b>17</b>	All other miscellaneous industrial valves (all metals, pressures, and types) (including safety valves) <i>(Specify kind)</i> ↴	332911 B100				
<b>18</b>	Nuclear valves (N-stamp only)  Nuclear valves (N-stamp only) (excluding parts) . . . . .	332911 D105				
<b>19</b>	Parts . . . . .	332911 D213				
<b>20</b>	Automatic regulating and control valves and parts (excluding nuclear), power-operated, designed for modulating (throttling) service . . . . .	332911 F100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>21</b>	Solenoid-operated valves and parts (excluding nuclear and fluid power transfer) . . . . .	332911 H100				
<b>22</b>	Metal aerosol valves . . . . .	332919 1101				
<b>23</b>	Plumbing and heating valves (including specialties and parts) . . . . .	332919 1201				
<b>24</b>	Nonaerospace-type pneumatic conditional control valves (Specify kind) ↴ [Redacted]	332912 9YVW				
<b>25</b>	Metal fittings, flanges, and unions for piping systems (iron, copper, copper alloy brass and bronze) . . . . .	332919 4401				
<b>26</b>	All other cast and forged carbon, alloy, stainless steel, and other metal fittings, flanges, and unions (excluding lawn sprinklers and fire hose nozzles) (Specify kind) ↴ [Redacted]	332919 4539				
<b>27</b>	Industrial pumps (including value of drivers) (excluding hydraulic fluid power pumps, automotive circulating pumps, and measuring and dispensing pumps) Centrifugal pumps . . . . .	333911 6101				
<b>28</b>	Vertical turbine pumps . . . . .	333911 6102				
<b>29</b>	Reciprocating pumps . . . . .	333911 6103				
<b>30</b>	Diaphragm pumps . . . . .	333911 6104				
<b>31</b>	Rotary pumps . . . . .	333911 6105				
<b>32</b>	Other industrial pumps (including value of drivers) (excluding hydraulic fluid power pumps, automotive circulating pumps, and measuring and dispensing pumps) . . . . .	333911 6106				
<b>33</b>	Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary NFPA interchangeable cylinders, steel . . . . .	333995 3110				

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**CONTINUE ON PAGE 16**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary - Continued					
	NFPA interchangeable cylinders, aluminum					
<b>34</b>	Less than 1 1/2" bore size . . . . .	333995 3120				
<b>35</b>	1-1/2" bore size and over . . . . .	333995 3130				
<b>36</b>	Rodless cylinders . . . . .	333995 3140				
	Other nonaerospace pneumatic cylinders					
<b>37</b>	Less than 1-1/2" bore size . . . . .	333995 3150				
<b>38</b>	1-1/2" bore size and over . . . . .	333995 3160				
<b>39</b>	Pneumatic rotary actuators . . . . .	333995 3170				
	Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (excluding electrohydraulic tie-rod types)					
	Standard NFPA and JIC tie-rod type					
<b>40</b>	Less than 1,500 psi . . . . .	333995 1110				
<b>41</b>	1,500 to 3,000 psi . . . . .	333995 1120				
<b>42</b>	Greater than 3,000 psi . . . . .	333995 1130				
<b>43</b>	Other tie-rod types . . . . .	333995 1140				
<b>44</b>	Threaded/weld fused combination . . . . .	333995 1150				
<b>45</b>	Telescoping . . . . .	333995 1160				
<b>46</b>	Mill type . . . . .	333995 1170				
<b>47</b>	Electrohydraulic types . . . . .	333995 1190				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>48</b>	Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (excluding electrohydraulic tie-rod types) - Continued  Hydraulic rotary actuators . . . . .	333995 11A0				
<b>49</b>	Other nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (including those threaded at both ends) . . . . .	333995 11C0				
<b>50</b>	Automatic environmental controls for monitoring residential, commercial, and appliance use  Temperature responsive thermostats . . . . .	334512 0102				
<b>51</b>	Igniters . . . . .	334512 0115				
<b>52</b>	Computerized energy control systems for buildings . . . . .	334512 0121				
<b>53</b>	Other automatic environmental controls ( <i>Specify kind</i> ) ↴  	334512 0124				
<b>54</b>	Temperature responsive controls for major appliances . . . . .	334512 0125				
<b>55</b>	All other controls for major appliances ( <i>Specify kind</i> ) ↴  	334512 0127				
<b>56</b>	Parts and components of controls for monitoring residential and commercial environments . . . . .	334512 0129				
<b>57</b>	Unified electronic systems  Controllers . . . . .	334513 0101				
<b>58</b>	Auxiliary stations and analog computer devices . . . . .	334513 0107				
<b>59</b>	All other unified electronic systems ( <i>Specify kind</i> ) ↴  	334513 0106				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Instruments and products related to measuring, displaying, and controlling industrial process variables				
<b>60</b>	Nonunified electronic systems . . . . .	334513 0109			
<b>61</b>	Industrial multifunction process computers . . . . .	334513 0111			
<b>62</b>	Pneumatic systems and annunciators . . . . .	334513 0127			
<b>63</b>	Continuous process instruments . . . . .	334513 0129			
<b>64</b>	Instruments for all other process variables . . . . .	334513 0131			
<b>65</b>	Other industrial-type instruments . . . . .	334513 0133			
<b>66</b>	Electrical and electronic temperature measuring instruments . . . . .	334513 0135			
<b>67</b>	Other temperature measuring instruments . . . . .	334513 0137			
<b>68</b>	Primary temperature sensors (excluding aircraft types and thermocouples) . . . . .	334513 0139			
<b>69</b>	Other primary temperature sensors (excluding aircraft types) . . . . .	334513 0141			
<b>70</b>	Pressure and draft measuring instruments . . . . .	334513 0143			
<b>71</b>	Flow and liquid level measuring instruments, differential pressure types . . . . .	334513 0145			
<b>72</b>	Humidity instruments . . . . .	334513 0147			
<b>73</b>	Parts for process control instruments . . . . .	334513 0149			
	General purpose industrial controls and devices				
<b>74</b>	A.C. full voltage noncombination magnetic starters, 1,000 volts or less . . . . .	335314 6101			
<b>75</b>	A.C. full voltage combination magnetic starters, 1,000 volts or less . . . . .	335314 6109			
<b>76</b>	Disconnect switches, 600 volts or less . . . . .	335314 6111			

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	General purpose industrial controls and devices - Continued				
<b>77</b>	A.C. full voltage manual controllers, 1,000 volts or less . . . . .	335314 6117			
<b>78</b>	A.C. contactors, 1,000 volts or less . . . . .	335314 6123			
<b>79</b>	Motor control centers, 1,000 volts or less . . . . .	335314 6131			
<b>80</b>	Brakes and clutches . . . . .	335314 6137			
<b>81</b>	Electromechanical positioning sensors . . . . .	335314 6143			
<b>82</b>	Movement sensors . . . . .	335314 6146			
<b>83</b>	Nonoptical proximity sensors . . . . .	335314 6149			
<b>84</b>	Optical proximity sensors . . . . .	335314 6152			
<b>85</b>	Pushbuttons, under 30 mm . . . . .	335314 6169			
<b>86</b>	Pushbuttons, 30 mm and larger . . . . .	335314 6171			
<b>87</b>	Controls for A.C. packaged drives . . . . .	335314 6176			
<b>88</b>	Controls for D.C. packaged drives . . . . .	335314 6179			
<b>89</b>	A.C. drive systems . . . . .	335314 6182			
<b>90</b>	D.C. drive systems . . . . .	335314 6185			
<b>91</b>	Solid state motor controllers (all voltages) . . . . .	335314 6188			

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>92</b>	General purpose industrial controls and devices - Continued	335314 6142				
	Other general purpose controls (Specify kind) ↴ <input type="text"/>					
<b>93</b>	All other general industry devices (Specify kind) ↴ <input type="text"/>	335314 0192				
<b>94</b>	Parts for rotary oil and gas field drilling equipment, sold separately (excluding parts for portable drilling rigs) . . . . .	333132 1271				
<b>95</b>	Fabricated iron and steel pipe and all other nonferrous fabricated pipe and pipe fittings made from purchased pipe (Specify kind) ↴ <input type="text"/>	332996 0300				
<b>96</b>	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) <input type="text"/>	18				
<b>97</b>		26				
<b>98</b>		34				
<b>99</b>		42				
<b>100</b>		59				
<b>101</b>		67				
<b>102</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴ <input type="text"/>	999899 2000				
<b>103</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .	999899 1000				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>104</b>	Miscellaneous receipts					
	Sales of scrap and refuse .....	999899 9003				
<b>105</b>	Receipts for repair work .....	999 999 9000				
<b>106</b>	Other miscellaneous receipts .....	999 999 0991				
<b>107</b>	<b>TOTAL</b> (Should equal to as reported on 22)	770000 0000				

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012. . . . . 1013

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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