

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Fabricated structural metal Fabricated structural iron, steel, and aluminum for commercial, residential, institutional, and public buildings (including metal bar joists, long span, and metal concrete reinforcing bars)	332312 1208			
2	Fabricated structural iron and steel for industrial buildings, metal bar joists, short span (open web)	332312 1101			
3	Fabricated structural metal for bridges	332312 3100			
	Other fabricated structural metal Iron and steel				
4	For transmission towers, substations, radio antenna towers, and supporting structures	332312 5106			
5	For offshore oil and gas platforms	332312 5111			
6	For tunneling and subway work	332312 5116			
7	For aerospace and defense	332312 5121			
8	For ships, boats, and barges	332312 5201			
9	For construction	332312 5127			
10	For transportation and all other purposes	332312 5129			

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CONTINUE WITH **22** ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Fabricated structural metal - Continued				
	Other fabricated structural metal - Continued				
11	Aluminum for ships, boats, barges, transmission towers, and other structures	332312 5131			
12	Structural metal (excluding iron, steel, and aluminum) . . .	332312 5136			
	Fabricated steel plate stacks and weldments (excluding heat exchangers, steel power boilers, gas cylinders, nuclear reactor steam supply systems, and metal tanks, vessels, barrels, drums, pails, and pallets)				
13	Pipe, penstocks, tunnel lining, stacks, and breeching	332313 0406			
14	Containers (trash and other), all sizes	332313 0123			
15	Shielding for use in nuclear reactor buildings	332313 0301			
16	Sound control equipment, all types (including jet engine test facilities and gas turbine sound systems (enclosed))	332313 0238			
17	Weldments and fabricated steel plate for construction and mining	332313 0351			
18	Weldments and fabricated steel plate for all other purposes . .	332313 0361			
	Sheet metal work manufacturing (including residential, commercial, industrial, farm buildings, ducts, studs, roofing, siding, flooring, awnings, canopies, carports, patios, fascia and shutters, electronic equipment enclosures, restaurant and hotel kitchen equipment, etc.) (<i>Specify kind</i>) ↘				
19		332322 WYWW			
	Stairs, railings, fences, and gates (excluding wire)				
20	Iron, steel, and aluminum stairs, staircases, and fire escapes, and expanded metal plaster base accessories (including corner beads, screens, grounds, etc.)	332323 3102			
21	Iron, steel, and aluminum fences, gates (other than wire), and railings and window guards	332323 3201			
22	Open iron, steel, and aluminum flooring, grating and studs for building construction	332323 6100			
23	Industrial and commercial prefabricated metal building systems (excluding farm service buildings, residential buildings, and parts)	332311 1201			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Custom roll formed products (carbon, stainless and alloy steel), aluminum and other metal				
24	For machinery and transportation equipment	332114 0510			
25	For construction and mining	332114 0520			
	Fabricated iron and steel pipe and all other nonferrous fabricated pipe and pipe fittings made from purchased pipe (<i>Specify kind</i>) ↘				
26		332996 0300			
27	Receipts for machine shop job work and job order repairs	332710 0100			
28	Titanium dioxide, composite and pure	325131 1100			
29	Transportation equipment hardware (including railroad car hardware)	332510 7111			
30	Bulk material handling belt conveyors and conveying systems (including screw, portable, vibrating, and pneumatic conveyors and conveying systems) (excluding farm conveyors and elevators)	333922 8501			
	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)				
31		18			
32		26			
33		34			
34		42			
35		59			
36		67			
	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↘				
37		999899 2000			
38	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16.</i>)	999899 1000			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Miscellaneous receipts				
39	Sales of scrap and refuse	999899 9003			
40	Receipts for installation of products of this establishment . . .	999899 9001			
41	Receipts for construction of products of this establishment . . .	999899 9002			
42	Receipts for research and development	999899 9001			
43	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090			
44	TOTAL (Should equal total reported in 5)	770000 0000			

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23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Area code	Number	Extension

Area code	Number

E-mail address

Date completed	Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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