

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Fabricated plastics products, excluding gaskets	326190 11			
2	Fabricated rubber products, excluding gaskets	326000 11			
3	Metal pipe, valves, and pipe fittings, excluding forgings	332919 01			
4	Metal bolts, nuts, screws, washers, rivets, and other screw machine products	332722 03			
5	Fluid power pumps, motors, and hydrostatic transmissions (hydraulic and pneumatic)	333996 01			
6	Other fluid power products (hydraulic and pneumatic)	001900 89			
7	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors	335312 29			
8	Integral horsepower electric motors and generators (1 hp or more)	335312 21			
9	Engines (diesel, semidiesel, gasoline, and other carburetor)	333618 09			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
10	Fabricated structural metal products, excluding forgings	332000 99			
11	Iron and steel forgings	332111 01			
12	Ball and roller bearings (mounted or unmounted)	33 99 01			
13	Gaskets (all types) and packing and sealing devices, including asbestos packing	33 99 05			
14	Other fabricated metal products, excluding fluid power products and forgings	332000 51			
	Castings (rough and semifinished)				
15	Iron and steel	331510 01			
16	Aluminum and aluminum-base alloy	331520 05			
17	Other nonferrous	331520 03			
18	Steel bars, bar shapes, and plate, excluding castings, forgings, and fabricated metal products	331200 07			
19	All other steel shapes and forms, excluding castings, forgings, and fabricated metal products	331200 33			
20	Electrical transmission, distribution, and control equipment	330000 63			
21	Paperboard containers, boxes, and corrugated paperboard	322210 01			
22	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
23	TOTAL (Should equal total reported in 16 , line A1)	771000 00			

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Pumps and pumping equipment, including the value of the driver if shipped as a complete unit, excluding hydraulic fluid power pumps, vacuum pumps, measuring and dispensing (gasoline service station) pumps, concrete pumps, and automotive circulating pumps and similar pumps for motor vehicles					
	Domestic water systems, including pumps for farm and home use, excluding irrigation pumps	333911 2100				
2	Domestic sump pumps, 1 hp or less	333911 3100				
3	Oil-well and oil-field pumps, excluding boiler feed	333911 4100				
	Industrial pumps, excluding hydraulic fluid power pumps, automotive circulating pumps, and measuring and dispensing pumps					
4	Centrifugal pumps	333911 6101				
5	Vertical turbine pumps	333911 6102				
6	Reciprocating pumps	333911 6103				
7	Diaphragm pumps	333911 6104				
8	Rotary pumps	333911 6105				
9	Other industrial pumps	333911 6106				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
10	Pumps and pumping equipment, including the value of the driver if shipped as a complete unit, excluding hydraulic fluid power pumps, vacuum pumps, measuring and dispensing (gasoline service station) pumps, concrete pumps, and automotive circulating pumps and similar pumps for motor vehicles - Continued Locomotive fuel lubricating or cooling medium pumps	333911 8105				
11	Other pumps, excluding packaged pumps, hand pumps, automotive circulating pumps, locomotive pumps, hydraulic fluid power pumps, measuring and dispensing pumps, and industrial spraying equipment (Specify kind) [Redacted]	333911 7100				
12	Parts and attachments, including packaged pumps, excluding for hydraulic fluid power, and air and gas compressors	333911 8133				
13	Air and gas compressors, and vacuum pumps, including value of drivers, excluding compressors for ice making, refrigeration, and air-conditioning equipment Air compressors	333912 1101				
14	Gas compressors	333912 1102				
15	Other air and gas compressors, excluding compressors for ice making, refrigeration, and air-conditioning equipment	333912 1103				
16	Vacuum pumps, excluding laboratory	333912 1220				
17	Parts and attachments for air and gas compressors and vacuum pumps, excluding refrigeration, ice making, and air-conditioning equipment	333912 5100				
18	Measuring and dispensing pumps Single unit gasoline dispensing pumps, computing type, and filling station type, excluding parts and attachments	333913 0115				
19	Multiple unit gasoline dispensing pumps, computing type, and filling station type, excluding parts and attachments	333913 0225				
20	Lubricating oil pumps, barrel pumps, grease guns, and all other miscellaneous measuring and dispensing pumps for service station use, complete units (Specify kind) ↴ [Redacted]	333913 0355				
21	Parts and attachments	333913 0391				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
22	Industrial spraying equipment, sold separately					
	Industrial spraying equipment, excluding parts and attachments	333912 7132				
23	Parts and attachments	333912 7199				
24	Receipts for machine shop job work and job order repair	332710 0100				
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the preceding products and services. For all remaining products, write "Other" and report a single total value.)					
25		18				
26		26				
27		34				
28		42				
29		59				
30		67				
31	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘					
		999899 2000				
32	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 , line A2.)	999899 1000				
33	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000				
34	TOTAL (Should equal total reported in 5)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012. 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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