



2012 ECONOMIC CENSUS

Testing Laboratories

FORM
PS-54118 (11-16-2011)

OMB No. 0607-0934: Approval Expires 12/31/2013

DUE DATE
FEBRUARY 12, 2013

(Please correct any errors in this mailing address.)

Need help or have questions?

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** econhelp.census.gov
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

PS-54118

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Report Online - It's fast and secure!
Go to: econhelp.census.gov

- OR -

Mail your completed form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown to the left of the mailing address the same as the one used for this establishment on its latest 2012 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2**

0022 No - Enter current EIN (9 digits) → 0025

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2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035	Number and street		
0036	City, town, village, etc.	0037	State
		0038	ZIP Code

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CONTINUE WITH **2** ON PAGE 2

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2 PHYSICAL LOCATION - Continued

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2012? (Mark "X" only ONE box.)

0011 In operation

0013 Temporarily or seasonally inactive

0014 Ceased operation - *Give date at right* →

Month	Day	Year

0015 Sold or leased to another corporation - *Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below* →

Month	Day	Year

 0018

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0060 Name of new owner or operator	0061 EIN (9 digits)

0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.	0064 State	0065 ZIP Code

0016 Other - *Specify* → 0815

4 MONTHS IN OPERATION

Mark "X" if None 2012 Number

Number of months in operation during 2012 (If none, mark "X" and go to 30.) 0002

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HOW TO REPORT DOLLAR FIGURES

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$2,035,628.79:** **Report** →

If a value is "0" (or less than \$500.00): **Report** →

Mark "X" if None

2012		
\$ Bil.	Mil.	Thou.
	2	036
EXAMPLE		

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None 2012

Operating receipts 0100

\$ Bil.	Mil.	Thou.

6 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in **1**.

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None

2012 Number

--	--	--	--	--	--	--	--

A. Number of employees for pay period including March 12, 2012 0030

B. Payroll before deductions (Exclude employer's cost for fringe benefits.) Mark "X" if None

2012		
\$ Bil.	Mil.	Thou.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

1. Annual payroll 0300

2. First quarter payroll (January-March 2012) 0310

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8 - 18 Not Applicable.

19 KIND OF BUSINESS OR ACTIVITY

Which **ONE** of the following best describes this establishment's principal kind of business or activity in 2012? If none of the provided selections seem appropriate, provide a specific description of the primary business activity. **Mark "X" only ONE box.**

Testing services

- 0700 541 380 00 1 Testing laboratory, excluding veterinary and medical
- 541 380 00 3 Physical, chemical, and related analytical testing services
- 541 380 00 8 Environmental testing services
- 541 380 00 7 NDT (Non-Destructive Testing) services
- 541 380 00 4 Construction materials testing and inspection services
- 541 380 00 A Testing of products and equipment
- 541 380 00 B Calibration of instruments and reference materials
- 621 511 00 1 Medical laboratory - providing professional analytic or diagnostic services to the medical profession, or to the patient on prescription of a physician
- 777 541 00 3 Other testing services - Describe ↴

0701

CONTINUE WITH **19** ON PAGE 4

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19 KIND OF BUSINESS OR ACTIVITY - Continued

Other kind of business or activity

- 0700 541 330 00 C Engineering design services - applying principles of engineering in the design and development of machines and products
 - 541 620 00 2 Environmental consulting services
 - 773 000 00 2 Other kind of business or activity - Describe type of business or activity
-
- 0701

20 CLASS OF CUSTOMER

Estimate the percentage of receipts (reported in **5**) by class of customer. Include work performed "in-house" or by others.

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2012	
Whole percent of receipts	
[][]	%
[][]	%
[][]	%
[][]	%
[][]	%
[][]	%
[][]	%
100	%

- 1.** Federal, state, and local government units, including public authorities (direct service only) 3120
- 2.** Construction firms 3122
- 3.** Architectural firms 3123
- 4.** Engineering firms 3124
- 5.** All other business firms and organizations (physicians, health care, other laboratories, educational, manufacturing, utilities, shopping centers, office buildings, etc.) 3125
- 6.** Not-for-profit organizations (Include religious organizations.) 3107
- 7.** Household consumers and individuals (Report fees from individually owned businesses on lines 2, 3, 4, or 5 as appropriate.) 3100
- 8. TOTAL**

21 SUPPORT SERVICES

Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2012?

- 0998 Yes
- 0999 No

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO REPORT PERCENTS

Percents should be **rounded to whole** percents.

If figure is **38.76%** of total sales: **Report** →

2012			
Report thousands of dollars OR whole percents. Estimates are acceptable.			
\$ Bil.	Mil.	Thou.	Percent
			39

22 **DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

Line 1 - Report receipts from objectively measuring or evaluating one or more characteristics of a substance or product, according to a specified scientific procedure. The nature of the tests can be physical, chemical, biological, environmental, acoustical, geotechnical, electrical, etc.; some tests are destructive and others non-destructive. A test report is usually issued indicating the results that cover both laboratory and on-field testing. Include related support services such as sample collection. Exclude medical and veterinary testing services and auto emission testing services.

Line 1c - Report receipts from performing specific tests on water samples including drinking water, wastewater, groundwater, storm water and agricultural water. Exclude water testing as part of a bundled site assessment or remediation services.

Line 1d - Report receipts from performing tests on airborne materials. Include tests for indoor air quality, ambient air quality, fugitive emissions, and source emissions (stack testing). Exclude air testing as part of a bundled site assessment or remediation services.

Line 1l - Report receipts from performing specific tests on machinery, equipment, supplies, and appliances. Include testing electrical and electronic devices and equipment; boilers, pressure vessels and pipe work; transportation vehicles and equipment; machinery and mechanical appliances; energy generating equipment and appliances; and other machinery and equipment.

Line 1t - Report receipts from performing specific tests on metallic and non-metallic minerals and products. Metallic products include ferrous alloys and steels; nonferrous metals and alloys; semi-fabricated metallic products including extrusions and rolled sections; and cast, forged, and pressed metallic components. Non-metallic products include bituminous material, coal, coke, tar, cement, concrete, aggregates, ceramics, semiconductor materials and devices, petroleum refinery products (e.g., asphaltic materials, petrochemicals, and lubricants), petroleum crudes, and natural gas.

Line 1u - Report receipts from performing other testing services not elsewhere classified. Include shock and vibration testing, bioanalysis, and biological testing (except medical or veterinary).

Line 3 - Report receipts from providing third-party assurance, either at a point in time or on a continuous basis, that a product conforms to an established standard or specification. Include the issuance of a conformity certificate and/or certification marks.

Line 4 - Report receipts from providing third-party assurance that quality management systems (also referred to as quality assurance or quality control systems), environmental management systems, and other management systems conform to the requirements of an established management standard. The system, not a product, is registered and an official registration certificate is issued for the certified system.

Line 5 - Report receipts from providing third-party assurance that the characteristics and handling of products meet client-specified requirements at any one or more stages of the production process, including during preproduction, shipping, loading, and unloading phases. May include the issuing of a report or certificate.

Line 6 - Report receipts from the sale of standards-related material in printed or electronic format. Include documents describing published standards, software packages developed for the purpose of assisting with the use of an established standard, and user access rights to a standards information database.

Line 8 through line 10 - Report receipts from basic research undertaken to gain new knowledge and/or applied research undertaken to develop practical applications for the knowledge acquired through basic research.

Line 9 - Report receipts from providing basic and applied research services focused on biotechnology (e.g., genetic engineering and enzyme technology, industrial biotechnology, diagnostic applications, genetic technologies, site-directed autogenesis or mutagenesis, transgenesis, process biotechnology, etc.).

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CONTINUE WITH **22** ON PAGE 6

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
1. Testing services <i>(Include destructive and non-destructive testing.)</i>				
a. Agricultural 39021				
b. Food 39022				
c. Water 39042				
d. Air <i>(Include radon and sick-building tests.)</i> 39043				
e. Asbestos 39044				
f. Insecticide and pesticide residue 39024				
g. Waste testing services <i>(Include solid and hazardous waste.)</i> 39025				
h. Soil, rock, and sludge <i>(Include geotechnical testing.)</i> 39026				
i. Acoustic and noise 39027				
j. Pharmaceutical, medical devices, and personal care products 39028				
k. Construction materials testing and inspection services . . . 39029				
l. Machinery and equipment 39031				
m. Elastomers, protective coatings, and composite materials . 39032				
n. Containers, paper, and paper products 39033				
o. Toys, children's products, sporting goods, and recreational equipment 39034				
p. Textile, leather, and leather products 39035				
q. Furniture and housewares 39036				
r. Wood and wood products 39037				
s. Household chemical products 39038				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
1. Testing services - Continued				
t. Metallic and non-metallic minerals and products 39039				
u. Other testing services - Describe ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div> 39045				
v. Add lines 1a through 1i 39040				
2. Calibration of instruments and reference materials 39050				
3. Product certification services 39060				
4. Management system registration services 39070				
5. Commercial inspection services 39080				
6. Sale of standards information 39090				
7. Consulting services for testing and related fields (<i>Include expert witness services.</i>) 39100				
8. Basic and applied research in the physical and engineering sciences 36620				
9. Basic and applied research in biotechnology 39170				
10. Basic and applied research in the life sciences (<i>Exclude biotechnology.</i>) 39180				
11. Engineering services - Describe ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div> 39280				
12. Resale of merchandise - Describe ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div> 39636				

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CONTINUE WITH **22** ON PAGE 8

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
13. All other operating receipts - Describe if more than 10 percent of total receipts \nearrow 39735				
14. TOTAL OPERATING RECEIPTS - Sum of lines should equal 5 if reporting in dollars 39850				100

23 and 24 Not Applicable.

25 EXPORTED SERVICES

NOTE - An exported service is a product (e.g., service performed, license agreement) that is sold or transferred to, or performed for a customer or client (including government, business establishments, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.

A. Did the receipts or revenue (reported in 5) include any amounts for exported services?

0911 Yes - Go to line B

0912 No - Go to 30

B. Amount of receipts or revenue for exported services 0914

2012		
\$ Bil.	Mil.	Thou.

26-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered \rightarrow

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone: Area code: Number: Extension:

Fax: Area code: Number:

E-mail address

Date completed: Month: Day: Year:

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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