**Instructions for Completing Form EIA-846B**

### General Instructions:

1. Individuals most familiar with the plant energy systems and operations, such as engineers, should complete the questionnaire especially for the end use and fuel switching sections.

2. Use the units specified on the questionnaire for reporting all quantities. See the Btu conversion factors on page 6 for a comprehensive list of various energy conversion factors. If your establishment uses more precise conversion values for your operations, use them, and indicate in the "Remarks" at the end of the form, the conversion factor(s) used.

3. Do not consolidate establishments. The reporting boundaries for your establishment should correspond to those used in the Economic Census - Manufacturing (EC-M). Responses to the MECS questions should be the same activities as those considered when responding to the matching EC-M.

4. Report dollar amounts rounded to the nearest dollar (e.g., report $1,257.59 as $1,258).

5. If you do not maintain book records for particular items, please use carefully prepared estimates.

6. Enter zeros in the data columns if the value is zero or none.

7. Complete all applicable sections of the questionnaire.

8. The sections of this questionnaire are designed so all questions associated with the particular energy source should be completed before going on to the next energy source. Therefore, within each section, the questionnaire should be answered from the top to the bottom of the same section, before moving on to the next section.

9. The energy sources that are preprinted on the questionnaire are considered the most frequently consumed, but they do not represent a complete list of applicable energy sources. If your establishment has energy sources that meet the criteria for reporting, but are not preprinted on the questionnaire, please specify those energy sources in the "Other Types Used as Energy" section and enter the data there.

### Section–Specific Instructions:

**Company Information**
In this section, indicate any changes in the company name, address, or zip code.

**Contact Information**
Enter address and other contact information for the person most knowledgeable about completing this questionnaire, and the person whom we should contact if we have any questions concerning this filing.

**Establishment Information**
In this section, indicate any changes in the establishment ownership during 2018 and indicate the period covered by this filing, whether the calendar year or other period.
Instructions for Completing Form EIA-846B, cont.

Energy Source
An energy source should be reported on this questionnaire if it was consumed as a fuel (that is, for heat, power, or electricity generation). EIA uses other data collection instruments to obtain nonfuel (feedstock) data for petroleum refineries. If your establishment is not a petroleum refinery please call 1-800-528-3049 immediately to speak to a survey representative.

Estimated end-use percent consumption is also collected for selected energy sources. These questions are intended to provide information on the purposes for which the energy are used in the manufacturing sector. More specific instructions for completing these parts are included in the questionnaire.

Data are collected for the following energy sources (fuels):

Electricity
Petroleum-based Energy Sources
- Butane
- Ethane
- Propane
- Mixtures of Butane, Ethane, and Propane
- Other LPG and NGL which includes butylenes, ethylene, and propylene
- Diesel Fuel Oil (excluding off-site highway use)
- Distillate Fuel Oil (e.g., Numbers 1, 2, 4)
- Motor Gasoline (excluding off-site highway use)
- Residual Fuel Oil (e.g., Numbers 5, 6, Navy Special, Bunker C)
- Waste and Byproduct Gases (e.g., flue gas, off gas, plant gas, refinery gas, still gas, vent gas)
- Fluid Catalytic Cracking Unit Coke
- Marketable Petroleum Coke – Unrefined or Green
- Marketable Petroleum Coke – Calcined
- Waste Oils and Tars (excluding Coal Tar)
- Other Petroleum-based Combustion Energy Sources

Natural Gas
Steam (excluding steam generated in an onsite boiler from CHP or other fossil fuel, wood, or combustible source)
Industrial Hot Water
Coal
- Anthracite
- Bituminous and Subbituminous
- Lignite
Breeze
Coal Coke
Hydrogen
Wood Fuel and Wood/Paper Refuse (e.g., scrap, wastepaper, wood pallets, packing materials)
Other Types Used as Energy
**Energy Sources Reporting Example**
Butane is used as a fuel and as a feedstock to produce butylenes onsite. Report only the portion of the butane that was burned as a fuel.

**Fuel-Switching Capability**
These questions are intended to measure the short-term capability of your establishment to use substitute energy sources in place of those actually consumed in 2018. These substitutions are limited to those that could actually have been introduced within 30 days without extensive modifications. More specific instructions for completing this section are included in the questionnaire.

**Energy-Management Activities**
In this section, indicate whether your establishment participated in the listed energy-management activities during 2018 and the source(s) of the financial support to implement the energy-management activity.

**Technologies**
Indicate any of the technologies present in this establishment. Listed technologies include general technologies which may be found in any manufacturing establishment and technologies related to cogeneration.

**Establishment Size**
This section asks for the number of buildings and total square footage associated with this establishment. See specific instructions in this section for the definition of what should be counted as a building.

**Remarks**
Please provide any explanations that may be helpful to us in understanding your reported data, including any Btu conversion factors you used if different from those provided in the enclosed table.
Conversion Factors Table

To the right are Btu conversion factors that should be used only if you do not know the actual Btu factor of the fuels consumed at your establishment site.

If your establishment uses more precise conversion values for your operations, use them in place of the approximations given below. However, please identify in the Remarks, the conversion factor(s) used, if different from those listed to the right.

General Definitions:

Btu = British thermal unit(s)
One barrel = 42 gallons
One short ton = 2,000 pounds

Examples of conversion from physical quantities to Btu include:


  The Btu equivalent is:
  \[(250 \text{ cubic feet}) \times (325.11 \text{ Btu/cubic foot})\]

  \[= 81,277.5 \text{ Btu} = 0.0813 \text{ million Btu} \]

- Your establishment consumed 300 pounds of hydrogen in 2018.

  The Btu equivalent is:
  \[(300 \text{ pounds}) \times (61,084 \text{ Btu/pound})\]

  \[= 18,325,200 \text{ Btu} = 18.325 \text{ million Btu} \]

<table>
<thead>
<tr>
<th>Energy Source</th>
<th>Conversion Factor(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acetylene</td>
<td>21,600 Btu/pound, 1,500 Btu/cubic feet</td>
</tr>
<tr>
<td>Bagasse</td>
<td>4,081 Btu/pound</td>
</tr>
<tr>
<td>Biomass</td>
<td>5,300 Btu/pound</td>
</tr>
<tr>
<td>Breeze</td>
<td>19.8 million Btu/short ton</td>
</tr>
<tr>
<td>Butane</td>
<td>4.326 million Btu/barrel, 0.10300 million Btu/gallon</td>
</tr>
<tr>
<td>Coal</td>
<td>22.779 million Btu/short ton</td>
</tr>
<tr>
<td>Coal (use for coke plants only)</td>
<td>28.673 million Btu/short ton</td>
</tr>
<tr>
<td>Coal Coke</td>
<td>24.8 million Btu/short ton</td>
</tr>
<tr>
<td>Distillate Fuel Oil</td>
<td>5.773 million Btu/barrel</td>
</tr>
<tr>
<td>Electricity</td>
<td>3,412 Btu/kilowatthour</td>
</tr>
<tr>
<td>Ethane</td>
<td>3.082 million Btu/barrel, 0.07338 million Btu/gallon</td>
</tr>
<tr>
<td>Hydrogen</td>
<td>61,084 Btu/pound, 325.11 Btu/cubic feet, 35.600 Btu/gallon</td>
</tr>
<tr>
<td>Industrial Hot Water</td>
<td>140 Btu/pound, 7.84 pounds/gallon</td>
</tr>
<tr>
<td>Isobutane</td>
<td>3.974 million Btu/barrel, 0.09462 million Btu/gallon</td>
</tr>
<tr>
<td>Liquefied Petroleum Gas (LPG)</td>
<td>3.616 million Btu/barrel, 0.08610 million Btu/gallon, 4.5 pounds/gallon</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>1.039 million Btu/1,000 cubic feet, 10.39 therms/1,000 cubic feet</td>
</tr>
<tr>
<td>Petroleum Coke</td>
<td>6.126 million Btu/barrel, 30.63 million Btu/short ton, 5 barrels/short ton</td>
</tr>
<tr>
<td>Propane</td>
<td>3.836 million Btu/barrel, 0.09133 million Btu/gallon</td>
</tr>
<tr>
<td>Pulping and/or Black Liquor</td>
<td>11 million Btu/short ton</td>
</tr>
<tr>
<td>Residual Fuel Oil</td>
<td>6.287 million Btu/barrel</td>
</tr>
<tr>
<td>Roundwood</td>
<td>21.5 million Btu/cord, 17.2 million Btu/short ton, 0.014 million Btu/board foot</td>
</tr>
<tr>
<td>Sawdust (7% moisture)</td>
<td>8,000 Btu/pound</td>
</tr>
<tr>
<td>Steam</td>
<td>1,200 Btu/pound</td>
</tr>
<tr>
<td>Still, Refinery, and/or Waste Gas</td>
<td>6.287 million Btu/barrel, 1,039 Btu/cubic feet</td>
</tr>
<tr>
<td>Waste Materials (Wastepaper)</td>
<td>7,500 Btu/pound</td>
</tr>
<tr>
<td>Waste Oils and Tars</td>
<td>6 million Btu/barrel</td>
</tr>
<tr>
<td>(Green) Wood Chips (50% moisture)</td>
<td>10 million Btu/short ton</td>
</tr>
<tr>
<td>Wood Waste (50% moisture)</td>
<td>9 million Btu/short ton</td>
</tr>
</tbody>
</table>