In 2012, in which language(s) did this business conduct transactions with its customers? Mark all that apply.

- English
- German
- Russian
- Hindi/Urdu
- Italian
- Spanish
- Japanese
- Tagalog
- Korean
- Vietnamese
- French
- Creole
- Polish
- Other

In 2012, did this business have a website?
- Yes
- No

In 2012, in which language(s) did this business conduct transactions with its customers?
- Yes
- No

In 2012, which of the following employee benefits were paid to this business?

- Health insurance
- Contributions to retirement plans, including 401(k), Keogh, etc.
- Profit sharing and/or stock options
- Paid holidays, vacation, and/or sick leave
- Tuition assistance and/or reimbursement
- None of the above

In 2012, did this business have any e-commerce sales?
- Yes
- No

In 2012, in which language(s) did this business conduct transactions with its customers?

- Yes
- No

In 2012, did this business operate primarily from somebody's home?

- Yes
- No

In 2012, did this business own one or more of the following?

- Copyright
- Patent (granted)
- None
- Trademark
- Patent (pending)

In 2012, did any of the following characteristics describe the activity of this business? Mark all that apply.

- Operated less than 40 hours per week on average
- Operated less than 12 months
- Seasonal business (for example, fireworks sales or tax preparers)
- Operated occasionally (for example, event organizer or guest speaker)
- None of the above

A. Is this business currently operating?

- Yes
- No

B. (If No) Did the operations cease for any of the following reasons? Mark all that apply.

- Owner's military deployment
- Owner's illness or injury
- Owner(s) retired
- Owner(s) deceased
- Started another business
- Sold this business
- Other

Thank you for participating in the Survey of Business Owners and Self-Employed Persons.

Please return the completed original questionnaire to answer the questions. If the envelope has been misplaced, please mail the form to:

U.S. Census Bureau
1201 East 10th Street
Jeffersonville, IN 47132-0001

Remarks

Complete this survey online by going to econhelp.census.gov/sbo.

Log in using the ID and password listed above.

Or mail your completed form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47132-0001

Why did I receive this survey?

We are surveying small and large companies, self-employed people, and people working for others as nonemployees or independent contractors. Your responses will help us produce reliable information about the U.S. economy.

Am I self-employed?

Yes, if you earned income working for yourself or for someone else as a nonemployee during 2012.

Need help or have questions?

- Visit econhelp.census.gov/sbo
- Call 1-888-824-9954, between 8 a.m. and 6 p.m., Eastern time, Monday through Friday.

¿Necesita ayuda?

Si usted habla español y necesita ayuda para completar su cuestionario, llame sin cargo alguno al 1-888-824-9954, entre las 8 a.m. y las 8 p.m., hora del Este, de lunes a viernes.

INSTRUCTIONS

Please read the enclosed insert before answering the questions.

- Use blue or black ink.
- Place an "X" inside the box.
- Center numbers in boxes.
- Do not put slashes through 0 or 7.

Include today’s date and a telephone number so we can contact you if there is a question.

Contact Name

Area code Number

Extension
Please answer the following questions for the person(s) or business named in the mailing label. Answer even if the business has been sold, reorganized, or ceased operation.

You may use estimates if this form requests information that is not available in your business records.

1 On December 31, 2012, how many people owned this business?
   - Include yourself if you were a sole proprietor or worked as a consultant or an independent contractor.
   - Do not combine two or more owners to create one owner.
   - Count spouses and partners as separate owners.
   - Spouses jointly owned this business? A. Yes ❌ No
   - Did spouses jointly own this business? B. Yes ❌ No
   - Was this business operated equally by both spouses? C. Yes ❌ No
   - Percentage owned: 
     - Owner 1: 0 %
     - Owner 2: 0 %
     - Owner 3: 0 %
     - Owner 4: 0 %
     - Number of owners: 
       - 1 person
       - 2 – 4 people
       - 5 – 10 people
       - 11 or more people
   - Business is owned by a parent company, estate, trust, or other entity?
   - Business is owned by a government or tribal entity?

2 On December 31, 2012, did any one person own 10% or more of this business?
   - Yes ❌ No
   - Business is owned by a government or tribal entity? A. Yes ❌ No
   - Business is operated equally by both spouses? B. Yes ❌ No
   - Business is owned by a government or tribal entity?
   - Business is owned by a government or tribal entity?

3 On December 31, 2012, did two or more members of one family own the majority of this business? (Family refers to spouses, parents/guardians, children, siblings, or close relatives.)
   - Yes ❌ No

4 In 2012, did all or part of this business operate as a franchise?
   - Yes ❌ No

5 For the person(s) owning the largest percentage(s) in this business as of December 31, 2012, please list the total amount of capital used to start or initially acquire this business. (Capital includes savings, other assets, and borrowed funds of owner(s).)
   - Less than $5,000
   - $5,000 – $9,999
   - $10,000 – $24,999
   - $25,000 – $49,999
   - $50,000 – $99,999
   - $100,000 – $249,999
   - $250,000 – $999,999
   - $1,000,000 – $2,999,999
   - $3,000,000 or more

6 In 2012, were any of the following sources of capital used to finance expansion or capital improvement(s) for this business? Mark x all that apply.
   - Personal/family savings of owner(s)
   - Government-guaranteed business loan from a bank or financial institution, including SBA-guaranteed loans
   - Business loan from a bank or financial institution
   - Business loan from federal, state, or local government
   - Business loan/investment from family/friend(s)
   - Investment by venture capitalist(s)

7 In 2012, what was the source(s) of capital used to start or initially acquire this business? (If you did not list owners in 6, go to 30.)
   - Personal/family savings of owner(s)
   - Business credit card(s) carrying balances
   - Government-guaranteed business loan from a bank or financial institution, including SBA-guaranteed loans
   - Business loan from federal, state, or local government

8 In 2012, which of the following types of customers accounted for 10% or more of this business’s total sales of goods and/or services? (Estimates are acceptable)
   - Federal government
   - State and local government, including school districts, transportation authorities, etc.
   - Other businesses and/or organizations, including distributors of your products
   - Individuals

9 In 2012, what percent of this business’s total sales of goods and/or services consisted of exports outside the United States?
   - 0 %

10 In 2012, did this business have operations outside the United States?
   - Yes ❌ No

11 In 2012, did this business outsource or transfer any business function and/or service to another company outside the United States?
   - Yes ❌ No

Please turn to the next page to continue.
### Owner 4

Please answer the following questions about Owner 4 listed on Page 2.

<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>How did Owner 4 initially acquire ownership of this business?</td>
<td>Founded or started, Inherited, Purchased</td>
</tr>
<tr>
<td>What was the age of Owner 4?</td>
<td>55, 53, 51, 49, 41, 39, 37, 35, 33, 31, 29, 27, 25, 23, 21, 19, 17, 15, 13</td>
</tr>
<tr>
<td>In 2012, what was the average number of hours per week that Owner 4 spent managing or working in this business?</td>
<td>None, Less than 20 hours, 20 – 39 hours, 40 – 49 hours, 50 – 59 hours, 60 hours or more</td>
</tr>
<tr>
<td>Did Owner 4 own a business or been self-employed prior to establishing, purchasing, or acquiring this business?</td>
<td>Yes, No</td>
</tr>
<tr>
<td>What was the highest degree or level of school Owner 4 completed prior to establishing, purchasing, or acquiring this business?</td>
<td>Less than high school graduate, High school graduate - Diploma or GED, Technical, trade, or vocational school, Bachelor’s Degree, Master’s, Doctorate, or Professional Degree</td>
</tr>
<tr>
<td>What is the sex of Owner 4?</td>
<td>Male, Female</td>
</tr>
<tr>
<td>What was the age of Owner 4 as of December 31, 2012?</td>
<td>Under 25, 25 – 34, 35 – 44, 45 – 54, 55 – 64, 65 or over</td>
</tr>
<tr>
<td>Was Owner 4 born a citizen of the United States?</td>
<td>Yes, No</td>
</tr>
</tbody>
</table>

### Owner 1

Please answer the following questions about Owner 1 listed on Page 2.

<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>How did Owner 1 initially acquire ownership of this business?</td>
<td>Founded or started, Inherited, Purchased</td>
</tr>
<tr>
<td>What was the age of Owner 1?</td>
<td>55, 53, 51, 49, 41, 39, 37, 35, 33, 31, 29, 27, 25, 23, 21, 19, 17, 15, 13</td>
</tr>
<tr>
<td>In 2012, what was the average number of hours per week that Owner 1 spent managing or working in this business?</td>
<td>None, Less than 20 hours, 20 – 39 hours, 40 – 49 hours, 50 – 59 hours, 60 hours or more</td>
</tr>
<tr>
<td>Did Owner 1 own a business or been self-employed prior to establishing, purchasing, or acquiring this business?</td>
<td>Yes, No</td>
</tr>
<tr>
<td>What was the highest degree or level of school Owner 1 completed prior to establishing, purchasing, or acquiring this business?</td>
<td>Less than high school graduate, High school graduate - Diploma or GED, Technical, trade, or vocational school, Bachelor’s Degree, Master’s, Doctorate, or Professional Degree</td>
</tr>
<tr>
<td>What is the sex of Owner 1?</td>
<td>Male, Female</td>
</tr>
<tr>
<td>What was the age of Owner 1 as of December 31, 2012?</td>
<td>Under 25, 25 – 34, 35 – 44, 45 – 54, 55 – 64, 65 or over</td>
</tr>
<tr>
<td>Was Owner 1 born a citizen of the United States?</td>
<td>Yes, No</td>
</tr>
</tbody>
</table>
Owner 2

Please answer the following questions about Owner 2 listed on Page 2.

How did Owner 2 initially acquire ownership of this business? 

[ ] Founded or started  
[ ] Inherited  
[ ] Purchased  
[ ] Received transfer of ownership or gift  
[ ] Don’t know

In what year did Owner 2 initially acquire ownership of this business?

[ ] Don’t know

What was the age of Owner 2 as of December 31, 2012?

[ ] Under 25  
[ ] 25 – 34  
[ ] 35 – 44  
[ ] 45 – 54  
[ ] 55 – 64  
[ ] 65 or over

Was Owner 2 born a citizen of the United States?

[ ] Yes  
[ ] No

What is the sex of Owner 2?

[ ] Male  
[ ] Female

What was the highest degree or level of school Owner 2 completed prior to establishing, purchasing, or acquiring this business? 

[ ] Less than high school graduate  
[ ] High school graduate - Diploma or GED  
[ ] Technical, trade, or vocational school graduate - Master’s, Doctorate, or Professional Degree  
[ ] Some college, but no degree

What is the sex of Owner 3?

[ ] Male  
[ ] Female

What was the age of Owner 3 as of December 31, 2012?

[ ] Under 25  
[ ] 25 – 34  
[ ] 35 – 44  
[ ] 45 – 54  
[ ] 55 – 64  
[ ] 65 or over

Was Owner 3 born a citizen of the United States?

[ ] Yes  
[ ] No

What is the highest degree or level of school Owner 3 completed prior to establishing, purchasing, or acquiring this business? 

[ ] Less than high school graduate  
[ ] High school graduate - Diploma or GED  
[ ] Technical, trade, or vocational school graduate - Master’s, Doctorate, or Professional Degree  
[ ] Some college, but no degree

A. Has Owner 2 ever served in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? 

[ ] Yes  
[ ] No  
[ ] Go to on Page 7.

B. If Yes) Do any of the following characteristics describe Owner 2’s military service? 

[ ] Served on active duty military service, not including training for the Reserves or National Guard  
[ ] Disabled as a result of illness or injury incurred or aggravated during military service  
[ ] Served on active duty military service after September 11, 2001  
[ ] Served on active duty military service in 2012  
[ ] Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012  
[ ] None of the above

A. Has Owner 3 ever served in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? 

[ ] Yes  
[ ] No  
[ ] Go to on Page 7.

B. If Yes) Do any of the following characteristics describe Owner 3’s military service? 

[ ] Served on active duty military service, not including training for the Reserves or National Guard  
[ ] Disabled as a result of illness or injury incurred or aggravated during military service  
[ ] Served on active duty military service after September 11, 2001  
[ ] Served on active duty military service in 2012  
[ ] Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012  
[ ] None of the above

NOTE: Please answer BOTH Question about Hispanic origin and Question about race. For this survey, Hispanic origins are not races.

Is Owner 2 of Hispanic, Latino, or Spanish origin? 

[ ] No, not of Hispanic, Latino, or Spanish origin  
[ ] Yes, Mexican, Mexican Am., Chicano  
[ ] Yes, Puerto Rican  
[ ] Yes, Cuban  
[ ] Yes, another Hispanic, Latino, or Spanish origin - Print origin, for example, Argentinian, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.

Is Owner 3 of Hispanic, Latino, or Spanish origin? 

[ ] No, not of Hispanic, Latino, or Spanish origin  
[ ] Yes, Mexican, Mexican Am., Chicano  
[ ] Yes, Puerto Rican  
[ ] Yes, Cuban  
[ ] Yes, another Hispanic, Latino, or Spanish origin - Print origin, for example, Argentinian, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.

What is Owner 2’s race? 

[ ] White  
[ ] Black or African Am.  
[ ] American Indian or Alaska Native - Print name of enrolled or principal tribe.
[ ] Asian Indian  
[ ] Japanese  
[ ] Native Hawaiian or Chamorro  
[ ] Filipino  
[ ] Vietnamese  
[ ] Samoan  
[ ] Other Asian - Print race, for example, Hmong, Laotian, Thai, Pakistani, Cambodian, and so on.

What is Owner 3’s race? 

[ ] White  
[ ] Black or African Am.  
[ ] American Indian or Alaska Native - Print name of enrolled or principal tribe.
[ ] Asian Indian  
[ ] Japanese  
[ ] Native Hawaiian or Chamorro  
[ ] Chinese  
[ ] Korean  
[ ] Guamanian or Chamorro  
[ ] Other Pacific Islander - Print race, for example, Fijian, Tongan, and so on.

Prior to establishing, purchasing, or acquiring this business, had Owner 2 ever owned a business or been self-employed?

[ ] Yes  
[ ] No

Prior to establishing, purchasing, or acquiring this business, had Owner 3 ever owned a business or been self-employed?

[ ] Yes  
[ ] No

In 2012, which of the following were Owner 2’s function(s) in this business? 

[ ] Managing day-to-day operations  
[ ] Providing services and/or producing goods  
[ ] None of these functions

In 2012, which of the following were Owner 3’s function(s) in this business? 

[ ] Managing day-to-day operations  
[ ] Providing services and/or producing goods  
[ ] None of these functions

In 2012, what was the average number of hours per week that Owner 2 spent managing or working in this business? 

[ ] 0 – 20 hours  
[ ] 20 – 39 hours  
[ ] 40 hours or more  
[ ] 60 hours or more

In 2012, did this business provide Owner 2’s primary source of personal income? 

[ ] Yes  
[ ] No

In 2012, did this business provide Owner 3’s primary source of personal income? 

[ ] Yes  
[ ] No

What was the average number of hours per week that Owner 3 spent managing or working in this business? 

[ ] 0 – 20 hours  
[ ] 20 – 39 hours  
[ ] 40 hours or more  
[ ] 60 hours or more

What was the highest degree or level of school Owner 3 completed prior to establishing, purchasing, or acquiring this business? 

[ ] Less than high school graduate  
[ ] High school graduate - Diploma or GED  
[ ] Technical, trade, or vocational school graduate - Master’s, Doctorate, or Professional Degree  
[ ] Some college, but no degree

What is the sex of Owner 3?

[ ] Male  
[ ] Female

What was the age of Owner 3 as of December 31, 2012?

[ ] Under 25  
[ ] 25 – 34  
[ ] 35 – 44  
[ ] 45 – 54  
[ ] 55 – 64  
[ ] 65 or over

Was Owner 3 born a citizen of the United States?

[ ] Yes  
[ ] No

A. Has Owner 3 ever served in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? 

[ ] Yes  
[ ] No  
[ ] Go to on Page 7.

B. If Yes) Do any of the following characteristics describe Owner 3’s military service? 

[ ] Served on active duty military service, not including training for the Reserves or National Guard  
[ ] Disabled as a result of illness or injury incurred or aggravated during military service  
[ ] Served on active duty military service after September 11, 2001  
[ ] Served on active duty military service in 2012  
[ ] Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012  
[ ] None of the above

NOTE: Please answer BOTH Question about Hispanic origin and Question about race. For this survey, Hispanic origins are not races.

Is Owner 3 of Hispanic, Latino, or Spanish origin? 

[ ] No, not of Hispanic, Latino, or Spanish origin  
[ ] Yes, Mexican, Mexican Am., Chicano  
[ ] Yes, Puerto Rican  
[ ] Yes, Cuban  
[ ] Yes, another Hispanic, Latino, or Spanish origin - Print origin, for example, Argentinian, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.

What is the sex of Owner 3?

[ ] Male  
[ ] Female

What was the age of Owner 3 as of December 31, 2012?

[ ] Under 25  
[ ] 25 – 34  
[ ] 35 – 44  
[ ] 45 – 54  
[ ] 55 – 64  
[ ] 65 or over

Was Owner 3 born a citizen of the United States?

[ ] Yes  
[ ] No

A. Has Owner 3 ever served in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? 

[ ] Yes  
[ ] No  
[ ] Go to on Page 7.

B. If Yes) Do any of the following characteristics describe Owner 3’s military service? 

[ ] Served on active duty military service, not including training for the Reserves or National Guard  
[ ] Disabled as a result of illness or injury incurred or aggravated during military service  
[ ] Served on active duty military service after September 11, 2001  
[ ] Served on active duty military service in 2012  
[ ] Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012  
[ ] None of the above

Were more than 2 owners listed on Page 2?

[ ] Yes  
[ ] No  
[ ] Go to on Page 7.
40. In 2012, which of the following were Owner 2’s function(s) in this business? Mark ✓ all that apply.

- Managing day-to-day operations
- Financial control with the authority to sign loans, leases, and contracts
- Providing services and/or producing goods
- None of these functions

41. In 2012, what was the average number of hours per week that Owner 2 spent managing or working in this business?

- 20 – 29 hours
- 30 – 39 hours
- 40 – 49 hours
- 60 hours or more

42. In 2012, did this business provide Owner 2’s primary source of personal income?

- Yes
- No

43. Prior to establishing, purchasing, or acquiring this business, had Owner 2 ever owned a business or been self-employed?

- Yes
- No

44. What was the highest degree or level of school Owner 2 completed prior to establishing, purchasing, or acquiring this business? Mark ✓ ONE box only.

- Less than high school graduate
- High school graduate - Diploma or GED
- Technical, trade, or vocational school
- Some college, but no degree
- Associate Degree
- Bachelor’s Degree
- Master’s, Doctorate, or Professional Degree

45. Was Owner 2 born a citizen of the United States?

- Yes
- No

46. In what year did Owner 2 initially acquire ownership of this business?

- Don’t know

47. Owner 2’s race? Mark ✓ all that apply.

- White
- Black or African Am.
- American Indian or Alaska Native - Print name of enrolled or principal tribe.
- Asian Indian
- Japanese
- Native Hawaiian or Chamorro
- Chinese
- Korean
- Filipino
- Vietnamese
- Samoan
- Other Pacific Islander - Print race, for example, Hawaiian, Chamorro, Guamanian, or Samoan, and so on.
- Other Asian - Print race, for example, Japanese, Korean, Chinese, Filipino, and so on.
- Some other race - Print race

48. Is Owner 2 born a citizen of the United States?

- Yes
- No

49. Is Owner 2’s race? Mark ✓ all that apply.

- White
- Black or African Am.
- American Indian or Alaska Native - Print name of enrolled or principal tribe.
- Asian Indian
- Japanese
- Native Hawaiian or Chamorro
- Chinese
- Korean
- Filipino
- Vietnamese
- Samoan
- Other Pacific Islander - Print race, for example, Hawaiian, Chamorro, Guamanian, or Samoan, and so on.
- Other Asian - Print race, for example, Japanese, Korean, Chinese, Filipino, and so on.
- Some other race - Print race

50. In 2012, was the average number of hours per week that Owner 3 spent managing or working in this business?

- Less than 20 hours
- 20 – 29 hours
- 30 – 39 hours
- 40 – 49 hours
- 60 hours or more

51. In 2012, did this business provide Owner 3’s primary source of personal income?

- Yes
- No

52. Prior to establishing, purchasing, or acquiring this business, had Owner 3 ever owned a business or been self-employed?

- Yes
- No

53. What was the highest degree or level of school Owner 3 completed prior to establishing, purchasing, or acquiring this business? Mark ✓ ONE box only.

- Less than high school graduate
- High school graduate - Diploma or GED
- Technical, trade, or vocational school
- Some college, but no degree
- Associate Degree
- Bachelor’s Degree
- Master’s, Doctorate, or Professional Degree

54. Was Owner 3 born a citizen of the United States?

- Yes
- No

55. In what year did Owner 3 initially acquire ownership of this business?

- Don’t know

56. Owner 3’s race? Mark ✓ all that apply.

- White
- Black or African Am.
- American Indian or Alaska Native - Print name of enrolled or principal tribe.
- Asian Indian
- Japanese
- Native Hawaiian or Chamorro
- Chinese
- Korean
- Filipino
- Vietnamese
- Samoan
- Other Pacific Islander - Print race, for example, Hawaiian, Chamorro, Guamanian, or Samoan, and so on.
- Other Asian - Print race, for example, Japanese, Korean, Chinese, Filipino, and so on.
- Some other race - Print race

57. In what year did Owner 3 initially acquire ownership of this business?

- Don’t know

58. Is Owner 3’s race? Mark ✓ all that apply.

- White
- Black or African Am.
- American Indian or Alaska Native - Print name of enrolled or principal tribe.
- Asian Indian
- Japanese
- Native Hawaiian or Chamorro
- Chinese
- Korean
- Filipino
- Vietnamese
- Samoan
- Other Pacific Islander - Print race, for example, Hawaiian, Chamorro, Guamanian, or Samoan, and so on.
- Other Asian - Print race, for example, Japanese, Korean, Chinese, Filipino, and so on.
- Some other race - Print race
Owner 4

Please answer the following questions about Owner 4 listed in on Page 2.

How did Owner 4 initially acquire ownership of this business? Mark □ all that apply.

☐ Founded or started
☐ Inherited
☐ Purchased
☐ Received transfer of ownership or gift

In what year did Owner 4 initially acquire ownership of this business?

☐ 2012
☐ 2013
☐ 2014
☐ 2015
☐ 2016
☐ 2017
☐ 2018
☐ 2019
☐ 2020
☐ 2021

12. What was the average number of hours per week that Owner 4 spent managing or working in this business?

☐ None
☐ Less than 20 hours
☐ 20 – 39 hours
☐ 40 hours or more

In 2012, did this business provide Owner 4’s primary source of personal income?

☐ Yes
☐ No

Prior to establishing, purchasing, or acquiring this business, had Owner 4 ever owned a business or been self-employed?

☐ Yes
☐ No

What is the highest degree or level of school Owner 4 completed prior to establishing, purchasing, or acquiring this business? Mark □ ONE box only.

☐ Less than high school graduate
☐ High school graduate - Diploma or GED
☐ Technical, trade, or vocational school
☐ Some college, but no degree
☐ Associate Degree
☐ Bachelor’s Degree
☐ Master’s, Doctorate, or Professional Degree

What is the sex of Owner 4?

☐ Male
☐ Female

What was the age of Owner 4 as of December 31, 2017?

☐ Under 25
☐ 25 – 34
☐ 35 – 44
☐ 45 – 54
☐ 55 – 64
☐ 65 or over

Was Owner 4 born a citizen of the United States?

☐ Yes
☐ No

Owner 1

Please answer the following questions about Owner 1 listed in on Page 2.

How did Owner 1 initially acquire ownership of this business? Mark □ all that apply.

☐ Founded or started
☐ Inherited
☐ Purchased
☐ Received transfer of ownership or gift

In what year did Owner 1 initially acquire ownership of this business?

☐ 2012
☐ 2013
☐ 2014
☐ 2015
☐ 2016
☐ 2017
☐ 2018
☐ 2019
☐ 2020
☐ 2021

In 2012, which of the following were Owner 1’s function(s) in this business? Mark □ all that apply.

☐ Managing day-to-day operations
☐ Financial control with the authority to sign loans, leases, and contracts
☐ Providing services and/or producing goods
☐ None of these functions

In 2012, what was the average number of hours per week that Owner 1 spent managing or working in this business?

☐ None
☐ Less than 20 hours
☐ 20 – 39 hours
☐ 40 hours or more

Prior to establishing, purchasing, or acquiring this business, had Owner 1 ever owned a business or been self-employed?

☐ Yes
☐ No

What is the highest degree or level of school Owner 1 completed prior to establishing, purchasing, or acquiring this business? Mark □ ONE box only.

☐ Less than high school graduate
☐ High school graduate - Diploma or GED
☐ Technical, trade, or vocational school
☐ Some college, but no degree
☐ Associate Degree
☐ Bachelor’s Degree
☐ Master’s, Doctorate, or Professional Degree

What is the sex of Owner 1?

☐ Male
☐ Female

What was the age of Owner 1 as of December 31, 2017?

☐ Under 25
☐ 25 – 34
☐ 35 – 44
☐ 45 – 54
☐ 55 – 64
☐ 65 or over

Was Owner 1 born a citizen of the United States?

☐ Yes
☐ No

Note: Please answer BOTH Question about Hispanic origin and Question about race. For this survey, Hispanic origins are not races.

Is Owner 4 of Hispanic, Latino, or Spanish origin? Mark □ all that apply.

☐ No, not of Hispanic, Latino, or Spanish origin
☐ Yes, Mexican, Mexican Am., Chicano
☐ Yes, Puerto Rican
☐ Yes, Cuban

Is Owner 1 of Hispanic, Latino, or Spanish origin? Mark □ all that apply.

☐ No, not of Hispanic, Latino, or Spanish origin
☐ Yes, Mexican, Mexican Am., Chicano
☐ Yes, Puerto Rican
☐ Yes, Cuban

What is Owner 4’s race? Mark □ all that apply.

☐ White
☐ Black or African Am.
☐ American Indian or Alaska Native - Print name of enrolled or principal tribe:

☐ Asian Indian
☐ Japanese
☐ Native Hawaiian or other Pacific Islander - Print name of enrolled or principal tribe:

☐ Filipino
☐ Vietnamese
☐ Samoan

What is Owner 1’s race? Mark □ all that apply.

☐ White
☐ Black or African Am.
☐ American Indian or Alaska Native - Print name of enrolled or principal tribe:

☐ Asian Indian
☐ Japanese
☐ Native Hawaiian or other Pacific Islander - Print name of enrolled or principal tribe:

☐ Filipino
☐ Vietnamese
☐ Samoan

Is Owner 4 born in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? Mark □ all that apply.

☐ Yes
☐ No Go to 5.

Is Owner 1 born in any branch of the U.S. Armed Forces, including the Coast Guard, the National Guard, or a Reserve component of any service branch? Mark □ all that apply.

☐ Yes
☐ No Go to 5.

If Yes) Do any of the following characteristics describe Owner 4’s military service? Mark □ all that apply.

Served on active duty military service, not including training for the Reserves or National Guard

Served on active duty military service after September 11, 2001

Served on active duty military service in 2012

Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012

Disability as the result of illness or injury incurred or aggravated during military service

If Yes) Do any of the following characteristics describe Owner 1’s military service? Mark □ all that apply.

Served on active duty military service, not including training for the Reserves or National Guard

Served on active duty military service after September 11, 2001

Served on active duty military service in 2012

Served in the National Guard or as a reservist of any branch of the U.S. Armed Forces in 2012

Disability as the result of illness or injury incurred or aggravated during military service

Was Owner 4 more than one owner listed in on Page 2?

☐ Yes
☐ No Go to 10 on Page 7.

Please turn the next page to continue.
In 2012, in which language(s) did this business conduct transactions with its customers? Mark all that apply.

- English
- African language(s)
- Arabic
- Chinese
- French
- Creole
- None of the above

In 2012, which of the following types of workers were used by this business? Mark all that apply.

- Full-time paid employees
- Part-time paid employees
- Paid day laborers
- Temporary staffing obtained from a temporary help service
- Leased employees from a leasing service or a professional employer organization
- Contractors, subcontractors, independent contractors, or outside consultants
- None of the above

In 2012, which of the following employee benefits were paid totally or partly by this business? Mark all that apply.

- Health insurance
- Contributions to retirement plans, including 401(k), Keogh, etc.
- Profit sharing and/or stock options
- Paid holidays, vacation, and/or sick leave
- Tuition assistance and/or reimbursement
- None of the above

In 2012, did this business operate primarily from somebody’s home? Mark yes or no.

- Yes
- No

In 2012, did this business own one or more of the following? Mark all that apply.

- Copyright
- Trademark
- Patent (granted)
- Patent (pending)
- None

In 2012, did the business have a website?

- Yes
- No

In 2012, did the business operate primarily from somebody’s home?

- Yes
- No

In 2012, did this business own one or more of the following? Mark all that apply.

- Copyright
- Trademark
- Patent (granted)
- Patent (pending)
- None

Operated less than 40 hours per week on average

- Yes
- No

Operated less than 12 months

- Yes
- No

Operated seasonally (for example, fireworks sales or tax prepared)

- Yes
- No

Operated occasionally (for example, event organizer or guest speaker)

- Yes
- No

None of the above

A. Is this business currently operating?

- Yes
- No

B. (If No) Did the operations cease for any of the following reasons? Mark all that apply.

- Owner’s personal injury
- Owner’s military deployment
- Owner(s) deceased
- Owner(s) retired
- Lack of business loans/credit
- Started another business
- Sale to another business
- Sold this business
- Other

Thank you for participating in the Survey of Business Owners and Self-Employed Persons.

Please return the completed original questionnaire to the U.S. Census Bureau. By the same law, your census information is confidential and cannot be used to identify any person in the population. Your census information cannot be released without your permission, except as required by law, including for use in statistical research. Your responses will help us produce reliable information about the U.S. economy.

Am I self-employed?

Yes, if you earned income working for yourself or for someone else as a nonemployee during 2012.

Need help or have questions?

- Visit econhelp.census.gov/sbo
- Call 1-888-824-9954, between 8 a.m. and 6 p.m., Eastern time, Monday through Friday.

¿Necesita ayuda?

Si usted habla español, necesita ayuda para completar su cuestionario, llame sin cargo alguno al 1-888-824-9954, entre las 8 a.m. y las 6 p.m., hora del Este, de lunes a viernes.