Exhibit 1b
2007 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	**110,021**	**10.6**	**10.6**	**100.0**	**8,497**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	64	0.0	0.0	0.1	54	0.0	0.0	0.6
1 to 19 employees	2,860	0.3	0.3	2.7	1,536	0.6	0.6	18.7
20 to 49 employees	4,455	0.4	0.7	6.7	2,161	0.8	1.4	44.1
50 to 99 employees	7,237	0.7	1.4	13.3	1,747	0.7	2.0	64.7
100 to 249 employees	12,326	1.2	2.6	24.5	1,590	0.6	2.6	83.4
250 to 499 employees	8,277	0.8	3.4	32.0	676	0.3	2.9	91.4
500 or more employees	74,802	7.2	10.6	100.0	733	0.3	3.2	100.0
Other companies (4)	**91,641**	**8.9**	**8.9**	**100.0**	**9,969**	**3.7**	**3.7**	**100.0**
no. employees unknown (3)	20	0.0	0.0	0.0	56	0.0	0.0	0.6
1 to 19 employees	1,081	0.1	0.1	1.2	1,124	0.4	0.4	11.8
20 to 49 employees	5,026	0.5	0.6	6.7	1,613	0.6	1.0	28.0
50 to 99 employees	2,510	0.2	0.8	9.4	1,425	0.5	1.6	42.3
100 to 249 employees	4,900	0.5	1.3	14.8	1,754	0.7	2.2	59.9
250 to 499 employees	4,742	0.5	1.8	19.9	1,107	0.4	2.6	71.0
500 or more employees	73,361	7.1	8.9	100.0	2,890	1.1	3.7	100.0
Unclassified companies	**600**	**0.1**	**0.1**	**100.0**	**180**	**0.1**	**0.1**	**100.0**
Single location companies	**232,741**	**22.5**	**22.5**	**100.0**	**239,478**	**89.2**	**89.2**	**100.0**
no. employees unknown (3)	76,520	7.4	7.4	32.9	86,928	32.4	32.4	36.3
1 to 19 employees	67,258	6.5	13.9	61.8	104,618	39.0	71.3	80.0
20 to 49 employees	26,765	2.6	16.5	73.3	27,238	10.1	81.5	91.4
50 to 99 employees	19,665	1.9	18.4	81.7	11,961	4.5	85.9	96.4
100 to 249 employees	23,252	2.2	20.6	91.7	6,555	2.4	88.4	99.1
250 to 499 employees	10,129	1.0	21.6	96.1	1,396	0.5	88.9	99.7
500 or more employees	9,152	0.9	22.5	100.0	782	0.3	89.2	100.0
Manufacturers	**76,246**	**7.4**	**7.4**	**100.0**	**61,336**	**22.8**	**22.8**	**100.0**
no. employees unknown (3)	27,206	2.6	2.6	35.7	14,077	5.2	5.2	23.0
1 to 19 employees	6,033	0.6	3.2	43.6	22,530	8.4	13.6	59.7
20 to 49 employees	8,382	0.8	4.0	54.6	13,048	4.9	18.5	81.0
50 to 99 employees	8,870	0.9	4.9	66.2	6,800	2.5	21.0	92.0
100 to 249 employees	12,907	1.2	6.1	83.1	3,897	1.5	22.5	98.4
250 to 499 employees	6,333	0.6	6.7	91.5	757	0.3	22.8	99.6
500 or more employees	6,516	0.6	7.4	100.0	227	0.1	22.8	100.0
Wholesalers	**94,540**	**9.1**	**9.1**	**100.0**	**79,528**	**29.6**	**29.6**	**100.0**
no. employees unknown (3)	21,503	2.1	2.1	22.7	24,373	9.1	9.1	30.6
1 to 19 employees	43,828	4.2	6.3	69.1	44,467	16.6	25.6	86.6
20 to 49 employees	12,408	1.2	7.5	82.2	7,372	2.7	28.4	95.8
50 to 99 employees	7,465	0.7	8.2	90.1	2,229	0.8	29.2	98.6
100 to 249 employees	6,596	0.6	8.9	97.1	884	0.3	29.5	99.7
250 to 499 employees	1,631	0.2	9.0	98.8	153	0.1	29.6	99.9
500 or more employees	1,110	0.1	9.1	100.0	50	0.0	29.6	100.0
Other companies (4)	**56,245**	**5.4**	**5.4**	**100.0**	**91,031**	**33.9**	**33.9**	**100.0**
no. employees unknown (3)	22,144	2.1	2.1	39.4	41,051	15.3	15.3	45.1
1 to 19 employees	17,370	1.7	3.8	70.3	37,504	14.0	29.3	86.3
20 to 49 employees	5,976	0.6	4.4	80.9	6,813	2.5	31.8	93.8
50 to 99 employees	3,330	0.3	4.7	86.8	2,927	1.1	32.9	97.0
100 to 249 employees	3,740	0.4	5.1	93.4	1,768	0.7	33.5	98.9
250 to 499 employees	2,165	0.2	5.3	97.3	479	0.2	33.7	99.5
500 or more employees	1,521	0.1	5.4	100.0	489	0.2	33.9	100.0
Unclassified companies	**5,709**	**0.6**	**0.6**	**100.0**	**7,583**	**2.8**	**2.8**	**100.0**

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 41.6 percent of the total wholesalers known value and 90.8 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.