## Exhibit 2a
## Top Companies' Share of the 2010 Export Market by Company Type

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

| Company Type | Number of Identified Exporters | Known Value (1) | % of Known Value | % of Company Type Value (2) | % Change 2009-2010 | |
|---|---|---|---|---|---|---|
| | | | | | Number of Identified Exporters | Known Value |
| **All identified companies** | **293,131** | **1,137,635** | **100.0** | **100.0** | **6.0** | **21.0** |
| Top 4 companies | 4 | 68,161 | 6.0 | 6.0 | (-) | 10.1 |
| Top 8 companies | 8 | 111,631 | 9.8 | 9.8 | (-) | 16.3 |
| Top 20 companies | 20 | 199,105 | 17.5 | 17.5 | (-) | 19.8 |
| Top 50 companies | 50 | 330,447 | 29.0 | 29.0 | (-) | 24.3 |
| Top 100 companies | 100 | 429,369 | 37.7 | 37.7 | (-) | 24.0 |
| Top 250 companies | 250 | 569,000 | 50.0 | 50.0 | (-) | 22.7 |
| Top 500 companies | 500 | 678,470 | 59.6 | 59.6 | (-) | 22.3 |
| Top 1000 companies | 1,000 | 783,061 | 68.8 | 68.8 | (-) | 22.3 |
| Top 2000 companies | 2,000 | 875,299 | 76.9 | 76.9 | (-) | 22.1 |
| **Manufacturers** | **72,171** | **682,911** | **60.0** | **100.0** | **2.4** | **21.3** |
| Top 4 companies | 4 | 68,161 | 6.0 | 10.0 | (-) | 10.1 |
| Top 8 companies | 8 | 111,631 | 9.8 | 16.3 | (-) | 16.3 |
| Top 20 companies | 20 | 193,835 | 17.0 | 28.4 | (-) | 19.1 |
| Top 50 companies | 50 | 291,088 | 25.6 | 42.6 | (-) | 22.5 |
| Top 100 companies | 100 | 363,511 | 32.0 | 53.2 | (-) | 22.4 |
| Top 250 companies | 250 | 454,445 | 39.9 | 66.5 | (-) | 22.1 |
| Top 500 companies | 500 | 517,793 | 45.5 | 75.8 | (-) | 22.0 |
| Top 1000 companies | 1,000 | 570,267 | 50.1 | 83.5 | (-) | 21.9 |
| Top 2000 companies | 2,000 | 610,511 | 53.7 | 89.4 | (-) | 21.6 |
| **Wholesalers** | **97,873** | **268,334** | **23.6** | **100.0** | **4.3** | **22.9** |
| Top 4 companies | 4 | 28,209 | 2.5 | 10.5 | (-) | 32.5 |
| Top 8 companies | 8 | 45,980 | 4.0 | 17.1 | (-) | 30.9 |
| Top 20 companies | 20 | 71,627 | 6.3 | 26.7 | (-) | 29.4 |
| Top 50 companies | 50 | 97,558 | 8.6 | 36.4 | (-) | 28.6 |
| Top 100 companies | 100 | 119,554 | 10.5 | 44.6 | (-) | 27.3 |
| Top 250 companies | 250 | 150,662 | 13.2 | 56.1 | (-) | 26.3 |
| Top 500 companies | 500 | 173,647 | 15.3 | 64.7 | (-) | 25.7 |
| Top 1000 companies | 1,000 | 194,841 | 17.1 | 72.6 | (-) | 24.9 |
| Top 2000 companies | 2,000 | 214,044 | 18.8 | 79.8 | (-) | 24.3 |
| **Other companies (3)** | **114,318** | **180,270** | **15.8** | **100.0** | **9.6** | **17.2** |
| Top 4 companies | 4 | 19,890 | 1.7 | 11.0 | (-) | 31.7 |
| Top 8 companies | 8 | 28,589 | 2.5 | 15.9 | (-) | 29.4 |
| Top 20 companies | 20 | 44,285 | 3.9 | 24.6 | (-) | 21.1 |
| Top 50 companies | 50 | 66,905 | 5.9 | 37.1 | (-) | 18.9 |
| Top 100 companies | 100 | 86,399 | 7.6 | 47.9 | (-) | 17.6 |
| Top 250 companies | 250 | 111,270 | 9.8 | 61.7 | (-) | 18.7 |
| Top 500 companies | 500 | 128,232 | 11.3 | 71.1 | (-) | 18.3 |
| Top 1000 companies | 1,000 | 142,436 | 12.5 | 79.0 | (-) | 18.0 |
| Top 2000 companies | 2,000 | 153,834 | 13.5 | 85.3 | (-) | 17.5 |
| **Unclassified companies** | **8,769** | **6,119** | **0.5** | **100.0** | **8.4** | **15.7** |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 10.5 percent of the total value for all wholesalers.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.