Exhibit 1b
2010 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	**1,140,406**	**100.0**	**100.0**	**100.0**	**293,988**	**100.0**	**100.0**	**100.0**
no. employees unknown (3)	107,851	9.5	9.5	9.5	112,846	38.4	38.4	38.4
1 to 19 employees	82,739	7.3	16.7	16.7	112,572	38.3	76.7	76.7
20 to 49 employees	45,037	3.9	20.7	20.7	30,984	10.5	87.2	87.2
50 to 99 employees	43,710	3.8	24.5	24.5	15,179	5.2	92.4	92.4
100 to 249 employees	59,349	5.2	29.7	29.7	11,581	3.9	96.3	96.3
250 to 499 employees	46,254	4.1	33.8	33.8	4,336	1.5	97.8	97.8
500 or more employees	755,466	66.2	100.0	100.0	6,490	2.2	100.0	100.0
Manufacturers	**684,284**	**60.0**	**60.0**	**100.0**	**72,311**	**24.6**	**24.6**	**100.0**
no. employees unknown (3)	32,912	2.9	2.9	4.8	16,305	5.5	5.5	22.5
1 to 19 employees	7,367	0.6	3.5	5.9	24,478	8.3	13.9	56.4
20 to 49 employees	11,447	1.0	4.5	7.6	13,636	4.6	18.5	75.3
50 to 99 employees	18,642	1.6	6.2	10.3	7,525	2.6	21.1	85.7
100 to 249 employees	28,110	2.5	8.6	14.4	5,892	2.0	23.1	93.8
250 to 499 employees	28,912	2.5	11.2	18.6	2,094	0.7	23.8	96.7
500 or more employees	556,895	48.8	60.0	100.0	2,381	0.8	24.6	100.0
Wholesalers	**268,803**	**23.6**	**23.6**	**100.0**	**98,082**	**33.4**	**33.4**	**100.0**
no. employees unknown (3)	39,735	3.5	3.5	14.8	32,704	11.1	11.1	33.3
1 to 19 employees	53,725	4.7	8.2	34.8	48,358	16.4	27.6	82.6
20 to 49 employees	21,500	1.9	10.1	42.8	9,406	3.2	30.8	92.2
50 to 99 employees	18,271	1.6	11.7	49.6	3,714	1.3	32.0	96.0
100 to 249 employees	23,536	2.1	13.7	58.3	2,382	0.8	32.8	98.5
250 to 499 employees	9,979	0.9	14.6	62.0	807	0.3	33.1	99.3
500 or more employees	102,057	8.9	23.6	100.0	711	0.2	33.4	100.0
Other companies (4)	**181,190**	**15.9**	**15.9**	**100.0**	**114,776**	**39.0**	**39.0**	**100.0**
no. employees unknown (3)	D	D	D	D	55,313	18.8	18.8	48.2
1 to 19 employees	D	D	D	D	39,589	13.5	32.3	82.7
20 to 49 employees	12,030	1.1	D	D	7,915	2.7	35.0	89.6
50 to 99 employees	D	D	D	D	3,916	1.3	36.3	93.0
100 to 249 employees	7,611	0.7	D	D	3,261	1.1	37.4	95.8
250 to 499 employees	7,193	0.6	D	D	1,413	0.5	37.9	97.1
500 or more employees	96,347	8.4	D	D	3,369	1.1	39.0	100.0
Unclassified companies	**6,129**	**0.5**	**0.5**	**100.0**	**8,819**	**3.0**	**3.0**	**100.0**
Multiple location companies	**850,470**	**74.6**	**74.6**	**100.0**	**26,817**	**9.1**	**9.1**	**100.0**
no. employees unknown (3)	542	0.0	0.0	0.1	467	0.2	0.2	1.7
1 to 19 employees	4,345	0.4	0.4	0.6	2,735	0.9	1.1	11.9
20 to 49 employees	12,194	1.1	1.5	2.0	4,363	1.5	2.6	28.2
50 to 99 employees	18,156	1.6	3.1	4.1	4,480	1.5	4.1	44.9
100 to 249 employees	36,098	3.2	6.3	8.4	5,847	2.0	6.1	66.7
250 to 499 employees	35,015	3.1	9.3	12.5	3,146	1.1	7.2	78.5
500 or more employees	744,120	65.3	74.6	100.0	5,779	2.0	9.1	100.0
Manufacturers	**589,271**	**51.7**	**51.7**	**100.0**	**9,354**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	99	0.0	0.0	0.0	79	0.0	0.0	0.8
1 to 19 employees	175	0.0	0.0	0.0	324	0.1	0.1	4.3
20 to 49 employees	1,190	0.1	0.1	0.2	1,011	0.3	0.5	15.1
50 to 99 employees	3,574	0.3	0.4	0.9	1,650	0.6	1.0	32.8
100 to 249 employees	13,903	1.2	1.7	3.2	2,590	0.9	1.9	60.4
250 to 499 employees	22,165	1.9	3.6	7.0	1,496	0.5	2.4	76.4
500 or more employees	548,164	48.1	51.7	100.0	2,204	0.7	3.2	100.0
Wholesalers	**145,742**	**12.8**	**12.8**	**100.0**	**7,927**	**2.7**	**2.7**	**100.0**
no. employees unknown (3)	187	0.0	0.0	0.1	208	0.1	0.1	2.6
1 to 19 employees	3,169	0.3	0.3	2.3	1,372	0.5	0.5	19.9
20 to 49 employees	4,850	0.4	0.7	5.6	1,927	0.7	1.2	44.2
50 to 99 employees	11,171	1.0	1.7	13.3	1,572	0.5	1.7	64.1
100 to 249 employees	17,678	1.6	3.2	25.4	1,533	0.5	2.2	83.4
250 to 499 employees	8,113	0.7	4.0	31.0	644	0.2	2.5	91.5
500 or more employees	100,574	8.8	12.8	100.0	671	0.2	2.7	100.0

Exhibit 1b
2010 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	**114,599**	**10.0**	**10.0**	**100.0**	**9,380**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	D	D	D	D	170	0.1	0.1	1.8
1 to 19 employees	D	D	D	D	1,013	0.3	0.4	12.6
20 to 49 employees	D	D	D	D	1,400	0.5	0.9	27.5
50 to 99 employees	D	D	D	D	1,239	0.4	1.3	40.7
100 to 249 employees	4,425	0.4	D	D	1,688	0.6	1.9	58.7
250 to 499 employees	D	D	D	D	992	0.3	2.2	69.3
500 or more employees	95,214	8.3	D	D	2,878	1.0	3.2	100.0
Unclassified companies	**859**	**0.1**	**0.1**	**100.0**	**156**	**0.1**	**0.1**	**100.0**
Single location companies	**289,936**	**25.4**	**25.4**	**100.0**	**267,171**	**90.9**	**90.9**	**100.0**
no. employees unknown (3)	107,309	9.4	9.4	37.0	112,379	38.2	38.2	42.1
1 to 19 employees	78,394	6.9	16.3	64.0	109,837	37.4	75.6	83.2
20 to 49 employees	32,843	2.9	19.2	75.4	26,621	9.1	84.6	93.1
50 to 99 employees	25,554	2.2	21.4	84.2	10,699	3.6	88.3	97.1
100 to 249 employees	23,251	2.0	23.4	92.2	5,734	2.0	90.2	99.3
250 to 499 employees	11,239	1.0	24.4	96.1	1,190	0.4	90.6	99.7
500 or more employees	11,347	1.0	25.4	100.0	711	0.2	90.9	100.0
Manufacturers	**95,013**	**8.3**	**8.3**	**100.0**	**62,957**	**21.4**	**21.4**	**100.0**
no. employees unknown (3)	32,813	2.9	2.9	34.5	16,226	5.5	5.5	25.8
1 to 19 employees	7,193	0.6	3.5	42.1	24,154	8.2	13.7	64.1
20 to 49 employees	10,256	0.9	4.4	52.9	12,625	4.3	18.0	84.2
50 to 99 employees	15,067	1.3	5.7	68.8	5,875	2.0	20.0	93.5
100 to 249 employees	14,207	1.2	7.0	83.7	3,302	1.1	21.2	98.8
250 to 499 employees	6,746	0.6	7.6	90.8	598	0.2	21.4	99.7
500 or more employees	8,731	0.8	8.3	100.0	177	0.1	21.4	100.0
Wholesalers	**123,061**	**10.8**	**10.8**	**100.0**	**90,155**	**30.7**	**30.7**	**100.0**
no. employees unknown (3)	39,548	3.5	3.5	32.1	32,496	11.1	11.1	36.0
1 to 19 employees	50,556	4.4	7.9	73.2	46,986	16.0	27.0	88.2
20 to 49 employees	16,650	1.5	9.4	86.7	7,479	2.5	29.6	96.5
50 to 99 employees	7,100	0.6	10.0	92.5	2,142	0.7	30.3	98.8
100 to 249 employees	5,858	0.5	10.5	97.3	849	0.3	30.6	99.8
250 to 499 employees	1,867	0.2	10.7	98.8	163	0.1	30.7	100.0
500 or more employees	1,483	0.1	10.8	100.0	40	0.0	30.7	100.0
Other companies (4)	**66,592**	**5.8**	**5.8**	**100.0**	**105,396**	**35.9**	**35.9**	**100.0**
no. employees unknown (3)	29,704	2.6	D	D	55,143	18.8	18.8	52.3
1 to 19 employees	D	D	D	D	38,576	13.1	31.9	88.9
20 to 49 employees	D	D	D	D	6,515	2.2	34.1	95.1
50 to 99 employees	D	D	D	D	2,677	0.9	35.0	97.6
100 to 249 employees	3,186	0.3	D	D	1,573	0.5	35.5	99.1
250 to 499 employees	D	D	D	D	421	0.1	35.7	99.5
500 or more employees	1,133	0.1	D	D	491	0.2	35.9	100.0
Unclassified companies	**5,270**	**0.5**	**0.5**	**100.0**	**8,663**	**2.9**	**2.9**	**100.0**

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for for 42.8 percent of the total wholesalers known value and 92.2 percent of the total number of all wholesalers.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.