Exhibit 2a
Top Companies' Share of the 2011 Export Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2010-2011	
					Number of Identified Exporters	Known Value
All identified companies	**302,260**	**1,319,942**	**100.0**	**100.0**	**2.8**	**15.7**
Top 4 companies	4	79,482	6.0	6.0	-	16.5
Top 8 companies	8	129,311	9.8	9.8	-	15.8
Top 20 companies	20	237,347	18.0	18.0	-	19.2
Top 50 companies	50	390,371	29.6	29.6	-	18.1
Top 100 companies	100	508,390	38.5	38.5	-	18.3
Top 250 companies	250	674,310	51.1	51.1	-	18.4
Top 500 companies	500	799,023	60.5	60.5	-	17.7
Top 1000 companies	1,000	919,600	69.7	69.7	-	17.3
Top 2000 companies	2,000	1,022,875	77.5	77.5	-	16.7
Manufacturers	**73,861**	**787,785**	**59.7**	**100.0**	**2.1**	**15.1**
Top 4 companies	4	79,482	6.0	10.1	-	16.5
Top 8 companies	8	129,311	9.8	16.4	-	15.8
Top 20 companies	20	236,449	17.9	30.0	-	21.9
Top 50 companies	50	348,988	26.4	44.3	-	19.8
Top 100 companies	100	430,695	32.6	54.7	-	18.4
Top 250 companies	250	532,926	40.4	67.6	-	17.2
Top 500 companies	500	603,852	45.7	76.7	-	16.5
Top 1000 companies	1,000	662,640	50.2	84.1	-	16.0
Top 2000 companies	2,000	707,099	53.6	89.8	-	15.6
Wholesalers	**101,084**	**302,763**	**22.9**	**100.0**	**3.1**	**12.6**
Top 4 companies	4	25,078	1.9	8.3	-	-11.1
Top 8 companies	8	43,552	3.3	14.4	-	-5.3
Top 20 companies	20	73,355	5.6	24.2	-	2.4
Top 50 companies	50	104,548	7.9	34.5	-	7.1
Top 100 companies	100	130,664	9.9	43.2	-	9.2
Top 250 companies	250	167,720	12.7	55.4	-	11.3
Top 500 companies	500	193,534	14.7	63.9	-	11.4
Top 1000 companies	1,000	217,818	16.5	71.9	-	11.7
Top 2000 companies	2,000	239,680	18.2	79.2	-	11.8
Other companies (3)	**118,548**	**223,558**	**16.9**	**100.0**	**3.3**	**23.4**
Top 4 companies	4	24,576	1.9	11.0	-	23.6
Top 8 companies	8	38,797	2.9	17.4	-	35.6
Top 20 companies	20	62,772	4.8	28.1	-	41.6
Top 50 companies	50	91,887	7.0	41.1	-	37.1
Top 100 companies	100	115,705	8.8	51.8	-	33.6
Top 250 companies	250	144,852	11.0	64.8	-	29.7
Top 500 companies	500	164,003	12.4	73.4	-	27.3
Top 1000 companies	1,000	180,268	13.7	80.6	-	26.0
Top 2000 companies	2,000	193,497	14.7	86.6	-	25.2
Unclassified companies	**8,767**	**5,835**	**0.4**	**100.0**	**-0.6**	**-4.8**

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 8.3 percent of the total value for all wholesalers.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communicatior services, etc.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.