Exhibit 3b
2010 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	**1,140,406**	**293,988**	**351,221**	**30.8**	**12.0**	**789,185**	**69.2**	**98.3**
no. employees unknown (3)	107,851	112,846	28,125	26.1	8.4	79,726	73.9	97.4
1 to 19 employees	82,739	112,572	6,488	7.8	8.2	76,251	92.2	98.7
20 to 49 employees	45,037	30,984	4,976	11.0	14.5	40,062	89.0	99.1
50 to 99 employees	43,710	15,179	5,232	12.0	21.4	38,478	88.0	99.0
100 to 249 employees	59,349	11,581	9,426	15.9	30.6	49,922	84.1	98.9
250 to 499 employees	46,254	4,336	11,104	24.0	43.4	35,150	76.0	98.9
500 or more employees	755,466	6,490	285,870	37.8	54.5	469,597	62.2	98.7
Manufacturers	**684,284**	**72,311**	**240,756**	**35.2**	**17.5**	**443,528**	**64.8**	**99.1**
no. employees unknown (3)	32,912	16,305	11,466	34.8	12.9	21,446	65.2	98.4
1 to 19 employees	7,367	24,478	795	10.8	6.8	6,572	89.2	99.1
20 to 49 employees	11,447	13,636	1,011	8.8	14.3	10,436	91.2	99.4
50 to 99 employees	18,642	7,525	1,198	6.4	23.0	17,444	93.6	99.5
100 to 249 employees	28,110	5,892	3,549	12.6	36.9	24,560	87.4	99.6
250 to 499 employees	28,912	2,094	7,118	24.6	54.6	21,794	75.4	99.6
500 or more employees	556,895	2,381	215,619	38.7	78.0	341,276	61.3	99.9
Wholesalers	**268,803**	**98,082**	**66,513**	**24.7**	**12.1**	**202,290**	**75.3**	**98.8**
no. employees unknown (3)	39,735	32,704	10,943	27.5	8.2	28,792	72.5	98.1
1 to 19 employees	53,725	48,358	3,545	6.6	10.1	50,180	93.4	99.0
20 to 49 employees	21,500	9,406	2,574	12.0	18.2	18,926	88.0	99.5
50 to 99 employees	18,271	3,714	2,072	11.3	26.4	16,199	88.7	99.5
100 to 249 employees	23,536	2,382	4,421	18.8	32.5	19,115	81.2	99.3
250 to 499 employees	9,979	807	2,048	20.5	47.2	7,931	79.5	99.6
500 or more employees	102,057	711	40,911	40.1	68.5	61,146	59.9	99.6
Other companies (4)	**181,190**	**114,776**	**42,325**	**23.4**	**8.8**	**138,865**	**76.6**	**97.4**
no. employees unknown (3)	D	55,313	D	D	7.2	D	D	96.9
1 to 19 employees	D	39,589	D	D	6.7	D	D	98.1
20 to 49 employees	12,030	7,915	D	D	10.6	D	D	98.1
50 to 99 employees	D	3,916	1,962	D	13.8	D	D	97.8
100 to 249 employees	7,611	3,261	1,446	19.0	17.8	6,164	81.0	97.2
250 to 499 employees	7,193	1,413	D	D	25.1	D	D	97.3
500 or more employees	96,347	3,369	29,340	30.5	35.4	67,007	69.5	97.6
Unclassified companies	**6,129**	**8,819**	**1,627**	**26.5**	**8.1**	**4,502**	**73.5**	**96.2**
Multiple location companies	**850,470**	**26,817**	**302,613**	**35.6**	**33.1**	**547,857**	**64.4**	**98.9**
no. employees unknown (3)	542	467	65	11.9	13.9	477	88.1	98.3
1 to 19 employees	4,345	2,735	854	19.6	13.3	3,492	80.4	99.0
20 to 49 employees	12,194	4,363	1,585	13.0	16.5	10,609	87.0	98.9
50 to 99 employees	18,156	4,480	2,943	16.2	23.8	15,214	83.8	99.1
100 to 249 employees	36,098	5,847	5,751	15.9	32.7	30,347	84.1	99.0
250 to 499 employees	35,015	3,146	9,099	26.0	45.4	25,916	74.0	99.1
500 or more employees	744,120	5,779	282,317	37.9	57.5	461,803	62.1	98.7
Manufacturers	**589,271**	**9,354**	**220,568**	**37.4**	**47.2**	**368,703**	**62.6**	**99.8**
no. employees unknown (3)	99	79	D	D	22.8	D	D	98.7
1 to 19 employees	175	324	D	D	15.4	D	D	99.1
20 to 49 employees	1,190	1,011	208	17.5	18.3	983	82.5	99.6
50 to 99 employees	3,574	1,650	330	9.2	27.4	3,244	90.8	99.6
100 to 249 employees	13,903	2,590	1,827	13.1	42.2	12,076	86.9	99.9
250 to 499 employees	22,165	1,496	5,562	25.1	57.7	16,604	74.9	99.9
500 or more employees	548,164	2,204	212,603	38.8	79.5	335,561	61.2	99.9
Wholesalers	**145,742**	**7,927**	**47,793**	**32.8**	**28.5**	**97,949**	**67.2**	**99.4**
no. employees unknown (3)	187	208	32	17.0	12.5	156	83.0	99.0
1 to 19 employees	3,169	1,372	507	16.0	15.4	2,662	84.0	99.1
20 to 49 employees	4,850	1,927	777	16.0	18.3	4,074	84.0	99.5
50 to 99 employees	11,171	1,572	1,003	9.0	26.5	10,167	91.0	99.6
100 to 249 employees	17,678	1,533	3,020	17.1	31.0	14,658	82.9	99.3
250 to 499 employees	8,113	644	1,732	21.4	48.8	6,380	78.6	99.5
500 or more employees	100,574	671	40,722	40.5	69.3	59,852	59.5	99.6

Exhibit 3b
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by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	**114,599**	**9,380**	**34,190**	**29.8**	**23.1**	**80,408**	**70.2**	**97.7**
no. employees unknown (3)	D	170	D	D	11.8	D	D	97.1
1 to 19 employees	D	1,013	D	D	9.5	D	D	98.8
20 to 49 employees	D	1,400	D	D	12.9	D	D	97.6
50 to 99 employees	D	1,239	1,609	D	15.3	D	D	97.9
100 to 249 employees	4,425	1,688	D	D	19.7	D	D	97.3
250 to 499 employees	D	992	D	D	24.9	D	D	97.8
500 or more employees	95,214	2,878	28,992	30.4	38.3	66,222	69.6	97.6
Unclassified companies	**859**	**156**	**61**	**7.1**	**21.8**	**798**	**92.9**	**98.7**
Single location companies	**289,936**	**267,171**	**48,608**	**16.8**	**9.9**	**241,328**	**83.2**	**98.2**
no. employees unknown (3)	107,309	112,379	28,060	26.1	8.4	79,248	73.9	97.4
1 to 19 employees	78,394	109,837	5,634	7.2	8.1	72,760	92.8	98.7
20 to 49 employees	32,843	26,621	3,391	10.3	14.2	29,452	89.7	99.1
50 to 99 employees	25,554	10,699	2,289	9.0	20.5	23,264	91.0	99.0
100 to 249 employees	23,251	5,734	3,675	15.8	28.4	19,576	84.2	98.7
250 to 499 employees	11,239	1,190	2,006	17.8	38.2	9,233	82.2	98.2
500 or more employees	11,347	711	3,553	31.3	30.5	7,794	68.7	98.2
Manufacturers	**95,013**	**62,957**	**20,188**	**21.2**	**13.1**	**74,825**	**78.8**	**99.0**
no. employees unknown (3)	32,813	16,226	D	D	12.9	D	D	98.4
1 to 19 employees	7,193	24,154	D	D	6.7	D	D	99.1
20 to 49 employees	10,256	12,625	803	7.8	14.0	9,454	92.2	99.4
50 to 99 employees	15,067	5,875	868	5.8	21.8	14,200	94.2	99.4
100 to 249 employees	14,207	3,302	1,722	12.1	32.7	12,484	87.9	99.4
250 to 499 employees	6,746	598	1,556	23.1	46.8	5,190	76.9	99.0
500 or more employees	8,731	177	3016	35	58	5,715	65.5	99.4
Wholesalers	**123,061**	**90,155**	**18,720**	**15.2**	**10.7**	**104,342**	**84.8**	**98.7**
no. employees unknown (3)	39,548	32,496	10,911	27.6	8.2	28,637	72.4	98.1
1 to 19 employees	50,556	46,986	3,038	6.0	10.0	47,518	94.0	99.0
20 to 49 employees	16,650	7,479	1,797	10.8	18.1	14,853	89.2	99.5
50 to 99 employees	7,100	2,142	1,068	15.0	26.3	6,031	85.0	99.5
100 to 249 employees	5,858	849	1,400	23.9	35.2	4,457	76.1	99.2
250 to 499 employees	1,867	163	316	16.9	41.1	1,551	83.1	100.0
500 or more employees	1,483	40	189	12.7	55.0	1,294	87.3	100.0
Other companies (4)	**66,592**	**105,396**	**8,135**	**12.2**	**7.6**	**58,457**	**87.8**	**97.4**
no. employees unknown (3)	29,704	55,143	D	D	7.2	D	D	96.9
1 to 19 employees	D	38,576	D	D	6.6	D	D	98.1
20 to 49 employees	D	6,515	790	D	10.2	D	D	98.3
50 to 99 employees	D	2,677	353	D	13.1	D	D	97.8
100 to 249 employees	3,186	1,573	D	D	15.8	D	D	97.1
250 to 499 employees	D	421	134	D	25.7	D	D	96.2
500 or more employees	1,133	491	348	30.7	18.7	785	69.3	97.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.