Exhibit 4a
2011 Exports by Company Type and Employment Size to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	**1,319,942**	**302,260**	**5.0**	**58.2**	**6.1**	**24.9**	**6.8**	**9.0**	**15.8**	**5.9**	**17.5**	**1.6**	**48.8**	**0.4**
no. employees unknown(2)	127,424	117,646	23.1	74.1	15.1	18.5	16.6	4.7	23.9	2.3	16.3	0.4	5.0	0.1
1 to 19 employees	95,301	114,468	21.5	55.3	27.5	29.6	20.3	9.8	23.0	4.7	6.7	0.5	1.0	0.0
20 to 49 employees	47,225	31,655	11.3	40.9	20.0	30.8	18.0	14.7	34.2	11.2	13.8	2.2	2.7	0.2
50 to 99 employees	49,554	15,727	5.0	36.3	11.6	29.0	13.2	15.7	44.1	14.4	18.0	4.1	8.1	0.5
100 to 249 employees	70,901	11,688	4.3	31.8	9.9	26.8	11.5	15.5	38.7	18.2	30.2	6.7	5.5	1.0
250 to 499 employees	49,694	4,410	2.5	28.1	7.4	22.5	8.5	14.9	38.0	19.9	33.6	11.9	10.0	2.6
500 or more employees	879,843	6,666	0.4	26.2	1.0	19.0	2.5	11.9	8.1	16.0	17.1	14.9	70.8	12.0
Manufacturers	**787,785**	**73,861**	**1.6**	**42.2**	**2.6**	**28.9**	**4.0**	**13.5**	**12.1**	**10.7**	**17.2**	**3.5**	**62.5**	**1.1**
no. employees unknown(2)	43,889	17,086	10.2	58.4	7.4	24.9	14.3	9.5	33.6	5.8	27.5	1.2	6.9	0.2
1 to 19 employees	8,168	24,578	23.4	49.9	27.4	31.7	21.4	11.9	23.1	5.9	4.5	0.5	0.1	0.0
20 to 49 employees	13,157	13,906	14.9	36.3	23.0	32.5	20.2	15.9	31.7	12.7	9.7	2.5	0.6	0.1
50 to 99 employees	21,780	7,806	4.8	28.3	10.2	31.3	13.7	17.9	56.0	16.8	11.9	5.2	3.4	0.4
100 to 249 employees	31,759	5,905	5.1	20.7	11.6	27.7	13.5	19.1	38.8	22.5	24.8	8.7	6.2	1.4
250 to 499 employees	29,810	2,127	1.8	14.4	6.1	19.9	9.3	19.0	41.0	26.0	32.8	16.8	9.1	3.8
500 or more employees	639,222	2,453	0.1	6.4	0.6	12.2	1.7	12.5	6.0	21.4	15.9	24.5	75.7	23.0
Wholesalers	**302,763**	**101,084**	**8.4**	**51.5**	**11.1**	**29.6**	**11.5**	**10.6**	**22.0**	**6.5**	**18.2**	**1.5**	**28.8**	**0.3**
no. employees unknown(2)	40,188	34,383	27.9	68.0	15.0	23.3	24.5	5.6	15.0	2.6	11.3	0.5	6.3	0.1
1 to 19 employees	64,084	49,188	17.0	48.0	27.4	33.9	21.1	11.6	26.3	5.8	7.4	0.7	0.8	0.0
20 to 49 employees	24,528	9,634	6.8	32.5	16.3	32.9	D	18.1	D	13.5	18.3	2.8	D	0.2
50 to 99 employees	16,295	3,894	3.2	28.8	12.1	29.4	D	18.7	D	17.2	17.4	5.1	D	0.8
100 to 249 employees	30,393	2,429	2.1	24.9	7.3	27.2	7.8	17.0	38.1	21.5	39.9	8.2	4.7	1.2
250 to 499 employees	12,590	804	2.5	19.8	2.2	23.6	6.5	15.7	32.9	22.5	44.2	15.0	11.8	3.4
500 or more employees	114,686	752	0.1	10.2	1.3	14.4	1.5	10.2	10.5	22.2	18.1	26.1	68.5	16.9
Other companies (3)	**223,558**	**118,548**	**11.9**	**72.1**	**11.5**	**19.3**	**10.2**	**5.2**	**19.8**	**2.8**	**17.9**	**0.6**	**28.7**	**0.1**
no. employees unknown(2)	38,781	57,680	32.1	81.2	23.4	14.4	10.4	3.0	23.0	1.2	D	0.2	D	0.0
1 to 19 employees	22,930	40,568	33.2	67.5	27.5	23.3	D	6.4	D	2.6	D	0.3	1.9	0.0
20 to 49 employees	9,482	8,090	18.0	58.8	25.3	25.3	17.2	8.8	30.1	6.0	8.0	1.0	1.4	0.1
50 to 99 employees	D	4,003	8.3	58.9	D	24.2	11.3	8.7	19.6	6.7	31.7	1.3	D	0.1
100 to 249 employees	D	3,316	D	56.4	13.0	24.9	17.0	8.1	D	8.1	16.1	2.1	5.8	0.3
250 to 499 employees	7,081	1,462	D	52.5	D	25.6	D	8.7	35.5	9.6	16.8	2.9	10.9	0.5
500 or more employees	125,673	3,429	D	43.6	2.8	24.8	7.8	11.8	D	10.9	D	5.8	47.8	3.1
Unclassified companies	**5,835**	**8,767**	**23.6**	**81.5**	**17.0**	**13.8**	**16.9**	**3.0**	**24.2**	**1.5**	**17.3**	**0.3**	**0.9**	**0.0**

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2011.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.