Exhibit 7a
2011 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. D - Represents suppressed to avoid disclosure.

	Identified Exporters				Small and Medium Sized Exporters (2)			
3 - Digit Company NAICS Code and Description	Known Value (1)	% Difference from 2010-2011	Number of Identified Exporters	% Difference from 2010-2011	Known Value (1)	% Difference from 2010-2011	Number of Identified Exporters	% Difference from 2010-2011
All Industries	**1,319,942**	**15.7**	**302,260**	**2.8**	**440,099**	**14.3**	**295,594**	**2.8**
111 - Crop Production	2,120	13.7	2,022	2.7	2,021	15.1	2,005	2.5
112 - Animal Production	264	-23.9	462	-3.6	264	-24.0	459	-4.2
113 - Forestry and Logging	310	98.0	185	-10.2	310	98.0	185	-10.2
114 - Fishing, Hunting, and Trapping	232	26.5	86	-16.5	232	26.5	86	-16.5
115 - Support Activities for Agriculture & Forestry	902	D	584	1.7	D	D	581	1.8
11X - Agriculture, Forestry, Fishing, & Hunting (3)	163	12.1	86	0.0	163	12.1	86	0.0
211 - Oil and Gas Extraction	15,107	130.3	168	3.7	725	64.6	147	2.1
212 - Mining (except Oil and Gas)	21,336	41.8	291	-0.7	1,473	34.4	243	-1.6
213 - Support Activities for Mining	10,177	32.4	472	3.7	2,108	34.3	424	2.7
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	3	-77.1	13	8.3	3	-77.1	13	8.3
221 - Utilities	3,279	216.4	243	3.0	236	2.4	171	6.2
236 - Construction of Buildings	669	-8.3	1,891	4.2	659	-7.4	1,869	4.6
237 - Heavy and Civil Construction	1,548	2.8	810	1.9	862	-14.9	743	2.1
238 - Specialty Trade Contractors	4,440	104.4	4,691	4.1	2,372	69.3	4,618	4.2
23X - Construction (3)	98	12.1	422	-3.4	98	12.1	422	-3.4
311 - Food Manufacturing	56,975	15.8	2,912	3.7	8,374	19.8	2,598	4.0
312 - Beverage & Tobacco Product Manufacturing	3,554	-0.5	763	12.9	741	31.0	733	13.8
313 - Textile Mills	4,175	21.7	872	-3.1	1,179	15.7	836	-3.0
314 - Textile Product Mills	813	15.7	889	1.3	444	-8.1	869	0.9
315 - Apparel Manufacturing	1,902	35.0	1,512	4.1	1,199	16.3	1,495	4.3
316 - Leather and Allied Product Manufacturing	757	56.7	372	2.8	602	69.8	363	3.1
31X - Manufacturing (3)	1,132	37.7	1,103	4.9	1,132	37.7	1,103	4.9
321 - Wood Product Manufacturing	4,860	8.1	1,618	-0.9	1,635	-0.3	1,556	-1.2
322 - Paper Manufacturing	22,599	-6.6	1,253	0.4	2,268	7.3	1,170	1.0
323 - Printing and Related Support Activities	2,172	2.7	2,398	1.6	923	6.1	2,349	1.6
324 - Petroleum & Coal Products Manufacturing	49,743	34.2	319	8.1	9,911	85.7	298	8.4
325 - Chemical Manufacturing	124,821	2.8	4,959	1.1	23,317	13.5	4,751	1.0
326 - Plastics & Rubber Products Manufacturing	21,201	18.4	4,851	2.0	6,244	7.2	4,650	1.8
327 - Nonmetallic Mineral Product Manufacturing	8,072	14.1	1,588	4.8	1,366	13.9	1,498	4.2
32X - Manufacturing (3)	10	14.9	21	-16.0	10	14.9	21	-16.0
331 - Primary Metal Manufacturing	39,132	38.7	1,797	3.2	16,533	61.8	1,689	3.3
332 - Fabricated Metal Product Manufacturing	21,754	19.2	11,785	3.7	9,974	17.0	11,575	3.6
333 - Machinery Manufacturing	85,410	16.1	11,163	1.2	17,830	7.6	10,945	1.1
334 - Computer & Electronic Product Manufacturing	96,614	15.3	7,770	1.8	20,214	2.5	7,557	1.9
335 - Electrical Equip., Appliance, & Component Manufacturing	16,747	-20.6	2,841	-0.9	4,527	-8.4	2,758	-1.0
336 - Transportation Equipment Manufacturing	195,784	22.1	4,485	4.1	10,082	12.6	4,188	3.8
337 - Furniture & related Product Manufacturing	2,313	-21.5	1,642	-2.3	730	12.4	1,573	-2.6
339 - Miscellaneous Manufacturing	27,121	23.2	6,793	2.3	9,202	3.0	6,678	2.5
33X - Manufacturing (3)	127	193.9	155	-7.7	127	193.9	155	-7.7
423 - Merchant Wholesalers, Durable Goods	161,952	6.8	62,577	2.4	95,117	4.2	62,104	2.4
424 - Merchant Wholesalers, Nondurable Goods	126,177	20.3	25,006	3.4	78,810	23.5	24,737	3.4
425 - Wholesale Electronic Markets and Agents & Brokers	12,647	20.3	9,686	7.6	12,163	22.7	9,676	7.7
42X - Wholesale Trade (3)	1,987	16.1	3,815	1.1	1,987	16.1	3,815	1.1
441 - Motor Vehicle and Parts Dealers	5,379	D	9,863	1.6	D	D	9,761	1.5
442 - Furniture and Home Furnishings Stores	496	-4.6	1,483	2.6	186	-20.1	1,449	2.9
443 - Electronics and Appliance Stores	5,238	D	1,887	2.6	D	D	1,872	2.8
444 - Building Material & Garden Equip. & Supplies Dealers	698	5.5	2,246	4.7	431	-4.0	2,209	4.6
445 - Food and Beverage Stores	859	-6.3	1,141	-1.7	637	8.1	1,091	-1.6
446 - Health and Personal Care Stores	1,123	4.8	1,365	9.8	399	36.1	1,341	10.1
447 - Gasoline Stations	319	-30.6	462	-8.0	165	-17.8	445	-8.4
448 - Clothing and Clothing Accessories Stores	4,402	27.0	2,886	4.8	1,430	26.6	2,779	5.0
44X - Retail Trade (3)	1,288	22.0	977	-0.2	1,288	22.0	977	-0.2
451 - Sporting Goods, Hobby, Book, & Music Stores	390	15.6	1,724	-0.6	283	17.9	1,689	-0.7
452 - General Merchandise Stores	1,375	36.4	378	8.3	D	D	356	9.2
453 - Miscellaneous Store Retailers	4,642	-1.5	3,663	5.8	2,493	-11.6	3,624	6.0
454 - Nonstore Retailers	2,643	12.0	6,338	6.0	2,290	12.1	6,279	6.1
45X - Retail Trade (3)	0	-2.7	8	33.3	0	-2.7	8	33.3
481 - Air Transportation	7,991	14.1	485	7.3	3,343	10.1	442	7.5
482 - Rail Transportation	D	D	11	0.0	D	D	10	-9.1
483 - Water Transportation	763	18.2	441	7.0	337	2.2	424	8.2
484 - Truck Transportation	2,351	-6.6	2,442	0.3	2,227	-7.9	2,368	0.6
485 - Transit & Ground Passenger Transportation	148	26.8	309	1.0	102	64.6	296	1.7
486 - Pipeline Transportation	D	D	33	13.8	103	D	20	5.3
487 - Scenic and Sightseeing Transportation	D	D	45	18.4	D	D	45	18.4
488 - Support Activities for Transportation	17,420	-6.5	5,238	-0.7	14,444	-7.6	5,161	-0.8
48X - Transportation and Warehousing (3)	337	66.8	782	5.5	337	66.8	782	5.5
491 - Postal Service	7	D	28	40.0	D	D	27	42.1
492 - Couriers and Messengers	1,253	D	288	9.1	D	D	282	9.7
493 - Warehousing and Storage	2,638	20.9	996	9.1	2,313	D	967	9.0

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511 - Publishing Industries (except Internet)	5,009	-9.3	1,623	-4.7	869	3.1	1,481	-4.7
512 - Motion Picture & Sound Recording Industries	1,271	-25.5	738	-3.4	D	D	721	-3.4
515 - Broadcasting (except Internet)	408	105.0	122	-8.3	7	-48.0	89	-15.2
517 - Telecommunications	1,152	2.8	790	-4.4	473	-9.2	735	-5.3
518 - Data Processing, Hosting, & Related Services	5,077	840.9	413	8.4	D	D	380	7.7
519 - Other Information Services	1,123	D	185	17.8	59	D	165	14.6
51X - Information (3)	4	-38.7	74	10.5	4	-38.7	74	10.5
521 - Monetary Authorities - Central Bank	D	D	1	-50.0	0	.	0	.
522 - Credit Intermediation & Related Activities	6,258	57.1	794	-5.3	2,412	29.8	702	-4.2
523 - Securities, Commodity Contracts, & Other Financial Investments	7,181	35.6	1,328	5.8	D	D	1,252	5.6
524 - Insurance Carriers and Related Activities	2,162	7.0	712	5.8	144	28.3	597	6.4
525 - Funds, Trusts, and Other Financial Vehicles	379	D	407	8.2	D	D	406	8.3
52X - Finance and Insurance (3)	114	-10.9	372	12.4	114	-10.9	372	12.4
531 - Real Estate	2,547	23.6	4,384	7.3	2,469	22.7	4,329	7.3
532 - Rental and Leasing Services	3,640	26.5	1,610	0.7	2,309	36.9	1,566	0.5
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	49	32.2	132	14.8	D	D	129	13.2
53X - Real Estate and Rental & Leasing (3)	48	32.6	51	-13.6	48	32.6	51	-13.6
541 - Professional, Scientific, and Technical Services	34,765	2.3	20,453	4.2	15,529	18.1	19,988	4.2
54X - Professional, Scientific, and Technical Services (3)	12	189.1	16	-15.8	12	189.1	16	-15.8
551 - Management of Companies and Enterprises	4,450	D	745	5.7	D	D	742	5.7
561 - Administrative and Support Services	7,067	38.9	5,212	4.0	5,118	52.7	5,040	4.4
562 - Waste Management and Remediation Services	838	61.1	480	6.0	643	85.0	458	6.0
56X - Administrative, Support, Waste Management & Remediation Services (3	0	D	4	100.0	0	D	4	100.0
611 - Educational Services	299	16.9	1,101	3.9	216	24.7	930	6.0
61X - Educational Services (3)	1	-73.2	8	0.0	1	-73.2	8	0.0
621 - Ambulatory Health Care Services	2,250	5.5	1,733	4.8	501	-14.7	1,658	4.2
622 - Hospitals	128	-0.9	133	-2.2	7	74.0	23	15.0
623 - Nursing and Residential Care Facilities	65	-7.1	237	8.2	37	4.3	199	14.4
624 - Social Assistance	1,396	-14.7	917	3.4	1,240	-14.5	862	2.4
62X - Health Care and Social Assistance (3)	56	14.9	135	10.7	56	14.9	135	10.7
711 - Performing Arts, Spectator Sports, & Related Industries	562	D	1,275	3.6	208	D	1,226	3.0
712 - Museums, Historical Sites, & Similar Institutions	73	-19.6	262	10.6	56	-21.7	245	11.9
713 - Amusement, Gambling, & Recreation Industries	338	D	759	2.0	D	D	729	2.4
71X - Arts, Entertainment, and Recreation (3)	11	7.6	103	4.0	11	7.6	103	4.0
721 - Accommodation	130	-11.7	343	0.9	92	-11.9	281	-3.4
722 - Food Services and Drinking Places	3,322	7.0	2,413	1.4	1,478	40.5	2,319	1.8
72X - Accomodation and Food Services (3)	0	750.3	12	200.0	0	750.3	12	200.0
811 - Repair and Maintenance	2,814	-6.7	4,975	-0.9	2,107	10.3	4,942	-1.0
812 - Personal and Laundry Services	1,021	21.8	1,821	7.4	808	21.8	1,795	7.3
813 - Religious, Grantmaking, Civic, Professional, &Similar Org.	1,596	23.8	2,434	2.8	1,535	26.5	2,384	3.0
814 - Private Households	88	65.5	1,121	30.1	88	65.5	1,121	30.1
81X - Other Services (except Public Administration) (3)	1	D	4	-33.3	1	D	4	-33.3
921 - Executive, Legislative, & Other General Government Support	26	26.3	88	-17.0	18	78.2	34	-27.7
922 - Justice, Public Order, and Safety Activities	1	D	17	6.3	D	D	15	7.1
923 - Administration of Human Resource Programs	0	208.3	4	-20.0	D	D	2	0.0
924 - Administration of Environmental Quality Programs	2	D	13	18.2	D	D	11	22.2
926 - Administration of Economic Programs	13	-39.6	18	-10.0	10	-12.4	10	-23.1
927 - Space Research and Technology	D	D	1	0.0	D	D	1	0.0
928 - National Security and International Affairs	41	D	22	4.8	D	D	9	-25.0
92X - Public Administration (3)	D	D	8	33.3	D	D	8	33.3
XXX - Unclassified (3)	5,835	-4.8	8,767	-0.6	5,572	-6.5	8,735	-0.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2011.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.