Exhibit 7b
2010 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	**1,140,406**	**293,988**	**384,940**	**287,498**
111 - Crop Production	1,864	1,969	1,756	1,956
112 - Animal Production	347	479	347	479
113 - Forestry and Logging	157	206	157	206
114 - Fishing, Hunting, and Trapping	183	103	183	103
115 - Support Activities for Agriculture & Forestry	D	574	D	571
11X - Agriculture, Forestry, Fishing, & Hunting (3)	145	86	145	86
211 - Oil and Gas Extraction	6,560	162	441	144
212 - Mining (except Oil and Gas)	15,042	293	1,096	247
213 - Support Activities for Mining	7,686	455	1,570	413
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	13	12	13	12
221 - Utilities	1,036	236	230	161
236 - Construction of Buildings	730	1,815	712	1,787
237 - Heavy and Civil Construction	1,506	795	1,013	728
238 - Specialty Trade Contractors	2,173	4,508	1,401	4,431
23X - Construction (3)	88	437	88	437
311 - Food Manufacturing	49,194	2,808	6,991	2,497
312 - Beverage & Tobacco Product Manufacturing	3,572	676	566	644
313 - Textile Mills	3,432	900	1,019	862
314 - Textile Product Mills	702	878	483	861
315 - Apparel Manufacturing	1,409	1,453	1,031	1,434
316 - Leather and Allied Product Manufacturing	483	362	355	352
31X - Manufacturing (3)	822	1,052	822	1,052
321 - Wood Product Manufacturing	4,495	1,632	1,640	1,575
322 - Paper Manufacturing	24,201	1,248	2,113	1,159
323 - Printing and Related Support Activities	2,116	2,360	870	2,312
324 - Petroleum & Coal Products Manufacturing	37,057	295	5,337	275
325 - Chemical Manufacturing	121,468	4,904	20,553	4,703
326 - Plastics & Rubber Products Manufacturing	17,912	4,757	5,825	4,569
327 - Nonmetallic Mineral Product Manufacturing	7,072	1,516	1,199	1,438
32X - Manufacturing (3)	8	25	8	25
331 - Primary Metal Manufacturing	28,219	1,742	10,220	1,635
332 - Fabricated Metal Product Manufacturing	18,248	11,369	8,525	11,175
333 - Machinery Manufacturing	73,599	11,036	16,576	10,827
334 - Computer & Electronic Product Manufacturing	83,829	7,632	19,729	7,413
335 - Electrical Equip., Appliance, & Component Manufacturing	21,095	2,868	4,941	2,786
336 - Transportation Equipment Manufacturing	160,346	4,308	8,957	4,036
337 - Furniture & related Product Manufacturing	2,945	1,681	650	1,615
339 - Miscellaneous Manufacturing	22,016	6,641	8,936	6,517
33X - Manufacturing (3)	43	168	43	168
423 - Merchant Wholesalers, Durable Goods	151,646	61,121	91,328	60,681
424 - Merchant Wholesalers, Nondurable Goods	104,929	24,188	63,793	23,930
425 - Wholesale Electronic Markets and Agents & Brokers	10,516	9,001	9,914	8,988
42X - Wholesale Trade (3)	1,711	3,772	1,711	3,772
441 - Motor Vehicle and Parts Dealers	D	9,708	D	9,619
442 - Furniture and Home Furnishings Stores	520	1,446	233	1,408
443 - Electronics and Appliance Stores	D	1,839	D	1,821
444 - Building Material & Garden Equip. & Supplies Dealers	662	2,145	449	2,111
445 - Food and Beverage Stores	916	1,161	589	1,109
446 - Health and Personal Care Stores	1,072	1,243	293	1,218
447 - Gasoline Stations	459	502	201	486
448 - Clothing and Clothing Accessories Stores	3,467	2,753	1,130	2,647
44X - Retail Trade (3)	1,056	979	1,056	979
451 - Sporting Goods, Hobby, Book, & Music Stores	338	1,734	240	1,701
452 - General Merchandise Stores	1,009	349	251	326
453 - Miscellaneous Store Retailers	4,712	3,461	2,821	3,420
454 - Nonstore Retailers	2,361	5,978	2,043	5,918
45X - Retail Trade (3)	0	6	0	6
481 - Air Transportation	7,001	452	3,037	411
482 - Rail Transportation	D	11	D	11
483 - Water Transportation	645	412	330	392
484 - Truck Transportation	2,517	2,434	2,418	2,354
485 - Transit & Ground Passenger Transportation	117	306	62	291
486 - Pipeline Transportation	D	29	D	19
487 - Scenic and Sightseeing Transportation	55	38	55	38
488 - Support Activities for Transportation	18,628	5,273	15,627	5,202
48X - Transportation and Warehousing (3)	202	741	202	741
491 - Postal Service	D	20	D	19
492 - Couriers and Messengers	D	264	D	257
493 - Warehousing and Storage	2,182	913	D	887

Exhibit 7b
2010 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
511 - Publishing Industries (except Internet)	5,525	1,703	843	1,554
512 - Motion Picture & Sound Recording Industries	1,706	764	169	746
515 - Broadcasting (except Internet)	199	133	14	105
517 - Telecommunications	1,121	826	520	776
518 - Data Processing, Hosting, & Related Services	540	381	223	353
519 - Other Information Services	D	157	D	144
51X - Information (3)	6	67	6	67
521 - Monetary Authorities - Central Bank	D	2	0	0
522 - Credit Intermediation & Related Activities	3,984	838	1,858	733
523 - Securities, Commodity Contracts, & Other Financial Investments	5,296	1,255	2,814	1,186
524 - Insurance Carriers and Related Activities	2,020	673	112	561
525 - Funds, Trusts, and Other Financial Vehicles	D	376	D	375
52X - Finance and Insurance (3)	128	331	128	331
531 - Real Estate	2,060	4,085	2,011	4,036
532 - Rental and Leasing Services	2,877	1,599	1,687	1,559
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	37	115	37	114
53X - Real Estate and Rental & Leasing (3)	36	59	36	59
541 - Professional, Scientific, and Technical Services	33,973	19,637	13,151	19,191
54X - Professional, Scientific, and Technical Services (3)	4	19	4	19
551 - Management of Companies and Enterprises	D	705	D	702
561 - Administrative and Support Services	5,089	5,010	3,350	4,829
562 - Waste Management and Remediation Services	520	453	347	432
56X - Administrative, Support, Waste Management & Remediation Services (3)	D	2	D	2
611 - Educational Services	256	1,060	173	877
61X - Educational Services (3)	3	8	3	8
621 - Ambulatory Health Care Services	2,133	1,653	587	1,591
622 - Hospitals	129	136	4	20
623 - Nursing and Residential Care Facilities	70	219	36	174
624 - Social Assistance	1,638	887	1,451	842
62X - Health Care and Social Assistance (3)	49	122	49	122
711 - Performing Arts, Spectator Sports, & Related Industries	D	1,231	D	1,190
712 - Museums, Historical Sites, & Similar Institutions	91	237	72	219
713 - Amusement, Gambling, & Recreation Industries	D	744	D	712
71X - Arts, Entertainment, and Recreation (3)	10	99	10	99
721 - Accommodation	148	340	104	291
722 - Food Services and Drinking Places	3,106	2,379	1,052	2,278
72X - Accomodation and Food Services (3)	0	4	0	4
811 - Repair and Maintenance	3,015	5,022	1,911	4,993
812 - Personal and Laundry Services	838	1,696	663	1,673
813 - Religious, Grantmaking, Civic, Professional, &Similar Org.	1,289	2,367	1,213	2,315
814 - Private Households	53	862	53	862
81X - Other Services (except Public Administration) (3)	D	6	D	6
921 - Executive, Legislative, & Other General Government Support	20	106	10	47
922 - Justice, Public Order, and Safety Activities	D	16	D	14
923 - Administration of Human Resource Programs	0	5	D	2
924 - Administration of Environmental Quality Programs	D	11	D	9
925 - Admin. of Housing Programs, Urban Planning, & Community Developme	D	1	D	1
926 - Administration of Economic Programs	21	20	11	13
927 - Space Research and Technology	D	1	D	1
928 - National Security and International Affairs	D	21	D	12
92X - Public Administration (3)	D	6	D	6
XXX - Unclassified (3)	6,129	8,819	5,961	8,790

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as “11X” implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). “XXX” represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.