Exhibit 6b
2011 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. D - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	**1,480,432**	**100.0**	**1,325,046**	**100.0**	**303,509**	**100.0**	**443,598**	**33.5**	**296,817**	**97.8**
Alabama	17,854	1.2	17,006	1.3	3,836	1.3	3,248	19.1	3,145	82.0
Alaska	5,325	0.4	4,780	0.4	674	0.2	1,842	38.5	492	73.0
Arizona	17,793	1.2	16,479	1.2	8,113	2.7	4,508	27.4	7,144	88.1
Arkansas	5,607	0.4	4,876	0.4	2,295	0.8	1,568	32.2	1,793	78.1
California	159,122	10.7	146,844	11.1	75,299	24.8	65,004	44.3	72,301	96.0
Colorado	7,332	0.5	6,843	0.5	5,704	1.9	2,498	36.5	5,017	88.0
Connecticut	16,212	1.1	14,422	1.1	6,048	2.0	3,829	26.5	5,382	89.0
Delaware	5,510	0.4	5,214	0.4	1,708	0.6	725	13.9	1,472	86.2
Florida	64,904	4.4	60,069	4.5	60,289	19.9	40,863	68.0	57,520	95.4
Georgia	34,776	2.3	31,807	2.4	14,721	4.9	10,088	31.7	13,094	88.9
Hawaii	884	0.1	724	0.1	883	0.3	349	48.2	770	87.2
Idaho	5,905	0.4	5,598	0.4	1,833	0.6	1,538	27.5	1,538	83.9
Illinois	64,823	4.4	60,764	4.6	22,950	7.6	15,645	25.7	20,741	90.4
Indiana	32,282	2.2	29,476	2.2	8,143	2.7	4,935	16.7	6,958	85.4
Iowa	13,307	0.9	12,427	0.9	3,257	1.1	2,358	19.0	2,721	83.5
Kansas	11,598	0.8	9,956	0.8	3,473	1.1	2,456	24.7	2,911	83.8
Kentucky	20,084	1.4	18,991	1.4	4,776	1.6	3,426	18.0	3,852	80.7
Louisiana	54,976	3.7	53,854	4.1	4,443	1.5	19,272	35.8	3,724	83.8
Maine	3,421	0.2	3,094	0.2	2,236	0.7	1,139	36.8	1,908	85.3
Maryland	10,852	0.7	9,783	0.7	7,509	2.5	3,452	35.3	6,673	88.9
Massachusetts	27,761	1.9	26,425	2.0	11,327	3.7	10,520	39.8	10,195	90.0
Michigan	51,003	3.4	46,895	3.5	14,909	4.9	10,437	22.3	13,425	90.0
Minnesota	20,319	1.4	18,837	1.4	8,556	2.8	6,265	33.3	7,498	87.6
Mississippi	10,930	0.7	10,349	0.8	2,064	0.7	1,717	16.6	1,576	76.4
Missouri	14,154	1.0	13,345	1.0	5,997	2.0	2,941	22.0	5,096	85.0
Montana	1,587	0.1	1,389	0.1	1,602	0.5	1,025	73.8	1,374	85.8
Nebraska	7,582	0.5	7,271	0.5	1,933	0.6	1,579	21.7	1,578	81.6
Nevada	7,978	0.5	7,431	0.6	2,756	0.9	1,383	18.6	2,350	85.3
New Hampshire	4,297	0.3	3,972	0.3	2,759	0.9	1,415	35.6	2,423	87.8
New Jersey	38,115	2.6	33,328	2.5	21,124	7.0	15,057	45.2	19,530	92.5
New Mexico	2,092	0.1	1,891	0.1	1,333	0.4	556	29.4	1,095	82.1
New York	84,888	5.7	71,403	5.4	41,402	13.6	42,214	59.1	39,147	94.6
North Carolina	27,009	1.8	24,956	1.9	10,855	3.6	6,138	24.6	9,536	87.8
North Dakota	3,393	0.2	3,016	0.2	2,053	0.7	1,073	35.6	1,754	85.4
Ohio	46,416	3.1	42,937	3.2	16,649	5.5	10,324	24.0	14,918	89.6
Oklahoma	6,222	0.4	5,532	0.4	3,181	1.0	1,437	26.0	2,707	85.1
Oregon	18,310	1.2	17,430	1.3	6,019	2.0	6,016	34.5	5,357	89.0
Pennsylvania	41,075	2.8	37,330	2.8	15,966	5.3	13,421	36.0	14,255	89.3
Rhode Island	2,282	0.2	2,077	0.2	1,795	0.6	1,363	65.6	1,587	88.4
South Carolina	24,697	1.7	23,443	1.8	5,868	1.9	3,523	15.0	4,986	85.0
South Dakota	1,460	0.1	1,255	0.1	965	0.3	508	40.5	758	78.5
Tennessee	29,993	2.0	28,064	2.1	7,215	2.4	4,823	17.2	6,012	83.3
Texas	251,006	17.0	233,903	17.7	40,300	13.3	71,372	30.5	37,611	93.3
Utah	19,034	1.3	17,333	1.3	3,368	1.1	2,172	12.5	2,895	86.0
Vermont	4,257	0.3	4,078	0.3	1,266	0.4	D	D	1,073	84.8
Virginia	18,089	1.2	16,663	1.3	7,722	2.5	4,924	29.6	6,652	86.1
Washington	64,767	4.4	60,994	4.6	12,767	4.2	16,314	26.7	11,533	90.3
West Virginia	9,034	0.6	8,410	0.6	1,077	0.4	1,924	22.9	811	75.3
Wisconsin	22,055	1.5	20,376	1.5	8,654	2.9	6,103	30.0	7,593	87.7
Wyoming	1,219	0.1	1,103	0.1	457	0.2	698	63.2	347	75.9
District of Columbia	1,039	0.1	266	0.0	952	0.3	178	67.1	774	81.3
Puerto Rico	18,200	1.2	18,039	1.4	1,944	0.6	6,367	35.3	1,664	85.6
Virgin Islands	2,316	0.2	2,298	0.2	159	0.1	D	D	124	78.0
Unallocated (3)	45,286	3.1	-	-	-	-	-	-	-	-

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Detail may not sum to total because companies may export from more than one state.
(3) Includes transactions not reported by state and low-value estimates.
(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2012.