Exhibit 3a
2013 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	**1,400,955**	**304,223**	**432,571**	**30.9**	**11.7**	**968,383**	**69.1**	**98.4**
no. employees unknown (3)	122,562	119,668	27,040	22.1	7.6	95,522	77.9	97.6
1 to 19 employees	95,626	112,882	7,912	8.3	7.9	87,714	91.7	98.8
20 to 49 employees	49,895	31,727	5,285	10.6	14.0	44,610	89.4	99.1
50 to 99 employees	45,678	16,089	5,536	12.1	21.5	40,142	87.9	99.0
100 to 249 employees	84,870	12,260	16,560	19.5	30.5	68,310	80.5	98.8
250 to 499 employees	72,438	4,717	20,624	28.5	42.4	51,815	71.5	99.0
500 or more employees	929,886	6,880	349,615	37.6	56.1	580,271	62.4	98.6
Manufacturers	**839,180**	**74,398**	**294,912**	**35.1**	**17.3**	**544,268**	**64.9**	**99.1**
no. employees unknown (3)	40,619	17,139	11,695	28.8	11.7	28,923	71.2	98.4
1 to 19 employees	8,236	24,254	991	12.0	6.8	7,245	88.0	99.0
20 to 49 employees	11,595	13,877	848	7.3	13.6	10,748	92.7	99.4
50 to 99 employees	16,164	8,007	1,420	8.8	22.6	14,745	91.2	99.5
100 to 249 employees	37,290	6,260	5,507	14.8	35.7	31,784	85.2	99.4
250 to 499 employees	46,395	2,277	15,634	33.7	54.5	30,760	66.3	99.6
500 or more employees	678,882	2,584	258,818	38.1	78.7	420,064	61.9	99.9
Wholesalers	**303,477**	**101,493**	**73,252**	**24.1**	**11.7**	**230,225**	**75.9**	**98.9**
no. employees unknown (3)	38,795	34,821	8,791	22.7	7.4	30,004	77.3	98.3
1 to 19 employees	60,447	48,643	4,231	7.0	9.7	56,217	93.0	99.1
20 to 49 employees	29,729	9,847	3,318	11.2	17.9	26,411	88.8	99.4
50 to 99 employees	15,591	3,980	2,417	15.5	26.2	13,174	84.5	99.4
100 to 249 employees	35,563	2,525	8,512	23.9	35.0	27,050	76.1	99.3
250 to 499 employees	16,404	882	2,761	16.8	45.2	13,643	83.2	99.7
500 or more employees	106,948	795	43,221	40.4	67.9	63,726	59.6	99.7
Other companies (4)	**258,298**	**128,332**	**64,407**	**24.9**	**8.3**	**193,890**	**75.1**	**97.5**
no. employees unknown (3)	43,148	67,708	6,554	15.2	6.6	36,595	84.8	97.0
1 to 19 employees	26,943	39,985	2,690	10.0	6.3	24,253	90.0	98.2
20 to 49 employees	8,570	8,003	1,119	13.1	10.1	7,451	86.9	98.2
50 to 99 employees	13,923	4,102	1,700	12.2	14.7	12,224	87.8	97.6
100 to 249 employees	12,017	3,475	2,541	21.1	17.8	9,476	78.9	97.4
250 to 499 employees	9,640	1,558	2,228	23.1	23.2	7,411	76.9	97.8
500 or more employees	144,057	3,501	47,576	33.0	36.8	96,481	67.0	97.4
Multiple location companies	**1,059,682**	**28,500**	**374,678**	**35.4**	**33.2**	**685,004**	**64.6**	**98.9**
no. employees unknown (3)	593	238	164	27.6	23.9	430	72.4	98.3
1 to 19 employees	5,660	2,787	740	13.1	12.1	4,921	86.9	98.6
20 to 49 employees	11,151	4,824	1,401	12.6	17.0	9,750	87.4	98.7
50 to 99 employees	20,892	4,921	2,803	13.4	23.6	18,088	86.6	99.1
100 to 249 employees	46,566	6,149	7,489	16.1	32.0	39,078	83.9	98.9
250 to 499 employees	56,305	3,462	16,956	30.1	43.5	39,349	69.9	99.0
500 or more employees	918,515	6,119	345,126	37.6	59.0	573,389	62.4	98.7
Manufacturers	**729,816**	**9,806**	**270,414**	**37.1**	**46.7**	**459,403**	**62.9**	**99.7**
no. employees unknown (3)	179	68	19	10.8	26.5	160	89.2	100.0
1 to 19 employees	229	308	56	24.5	13.0	173	75.5	98.4
20 to 49 employees	1,569	1,075	95	6.1	18.0	1,474	93.9	99.5
50 to 99 employees	5,181	1,712	451	8.7	26.9	4,730	91.3	99.8
100 to 249 employees	15,850	2,679	2,325	14.7	39.6	13,525	85.3	99.6
250 to 499 employees	36,792	1,590	12,642	34.4	57.1	24,150	65.6	99.9
500 or more employees	670,016	2,374	254,825	38.0	80.1	415,191	62.0	100.0
Wholesalers	**163,360**	**8,558**	**51,685**	**31.6**	**29.2**	**111,674**	**68.4**	**99.3**
no. employees unknown (3)	122	75	3	2.5	21.3	119	97.5	100.0
1 to 19 employees	4,233	1,392	325	7.7	13.7	3,908	92.3	99.1
20 to 49 employees	7,298	2,156	924	12.7	19.8	6,374	87.3	99.1
50 to 99 employees	8,172	1,766	1,694	20.7	26.4	6,478	79.3	99.4
100 to 249 employees	23,743	1,675	3,241	13.6	33.3	20,503	86.4	99.2
250 to 499 employees	14,123	737	2,522	17.9	44.4	11,601	82.1	99.6
500 or more employees	105,670	757	42,978	40.7	67.6	62,692	59.3	99.7

Exhibit 3a
2013 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	**166,506**	**10,136**	**52,579**	**31.6**	**23.4**	**113,927**	**68.4**	**97.7**
no. employees unknown (3)	293	95	141	48.3	24.2	151	51.7	95.8
1 to 19 employees	1,198	1,087	359	29.9	9.8	839	70.1	98.0
20 to 49 employees	2,284	1,593	381	16.7	12.4	1,902	83.3	97.7
50 to 99 employees	7,539	1,443	658	8.7	16.3	6,880	91.3	98.1
100 to 249 employees	6,972	1,795	1,923	27.6	19.4	5,050	72.4	97.7
250 to 499 employees	5,391	1,135	1,793	33.3	24.0	3,598	66.7	97.4
500 or more employees	142,830	2,988	47,324	33.1	40.0	95,506	66.9	97.5
Single location companies	**341,273**	**275,723**	**57,893**	**17.0**	**9.4**	**283,379**	**83.0**	**98.3**
no. employees unknown (3)	121,968	119,430	26,876	22.0	7.5	95,092	78.0	97.6
1 to 19 employees	89,966	110,095	7,172	8.0	7.8	82,794	92.0	98.8
20 to 49 employees	38,744	26,903	3,884	10.0	13.5	34,860	90.0	99.1
50 to 99 employees	24,787	11,168	2,733	11.0	20.5	22,054	89.0	98.9
100 to 249 employees	38,304	6,111	9,071	23.7	28.9	29,232	76.3	98.7
250 to 499 employees	16,133	1,255	3,667	22.7	39.4	12,466	77.3	98.9
500 or more employees	11,371	761	4,489	39.5	33.4	6,882	60.5	97.5
Manufacturers	**109,364**	**64,592**	**24,499**	**22.4**	**12.8**	**84,866**	**77.6**	**99.0**
no. employees unknown (3)	40,439	17,071	11,676	28.9	11.7	28,763	71.1	98.4
1 to 19 employees	8,006	23,946	935	11.7	6.7	7,072	88.3	99.0
20 to 49 employees	10,026	12,802	752	7.5	13.2	9,274	92.5	99.4
50 to 99 employees	10,983	6,295	968	8.8	21.5	10,015	91.2	99.4
100 to 249 employees	21,440	3,581	3,182	14.8	32.7	18,258	85.2	99.3
250 to 499 employees	9,603	687	2,993	31.2	48.6	6,610	68.8	98.8
500 or more employees	8,866	210	3,993	45.0	62.9	4,873	55.0	99.0
Wholesalers	**140,117**	**92,935**	**21,567**	**15.4**	**10.1**	**118,550**	**84.6**	**98.8**
no. employees unknown (3)	38,673	34,746	8,788	22.7	7.3	29,885	77.3	98.3
1 to 19 employees	56,215	47,251	3,906	6.9	9.6	52,309	93.1	99.1
20 to 49 employees	22,431	7,691	2,394	10.7	17.3	20,037	89.3	99.5
50 to 99 employees	7,419	2,214	724	9.8	25.9	6,696	90.2	99.3
100 to 249 employees	11,819	850	5,272	44.6	38.2	6,547	55.4	99.5
250 to 499 employees	2,281	145	239	10.5	49.7	2,042	89.5	100.0
500 or more employees	1,278	38	244	19.1	73.7	1,034	80.9	100.0
Other companies (4)	**91,792**	**118,196**	**11,828**	**12.9**	**7.0**	**79,963**	**87.1**	**97.5**
no. employees unknown (3)	42,856	67,613	6,412	15.0	6.6	36,443	85.0	97.0
1 to 19 employees	25,744	38,898	2,331	9.1	6.2	23,413	90.9	98.3
20 to 49 employees	6,286	6,410	738	11.7	9.5	5,549	88.3	98.3
50 to 99 employees	6,385	2,659	1,041	16.3	13.9	5,344	83.7	97.4
100 to 249 employees	5,045	1,680	618	12.3	16.2	4,427	87.7	97.0
250 to 499 employees	4,249	423	435	10.2	21.0	3,813	89.8	98.6
500 or more employees	1,227	513	252	20.6	18.3	975	79.4	96.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.