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2006 Annual Services Report
Service Annual Survey

Wired Telecommunications Carriers

U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM

SA-5171

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REPORT DUE

Any questions call **1–800–772–7851**
M–F, 8:30 a.m. to 5:00 p.m. EST.

Please correct any error in the name, address, or ZIP Code.

YOUR RESPONSE IS REQUIRED BY LAW

Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

YOUR RESPONSE IS CONFIDENTIAL BY LAW

Title 13, U.S. Code, requires that your response may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.**

YOUR RESPONSE IS IMPORTANT

The services industries account for nearly 70 percent of all economic activity. We conduct this survey to obtain timely, comprehensive and consistent measures needed by policy-makers, businesses, and the public to accurately assess domestic economic performance.

Annual Services Report

- This report should be completed and returned on or before the due date in the preaddressed envelope provided.
- If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47132-0001

or call a Census Bureau Representative at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern standard time.

1 Report Coverage

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in (1) operating and maintaining switching and transmission facilities to provide point-to-point communications via landlines, microwave, or combination of landlines and satellite linkups or (2) furnishing telegraph and other non-vocal communications using their own facilities.

Does the above coverage describe this firm's business activity?

0001
1 ☐ Yes – **Go to** 2
2 ☐ No – **Specify the firm's business activity and complete the report where applicable beginning with** 2 **.** →

0002

2 Report Periods

What periods of time will this data represent?

- Report data for the 2006 calendar year if possible.
- For locations that were sold or acquired during a year, only report for the periods that this firm operated the locations.

0006
1 ☐ 2006 calendar year – Go to 3
2 ☐ Other than calendar year – **Enter the periods this report will cover.** . . . . . (e.g., fiscal years, periods with less than a full calendar year).

	2006 Month	Day	Year
0007 **From**			
0008 **To**			

3 Operating Revenue

Report the total operating revenue for this firm's locations defined in 1 for the following categories.

- Enter "0" where applicable.
- Estimates are acceptable.

Exclude:

- Transfers made within the company.

Fixed Services

1. **Fixed local –** The provision of access to public switched telephone network for the transmission and switching of voice, data and video within and between local calling areas, where the call is made from a fixed location. **Include** basic service connection fees, revenue from extended areas, local private lines, public telephone services provided with the basic service area, and fixed local calling features such as directory assistance, caller identification, call forwarding and call waiting. 6015

2. **Fixed long-distance –** Outbound or inbound calls made from a fixed customer location where call is paid for by the caller or the recipient and call transmit beyond the basic service area. **Include** international call originating in the United States, any charges for operator assistance or special billings directly related to these calls. 6016

3. **Fixed all distance (no distinction between local or long distance) –** Transmission and switching of voice, data and video over the public switched telephone network (PSTN), where the call is made from a fixed customer location and where the charges are not distance sensitive. 6281

	2006 Operating Revenue			
	Bil.	Mil.	Thou.	Dol.
6015	$			
6016	$			
6281	$			

Other Telecommunications Services

4. **Carrier services –** Providing wired or wireless services to originate, terminate or transit calls for another telecommunication service provider, including transoceanic telecommunications. **Include** network access and internet backbone services, charges such as interconnection and settlement charges for the termination of domestic or international calls, charges to long distance carriers for calls originating at a payphone or within another carrier's local network, charges for jointly used facilities such as pole attachments, and charges for the exclusive rights of circuits. 6017

5. **Private network services –** Provision of a wired or wireless telecommunication link(s) between specified points for the exclusive use of the client. **Include** packetswitching services. **Exclude** provision of private links to telecommunication service providers as classified in line **4.** 6018

6. **Subscriber line charges –** Fees received from end users and paid directly to local telephone companies. This fee, regulated and capped by the Federal Communication Commission, covers the cost of connecting end users' calls to the telephone network. 6282

7. **Internet access services –** Provision of a direct connection to the Internet, both wired and wireless. **Include** broadband, narrowband, digital subscriber lines (DSL), dial-up and always-on Internet access services. 6019

8. **Internet telephony –** Providing a direct connection to the Internet, wired or wireless, for the transmission of voice or data to fixed local telephone locations on the public switched telephone network. **Include** 911 service and a number to mimic a local fixed telephone number for the purpose of receiving calls from local fixed telephone users in the same local calling area. A broadband connection to the internet is a prerequirement in order to obtain this service. **Include** Voice Over Internet Protocol (VOIP) and related internet telephony services. 6020

6017	$			
6018	$			
6282	$			
6019	$			
6020	$			

3 Operating Revenue – (Continued)

Report the total operating revenue for this firm's locations defined in 1 for the following categories.

- Enter "0" where applicable.
- Estimates are acceptable.

Exclude:

- Transfers made within the company.

Other Telecommunications Services – (Continued)

2006 Operating Revenue

		Bil.	Mil.	Thou.	Dol.
9. Telecommunication network installation services – Installing wires and other equipment to put a telecommunication network in place.	6021	$			
10. Reselling services for telecommunications equipment, retail – Retailing of telecommunications equipment such as fixed or mobile telephones, pagers, mobile radio units, key telephone, PBX, modems, and data terminal equipment, purchased on own-account for resale.	6022	$			
11. Rental of telecommunications equipment – Renting and leasing telecommunication equipment such as fixed or mobile telephones, pagers, mobile radio units, key telephones, PBX, modems, and data terminal equipment, purchased on own-account for resale.	6023	$			
12. Repair and maintenance services for telecommunications equipment – Repair and maintenance of equipment, facilities and related products on or off a customer's premises. **Include** telephones, modems, multiplexers, earth stations, etc.	6024	$			

Other Operating Revenue

13. All other operating revenue – Revenue not reported in lines **1–12. If this item is greater than 20% of the total operating revenue, specify the primary source of the revenue here** 1560	1799	$			
14. TOTAL OPERATING REVENUE – Sum of lines **1–13**	1800	$			

4 Source of Revenue

Report the percent of total operating revenue by type of customer.

- Enter "0" where applicable.
- Estimates are acceptable.

Exclude
- Transfers made within the company.

Fixed Local Telephony

Report the percent of fixed local telephony (3 line 1) by type of customer.

		2006
1. Government – local, state, or federal governments	6283	%
2. Business firms and not-for-profit organizations	6284	%
3. Household consumers and individual users	6285 +	%
		100%

Fixed Long-distance Telephony

Report the percent of fixed long-distance telephony (3 line 2) by type of customer.

		2006
1. Government – local, state, or federal governments	6286	%
2. Business firms and not-for-profit organizations	6287	%
3. Household consumers and individual users	6288 +	%
		100%

Subscriber Line Charges

Report the percent of subscriber line charges (3 line 6) by type of customer.

		2006
1. Government – local, state, or federal governments	6289	%
2. Business firms and not-for-profit organizations	6290	%
3. Household consumers and individual users	6291 +	%
		100%

Fixed Long-distance Telephony

Report the percent of fixed long-distance telephony (3 line 2) by type of customer.

		2006
1. Intrastate	6292	%
2. Interstate	6293	%
3. International	6294 +	%
		100%

5 Operating Expenses

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.
- Estimates are acceptable.

Exclude:

- Transfers made within the company
- Capitalized expenses
- Interest
- Bad debt
- Impairment
- Income tax

Personnel Costs

2006 Operating Expenses

		Bil.	Mil.	Thou.	Dol.
1. Gross annual payroll – Total annual Medicare salaries and wages for all employees as reported on your firm's IRS Form 941, Employer's Quarterly Federal Tax Return, line 5(c) for the four quarters that correspond to the survey period.	1821	$			
2. Employer's cost for fringe benefits – Employer's cost for legally required programs and programs not required by law. **Include** insurance premiums for hospital plans, medical plans, and single service plans (e.g., dental, vision, prescription drugs); premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs); defined benefit pension plans; defined contribution plans (e.g., profit sharing, 401K and stock option plans); and other fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, life insurance benefits, Medicare). **Exclude** employee contributions.	1822	$			
3. Temporary staff and leased employee expense – Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. **Include** all charges for payroll, benefits, and services.	1823	$			

Expensed Materials, Parts and Supplies (not for resale)

4. Expensed equipment – Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs and monitors). Report packaged software in line **6.** Report leased and rented equipment in line **8**.	1824	$			
5. Expensed purchases of other materials, parts, and supplies – Materials and supplies used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; containers and other packaging materials; and motor fuels.	1825	$			

Expensed Purchased Services

6. Expensed purchases of software – Purchases of prepackaged, custom coded, or vendor customized software. **Include** software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.	1826	$			
7. Purchased electricity and fuels (except motor fuels) – If the cost of electricity and heating fuels (e.g., natural gas, propane, oil, coal) are included in lease or rental payments, report in line **8**	1827	$			
8. Lease and rental payments – For land, buildings, offices, structures, machinery, equipment, and other tangible items. **Include** lease and rental of transportation equipment without operators; and penalties incurred for broken leases. **Exclude** capital and financing lease agreements and licensing/leasing of software.	1828	$			

5 Operating Expenses – (Continued)

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.
- Estimates are acceptable.

Exclude:

- Transfers made within the company
- Capitalized expenses
- Interest
- Bad debt
- Impairment
- Income tax

Expensed Purchased Services – (Continued)

		2006 Operating Expenses			
		Bil.	Mil.	Thou.	Dol.
9. Purchased repair and maintenance – Include expensed repair and maintenance to buildings and integral building components (e.g., elevators, heating and cooling systems), structures, offices, machinery, vehicles, equipment, and computer hardware. **Exclude** materials, parts, and supplies used for repair and maintenance performed by this firm's employees. Report janitorial and grounds maintenance services in line **15**.	1829	$			
10. Purchased advertising and promotional services – Include marketing and public relations services.	1830	$			

Other Operating Expenses

11. Access charges – Payment for access to the local loop. Firms providing cellular phone service, report interconnection fees here. **Include** fees for leased facilities, access charges paid to foreign companies for international calls originating in the United States.	6025	$			
12. Universal service contributions (USC) and other similar charges – Payments to state and federal governments to support universal funds for services for local and independent providers.	6026	$			
13. Depreciation and amortization charges – Include depreciation charges taken against tangible assets owned and used by your firm, tangible assets and improvements owned by your firm within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). **Exclude** impairment.	1831	$			
14. Governmental taxes and license fees – Payments to government agencies for taxes and licenses. **Include** business and property taxes. **Exclude** income taxes, and sales and excise taxes collected from customers.	1832	$			
15. All other operating expenses – Report all other operating expenses not reported above, unless specifically excluded in the general instructions at the top of the page. **Exclude** purchases of merchandise for resale and non-operating expenses.	1899	$			
16. TOTAL OPERATING EXPENSES – Sum of lines **1–15**.	1900	$			

6 Not Applicable

7 Sales Tax

Were sales taxes or other taxes (i.e. amusement occupancy, use, etc.) collected from customers and forwarded directly to taxing authorities?

2006 Sales Taxes

2200 Bil. Mil. Thou. Dol.

0032 1 ☐ Yes – **What was this firm's sales taxes?** . . . . . $

2 ☐ No – Go to 8

8 E-Commerce Revenue

E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods and services may or may not be made online.

Did the revenue reported in 3 include any e-commerce revenue?

2006 E-Commerce Revenue

2000 Bil. Mil. Thou. Dol.

0011 1 ☐ Yes – **What was this firm's e-commerce revenue?** . . . . . $

2 ☐ No – Go to 9

9 Export Revenue

An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions).

Include:

- Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).

Exclude:

- Services provided to domestic subsidiaries of foreign firms.

Did the revenue reported in 3 include any revenue from exports?

2006 Export Revenue

2100 Bil. Mil. Thou. Dol.

0009 1 ☐ Yes – **What was this firm's revenue from exports?** . . . . . $

2 ☐ No – Go to 11

10 Not Applicable

11 Change in Structure

Did you have an Employer Identification Number (EIN) change in 2006?

0013
1 ☐ Yes – **Enter the new EIN.** . . . . . EIN 0015 ☐☐ – ☐☐☐☐☐☐☐
2 ☐ No – **Continue**

Was there a change in ownership or control?

0018 Month ☐☐ Year ☐☐

0016
1 ☐ Yes – **Provide the date of the change and the firm's information.** . . . . . .
(for multiple mergers, provide each firm's information as an attachment to this report)

2 ☐ No – **Go to** 12

0017 Name of company acquired or merged with

Street address

City, State, ZIP Code

0019 EIN ☐☐ – ☐☐☐☐☐☐☐

Specify the nature of this change here →

0033

12 Remarks – Please provide an explanation for any inconsistent or incomplete data that would aid in understanding this report. For any separate correspondence pertaining to this report, please include the identification number shown in the address label area at the top of the first page.

0027

13 Certification – This report is substantially accurate and has been prepared in accordance with the instructions.

0020 Name of person completing this report – *Please print*

0024 Title

0025 Date

0021 Address (Street address, City, State, ZIP Code)

0022 Telephone number: Area code | Number | Extension

0023 Fax number: Area code | Number

0026 E-mail address

Return Completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47132-0001

or fax to: 1–800–447–4613

Public reporting burden for this collection of information is estimated to average 6.0 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to: Paperwork Project 0607-0422, U.S. Census Bureau, 4700 Silver Hill Road, Stop 1500, Washington, DC 20233-1500. You may e-mail comments to Paperwork@census.gov; use "Paperwork Project 0607-0422" as the subject. Please include form name and number in all correspondence. Respondents are not required to respond to any information collection unless it displays a valid approval number from the Office of Management and Budget. This 8-digit number appears in the top right corner on the front of this form.

To see aggregate industry results of previous Service Annual Surveys, go to the following website: www.census.gov/econ/www/servmenu.html