

**Table A-10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 Through 2007**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business  | Coefficient of variation |      |      |      | Standard error |           |           |
|------------|---|--------------------------|------|------|------|----------------|-----------|-----------|
|            |   | 2007                     | 2006 | 2005 | 2004 | 2007/2006      | 2006/2005 | 2005/2004 |
| <b>81</b>  | <b>Other services (except public administration, religious, labor, and political organizations, and private households) .....</b>       | 1.5                      | 1.2  | 1.3  | 1.1  | 0.9            | 0.5       | 0.5       |
| 81*        | Other services (except public administration, religious, labor, and political organizations, and private households) <sup>1</sup> ..... | 1.5                      | 1.2  | 1.3  | 1.1  | 0.9            | 0.5       | 0.5       |
| 811        | Repair and maintenance .....  | 2.5                      | 2.4  | 2.4  | 2.1  | 0.8            | 1.0       | 0.9       |
| 8111       | Automotive repair and maintenance .....   | 2.8                      | 2.7  | 2.1  | 1.5  | 1.0            | 1.3       | 1.1       |
| 81111      | Automotive mechanical and electrical repair and maintenance .....   | 3.5                      | 3.5  | 3.4  | 3.0  | 1.6            | 1.6       | 1.5       |
| 811111     | General automotive repair .....   | 4.2                      | 4.2  | 3.8  | 3.5  | 1.7            | 2.0       | 1.7       |
| 811112     | Automotive exhaust system repair .....  | 7.6                      | 6.5  | 4.9  | 4.8  | 4.5            | 4.5       | 3.0       |
| 811113     | Automotive transmission repair .....  | 11.4                     | 9.8  | 6.3  | 5.1  | 4.7            | 5.1       | 3.8       |
| 811118     | Other automotive mechanical and electrical repair and maintenance .....   | 6.2                      | 5.2  | 3.2  | 3.3  | 4.0            | 3.9       | 3.0       |
| 81112      | Automotive body, paint, interior, and glass repair .....  | 6.4                      | 5.9  | 4.8  | 3.9  | 2.3            | 2.7       | 2.3       |
| 811121     | Automotive body, paint, and interior repair and maintenance .....   | 6.7                      | 6.2  | 5.2  | 4.0  | 2.5            | 3.1       | 2.7       |
| 811122     | Automotive glass replacement shops .....  | 8.1                      | 8.2  | 8.3  | 6.0  | 3.8            | 3.5       | 4.4       |
| 81119      | Other automotive repair and maintenance .....   | 4.3                      | 4.4  | 3.0  | 2.7  | 2.8            | 2.6       | 1.8       |
| 811191     | Automotive oil change and lubrication shops .....   | 7.9                      | 8.2  | 5.7  | 4.6  | 4.6            | 6.1       | 4.2       |
| 811192     | Car washes .....  | 6.6                      | 5.7  | 3.5  | 4.0  | 3.0            | 3.6       | 2.3       |
| 811198     | All other automotive repair and maintenance .....   | 4.7                      | 4.6  | 4.2  | 4.3  | 3.5            | 2.7       | 1.5       |
| 8112       | Electronic and precision equipment repair and maintenance .....   | 6.0                      | 6.0  | 5.6  | 4.8  | 1.8            | 3.2       | 1.3       |
| 811211     | Consumer electronics repair and maintenance .....   | 7.0                      | 6.7  | 6.1  | 3.2  | 2.2            | 3.3       | 5.4       |
| 811212     | Computer and office machine repair and maintenance .....  | 12.4                     | 13.4 | 12.8 | 11.1 | 1.4            | 1.7       | 2.5       |
| 811213     | Communication equipment repair and maintenance .....  | 12.1                     | 8.9  | 7.8  | 9.3  | 3.2            | 4.2       | 2.8       |
| 811219     | Other electronic and precision equipment repair and maintenance .....   | 5.8                      | 8.2  | 4.1  | 4.6  | 3.8            | 6.9       | 2.0       |
| 8113       | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance .....                       | 9.7                      | 9.8  | 11.5 | 10.4 | 1.9            | 2.7       | 2.2       |
| 8114       | Personal and household goods repair and maintenance .....   | 6.9                      | 5.1  | 4.0  | 3.8  | 2.5            | 2.0       | 2.3       |
| 81141      | Home and garden equipment and appliance repair and maintenance .....  | 7.5                      | 7.3  | 6.6  | 5.3  | 2.5            | 2.0       | 3.9       |
| 81142      | Reupholstery and furniture repair .....   | 7.9                      | 5.6  | 4.6  | 3.8  | 4.5            | 4.9       | 3.6       |
| 81143      | Footwear and leather goods repair .....   | 9.6                      | 8.8  | 7.6  | 7.8  | 4.4            | 4.9       | 2.4       |
| 81149      | Other personal and household goods repair and maintenance .....   | 11.1                     | 7.6  | 6.4  | 7.0  | 4.9            | 4.3       | 3.5       |
| 812        | Personal and laundry services .....   | 2.7                      | 2.3  | 1.9  | 1.7  | 0.6            | 0.9       | 0.8       |
| 812*       | Personal and laundry services <sup>1</sup> .....  | 2.7                      | 2.3  | 1.9  | 1.7  | 0.6            | 0.9       | 0.8       |
| 8121       | Personal care services .....  | 3.3                      | 3.2  | 3.0  | 3.0  | 0.8            | 1.2       | 1.7       |
| 81211      | Hair, nail, and skin care services .....  | 4.3                      | 4.1  | 4.1  | 3.6  | 0.8            | 1.4       | 1.5       |
| 812111     | Barber shops .....  | 12.6                     | 12.9 | 11.0 | 10.6 | 5.2            | 2.8       | 3.0       |
| 812112     | Beauty salons .....   | 4.6                      | 4.3  | 4.4  | 3.8  | 1.0            | 1.5       | 1.6       |
| 812113     | Nail salons .....   | 7.5                      | 8.2  | 6.7  | 6.3  | 2.9            | 6.1       | 4.1       |
| 81219      | Other personal care services .....  | 7.4                      | 7.0  | 6.3  | 3.2  | 2.1            | 2.4       | 6.3       |
| 812191     | Diet and weight reducing centers .....  | 17.7                     | 15.3 | 13.4 | 4.3  | 3.2            | 2.6       | 19.6      |
| 812199     | All other personal care services .....  | 6.8                      | 6.0  | 4.4  | 4.4  | 3.0            | 3.4       | 3.1       |

See footnotes at end of table.

**Table A-10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 Through 2007—Con.**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business  | Coefficient of variation |      |      |      | Standard error |           |           |
|------------|---|--------------------------|------|------|------|----------------|-----------|-----------|
|            |   | 2007                     | 2006 | 2005 | 2004 | 2007/2006      | 2006/2005 | 2005/2004 |
| 8122       | Death care services .....   | 2.9                      | 2.7  | 2.4  | 2.4  | 1.3            | 1.1       | 0.8       |
| 81221      | Funeral homes and funeral services .....  | 3.5                      | 3.4  | 3.3  | 3.3  | 1.6            | 1.2       | 1.0       |
| 81222      | Cemeteries and crematories .....  | 4.0                      | 3.7  | 3.1  | 2.8  | 1.7            | 1.6       | 0.6       |
| 8123       | Drycleaning and laundry services .....  | 5.1                      | 4.1  | 3.8  | 3.3  | 1.3            | 1.5       | 1.8       |
| 81231      | Coin-operated laundries and drycleaners .....   | 4.8                      | 3.9  | 3.4  | 3.4  | 2.8            | 2.9       | 2.4       |
| 81232      | Drycleaning and laundry services (except coin-operated) .....   | 12.8                     | 11.1 | 10.2 | 7.9  | 3.0            | 4.1       | 4.9       |
| 81233      | Linen and uniform supply .....  | 3.1                      | 2.9  | 2.3  | 2.3  | 1.1            | 1.6       | 1.0       |
| 812331     | Linen supply .....  | 6.3                      | 5.9  | 3.8  | 3.7  | 1.5            | 4.7       | 1.2       |
| 812332     | Industrial launderers .....   | 3.9                      | 3.4  | S    | 2.9  | 1.4            | S         | S         |
| 8129       | Other personal services .....   | 5.6                      | 4.2  | 2.4  | 2.2  | 2.1            | 3.1       | 1.6       |
| 8129*      | Other personal services <sup>1</sup> .....  | 6.4                      | 4.8  | 2.9  | 2.8  | 2.5            | 3.4       | 1.8       |
| 81291      | Pet care (except veterinary) services .....   | 5.5                      | 4.6  | 5.0  | 6.1  | 3.7            | 2.7       | 3.8       |
| 81292      | Photofinishing .....  | 13.4                     | 8.8  | 5.3  | 4.4  | 3.7            | 3.9       | 3.0       |
| 81293      | Parking lots and garages .....  | 6.7                      | 6.4  | 3.5  | 3.5  | 1.5            | 5.8       | 1.2       |
| 81299      | All other personal services .....   | 8.3                      | 6.6  | 5.3  | 4.5  | 4.2            | 3.6       | 3.9       |
| 813        | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) ..... | 2.3                      | 1.5  | 1.4  | 1.3  | 1.8            | 0.9       | 0.9       |
| 8132       | Grantmaking and giving services .....   | 5.1                      | 3.0  | 3.3  | 2.7  | 3.8            | 1.7       | 1.8       |
| 8133       | Social advocacy organizations .....   | 4.8                      | 4.5  | 5.2  | 4.6  | 1.5            | 1.9       | 1.6       |
| 8134       | Civic and social organizations .....  | 5.0                      | 4.2  | 3.4  | 3.2  | 3.5            | 3.7       | 1.2       |
| 8139       | Business, professional, and other organizations (except labor and political organizations) .....                                    | 1.8                      | 2.3  | 2.1  | 1.7  | 1.2            | 1.7       | 1.5       |

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see [http://www.census.gov/quality/S20-0\\_v1.0\\_Data\\_Release.pdf](http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf).

<sup>1</sup>Excludes NAICS 81291 (Pet care services).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/cv.html](http://www.census.gov/svsd/www/cv.html)>.

**Table A-10.2. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 Through 2007**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business  | Coefficient of variation |      |      |      | Standard error |           |           |
|------------|---|--------------------------|------|------|------|----------------|-----------|-----------|
|            |   | 2007                     | 2006 | 2005 | 2004 | 2007/2006      | 2006/2005 | 2005/2004 |
| <b>81</b>  | <b>Other services (except public administration, religious, labor, and political organizations, and private households) .....</b> | 11.5                     | 11.2 | S    | 10.3 | 2.4            | S         | S         |
| 811        | Repair and maintenance .....  | 11.5                     | 11.2 | S    | 10.3 | 2.4            | S         | S         |
| 8112       | Electronic and precision equipment repair and maintenance .....   | 24.8                     | S    | S    | S    | S              | S         | S         |
| 811211     | Consumer electronics repair and maintenance .....   | S                        | S    | S    | S    | S              | S         | S         |
| 811212     | Computer and office machine repair and maintenance .....  | 19.8                     | 20.1 | 20.0 | 17.9 | 1.0            | 6.5       | 8.2       |
| 811213     | Communication equipment repair and maintenance .....  | 14.3                     | S    | S    | S    | S              | S         | S         |
| 811219     | Other electronic and precision equipment repair and maintenance .....   | S                        | 27.1 | 25.3 | 16.0 | S              | 9.1       | 7.7       |
| 8113       | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance .....                 | 12.2                     | 13.2 | S    | 16.8 | 2.1            | S         | S         |
| 8114       | Personal and household goods repair and maintenance .....   | S                        | S    | ZZ   | ZZ   | S              | S         | Z         |
| 81141      | Home and garden equipment and appliance repair and maintenance .....  | S                        | S    | ZZ   | ZZ   | S              | S         | Z         |
| 81142      | Reupholstery and furniture repair .....   | ZZ                       | ZZ   | ZZ   | ZZ   | Z              | Z         | Z         |
| 81143      | Footwear and leather goods repair .....   | ZZ                       | ZZ   | ZZ   | ZZ   | Z              | Z         | Z         |
| 81149      | Other personal and household goods repair and maintenance .....   | ZZ                       | ZZ   | ZZ   | S    | Z              | Z         | S         |

Z Absolute value is less than 0.05. ZZ Absolute value is less than 0.5. S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see [http://www.census.gov/quality/S20-0\\_v1.0\\_Data\\_Release.pdf](http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/cv.html](http://www.census.gov/svsd/www/cv.html)>.

**Table A-10.3. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2007**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business  | Coefficient of variation |      |      |      | Standard error |           |           |
|------------|---|--------------------------|------|------|------|----------------|-----------|-----------|
|            |   | 2007                     | 2006 | 2005 | 2004 | 2007/2006      | 2006/2005 | 2005/2004 |
| <b>81</b>  | <b>Other services (except public administration, religious, labor, and political organizations, and private households) .....</b> | 1.4                      | 1.2  | 1.2  | 1.2  | 0.5            | 0.6       | 0.4       |
| 811        | Repair and maintenance .....  | 2.8                      | 2.6  | 2.2  | 2.0  | 0.7            | 1.2       | 0.7       |
| 8111       | Automotive repair and maintenance .....   | 3.0                      | 3.0  | 1.9  | 1.7  | 1.1            | 1.5       | 1.0       |
| 81111      | Automotive mechanical and electrical repair and maintenance .....   | 5.4                      | 5.4  | 4.3  | 4.0  | 2.0            | 2.0       | 1.9       |
| 811111     | General automotive repair .....   | 6.3                      | 6.4  | 5.0  | 4.7  | 2.3            | 2.6       | 2.1       |
| 811112     | Automotive exhaust system repair .....  | 7.6                      | 6.8  | 5.7  | 5.7  | 4.5            | 4.3       | 2.1       |
| 811113     | Automotive transmission repair .....  | 12.4                     | 7.9  | 7.6  | 7.3  | 5.7            | 4.1       | 4.4       |
| 811118     | Other automotive mechanical and electrical repair and maintenance .....   | 5.9                      | 5.2  | 4.6  | 5.9  | 3.0            | 3.5       | 3.9       |
| 81112      | Automotive body, paint, interior, and glass repair .....  | 6.0                      | 5.1  | 3.9  | 4.0  | 2.3            | 2.2       | 1.8       |
| 811121     | Automotive body, paint, and interior repair and maintenance .....   | 6.4                      | 5.5  | 4.2  | 4.4  | 2.6            | 2.7       | 2.1       |
| 811122     | Automotive glass replacement shops .....  | 7.6                      | 7.6  | 8.0  | 6.8  | 2.5            | 3.5       | 3.1       |
| 81119      | Other automotive repair and maintenance .....   | 5.0                      | 4.9  | 3.7  | 3.1  | 3.2            | 3.0       | 3.1       |
| 811191     | Automotive oil change and lubrication shops .....   | 9.2                      | 9.7  | 7.9  | 5.6  | 6.0            | 7.1       | 7.3       |
| 811192     | Car washes .....  | 6.6                      | 5.8  | 3.4  | 3.5  | 3.1            | 4.6       | 2.1       |
| 811198     | All other automotive repair and maintenance .....   | 6.5                      | 5.3  | 5.8  | 6.2  | 2.9            | 2.9       | 1.6       |
| 8112       | Electronic and precision equipment repair and maintenance .....   | 6.5                      | 6.4  | 6.4  | 5.5  | 1.3            | 2.0       | 1.3       |
| 811211     | Consumer electronics repair and maintenance .....   | 7.6                      | 7.7  | 8.3  | 7.6  | 3.1            | 4.6       | 5.4       |
| 811212     | Computer and office machine repair and maintenance .....  | 12.9                     | 13.5 | 13.4 | 11.7 | 1.5            | 2.4       | 1.6       |
| 811213     | Communication equipment repair and maintenance .....  | 13.0                     | 9.6  | 8.4  | 9.5  | 2.8            | 5.5       | 3.1       |
| 811219     | Other electronic and precision equipment repair and maintenance .....   | 5.8                      | 5.9  | 4.9  | 5.3  | 3.0            | 2.9       | 1.0       |
| 8113       | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance .....                 | 10.4                     | 10.2 | 10.6 | 10.2 | 2.5            | 3.2       | 1.2       |
| 8114       | Personal and household goods repair and maintenance .....   | 5.9                      | 4.9  | 3.4  | 4.1  | 2.0            | 2.0       | 2.0       |
| 81141      | Home and garden equipment and appliance repair and maintenance .....  | 6.7                      | 6.8  | 6.1  | 6.3  | 2.4            | 1.9       | 2.5       |
| 81142      | Reupholstery and furniture repair .....   | 7.3                      | 5.9  | 5.6  | 5.4  | 4.5            | 5.0       | 3.6       |
| 81143      | Footwear and leather goods repair .....   | 8.3                      | 8.3  | 7.6  | 7.8  | 5.2            | 4.8       | 2.7       |
| 81149      | Other personal and household goods repair and maintenance .....   | 10.9                     | 9.0  | 5.7  | 7.7  | 4.2            | 4.8       | 3.6       |
| 812        | Personal and laundry services .....   | 2.7                      | 2.2  | 2.2  | 2.2  | 0.7            | 1.0       | 1.0       |
| 8121       | Personal care services .....  | 3.8                      | 3.5  | 3.5  | 4.4  | 0.7            | 1.3       | 2.4       |
| 81211      | Hair, nail, and skin care services .....  | 4.9                      | 4.3  | 4.7  | 5.2  | 1.1            | 1.5       | 1.8       |
| 812111     | Barber shops .....  | 19.2                     | 16.7 | 12.0 | 14.1 | 6.1            | 4.4       | 3.5       |
| 812112     | Beauty salons .....   | 5.1                      | 4.5  | 5.1  | 4.7  | 1.3            | 1.6       | 1.6       |
| 812113     | Nail salons .....   | 8.3                      | 8.2  | 7.4  | 29.8 | 3.4            | 5.5       | 11.6      |
| 81219      | Other personal care services .....  | 10.2                     | 9.0  | 8.4  | 3.3  | 2.9            | 2.3       | 8.4       |
| 812191     | Diet and weight reducing centers .....  | 26.4                     | 22.4 | 20.5 | 4.1  | 4.0            | 3.1       | 23.7      |
| 812199     | All other personal care services .....  | 7.3                      | 5.5  | 5.3  | 4.6  | 3.4            | 2.7       | 4.5       |
| 8122       | Death care services .....   | 2.7                      | 2.6  | 2.2  | 2.6  | 0.8            | 1.0       | 1.0       |
| 81221      | Funeral homes and funeral services .....  | 3.3                      | 3.1  | 3.1  | 3.7  | 0.9            | 1.2       | 1.4       |
| 81222      | Cemeteries and crematories .....  | 4.4                      | 3.6  | 3.1  | 3.2  | 1.5            | 1.3       | 0.7       |
| 8123       | Drycleaning and laundry services .....  | 5.3                      | 4.4  | 4.1  | 3.3  | 1.1            | 1.9       | 1.8       |
| 81231      | Coin-operated laundries and drycleaners .....   | 5.5                      | 4.4  | 3.3  | 4.2  | 3.3            | 3.8       | 2.7       |
| 81232      | Drycleaning and laundry services (except coin-operated) .....   | 13.3                     | 12.3 | 11.5 | 8.2  | 3.3            | 4.8       | 5.5       |
| 81233      | Linen and uniform supply .....  | 3.8                      | 3.3  | 3.1  | 3.6  | 1.0            | 1.7       | 0.9       |
| 812331     | Linen supply .....  | 6.9                      | 6.4  | 5.3  | 4.9  | 1.9            | 4.6       | 2.0       |
| 812332     | Industrial launderers .....   | 4.6                      | 3.6  | 3.8  | 4.6  | 1.4            | 0.6       | 1.1       |

See footnotes at end of table.

**Table A-10.3. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2007—Con.**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business   | Coefficient of variation |      |      |      | Standard error |           |           |
|------------|--|--------------------------|------|------|------|----------------|-----------|-----------|
|            |  | 2007                     | 2006 | 2005 | 2004 | 2007/2006      | 2006/2005 | 2005/2004 |
| 8129       | Other personal services .....  | 5.5                      | 4.0  | 3.1  | 3.0  | 2.2            | 3.9       | 1.7       |
| 81291      | Pet care (except veterinary) services .....  | 5.9                      | 5.0  | 8.2  | 6.1  | 3.2            | 5.5       | 11.7      |
| 81292      | Photofinishing .....   | 8.1                      | 6.2  | 4.3  | 4.2  | 3.4            | 3.3       | 2.1       |
| 81293      | Parking lots and garages .....   | 6.5                      | 6.5  | 4.1  | 4.6  | 1.4            | 6.5       | 1.1       |
| 81299      | All other personal services .....  | 9.6                      | 6.9  | 6.7  | 5.6  | 4.8            | 5.2       | 5.1       |
| 813        | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) .. | 1.6                      | 1.3  | 1.2  | 1.5  | 0.6            | 1.1       | 0.5       |
| 8132       | Grantmaking and giving services .....  | 3.7                      | 3.6  | 3.5  | 3.4  | 0.9            | 1.0       | 0.7       |
| 8133       | Social advocacy organizations .....  | 5.0                      | 5.0  | 5.7  | 4.9  | 0.9            | 1.5       | 1.1       |
| 8134       | Civic and social organizations .....   | 4.4                      | 4.4  | 3.6  | 3.2  | 1.4            | 2.2       | 1.0       |
| 8139       | Business, professional, and other organizations (except labor and political organizations) .....                                 | 2.1                      | 2.1  | 2.0  | 2.2  | 1.6            | 1.9       | 1.2       |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/cv.html](http://www.census.gov/svsd/www/cv.html)>.

**Table A-10.4. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) – Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2007<sup>1</sup>**

[Estimates are based on data from the 2007 Service Annual Survey and administrative data and are published as percents. Estimates for 2006 and prior years have been revised to reflect historical corrections to individual responses]

| Kind of business  | Coefficient of variation |            |            |            | Standard error |            |            |
|---|--------------------------|------------|------------|------------|----------------|------------|------------|
|   | 2007                     | 2006       | 2005       | 2004       | 2007/2006      | 2006/2005  | 2005/2004  |
| <b>Operating Expenses</b>   |                          |            |            |            |                |            |            |
| <b>Total .....</b>  | <b>1.4</b>               | <b>1.2</b> | <b>1.2</b> | <b>1.2</b> | <b>0.5</b>     | <b>0.6</b> | <b>0.4</b> |
| Personnel costs.....  | 1.8                      | 1.6        | 1.6        | 1.6        | 0.5            | 0.6        | 0.4        |
| Gross annual payroll.....   | 1.9                      | 1.6        | 1.5        | 1.5        | 0.5            | 0.6        | 0.4        |
| Employer's cost for fringe benefits.....  | 1.9                      | 1.7        | 1.9        | 2.0        | 1.1            | 1.1        | 0.6        |
| Health insurance.....   | 2.0                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Pension plans.....  | 2.3                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Defined benefit pension plans.....  | 4.1                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Defined contribution plans.....   | 2.2                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Other.....  | 2.3                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Temporary staff and leased employee expense.....  | 6.3                      | 5.6        | 5.6        | 5.0        | 3.2            | 2.8        | 2.3        |
| Expensed materials, parts and supplies (not for resale).....                              | 3.3                      | 2.3        | 2.0        | 1.8        | 1.9            | 1.9        | 0.8        |
| Expensed equipment.....   | 3.9                      | 5.8        | 5.0        | 4.6        | 4.6            | 7.5        | 3.2        |
| Expensed purchase of other materials, parts, and supplies.....                            | 3.4                      | 2.4        | 2.2        | 2.0        | 2.0            | 2.1        | 0.8        |
| Expensed purchased services.....  | 2.2                      | 2.4        | 2.0        | 2.1        | 1.7            | 2.2        | 1.2        |
| Expensed purchases of software.....   | 4.2                      | 4.3        | 3.7        | 4.8        | 3.0            | 4.7        | 2.2        |
| Purchased electricity and fuels (except motor fuels).....                                 | 2.0                      | 2.4        | 2.5        | 2.4        | 1.6            | 2.2        | 1.5        |
| Purchased electricity.....  | 2.4                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased fuels (except motor fuels).....   | 3.0                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Lease and rental payments.....  | 2.5                      | 2.5        | 2.6        | 2.2        | 1.6            | 1.1        | 1.6        |
| Lease and rental payments for machinery, equipment, and other tangible items.....         | 3.1                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Lease and rental payments for land, buildings, structures, store spaces, and offices..... | 2.7                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased repair and maintenance.....   | 4.4                      | 9.3        | 2.2        | 3.6        | 5.7            | 11.6       | 2.6        |
| Purchased repairs and maintenance to machinery and equipment.....                         | 3.7                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased repairs and maintenance to buildings, structures, and offices.....              | 6.4                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased advertising and promotional services.....                                       | 3.6                      | 3.3        | 3.2        | 2.7        | 1.5            | 2.1        | 1.3        |
| Other operating expenses.....   | 1.7                      | 1.8        | 1.9        | 1.9        | 0.6            | 1.0        | 0.5        |
| Contributions, gifts, and grants paid.....  | 4.0                      | 4.1        | 3.7        | 3.5        | 1.0            | 1.3        | 1.0        |
| Depreciation and amortization charges.....  | 1.9                      | 2.2        | 1.5        | 1.5        | 1.8            | 2.0        | 1.1        |
| Governmental taxes and license fees.....  | 3.7                      | 3.9        | 2.4        | 2.6        | 2.2            | 3.0        | 1.0        |
| All other operating expenses.....   | 1.6                      | 1.6        | 2.0        | 1.9        | 0.9            | 1.3        | 0.8        |
| Data processing and other purchased computer services.....                                | 9.1                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased communication services.....   | 2.5                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Water, sewer, refuse removal, and other utility payments.....                             | 5.5                      | NA         | NA         | NA         | NA             | NA         | NA         |
| Purchased professional and technical services.....  | 2.1                      | NA         | NA         | NA         | NA             | NA         | NA         |
| All other operating expenses.....   | 1.9                      | NA         | NA         | NA         | NA             | NA         | NA         |

NA Not available.

<sup>1</sup>Due to the addition of detailed expense data to the 2007 Service Annual Survey, the 2007 expenses may not be comparable to previously published estimates.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <[www.census.gov/svsd/www/cv.html](http://www.census.gov/svsd/www/cv.html)>.