

**Table 6. Estimated Sales and Commissions of Electronic Markets, Agents, Brokers, and Commission Merchants for the United States: 2004 through 2009**

[Estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using the final results of the 2007 Economic Census.]

<b>2002 NAICS CODE</b>	<b>Data Item</b>	<b>2004<sup>r</sup></b>	<b>2005<sup>r</sup></b>	<b>2006<sup>r</sup></b>	<b>2007<sup>r</sup></b>	<b>2008<sup>r</sup></b>	<b>2009</b>
<b>4251</b>	<b>Total sales</b>	<b>521,757</b>	<b>531,955</b>	<b>596,616</b>	<b>626,717</b>	<b>654,669</b>	<b>581,016</b>
4251	Sales on own account	6,787	7,462	8,616	10,785	9,237	8,909
4251	Sales made on the account of others	514,970	524,493	588,000	615,932	645,432	572,107
<b>4251</b>	<b>Commissions received for sales made on the account of others</b>						
4251	Amount	19,229	20,539	22,509	24,667	25,800	23,109
4251	As a percent of sales on the account of others	3.7	3.9	3.8	4.0	4.0	4.0
<b>4251</b>	<b>Operating Expenses</b>						
4251	Amount	15,090	15,726	18,542	20,098	20,492	18,910
4251	As a percent of total sales	2.9	3.0	3.1	3.2	3.1	3.3

Notes:

Estimates have not been adjusted for price changes. Table 6A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/annual\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html).

Footnotes:

<sup>r</sup> Revised data.