

**Table 3. Estimated Sales and Inventories of U.S. Manufacturers' Sales Branches and Offices: 2002 through 2009**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using the final results of the 2007 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 <sup>f</sup>	2003 <sup>f</sup>	2004 <sup>f</sup>	2005 <sup>f</sup>	2006 <sup>f</sup>	2007 <sup>f</sup>	2008 <sup>f</sup>	2009
<b>42</b>	<b>Sales</b>	<b>U.S. Manufacturers' Sales Branches and Offices</b>	<b>1,326,641</b>	<b>1,399,783</b>	<b>1,531,227</b>	<b>1,647,365</b>	<b>1,708,127</b>	<b>1,714,703</b>	<b>1,726,951</b>	<b>1,458,684</b>
<b>423</b>	<b>Sales</b>	<b>Durable goods</b>	<b>749,765</b>	<b>759,217</b>	<b>814,659</b>	<b>844,277</b>	<b>860,986</b>	<b>823,623</b>	<b>770,760</b>	<b>642,919</b>
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	346,771	345,071	360,446	347,749	346,967	329,702	269,417	207,578
4232	Sales	Furniture and Home Furnishings	17,944	18,348	20,402	22,536	22,598	23,365	21,601	S
4233	Sales	Lumber & Other Construction Materials	20,416	24,197	29,659	36,197	41,777	44,817	41,193	34,457
4234	Sales	Professional and Commercial Equipment and Supplies	133,985	142,783	144,953	150,799	152,214	131,439	143,516	140,733
42343	Sales	Computer and Computer Peripheral Equipment and Software	81,903	91,783	92,021	98,771	97,313	82,606	91,903	90,027
4235	Sales	Metals and Minerals, ex. Petroleum	35,709	38,425	48,052	55,532	61,314	61,188	64,319	39,937
4236	Sales	Electrical Goods	99,419	92,483	100,572	101,040	S	72,702	S	93,393
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	14,148	14,407	15,939	19,209	20,445	20,053	19,444	15,770
4238	Sales	Machinery, Equipment, and Supplies	70,178	72,876	82,764	100,277	107,388	100,740	103,909	86,214
4239	Sales	Miscellaneous Durable Goods	11,195	10,627	11,872	10,938	10,322	8,248	7,512	6,178
<b>424</b>	<b>Sales</b>	<b>Nondurable goods</b>	<b>576,876</b>	<b>640,566</b>	<b>716,568</b>	<b>803,088</b>	<b>847,141</b>	<b>891,080</b>	<b>956,191</b>	<b>815,765</b>
4241	Sales	Paper and Paper Products	41,765	42,534	S	47,542	48,449	48,337	45,925	39,885
4242	Sales	Drugs and Druggists' Sundries	141,233	158,868	180,333	198,011	206,170	210,545	211,892	201,426
4243	Sales	Apparel, Piece Goods, and Notions	12,543	10,867	10,921	11,081	9,996	8,480	8,074	6,153
4244	Sales	Groceries and Related Products	125,557	140,728	151,767	160,903	176,483	191,371	201,510	201,606
4246	Sales	Chemicals and Allied Products	58,405	62,366	69,731	73,511	74,350	79,920	84,617	69,910
4247	Sales	Petroleum and Petroleum Products	128,580	158,931	189,467	237,252	257,692	277,164	313,905	212,681
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	8,370	8,334	9,224	11,515	S	11,746	12,220	11,426
4249	Sales	Miscellaneous Nondurable Goods	60,423	57,938	59,114	63,273	63,645	63,517	78,048	72,678
<b>42</b>	<b>Inventories</b>	<b>U.S. Manufacturers' Sales Branches and Offices</b>	<b>76,575</b>	<b>83,884</b>	<b>93,005</b>	<b>105,686</b>	<b>113,122</b>	<b>118,115</b>	<b>123,129</b>	<b>111,383</b>
<b>423</b>	<b>Inventories</b>	<b>Durable goods</b>	<b>34,142</b>	<b>39,318</b>	<b>43,453</b>	<b>48,580</b>	<b>51,383</b>	<b>52,929</b>	<b>54,498</b>	<b>48,210</b>
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	6,909	11,803	12,311	13,074	12,776	13,784	12,632	10,407
4232	Inventories	Furniture and Home Furnishings	1,110	1,177	1,387	1,472	1,642	1,802	1,492	S
4233	Inventories	Lumber & Other Construction Materials	1,511	1,783	2,333	3,033	3,488	4,122	3,982	3,219
4234	Inventories	Professional and Commercial Equipment and Supplies	7,214	7,409	7,770	8,276	8,396	8,152	9,043	8,871
42343	Inventories	Computer and Computer Peripheral Equipment and Software	2,653	2,596	2,527	2,570	2,580	2,624	3,092	3,171
4235	Inventories	Metals and Minerals, ex. Petroleum	4,147	4,128	5,359	6,632	7,298	7,927	8,273	5,981
4236	Inventories	Electrical Goods	4,636	4,199	4,318	5,367	5,626	5,760	6,059	5,173
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	1,275	1,212	1,307	1,662	1,880	1,824	1,913	1,728
4238	Inventories	Machinery, Equipment, and Supplies	6,177	6,395	7,460	7,954	9,195	8,678	10,175	10,438
4239	Inventories	Miscellaneous Durable Goods	1,163	1,212	1,208	1,110	1,082	880	929	792
<b>424</b>	<b>Inventories</b>	<b>Nondurable goods</b>	<b>42,433</b>	<b>44,566</b>	<b>49,552</b>	<b>57,106</b>	<b>61,739</b>	<b>65,186</b>	<b>68,631</b>	<b>63,173</b>
4241	Inventories	Paper and Paper Products	2,563	2,604	S	3,121	3,539	3,719	3,715	3,187
4242	Inventories	Drugs and Druggists' Sundries	12,737	13,905	15,431	16,430	17,597	16,664	23,675	16,314
4243	Inventories	Apparel, Piece Goods, and Notions	1,584	1,716	1,602	1,867	1,851	1,693	1,543	1,227
4244	Inventories	Groceries and Related Products	3,050	5,115	5,722	6,350	7,082	7,400	8,105	7,635
4246	Inventories	Chemicals and Allied Products	5,696	5,701	5,835	6,251	6,778	7,469	7,746	6,445
4247	Inventories	Petroleum and Petroleum Products	11,053	10,515	12,940	17,577	19,928	22,613	15,669	20,004
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	551	579	591	597	566	679	743	731
4249	Inventories	Miscellaneous Nondurable Goods	5,199	4,431	4,547	4,913	4,398	4,949	7,435	7,630

Notes:

S - Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/standards/standardf1.html>.

There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 3A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/annual\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html).

Footnotes:

<sup>f</sup> Revised data.