

Table 3. Estimated Sales and Inventories of U.S. Manufacturers' Sales Branches and Offices: 2002 through 2010

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using the final results of the 2007 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 ^r	2003 ^r	2004 ^r	2005 ^r	2006 ^r	2007 ^r	2008 ^r	2009 ^r	2010
42	Sales	U.S. Manufacturers' Sales Branches and Offices	1,326,641	1,399,187	1,529,669	1,642,004	1,696,359	1,714,703	1,716,743	1,458,623	1,641,084
423	Sales	Durable goods	749,765	759,680	815,681	847,215	858,045	823,623	757,787	637,029	742,404
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	346,771	344,485	359,283	347,887	344,943	329,702	257,031	207,535	267,588
4232	Sales	Furniture and Home Furnishings	17,944	18,462	20,638	22,664	22,557	23,365	21,616	19,409	19,523
4233	Sales	Lumber & Other Construction Materials	20,416	24,098	29,419	35,759	41,134	44,817	41,265	34,803	33,495
4234	Sales	Professional and Commercial Equipment and Supplies	133,985	143,935	147,416	152,560	151,585	131,439	143,275	138,469	146,820
42343	Sales	Computer and Computer Peripheral Equipment and Software	81,903	92,564	93,798	99,853	97,781	82,606	91,752	88,230	94,585
4235	Sales	Metals and Minerals, ex. Petroleum	35,709	38,315	47,810	55,983	60,890	61,188	63,735	39,608	51,027
4236	Sales	Electrical Goods	99,419	92,520	100,638	101,973	S	104,071	S	88,124	S
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	14,148	14,414	15,952	19,228	20,455	20,053	19,442	15,758	14,987
4238	Sales	Machinery, Equipment, and Supplies	70,178	72,775	82,555	100,227	107,342	100,740	104,034	87,142	101,202
4239	Sales	Miscellaneous Durable Goods	11,195	10,676	11,970	10,934	10,410	8,248	7,505	6,181	6,357
424	Sales	Nondurable goods	576,876	639,507	713,988	794,789	838,314	891,080	958,956	821,594	898,680
4241	Sales	Paper and Paper Products	41,765	42,928	S	48,792	51,306	48,337	50,768	46,023	48,732
4242	Sales	Drugs and Druggists' Sundries	141,233	158,405	179,297	195,788	206,897	210,545	218,172	207,308	209,457
4243	Sales	Apparel, Piece Goods, and Notions	12,543	10,817	10,834	11,039	9,750	8,480	8,047	6,070	6,253
4244	Sales	Groceries and Related Products	125,557	141,295	153,025	162,120	177,262	191,371	200,486	200,175	205,839
4246	Sales	Chemicals and Allied Products	58,405	62,352	69,701	73,401	74,255	79,920	84,276	69,221	84,027
4247	Sales	Petroleum and Petroleum Products	128,580	157,714	186,500	229,245	245,589	277,164	313,410	215,128	264,935
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	8,370	8,387	9,330	11,680	S	11,746	11,819	11,029	S
4249	Sales	Miscellaneous Nondurable Goods	60,423	57,609	58,483	62,724	63,073	63,517	71,978	66,640	69,244
42	Inventories	U.S. Manufacturers' Sales Branches and Offices	77,968	84,765	93,787	106,670	113,504	119,378	126,059	114,016	125,864
423	Inventories	Durable goods	34,289	39,465	43,644	48,911	51,436	53,116	54,643	48,492	52,698
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	6,898	11,775	12,259	12,989	12,649	13,621	12,603	10,475	10,570
4232	Inventories	Furniture and Home Furnishings	1,171	1,251	1,482	S	1,749	1,923	1,713	1,820	1,947
4233	Inventories	Lumber & Other Construction Materials	1,503	1,767	2,303	2,987	3,425	4,114	3,976	3,268	3,243
4234	Inventories	Professional and Commercial Equipment and Supplies	6,995	7,246	7,663	8,178	8,298	8,088	8,927	8,761	9,692
42343	Inventories	Computer and Computer Peripheral Equipment and Software	2,554	2,527	2,488	2,490	2,527	2,528	2,898	3,070	S
4235	Inventories	Metals and Minerals, ex. Petroleum	4,228	4,194	5,433	6,823	7,317	8,192	8,312	6,133	6,900
4236	Inventories	Electrical Goods	4,934	4,471	4,599	5,727	5,951	6,123	6,444	5,272	6,217
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	1,259	1,197	1,291	1,646	1,870	1,815	1,903	1,764	1,687
4238	Inventories	Machinery, Equipment, and Supplies	6,129	6,337	7,384	7,845	9,085	8,384	9,822	10,104	11,485
4239	Inventories	Miscellaneous Durable Goods	1,172	1,227	1,230	1,131	1,092	856	943	895	957
424	Inventories	Nondurable goods	43,679	45,300	50,143	57,759	62,068	66,262	71,416	65,524	73,166
4241	Inventories	Paper and Paper Products	2,614	2,683	S	S	S	S	S	3,555	3,812
4242	Inventories	Drugs and Druggists' Sundries	12,594	13,709	15,168	15,888	17,474	16,636	25,183	17,649	20,166
4243	Inventories	Apparel, Piece Goods, and Notions	1,598	1,727	1,606	1,890	1,823	1,687	1,474	S	S
4244	Inventories	Groceries and Related Products	2,868	4,821	5,421	6,061	6,937	7,323	8,716	8,231	8,702
4246	Inventories	Chemicals and Allied Products	5,730	5,734	5,868	6,279	6,810	7,470	7,719	6,473	7,457
4247	Inventories	Petroleum and Petroleum Products	11,187	10,504	12,825	17,556	19,349	22,612	16,118	20,224	23,375
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	570	604	621	630	439	566	613	583	454
4249	Inventories	Miscellaneous Nondurable Goods	6,518	5,518	5,638	6,251	5,579	6,131	7,601	7,627	7,899

Notes:

S - Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/standards/standardf1.html>.

There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 3A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html.

Footnotes:

^r Revised data.