

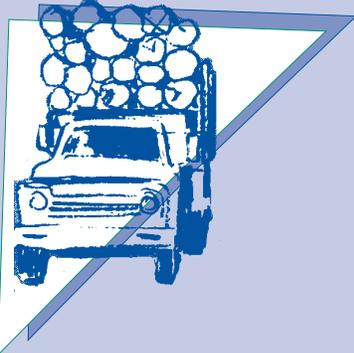
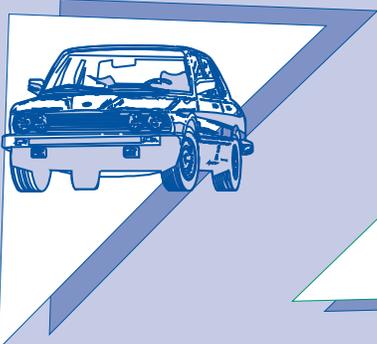
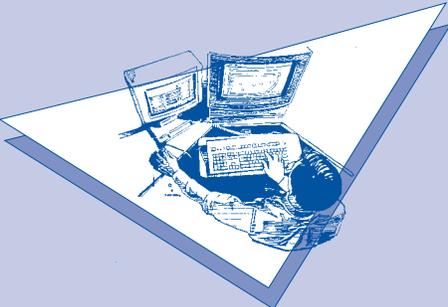
# Annual Report for Wholesale Trade: 2002-2004

Issued March 2006

*A Detailed Summary for Merchant Wholesalers,  
including Manufacturers Sales Branches & offices*

BW(MSBO)/05-A

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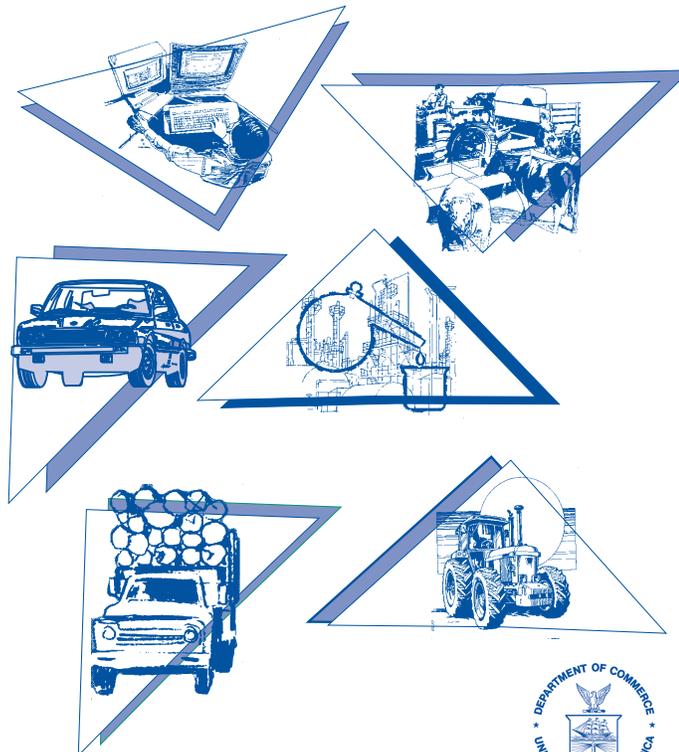
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# Annual Report for Wholesale Trade: 2002 - 2004

## INTRODUCTION

The U.S. Census Bureau produces the *Annual Report for Wholesale Trade* to provide national estimates by kind of business of annual sales and end-of-year non-LIFO (last-in, first-out) inventories for all merchant wholesalers. In 2007 annual estimates for Wholesale Electronic Markets and Agents and Brokers (NAICS 4251) will also be available. Separate estimates of sales and inventory plus purchases and gross margins are also provided for merchant wholesale establishments, except manufacturing sales branches and offices (MSBOs) and sales and inventory plus operating expenses for MSBOs.

We develop the estimates in this report using data from the Annual Wholesale Trade Survey (AWTS). Questionnaires are mailed to a probability sample of firms located in the United States and having paid employees. The sample is updated regularly and periodically reselected.

Additional information on AWTS can be found on the Census Bureau website at:

<http://www.census.gov/econ/www/retmenu.html#WHOL>

## COVERAGE

The estimates in this publication are summarized by kind-of-business classification based on the *2002 North American Industry Classification System* (NAICS). NAICS groups establishments into industries based on the activities in which they are primarily engaged. This system was developed by the joint efforts of statistical agencies in Canada, Mexico, and the United States. The common industry definitions allow for statistics to be compared by business activity across North America.

Wholesale trade, as defined by NAICS Sector 42, includes establishments that are engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

Wholesalers are organized to sell or arrange the purchase or sale of –

- 1) goods to other wholesalers or retailers
- 2) capital or durable nonconsumer goods, or
- 3) raw and intermediate materials and supplies used in production.

The 2004 AWTS covers wholesale merchants who sell goods on their own account and include such businesses as wholesale distributors or jobbers, industrial distributors, exporters, and importers. Sales offices and branches maintained by domestic manufacturing, refining, or

mining firms for the purpose of marketing their products were added for the first time to the coverage of the 2003 AWTS. In the 2003 survey year data were collected for 2003 and 2002. Wholesale Electronic Markets and Agents and Brokers (NAICS Industry Group 4251) are not covered in this report.

## **PREVIOUSLY PUBLISHED ESTIMATES OF MERCHANT WHOLESALERS**

The estimates for merchant wholesalers, excluding MSBOs, are the same as the data published in the *Annual Revision of Monthly Wholesale Trade, January 1992 through January 2006*. Please refer to that report for a full explanation of the benchmarking procedure for the Monthly Wholesale Trade Survey and for an explanation of any revisions of the data for merchant wholesalers, except MSBOs, when compared to previously published data.

## **DEFINITION OF TERMS**

### **Dollar Values**

All dollar values presented are expressed in current dollars (not adjusted to a constant dollar series). Consequently, when comparing estimates to prior years, users also should consider price level changes.

### **Confidentiality**

Title 13 of the United States Code authorizes the Census Bureau to conduct censuses and surveys. Section 9 of the same Title requires that any information collected from the public under the authority of Title 13 be maintained as confidential. Section 214 of Title 13 and Sections 3559 and 3571 of Title 18 of the United States Code provide for the imposition of penalties of up to five years in prison and up to \$250,000 in fines for wrongful disclosure of confidential census information. In accordance with Title 13, no estimates are published that would disclose the operations of an individual firm.

The Census Bureau's internal Disclosure Review Board sets the confidentiality rules for all data releases. A checklist approach is used to ensure that all potential risks to the confidentiality of the data are considered and addressed.

### **Disclosure Limitation**

A disclosure of data occurs when an individual can use published statistical information to identify either an individual or firm that has provided information under a pledge of confidentiality. Disclosure limitation is the process used to protect the confidentiality of the survey data provided by an individual or firm. Using disclosure limitation procedures, the Census Bureau modifies or removes the characteristics that put confidential information at risk for disclosure. Although it may appear that a table shows information about a specific individual or business, the Census Bureau has taken steps to disguise or suppress the original data while

making sure the results are still useful. The techniques used by the Census Bureau to protect confidentiality in tabulations vary, depending on the type of data.

### **Unpublished Estimates**

It should be noted that some unpublished estimates can be derived directly from this report by subtracting published estimates from their respective totals. However, the estimates obtained by such subtraction would be subject to the poor response rates or high sampling variability.

Individuals who use the estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates.

### **Sales**

Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in merchant wholesale trade; receipts from customers for rental or leasing of equipment, instruments, tools, etc.; receipts for delivery, installation, alteration, maintenance, repair, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed along to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Sales that are made on an agency basis for others are included as gross sales. Direct shipments on orders from wholesalers are also included in sales. Total sales do not include non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales exclude sales taxes and excise taxes collected directly from customers and paid directly to a local, State, or Federal tax agency. Also excluded are receipts from customers for carrying or other credit charges.

### **Inventories**

Inventories represent stocks on a non-LIFO basis (firms that valued inventory on a LIFO basis included the values of LIFO reserve in the total inventory levels) of merchandise owned by merchant wholesalers at the end of the month, regardless of location, except for goods held outside the United States. Goods held on consignment and items not held for sale such as fixtures, equipment, and supplies are not included. Goods held in foreign trade zones in the United States are also included. Methods of valuation may vary according to the accounting practices of the firm.

### **Purchases (Merchants, excluding MSBOs only)**

Purchases represent the total cost of merchandise acquired for resale during the year, whether or not payment for the merchandise was made during the year. Purchases are net of returns, allowances, and trade and cash discounts but include payments by the wholesaler for freight, insurance, import duties, and credit and other charges. Purchases exclude the cost of containers, wrapping, packaging, and selling supplies. Also excluded are liquor and tobacco tax stamps.

### **Cost of Goods Sold (Merchants, excluding MSBOs only)**

Cost of goods sold are not shown in this report but can be derived by subtracting gross margin data from annual sales data. They represent the total cost of merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in merchant wholesale trade.

Cost of goods sold is calculated by adding all purchases of merchandise (net of returns, allowances, and discounts but including charges for freight, insurance, etc.) during the year to the beginning year inventories, then deducting the end-of-year inventories from the total. Firms were instructed to exclude the cost of containers, wrapping, packaging, and selling supplies in the cost of purchases. Purchase of tax stamps and payments of excise taxes often included by tobacco and liquor wholesalers in their purchases were excluded from cost of goods sold.

### **Gross Margin (Merchants, excluding MSBOs only)**

Gross margin represents sales less cost of goods sold. Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in merchant wholesale establishments, whether provided by the merchant wholesaling firm itself or purchased by it from others. To the extent that it includes cost of contract work done by others on materials of the merchant wholesale firms, gross margin includes an element of value added by manufacturing.

### **Gross Margins as a Percent of Sales (Merchants, excluding MSBOs only)**

Gross margins, as a percent of sales, are derived by dividing the gross margin by the dollar value of sales. No adjustments are made for service revenues that may be included in sales data.

### **Operating Expenses (MSBOs only)**

Operating expenses include payroll as well as overhead expenses of the MSBOs. They do not include operating expenses of the manufacturing plants, central offices, the cost of goods sold; income or excise taxes.

## **ADDITIONAL INFORMATION**

### **E-Commerce Data**

Data for e-commerce sales and electronic data interchange (EDI) can be found on the Census website at: <http://www.census.gov/estats>. Data for survey year 2004 will be released April 2006.

### **Survey Questionnaires**

The Annual Wholesale Trade Survey questionnaires can be found on the Census website at: <http://www.census.gov/svsd/www/atsforms.html>.

**Table 1. Estimated Sales and Inventories of U.S. Merchant Wholesalers:  
2002 through 2004**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Kind of business	2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>4,151,597</b>	<b>4,345,336</b>	<b>4,799,679</b>
<b>423</b>	<b>Durable goods</b>	<b>2,171,268</b>	<b>2,217,701</b>	<b>2,488,629</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	598,718	606,754	646,961
4232	Furniture and Home Furnishings	71,428	71,894	76,290
4233	Lumber & Other Construction Materials	115,507	127,683	153,323
4234	Professional and Commercial Equipment and Supplies	406,447	421,660	454,888
42343	Computer and Computer Peripheral Equipment and Software	232,521	239,345	257,018
4235	Metals and Minerals, ex. Petroleum	117,455	118,967	167,376
4236	Electrical Goods	322,376	321,530	357,976
4237	Hardware, and Plumbing and Heating Equipment and Supplies	84,579	85,497	93,167
4238	Machinery, Equipment, and Supplies	297,936	304,043	343,641
4239	Miscellaneous Durable Goods	156,822	159,673	195,007
<b>424</b>	<b>Nondurable goods</b>	<b>1,980,329</b>	<b>2,127,635</b>	<b>2,311,050</b>
4241	Paper and Paper Products	114,411	116,230	127,191
4242	Drugs and Druggists' Sundries	386,858	426,650	464,161
4243	Apparel, Piece Goods, and Notions	118,346	116,022	120,731
4244	Groceries and Related Products	511,438	541,809	552,146
4245	Farm Product Raw Materials	103,403	115,129	122,997
4246	Chemicals and Allied Products	115,554	120,552	132,922
4247	Petroleum and Petroleum Products	321,246	378,612	449,830
4248	Beer, Wine, and Distilled Alcoholic Beverages	87,559	90,738	95,213
4249	Miscellaneous Nondurable Goods	221,514	221,893	245,859
<b>42</b>	<b>End of year inventories, total</b>	<b>347,163</b>	<b>360,109</b>	<b>394,733</b>
<b>423</b>	<b>Durable goods</b>	<b>206,932</b>	<b>215,383</b>	<b>243,475</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	37,396	44,274	46,682
4232	Furniture and Home Furnishings	7,329	7,739	8,211
4233	Lumber & Other Construction Materials	10,235	11,898	15,132
4234	Professional and Commercial Equipment and Supplies	29,781	30,361	33,075
42343	Computer and Computer Peripheral Equipment and Software	10,050	10,653	11,467
4235	Metals and Minerals, ex. Petroleum	13,896	14,049	21,644
4236	Electrical Goods	27,943	27,010	29,375
4237	Hardware, and Plumbing and Heating Equipment and Supplies	12,011	11,988	13,225
4238	Machinery, Equipment, and Supplies	50,537	48,971	54,872
4239	Miscellaneous Durable Goods	17,804	19,093	21,259
<b>424</b>	<b>Nondurable goods</b>	<b>140,231</b>	<b>144,726</b>	<b>151,258</b>
4241	Paper and Paper Products	6,977	7,112	8,194
4242	Drugs and Druggists' Sundries	35,498	36,079	36,167
4243	Apparel, Piece Goods, and Notions	15,850	15,352	15,765
4244	Groceries and Related Products	24,098	25,978	27,348
4245	Farm Product Raw Materials	11,508	14,091	10,822
4246	Chemicals and Allied Products	8,733	8,745	9,441
4247	Petroleum and Petroleum Products	10,113	9,809	12,809
4248	Beer, Wine, and Distilled Alcoholic Beverages	7,639	7,922	8,432
4249	Miscellaneous Nondurable Goods	19,815	19,638	22,280

Note: The 2002 revision of NAICS redefined merchant wholesale to include manufacturers' sales branches and offices. Prior to the revision, manufacturers' sales branches and offices were not included in data for merchant wholesalers.

Estimates have not been adjusted for price changes. Table 1A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 2. Estimated Sales and Inventories of U.S. Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 2002 through 2004**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Kind of business	2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>2,835,528</b>	<b>2,962,284</b>	<b>3,296,520</b>
<b>423</b>	<b>Durable goods</b>	<b>1,421,503</b>	<b>1,448,944</b>	<b>1,654,621</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	251,947	257,317	277,765
4232	Furniture and Home Furnishings	53,484	54,758	58,298
4233	Lumber & Other Construction Materials	95,091	105,672	128,624
4234	Professional and Commercial Equipment and Supplies	272,462	272,609	296,276
42343	Computer and Computer Peripheral Equipment and Software	150,618	144,319	157,547
4235	Metals and Minerals, ex. Petroleum	81,746	81,393	121,160
4236	Electrical Goods	222,957	227,129	253,761
4237	Hardware, and Plumbing and Heating Equipment and Supplies	70,431	71,235	77,524
4238	Machinery, Equipment, and Supplies	227,758	230,838	260,190
4239	Miscellaneous Durable Goods	145,627	147,993	181,023
<b>424</b>	<b>Nondurable goods</b>	<b>1,414,025</b>	<b>1,513,340</b>	<b>1,641,899</b>
4241	Paper and Paper Products	72,646	73,895	81,584
4242	Drugs and Druggists' Sundries	245,625	273,546	296,556
4243	Apparel, Piece Goods, and Notions	105,803	104,392	108,432
4244	Groceries and Related Products	385,881	405,322	409,743
4245	Farm Product Raw Materials	103,403	115,129	122,997
4246	Chemicals and Allied Products	67,721	69,736	76,369
4247	Petroleum and Petroleum Products	192,666	225,707	274,942
4248	Beer, Wine, and Distilled Alcoholic Beverages	79,189	82,215	85,607
4249	Miscellaneous Nondurable Goods	161,091	163,398	185,669
<b>42</b>	<b>End of year inventories, total</b>	<b>303,925</b>	<b>310,050</b>	<b>340,023</b>
<b>423</b>	<b>Durable goods</b>	<b>182,399</b>	<b>184,890</b>	<b>209,954</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	29,513	30,733	32,353
4232	Furniture and Home Furnishings	6,561	6,979	7,364
4233	Lumber & Other Construction Materials	8,799	10,371	13,295
4234	Professional and Commercial Equipment and Supplies	25,705	25,966	28,245
42343	Computer and Computer Peripheral Equipment and Software	9,335	9,921	10,721
4235	Metals and Minerals, ex. Petroleum	12,433	12,631	19,833
4236	Electrical Goods	24,962	24,248	26,484
4237	Hardware, and Plumbing and Heating Equipment and Supplies	10,871	10,918	12,081
4238	Machinery, Equipment, and Supplies	46,231	44,493	49,630
4239	Miscellaneous Durable Goods	17,324	18,551	20,669
<b>424</b>	<b>Nondurable goods</b>	<b>121,526</b>	<b>125,160</b>	<b>130,069</b>
4241	Paper and Paper Products	5,899	6,022	6,992
4242	Drugs and Druggists' Sundries	32,300	32,715	32,566
4243	Apparel, Piece Goods, and Notions	14,698	14,037	14,448
4244	Groceries and Related Products	21,782	22,154	23,219
4245	Farm Product Raw Materials	11,508	14,091	10,822
4246	Chemicals and Allied Products	6,839	6,860	7,522
4247	Petroleum and Petroleum Products	5,308	5,518	7,721
4248	Beer, Wine, and Distilled Alcoholic Beverages	7,046	7,288	7,771
4249	Miscellaneous Nondurable Goods	16,146	16,475	19,008

Note: Estimates have not been adjusted for price changes. Table 2A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 3. Estimated Sales and Inventories of Manufacturers' Sales Branches and Offices:  
2002 through 2004**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Kind of business	2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>1,316,069</b>	<b>1,383,052</b>	<b>1,503,159</b>
<b>423</b>	<b>Durable goods</b>	<b>749,765</b>	<b>768,757</b>	<b>834,008</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	346,771	349,437	369,196
4232	Furniture and Home Furnishings	17,944	17,136	17,992
4233	Lumber & Other Construction Materials	20,416	22,011	24,699
4234	Professional and Commercial Equipment and Supplies	133,985	149,051	158,612
42343	Computer and Computer Peripheral Equipment and Software	81,903	95,026	99,471
4235	Metals and Minerals, ex. Petroleum	35,709	37,574	46,216
4236	Electrical Goods	99,419	94,401	104,215
4237	Hardware, and Plumbing and Heating Equipment and Supplies	14,148	14,262	15,643
4238	Machinery, Equipment, and Supplies	70,178	73,205	83,451
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>566,304</b>	<b>614,295</b>	<b>669,151</b>
4241	Paper and Paper Products	41,765	42,335	45,607
4242	Drugs and Druggists' Sundries	141,233	153,104	167,605
4243	Apparel, Piece Goods, and Notions	12,543	11,630	12,299
4244	Groceries and Related Products	125,557	136,487	142,403
4246	Chemicals and Allied Products	47,833	50,816	56,553
4247	Petroleum and Petroleum Products	128,580	152,905	174,888
4248	Beer, Wine, and Distilled Alcoholic Beverages	8,370	8,523	9,606
4249	Miscellaneous Nondurable Goods	60,423	58,495	60,190
<b>42</b>	<b>End of year inventories, total</b>	<b>43,238</b>	<b>50,059</b>	<b>54,710</b>
<b>423</b>	<b>Durable goods</b>	<b>24,533</b>	<b>30,493</b>	<b>33,521</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	7,883	13,541	14,329
4232	Furniture and Home Furnishings	768	760	847
4233	Lumber & Other Construction Materials	1,436	1,527	1,837
4234	Professional and Commercial Equipment and Supplies	4,076	4,395	4,830
42343	Computer and Computer Peripheral Equipment and Software	715	732	746
4235	Metals and Minerals, ex. Petroleum	1,463	1,418	1,811
4236	Electrical Goods	2,981	2,762	2,891
4237	Hardware, and Plumbing and Heating Equipment and Supplies	1,140	1,070	1,144
4238	Machinery, Equipment, and Supplies	4,306	4,478	5,242
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>18,705</b>	<b>19,566</b>	<b>21,189</b>
4241	Paper and Paper Products	1,078	1,090	1,202
4242	Drugs and Druggists' Sundries	3,198	3,364	3,601
4243	Apparel, Piece Goods, and Notions	1,152	1,315	1,317
4244	Groceries and Related Products	2,316	3,824	4,129
4246	Chemicals and Allied Products	1,894	1,885	1,919
4247	Petroleum and Petroleum Products	4,805	4,291	5,088
4248	Beer, Wine, and Distilled Alcoholic Beverages	593	634	661
4249	Miscellaneous Nondurable Goods	3,669	3,163	3,272

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 3A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 4. Estimated Annual Purchases, Gross Margins, and Gross Margins as a Percent of Sales for Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 2002 Through 2004**

[Purchases and gross margins estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Kind of business	2002	2003	2004
<b>42</b>	<b>Purchases, total</b>	<b>2,253,776</b>	<b>2,366,842</b>	<b>2,650,318</b>
<b>423</b>	<b>Durable goods</b>	<b>1,077,100</b>	<b>1,103,003</b>	<b>1,273,767</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	198,877	208,457	226,987
4232	Furniture and Home Furnishings	36,950	37,906	41,037
4233	Lumber & Other Construction Materials	77,198	86,190	105,818
4234	Professional and Commercial Equipment and Supplies	202,485	202,479	222,448
42343	Computer and Computer Peripheral Equipment and Software	121,508	117,218	127,885
4235	Metals and Minerals, ex. Petroleum	64,327	64,414	96,222
4236	Electrical Goods	171,485	175,150	196,874
4237	Hardware, and Plumbing and Heating Equipment and Supplies	51,084	51,561	58,159
4238	Machinery, Equipment, and Supplies	164,903	166,305	189,271
4239	Miscellaneous Durable Goods	109,791	110,541	136,951
<b>424</b>	<b>Nondurable goods</b>	<b>1,176,676</b>	<b>1,263,839</b>	<b>1,376,551</b>
4241	Paper and Paper Products	56,800	57,977	63,356
4242	Drugs and Druggists' Sundries	215,529	242,950	262,159
4243	Apparel, Piece Goods, and Notions	73,144	72,367	73,749
4244	Groceries and Related Products	321,960	331,277	345,222
4245	Farm Product Raw Materials	95,216	105,783	113,167
4246	Chemicals and Allied Products	49,880	51,544	57,549
4247	Petroleum and Petroleum Products	176,847	209,093	246,770
4248	Beer, Wine, and Distilled Alcoholic Beverages	58,370	61,010	61,543
4249	Miscellaneous Nondurable Goods	128,930	131,838	153,036
<b>42</b>	<b>Gross margins, total</b>	<b>586,179</b>	<b>601,567</b>	<b>676,175</b>
<b>423</b>	<b>Durable goods</b>	<b>344,082</b>	<b>348,432</b>	<b>405,918</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	55,358	50,080	52,398
4232	Furniture and Home Furnishings	16,929	17,270	17,646
4233	Lumber & Other Construction Materials	18,329	21,054	25,730
4234	Professional and Commercial Equipment and Supplies	70,709	70,391	76,107
42343	Computer and Computer Peripheral Equipment and Software	28,863	27,687	30,462
4235	Metals and Minerals, ex. Petroleum	17,626	17,177	32,140
4236	Electrical Goods	50,171	51,265	59,123
4237	Hardware, and Plumbing and Heating Equipment and Supplies	19,386	19,721	20,528
4238	Machinery, Equipment, and Supplies	60,165	62,795	76,056
4239	Miscellaneous Durable Goods	35,409	38,679	46,190
<b>424</b>	<b>Nondurable goods</b>	<b>242,097</b>	<b>253,135</b>	<b>270,257</b>
4241	Paper and Paper Products	15,559	16,041	19,198
4242	Drugs and Druggists' Sundries	31,608	31,011	34,248
4243	Apparel, Piece Goods, and Notions	33,038	31,364	35,094
4244	Groceries and Related Products	65,435	74,417	65,586
4245	Farm Product Raw Materials	8,457	11,929	6,561
4246	Chemicals and Allied Products	18,359	18,213	19,482
4247	Petroleum and Petroleum Products	16,365	16,824	30,375
4248	Beer, Wine, and Distilled Alcoholic Beverages	21,438	21,447	24,547
4249	Miscellaneous Nondurable Goods	31,838	31,889	35,166
<b>42</b>	<b>Gross margins as a percent of sales, total</b>	<b>20.67</b>	<b>20.31</b>	<b>20.51</b>
<b>423</b>	<b>Durable goods</b>	<b>24.21</b>	<b>24.05</b>	<b>24.53</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	21.97	19.46	18.86
4232	Furniture and Home Furnishings	31.65	31.54	30.27
4233	Lumber & Other Construction Materials	19.28	19.92	20.00
4234	Professional and Commercial Equipment and Supplies	25.95	25.82	25.69
42343	Computer and Computer Peripheral Equipment and Software	19.16	19.18	19.34
4235	Metals and Minerals, ex. Petroleum	21.56	21.10	26.53
4236	Electrical Goods	22.50	22.57	23.30
4237	Hardware, and Plumbing and Heating Equipment and Supplies	27.52	27.68	26.48
4238	Machinery, Equipment, and Supplies	26.42	27.20	29.23
4239	Miscellaneous Durable Goods	24.31	26.14	25.52
<b>424</b>	<b>Nondurable goods</b>	<b>17.12</b>	<b>16.73</b>	<b>16.46</b>
4241	Paper and Paper Products	21.42	21.71	23.53
4242	Drugs and Druggists' Sundries	12.87	11.34	11.55
4243	Apparel, Piece Goods, and Notions	31.23	30.04	32.36
4244	Groceries and Related Products	16.96	18.36	16.01
4245	Farm Product Raw Materials	8.18	10.36	5.33
4246	Chemicals and Allied Products	27.11	26.12	25.51
4247	Petroleum and Petroleum Products	8.49	7.45	11.05
4248	Beer, Wine, and Distilled Alcoholic Beverages	27.07	26.09	28.67
4249	Miscellaneous Nondurable Goods	19.76	19.52	18.94

Note: Estimates have not been adjusted for price changes. Table 4A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 5. Estimated Annual Operating Expenses and Operating Expenses/Sales Ratios of Manufacturers' Sales Branches and Offices: 2002 through 2004**

[Estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Kind of business	2002	2003	2004
<b>42</b>	<b>Operating expenses, total</b>	<b>99,862</b>	<b>104,393</b>	<b>113,107</b>
<b>423</b>	<b>Durable goods</b>	<b>59,227</b>	<b>60,978</b>	<b>66,672</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	7,215	8,392	8,531
4232	Furniture and Home Furnishings	1,744	1,745	1,960
4233	Lumber & Other Construction Materials	2,482	2,652	2,919
4234	Professional and Commercial Equipment and Supplies	22,251	22,054	23,690
42343	Computer and Computer Peripheral Equipment and Software	12,157	11,159	10,508
4235	Metals and Minerals, ex. Petroleum	1,449	1,490	1,807
4236	Electrical Goods	15,203	13,849	15,752
4237	Hardware, and Plumbing and Heating Equipment and Supplies	2,346	2,332	2,532
4238	Machinery, Equipment, and Supplies	5,846	7,096	7,747
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>40,635</b>	<b>43,415</b>	<b>46,435</b>
4241	Paper and Paper Products	3,095	3,102	3,077
4242	Drugs and Druggists' Sundries	12,548	13,832	15,119
4243	Apparel, Piece Goods, and Notions	1,257	1,227	1,353
4244	Groceries and Related Products	12,562	13,560	14,374
4246	Chemicals and Allied Products	3,610	3,618	3,935
4247	Petroleum and Petroleum Products	2,237	2,508	2,576
4248	Beer, Wine, and Distilled Alcoholic Beverages	967	977	1,136
4249	Miscellaneous Nondurable Goods	4,359	4,591	4,865
<b>42</b>	<b>Operating expenses/sales ratios, total</b>	<b>7.59</b>	<b>7.55</b>	<b>7.52</b>
<b>423</b>	<b>Durable goods</b>	<b>7.90</b>	<b>7.93</b>	<b>7.99</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	2.08	2.40	2.31
4232	Furniture and Home Furnishings	9.72	10.18	10.89
4233	Lumber & Other Construction Materials	12.16	12.05	11.82
4234	Professional and Commercial Equipment and Supplies	16.61	14.80	14.94
42343	Computer and Computer Peripheral Equipment and Software	14.84	11.74	10.56
4235	Metals and Minerals, ex. Petroleum	4.06	3.97	3.91
4236	Electrical Goods	15.29	14.67	15.11
4237	Hardware, and Plumbing and Heating Equipment and Supplies	16.58	16.35	16.19
4238	Machinery, Equipment, and Supplies	8.33	9.69	9.28
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>7.18</b>	<b>7.07</b>	<b>6.94</b>
4241	Paper and Paper Products	7.41	7.33	6.75
4242	Drugs and Druggists' Sundries	8.88	9.03	9.02
4243	Apparel, Piece Goods, and Notions	10.02	10.55	11.00
4244	Groceries and Related Products	10.01	9.94	10.09
4246	Chemicals and Allied Products	7.55	7.12	6.96
4247	Petroleum and Petroleum Products	1.74	1.64	1.47
4248	Beer, Wine, and Distilled Alcoholic Beverages	11.55	11.46	11.83
4249	Miscellaneous Nondurable Goods	7.21	7.85	8.08

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 5A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 1A. Estimated Measures of Sampling Variability for Sales and Inventories of U.S. Merchant Wholesalers: 2002 through 2004**

[Estimates are shown as percents and are based on data from the Annual Wholesale Trade Survey.]

2002 NAICS CODE	Kind of business	Coefficients of Variation		
		2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>0.2</b>	<b>0.4</b>	<b>0.5</b>
<b>423</b>	<b>Durable goods</b>	<b>0.2</b>	<b>0.6</b>	<b>0.7</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.1	0.3	0.5
4232	Furniture and Home Furnishings	0.0	1.0	2.5
4233	Lumber & Other Construction Materials	1.7	2.4	2.7
4234	Professional and Commercial Equipment and Supplies	1.1	1.2	1.7
42343	Computer and Computer Peripheral Equipment and Software	1.1	1.6	2.5
4235	Metals and Minerals, ex. Petroleum	0.0	0.9	1.8
4236	Electrical Goods	0.0	1.5	2.3
4237	Hardware, and Plumbing and Heating Equipment and Supplies	0.7	0.7	1.3
4238	Machinery, Equipment, and Supplies	0.5	0.9	1.9
4239	Miscellaneous Durable Goods	0.7	2.2	3.5
<b>424</b>	<b>Nondurable goods</b>	<b>0.3</b>	<b>0.6</b>	<b>0.7</b>
4241	Paper and Paper Products	0.0	1.1	2.3
4242	Drugs and Druggists' Sundries	0.0	1.0	1.4
4243	Apparel, Piece Goods, and Notions	0.0	1.3	1.8
4244	Groceries and Related Products	0.5	1.8	2.0
4245	Farm Product Raw Materials	2.3	2.8	3.5
4246	Chemicals and Allied Products	0.0	0.9	2.7
4247	Petroleum and Petroleum Products	0.0	0.9	1.6
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	1.0	1.7
4249	Miscellaneous Nondurable Goods	1.8	2.3	3.1
<b>42</b>	<b>End of year inventories, total</b>	<b>0.8</b>	<b>0.9</b>	<b>1.1</b>
<b>423</b>	<b>Durable goods</b>	<b>1.1</b>	<b>1.3</b>	<b>1.6</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	1.7	1.8	2.1
4232	Furniture and Home Furnishings	3.7	3.7	5.2
4233	Lumber & Other Construction Materials	3.0	3.8	4.5
4234	Professional and Commercial Equipment and Supplies	5.2	5.5	5.2
42343	Computer and Computer Peripheral Equipment and Software	4.8	7.6	7.3
4235	Metals and Minerals, ex. Petroleum	3.1	3.6	4.0
4236	Electrical Goods	3.5	4.4	5.2
4237	Hardware, and Plumbing and Heating Equipment and Supplies	3.0	3.4	3.3
4238	Machinery, Equipment, and Supplies	1.5	2.4	4.1
4239	Miscellaneous Durable Goods	3.1	5.2	5.9
<b>424</b>	<b>Nondurable goods</b>	<b>1.0</b>	<b>1.0</b>	<b>1.1</b>
4241	Paper and Paper Products	2.2	2.6	2.9
4242	Drugs and Druggists' Sundries	2.1	2.0	2.4
4243	Apparel, Piece Goods, and Notions	3.2	3.9	3.9
4244	Groceries and Related Products	2.9	4.1	4.1
4245	Farm Product Raw Materials	6.3	9.0	9.5
4246	Chemicals and Allied Products	3.3	3.9	3.9
4247	Petroleum and Petroleum Products	1.3	1.7	2.4
4248	Beer, Wine, and Distilled Alcoholic Beverages	2.1	2.5	3.0
4249	Miscellaneous Nondurable Goods	4.6	5.0	5.3

Note: Estimates of 2002 sales have coefficients of variation equal to zero because they are adjusted to the 2002 Economic Census.

Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 2A. Estimated Measures of Sampling Variability for Sales and Inventories of U.S. Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 2002 through 2004**

[Estimates are shown as percents and are based on data from the Annual Wholesale Trade Survey.]

2002 NAICS CODE	Kind of business	Coefficients of Variation		
		2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>0.3</b>	<b>0.5</b>	<b>0.7</b>
<b>423</b>	<b>Durable goods</b>	<b>0.4</b>	<b>0.8</b>	<b>1.0</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.2	0.8	1.2
4232	Furniture and Home Furnishings	0.0	1.4	3.0
4233	Lumber & Other Construction Materials	2.0	2.9	3.2
4234	Professional and Commercial Equipment and Supplies	1.6	1.9	2.3
42343	Computer and Computer Peripheral Equipment and Software	0.0	1.9	3.2
4235	Metals and Minerals, ex. Petroleum	0.0	1.4	2.4
4236	Electrical Goods	0.0	2.0	3.1
4237	Hardware, and Plumbing and Heating Equipment and Supplies	0.9	0.9	1.6
4238	Machinery, Equipment, and Supplies	0.6	1.0	1.6
4239	Miscellaneous Durable Goods	0.7	2.4	3.7
<b>424</b>	<b>Nondurable goods</b>	<b>0.4</b>	<b>0.7</b>	<b>0.9</b>
4241	Paper and Paper Products	0.0	1.7	3.6
4242	Drugs and Druggists' Sundries	0.0	1.5	1.9
4243	Apparel, Piece Goods, and Notions	0.0	1.4	2.0
4244	Groceries and Related Products	0.6	1.4	1.7
4245	Farm Product Raw Materials	2.3	2.8	3.5
4246	Chemicals and Allied Products	0.0	1.4	2.5
4247	Petroleum and Petroleum Products	0.0	1.4	2.6
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	1.1	1.9
4249	Miscellaneous Nondurable Goods	2.4	3.2	4.1
<b>42</b>	<b>End of year inventories, total</b>	<b>0.9</b>	<b>1.0</b>	<b>1.2</b>
<b>423</b>	<b>Durable goods</b>	<b>1.2</b>	<b>1.4</b>	<b>1.8</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	1.9	2.4	2.6
4232	Furniture and Home Furnishings	4.0	4.0	5.7
4233	Lumber & Other Construction Materials	3.5	4.3	5.0
4234	Professional and Commercial Equipment and Supplies	5.9	6.3	6.2
42343	Computer and Computer Peripheral Equipment and Software	4.8	8.0	7.5
4235	Metals and Minerals, ex. Petroleum	3.0	3.5	4.0
4236	Electrical Goods	3.0	4.2	5.4
4237	Hardware, and Plumbing and Heating Equipment and Supplies	3.2	3.7	3.7
4238	Machinery, Equipment, and Supplies	1.4	2.0	3.7
4239	Miscellaneous Durable Goods	3.1	5.2	6.0
<b>424</b>	<b>Nondurable goods</b>	<b>1.1</b>	<b>1.3</b>	<b>1.2</b>
4241	Paper and Paper Products	2.5	3.0	3.2
4242	Drugs and Druggists' Sundries	2.2	2.1	2.4
4243	Apparel, Piece Goods, and Notions	3.4	3.9	3.8
4244	Groceries and Related Products	3.0	3.5	3.6
4245	Farm Product Raw Materials	6.3	9.0	9.5
4246	Chemicals and Allied Products	3.8	4.5	4.5
4247	Petroleum and Petroleum Products	2.2	2.9	3.7
4248	Beer, Wine, and Distilled Alcoholic Beverages	2.3	2.7	3.2
4249	Miscellaneous Nondurable Goods	5.3	5.6	5.9

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 3A. Estimated Measures of Sampling Variability for Sales and Inventories of Manufacturers' Sales Branches and Offices: 2002 through 2004**

[Estimates are shown as percents and are based on data from the Annual Wholesale Trade Survey.]

2002 NAICS CODE	Kind of business	Coefficients of Variation		
		2002	2003	2004
<b>42</b>	<b>Sales, total</b>	<b>0.0</b>	<b>0.4</b>	<b>0.5</b>
<b>423</b>	<b>Durable goods</b>	<b>0.0</b>	<b>0.3</b>	<b>0.7</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.0	0.1	0.6
4232	Furniture and Home Furnishings	0.0	0.1	2.6
4233	Lumber & Other Construction Materials	0.0	0.6	0.7
4234	Professional and Commercial Equipment and Supplies	0.0	0.3	1.7
42343	Computer and Computer Peripheral Equipment and Software	3.3	3.3	3.2
4235	Metals and Minerals, ex. Petroleum	0.0	0.7	1.3
4236	Electrical Goods	0.0	1.4	2.0
4237	Hardware, and Plumbing and Heating Equipment and Supplies	0.0	0.3	0.7
4238	Machinery, Equipment, and Supplies	0.0	1.6	3.5
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>0.0</b>	<b>0.9</b>	<b>0.9</b>
4241	Paper and Paper Products	0.0	0.5	0.7
4242	Drugs and Druggists' Sundries	0.0	0.2	0.8
4243	Apparel, Piece Goods, and Notions	0.0	3.0	4.5
4244	Groceries and Related Products	0.0	3.7	3.6
4246	Chemicals and Allied Products	0.0	0.5	5.6
4247	Petroleum and Petroleum Products	0.0	0.0	0.2
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	0.0	0.1
4249	Miscellaneous Nondurable Goods	0.0	0.5	0.5
<b>42</b>	<b>End of year inventories, total</b>	<b>2.4</b>	<b>2.6</b>	<b>2.8</b>
<b>423</b>	<b>Durable goods</b>	<b>2.8</b>	<b>2.1</b>	<b>2.4</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	2.2	1.3	2.2
4232	Furniture and Home Furnishings	2.4	2.7	9.5
4233	Lumber & Other Construction Materials	2.9	2.7	2.5
4234	Professional and Commercial Equipment and Supplies	5.5	5.1	4.3
42343	Computer and Computer Peripheral Equipment and Software	14.0	11.4	10.1
4235	Metals and Minerals, ex. Petroleum	7.4	7.1	9.1
4236	Electrical Goods	13.1	12.5	11.0
4237	Hardware, and Plumbing and Heating Equipment and Supplies	5.8	4.5	4.0
4238	Machinery, Equipment, and Supplies	14.4	13.7	15.1
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>2.7</b>	<b>4.2</b>	<b>4.0</b>
4241	Paper and Paper Products	5.1	5.3	4.8
4242	Drugs and Druggists' Sundries	14.0	14.3	13.1
4243	Apparel, Piece Goods, and Notions	10.1	9.7	11.8
4244	Groceries and Related Products	7.9	18.0	16.8
4246	Chemicals and Allied Products	5.3	5.8	5.9
4247	Petroleum and Petroleum Products	1.0	1.0	0.9
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	0.0	0.0
4249	Miscellaneous Nondurable Goods	5.1	6.1	5.8

(S) Corresponding estimate in Table 3 does not meet publication standards because of high sampling variability or poor response quality.

Note: There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates of 2002 sales have coefficients of variation equal to zero because they are adjusted to the 2002 Economic Census.

Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 4A. Estimated Measures of Sampling Variability for Annual Purchases, Gross Margins, and Gross Margins as a Percent of Sales for Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 2002 Through 2004**

[Estimates are shown as percentages and are based on data from the Annual Wholesale Trade Survey.]

2002 NAICS CODE	Kind of business	Coefficients of Variation		
		2002	2003	2004
<b>42</b>	<b>Purchases, total</b>	<b>0.4</b>	<b>0.6</b>	<b>0.8</b>
<b>423</b>	<b>Durable goods</b>	<b>0.6</b>	<b>1.0</b>	<b>1.2</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.7	0.9	1.0
4232	Furniture and Home Furnishings	0.7	1.6	3.2
4233	Lumber & Other Construction Materials	2.3	3.4	3.6
4234	Professional and Commercial Equipment and Supplies	2.5	2.5	2.7
42343	Computer and Computer Peripheral Equipment and Software	1.5	2.1	3.2
4235	Metals and Minerals, ex. Petroleum	1.0	1.8	2.5
4236	Electrical Goods	0.5	1.9	3.1
4237	Hardware, and Plumbing and Heating Equipment and Supplies	1.0	1.2	3.9
4238	Machinery, Equipment, and Supplies	1.2	1.3	2.0
4239	Miscellaneous Durable Goods	1.7	3.2	4.5
<b>424</b>	<b>Nondurable goods</b>	<b>0.4</b>	<b>0.7</b>	<b>1.1</b>
4241	Paper and Paper Products	0.7	2.0	4.3
4242	Drugs and Druggists' Sundries	0.6	1.7	2.0
4243	Apparel, Piece Goods, and Notions	1.2	1.6	2.5
4244	Groceries and Related Products	0.7	1.1	1.7
4245	Farm Product Raw Materials	2.1	2.7	3.6
4246	Chemicals and Allied Products	1.4	2.1	3.3
4247	Petroleum and Petroleum Products	0.4	1.4	2.8
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.5	1.3	2.1
4249	Miscellaneous Nondurable Goods	2.7	3.3	4.4
<b>42</b>	<b>Gross margins, total</b>	<b>0.8</b>	<b>1.0</b>	<b>1.5</b>
<b>423</b>	<b>Durable goods</b>	<b>1.0</b>	<b>1.4</b>	<b>1.9</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	2.2	3.8	4.3
4232	Furniture and Home Furnishings	2.2	2.8	4.4
4233	Lumber & Other Construction Materials	4.2	4.3	4.7
4234	Professional and Commercial Equipment and Supplies	3.6	3.9	5.0
42343	Computer and Computer Peripheral Equipment and Software	6.2	7.9	9.6
4235	Metals and Minerals, ex. Petroleum	3.4	4.4	4.5
4236	Electrical Goods	2.4	4.2	4.8
4237	Hardware, and Plumbing and Heating Equipment and Supplies	2.3	3.0	7.7
4238	Machinery, Equipment, and Supplies	2.2	2.3	3.1
4239	Miscellaneous Durable Goods	3.8	5.3	4.3
<b>424</b>	<b>Nondurable goods</b>	<b>1.5</b>	<b>1.7</b>	<b>2.2</b>
4241	Paper and Paper Products	2.5	3.7	4.2
4242	Drugs and Druggists' Sundries	4.9	4.8	6.3
4243	Apparel, Piece Goods, and Notions	2.5	4.3	3.5
4244	Groceries and Related Products	4.0	4.2	4.2
4245	Farm Product Raw Materials	9.8	13.3	15.1
4246	Chemicals and Allied Products	4.1	4.7	3.9
4247	Petroleum and Petroleum Products	4.5	4.5	9.3
4248	Beer, Wine, and Distilled Alcoholic Beverages	1.5	1.6	1.9
4249	Miscellaneous Nondurable Goods	3.8	6.0	5.7
<b>42</b>	<b>Gross Margins as a percent of sales, total</b>	<b>0.2</b>	<b>0.2</b>	<b>0.2</b>
<b>423</b>	<b>Durable goods</b>	<b>0.3</b>	<b>0.3</b>	<b>0.4</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.5	0.7	0.7
4232	Furniture and Home Furnishings	0.7	0.8	0.9
4233	Lumber & Other Construction Materials	0.8	0.8	0.8
4234	Professional and Commercial Equipment and Supplies	0.9	0.9	1
42343	Computer and Computer Peripheral Equipment and Software	1.2	1.3	1.5
4235	Metals and Minerals, ex. Petroleum	0.7	0.9	0.8
4236	Electrical Goods	0.5	0.7	0.6
4237	Hardware, and Plumbing and Heating Equipment and Supplies	0.6	0.8	2
4238	Machinery, Equipment, and Supplies	0.6	0.5	0.7
4239	Miscellaneous Durable Goods	1.1	1.3	1
<b>424</b>	<b>Nondurable goods</b>	<b>0.2</b>	<b>0.2</b>	<b>0.4</b>
4241	Paper and Paper Products	0.6	0.8	1
4242	Drugs and Druggists' Sundries	0.6	0.5	0.7
4243	Apparel, Piece Goods, and Notions	0.8	1.1	0.9
4244	Groceries and Related Products	0.6	0.6	0.6
4245	Farm Product Raw Materials	0.7	1.1	0.7
4246	Chemicals and Allied Products	1.1	1.2	1
4247	Petroleum and Petroleum Products	0.4	0.3	1
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.4	0.3	0.3
4249	Miscellaneous Nondurable Goods	0.7	1.0	0.9

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

**Table 5A. Estimated Measures of Sampling Variability for Annual Operating Expenses and Operating Expenses/Sales Ratios of Manufacturers' Sales Branches and Offices: 2002 through 2004**

[Estimates are shown as a percentage and are based on data from the Annual Wholesale Trade Survey.]

2002 NAICS CODE	Kind of business	Coefficients of Variation		
		2002	2003	2004
<b>42</b>	<b>Operating expenses, total</b>	<b>3.1</b>	<b>2.7</b>	<b>3.3</b>
<b>423</b>	<b>Durable goods</b>	<b>4.2</b>	<b>3.6</b>	<b>5.1</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	2.0	1.6	1.7
4232	Furniture and Home Furnishings	7.4	7.8	6.0
4233	Lumber & Other Construction Materials	3.7	4.0	3.8
4234	Professional and Commercial Equipment and Supplies	2.4	2.8	3.7
42343	Computer and Computer Peripheral Equipment and Software	5.6	7.5	9.4
4235	Metals and Minerals, ex. Petroleum	11.1	11.0	9.6
4236	Electrical Goods	12.7	10.4	15.4
4237	Hardware, and Plumbing and Heating Equipment and Supplies	3.4	3.4	3.0
4238	Machinery, Equipment, and Supplies	5.2	15.2	16.7
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>2.2</b>	<b>1.9</b>	<b>1.8</b>
4241	Paper and Paper Products	4.3	4.3	4.4
4242	Drugs and Druggists' Sundries	3.6	3.7	3.3
4243	Apparel, Piece Goods, and Notions	7.2	8.7	10.6
4244	Groceries and Related Products	5.8	4.8	4.9
4246	Chemicals and Allied Products	3.1	2.6	3.2
4247	Petroleum and Petroleum Products	4.8	4.0	4.9
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	0.0	0.1
4249	Miscellaneous Nondurable Goods	4.4	4.8	4.6
<b>42</b>	<b>Operating expenses/sales ratios, total</b>	<b>0.2</b>	<b>0.2</b>	<b>0.2</b>
<b>423</b>	<b>Durable goods</b>	<b>0.3</b>	<b>0.3</b>	<b>0.4</b>
4231	Motor Vehicle and Motor Vehicle Parts and Supplies	0.0	0.0	0
4232	Furniture and Home Furnishings	0.7	0.8	0.7
4233	Lumber & Other Construction Materials	0.4	0.4	0.4
4234	Professional and Commercial Equipment and Supplies	0.4	0.4	0.5
42343	Computer and Computer Peripheral Equipment and Software	0.6	0.7	0.8
4235	Metals and Minerals, ex. Petroleum	0.5	0.4	0.4
4236	Electrical Goods	1.9	1.7	2
4237	Hardware, and Plumbing and Heating Equipment and Supplies	0.6	0.5	0.4
4238	Machinery, Equipment, and Supplies	0.4	1.1	1.1
4239	Miscellaneous Durable Goods	(S)	(S)	(S)
<b>424</b>	<b>Nondurable goods</b>	<b>0.2</b>	<b>0.1</b>	<b>0.1</b>
4241	Paper and Paper Products	0.3	0.3	0.3
4242	Drugs and Druggists' Sundries	0.3	0.3	0.3
4243	Apparel, Piece Goods, and Notions	0.7	0.8	0.8
4244	Groceries and Related Products	0.6	0.5	0.5
4246	Chemicals and Allied Products	0.2	0.2	0.3
4247	Petroleum and Petroleum Products	0.1	0.1	0.1
4248	Beer, Wine, and Distilled Alcoholic Beverages	0.0	0.0	0
4249	Miscellaneous Nondurable Goods	0.3	0.4	0.4

(S) Corresponding estimate in Table 5 does not meet publication standards because of high sampling variability or poor response quality.

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/svsd/www/atsreliability.html>.

## **APPENDIX A**

### **Explanatory Material**

#### **SAMPLE DESIGN AND ESTIMATION PROCEDURES**

Estimates provided in the tables are based on results of the 2004 AWTS. This survey consists of a sample of wholesale distributors and a sample of sales branches and offices of manufacturing, mining, and refining firms (or MSBOs). The MSBO sample was canvassed for the first time in 2003. Two years of data were requested for these firms in 2003, as opposed to one year of data in 2004. This section describes the design, selection, and estimation procedures for the new samples. For descriptions of the prior samples see the Annual Benchmark Report for Wholesale Trade for January 1990 to February 2000 or prior benchmark reports.

#### **Sampling Frame**

The sampling frame has two types of sampling units represented -- Employer Identification Numbers (EINs) and large, multiple-establishment firms. Both sampling units represent clusters of one or more establishments owned or controlled by the same firm. The information used to create these sampling units was extracted from data collected as part of the 1997 Economic Census and from establishment records contained on the Census Bureau's Business Register as updated to June 1999. The next few paragraphs give details about the Business Register; the distinction between firms, EINs, and establishments; and the construction of the sampling units. Though important, they are not essential to understanding the basic sample design and readers may continue to the **Stratification, Sampling Rates, and Allocation** section.

The Business Register is a multi-relational database that contains a record for each known establishment that is located in the United States or one of its territories and has employees. An establishment is a single physical location where business transactions take place and for which payroll and employment records are kept. Groups of one or more establishments under common ownership or control are firms. A singleunit firm owns or operates only one establishment. A multiunit firm owns or operates two or more establishments. The treatment of establishments on the Business Register differs according to whether the establishment is part of a singleunit or multiunit firm. In particular, the structure of an establishment's primary identifier on the Business Register differs depending on whether it is owned by a singleunit firm or by a multiunit firm.

A singleunit firm's primary identifier is its Employer Identification Number (EIN). The Internal Revenue Service (IRS) issues the EIN and the firm uses it as an identifier to report social security payments for its employees under the Federal Insurance Contributions Act (FICA). The same act requires all employer firms to use EINs. Each employer firm is associated with at least one EIN and only one firm can use a given EIN. Because a singleunit firm has only one establishment, there is a one-to-one relationship between the firm and the EIN. Thus the firm, the EIN, and the establishment all reference the same physical location and all three terms can be used interchangeably and unambiguously when referring to a singleunit firm.

For multiunit firms however, a different structure connects the firm with its establishments via the EIN. Essentially a multiunit firm is associated with a cluster of one or more EINs and EINs are associated with one or more establishments. A multiunit firm consists of at least two establishments. Each firm is associated with at least one EIN and only one firm can use a given EIN. However, one multiunit firm may have several EINs. Similarly, there is a one-to-many relationship between EINs and establishments. Each EIN can be associated with many

establishments but each establishment is associated with only one EIN. Because of the possibility of one-to-many relationships, we must distinguish between the firm, its EINs, and its establishments. The multiunit firm that owns or controls a particular establishment is identified on the Business Register by way of the establishment's primary identifier.

The primary identifier of an establishment owned by a multiunit firm consists of a unique combination of an alpha number and a plant number. The alpha number identifies the multiunit firm, and the plant number identifies a particular establishment within that firm. All establishments owned or controlled by the same multiunit firm have the same alpha number. Different multiunit firms have different alpha numbers, and different establishments within the same multiunit firm have different plant numbers. The Census Bureau assigns both the alpha number to the multiunit firm and plant numbers to the corresponding establishments based on the results of the quinquennial economic census and the annual Company Organization Survey.

To create the sampling frame, we extract the records for all establishments classified as merchants within the Wholesale Trade sector as defined by the 1997 North American Industry Classification System. For these establishments, we extract sales, payroll, employment, inventory, name and address information, as well as primary identifiers and, for establishments owned by multiunit firms, associated EINs. To create the sampling units for multiunit firms, we aggregate the economic data of the establishments owned by these firms to an EIN level by tabulating the establishment data for all extracted establishment records (i.e., establishments classified in the Wholesale Trade sector) associated with the same EIN. Similarly we aggregate the data to a multiunit firm level by tabulating the establishment data for all extracted establishment records associated with the same alpha number. No aggregation is necessary to put singleunit establishment information on an EIN basis or a firm basis. Thus, the sampling units created for singleunit firms simultaneously represent establishment, EIN, and firm information. In summary, the sampling frame is a complex amalgam of establishments, EINs, and firms.

### **Stratification, Sampling Rates, and Allocation**

The primary stratification of the frame is by kind-of-business group based on the detail required for this publication. We further stratify the sampling units within kind-of-business group (substratify) by a measure of size related to their annual sales. Sampling units expected to have a large effect on the precision of the estimates are selected "with certainty." This means they have a 100% chance of selection and will represent only themselves (i.e., have a selection probability of one and a sampling weight of one). Within each kind-of-business stratum we determined a substratum boundary that divides the certainty units from the noncertainty units. We based these cutoffs on a statistical analysis of data from the 1997 Economic Census. We also used this analysis to identify companies with large 1997 inventory as certainty units, to determine the number of size substrata for each kind-of-business stratum, and to set preliminary sampling rates needed to achieve specified sampling variability objectives on sales (or inventory) estimates for different kind-of-business groups. The size substrata and sampling rates were later updated through an analysis of the sampling frame.

### **Sample Selection**

The first step in the sample selection identified certainty firms. If a firm was selected with certainty and had more than one establishment at the time of sampling, any new establishments that the firm acquires, even if under new or different EINs, are included in the sample with certainty. However, if a singleunit firm was selected with certainty, only future establishments

associated with that firm's originally-selected EIN are included in the sample with certainty; any new EINs that might later be associated with that firm are subjected to sampling through the quarterly birth-selection procedure (see **Sample Maintenance**).

All firms not selected with certainty were subjected to sampling on an EIN basis. If a firm had more than one EIN, we treated each of its EINs as a separate sampling unit. To be eligible for the initial sampling, an EIN used by a single-unit firm had to have nonzero payroll in 1998. EINs used by multiunit firms were required to have nonzero payroll in 1997. The EINs were stratified according to their major kind of business and their estimated annual sales (on a 1997 basis). Within each noncertainty stratum, a simple random sample of EINs was selected. We then assigned the selected noncertainty EINs to one of two groups. One group is canvassed for both the monthly and annual surveys, the other only for the annual survey. The maximum sampling weight for an EIN selected for the annual survey was 400.

### **Sample Maintenance**

Periodically, we update the samples to represent EINs issued since the initial sample selection. These new EINs, called births, are EINs recently assigned by the IRS, on the latest available IRS mailing list for FICA taxpayers, and assigned a kind-of-business classification (if possible) by the Social Security Administration (SSA).

EIN births are sampled on a quarterly basis using a two-phase selection procedure. To be eligible for selection, a birth must either have no kind-of-business classification or be classified in a kind of business within the scope of AWTS, the Annual Retail Trade Survey (ARTS), or the Service Annual Survey (SAS), and it must meet certain criteria regarding its number of paid employees or quarterly payroll. In the first phase, births are stratified by kind of business and a measure of size based on expected employment or quarterly payroll. A relatively large sample is drawn and canvassed to obtain a more reliable measure of size, consisting of sales in two recent months, and a new or more detailed kind-of-business classification.

Using this more reliable information, the selected births from the first phase are subjected to probability proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial AWTS, ARTS, and SAS samples from the June 1999 Business Register. Because of the time it takes for a new employer firm to acquire an EIN from the IRS, and because of the time needed to accomplish the two-phase birth-selection procedure, births are added to the samples approximately nine months after they begin operation.

For the AWTS, EIN births that are selected in the quarterly birth-selection procedure in November of the annual survey year are included in the initial mailing of the AWTS questionnaires in February of the following year. To better represent all EIN births in the annual survey year, and specifically to account for the time it takes to identify and select new EINs, we add births to the annual sample that are selected in February, May, and August of the year following the annual survey year. We mail survey forms to these births around June and August to supplement the initial annual survey mailing.

To be eligible for the sample canvass and tabulation, an EIN selected in the noncertainty sampling operations must meet both of the following requirements:

- It must be on the latest available IRS mailing list for FICA taxpayers from the previous quarter.

- It must have been selected from the Business Register in either the initial sampling or during the quarterly birth-selection procedure.

EINs selected into the samples with certainty are not dropped from canvass and tabulation if they are no longer on the IRS mailing list. Rather, the firm that used the EIN is contacted, and if a successor EIN is found, it is added to the survey.

### **Estimation Procedures for Annual Totals**

Published estimates of annual sales, end-of-year inventories, and purchases for 2004 were computed by multiplying the revised 2003 annual estimates by the corresponding 2003-to-2004 change estimated from the 2003 and 2004 Annual Wholesale Trade Surveys. All firms selected with certainty and both groups of noncertainty EINs are asked to report data for the reference year. (Two years of data are requested in the year in which a new sample is introduced.) Estimates are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the AWTS sample. Because both groups of noncertainty EINs are canvassed for the annual survey, the annual estimates have less sampling variability than the corresponding monthly estimates. The annual estimates presented in this report have been adjusted using preliminary results of the economic census.

The estimates of total end-of-year inventory published in this report are on a non-LIFO basis. For those firms that reported inventory on a LIFO (last-in, first-out) basis, the LIFO reserve amount is **added** to the LIFO value to get inventory on a non-LIFO basis. In the annual survey, sampling units that used a LIFO cost basis for all or part of their inventory were asked to report LIFO reserves.

The estimates of gross margin represent sales minus the cost of goods sold (see **Definition of Terms** section) and are computed as a function of weighted sales, inventories, and purchases data from the AWTS.

### **RELIABILITY OF THE ESTIMATES**

The total error of an estimate based on a sample survey is the difference between the estimate and the population parameter that it estimates. This error may be considered to be made up of sampling error and nonsampling error. Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of a population parameter is the difference, averaged over all possible samples of the same size and design, between the estimator and the population parameter being estimated. (The population parameter is usually unknown.) Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. The variance of an estimator is the squared difference, averaged over all possible samples of the

same size and design, between the estimator and its average value.

Descriptions of sampling and nonsampling errors for the Annual Wholesale Trade Survey (AWTS) are provided in the following sections.

## **Sampling Error**

Because the estimates are based on a sample, exact agreement with results that would be obtained from a complete enumeration of merchant wholesale firms on the sampling frame using the same enumeration procedures is not expected. However, because each firm represented on the sampling frame has a known probability of being selected into the sample, it is possible to estimate the sampling variability of the survey estimates.

The particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. If all possible samples had been surveyed under the same conditions, an estimate of a population parameter of interest could have been obtained from each sample. These samples give rise to a distribution of estimates for the population parameter. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The standard error is defined as the square root of the variance. The coefficient of variation (or relative standard error) of an estimator is the standard error of the estimator divided by the estimator. Note that measures of sampling variability, such as the standard error and coefficient of variation, are estimated from the sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, for the sake of brevity, we have omitted this detail.) It is important to note that the standard error and coefficient of variation measure sampling variability. They are not measures of systematic biases in the estimates. The Census Bureau recommends that individuals using estimates contained in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from these estimates.

The estimate from a particular sample and the standard error associated with the estimate can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability of containing the result of a complete enumeration of the sampling frame conducted under the same survey conditions. Associated with each interval is a percentage of confidence, which is interpreted as follows. If, for each possible sample, an estimate of a population parameter and its approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.645 standard errors below to 1.645 standard errors above the estimate would include the result of a complete enumeration.
2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the result of a complete enumeration.

To illustrate the computation of a confidence interval for an estimate of total sales, assume that an estimate of total sales is \$10,750 million and the coefficient of variation for this estimate is 1.8 percent, or 0.018. First obtain the standard error of the estimate by multiplying the total sales estimate by its coefficient of variation. For this example, multiply \$10,750 million by 0.018. This yields a standard error of \$193.5 million. The upper and lower bounds of the 90-percent

confidence interval are computed as \$10,750 million plus or minus 1.645 times \$193.5 million. Consequently, the 90-percent confidence interval is \$10,432 million to \$11,068 million. If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 9 out of 10 (90 percent) of these intervals would contain the result obtained from a complete enumeration.

## **Nonsampling Errors**

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the AWTS, nonsampling error can be attributed to many sources: inability to obtain information about all units in the sample; response errors; differences in the interpretation of the questions; mistakes in coding or keying the data obtained; and other errors of collection, response, coverage, and processing. Additional nonsampling error may have been introduced by the method used to adjust the survey estimates using results of the 2002 Economic Census. Although no direct measurement of the potential biases due to nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize their influence. The Census Bureau recommends that individuals using estimates in this report incorporate this information into their analyses, as nonsampling error could affect the conclusions drawn from these estimates.

A potential source of bias in the estimates is nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses about all selected units. Two types of nonresponse are often distinguished. Unit nonresponse is used to describe the inability to obtain any of the substantive measurements about a sampled unit. In most cases of unit nonresponse, the questionnaire was never returned to the Census Bureau after several attempts to elicit a response. Item nonresponse occurs either when a question is unanswered or the response to the question fails computer or analyst edits.

For both unit and item nonresponse, a missing value is replaced by a predicted value obtained from an appropriate model for nonresponse. This procedure is called imputation and uses survey data and administrative records as input. Imputed data amounts to be about 14 percent of the total wholesale sales estimate and about 10 percent of the total wholesale end-of-year inventory estimate. Imputed data amounts for wholesale excluding MSBOs were about 11 percent of the sales estimate, about 8 percent of the end-of-year inventory estimate, and around 17 percent of the total purchases estimate. Imputed data amounts for MSBOs were about 19 percent of the sales estimate, about 23 percent of the end-of-year inventory estimate, and around 28 percent of the total operating expense estimate.

## Appendix B.

### NAICS Codes, Titles, and Descriptions

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#### WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of – 1. goods for resale (i.e., goods sold to other wholesalers or retailers), 2. capital or durable nonconsumer goods, or 3. raw and intermediate materials and supplies used in production. Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others generally for a commission or fee.

- Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business-to-business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers'

representatives. These establishments operate from offices and generally do not own or handle the goods they sell. Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission. Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy-duty trucks, and industrial machinery, are always included in wholesale trade.

#### 423 DURABLE GOODS MERCHANT WHOLESALERS

Industries in the Durable Goods Merchant Wholesalers subsector sell capital or durable goods to other businesses. Merchant wholesalers generally take title to the goods that they sell; in other words, they buy and sell goods on their own account. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods merchant wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

#### 4231 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES MERCHANT WHOLESALERS

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of automobiles and other motor vehicles, motor vehicle supplies, tires, and new and used parts.

#### 42311 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

**423110 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

**4231101 AUTOMOBILE AND MOTORCYCLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

**4231102 BUS AND RECREATIONAL VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used buses and recreational vehicles.

**4231103 LIGHT TRUCK AND VAN (14,000 LB OR LESS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross weight.

**4231104 MEDIUM TRUCK AND TRACTOR (14,001 TO 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used medium trucks and tractors 14,001 to 33,000 lb. gross weight.

**4231105 HEAVY TRUCK AND TRACTOR (OVER 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used heavy trucks and tractors over 33,000 lb. gross weight.

**42312 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

**423120 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment, and new motor vehicle parts (except new tires and tubes).

**4231201 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - WAREHOUSE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts for resale from a warehouse. These establishments primarily sell to other wholesalers.

**4231202 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

**4231203 PETROLEUM PRODUCTS MARKETING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

**42313 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

**423130 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

**42314 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts. For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 44131, Automotive Parts and Accessories Stores.

**423140 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts. For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 441310, Automotive Parts and Accessories Stores.

#### **4232 FURNITURE AND HOME FURNISHING MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42321, Furniture Merchant Wholesalers; and

42322, Home Furnishing Merchant Wholesalers.

#### **42321 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **423210 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **4232101 HOUSEHOLD AND LAWN FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4232102 OFFICE AND BUSINESS FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42322 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **423220 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **4232201 HOUSEHOLD CHINA, GLASSWARE, AND CROCKERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of table and household china, glassware, and earthenware.

#### **4232202 LINENS, DOMESTICS, DRAPERIES, AND CURTAINS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

#### **4232203 FLOOR COVERINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings excluding ceramic and clay tile).

#### **4232204 OTHER HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and housewares, including antiques.

#### **4233 LUMBER AND OTHER CONSTRUCTION MATERIALS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42331, Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers;

42332, Brick, Stone, and Related Construction Material Merchant Wholesalers;

42333, Roofing, Siding, and Insulation Material Merchant Wholesalers; and

42339, Other Construction Material Merchant Wholesalers.

#### **42331 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **423310 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **4233101 LUMBER WITHOUT YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods that

are shipped direct from the supplier to the customers without intermediate storage.

#### **4233102 LUMBER WITH YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

#### **4233103 PLYWOOD, VENEER, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### **42332 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

#### **423320 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

#### **4233201 BRICK, BLOCK, TILE, CLAY/CEMENT SEWER PIPE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### **4233202 SAND, GRAVEL, AND STONE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of construction sand, gravel, and stone.

#### **4233203 CEMENT, LIME, AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of cement, lime, asphalt, and related products.

#### **42333 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

#### **423330 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

#### **4233301 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

#### **42339 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

#### **423390 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

#### **4233901 FLAT GLASS AND OTHER CONSTRUCTION GLASS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

#### **4233902 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

#### **4234 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of

photographic equipment and supplies; office, computer, and computer peripheral equipment; and medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies.

**42341 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

**423410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

**42342 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

**423420 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

**42343 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

**423430 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

**4234301 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment.

**42343011 COMPUTER AND PERIPHERAL EQUIPMENT FOR RESALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for the purpose of resale.

**42343012 COMPUTER AND PERIPHERAL EQUIPMENT FOR END USE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for end use.

**4234302 COMPUTER SOFTWARE (PACKAGED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged computer software primarily for end use.

**42344 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

**423440 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

**4234401 RESTAURANT AND HOTEL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of restaurant and hotel equipment and supplies.

**4234402 STORE MACHINES AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of store equipment (except furniture), machines, and fixtures.

**42345 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **423450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **4234501 SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; X-ray machines and parts, medical and other scientific instruments used by physicians and in hospitals.

#### **4234502 DENTAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42346 OPTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **423460 OPTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **42349 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **423490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **4234901 RELIGIOUS AND SCHOOL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4234902 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4235 METAL AND MINERAL (EXCEPT PETROLEUM) MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries:

42351, Metal Service Centers and Other Metal Merchant Wholesalers; and

42352, Coal and Other Mineral and Ore Merchant Wholesalers.

#### **42351 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **423510 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **4235101 FERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42351011 FERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

**42351012 FERROUS METAL SALES OFFICES  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

**4235102 NONFERROUS METAL SERVICE CENTERS  
AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals).

**42351021 NONFERROUS METAL SERVICE CENTERS  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

**42351022 NONFERROUS METAL SALES OFFICES  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

**42352 COAL AND OTHER MINERAL AND ORE  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

**423520 COAL AND OTHER MINERAL AND ORE  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

**4235201 COAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal and coke.

**4235202 OTHER MINERAL AND ORE MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

**4236 ELECTRICAL AND ELECTRONIC GOODS  
MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries:

42361, Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers;

42362, Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers; and

42369, Other Electronic Parts and Equipment Merchant Wholesalers.

**42361 ELECTRICAL APPARATUS AND EQUIPMENT,  
WIRING SUPPLIES, AND RELATED EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

**423610 ELECTRICAL APPARATUS AND EQUIPMENT,  
WIRING SUPPLIES, AND RELATED EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

**42362 ELECTRICAL AND ELECTRONIC APPLIANCE,  
TELEVISION, AND RADIO SET MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

**423620 ELECTRICAL AND ELECTRONIC APPLIANCE,  
TELEVISION, AND RADIO SET MERCHANT  
WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

**42369 OTHER ELECTRONIC PARTS AND EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

#### **423690 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

#### **4236901 COMMUNICATIONS EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of communications equipment.

#### **4236902 ELECTRONIC PARTS (EXCEPT COMMUNICATIONS EQUIPMENT) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except communications equipment).

#### **4237 HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries:

42371, Hardware Merchant Wholesalers;

42372, Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers;

42373, Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers; and

42374, Refrigeration Equipment and Supplies Merchant Wholesalers.

#### **42371 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

#### **423710 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

#### **42372 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **423720 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **42373 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

#### **423730 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

#### **42374 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **423740 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **4238 MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42381 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

#### **423810 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**42382 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**423820 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**4238201 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS – FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to farmers for farm use.

**4238202 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS - WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

**4238203 LAWN AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lawn and garden machinery and equipment.

**42383 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**423830 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**4238301 FOOD-PROCESSING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

**4238302 HYDRAULIC AND PNEUMATIC (FLUID-POWER) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

**42383021 HYDRAULIC AND PNEUMATIC PUMPS AND MOTORS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

**42383022 HYDRAULIC AND PNEUMATIC PARTS, ACCESSORIES, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

**4238303 GENERAL-PURPOSE INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of general-purpose industrial machinery and equipment.

**4238304 METALWORKING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of metalworking machinery and equipment and machine tool accessories.

**4238305 MATERIALS HANDLING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

**4238306 OIL WELL, OIL REFINERY, AND PIPELINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

**4238307 OTHER INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specific-use industrial machinery and equipment.

#### **42384 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

#### **423840 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

#### **4238401 GENERAL-LINE INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4238402 MECHANICAL POWER TRANSMISSION SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mechanical power transmission equipment and supplies.

#### **4238403 WELDING SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4238404 INDUSTRIAL CONTAINERS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial containers and supplies.

#### **4238405 INDUSTRIAL VALVES AND FITTINGS (EXCEPT FLUID-POWER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4238406 OTHER INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial supplies not included elsewhere.

#### **42385 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

#### **423850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

#### **4238501 BEAUTY AND BARBER SHOP EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4238502 CUSTODIAL AND JANITORS' EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of custodial and janitorial equipment and supplies.

#### **4238503 LAUNDRY AND DRY-CLEANING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4238504 OTHER SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors' and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service

establishment equipment and supplies not included elsewhere.

#### **42386 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **423860 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **4238601 AIRCRAFT AND AERONAUTICAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4238602 MARINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4238603 OTHER TRANSPORTATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4239 MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42391, Sporting and Recreational Goods and Supplies Merchant Wholesalers;

42392, Toy and Hobby Goods and Supplies Merchant Wholesalers;

42393, Recyclable Material Merchant Wholesalers;

42394, Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesalers; and

42399, Other Miscellaneous Durable Goods Merchant Wholesalers.

#### **42391 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **423910 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **42392 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **423920 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **42393 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **423930 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **4239301 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS AND DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel.

**42393011 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS (USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in breaking up, sorting, and the merchant wholesale distribution of all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42393012 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - DEALERS (NOT USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4239302 RECYCLABLE PAPER AND PAPERBOARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paper and paperboard scrap and waste.

**4239303 OTHER RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42394 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**423940 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**4239401 JEWELRY, WATCH, PRECIOUS STONE, AND SILVERWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4239402 PRECIOUS METAL (EXCEPT ORE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metals.

**42399 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**423990 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**4239901 MUSICAL INSTRUMENTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of musical instruments and supplies.

**4239902 FOREST PRODUCTS (EXCEPT LUMBER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4239903 GENERAL MERCHANDISE (DURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of durable goods with no one product line accounting for more than 25 percent of the total sales.

**4239904 PRERECORDED MEDIA MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact

discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42399041 COMPACT DISCS, PRERECORDED AUDIO TAPES, AND PHONOGRAPH RECORDS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, audio tapes, and phonograph records.

#### **42399042 PRERECORDED VIDEO TAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4239905 FIRE EXTINGUISHERS AND FIRE SAFETY EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fire extinguishers and fire safety equipment.

#### **4239906 OTHER DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **424 NONDURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Nondurable Goods Merchant Wholesalers subsector sell nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods merchant wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4241 PAPER AND PAPER PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42411, Printing and Writing Paper Merchant Wholesalers;

42412, Stationery and Office Supplies Merchant Wholesalers; and

42413, Industrial and Personal Service Paper Merchant Wholesalers.

#### **42411 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

#### **424110 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

#### **42412 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

#### **424120 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

#### **42413 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **424130 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **4242 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### **42421 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in

such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### **424210 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### **4242101 GENERAL-LINE DRUGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

#### **4242102 SPECIALTY-LINE DRUGS, PHARMACEUTICALS, COSMETICS, AND TOILETRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

#### **4243 APPAREL, PIECE GOODS, AND NOTIONS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42431, Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers;

42432, Men's and Boys' Clothing and Furnishings Merchant Wholesalers;

42433, Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers; and

42434, Footwear Merchant Wholesalers.

#### **42431 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **424310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **4243101 PIECE GOODS MERCHANT WHOLESALERS – JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of woven and knit fabrics.

#### **4243102 NOTIONS AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

#### **42432 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **424320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **42433 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

#### **424330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

#### **42434 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

#### **424340 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

#### **4244 GROCERY AND RELATED PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42441, General Line Grocery Merchant Wholesalers;

42442, Packaged Frozen Food Merchant Wholesalers;

42443, Dairy Product (except Dried or Canned) Merchant Wholesalers;

42444, Poultry and Poultry Product Merchant Wholesalers;

42445, Confectionery Merchant Wholesalers;

42446, Fish and Seafood Merchant Wholesalers;

42447, Meat and Meat Product Merchant Wholesalers;

42448, Fresh Fruit and Vegetable Merchant Wholesalers; and

42449, Other Grocery and Related Products Merchant Wholesalers.

#### **42441 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

#### **424410 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

#### **4244101 GENERAL LINE GROCERY MERCHANT WHOLESALERS - VOLUNTARY GROUP**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery merchant wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Merchant wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4244102 GENERAL LINE GROCERY MERCHANT WHOLESALERS - RETAIL COOPERATIVE**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in merchant wholesale selling and distributing a general line of groceries. These establishments function primarily as a merchant wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular merchant wholesale business.

#### **4244103 OTHER GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups.

#### **42442 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **424420 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **42443 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **424430 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **4244301 RAW MILK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of raw milk and raw cream, including milk cooling stations operated by farm assemblers.

#### **4244302 DAIRY PRODUCT (EXCEPT RAW MILK) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of processed dairy products, except raw, dried, or canned.

#### **42444 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

#### **424440 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

**4244401 LIVE POULTRY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of live poultry.

**4244402 POULTRY AND POULTRY PRODUCT (EXCEPT LIVE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

**42445 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

**424450 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

**42446 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

**424460 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

**42447 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

**424470 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

**42448 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

**424480 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

**42449 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

**424490 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

**4244901 COFFEE, TEA, AND SPICE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

**4244902 BREAD AND BAKED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

**4244903 SOFT DRINKS AND BOTTLED WATER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of soft drinks and unprocessed bottled water.

**4244904 CANNED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4244905 FOOD AND BEVERAGE BASIC MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of basic food and beverage materials.

#### **4244906 OTHER GROCERY SPECIALTIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4245 FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42451 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **424510 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **42452 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **424520 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **42459 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **424590 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **4245901 HIDES, SKINS, AND PELTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### **4245902 LEAF TOBACCO MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of leaf tobacco.

#### **4245903 WOOL, WOOL TOPS, AND MOHAIR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4245904 COTTON MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of cotton.

#### **4245905 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of other farm products.

#### **4246 CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42461 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **424610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **42469 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **424690 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **4246901 INDUSTRIAL GASES (EXCEPT LP) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4246902 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4247 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42471, Petroleum Bulk Stations and Terminals; and

42472, Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals).

#### **42471 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **424710 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **4247101 PETROLEUM BULK STATIONS AND TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

#### **42471011 PETROLEUM BULK STATIONS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

#### **42471012 PETROLEUM BULK TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

#### **4247102 LIQUEFIED PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

#### **42472 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

#### **424720 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

#### **4248 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries:

42481, Beer and Ale Merchant Wholesalers; and

42482, Wine and Distilled Alcoholic Beverage Merchant Wholesalers.

#### **42481 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **424810 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **42482 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **424820 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **4249 MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42491 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **424910 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as

animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **4249101 FARM SUPPLIES MERCHANT WHOLESALERS - FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### **4249102 FARM SUPPLIES MERCHANT WHOLESALERS - WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### **42492 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **424920 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **42493 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **424930 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **42494 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **424940 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

**42495 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

**424950 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

**4249501 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

**42499 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

**424990 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

**4249901 ART GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

**4249902 GENERAL MERCHANDISE (NONDURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of nondurable goods with no one product line accounting for more than 25 percent of the total sales.

**4249903 TEXTILE BAGS, BAGGING, AND BURLAP MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

**4249904 OTHER NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies; art goods; and textile bags, bagging, and burlap).